



*The future runs on System z*

# Positioning System z Strategy and Investments

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**WW Vice President, z Software**



# The Dynamic Infrastructure Journey



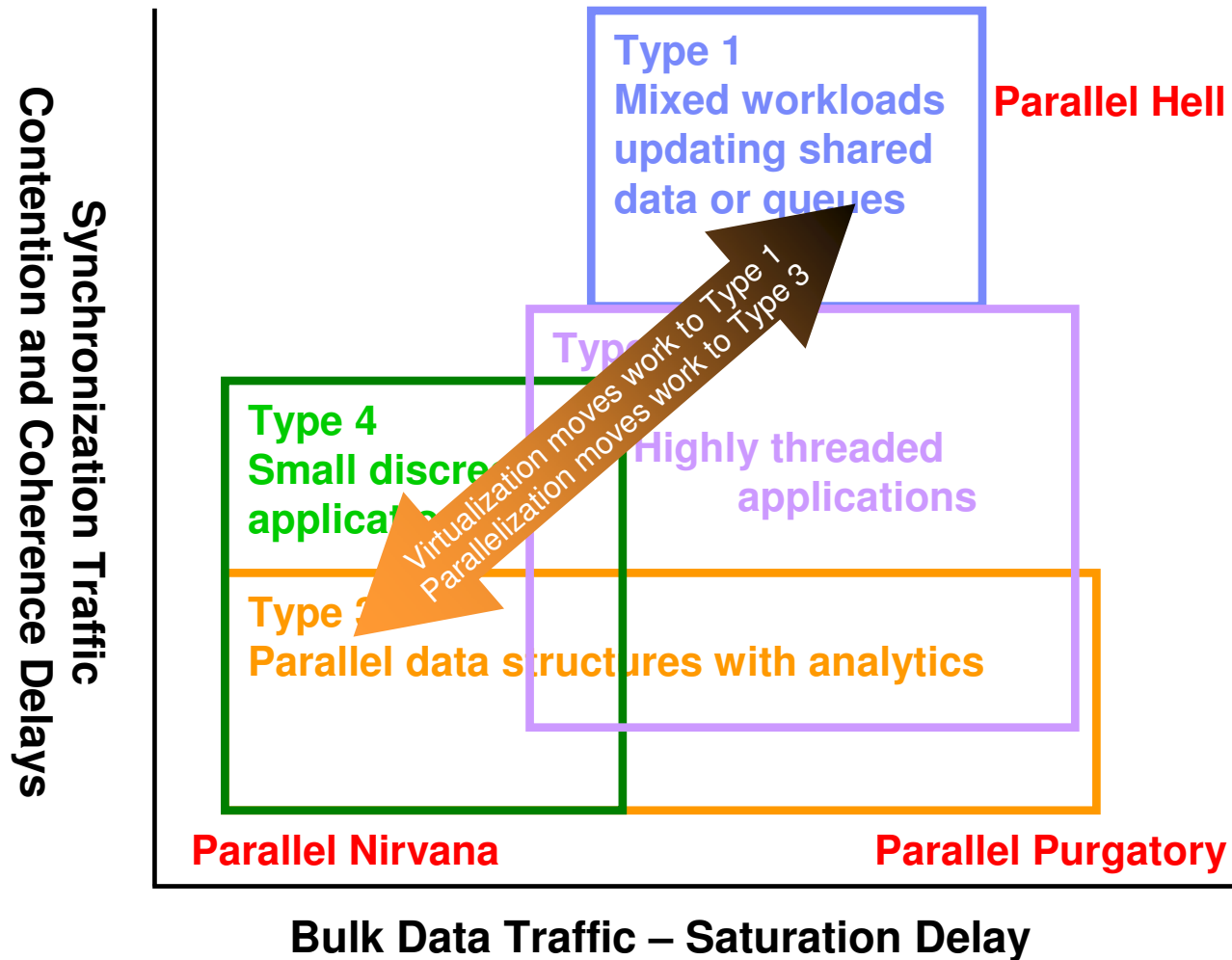
# The Dynamic Infrastructure Journey





# Pfister's Paradigm is Useful for bridging from work to machines

From Greg Pfister: In Search of Clusters, The ongoing battle in lowly parallel computing, p461



# System z Software Strategy

## Capitalize on Traditional System z Strengths

- Batch and Transaction processing, Messaging, Quality of Service, Data Serving
- Optimize to the evolving System z Hardware design point

## Extend Value Proposition to New and Mixed Workloads

- Systematic re-engineering of the software stack for SOA
- Integrate with Modern Application Development Environments
- Deliver extensive Data Management services
- Leverage the wave of workload consolidation; zLinux
- Simplify System z – make it easier to install and manage for better TCO
  - New faces of z
  - More end-to-end management capability from a z central point of control
  - Simplified labor intensive tasks

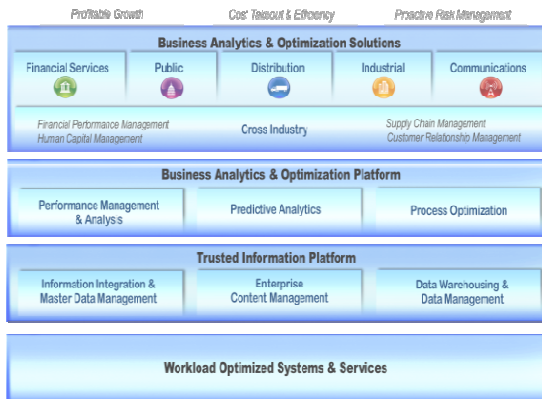


## Reinvigorate the System z Ecosystem

- Attract new System z customers and ISV application workloads
- Enable new Hybrid and Cloud environments
- Make System z relevant to the new IT generation

# Information-Led Transformation for System z

More new capabilities delivered in the past 3 years than at any point in the mainframe's history



DB2 end-to-end monitoring  
 DB2 and IMS Active-Active for z/OS  
 DB2 10 for z/OS

Cognos 8 BI for z/OS

DB2 Sort for z/OS

IMS Tools Solution Packs for z/OS

Entity Analytics for System z

2010

Master Data Management for z/OS

Smart Analytics Optimizer for z/OS

IMS 11 for z/OS

Analytics

Content Integrator for z/OS

InfoSphere Warehouse for System z

Information-Led Transformation

FileNet Content Manager for System z

Cognos 8 BI for System z

2009

InfoSphere MDM Server for System z

Business Intelligence

Optim Data Governance for System z

Information Server for System z

Information Agenda

Content Manager 8.4

2008

Information On Demand

Data Warehousing

DB2.  
software

InfoSphere™  
software

FileNet.  
software

Cognos.  
software

# Preview: Smart Analytics Optimizer

## Product Overview

- A special purpose, network attached appliance that is an add-on to an IBM DBMS system, that offloads typical Data Warehouse / Business Intelligence queries resulting in predictable and orders-of-magnitude faster query response times while reducing overall TCO
- Combines IBM DBMS with high performance Data Warehouse query software, based on advanced in-memory scale-out cluster technologies, while keeping the complete system centrally managed with unchanged interfaces for Business Intelligence applications



## Highlights

- No changes to the applications
- DB2 transparently exploits the accelerator for application queries
- Significant price / performance and TCO improvements
- Improving performance of typical data warehouse queries 5 - 10x
- Achieving linear scalability with the number of CPUs
- Appliance-like form factor: user/reference guide assisted installation, initial configuration, hands free operation

# What's New with Rational on System z

## Rational Developer for System z v7.6

- Consolidate and standardize on a single multi-language development environment
- Makes traditional development more attractive to next generation of developers
- Reduce host CPU usage up to 50% with workstation syntax checking and debugging
- New support for RTCz 2.0, CICS TS 4.1, IMS 11, IBM File Manager, and CA Endeavor®



## Rational Team Concert for System z v2.0

- Cut costs with an agile and multiplatform team infrastructure for software delivery
- Reduce license, maintenance, and administration costs
- Automate and accelerate build and release processes across multiple platforms
- New integration with RDz 7.6

## IBM Compilers for COBOL, PL/I and C/C++

- Increase capacity and performance without hardware upgrades
- Reduce cost of COBOL and PL/I XML parsing by offloading to specialty processors
- New Enterprise COBOL for z/OS v4.2
- New z/OS XL C/C++ v1.11
- New Enterprise PL/I for z/OS v3.9





# WebSphere Application Server for z/OS

## Feature Packs in 2010

### – WebSphere Application Server FEP for OSGI/JPA

- Provides a lightweight, simplified application framework that will increase developer productivity and time to value by delivering a simple to use, lightweight programming model for web applications

### – WebSphere Application Server FEP for Java Persistence API (JPA) 2.0

- Based on Apache OpenJPA, a leading open source Java persistence framework with IBM enhancements to benefit integration with WebSphere Application Server

## z/OS Key Differentiation

### Performance

- ✓ Improvements in response time for static and dynamic content with Fast Response Cache Acceleration
- ✓ Increased application runtime performance with focused analysis and code path improvement effort for JEE, Web Services and Connectors.
- ✓ **WOLA Enhancements:**
  - ✓ 2 Phase Commit protocol support for transaction inbound to CICS from WAS
  - ✓ WOLA support for IMS (in addition to CICS, ALCS, COBOL)

### High Availability and Reliability

- ✓ High Availability Manager based on Cross-System Coupling Facility (XCF).
- ✓ Thread Hang Recovery improves server reliability and performance.

### Consumability and Usability

- ✓ Redesigned data collection facility to improve chargeback capabilities.
- ✓ More unified install and configuration tasks (load modules in HFS).

# IBM ILOG's Business Rules Management Solutions

..... *on System z*

Powerful  
**Business Rule  
Management  
System**

Efficient  
**Supply Chain  
Management Solutions**



Advanced  
**Optimization  
Tools**

Innovative  
**Visual  
Tools**

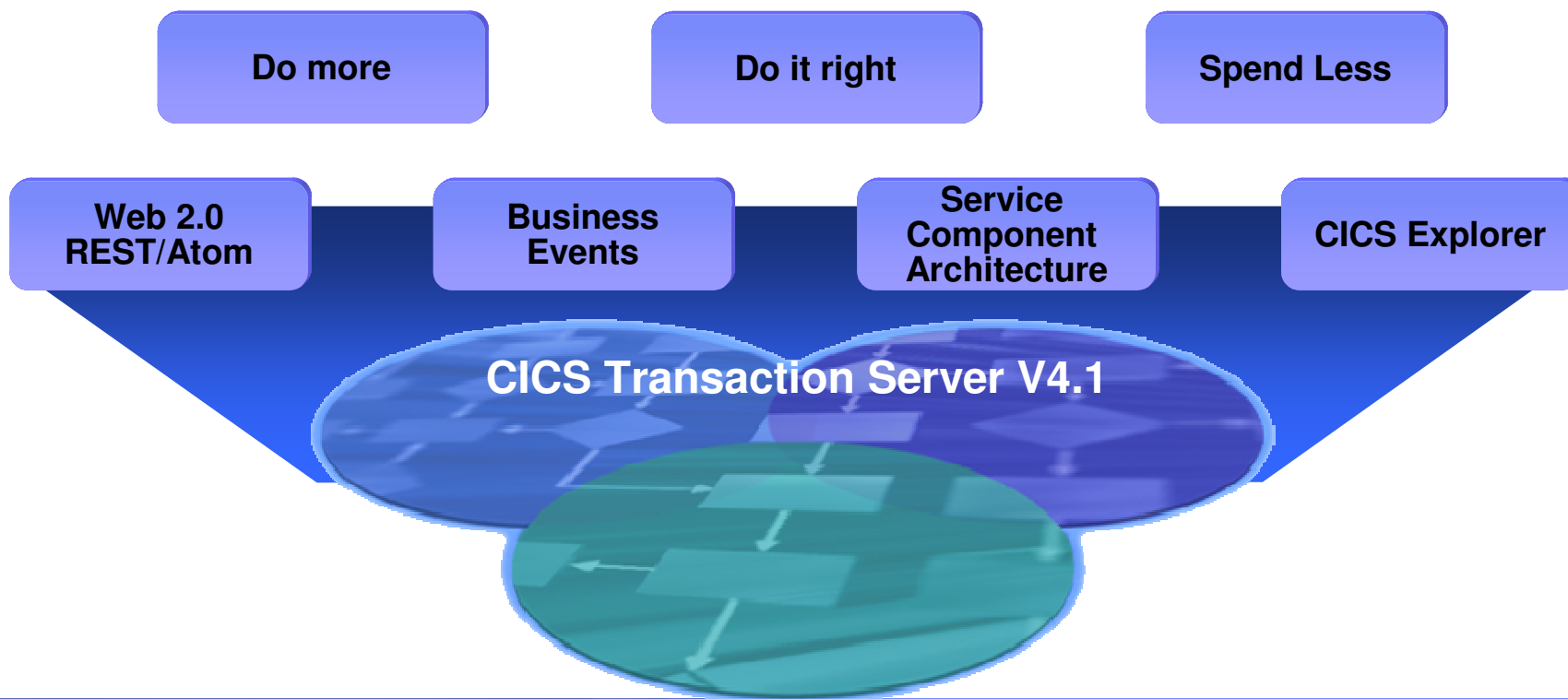
## BRMS System z options:

- **Rules for COBOL**
  - Provides the full benefits of JRules BRMS while retaining the existing COBOL architecture
  - Rules are generated as COBOL source for execution in IMS, CICS, batch
- **JRules on System z**
  - Provides BRMS for rule-based applications and extends your SOA strategy while leveraging your System z assets
  - Rules are deployed, executed and monitored in J2EE services



## Spotlight: CICS Transaction Server V4.1

- Compete **with insight into business processes and modify business applications quickly**
- Comply **with corporate, industry, and government policies to manage business risk**
- Control **costs by simplifying IT infrastructure and productivity through easier-to-use interfaces & functions**



# z/OS Version 1 Release 12\* ...

## ... and z/OS Management Facility Version 1 Release 12\*

### ... *simplified management*

- z/OS Management Facility provides more applications and function, and provides more value to operators and administrators.

### ... *Predicting problems*

- z/OS Predictive Failure Analysis (PFA) is planned to monitor the rate at which SMF records are generated. When the rate is abnormally high for a particular system, the system will be designed to issue an alert to warn you of a potential problem, potentially avoiding an outage.

### ... *Real-time decision making*

- A new z/OS Run Time Diagnostics function is planned to help you quickly identify possible problems in as little as one minute.

### ... *Automatic partitioning*

- sysplex components can automatically initiate actions to preserve sysplex availability to help reduce the incidence of sysplex-wide problems.

### ... *Avoiding data fragmentation and planned outages for data reorganizations*

- With the new CA (Control Area) Reclaim capability, applications that use VSAM key-sequenced data sets (KSDS), benefit from improved performance, minimized space utilization, and improved application availability.

### ... *Workload driven provisioning*

- Capacity Provisioning is planned to use CICS and IMS monitoring data to determine if additional resources are needed to meet service-level requirements

### ... *Storage management and scaling*

- Extended Address Volumes are planned to support additional data set types. EAV helps you relieve storage constraints as well as simplify storage management by providing the ability to manage fewer, large volumes.

### ... *Advanced cryptography*

- Support for Elliptic Curve Cryptography (ECC), Internet Key Exchange version 2 (IKEv2), Federal Information Processing Standard (FIPS) FIPS 140-2, and more.



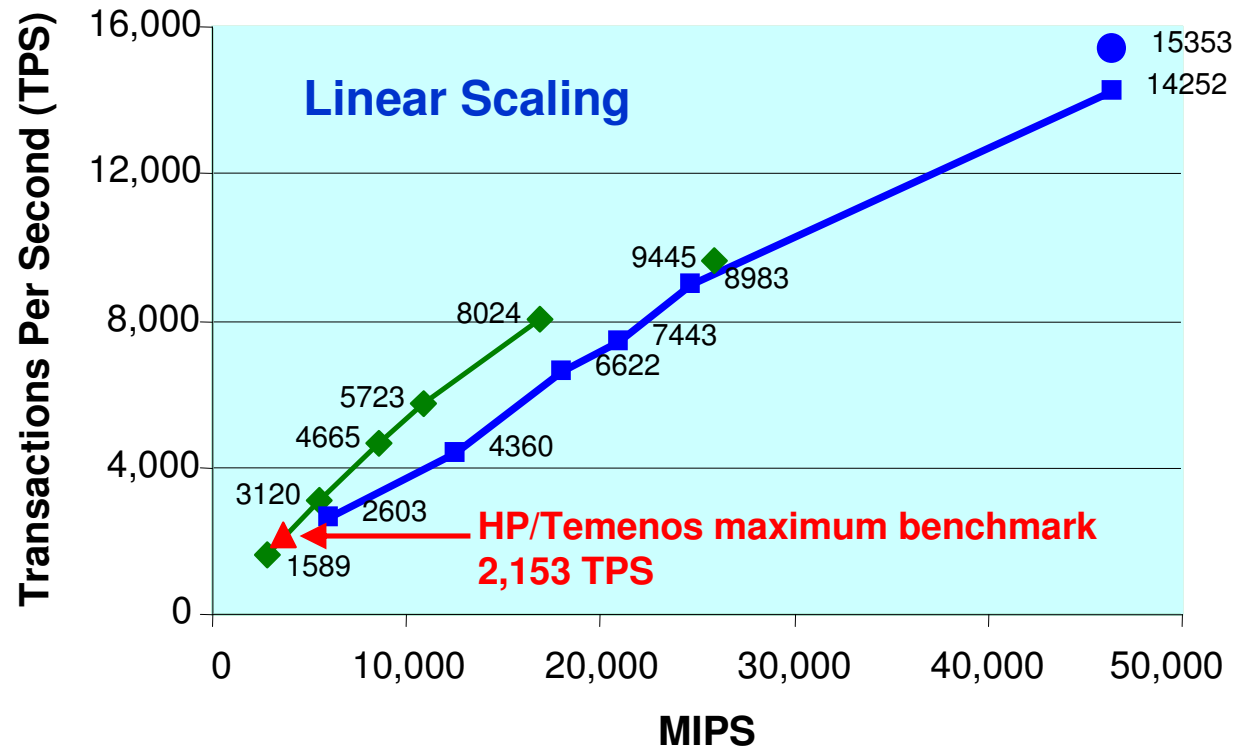
# System z With DB2 Scales Further Than Best HP Superdome Banking Benchmark

- Asian Bank
  - IBM System z9 and DB2
  - TCS BaNCS (Cobol)
  - 15,353 Transactions/second
  - 50 Million Accounts
  - IBM benchmark for customer

- Bank of China \*\*
  - IBM System z9 and DB2
  - TCS BaNCS (Cobol)
  - 8,024\*\*\* Transactions/second
  - 380 Million Accounts
  - IBM benchmark for customer

- HP/Temenos \*
  - HP Itanium
  - Temenos T24 (Java)
  - 2,153 Transactions/second
  - 13 Million Accounts
  - Largest banking benchmark performance claimed by HP

## System z and BaNCS Online Banking Benchmarks



\* SOURCE: TEMENOS BENCHMARKS; <http://h71028.www7.hp.com/enterprise/downloads/TemenosBenchmark.pdf>

\*\* SOURCE: <http://www.enterprisenetworksandservers.com/monthly/art.php?2976> Source: InfoSizing FNS BANGS Scalability on IBM System z – Report Date: September 20, 2006

\*\*\* Standard benchmark configuration reached 8,024 tps, a modified prototype reached 9,445 tps

# System z With DB2 Scales Further Than Best HP Superdome Banking Benchmark, with Java

## Asian Bank

- IBM System z9 and DB2
- TCS BaNCS (Cobol)
- 15,353 Transactions/second
- 50 Million Accounts
- IBM benchmark for customer

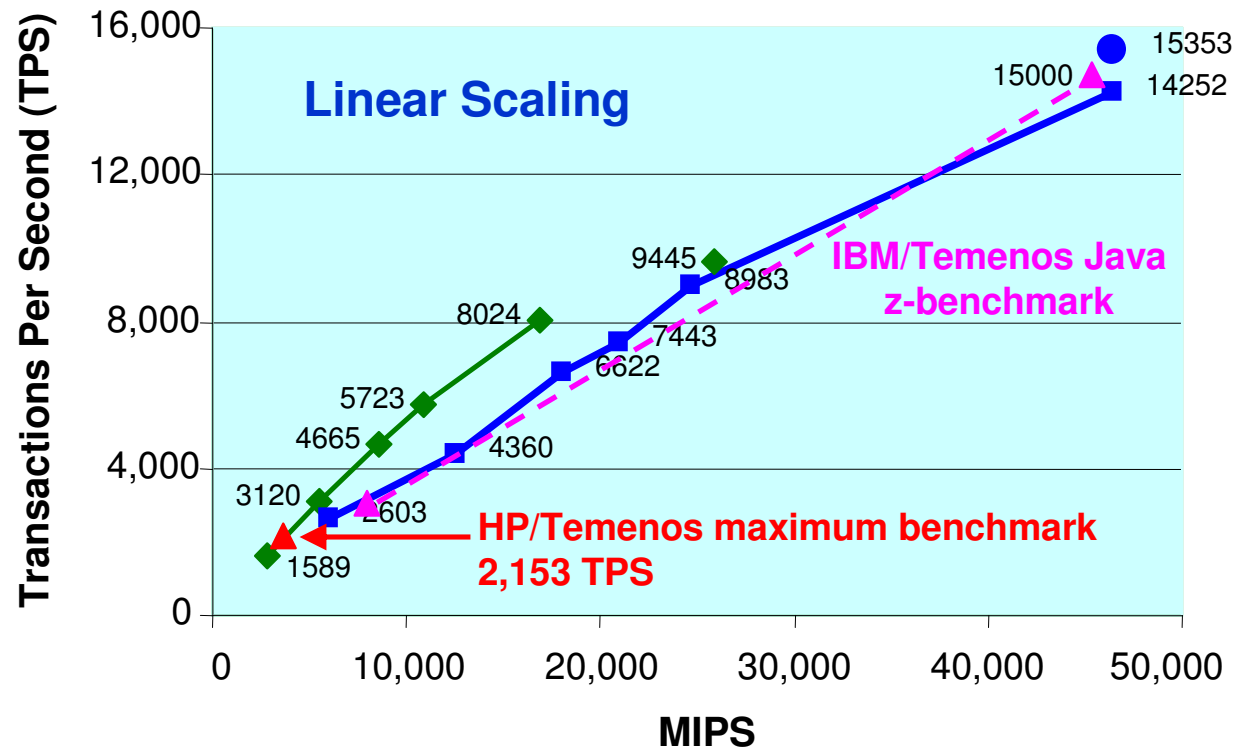
## IBM Benchmark

- IBM System z10, WAS, DB2
- Temenos TCB (Java)
- Result of preliminary Temenos TCB optimization prototype

## HP/Temenos \*

- HP Itanium
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## System z and Temenos TCB Online Banking Benchmarks

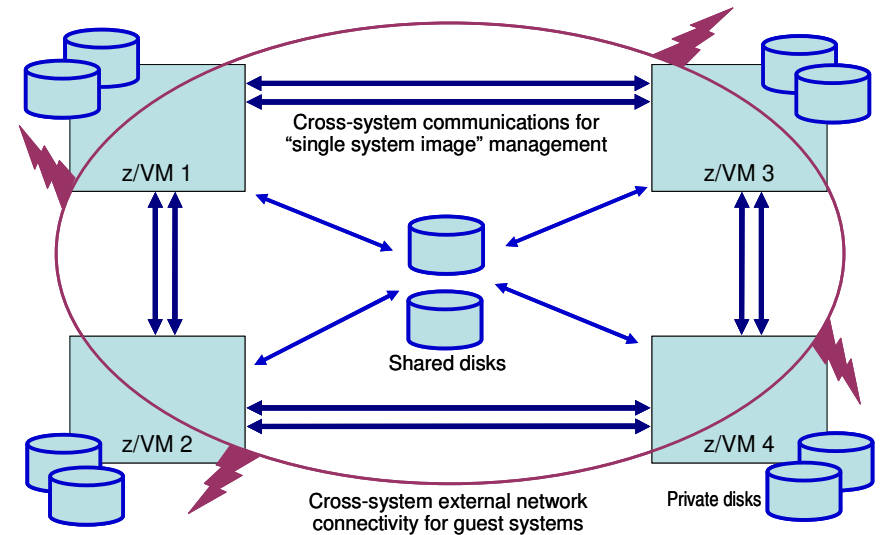


\* SOURCE: TEMENOS BENCHMARKS; <http://h71028.www7.hp.com/enterprise/downloads/TemenosBenchmark.pdf>

# z/VM Statements of Direction

## Clustered Hypervisor Support and Guest Mobility

- Provides shared resources for the z/VM systems and virtual machines
- Users can run z/VM system images on the same and/or different System z10 servers
- Simplifies systems management of a multi-z/VM environment
  - Single user directory
  - Cluster management from any system
- Clients can cluster up to four z/VM systems
- in a Single System Image (SSI)
  - Apply maintenance to all systems in the cluster from one location
  - Issue commands from one system to operate on another
  - Built-in cross-system capabilities
  - Resource coordination and protection: network and disks
- Dynamically move Linux guests from one z/VM system to another with Live Guest Relocation
  - Reduce planned outages; enhance workload management
  - Non-disruptively move work to available system resources **and** non-disruptively move system resources to work

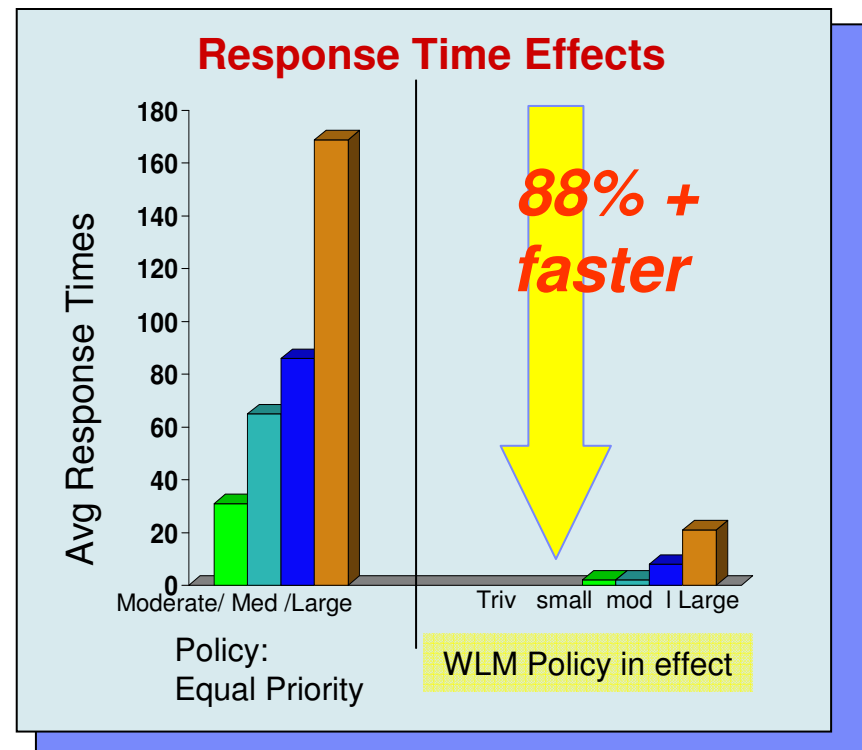
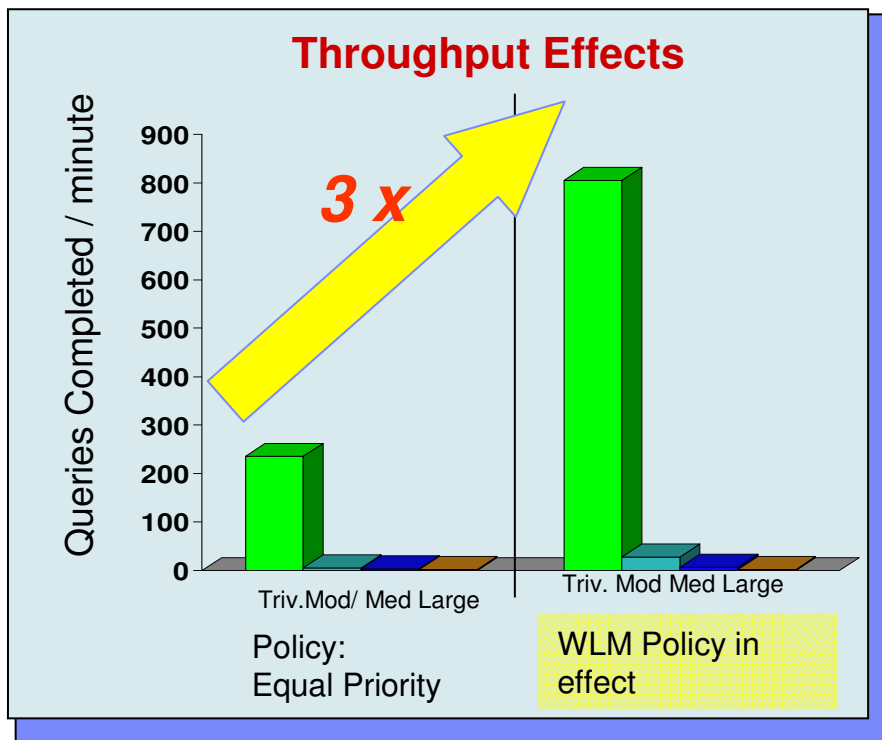


Note: All statements regarding IBM's plans, directions, and intent are subject to change or withdrawal without notice, and represent goals and objectives only.

# Processing WLM Resources

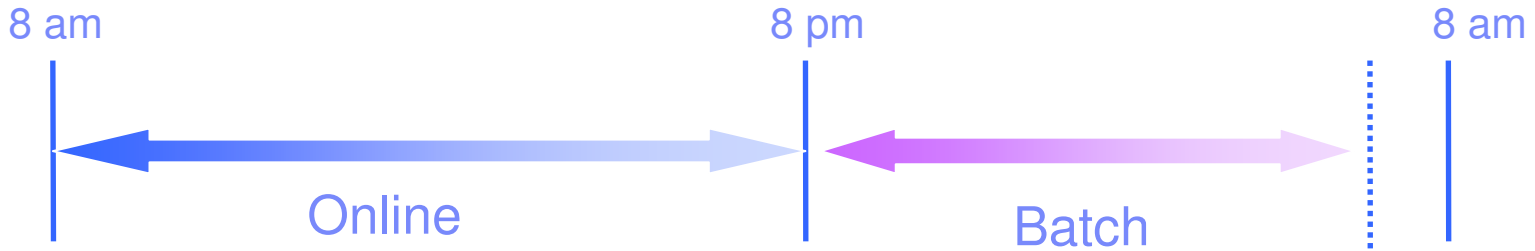
Prevent large queries from monopolizing a system

Number of critical queries that completed: tripled,  
Response times for critical work improved 88% and more.

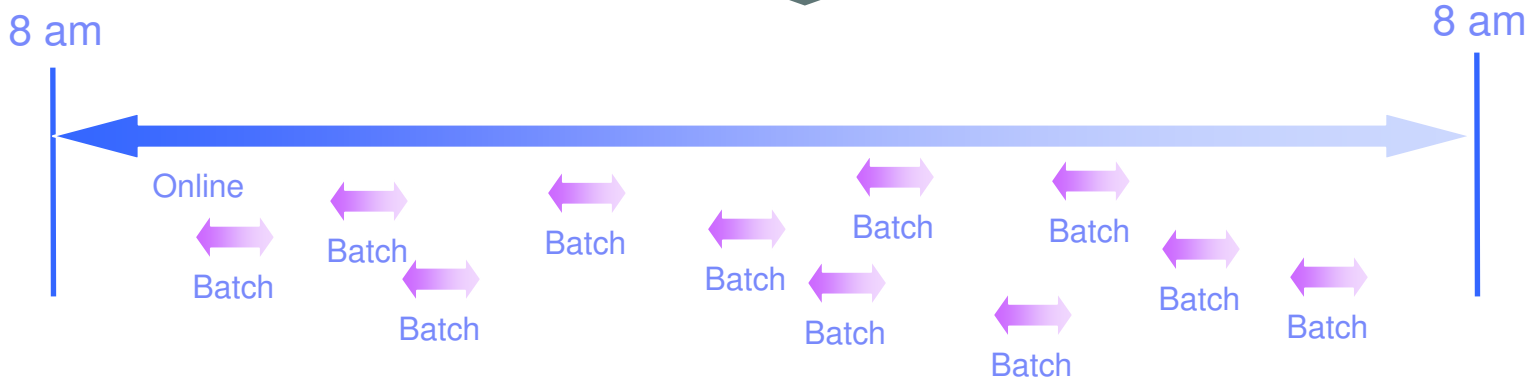
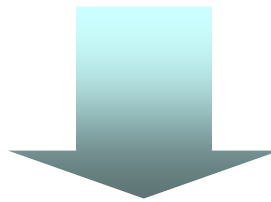




# Continuous Batch Processing



*Current Batch Processing Technique*



*Going forward, Batch Processing Techniques*

# Fractional Availability Improvements Are Important

## Example: Financial Services Company

- \$300B assets, 2500+ branches, 15M customers
- Retail banking, loans, mortgages, wealth management, credit cards
- CRM System – branches, financial advisors, call centers, internet
- Number of users – 20,000+

	<b>Unix/ Oracle</b>	<b>System z DB2</b>
<b>Availability %</b>	<b>99.825 %</b>	<b>99.975%</b>
<b>Annual outage</b>	<b>15h 20m</b>	<b>2h 11m</b>
<b>Cost of Downtime</b>	<b>\$22.9M</b>	<b>\$3.3M</b>

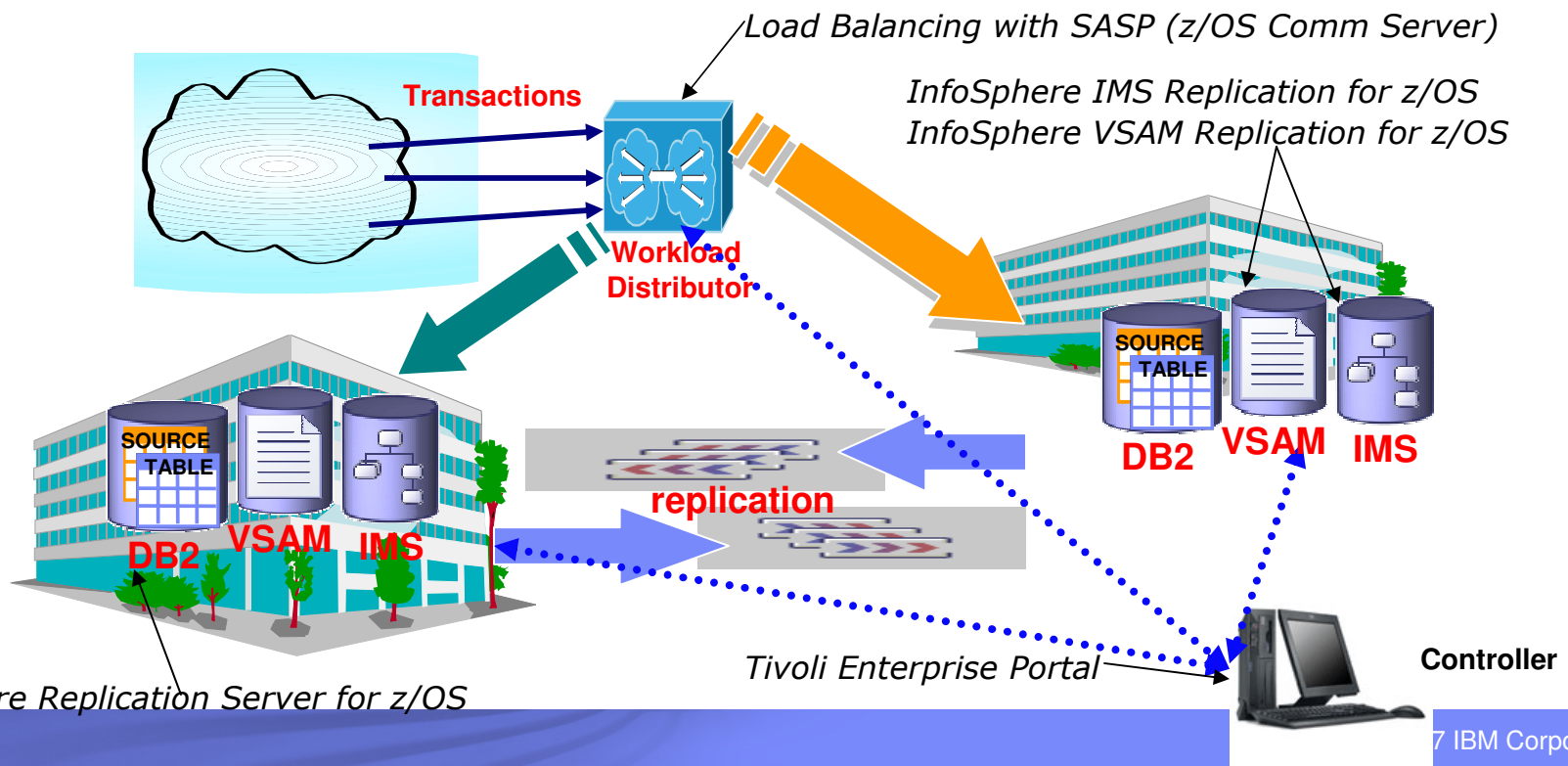
Sources: ITG Value Proposition for Siebel Enterprise Applications, Business case for IBM System z & Robert Frances Group

## Financial Impact of Downtime Per Hour

<i>Industry segment</i>	<i>Cost</i>
Energy	<b>\$2,818K</b>
Telecommunications	<b>\$2,066K</b>
Manufacturing	<b>\$1,611K</b>
Financial	<b>\$1,495K</b>
Information Technology	<b>\$1,345K</b>
Insurance	<b>\$1,202K</b>
Retail	<b>\$1,107K</b>
Pharmaceuticals	<b>\$1,082K</b>
Banking	<b>\$997K</b>
Consumer Products	<b>\$786K</b>
Chemicals	<b>\$704K</b>
Transportation	<b>\$669K</b>

# Active/Active – What is it ?

- Two or more sites, separated by *unlimited* distances, running the same applications and having the same data to provide cross-site workload balancing and Continuous Availability / Disaster Recovery
- Paradigm shift: failover model => near continuous availability model

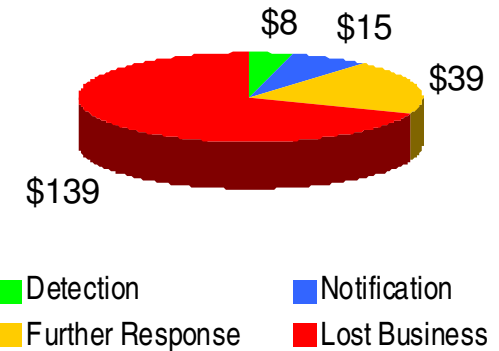


InfoSphere Replication Server for z/OS

# High Cost of Security Breaches

- Average cost of security breaches continues to rise according to a 2008 Ponemon Security Study
- Average costs of a data breach: \$202 *per record*
  - ▶ Average total: \$6.6M *per breach*
  - ▶ Cost of lost business: on average \$4.59 M
  - ▶ Over 84% of organizations had over one breach
- Each breach involved paper notifications wasting energy and paper
  - Worst of all, damages company reputation

**Costs per Breach**



Notifications also consume at least one ton of paper!

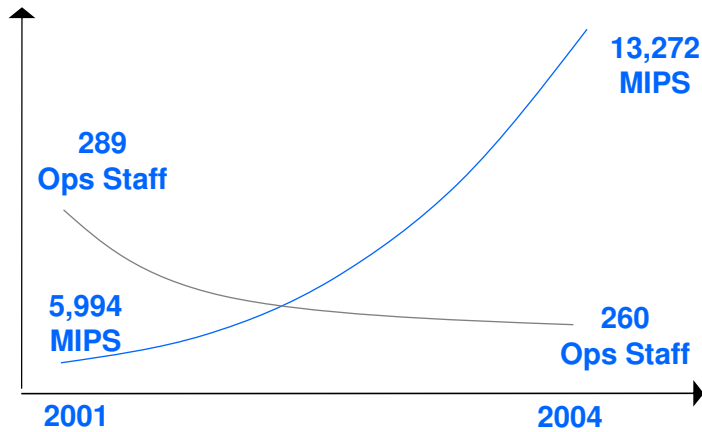


**(You don't see System z cited on front page news covering security breaches.)**

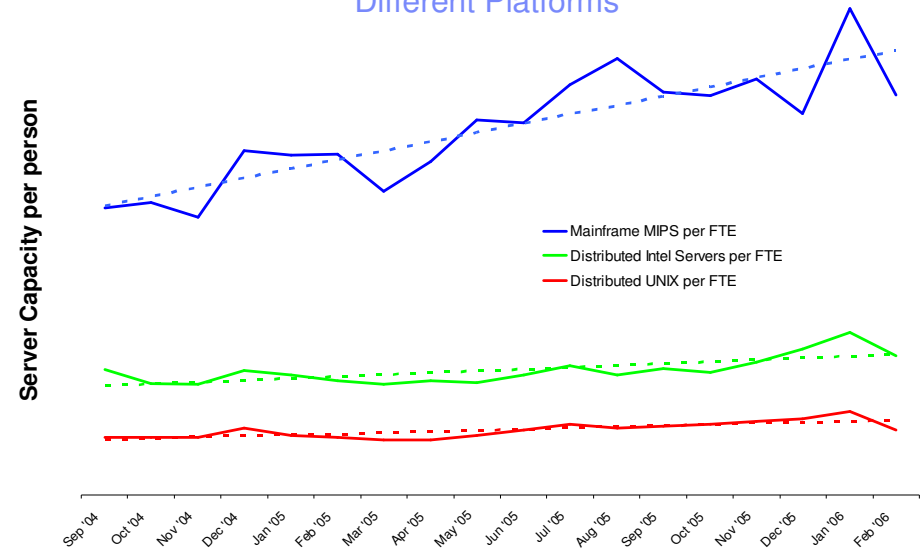


# Mainframe Labor Costs Are Going Down

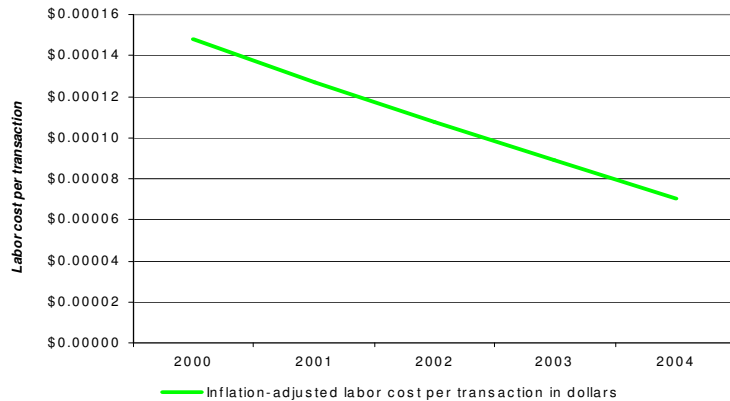
Data Center Staffing Levels for System z Have Not Increased Despite Large Increase in MIPS



Hardware Managed Per Person for Different Platforms



Labor Cost Per Transaction on System z is Decreasing



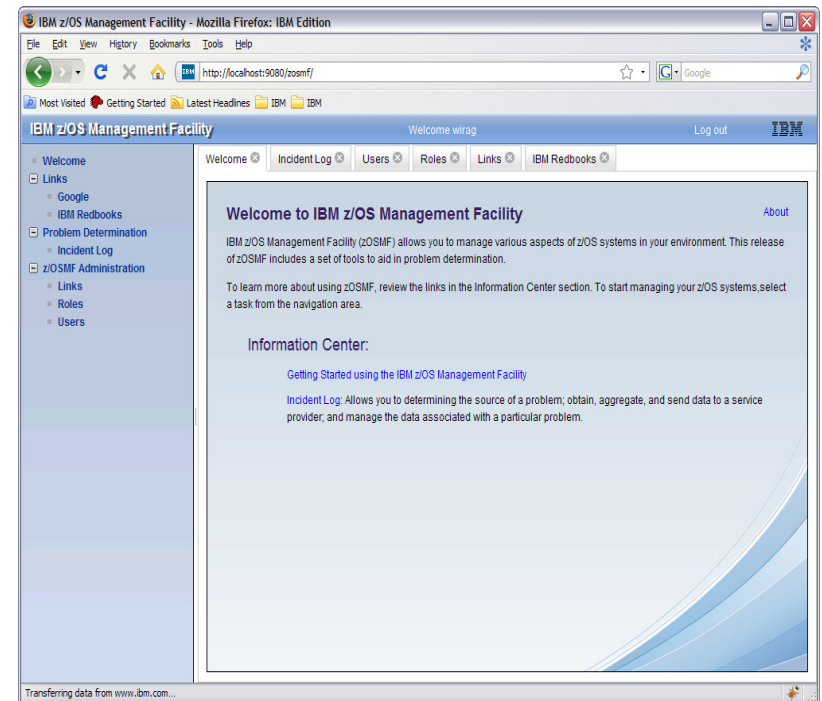
First National Bank of Omaha

	<b>Servers</b>	<b>Reliability</b>	<b>Utilization</b>	<b>Staff</b>
<b>First move:</b> Implemented distributed computing architecture that became <b>too difficult to monitor, maintain, upgrade and scale</b>	<ul style="list-style-type: none"> <li>30+ Sun Solaris servers</li> <li>560+ Intel servers</li> </ul>	Un-acceptable	12%	24 people growing at 30% year
<b>Next move:</b> Consolidated back on the mainframe	z990	Much improved	84% with additional reserve capacity <b>on-demand</b>	Reduced to 8 people

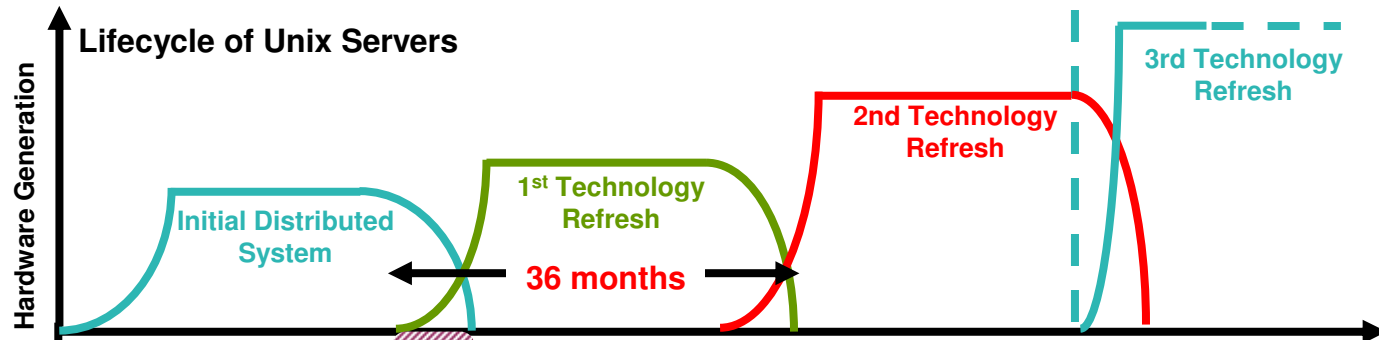
**Staff growth reversed by consolidating to the mainframe**

# IBM z/OS Management Facility

- The IBM z/OS Management Facility is a new product for z/OS that provides support for a Web-browser based management console for z/OS.
- **Helps system programmers to more easily manage and administer a mainframe system by simplifying day to day operations and administration of a z/OS system.**
- **More than just a graphical user interface, the z/OS Management Facility is the infrastructure for addressing the needs of your workforce**
  - Automated tasks can help reduce the learning curve and improve productivity.
  - Embedded active user assistance (such as wizards) guides you through tasks and helps provide simplified operations.



# New York Financial Services Company – Useful Lifetime Of 36 Month Lease

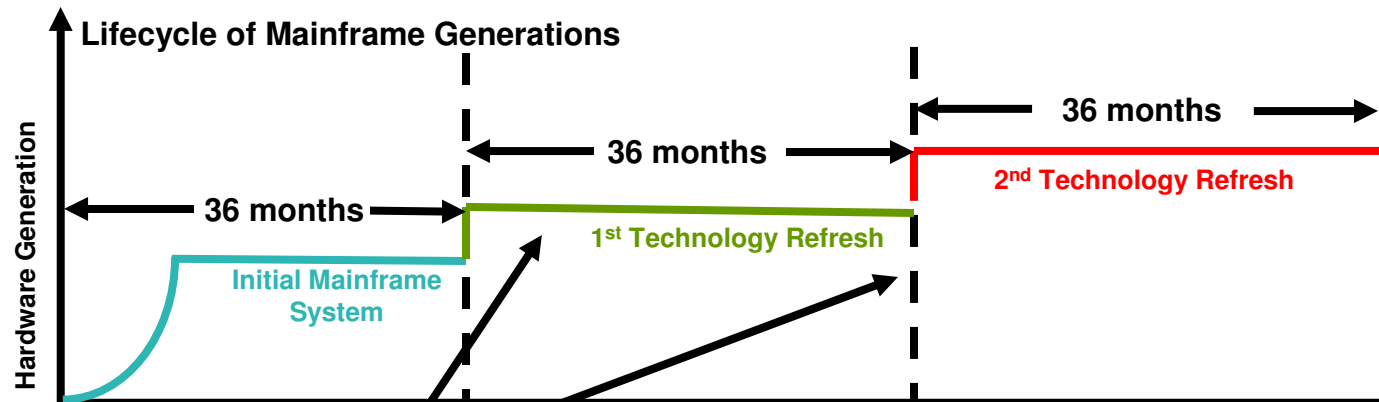


Observed at a large financial service customer

In each 36 month lease there are only 30 months production use

6 months provisioning  
30 months production  
**Setup and tear down 15 People, 5 full time**

Setup and tear-down time costs 25% more. Plus . . . 41 hours of FTE setup and tear down labor per server = \$3,075



Weekend upgrades performed by IBM

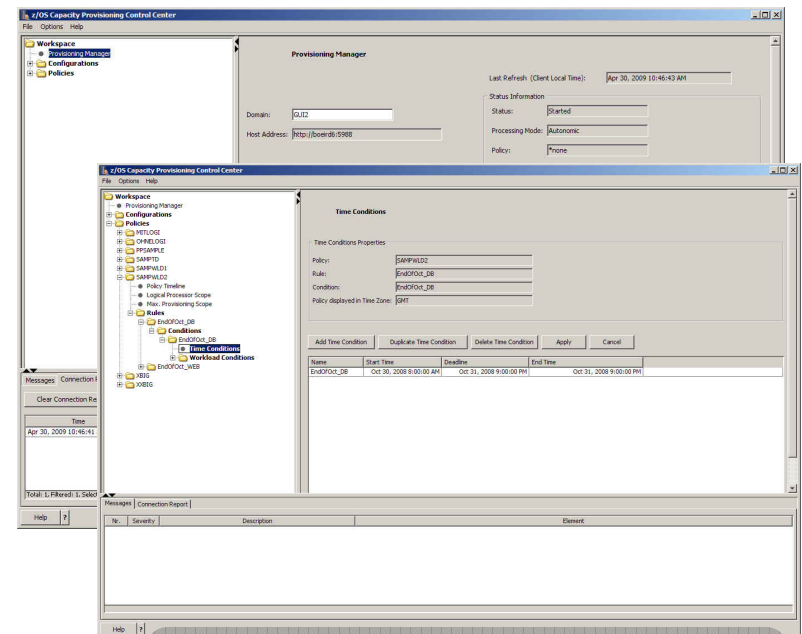
Capacity on demand pricing

1 Weekend upgrading to new hardware and software levels  
36 months production  
No need to retire the server, upgrade in place

# Simplified usage of On/Off Capacity On Demand

## *Efficient management of System z10 server capacity*

- **z/OS Capacity Provisioning Manager**
  - Manual or automatic monitoring, activation, and deactivation of On/Off Capacity on Demand
    - You set the policies!
- **Capacity management challenge**
  - Events and workload spikes can be unexpected
  - Manual capacity management may be time-consuming or subject to some error
- Flexibility - can activate OoCoD incrementally even in combination with CBU
- Efficiency – policy based capacity management
- Familiarity – modern GUI that uses RMF and CIM to gather system metrics
- With z/OS V1.11 – now uses BCPii base component, TCP/IP connections not needed for connections to HMC or Support Element.
- Planned for z/OS V1.12\* -- Workload driven provisioning for CICS and IMS workloads.



**Great Capacity Provisioning demo  
at the IBM DEMOzone  
[www.demos.ibm.com](http://www.demos.ibm.com)**

<http://www-03.ibm.com/servers/eserver/zseries/zos/wlm/cp/>

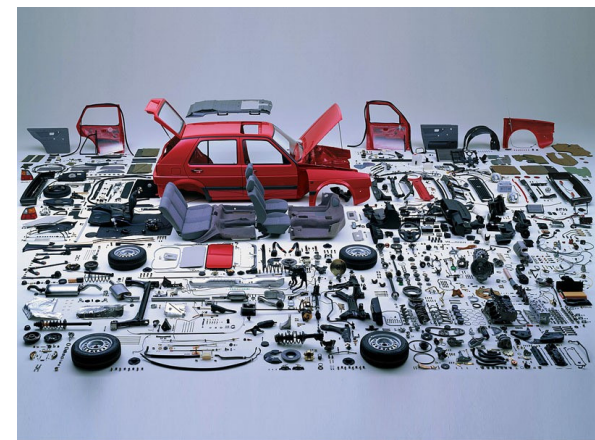


# Tivoli Service Automation Manager (TSAM)

- **Deploying & managing Cloud Services in a datacenter environment**
  - Dynamic instantiation and management of Cloud Services along their entire lifecycle
- **Raises the level of abstraction for Service Management in data centers from single LPARs, storage volumes, SW installations to Cloud Services as the units of management**
- **Integrated Management Solution**
  - Based on strategic Tivoli Process Automation Engine (TPAE)

## The holistic view of a service...

...is more than the sum of its individual parts



## Summary

- We are delivering a New Generation of z software and hardware
- SOA and System z together, extend and leverage decades of massive business investments
- The z ecosystem now enables leap frogging to the Next Generation of Applications
- System z is being re-architected for Enterprise Data Serving
- It's all about the economies of scale and how System z capabilities and 'Quality of Service' makes a difference





*thank you!*

