

BPM and SOA: Better Together.

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Executive Summary

Enterprise competitive and cost pressures are creating the need to rapidly adapt and streamline business processes to create new business value or increase operational efficiency. To that end, enterprise processes are becoming increasingly explicit and business process management (BPM) is evolving from a paper-based diagramming tool to a comprehensive solution that models, monitors, simulates, and redesigns processes for competitive improvement. The endgame of BPM is unprecedented process flexibility – where workflows (both human and automated) can be determined in real-time by the events or outcomes within the process. This helps allow the business to act appropriately and competitively regardless of the situation.

For this endgame to happen, processes must become independent of specific information resources and specific task automation applications. The integration technology must loosely couple the applications and resources that make up the process, otherwise the logic of a process will get hard-coded into a particular technology platform, which may be expensive to change and therefore defeat the entire purpose of BPM. This is where standards-based service oriented architecture (SOA) comes in. An SOA provides the technical ability to create that process independence. SOA standards, such as Web Services, make information resources and task automation applications available yet loosely integrated for process designers to use and reuse at will. Thus processes modeled with BPM tools can be rapidly implemented in production via SOA infrastructure.

Together BPM and SOA facilitate the next phase of business process evolution from merely “automated” to “managed flexibility.” Thus business automation will no longer be about hard-coding a function to be repeated infinitely. Automation will be about creating services reusable in many different ways in multiple processes that can be continuously improved. This helps allow enterprises to achieve dramatic improvements in market capture, cost effectiveness and profitability.

This paper explores the relationship between BPM and SOA in creating business agility. It outlines how solution suites such as IBM’s Process Integration suite narrow the gap between sophisticated process modeling and actual enterprise implementation.

BPM is the future for enterprises

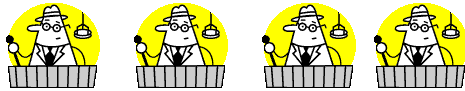
The business need for process management is clear. Streamlined, automated business processes can help deliver huge gains in organizational and cost productivity. Flexible, event-driven business processes often exploit evolving opportunities in the marketplace. Thus the holy grail for enterprises from the smallest corner business to the largest multinational is to maximize both automation and flexibility in the processes that create corporate value. This can help the enterprise be both competitively agile and cost efficient.

To that end the business world has spent the last 30 years becoming more process aware. Enterprises have learned how to document and map their processes, developed analysis techniques to identify bottlenecks and unnecessary steps, and developed process maturity models to document quality control and performance improvements. All of this activity has helped to increase executive awareness of how their business actually operates in a complex world of interdependent companies. It also helped companies understand the difference between core competencies, value-added processes and utility processes. Progress has been made to improve corporate competitiveness through improved process management. Indeed the market for business process management (BPM) tools is expected to reach \$3 billion by 2009, according to IDC¹.

Yet the global marketplace is not static and today's business trends demand the continued evolution of business process management. Business cycle slowdowns require companies to examine and streamline their business processes to help them save time and money. Whether it's the ability to mass produce custom computers, cars or shoes or the ability to rapidly coordinate supply-delivery logistics for an unexpected event or corporate merge, enterprises must have more flexibility in how their processes create business value. Many consider the current preponderance of niche marketing, rapid customization of product design and manufacturing through just-in-time systems to be the death-knell of "one-size-fits-all" products and services. Thus it is no surprise that today's business thinking is rife with continuous improvement, task definition based on real-time collaboration, and modeling decision making for unexpected events. Instead of creating corporate chaos, all of these business trends are really pushing enterprise processes away from traditional notions of static automation and towards flexible automation where real-time process adaptations are part of normal, daily business operations (Figure 1). The endgame of BPM is unprecedented process flexibility – where process flows can be determined in real-time by the outcome of a specific task or notification of specific events or the recognition of an emerging economic or market trend. The future lies in being able to adapt core value-added processes with unprecedented speed, allowing companies to act appropriately and competitively regardless of the situation.

¹ Source: IDC 2005 Software Market Forecaster database, May 2005

Static: Automate a function once, repeat forever



Flexible: Automate a service once, reuse service in different ways

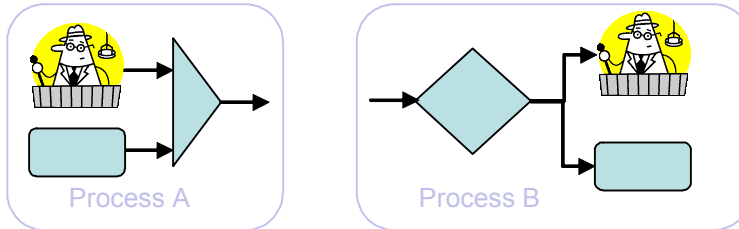


Figure 1: Static automation vs flexible automation

Today's BPM Suites Forge Ahead

Business process tools began as a way to more easily diagram and document enterprise processes. Most enterprises have used diagramming tools such as Visio to create diagrams to gain initial understanding of their current process flows. Process diagrams alone have limited value. Once created, the diagrams may be difficult to change, may not be easily actively mapped against actual business metrics, and may not simulate how process changes will affect performance. Today's BPM suites are evolving to automate the modeling, monitoring and redesign of complex, collaborative processes to help achieve competitive improvement. For example, IBM's Process Integration solution is comprised of monitoring tools, modeling tools, business connectivity tools and process integration tools (Figure 2).

Beyond simply creating process flow diagrams, today's BPM suites contain sophisticated modeling capabilities. For example, IBM® WebSphere® Business Modeler V6.0 allows business managers to design and simulate processes. It is designed to model:

- Key process progress and performance metrics and dynamically link them to the associated process map
- Historical data such as typical volumes
- Organizational roles, collaboration between those roles, personnel skills
- Business functions automated by specific applications or services
- Business rules and external corporate relationships
- Complex timing, event-driven sequencing and sub-process dependencies.

The ability to represent the complexity of real-world business communication, collaboration and available personnel and computing resources is the first step in freeing business processes from being carved in stone. IBM simplified the modeling interfaces with "drag and drop" business process modeling, providing a structured environment that allows easier participation in business process design and making it easier to incorporate changes to an existing model, generally without the need for development resources. New processes can be modeled by combining existing processes or components in new

ways and/or modeling new functions or communications to an existing process. Process reuse becomes a reality.

Enterprises already know the key progress and performance metrics for their core processes. The benefit of today's BPM suites is mapping these key metrics within the context of the entire set of processes. For example, WebSphere Business Monitor V6.0 allows users to receive real-time information about their processes in a graphical business dashboard view, thus permitting line of business managers to monitor the health of a particular process at any time. Users can set up performance thresholds and when performance drops, they will receive alerts. IBM's solution also maintains historical performance information allowing current patterns to be analyzed against historical baselines. Thus business managers have an entirely new level of visibility into the actual operation of their business. It becomes much easier to identify problem areas.

The combination of robust modeling and real-time data collection is intended to dramatically increase the accuracy of simulations of changes to the process model. For example, IBM WebSphere Business Modeler simulation and analysis allows analysts to "run" the process with real business constraints, allowing a company to obtain valuable business performance information. Thus business analysts can quickly model multiple "what-if" scenarios to help them determine which process changes will create the most positive impact. Enterprises can introduce incremental changes in a controlled manner to help improve overall efficiency. This changes process reengineering from a single massive project that is usually difficult for an organization to absorb all at once to a continuous improvement effort where smaller organizational changes can be more easily implemented over time. In other words, the advancement of BPM suites has taken enterprise processes from a paper-based diagram to a usable model.

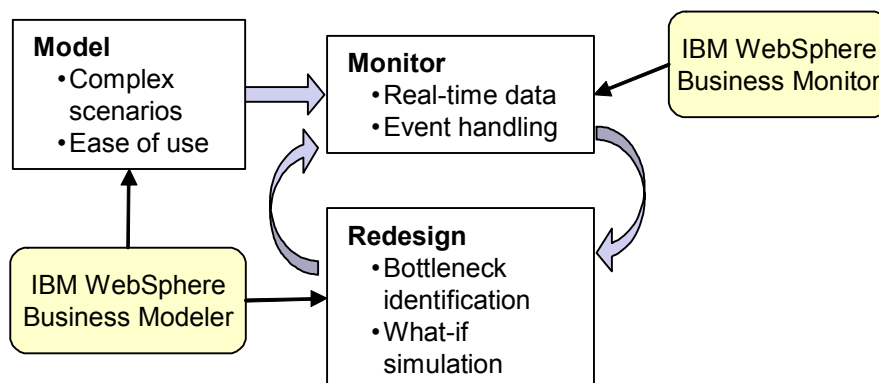


Figure 2: Continuous business process improvement

Connecting Process Models with Automation Reality

Today the leap from model to reality is across a huge chasm. All of these brilliantly designed and continuously improved process models must be implemented in the real world by real employees interacting with real software applications which must be integrated with real integration platforms. For BPM to be successful and valuable to the

enterprise, the speed and agility of IT organizations implementing and integrating the process automation components must match the speed and agility of business analysts redesigning the process. This implementation speed and agility can only occur if the processes implementation and integration can become independent of specific information resources and specific automation applications. Without this implementation and integration independence, the process model will likely become hard-coded into a particular technology platform and may be expensive and time consuming to change, which defeats the entire purpose of BPM.

One reason this hard-coding occurs is that enterprise computing environments have been designed and built along traditional, static automation theory. Traditionally, process automation is achieved by finding a repeatable business function and building a specific computing application around it to eliminate errors, improve task completion times etc. A business function could be anything from transaction processing to decision support analysis to resource planning. Applications would capture the logic of this individual business function and design specific data structures associated with that function and create a single, tangible software entity. This tangible entity historically has been incredibly difficult to change because of time, effort and expense of rearchitecting and recoding the software from the ground up. Given this scenario, automation worked best if business functions and processes did not change because the cost in time and money simply was not worth it.

However, as discussed earlier, this inflexibility now threatens the competitiveness of many businesses. Thus, software development as a whole has been evolving to improve the flexibility of business applications. The most recent evolution and broad acceptance of Java™ 2 Platform, Enterprise Edition (J2EE) standards and application server platforms dramatically simplified the development of new applications. Instead of designing an entire application as a monolithic entity, J2EE platforms provided the basic application structures in a pre-built fashion. This freed developers to focus on only the value-added portions of the applications. Studies have shown that the rate of new application deployment has shrunk from years to months and some aggressive enterprises now have the ability to affect application changes on a weekly basis.²

Yet regardless of this increased application flexibility, many of these applications are still individually considered and designed with little thought of communicating with other applications. Similarly there is sometimes little consideration of how people communicate with the application and transform the application's output to perform their process tasks or make a decision. Thus to implement a process one must physically integrate these applications to provide the required communication.

Communication is the technical foundation of process execution – communication between applications, communication between applications and human decision makers, communication between human team members. Much of the struggle to implement new

² “The State of J2EE Application Management: Analysis of 2003 Benchmark Survey” and “The State of J2EE Application Management: Analysis of 2005 Benchmark Survey” Ptak, Noel & Associates

or redesigned process models in the real world depends on how difficult it is to build and change communication between existing and planned applications.

There has been no standard way to formalize those communication links between the individually created applications. Therefore the communication between applications, and between applications and users, is being hard-coded into separate monolithic software entities. The result is integration spaghetti that is highly dependent on the interfaces and data structures of the applications being integrated (Figure 3). This tight coupling means that changing one of the applications often requires changing the integration solution as well. Something as simple as a location dependency can be hardwired into a tightly coupled application integration solution making it difficult to move and consolidate applications as many enterprises do to help lower operational costs. Tight coupling generally also means that if the process is changed, new integration links between different applications must be built. In this scenario, process independence and flexibility depends on the sophistication of the integrator and rigor with which best practices are followed.

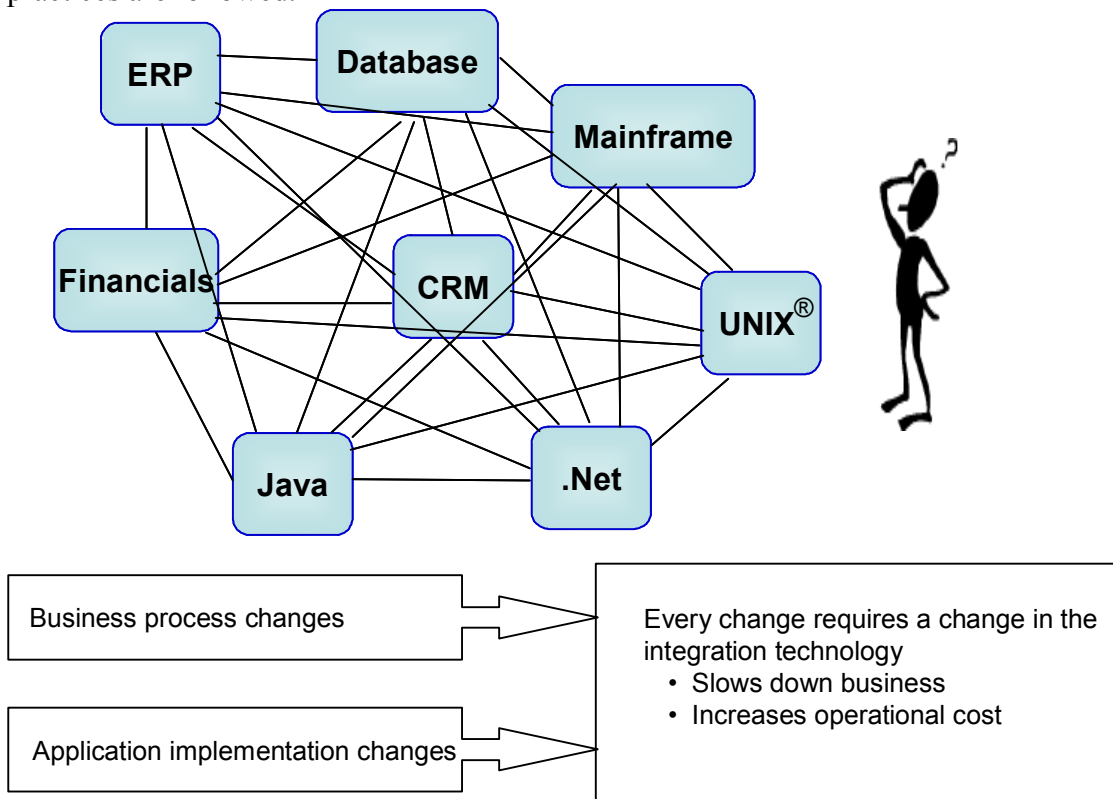


Figure 3: Tightly coupled integration spaghetti cannot rapidly adapt to change

This situation is complicated by the fact that there are several different integration technologies to choose from, including distributed computing remote procedure calls, object request brokers, message-oriented middleware, enterprise application integration (EAI) products, and electronic data interchange (EDI) systems. The larger the enterprise, the more likely it has implemented many or all of these different integration technologies. Even if an enterprise standardized on a particular integration technology, the problem is not resolved because enterprises themselves are not static entities. Companies merge,

competitors are acquired, business units are divested, partnerships are formed and dissolved. Without common standards to facilitate application communication, companies may quickly become mired in efforts to create custom integration pipes between different corporate systems. How can an enterprise hope to implement the flexible processes they have modeled if it takes six to twelve months to make changes in the integration technology between disparate enterprise systems and applications?

Just as business process management capabilities needed to evolve over time to add flexibility to process design, so too do application integration systems need to evolve to automate the new flexible processes in the real world. This integration evolution requires the ability to create independence between process and service implementation, to remove the tight coupling between a specific integration technology and individual business applications. This is where standards-based Service Oriented Architecture (SOA) comes in. SOA provides the technical ability to create that process-implementation independence.

SOA augments BPM

The goal of SOA is to expose an organization's computing assets as reusable services that can communicate and integrate more readily. The goal is to eliminate the integration spaghetti that exists in most enterprises today. An SOA provides a common communication framework to organize and describe capabilities provided, usage policies and service provider locations without exposing the details of how the provider is implemented. It is a systematic approach to integrating existing applications and developing future ones. Under this architecture, the software designer assumes that the application will be integrated, that a common way to share different types of information and transactions between applications exists, and that there is a common information bus to transport that information between applications.

SOA's are also a tool for designing business processes. Application services can be combined to deliver new, composite business functions or processes. Similarly a single software service can be reused within the context of multiple business processes. Thus, SOA can be viewed as a set of design principals that can be applied to the design of both computing assets and process assets. Since the design approach to both computing services and process is similar, SOA provides a common language for business analysts and IT developers which can potentially close the gapping chasm between them. Business processes, functions and data may be considered and designed simultaneously due to broad access to applications and databases.

A key aspect of implementing an SOA is to provide a loosely coupled integration platform that will allow specific application instances to change and evolve without affecting the core integration technology itself. Similarly process modifications that require different applications to communicate should not affect the core integration technology itself nor should they alter the application instances that are part of the environment.

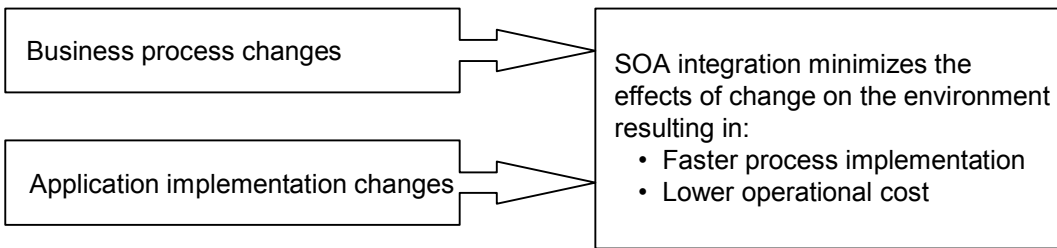
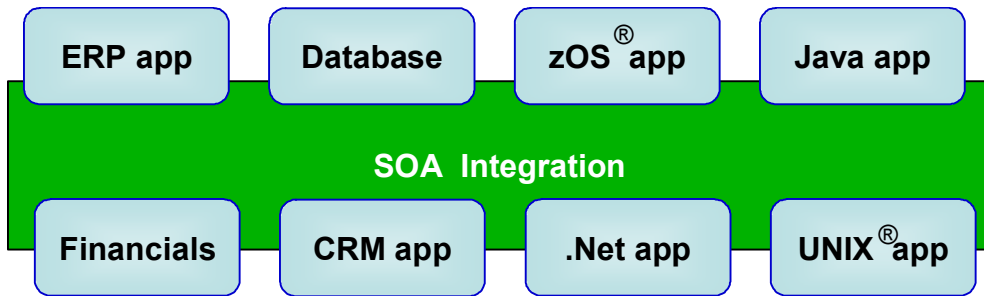


Figure 4: Loosely coupled integration can rapidly adapt to changes

Creating this process/service independence helps facilitate the best alignment between business process modeling and actual enterprise implementation (Figure 5). New and changed processes modeled in the BPM solution may be implemented in the enterprise infrastructure more rapidly because the SOA solution decouples the designed process from the specific implementation of particular applications that communicate only through a specific integration solution.

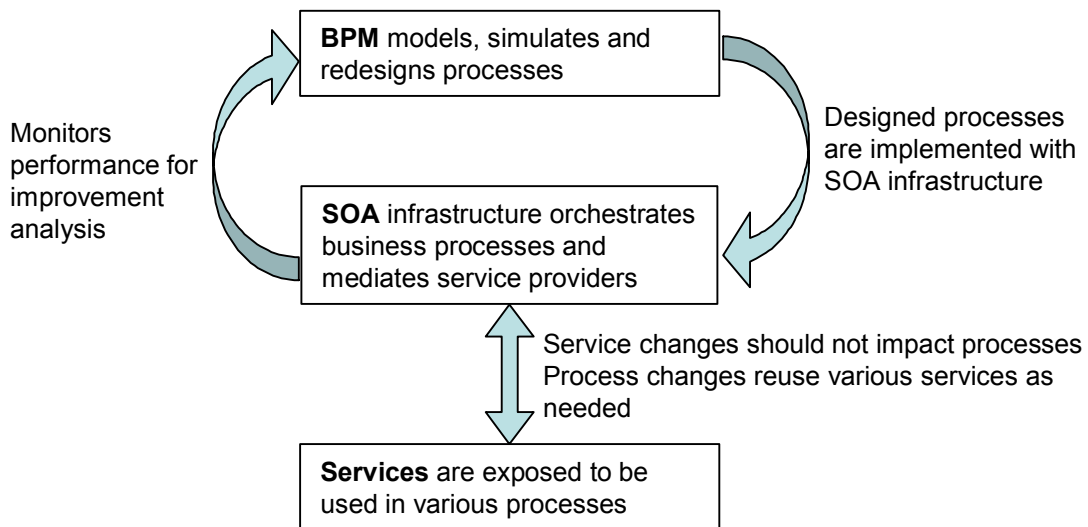


Figure 5: Relationship between BPM and SOA

As an example let us examine how IBM’s Process Integration suite helps narrow the gap between sophisticated process modeling and actual enterprise implementation (see Figure

6). WebSphere Integration Developer imports process models designed and optimized in WebSphere Business Modeler. Users actually implement the model by drag-and-drop from a list of existing SOA services onto the imported model.³ The solution then automatically creates the Java-based code that will orchestrate communication between the service components as specified by the process model. WebSphere Integration Developer's GUI is designed to permit non-Java programmers to generate the necessary software for process integration according to generally accepted implementation best practices. The orchestration code is then deployed onto WebSphere Process Server in the production environment to manage service-to-service communication.⁴

The key to this scenario is that SOA ideals are incorporated at every stage and in every product. There is separation between actual process integration and specific information resources and automation applications. As changes to the process model are introduced, WebSphere Integration Developer creates new integration paths that are deployed on WebSphere Process Server. These integration paths should not affect the service implementation. Similarly, changes to individual services implementations should not affect how WebSphere Process Server coordinates the processes. In other words, IBM's solution is designed to provide loosely coupled integration in a standards-based way.

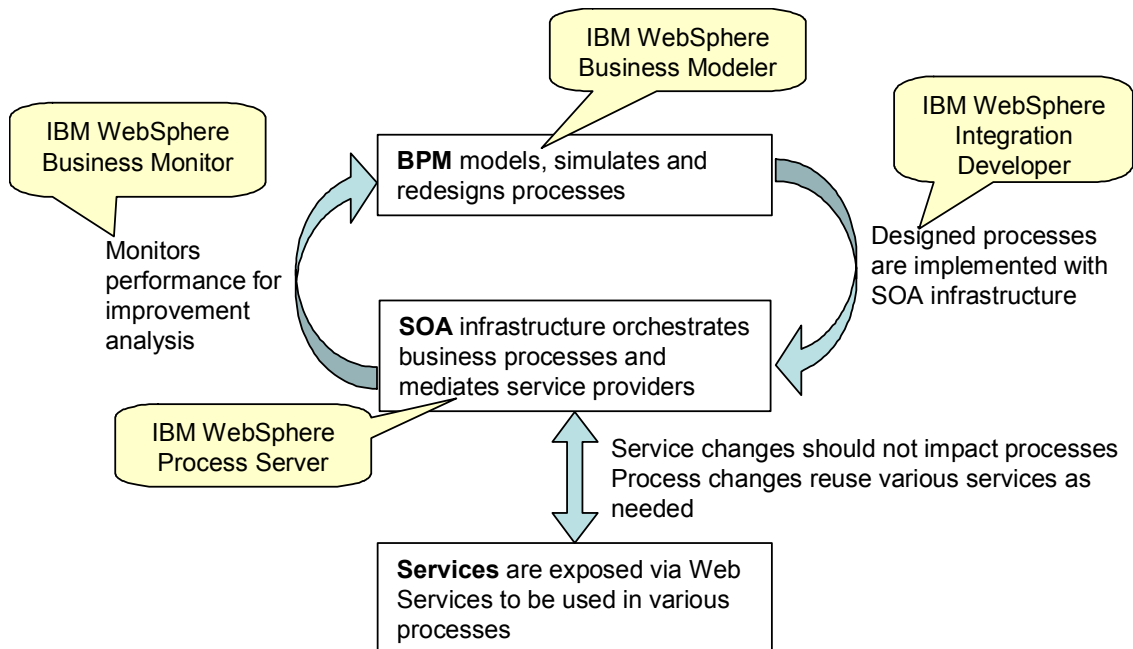


Figure 6: IBM WebSphere Business Process Management Solutions, a practical implementation of the BPM-SOA relationship

³ WebSphere Integration Developer can also be used in conjunction with Rational® development tools to create new SOA services specified by the process model.

⁴ The full process model is also supported by and works with WebSphere MQ Workflow which manages the people-to-people and people-to-service communication and WebSphere Partner Gateway which manages the connection with external partners by transforming data among ROD, EDI and XML formats.

Just as new object-oriented development paradigms unleashed the power of code reuse, SOAs allow business analysts and IT architects to access the power of reusing automated business services. Once process designers have direct access to reusable automated business services, their focus can shift to making more sophisticated use of event driven process architectures and continuous improvement of those processes.

It is anticipated that the combination of online business services automatically collecting and reporting near-real-time data and the ability to more accurately model event triggers will take just-in-time business intelligence and decision making to new levels. For example, a process can be designed such that the automated monitoring system notifies the business manager when particular transaction thresholds dip below a predefined level. The manager then uses an analysis application to determine whether to trigger another automated service that pushes promotional advertising to website visitors. In this way, the business manager has a just-in-time process to shape demand for a particular product-line. This process can be rapidly implemented because the transaction system, monitoring system, analysis application and promotional advertising application can all communicate the specific situational context via the loosely coupled integration afforded by SOA infrastructure.

More importantly, this process can be modified on a regular basis by combining different automated services. When enterprises have the ability to focus on sophisticated use of automated services, business flexibility and competitiveness may improve without dramatically increasing incremental costs of making frequent process changes.

Widely accepted standards make enterprise-wide SOAs a reality

SOAs, as a design approach, can be implemented with virtually any existing integration technology. Indeed several enterprises have made forays with service oriented approaches using object brokers, frameworks such as CORBA, and message oriented middleware. The problem with these implementations is that not every application vendor or internally-developed application is implemented in a specific integration technology. Without wide-spread adoption of standard integration protocols, any SOA may be doomed to be limited in scope. With limited scope comes the need to build integration links between the different SOA implementations, and enterprises may end up where they began – with supporting spaghetti links. Quite simply, the standards and protocols must be ubiquitous for SOAs to facilitate the loosely coupled integration software support across departmental and enterprise boundaries.

Widely adopted standards such as Web Services provide the opportunity to truly create an enterprise-wide SOA for two reasons. First, implementation and location dependencies can be removed because the only requirement for communication is that the interface remains stable and each endpoint application understands Web Services standards. This understanding allows each application to send requests to the appropriate resources and interpret the response. It also allows software vendors to automate the creation of those application requests, as IBM has done with WebSphere Integration Developer.

Second, most software vendors already support or plan to support Web Services standards and protocols. This near universal standards support means that regardless of the packaged applications, application development platform, or integration technologies in use today enterprises start using these software resources as services with loosely coupled integration. Widely accepted standards such as Web Services can make existing information resources and existing automation applications available for a process designer to use and reuse at will in an SOA environment. For example, processes implemented with IBM WebSphere Integration Developer can include a Web Services compliant service, regardless of the vendor technology used to implement the service. Many enterprises have invested too much in older application and integration technologies simply to throw them out and start anew. This evolutionary approach is a realistic option for many enterprises to adopt SOA over time.

Better together

Together BPM and SOA help facilitate the next phase of business process evolution – going from merely automating repeatable processes to flexible automation of dynamic processes. This evolution is occurring because enterprises must compete more effectively by adapting to market changes faster, improving efficiency continuously and streamlining collaboration across traditionally siloed departments. Modern BPM solutions, such as IBM WebSphere Business Modeler and Business Monitor, have helped to dramatically simplify the modeling, monitoring and redesign of extremely complex processes containing automated functions and personnel decision making. These BPM solutions make process models living representations of how organizations operate to deliver value and how organizational operations can change to help increase that value.

Making those value changes to processes a reality requires integration between existing and future applications that automate specific business functions. Automation only becomes flexible if it can be reused and reintegrated in a dynamic manner. A standards-based SOA infrastructure is designed to deliver the automation flexibility and Web Services is designed to provide the technology standards to make dynamic integration a reality across departmental and enterprise boundaries. Solutions such as IBM WebSphere Integration Developer and Process Server help simplify the transition from process model to actual implementation by creating an SOA infrastructure that provides integration flexibility.

SOA assumes that IT portfolio items will change over time. SOA infrastructure assumes that business processes dictating how and when those items will be used and communicate with each other will change over time. This process independence from how specific automation components are implemented helps make technology resources as flexible as the process models provided by the BPM solution. Enterprises may then fully merge process improvement efforts with technology resource management. When both are done together, enterprises may achieve dramatic improvements in market capture, cost effectiveness and profitability.

About the Author

Jasmine Noel is a founder of Ptak, Noel & Associates, an independent analyst and consulting firm that works with clients to identify, understand and respond to the implications of today's trends and innovations on the future of IT Management. Noel is a recognized expert in infrastructure management and is regularly quoted in publications such as NetworkWorld, eWeek, InformationWeek, and InfoWorld. She also has contributed articles to several leading publications on various IT management topics. Noel served previously as director of systems and applications management at Hurwitz Group, where she formulated and managed the company's research agenda. She was also a senior analyst at D.H. Brown Associates, where her responsibilities included technology trend analysis in the network and systems management space. Noel holds a bachelor of science from the Massachusetts Institute of Technology and a master of science from the University of Southern California.

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