

Cloud Computing on the IBM System z mainframe

Andrea Greggo, Mainframe Cloud Initiative Leader



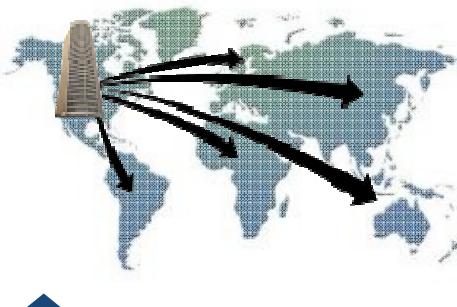
IBM Cloud Computing

26 November 2008 | IBM Confidential



Today's overarching realities - 21st Century Drivers of Change

International Exporting



Proliferation of Devices



Business-to-business



20th
Century

21st
Century

The Globally Integrated Enterprise



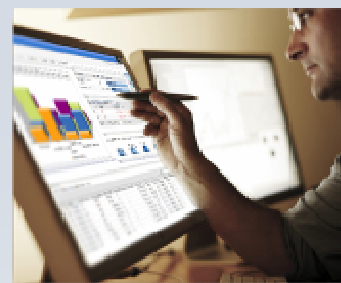
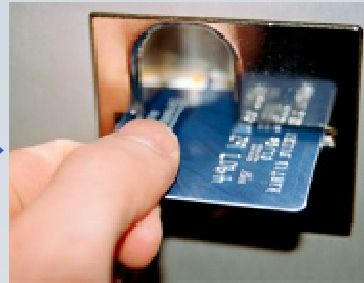
Real-time Information Explosion



Business-to-consumer



Business innovation continues to accelerate - *Convergence of available technologies and a demanding marketplace*



Branch Banking

Back-office automation and secure data processing

ATM

Secure online transaction processing

e-business

Connect existing IT infrastructure with the Web

Cloud

An open, standards-based, dynamic infrastructure

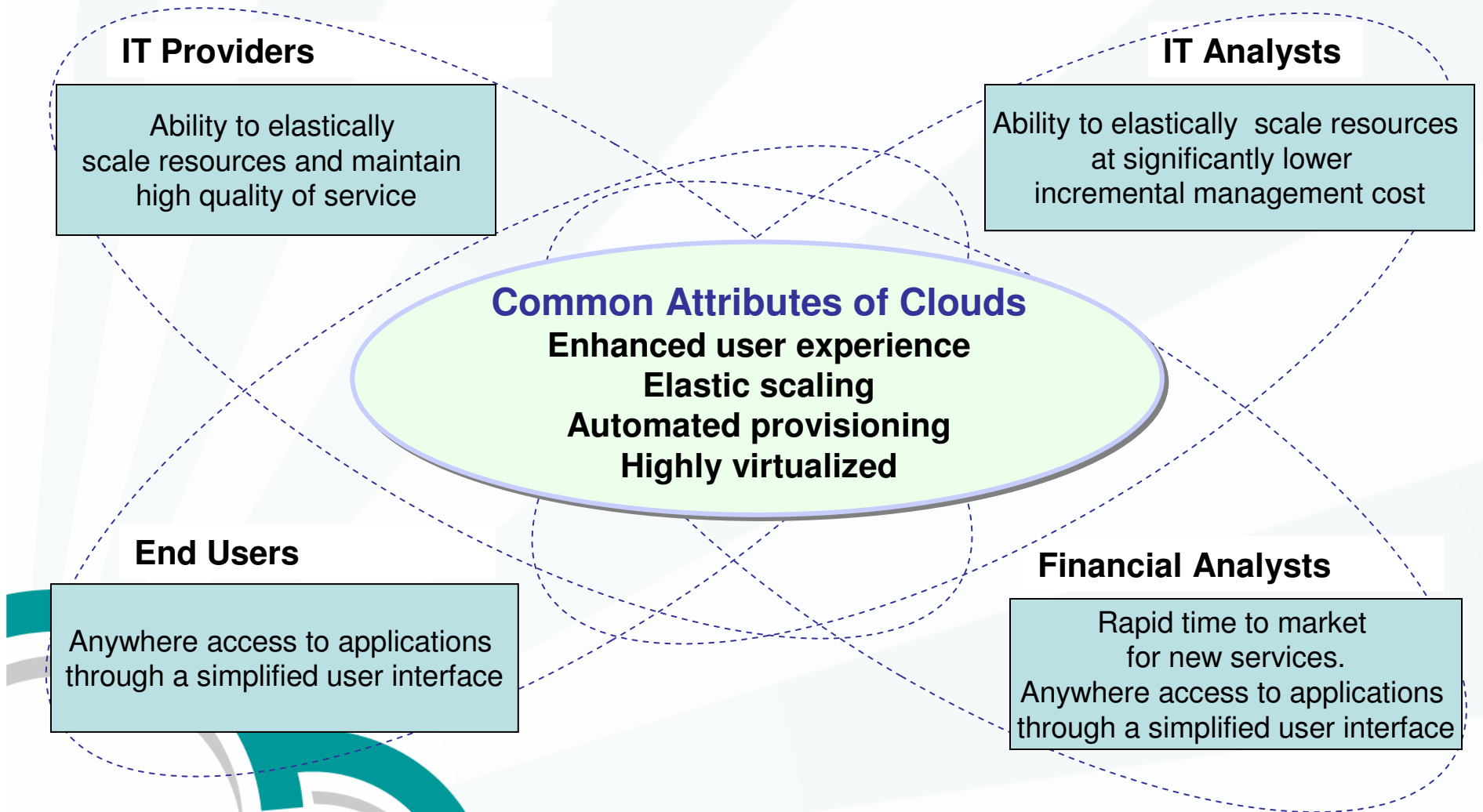
1960s

1970s

1990s

2010

Multiple Views of Cloud Computing in IT



Source: IBM Corporate Strategy analysis of MI, PR, AR and VCG compilations

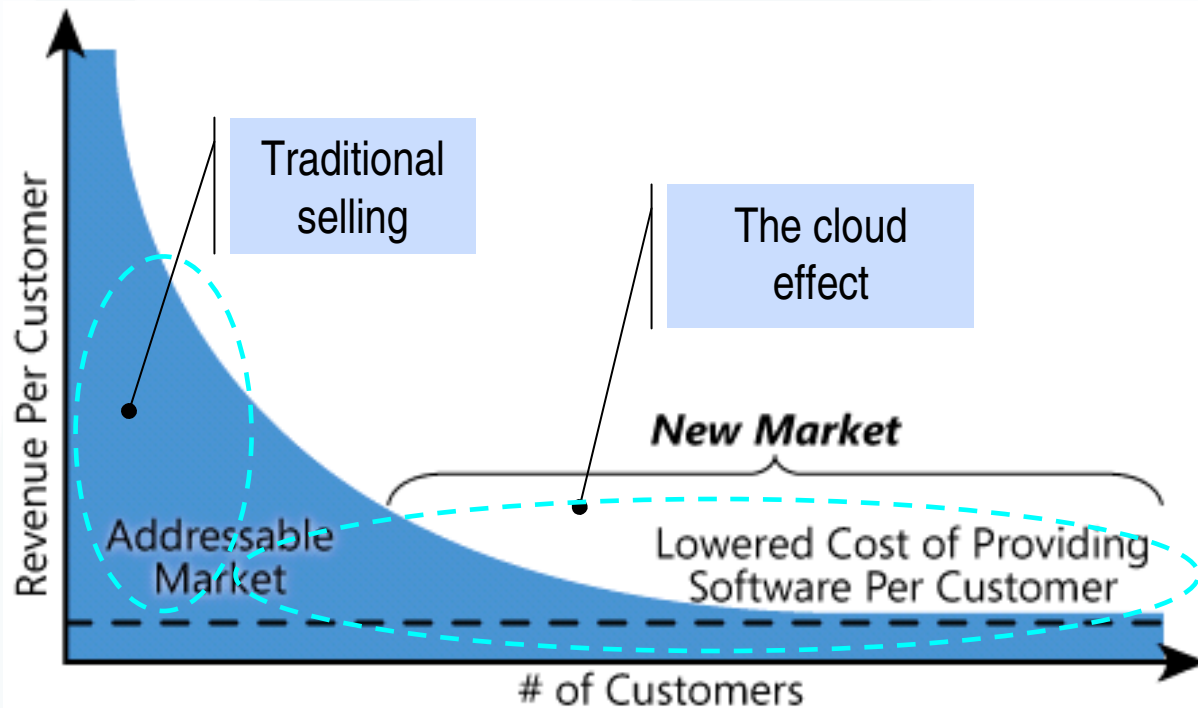
Common attributes indicate a common definition

“An Elastically Scalable, Virtualized System That Is Rapidly Provisioned With Flexible Pricing Models”

Common Attribute	Details
Flexible pricing	Utility pricing, variable payments, pay-by-consumption and subscription models make pricing of IT services more flexible
Elastic scaling	Resources scale up and down by large factors as the demand changes
Rapid provisioning	IT and network capacity and capabilities are - ideally automatically - rapidly provisioned using Internet standards without transferring ownership of resources
Advanced virtualization	Virtualized desktops access pooled IT resources - servers, storage, network and applications - to provide a virtualized, cost efficient infrastructure

Source: IBM Corporate Strategy analysis of MI, PR, AR and VCG compilations

The cloud market impact changes the way we sell

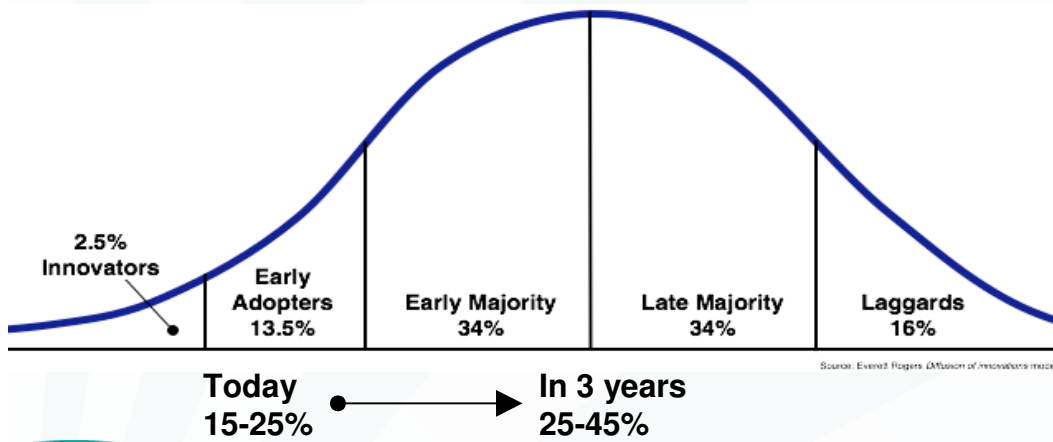


Cloud provides a **direct channel** to capture market demand and is offered on a **utility pricing** scheme that is **readily consumable**

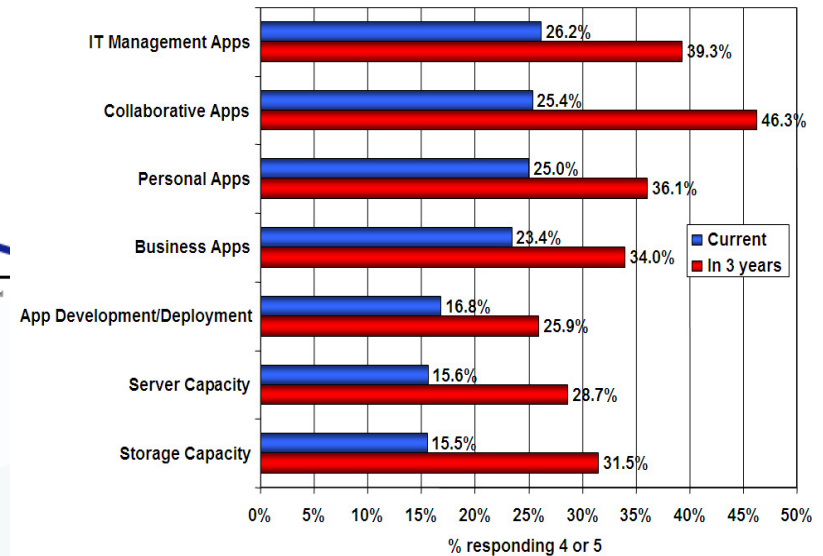
Operational efficiency is the key to cloud profitability enabling hosters to service significant volumes of subscribed users with low operating costs

The adoption of cloud computing in market

“For actual chasm crossing, applications have a huge advantage. That is because disruptive innovations are more likely to be championed by end users than by the technology professionals that operate the current infrastructure. Applications are what an end user sees... To accelerate the adoption of platforms, then, vendors must clothe them in applications clothing. That is, they must tie them directly to an application in order to gain the end-user sponsorship necessary to secure a beachhead.”



Q: Current, future usage level of IT cloud services in your organization?
 (1=none, 5=widespread)



Source: IDC Enterprise Panel, August 2008 n=244



A perspective on Clouds

Consumers are drawn to the cloud values:

- Low barriers - consumable & convenient
- Pay per usage business model

Consumers are concerned about clouds

- Security of Internet assets
- Availability of services



Barb, we have to get this service. It has all the functionality we need, the costs are low, and we can get the results we need now!

I don't know Jim ... do you think it is safe to have our data out there?

Cloud providers face challenges:

- Profitability through efficiency - Lean IT
- Customer expectations are high & barriers to exit are low

Gmail outage causes blogger frenzy across North America

AUSTRALIANS may have missed it, but Google's Gmail service went down for an hour or two overnight.

The degree to which the company has become central to online life was highlighted when the outage became the most talked-about story of the day in North America.

... even the free stuff is held to high standards!

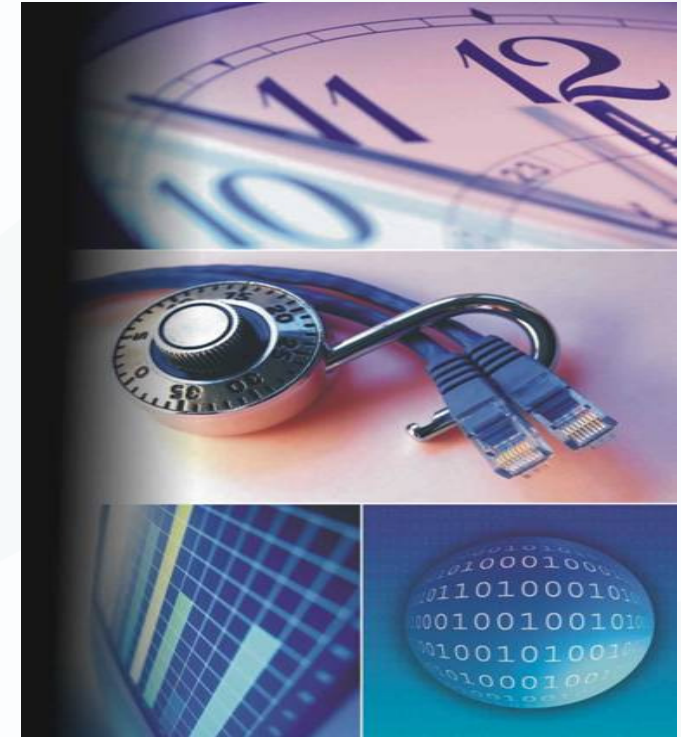
Cloud services require enterprise class QoS

Clouds are driven by consumers and feature:

- Low switching costs / lock-in for consumers
- Highly competitive market space with low barriers to entry
- A consumer friendly business model
- Internet offered business services

Clouds require enterprise class capabilities for:

- Security
- Availability
- Scalability
- Manageability
- Recoverability
- Agility



Providers of Cloud services require operationally efficient data center solutions to be profitable

Cloud delivery spectrum

Focus on Clients and Customers

INNOVATIVE BUSINESS MODELS (with financial viability)

DATA CENTER INNOVATION

Service Integration

Enterprise IT

**Enterprise
Private
Cloud**

**Hybrid
Clouds**

INNOVATIVE SERVICES

Service Integration

**Public
Clouds**

The next frontier is Cloud integration

The mainframe in the New Enterprise Data Center

Dynamic



Data Center



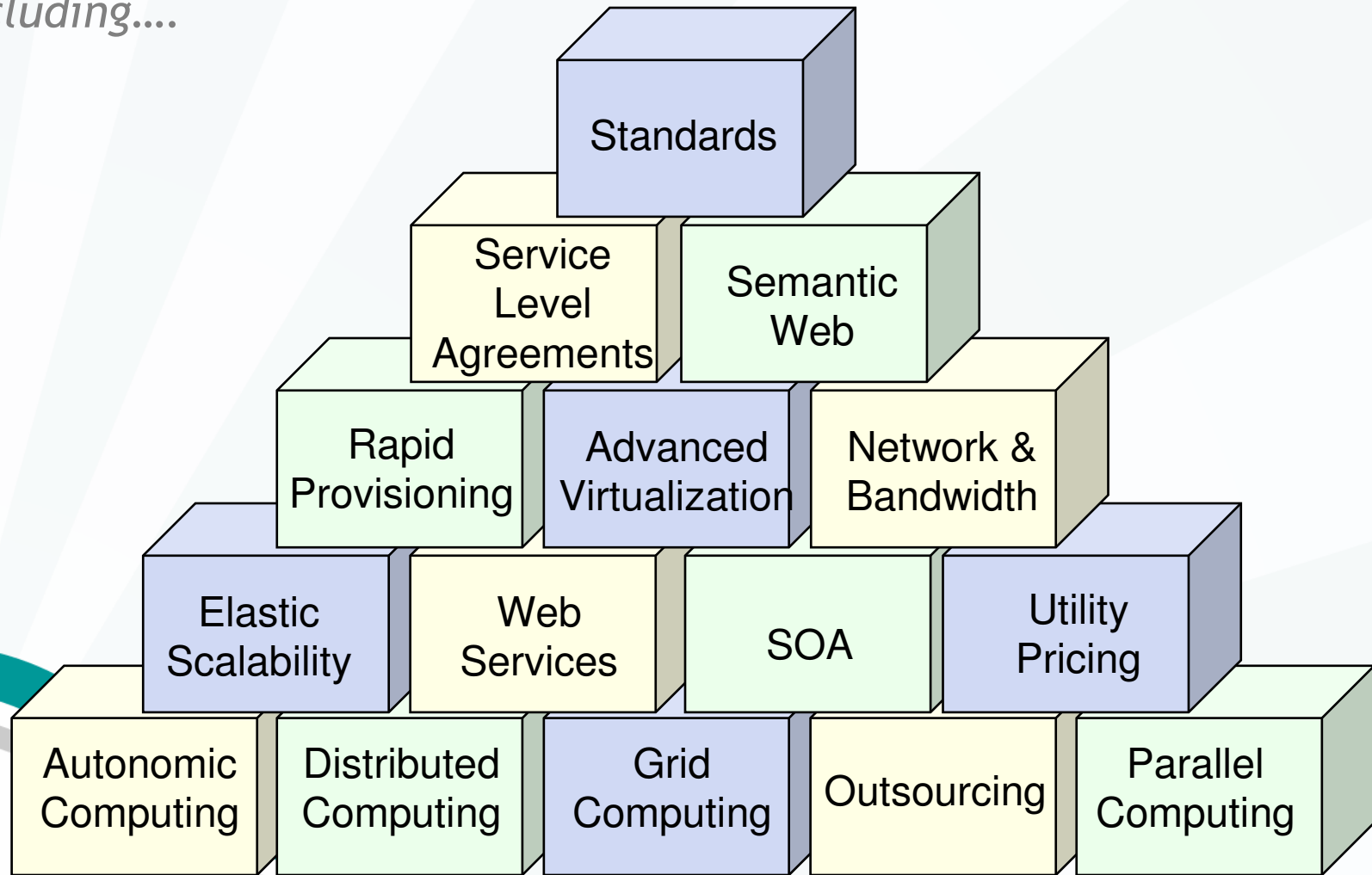
- Virtualized
- Real time integration of transactions, information & analytics
- Business-driven services
- Service oriented

Enterprise “private” clouds are the evolution of SOA
Mainframe is a hub for enterprise Clouds:

- Centralized control & management
- Consolidation of 100s - 1000s of diverse workloads
- Most efficient cost per compute power
- -Able (scalable, available, reliable)



There Are A Number Of Building Blocks For Cloud Computing *Including....*



Source: CHQ MI

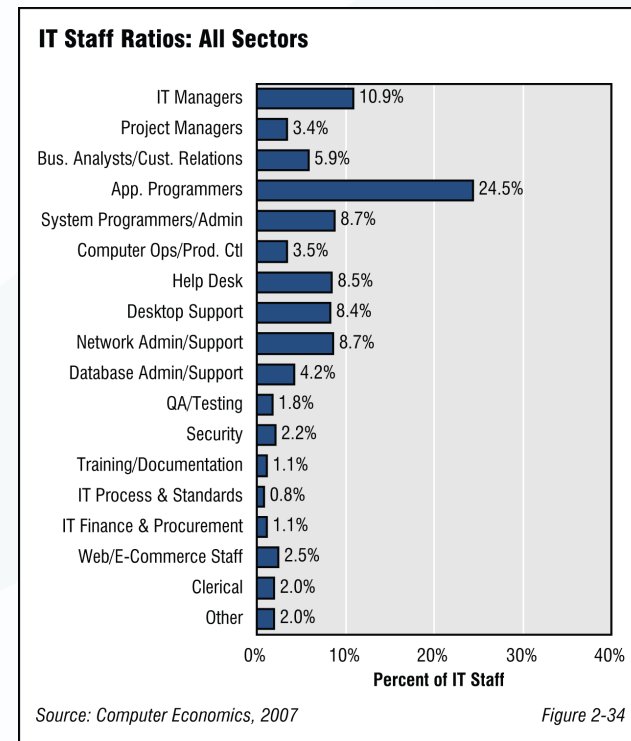
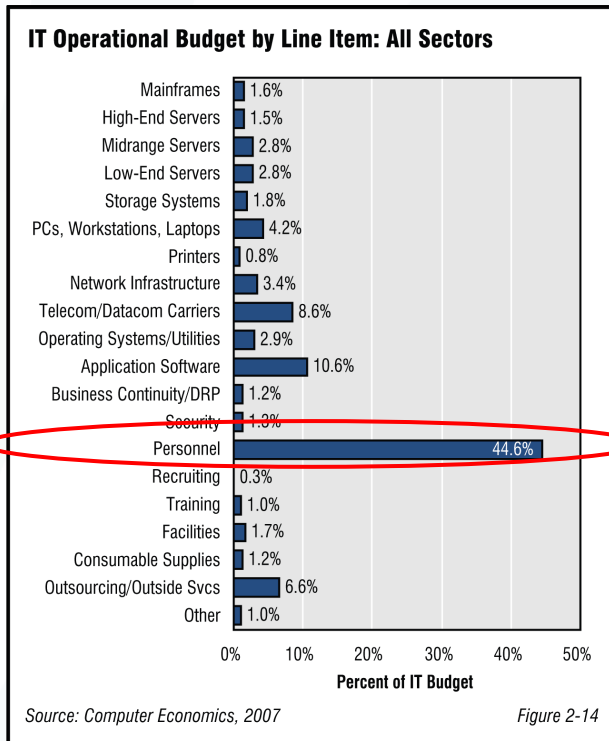
The mainframe as a foundation for Cloud offerings

"It's a mainframe model where things run together but in isolation. The issue is whether the machines will bear up under the load of diverse work or will they grind down and you'll need to provision another machine. You need reliability, security, auditing, privacy, data integrity, automation and full isolation. You need to have a lot of layers in the environment."* - *Steve Mills, SWG, interview with CNET when asked about Cloud Computing*



- Energy efficient
- Near-linear scalability
- Capacity management & upgrades on demand
- Delivers a specialized IT environment
- Virtualizes from the silicon to the app
- Enables transparent multi-tenancy of applications
- Improves performance
- Comprehensive industry-leading security
- Enables seamless reliability
- Strong TCO

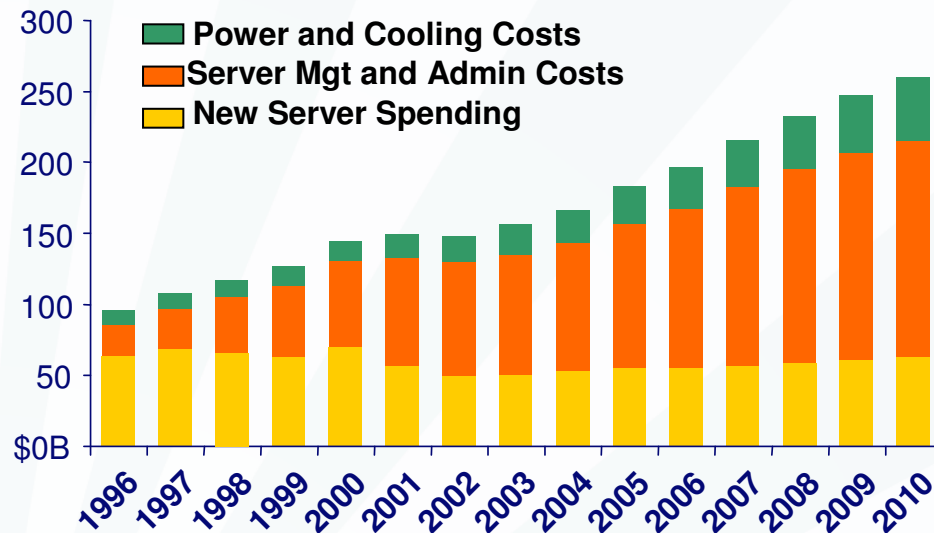
The costs of IT Operations



Personnel represents the largest percentage of operational costs in the enterprise

The challenge for enterprises is to achieve operational efficiency

Global Annual IT Spending *Estimated US\$B 1996-2010*



Uncontrolled system management costs

**Steady CAPEX spend:
Not the key problem to address**

➔ Industry hypothesis is that clouds will be driven by scale. However to capitalize on this, providers must address the server management cost problem, not just CAPEX

Source: IBM Corporate Strategy analysis of IDC data, Sept. 2007

Project 'Big Green'



*Double compute capacity
with no increase in
consumption or impact
by 2010*

IBM to reallocate \$1 billion each year

- To accelerate “green” technologies and services
- To offer a roadmap for clients to address the IT energy crisis while leveraging IBM hardware, software, services, research, and financing teams
- To create a global “green” team of almost 1,000 energy efficiency specialists from across IBM

Re-affirming a long standing IBM commitment

- Energy conservation efforts from 1990 - 2005 have resulted in a 40% reduction in CO2 emissions and a quarter billion dollars of energy savings
- Annually invest \$100M in infrastructure to support remanufacturing and recycling best practices

IBM'S PROJECT BIG GREEN SPURS GLOBAL SHIFT TO LINUX ON MAINFRAME

ARMONK, NY, August 1, 2007

- IBM will consolidate and virtualize thousands of servers onto approximately 30 IBM System z™ mainframes
- Substantial savings expected in multiple dimensions: energy, software and system support costs
- The consolidated environment will use 80% less energy and 85% less floor space
- This transformation is enabled by the System z sophisticated virtualization capability



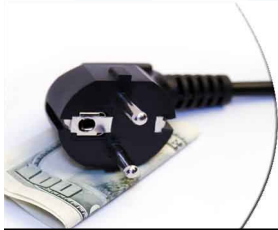
Think what we could do for you

Enterprise Business Value - Expectations



Business case

- Early modeling identified significant potential for savings through zLinux virtualization
- Performed TCO virtualization assessment on IBM portfolio as cross-IBM effort
 - System z, SW Migration Services, STG Lab Services, IBM Academy, ITO Migration Factory
- Identified substantial savings opportunity
 - Energy & Floor space
 - Labor
 - Software



Energy savings

- Annual energy usage to be reduced by 80%
- Total floor space to be reduced by 85%
 - 11,045 square feet for distributed solution
 - 1,643 square feet for System z solution



Quality service

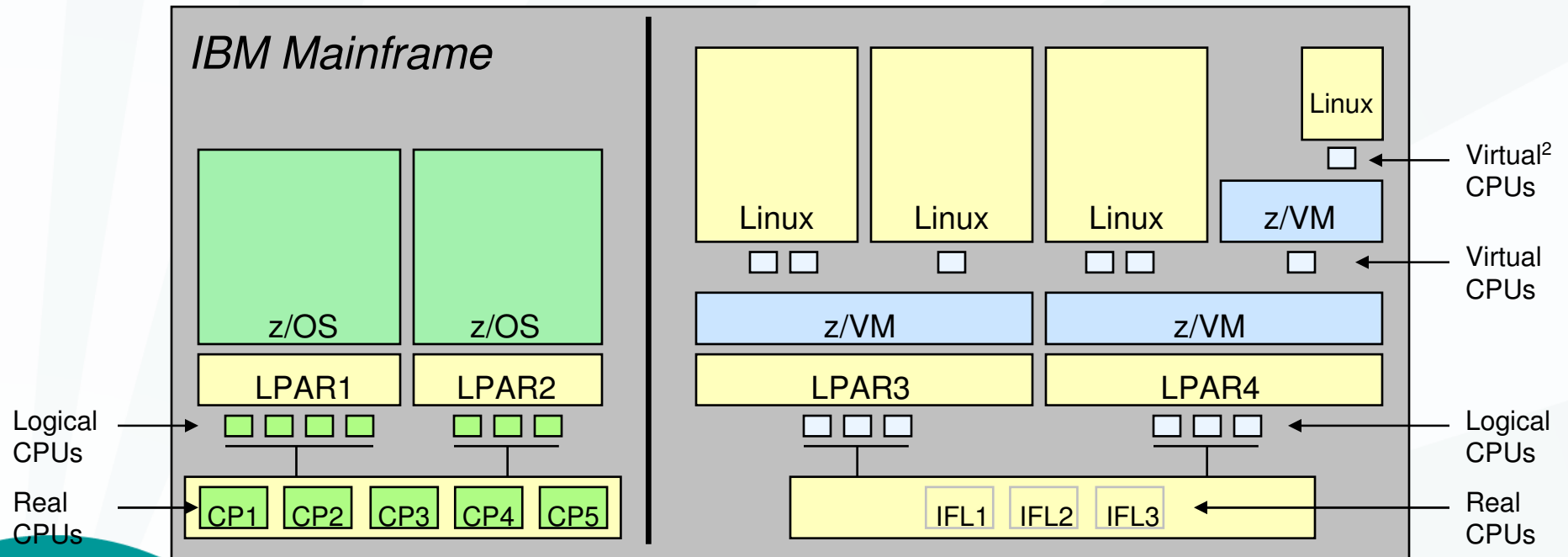
- Leverages maturity of System z stack products - high availability, resiliency
- Reduces complexity and increases stability, centralizes service mgmt
- Potential for faster provisioning speed (months → days)
- Dynamic allocation of compute power
- Provides world-class security

Comparison of Annual Energy Usage for Workloads

	Distributed Solution		System z Solution	
	Kilowatt hours (K)	Cost* (\$K)	Kilowatt hours (K)	Cost* (\$K)
Power	24,000	\$2,400	4,796	\$479
Cooling**	14,400	\$1,440	2,877	\$287
Total Energy	38,400	\$3,840	7,673	\$767

Virtualized from the silicon to the app

The core infrastructure of System z is multi-tenant by nature and highly efficient, resources (HW and SW) are shared and virtualized to ensure utilization up to 100% without degradation.



“... new virtualization product (z/VM 5.3) release can host more than 1,000 virtual images on a single hypervisor - topping any virtualization solution in the industry.” - Charles King, PUND-IT

Enabling transparent multi-tenancy of applications

Linux Exploitation of z/VM Discontiguous Saved Segments (DCSS)

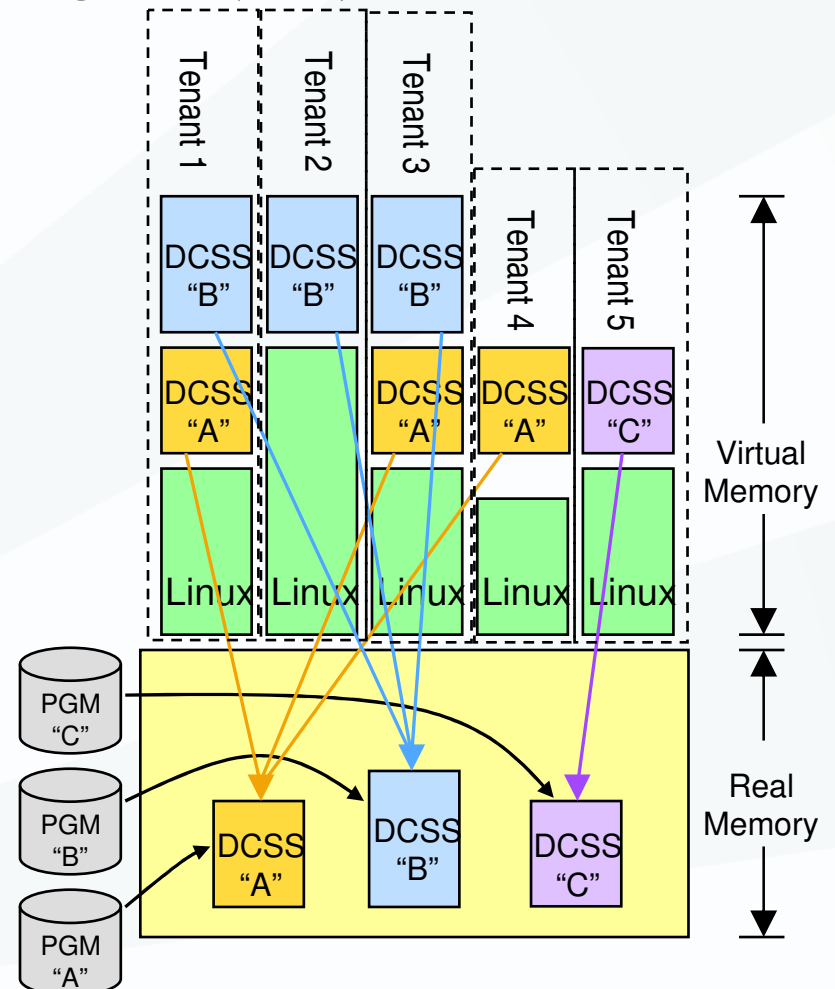
Data-in-Memory technology

- Share a single, real memory location among multiple virtual machines
- High-performance data access

Shared program executables

- Program executables are stored in an execute-in-place file system, then loaded into a DCSS
- DCSS memory locations can reside outside the defined virtual machine configuration
- Access to file system is at memory speeds; executables are invoked directly out of the file system (no data movement required)
- Avoids duplication of virtual memory and data stored on disks
- Helps enhance overall system performance and scalability

Learn more:
"Using DCSS/XIP with Oracle 10g on Linux for System z"
www.redbooks.ibm.com/redpieces/abstracts/sg247285.html



Enabling multi-tenancy with DB2 z/OS

Designing a multi-tenant database requires a decision on the degree of data separation among tenants, with Cloud data architecture ranging from separated tenant databases to shared databases and even shared database schema.

Separate DB design

- Each tenant has their own DB and set of tables
 - Enables flexibility & custom columns to support tenant
- Over time becomes costly and less manageable

Multi-tenant DB design

- Tenants share tables in a DB
 - Lesser data separation
- Less costly and more manageable
- Security precautions must be deployed
- Row level isolation of tenant data is achieved via views or security labels

A shared DB2 environment can be used to provide a cost effective, secure approach for supporting multi-tenant data for on demand software deployments

Protecting sensitive data with DB2 for z/OS

Encryption over the internet

- Encryption for DRDA® communications
- DB2 V9: SSL encryption for sending documents

Encryption in the database

- Column level encryption
 - Enabled by the application itself
- Row level encryption
 - IBM Encryption Tool for DB2

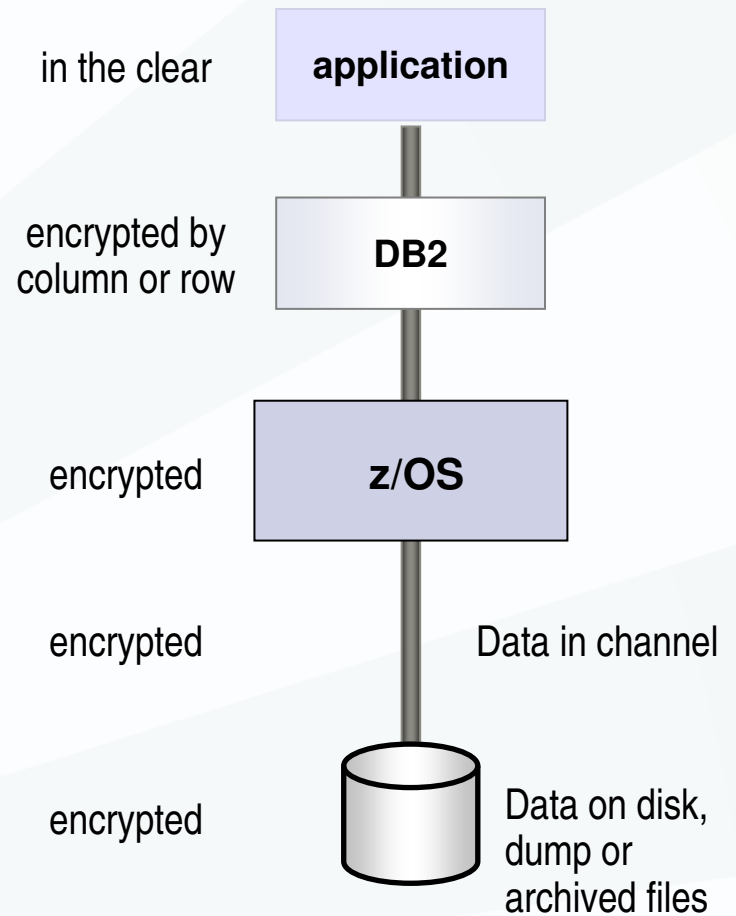
Row level access control using SAF security labels

Tape encryption for backups and archive logs

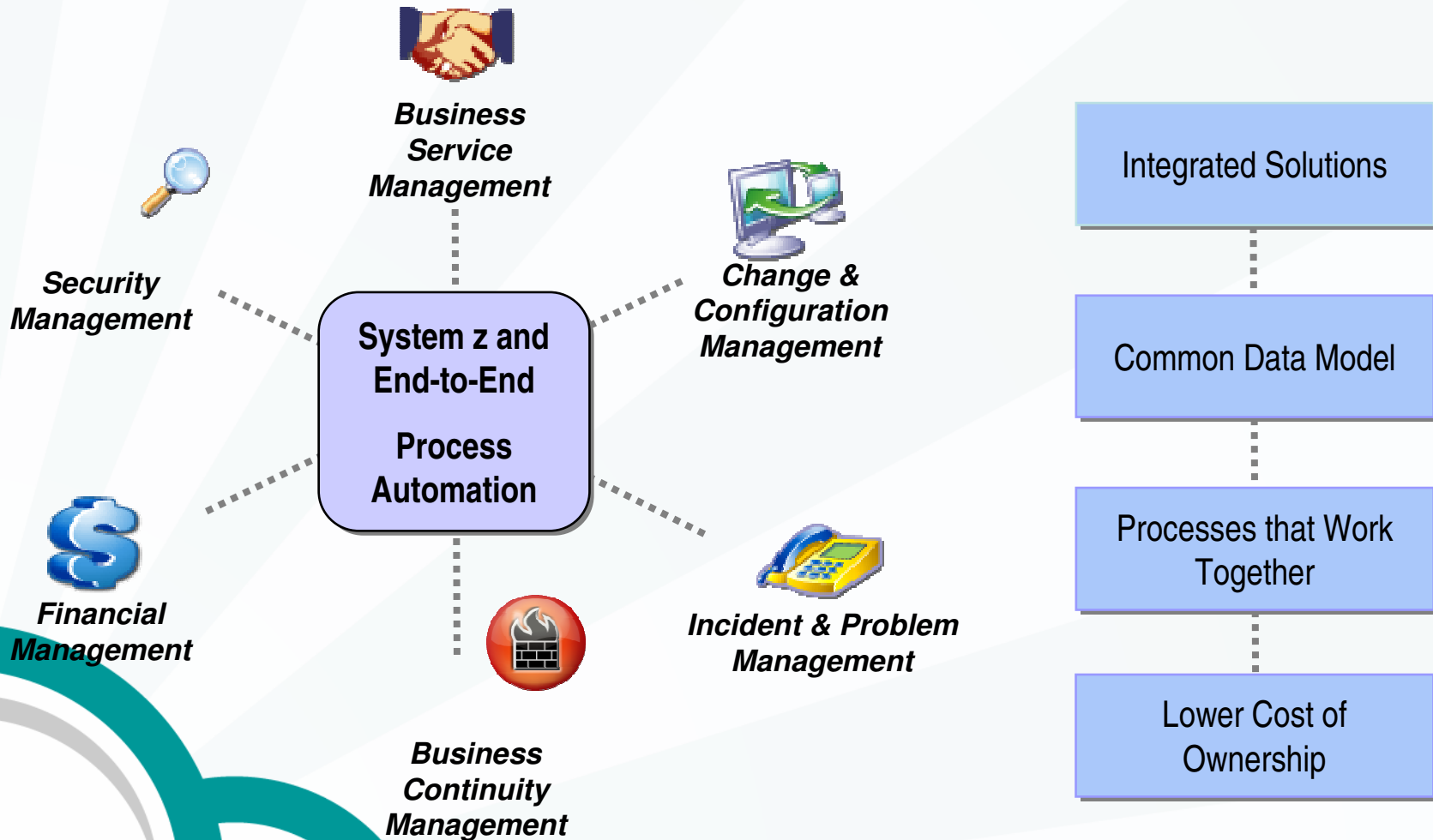
Contextual, application-aware data masking

- IBM Optim Data Privacy Solution

DB2 uses System z encryption acceleration & secure key processing



IBM Service Management from Tivoli Delivers a Single Process Automation Platform for Your Entire Business



Centralized control of Cloud Services with TSAM

Tivoli Service Automation Manager: GA 4Q08

Service Offering Subscription & Instantiation

- Specify parameters required for cloud service instantiation
- Select SLAs
- Automated Instantiation of cloud service (instance)
- Retrieve resources out of ensembles as needed



Subscriber
(e.g. Line of Business)

Service Offering Definition & Registration

- Definition of Service Offering as a constraint version of the Service Template
- Registration of Service Offering to Service Catalog
- Preparation of environment for hosting the service



Service Catalog Manager

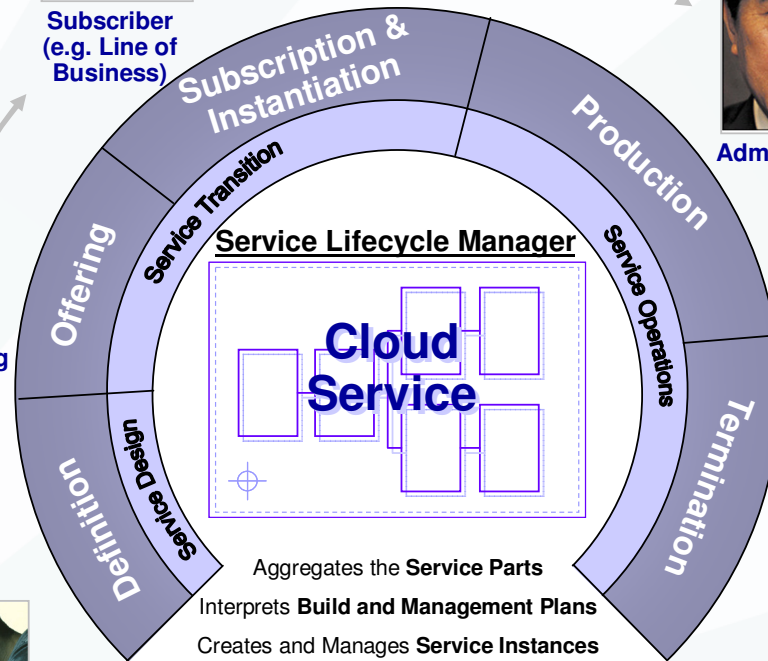


Service Template Definition

- Tool based creation of Service Template
- Service Template includes Service Topology + Build- and Management Plans
- Incl. SLAs, Ratings, Measurement Dir., etc.



IBM / ISV / IT Dept



Administrator / SLM

•Manual or SLM driven Execution of Management Plans leveraging Automation and Virtualization to optimize and self-configure the underlying IT Infrastructure

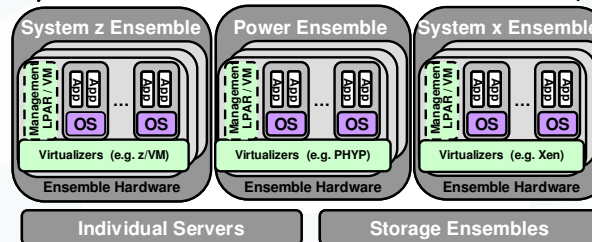
- React to incidents and automate resolution
- Report of Cloud Service KPIs



Subscriber
(e.g. Line of Business)

Service Instance Termination

Cloud Service gets destroyed and resources are returned back to ensembles / registries



Basis for IBM Blue Cloud Ensemble Management

The operational efficiency of the mainframe

• Near-linear scalability	up to 900,000+ concurrent users; TBs of data
• “Mean Time Between Failure”	measured in decades versus months
• ¼ network equipment costs	virtual and physical connectivity
• 1/25th floor space	400 sq. ft. versus 10,000 sq. ft
• 1/20 energy requirement	\$32/day versus \$600/day
• 1/5 the administration	< 5 people versus > 25 people
• Highest average resource utilization	Up to 100% versus < 15%
• Capacity Management & upgrades	On demand; in hours, not weeks/months
• Security intrusion points	Reduced by z architecture and # of access pts.
• Higher concurrent workload	hundreds of applications versus few



A Cloud is a highly efficient datacenter with broad reach

Operational efficiency is enabled through user driven automation & intelligent IT capable of Internet scale elasticity ...

Reduce complexity with centralized management & EAL5 certified security



Built in elasticity for just in time capacity supporting massive scale, +900k users with TBs of data



Energy efficient consuming 80% less than distributed solutions



Availability for 24x7x365 with zero data loss disaster recovery



Virtualize “share everything” environment enables 100% utilization without degradation



The Future Runs on System z

IBM cloud URLs

IBM Cloud landing site: <http://www.ibm.com/ibm/cloud/>



IBM & the resurrection of the mainframe - a CNET interview with Steve Mills: http://news.cnet.com/8301-13953_3-9933108-80.html

Transzap Deploys IBM Mainframe Running Like a Cloud

http://www.on-demandenterprise.com/topic/hardware/Transzap_Deploys_IBM_Mainframe_Running_Like_a_Cloud.html

Weak hypervisors push customers to mainframes

<http://www.itnews.com.au/Feature/4835,weak-hypervisors-push-customers-to-mainframe-ibm-says.aspx>

Thank
you