



| IBM SOA Executive Summit



You want to know
how hard integration
can be?

IBM

Service Architecture: An Applied Business Technology

| The art of innovation for business delivery

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what is an **Applied Business Technology**

- It is the Method and Process for Applying Services technology to business processes, utilizing existing infrastructure and functional business processes, while transitioning to a fluid, loosely coupled, agile and adaptive business ecosystem. This applied business technology has at it CORE the on going Equilibration between the ever changing and complex demands of the business with the managed execution of these Business demands in Real Time

what is SOA? why all the hubbub?... SOA changes the paradigm, it is

... a service

A self contained **repeatable business task** – e.g., check customer credit; open new account

... an orientation

Seeing your business as both diverse and contiguous “linked” activities; at once independent and interdependent, subject to on going reassembly and reuse

... an architecture

treating your technical capabilities as a seamless extension of your Business processes and activities

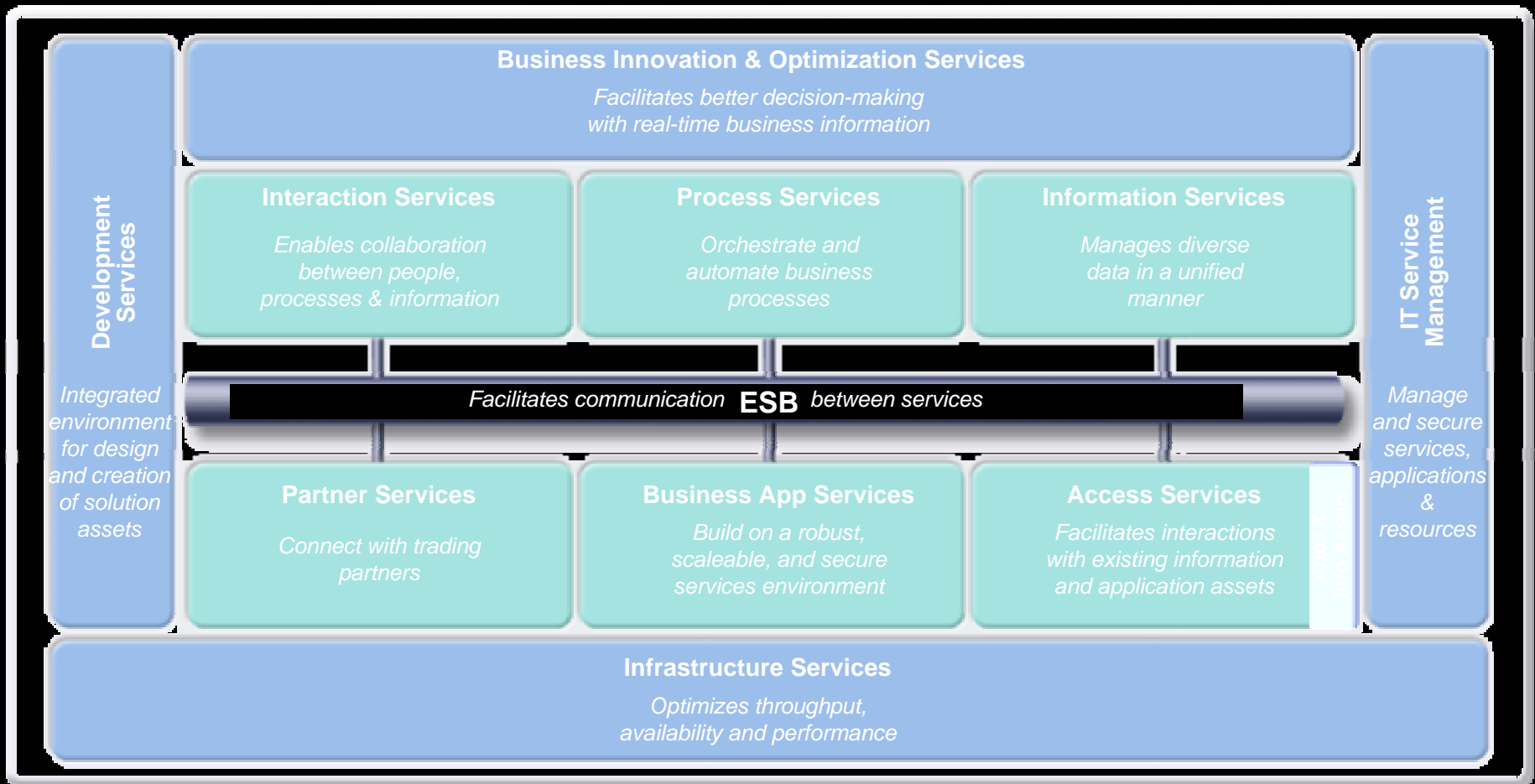
... and behaves with a capacity for countless **composite-applications** which in turn provide highly scalable, re-configurable business responsiveness and **agility**



Business Centric SOA starts with your most critical business pain
And is brought to conclusion through a business process enablement lifecycle.

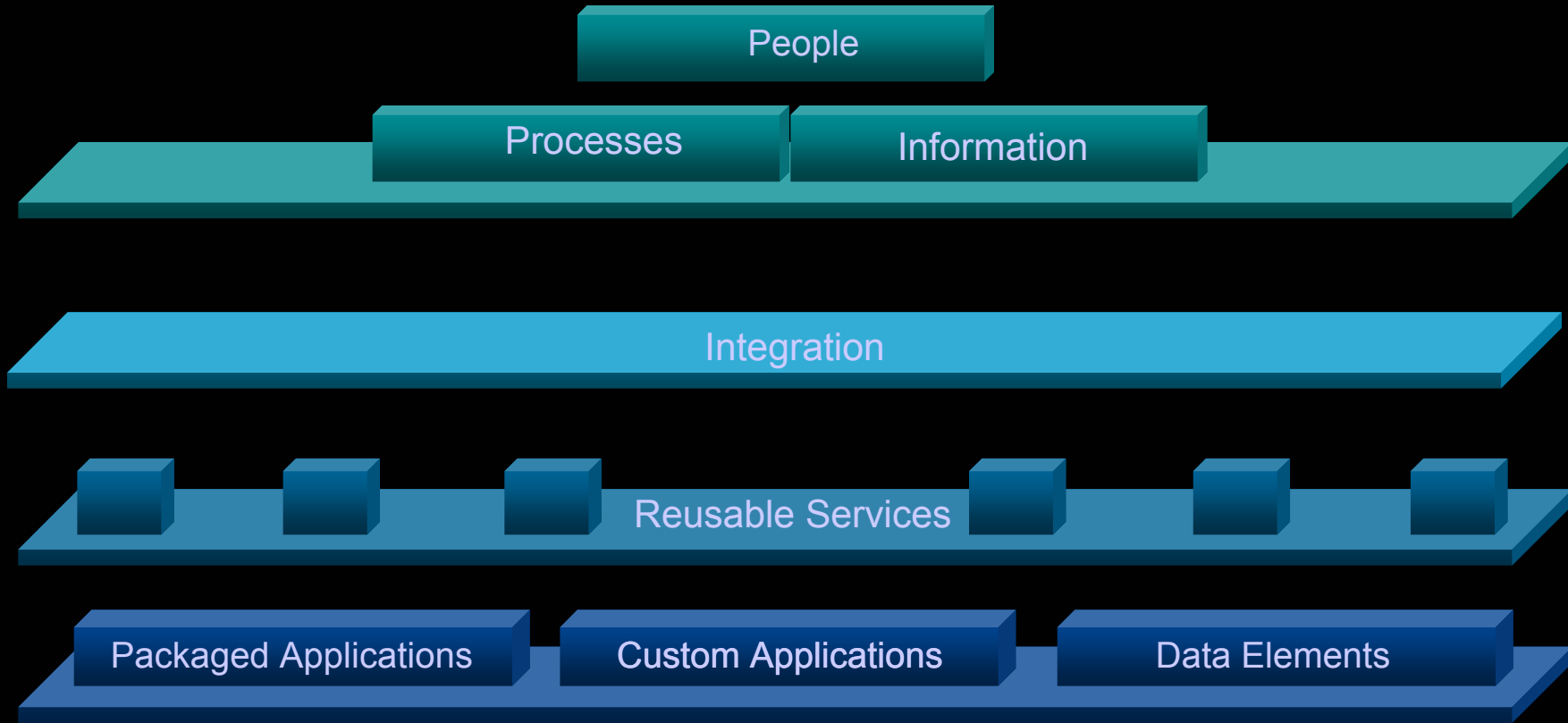
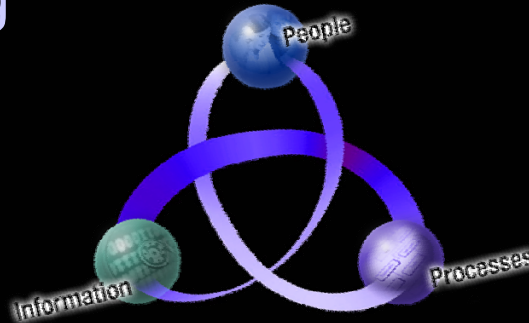
- 
- Discover available service
 - Construct & Test
 - Compose
 - Integrate people
 - Integrate processes
 - Manage and integrate information
 - Introduce “a” business objective
 - Using a governance plan, harden requirements
 - Model & Simulate (test for workflow and choreography)
 - Design plan
 - Financial Transparency
 - Business / IT Alignment
 - Process Control
 - Manage applications & services
 - Manage identity & compliance
 - Monitor business metrics

The SOA Reference Architecture provides a roadmap



SOA begins by working within your existing environment

1 Creating an SOA Framework can begin anywhere within an Organizational Structure. Experience suggests that Business challenges or IT challenges may obviate the need for a Services Framework



2 A Business challenge occurs as mergers, acquisitions, changes in the business environment or new demands on products, product launches, customer needs emerge. In these cases it is the “business drivers” not the technical drivers pushing for change, IT must then become a facilitator

Integration

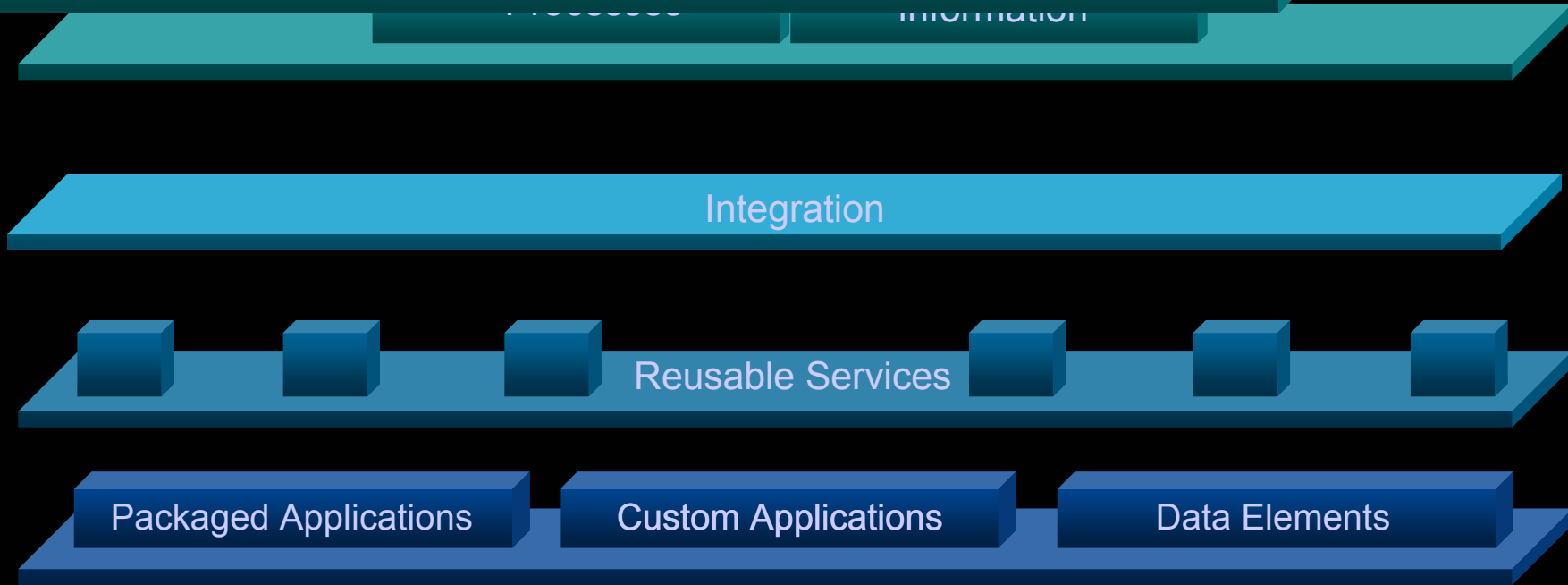
Reusable Services

Packaged Applications

Custom Applications

Data Elements

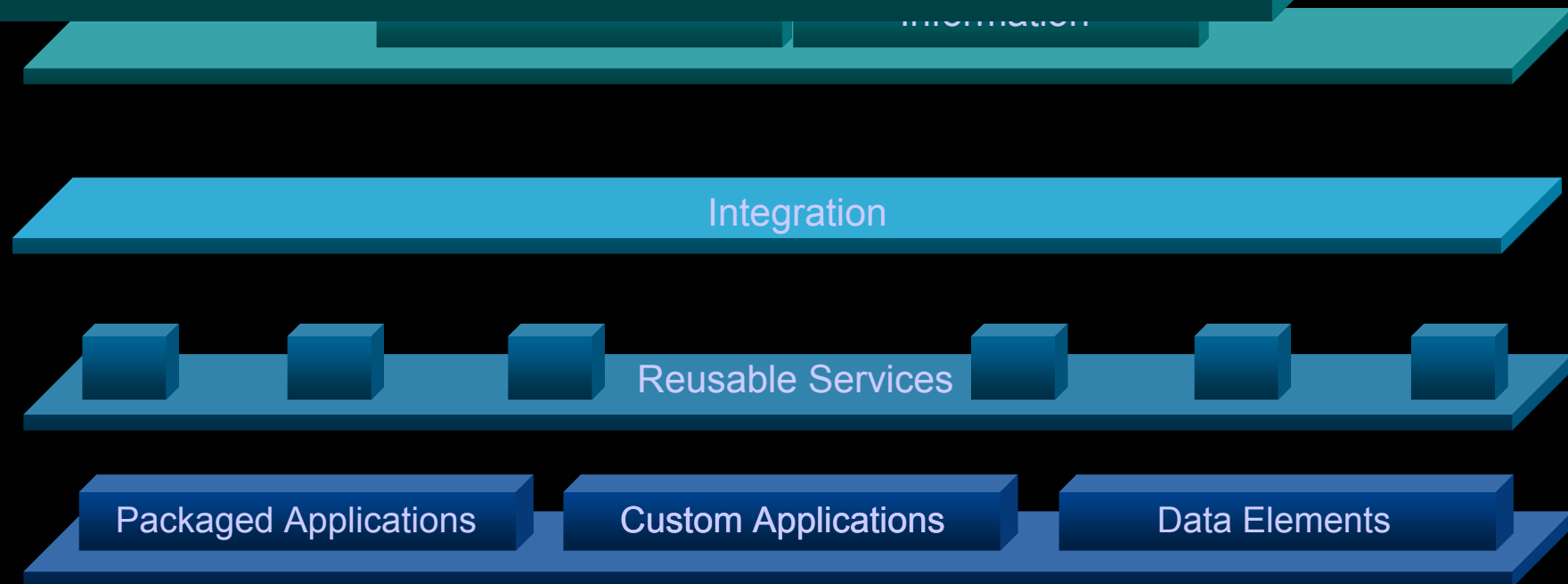
3 To ensure success both Business and IT challenges need to be managed within the context of an overarching SOA Governance Plan. Governance is the lynchpin for a disciplined approach both in the construction of business process and related workflows, to the management of these workflow and accountabilities upon execution.



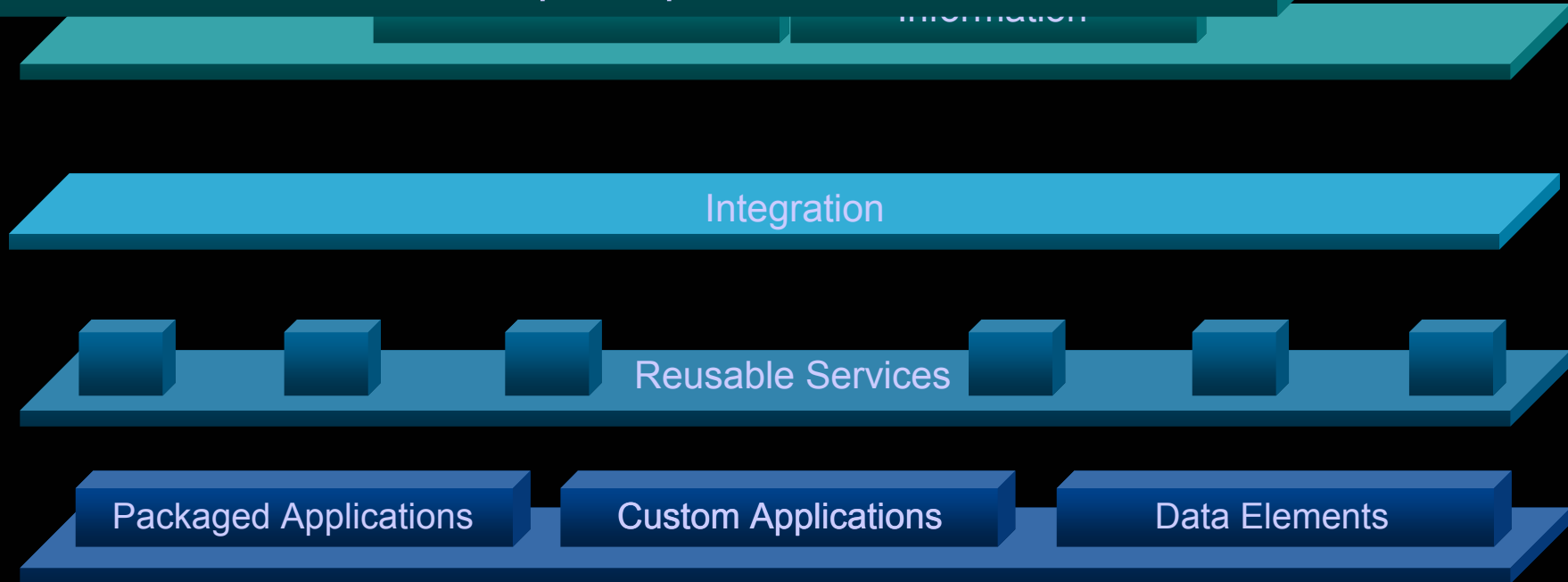
4 SOA is a conceptual framework, thus relies on an “integrated” stack of connectivity and a vertically managed message and transaction management flow.

It is not achieved without:

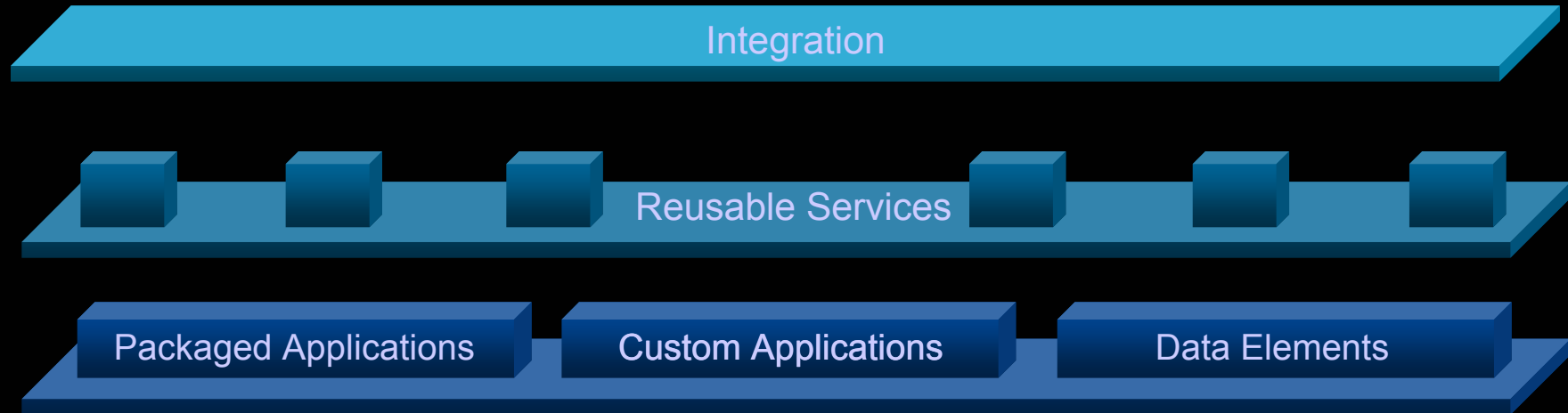
1. a clear vertical view of a process (throughout the system) and
2. a comprehensive services management backplane.



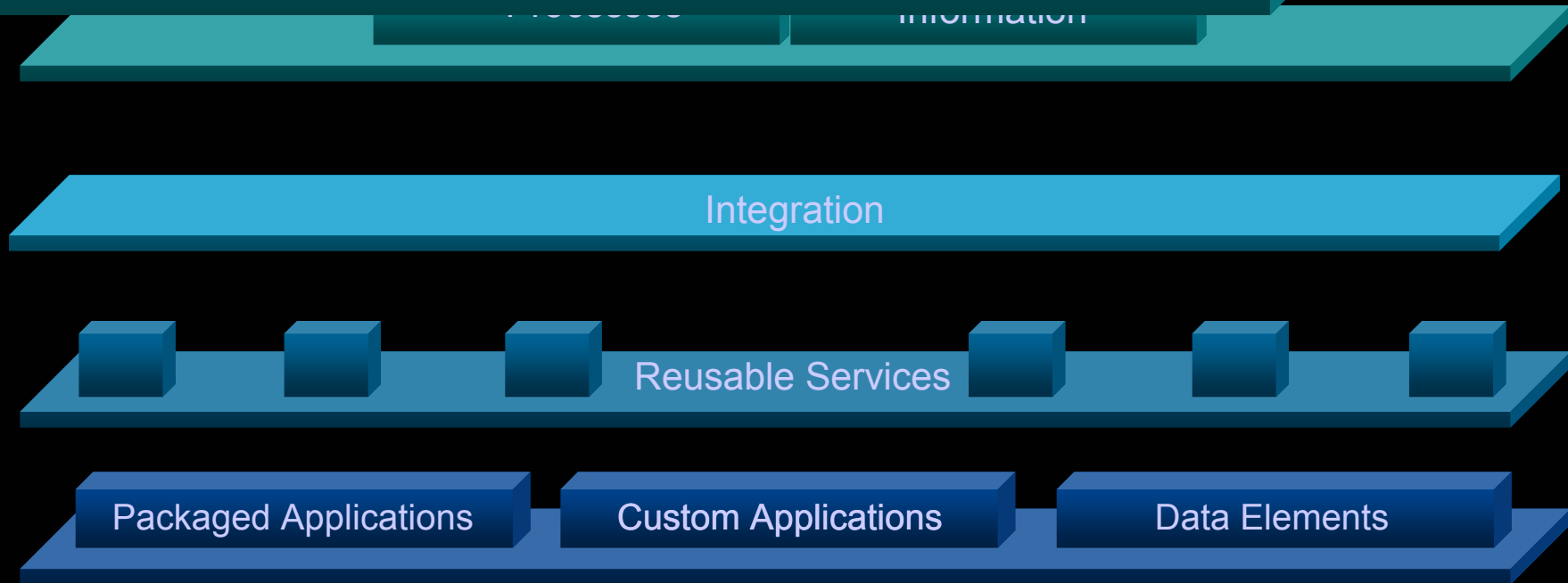
5 SOA Transformation occurs by vertically identifying the designated business process, establishing the various workflow and choreography issues, determining transformations, routings, process calls, collaborations, policies, rules, protocols, mediations, data processes, and ensuring a coordinated process flow. Building an SOA “horizontally” does not allow for these prerequisites

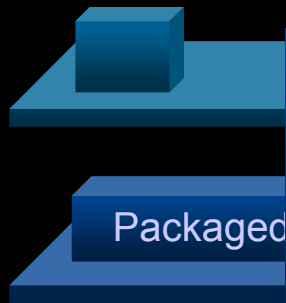
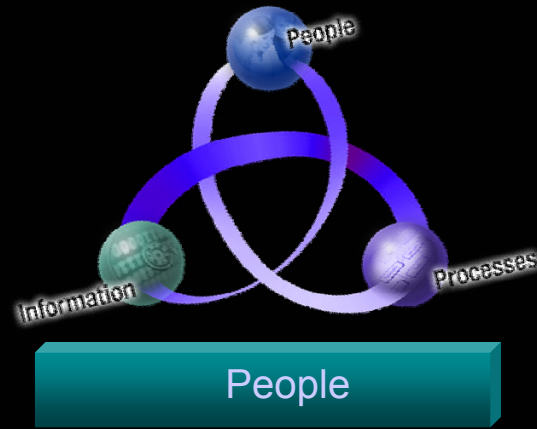


6 Beginning with a defined business process or set of process (composite application) the first step is to create the actual business scenario or “case”. In most instances business owners (internal) may have a defined set of procedures they choose to follow in the creation of new business processes, and in most companies there are multiple business “methodologies” employed by multiple owners. In all cases the requirements of a “governed” process is usually lacking. This an essential first step
 There are many methods available to “decompose” a business process, however to instantiate an SOA some level of Business Process Decomposition is required to ascertain the elements of the business requirement's)

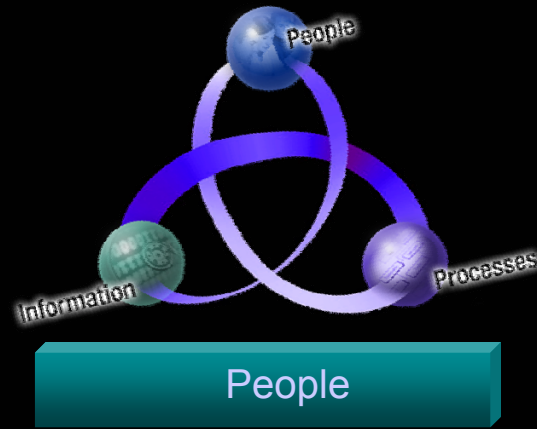


7 IBM's preferred methodology, as detailed by our Component Business Mapping or CBM allows for an extensive decomposition of a given business practice and enables a detailed assessment of the requirements called a "heat map". This precise mapping accommodates best practices in a given industry, and is used to populate the Business Process Modeler, the IBM preferred Business Modeling tool set. This tool will produce executable business components or elements and interfaces with the SOA Integration Framework, a comprehensive IBM SOA Workbench.

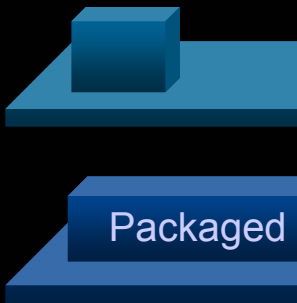
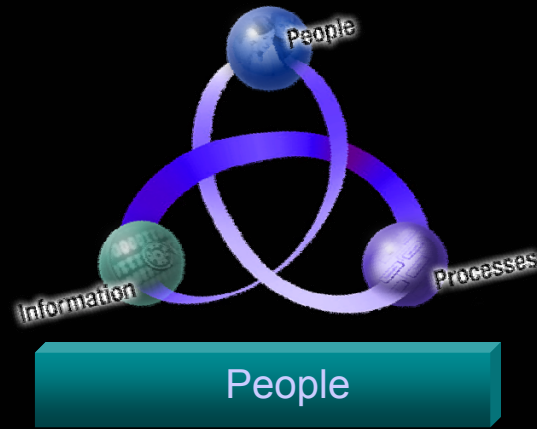




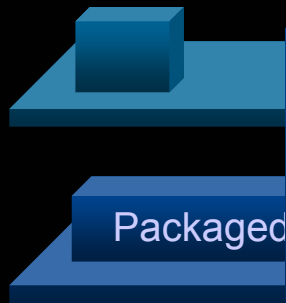
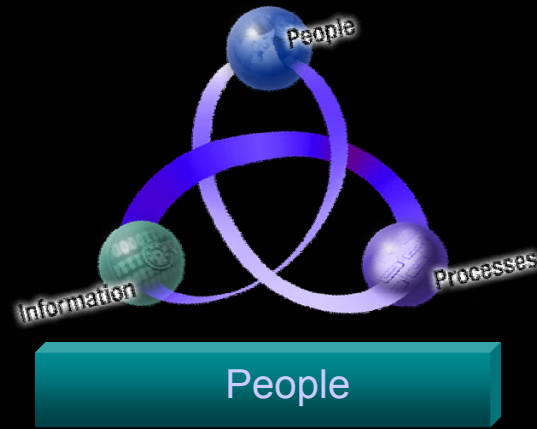
8 An Infrastructure challenge occurs as the need for “common services” becomes apparent; this “inside-out” model look at all the constraints of connecting to Legacy DBs, Main Frames, Application Environments, CRMs



9 A well practiced misnomer is in believing that the creation of a “common service” layer above the Legacy framework constitutes an SOA. In fact, it creates a set of WSDLs, XML objects, or other methods that “enable”, expose, or adapt the historical data, application or main frame environment. Necessary but not sufficient in the design of an SOA

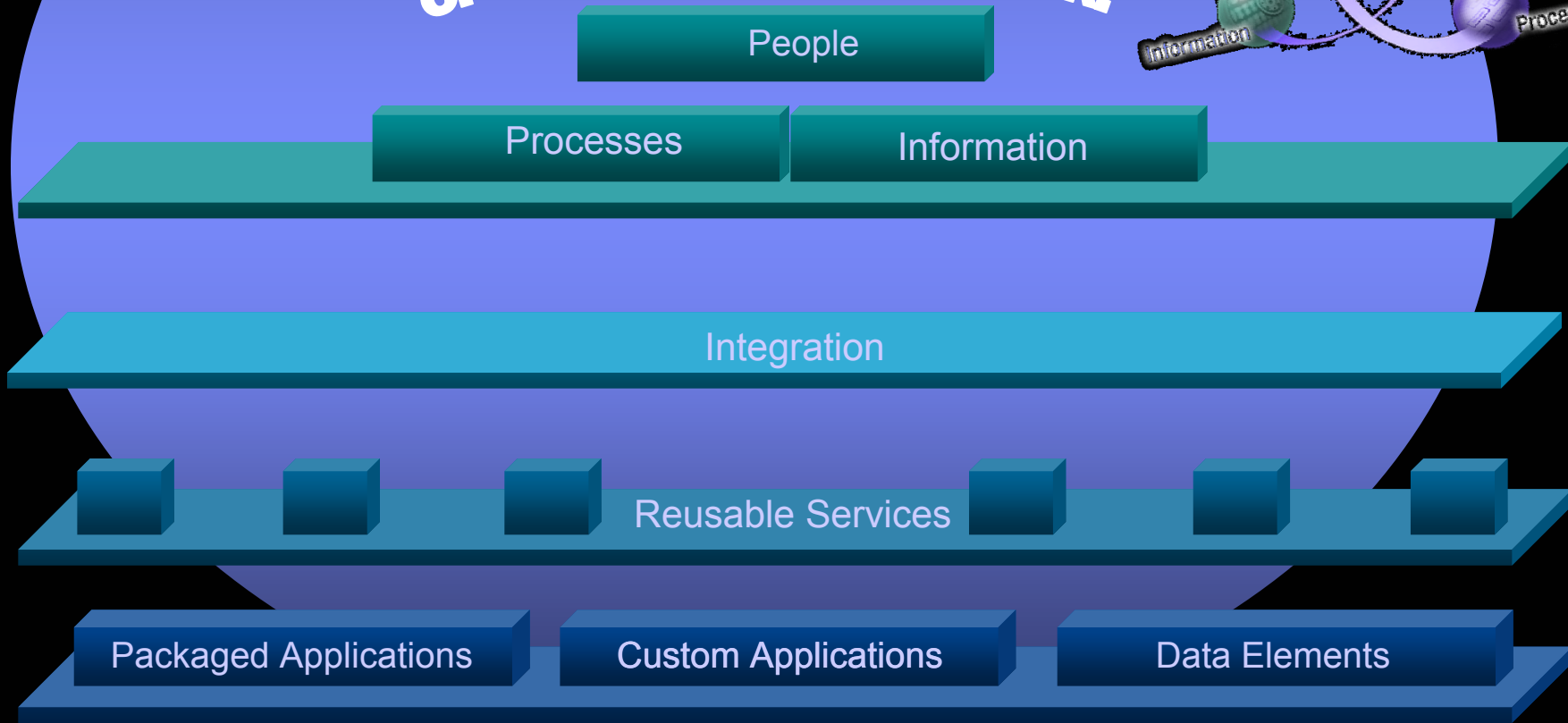
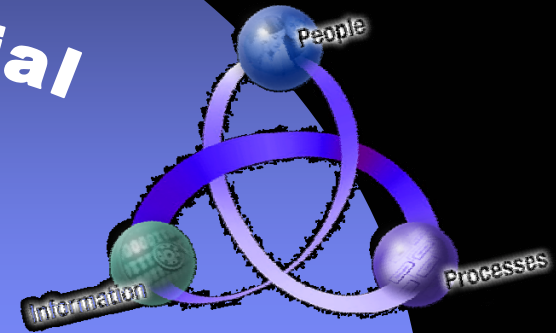


10 In the “enablement” of the legacy applications, data or mainframes the establishment of an adaptor and/or connector layer is critical, as it creates the first level of abstraction into the required systems. As is the case with Business process, these object or their output all require “management” to become effective residents of an SOA



11 There remains the need to also manage the actual infrastructure as it is integrated into the overall SOA framework.

Governance is a crucial constituent element of any SOA Framework.

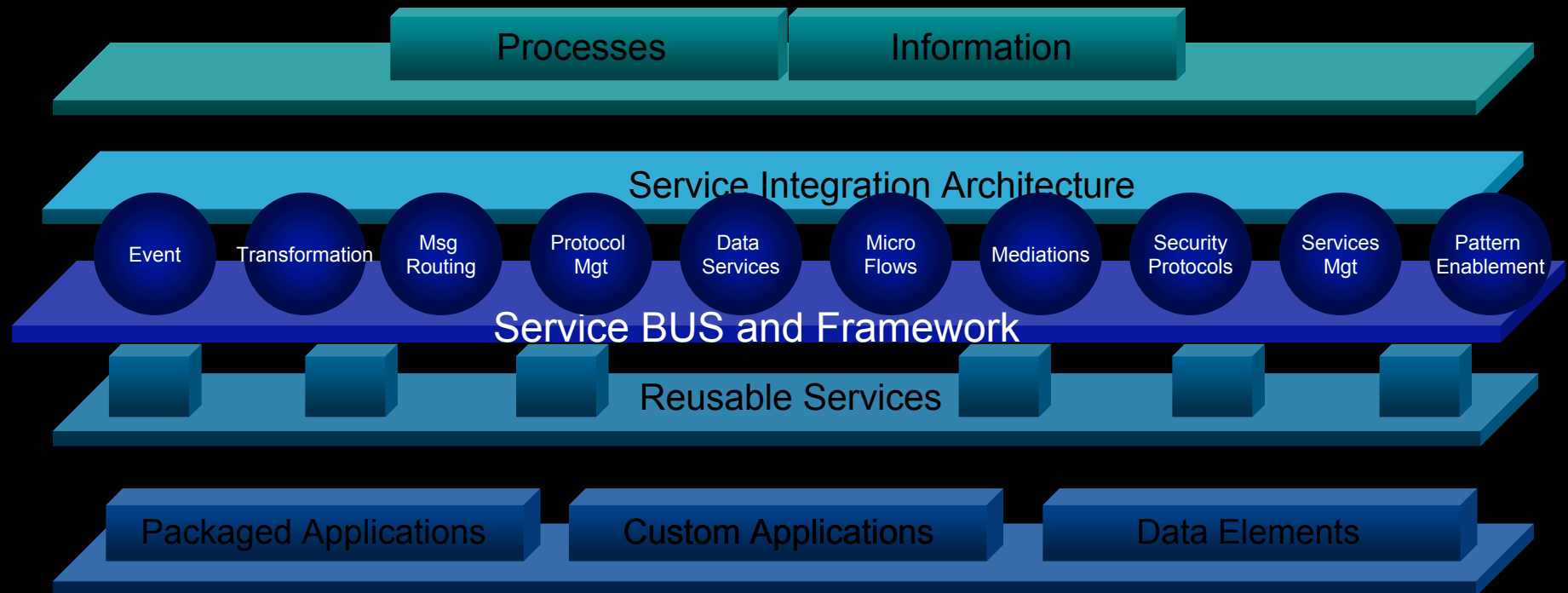
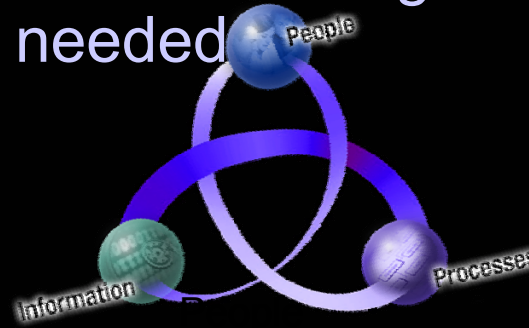




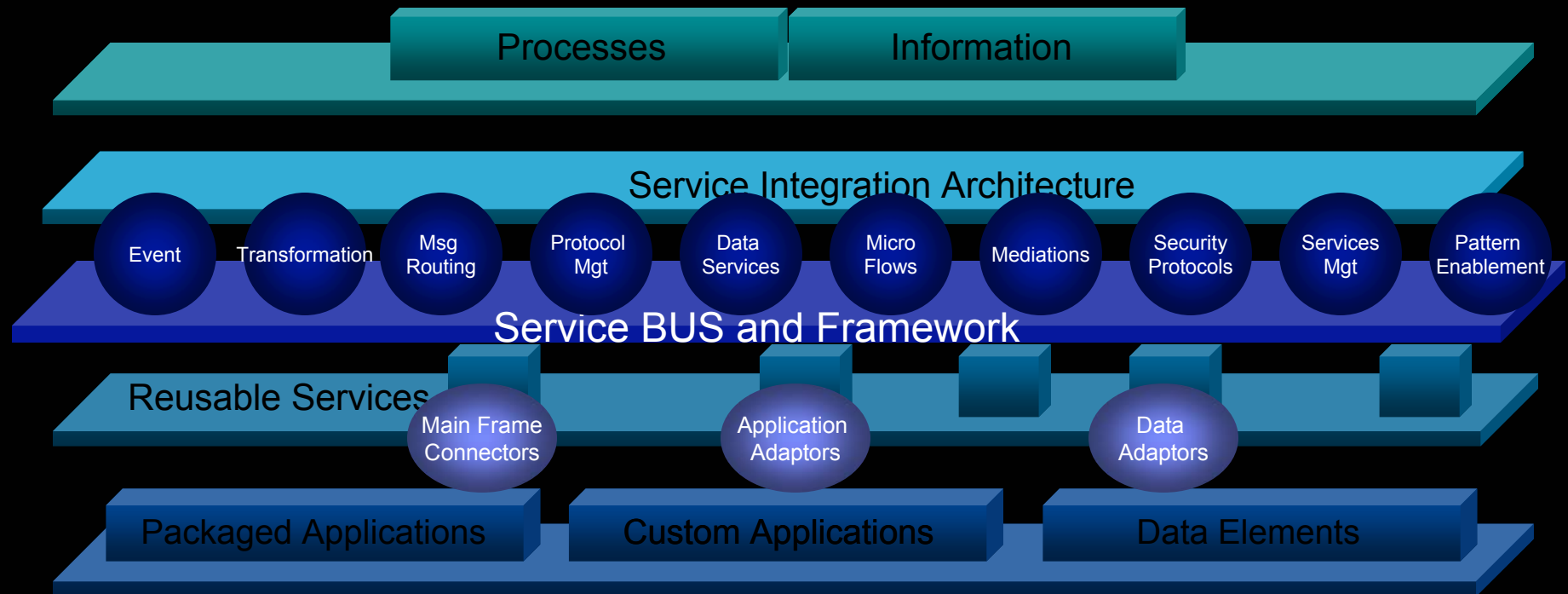
Governance is a crucial
constituent element
of any SOA

The final “backplane” crucial to any SOA Framework is Services Management. It is here that the Services registry, the Repository, the Patterns engine, the service templates are all tracked, managed, audited, changed, modified. Without fully integrate Services Management no approximation of an SOA will succeed.

Decomposing Business Processes deploying them through a Pattern Engine and executing them as needed utilizing the IBM ESB



Simultaneously, an adaptor and connector environment will exist to ensure complete connectivity to the application, data and mainframe environments. These “services” are semantically adapted to the services management

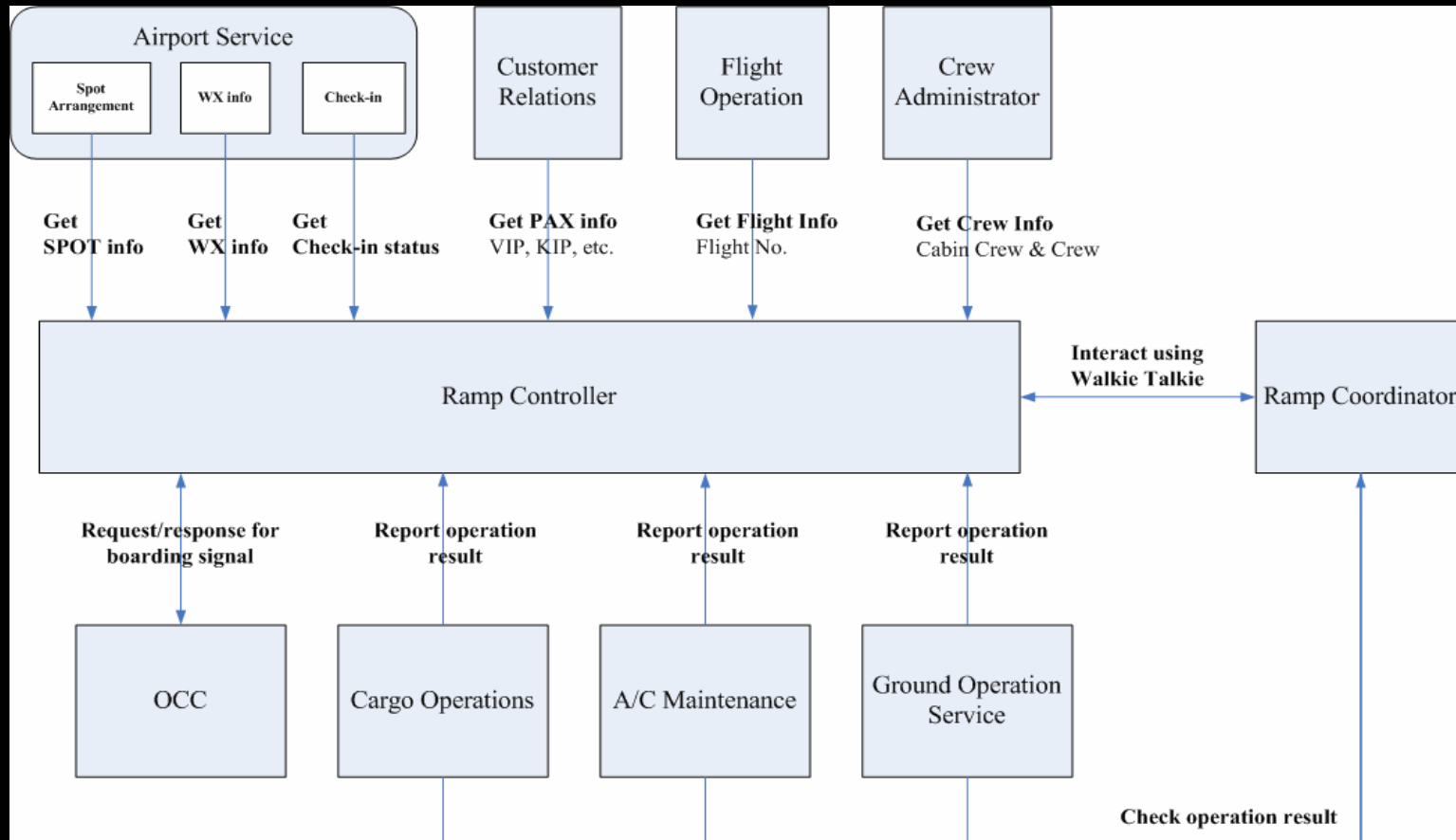




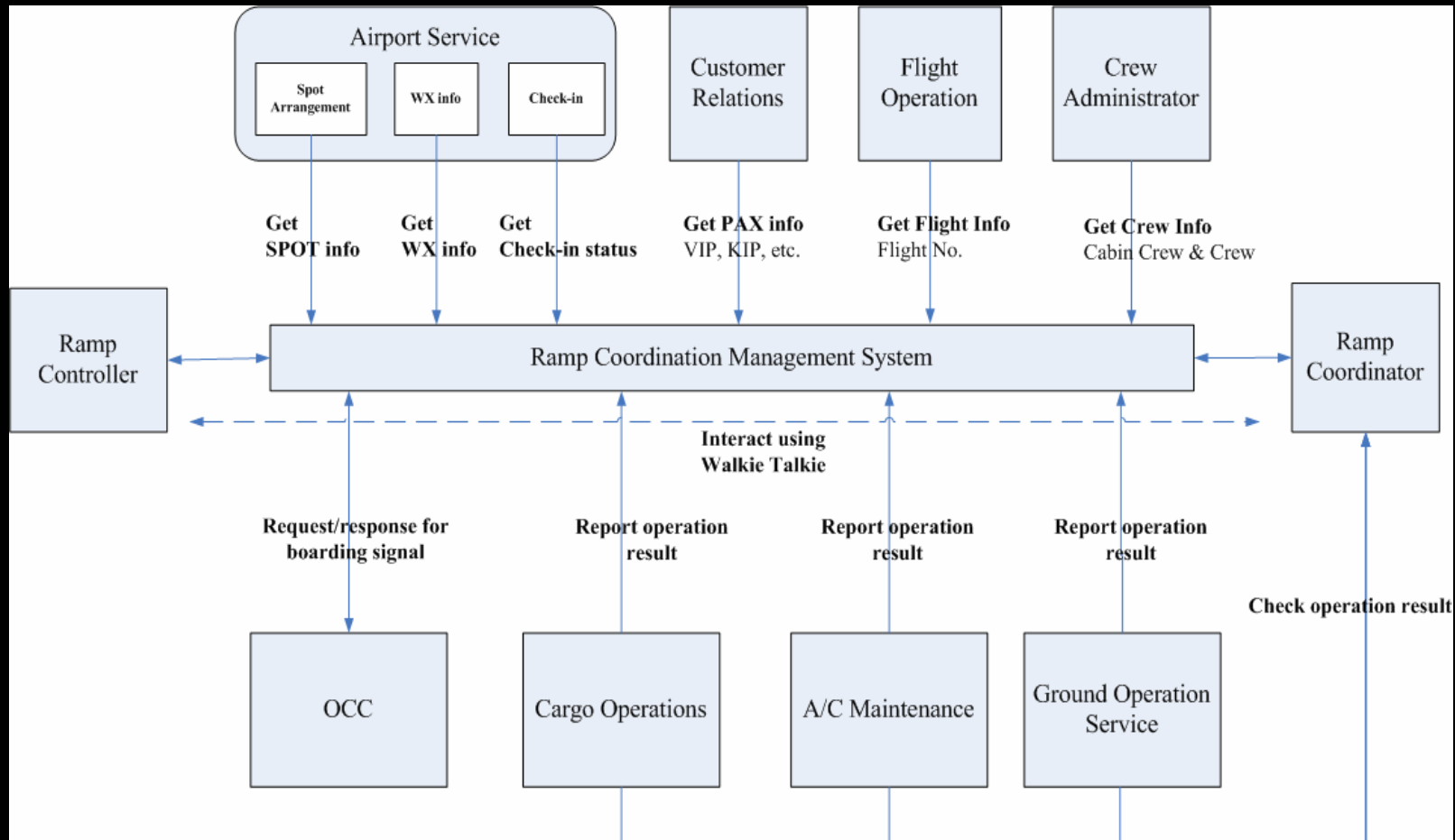
Korea Airline Project background

- This project was designed to demonstrate the feasibility of applying the SOA concept in the integration of a subset of the Ramp Coordination sub-processes within Flight Operations.

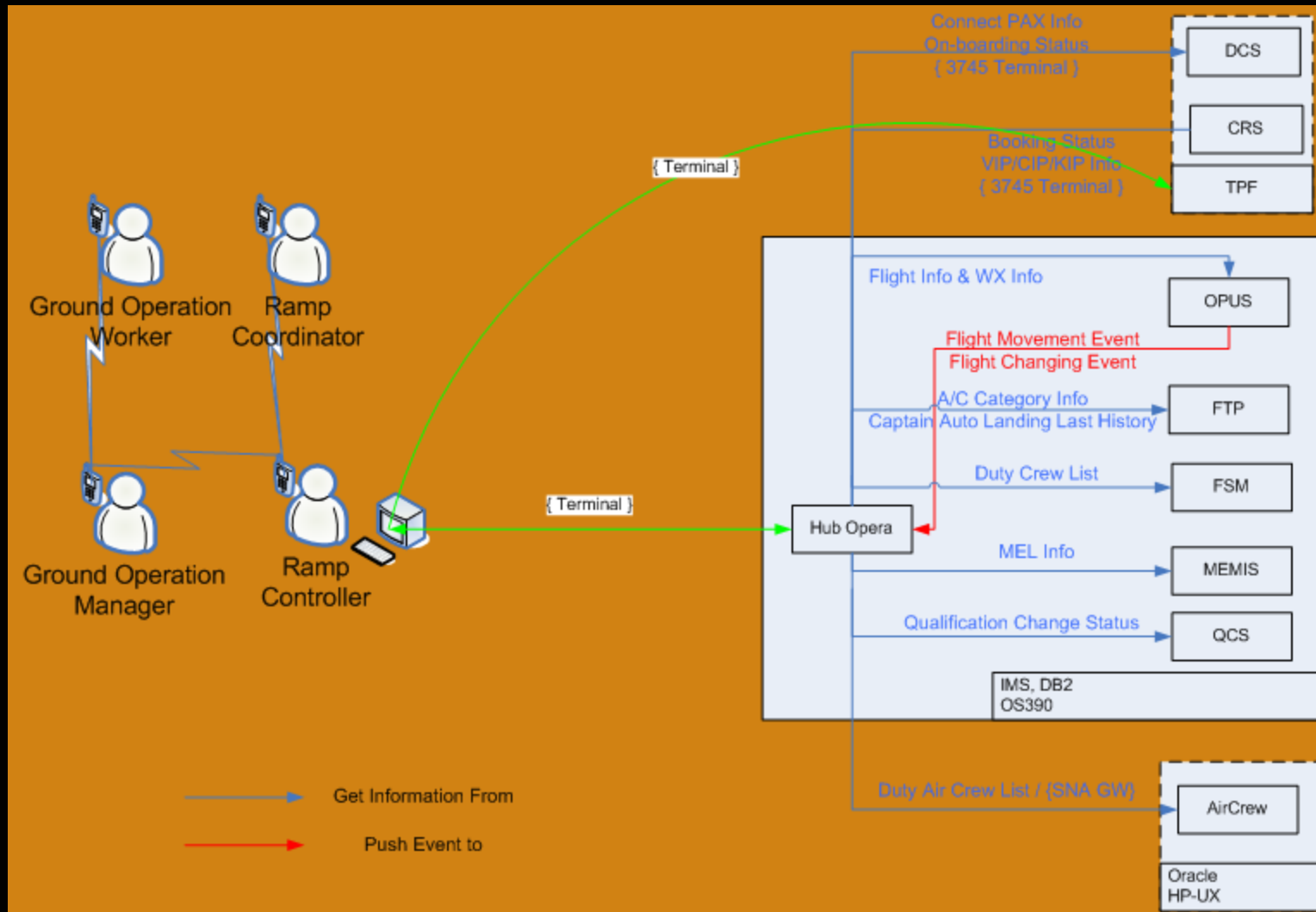
The Business Context



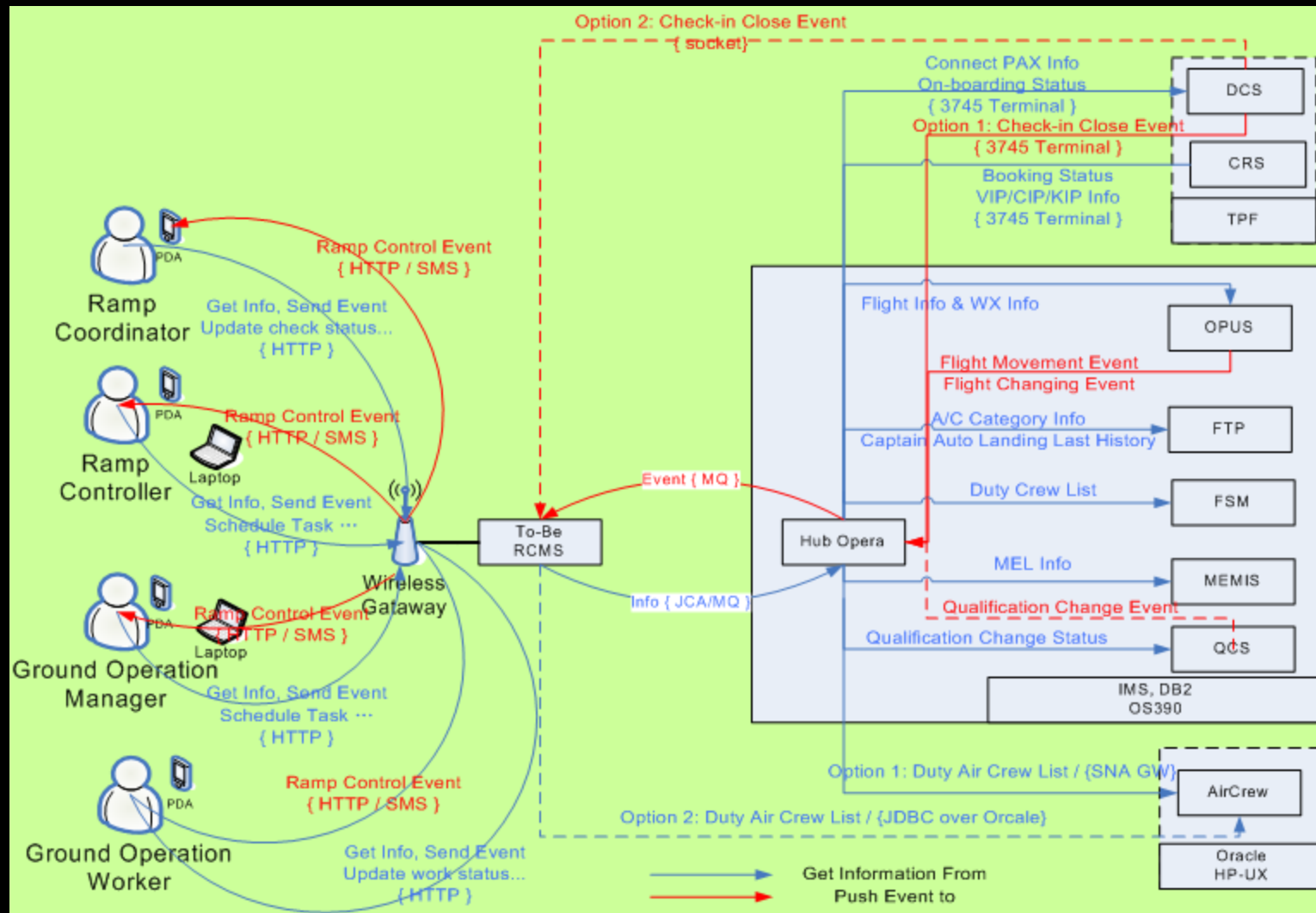
Resultant SOA Business Context



Existing IT Context



Planned SOA IT Context



Functional Requirements

- Business

- Develop a pilot system using SOA methodology by focusing on a selected “Ramp Coordination” process, which meets below function requirements:
 - Share the right information with ramp coordinators in a real-time way
 - RCMS_FUN_INFO_001: Ramp coordinator can get flight information when he/she needs
 - ...
 - Notify ramp coordinator the events in a real-time way
 - RCMS_FUN_EVENT_001: R/C gets notified the events of “check-in-close” event
 - ...

- Integration existing mainframe application to get information

- See the right table

Source of Information for Customer Care	Target Application Service to be integrated
OPUS	Flight information Weather information Flight movement and flight change event
FTP	A/C category information Captain auto landing latest history
FSM	Cabin crew list
MEMIS	MEL info
QCS	Qualification change status
DCS	Connect PAX information On-boarding status Check-in close event
CRS	Booking status VIP/CIP/KIP information
AirCrew	Duty cockpit crew list

Non-functional Requirements

- **Runtime Qualities**
 - Performance – not an issue per customer
 - Message payload is small – mostly are 600bytes and crew info is about 10K
 - With at most 50 concurrent users, the throughput demand is low
 - Scalability – not a focus per customer
 - Security – not a focus per customer
 - System management – not a focus per customer

- **Non Runtime Qualities**
 - Disaster Recovery – not in scope.
- **Business constraints**
 - High-Availability – There were no specific requirements given by customer
 - Volume Growth – There were no specific requirements given by customer

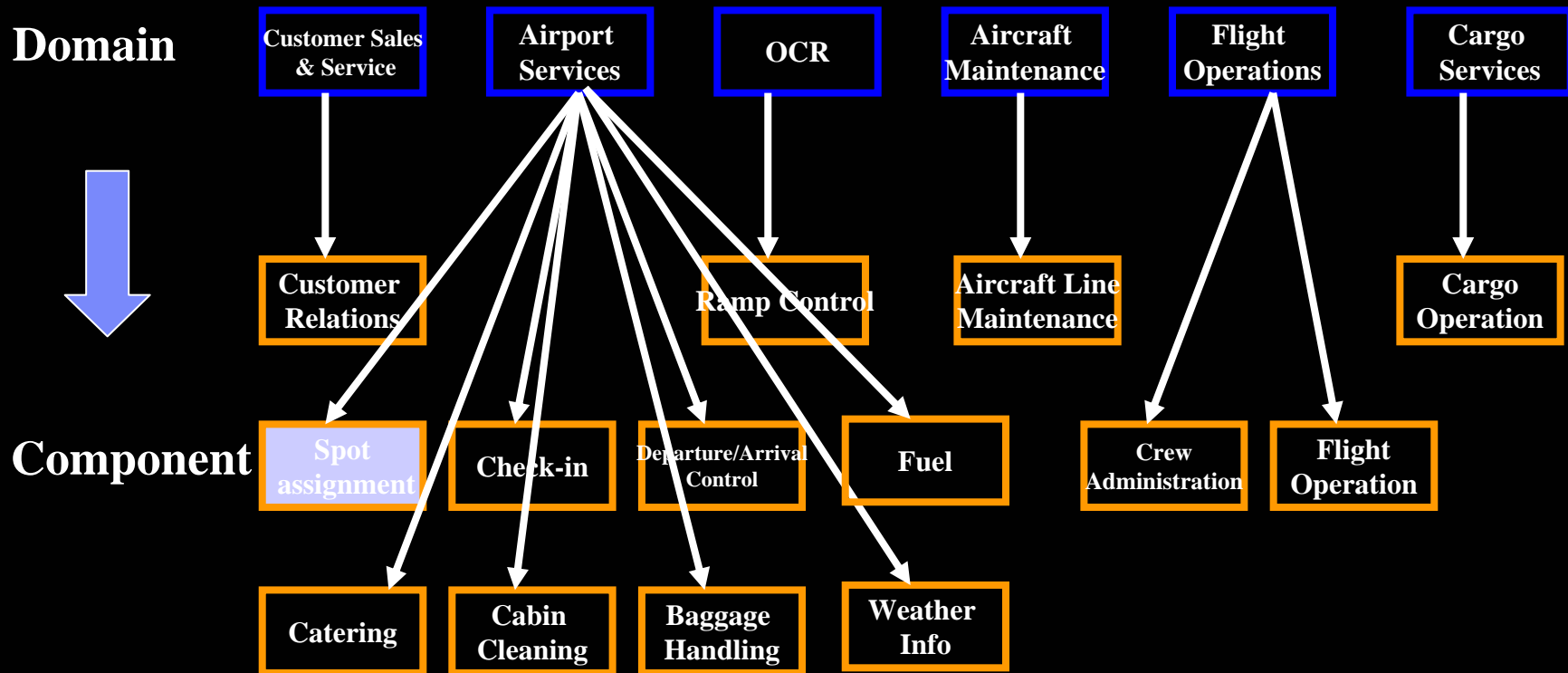


Prototype Demo

Mapping Business components for Ramp Coordination Perspective

IBM	Business Administration	Product Management	Customer Sales & Service	Airport Services	Aircraft Maintenance	Flight Operations	Business Partner Mgmt.	Cargo Services
Direct	Corporate Strategy	Brand Management	Customer Relationship Planning	Manpower Planning	Maintenance Strategy	Flight Planning	Alliance Strategy	Cargo Strategy
	Business Unit Planning	Product Development*	Distribution Strategy	Slot Management	Mid - long term Maintenance Scheduling		Partner Development	Cargo Product Development
	Financial Planning	Loyalty Program Development	Account Strategy		Engineering Configuration		JV & Product Development	
Control	Business Performance Mgmt	Pricing & Revenue Mgmt	Channel Tracking	Manpower Scheduling & Assignment	Maintenance Planning & Scheduling	Aircraft Assignment	Partner Value Tracking	Cargo Revenue Management
	Program Management & Tracking	Market Tracking	Sales Tracking	Spot Assignment	Manpower Planning	Crew Administration	Alliance Value Tracking	Cargo Network & Scheduling
	Legal	Market Research Oversight	Loyalty Program Administration	Station Operational Performance	Technical Publications Management	Flight Monitoring		
	Human Resources Management	Campaign Administration		Ramp Control	Ground Support Equipment Management	Operational Performance		
	Tax, Treasury & Risk Management			Station Resource Management		System Resource Management		
Execute	Systems*	Product Implementation	Call Center Reservations	Check-in	Engineering Design	Flight Execution	Code share Administration	Freight Sales
	External Relations*	Marketing Communications	Web Direct Reservations	Departure Arrival Control	Material Logistics	Flight Services	Revenue Sharing Administration	Cargo Operations
	Indirect Procurement		Sales Execution	Catering	Aircraft Heavy Maintenance	Flight Reporting		Billing & Collections
	Revenue Accounting		Fulfillment/Reporting	Cabin Cleaning	Aircraft Line Maintenance			Cargo Accounting
	Corporate Accounting		CVA Administration	Planeside Services	Component Repair & Overhaul			Customer Service
	Corporate Communications		Customer Relations	Baggage Handling	Engine Repair & Overhaul			
			Lounge Services					

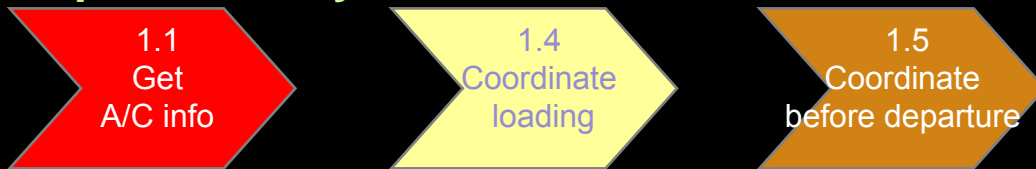
From Business Domain to Ramp Coordination Business Components



Typical Business Process for Ramp Coordination

0 Ramp Coordination

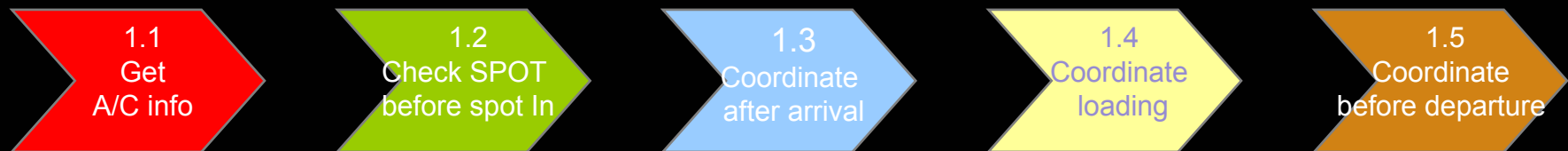
Departure Only



Arrival Only

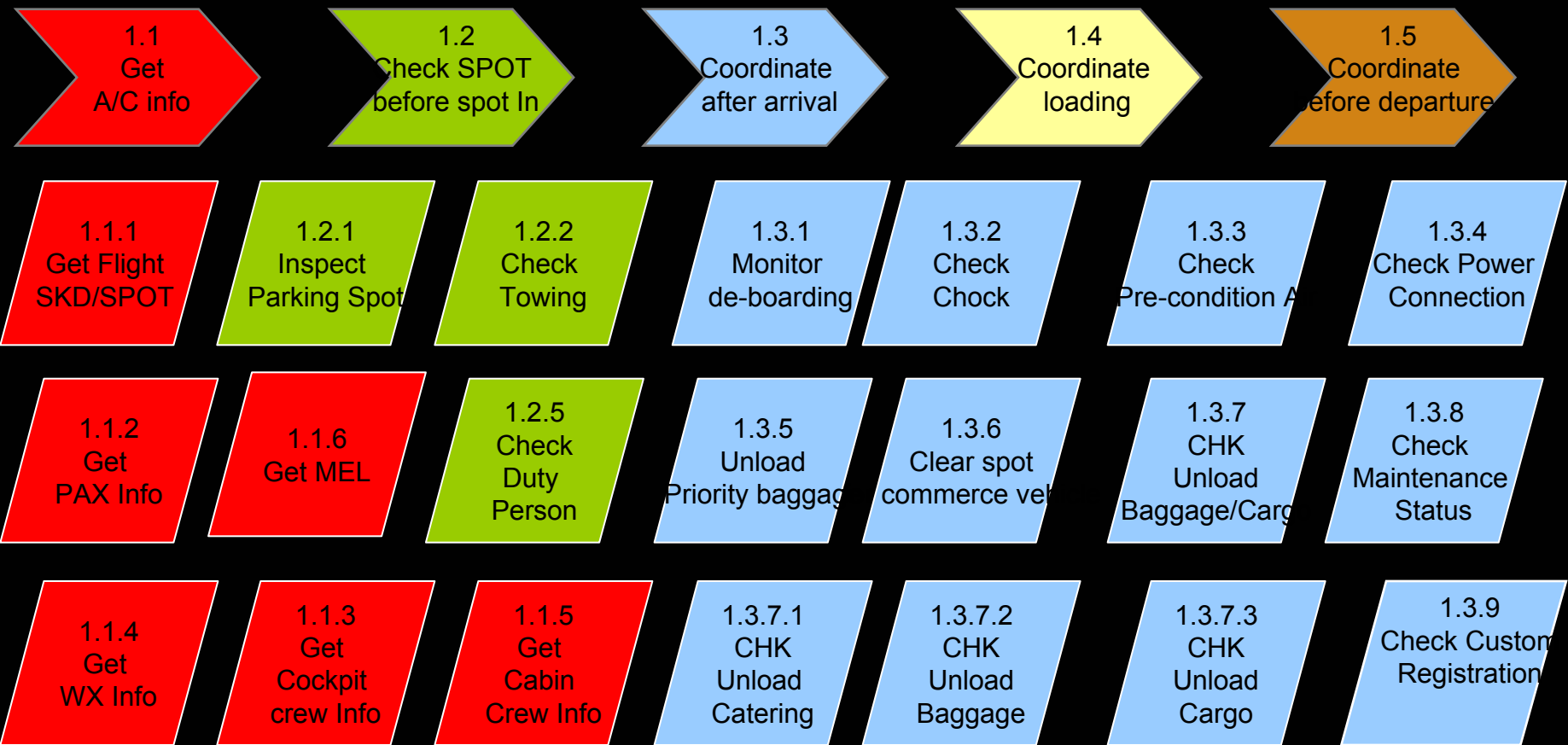


Short Turn Around



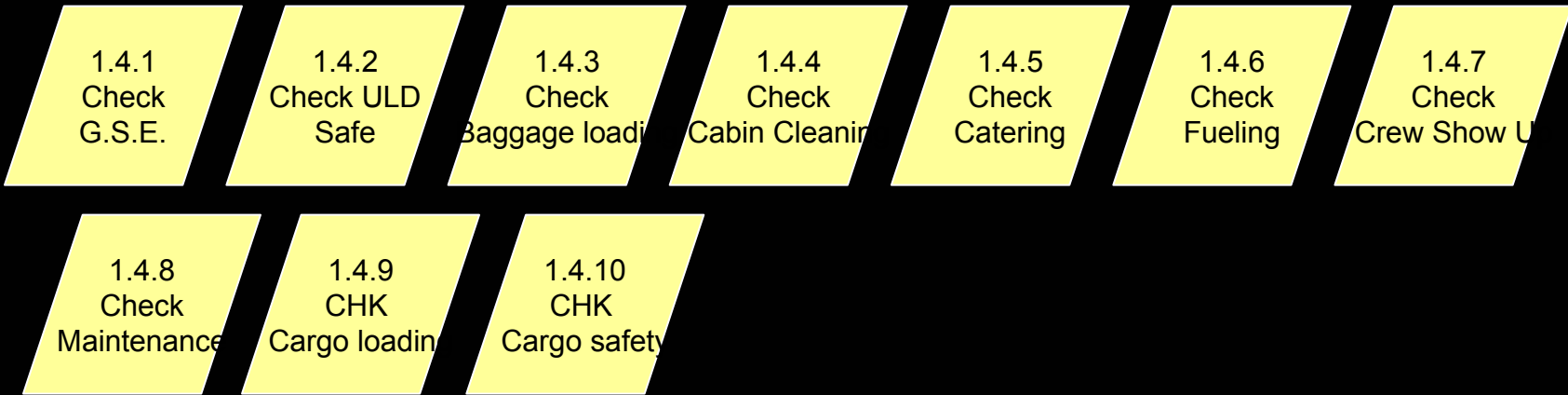
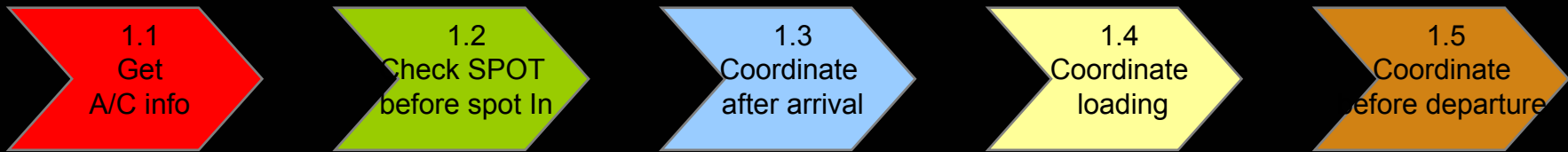
Ramp Coordination – Short Turn Around

0 Ramp Coordination

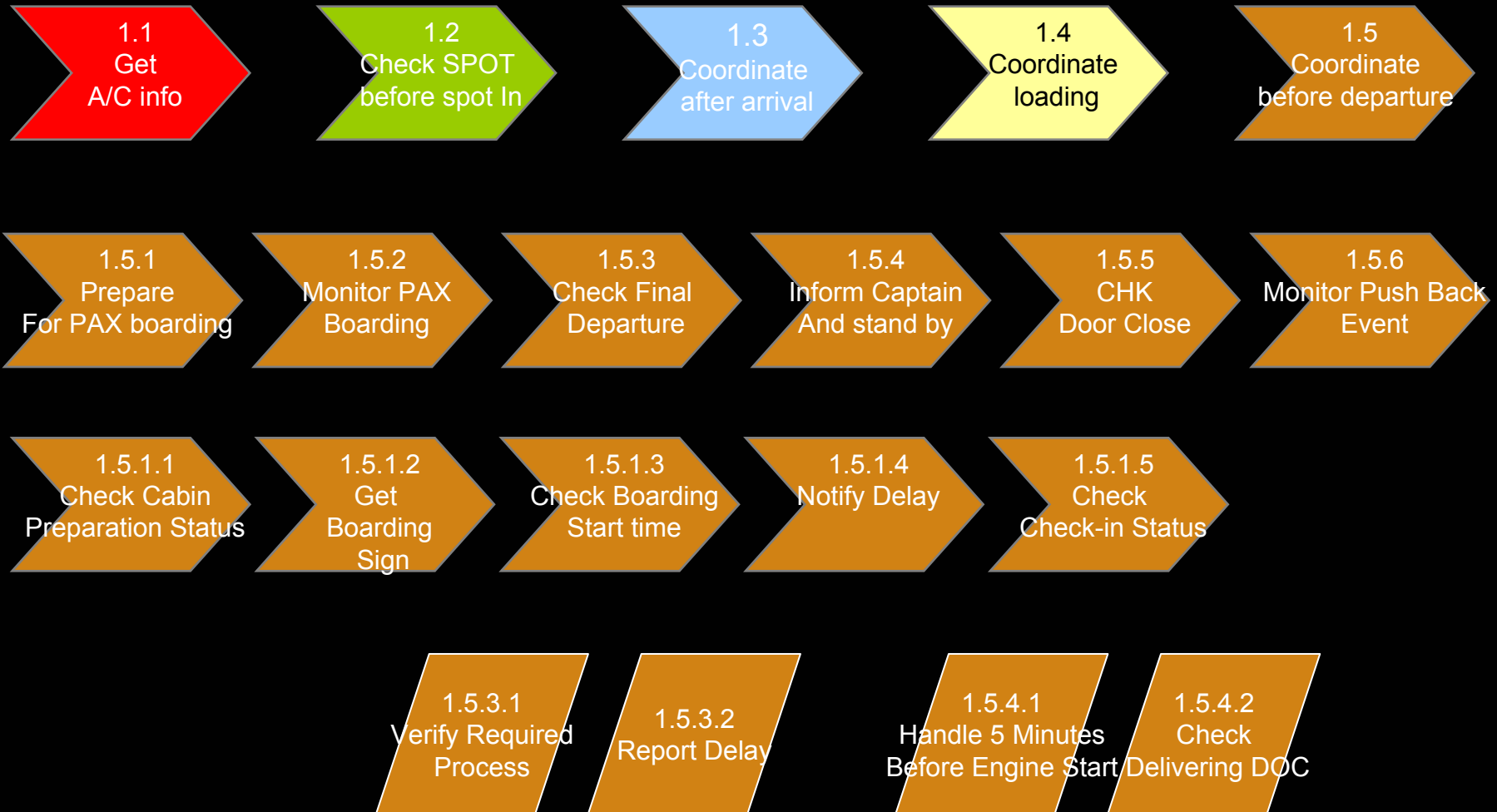


Coordinate Loading

0 Ramp Coordination



Coordinate Before Departure



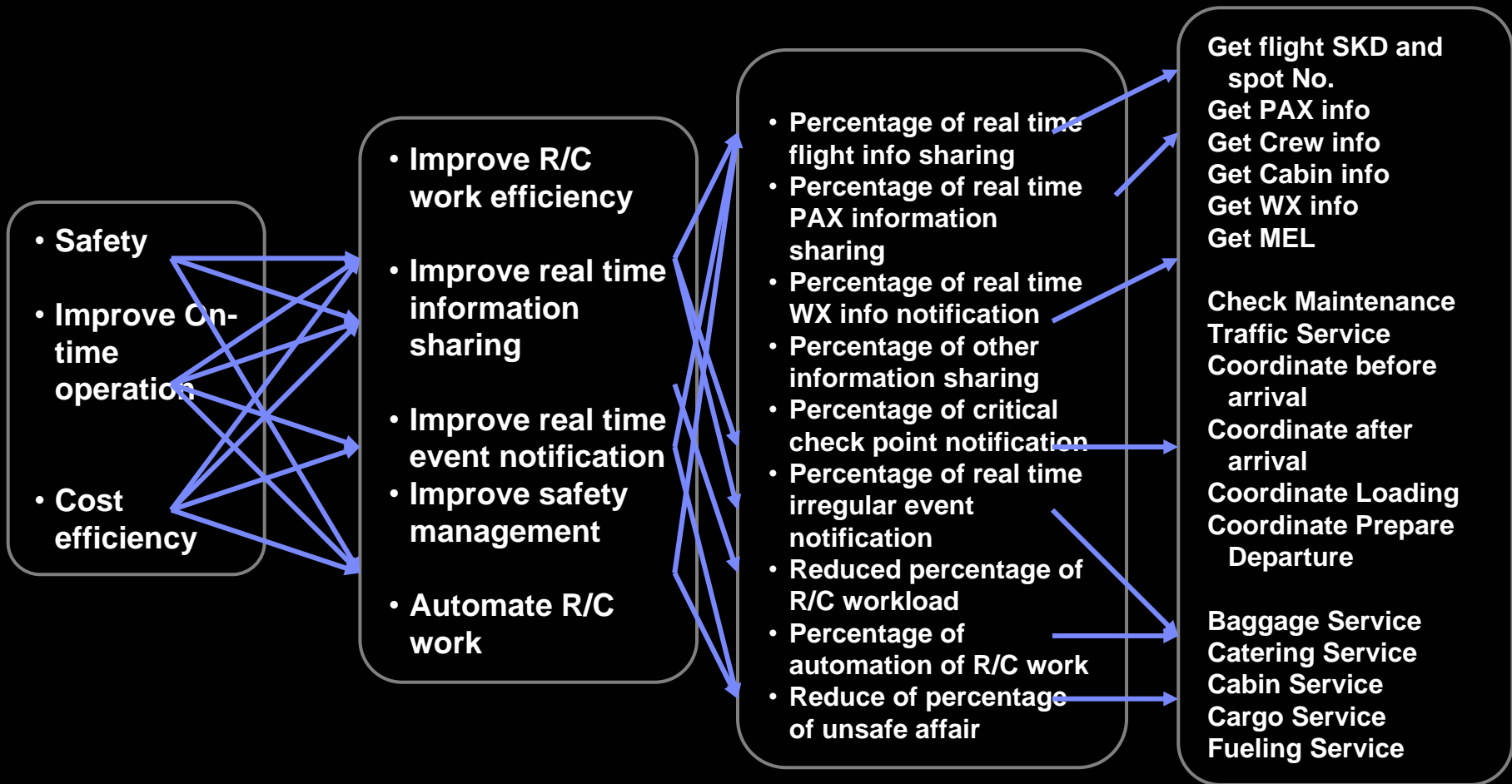
Align Service With Business Goals

Business Goal

Sub Goals

Key performance indicator

Related Services



Service Portfolio

1.1 Get Flight Info

- 1.1.1 Get Flight SKD and spot No.
- 1.1.2 Get PAX info
- 1.1.3 Get WX info
- 1.1.4 Get Crew info
- 1.1.5 Get Cabin info
- 1.1.6 Get MEL

1.2 Check SPOT before spot In

- 1.2.1 Inspect parking spot
- 1.2.2 Check tow-in
- 1.2.4 Check duty person

1.3 Coordinate after arrival

- 1.3.1 Monitor de-boarding
- 1.3.2 Check chock status
- 1.3.3 Check pre-conditioned air
- 1.3.4 Check power connection
- 1.3.5 Monitor priority baggage unloading
- 1.3.6 Clear spot for commerce vehicle
- 1.3.7 Monitor Unloading
 - 1.3.7.1 CHK Unload Catering
 - 1.3.7.2 Monitor baggage unloading
 - 1.3.7.3 Monitor cargo unloading
- 1.3.8 Check A/C maintain status
- 1.3.9 Check Custom Registration

1.4 Coordinate Loading

- 1.4.1 Check Loading equipment safety
- 1.4.2 Check ULD Safety
- 1.4.3 Check Loading baggage
- 1.4.6 Check Fueling
- 1.4.5 Check Catering
- 1.4.4 Check Cabin Cleaning
- 1.4.7 Check Crew Show Up
- 1.4.8 Check Maintenance
- 1.4.9 CHK Cargo loading
- 1.4.10 CHK Cargo Safety

1.5 Coordinate Prepare Departure

- 1.5.1 Check before PAX boarding
 - 1.5.1.1 Check Cabin Preparation Status
 - 1.5.1.2 Get Boarding Sign
 - 1.5.1.3 Check Boarding Start time
 - 1.5.1.4 Notify Delay
 - 1.5.1.5 Check Check-in Status
- 1.5.2 Monitor PAX Boarding
- 1.5.3 Check Final Departure
- 1.5.4 Inform Captain And stand by
 - 1.5.4.1 Prepare for engine start
 - 1.5.4.2 Check Delivering DOCs
- 1.5.5 CHK Door Close
- 1.5.6 Monitor Push Back Event

Service Hierarchy

Flight Operation

- 1.1.1 Get flight SKD and spot No.

Customer Relations

- 1.1.2 Get PAX info

Crew Administration

- 1.1.4 Get Crew info
- 1.1.5 Get Cabin info

Weather Info Service

- 1.1.3 Get WX info

Maintenance department

- 1.1.6 Get MEL
- 1.3.8 Check Maintenance
 - 1.3.8 Check A/C maintain status
 - 1.4.8 Check Maintenance

Departure/Arrival Control

- 1.5.1.2 Traffic Service
 - 1.5.1.2 Get Boarding Sign
 - 1.5.1.4 Notify Delay
 - 1.5.1.5 Check Check-in Status
 - 1.5.4.2 Deliver DOCs

Ramp Control

•1.2 Coordinate before arrival

- 1.2.1 Inspect parking spot
- 1.2.2 Check tow-in
- 1.2.4 Check location of duty person

•1.3 Coordinate after arrival

- 1.3.1 Check location of duty person
- 1.3.2 Check chock status
- 1.3.3 Check pre-conditioned air
- 1.3.4 Check power connect
- 1.3.5 Clear spot for commerce vehicle
- 1.3.7 Monitor PAX/Crew de-boarding
 - 1.3.7.1 monitor PAX de-boarding
 - 1.3.7.2 monitor Crew de-boarding

•1.4 Coordinate Loading

- 1.4.1 Check Loading equipment safety
- 1.4.2 Check ULD Safety
- 1.4.7 Check Crew Show Up

•1.5 Coordinate Prepare Departure

- 1.5.1 Check before PAX boarding
 - 1.5.1.2 Get Boarding Sign

Service Hierarchy (Continue)

Ramp Control (Continue)

- 1.5.2 Monitor PAX Boarding
- 1.5.3 Check Final Departure
- 1.5.4 Prepare for engine start
- 1.5.5 CHK Door Close
- 1.5.6 Monitor Push Back Event

Ground Operation

- **1.3.7 Baggage Service**
 - 1.3.7.1 Monitor baggage unloading
 - 1.4.3 Check loading baggage
- **1.3.9 Catering Service**
 - 1.3.9 Monitor catering unloading
 - 1.4.5 Check Catering
- **1.4.4 Cabin Service**
 - 1.4.4 Check Cabin Cleaning
 - 1.5.1.1 Check Cabin Preparation Status

Ground Operation (Continue)

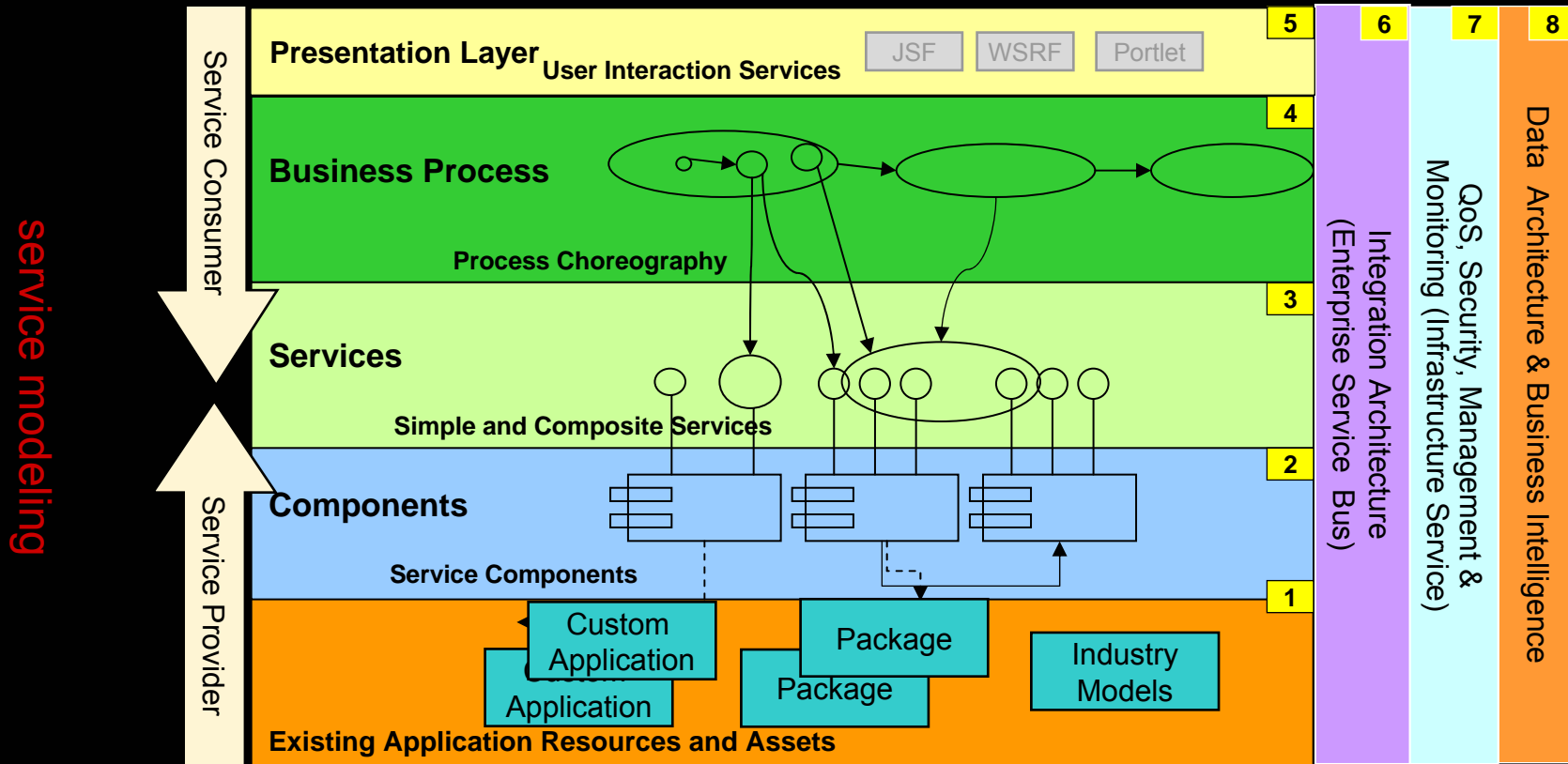
- **1.4.9 Cargo Service**
 - 1.3.7.2 Monitor cargo unloading
 - 1.4.9 CHK Cargo loading
 - 1.4.10 CHK Cargo Safety
- **1.4.6 Fueling Service**
 - 1.3.9 Check Custom Registration
 - 1.4.6 Check Fueling

Candidate Components to Implement Services

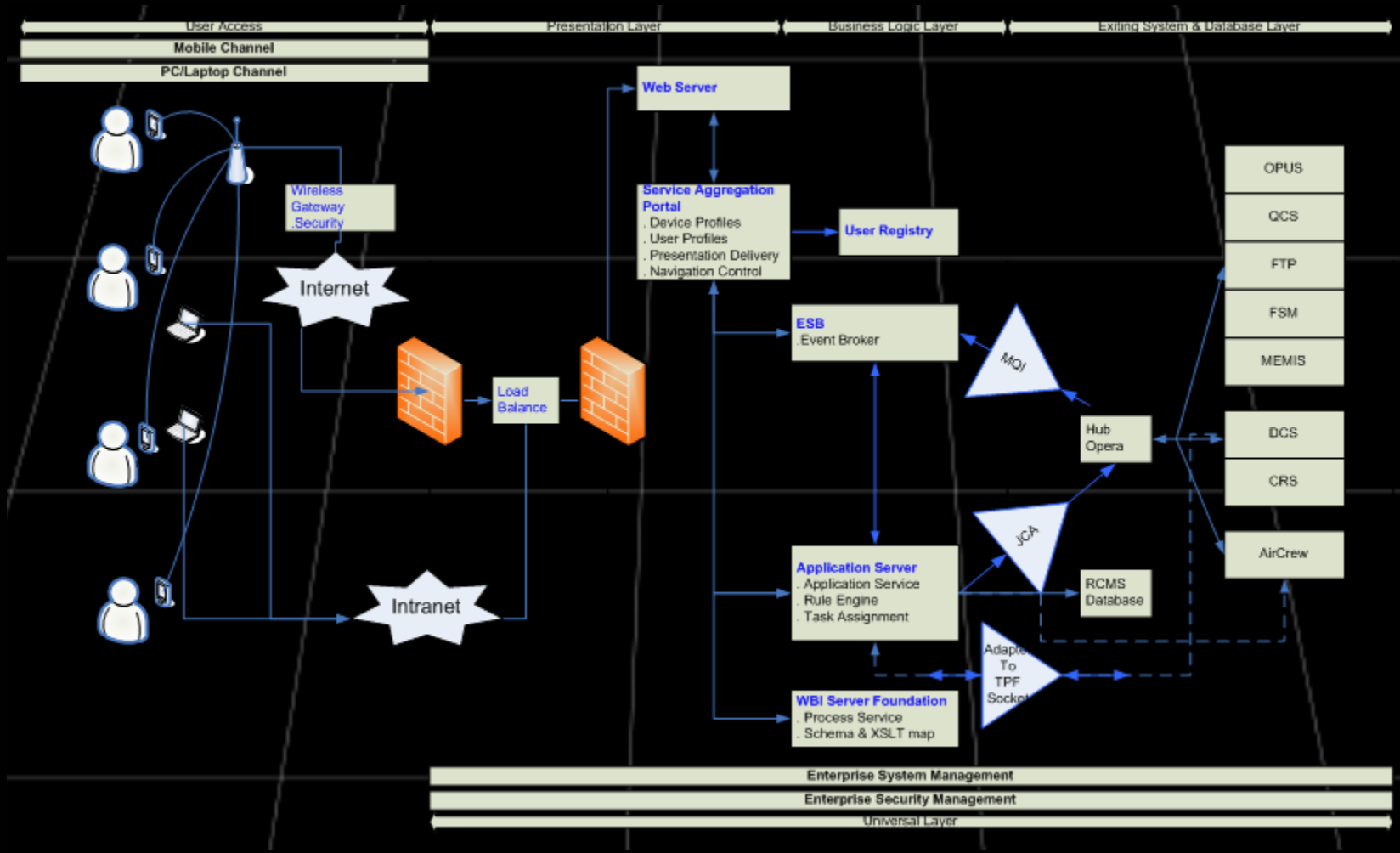
- UI components
- Common business objects and data transformation services
- Ramp Coordinator Activity Management (Note: for major rules)
 - Activity state persistence
- Ramp Coordinator Flight assignment (Note: fake code)
- Meta-data management
 - Business rules for state machine
 - Other configuration data
- Infrastructure components like ESB for messaging and event pub/sub, adapters and connectors for EIS applications running on TPF, IMS and HP_UX
 - Adapters (and connectors) to connect existing EIS application and resources
- User management (Note: fake code for authorization)

What does an SOA conceptually look like? At the heart of the SOA is the Service Model that defines services and components that realize them.

Decomposition
Separation of Concern



Korea Air Architecture Overview



Concept View

UI Services w/ (Multi-channel Access)

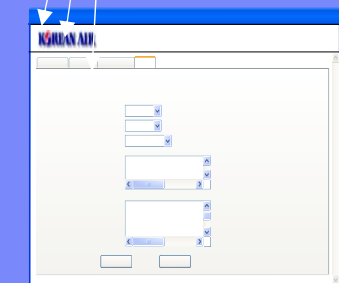
For Coordinator

- 1.2 Coordinate before arrival
- 1.3 Coordinate after arrival
- 1.4 Coordinate Loading
- 1.5 Coordinate Unloading

M

Ground Ops

- 1.3.7 Baggage Service
- 1.3.9 Catering Service
- 1.4.4 Cabin Service
- 1.4.9 Cargo Service
- 1.4.6 Fueling Service



Information Service

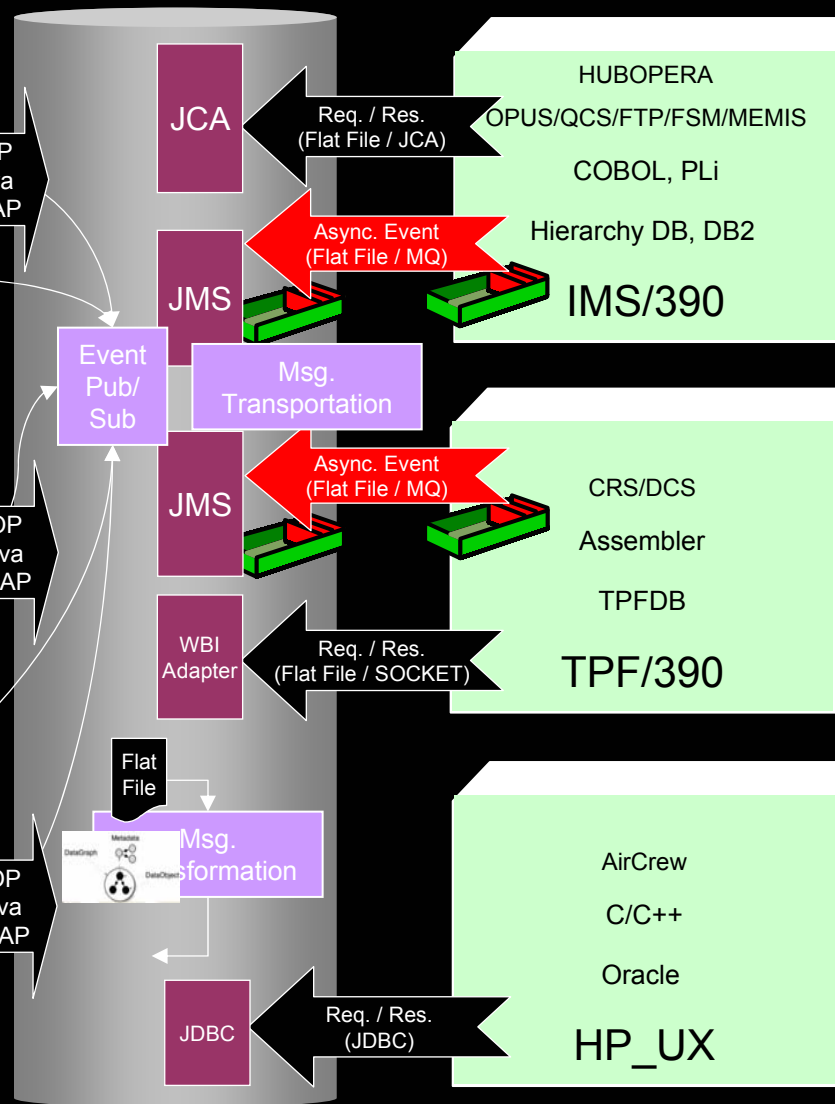
- 1.1.1 Get flight SKD and Spot No.
- 1.1.2 Get FAX Info
- 1.1.3 Get WX Info
- 1.1.3 Get
- 1.1.4 Get
- 1.1.6 Get

Process Service

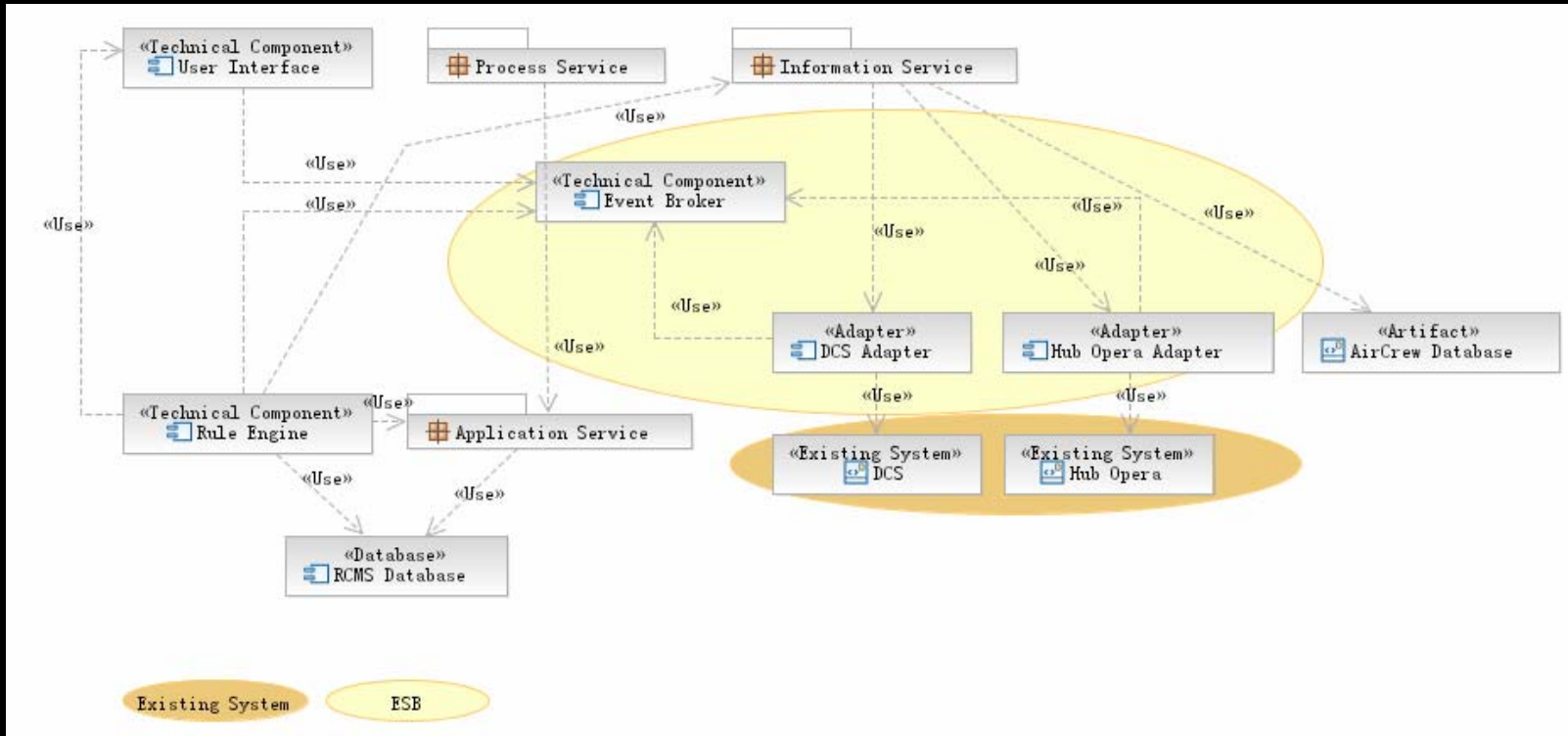
- Ramp Control Process:
- Arrival/Departure
- Arrival Only
- Departure Only

New Application Service

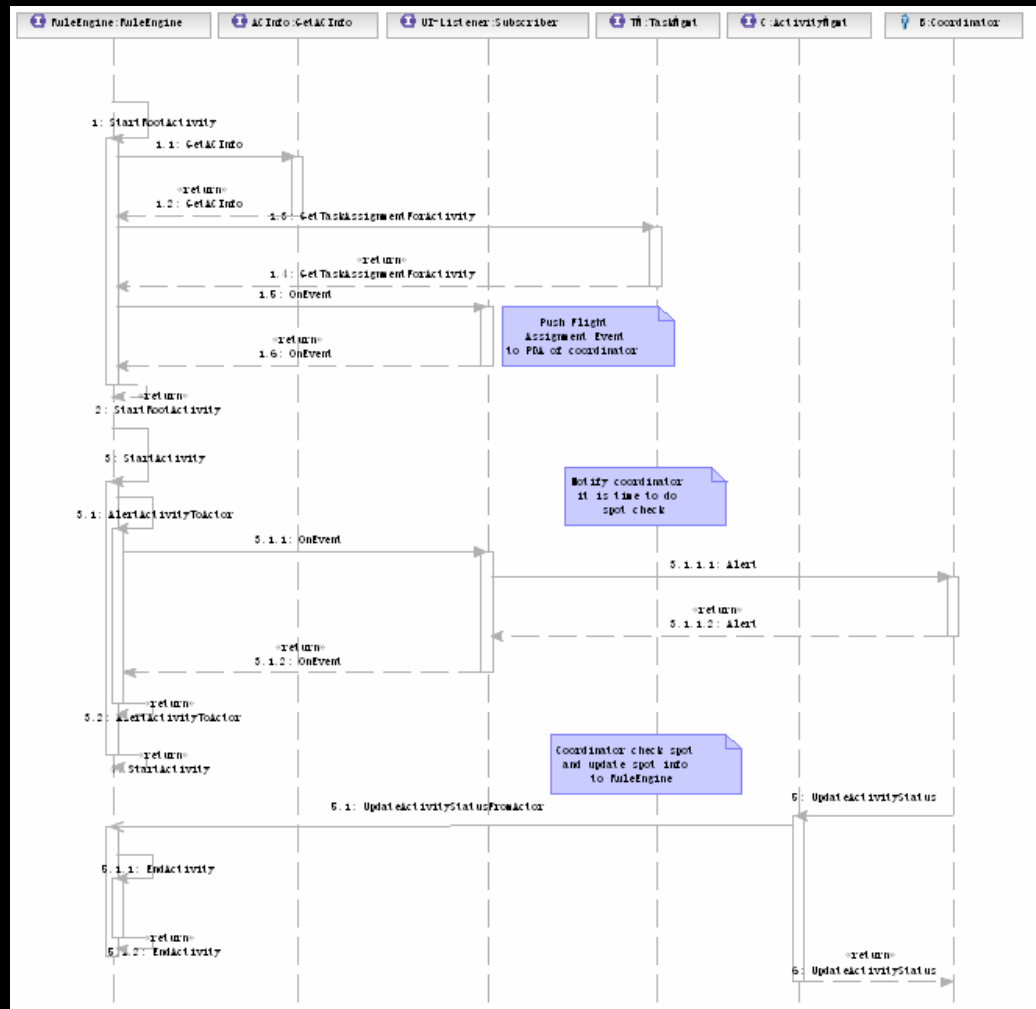
- Assign Coordinator
- Coordinator Activity Mgmt



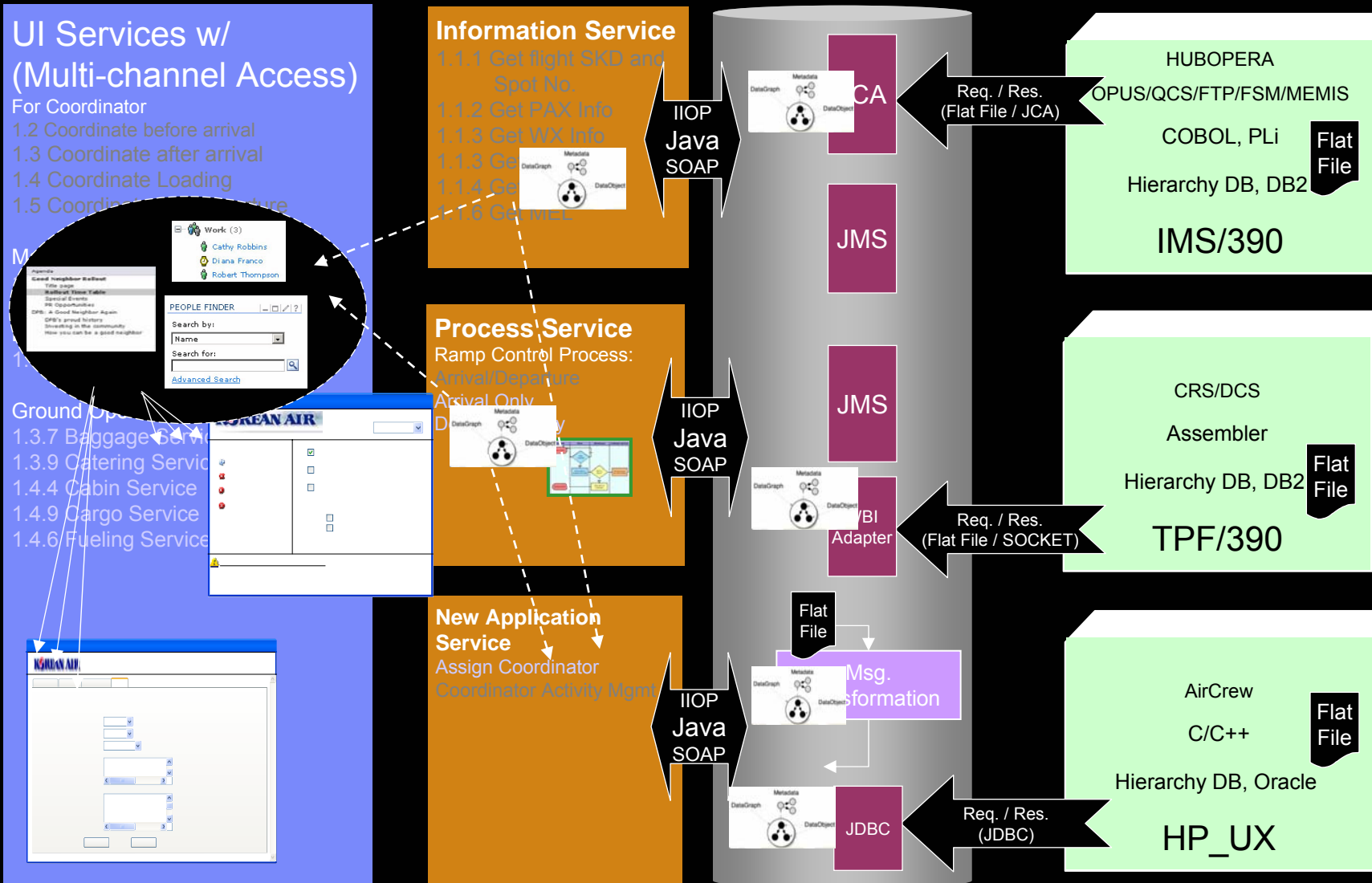
Components



Sequence Flow



How real-time information sharing and event notification are supported



How real-time information sharing and event notification are supported (Cont'd)

UI Services w/ (Multi-channel Access)

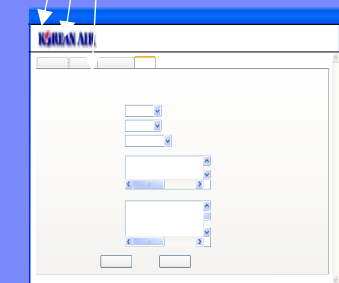
For Coordinator

- 1.2 Coordinate before arrival
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- 1.4 Coordinate Loading
- 1.5 Coordinate Unloading

M

Ground Ops

- 1.3.7 Baggage Service
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Information Service

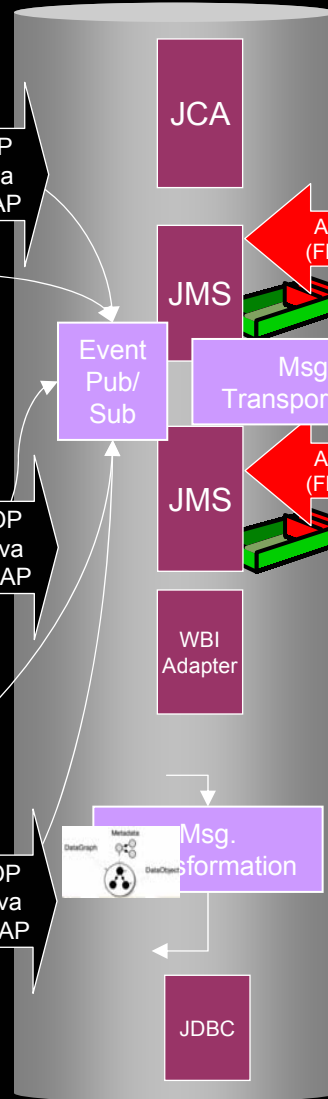
- 1.1.1 Get flight SKD and Spot No.
- 1.1.2 Get FAX Info
- 1.1.3 Get WX Info
- 1.1.3 Get ...
- 1.1.4 Get ...
- 1.1.6 Get ...

Process Service

- Ramp Control Process:
- Arrival/Departure
- Arrival Only
- Departure Only

New Application Service

- Assign Coordinator
- Coordinator Activity Mgmt



HUBOPERA
 OPUS/QCS/FTP/FSM/MEMIS
 COBOL, PLi
 Hierarchy DB, DB2
IMS/390

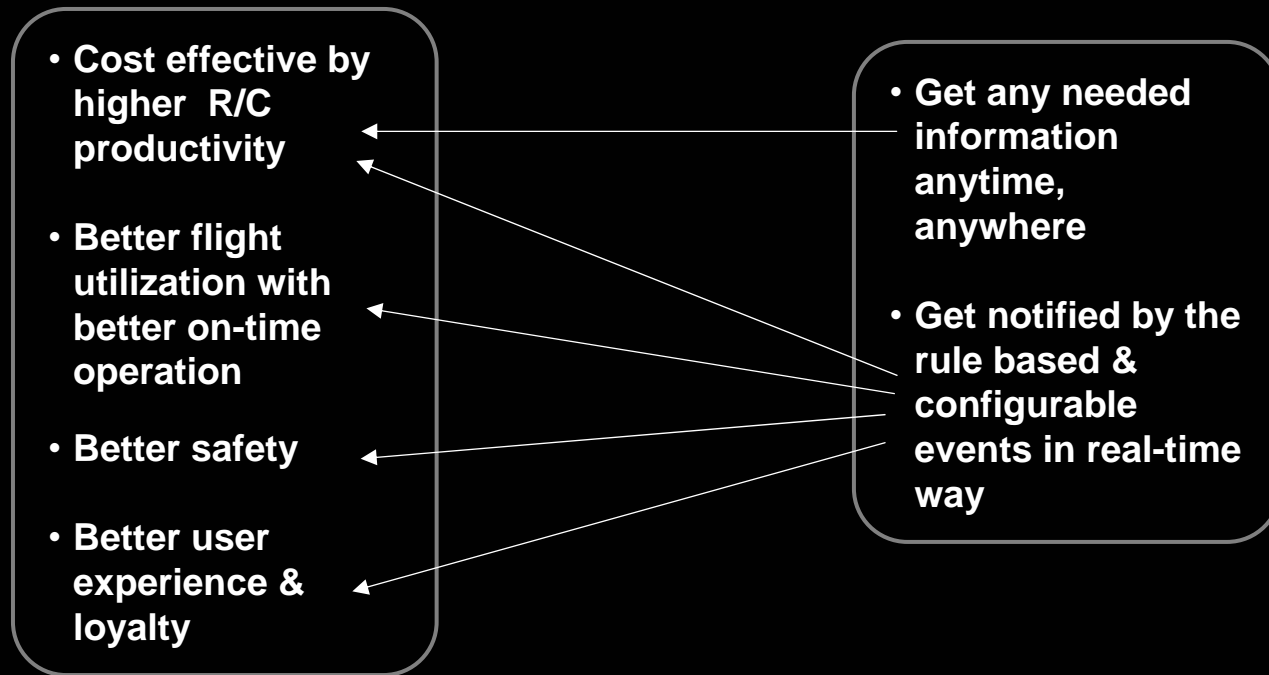
CRS/DCS
 Assembler
 Hierarchy DB, DB2
TPF/390

AirCrew
 C/C++
 Hierarchy DB, Oracle
HP_US

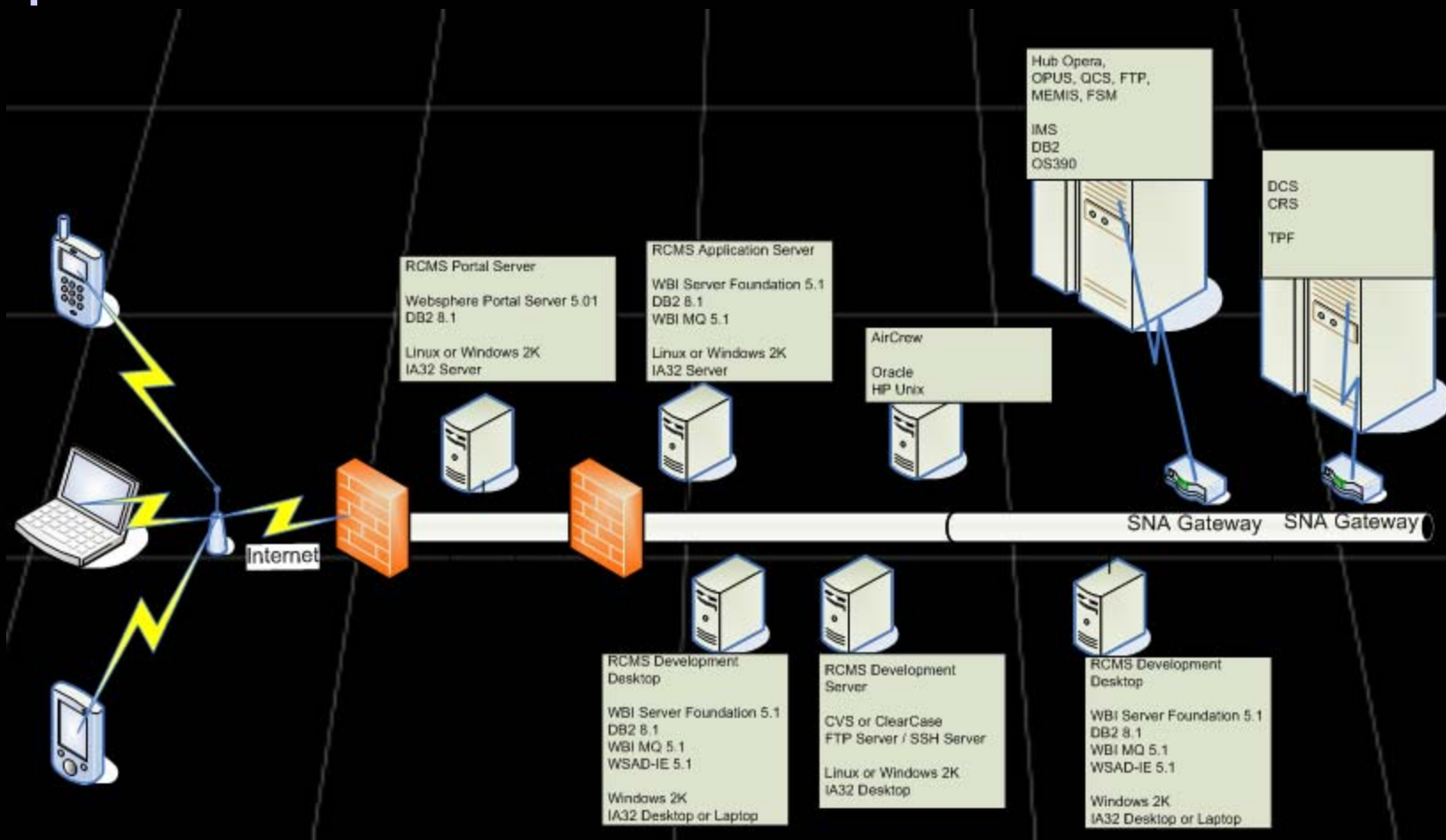
Async. Event (Flat File / MQ)

Async. Event (Flat File / MQ)

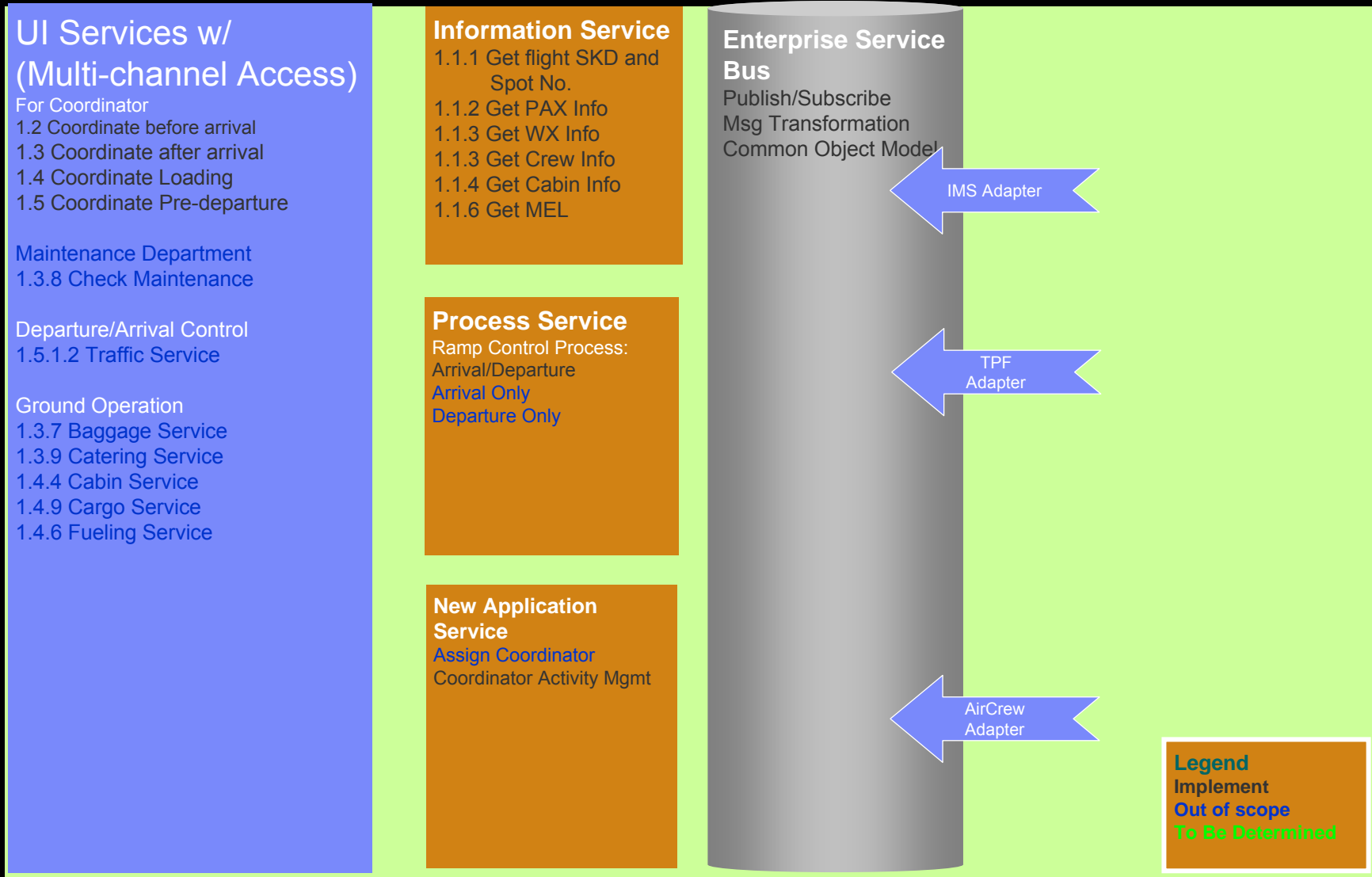
Why it is aligned with "ramp control" business goals



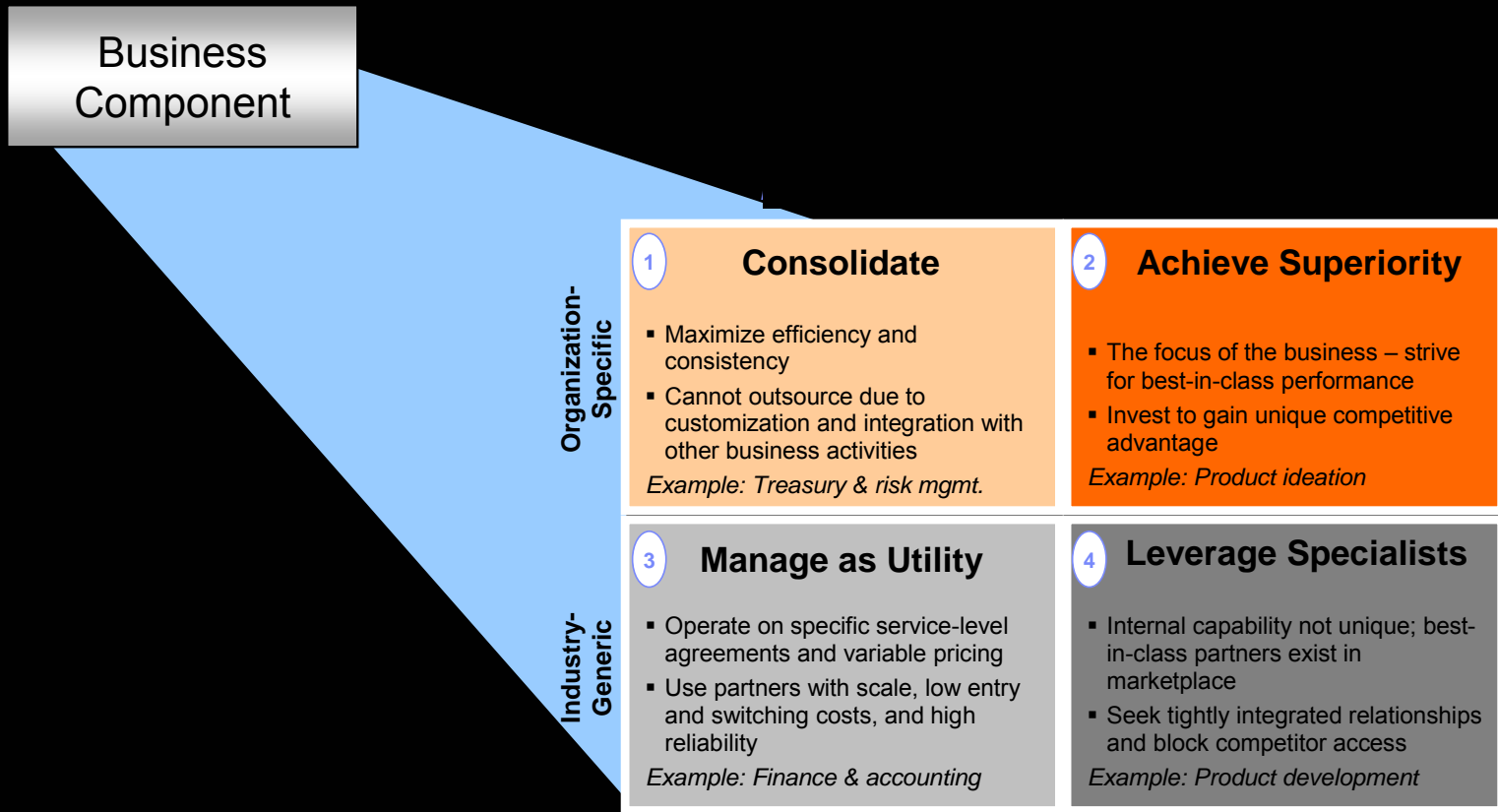
Operation Model



The Deliverables of the "KAL First Step"



The IBM Component Business modeling is used to refine an operating model to support a business vision



By using the Component modeling framework an organization can identify areas that create sustainable value

ILLUSTRATIVE
Airline CBM – Component Operating Model

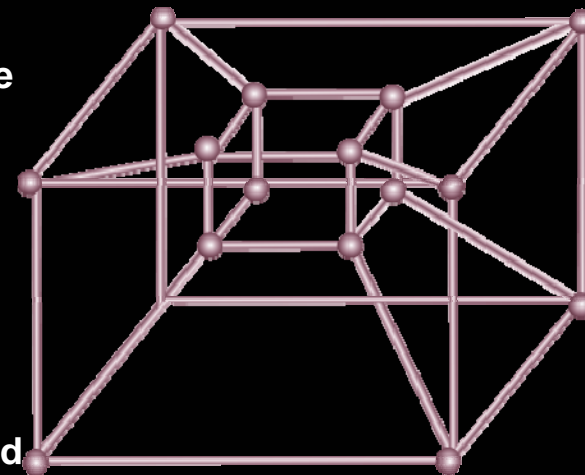
Consolidate **Achieve Superiority**
Manage As Utility **Leverage Specialists**

	Business Administration	Product Management	Customer Sales	Airport Services	Aircraft Maintenance	Flight Operations	Business Partners	Alt Revenue & Cargo Services	
Direct	Labor Strategy	Asset Strategy	Brand Management	Customer Relationship Planning	Airport Resource Planning	Maintenance Strategy	Flight Planning	Alliance Strategy	Alt Rev & Cargo Strategy
	Corporate Strategy		Product Development*	Distribution Strategy		Mid - long term Maintenance Scheduling	Crew Planning	Partner Development	Alt Rev & Cargo Product Development
	Finance Strategy	Fleet Strategy	Loyalty Program Development	Account Strategy		Engineering Configuration	JV & Product Development	Alt Rev & Cargo Pricing Strategy	
	Security Policy Development	Business Unit Planning	Network Planning	Sales Forecasting		Material Forecasting & Planning	Cost Synergy Collaboration		
Control		Pricing Strategy							
	Business Performance Mgmt	Financial Planning	Market Tracking	Channel Tracking	Airport Resource, Scheduling & Assignment	Maintenance Planning & Scheduling	Aircraft Assignment	Partner Value Tracking	Alt Rev Tracking & Control
	Program Management & Tracking	Assets & Facilities Management	Market Research	Sales Tracking	Gate Assignment	Manpower Planning	Crew Administration	Alliance Value Tracking	Cargo Revenue Management
	Legal	Tax, Treasury & Risk Management	Campaign Administration	Loyalty Program Administration	Station Operational Performance	Technical Publications Management	Flight Training		Cargo Network & Scheduling
Execute	Human Resources Management			IRR Opps Management		Material Supply / Demand Planning	Operational Performance		
						Ground Support Equipment Management	System Resource Management		
	IT Systems	Product Implementation	Call Center Reservations	Airport Customer Experience	Engineering Design	Flight Execution	Codeshare Administration	Alt Rev Business Dev & Freight Sales	
	External Relations	Marketing Communications	Web Direct Reservations	Check-in	Material Logistics	Flight Services	Revenue Sharing Administration	Alt Rev & Cargo Operations	
	Corporate Purchasing	Revenue Mgmt	Sales Execution	Pax Departure / Arrival Control	Aircraft Heavy Maintenance	Flight Reporting		Alt Rev & Cargo Billing & Collections	
	Revenue Accounting	Schedule Development	Fulfillment / Reporting	Lounge Services	Aircraft Line Maintenance	Slot Management		Cargo Accounting	
	Corporate Accounting		Corporate Sales Administration	Catering	Component Repair & Overhaul	Flight Monitoring		Alt Rev & Cargo Customer Service	
	Corporate Communications		Customer Relations	Cabin Cleaning	Engine Repair & Overhaul	Training Delivery			
Human Resources Administration			Planeside Services	GSE Repair & Overhaul					
			Baggage Handling						
			Security Execution						

Service or Asset Transformation Needs to be Incremental...Controlled

Designing & Deploying SOA

- Deconstruct the business into discrete business processes and functions across all dimensions of the business
- Processes and functions are then transformed into “service components”
- These service components dynamically interact with other service components using agreed-upon contracts, cost structures and service levels
- SOA Governance Model aids Services in being reused repeatedly with other business processes within the larger Business Model.
- The Result... substantial saving, greater controls and consistency, reduced time to market and substantially improved efficiency

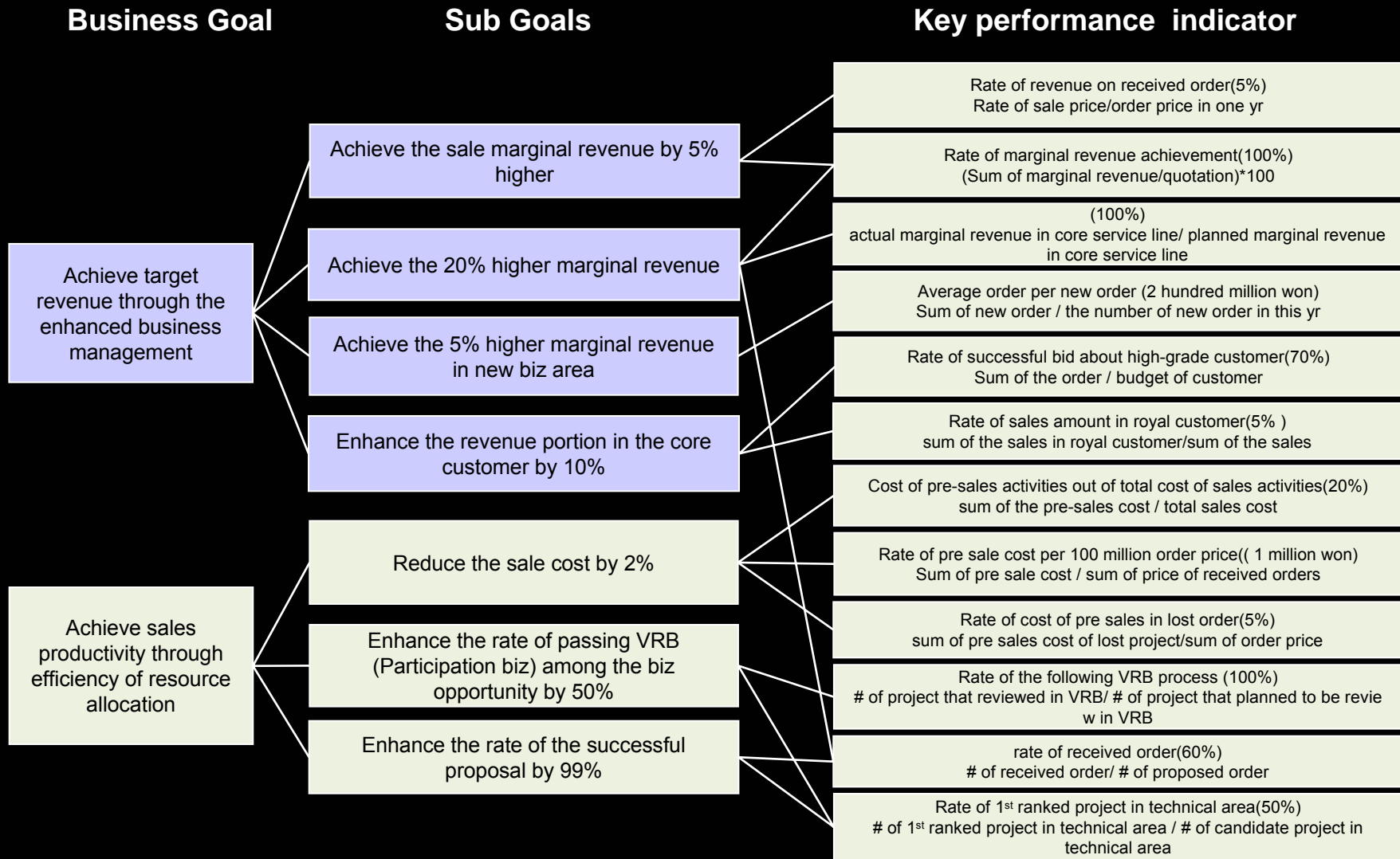


Service Integration is a matter of managing multiple dimensions, all moving in their own directions; all interconnected; all inter-dependent

Business domains and business components related to Opportunity Management System

	IT Customer Relationship Management	IT Business Management	Business Resilience	Information & Knowledge Management	Service and Solution Development	Service and Solution Deployment	Service Delivery and Support
Direct							
Control		Financial Management			Services and Solutions Lifecycle Planning		
			Integrated Risk Management				
Execute							
	IT Services and Solution Marketing	Supplier and Contract Administration					

Defined Business Goals



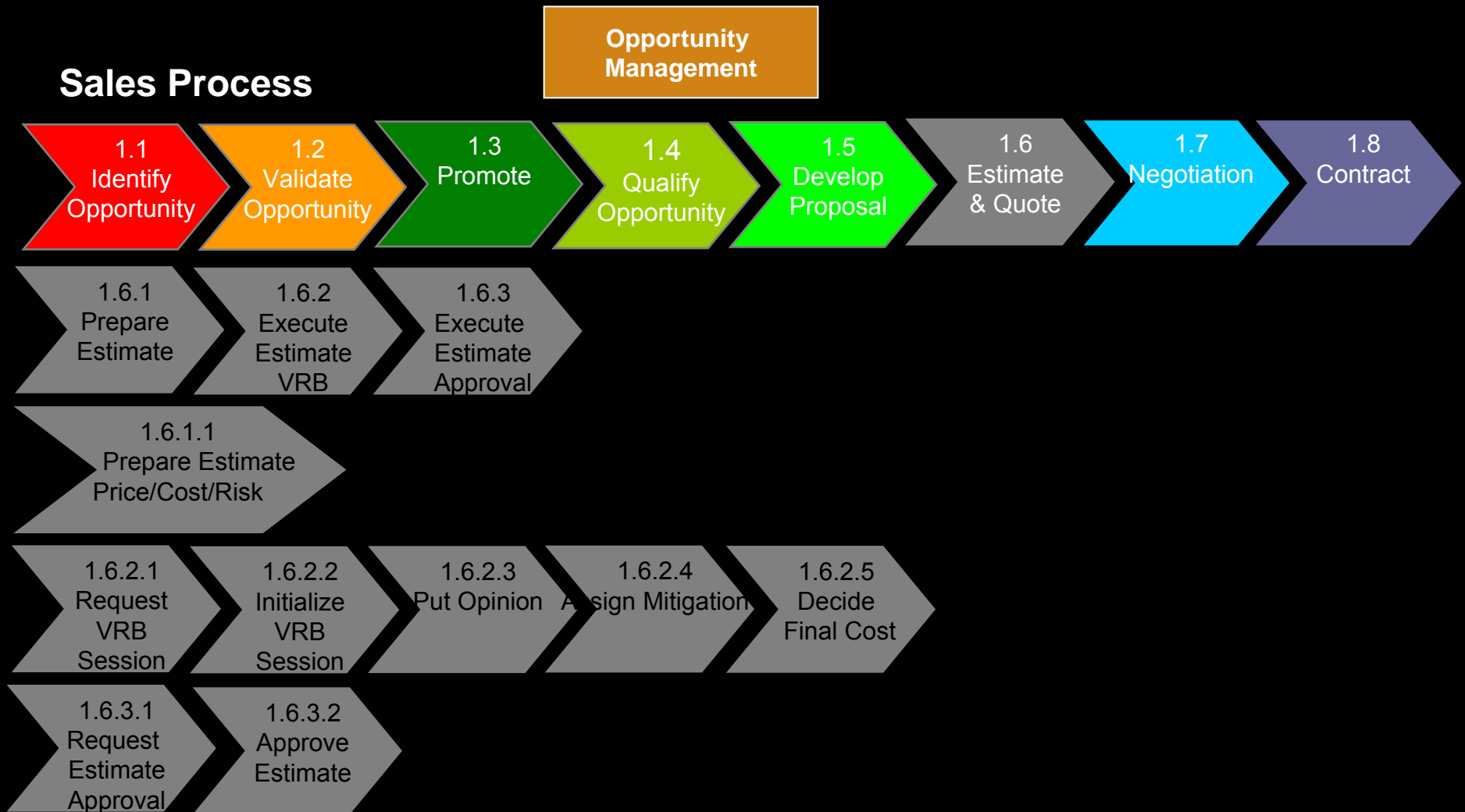
Business Process for Opportunity Management

Opportunity Management

Sales Process



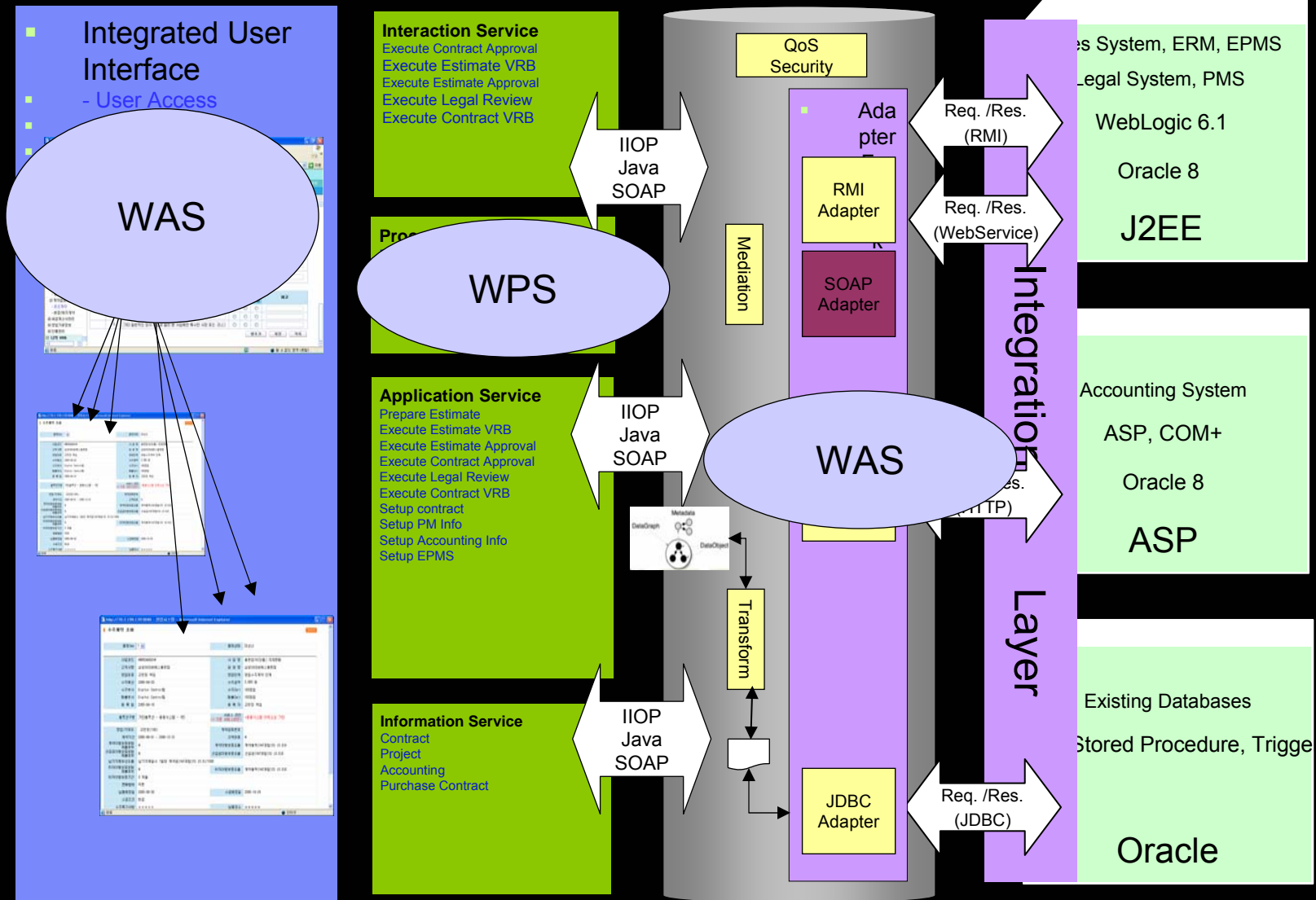
Detailing the Estimate & Quote process



Align Service With Business Goals

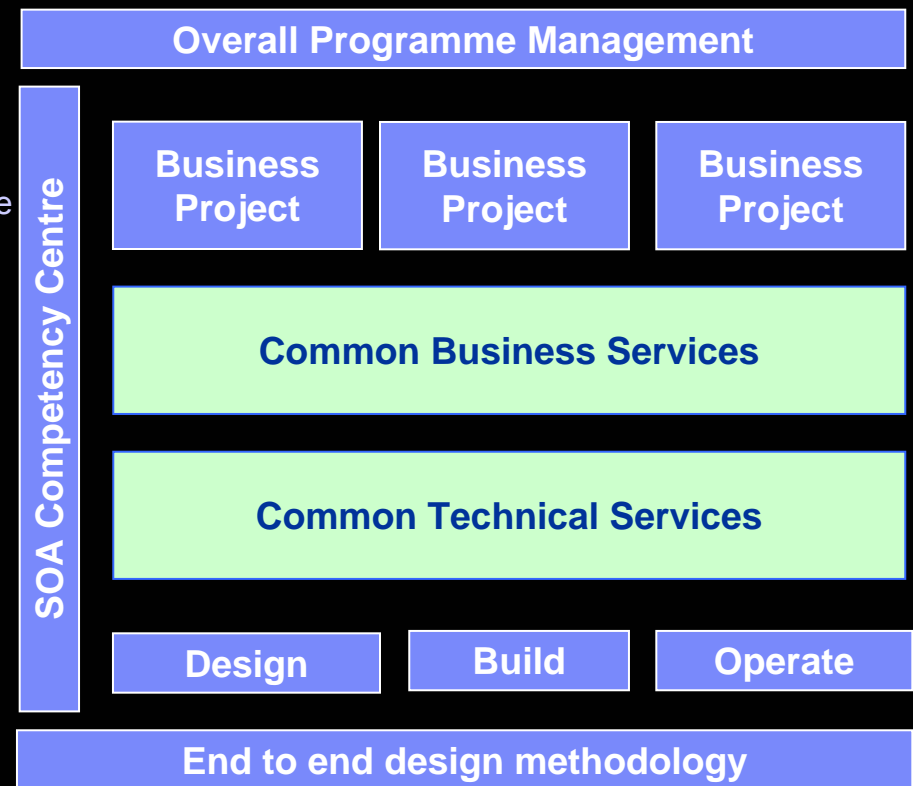


Services Implementation

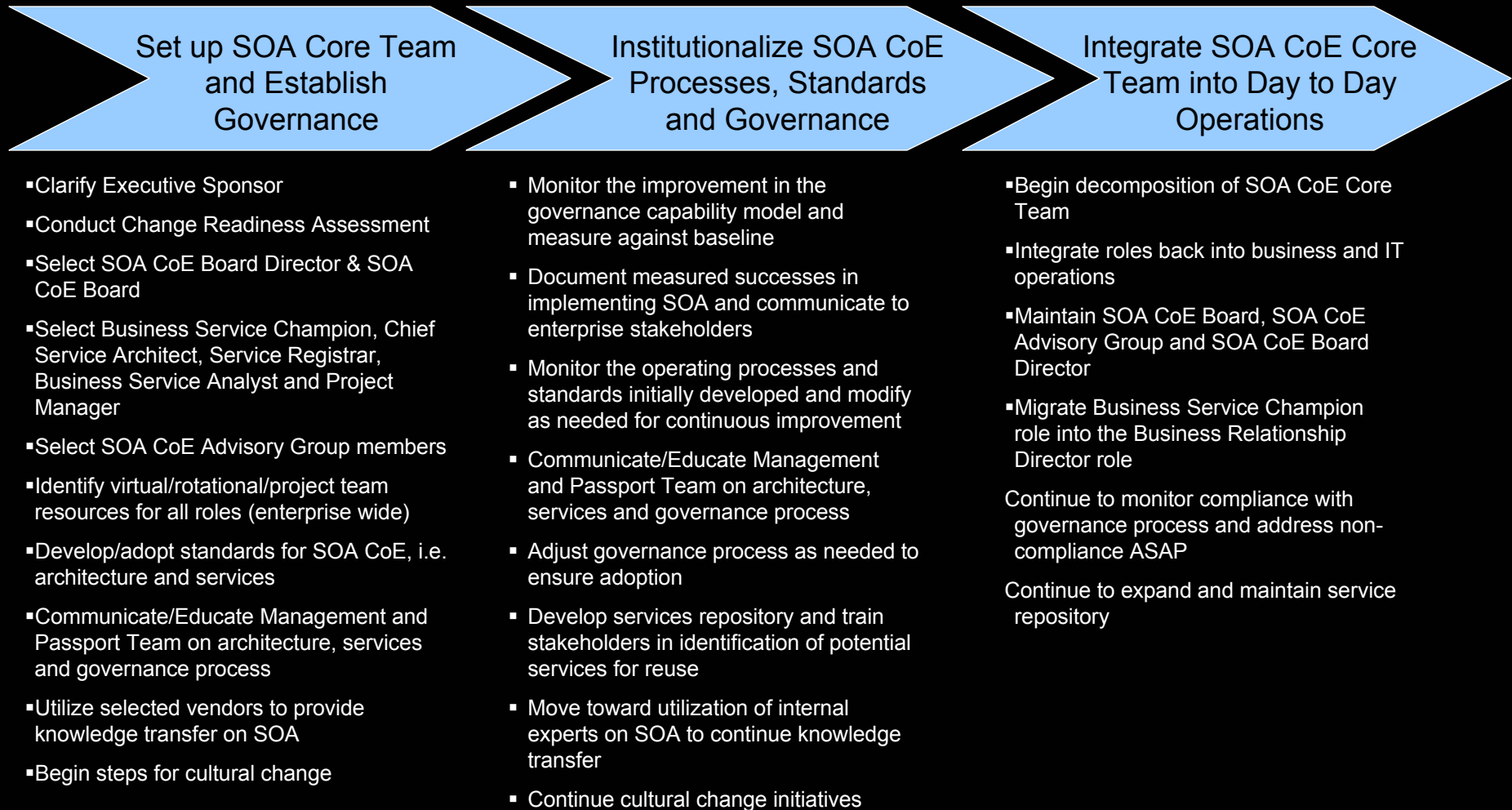


For SOA to succeed, it is a **REQUIREMENT** that a convergence around organizational models occurs. This must be put in place first.

- The core organizational model for an SOA is the SOA Competency Centre, including best practices for the design authority that provides a technical governance model. This ensures that:
 - projects do not create duplicative and incompatible business services, technical services & interfaces
 - projects can create artefacts at multiple levels that are highly reusable, i.e.. design patterns, process documentation, software modules
 - “Standards for Architecture” are adopted, i.e.. development and documentation, development environment and tooling.
- A second, but fundamental organizational model pertains to the creation of a definitive business governance structure, to run in parallel with the technical governance model. This must be established across linked business projects to provide business governance and ensure:
 - Common business services view
 - Compatible SOA implementation
 - Management of business priorities
 - Management of interdependencies



The proposed details for each step are provided as a roadmap to assist with the transformation



धन्यवाद
Hindi

Hindi

多謝

Traditional Chinese

ขอบพระคุณ
Thai

Thai

Спасибо

Russian

Gracias

Spanish

Merci

French

شكراً

Arabic

Obrigado

Brazilian Portuguese

Thank You

English

Grazie

Italian

多谢

Simplified Chinese

Danke

German

நன்றி
Tamil

Tamil

ありがとうございました

Japanese

Teşekkürler

turkish

감사합니다
Korean

Korean