

August 2003 update to course:**RE4614: Selling and Supporting the IBM SureOne®**

Note: This document is intended to supplement the course listed above. It contains information pertaining to recent IBM SureOne® announcements that are not yet included in the base course.

Overview

The IBM 4614 SureOne Point-of-Sale (POS) system now offers a new impact printer. At a print speed of four lines per second, this integrated printer is among the fastest dot matrix printers available in the market today. It uses the latest print head technology to improve reliability and response time. A single print head provides the capability to print single-byte or double-byte character sets.

The introduction of this new printer feature on the IBM 4614 SureOne POS system allows customers more flexibility in choosing a printer to meet their business needs. This printer offers the same retail-hardened functionality as the current IBM 4614 printer offerings, with attributes that provide better performance and reliability.

Key prerequisites

The enhanced impact printer design requires the use of narrower paper (3 in./76.2 mm maximum diameter roll), a different ribbon cartridge, and some changes to the print commands. Review the Model A04/A05 addendum to the SureOne Technical Specifications manual for details of changes related to the enhanced impact printer.

Highlights of the new printer

The enhanced impact printer on the SureOne offers:

- 4.0 lines per second print speed
- 42 characters per line in default mode
- Built-in font support for single-byte or double-byte character sets
- Single 9-pin print head mechanism
- Bi-directional printing in both single byte or double byte modes

Availability

The new printer models will be generally available on August 15, 2003.

Ordering information

AP

Orders will be processed through country ordering systems. For China, Hong Kong and Taiwan, orders will be processed directly to PRC-TJ TAIPC.

US

Orders will be processed in the SAP ordering system only. This product is not orderable through AAS.

CAN

Orders for this product are to be entered through the VPOF/WTAAS system.

Product numbers

Feature codes - EMEA

Description	Machine	Model	Feature
Enhanced Impact Printer	4614	A04, A05, S04, S05	4824
Enhanced Impact Printer Upgrade Kit	4614	A04, A05, V04, V05, S04, S05	4825
Specify Old Impact Printer	4614	V04, V05	4826
Specify Enhanced Impact Printer	4614	V04, V05	4827

Feature codes - AP

Description	Machine	Model	Feature
Enhanced Impact Printer	4614	A04, A05,	4824
Enhanced Impact Printer Upgrade Kit	4614	A04, A05	4825

Part numbers – China, Hong Kong, and Taiwan

Description	Machine	Model	Part #
4614-A04 64M, Impact Printer, Simplified Chinese	4614	A04	13G2062
4614-A04 128M, Impact Printer, Simplified Chinese	4614	A04	13G2063
4614-A04 256M, Impact Printer, Simplified Chinese	4614	A04	13G2064
4614-A04 64M, Impact Printer, Traditional Chinese	4614	A04	13G2066
4614-A04 128M, Impact Printer, Traditional Chinese	4614	A04	13G2067
4614-A04 256M, Impact Printer, Traditional Chinese	4614	A04	13G2068
4614-A05 64M, Impact Printer, Simplified Chinese	4614	A05	13G2082
4614-A05 128M, Impact Printer, Simplified Chinese	4614	A05	13G2083
4614-A05 256M, Impact Printer, Simplified Chinese	4614	A05	13G2084
4614-A05 64M, Impact Printer, Traditional Chinese	4614	A05	13G2086
4614-A05 128M, Impact Printer, Traditional Chinese	4614	A05	13G2087
4614-A05 256M, Impact Printer, Traditional Chinese	4614	A05	13G2088
Enhanced Impact Printer Upgrade Kit, DBCS, Simplified Chinese	4614	A05	13G2092
Enhanced Impact Printer Upgrade Kit, DBCS, Traditional Chinese	4614	A05	13G2093

SAP part numbers - Japanese

Description	Machine	Model	SAP Part #
4614-A04 64M, Impact Printer, Japanese	4614	A04	13G2058
4614-A04 128M, Impact Printer, Japanese	4614	A04	13G2059
4614-A04 256M, Impact Printer, Japanese	4614	A04	13G2060
4614-A05 64M, Impact Printer, Japanese	4614	A05	13G2078
4614-A05 128M, Impact Printer, Japanese	4614	A05	13G2079
4614-A05 256M, Impact Printer, Japanese	4614	A05	13G2080
Enhanced Impact Printer Upgrade Kit, DBCS-Japanese	4614	A05	13G2095

SAP part numbers - US

Description	Machine	Model	SAP Part #
4614-A04 64M, Impact Printer, US	4614	A04	13G2050
4614-A04 128M, Impact Printer, US	4614	A04	13G2051
4614-A04 256M, Impact Printer, US	4614	A04	13G2052
4614-A05 64M, Impact Printer, US	4614	A05	13G2070
4614-A05 128M, Impact Printer, US	4614	A05	13G2071
4614-A05 256M, Impact Printer, US	4614	A05	13G2072
4614-A05 128M, Impact Printer, Fr-Can KB	4614	A05	13G2090
Enhanced Impact Printer Upgrade Kit	4614	A05	13G2091

Additional information

You can find more information about the IBM SureOne POS system on the following Web sites:

IBM Retail Store Solutions Web site:

<http://www.ibm.com/industries/retail/store>

IBM Retail Store Solutions Technical Support Web site:

<http://www.ibm.com/industries/retail/store/support/>