

Extending Collaboration

Darren Adams

Messaging & Collaboration Business Unit Leader, UK & Ireland

Andy Porter


Senior Technology Advocate, IBM Lotus Software

LOTUSPHERE
COMES TO YOU 2009



Introducing... me

Activities	Blogs	Communities	Dogear	⌵
Profile	Files			






■ **Darren Adams** -

Messaging and Collaboration Business Unit Leader
 IBM employee, Regular
 Great Britain

Building: Block 3 | Floor: 1st floor | Office: Staines
 44-1784-445153
darren.adams@uk.ibm.com

Sametime: I am busy but available @ Camberley

 Send Mail
 Chat
 More Actions ▾

And Ports...

Activities	Profile	Dogear	Communities	⌵
Files	Wikis	Blogs		



A. Porter -

Senior Technology Advocate, WPLC Software

IBM employee, Regular

Great Britain

44-1784-445433

ports@uk.ibm.com

 [Send Mail](#)
[More Actions](#) ▾

How this session came about...

- I was sitting next to my colleague Brendan Tutt at Lotusphere
- We were watching Chris Reckling do a session on how different people collaborated and interfaced
 - ... call it a 'day-in-a-life'
- And I said to him...
- “We should do something like this for Lotusphere Comes To You”
- So I suggested it...
- ... and here we are

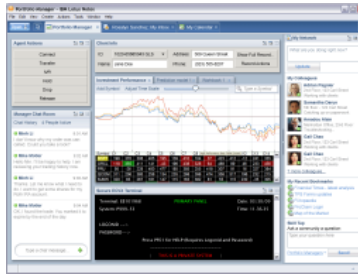
Scenario

- Brief a customer (fictional)
- Find the right expertise (i.e. people)
- Connect with them
- Plan the briefing
- Interface with the customer

Elements of collaborative working



E-mail,
calendar,
tasks,
contacts



Line-of-business
applications

Documents –
creating, reviewing,
publishing, sharing



Instant messaging &
presence awareness



Web conferences



Document
libraries



News feeds



Social-based
collaboration –
discovery of
knowledge and
people

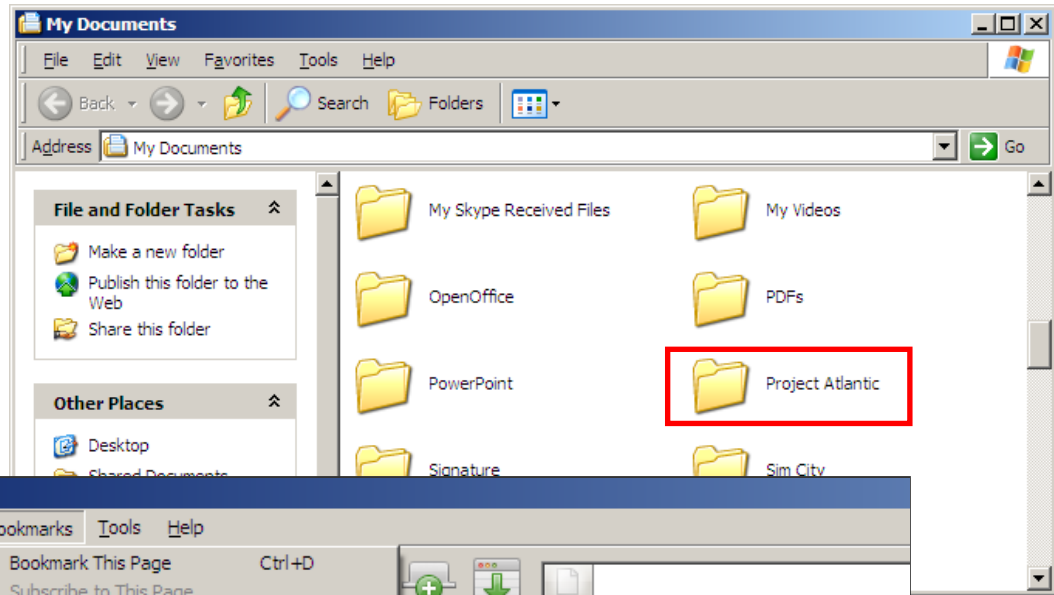
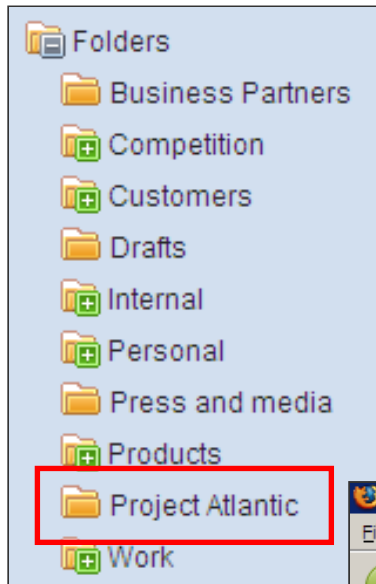


All of the above relate to co-ordinated business
activities – they should integrate, not live in silos

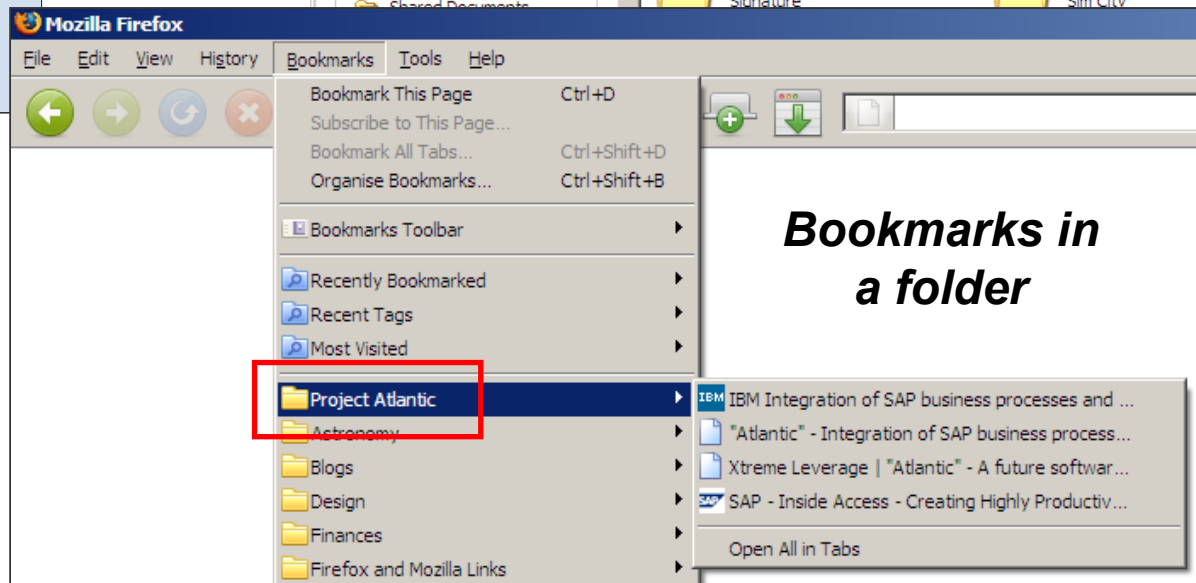
Working on business activities

- The way that many people work...

Documents, presentations, spreadsheets in a folder



E-mails in a folder



Part 1

LOTUSPHERE
COMES TO YOU 2009



- Darren Adams on Local
- Inbox
- Drafts
- Sent
- Follow Up
- All Documents
- Junk
- Trash
- Chat History
- Views
- Folders
- Archive
- Tools
- Other Mail

New Reply Reply to All Forward More Show

You are seeing: only latest response for each e-mail Conversation (thread) Clear

Sort by default

Jamie Goodhead	20/03/2009 10:39
Q2 up and running	
Harry Clark	20/03/2009 14:24
Re: Notes of IBM Lotus / RIM meeti	
Dwight Morse	25/03/2009 19:51
Re: Upgrade to Notes 8 on (2)	
Jamie Goodhead	26/03/2009 12:22
My proposed PBCs	
Baiju McCubbins	30/03/2009 18:11
Domino TCO	
Brendan Tutt	31/03/2009 08:48
Re: Cadence day, Friday 3rd Ap	
Ray Davies	31/03/2009 09:28
Internal IBM and Business Partner request	
Martin S Smith	31/03/2009 10:00
Briefing for Jarman-West Indust	
Vince Smith	31/03/2009 16:03
Cloud Service Announcement -	

Briefing for Jarman-West Industries
 Martin S Smith to: Darren Adams 31/03/2009 10:00
[Show Details](#)

Darren,

Jarman-West would like to hear how we can help them to collaborate with external parties in their supply and distribution chain. We would looking at the middle of May onwards for a briefing.

Their customer number is [JW2190M](#) and the contact is Andrew West. Their address is:

Bradley Street
 Nottingham
[NG10 5AG](#)

Best regards

Martin Smith
 Lotus Software, UK & Ireland

mssmith@uk.ibm.com
 Mobile: 07980 445034 (Mobex: 37260034)
 Office: 01784 445034

Vertical toolbar with icons for RSS, calendar, search, and other functions.

Accommodation near airports

Facilities for disabled

Pet friendly

How to join

Contact

ENGLAND SCOTLAND

MAIN AREA

A-Z BAR OF AREAS

Home

We found 77 results for accommodation within a 11 mile radius of

List View Map View

- Hotel Name**
- [Holiday Inn - Derby Nottingham, Nottingham](#)
0.77 miles (1.24km) from Centre *
 - [The Ramada Nottingham, Nottingham](#)
0.94 miles (1.51km) from Centre *
 - [Novotel Nottingham East Midlands, Nottingham](#)
1.01 miles (1.63km) from Centre *
 - [Risley Hall Country Manor House Hotel, Derby](#)
1.58 miles (2.54km) from Centre *
 - [Village Nottingham, Nottingham](#)
2.27 miles (3.65km) from Centre *
 - [Andrews Hotel, Nottingham](#)
3.07 miles (4.94km) from Centre *

Seeing duplicates? Little Chef have a lot of locations, especially on motorways, that are on the sides of the road.



Customer details

- Customer details
 - By account manager
 - By customer**
 - By industry
 - Call reports

Create customer details Create call report Edit customer Exit application

3 documents in View 'By customer' matched your search. Indexed

Search for JW2190M Search Clear Results More

Customer	Customer number	Industry sector	Account manager
Call dated 11/03/2009 with Thomas Jarman			
Jarman-West Industries	JW2190M	Industrial	Lewis Turek2
Call dated 26/03/2009 with Andrew West			

Vertical toolbar with icons for RSS, calendar, search, home, and other functions.

Edit Close



Customer details

Customer name: Ja

Customer number: JW

Main address: Br No NO

Industry sector: C C C C

Account manager:

Technical specialist:



Senior Technology Advocate, WPLC Software 372433 / 44-1784-445433 / London

- Chat
- Call
- Instant Meeting
- Send
- Alert Me When Available
- Alert Me When...
- Remove Alerts
- Refresh Person Info
- Edit Nickname...
- Business Card
- Add to Sametime Contact List...
- Chat History
- Collaboration History
- Find Available Time...
- Add to Primary Contacts
- Instant Share
- Activities
- Search
- Copy

- Calendar
- Home
- Star
- Mail
- Search
- Activities
- Collaboration

Andy J Porter [started: 12:25:17 PM]

Edit File Edit View Tools Help

Type to find name

- J (Jamie) Go...
- Roberto Boc...
- Baiju Mccub...
- Lewis Turek
- V (Vincent) S...
- Simon Welch
- P (Peter) Ha...
- A (Andy) Por..

A (Andy) Porter
 Senior Technology Advocate, WPLC Software
 372433 / 44-1784-445433 / London
 I am available @ IBM Barnes

Darren Adams Hi Andy 12:25:22 PM

Andy J Porter Hello Darren 12:25:29 PM

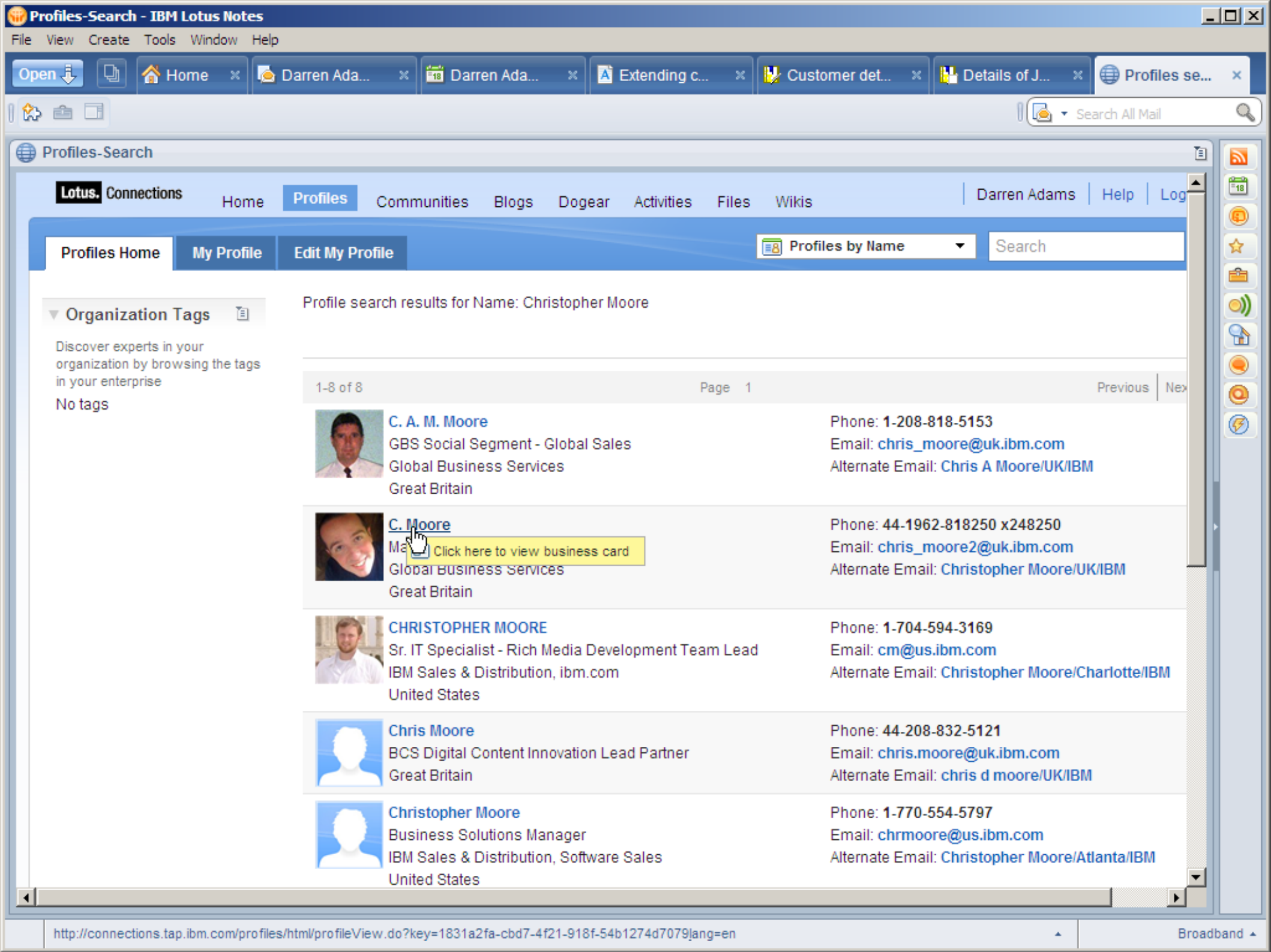
Darren Adams I believe you're aligned to Jarman-West? 12:25:41 PM

Andy J Porter Yes that's right. I am their Lotus Software Architect. So I can help you with the technical side - though I'm not very strong on the Industry side. 12:26:27 PM

Darren Adams Okay, so need to look for someone with the industry skills. 12:26:43 PM

T **AA** **AA** **b** **i** **u** abc 😊 ↺ 📎 📄






Send



Organization Tags
Discover experts in your organization by browsing the tags in your enterprise
No tags

Profile search results for Name: Christopher Moore

1-8 of 8 Page 1 Previous Next

- **C. A. M. Moore**
GBS Social Segment - Global Sales
Global Business Services
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Alternate Email: Chris A Moore/UK/IBM
- **C. Moore**
[Click here to view business card](#)
Global Business Services
Great Britain
Phone: 44-1962-818250 x248250
Email: chris_moore2@uk.ibm.com
Alternate Email: Christopher Moore/UK/IBM
- **CHRISTOPHER MOORE**
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Email: cm@us.ibm.com
Alternate Email: Christopher Moore/Charlotte/IBM
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Alternate Email: chris d moore/UK/IBM
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IBM Sales & Distribution, Software Sales
United States
Phone: 1-770-554-5797
Email: chrmoore@us.ibm.com
Alternate Email: Christopher Moore/Atlanta/IBM

Darren Adams
on Local

Today 31 Mar 2009

May 2009

M	T	W	T	F	S	S
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Views

- One Day
- Two Days
- One Work Week
- One Week
- One Month
- Lists

Show Calendars

Add a Calendar...

- Darren Adams
- Andy J Porter/...
- Executive visits
- Jamie Goodh...
- Agendas
- Andrew West

		25 - 29 May 2009				
EST	UK	25 Mon May 2009	26 Tue May 2009	27 Wed May 2009	28 Thu May 2009	29 Fri May 2009
		Spring Bank Holiday				
3:00	8:00					
4:00	9:00	Review call for Lotus Technical Sales Team week				
5:00	10:00		XPages workshop South Bank Owner: Ray Davies		Notes 8 upgrade workshop Staines Owner: Adam Ramsay	Monthly South East & London Lotus UKI competitive update with IOT and Tiger Team
6:00	11:00	Lotus management cadence and weekly update Conference call Jamie Goodhead		Lotus Mashup enablement for Business Partners Bedfont Owner: Mike Spradbery		
7:00	12:00					
8:00	13:00					

Customer details

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 - By account manager
 - By customer**
 - By industry
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Search for JW2190M Search Clear Results More

Customer	Customer number	Industry sector
Call dated 11/03/2009 with Thomas Jarman		
Jarman-West Industries	JW2190M	Industrial
Call dated 26/03/2009 with Andrew West		

Sametime Contacts Places Activities

Type to find entries

Jarman-West briefing (3)

- Briefing for Jarman-West Industries
 - Darren Adams - Today 12:31
- Chat: Darren Adams and Andy J Porter
 - Darren Adams - Today 12:32
- Details of Jarman-West Industries**
 - Darren Adams - Today 12:32

Open in Web Browser Online

What we've seen in part 1


- Collaborative capabilities integrated into Notes 8
- Content brought to life using live text and widgets
- Integrated presence awareness and instant messaging
- Discovery of information about people and their experience
- Integration of calendar information from different sources
- Beginning to gather relevant information into a business activity

Part 2

Andy Porter

Senior Technology Advocate, IBM Lotus Software

Activities	Profile	Dogear	Communities	⌵
Files	Wikis	Blogs		



A. Porter
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[Send Mail](#) | [More Actions](#)⌵



(no status set)

- Tags
- collaboration 1
 - connections 1
 - domino 1
 - lotus 1
 - notes 1
 - quicr 1
 - sametime 1
- View as cloud | list

Matthew Newton

Activities	Profile	Dogear	Communities
Files	Wikis	Blogs	



Matthew Newton
 Manufacturing Industry Specialist
 IBM employee, Regular
 Great Britain
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 44-0161-905-4192
 matt.newton@uk.ibm.com

Send Mail | More Actions

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 IP telephony number: 37644192
 Mobile number: 44-7740-022918 (37270057)
 Fax number: 44-161 905 4192
 Office e-mail: matt.newton@uk.ibm.com



Local Time: 11:43 AM

Report to chain

- A. P. Horrocks
- M. J. McQuade
- Matthew Newton

[Full report-to chain](#)
[Same manager](#)

My Network

[See all \(4\)](#)

My Links

No Links

- Overview
- Members
- Forum
- Feeds
- Bookmarks



Overview Moderated

This community is for people interested in supply chain processes for the manufacturing sector.

Tags: chain, manufacturing, supply

Forum

How Green is your Workplace?

Last post by Matthew Newton | 14 Apr | replies (0)

Feeds

Matt's Manufacturing-related Files

Updated by Matthew Newton | 13 Apr | Tags: feed files manufacturing matt

[View All](#)

Bookmarks

Important Bookmarks

[Manufacturing Quickr Place](#)

Members



A. Porter



C. Moore



Matthew Newton

3 members

[View...](#)

Tags

Related Tags

[manufacturing quickr](#)

View as [cloud](#) | [list](#)

Tips

Community members can use the overview page to stay current with the latest updates to related

Lotus Quicr

All My Places Domino Places Files

A. Porter Help Log Out

Places

My Places

Search in this place

Manufacturing

- Home
- Discussion
- Library
- Calendar
- Tasks
- Index
- Green Initiatives**
- Members

New Page or Folder...

Place Tools

- Advanced Search
- Work Offline

Upload to Library

Drag files and folders from your

You are in: Manufacturing > Green Initiatives

Green Initiatives

A place to collaborate around Green Initiatives.

More Actions

Show Folder Navigator

Showing items 1 - 7 of 7

Type	Title	Created On	Updated By	Modified On	Download
<input type="checkbox"/>	TypeTitle				
<input type="checkbox"/>	Green issues overlooked in IT procurement.doc	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	Green Manufacturing - An Inconvenient Reality.odt	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	Green Manufacturing - An Inconvenient Reality.pdf	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	Green Manufacturing Can Help Move Business Forward.doc	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	Green Manufacturing Is A Strategic Priority.odt	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	Spotlight on UK food and drink firms green initiatives.odt	04/13/2009	Matthew Newton	04/13/2009	
<input type="checkbox"/>	US manufacturers see green light.pdf	04/13/2009	Matthew Newton	04/13/2009	

Recent Updates Files Collections

Upload a File New Collection

Name or e-mail

How much space am I using

- My Files
- Shared With Me
- Shared By Me

Matthew Newton's Files
All public files and files shared with you

Display: [List Icon]

This Person's Tags

- manufacturing 3
- chain 2
- improvement 2
- performance 2
- supply 2
- challenges 1
- change 1
- collaboration 1
- green 1
- process 1
- process. 1
- quality 1

1-6 of 6

Name	Date Updated	Downloads	Shared
Green Manufacturing - An Inconvenient Reality.pdf	Apr 13	4	
Improving Manufacturing Performance Through Process Change	Apr 13	0	
Improving Manufacturing Performance Through Process Change and Knowledge Creation.pdf	Apr 13	1	
How to improve your seven step quality manufacturing process.	Apr 13	0	
Challenges of Supply Chain Collaboration.odt	Apr 13	0	
Are You Ready for Supply Chain Collaboration.odt	Apr 13	1	

Show 10 | 25 | 50 items per page.

Subscribe to this page

Watchlist for Matthew Newton

Darren Adams

S. McRae

Users that Watchlisted Matthew Newton

Tags

Tags for Matthew Newton

8 blog connections desktop ibm lotus manufacturing mobile notes post_via_dogair quickr sametime

View as cloud list

People

Bookmarks for Matthew Newton

Add to Watchlist[?]

Display: [List View Icon] [Grid View Icon]

1 - 10 of 80

1 | 2 | 3 | 4 | 5 | ... | 8

Previous Next

Sort by: Date Popularity

Manufacturing Systems [show details](#)

Matthew Newton - Today 10:56 AM | Tags: manufacturing

Manufacturing Department [show details](#)

Matthew Newton - Today 10:53 AM | Tags: manufacturing

Manufacturing Data [show details](#)

Matthew Newton - Today 10:53 AM | Tags: manufacturing

Manufacturing & Logistics IT Magazine [show details](#)

Matthew Newton - Today 10:52 AM | Tags: manufacturing

BBC NEWS | Business | Decline in manufacturing 'eases' [show details](#)

Matthew Newton - Today 10:52 AM | Tags: business,manufacturing

Scottish Manufacturing Advisory Service :: Expert advice, support, training and events for manufacturing companies in Scotland :: Scottish Enterprise [show details](#)

Matthew Newton - Today 10:51 AM | Tags: manufacturing,scotland

Home - MTA - The Manufacturing Technologies Association [show details](#)

Matthew Newton - Today 10:50 AM | Tags: manufacturing

Journal of Manufacturing Technology Management information [show details](#)

Matthew Newton - Today 10:50 AM | Tags: manufacturing

Andy J Porter
on Local

Today 21 Apr 2009

May 2009						
M	T	W	T	F	S	S
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

- Lists
- Entries and Notices
 - Calendar Entries
 - Grouped Entries

Show Calendars

Add a Calendar...

- Andy J Porter
- Project Avalon
- Malcolm McQua...
- Matthew Newton...
- Cali Clarke/UKI...
- Darren Adams/...

Group Calendars

New More Show

26 - 27 May 2009

	26 Tue May 2009	27 Wed May 2009
8:00		
9:00		No details available
10:00		Team meeting Staines Andy J Porter
11:00		
12:00		
13:00		
14:00		
15:00		
16:00		
17:00		
18:00		



Save and Send Invitations Save as Draft Display Delivery Options... Check Calendar...



Return receipt Sign

Calendar Entry

Type: Meeting

Subject: Webinar with Jarman We

When: Starts: Tue 26/

Ends: Tue 26/

[Repeat](#) This entr

Who: Do no

[Required:](#)

Optional:

FYI:

Where: Location:

Includ

You have

[Rooms:](#)

[Resources:](#)

[Online Meeting:](#) There is

Description Find Available Times

Attach...

<Enter the description of this event>

Mark Private
 Notify Me
 Mark Available

Reserve Online Meeting

IBM Lotus Sametime
 IBM Lotus Sametime Unyte

Online Meeting Information

Permanent conference ID:

Web address of Sametime Unyte meeting service:
(for example: http://www.webdialogs.com)

The following URL will be included in your calendar entry:
<http://www.webdialogs.com/join/?schedid=D372153>

You can set default values for these fields in your Calendar Preferences.

OK Cancel

What we've seen in part 2

- Communities acting as a 'landing page' and gateway to associated information
 - People
 - Forums
 - Feeds
 - Files
- Social bookmarks provide a way to share information, but also reveal people's skills and interests
 - And also reveal other like-minded people who can help
- Calendar show-thrus are useful even if you don't have access to a particular calendar
- Web conferences are tightly integrated into calendar functionality

Part 3

Back to Darren



Darren Adams
on Local

Today **21 Apr 2009**

May 2009

M	T	W	T	F	S	S
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Views

- One Day
- Two Days**
- One Work Week
- One Week
- One Month
- Lists

Show Calendars

Group Calendars

		26 - 27 May 2009	
EST	UK	26 Tue May 2009	27 Wed May 2009
8:00	13:00		
9:00	14:00	Invitation: Webinar with Jarman West Andy J Porter	
10:00	15:00		
11:00	16:00		
12:00	17:00		
13:00	18:00		

- Andy J Porter
- Accept**
- Decline
- Tentatively Accept
- Delegate
- Propose New Time
- Respond with Comments
- Forward
- Copy Into New
- Open in New Window
- Print... Ctrl+P
- Save E-mail to a Place...
- Lotus Connections

- My Files
- Shared With Me
- Shared By Me

< Back to Matthew Newton's files

Challenges of Supply Chain Collaboration.odt

Public | Matthew Newton added Apr 13 | Tags: chain, challenges, supply



[Share](#) | [Add to collection](#) | [Set e-mail notifications](#)



Filename: Challenges of Supply Chain Collaboration.odt
 Size: 14 KB
[Download this file](#)

Comments (0) About this file Sharing Versions (1)

There are no comments.
[Add a comment...](#)

Open Home Darren Adams - Mail Darren Adams - Calendar Extending collaboration for ... (read-only)Challenges of S...

Create 78% abc Heading b i u unyte

Stop Wasting Time with Supply Chain Collaboration that Just Won't Work

Is supply chain collaboration a waste of time?

No... and yes.

So says Dr. John Gattorna, of the Sydney Business School (Australia) and Cranfield School of Management (UK).

Two weeks ago, we did part 1 of a review of Dr. Gattorna's new book, "Living Supply Chains," a work I found very interesting. (As a side note, this book, originally published in the U.K. and Australia, is just getting North American distribution. Many readers emailed me looking for how to find the book I actually do find it when searching at Amazon through their partner sites, and we are told Amazon and other retailers will have it soon.)

To briefly recap part 1, Gattorna says the creating of "Living Supply Chains" can create enormous competitive advantage, and that there are two keys: getting the people/culture side of the equation right, which in nearly all companies is a huge barrier to strategy execution, and "dynamic alignment," in which a company's supply chain organization, capabilities, and services are specifically - but flexibly - linked to customer buying behaviors (with a similar concept for supplier relationships).

Last time, we focused more on the first part - the people side - and will try to explain this week the dynamic alignment part. But we did like this quote from the book: "While the downward force of strategy on an organization to deliver plans is considerable, an even stronger force exists - the upward force exerted by the organization's culture." The organization and culture most often decides which parts of the strategy it will embrace, and which it will ignore, absent some more innovative approaches to driving alignment.

Back to dynamic alignment, and deciding if supply chain collaboration is a waste.

Sametime Contacts

Activities

Type to find tags

Jarman-West briefing (4)
Add Display More

Welcome to Files
A. Porter - Today 11:46

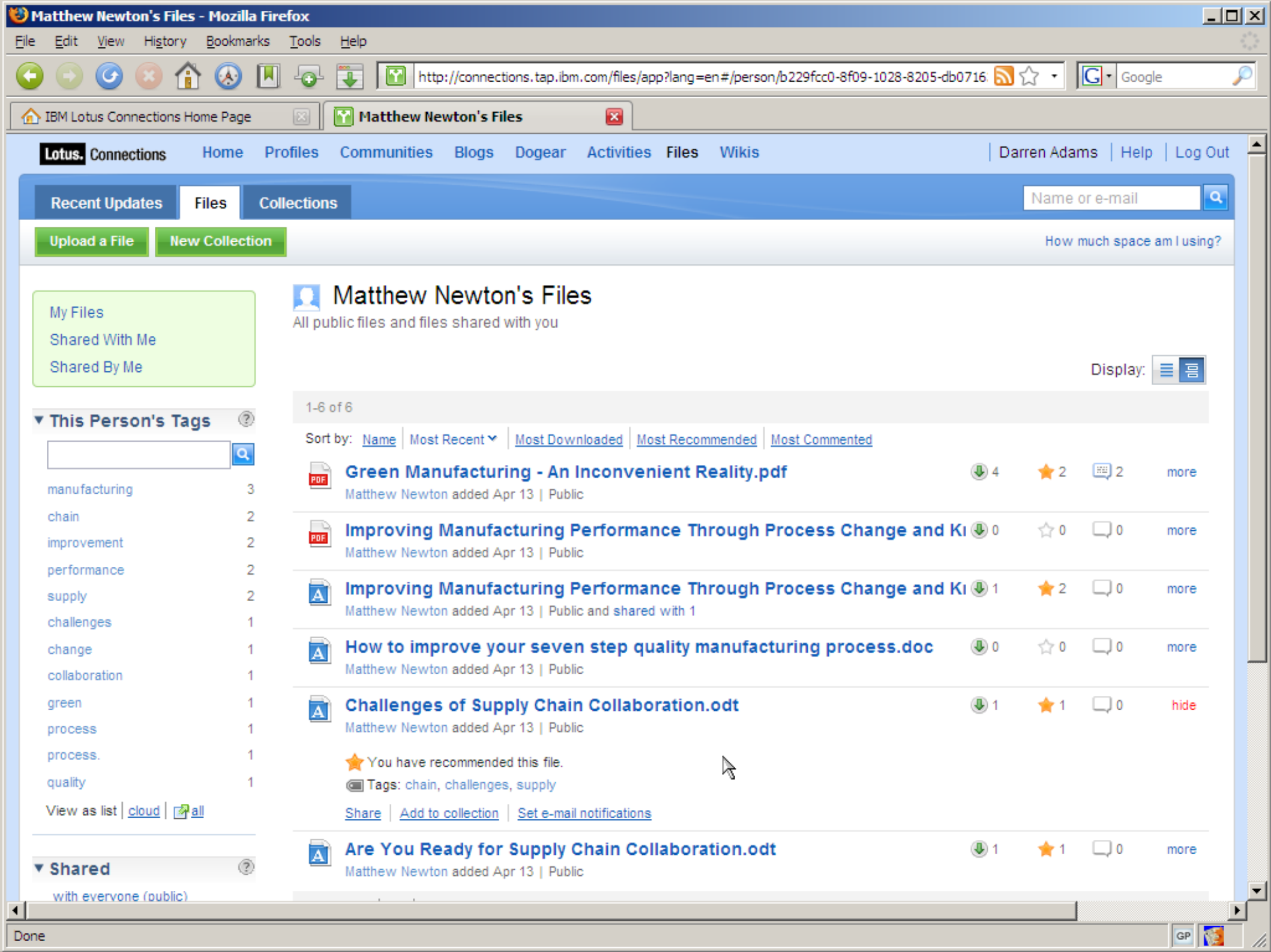
Details of Jarman-West Industries
Darren Adams - Apr 1

Chat: Darren Adams and Andy J Porter
Darren Adams - Apr 1

Briefing for Jarman-West Industries
Darren Adams - Apr 1

Open in Web Browser Online

Places



- My Files
- Shared With Me
- Shared By Me

Matthew Newton's Files

All public files and files shared with you

Display: [List View] [Grid View]

1-6 of 6

Sort by: Name Most Recent Most Downloaded Most Recommended Most Commented

Green Manufacturing - An Inconvenient Reality.pdf 4 2 2 [more](#)
 Matthew Newton added Apr 13 | Public

Improving Manufacturing Performance Through Process Change and Ki 0 0 0 [more](#)
 Matthew Newton added Apr 13 | Public

Improving Manufacturing Performance Through Process Change and Ki 1 2 0 [more](#)
 Matthew Newton added Apr 13 | Public and shared with 1

How to improve your seven step quality manufacturing process.doc 0 0 0 [more](#)
 Matthew Newton added Apr 13 | Public

Challenges of Supply Chain Collaboration.odt 1 1 0 [hide](#)
 Matthew Newton added Apr 13 | Public

You have recommended this file.
 Tags: chain, challenges, supply

[Share](#) | [Add to collection](#) | [Set e-mail notifications](#)

Are You Ready for Supply Chain Collaboration.odt 1 1 0 [more](#)
 Matthew Newton added Apr 13 | Public

This Person's Tags

- manufacturing 3
- chain 2
- improvement 2
- performance 2
- supply 2
- challenges 1
- change 1
- collaboration 1
- green 1
- process 1
- process. 1
- quality 1

View as list [cloud](#) | all

Shared

with everyone (public)

Subscribe to this feed using Always use Newsfox to subscribe to feeds.

Matthew Newton

[Green Manufacturing - An Inconvenient Reality.pdf](#)

14 April 2009 15:26

Media files

 [Green Manufacturing - An Inconvenient Reality.pdf](#) (Adobe Acrobat Document, 109 kB)

[Improving Manufacturing Performance Through Process Change and Knowledge Creation.pdf](#)

13 April 2009 23:17

Media files

 [Improving Manufacturing Performance Through Process Change and Knowledge Creation.pdf](#) (Adobe Acrobat Document, 47.9 kB)

[Improving Manufacturing Performance Through Process Change and Knowledge Creation.odt](#)

14 April 2009 00:12


Media files

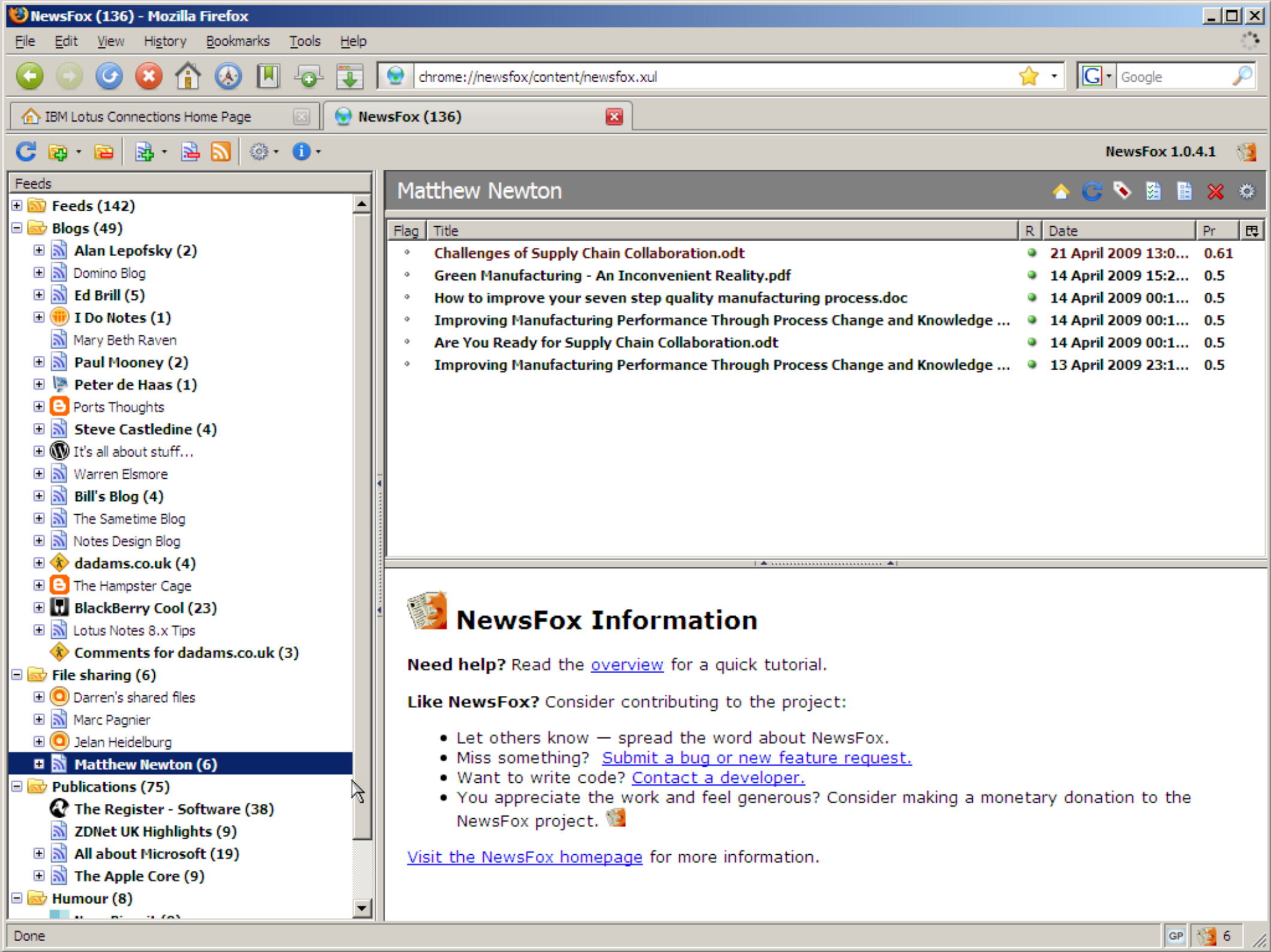
 [Improving Manufacturing Performance Through Process Change and Knowledge Creation.odt](#) (OpenDocument Text, 11.8 kB)

[How to improve your seven step quality manufacturing process.doc](#)

14 April 2009 00:12

Media files

 [How to improve your seven step quality manufacturing process.doc](#) (Microsoft Word Document, 26.5 kB)



- Feeds
- Feeds (142)
- Blogs (49)
 - Alan Lepofsky (2)
 - Domino Blog
 - Ed Brill (5)
 - I Do Notes (1)
 - Mary Beth Raven
 - Paul Mooney (2)
 - Peter de Haas (1)
 - Ports Thoughts
 - Steve Castledine (4)
 - It's all about stuff...
 - Warren Elsmore
 - Bill's Blog (4)
 - The Sametime Blog
 - Notes Design Blog
 - dadams.co.uk (4)
 - The Hamster Cage
 - BlackBerry Cool (23)
 - Lotus Notes 8.x Tips
 - Comments for dadams.co.uk (3)
- File sharing (6)
 - Darren's shared files
 - Marc Pagnier
 - Jelan Heidelberg
 - Matthew Newton (6)**
- Publications (75)
 - The Register - Software (38)
 - ZDNet UK Highlights (9)
 - All about Microsoft (19)
 - The Apple Core (9)
 - Humour (8)


Matthew Newton

Flag	Title	R	Date	Pr
o	Challenges of Supply Chain Collaboration.odt	●	21 April 2009 13:0...	0.61
o	Green Manufacturing - An Inconvenient Reality.pdf	●	14 April 2009 15:2...	0.5
o	How to improve your seven step quality manufacturing process.doc	●	14 April 2009 00:1...	0.5
o	Improving Manufacturing Performance Through Process Change and Knowledge ...	●	14 April 2009 00:1...	0.5
o	Are You Ready for Supply Chain Collaboration.odt	●	14 April 2009 00:1...	0.5
o	Improving Manufacturing Performance Through Process Change and Knowledge ...	●	13 April 2009 23:1...	0.5

NewsFox Information

Need help? Read the [overview](#) for a quick tutorial.

Like NewsFox? Consider contributing to the project:

- Let others know — spread the word about NewsFox.
- Miss something? [Submit a bug or new feature request.](#)
- Want to write code? [Contact a developer.](#)
- You appreciate the work and feel generous? Consider making a monetary donation to the NewsFox project. 

[Visit the NewsFox homepage](#) for more information.

Send Send and File... Save as Draft Delivery Options... Display More

High importance Return receipt Sign Encrypt Mark Subject Confidential

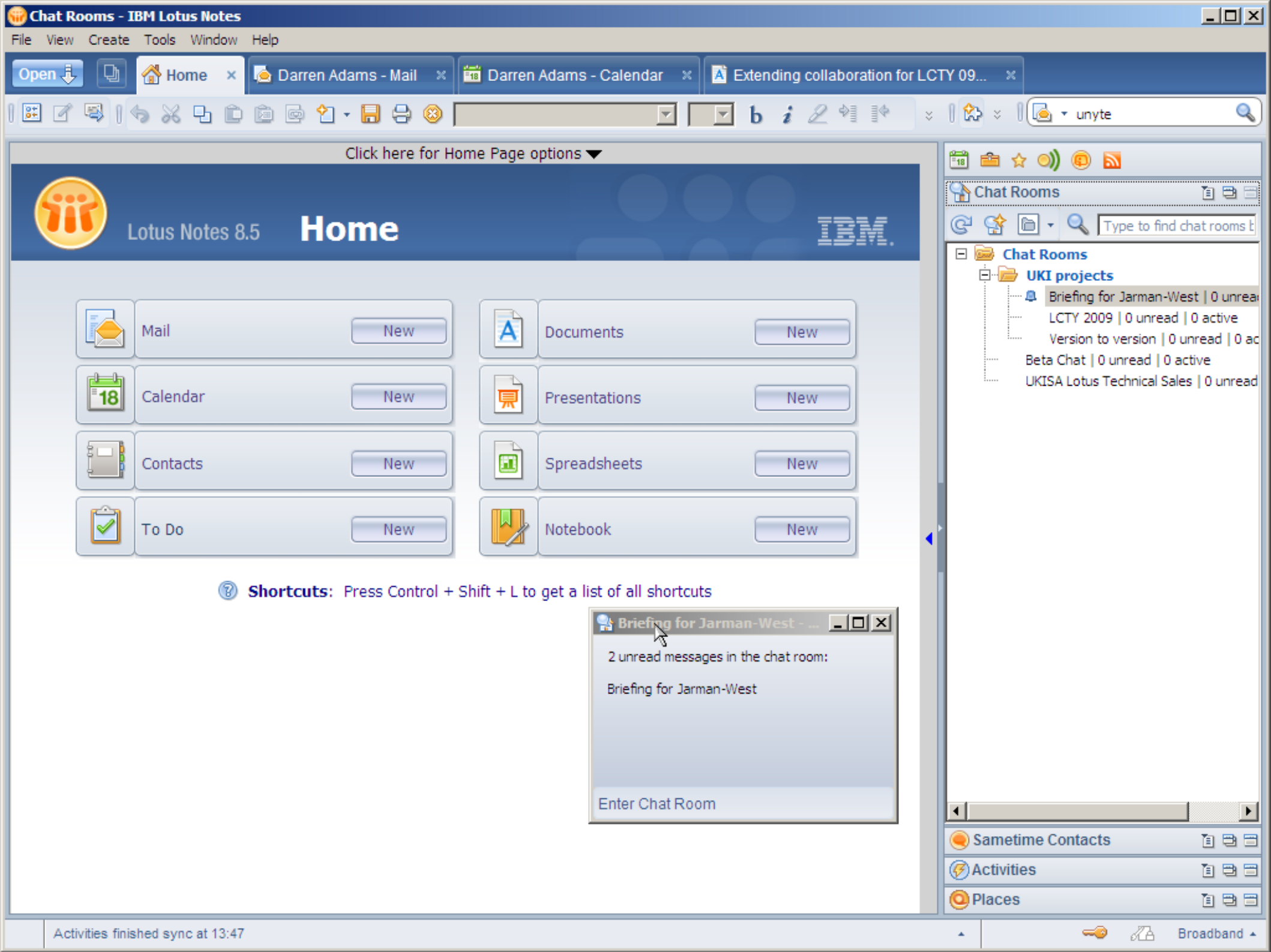


To:
Cc:
Bcc:
Subject:
From: Darren Adams/UK/IBM - Tuesday 21/04/2009 13:24

[Green Manufacturing - An Inconvenient Reality.odt](#) | [Open document summary](#)

Sametime Contacts Activities Places

- A Place for Quickr Sales on quickr 13
- Best of Lotus NE IOT on quickr 13
- Industry Solutions Enablement 2009 on q
- Lotus Quickr Sales Advisory Council on qu
- Lotus UKISA on quickr
- Manufacturing on quickr 13
 - Discussion
 - Green Initiatives
 - Green issues overlooked in IT pro
 - Green Manufacturing - An Inconv
 - Green Manufacturing - An Inconv
 - Green Manufacturing Can Help M
 - Green Manufacturing Is A Strateg
 - Spotlight on UK food and drink fir
 - US manufacturers see green light
- Home
- Library
- Messaging and Collaboration resources o
- Competitive
- Connections
- Enablement
- Home
- Lotusphere Comes To You
- Miscellaneous
- Notes and Domino
- Proposals
- Quickr
- Sametime



Click here for Home Page options ▼



Lotus Notes 8.5

Home



	Mail	New
	Calendar	New
	Contacts	New
	To Do	New

	Documents	New
	Presentations	New
	Spreadsheets	New
	Notebook	New

Shortcuts: Press Control + Shift + L to get a list of all shortcuts

Briefing for Jarman-West - ...

2 unread messages in the chat room:

Briefing for Jarman-West

Enter Chat Room

Chat Rooms

Type to find chat rooms

Chat Rooms

- UKI projects**
 - Briefing for Jarman-West | 0 unread
 - LCTY 2009 | 0 unread | 0 active
 - Version to version | 0 unread | 0 active
 - Beta Chat | 0 unread | 0 active
 - UKISA Lotus Technical Sales | 0 unread

Sametime Contacts

Activities

Places

Click here for Home Page options



Lotus Notes 9.5

Home



Chat Rooms sidebar with search bar and icons.

Briefing for Jarman-West [started: 2:04:08 PM]

Type to find name

Briefing for J...

Chat room toolbar with icons for mute, video, etc.

Files sidebar

Profile card for Darren Adams: Messaging and Collaboration Business Unit Leader, UK & Ireland. 44-1784-445153 / Staines, Middlesex, GB / 2:04 PM. I'm available but not for technical support @ Lotus Park.

Search transcript history Started: Apr 21, 2009

- A. Porter This is the Jarman-West Chat Room 2:00:43 PM
- Matthew Newton Hi guys. 2:00:46 PM
- Matthew Newton I've updated the Wiki. 2:03:11 PM
- A. Porter Which Wiki is that Matt? 2:03:11 PM
- A. Porter Which Wiki is that Matt? 2:03:33 PM
- Matthew Newton I've updated the Wiki. 2:03:33 PM
- A. Porter Which Wiki is that Matt? 2:03:33 PM
- Matthew Newton The Wiki with the agenda. 2:04:15 PM

Documents sidebar

Active Parti...

Active Participants sidebar showing Darren Adams

Rich text editor toolbar with icons for text formatting and media.

Text input area with a cursor and a Send button.

Darren Adams joined the chat.

Bottom right sidebar with sections: Same-time Contacts, Activities, Places.

Jarman-West briefing

More Actions

- Jarman-West briefing
- Briefing agenda**
- Requisite points
- [+ New Page](#)

Popular Tags

Find tags

customer 1

View as list [cloud](#) [all](#)

All Pages

Find a page

Site Map

Pages Index

Pages Edited by Me

Site Tools

Members and Roles

Settings

You are in : [Jarman-West briefing](#) > [Briefing agenda](#) > Version Comparison

Briefing agenda : Version Comparison

Wiki text comparison

<p>Version <input type="text"/></p> <p>created today at 2:37 PM by Matthew Newton</p>	<p>Refresh</p>	<p>Version <input type="text"/></p> <p>created Apr 7 by Darren Adams</p> <p>Restore this version</p>
---	----------------	--

Key: Deleted New/Changed

- 09:00 - 09:40 - Lotus strategy (Lewis Turek)
- 09:40 - 10:30 - Web 2.0 collaboration (Darren Adams)
- 10:30 - 10:45 - Break
- 10:45 - 11:30 - Collaborating ~~with~~ across the extended enterprise (~~Matthew~~ (Matt Newton)
- 11:30 - 12:00 - SAP integration (Andy Porter)
- 12:00 - 13:00 - Lunch

What we've seen in part 3

- Collaborative file sharing and it's social elements
 - Recommending, comments, downloads (popularity)
- IBM Lotus Symphony
 - Free to download
 - Included and supported for Notes 8 customers
- Everything possible is feed-enabled
- Connectors provide easy context-sensitive access to document libraries
- Chat rooms provide a persistent dialogue in the context of business activities
- Wikis can be used to co-author documents and content

Part 4

LOTUSPHERE
COMES TO YOU 2009



Open Home Darren Adams - Mail

Search All Mail

Click here for Home Page options



Lotus Notes 8.5

Home



	Mail	New		Documents	New
	Calendar	New		Presentations	New
	Contacts	New		Spreadsheets	New
	To Do	New		Notebook	New

Shortcuts: Press Control + Shift + L to get a list of all shortcuts

Sametime Unyte

Lotus Sametime.Unyte Web Conferencing Service

Stop the worry. Start the show.

[Join a Meeting](#) [Host a Meeting](#)

Simple and easy to use, Sametime Unyte lets you instantly give presentations, demonstrate applications, review contracts, and more with 2 - 999 people! No participant downloads are required, and it's always accessible via the Web.

Need an account? [Click here.](#)

IBM

Day-At-A-Glance

Sametime Contacts

Places

Activities

Lock Conference Publish Sharing Polling Previous Next Pointer Highlighter Record Audiocast Sign Out Help

Lotus software

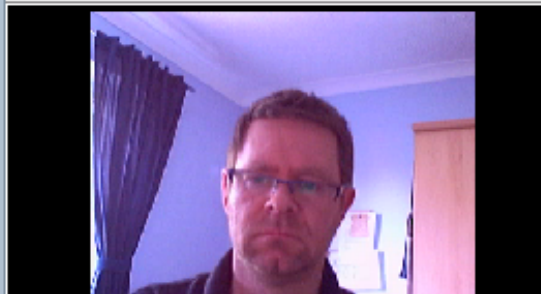


IBM Lotus Collaboration in Manufacturing

Lewis Turek
IBM Lotus Account Manager



Video



Stop Video

Participants


3 0

Participants

Total: 3 Invite more

- All Participants
- Moderator
- Andy Porter
- Lewis Turek

My Account

 **Darren Adams**
IBM
[account settings](#)

Meetings

My Network

Find colleagues [Find](#)

Activities

Files

Forms

Charts

Instant Messaging

Support Forums

- Meetings
- Files
- Contacts

You host. Anyone can join

Start your own meeting:

[Host Meeting](#)




Join another meeting:

[Join](#)



Your meeting ID=873-182 [Send Link](#) <https://apps.lotuslive.com/meetings/join?id=873-182>

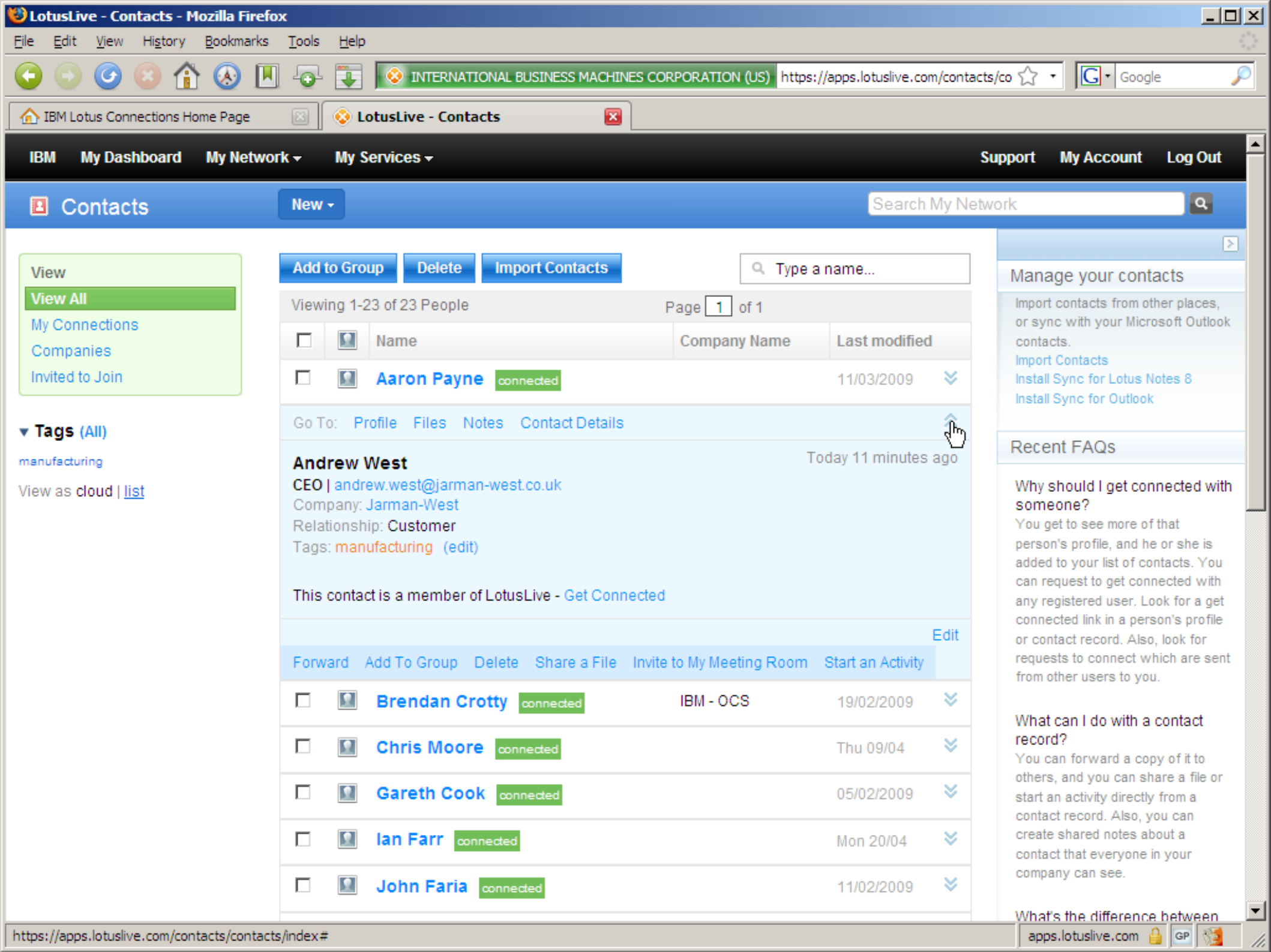
Updates

Yesterday

-  [Karl Dettner](#) has shared the file 'unyte.ppt' with IBM. [x](#)
-  [Marco Paolini](#) has added the file 'INV102 FINAL_Future Directions of NotesDomino.pdf' to the collection 'Notes&Domino.' [x](#)
-  [Karl Dettner](#) has shared the file 'n8short.odp' with IBM. [x](#)

Earlier This Week

-  [Ian Farr](#) has accepted your invite to connect. [x](#)
-  [Sekhar Vaddadi](#) has shared the file 'CSAR_Demo.ppt' with IBM. [x](#)



Contacts New Search My Network

- View
- View All**
- My Connections
- Companies
- Invited to Join

- Tags (All)
- manufacturing
- View as cloud | [list](#)

[Add to Group](#)
[Delete](#)
[Import Contacts](#)

Viewing 1-23 of 23 People Page 1 of 1

<input type="checkbox"/>		Name	Company Name	Last modified
<input type="checkbox"/>		Aaron Payne connected		11/03/2009

Go To: [Profile](#) [Files](#) [Notes](#) [Contact Details](#)

Andrew West Today 11 minutes ago

CEO | andrew.west@jarman-west.co.uk
 Company: Jarman-West
 Relationship: Customer
 Tags: [manufacturing](#) (edit)

This contact is a member of LotusLive - [Get Connected](#)

[Forward](#)
[Add To Group](#)
[Delete](#)
[Share a File](#)
[Invite to My Meeting Room](#)
[Start an Activity](#)
[Edit](#)

<input type="checkbox"/>		Brendan Crotty connected	IBM - OCS	19/02/2009
<input type="checkbox"/>		Chris Moore connected		Thu 09/04
<input type="checkbox"/>		Gareth Cook connected		05/02/2009
<input type="checkbox"/>		Ian Farr connected		Mon 20/04
<input type="checkbox"/>		John Faria connected		11/02/2009

Manage your contacts

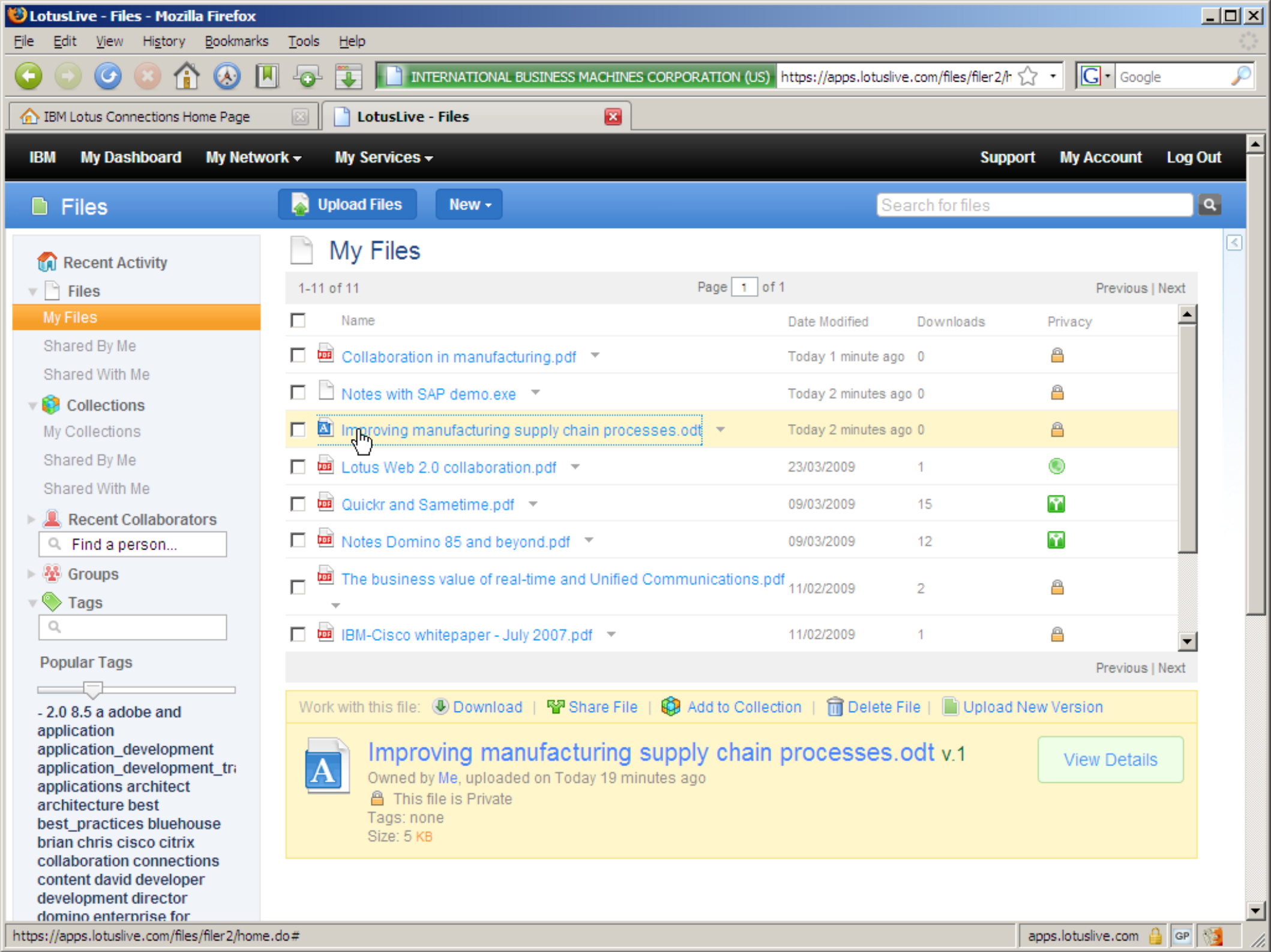
Import contacts from other places, or sync with your Microsoft Outlook contacts.

- [Import Contacts](#)
- [Install Sync for Lotus Notes 8](#)
- [Install Sync for Outlook](#)

Recent FAQs

Why should I get connected with someone?
 You get to see more of that person's profile, and he or she is added to your list of contacts. You can request to get connected with any registered user. Look for a get connected link in a person's profile or contact record. Also, look for requests to connect which are sent from other users to you.

What can I do with a contact record?
 You can forward a copy of it to others, and you can share a file or start an activity directly from a contact record. Also, you can create shared notes about a contact that everyone in your company can see.



Recent Activity

- Files
 - My Files**
 - Shared By Me
 - Shared With Me
- Collections
 - My Collections
 - Shared By Me
 - Shared With Me
- Recent Collaborators
- Groups
- Tags

Popular Tags

- 2.0 8.5 a adobe and application application_development application_development_tr applications architect architecture best best_practices bluehouse brian chris cisco citrix collaboration connections content david developer development director domino enterprise for

My Files

1-11 of 11 Page 1 of 1 Previous | Next

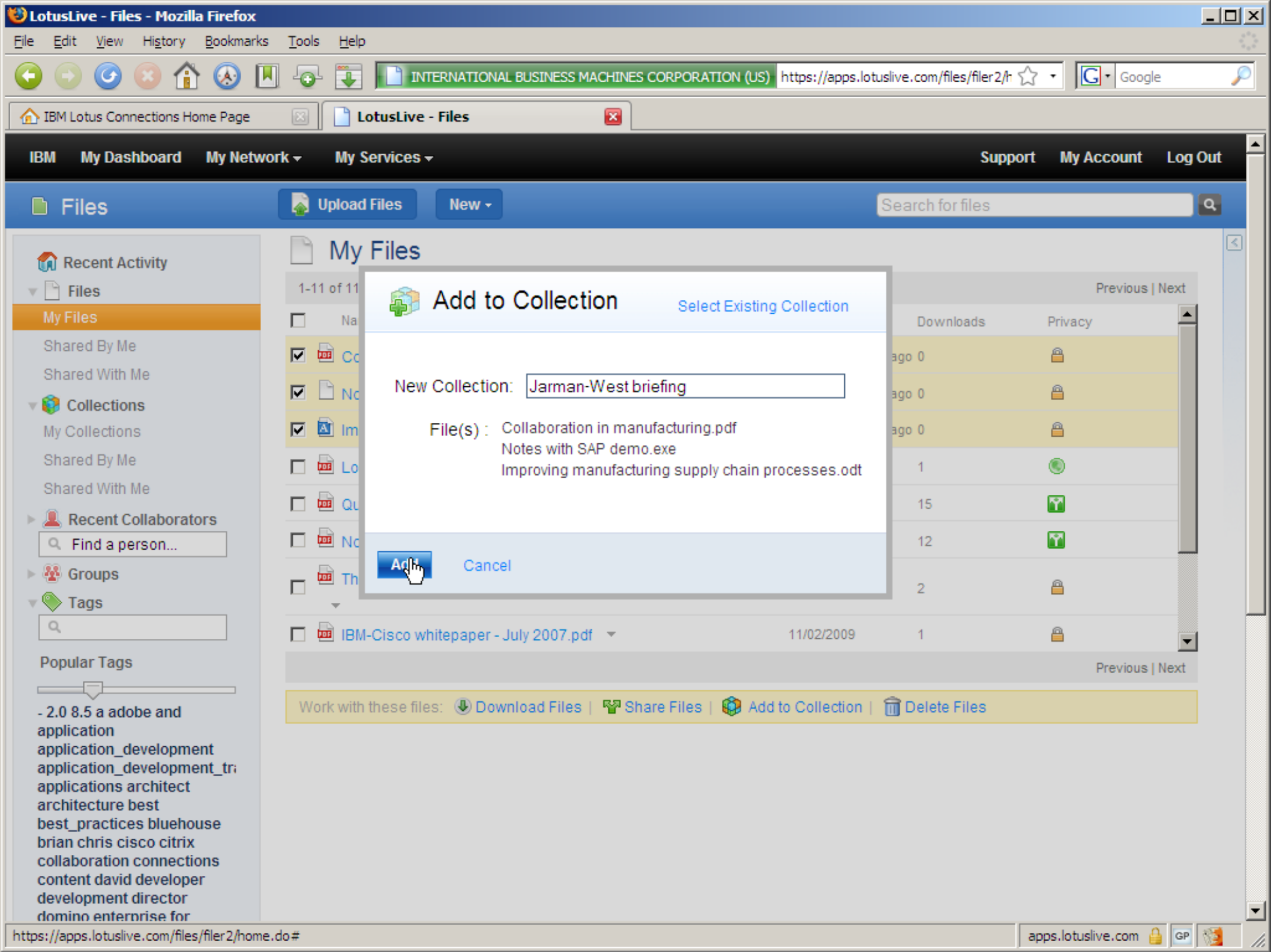
<input type="checkbox"/>	Name	Date Modified	Downloads	Privacy
<input type="checkbox"/>	Collaboration in manufacturing.pdf	Today 1 minute ago	0	
<input type="checkbox"/>	Notes with SAP demo.exe	Today 2 minutes ago	0	
<input type="checkbox"/>	Improving manufacturing supply chain processes.odt	Today 2 minutes ago	0	
<input type="checkbox"/>	Lotus Web 2.0 collaboration.pdf	23/03/2009	1	
<input type="checkbox"/>	Quickr and Sametime.pdf	09/03/2009	15	
<input type="checkbox"/>	Notes Domino 85 and beyond.pdf	09/03/2009	12	
<input type="checkbox"/>	The business value of real-time and Unified Communications.pdf	11/02/2009	2	
<input type="checkbox"/>	IBM-Cisco whitepaper - July 2007.pdf	11/02/2009	1	

Previous | Next

Work with this file: [Download](#) | [Share File](#) | [Add to Collection](#) | [Delete File](#) | [Upload New Version](#)

Improving manufacturing supply chain processes.odt v.1 [View Details](#)

Owned by Me, uploaded on Today 19 minutes ago
 This file is Private
 Tags: none
 Size: 5 KB



Recent Activity

- Files
 - My Files
 - Shared By Me
 - Shared With Me
- Collections
 - My Collections
 - Shared By Me
 - Shared With Me
- Recent Collaborators
- Groups
- Tags

Popular Tags

- 2.0 8.5 a adobe and application application_development application_development_tr applications architect architecture best best_practices bluehouse brian chris cisco citrix collaboration connections content david developer development director domino enterprise for

My Files

1-11 of 11

Downloads	Privacy
ago 0	🔒
ago 0	🔒
ago 0	🔒
1	🟢
15	🟢
12	🟢
2	🔒
IBM-Cisco whitepaper - July 2007.pdf	11/02/2009 1 🔒

Previous | Next

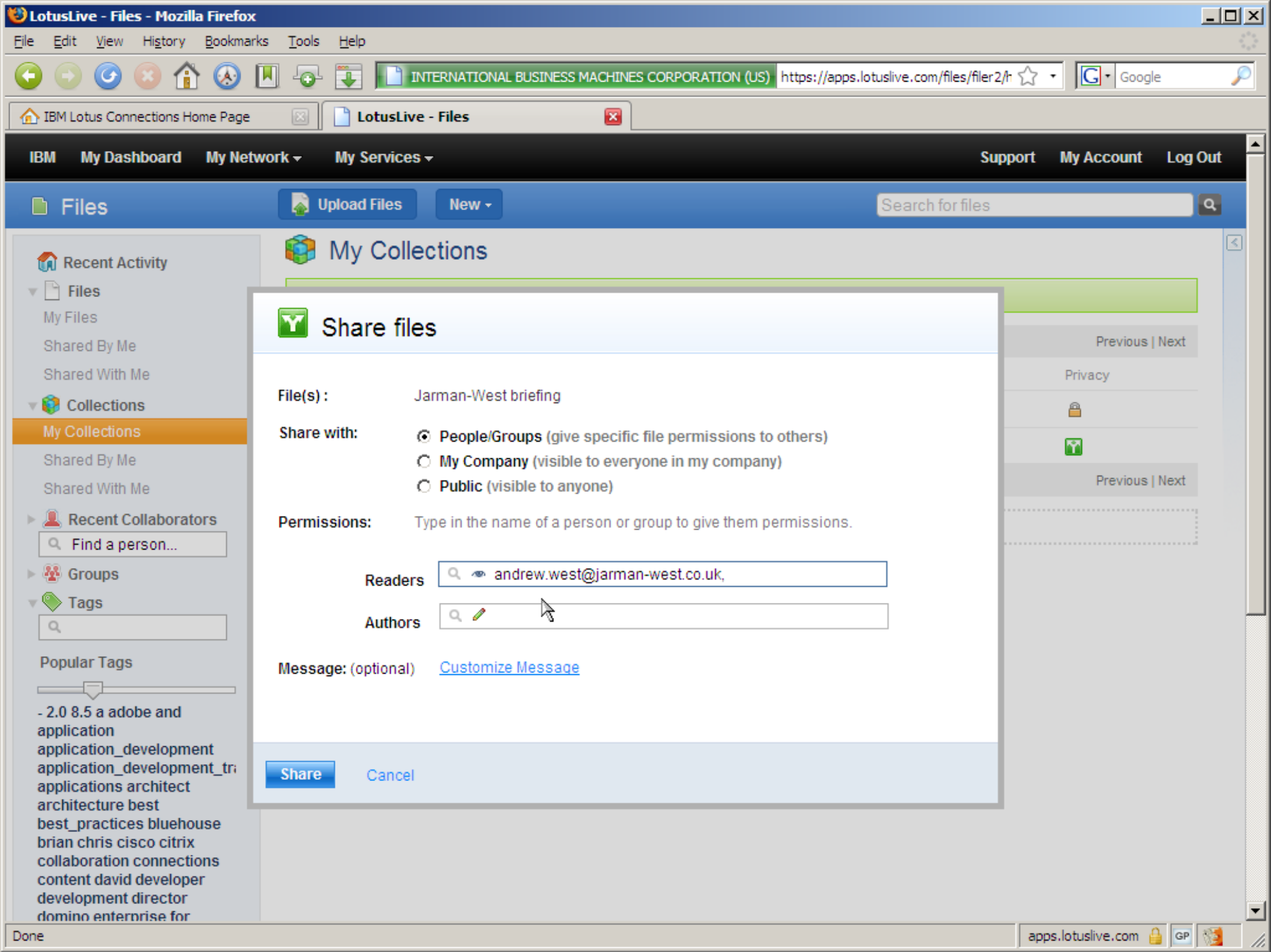
Add to Collection

Select Existing Collection

New Collection:

File(s) : Collaboration in manufacturing.pdf
Notes with SAP demo.exe
Improving manufacturing supply chain processes.odt

Work with these files: [Download Files](#) | [Share Files](#) | [Add to Collection](#) | [Delete Files](#)



Share files

File(s): Jarman-West briefing

- Share with: People/Groups (give specific file permissions to others) My Company (visible to everyone in my company) Public (visible to anyone)

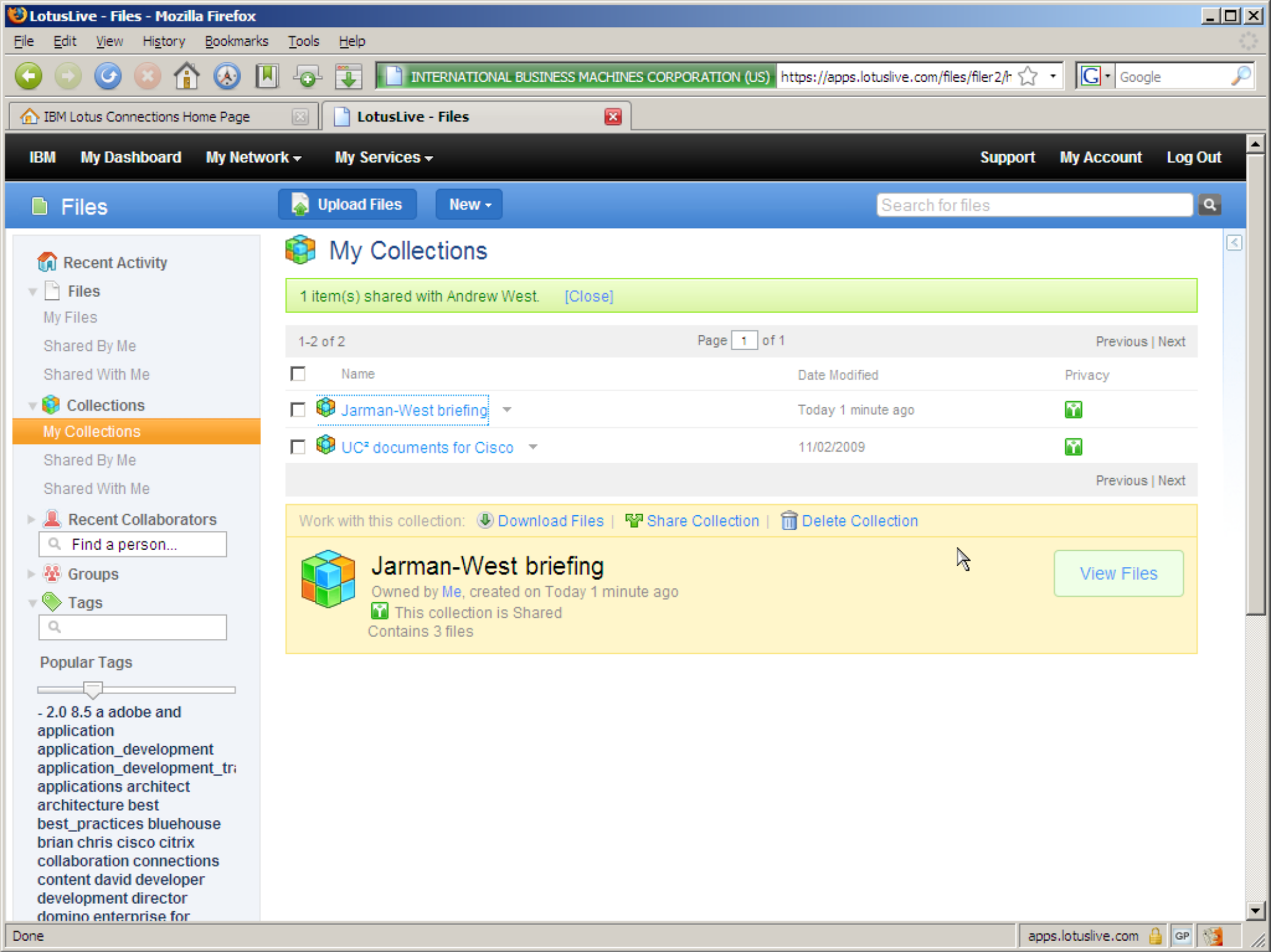
Permissions: Type in the name of a person or group to give them permissions.

Readers andrew.west@jarman-west.co.uk,

Authors

Message: (optional) Customize Message

Share Cancel



- Recent Activity
- Files
 - My Files
 - Shared By Me
 - Shared With Me
- Collections
 - My Collections**
 - Shared By Me
 - Shared With Me
- Recent Collaborators
 - Find a person...
- Groups
- Tags
 - Popular Tags
 - 2.0 8.5 a adobe and application
 - application_development
 - application_development_tr
 - applications architect
 - architecture best
 - best_practices bluehouse
 - brian chris cisco citrix
 - collaboration connections
 - content david developer
 - development director
 - domino enterprise for

My Collections

1 item(s) shared with Andrew West. [Close]

1-2 of 2 Page 1 of 1 Previous | Next

<input type="checkbox"/>	Name	Date Modified	Privacy
<input type="checkbox"/>	Jarman-West briefing	Today 1 minute ago	
<input type="checkbox"/>	UC ² documents for Cisco	11/02/2009	

Previous | Next

Work with this collection: [Download Files](#) | [Share Collection](#) | [Delete Collection](#)

Jarman-West briefing

Owned by Me, created on Today 1 minute ago

This collection is Shared

Contains 3 files

[View Files](#)

What we've seen in part 4

- Web conferences are a quick and easy way to meet with remote and external contacts
- Collaboration extends beyond the walls of the enterprise
- File sharing through 'collections' is a convenient and easy way to manage delivery of content
 - Preferable to a number of URLs
 - Or even worse, big wads of e-mailed file attachments

Some other bits to finish with

LOTUSPHERE
COMES TO YOU 2009



Mobile collaboration

- Increasingly supporting collaboration on mobile devices
- BlackBerry
 - Connections (available now)
 - New extended version coming during the Summer
 - Instant messaging
 - Collaborative file sharing (coming later in 2009)
 - Web conferences (coming later in 2009)
- Apple iPhone
 - Instant messaging (coming later in 2009)
 - Connections (coming later in 2009)

Mobile collaboration



Profiles

Person Search Results

1-1 of 1

Craig Durham
Title: SSSR FSS
Email: craigdurham@uk.ibm.com
Phone: 44 71 559 4242

Lotus Connections

Profiles >

Dogear >

Communities

Jamie Goodhead

- Lotus management
- Anthony Few
- Darren Adams
- Hannes Van Vuuren
- Jamie Goodhead**
- John Carter
- Marcus Hooper
- Martin S Smith

I am available

The demo you've seen incorporated Connections 2.5

- Shipping during Summer 2009
- Numerous enhancements and additions
 - Profile 'wall'
 - Wiki
 - Collaborative file sharing
 - Communities – more available content, customise look

All Communities My Communities

Search

Lotus UK & Ireland - Messaging and Collaboration

Leave Community Mail Community

- Overview
- Members
- Files
- Bookmarks
- Feeds

Tags ?

Related Tags

dogear **domino** lotus notes quickr sales **sametime**
View as [cloud](#) | [list](#)

Tips

Community members can use the overview page to stay current with the latest updates to related discussion topics, feeds, and bookmarks.



Overview Moderated

This is the gateway to resources pertaining to Lotus Messaging and Collaboration solutions.

Tags: domino, lotus, notes, quickr, sametime

Edit Change Theme Add Content Delete

Files ?

- [Upload a file](#)
- Together we can work smarter.pdf** 3
Updated by Darren Adams | 29 Apr
 - LotusLive competitive overview.ppt** 2
Updated by Darren Adams | 24 Apr
 - Lotus Protector sales overview.odp** 0
Updated by Darren Adams | Today 7:49 AM

[View all](#)

Bookmarks ?

- Sales kits on the Software Sellers Workplace (formerly XL)**
Updated by Darren Adams | Today 9:18 AM | Tags: lotus sales
- Messaging and Collaboration resources and information**
Updated by Darren Adams | 21 Apr 2008 | Tags: domino notes quickr sametime

Important Bookmarks

- [Darren's Dogear bookmarks](#)
- [Darren's GSA site](#)
- [Messaging and Collaboration resources and information](#)
- [Sales kits on the Software Sellers Workplace \(formerly XL\)](#)

Members ?

- K. Danisman
- Paula Dantas
- S. M. Randall

56 members [View All](#)

How we planned LCTY '09

The screenshot shows the Lotus Notes web interface for 'LCTY 2009' in Mozilla Firefox. The browser address bar shows the URL: <http://connections.tap.ibm.com/activities/service/html/mainpage#activitypage,1A1G092D5BA5E6C1>. The interface includes a navigation menu on the left with sections like 'Activity Outline', 'Recent Updates', 'To Do Items', 'Trash', 'Sections', and 'Members'. The main content area displays the 'Activity Goal' and a list of sections including 'Extending collaboration', 'Agendas', 'Business Partners', 'Session abstracts', and 'Registrations'. The 'Agendas' section is expanded, showing a table of agenda items:

Item	Author	Date
Afternoon agenda - track 1	Darren Adams	2/10/09
Afternoon agenda - track 2	Darren Adams	2/10/09
Lotusphere Comes To Wales '09 - agenda		
updated by Darren Adams 3/18/09 Tags: agenda lcty		
Agenda:	LCTY Wales 09 Agenda.doc	Download
Bookmark:	Web page	
Map of Cardiff:	CardiffA4FaxMap.pdf	Download
Add Comment Add To Do Item Edit More Actions		
LCTY Wales - Link to Registration Page	B. H. Tutt	2/16/09
LCTY '09 UK web site	Darren Adams	4/8/09
Main agenda slide	Darren Adams	4/14/09

At the bottom of the main content area, there are links to 'Add to this section: [Entry](#) | [To Do Item](#)'.

The screenshot shows the 'Activities - IBM Lotus Notes' sidebar. It features a search bar with the text 'Type to find entries' and a 'New' button. Below the search bar, it displays 'LCTY 2009 (51)' with 'Add', 'Display', and 'More' buttons. The sidebar is organized into sections:

- Extending collaboration**
 - Suggestion for content: Darren Adams - Feb 10
 - Suzanne Minassian's Social Networking keynote: Darren Adams - Feb 10
 - Chris Crummey's Lotusphere demo: Darren Adams - Feb 17
 - Paul Smith's day-in-the-life: Darren Adams - Feb 10
 - Chris Reckling's Lotusphere presentation: Darren Adams - Mar 27
 - Content and running order - version 2 DRAFT: Darren Adams - Apr 14
 - Matthew Newton Apr 13 - I've changed my profile (let):
 - Conversation with Jennifer from RIM: Darren Adams - Apr 2
- Progress and to-dos**: Darren Adams - Apr 1
- Manufacturing documents**: Darren Adams - Apr 9
- Agendas**
 - Afternoon agenda - track 1: Darren Adams - Feb 10
 - Afternoon agenda - track 2: Darren Adams - Feb 10
 - Lotusphere Comes To Wales '09 - agenda: Darren Adams - Mar 18
 - LCTY Wales - Link to Registration Page

At the bottom of the sidebar, there are links for 'Open in Web Browser' and 'Online'.

The art of the possible


- This is an IBM-internal research plug-in
- No plans for customer availability
- Integrates Connections Profile-based network with Notes

My Documents
on Local

- All Entries
- By Category
- By Entry Date
- Trash
- Views
- Folders

Subject	Entry Date	Modified Date	Category
Blackberry / Sametime integration	09/07/2008	12/12/2008 11:59	Blackberry; Sametime
Gartner's analysis of the real-time collaboration market	10/07/2008	10/07/2008 08:30	Competition; Sametime; UC²
WPLC Snapshot - July 11, 2008	13/07/2008	13/07/2008 20:44	WPLC snapshot
WPLC Snapshot - July 25, 2008	31/07/2008	31/07/2008 17:24	WPLC snapshot
WPLC Snapshot - August 8, 2008	31/07/2008	11/08/2008 09:43	WPLC snapshot
WPLC Snapshot - August 22, 2008	25/08/2008	25/08/2008 11:07	WPLC snapshot
Craig's H2 2008 accounts	02/09/2008	02/09/2008 11:07	Finance team
WPLC Snapshot - September 5, 2008	07/09/2008	07/09/2008 22:17	WPLC snapshot
O2 working with Lotus	12/09/2008	12/09/2008 17:31	Traveler
WPLC Snapshot - September 26, 2008	29/09/2008	29/09/2008 08:00	WPLC snapshot

Gartner's analysis of the real-time collaboration market
Entry Date: 10/07/2008 Modified: 10/07/2008

 Gartner's real-time collaboration analysis.pdf

Sametime Contacts

Activities

MicroBlogCentral!

Heading to London for a customer meeting.

Network Board Updates for Darren Adams

- A. Porter** Doing some training ... Today 14:22 [Add comment](#)
- B. H. Tutt** In Claridges at a Real Systems event Today 08:14 [Add comment](#)
- B. H. Tutt** On train headed to a partner event in London Today 08:33 [Add comment](#)
- I. McNairn** Thinking about how many communities we have that overlap ... and if there is an opportunity for visual deduplication or merging Yesterday 17:20 [2 comments](#)
- I. McNairn** Just returned from a podcast recording for Computer Weekly on IBM Social Software Yesterday 15:13 [Add comment](#)
- Roberto Boccadoro** attending a customer seminar Yesterday 09:48 [Add comment](#)

Thank you, enjoy the rest of the day

LOTUSPHERE
COMES TO YOU 2009

