# Summary / Next Steps

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# *IBM Lotus Solutions –*

*Smarter Collaboration*
*For A New World*

# Small And Medium Businesses – Roadmap For Smarter Collaboration

*Appliance solutions or Cloud-based options*

Reduce Infrastructure Costs

*Build customer and partner relationships Generate revenue*

Extend Reach

*Free editors*
*Open source software*
*Open standards based*

Reduce Desktop Costs

# Small And Medium Businesses – Roadmap For Smarter Collaboration

*Appliance solutions or*
*Cloud-based options*

Reduce Infrastructure Costs

*Lotus Foundations*

*LotusLive*

*Build customer and*
*partner relationships*
*Generate revenue*

Extend Reach

*LotusLive*

*Free editors*
*Open source software*
*Open standards based*

Reduce Desktop Costs

*Lotus Symphony*

*Linux on the Desktop*

# Enterprise Businesses – Roadmap For Smarter Collaboration

*Free editors*
*Open source software*
*Open standards based*

Reduce Desktop Costs

*Reduce storage needs*
*Consolidate servers*

Reduce Infrastructure Costs

*Access people anywhere*
*Share content easier*
*Reduce travel costs*

Support Virtual Teams

*Capture knowledge*
*Innovate faster*
*Reduce search times*

Spur Innovation

# Enterprise Businesses – Roadmap For Smarter Collaboration

*Free editors*
*Open source software*
*Open standards based*

**Reduce Desktop Costs**

*Lotus Symphony*

*Linux on the Desktop*

*Reduce storage needs*
*Consolidate servers*

**Reduce Infrastructure Costs**

*Lotus Notes and Domino*

*IBM Power Systems*

*IBM System z*

*Access people anywhere*
*Share content easier*
*Reduce travel costs*

**Support Virtual Teams**

*Lotus Quickr*

*Lotus Sametime*

*Capture knowledge*
*Innovate faster*
*Reduce search times*

**Spur Innovation**

*Lotus Connections*

# Enterprise Businesses – Roadmap For Smarter Collaboration

*Get information out faster and cheaper – entice customers and empower employees*

*Make better, more informed business decisions faster*

*One more thing...*

Accelerate Business Value

# Enterprise Businesses – Roadmap For Smarter Collaboration

*One more thing...*

*Get information out faster and cheaper – entice customers and empower employees*

*Make better, more informed business decisions faster*

Accelerate Business Value

*WebSphere Portal*

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- Service desks handle over **4.1M calls monthly**
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