



Integrated Service Management across System z and Cloud

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Tivoli Strategy and Development
IBM Software Group**



In this new world everything is changing....



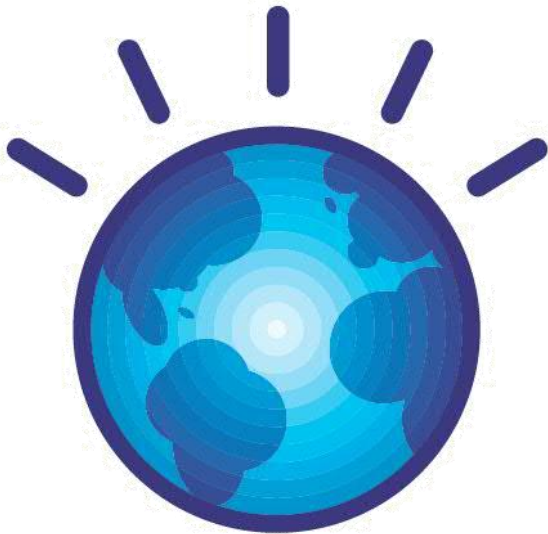
INSTRUMENTED



INTERCONNECTED



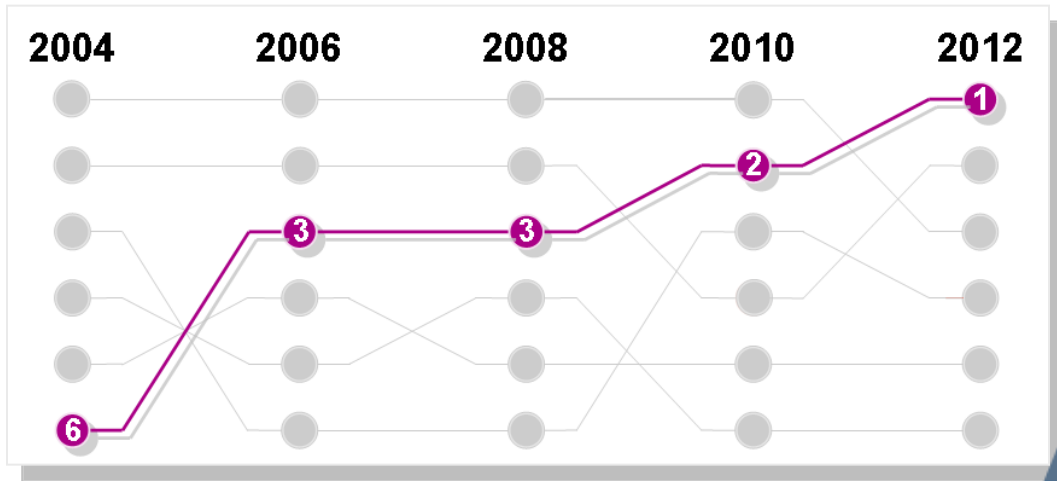
INTELLIGENT



80%

CEOs anticipate turbulent change and bold moves ahead.

Technology will play a critical role...



Factors impacting organizations:

1. **Technology factors**
2. People skills
3. Market factors
4. Macro-economic factors
5. Regulatory concerns
6. Globalization
7. Socio-economic factors
8. Environmental issues
9. Geopolitical factors

Faster Delivery

90% 

view cloud as
critical to their plans

Improved Reach

1 Billion 

Smartphones and 1.2 billion
mobile employees by 2014

Responsive Operations

20B+ 

Intelligent
business assets

New Insights

2.7ZB 

of digital content in 2012,
a 50% increase from 2011



Market Transformation Is Impacting Your Businesses



Cloud Computing
drives IT and
service
innovation



**Smarter Physical
Infrastructure**
enables new
business models



**Enterprise
Mobility**
expands client
reach



A Smarter Planet
requires a new
approach to
Security

Integrated service management evolving to support new technologies



VISIBILITY

See and understand your business in real-time



CONTROL

Transform and adopt while limiting risk



AUTOMATION

Achieve greater efficiency & quality by standardizing best practices

Business Services & Assets



Transitioning to Smarter, flexible infrastructures



Converging Digital & Physical Assets



Leveraging Mobile & Web Endpoints



Addressing data growth, threats, & compliance



IBM System z Service Management focuses on addressing customer's today and future requirements

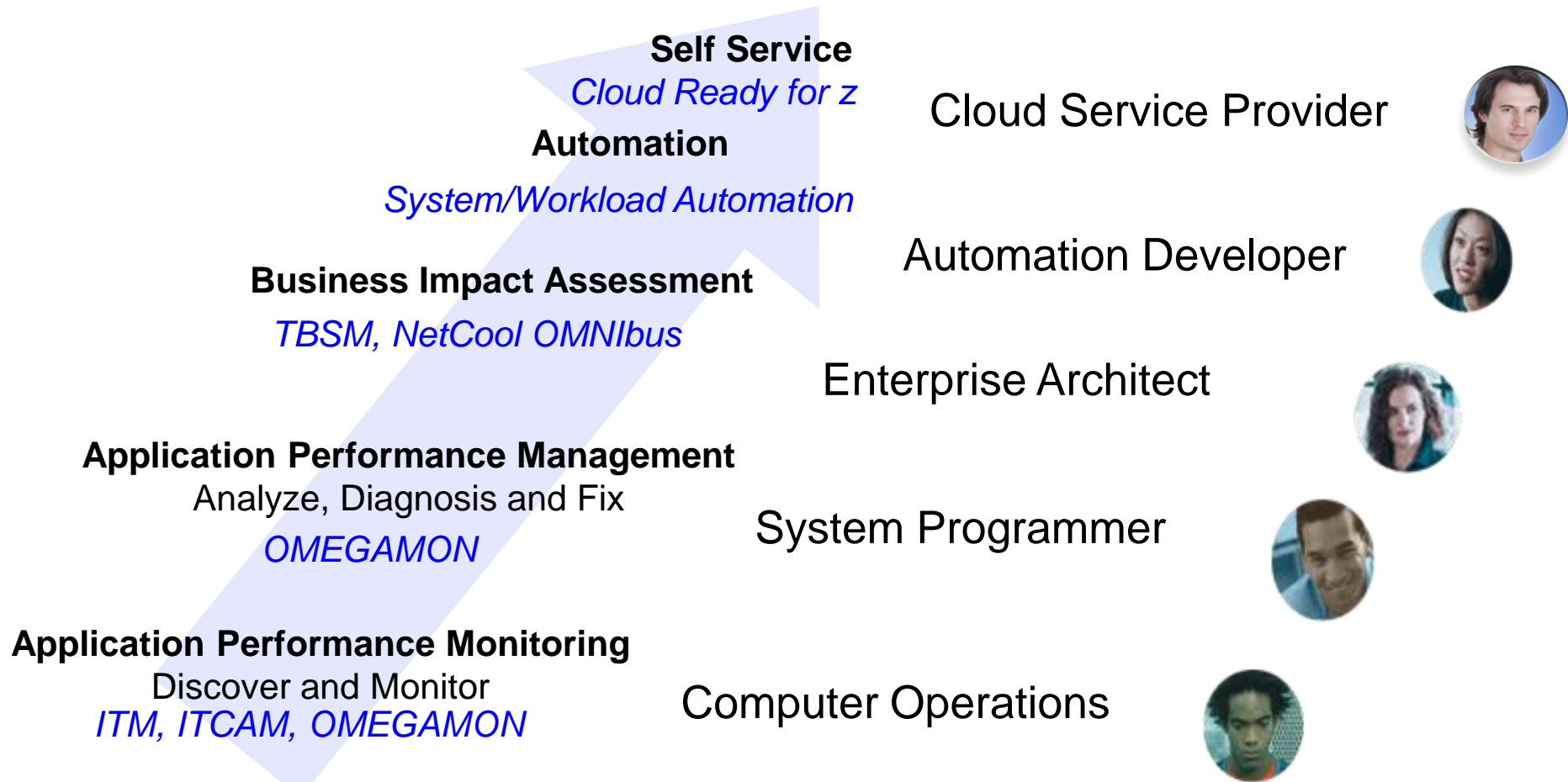
1. Reduce costs, manage risk and improve service with enhanced **Visibility, Control and Automation**
2. Enhance Business Resilience capability for your current environment with **Business Service Management and Cloud and IT Optimization**
3. Taking advantage of Dynamic Infrastructure **Business and IT Asset Management** to save money and resources





Integrated Service Management capabilities provide integrated, hierarchical solution across System z

Cross-Platform collaboration across an Enterprise



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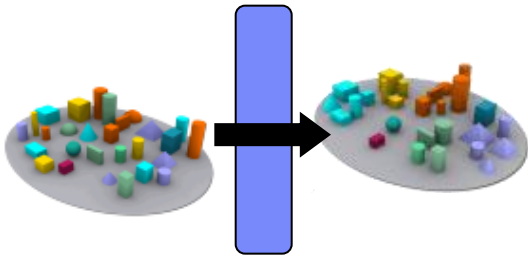
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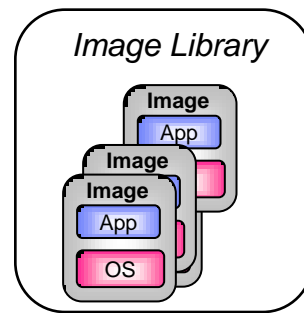
Moving to Cloud drives Business and IT Optimization to gain significant business value quickly

Consolidate and Virtualize



- Automatic discovery of virtualized resources
- Monitor and manage virtualized environment

Manage and Automate



- Automated provisioning / de-provisioning
- Standardized virtualized building blocks
- Plug-and-play capacity
- Capture and catalog images

Orchestrate and Optimize



- Integrated virtualization management
- Self-service provisioning
- Simplified deployment
- Pay by usage

IBM SmartCloud Foundation

Build and scale cloud environments with unparalleled time to market

IBM SmartCloud Foundation



Visibility

- Improved visibility into the cloud
- Health analytics for capacity planning
- Secure the Cloud



Control

- End-to-end IT process integration
- Simplified cloud administration
- Lower costs and improve performance

Platform as a Service Technologies



Application Lifecycle



Application Resources



Application Environments



Application Management



Integration

Infrastructure as a Service Technologies



Infrastructure Platform



Management and Administration



Availability and Performance



Security and Compliance



Usage and Accounting



Automation

- Collaborative development
- Customize workload patterns
- Cloud lifecycle management



Deliver a highly reliable, scalable, elastic Cloud with “Cloud Ready for Linux on System z”

Manage virtual resources from a highly reliable, scalable, elastic, and cost efficient cloud leveraging the power of System z for cloud services

- Respond dynamically to business demands** with automated provisioning of IT resources and dynamic resource allocation
- Turn insight into action** with visibility into the performance of all infrastructure and application components
- Maximize resource utilization** with a “shared everything”, virtualized architecture that consolidates workloads and lowers costs by maximizing resource utilization and staff productivity
- Increase efficiencies and conserve resources** with data de-duplication and a hierarchy of storage
- Eliminate downtime** with high availability and disaster recovery

Control Desk

Monitoring

Provisioning

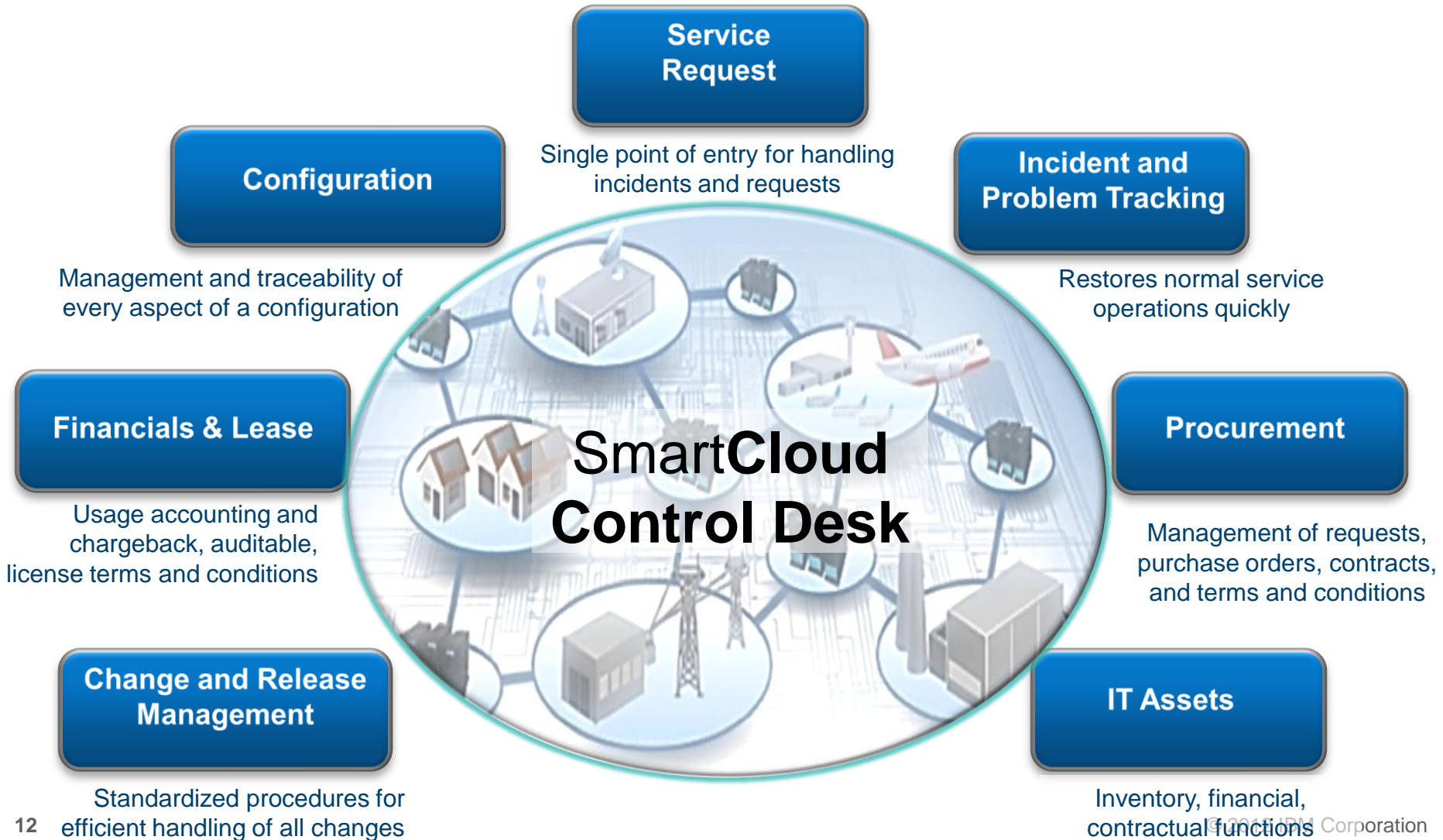
Storage

Resilience



IBM SmartCloud Control Desk

Holistically govern complex service management processes...



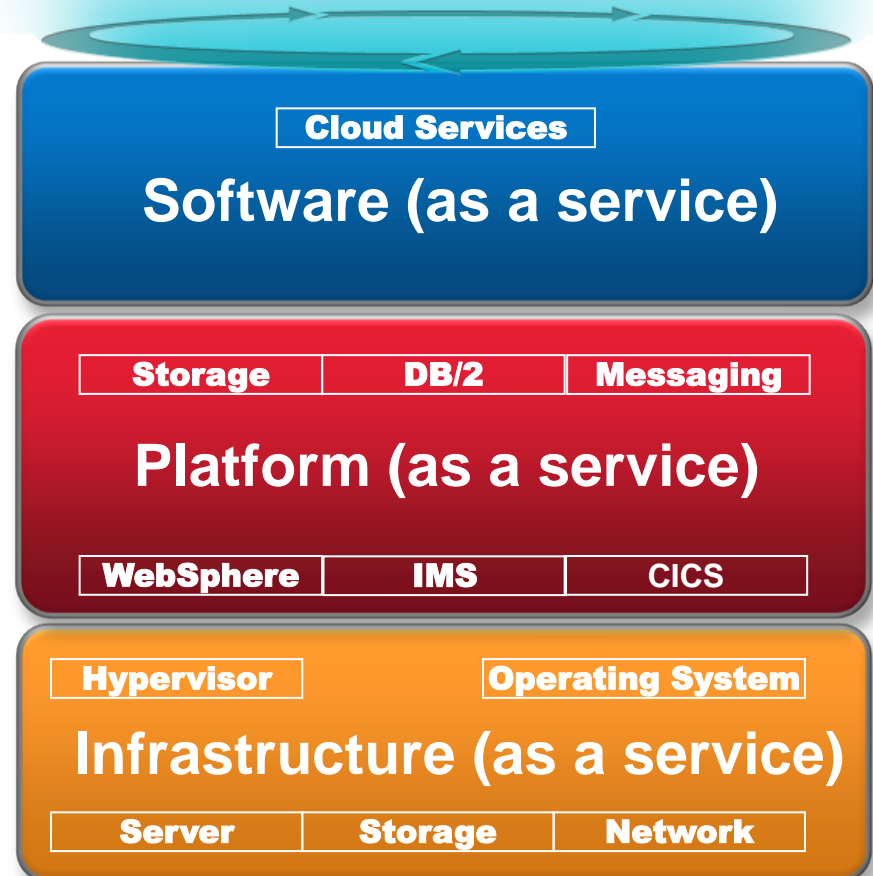


OMEGAMON Family of Products provide the performance and availability required for System z

- Provides new levels of visibility into the entire IT environment across z/OS and subsystems
- Reduced costs with decreased resource usage with hardware optimization and additional zIIP exploitation
- Increased System Availability with faster problem resolution providing end-to-end visibility across z Enterprise

- Save up to 75% of time needed to find problems
- Up to 73% of CICS SLA processing off-loaded
- Reduce fix times from 90 minutes to 2 minutes

OMEGAMON V5.1



Bank of Russia: OMEGAMON enabled smooth migration for consolidation of MQ workloads onto System z

The need

Needed to centralize the distributed processing of payment transactions which ran across 200 distributed servers in 74 data centers

The solution

Consolidated more than 200 distributed servers to just four IBM System z9 mainframes leveraging **Omegamon** for assurance and availability

The benefit

Consolidation of payment processing has reduced costs by 95 percent, saving US \$400 million per year and increased staff efficiency by 85 percent



IBM SmartCloud Provisioning and Monitoring

Optimize IT Infrastructures and workloads

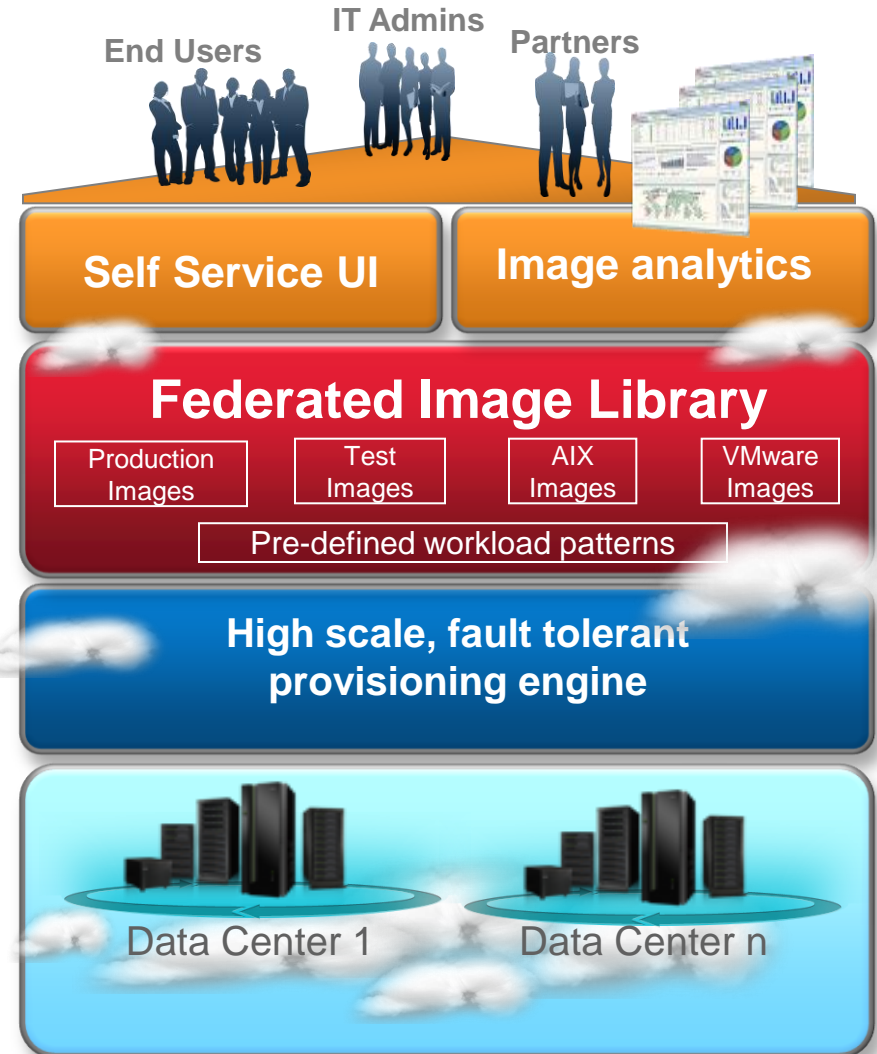
SmartCloud Provisioning

- Highly resilient cloud manager
- Hypervisor agnostic platform
- Advanced image management
- Image lifecycle composition

SmartCloud Monitoring

- End-to-end element visibility
- Proactive problem analysis
- Intelligent workload placement
- License optimization
- Capacity planning

- Start small and scale up
- Real-time capacity on-demand
- Analytics based optimization





Enhanced Data Protection and Resiliency

Backup and restore applications, data and VMs for your System z

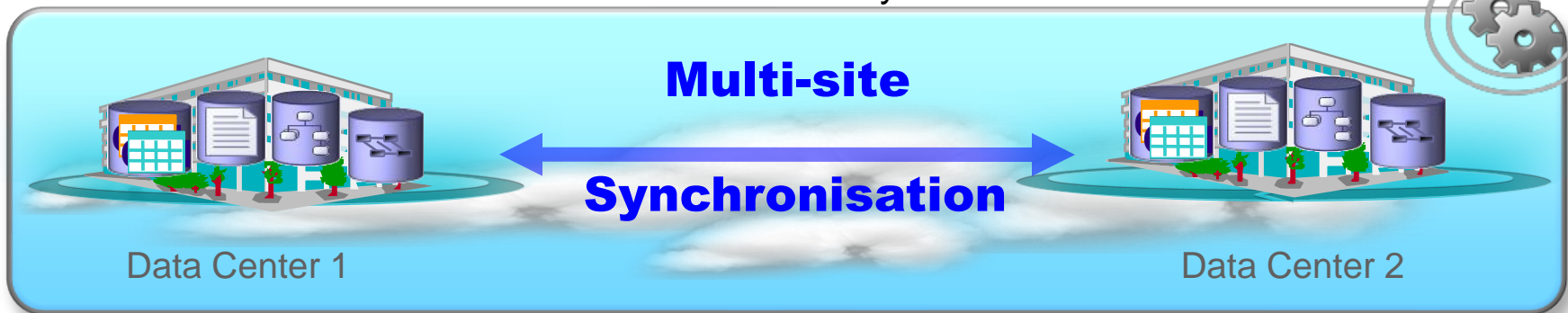
- Simplify the **protection and management** of data, even as it continues to grow exponentially
- Ensure business continuity and maximize application availability with advanced **data recovery management**
- **Minimize service disruptions** and speed restorations and backups
- Increase efficiencies and conserve resources with **data de-duplication and a hierarchy of storage**
- **Enhance data security** with advanced access and encryption features
- **Flexible reporting** options & **analytics**





Business Resilience and high availability on System z with GDPS

Communications, automation, and monitoring components of GDPS continuous availability solution



Business Value

Ensure resiliency and availability of critical business operations with recovery time objective of less than one minute

GDPS Support

Maintain business operations with improved disaster recovery, maintenance, and system outage with active synchronization to external site



- IBM NetView for z/OS V6.1
- Tivoli System Automation for z/OS V3

FIDUCIA IT AG: System Automation to increase availability System z

The need

Improve availability and reduce the risk of unplanned outages while eliminating the need for manual recovery and maintenance

The solution

Tivoli System Automation for z/OS provided a policy based automation solution that enabled System z to run almost completely unattended

The benefit

Highly resilient, fault tolerant system that significantly reduces the risk of unplanned outages while centralizing system administration

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Mobile is a mandatory transformation

10 Billion devices
by 2020

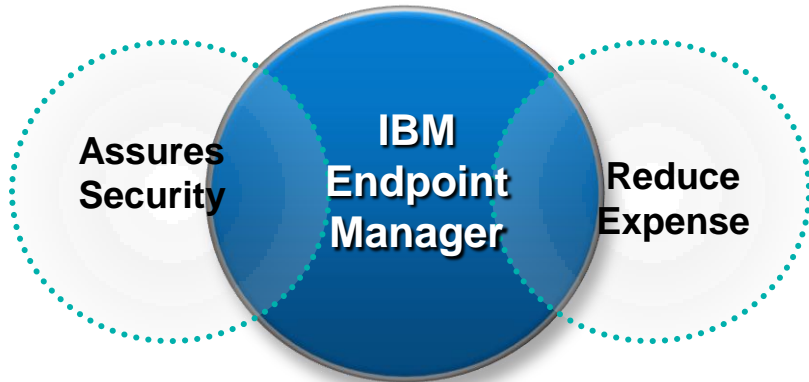
61% of CIOs put
mobile as priority

45% increased productivity
with mobile apps





IBM EndPoint Manager helps deal with the explosion of endpoints across and beyond the data center



- Delivering best-of-breed management (life-cycle, patch, power, license) for notebooks, desktops, servers and mobile devices
- Built on a unified systems and security management solution for all enterprise devices allowing for fast time-to-value
- Real-time visibility into all endpoints helping to rapidly assure compliance by leveraging a light-weight, policy-based architecture



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Smarter Infrastructure Enable New Business Opportunities Driving the Need for End-to-End Process Integration



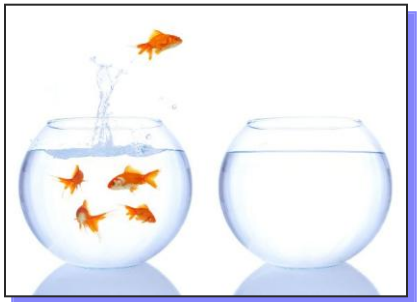
▪ Digitization & connectivity

- All things “analog” and “physical” are becoming “digital” and “connected” – e.g. Automotive & Mining in GMUs.



▪ Collaboration & convergence

- New buyers driving “front” and “back-office” integration for better decision, while system complexity increases as unlinked operations transition to integrated systems



▪ New markets & delivery models

- Traditional systems use minimized in some markets, while adoption of integrated system offerings and alternative deliveries is increasing

Maximo provides enterprise level visibility across functional departments

IT Managers

**Software
Asset
Managers**

**Financial
Managers**

**Compliance
Risk
Governance**

**Contract
Managers**

**Maintenance
Managers**

**Hardware
Asset
Managers**

**Purchasing
Managers**

**Facilities
Managers**

**Service Desk
Technicians**

**Operations
Managers**

Large US Government Agency: Avoided cost and protected existing investment with Maximo on System z

The need

Needed better overall availability, security, and disaster recovery solution while managing cost and reducing risk

The solution

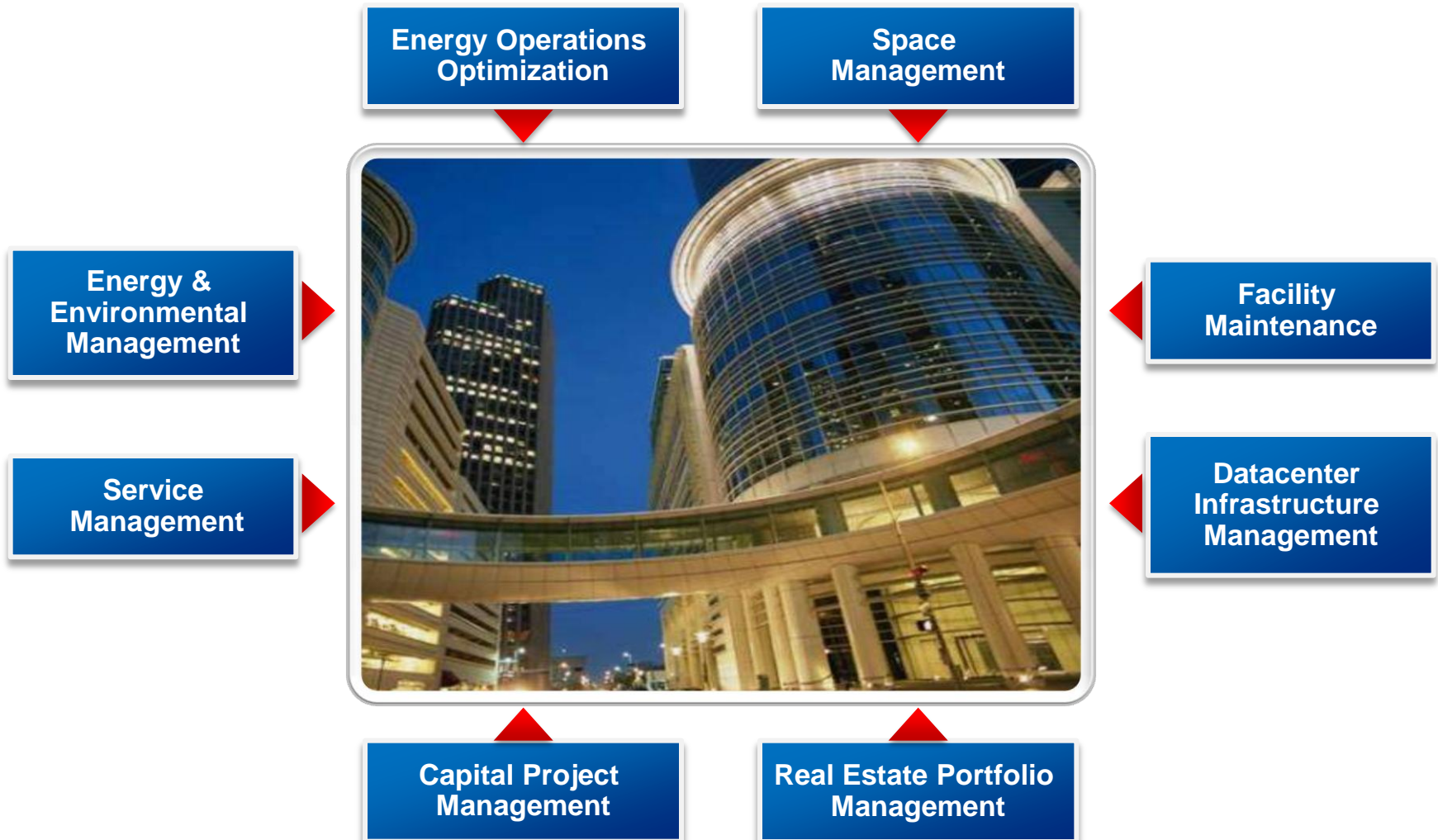
Leveraged existing System z10s for the Maximo application servers and database servers requiring no additional floor space, cooling or electricity

The benefit

Reduced cost of deployment by over a million dollars less than an x86 server environment
Rapidly deployable solution that can accommodate future growth using the same footprint

IBM Smarter Buildings

TRIRIGA Integration Delivers a Complete Solution for Facilities Optimization



IBM Visibility Control Automation recognized as industry leading approach to Service Management on System z

VISIBILITY



See your business services

CONTROL



Manage service risk and compliance

AUTOMATION



Optimize business service delivery

- #1 Overall in Systems / Network Management
- #1 in Overall Performance and Availability Mgt.
- #1 Performance Management
- #1 Event Automation
- #1 Network Management
- #1 Output Management
- #1 Archiving
- #1 Identity and Access Management
- #1 Security and Vulnerability Management
- #1 Enterprise Asset Management

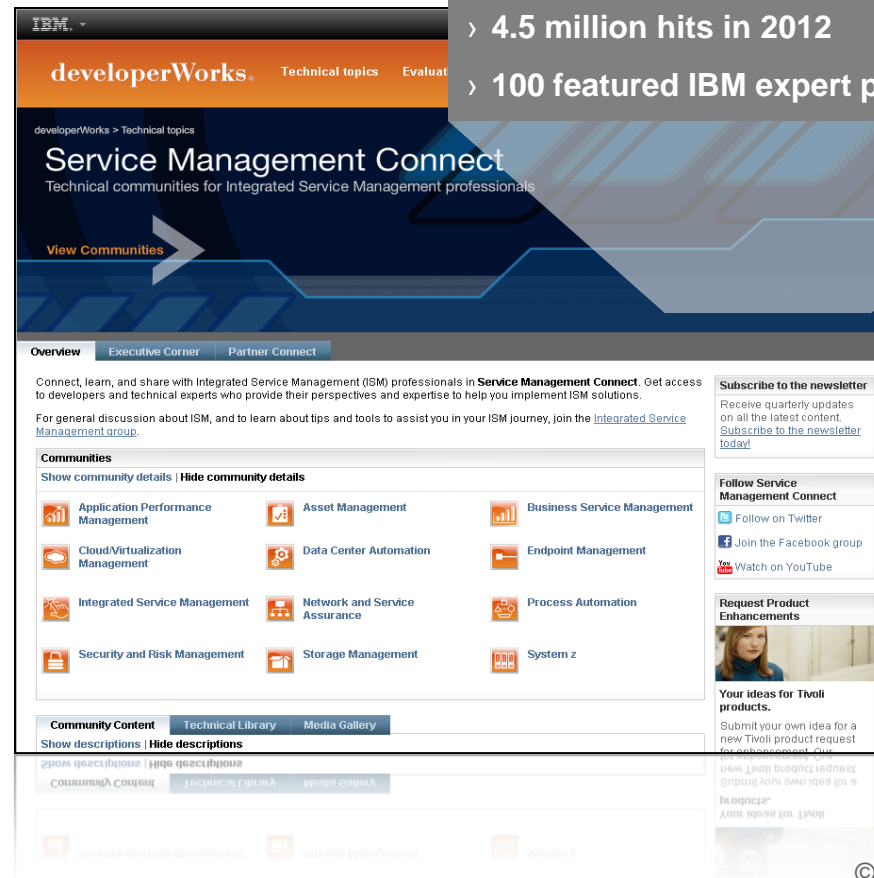
IDC Market Share rankings

Service Management Connect

Connecting you to the future of service management

- Transparent development
- Product roadmaps
- Code downloads and demos
- Access to the System z experts
 - Forums
 - Blogs
 - Wikis
- Best practices
- Submit requirements

- › 250+ System z blog entries from the IBM experts
- › 4.5 million hits in 2012
- › 100 featured IBM expert profiles





Thank
You