

Building a Solid Cloud Foundation with IBM Power Systems

Terri Schlosser, Power Systems Cloud Solutions Offering Manager



Power is performance redefined Deliver services faster, with higher quality

and superior economics



Pressures like workforce mobility and increasing productivity are placing greater demands on IT systems.

Increased expectations

52%

CAGR growth in self-service channels

Increased demands



growth in digital data from 2007 to 2011.

Increased competition

of the world's largest companies in 2000 remain on that list today. 54%

of surveyed enterprise IT budgets in 2010 were spent on ongoing operations and maintenance costs.*

*Source: Forrester Research, Inc. "2011 IT Budget Planning Guide," October 7, 2010 by Craig Symons

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As a result, cloud is an increasingly attractive means of creating and delivering IT services.





IT is drawn to cloud's cost, efficiency and control...



...while business users are drawn to cloud's simplified, self-service experience and new service capabilities.

4 **Power is performance redefined** 2011 IBM CIO Study, London School of Economics, December 2010



Cloud helps business and IT create and deliver value in fundamentally new ways

Deliver IT without boundaries

Enable new IT and business processes that break down traditional silos and simplify access to information in order to deliver better business outcomes.



Improve speed and dexterity

Speed the delivery of new offerings and services by creating new models of self-service and deployment.

Create new business value

Empower internal and external communities to define and create new offerings and services.



Businesses are choosing a variety of cloud models to meet their unique needs and priorities.



Private cloud

On or off premises cloud infrastructure operated solely for an organization and managed by the organization or a third party





Available to the general public or a large industry group and owned by an organization selling cloud services.

Traditional IT and clouds (public and/or private) that remain separate but are bound together by technology that enables data and application portability



Traditional IT

Appliances, pre-integrated systems and standard hardware, software and networking.

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IBM SmartCloud Foundation, Services & Solutions





This is not always a

linear progression.

optimizing their virtualization foundation for a

workload, then

cloud.

gradually move to

Others require cloud

capabilities from the

beginning and may

start with advanced

cloud or entry cloud

 A client may be in all of these stages w/

different workloads

across their data

solutions.

center.

Some clients begin by

Clients are not sure where to start on the journey



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Power Systems Cloud Solutions Private Cloud Entry points at any level

Deliver IT without Boundaries

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Integrate your virtualized foundation

POWER7 Systems PowerVM PowerSC IBM Systems Director VMControl

Industrial strength virtualization coupled with automated resource balancing and virtual image management

Automate with entry cloud

IBM SmartCloud Entry for Power

Basic cloud functions including simple self service interface and infrastructure with automated provisioning

Orchestrate with advanced cloud

Tivoli Service Automation Manager IBM Service Delivery Manager CloudBurst on Power

Integrated service management platform with automated IT service deployment, full lifecycle management, metering & chargeback

Cloud Capabilities Power is performance redefined



POWER7 Systems The Ideal platform for your virtualization foundation

Enterprise RAS features coupled with the automated workload performance and capacity optimization, **ensure the availability and ideal elasticity of your cloud**

- ✓ Innovative RAS capabilities deliver near-continuous system availability
- ✓ Light Path diagnostics can reduce failure identification from hours to minutes
- Workload optimizing features make POWER7 #1 in transaction and throughput computing
- ✓ The broadest performance range of any platform on the market
- ✓ Reduce costs with more performance per core while using up to 70 percent less energy
- ✓ 4.6 to 7.5 times more performance per core than HP Itanium and Sun Enterprise T5440 cluster respectively



More information: http://www-03.ibm.com/systems/power/hardware/

¹¹ Power is performance redefined

Best results listed for IBM POWER, HP, and Sun/Oracle systems over 1M tpmC. Source: http://www.tpc.org as of 4/1/08. See Power 780 benchmark details for specific results. See Notices and Substation slides for further details



PowerVM Advanced virtualization for a superior foundation

Enterprise QOS virtualization capability with **higher performance**, **more scalability**, and **enterprise security** provides the best foundation for your cloud

- Consolidate multiple workloads onto fewer systems, increasing server utilization and reducing costs
- ✓ Enterprise security to help manage risk and maximize availability
- Superior flexibility to optimize IT resource utilization and improve responsiveness
- ✓ Dynamically optimizing IT resources such as CPUs, memory and I/O across workloads, systems and entire datacenters to improve service levels
- Integrated storage virtualization for simplified provisioning and management of virtual servers

More information: <u>http://www-03.ibm.com/systems/power/software/virtualization/index.html</u>



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PowerSC Security and compliance solution ensures a secure foundation

Security and compliance solution designed to **protect data centers** virtualized with PowerVM **enabling higher quality services** and ensuring a **secure foundation** for your cloud

- Simplifies management and measurement of security and compliance with a single pane to see all systems out of compliance
- Reduces cost of security and compliance with compliance automation and reporting only allowing known trusted software to run
- Improves detection and reporting of security exposures with the Trusted Network Connection protocol ensuring that every Virtual System has appropriate security patches and providing notification of any unpatched systems
- Improves the audit capability to satisfy reporting requirements with trusted logging and security compliance automation

More information: http://www-03.ibm.com/systems/power/software/security/



IBM

IBM Systems Director with VMControl

Integrated platform management provides core capabilities for virtualization foundation

Automated management, provisioning and optimization of physical

& virtual servers and system pools ensure that your cloud resources are automatically provisioned for optimal utilization

- ✓ Physical and Virtual Management in a single interface to reduce complexity
- Offers unmatched cross-operating system management, which helps improve service delivery
- Provides faster time-to-value and greater business agility through simplified virtualization management that allows more effective utilization of virtualized resources
- ✓ Establishes repeatable accuracy and consistency through **automation**
- Reduces operational and infrastructure costs through increased efficiency and resource utilization

More information: <u>http://www.ibm.com/systems/software/director/vmcontrol/index.html</u>



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IBM i Cloud Solutions

- Virtualization Foundation Already available
 - Virtualize resources VIOS/external storage
 - Basis for many of the virtualization needs
 - Network install
 - Provides dynamic install of additional products
 - Hibernation suspend a workload
 - Helps with elasticity and performance
 - Provisioning image management
 - Create a new partition quickly and error free
- Coming Soon
 - Partition mobility
 - Move a running partition to another system
 - Provides elasticity and availability (and non-disruptive maintenance)
 - SmartCloud Entry
 - Statement of direction announces intent to add support for IBM i



IBM SmartCloud Entry Entry level cloud solution built on top of the virtualization foundation



Entry cloud solution that provides affordable, easy-to-install and easy-to-use capabilities to allow clients to **more rapidly move to a cloud model**

- ✓ Fast time to value with a solution that is simple to deploy, easy to use and works with existing infrastructure
- Accelerate infrastructure delivery and speed service deployment to quickly respond to changing business needs
- Dramatically increase IT efficiency with standardization and lower operations cost
- Scale as needed to improve quality and meet demand with continuous availability
- ✓ **Enable self service** with a simple interface that provides oversight
- ✓ **Expandable** to advanced Cloud offerings

More information: <u>http://www.ibm.com/systems/power/solutions/cloud/onpower/starterkit.html</u>



IBM SmartCloud Entry - Projects



Owner - A project owner has administrator authority to the project and its contents.

- **User** A project user has the authority to use the project and the objects within the project. For example, a project user can deploy a virtual appliance to the project as well as do some limited management of the project and its contents.
- **Viewer** A project viewer has authority only to view the project and the virtual appliances and workloads contained in the project.

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IBM SmartCloud Entry - Appliances



- View Virtual Appliance Properties
- Edit Virtual Appliance Properties
- Deploy Virtual Appliance
 - •Basic, minimal configuration options, including name, description, project, processor information, and memory are displayed
 - •Advanced, all of the configuration options available for the virtual appliance are displayed.



IBM SmartCloud Entry - Workloads

🍪 IBM Starter Kit for Cloud			Adminis	trator - At	oout Help Logout								
Welcome Workloads Appliances Projects	Requests Users Network	Events Proj	ect: 🚺 Public -	• 🖉 Clo	ud Status								
Welcome to IDM Startes Kit for C	Maria			• Workid	pads								
Welcome to IBM Starter Kit for Cloud			• Resour	rce Usage									
are ready, click an action to get going.	nis unar you can take with your ananaure e	ppiances and normula	us. once you	- Recent	t Events								
Browse Deployable Appliances Work with the available appliances you c create a workload.	🚱 IBM Starter Kit for Clo	ud						_	Administ				
Duplicate Workload Copy the configuration of a workload to c	Welcome Workloads	Appliances	Projects	Requests	Accounts	Users		Project:	Public -				
ANTER COURSE	You are in: Workloads				Contractor Via	in Claud							CFS Admin
Create Appliance Create a new appliance from a running w					Websere Wash	ants Arch	ars P	uirts B	rear 25 Utors	Nite	ok Paves	_	Protect M Public -
ruga	1-2 of 2		1	Page: 1	You are in: Worklands	52							
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					Legel No logo local								

A workload is a Virtual Server or a deployed Appliance

• Start/Stop

• Delete

• Hide

View workload definition

Capture/snapshot

- Copy workload definition
- Resize workload

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Access Reports	Configuration		Cloud Stat	tus
			- Workload Su	mmary
e/s y Delete	Move To Project 👻		📀 ок 🛛 🌔	Error
ture: A vitectures	🔽 📃 Include hidden workloads		Pending	ln Transitio
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Status	nitecture Description		Stopped	Unknown
Ø OK	G		0	
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			Workload snaps	hot Codora
			Workload snaps	hot Ilbuntu
	1 Cl	ick	Snapshot for wo	rkload Fedo
			New appliance F	edora 15 - V
	Applianc	es tab	Snapshot for wo	rkload Ubun
			New appliance I	Jbuntu 11.04
			Go to events	
	Access Reports	Access Reports Configuration ers Delete Move To Project - ure: A hitectures Include hidden workloads Status hitecture Description © OK 6 © OK 2 © OK x8 Access Reports Configuration Delete Move To Project - Include hidden workloads The configuration The configuration Project - Include hidden workloads The configuration Project - Include hidden workloads The configuration Project - Include hidden workloads The configuration Project - Include hidden workloads Project - Project - Include hidden workloads Project - Project - Pr	Access Reports Configuration	Access Reports Configuration Access Reports Configuration



Workloads Appliances	Access	Reports	Configu	ration		Statue
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Project: Public - Architecture	All Archit	ectures 💌	Delete	Move To Project 👻		Error
G ^a 1-5 of 5 Name ▲ Fedora 15 - Finance App	Status Ø OK	Version 	Architecture x86	Description Appliance created as a snapshot of workload Fedora 15 - Finance App taken on 2/2/12 3:58 PM.	PendingStopped	 In Transition With the second se
MyApp on SUSE Image	ok ⊘ o	1.0	x86 x86	My application running on SUSE 10. Appliance created as a snapshot of workload Ubuntu 11.04 with IDE taken on 2/2/12 2:51 PM.	• Resource	Usage
Ubuntu 11.04 with IDE	⊘ ОК		x86	Appliance created as a snapshot of workload Ubuntu 11.04 with IDE taken on 2/2/12 2:51 PM.	✓ Recent Ev	ents
Windows 7 Show: 10 20 50 All items	© ОК		desi	Appliance created as a snapshot of workload Windows 7 taken on 2/2/12 2:50 PM. 2. Click red appliance	Workload sn Snapshot for New applian Workload Fe Workload Fe Appliance Fe Workload Fe	apshot Fedora 15 workload Fedora ce Fedora 15 - Fin dora 15 - Finance dora 15 - WAS vi edora 15 - WAS vi dora 15 - WAS vi



🧐 IBM Smai	tCloud Entry	Cloud Administrator -	Help About Logout
Capture reques	t for workload Fedora 15 - Finance App has been sent.		✓ 2/2 ► ×
Workloads A	ppliances Access Reports Configuration		► S Cloud Status
		0.04	- Workload Summary
Deploy -	Configure	C×	ОК 🕴 Error 0
Fedora 15 - Fir	ance		Pending O In Transition
State:	Ø OR		Stopped 🚯 Unknown
Description:	Appliance created a snapshot of workload Fedo	ra 15 - Finance App taken on 2/2/12 3:58 PM.	0 0
Project:	Public Move To Proy		► Resource Usage
Last modified:	Today 3:58 PM		
Version:			✓ Recent Events
Specification ver	sion:	3. Click	Workload snapshot Fedora 15
Revision comme	nts:		Snapshot for workload Fedora
Logs:	D/MControll Image conturad		New appliance Fedora 15 - Fin
	[VMControl] image captured.		Workload Fedora 15 - Finance
Close			Workload Fedora 15 - WAS v7
			Appliance Fedora 15 - WAS v7
			Workload Fedora 15 - Finance
			Go to events

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BM SmartCloud Entry	Cloud Administrator - Help About Logout
Capture request for workload Fedora 15 - Finance App has been	sent. 4 2/2 >>
Workloads Appliances Access Reports Confi	guration Cloud Status
You are in: Appliances ▶ Fedora 15 - Finance App snapshot ▶ Deploy	✓ Workload Summary
Deploying Fedora 15 - Finance App	OK S Error
Name:	4. Enter
myFedora 15 - Finance App	information 0 0
Description: Application to Run Ouarterly Results	
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Expiration Period	• Recent Events
Basic Settings	New appliance Fedora 15 - Fin.
CPU:	Workload snapshot Fedora 15
1	Snapshot for Workload Fedora . New appliance Fedora 15 - Fin
8AM:	Workload Fedora 15 - Finance
512	Workload Fedora 15 - WAS v7
	Appliance Fedora 15 - WAS v7
Deploy Save Cancel	Appliance Fedora 15 - WAS V/

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IBM SmartCloud Entry	Cloud Admin	istrator - Help About Logout
Appliance Fedora 15 - Finance App snapshol	was sent for deployment as workload myFedora 15 - Finance App.	∢ 3/3 ⊳ ×
Workloads Appliances Access	Reports Configuration	► 🤣 Cloud Status
You are in: Workloads		- Workload Summary
Capture Start/Stop Hide/Show D	elete Move To Project -	
Project: Public Architecture: All Architectu	es 💌 🥅 Include hidden workloads	Pending 0 In Transition 0 0
Name▲ Status Fedora 15 ⊘ OK	Architecture Description x86	Stopped 😵 Unknown 0 0
Ubuntu 11.04 with IDE OK	x86	► Resource Usage
Windows 7- IDE	x86	✓ Recent Events
myFedora 15 - Finance OK App Show: 10 20 50 items	x86 Application to Run Quarterly Results	Workload myFedora 15 - Finan. Workload myFedora 15 - Finan.
	Donloymont	Workload myFedora 15 - Finan. New appliance Fedora 15 - Fin. Workload snapshot Fedora 15 .
	Deployment	Snapshot for workload Fedora . New appliance Fedora 15 - Fin.
	compiete	Workload Fedora 15 - Finance Go to events

IBM

IBM SmartCloud Entry - Budgeting/Accounting, Metering, Approvals

Accounts can be created by admins and users can be associated with an account

- Accounts are charged w/ funds and debited as used
- Charges determined by admin per resource allocated
- Delinquent accounts can be handled via policy (destroy resources, shutdown or do nothing but notify)

Metering records of allocated resources, state and sizes and who allocated them

- Can be used by external/3rd party reporting tools
- Working to make this directly consumable w/ ITUAM

Approvals can be turned on for new deploys and/or resize operations

- If Enabled, users operation is put in as a request
- Admins get emails and can look at open requests
- Notes can be added to the requests by approver or requestor
- Approver can approve or reject request and can modify parameters during approval
- Requestor can withdraw or resubmit the request



IBM SmartCloud Entry SW architecture and components



Operating systems supported for provisioning on Power

- AIX
- Power Linux (requires Storage Copy Services deployment method)
- IBM i *- coming soon

*All statements regarding IBM's future direction and intent are subject to change or withdrawal without notice, and represent goals and objectives only. Some features require the purchase of additional

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IBM SmartCloud Entry for Power Reference Configurations

IBM Starter Kit for Cloud HW Reference Power 740 Rack Based Configuration	IBM Starter Kit for Cloud HW Reference PS703 BCH Blade Configuration
p740 Management node, 16 cores, 128GB (8 cores Mgmt, 8 cores Comp)	PS703 Management node, 16 cores, 128GB (7 cores Mgmt 9 cores Comp)
p740,Compute node 16 cores, 128GB (2 core Mgmt, 14 cores Comp)	PS703 Compute node, 16 cores, 128GB (1 core Mgmt, and 15 cores Comp)
Storwize V7000 storage controller with	HS22 x86 infrastructure blade
24 drives - 7TB Min.	BCH Chassis
Infrastructure System x	4 - 1 Gb Ethernet Switches
HMC	4 - 8 Gb Fibre Channel Switches
2 - F/C SAN Switch 40 ports	2 - MSIMs
2 1 Ch Ethernet Switch	2 - AMMs
2 - 1 GD Etnemet Switch	Storwize V7000 storage controller with
Flat panel with keyboard console and	24 drives - 7TB Min
console switch	Flat panel with keyboard
T42 Rack with 4 PDUs	B42 Rack with 4 PDUs
SKC / SD / VMC / AIX / Power VM	SKC / SD / VMC / AIX / Power VM

BladeCenter - http://public.dhe.ibm.com/common/ssi/ecm/en/poo03077usen/POO03077USEN.PDF

Power 740 - http://public.dhe.ibm.com/common/ssi/ecm/en/poo03078usen/POO03078USEN.PDF

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IBM

Tivoli Service Automation Manager:

Automate requesting, deployment, monitoring and management of cloud computing services

Enable users to **request, deploy, monitor and manage cloud computing services** that leverage all the features of your Power Systems cloud infrastructure **without IT intervention**

- ✓ **Lowers cost of service** delivery through automation and reduced skill requirements
- Deploys IT services faster to meet the increased need for development, test, preproduction and production systems
- ✓ Delivers a higher degree of standardization and automation for deployment and management of IT services while reserving skilled IT staff members' time for other high-value tasks
- Provides traceable processes and approval routings to serve as audit trails, and integrates with process governance
- Offers an integrated management capability that addresses the lifecycle changes of a cloud service

More information: http://www.ibm.com/software/tivoli/products/service-auto-mgr/



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IBM Service Delivery Manager for Power Systems Pre-integrated software solution for advanced cloud solutions

Pre-integrated service management software stack that **automates IT service deployment** and provides **resource monitoring, cost management**, and **availability of services** in a cloud environment

- Self service portal, standardization and automation help to reduce complexity and simplify use
- Leverage your existing IT investments by deploying on your existing Power infrastructure and integrating your existing IT assets as part of your cloud environment
- Software stack delivered as virtual images and pre-integrated to improve time to value
- Accelerate deployment with automated image deployment and activation of components

More information: http://www.ibm.com/software/tivoli/products/service-delivery-manager/



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IBM CloudBurst on Power Systems Completely integrated advanced cloud solution for the fastest time to value

Completely integrated service management platform with network, servers, storage, software and quickstart services that enable the **fastest time to value**

- ✓ Deliver services faster via a self service portal by offering a standardized service catalog and automatically provisioning requested resources
- Reduce complexity and risk through standardization and automation which help to reduce human errors
- Lower IT costs by leveraging automation workflows to provision assets based on business approved policies
- ✓ Decrease capital expenses by ensuring optimal utilization of all resources
- Scales to the enterprise with the ability to expand the solution to manage additional platforms and workloads
- Enterprise quality of service by leveraging the Power systems hardware, virtualization and software components



More information: <u>http://www.ibm.com/systems/power/solutions/cloud/cloudburst/</u>



IBM Systems Lab Services & Training Cloud Offerings:

-- Infrastructure, Virtualization, Consolidation & Management



- 2Q2012 -
 - 1SD0- Designing a Cloud
 - 1SPx- Power SmartCloud Admin
 - 1SX2- Implementing IBM SmartCloud Entry on Power

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Power Systems Cloud Solutions Private Cloud Entry points at any level

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Integrate your virtualized foundation

POWER7 Systems PowerVM PowerSC IBM Systems Director VMControl

Industrial strength virtualization coupled with automated resource balancing and virtual image management Automate with entry cloud

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Cloud Capabilities Power is performance redefined



Why are Clients moving to Power Systems Cloud Solutions?

Mission critical workloads demand a virtualization solution that can provide Enterprise Quality of Service.

Enhanced Security – to ensure the highest level of security

- Performance higher performance per core for optimal application performance & lower SW costs
- Availability Zero downtime to support those mission critical application workloads
- Scalability unlimited elastic scaling to meet changing business demands



Power Systems Cloud Solutions offer Enterprise Qualities of Service

Secure

 ✓ Ensure enterprise level security for mission critical workloads with zero Common Vulnerability Exposures reported, unlike VMware
 ✓ Deliver mission critical virtualized workloads with ease. PowerVM allows workloads to use 8x the number of CPUs and 7x the memory allowed by VMware

Dynamic

 Maximize resource flexibility for growing workloads with the ability to dynamically add & remove VM resources

Reliable

Scalable

✓ Radically reduce downtime with POWER7 delivering 99.997 percent uptime, >10x more reliable than running Windows or Linux on x86.



Performance for China Telecom means implementing a private cloud to deliver services faster at lower cost

- Operating in a highly competitive market, China Telecom needed to reduce time to market for new products and services to seize greater market share. The high cost of floor space and power in data centers was restricting growth.
- Implemented new Power servers, PowerVM & Systems Director VMControl to create a private cloud and to manage virtual system pools
- Improved hardware utilization, cut hardware costs by over 50 percent, cut energy consumption and CO² emissions
- Slashed time to market for new business applications from 3-4 months to 2-3 days

China Telecom (Case Study)

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"Our estimate is that the IBM solution has improved hardware utilization by over 50 percent, although this may in fact be higher. Sharing resources through the internal cloud has allowed us to consolidate hardware, translating into 50 percent cost savings in terms of servers and storage."

Dr. Lifeng Liu, General Manager Assistant in the Network Development Department, China Telecom



Source: IBM POP03111-USEN-00



China Evergrowing Bank

More effective process management with the accounting capability of SmartCloud Entry

Business Challenge

China Evergrowing Bank wanted a solution to automate and simplify their workload deployment efforts, enhance workloads process management. Gaining experience with IBM Power Cloud technology is also a big factor so that they can be prepared to adopt the new Cloud model for their new data center to be established at later 2012.

Solution

IBM PowerVM to consolidate servers and lay out the foundation for Cloud

IBM Systems Director to manage the virtualized environment from a centralized console

IBM SmartCloud Entry solution to automate workload capture and deployment, establish a user self-service portal as well as accounting and billing functions

Benefits

Optimized computing resources and improved server utilization rate

Enhanced workload request/approve/capture/deploy process management and control

Reduced image deploy time from 2-4 weeks to a few hours for the dev/testing workloads

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"By using IBM system director, VMControl and SmartCloud Entry, a single portal was introduced to monitor all our power systems, also virtual appliance management such as capture and deploy are totally automatied, which saves us huge efforts. Cloud is a new technology, but also the future trend, we will consider it for our new datacenter"

-Evergrowing Bank

Solution components:

 Power 750 Express; IBM Systems Director Enterprise Editions; PowerVM Enterprise Editions; IBM SmartCloud Entry



IBM Power Systems

TU München creates a state-of-the-art research environment ... With a smart cloud-enabled infrastructure based on IBM Power Systems

Business challenge:

At the start of each academic session, Technische Universität München (TU München) struggled to complete its systems configuration work costeffectively, with immense pressure on time and computing resources.

Solution:

The university implemented a fully cloud-enabled infrastructure based on the IBM Power platform that automates many administration tasks and greatly accelerates preparation for the new semester.

Benefits:

•TU München can provision a new logical partition (LPAR) in 30 minutes – a 90 percent reduction – and provision a new SAP instance in less than half a day.

The university replaced 150 Sun servers with two IBM Power servers and two IBM BladeCenter systems, cutting 13 full racks to four half-racks, a saving of 85 percent, and cut energy usage by around 80 percent.
Migration from MaxDB to DB2 has delivered storage space reductions of approximately 45 percent.

Technische Universität München,, Case Study, October 2011

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"This innovative and highly efficient SAP and IBM infrastructure offers a great opportunity for TU München to conduct ambitious projects in the important and competitive field of cloud computing research."

— Dr. Holger Wittges, UCC Manager at TU München

Solution components:

Hardware:

BladeCenter, BladeCenter H Chassis, BladeCenter HX5, BladeCenter PS700 Express, BladeCenter PS701 Express, Power 750, Power Systems, Storage, Storage: XIV

Software:

AIX, Tivoli Service Automation Manager, Tivoli Storage Manager, DB2 for AIX, PowerVM, Tivoli Monitoring **Operating system:** AIX





Power Cloud on the Web

IBM S Cloud Secure, ef for any clo	Systems for Computi fficient and scalab bud workload	or ng ble systems		
	Power S	systems Cloud so	lutions	
Your imperative company-wide			-	
more efficients more efficient	Overview	Solutions Features & benefits		
on your IT inve	Highlights:		Learn more	
Of course you partners and c	Improve perform	nance and scalability by optimizing IT	assets 🔀 View solution brief	
You need to ma also meet the IBM offers clou these challeng • Extraordinary	 based on workl cloud. Enterprise qual best foundation 	IBM SmartCloud Entry prov Power Systems	ided by IBM Starter Kit for Cloud	d on
percent Simple scala provisioning Extreme relia Without the rig realize these c	in the cloud. • Automated man your physical and business dema	IBM SmartCloud Entry provided by IBM cloud offering that is simple to deploy an Systems infrastructure, enabling data c of virtualized workloads with a simple in efficiency and lowering administration c	Starter Kit for Cloud on Power Systems is an id easy to use. It works with a client's existing enter managers to quickly deploy self-service terface that provides oversight while increasir osts. The offering provides:	entry private Power provisioning ng IT
	Self-service poi infrastructure to	 Self-service portal for workload provis and monitor activity) 	sioning (create/replicate assets, manage depl	loyments
	Metering and bi more flexible pr	Virtualized image management with li	brary for standardized images	
	more nexible pr	Administrative controls for secure operations	eration of a persistent cloud	
	The unprecedent types of organiza	 Basic metering (automated collection authorization 	of resource usage metrics), authentication a	ind
	they deliver IT se changing busine complexities whi Today's IT Infrast • Composed of s	Starter Kit for Cloud is a solution that bu Director VMControl. It enables rapid sca to the cloud infrastructure. It also includd business model. Clients can also progre cloud offerings such as IBM Service De Systems clients to quickly and easily sta the benefits of a cloud delivery model.	ilds upon IBM PowerVM virtualization and IBM lability by allowing additional servers or blade se basic workload metering to support a "pay ses from Starter Kit for Cloud to IBM's more a livery Manager. Starter Kit for Cloud allows Pr art the transition to a cloud-based infrastructu	I Systems s to be added -per-use" advanced ower rre and prove
	Contain static is	Starter Kit for Cloud provides capabilitie enabling:	s to allow clients to more rapidly move to a cl	oud model,
		 Fast time to value with a solution that infrastructure 	is simple to deploy, easy to use and works w	ith existing
		 Accelerated infrastructure delivery an business needs 	d service deployment to quickly respond to cl	hanging
		 Increased IT efficiency with workload 	standardization and lower operational costs	
		Scalability as needed to support more	e workloads and meet demand with increased	d availability

Expandability to IBM advanced Cloud offerings

IBM Systems for Cloud Computing

http://www.ibm.com/systems/cloud/

Power Systems Cloud Solutions

http://www.ibm.com/systems/power/solutions/cloud/

IBM SmartCloud Entry

http://www.ibm.com/systems/power/solutions/cloud/onpo wer/starterkit.html



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Deliver new services faster, with higher quality, and superior economics

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Cloud on Power Systems is ...

Secure for isolated multi-tenancy of virtual servers

Scalable for your smallest to largest workloads

Dynamic for automated, optimum resource allocation and superior economics

Reliable for enterprise qualities of service across the cloud



IBM Power Systems

PowerVM delivers superior scalability to maximize consolidation and cut IT costs



Scalability Factors	VMware ESX 4.0 (in VMware vSphere 4.1)	VMware ESXi 5 (in VMware vSphere 5)	PowerVM
Virtual CPUs per VM	8	32	256
Memory per VM	255 GB	1024 GB	8192 GB
Live VMs per server	320	512	1000
CPU threads per server	160	192	1024
Memory per server	1024 GB	2048 GB	8192 GB



Source: http://www.vmware.com/files/pdf/products/vsphere/vmware-what-is-new-vsphere5.pdf

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Factors

virtualization

from hypervisor

technology

Risk Management

Implementation of

Isolation of I/O drivers

PowerVM delivers superior security to help manage risk and maximize availability

VMware ESX 3.5

(in VMware

Infrastructure 3)



VMware vSphere

4 & 5

Built-in cross-platform virtualization support	No	No	Yes (using PowerVM Lx86)
Live migration across processor generations	No	Some (with Intel FlexMigration)	Yes (Power6- Power7)



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Source: http://www.vmware.com/files/pdf/products/vsphere/vmware-what-is-new-vsphere5.pdf

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PowerVM

Integrated into

server firmware

Yes (using

VIOS)



PowerVM on POWER7 delivers better scale-up and higher throughput performance than VMware vSphere

PowerVM on Power 750 delivers superior scale-up efficiency that outperforms vSphere 5.0 by up to 131%, running the same workloads across virtualized resources.

PowerVM is 103% better than vSphere 100000 4.1 and 131% better than vSphere 5.0. vSphere 5.0 is no better than vSphere 4.1.



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AIM7 SingleVM Scale-up



Xeon E7 – 4870 40 cores (10 cores/chip)

* "A Comparison of PowerVM and VMware vSphere(4.1&5.0) Virtualization Performance", January 2012 **Power is provide a state of the stat**

PowerVM on POWER7 delivers better scale-out and higher throughput performance than VMware vSphere

PowerVM on Power 750 outperforms VMware by up to 525% when running multiple VM's and workloads.

PowerVM maximizes workload performance and all system resources. vSphere 5.0 has more cores but still can't compete with PowerVM.

PowerVM

AIM7 Multiple VM scale-out (32 vcpus per VM)



* "A Comparison of PowerVM and VMware vSphere(4.1&5.0) Virtualization Performance", January 2012 signup.do?source=stg-web&S_PKG=us-en-po-ar-

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Power 750

PowerVM delivers firmware-based security

- Unlike x86-based products such as VMware, the PowerVM hypervisor is secure by design. IBM is the only vendor that has designed the virtualized environment from 'bare metal' through the hypervisor.
- PowerVM hypervisor is part of the digitally-signed firmware with strong cryptography which makes it impossible to remotely install a modified fileset into the EPROMs of Power Systems.
- There are zero vulnerabilities reported against PowerVM by <u>US</u> <u>CERT</u> or by <u>MITRE Corporation</u>
- PowerVM is certified at a CC Evaluated Assurance Level 4+

Remember, zero is a number too ... a very good number in the Security domain.









Power is the most reliable enterprise platform

54% of IT executives and managers say that they require 99.99% or better availability for their applications



Downtime (Hours per Year)



*Source: ITIC 2009 Global Server Hardware & Server OS Reliability Survey Results, July 7, 2009. Fully paper is available at ibm.com/aix

⁴⁶ Power is performance redefined



RAS Feature	Power Systems	x86
Application/Partition RAS		
Live Partition Mobility (vMotion)	Yes	Yes
Live Application Mobility	Yes	No
Partition Availability priority	Yes	No
System RAS		
OS independent First Failure Data Capture	Yes	No
Memory Keys (including OS exploitation)	Yes	No
Processor RAS		
Processor Instruction Retry	Yes	No
Alternate Processor Recovery	Yes	No
Dynamic Processor Deallocation	Yes	No
Dynamic Processor Sparing	Yes	No
Memory RAS		
Chipkill™	Yes	Yes
Survive Double Memory Failures	Yes	No
Selective Memory Mirroring	Yes	No
Redundant Memory	Yes	Yes
I/O RAS		
Extended Error Handling	Yes	No
I/O Adapter Isolation (PCI-Bus and TCEs)	Yes	No



owerVN

See the following URLs for addition details:

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Starter Kit for Cloud Capabilities

Create Images

- Easily create new golden master images and software "appliances" using corporate standard OS
- Convert images from physical systems or between various x86 hypervisors to use cheaper tooling
- Reliably track images to ensure compliance and minimize security risks
- **Conserve resources**, reducing both the number of images and the storage required for them

Deploy VMs

- Deployment of application images across compute and storage resources
- End user self service for improved responsiveness
- Ensure security through resource and VM isolation, project-level user access controls
- Easy to use no need to know all the details of the infrastructure
- Protect your investment through full support of your current virtualization environment
- **Optimize performance** on IBM systems with dynamic scaling, expansive capacity and continuous operation

35:1 Slash time to market for new apps from four months to just two or three days

Operate Your Cloud

- **Delegate provisioning** to authorized 'users' to improve productivity
- Maintain full oversight to ensure an optimally running and safe Cloud through automated approval / rejection
- Standardize deployment and configuration to improve compliance and reduce errors by setting policies, defaults and templates
- Simplify administration with an intuitive interface for managing projects, users, workloads, resources, budgeting, approvals & metering

Cut costs with efficient operation

Simplify storage of thousands of images

IBM Power Systems



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Revised September 26, 2006



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Notes on benchmarks and values

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IBM benchmark results can be found in the IBM Power Systems Performance Report at http://www.ibm.com/systems/p/hardware/system_perf.html.

All performance measurements were made with AIX or AIX 5L operating systems unless otherwise indicated to have used Linux. For new and upgraded systems, the latest versions of AIX were used. All other systems used previous versions of AIX. The SPEC CPU2006, LINPACK, and Technical Computing benchmarks were compiled using IBM's high performance C, C++, and FORTRAN compilers for AIX 5L and Linux. For new and upgraded systems, the latest versions of these compilers were used: XL C for AIX v11.1, XL C/C++ for AIX v11.1, XL FORTRAN for AIX v13.1, XL C/C++ for Linux v13.1, and XL FORTRAN for Linux v13.1.

For a definition/explanation of each benchmark and the full list of detailed results, visit the Web site of the benchmark consortium or benchmark vendor.

TPC	http://www.tpc.org
SPEC	http://www.spec.org
LINPACK	http://www.netlib.org/benchmark/performance.pdf
Pro/E	http://www.proe.com
GPC	http://www.spec.org/gpc_
VolanoMark	http://www.volano.com
STREAM	http://www.cs.virginia.edu/stream/
SAP	http://www.sap.com/benchmark/
Oracle, Siebel, PeopleSoft	http://www.oracle.com/apps_benchmark/
Baan	http://www.ssaglobal.com
Fluent	http://www.fluent.com/software/fluent/index.htm
TOP500 Supercomputers	http://www.top500.org/
Ideas International	http://www.ideasinternational.com/benchmark/bench.html
Storage Performance Council	http://www.storageperformance.org/results

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Notes on performance estimates

rPerf for AIX

- rPerf (Relative Performance) is an estimate of commercial processing performance relative to other IBM UNIX systems. It is derived from an IBM analytical model which uses characteristics from IBM internal workloads, TPC and SPEC benchmarks. The rPerf model is not intended to represent any specific public benchmark results and should not be reasonably used in that way. The model simulates some of the system operations such as CPU, cache and memory. However, the model does not simulate disk or network I/O operations.
- rPerf estimates are calculated based on systems with the latest levels of AIX and other pertinent software at the time of system announcement. Actual performance will vary based on application and configuration specifics. The IBM eServer pSeries 640 is the baseline reference system and has a value of 1.0. Although rPerf may be used to approximate relative IBM UNIX commercial processing performance, actual system performance may vary and is dependent upon many factors including system hardware configuration and software design and configuration. Note that the rPerf methodology used for the POWER6 systems is identical to that used for the POWER5 systems. Variations in incremental system performance may be observed in commercial workloads due to changes in the underlying system architecture.
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