Vision2016

Outthink. Outperform.

May 9 – 12 | Hilton Bonnet Creek, Orlando, Florida



Sponsorship and exhibitor opportunities



Demo Lounge sponsorship opportunity

Level	# available	Package includes	Price
Marquee	1	 Turnkey pedestal 10 full conference passes¹ Two 60 minute breakout sessions Lead scanner Web and social media presence Private meeting room in conference space (2-days) Exclusive sponsorship of Welcome Reception 1 in room phone message (attendee rooms) 	\$35,000 Alumni \$36,000 Early Bird \$39,000 Standard
Platinum	3	 Turnkey pedestal Seven full conference passes¹ One 60 minute breakout session Lead scanner Web and social media presence Private meeting room in conference space (2-days) Sponsorship of meal function (selection first come, first serve) 	\$25,000 Alumni \$26,000 Early Bird \$29,000 Standard
Gold	10	 Turnkey pedestal Five full conference passes¹ One 60 minute breakout session Lead scanner Web and social media presence 	\$15,000 Alumni \$16,000 Early Bird \$19,000 Standard
Silver	20	 Turnkey pedestal Three full conference passes¹ Lead scanner Web and social media presence 	\$8,000 Alumni \$9,000 Early Bird \$12,000 Standard

¹Full conference passes must be used by sponsoring company's employees and staff.

Expo hours

Monday, May 9	Tuesday, May 10	Wednesday, May 11
6:00 p.m8:30 p.m.	11:15 a.m5:15 p.m.	9:30 a.m3:00 p.m.

Additional marketing opportunities

Available for purchase	Price
Special Event Park Dinner Sponsorship—NEW!	\$10,000
Special Event Park and Dessert Sponsorship—NEW!	\$10,000
Conference lanyard—NEW!	\$7,000
Breakout session (3 available) ²	\$6,500
Exclusive Lab Sponsorship (1 available)	\$5,000
Small Ad in conference daily ³	\$1,000
Medium Ad in conference daily ³	\$2,000
Large ad in conference guide ³	\$3,000
Flyer in registration kit ⁴	\$2,000
Logo'd pen in registration kit ⁴	\$5,000
Company logo on room key (1 available) (Up to 1700 keys)	\$5,500
Hotel room drop (2 available) (Up to 1500 rooms) ⁴	\$4,000
Seat drop for general session (2 available) ⁴	\$3,000
Meeting room in conference space (1-day) (3 available)	\$1,500
Window cling in conference hallway (2 available) ³	\$1,500
Large panel at top of escalator (1 available) ³	\$5,000
Small panel at top of escalator (1 available) ³	\$1,500
Small panel at bottom of escalator (1 available) ³	\$1,500
Small panel at bottom of stairs (1 available) ³	\$1,500

²Must include IBM Client ³Partner to provide artwork to IBM for approval ⁴Part Note: All promotions and offerings are subject to review and approval by IBM.

Special pricing for Vision Sponsors only

Full conference passes \$1295°

*Must use sponsorship contract code for registration process

⁴Partner to provide to IBM for distribution

Vision 2016 Business Partner Enablement Sunday, May 8-Monday, May 9

Business Partner Enablement Reception Sponsorship-\$5,000-(1 Available) Sunday, May 8
Approximately 200-300 partner reps

The Business Partner Reception will take place on Sunday evening.

- 2 full conference badges
- Recognition as a sponsor with company name and logo on signage at the Business Partner Enablement Reception
- Recognition during General Session: company name or logo displayed on screen
- Recognition with company name or logo in Business Partner Enablement guide
- Sponsor name or logo with hyperlink from main conference website to sponsor's website
- Your company name and logo on table-top signs placed on bars in reception
- Small table at the reception made available for collateral or giveaway items provided by sponsor

Business Partner Enablement Breakfast Sponsorship-\$3,000-(1 Available) Approximately 200-300 partner reps

- Sponsorship of breakfast on Monday
- 2 full conference badges
- Recognition during General Session: company name or logo displayed on screen
- Recognition with company name or logo in Business Partner Enablement guide
- Sponsor name or logo with hyperlink from main conference website to sponsor's website
- Your company name and logo on table-top signs placed on buffet stations

Business Partner Enablement Lunch Sponsorship-\$3,000-(1 Available) Approximately 200-300 partner reps

- Sponsorship of lunch on Monday
- 2 full conference badges
- Recognition during General Session: company name or logo displayed on screen
- Recognition with company name or logo in Business Partner Enablement guide
- Sponsor name or logo with hyperlink from main conference website to sponsor's website
- Your company name and logo on table-top signs placed on buffet stations

For more information

For more information on the Sponsorship Packages, or to customize your Sponsorship Package, please contact:

Anthony Ramon

aramon@us.ibm.com, (510) 769-5606

For complete conference details, visit ibm.com/software/analytics/vision.

© Copyright IBM Corporation 2016. IBM, the IBM logo, ibm.com, Smarter Planet, Let's Build a Smarter Planet, and the planet icon are trademarks of International Business Machines Corp., registered in many jurisdictions worldwide. Other product and service names might be trademarks of IBM or other companies. A current list of IBM trademarks is available on the web at A current list of IBM trademarks is available on the web at Topyright and trademark information" at ibm.com/legal/copytrade.shtml.