



# **IBM**



**IBM 4835 NetVista Kiosk Post Sale Service** 

**Jerry Hanson** 

**Global Customer Service** and Support **IBM Global Services** Raleigh, NC







#### IBM 4835 NetVista Kiosk Service - US & Canada

- IBM Service Delivery
  - Kiosk purchased from IBM Sales Specialists (IBM Direct)
  - End-user customer serviced by IBM
  - ► 1 Year Warranty: IBM On-Site Repair, 24 hours x 7 days, 4 hour on-site response objective
  - ► Post-Warranty: IBM On-Site Repair, (1) 24 hours x 7 days, 4 hour on-site response objective. (2) 9 hours x 5 days, next business day on-site response





#### IBM 4835 NetVista Kiosk Service - US & Canada

- IBM Business Partners Warranty Service
  - Kiosk purchased from IBM Business
    Partner Distributors, Solution Providers,
    Systems Integrators,
  - ► (US) End-user customer serviced by IBM Business Partners certified to perform warranty service
  - ► 1 Year Warranty: (1) On-Site Repair, (2) Carry-In Repair as specified by Business Partner
  - ► US Warranty Claims Center (Boulder CO.)
    - fixed fee reimbursement for BP labor
    - no charge parts order processing for BP
  - ► (Canada) End-user customer serviced by IBM





#### IBM 4835 NetVista Kiosk Service - US & Canada

- Customer Call Flow for IBM Service
  - ► Customer calls 1-800-IBM-SERV (1-800-426-7378)
  - ► US calls are routed to Atlanta Customer Assist Group for call screening
  - ► US calls are routed to Field Service Rep. if parts are required
  - Canada calls are routed directly to Field Service Rep.







#### IBM 4835 NetVista Kiosk Service - Asia Pacific (AP)

- IBM Service Delivery
  - Kiosk purchased from IBM Sales Specialists (IBM Direct)
  - ► End-user customer serviced by IBM or IBM Service Partner (NDK, Comsys, Unicom)
  - ▶ 1 Year Warranty: IBM On-Site Repair
  - ► Post-Warranty: IBM On-Site Repair
  - ► Response time is country dependent





### IBM 4835 NetVista Kiosk Service - Asia Pacific (AP)

- IBM Business Partners Warranty Service
  - ► Kiosk purchased from IBM Business Partner
    - Distributors, Solution Providers, Systems Integrators,
  - ► End-user customer serviced by IBM or IBM Service Partner (NDK, Comsys, Unicom)
  - ▶ 1 Year Warranty: IBM On-Site Repair
  - ► Post-Warranty: IBM On-Site Repair
  - ► Response time is country dependent





#### IBM 4835 NetVista Kiosk Service - Asia Pacific (AP)

- Customer Call Flow for IBM Service
  - ► Customer calls Call Center 0120-20-5550
  - Calls are routed to Customer Assist Group for call screening
  - ► Calls are routed to Field Service Rep. if parts are required





**Europe/Middle East/Africa (EMEA)** 

- IBM Service Delivery
  - Kiosk purchased from IBM Sales Specialists (IBM Direct)
  - End-user customer serviced by IBM
  - ▶ 1 Year Warranty: IBM On-Site Repair, 11 hours x 5 days
  - Post-Warranty: IBM On-Site Repair, (1) 11 hours x 5 days. (2) 18 hours x 6 days. (3) 24 hours x 7 days.
  - ► Response time is country dependent



**Europe/Middle East/Africa (EMEA)** 



- ► Kiosk purchased from IBM Business Partner
  - Solution Providers, Systems Integrators, Distributors, Resellers
- End-user customer serviced by IBM Business Partners certified to perform warranty service
- ► 1 Year Warranty: (1) On-Site Repair, (2) Carry-In Repair as specified by Business Partner







**Europe/Middle East/Africa (EMEA)** 

- Customer Call Flow for IBM Service
  - Customer calls a Call Management Center
  - Calls are routed to Customer Assist Group (Austria, France, Germany, Switzerland, UK) for call screening
  - Calls are routed to Field Service Rep. if parts are required





### IBM 4835 NetVista Kiosk Service - Latin America (LA)

- IBM Service Delivery
  - Kiosk purchased from IBM Sales Specialists (IBM Direct)
  - End-user customer serviced by IBM
  - ▶ 1 Year Warranty: IBM On-Site Repair
  - ▶ Post-Warranty: IBM On-Site Repair
  - Response time is country dependent



# IBM 4835 NetVista Kiosk Service - Latin America (LA)



- IBM Business Partners Warranty Service
  - ► Kiosk purchased from IBM Business Partner
    - Solution Providers
  - End-user customer serviced by IBM
  - ▶ 1 Year Warranty: IBM On-Site Repair
  - ► Post-Warranty: IBM On-Site Repair
  - ► Response time is country dependent





# IBM 4835 NetVista Kiosk Service - Latin America (LA)

- Customer Call Flow for IBM Service
  - Customer calls a Call Management Center
  - ► Calls are routed directly to Field Service Rep.



- Maintenance Parts Stocking
  - Amsterdam Holland is central stock location for EMEA
  - Mechanicsburg PA is central stock location for AP, LA, US, Canada
  - Strategically located country stock locations
  - ► Local stock locations





### Field Service Representatives for POS

- ► AP: 50 IBM Service Reps. + 300 Service Partners + Country Specialists
- ► LA: IBM Service Reps. + Country Specialists
- ► EMEA: 580 IBM Service Reps. + 50 Country Specialists
- ►US: 700 IBM Service Reps. + 16 Top Gun Country Specialists
- ► Canada: 380 IBM Service Reps. + Country Specialists







- Serviceable Components
  - Kiosk Enclosure w slide-out drawer
  - ► 4835-120 Processor & Display Unit
    - magnetic stripe reader
    - -speakers
    - presence sensor





### Serviceable Components

- Thermal Printer + power supply, cables
- Scanner + power supply, cables
- Keyboard
- ► Uninterruptible Power Supply (UPS)
  - battery