**IBM Smarter Business and Technology Series** 

## Lotusphere and InformationOnDemand Come to You

Get Social. Do Business. Gain Insight. Optimize Results.



## From Information to Insight: The Big Value of Big Data

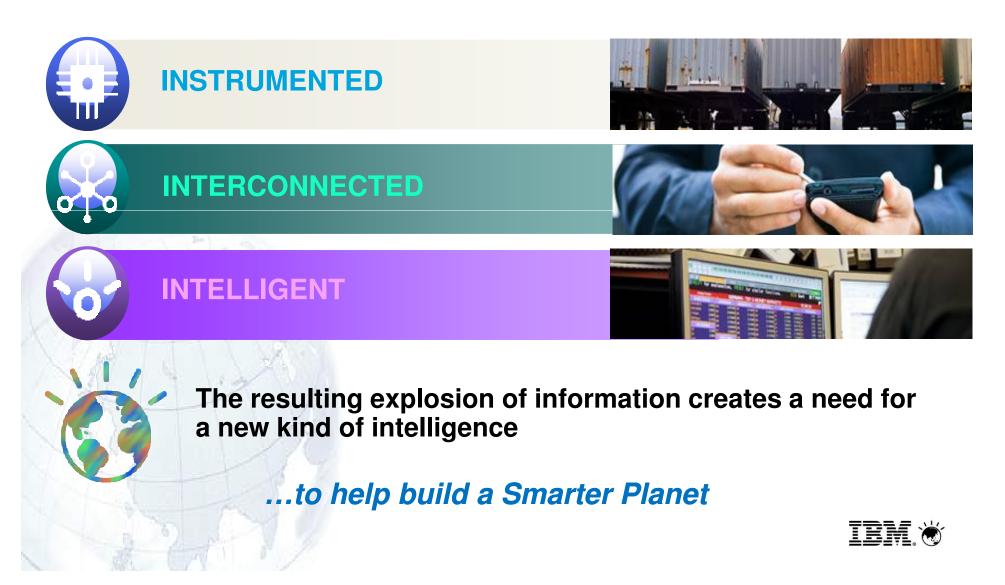
John Christopher Isaac

Senior IT Specialist, Information Management Software



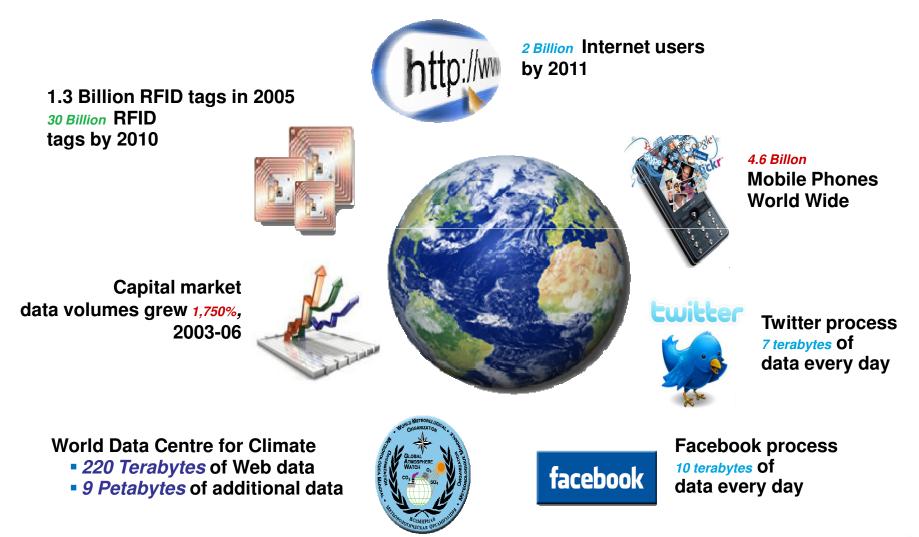


## The World is Changing and Becoming More...





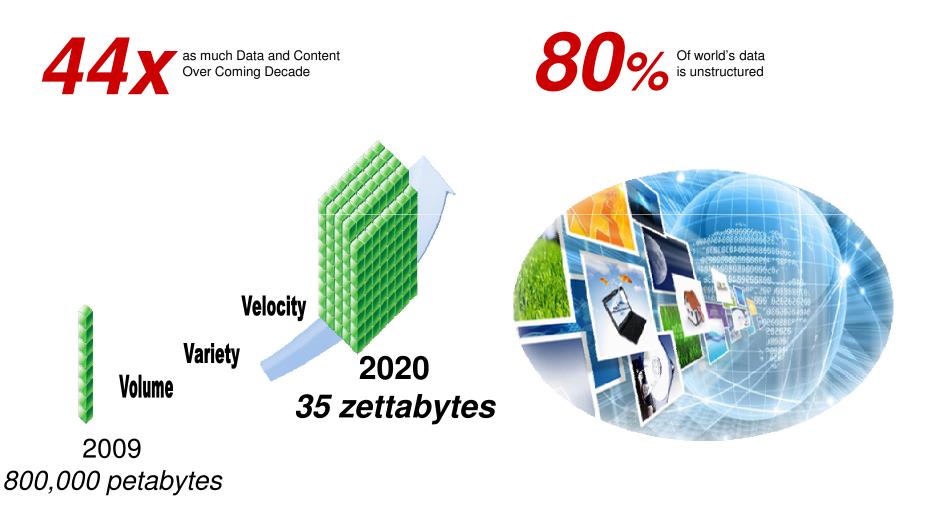
## There is an Explosion in Data and Real World Events







## Information is Exploding...

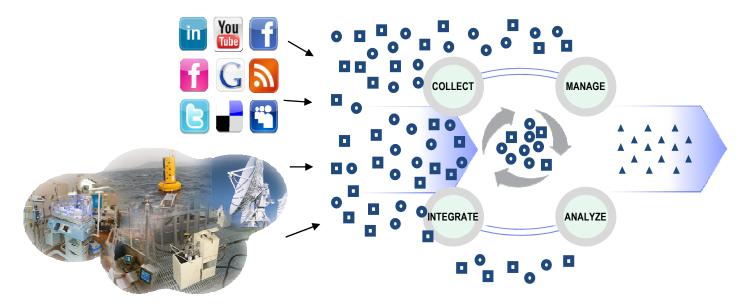






## The BIG Data Challenge

- Manage and benefit from massive and growing amounts of data
- Handle uncertainty around format variability and velocity of data
- Handle unstructured data
- Exploit **BIG Data** in a timely and cost effective fashion

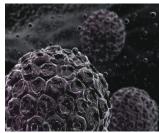






## Innovations

- Networking, computing and storage
- Massive Parallel Databases
- Distributed computing framework
- Real-time analytic on data in motion
- Context accumulation, sensemaking algorithms
- Advanced analytics, machine learning, text analysis, natural language
- Visualization



Disease prevention



Reducing customer churn



Reduce Fraud Real-time promotions



Reduce traffic & & pollution &

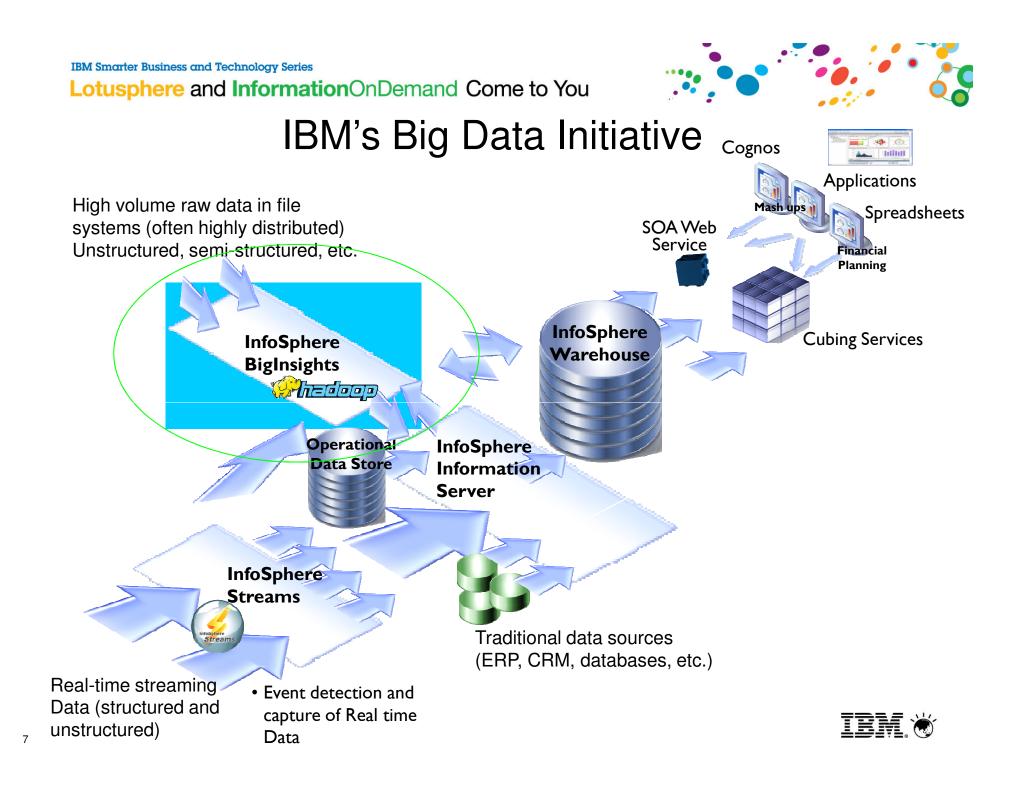


Streamline supply chain



Smarter law enforcement

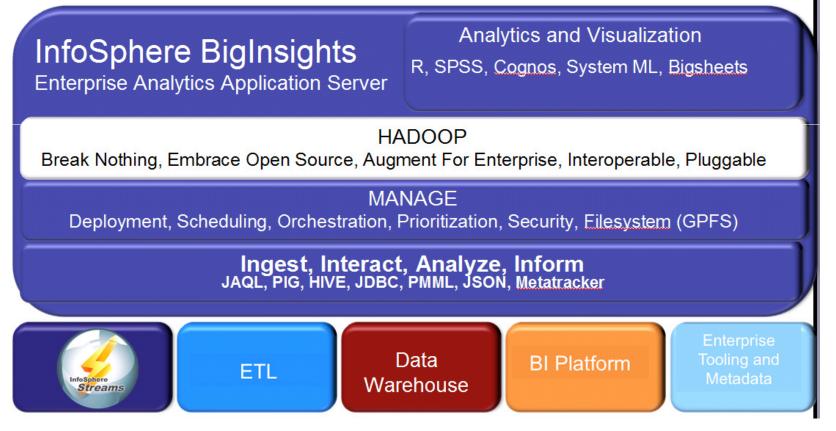






## What is Big Insights?

• A suite of open source and IBM software for managing and analyzing large volumes of raw data







## What is Hadoop?

- Apache Hadoop = free, open source framework for data-intensive applications
  - Inspired by Google technologies (MapReduce, GFS)
  - Well-suited to batch-oriented, read-intensive applications
  - Originally built to address scalability problems of Nutch, an open source Web search technology
- Enables applications to work with thousands of nodes and petabytes of data in a highly parallel, cost effective manner
  - CPU + disks of commodity box = Hadoop "node"
  - Boxes can be combined into clusters
  - New nodes can be added as needed with
    - Data formats
    - How data is loaded
    - How jobs are written





## What Hadoop Is Not

- Not a replacement for your OLTP database or your data warehouse
- Not replacement for your ETL strategy
- Not a real-time complex event processor





## Two Key Aspects of Hadoop

- MapReduce framework
  - How Hadoop understands and assigns work to the nodes (machines)
- Hadoop Distributed File System = HDFS
  - Where Hadoop stores data
  - A file system that spans all the nodes in a Hadoop cluster
  - It links together the file systems on many local nodes to make them into one big file system





## MapReduce Explained

- "Map" step:
  - Input split into pieces
  - Worker nodes process individual pieces in parallel (under global control of the Job Tracker node)
  - Each worker node stores its result in its local file system where a reducer is able to access it
- "Reduce" step:
  - Data is aggregated ('reduced'' from the map steps) by worker nodes (under control of the Job Tracker)
  - Multiple reduce tasks can parallelize the aggregation





## Insights from Big Data using BigSheets

#### **A New Class of Applications**

#### What is it?

An insight engine for enabling ad-hoc business insights for business users - at web scale

#### How does it work?

- 1 Point BigSheets to data sources of interests
- 2 Transform data into a form that can be analyzed

3 – "What if tooling" - browser-based visual front end spreadsheet metaphor to create worksheets for exploring/visualizing the big data

#### What's different?

- •Unlocking insights embedded in unstructured data
- •Analyzing data previously unavailable to analyze







## Applications for Big Data Analytics are Endless

**Neonatal Care** 



Law Enforcement



#### Manufacturing



#### Trading Advantage



#### **Customer Retention**



**Traffic Control** 



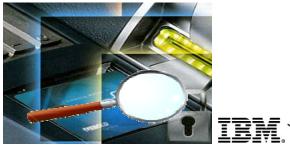
#### **Environment**



Telecom



#### **Fraud Prevention**



**IBM Smarter Business and Technology Series** 

#### Lotusphere and InformationOnDemand Come to You IBM Watson Demonstrated Power of Big Data Analytics



Can we design a computing system that rivals a human's ability to answer questions posed in natural language, interpreting meaning and context and retrieving, analyzing and understanding vast amounts of information in real-time?



## Big Data Analytics in Smarter Hospitals





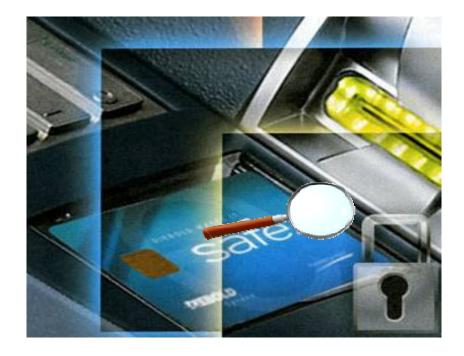
## Enhancing Fraud Detection for Banks and Credit Card Companies

#### Scenario

 Build up-to-date models from transactional to feed real-time risk-scoring systems for fraud detection

#### Requirement

- Analyze volumes of data with response times that are not possible today
- Apply analytic models to individual client, not just client segment.







## Transaction Analysis for Banking Industry

#### Scenario

 Analyze transaction issues from federated systems and applications to provide up-todate account status with less turnaround time

#### Requirement

- Collect, aggregate, and analyze log data from various application systems
- Handle logs in different formats and correlating errors across applications
- Reduce response time to less
  than 2 minutes







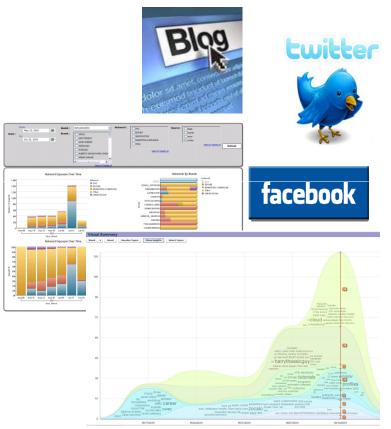
# Sentiment Analysis for Products, Services and Brands

#### Scenario

 Monitor data from various sources such as blogs, boards, news feeds, tweets, and social medias for information pertinent to brand and products, as well as competitors

#### Requirement

 Extract and aggregate relevant topics, relationships, discover patterns and reveal up-andcoming topics and trends







## Advanced Pharmaceutical and Medical Supply Chain Management

#### Scenario

- Sensors data to track and trace across supply chain to improve visibility
- Achieve compliance with ePedigree government regulations, combat deadly threat of counterfeit drugs

#### Requirement

 Saleable infrastructure to handle input from real-time sensors, including equipments to manage temperature sensitive pharmaceuticals





## Customer Acquisition and Retention

#### Scenario

- Reconcile what business know about a customer's behavior in physical stores with web stores
- Take action based on insights to enable new levels of customer services

#### Requirement

- Weblog and click-stream analysis
- Integrated view between behavior data and transaction histories







## Law Enforcement and Security – Federal Government

- Streams of information including video surveillance, wire taps, communications, call records, etc.
- Millions of streams per second with low density of critical data
- Identify patterns and relationships among vast information sources



"The US Government has been working with IBM Research since 2003 on a radical new approach to data analysis that enables high speed, scalable and complex analytics of heterogeneous data streams in motion. The project has been so successful that US Government will deploy additional installations to enable other agencies to achieve greater success in various future projects" - US Government





## Infrastructure Optimization for Telco Companies

#### Scenario

 Mediate CDRs to billing systems, eliminate delays associated deduplications; improve speed and quality of billing process and campaign execution

#### Requirement

- Real-time summarization of information
- Abilities to handle billions of call records
- Integrated enterprise-wide performance management across all LOB (mobile, fixdlin, media, B2B)

Data Infrastructure Optimization

Single, real-time data feed for Fraud, BI & Revenue Assurance systems



Cross-sell/Up-Sell, Reduced Activation Time Marketing Campaign & Service Analytics



23



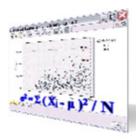
## IT Needs integrated, enterprise-grade capabilities



- Extract insights from new information sources
- Improve response time to business needs

		e.

- Run analytics on more data
- Integrate insights with operational systems
- Embed real-time process support



- Make analytics available to more users
- Integrated new insights with existing analysis, queries, reports, and predictive models





## Our Engagement Models InfoSphere BigInsights

#### Workshops

- On-site workshops with customers and IBM jStart team
- \*Visit ibm.com/jstart

#### **BigInsight cloud access**

 Access to BigInsights images on IBM test/development cloud

\*Contact Tom Deutsch (tdeutsch@us.ibm.com)

#### Strategic business partnering

 Cooperative engagements for individual customer solutions





## Summary

- IBM sees great value in using Hadoop to process Big Data
- We have a strategy for Big Data & Commercial Hadoop
- BigInsights is a foundation for next generation analytics
- BigSheets allows business users to find insight in Big Data
- Today's we we are announcing a Tech Preview of BigInsights







