

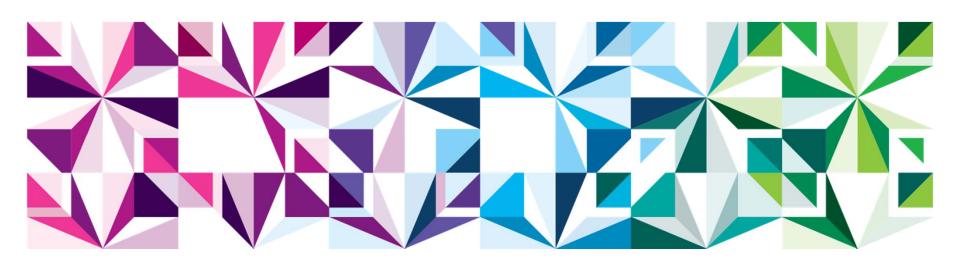
IBM PureSystems

A new family of expert integrated systems

Joe Armstrong

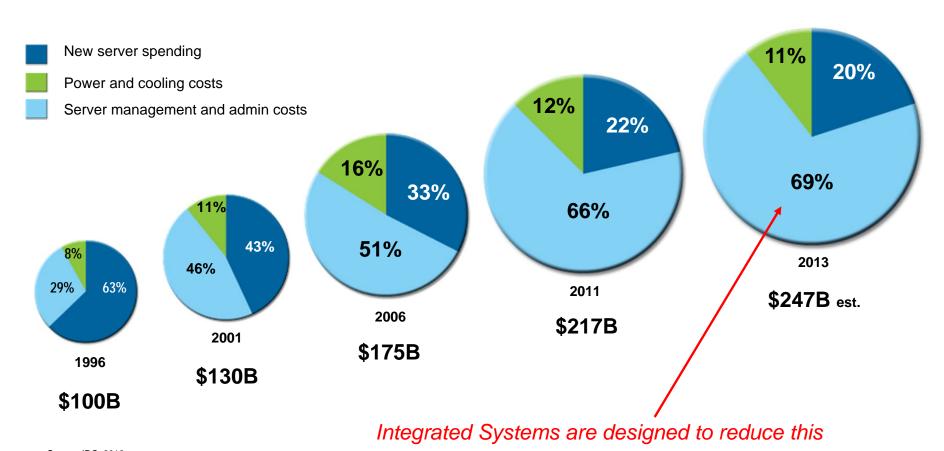
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Version 1.4





Worldwide IT Spending on Servers, Power, Cooling and Management Administration



Source: IDC, 2012



Four forces are driving business need for IT consolidation choice and cost reduction



Mobile

90% of mobile users keep their device within arm's reach **100%** of the time¹



Social

% of **CEOs using Social** to Connect with Customers²



Big Data & Analytics

8 zettabytes of digital content created by 2015³



Delivered via the Cloud 62% of workloads in existing datacenters will be cloud based by 2014⁴

Improve IT efficiency through consolidation

- Explosion of virtual machine sprawl drives continued need for consolidation
- Opportunities to consolidate heterogeneous environments for facilities and energy savings
- Consolidate all infrastructure not just servers

New workloads drive need to integrate new capabilities with choice

- Exploding data driving new analytics requirements
- Mobile access driving more application access and security requirements
- MSPs serving more small and midmarket clients with cloud services

Invest in innovation and reduce operational expense

- Realize new revenue streams created by new services
- Integrate management control across resource silos
- Improve resource utilization and staff productivity



Clients need to address critical imperatives in this environment

Accelerate new applications, Improve IT efficiency by big data and analytics

simplifying the IT lifecycle

Simplify cloud application platforms and infrastructure







34% of new IT **Projects** deploy late

Only 1 in 5

Can allocate 50% or more of their IT budget to new projects¹

90% plan to implement cloud by 2015

From a commissioned study conducted by Forrester Consulting on behalf of IBM

IBM, Data center operational efficiency best practices, April 2012.

* IBM GBS 2011 IBV Study, "The power of cloud: driving business model innovation



The Time has Come for a New Breed of Systems



Built-in Expertise

Capturing and automating what experts do

Integration by Design

Deeply integrating and tuning hardware and software

Simplified Experience

Making every part of the IT lifecycle easier Integrated management of the entire system A broad open ecosystem of optimized solutions



Flex System: Beyond Blades



Compute

Multi architecture:
POWER & x86
Flexible choice of nodes to
meet workload requirements



Chassis / Networking

Highest performance I/O 40Gb Ethernet, 16Gb SAN,
56Gb Infiniband FDR
Designed for multiple
generations of technology for
investment protection







Management

Single point of management control for all resources
Reduce complexity by automating everyday management tasks



Storage

Optimize data between Flash and HDDs with tiering Connect to or virtualize existing storage

Infrastructure that goes beyond blades for Consolidation, Choice and Cost Reduction



PureSystems Momentum Continues to Grow



6,000+

systems shipped in more than 100 countries as of 2Q

300

references & case studies demonstrating success **500**

optimized solutions from 330 leading partners

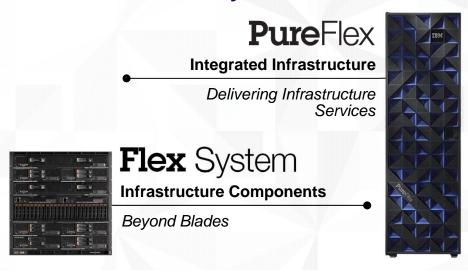
1,300+
authorized resellers
worldwide

6,500

Business Partners seller and technical certifications



Products: Build on momentum 2012 – 2013 PureFlex and Flex System launches



2012			2013			
April	August	November	February	June	August	
Expert Integrated Systems	IBM Flex System	More Choice – PureFlex & Flex System	Solutions Initial launch	PureFlex and Flex System Solutions	Flex System Expanded Portfolio	
PureFlexPureApp.Expert Integrated Systems	 Flex System (Blade to Flex) Extensive sales and Partner briefings 	Flex system V7000Compute	■ MSPs ■ VDI	 SAP, HANA Cloud B/DR IBM i Solution 	 3 POWER Nodes 1 x86 Node 3 Network options FSM 1.3 	



The Flex System Portfolio Continues to Grow

x86 Management















POWER









Storage



Networking

















IBM PureSystems Family

Flex System

PureFlex

PureApplication

PureData









Infrastructure Components

Beyond Blades

Integrated Infrastructure

Delivering Cloud
Infrastructure Services

Application Platform

Delivering Cloud Application

Platform Services

Data Platform

Delivering Big Data

Platform Services





Integrated Infrastructure



1 system for compute, storage and systems networking

Up to 1344 cores power, 1792 cores x86, 43 TB memory, 480 TB storage and 26M IO operations per second, per rack

Up to 4 chassis per rack scalable up to 4 racks

10U Chassis 14 Node Bays

15



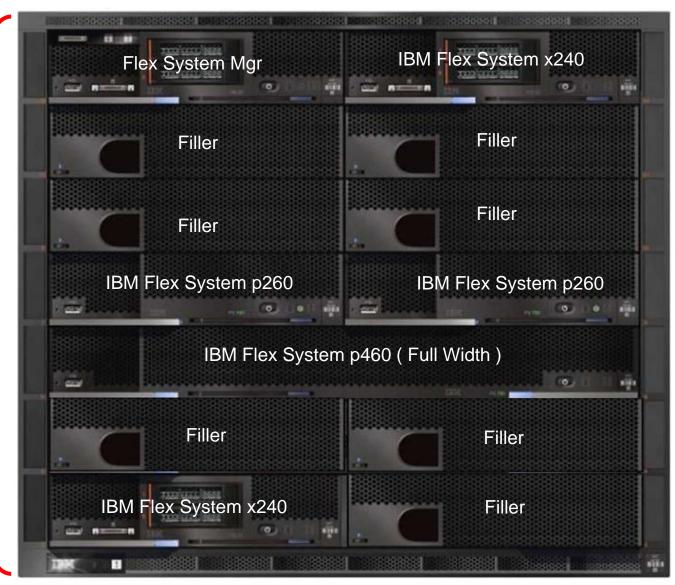
IBM Flex System Enterprise Chassis Front View

Size: 10 U 19" Rack

14 Node Bays (7 Full Wide)

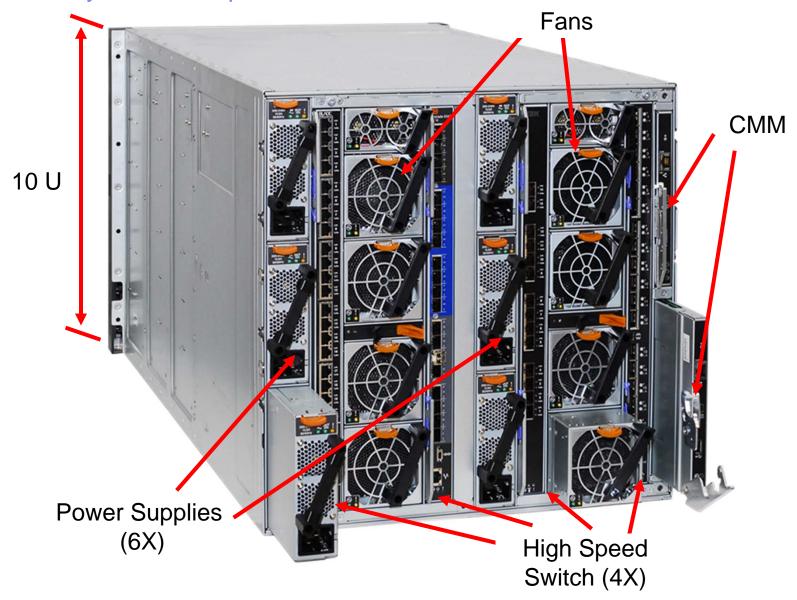
Nodes:

- Power
- Intel
- Flex System Mgr





IBM Flex System Enterprise Chassis Rear View





POWER 7/7+ & x86

No compromise design for the next decade



Diverse offerings to match the diverse workloads

Compute System Portfolio tuned to workloads System infrastructure Reduce acquisition costs through virtualization consolidation Maximum platform capability provides deployment flexibility



IBM Flex System x220 IBM Flex System x240 IBM Flex System x222 IBM Flex System x440 IBM Flex System p24L IBM Flex System p260 IBM Flex System p270 IBM Flex System p460

IBM Flex System x240 – 2S EP Compute Node

Compute



System infrastructure



Standard Width compute node

2-socket Intel E5 2600 Sandy Bridge-EP

24 LP DDR3 DIMMs / 1333MHz / 1600MHz

10Gb Converged LOM

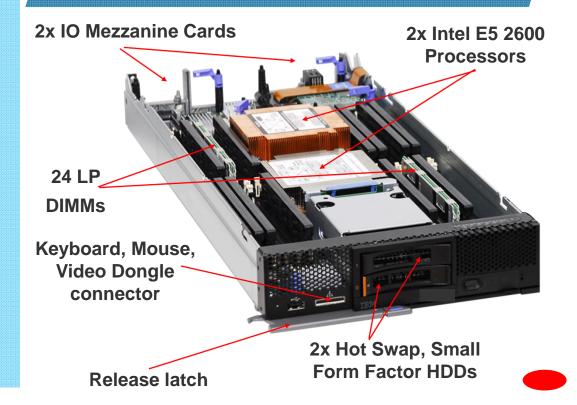
2 hot swap 2.5" SAS/SATA SSDs or HDDs

Dual Enabled Hypervisor – ESXi on Flash Key Option



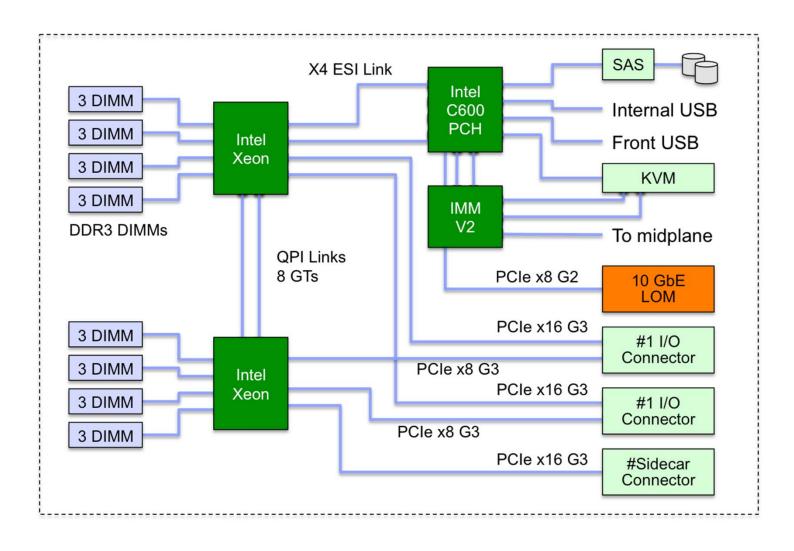
IBM Flex System x240

Uncompromised Compute, IO, and Storage performance, designed for mainstream virtualization, and a broad range of workloads





Flex System x240 Compute Node



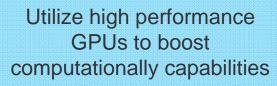
IBM Flex System PCIe Expansion Node

Compute





Utilize high-capacity, flash based storage to significantly boost transaction based workloads

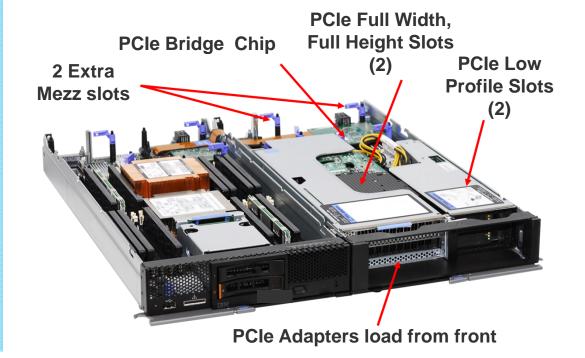


Enable attachment of external drive enclosures

Tap all available I/O of modern CPU architectures



- A new I/O expansion Compute sidecar
- Industry standard PCIe cards
- Additional Next Generation Platform fabric I/O
- Graphics, Storage, and I/O adapters
- Attaches to 2-socket x240 and x220 nodes



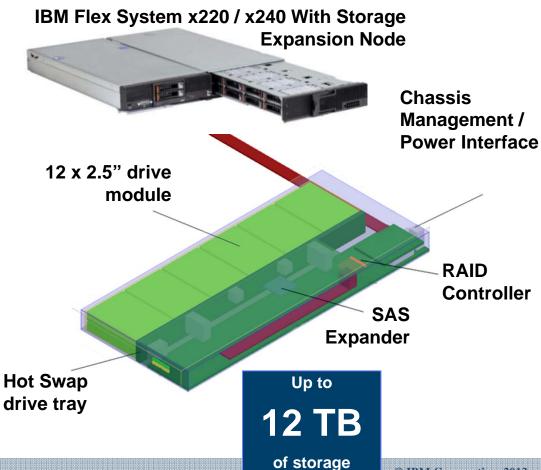


Direct Attach Storage Options

Storage System infrastructure Dedicated storage "side-car" that attaches to single width compute node \Diamond 12 x HS 2.5" hot swap HDDs or SSDs Integrated RAID function 1 GB RAID Cache (optional)

IBM Storage Expansion Node Provides cost optimized, I

Provides cost optimized, high capacity, direct attached storage to meet today's needs data intensive workloads



Direct Attach Storage Options

Storage



System infrastructure



Supports 8 1.8" SSDs



4 drives over DIMMs and 4 in the drive bays



1.6 TB - 3.2 TB Total Capacity (200GB/400GB SSD Drives)

IBM eX Flash for high IOPS storage expansion

Low cost IOPS performance, optimized for transaction processing, media streaming, and business intelligence applications

2 SSDs 2 SSDs 2 SSDs

IBM Flex System x222 Compute Node

Compute





Double the density: 28 nodes per 10U chassis

2-socket Xeon E5-2400 per twin

12 LP DDR3 DIMMs / 1333MHz / 1600MHz per twin

2x 10Gb ports standard per twin, optional 8Gb/16Gb Fibre Channel or QDR/FDR Infiniband

1x 2.5" SATA HDD or 2x Hot swap 1.8" SSD per twin

Reduce operational costs with x222

- Double-dense design that can support 28 twin nodes per IBM® Flex System™ Enterprise Chassis
- Optimized for Virtual Desktop Infrastructure,
 Virtualization, Cloud Computing and Infrastructure
 Consolidation
- In a real-world deployment example, the Flex System x222 was able to reduce 56U of 2 socket rack servers into 10U
- Reduce cost and complexity by
 - Fewer chassis & switches
 - Power and cooling
 - Reduce managed devices.





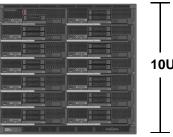
Competitive Use Case: 3,000 user VDI deployment (2.5GB per user)

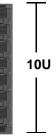
Real world scenario compared IBM Flex System to HP's BladeSystem for a 3,000 VDI user deployment. Results showed that Flex System x222 required half the infrastructure compared to HP BladeSystem.



3,000 User Configuration

- 10 x Flex System x222
 - 192GB memory per twin node
 - 2x E5-2470 per twin node
- 1 x chassis
 - 2x 10Gb Converged Networking switch

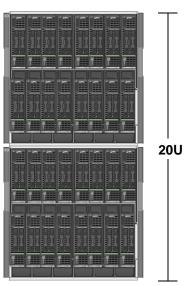




Hewlett Packard

3,000 User Configuration

- 20 x HP BL420c G8
 - 192GB memory per node
 - 2x E5-2470
- 2 x chassis
 - 4 x HP Flex Fabric 10Gb Converged Networking switch





Flex System x222 achieve 71% chassis consolidation (112 Server Example)

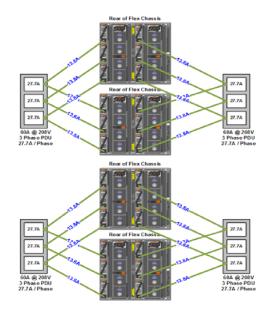
x222 infrastructure vs. Cisco UCS – equivalent workload and capacity

Flex System with x222 224 Processor Sockets

Requires 4x circuits

24 Power Supplies

4 Chassis taking up 40U

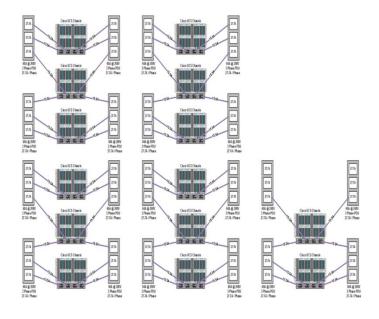


Cisco UCS 224 Processor Sockets

Requires 20x circuits

56 Power Supplies

14 Chassis taking 84U





x222 Compute Node – Double density advantage

	Competitor Limitations	X222 Advantages
HP	No double dense compute node Requires two chassis for 28 nodes	Double dense compute nodes - up to 28 per chassis
Cisco	No double dense compute node Requires four chassis for 28 nodes Does not support Fibre Channel Does not support Infiniband	Multiple high performance networking options Flex System highly resilient architecture
DELL	Dense node limited memory expansion – 6 DIMM slots	Delivers more memory and processor cores



Flex System: x86 Compute Nodes Positioning

Database / Consolidation

Enterprise Performance

Business Applications (SAP, ERP, Small DB)

Infrastructure
Applications
(file/ print/
collaboration)

29

Virtual Desktop

Standard

Platform

Dual Proc.

Optional

High-Value

features

Energy

Efficient

x220 computing

Dense Cloud Deployments

x222

NEW Aug 6th

x240

Enhanced Platform

Dual Proc

High-Density Virtualization

Standard High-Value features x440

Price-Performance Optimized

4 socket

Mainstream Database

High-End Virtualization

Memory Intense

4 Socket

x440

High performance compute node with leadership compute, memory and I/O capacity

- 48 DIMMs for memory intense
- Performance optimized with leadership IO capacity

x240

High Density, high performance optimized for virtualization

- 24 DIMM slots
- Integrated HW RAID 0,1 & HS HDDs
- Performance optimized with flexible IO capability

<u>x222</u>

Double dense computing and virtualization

- Optimized for solution cost
- Efficient infrastructure utilization
- Flexible I/O to integrate into existing datacenters

x220

Versatile, easy to use, optimized for performance, power and cooling. Flexible design for Virtualized and Native workloads

- Great price/performance
- No compromise blade
- Cost-optimized platform

2 Socket



Best in Class RAS

Mainframe Inspired Redundancy with Hot Swap and PFA

Mainframe Inspired Redundancy with Hot Swap









Mainframe Inspired Predictive Failure Analysis (PFA)

PFA	Cisco	DELL	HP	IBM
Hardware				
Disk	Yes	Yes	Yes	Yes
Memory	Yes	Yes	Yes	Yes
■ CPU	No	No	Yes	Yes
■ Fan	No	No	No	Yes
■ VRM	No	No	No	Yes
Pwr Supply	No	No	No	Yes

30 30



2013 Intel® Xeon® Processor Families



Delivering a new breed of platforms & capabilities to address growing demands

MAX5 Value Proposition for eX5 systems



The IBM advantage...

memor memor is tied

With embedded memory controllers, memory capacity is tied to processors

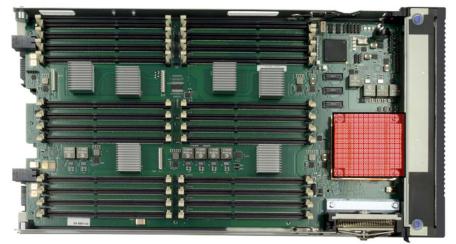
But not with MAX5...

QPI Ports attach to Systems



EXA Ports Scale to other memory Drawers





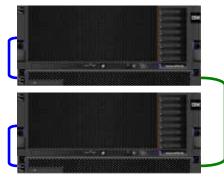
MAX5 Expansion Blade

- Expand memory capacity
- Up to double the number of memory DIMMs compared to competitors
- Excellent loaded latency performance
- Over five times the memory capacity in two sockets vs. today's leading two-socket systems
- MAX5 memory may be partitioned to CPUs or pooled



eX5 for your workloads today and tomorrow

Memory Expansion and Scaling with MAX5



8P, 192DIMM

Native (QPI) Scaling

4P, 32D





8P, 128DIMM

Memory Expansion with MAX5

2P, 40D



4P, 96DIMM



2P, 64DIMM



Base System

2P, 16D



4P, 64DIMM



2P, 32DIMM



HX5

x3850 X5

x3690 X5

Extreme internal storage capacity and performance



Same performance as

800 spinning disks

- Up to 200x performance increase for local databases
- 99% better performance per watt for database-type workloads

97% less expensive

For same 1,000 user database performance

- 100 to 1 replacement ratio of traditional drives, replacing thousands of drives and cables
- \$670,000 hardware savings per FlashPack over equal IOPs HDDs
- Up to 40x greater solution density over traditional HDD solution

Power reduced to

1% of spinning disks



eXFlash features

- ■Up to 3 eXFlash packs in x3690 X5 or 2 in x3850 X5
- ■Up to 240,000 IOPs read-only per eXFlash pack
- ■Up to 87,000 IOPs RAID 5/6 read/write mix per eXFlash
- ■Up to 1.6TB per eXFlash
- •Hot swappable, front accessible, modules



eX5 has the richest capability and RAS features

Feature		x3650 M4	x3750 M4	x3690 X5	x3850 X5	
CPU Sockets		2	4	2	4 to 8	
CPU Specs cores/threads/cache		8/16/20MB	8/16/20MB	10/20/30MB	10/20/30MB	
Max memory capacity		768GB	1.5TB	1TB base 2TB w/MAX5	2TB base 3TB w/MAX5	
System RAS	VMControl	V	√	√	√	
s tem	PFA	√	₹	4	√	
Enhanced CPU RAS	MCA-R		-	√	√	
	DDDC+1			√	√	
	Advanced QPI RAS			√	√	
HW Diffe	MAX5			₹	€	
HW Differentiation	eXFlash	1	V	V	√	
ation	Scalability				V	



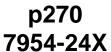
Power Flex POWER7+ Node Offerings.....







p460 7895-43X





Cores: 16 / 32 Max Memory: 1 TB

p260 7895-23X



Cores: 8 / 16 Max Memory: 512 GB Cores: 24 Max Memory: 512 GB

p260 7895-23A

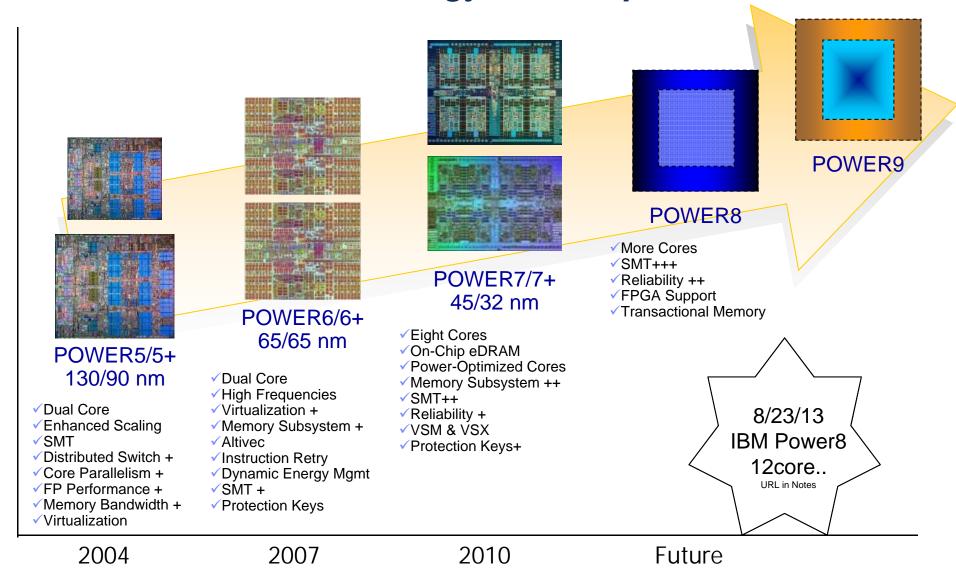


Cores: 4 Max Memory: 512 GB



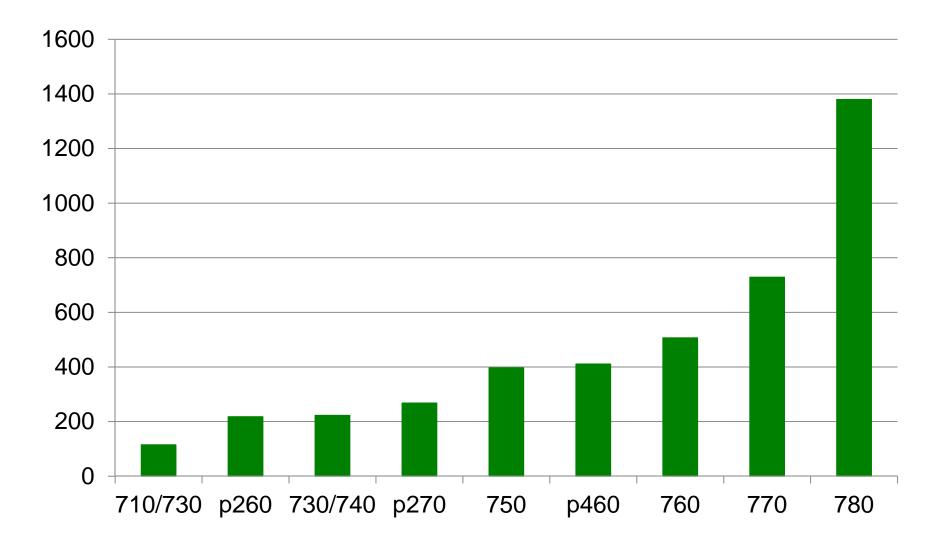
37/

Power Processor Technology Roadmap





POWER7+ Performance



rPerf ratings charted. If CPW ratings charted, the bars show the same scaling.



POWER7 RAS Feature Overview

- Standard
- OptionalNot Available

RAS Item	PureFlex	Power Blades	Power 710 / 730	Power 720 / 740	Power 750
Redundant / Hot Swap Fans & Blowers	(Chassis)	(BC)	•		
Hot Swap DASD & Media / PCI Adapters	_	_	O –	-	0 0
Concurrent Firmware Update					
Redundant / Hot Swap Power Supplies	(Chassis)	● (BC)	•	•	0
Dual disk controllers (split backplane)	■ (p270)	_	_	0	0
Processor Instruction Retry				•	
Alternate Processor Recovery				•	
Storage Keys			•	•	•
PowerVM™/Live Part. Mobility/Live App Mobility	O	O	O	O	0
Redundant Service Processors	_	_	_	_	_
Redundant System Clocks	_	_	_	_	_
Redundant / Hot Swap Power Regulators	_	_	_	_	_
Dynamic Processor Sparing	_	_	_	_	_
Memory Sparing	_	_	_	_	_
Hot GX Adapter Add and Cold Repair	_	_	_	_	_
Hot-node Add / Cold-node Repair	_	_	_	_	_
Hot-node Repair / Hot-memory Add	_	_	_	_	_
Dynamic Service Processor &System Clock Failover	_	_	_	_	_
Hot-node Repair / Hot-memory Add for all nodes**	_	_	_	_	_
Enterprise Memory	_	_	_	_	_
Hot GX Adapter Repair	_	_	_	_	_
Midplane connection for inter-nodal communication	_	_	_	_	_
Active Memory Mirroring for Hypervisor	_	_	_	_	_



quires two or more nodes

POWER7 RAS Feature Overview (cont'd) Optional Not Available

Standard

RAS Item	Power 750	Power 770	Power 780	Power 795
Redundant / Hot Swap Fans & Blowers	•		•	
Hot Swap DASD / Media / PCI Adapters	•		•	•
Concurrent Firmware Update	•	•	•	•
Redundant / Hot Swap Power Supplies	•	•	•	
Dual disk controllers (split backplane)	0	•	•	•
Processor Instruction Retry	•	•	•	•
Alternate Processor Recovery	•	•	•	•
Storage Keys	•	•	•	•
PowerVM™/Live Part. Mobility/Live App Mobility	0	0	0	9
Redundant Service Processors	_	•*	•*	•
Redundant System Clocks	_	•*	•*	•
Redundant / Hot Swap Power Regulators	_	•	•	•
Dynamic Processor Sparing	_	0	0	0
Memory Sparing	_	0	0	9
Hot GX Adapter Add and Cold Repair	_	•	•	•
Hot-node Add / Cold-node Repair	_	•*	•*	•*
Hot-node Repair / Hot-memory Add	_	•*	•*	•*
Dynamic Service Processor &System Clock Failover	_	•*	•*	•
Hot-node Repair / Hot-memory Add for all nodes**	_	•*	•*	•*
Enterprise Memory	_	•	•	•
Hot GX Adapter Repair	_		•	
Active Memory Mirroring for Hypervisor	_	9	•	
Power Pools	_	_	•	•

Requires two or more nodes



Ideal for Highly Virtualized Application Environments IBM Flex System p270 compute node

Compute



System infrastructure



Standard compute node

2-socket POWER7+

24 core : 2 Socket x 12 cores

16 DIMMs 512GB Max

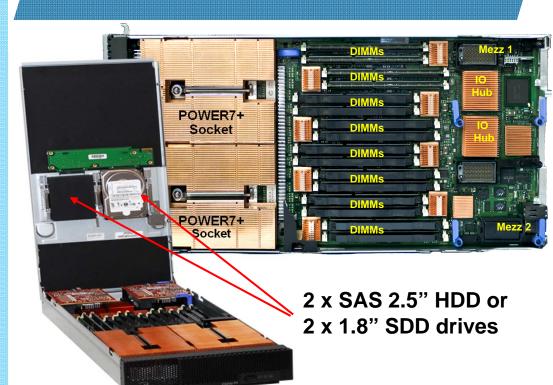
Built-in support for Dual VIOS (with optional adapter)

Double the number of VM's per core



IBM p270 compute node

Enables over 6,000 POWER Virtual Machines per chassis¹²



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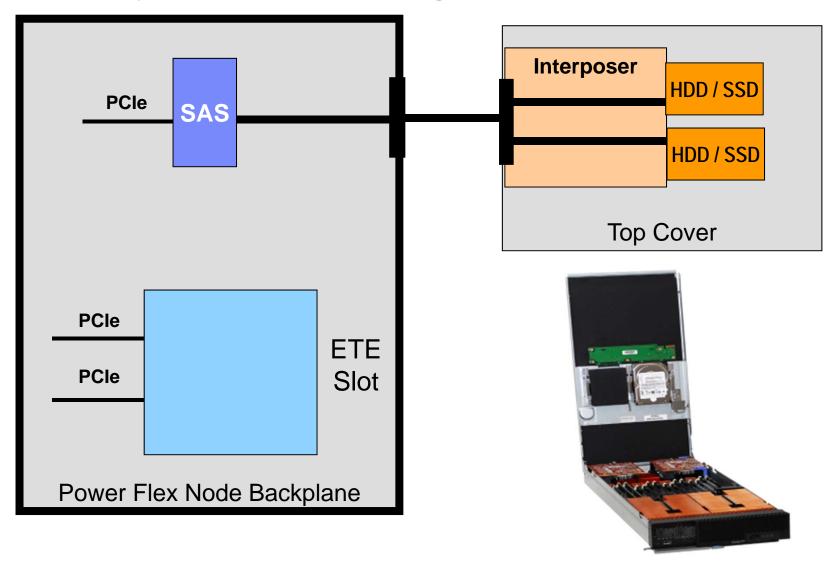


IBM Flex System Dual VIOS Adapter

- Feature Code: #EC2F
- Splits the 2 internal hard drives so that each hard drive is driven by its own SAS controller.
- This allows the compute node to boot Dual VIOS partitions internally. Without the adapter, both hard drives are driven by a the same SAS controller, which prevents the end user from booting the drives separately
- Supported system: p270

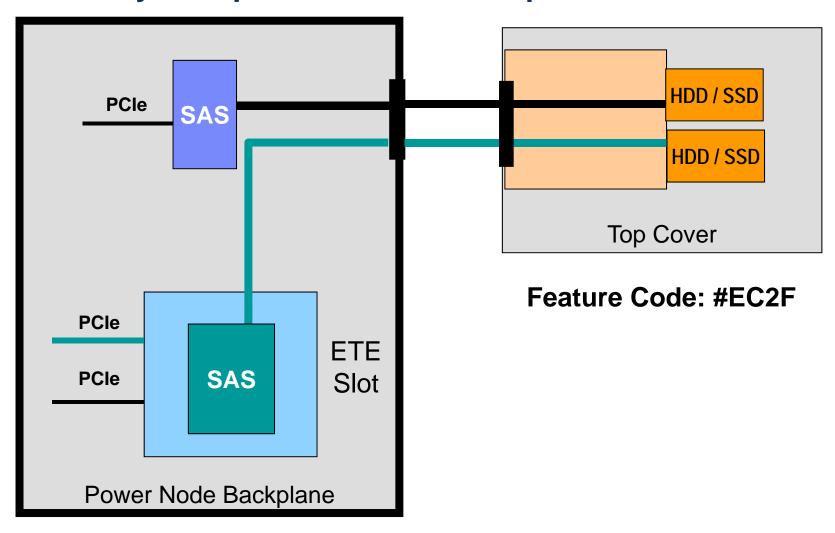


IBM Flex System Internal Storage Support



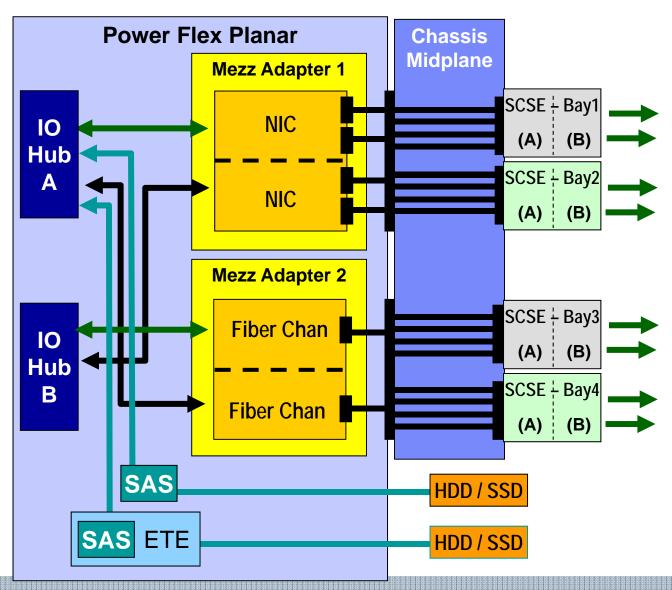


IBM Flex System p270 Dual VIOS Adapter





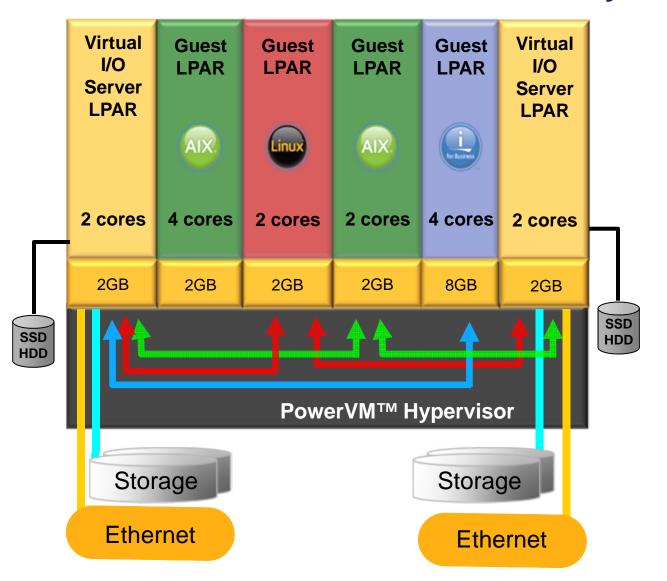
Mezzanine Layout with FC #EC2E & #EC2F



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IBM PowerVM[™] Architecture for Flex System p270



- ■Dual VIOS support for:
 - Ethernet
 - Fibre Channel
- Dual VIOS boot
- Adapters:
 - FC # EC2E
 - FC # EC2F
- VIOS partitions booted from single controller
- •HMC and FSM support







Ideal for demanding Database and Analytics Workloads Flex System p460 compute node – Featuring POWER 7+

Compute



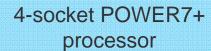
Flex System p460 compute node

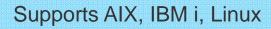
Delivers 39% better 32-core SPECint Rate performance versus the HP DL560 G8¹¹





Double Width compute node

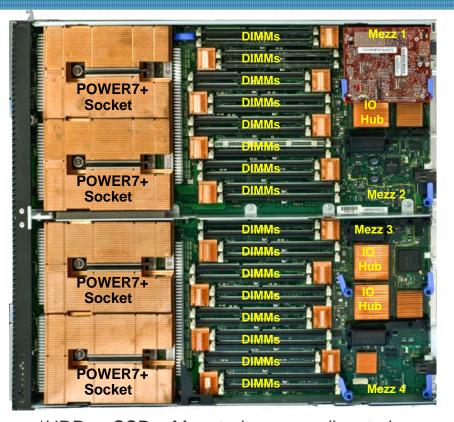




32core: 4 Socket x 8core New 3.6 and 4.1GHz speed 16 core: 4 Socket x 4core New 4.0GHz speed

32 DIMMs 1TB Max

Double the number of VM's per core

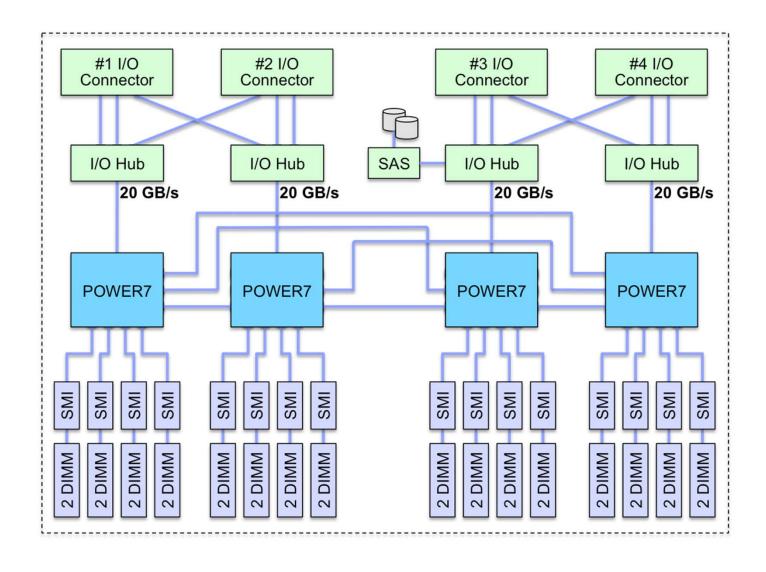


*HDD or SSD – Mounted on cover (located over memory)

System infrastructure



Flex System p460 POWER7 Compute Node





Node Comparisons

	p260 Entry	p260	p270	p460
POWER7+ Sockets	2	2	2	4
Cores	4	8 or 16	24	16 or 32
Frequency GHz	4.0	3.6 / 4.1 / 4.0	3.1 / 3.4	3.6 / 4.1 / 4.0
Max Memory / # DIMMs	512 GB / 16	512 GB / 16	512 GB / 16	1 TB / 32
DIMMs	2, 4, 8, 16 32 GB	2, 4, 8, 16 32 GB	4, 8, 16 32 GB	2, 4, 8, 16 32 GB
Mezzanine Slots	2	2	2	4
Dual VIOS Adapter	No	No	Yes	No
Processor Group	P05	P10	P10	P10
HDD (GB)	300 / 600 / 900	300 / 600 / 900	300 / 600 / 900	300 / 600 / 900
SSD	Yes	Yes	Yes	Yes
RAID	0, 1, 10	0, 1, 10	0, 1, 10	0, 1, 10



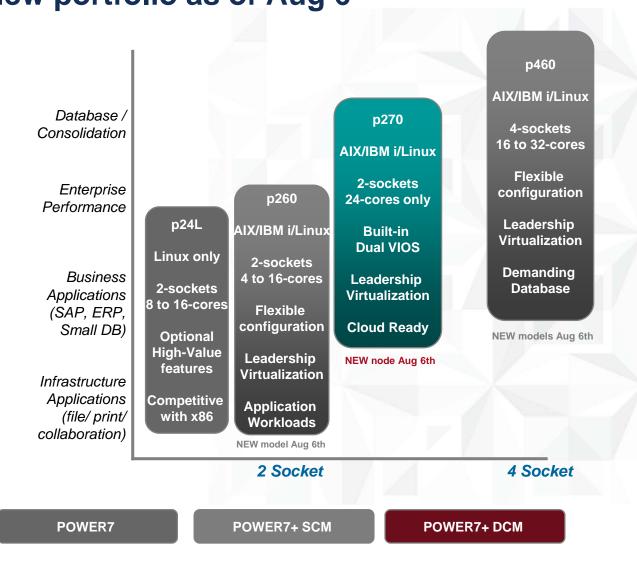
POWER7 IBM i Offering Portfolio



Tier	Model	Processor Group	User Entitlements	Core Entitlements	Application Server (core)	Enterprise Enablement (core)
Large	795 780	P50		\$59,000	\$9,000	\$50,000
Medium	770	P30		\$59,000	\$9,000	\$50,000
	750 740 730	P20		\$44,000	\$9,000	\$15,000
Small	720 6/8-core 710 6/8-core PS701/702	P10	\$250 per user Unlimited - \$50,000	\$14,995		0 (16-32c) and 260 (8-16c)
	720 4-core 710 4-core PS700	P05	\$250 per user Unlimited - \$18,750	\$2995	p2	60 (4c)



Flex System: POWER compute node Positioning New portfolio as of Aug 6th



p460

High-performance, reliable, secure system that is cloud-enabled.

✓ Outstanding offering for midmarket clients

✓ Ideal for server consolidation or a high-performing database server

p270

Combines secure, reliable computing and energy efficient virtualization.

Vorkload-optimizing capabilities to enable companies to get the most out of their systems by increasing utilization and performance while helping to reduce infrastructure and energy costs.

p260

Highly flexible node with large memory capacity, outstanding performance, industrial-strength virtualization and workload-optimizing capabilities.

Ideal for small-to-midsize database servers, and consolidation of virtualized application servers

p24L

Compute node which runs industrystandard Linux from Redhat or SUSE. ✓ Exploits the advanced hardware and software capabilities of POWER7 to provide high qualities of service for Linux workloads





Choice in Connectivity







Ethernet

- 2, 4, 8 port 10 Gb
- FCoE and RoCE
- 2, 4 port 1 Gb
- Pass-thru

Fibre Channel

- 2 port 8 Gb
- 2 & 4 port 16 Gb
- Pass-thru

InfiniBand

- 2 port 56 Gb FDR
- 2 port 40 Gb QDR



IO Adapter Options

- (#1761) -IBM Flex System IB6132 2-port QDR InfiniBand Adapter
- (#1762) -IBM Flex System EN4054 4-port 10Gb Ethernet Adapter
- (#1763) -IBM Flex System EN2024 4-port 1Gb Ethernet Adapter
- (#1764) -IBM Flex System FC3172 2-port 8Gb Fibre Channel Adapter
- (#EC23) -IBM Flex System FC5052 2-port 16Gb Fibre Channel Adapter
- (#EC24) -IBM Flex System CN4058 8-port 10Gb Converged Adapter
- (#EC26) -IBM Flex System EN4132 2-port 10Gb RoCE Adapter
- (#EC2E) -IBM Flex System FC5054 4-port 16Gb Fibre Channel Adapter



Flex System Fabric Naming Conventions

EN4093							
EN	4	09	3				
Protocol	Max Gbps	Vendor	Max Ports per ITE				
Ethernet	10	IBM	3				

	ID	Protocol			
	FC	Fibre Channel			
<	EN	Ethernet			
	CN	Converged Ethernet			
	ΙB	InfiniBand			

ID	Gbps
2	1
3	8
4	10
5	16
6	40, 56

ID	Vendor
02	Brocade
05	Emulex
09	IBM
13	Mellanox
17	QLogic

IBM Flex System Name	Protocol	Midplane Gbps	Vendor	Midplane Ports	External Ports
EN4093 10Gb Scalable Switch	Ethernet	10	IBM	3x14	14x10Gb, 2x40Gb



Flex System Fabric Naming - Ethernet

IBM Flex System Name	Protocol	Midplane Gbps	Vendor	Midplane Ports	External Ports
EN4093 10Gb Scalable Switch	Ethernet	10	IBM	3x14	14x10Gb, 2x40Gb
EN4093R 10Gb Scalable Switch	Ethernet	10	IBM	3x14	14x10Gb, 2x40Gb
CN4093 10Gb Converged Scalable Switch	Converged	10	IBM	3x14	2x10GbE, 2x40GbE, 12xOmni (10GbE or 8Gb FC)
EN4091 10Gb Ethernet Pass-Thru Module	Ethernet	10	IBM	1x14	1x14x10Gb
EN2092 1Gb Ethernet Scalable Switch	Ethernet	1	IBM	2x14	2x14x1Gb
CN4054 10Gb Virtual Fabric Adapter	Converged	10	Emulex	4	-
CN4058 10Gb Converged Network Adapter	Converged	10	Emulex	8	-
EN4054 4-port 10Gb Ethernet Adapter	Ethernet	10	Emulex	4	-
EN4132 2-port 10Gb Ethernet Adapter	Ethernet	10	Mellanox	2	-
EN4132 2-Port 10Gb RoCE Adapter	Ethernet	10	Mellanox	2	-
EN2024 4-port 1Gb Ethernet Adapter	Ethernet	1	Brocade	4	-



Flex System Fabric Naming – Fibre Channel and InfiniBand

IBM Flex System Name	Protocol	Midplane Gbps	Vendor	Midplane Ports	External Ports
FC5022 8/16Gb SAN Scalable Switch	Fibre Channel	16	Brocade	2x14	20x16Gb
FC3171 8Gb SAN Switch	Fibre Channel	8	QLogic	1x14	6x8Gb
FC3171 8Gb SAN Pass-Thru Module	Fibre Channel	8	QLogic	1x14	6x8Gb
FC5022 2-port 16Gb Fibre Channel Adapter	Fibre Channel	16	Brocade	2	-
FC3052 2-port 8Gb Fibre Channel Adapter	Fibre Channel	8	Emulex	2	-
FC3172 2-port 8Gb Fibre Channel Adapter	Fibre Channel	8	QLogic	2	-
IB6131 InfiniBand Switch	Infiniband	40,56	Mellanox	1x14	18x56Gb
IB6132 2-port FDR InfiniBand Adapter	Infiniband	56	Mellanox	2	-
IB6132 2-port QDR InfiniBand Adapter	Infiniband	40	Mellanox	2	-



IBM Flex System CN4058 8-port 10Gb Converged Adapter

- Feature Code # EC24
- 8 ports: 10 Gb KR ports
 - CNA (Converged Network Adapter) FCoE & NIC
 - Max of 6 ports with EN4093 or CN4093 switches
- Supported in POWER ITEs p260, p460, p24L & p270
- NPIV support through VIOS for FCoE
- Dual ASIC design enables Dual VIOS for p260, p24L, and p270
- AIX, IBM i, Linux, VIOS support
 - AIX Version 7.1 with TL 7100-02 and Service Pack 2, or later
 - AIX Version 6.1 with TL 6100-08 and Service Pack 2, or later
 - IBM i 6.1 and IBMi 7.1 -- VIOS required.
 - SUSE Linux Enterprise 11 Service Pack 2, or later
 - VIOS requires VIOS 2.2.2.2, or later





New Mezzanine Dual & Quad port 16 Gbt FC Adapter

- Dual port Mezzanine card
 - FC #EC23
 - Single PHB
 - Similar to FC # 1764 (8 Gbt Fibre)
- Quad port Mezzanine card
 - FC #EC2E
 - Dual PHB
 - Dual VIOS Fiber Channel Support
 - p260 / p270 nodes
- 16 Gbt Fiber Channel
- Dual FC ports per PHB
- Support for all FC topologies







Intelligent, integrated and flexible network architecture that can fit with your existing or future environment



- "Pay as you grow" scalability
- Performance:
 - Support 40Gb
 - < 1ms latency
- Designed for future:
 - Hypervisor Virtual Switch optimized
 - Built for VM Workload migration
 - Full Convergence

- Virtual Machine Mgmt./Virtual Switching
- Automate network & server provisioning and failover (FSM)
- VM-aware networking for easy management and tracking (VMready)
- Software Defined Networking (SDN)

- Manage as one system
- Multiple switches within a POD managed as a single entity
- Seamless interoperability
- Standards based (Qbg, DCB, DOVE)
- Easy interoperability with existing networking environments*

Optimized

Automated

Integrated

Flexible, Integrated, Standard-based No Compromise Networking

*Based on data sheets http://www.cisco.com/en/US/prod/collateral/ps10265/ps10280/b22m3_specsheet.pdf http://www.redbooks.ibm.com/redbooks/pdfs/sg247984.pdf **System Storaginteroperation Center (SSIC), 2012 Tolly Group: Nexus and Catalyst Interoperability report



IBM Flex System Fabric EN4093R with OpenFlow Support

Software Defined Network Option



- Support virtualized, dynamic workloads with an OpenFlowbased infrastructure
- Reduce complexity by building the underlying network once
- Intelligent and dynamic multipath routing based on business policy
- Supports both Ethernet and OpenFlow network traffic

- Increase flexibility by rerouting networking traffic based on source, destination, ports, etc.
- Centrally configure and enforce multitenant networks
- Combine with IBM Programmable Network Controller on an x240 compute node* for a complete OpenFlow based SDN solution



New Flex System Ethernet Options

IBM Flex System EN6131 40Gb Switch



- Full Featured 40Gb switch module
- Up to 4 switches per 10U chassis
- Speed up transactions with up to 4X the networking speed of 10Gb switches available today
- Reduce cost of operations and accelerate time to completion for:
 - -clustered databases, parallel processing,
 - -transactional services and
 - -high-performance embedded I/O applications

IBM Flex System Fabric SI4093 System Interconnect Module

Base 10 x 10Gb SFP+

Upgrade #2 4x10Gb

Upgrade #1 2x40Gb

1Gb Mgmt







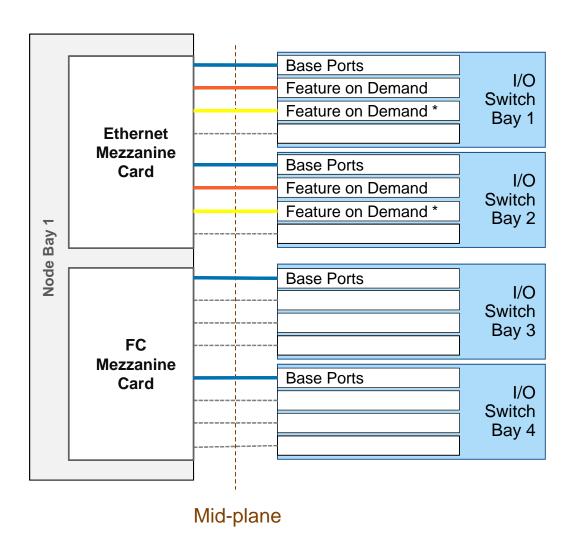


- Designed for simple connectivity & management
- Transparent Mode and VLAN Aware Mode
- Default profile protects against network misconfigurations
 - Loop free design (no Spanning tree)
- Reduce cost by up to 42 percent with 'Pay as you Grow' scalability compared to HP¹
- Reduce risk of deployment with seamless interoperability with Cisco, Juniper switches
- Continued access to premium features such as intra-chassis switching for vMotion
- Supports both Ethernet and FCoE traffic

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High Bandwidth Mid-plane That is Ready for the Future

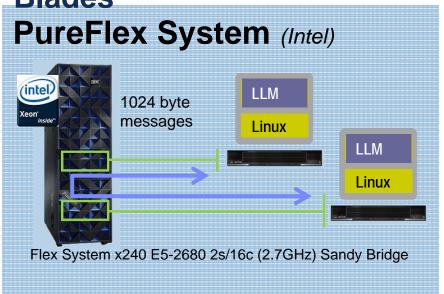


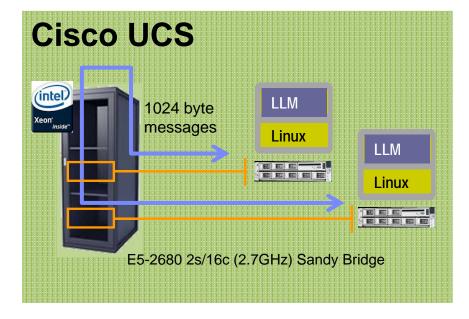
^{*} The 8 port adapter is currently announced for Power only and is limited to 6 active switch ports with the EN4093



Intra-Chassis Network Fabric Reduces Latency Between

Blades





2.3X	27.5	Microseconds latency per message	63.0
Higher throughput 77%	9.4	Microseconds latency due to network	40.0
	8,803	Messages per second	7,920

"A 1-millisecond advantage in trading applications can be worth \$100 million a year to a major brokerage firm ..."

This is an IBM internal study of IBM PureFlex System solution designed to replicate a typical IBM customer workload usage in the marketplace. The results were obtained under laboratory conditions, and not in an actual customer environment. IBM's internal workload studies are not benchmark applications, nor are they based on any benchmark standard. As such, customer applications, differences in the stack deployed, and other systems variations or testing conditions may produce different results and may vary based on actual configuration, applications, specific queries and other variables in a production environment. Prices, where applicable, are based on published US list prices for both IBM and competitor, and the cost calculation compares the cost per request for the 3yr life of the machine. 3 year total cost of acquisition comparisons are based on similar expected hardware, software, service & support offerings



Flex System Ethernet Module Positioning

Low latency/ high EN6131 bandwidth apps 40Gb Ethernet **Telecommunication** Eighteen uplink CN4093 High bandwidth EN4093R Enterprise Low latency 10Gb Scalable applications 10Gb Scalable Converged high Performance Ethernet support SI4093 Switch Switch Scalability Simple 40Gb uplinks Virtualization 40Gb uplinks Low touch Cloud computing Connectivity **NEW Aug 6th** Ethernet, iSCSI Native FC ports Module FCoE support FCF support for 10Gb Pass thru Storage node Simple I0Gb performand OpenFlow Unmanaged Scalable **Enabled** management Ethernet, FCoE Device 40Gb uplinks FN2092 Simple connectivity Ethernet, iSCSI **NEW** feature Non blocking and interop with FCoE support 1Gb Scalable Aug 6th Connectivity to upstream network Switch Upstream Network **NEW Aug 6th** 10Gb Uplinks For easy Ethernet, FCob Transition Infrastructure **Applications** Ethernet, iSCS (file/ print/ support collaboration) 10Gb Converged 1Gb Ethernet 40Gb 10Gb iSCSI, Ethernet In chassis Ethernet FCoE (transit)

CN4093

✓ Convergence within the chassis
✓ Connect to existing LAN and SAN network
✓ Scalable fabric
✓ Easy transition to 40GbE
✓ L2/3 function
✓ Enhanced Virtual Fabric for reduce I/O cost and complexity

EN4093R

✓ High performance 10GbE

✓ connection

✓ L2/3 function

✓ Scalable fabric

✓ Easy transition to 40Gb

✓ Enhanced Virtual Fabric for reduced I/O cost and complexity

✓ OpenFlow SDN Support

SI4093

EN6131

✓ High performance 40Gb ✓ Low latency

EN2092

√1Gb connectivity ✓Easy transition to 10Gb

EN4091

✓10Gb connectivity ✓Unmanaged device





Flex System Storage Choice



Flex System V7000 Storage Node

- Automatic discovery and credentials
- Automated firmware updates
- Call home support
- Integrated into FSM chassis map
- LUN creation and host mapping
- FC, FCoE, and iSCSI

SAN attach external storage

 DS8000, XIV, Storwize V7000 and V3700, DS5000, DS4000, DS3000, N Series

Virtualize external storage

 Flex System V7000, Storwize V7000, SAN Volume Controller



A new era in midrange storage...

- IBM's first organic offering for mid-range requirements
- Combines the best characteristics of IBM storage technology:
 - DS8 Easy Tier, Raid Code
 - SVC External Storage Virtualization
 - XIV Industry-leading GUI and Ease of Management
 - Tivoli Software FlashCopy, FlashCopy
 Manager, Remote Copy
- More than <u>3000</u> deployed worldwide in first 8 months



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Scalability and Flexibility

0 - 960TB!

Start small. Expand easily.

- Start with 1 enclosure
 - Dual controllers built in no extra rack space needed
 - Up to 12 3.5" or 24 2.5" drives per enclosure
- Add up to 9 expansion enclosures
 - Expand up to 240 drives
 - Can intermix 3.5" and 2.5" drive enclosures.
- **Intermix** drive type and capacity
 - 2.5" SSD and SAS drives
 - 3.5" 2TB Nearline SAS drive
- Now Available:
 - 15K 146gb & 15K 300gb SFF drives
 - 7200K 1TB SFF

Expand Easily



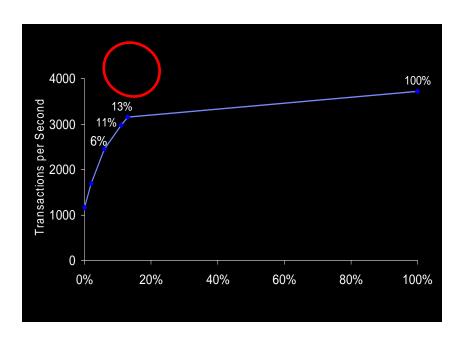


Easy Tier: Squeezing the Costs from SSD Technology

Small Amounts Of Optimally Managed SSD Can Improve Storage Price/Performance

Just 13% blend of SSD to HDD achieves 171% performance gain

Transactional Database Performance as Blend of SSD is increased



Performance costs less on the V7000!!

Source: IBM Internal Study of Benchmark Factory transactional database workload performance as Easy Tier migrates data to SSD. The performance data contained herein was obtained in a controlled, isolated environment. Actual results that may be obtained in other operating environments may vary.







IBM Flex System Manager v1.3

Scalable: Manage up to 16 chasses, 224 compute nodes or 5000 end points with a single Flex System Manager instance.

Intelligent: Rapidly assess management capacity with **Flex System Manager Fuel Gauge**.

Unified: Create, zone and present storage volumes in just five clicks.

Flexible: Monitor and control infrastructure from anywhere using iOS, Android and Blackberry Mobile devices.

Integrated: Manage Flex System infrastructure within the context of VMware vCenter and Microsoft System Center.

Flex System Manager:

Managing the foundation for Cloud

- Reduce unplanned downtime by with proactive monitoring with interactive chassis maps to speed problem identification and resolution.
- Decrease IT cost by monitoring servers, network, and storage devices from a integrated graphical view.
- Launch powerful remote management to manage, monitor, and troubleshoot from any corner of the world.
- Monitor from anywhere using Mobile apps for iPhone, Android, and Blackberry.
- Integrate into customers existing management infrastructure with Upward integration into VMware vCenter or Microsoft System Center.



Visual Management is More Intuitive

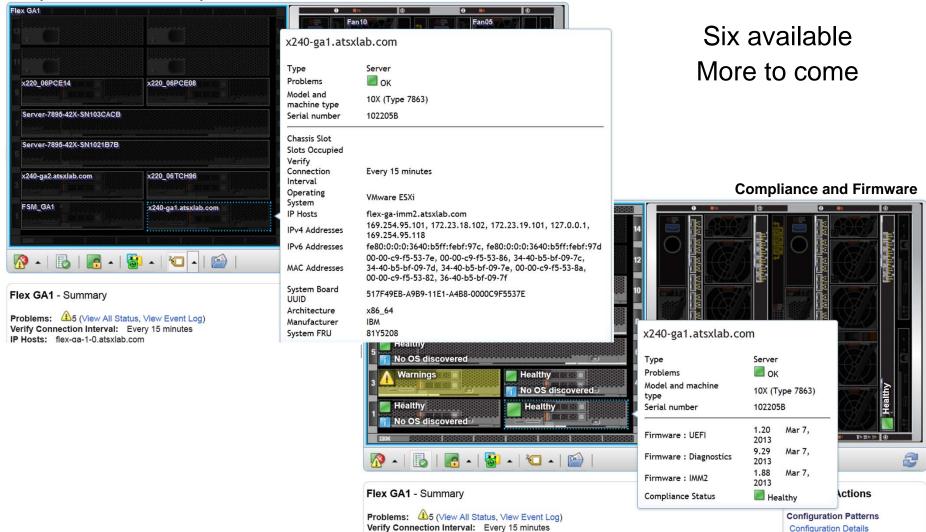


- Single management entry point
- Visualize front and rear of chassis
- Component drill downs
- Context sensitive overlays



Overlays Allow Easy Access to Commonly Needed Information

Component Names and Properties





Tools Designed to Help Busy Administrators

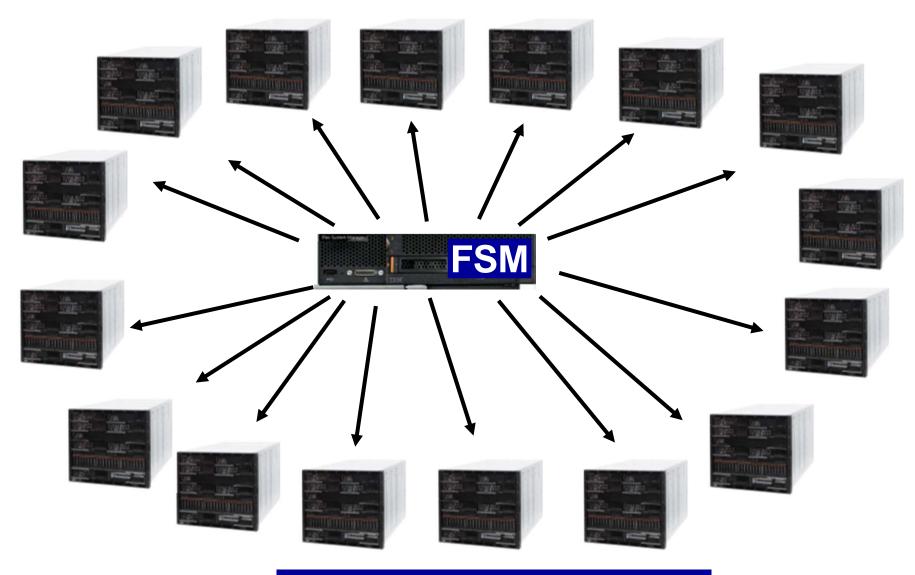
- Global find to simplify locating resources, groups, and tasks
- iPhone, Android, Blackberry support







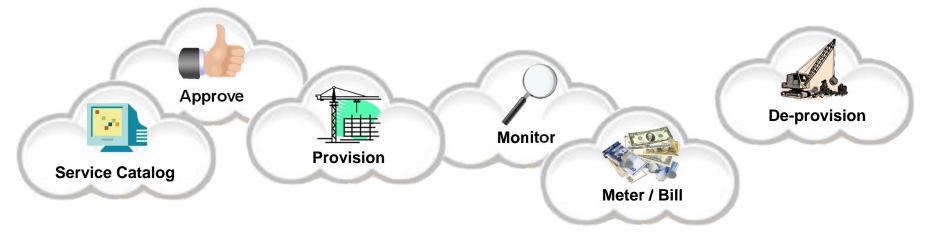
16 Chassis....



Requires: IBM Flex System Manager v1.3



Deploy New Workloads with as Few as Four Clicks



SmartCloud Entry

- All essential cloud functions
- Mix x86 and Power
- Part of PureFlex Standard and Enterprise foundations





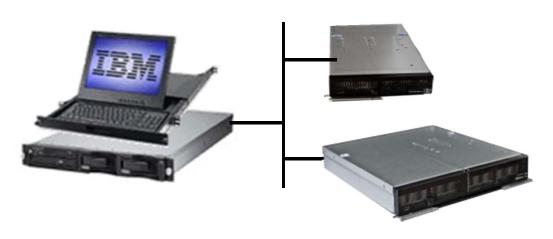
Something New







IVM / HMC Power Flex Node support.....





- HMC Power Flex Node Management
- Chassis: Controls only Power Nodes
 - Intel & Storage nodes can be installed
 - No FSM presence
- Nodes appear as stand alone servers
- Virtualization / Configuration Management
- Energy Management
- 7.7.0 Firmware is required

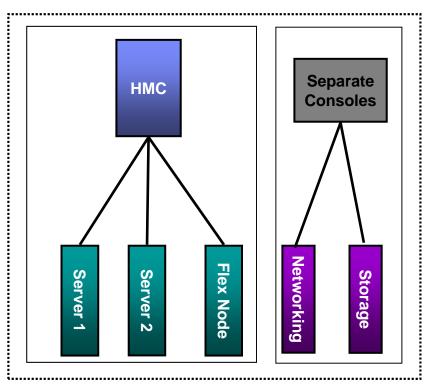


New support for Managing POWER-based Flex System compute nodes

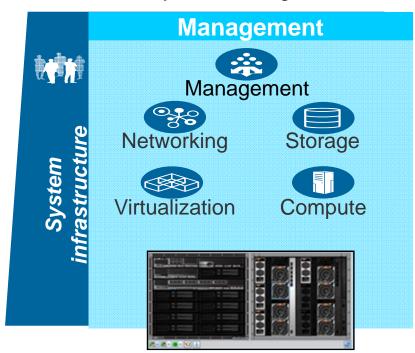
Manage POWER compute nodes using the IBM POWER Hardware Management Console (HMC) and the IBM Integrated Virtualization Manager (IVM)⁷

R

Use existing Power Systems HMC Management for Flex POWER nodes



Integrate resource management with Flex System Manager





IBM PureSystems Family

Flex System

PureFlex

PureApplication

PureData









Infrastructure Components

Beyond Blades

Integrated Infrastructure

Delivering Cloud
Infrastructure Services

Application Platform

Delivering Cloud Application

Platform Services

Data Platform

Delivering Big Data

Platform Services



IBM PureFlex System



Integrated hardware

- x86 and/or Power servers
- Storage
- Networking
- Management

Integration services

- Base hardware integrated at factory
- On-site installation services

Choice

- x86 and/or Power servers
- Windows, Linux, AIX, IBM i
- VMware, KVM, Hyper-V, PowerVM

SmartCloud Entry

 Software included with Standard & Enterprise foundations



PureFlex – Infrastructure System

Configurations that ease acquisition experience and match your needs



Choice of POWER and/or x86

Express

Starting point:

- 1 x Chassis
- 1 x 10Gb switch
- 1 x 8Gb or 16Gb FC switch
- 2 x Chassis Mgt Modules
- 1 x Flex System Manager (Standard License)
- 1 x Flex System V7000 (2 SSD, 8 HDD)
- 1 x 42U Rack
- * Lab Services (3 days)

Standard

Starting point:

- 1 x Chassis
- 1 x 10Gb switch
- 2 x 8Gb or 16Gb FC switch
- 2 x Chassis Mgt Modules
- 1 x Flex System Manager (Advanced License) (SmartCloud Entry)
- 1 x Flex System V7000 (2 SSD, 16 HDD,
 - 4 HDD used for SCE)
- 1 x 42U Rack
- * Lab Services (5 days)

Enterprise

Starting point:

- 1 x Chassis
- 2 x 10Gb switch
- 2 x 8Gb or 16Gb FC switch
- 2 x Chassis Mgt Modules
- 1 x Flex System Manager (Advanced License) (SmartCloud Entry)
- 1 x Flex System V7000 (4 SSD, 16 HDD, 4 HDD used for SCE)
- 1 x 42U Rack
- 1 x TOR (POWER only)
- * Lab Services (7 days)

*defaulted - can be de-selected

- Designed for Cloud SmartCloud Entry included on Standard and Enterprise
- Designed for choice of architectures: IBM POWER7 and/or Intel x86 processors within the same systems
- Designed for choice of OS: AIX, IBM i, Microsoft Windows®, and Linux from Red Hat, SUSE
- Designed for choice of hypervisors: PowerVM, KVM, VMware, or Microsoft HyperV



New PureFlex offerings simplify and expand options for

(Simplified Offering Structure

- Consolidates three PureFlex offerings to two
- New Express starting point with full integration
- Simplifies software structure with the flexibility to configure based on client requirements
- Restructured services offerings

Delivers more robust integration capabilities

- Redundant switches available in Express and Enterprise
- Easier to scale Enterprise offering
- Improved Flex System Manager integration

Expanded functional capabilities

- Supports full portfolio of POWER and x86 compute nodes
- Enables FCoE networking and improved storage flexibility
- Robust starting point to build solutions

New Express

Infrastructure for Small and midsize businesses.

Most affordable entry point Choice and Flexibility

Easy Upgrade to higher function

New Enterprise Infrastructure for scalable cloud

Infrastructure for scalable cloud deployments.

More availability
Higher level of resiliency
More performance

PureFlex





New PureFlex System Offerings Delivers simplicity and flexibility.

PureFlex



Express

Infrastructure for Small and midsize businesses. Most affordable entry point

Flex System Chassis (Single Chassis only)

Rack Select ability
(42U Rack, 25U Rack or None)

Flex System Manager (+ Standard SW)

SmartCloud Entry

Selectable Base Networking

1GbE or 10GB Ethernet and 16GB Fibre or Converged (FCoE)

<u>Flexibility</u>

- Choice of POWER or x86
- Choice of Operating System
- Choice of Virtualization
- Choice of Networking
- Choice of Storage

Selectable Storage

(Flex System V7000 or Storwize V7000)

Base HW warranty 3yr 9 x 5

Plus

Microcode Analysis 3yr/1x, Account Advocate 9 x 5 and WSU upgrade to 24 x7 (Selectable)

Enterprise

Infrastructure for scalable cloud deployments. Redundancy for resilient operation

Flex System Chassis (Multi Chassis Support)

42U Flex Enterprise Rack only

Flex System Manager
(+ Advanced SW)

SmartCloud Entry

Selectable Base Networking
10GB Ethernet and 16GB Fibre or Converged (FCoE)

Selectable Storage (Flex System V7000 or Storwize V7000)

Base HW warranty 3yr 9 x 5

Microcode Analysis 3yr/2x, Account Advocate 9 x 5 and WSU upgrade to 24 x7 (Account Advocate Mandatory others selectable)



PureFlex Systems Hardware Overview

	PureFlex Express	PureFlex Enterprise
Flex Enterprise Chassis	Required (single chassis only)	Required (multi-chassis)
POWER Supplies / Fans	2/6 4/8	
Flex System Manager (HW and SW)	Required Required	
Integrated 1GB Switch	Selectable (Redundant) Not available	
Integrated 10GB Switch	Selectable (Redundant) Selectable (Redundant)	
Integrated 16GB Fibre Switch	Selectable (Redundant) Selectable (Redundant)	
Converged Network Switch (FCoE)	Selectable (Redundant or non- redundant) Selectable (Redundant)	
IBM Storwize V7000 Disk System or Flex System V7000	Required / Selectable	Required / Selectable
Top of Rack Switches	Optional – integrated by Client	Integrated from IBM
Media Enclosure	Selectable DVD / DVD and Tape	Selectable DVD / DVD and Tape
Compute Nodes (Selectable – requires 1 minimum)	POWER	<u>POWER</u>
	P260, p270, p460	P260, p270, p460
	<u>x86</u>	<u> X86</u>
	x220, x222, x240, x440	x220, x222, x240, x440
ESXi USB Key	Selectable x86 only	Selectable x86 only
Flex Rack	Optional 42U, 25U, no rack	Required 42U only
Expansion Components: - POWER or x86 compute nodes, Chassis, FSM, Switches, I/O, Disks, TOR's, etc	Selectable	Selectable



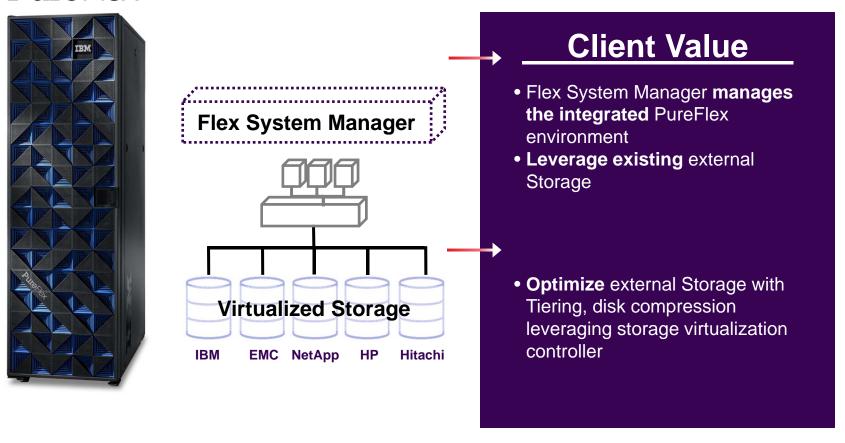
IBM PureFlex Systems Software Overview

	Software Defaults		
	Express Single Chassis Redundant or Non-redundant	Enterprise 1, 2 or 3 Chassis Fully Redundant	
Storage SW	Storwize V7000 or Flex System V7000 Base Real Time Compression (optional)	Storwize V7000 or Flex System V7000 Base Real Time Compression (optional)	
Management SW	FSM Standard Upgradeable to Advanced	FSM Advanced Selectable to Standard	
Virtualization	POWERVM Standard Upgradeable to Enterprise	PowerVM Enterprise Selectable to Standard	
	Customer installed VMware, HyperV, KVM Red Hat & SUSE	Customer installed VMware, HyperV, KVM Red Hat & SUSE	
Operating Systems	AIX Standard (V6 & V7) IBM i (7.1,	6.1) RHEL (6) SUSE (SLES 11)	
	Customer installed MS Server, RedHat Enterprise, SUSE LINUX Enterprise		
Security	Power SC Standard (AIX only) TPM (x86 only)		
Cloud	Smart Cloud Entry (optional)	Smart Cloud Entry (optional)	
Software Maintenance	1 year Upgradeable to 3yr	1 year Upgradeable to 3yr	



PureFlex can virtualize your internal & external storage, making overall storage management more efficient, and boosting performance

PureFlex





Software Integration for Power *Media Images preloaded, Software Installed & Configured*







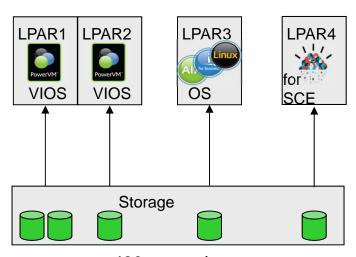






Software components integrated in our factory before system arrives at customer site

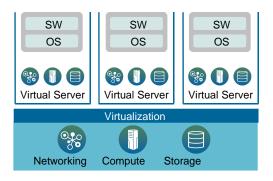
- ✓ Media images provided
- ✓ Operating System installed
- ✓ Virtualization Configured
- ✓ Ready for Cloud



p460 example

IBMSmart Cloud







PureFlex Installation Services

- Hardware pre-integrated at IBM
- On-site services
- Other services also available

PureFlex Enterprise (7 days)

- Advanced virtualization
- Server pools or VMware cluster configured (VMware or VMControl)
- Basic Virtualization (VMware, KVM, VMControl)
- •Up to four nodes, two switches

- Review Internal
- Skills Transfer

PureFlex Cloud (10 days)

- Configure SmartCloud Entry
- Basic External network integration
- First Chassis configured 13 nodes

Advanced virtualization

- Server pools or VMware cluster configured (VMware or VMControl)
- Basic Virtualization (VMware, KVM, VMControl)
- •Up to four nodes, two switches
- configured
- FSM Configuration
- Discovery, Inventory
- Review Internal Storage configuration

(5 days) • Configure up to 14

PureFlex Extra Chassis Add-on

- nodes within one Chassis
- Up to 2 virtualization engines (ESXi, KVM or PowerVM)
- Configure up to 14 nodes within one chassis
- Up to 2 virtualization engines (ESXi, KVM or PowerVM)
- Configure up to 14 nodes within one chassis
- Up to 2 virtualization engines (ESXi, KVM or PowerVM)

PureFlex Intro (3 days)

- One node, one switch configured
- FSM Configuration
- Discovery, Inventory
- Review Internal Storage configuration
- Skills Transfer
- •One node, one switch configured
 - •FSM Configuration
 - Discovery, Inventory

PureFlex Virtualized

(5 days)

Basic Virtualization

•Up to four nodes, two

(VMware, KVM,

VMControl)

switches

- Review Internal Storage configuration
- Skills Transfer

•One node, one switch configured

- •FSM Configuration
- Discovery, Inventory
- Storage configuration

•One node, one switch

- Skills Transfer



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IBM PureSystems Family

Flex System

PureFlex

PureApplication

PureData











Infrastructure Components Integ

Integrated Infrastructure

Delivering Cloud
Infrastructure Services

Application Platform

Delivering Cloud Application
Platform Services

Data Platform

Delivering Big Data

Platform Services



IBM PureApplication System





Transactional workloads

- WebSphere and DB2 workloads
- x86 or Power models

Pre-Integrated by IBM

- Pre-integrated hardware
- Pre-configured and tuned
- Pre-configured monitoring
- Pre-configured security
- Pre-integrated cloud

Pattern based deployments

- Policy based scaling
- Middleware-aware management
- Virtual appliance, system, and application patterns

IBM. ** PureSystems

IBM PureApplication System configurations



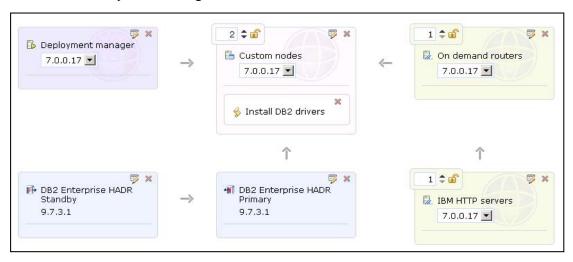
Upgrade to larger systems without taking an outage!

IBM. © PureSystems

Virtual Systems

- Virtual Systems patterns are a logical representation of a recurring topology for a given set of deployment requirements
 - For example: WebSphere Application Server Cluster pattern containing Deployment Manager, one or more Custom Nodes, IBM Http Server and configuration scripts for installing applications to the topology
- PureApplication System includes pre-loaded Virtual System patterns based on years of best practices

Virtual System Diagram



PureExperience: IBM's investment to prove it

IBM PureExperience Offers the following at no charge:

- On-site installation of PureApplication System and guided demonstration of business value
- Execution of a 10 day on-site service engagement
- Use of the PureApplication System for 30 days
- Lab advocate for usage questions and advice
- Single point of IBM support and maintenance





IBM PureSystems Family

Flex System

PureFlex

PureApplication

PureData











Infrastructure Components

Beyond Blades

Integrated Infrastructure

Delivering Cloud
Infrastructure Services

Application Platform

Delivering Cloud Application
Platform Services

Data Platform

Delivering Big Data

Platform Services

IBM PureData System

Meeting Big Data Challenges – Fast and Easy!



Pure Data System for Transactions Powered by DB2 pure Scale

For apps like E-commerce...

Database cluster services optimized for transactional throughput and scalability

Similar to DB2 Data Sharing on the mainframe

PureData

System for Analytics

Next generation Netezza appliance

For apps like Customer Analysis...

Data warehouse services optimized for high-speed, peta-scale analytics and simplicity

PureData

System for Operational Analytics

Next generation ISAS 7700 and 7710

For apps like Real-time Fraud Detection...

Operational data warehouse services optimized to balance high performance analytics and real-time operational throughput



Additional Information

New announcement videos

- IBM PureFlex System announcement
- IBM Flex System announcement



2. Flex System Manager Demo

The Value of IBM Flex System Manager

Flex System PureFlex

3. Open Choice Video series

- Architecture IBM PureFlex System Open Choice : VDI
- Storage IBM PureFlex System Open Choice : Storage
- Operating Systems
 - IBM PureFlex System Open Choice : AIX
 - IBM PureFlex System Open Choice : IBM i
 - IBM PureFlex System Open Choice : Linux
 - IBM PureFlex System Open Choice : Microsoft Windows
- Hypervisors
 - IBM PureFlex System Open Choice : PowerVM
 - IBM PureFlex System Open Choice : Microsoft Hyper-V
 - IBM PureFlex System Open Choice : VMware
 - IBM PureFlex System Open Choice : KVM
- Networking <u>IBM PureFlex System Open Choice : Networking</u>







Appendix

Footnotes:

- 1. IBM Forum 2012, Smarter Commerce Prague
- 2. IBM GBS 2011 IBV Study, "The power of cloud: driving business model innovation
- 3. IDC, IDC Predictions 2012: Competing for 2020, Doc #231720, December 2011
- 4. Morgan Stanley Cloud perspective: http://www.morganstanley.com/views/perspectives/cloud_computing.pdf
- 5. Consolidation efficiency based on comparison rPef. 411 for IBM Flex System P460. 39 for Power 520, consolidates 10.5. Space consolidation based on 10 4U POWER6+ 520's = 40U, 1 p460 POWER node = just over 1U of rack space, 1/28th, 4% 96% saved.
- 6. Based on IBM performance testing of the x222 compute node
- 7. The use of the IBM POWER Hardware Management Console (HMC) and the IBM Integrated Virtualization Manager (IVM) are only supported as part of a Flex System configuration with POWER compute nodes and cannot be used in the same configuration with the IBM Flex System Management node.
- 8. IBM analysis of virtual machine performance on P270 node, full chassis of P270s. 14 p270's = 14 x 24-cores x 20VM per core =6720 VM's 6700 vms
- 9. 80% per core savings is based on the difference of IBM i p10 per core license price versus IBM i p05 per core license price which equates to 80% savings per core
- 10. SI4093 data sheet 64x10Gb ports (640Gb) vs HP data sheet 26x10Gb ports (260Gb) => 2.46x more BW. HP Link http://h30094.www3.hp.com/product/sku/1044012142% based on SI4093 base plus upgrade 1 and 2 list price x 2 = \$53.194, HP Virtual Connect Flex-10/10D x 6 = \$75,450 => 41.8% less expensive.
- 11. Based on published results as of 8/6/2013 comparison of IBM Flex System p460 compute node with 32-cores versus the HP D560 G8 with 32-cores
- 12. Based on VM capacity of a full chassis of P270 compute nodes. 14 x 24-cores x 20 VMs per core =6720 VMs.



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