



IBM BusinessConnect

Ključ do rešitev 2014

Misli prihodnost. Bodi sprememba.

GH Bernardin | 23. oktober 2014

IBM BusinessConnect

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Misli prihodnost. Bodi sprememba.



Mainframe "Behind the scenes"

Aleš Gros



IBM Mainframe50



Technology is essential for leadership

LEAD

your industry
through differentiation

GROW





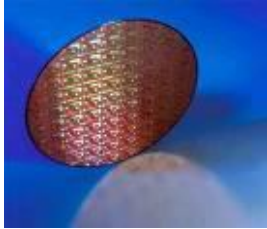



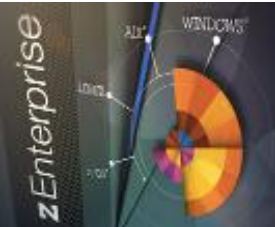


through new markets,
services, business
opportunities

INNOVATE

with disruptive
technologies



Constant evolution driven through **co-creation** with our clients

IBM System/360™ 	PR/SM Virtualization 	CICS, DB2 & IMS 	Parallel Sysplex 	Bipolar to CMOS 	Capacity on Demand 
Linux 	Java 	Hybrid with zBX 	IBM DB2 Analytics Accelerator 	IBM zEnterprise EC12 & zBC12 	



The Modern Mainframe

Continuous evolution for leadership in the new era of IT



The ultimate **Analytics** engine for instant insight

The foundation for a **Mobile** and **Social** enterprise

Superior service at lower cost through **Cloud**

A robust and **Trusted** infrastructure



Impact of the MainFrame on French Economy

A Platform for the Future – IDC Study

Partners say Mainframe is appropriate for next projects on



Cloud 52%



Mobile 50%



Big Data 70%



13%

of French GDP is operated by Mainframes

20% of Mainframe Customers develop Open Source solutions on Mainframe

15% of Mainframe Workloads are based on Open Source applications

40% of the ecosystem partners consider Data & Application Security as a key driver to invest on Mainframe

2,8%

Of French Total IT spent



65% of mission critical applications run on mainframe

30,000 associated Jobs



40% of companies plan new hiring in 2014



300 Partners in the ecosystem



Enable better, faster decision-making

with the ultimate analytics engine for insights in an instant

72% of respondents
plan to analyze transactional data
from enterprise applications

80% of world's corporate
data resides or originates
on mainframes

The greatest value
occurs when you
**execute analytics
where the data originates**

Avoid the high cost of ETL

Centralized data security
and governance

Enable in-transaction analytics



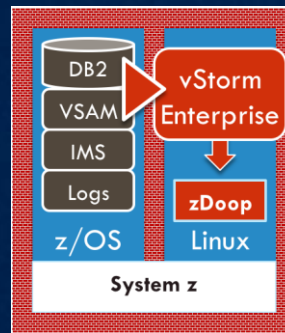
Speed time to value & insight

with new data and analytics offerings on the mainframe

Industry's first commercial Hadoop for Linux on System z

NEW

- Veristorm partnership
- Analyze System z data using Hadoop without ever leaving the box
- 2 billion records in 2 hours using 2 IFLs



High-performance Flash Enclosure IBM DS8870

NEW

- Up to 4x increase in I/Os per second performance over SSD, 30x over disk
- Accelerate System z database performance by up to 3.2x; shrink batch times by up to 10%
- Faster FlashCopy replication with up to 70% better response time than disk

NEW

Enhanced file transfer with DS8870 and IBM Sterling Connect:Direct

- Cut data transfer CPU cost by up to 50%
- Reduce transfer time by up to 30%



MOBILE

The smart phone's ultimate accessory enables growth through optimized engagement

Big opportunities

for business growth through small screens

10 billion+

devices accessing information

70 percent

increase in mobile data bandwidth usage per year

Bridging Systems of Record with Systems of Engagement

as a foundation for a mobile enterprise



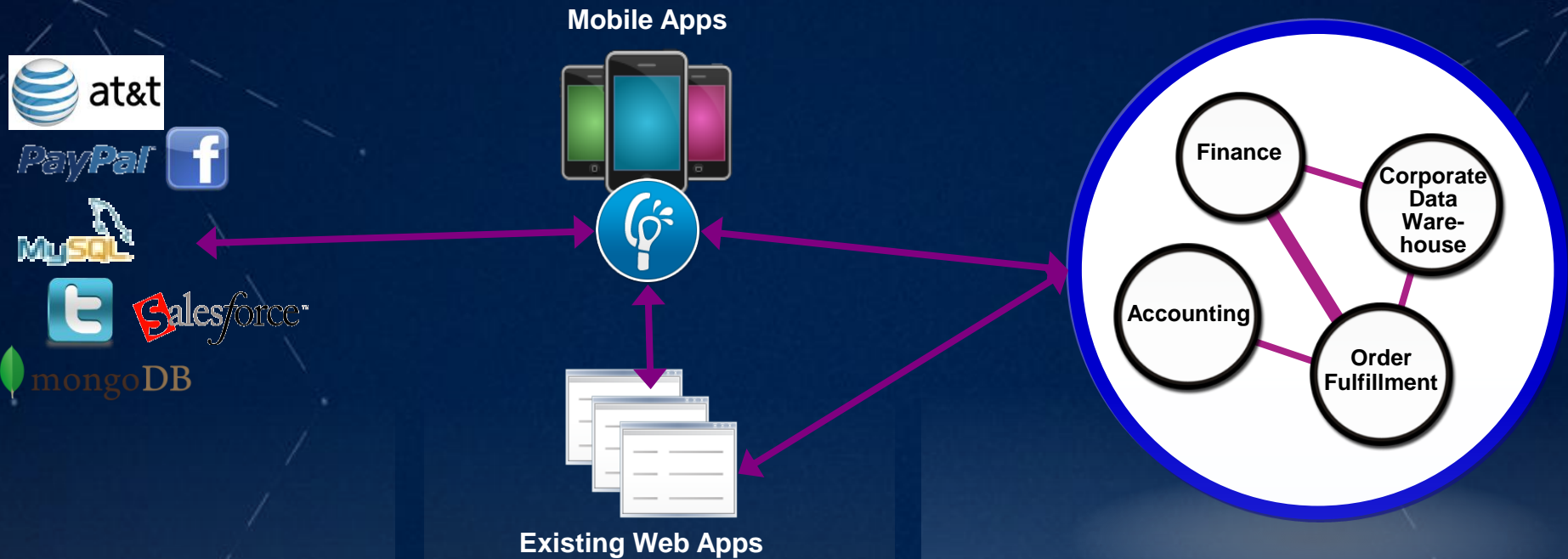
Mobile transactions can quickly outpace traditional transactions





Systems of Engagement

Systems of Record and CORE Applications



Systems of Engagement are cloud-based, decentralized, support rapid app development

Systems of Record are well integrated, trusted repositories

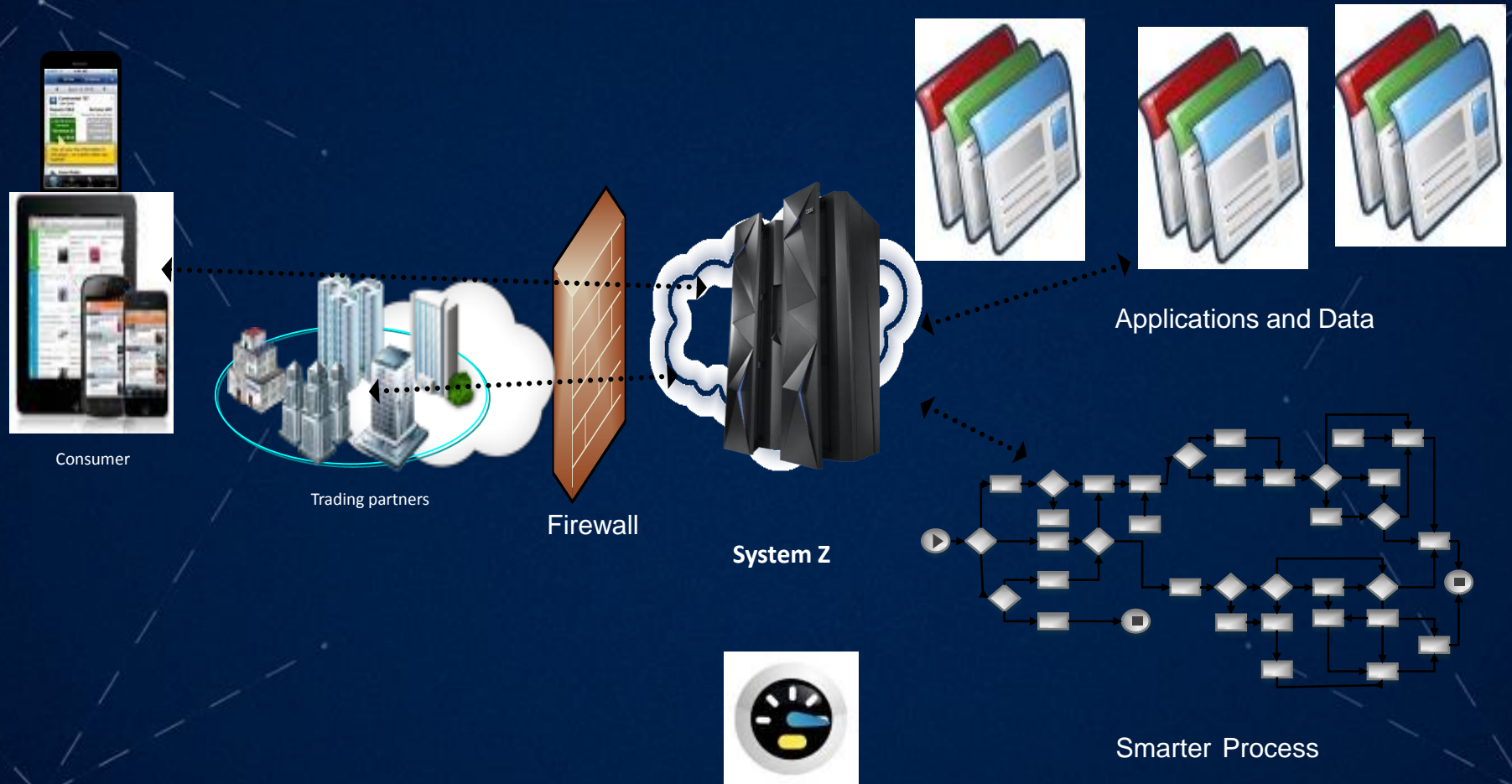
Linux on z

z/OS





Mobile App integration with Z Applications and Processes





Build & integrate enterprise & mobile applications to optimize the customer experience

IBM WebSphere Liberty z/OS Connect

NEW

Rapid and secure enablement of web, cloud and mobile access to z/OS assets

Discover z/OS assets Simplified connection
Auditing and chargeback

Embedded in z/OS middleware:
CICS, IMS, WebSphere Application Server
Batch, UNIX applications

IBM CICS Transaction Server v5.2

Enhanced mobile protocol support and flexible application lifecycle management in a cloud environment

NEW

IBM Mobile Quality Assurance

Capture tester and live-user experience for building great mobile apps

NEW

IBM Continuous Integration for System z

Compresses application delivery cycle from months to weeks or days

NEW



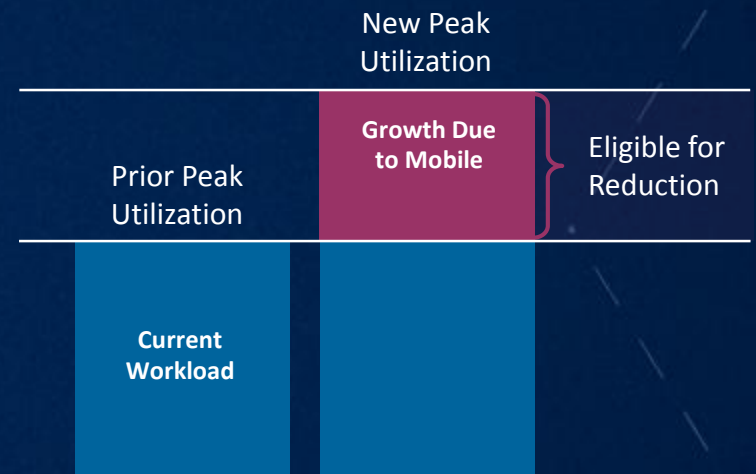
MOBILE

New System z Mobile Workload Pricing

enables IT investments to scale with growth & business returns of mobile

Improving the economics of mobile computing

NEW



No infrastructure changes required
Available on zEnterprise EC12 & zBC12

Up to 60% reduction in incremental growth from mobile transactions



SOCIAL

Drive innovation & productivity through social business on the strength of the mainframe

71% of CEOs

rate their employees as their most important source of sustained economic value

Drive enterprise-wide collaboration

Design and implement social strategies

Empower every employee

400,000+

IBMers generating vast amounts of information

50 million+

instant messages per day

75%

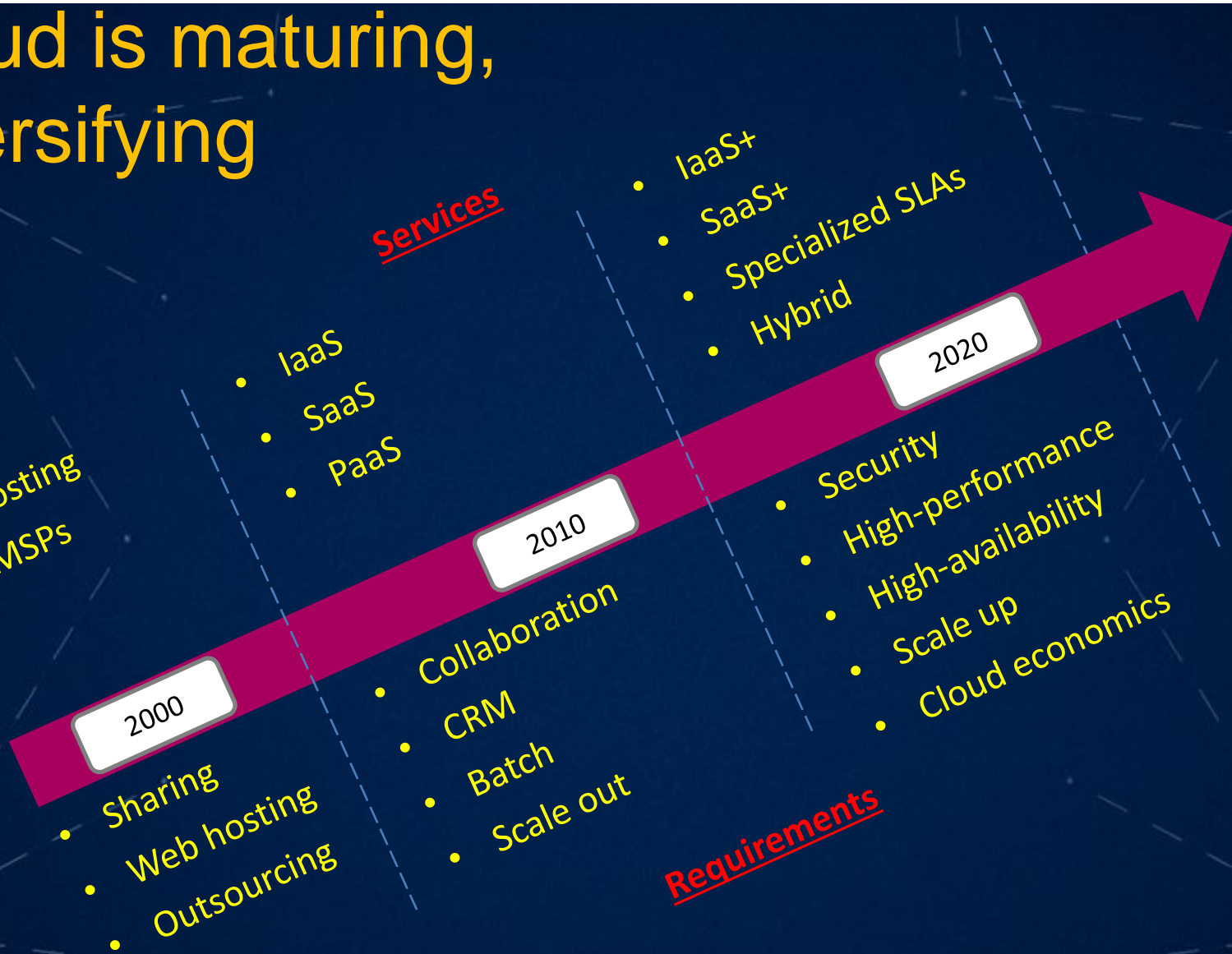
lower cost

Scalable

to accommodate rapid growth and enable non-disruptive change



Cloud is maturing, diversifying





Top Ten Cloud Outages in 2013

1	Microsoft's Windows Azure October 30 >20hrs [Globe icon] \$\$\$ [Sun icon]	A sub-component of the system failed worldwide
2	Google August 16 <5mins [Globe icon] \$ [Sun icon]	Services went down, causing global Internet traffic volume to plunge by about 40%
3	Amazon Web Services September 13 <3hrs [Globe icon] \$ [Sun icon]	Connectivity issues affected a single availability zone, disrupting a notable portion of Internet activity
4	NASDAQ August 22 3hrs [Globe icon] \$\$\$\$ [Sun icon]	Software bug, and inadequate built-in redundancy capabilities, triggered a massive trading halt in the U.S.
5	OTC Markets Group Inc November 7 >5hrs [Globe icon] \$\$\$ [Sun icon]	Network failure prompted a shutdown in over-the-counter stock trading in the U.S.
6	HealthCare.gov October 27-28 >16hrs [Globe icon] \$ [Sun icon]	Downtime caused by a service outage at Verizon Terremark data center
7	Amazon.com January 31 49mins [Globe icon] \$\$\$ [Sun icon]	1hr of interrupted service may have translated to \$5M in lost revenue
8	Microsoft /Hotmail/Outlook.com March 13 <16hrs [Globe icon] \$\$\$ [Sun icon]	Firmware update caused servers to overheat. Hotmail and Outlook.com suffered a service loss
9	Google Drive March 18-20 17hrs [Globe icon] \$\$\$ [Sun icon]	Slow download times caused by a network control software glitch, resulted in latency and recovery problems
10	Google's Gmail September 23 12hrs [Globe icon] \$ [Sun icon]	Slow download times triggered by dual network failure affected 29% of users

With the Internet of Things creating increased dependence on the cloud for applications and access to data, there's more at stake today than ever before.

Reach	Effect
[Globe icon] global	\$ financial
[Globe icon] national	[Down arrow] reputation
[Globe icon] customer	



Andrew Katz

@katz



Follow

Wow: "For every minute the Times' site was down, the company lost \$319. Or \$5.33 per second." wapo.st/14yFOEg

Reply Retweet Favorite More

Washington Post

The New York Times was losing \$5 per second thanks to its Web site...

Digital ads make up only a quarter of the Times' revenue, but when all of it goes offline at once, it's a real bummer.

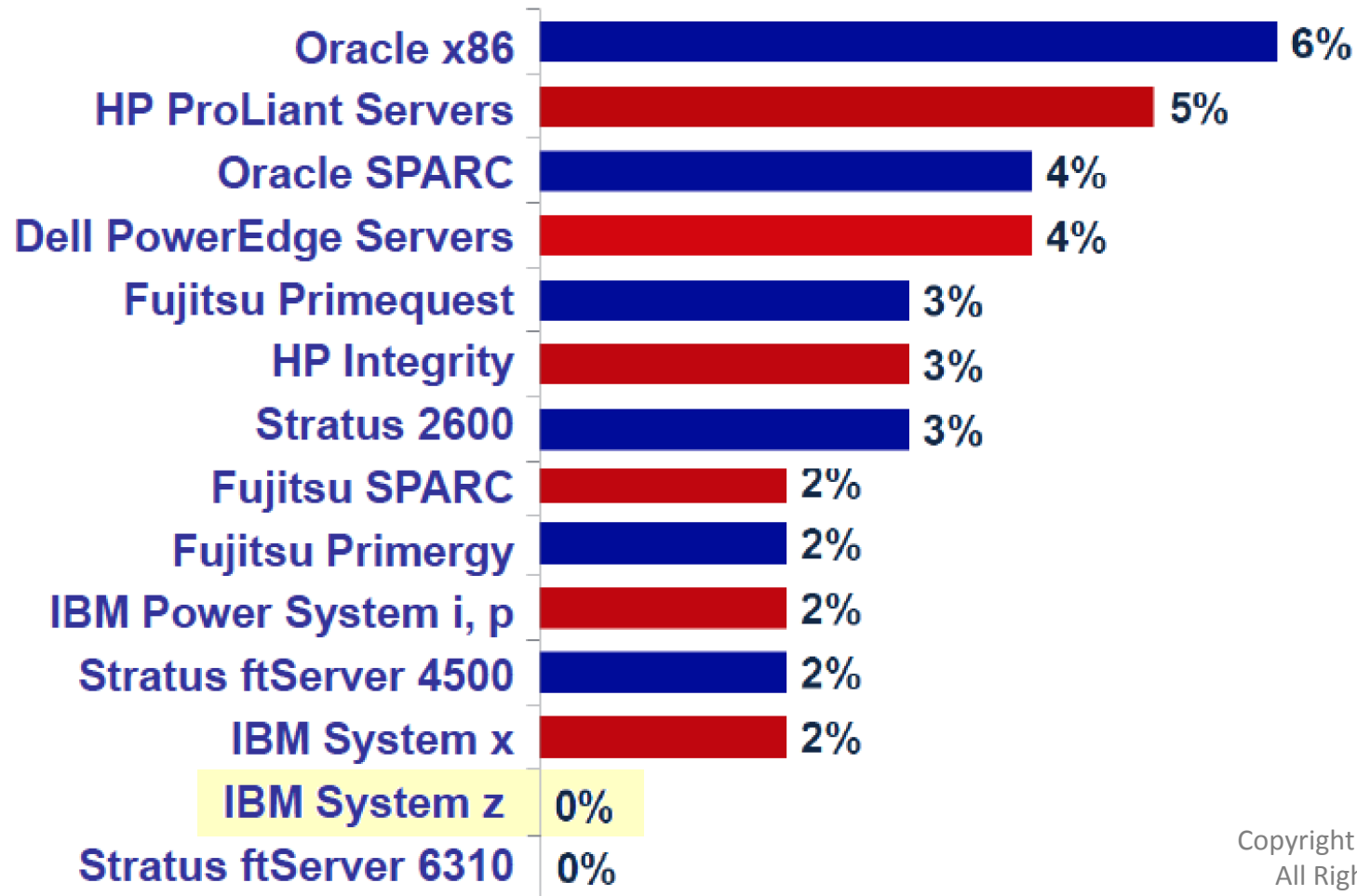
[View on web](#)



InfoWorld



Downtime of more than 4 hours on each server hardware platform (2012-2013)



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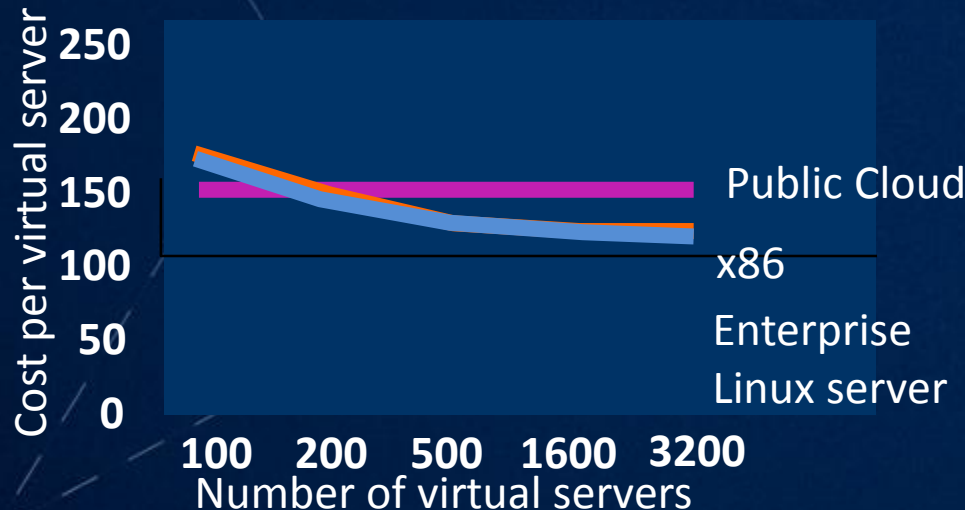
CLOUD

zEnterprise redefines efficiency & economics of IT enabling new levels of business agility

Economics will continue to be #1 driver of cloud adoption through 2016

80% view **security** as #1 challenge to cloud; 48% concerned with **reliability**

Delivering **superior service at lower cost** than legacy x86 or Public Cloud vendors



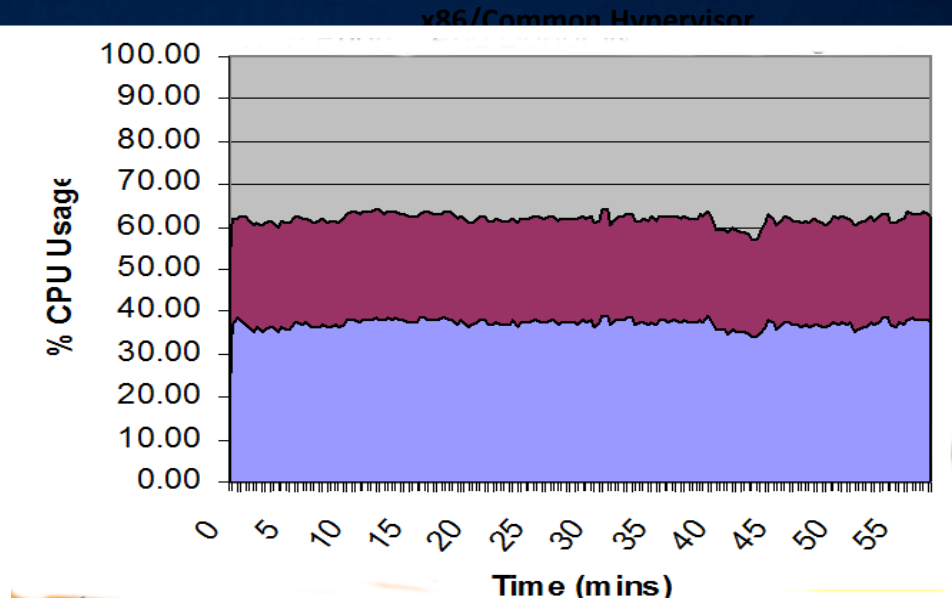
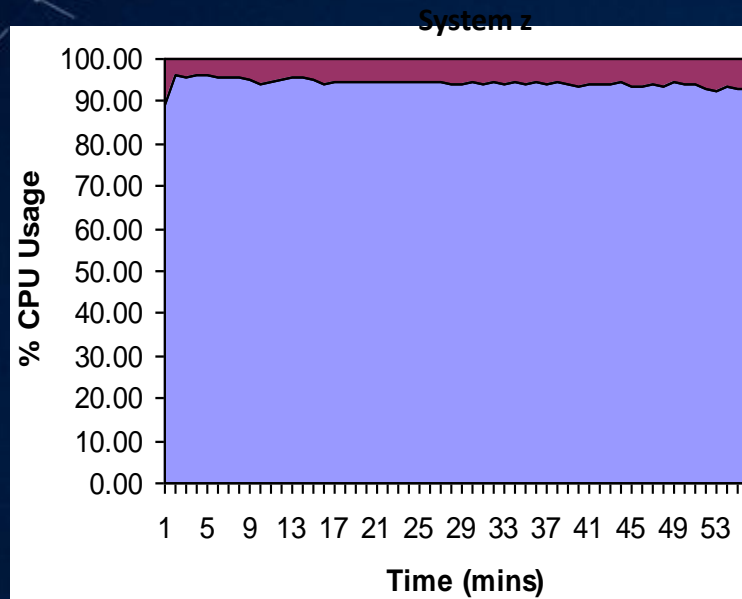
Saved **\$46 million** through consolidation

Cut data center costs by **70%**





High Priority Workload on System z does not degrade when Low Priority Workload is added



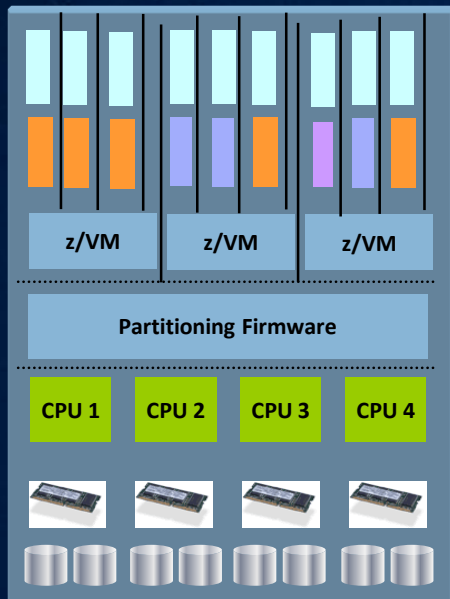
- High Priority Workload
 - 0.5% throughput reduction
 - 0.7% response time increase
- Low Priority Workload
 - Soaks up remaining CPU minutes
- Wasted CPU minutes 0%

- High Priority Workload
 - ▶ 43.5% throughput reduction
 - ▶ 76.9% response time increase
- Low Priority Workload
 - ▶ Soaks up more CPU minutes
- Wasted CPU minutes 38.2%



The Ultimate Virtualized System

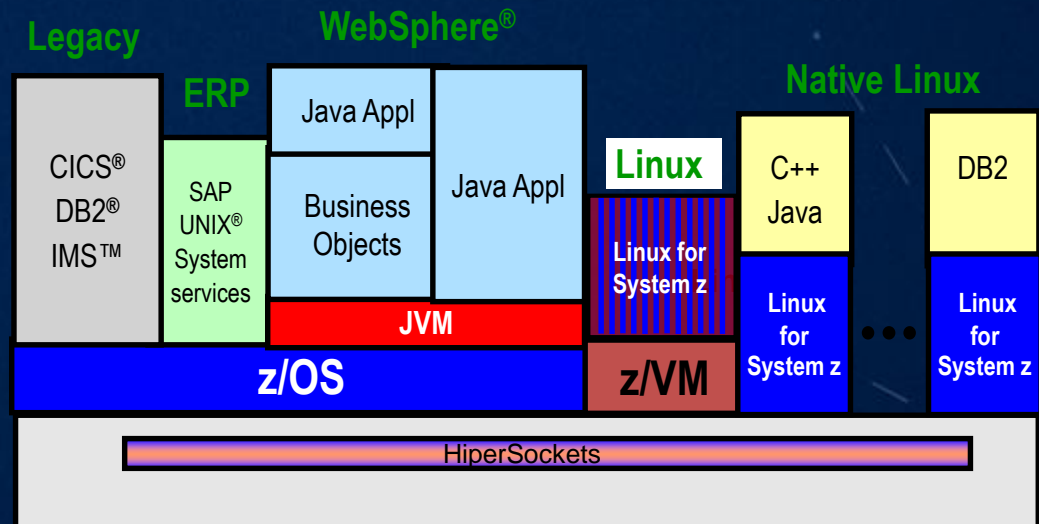
IBM Mainframe



Utilization often > 80%

Handles peak workload utilization of up to 100% without service degradation for high priority workloads

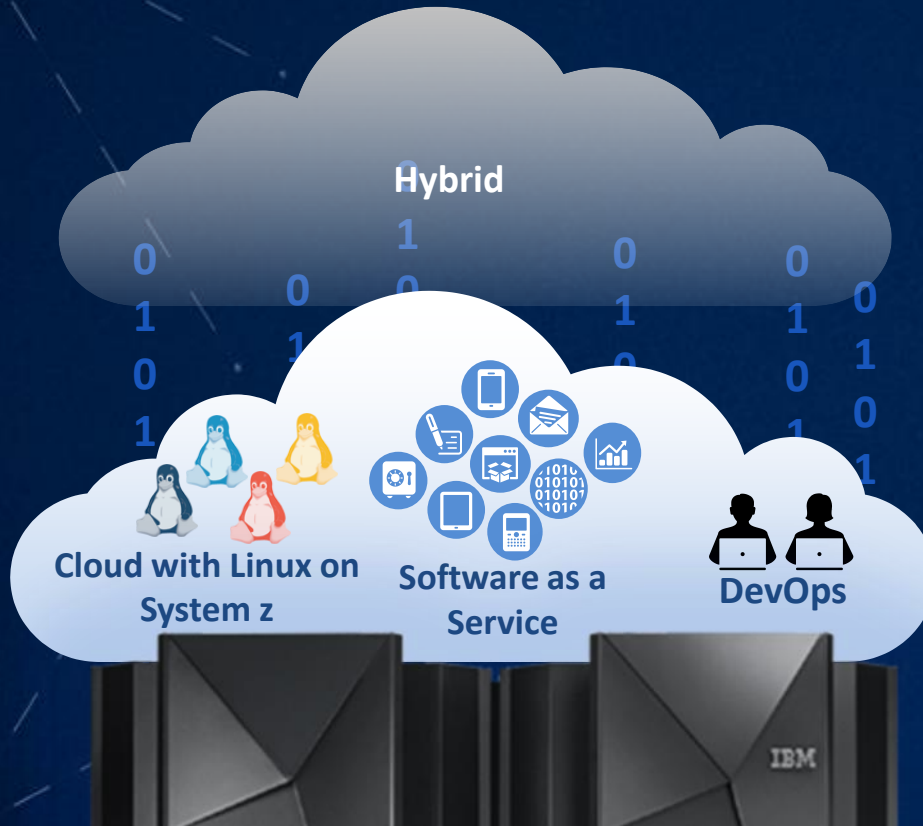
- Massive, robust consolidation platform
- 60 logical partitions, 100's to 1000's of virtual servers under z/VM
- Virtualization is built in, not added on (Processor and I/O)
- HiperSockets for memory-speed communication, as well as Virtual Hipersockets via Guest LANs in z/VM
- Most efficient hypervisor function available
- Sysplex (Single System Image Clustering)
- Intelligent and autonomic management of diverse workloads and system resources based on business policies and workload performance objectives:





System z: The multi-dimensional cloud

for extreme flexibility and business value



App Dev cloud

Maximize efficiency by tapping
unused resources

z/OS cloud

Core business operations enabled
as cloud services

Hybrid cloud

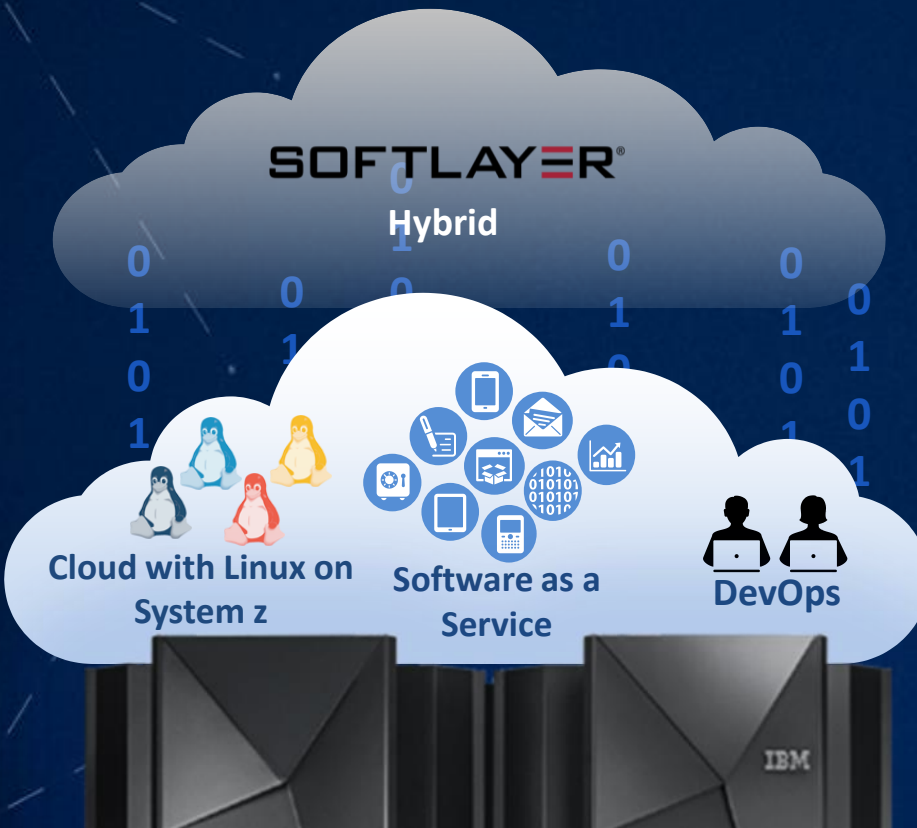
Maximum flexibility through use of
on- and off-premise resources

Linux on z cloud

Highly efficient fully virtualized
infrastructure



Optimizing the integration of System z and SoftLayer for hybrid cloud



A robust hybrid infrastructure
for greater flexibility and resource optimization

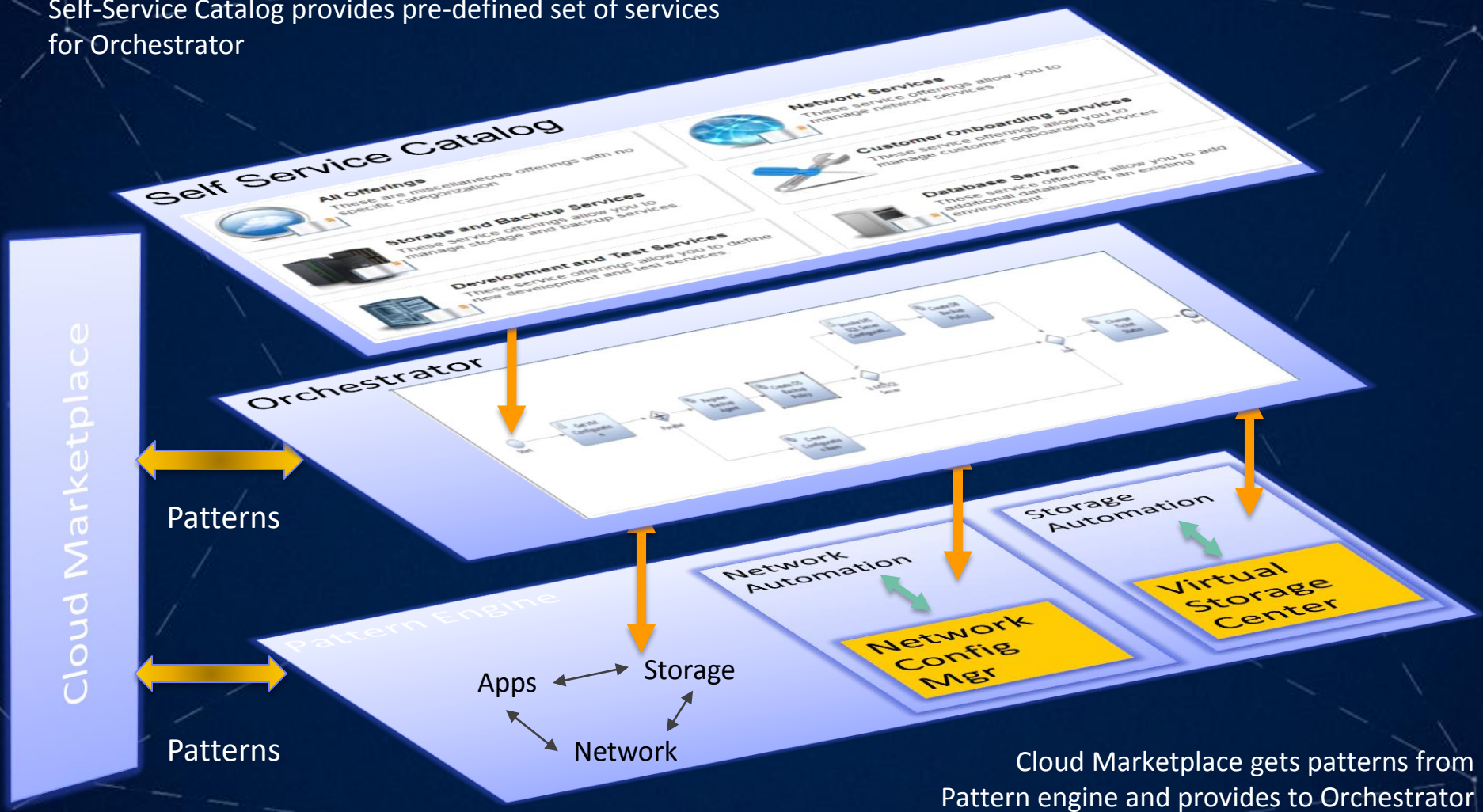
Enables remote workloads to benefit
from many System z strengths

Proven configurations
to deliver on SLAs, minimize network latency and optimize secure connectivity



Scenario to create cloud services to deploy workloads

Self-Service Catalog provides pre-defined set of services for Orchestrator



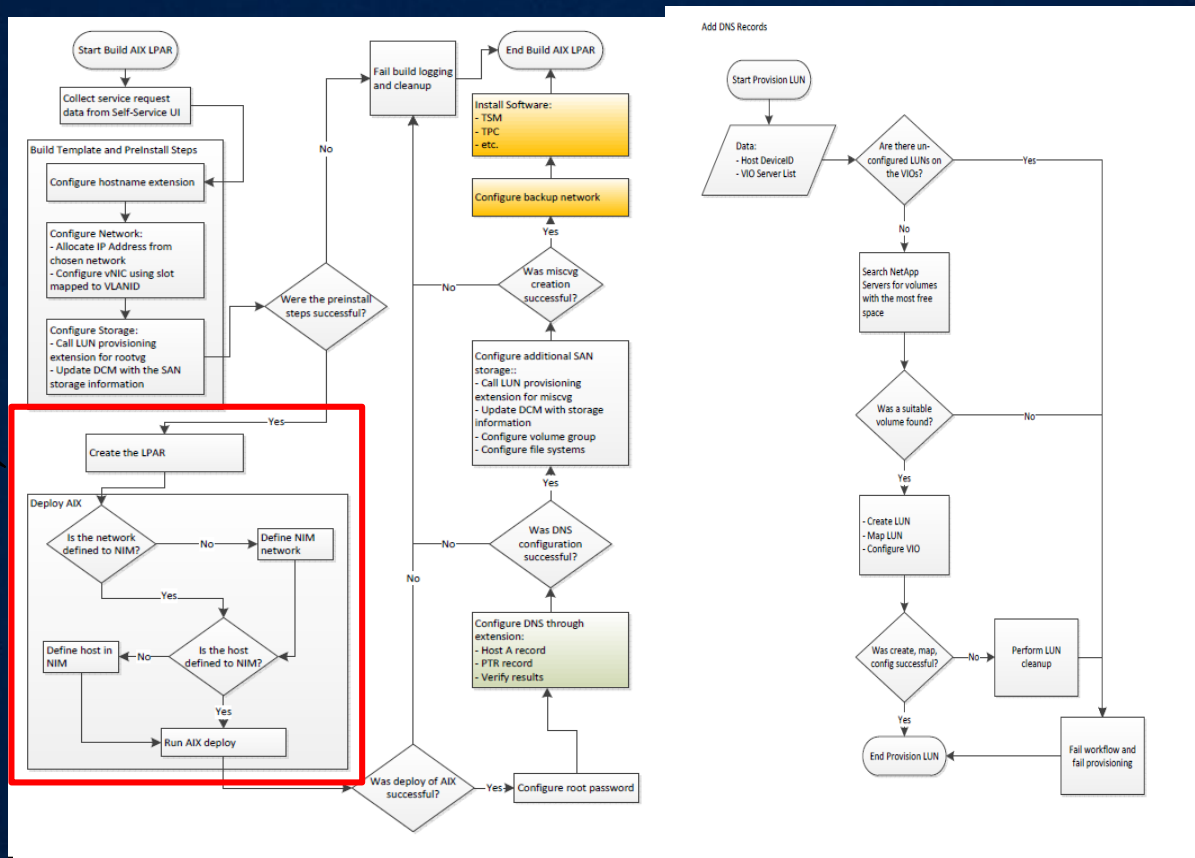
Cloud Marketplace gets patterns from Pattern engine and provides to Orchestrator



Why do we need an Orchestrator ?

1. Customers are looking for end to end automation of cloud service delivery to achieve greater returns
2. Provisioning play a key role, but is just one of many steps that must be automated
3. Each customer has unique requirements to integrate with existing data center processes and tools

VM Provisioning



Real customer example





CLOUD

Ongoing investments in Linux & cloud solutions on zEnterprise enables speed, flexibility & efficiency

IBM Enterprise Cloud System

NEW

Integrated solution for rapid deployment of secure & reliable public, private and hybrid cloud



PUBLIC



PRIVATE



HYBRID

IBM Utility Pricing for System z

NEW

Flexible pay-as-you-grow pricing for the enterprise cloud system and more

IBM Linux & Cloud Centers of Competency

NEW

Accelerating cloud & open source adoption on zEnterprise

IBM Wave for z/VM

NEW

Manage virtual machines with drag-and-drop simplicity



IBM Enterprise Cloud System

Trusted Cloud. Better Economics. Simply Delivered.

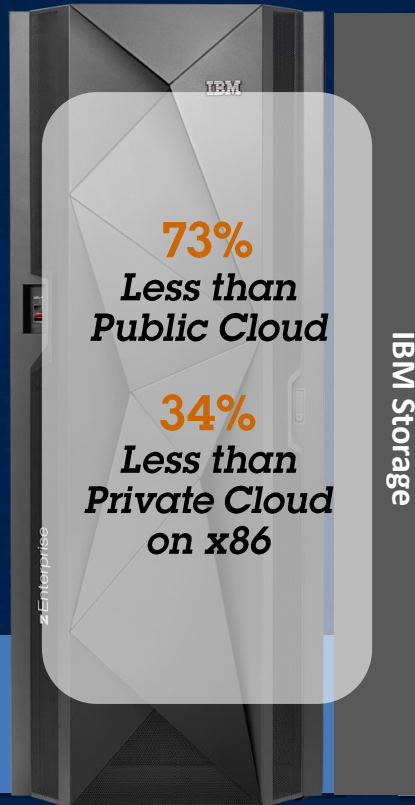


Open Linux Environment



Fully Automated Cloud Management Suite

Hypervisor and Virtualization Management



73%
Less than
Public Cloud

34%
Less than
Private Cloud
on x86

IBM Storage

Utility Pricing and MSP
Flexible Financing

Trusted, 24/7
IBM Support

Award Winning
Hardware Design



- Factory Integrated
- Delivered in 45 Days
- Production Ready in Hours

- Scale up to 6000 VMs
- Mainframe Availability
- Proven Security



Complete solution for cloud workloads on **System z** includes number of key components to simplify usage and operations



Cloud Management

Self Service Catalog

Pre-defined menu of Services

SmartCloud Orchestrator

Cloud Automation

Open, scalable platform

Cloud Marketplace

Pattern sharing/re-use, from engine

Rich set of ready to use **patterns**

Add on

- Cost management
- High Availability
- Security
- Application Performance Management

Infrastructure Management

IBM Wave

Simple, intuitive, graphical z/VM management tool

Ops Mgmt/Backup & Archive

Key set of z/VM tooling



Cloud Computing on z/OS

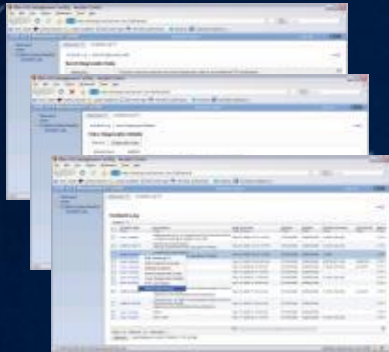
With z/OS, we need to think about cloud just a bit differently.....

- Today in cloud environments on distributed servers, or even with Linux on System z, customers would provision a virtual machine with an instance of an operating system to run a single workload.
 - To deploy another workload would mean another virtual machine with another instance of the operating system.
- However, in the context of z/OS, this methodology goes against everything we have come to know and expect about z/OS.
 - On z/OS, you have the ability to run multiple disparate workloads with different service levels for those hosted workloads with isolation or multitenancy.
- Hence our **approach for cloud on z/OS** is not focusing on the provisioning of operating system instances, but rather **the ability to provision multiple workloads in a single z/OS instance.**



Cloud Computing on z/OS: Provisioning Scenario

Workload Pattern



A Cloud workload has been defined that includes integration with WebSphere App Server on Linux for System z and CICS/DB2 system on z/OS

The Application developer creates a pattern to describe the application topology by pointing to a WAS virtual system pattern (virtual image)



SmartCloud Orchestration



The system programmer then launches into SCO to create workflow which will orchestrate the provisioning on the z/VM and Linux for System z system and interface to z/OSMF to cause the CICS and DB2 artifacts to be provisioned/deployed with appropriate configuration (e.g. network and security settings to satisfy the pattern)



z/OSMF - Workflow Broker



The administrator customizes the z/OSMF workflows for CICS, DB2, Communication Server and Security server to support the workflow request to drive each platform's REST APIs to accomplish the required configuration requests.



CICS and DB2 Administration



Verify / Review the CICS & DB2 parameters before deploying



SECURITY

A trusted infrastructure is essential for a cloud, analytics, mobile & social-enabled business

zEnterprise delivers trust and confidence with unmatched security and reliability

Highest

assurance level of security with Common Criteria certification (EAL 5+)

Enterprise Key Management

across mainframe and distributed

Encryption

of data at rest, in flight, and in use

IBM Security zSecure SSE

ENHANCED

Prevent malicious attacks with enhanced security intelligence and compliance reporting, with up to **70% savings**

IT Analytics

to spot potential failures and capacity needs before they occur

99.999%

design point for application availability

Zero Second

recovery point objective across thousands of miles



Reinventing & transforming for competitive advantage



Serving **2.6 million** people while supporting rapid business growth with robust, secure and efficient mainframe technology



Enabled growth of:

600% in mobile, **200%** in internet, **60%** in in-branch transactions, **24%** increase in tariff revenue through analytics, and avoids **USD 1.5 million** in electricity costs annually through the cloud



The future of next-generation mainframe systems

Cognitive systems

Atomic level storage

Neurosynaptic chip

Optical circuits

Hybrid computing 2.0

Greater parallelism

Hybrid clouds

Natural intuitive interfaces

Advanced, open KVM virtualization

Self check-pointing and invisible failover

Tamper-proof processing





Innovative technology

for the next generation of business leadership

“This is the beginning of a new generation—not only of computers—but of their application in business, science and government.”

–Thomas Watson, Jr.



THANK YOU



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