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Webinar:
Tivoli Endpoint Manager
September 15 2011

Dial-in + 45 3171 1870
Conference ID:
28982587 #

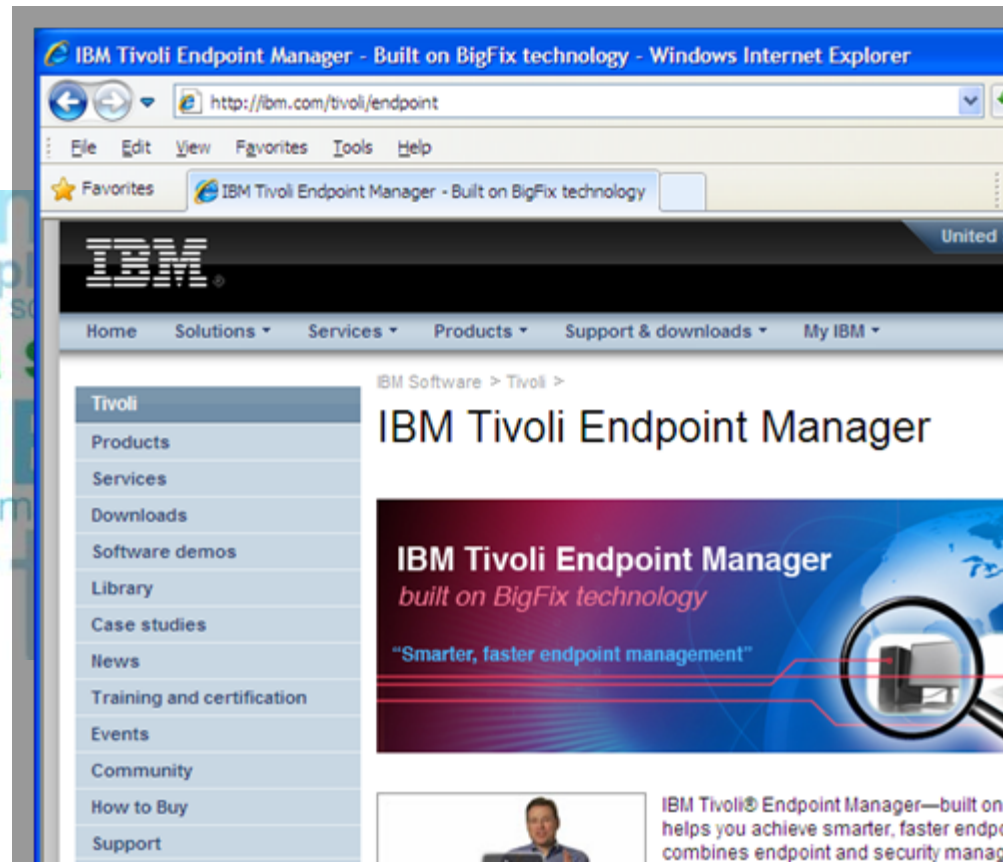If the sound does not work:
Restart Audio

For questions:
Use the Chat function

For answers:
Raise your Hand
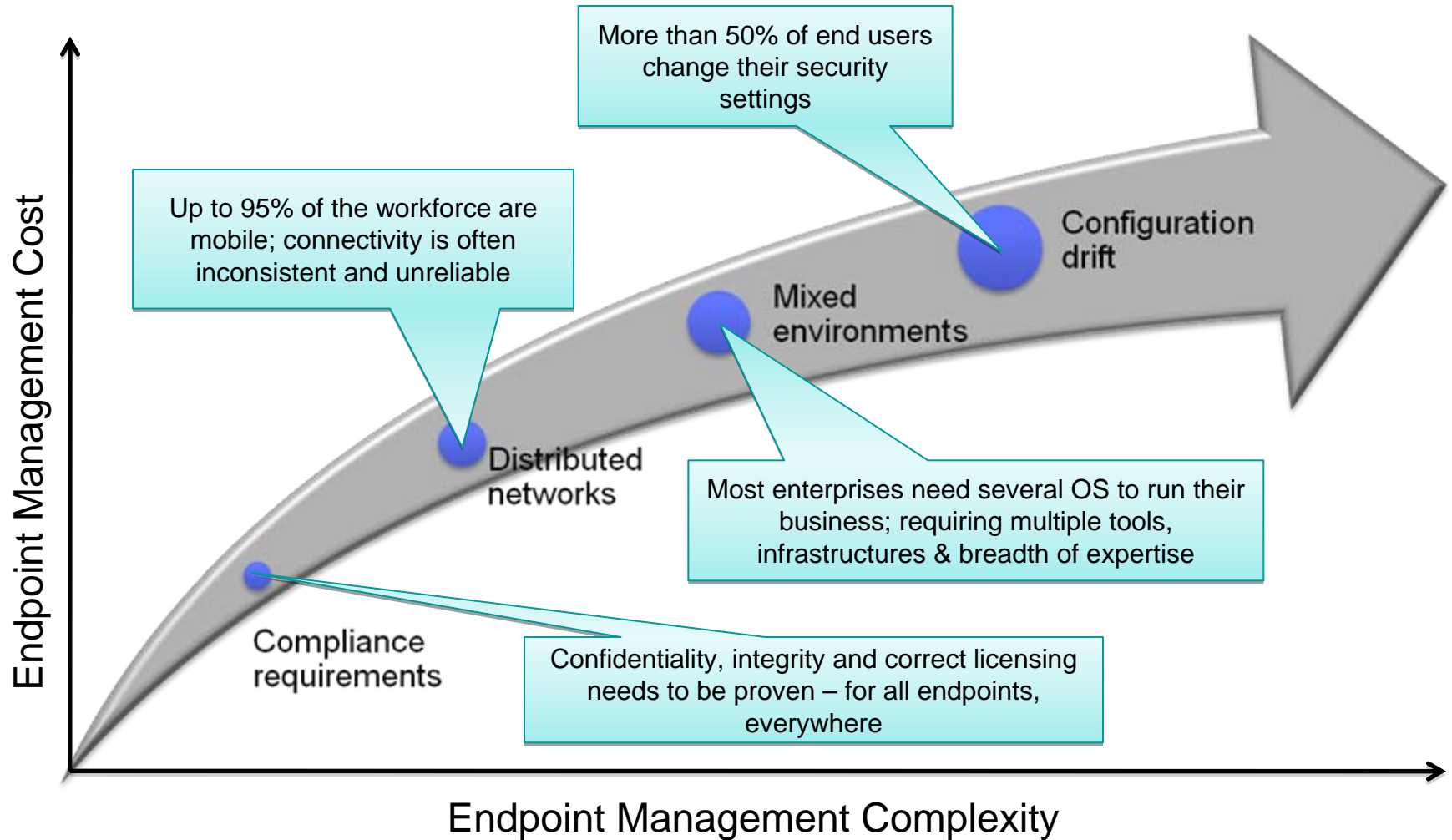
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Instructions on Screen

Tivoli Endpoint Manager
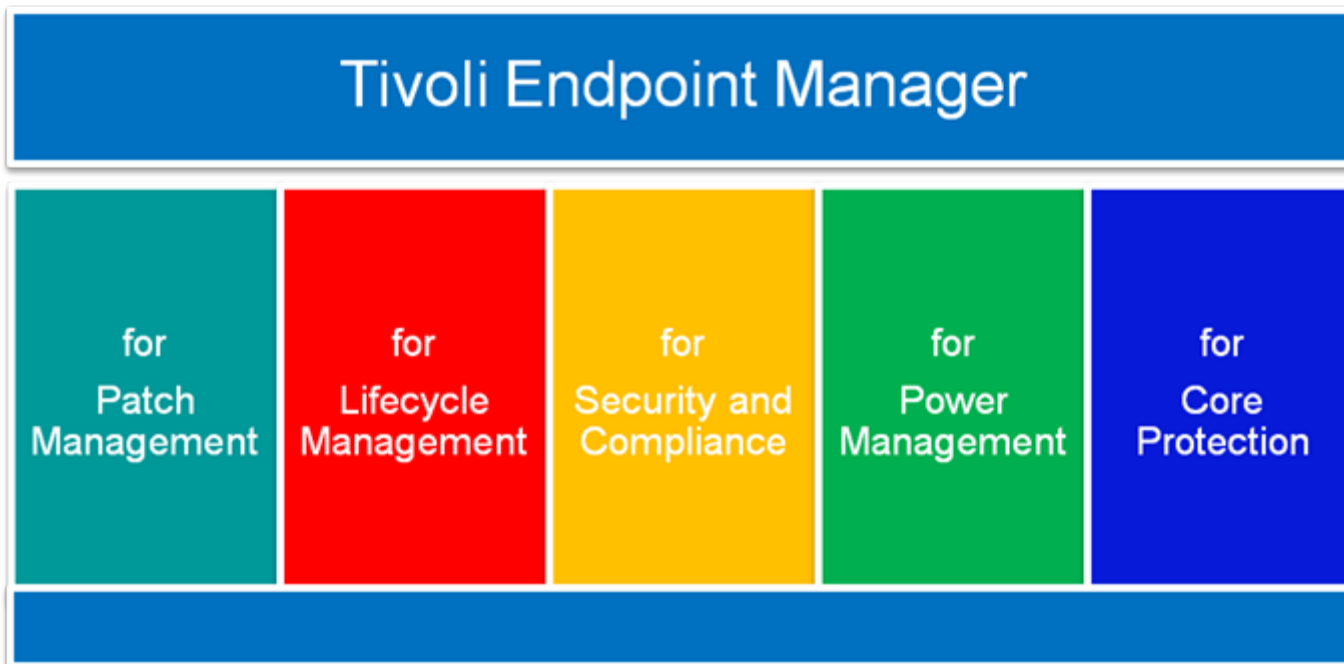
Endpoint Management – In a new and Elegant way

Martin Vittrup
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Today's Endpoint Management Challenges Drive IT Costs Up

More than 50% of end users change their security settings

Up to 95% of the workforce are mobile; connectivity is often inconsistent and unreliable

Configuration drift

Mixed environments

Distributed networks

Most enterprises need several OS to run their business; requiring multiple tools, infrastructures & breadth of expertise

Compliance requirements

Confidentiality, integrity and correct licensing needs to be proven – for all endpoints, everywhere

Endpoint Management Cost

Endpoint Management Complexity

Introducing Tivoli Endpoint Manager – Based on BigFix Technologies

Using Tivoli Endpoint Manager, Administrators can:

- See all endpoints: physical, virtual, fixed or mobile

- Fix issues anywhere in minutes, regardless of bandwidth or connectivity

- Deploy in days, over any network or geography

Tivoli Endpoint Manager Platform Elements
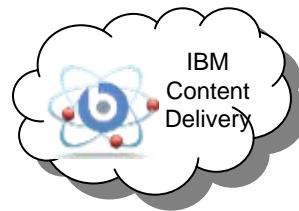
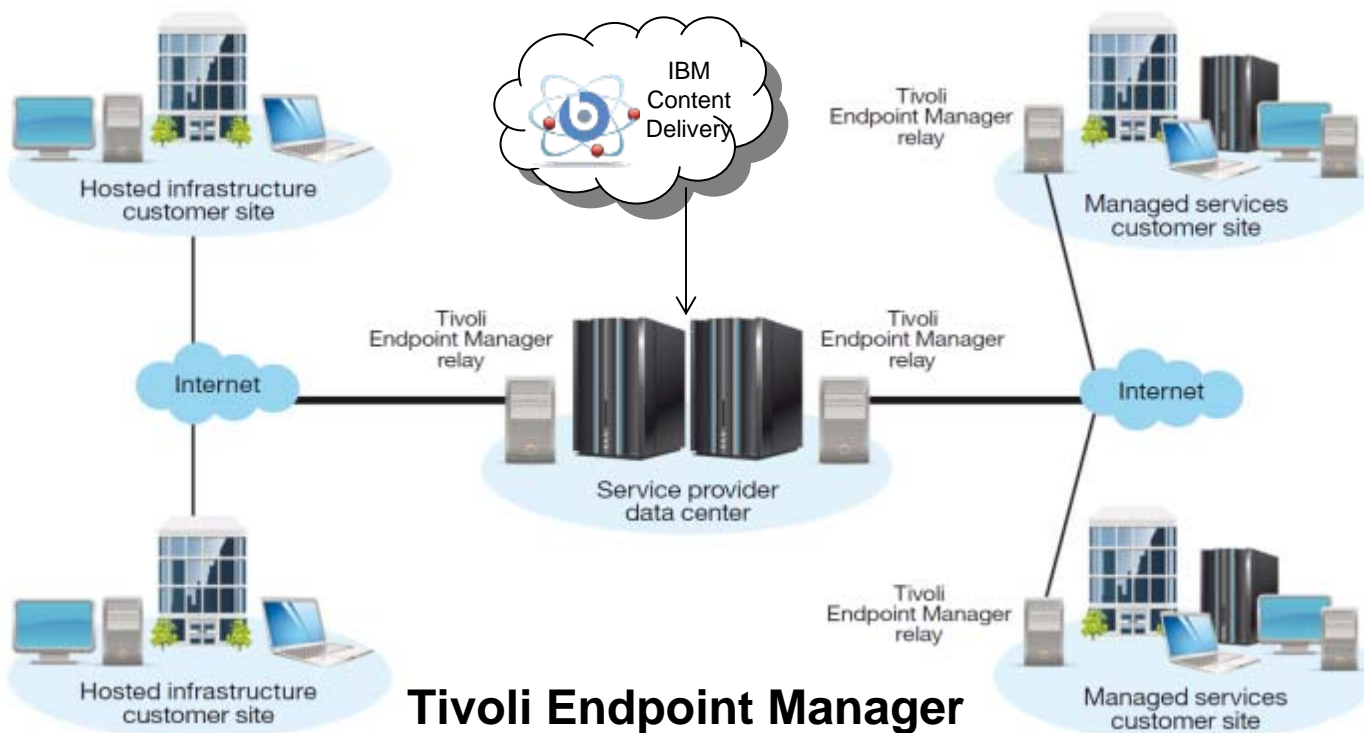**Single Server & Single Realtime Console**

Single Intelligent Agent

IBM
Content
Delivery

Thousands of In-Box Policies (Fixlets)

- Who, What and When
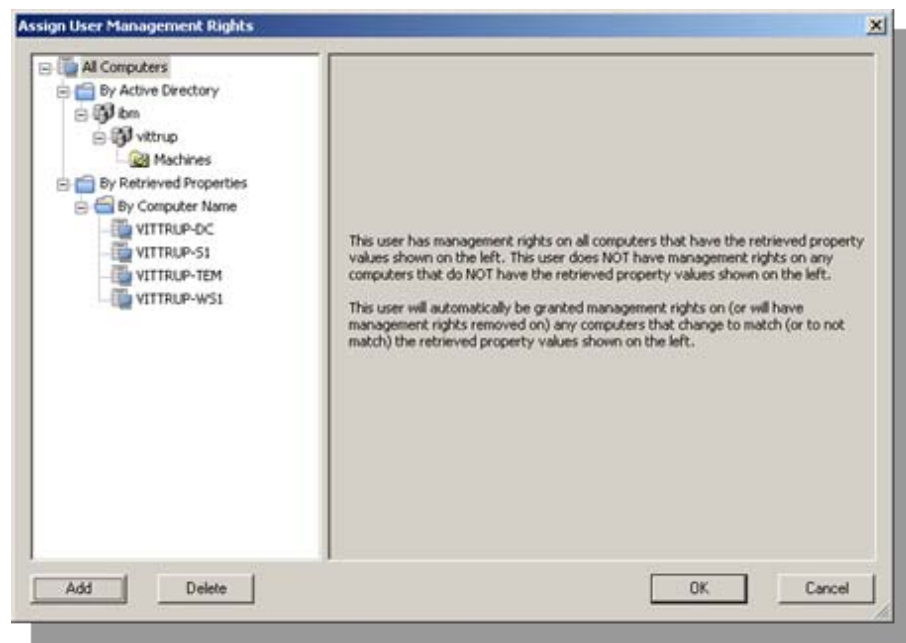
Virtual Infrastructure

IBM Tivoli Endpoint Manager for the Service Provider

Tivoli Endpoint Manager

- is licensed per Client Device – or Server Core
- uses a Multitenant model
- operates independent of Domain-memberships
- works over the Internet or on dedicated lines
- leverages existing Infrastructure

Tivoli Endpoint Manager User Delegation

Using **Tivoli Endpoint Manager**

- you can delegate independent responsibilities to your operators
- seperate reporting and management capabilities per customer
- manage and operate multiple customers from one server

- Offer web-consoles to allow customers to follow patch status,
  compliance status etc.

Tivoli Endpoint Manager: Low TCO, Real Savings

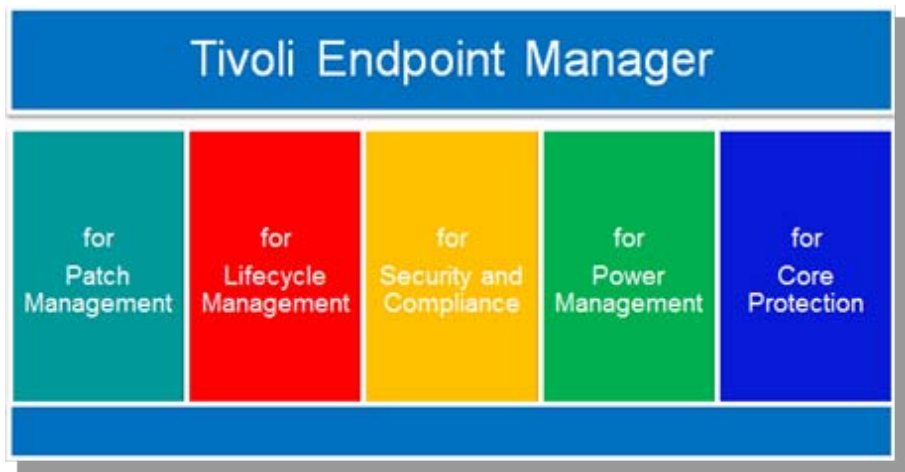|	Previous Approach	With TEM
10.000 devices deployment	6 months	1 week
# of Management Servers	25	1
Patch Cycle	7 Days	5 minutes
Software Inventory Cycle (license "true-up")	3 weeks	20 minutes
Vulnerability Assessment Cycle	6 months	3 days
Security Configuration Cycle	5 months, 6 FTEs	2 weeks, 1 FTE

"I just wanted to share this with you and the guys…. The April Microsoft Patch push began at 5:00 AM on 4/20 with 579,047 affected patch instances to push, the largest push to date. At 3:00 PM on 4/20 a total of 527,916 affected patch instances were fixed. This gives us a 91.17% affected patch instances fixed in only 10 hours!

I don't believe any other product could have accomplished what Tivoli Endpoint Manager accomplished here today."
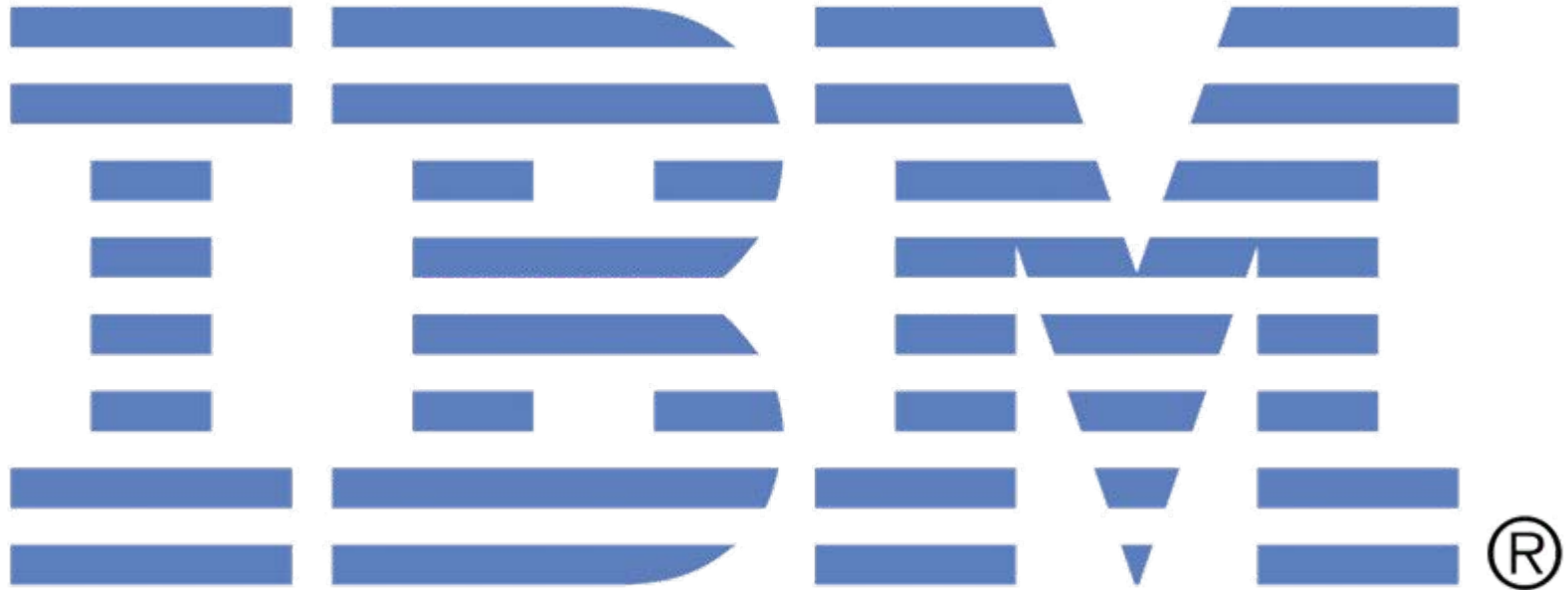*--IT Manager, Large Healthcare Organization*

What makes Tivoli Endpoint Manager special for Service Providers ?

Tivoli Endpoint Manager

| for Patch Management | for Lifecycle Management | for Security and Compliance | for Power Management | for Core Protection |

- Great product:
  - Capabilities for managing Servers:
    - Automated Patch Management
    - Lifecycle Management
    - Security and Compliance
    - Endpoint Protection
  - Extend the offering to your customers Endpoints:
    - All of the above and:
    - Asset Discovery
    - Power Management
    - Mobile Device Management
  - Simplicity, Cost-effectiveness, Flexibility, Extensibility, Heterogenity and Multitenancy

- IBM offers attractive licensing and contract models.
  - Endpoints are licensed per Device
  - Servers are licensed per Core – great for virtuel environments
  - xSP contracts for Service Providers

ibm.com/tivoli/endpoint