A scalable, pre-packaged solution designed to help small and midsize biopharmaceutical companies support growth and facilitate compliance

IBM

IBM BioPharmaceutical Solution for mySAP™ All-in-One

Part of IBM's Express Portfolio for medium businesses and a qualified mySAP All-in-One solution

Highlights

- *Cost-effective, comprehensive solution delivers the power of business enterprise applications to small and midsize pharmaceuticals*

- *Pre-packaged platform and configuration templates built using SAP best practices to help ensure rapid deployment and accelerated time to benefit*

- *Proven, reliable hardware and middleware from IBM deliver high performance and availability*

- *Linux operating system helps ensure superior functionality and scalability at reduced cost*

- *Efficient deployment and integration from the experienced industry resources of IBM Business Consulting Services*

Many small and midsize pharmaceutical companies face the challenge of launching new products and treatments or preparing for dramatic growth. Key to addressing such challenges is a flexible infrastructure capable of supporting the highly complex and regulated processes required to bring new treatments to market. Also critical is implementing such an infrastructure as efficiently and affordably as possible.

Within IBM Business Consulting Services is a dedicated life sciences business unit that posesses deep pharmaceutical industry skills and experience implementing enterprise applications around the world. IBM is uniquely qualified to help small to midsize pharmaceutical companies tackle their scientific and business challenges.

Comprehensive and cost-effective

IBM offers an economical, packaged enterprise solution designed to support strategic growth and facilitate regulatory compliance. With the goal of giving small and midsize companies the capabilities found in much larger organizations, IBM delivers the IBM BioPharmaceutical Solution for mySAP All-in-One. This qualified mySAP All-in-One Solution provides a fixed price, fixed timeline and combines proven

software and best practices from SAP® with a robust, reliable technology platform from IBM—running the highly reliable, cost-effective, Linux operating system. Also integral in the design and deployment of this solution is the industry and implementation experience of IBM Business Consulting Services.

IBM BioPharmaceutical Solution for mySAP All-in-One uses standard SAP audit trail and electronic signature functionality that can help clients support their 21 CFR Part 11 requirements. It also offers the option to enhance these capabilities and address additional requirements based on specific client policies and procedures. In addition to facilitating compliance, this solution can also help companies:

- *Reap benefits quickly by providing accelerated, efficient deployment and integration across business processes through a preconfigured platform*
- *Reduce costs and improve product lifecycle management through more efficient operations*
- *Make faster, more informed decisions by analyzing and sharing information consolidated from disparate sources through integrated processes and reporting*

- *Facilitate manufacture and sale of regulated drugs through custom monitoring functionality*
- *Integrate legacy data with the help of automated accelerators and applications*
- *Scale to support strategic objectives and shifts in market direction*

Best practices—prepackaged

With decades of experience helping companies improve business processes, IBM offers the power of SAP's core mySAP ERP components in an affordable, preconfigured offering. The mySAP All-in-One solutions are designed to help quickly and efficiently automate business processes and address specific challenges such as inventory management, manufacturing, distribution and management of financials or providing immediate, appropriate access to information. When integrated with IBM technology, this solution can provide employees with the tools and information they need to work more efficiently, collaborate more effectively and develop more effective treatments—faster.

A high-performance platform and more

Highly scalable and reliable, this comprehensive solution offers a single powerful package that includes:

- *Industry-specific best practices from SAP designed to centralize business processes and improve efficiencies at lower cost*
- *A reliable technology infrastructure, including IBM @server® and TotalStorage®, which provide a robust platform and high performance*

- *IBM DB2® Universal Database™ running on Linux, which helps provide a high level of availability for the overall system and can eliminate many of the disruptions often associated with planned database management*
- *The Linux operating system, which can enable simplified management, efficient resource utilization, high availability and scalability*
- *Flexible financing options from IBM Global Financing*

Industry and implementation expertise

Ideal for small and midsize biopharma-ceutical companies, this IBM Express Portfolio offering leverages IBM industry knowledge, experience installing SAP mySAP ERP applications in leading companies and decades of delivering proven, scalable technologies. The result is an offering designed to enhance innovation and collaboration, improve manufacturing and distribution and boost sales and marketing campaigns. In working with SAP, IBM offers a single, comprehensive source of experience, technology and worldwide support to help companies become more efficient, more strategic and more competitive.

For more information

To learn more about this solution, please contact your IBM sales representative or visit **ibm.com**/services.

For more information on the IBM and SAP Alliance, please visit **ibm-sap.com**

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