IBM System z Technology Summit



zEnterprise – The First System Of Systems

The Economics Of Workload Optimization

David Rhoderick

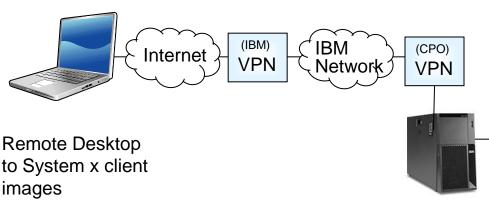
25th May 2011



Our Agenda Today

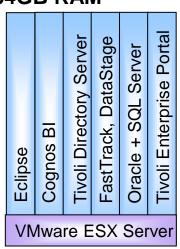
10 Minutes	Welcome by Regional Sales Exec	
8:40 am	The Economics of Workload Optimization	
9:50 am	Virtualization and Consolidation on zEnterprise	
11:00 am	Reducing IT Labor Costs	
12:00 pm	Lunch	
1:00 pm	Deploying Web Applications	
2:10 pm	Data Serving and Business Analytics on a Single Platform	
3:20 pm	Unify Mainframe and Distributed Development	

DEMO: Architecture

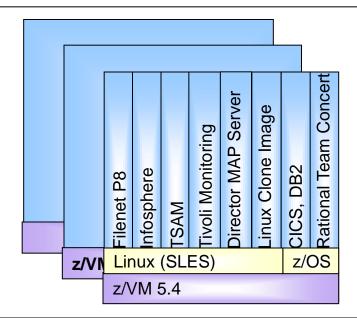


System x VMware images running as desktop or server clients to System z

System x 3950 8 x 3.5GHz Xeon MP 64GB RAM







Smarter Computing With The IBM zEnterpriseSystem

World's first multi-architecture platform

Workloads optimized on best fit for purpose platforms at the lowest cost

Unified management of system-wide resources drives down cost of acquisition and operation



A System of Systems

Smarter Planet Solutions Usually Include Different Workloads

Transaction Processing and Database

- Application Database
- Data Warehousing
- Online Transaction Processing
- Batch

Business Web, Applications and In

- Enterprise Resource Planning
- Customer Relationship Management
- Application Development

Analytics

- Data Mining Applications
- Numerical
- Enterprise Search

Web, Collaboration and Infrastructure

- Systems Management
- Web Serving/Hosting
- Networking
- File and Print

Different Workloads Have Different Characteristics

Heavy I/O workloads

- Moderate transaction workload
- High I/O bandwidth
- High quality of service requirements

Heavy workloads

- High processing intensity
- Integer or floating point

Light workloads

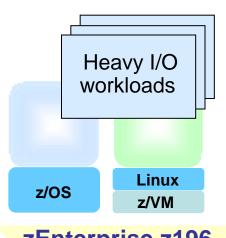
- Light to moderate processing
- Modest quality of service requirements

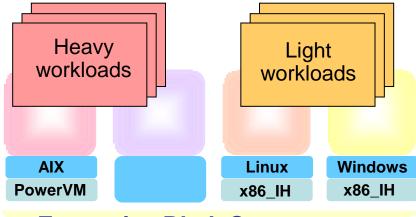
zEnterprise Has Different Environments For Different Workload Requirements



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zEnterprise Provides Platforms For Workload Optimization





zEnterprise z196

zEnterprise BladeCenter Extension (zBX)



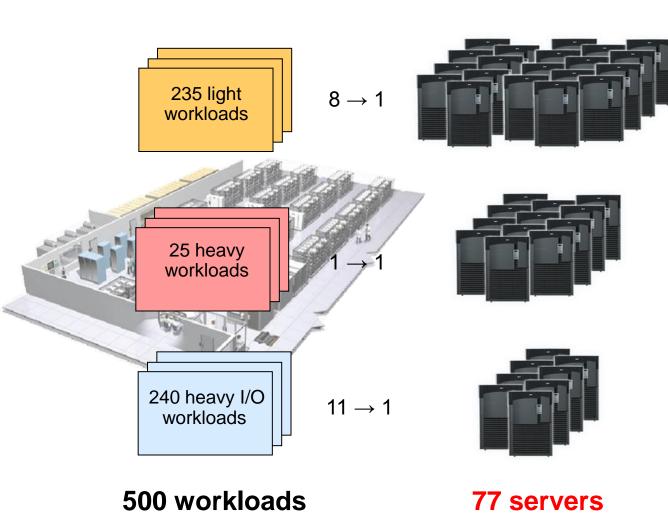


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Fit-For-Purpose Strategy

- Multiple architecture environments to support a broader range of existing workloads
- When there is a choice, workloads can be assigned to platform with lowest cost per workload

What Does It Cost To Deploy 500 Workloads On Virtualized Intel Servers?



Deployed on **30** Intel Xeon Servers using VMware (8 cores each)

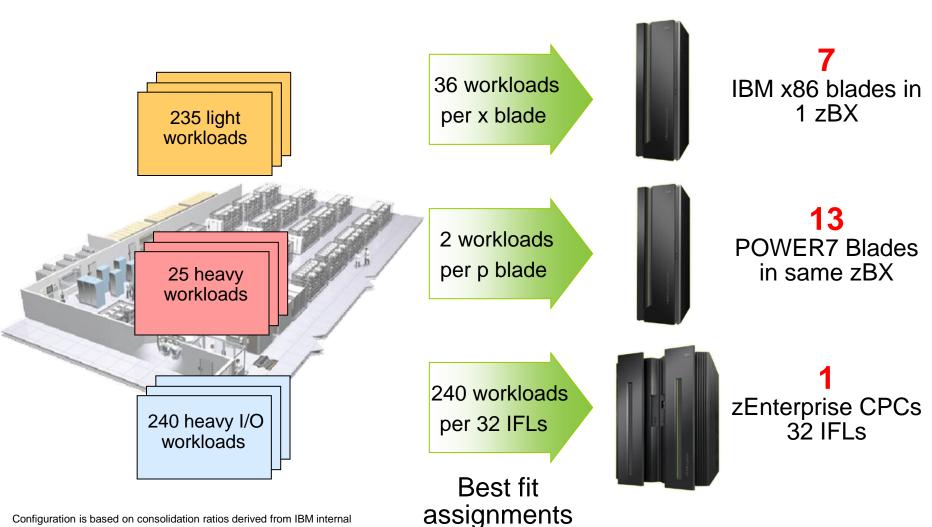
Deployed on

25 Intel Nehalem
Servers
(8 cores each,
non-virtualized)

Deployed on 22 Intel Nehalem Servers using VMware (8 cores each)

IBM analysis of a customer scenario with 10,000 distributed workloads. Deployment configuration is based on consolidation ratios derived from IBM internal studies.

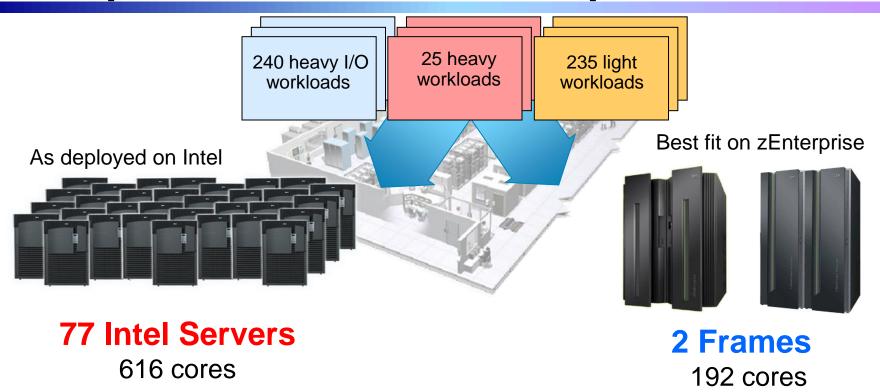
What Does It Cost To Deploy 500 Workloads On zEnterprise?



Configuration is based on consolidation ratios derived from IBM internal studies. z196 32-way performance projected from z196 8-way and z10 32-way measurements.

The zBX with x86 blades is a statement of direction only. Results may vary based on customer workload profiles/characteristics.

Compare Server Cost Of Acquisition



\$15.2M TCA (3 years)

\$7.5M TCA (3 years)

51% less

Compare Network Cost Of Acquisition

240 heavy I/O workloads

25 heavy workloads

235 light workloads

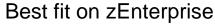
As deployed on Intel



Additional network parts

16 340 308 switches cables adapters

664 total network parts **\$0.20M** TCA





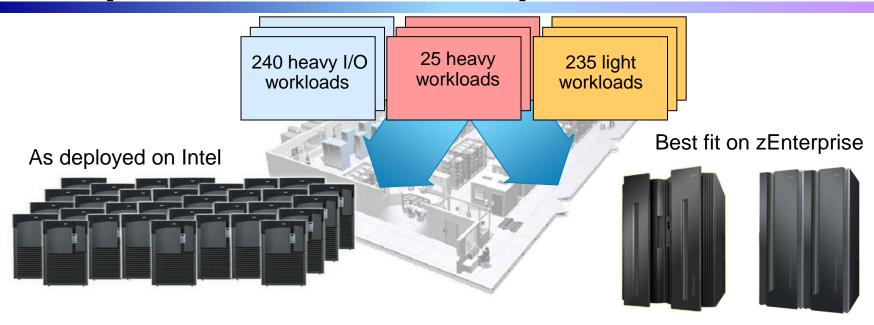
Additional network parts

1 10 10 switches cables adapters

21 total network parts\$0.03M TCA

86% less

Compare Power Consumption



77 Servers

289 kW

\$0.25M

3 years @ \$0.10 per kWh

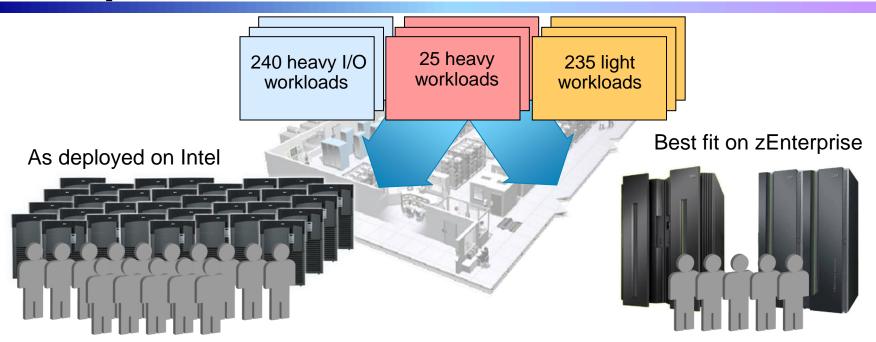
2 frames 67 kW

\$0.06M3 years @ \$0.10 per kWh

77% less

Server configuration based on IBM internal studies. Calculations for Intel servers based on published power ratings and industry standard rates. Prices are in US currency, prices will vary by country.

Compare Server Infrastructure Labor Costs



14,992 labor hours/yr **7.21** administrators

\$3.45M3 years @ \$159,600/yr

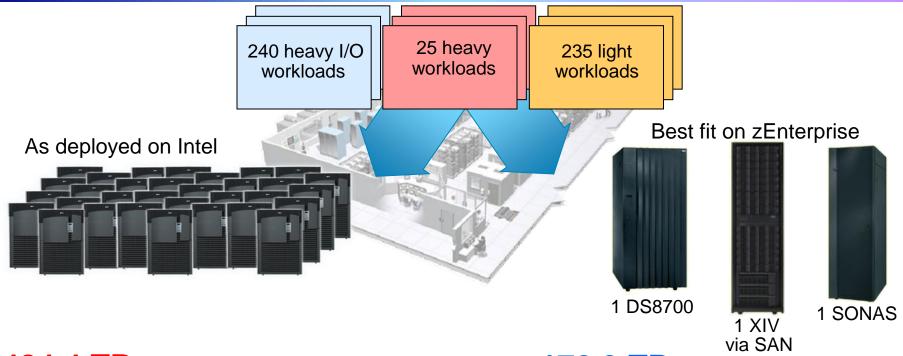
12,147 labor hours/yr **5.84** administrators

\$2.80M3 years @ \$159,600/yr

19% less

Configuration based on IBM internal studies. Labor model based on customer provided data from IBM studies Labor rates will vary by country

Compare Storage Cost



484.4 TB embedded storage 24% utilization 580 points of admin

\$9.1M TCO (3 years)

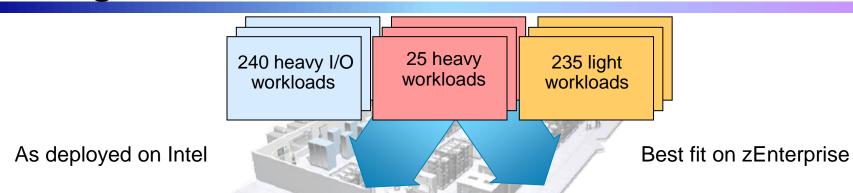
240GB active storage required per workload

172.3 TB provisioned storage
67% utilization
3 points of admin

\$6M TCO (3 years)

34% less

Simplification – Fewer Parts To Assemble And Manage



77	Servers	2 frames
664	Network (parts)	21
289	Power (kW)	67
7.2	Administrators	5.8
580	Storage admin points	3





The Savings Are Cumulative



Three Year Cost of	Deploy on Intel	Best fit on zEnterprise
Servers	\$ 15.2M	\$ 7.5M
Network	\$ 0.20M	\$ 0.03M
Power	\$ 0.25M	\$ 0.06M
Labor	\$ 3.45M	\$ 2.80M
Storage	\$ 9.1M	\$ 6.0M
Total	\$ 28.20M	\$ 16.39M
Total cost per workload	\$ 56K	\$ 33K

42% less

But what's really so special about zEnterprise?

Let's take a closer look at the value of zEnterprise...



Customer



IBM

zEnterprise Value

 zEnterprise z196 is STILL best for handling core business workloads

IBM zEnterprise System

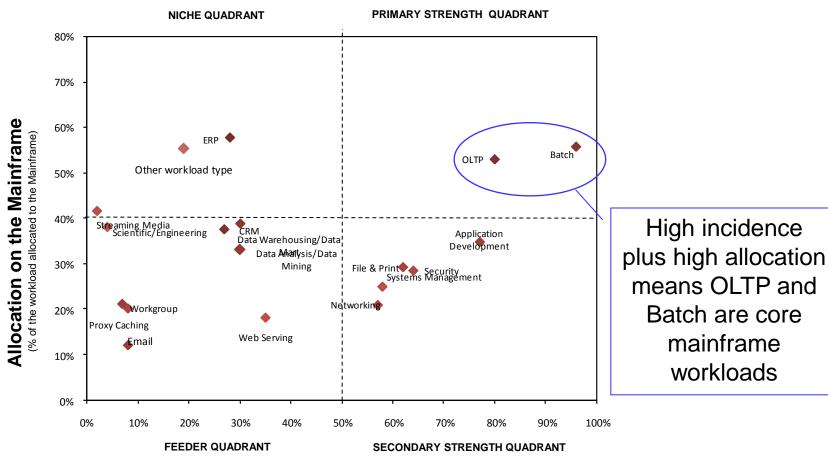


zEnterprise z196

zEnterprise BladeCenter Extension (zBX)

Batch And OLTP Are Prime Workloads For The Mainframe

Incidence of workload on the Mainframe vs. allocation on the Mainframe

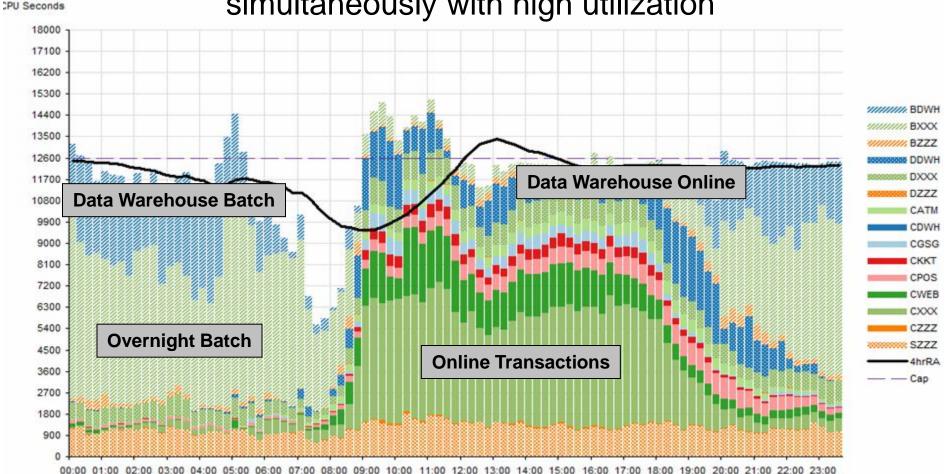


Incidence on the Mainframe

(% of Mainframe clients running the workload on their Mainframe)

System z Platform Easily Handles Workload Peaks

Example: Core banking workloads running simultaneously with high utilization



Customer Data Shows Most Mainframe Workloads Are Already Best Fit

- IBM Eagle Team performs total cost of ownership (TCO) studies for customers
 - Includes detailed cost and risk analysis of mainframe vs. alternative platforms
- With over 200 customers evaluated, Eagle Team has shown System z offers better TCO than a distributed alternative... with very few exceptions
- Contact Craig Bender (csbender@us.ibm.com)



Now With zEnterprise z196, System z Is Better Than Ever

zEnterprise z196 continues a tradition of mainframe innovation



System z z10



zEnterprise z196 – A new generation of mainframe

Faster clock speed!

More processors per MCM!

More total processors!

More memory!

More performance!**

More capacity!*

Same power!

4.4 GHz

5

77 (64 configurable)

Up to 1.5 TB

920 MIPS

>30,000 MIPS

1800 W per MCM

5.2 GHz

6

96 (80 configurable)

Up to 3TB

1202 MIPS

>50,000 MIPS

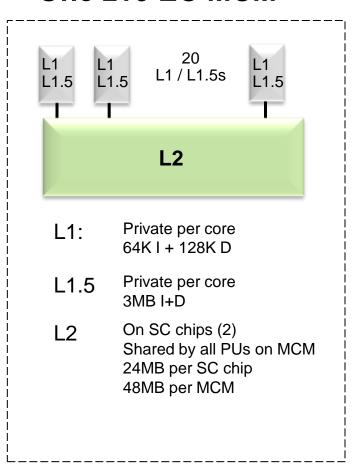
1800 W per MCM

Based on LSPR ratings for fully configured system

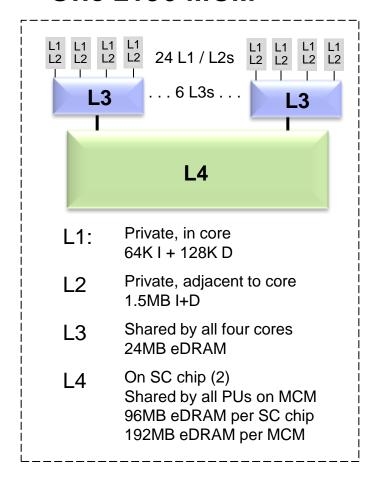
^{**} Single process performance MCM = Multi-chip module

z196 Has Almost 8x More On-Chip Cache As z10 EC

One z10 EC MCM



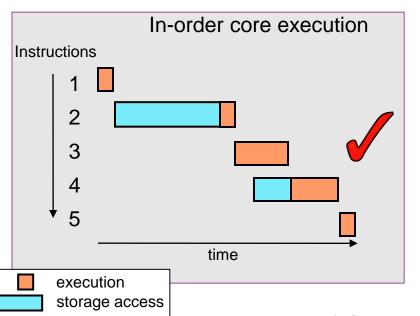
One z196 MCM

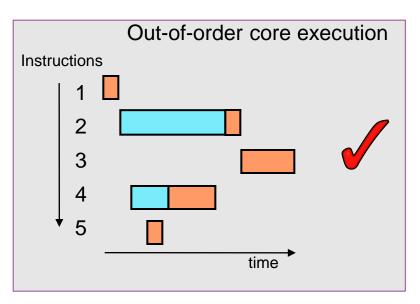


More cache means less latency

z196 Adds Out-Of-Order Processing To Its Superscalar Architecture

- Superscalar enhancements to z196:
 - Decodes up to 3 instructions per cycle (up from 2 on z10)
 - Executes up to 5 instructions per cycle (up from 2 on z10)
- >100 new instructions added
 - In particular, Instruction Cracking and Register Renaming which enable Out-of-Order (OOO) instruction execution
- Reduces instruction wait times, and benefits compute-intensive apps





How Does This Add Up? Multiple Tests Show z196 Outperforms z10 EC

	Performance Ratio (z196 : z10 EC)
LSPR with z/OS V1R11	
z196 708 and z10 708*	1.37
z196 780 and z10 764**	1.64
CPO Banking Benchmark	
CICS – 3270 version	1.37
WAS on z/OS	1.32
WAS on Linux on System z	1.47
CPO COBOL Benchmark	
z/OS V1R11 Enterprise COBOL 4.1	1.41

^{*} Customer average for z10 EC CEC is 9 GP processors

^{**} Each as fully-configured systems

zEnterprise Value

- zEnterprise z196 is STILL best for handling core business workloads
- zEnterprise is more than a mainframe – it's a complete multi-architecture platform

IBM zEnterprise System



zEnterprise z196

zEnterprise BladeCenter Extension (zBX)

zEnterprise BladeCenter Extension (zBX) Adds New Platforms To System z

- zBX ordered as one fully built and tested System z "part"
 - Includes all necessary components

 switches, chassis, power, and cabling
 - Blades and optimizers purchased separately
- Built from standard IBM Certified Components
- Full redundancy insures highest reliability
- System z product support for problem reporting, hardware and firmware updates



Each zBX can support*:

- 14 blades per chassis
- 2 chassis per rack

One fully loaded zBX is:

- 4 racks
- 112 blades

Selected IBM blades supported:

- IBM POWER7 blades
- IBM System x blades*
- Specialty Optimizers



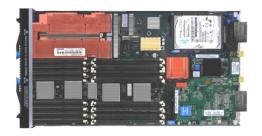
Note that only 28 System x blades will be supported per zBX at initial offering.

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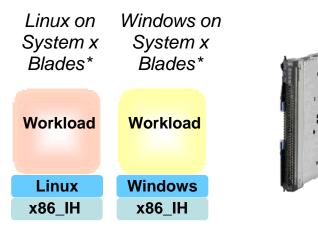
zBX-supported POWER And System x Application Server Blades

AIX on POWER7 Blades





- POWER7 PS701 Express
 - Single-width, 1ch/8co, 3.0 GHz
 - Up to 4 threads per core
 - AIX OS 5.3 or greater
 - PowerVM





- Single-width, 2ch/16 co, 2.13 GHz
 - Up to 2 threads per core
- Windows and Linux
- Integrated hypervisor

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Blades Run Distributed Software Available Through Passport Advantage



Cognos BI Content Manager DB2 UDB

Document Manager

Filenet

Informix

Information Integration

Information Server

InfoSphere

MDM

OmniFind

OpenPages

Optim SPSS

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Lotus. software

Connections

Domino

Forms

ActiveInsight

Quickr

Web Content Manager

Workflow

Mashup Center

Sametime

No MIPS or MSU rating for zBX software

WebSphere. software

Application Workload

Modeler

Communications Server

Decision Server

MQSeries

Process Integration Server

Application Server

BI Server

Business Integration

Commerce

ESB

Lombardi

Portal

Portlet Factory

Translation Server

Voice Server

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Rational software

Team Concert

Requirements Composer

Asset Manager

BuildForge

ClearCase

AppScan

Quality Manager

Functional Test

Performance Test

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Other

Unica

Systems Director

Sterling

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Tivoli software

Directory Server

Maximo

Performance Analyzer

Composite Application Manager

Identity and Access Assurance

Access manager

Asset Manager

Change and Configuration Manager

Compliance Insight Manager

Directory Integrator

Federated Identity Manager

Identity and Access Manager

License Compliance Manager

Monitoring

Netcool

OMEGAMON

Provisioning

Security Compliance Manager

Service Automation Manager

Systems Automation

Workload Scheduler

. . .

. . .

zBX Optimizers Are Built-For-Purpose

- Delivered as Blades for use in zBX
- Fully-integrated, fully-contained
 each targeted for specific
 workload functions
 - Pre-packaged, self-contained units including hardware, software, memory, etc.
- Designed for integration with and management by zEnterprise
- Two zBX optimizers available today:
 - ▶ IBM Smart Analytics Optimizer
 - ▶ IBM WebSphere DataPower XI50 for zEnterprise



But what is so unique about putting a BladeCenter next to a mainframe?



Customer

There's more to this than meets the eye!

The Unified Resource Manager – also called zManager – is the "secret sauce".

It provides extensive management of resources and workloads across all zEnterprise platforms!

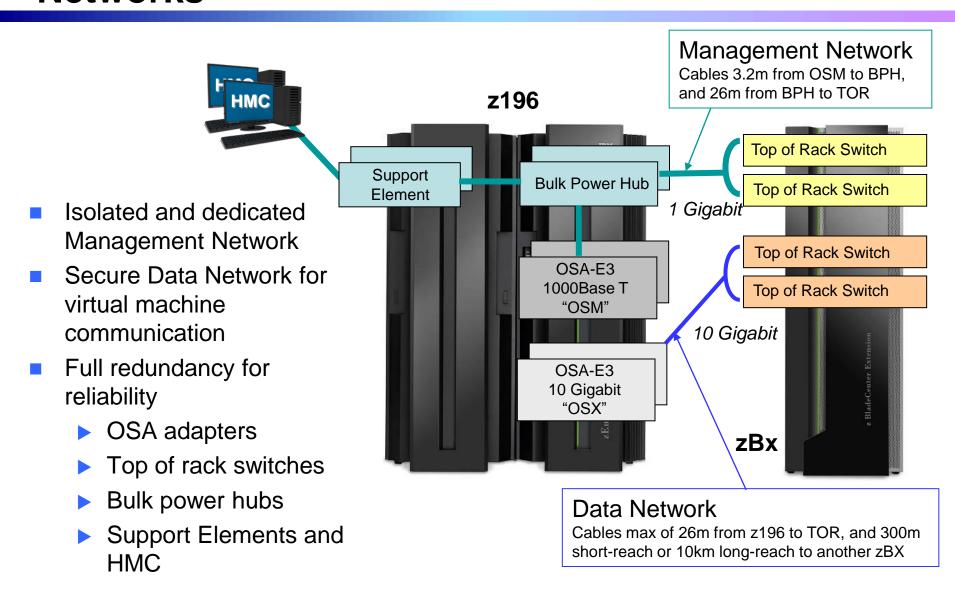


IBM

zManager Provides Platform And Resource Management Across zEnterprise Environments

Process	Typical Distributed Management Practices	zManager
Asset Management	Discover assets with ad hoc methodsManual entitlement management	Automated discovery and management of entitlement assets
Deployment Management	Manually configure hypervisor and build networks	Automated deployment of hypervisor and attachment to integrated networks
Security Management	Different ways to manage administrator access	Centralized, fine-grained administrator access management
Change Management	No visibility into impact of changes	Track dependencies for change impact
Capacity and Performance Management	 No end-to-end transaction monitoring Manually adjust CPU resources to meet changing workload demands 	 End-to-end transaction monitoring to isolate issues Automatic CPU resource adjustments to meet changing workload demands

z196 And zBX Are Connected Via Two Internal Networks



zEnterprise Network Simplification And Security

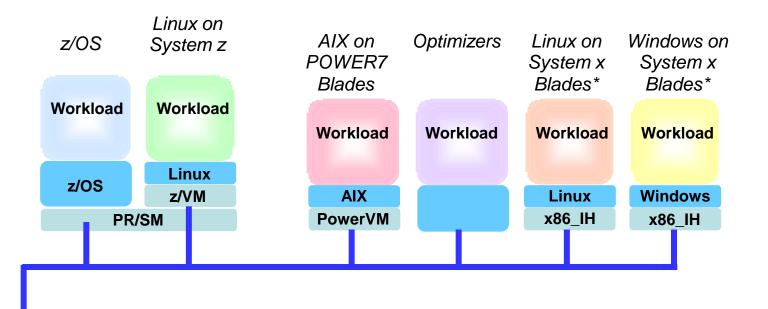
- "Network in a box" limits vulnerability to security breaches
 - Fully integrated concealed networks
 - No external switches or routers necessary IBM-only equipment
 - Fully tested, pre-installed and pre-configured
 - Can reduce latency and the number of "hops"

Security

- Management Network:
 - Tightly restricted to zManager use only
- Data Network:
 - Accessible only by authorized virtual machines
- Logical security via virtualization
- zManager includes strict "role-based" access control
- No need for additional encryption or firewall



zManager Owns The Private Management Network For Hypervisor Communications

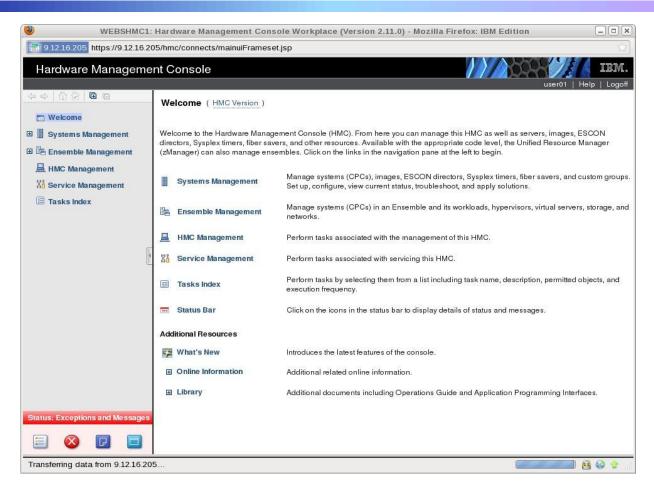


- Dynamically manages resources for better workload management
- Extends mainframe-quality problem detection and reporting across all platforms
- Monitors system-wide energy efficiency

HMC

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DEMO: Manage Resources And Workloads Using zManager



Hardware, workload and ensemble management

zEnterprise Value

- zEnterprise z196 is STILL best for handling core business workloads
- zEnterprise is more than a mainframe – it's a complete multi-architecture platform
- zEnterprise continues a tradition of unmatched reliability and superior qualities of service

IBM zEnterprise System



zEnterprise z196

zEnterprise BladeCenter Extension (zBX)

A Complex, Distributed-based Scale Out Strategy Has Its Risks



Amazon public cloud platform suffered a 3+ day outage in April, 2011

- Distributed architecture designed "for durability and availability"
- Yet a complex single point of failure negated the advantage of rapid replacement of failed resources
- Numerous customers suffered significant and unrecoverable data loss

Caveat Emptor!

System z Can Support Unprecedented Levels Of Availability

 Parallel Sysplex architecture designed for 99.999% availability



- Full redundancy yielding no single points of failure
 - All systems can have concurrent access to all critical applications and data
 - Automatic restart and recovery capabilities
- Dynamic workload routing via z/OS Workload Manager and Sysplex Distributor
 - Work flow designed for best response times

zEnterprise Continues The Strategy Of Constant Improvements In Availability

- RAIM Memory
 - Provides more redundancy to protect against additional failure modes
 - Protects DIMM level components such as ASIC, power regulators, clock, and board
 - Protects memory channel failures such as signal lines, control lines, and drivers/receivers on the MCM
 - More robust than ECC, and more cost effective than 100% memory mirroring
 - No performance penalty
- Hot pluggable I/O drawer technology reduces planned down time
 - Perform maintenance while the system keeps running

The Data Center Of The Future Has Arrived

- World's first multiarchitected platform
- A unique platform for workload optimization
- Lowest cost per workload
- The next generation of System z value



