

# OnStage <sup>aduva</sup>

## CONTROL THE TIME, COSTS AND DRAMA OF MANAGING LINUX

*"Aduva's OnStage is the best tool I've seen yet for managing enterprise Linux infrastructures. Its Linux-specific focus gives it a strong advantage over management tools that try to be all things to all operating systems."*

**Steve Traugott**  
Infrastructures.Org Architect and  
Silicon Valley Linux Users Group Coordinator

### ONSTAGE KEY BENEFITS

- Saves 40-60 percent of the time now spent on Linux management.
- Cuts time spent on pre-production testing by > 50 percent.
- Eliminates risk of failure in deploying to production servers.

### ONSTAGE PRODUCT HIGHLIGHTS

- Deep component KnowledgeBase for pre-certified deployments
- Adaptive resolve algorithms for mass customization
- Linux-specific automation tools for substantial workload reduction

### ONSTAGE KEY FEATURES

- Guarantees deployments done right the first time
- Adaptively deploys software
- Conducts "dry runs" prior to deployments
- Eliminates differences to build like boxes
- Intelligent, component-level roll back
- Pre- and post-deployment actions
- Enables large-scale nondestructive server replication
- Security updates
- Server workload profiles

### PARTNERS



### BUSINESS PROBLEMS...

*"Managing hundreds of Linux servers is far more 'trial and error' than 'point and click'."*

- IT manager, large insurance agency

*"Every time I touch it, something breaks."*

- IT department, financial institution

*"The costs and deployment times for new Linux-based integration projects (is) unpredictable"*

- Gartner Group, March 2003

### ...THE ADUVA SOLUTION

Today's system management solutions fail to address the issues that arise as Linux scales in an enterprise. While it may be simple to manage a handful of Linux servers, managing a complex Linux environment presents specific challenges. Aduva fills these needs.

Specifically designed for large-scale, heterogeneous, customized Linux server environments, Aduva's OnStage significantly reduces the time and expertise required to build, deploy, and maintain an up-to-date, secure, and reliable Linux software environment. OnStage ensures the integrity and manageability of the complete software environment—the base distribution, middleware, and applications from third-party and/or in-house developers.

### HISTORY

- **April 2003:** OnStage 2.0 released
- **September 2002:** BMC OEMs Aduva technology, starts selling Deployment Manager for Linux (DML) for the zSeries Mainframe
- **January 2002:** BMC starts selling DML for Intel
- **January 2002:** Receives \$14 million from IBM, Intel, BMC and others
- **October 1999:** Founded

### CUSTOMER FOCUS

- Fortune 2000
- Running Red Hat and/or SuSE on Intel and/or Mainframe
- Utilizing a growing set of business applications over Linux
- Have customized Linux or Linux-based applications
- Desire to scale Linux support to achieve best ROI