



## Jagannadham Thunuguntla

### About

Strategist & Head of Research

#### Biography

Mr. Jagannadham Thunuguntla is the Head of Research of SMC Global. Recently, he is awarded as the "India's Best Equity Market Analyst" by Mr. Pranab Mukherjee (the then Hon'ble Finance Minister of India). Under his role as Head of Research, SMC Global was awarded as:

1. Best Currency Broker in India by BloombergUTV for the years 2011 and 2012
2. Best Equity Broking House in India by Dun & Bradstreet for the year 2010
3. Best Broking House with Largest Distribution Network by Dun & Bradstreet for the year 2010
4. Ranked in Top 3 for the category of "Best Equity Broking House in India" by CNBC
5. Ranked in Top 3 for the category of "Best Equity Retail Broking House in India" by CNBC

His current memberships include:

1. Co-Chairman, Assocham's National Council on Mergers & Acquisitions
2. Member, Assocham's Managing Committee
3. Member, India Business Law Journal (HongKong) editorial board
4. Member, BIMTECH (Birla Institute of Management and Technology) Academic Advisory Committee
5. Member, Lal Bhadur Shastri Institute of Management Advisory Council
6. Member, Delhi College of Advanced Studies Advisory Committee

Representation in Government Agencies:

He has been invited by various Indian and International Government Agencies to represent the industry views on different occasions like

1. To Shri D. Subbarao (Governor, RBI) for the review meetings of Monetary Policy
2. To Smt Usha Thorat and Shri Subir Gokarn (Deputy Governors, RBI) about the new Banking licenses
3. To Government of Assam in the meeting of CEOs / Finance Managers and Directors of Assam PSUs to streamline their disinvestment strategy
4. To Ms Renuka Kumar (Joint Secretary, Ministry of Corporate Affairs, Government of India) about the Bimal Jalan Committee Report on "Ownership and Governance of Market Infrastructure Institutions"

The various research areas include:

1. PIPEs (Private Investment in Public Enterprises)
2. 'Controlling Stake' by Private Equity funds
3. Implication of "Put" options in PE term sheet
4. Treasury Stock
5. Investors' Greed and Fear Index
6. FCCBs : Time Bomb on Indian Corporate
7. New Banking Licenses by RBI
8. Interest Rate Futures
9. Minimum Public Shareholding Norms
10. Securities Lending and Borrowing Mechanism
11. Special Situations like M&A, Delistings, Buybacks, Open Offers, etc

He has more than 50,000 press references in The Wall Street Journal (US), Financial Times (UK), Les Echos (France), Times of London, Economic Times, Mint, Bloomberg, Reuters, Times of India, Hindustan Times, Business Standard, Business Line, Hindu, Financial Express, etc, on various research studies done.

He has more than 5,000 television interviews on business channels like: BBC World, Bloomberg HongKong, Rai Tre (Italy), CNBC, NDTV Profit, ET Now, Bloomberg UTV, CNBC Awaaz, Zee Business, etc

He is associated with various industry forums like:

1. ASSOCHAM
2. FICCI
3. CII
4. AVCJ
5. VCAI
6. D&B
7. PHDCCI
8. SME Chamber of Commerce
9. The Institute of Internal Auditors
10. Corporate Knowledge Forum
11. Tax EduLaw Care Society
12. Delhi Investors' Club

as a speaker in the events organized by them on topics of discussion ranging from Private Equity, Banking License, Takeover code, Public-Private Partnership, M&A, Union Budget, Telecom, Corporate Governance, PSU Disinvestment etc.

He is associated with various Students Development Programs by the business schools such as:

1. INSEAD (France)
2. IIM - A (Indian Institute of Management, Ahmedabad)
3. ISB (Indian School of Business, Hyderabad)
4. IIT - D (Indian Institute of Technology, Delhi)
5. IIT - M (Indian Institute of Technology, Mumbai)
6. IMT, Ghaziabad
7. Delhi School of Economics
8. Great Lakes Institute of Management
9. SRCC (Shriram College of Commerce)
10. FMS (Faculty of Management Studies)
11. T.A. Pai Management Institute (TAPMI), Manipal
12. Birla Institute of Management and Technology (BIMTECH)
13. Amity University
14. ICAI (Institute of Chartered Accountants of India)
15. ICSI (Institute of Company Secretaries of India)
16. IIPM (Indian Institute of Planning and Management)

He has started his career with Morgan Stanley, responsible for developing and implementing M&A strategies in the

Banks & Financial Services' industry. He was also part of Global Capital Markets' team advising clients in equity placement offers for capital rising, and buy backs.

He has been a top ranker in Chartered Accountancy (All India 3rd Rank in CA Final) and Cost Accountancy (All India 1st Rank in CWA Final), and was part of Indian delegation to China, Singapore and Malaysia from ICAI.