



Service Management World Tour



How to Provide the Best Quality of Service on Linux for System z Infrastructure

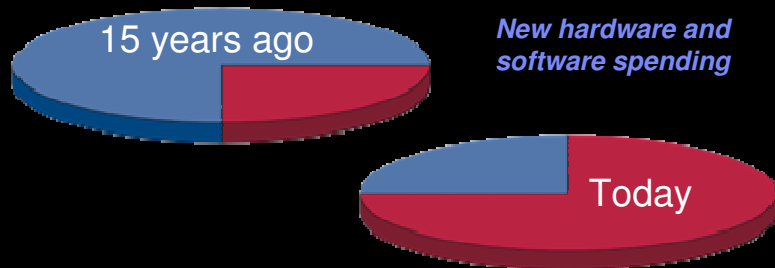
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Agenda

- **Linux on System z -- Ideal Platform for Consolidation**
- **Managing the New Workloads**
- **IBM Tivoli Service Management Center for System z**
- **Suggested Reference Architecture**
- **Why IBM Tivoli**
- **More Information Resources**

Consolidation Drivers: Lower TCO, Better Resource Utilization of System z

Rising Costs of Management and Administration

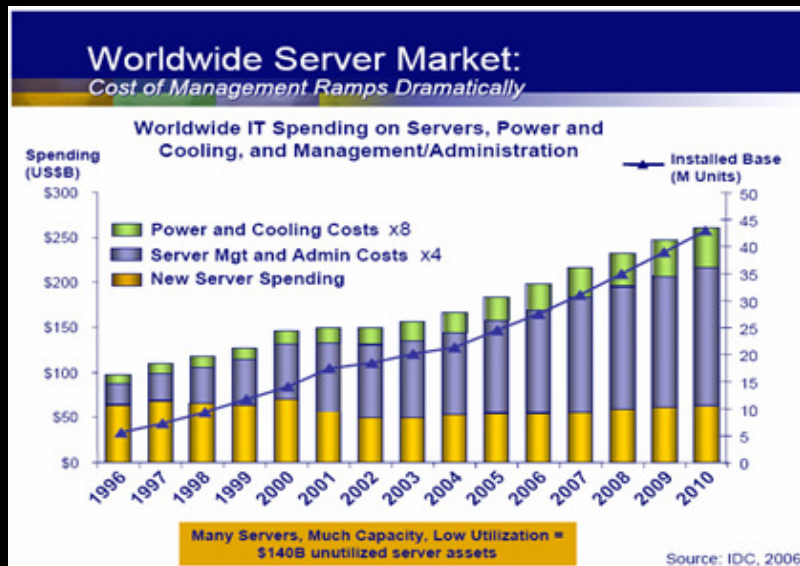


Source: Tony Picardi, IDC
Economist.com: Make it simple. Oct. 28, 2004
From The Economist print edition

System z Effectively Manages Growth and Complexity

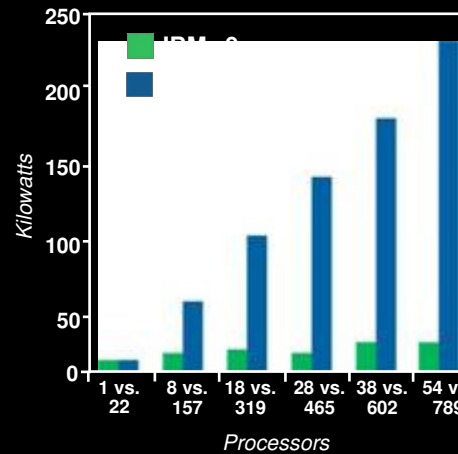


Gartner

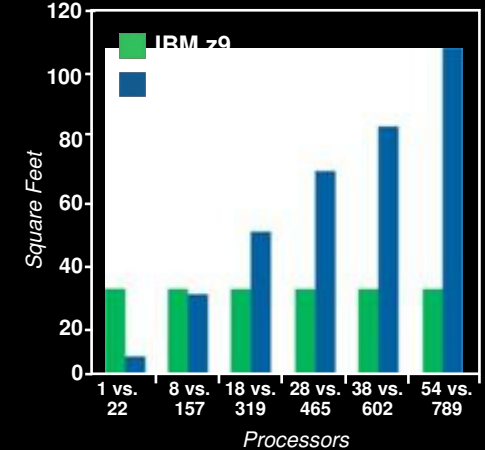


System z: More Performance and Capacity than Linux

POWER: System z vs. Linux on Intel



SPACE: System z vs. Linux on Intel



Linux on System z Provides an Ideal Platform for Key New Workloads – Data, Web / WebApp Servings

- **Data Serving challenge: Manage massive processing requirements and meet them quickly**
 - System z scalability supports consolidation of diverse workloads onto zSeries servers
 - “Vertical” scaling consolidates workloads of less powerful processors onto a more powerful processor
- **Web Serving/Web App challenge: Requires many server instances, resulting in complex server environments**
 - z/VM running on a zSeries processor enables “horizontal” server consolidation
 - Capacity is added by obtaining additional servers and integrating them into the network



“With z/VM, the mainframe can support hundreds to thousands of Linux virtual systems on a single mainframe, which can provide excellent total cost of ownership, especially based on software pricing per core.”

-- Gartner “Open Source in IBM Mainframe”

IBM Internal Project to Consolidate Linux Servers Onto Mainframes With IFL's

- IBM expects substantial savings by consolidating 3,917 Linux servers to approximately 30 mainframes
- \$82M operational savings per year
 - 86% savings in system admin cost
 - 85% savings in floor space
 - 81% savings in power
 - 57% savings in network
 - 41% savings in software support
 - 19% savings in disk storage maintenance



Organizations Move New Workloads to Linux on System z to Cut Costs ... Then Think About How to Manage Them

When they decide to move their workloads ...

1. Scenario 1 - Their current solutions may not allow them to manage from System z -- they may not have a rich portfolio for security
2. Scenario 2 - They may be new to virtualization and consolidation and may not have tools to manage this environment
3. Scenario 3 - Apart from consolidation and lower TCO benefits, customers may want to implement a "New Enterprise Data Center" -- a flexible infrastructure that can help IT align closely with the business



Organizations must ensure they have the Visibility, Control and Automation to manage their entire enterprise centrally from System z

Scenario 1: IBM Tivoli brings integrated solutions and capabilities to manage workloads on Linux on System z ... and the entire enterprise

End-to-end solutions for managing the enterprise

- End-to-end Operations Management
 - Integrated and automated solutions for service delivery process and processes such as deployment, fulfillment, and change and release management
 - ★ – #1 in Worldwide IT Operations Management - Gartner (6th consecutive year)
 - ★ – #1 in System Management Software - IDC
 - Dynamically allocate workloads to best available virtual resource, and resolve cross-workload and physical resource dependencies
- Highest Availability and disaster recovery
 - Reduce the number and duration of service disruptions
 - Help ensure high availability of critical applications with policy-based healing and automation capabilities

Highest level of Security with rich set of applications

- Provide integrated, end-to-end security management including identity protection, access control and regulatory compliance



Scenario 1:
Customer's management solutions may not allow them to manage from System z. They may not have a rich portfolio for security.

Scenario 2: IBM Tivoli provides the tools to manage virtualized environments and realize the benefits of moving workloads to Linux on System z

- Proactive Monitoring and visualization tools are vital for managing the new environment
 - Need a comprehensive and cohesive view of IT resources; rapidly isolate and analyze problems before service levels are threatened
 - Need advanced real-time visualization of services and processes to monitor, measure availability - performance
- Provide end-to-end automation of system and application availability across applications
- Dynamically manage workloads across the virtualized environments and provide best resource utilization
- ★ – Ranked “All Star First Team” by analyst EMA
- Track assets to understand how and where they are deployed, and reconcile actual assets
- Accurately assess which IT resources are being utilized, and provide chargeback



Scenario 2:
Customers are new to virtualization and consolidation, and may need a different set of solutions for this new environment

Scenario 3: Innovative, Best-of-Breed Tools Help Organizations Implement a “New Enterprise Data Center”

IBM Tivoli Service Management Center for System z provides ...

- Dynamically provision and de-provision servers on demand and ensure full utilization of resources
- Understand the impact of incidents or changes
- Real-time service visibility & intelligence; Plan, test and execute IT Service continuity
- Automate key process steps such as release targeting, testing and deployment
- ★ *▪ Highest Rated, OvumSummit ITSM Vendor Report Card*
- ★ *▪ Leader, Datamonitor Vendor Comparisons for ITSM and Desktop Management*
- Create a **Cloud Computing environment** – a highly efficient, trusted, energy efficient and virtualized environment for consolidation and high speed processing

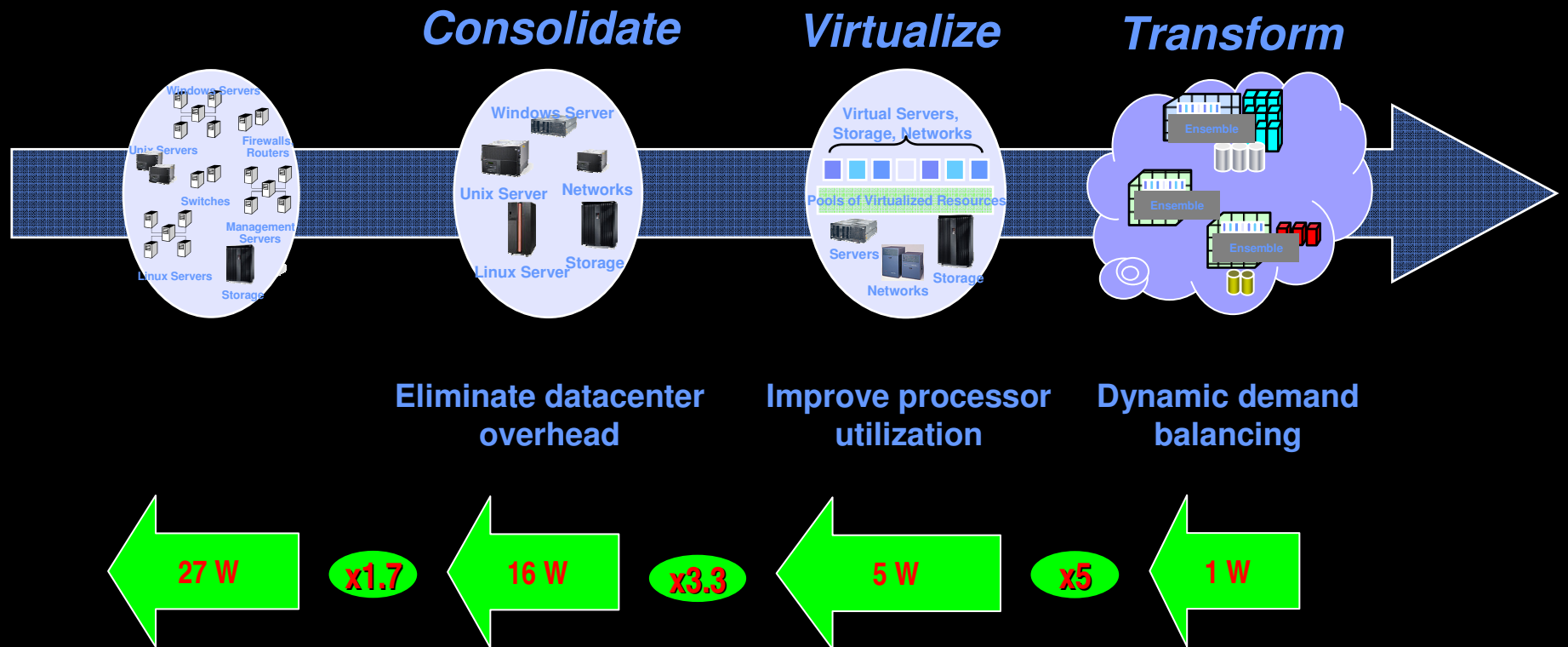
... a compelling new way to deliver service



Scenario 3:

Apart from consolidation and lower TCO benefits, customers may want to implement a “Dynamic Data Center” -- a flexible infrastructure that can help IT align closely with the business.

Infrastructure: From Consolidation to the Cloud



IBM Tivoli Solutions Address Data Serving and Web Serving Management Needs Caused by Consolidation

Data Serving Challenge:

Manage massive processing requirements and meet them quickly

- Manage incidents, analyze and prioritize risks
- Get visibility into system health and quickly resolve issues
- Dynamically manage workloads across virtualized resources, resolve priorities and provide service assurance with critical path analysis
- Improve system availability and productivity

Web Serving Challenge:

Requires many server instances, resulting in complex server environments

- Discover application dependencies, see the configuration details, store them in central place and manage changes to the environment
- Manage incidents and analyze and prioritize risk based on SLAs
- Manage your assets and provide chargeback based on their usage
- Maintain high availability with single point of control and HA/DR automation



IBM Tivoli's Service Management Center for System z: Providing organizations with the Visibility, Control and Automation to use System z as the hub for managing their entire enterprise

- Implements service management with System z as the core platform for managing services that often span diverse operating systems and platforms
 - Not a product, but a portfolio of integrated solutions, organized into management domains
- Provides unified means for z practitioners to have enhanced visibility, control and automation of the services delivered to their customers
- Manages a System z virtualized environment and the high utilizations of consolidated workloads to reduce your environment complexity and overall energy consumption
- Exploits the operational advantages of System z to deliver and expand enterprise services managed as a utility



Service Management Center for System z Provides a Rich Set of Solutions for Managing z Linux Environment

New on z!

IBM Tivoli Service Management Center for System z

Best Practices and Services

Process Mgt

Service Mgt Platform

Operational Mgt

Optimized Infrastructure

IBM Tivoli Service Request Manager

IBM Tivoli Change & Release Management

IBM Tivoli Business Continuity Process Manager

IBM Tivoli Business Service Manager

IBM Tivoli Application Dependency Discovery Manager (TADDM)

IBM Tivoli Change and Configuration Management Database (CCMDB)

IBM Tivoli Service Request Manager

IBM Tivoli Netview for z/OS, OMEGAMON, IBM Tivoli Composite Application Manager

IBM Tivoli System Automation & IBM Tivoli Workload Automation

IBM Tivoli Accounting & Usage Manager TDS z/OS

IBM Tivoli Identify Manager, IBM Tivoli Access Manager and zSecure RACF, SIEM

Management Considerations during a System z Consolidation Project

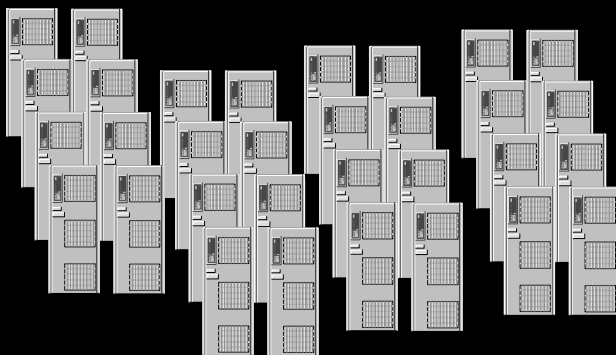
During analysis phase to determine what workload is appropriate to consolidate, also consider

- I. What is needed to manage consolidated environment
- II. Where the management solution runs
- III. Incremental approach leverages existing investments
- IV. Common service management process automation infrastructure



Manage the new System z Consolidated Environment

- Visualize, control and automate the consolidated operating environment
- Improve availability with performance monitoring and automation
- Realize the total cost of ownership (TCO) advantages of consolidating
- Design for operational advantages up-front
- Leverage existing skills and centralized management
- Optimize the use of physical hardware with correlation to virtual resources



System z Consolidation
(10:1 - 20:1 reduction in physical servers) *

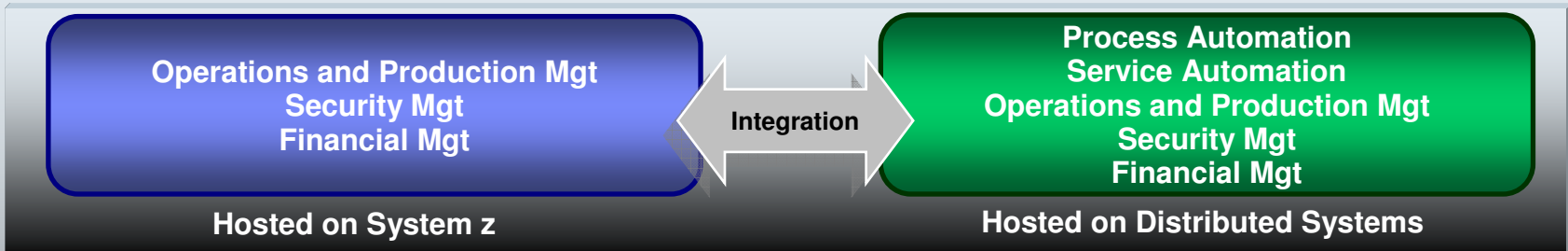
- ✓ **Simplifier**
- ✓ **Faster**
- ✓ **Cheaper**



* Analysis required to determine workload appropriate for consolidation.

Flexible Approach to Where to Run Management

- Traditional service management implementation:

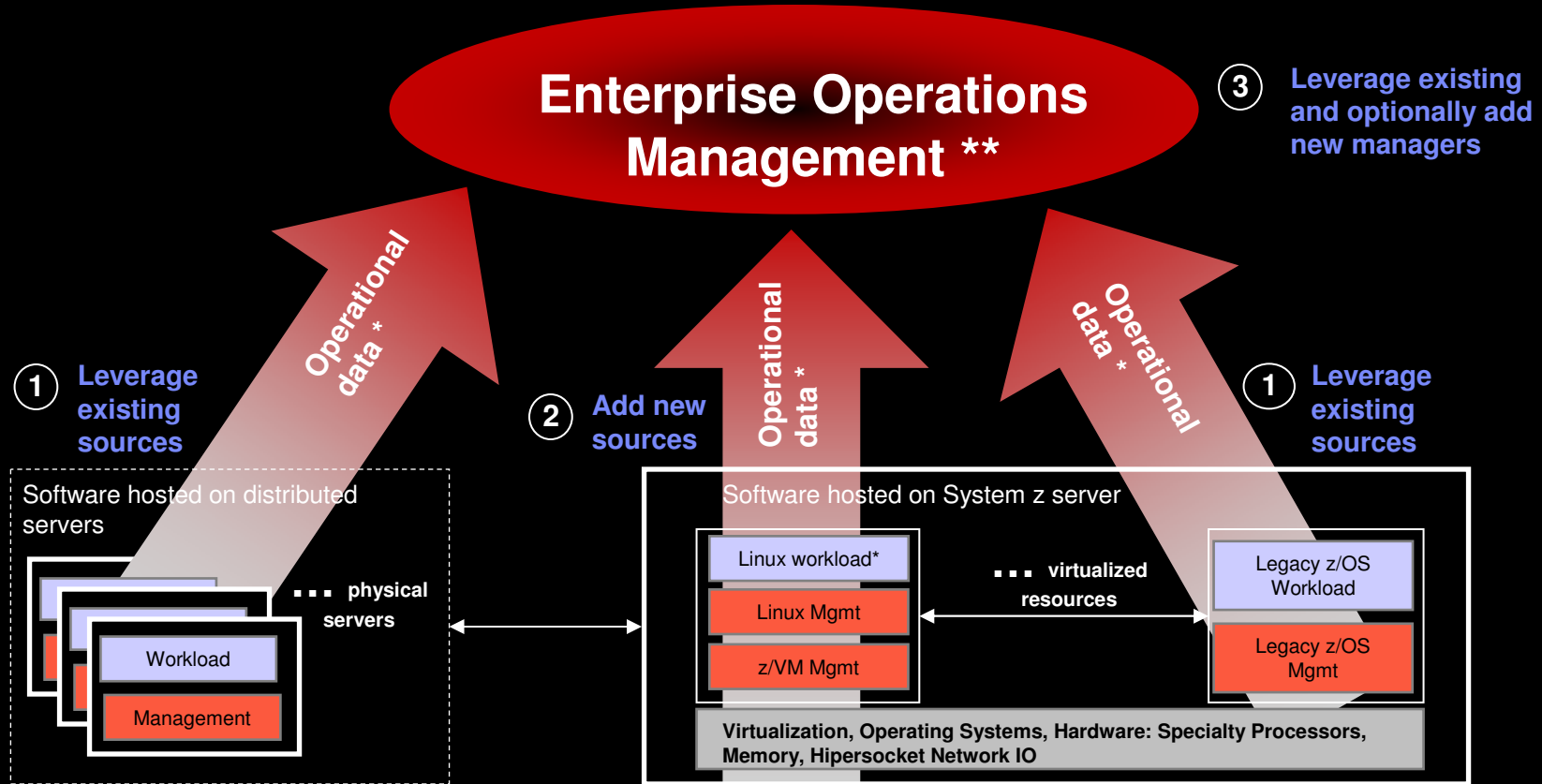


- Consolidated IBM Service Management Enterprise Hub implementation:



- ✓ Management solution can be consolidated to run on System z
 - Flexibility allows for same TCO benefits of consolidating applications
 - Management for Enterprise can be “managed from” System z
- ✓ Legacy z/OS management provide basis for centralized management and common infrastructure

Incremental Approach Leverages Existing Investments



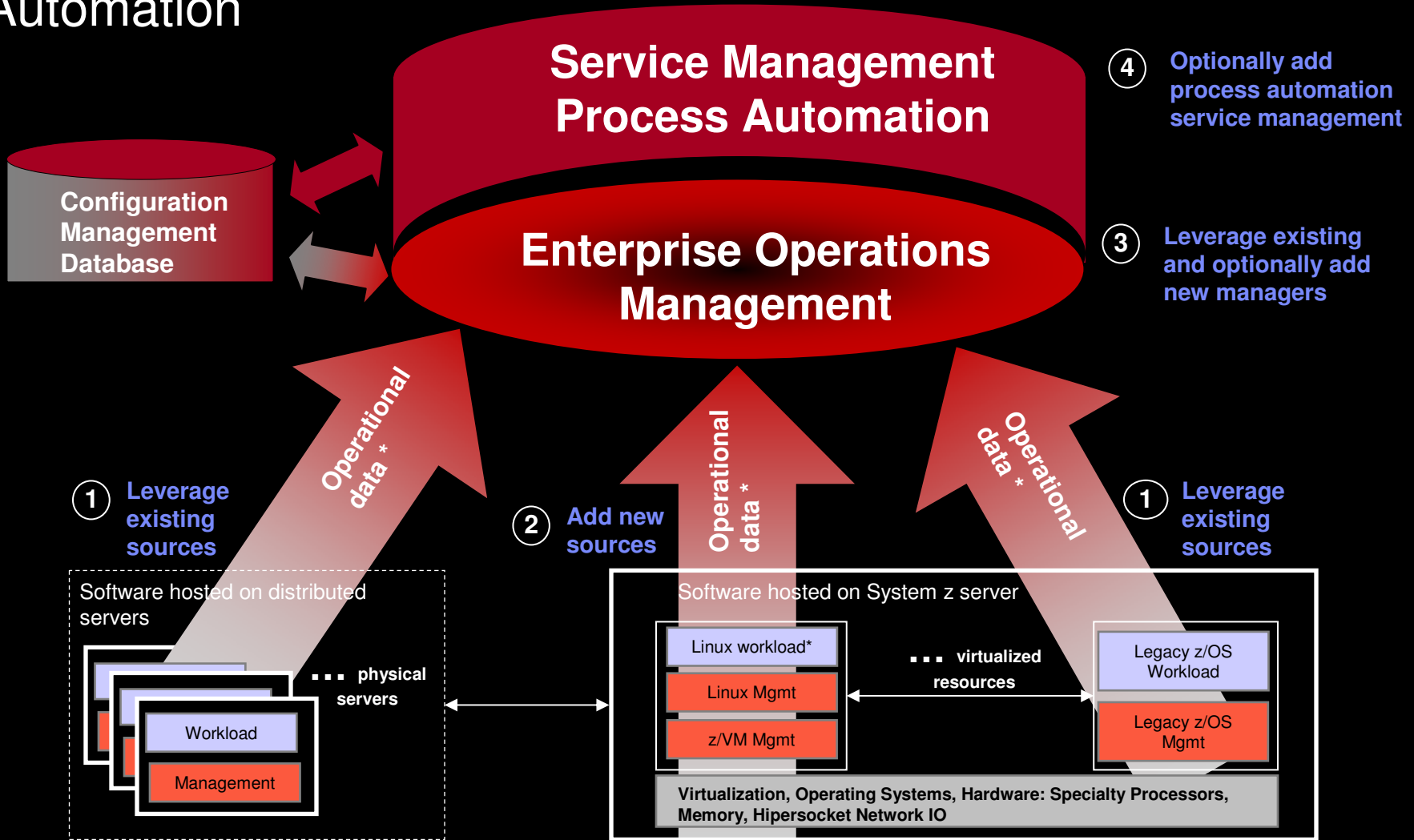
Flexible approach to incrementally adding management

- ✓ Multiple starting points
- ✓ Leverage both IBM and 3rd party management tooling

* Operational data includes events, discovery, key performance indicators, availability, compliance, usage accounting, etc.

** Centralized Operations Enterprise Managers perform remote analysis across many resources for reporting, event viewing, topology, inventory, dashboards etc.

Common Infrastructure Enables Service Management Process Automation



* Operational data includes events, discovery, key performance indicators, availability, compliance, usage accounting, etc.

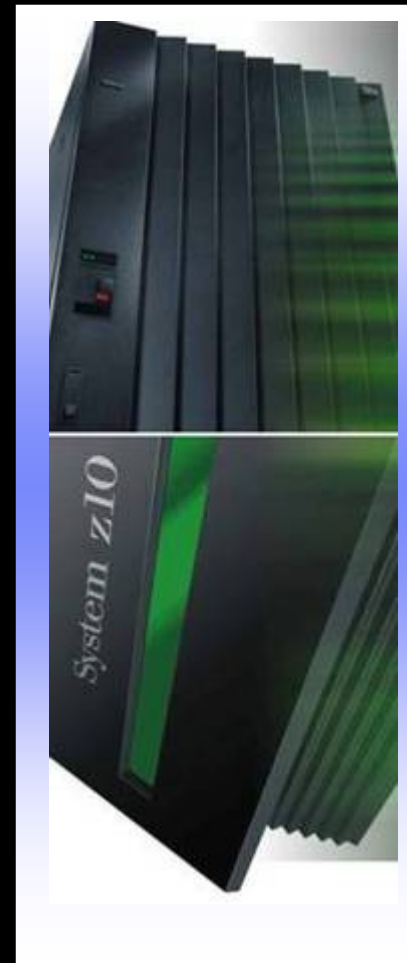
** Centralized Operations Enterprise Managers perform remote analysis across many resources for reporting, event viewing, topology, inventory, dashboards etc.

Why IBM Tivoli ?

We offer the most comprehensive solutions for Linux on System z to help organizations realize lower TCO while providing superior levels of service

Service Management Center for System z delivers:

- The best end-to-end event-management solutions
- A very broad and rich set of process-management tools
- A reliable, repeatable, resilient incident-management tools
- The capacity and flexibility to dynamically address business process change and increase efficiency
 - Example: Provision/de-provision servers on-demand while ensuring maximum asset utilization
- Ability to map the application and resource dependencies, monitor the resource usage, and provide chargeback
- The option to take incremental steps when managing new workloads by leveraging existing mainframe solutions
- Significant time and resource savings to manage the consolidated mainframe environment versus a distributed one
- The highest level of end-to-end security, access control, identity protection and compliance.



Casas Bahia: Maximizing Marketing and Cutting IT Costs

Client Needs:

- Implement a sales reporting system to analyze trends and gauge success of specific marketing campaigns
- Consolidate application development on an enterprisewide platform to handle rapid growth while reducing IT costs

Solution:

- Centralize operations on two IBM zSeries 990 mainframes
- Establish a unified change management process using IBM Rational ClearCase and ClearQuest software
- Optimize system performance with Tivoli OMEGAMON XE family of products, Tivoli NetView, Tivoli Business Systems Manager, Tivoli Monitoring, Tivoli Enterprise Console

Client Benefits:

- Improved reporting and development capabilities, while simplifying systems management and reducing IT costs
- Increased Infrastructure availability
- Lowered total cost of ownership for IT environment



Industry: Retail

Profile: One of the largest household goods retailers in Brazil, Casas Bahia operates 500 stores targeting consumers in lower-income brackets. The retailer came to IBM for help in achieving its goal of increasing its customer base from 10 million to 14 million.

First National Bank of Omaha: z Linux Leads to Consolidation, Virtualization and Major Improvements

Client Needs:

- Simplify large, complex IT infrastructure with more than 600 servers
- Control maintenance costs and 30% annual staff growth
- Improve average 12% server and 14% storage utilization rates
- Manage continual capacity growth to handle peak transaction volumes

Solution:

- Implemented IBM WebSphere products for banking running on IBM System z with z/VM and Linux virtual servers

Client Benefits:

- **Realized ratio of 18:1 on physical server consolidation by using virtualization, decreasing maintenance costs**
 - Consolidated 560 Intel-based servers to 70 BladeCenter servers
 - Decreased systems staff from 30 to 8 to manage entire infrastructure
- **Capacity Upgrade On Demand provides more mainframe computing resources when extra capacity required**



Industry: Banking

Profile: First National Bank of Omaha is a multi-state holding company founded more than 130 years ago. It serves more than 6.6 million customers throughout the U.S. and has more than 50 location throughout the West and Midwest.

Olio Carli: Standardizing on z Linux Solves Address Dilemma, Cuts Costs and Increases Efficiency

Client Needs:

- Standardize addresses in growing customer database populated by Web, telephone and written materials
- Correct and update existing records, ensure standardization of new addresses
- Reduce costs from incorrect international shipments

Solution:

- Implement Java-based address standardization product, added to customer's mainframe by installing Linux on System z.

Client Benefits:

- Sub-second address standardization transactions
- Disparate functions consolidated on enhanced mainframe environment, reducing floor space, power and cooling costs
- Enhanced mainframe environment provides capacity for transaction loads, assures reliable network connections, reduces software licensing costs, and more.



Industry: Retail

Profile: Established in 1911, Olio Carli is a leading manufacturer of olive oil in Italy and recently expanded distribution to France, Germany, Austria and the U.K. Its website is accessible in four languages and is a benchmark for e-commerce in Italy

For More on Service Management Center for System z

Service Management Center for System z Press Release

<http://www-03.ibm.com/press/us/en/pressrelease/23596.wss>

- Learn more about IBM Service Management Center for System z
<http://www.ibm.com/software/tivoli/features/zsmc/>



Tivoli User Community

An active and lively community for Clients, Business Partners, and IT professionals. **Free membership** provides you with valuable resources, tools and networking capability. Log on to www.tivoli-ug.org or visit the ped in the IBM Pulse Expo



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THANK YOU