



WebSphere Portal 4.1: Web Content Publishing Function Overview

Carolyn Fendelman Market Manager 05/13/02

IBM Software Group

Agenda

- Content Publishing Overview:
 - Carolyn Fendelman
- WCM Integration with the Portal:
 - > Mike Ferro
- Positioning Tips with respect to our partners:
 - > Carolyn Fendelman





Content publishing functionality improves the overall Portal value to the user

What function is being added?

The content publishing functions of WebSphere Portal enable the collaborative process of creating, maintaining, and deploying web content over scalable web sites to ensure accuracy, authenticity, timeliness, and effectiveness.

Value Proposition

Allows Portal users to create and maintain consistent, interactive content representing large volumes of rapidly changing information by leveraging a flexible workflow process, authoring/presentation templates, syndicated content, and versioning.





WebSphere Portal's publishing functions offer a solution to customers struggling with managing web information

Information Chaos

Offer appealing information High volumes **Consistent & Timely** Ability to reuse Attract diverse visitors

Solutions

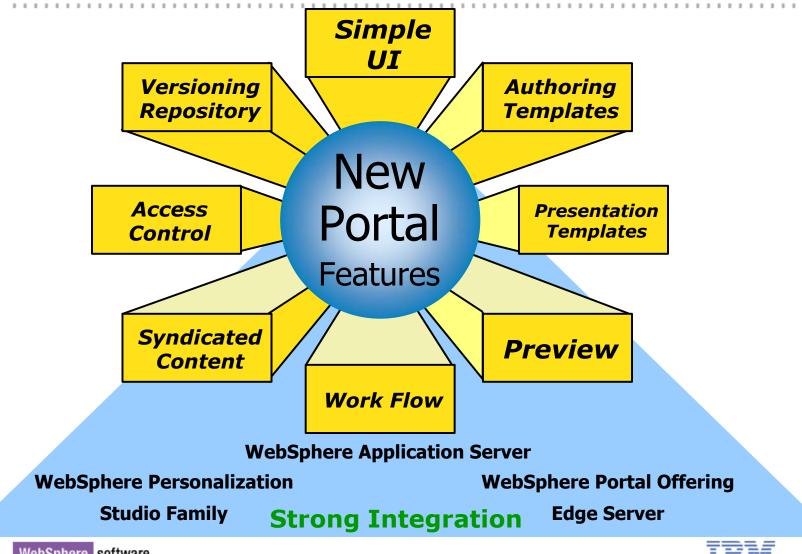
- Maintenance costs
- Labor costs for authoring and design
- Web Publishing IT costs
- Business risk of publishing erroneous content

- Sales and profits
- Web site control and quality
- Accelerated time to the web





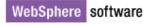
WP content publishing allows Portal users without technical skills to manage information on the web





Customers benefit by having WP content publishing integrated with other technologies inside WP and other IBM brands

Product Name	Version Integrated with Today	Date Expected
WebSphere Application Server	4.0	May 02
WebSphere Personalization	4.0	May 02
Tivoli Site Analyzer	4.1	May 02
WebSphere Edge Server	2	May 02
IBM Content Manager	V8	2 nd Half 2002
Domino Application Server	5.0.8	May 02
Lotus WF	3.0	May 02
WebSphere Studio App Developer	4	May 02

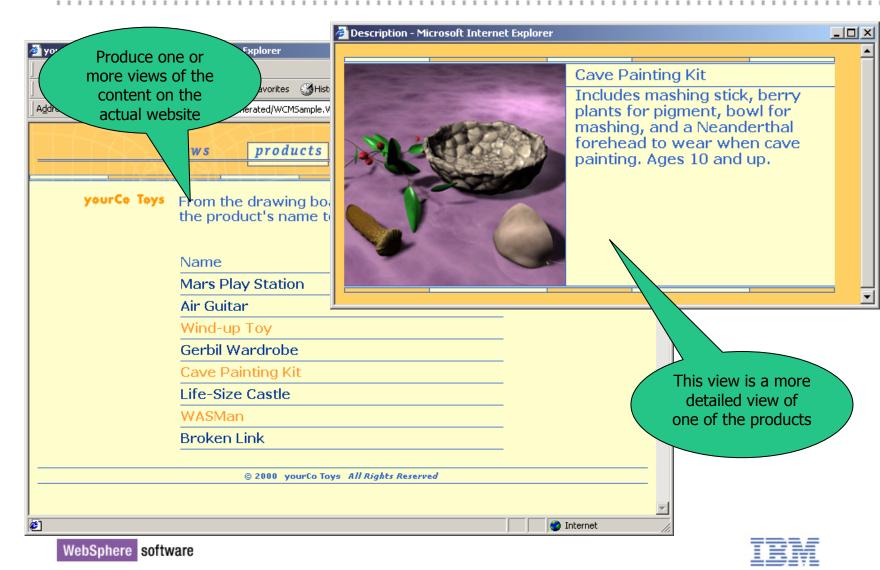




Site visitors view web site content through **presentation templates**



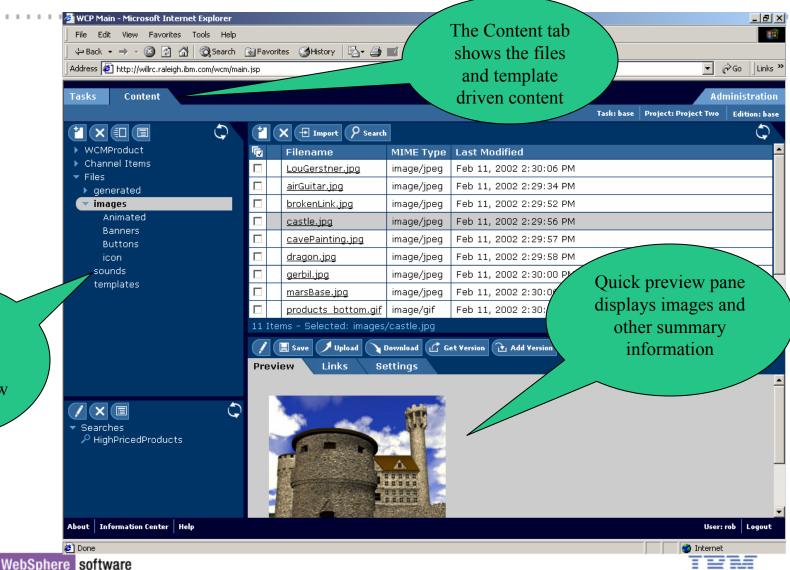
Site Visitor



Content contributors can navigate quickly through a **simple UI**



Content Contributor

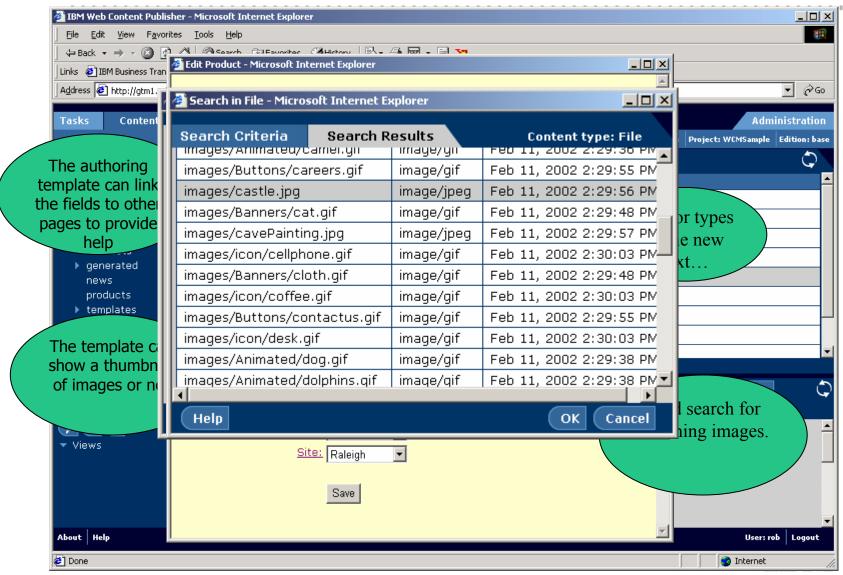


shown in a standard directory view

Content is

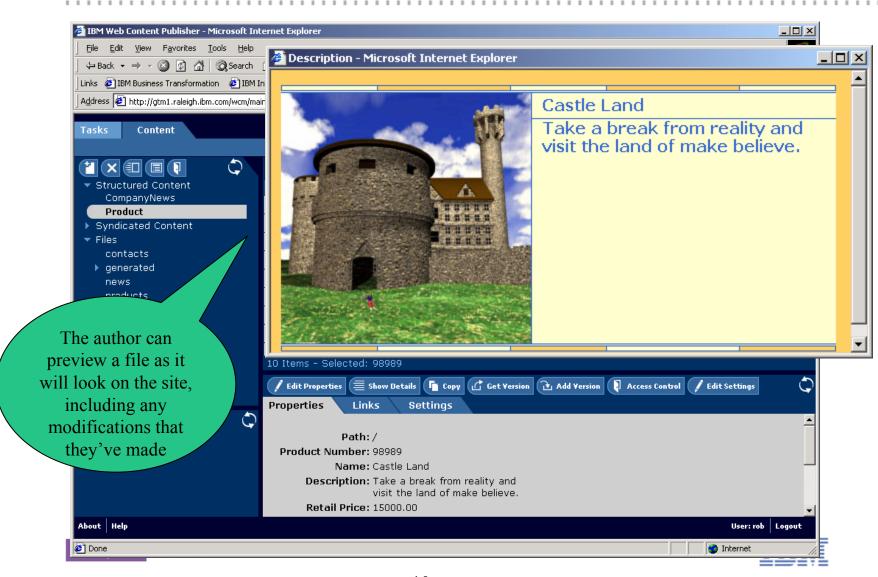
Content contributors use authoring templates to create and edit content





After authoring content, content contributors can **preview** their work





Preview is easy because authors work in separate work spaces



Workspace

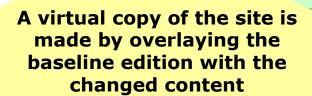
Preview

image1.jpg

page2.html image2.jpg

Baseline page1.html

Tara



Container for the set of changes made during a job

Workspace

Changed

page1.html image1.jpg

Preview

Changed

page1.html image1.jpg

page2.html image2.jpg

Rob



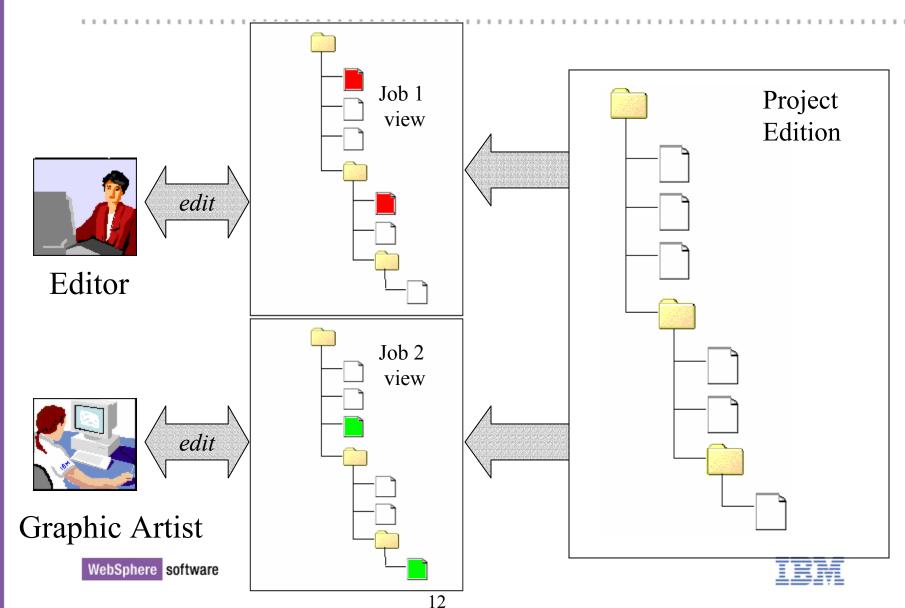
page1.html page2.html image1.jpg image2.jpg





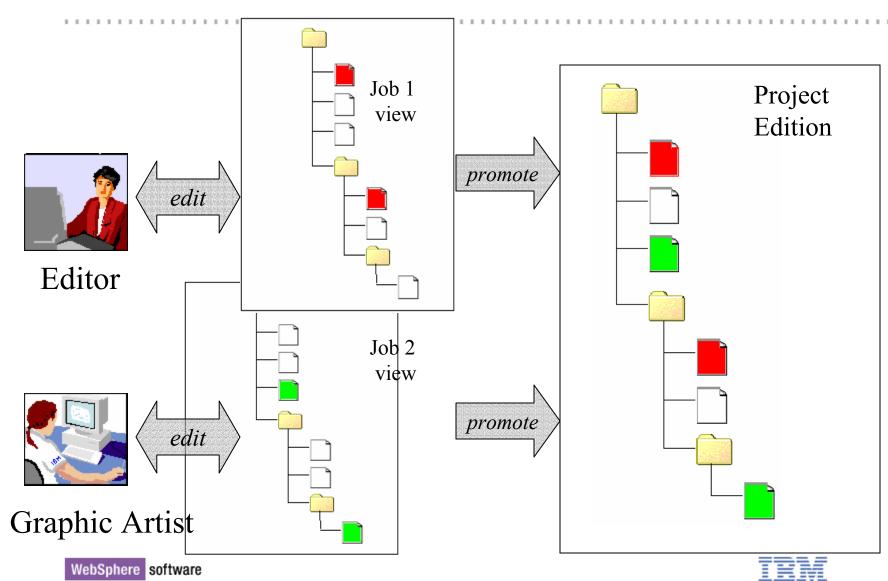
Job based views of the Project isolate work in progress





Changes are promoted when approved





Versioning offers content contributors the ability to repurpose content



A Version is a Snapshot of individual content i.e., (JSP, XSL, an instance of a resource ...)

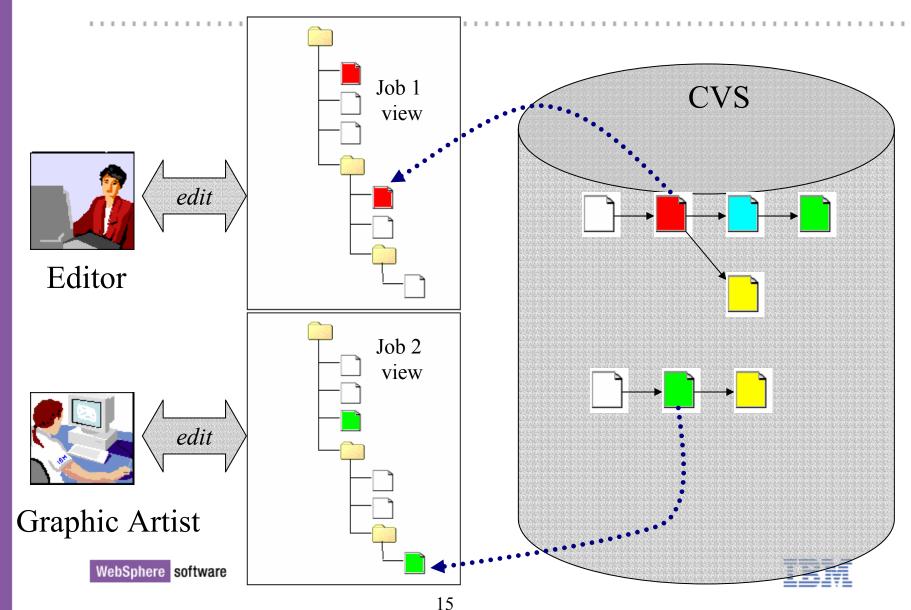
- When content is promoted a new version of the individual content is created automatically
- Authors work with the most current version unless another version is explicitly selected
- Authors can retrieve previous versions of any given piece of content.





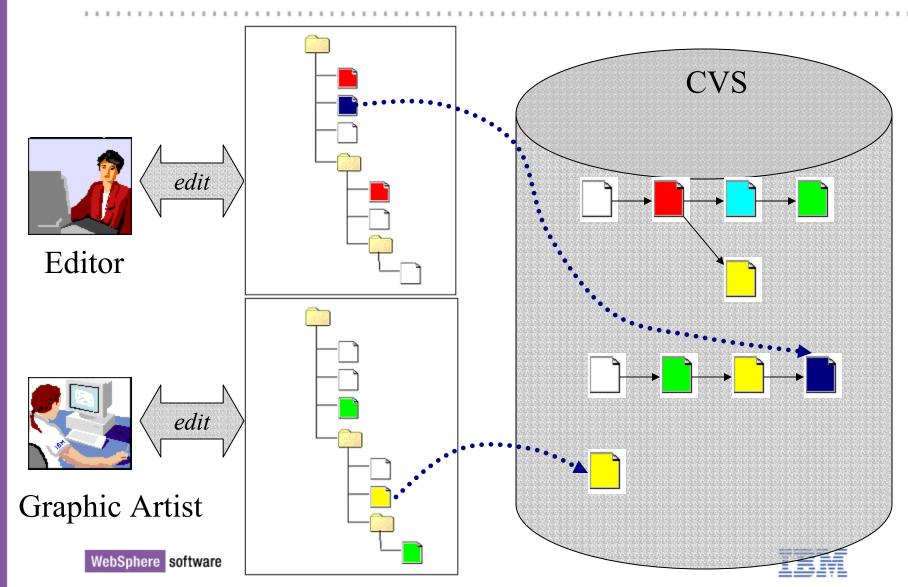
Resource-based Versions can be picked from the Repository





Or resource-based versions can be put into the Repository

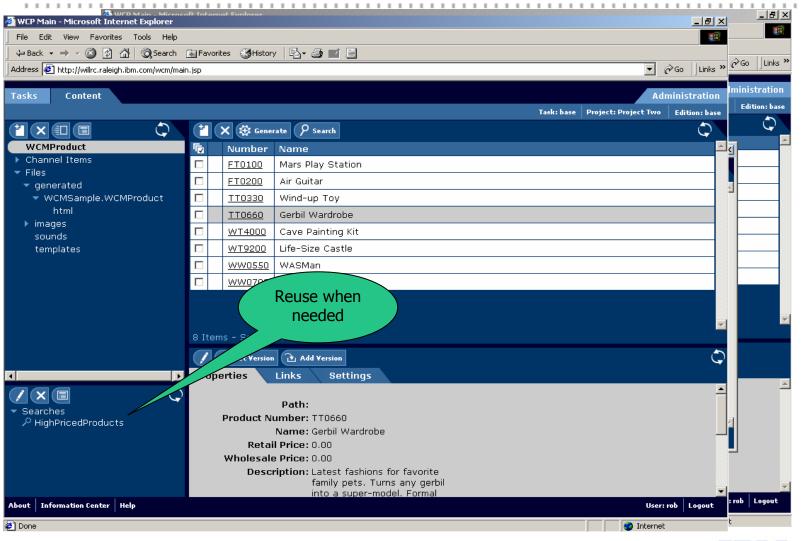




Content contributors can **search** for existing content and save results

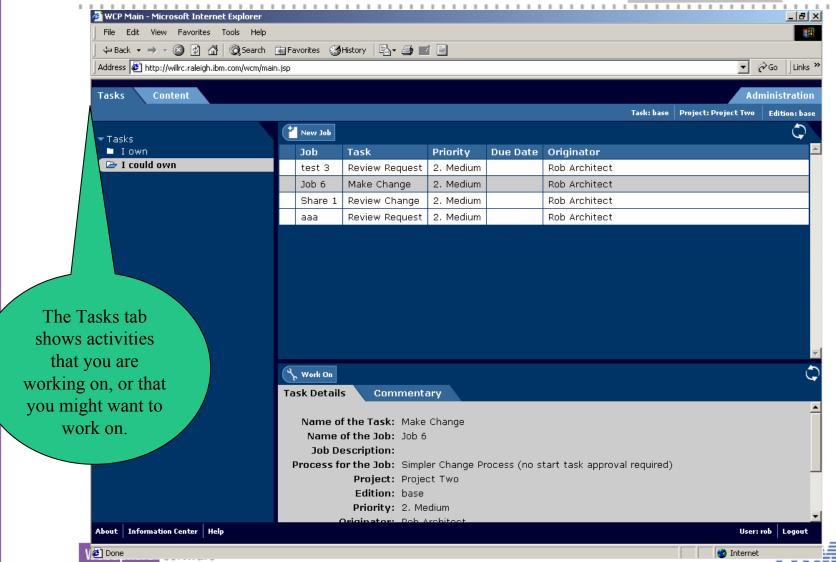
WebSphere software





Users go to the **Tasks** tab to identify work items

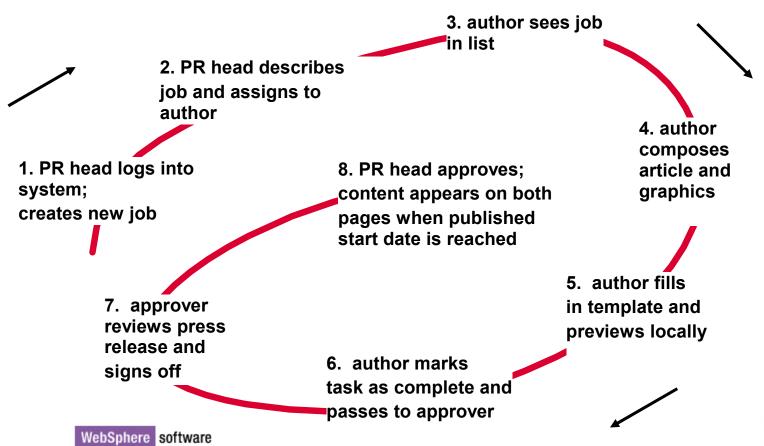




This **example** shows how web site content evolves from start to finish



Public Relations wants to add press release to Press Index and Breaking News pages

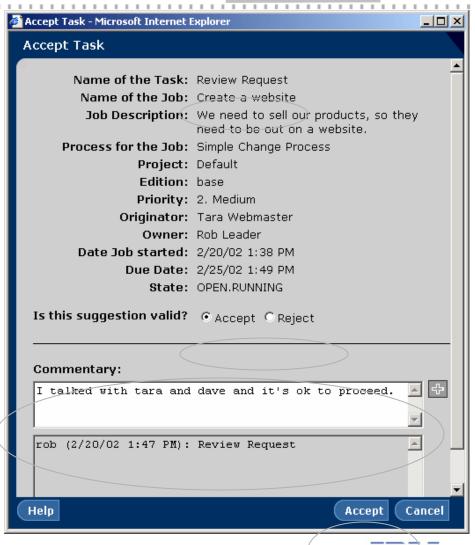


The business manager can **approve** or reject submitted content



Approval

- Claim the approval activity
- Fill in the approval dialog
- Accept or reject



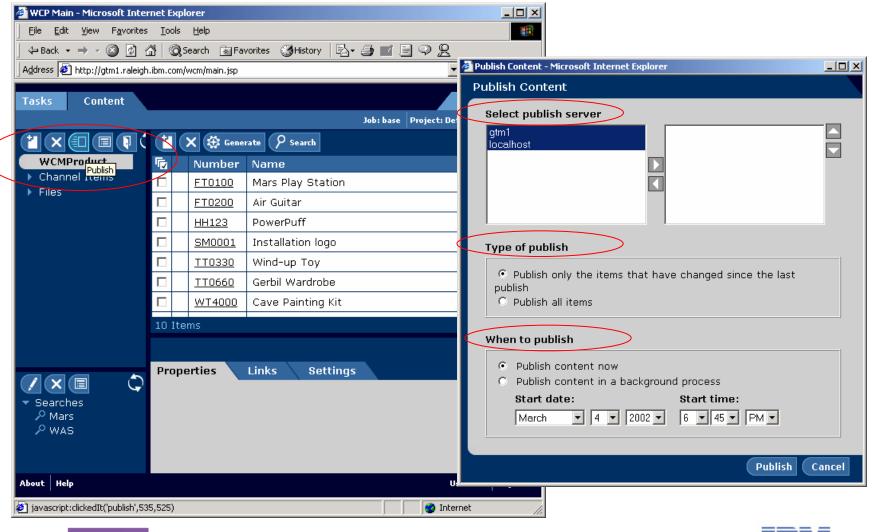




The business manager controls when to **publish** new content to the web site



Business Manager

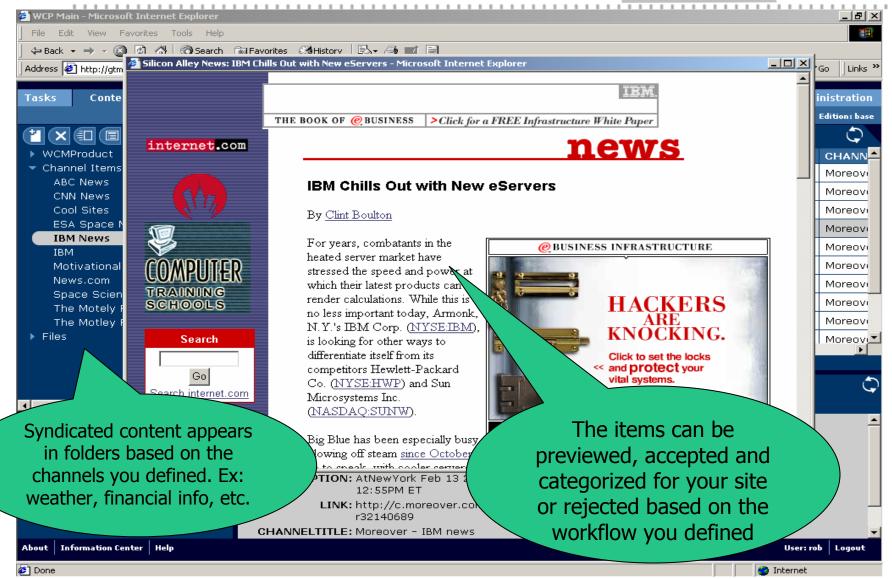


WebSphere software

The business manager selects syndicated content for the system

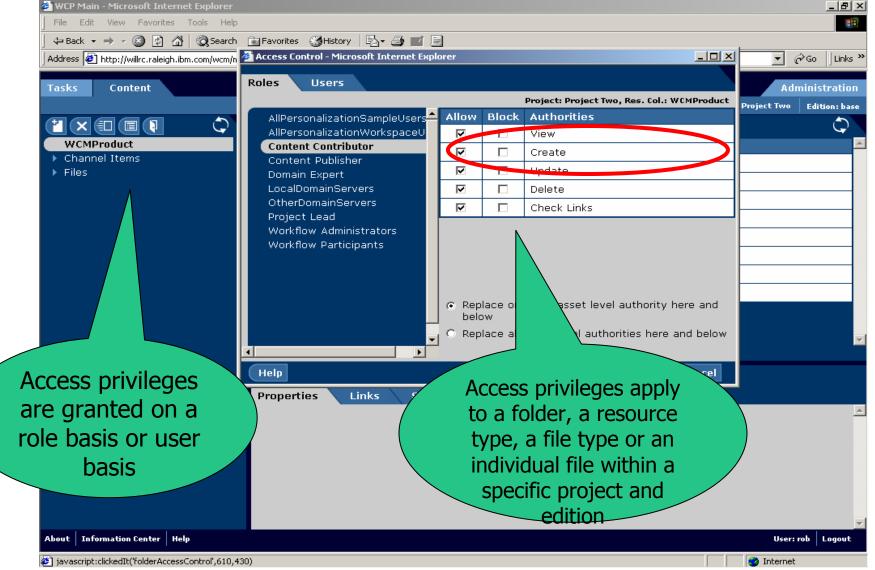


Business Manager



Business managers use access control to assign privileges to various roles





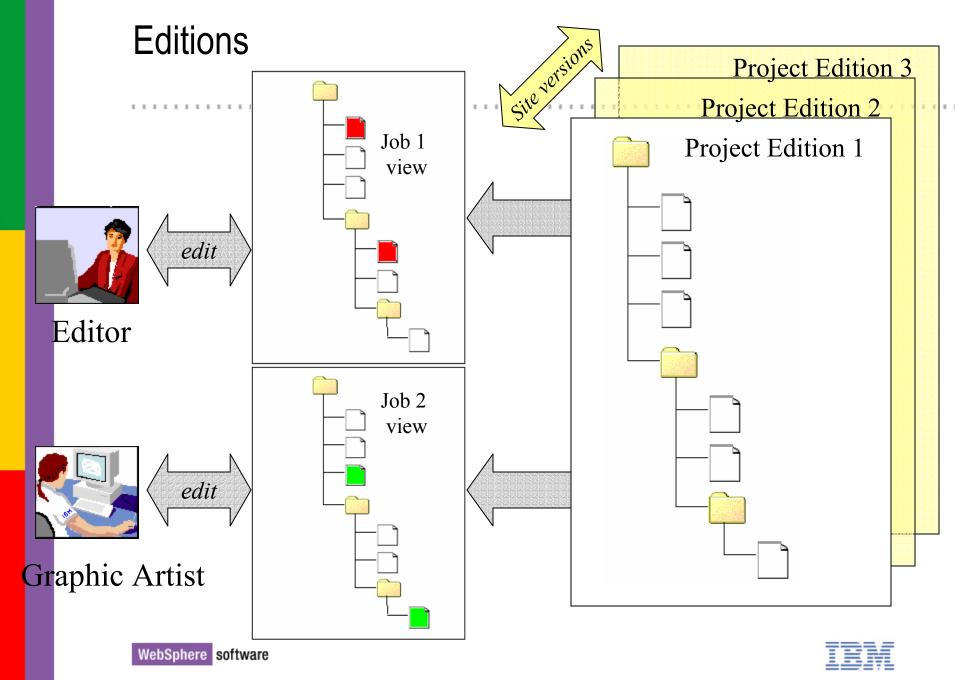
Web professionals set up the initial process and handle any necessary technical changes Professional



- Plan
 - Identify the content and develop content models
- Prepare
 - Implement resources, prepare the website, create templates
- Define work flow
- Import content from existing sites

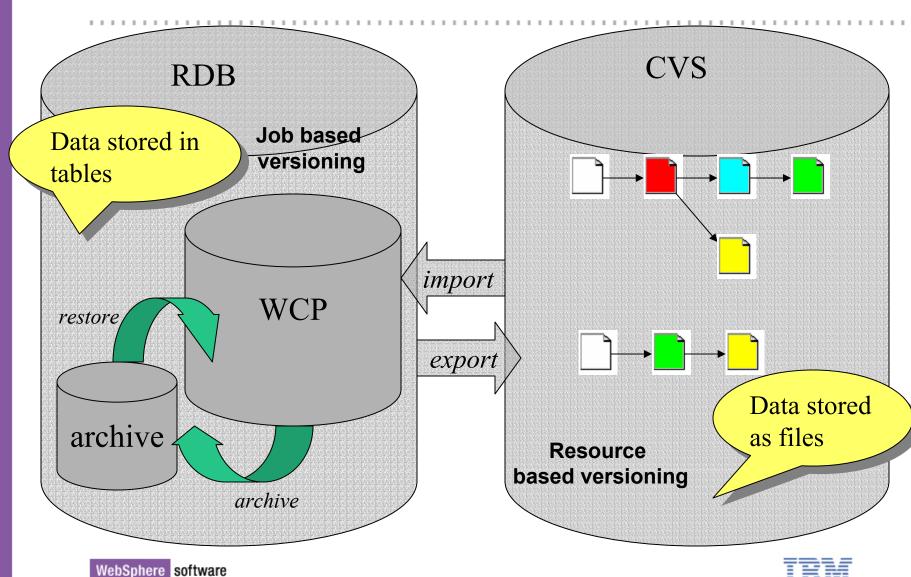






Archiving content

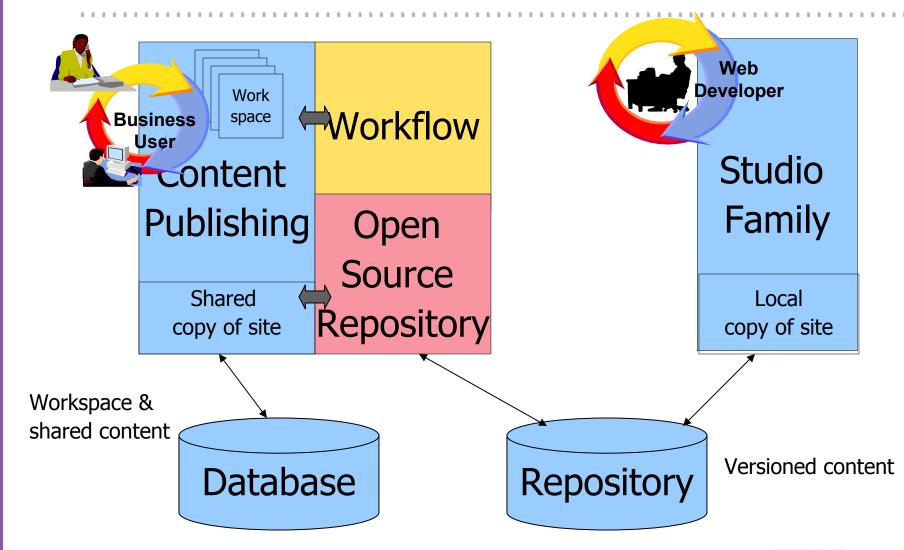




This is the configuration that web professionals manage

WebSphere software





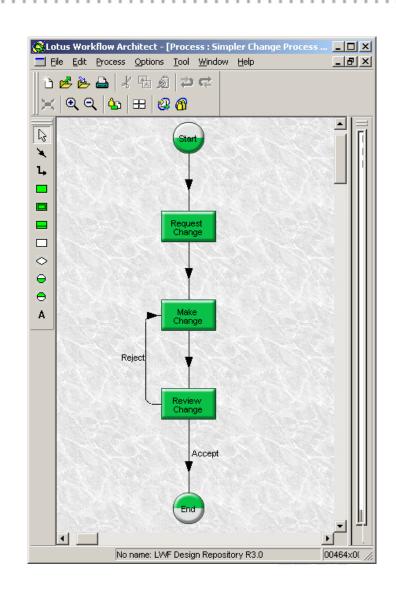


The web professional creates the **workflow** process



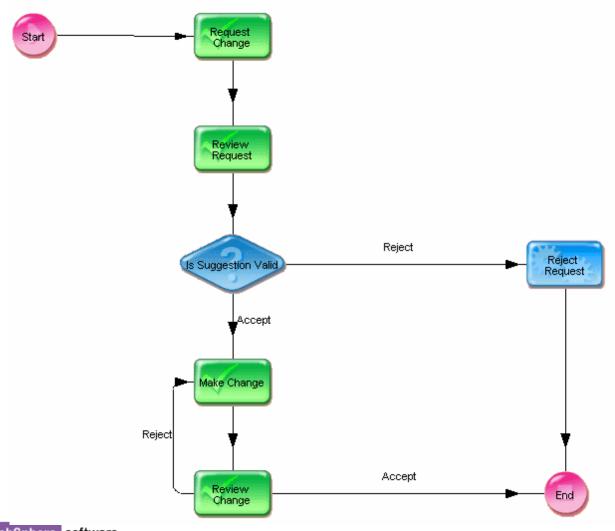
- A simple UI is used to graphically design one or more processes.
- Each step in the process is assigned to a specific role.
 - When a new job is created, a work item is put on the potential work queue of everyone in the specified role.
 - One of the users claims that activity, and after they complete that step, the work is put on the next work queue(s) as defined in the workflow.





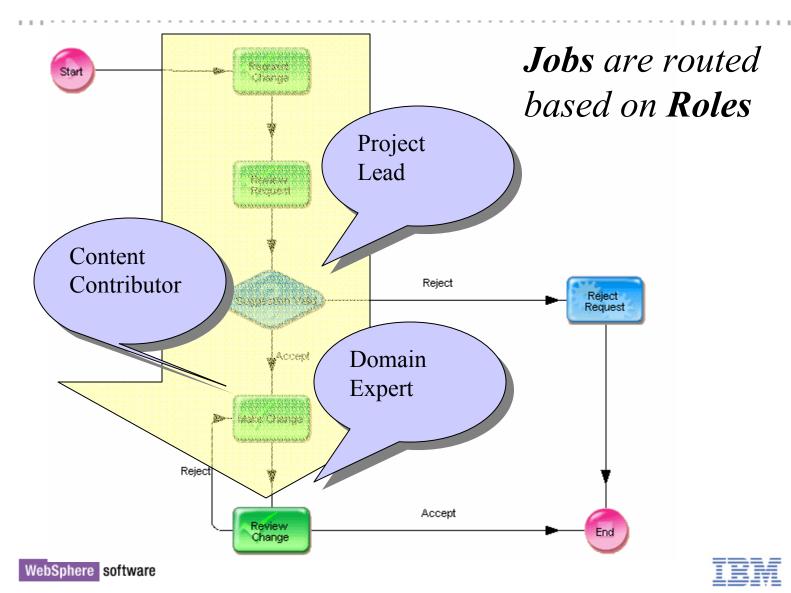
A Simple Change Process





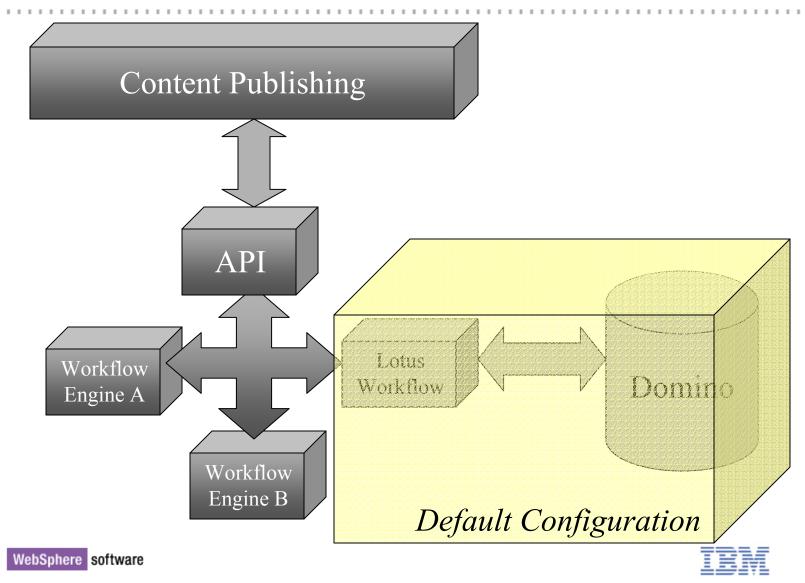
A Simple Change Process





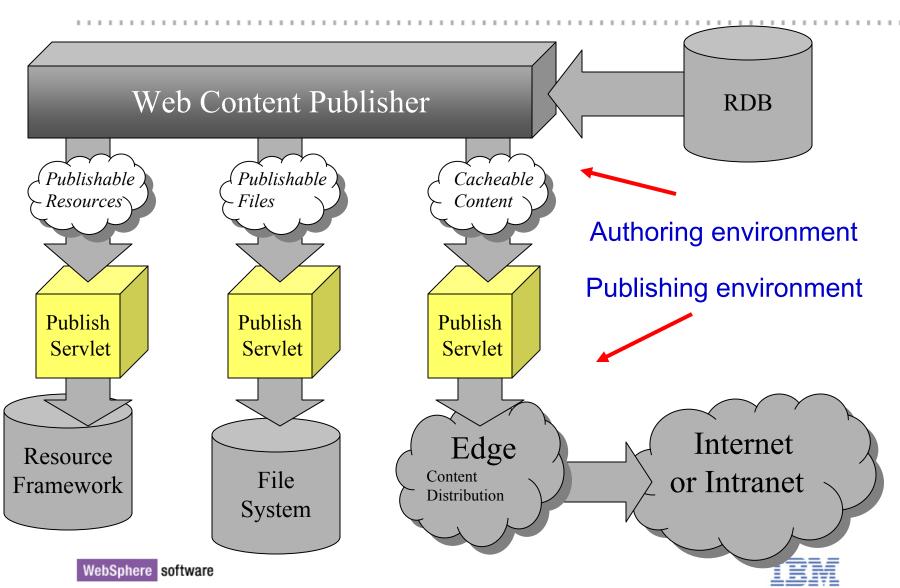
Workflow Topology





Publish Topology





WP content publishing technology utilizes the following products packaged with WP along with the Portal Framework for presentation

- WebSphere Application Server 4.0
- WebSphere Personalization 4.0
- Domino Application Server 5.0.8
- Lotus Work Flow 3.0





Agenda Reminder

WCM integration with the Portal



Engagement Process

- Web content publishing capabilities have been added as a component of WebSphere Portal
- WebSphere Portal will continue to partner for customers who require the functionality provided by our partners' products
 - > Partners include:divine, Documentum, Interwoven, Presence Online Stellent, Vignette
- IBM sales representatives should focus on selling Portal and support the customer in determining the direction of their WCM purchase





Which Solution To Sell?

IBM WCM partners include:

divine, Documentum, Interwoven, Presence Online, Stellent, Vignette

Engagement Situation	WCP	WCM Partner
Incumbent is present partner bringing lead to IBM		X
Requirements dictate a particular partner choice		X
Customer preference for a particular vendor		X
Content publishing function box is checked and identified as a medium/low priority in the RFI/RFP	X	
Portal (or ECM) is driving the deal and customer identifies required content publishing needs as basic	X	
Customer prefers to have an all BLUE solution	X	



Positioning Help

Function	WebSphere Portal	Partner Products
Shared repository with Studio Tool Family	X	
Domino WF environment	X	
Entry level solution for customers with basic WCM needs	X	
All Blue solution with roadmap for increased content publishing function	X	
Ability to Personalize content once it has been created	X	X
Provides core features such as templates, versioning, rollback, users and groups, workflow, syndicated content import, etc.	X	X
Extensive reporting and audit trail capabilities		X
Wide variety of out-the-box templates and portlets		X
Advanced publishing features including content expiration, selective publish, transactional publish		X
Industry specific WCM expertise such as pharmaceuticals		X



Primary Sales Focal Points

- Sharon Roberts: WW Sales Rep for WCM Market Sharon J Roberts/Houston/IBM@IBMUS
- Peter Miller: Portal War Room
 Peter Miller/Jericho/IBM@IBMUS
- Rick Skanron: AP Rick Skanron/Somers/IBM@IBMUS
- Jules Soria: Southern EMEA
 Julio-Fernando Soria/Boulder/IBM@IBMUS
- William Learned: Northern EMEA,
 William Learned/Southfield/IBM@Lotus





Additional Information

For information on WebSphere Portal go to:

www.ibm.com/websphere/portalfamily



Information on WCP and the WCM Space

April 11, 2002 Teleconference with Carolyn Fendelman and Rob Will	http://w3- 3.ibm.com/software/websphere/websites.nsf/LookupAIMEvent/04BAAD39E7 77182387256B92006B5E0B?opendocument
E-Learning Presentation: Describes WCP and Positions it for a sale	Portal Gateway site
Web Content Publisher documentation	http://shackleton.raleigh.ibm.com/wcp/helpsystem/en/docFrameset.html
eBU Online 2002 presentation "Power Introduction to Web Content Management"	http://lt- 2.lahulpe.ibm.com/servlet/Gate/Component?action=load&customer=IBMINT RA&offering=ebu&itemCode=ltu1016f
Regarding what to sell when, eBU 2002 presentation "WS04 - Reach and User Experience: Profiting with Web Content Management Partners"	http://americas2a.ibmus2.ibm.com/Literature/literature.nsf/selectfiles?openform&category=Americas2002eBU***6B+-Brand-+-Education



