IBM System z Software Premier Executive Briefing Event



Portal on System z – Leading the Way to Exceptional Customer Web Experiences

Michael Scheible

WebSphere, Collaboration, and Industry Solutions Development & Lab Services Boeblingen Lab, IBM Software Group

April 2011



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Agenda

- Portals Today a Snapshot
- Examples of Portal User Experiences
- Why Customer Experience is so Important
- Moving with Portals towards Exceptional Web Experiences





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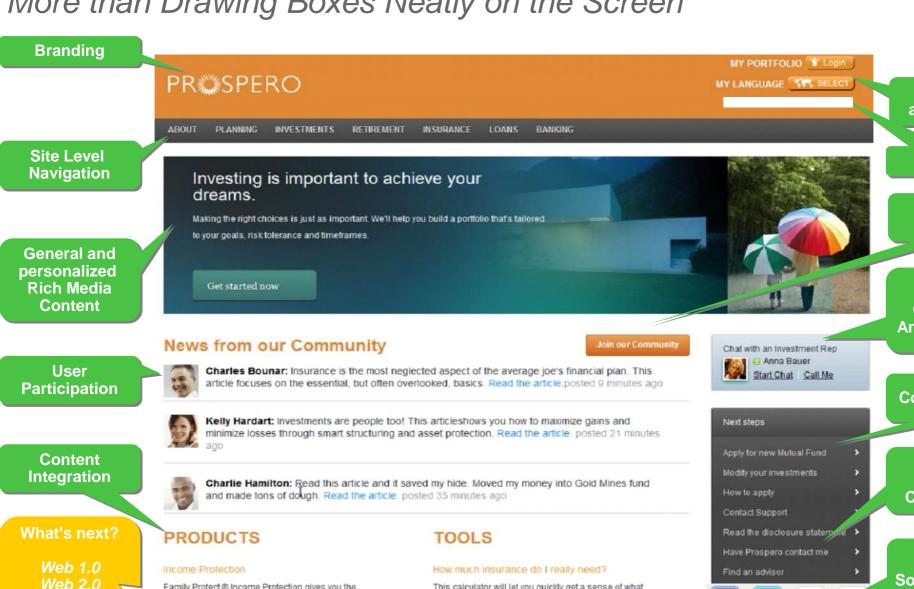


IBM WebSphere Portal

Family Protect @ Income Protection gives you the

Web 3.0

More than Drawing Boxes Neatly on the Screen



This calculator will let you quickly get a sense of what

Log in and Self Care

Search

Application Platform

User **Community** And Awareness

Common Links

External Services Consumption

Integrating Social Platforms



IBM WebSphere Portal

More than Drawing Boxes Neatly on the Screen

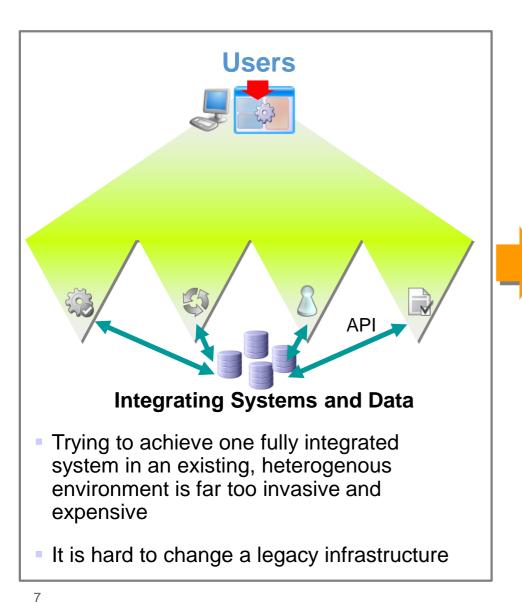


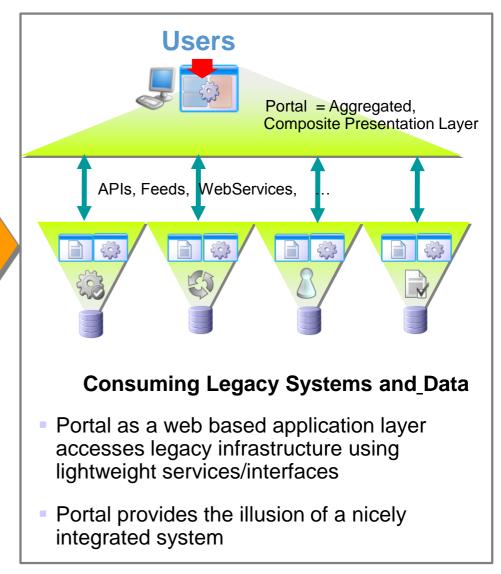
- Consistent presentation layer
 - Unified display / layout / navigation
 - Application integration
 - Display simplicity to users
- User specific personalization
 - Individual layout and settings
 - Role-based view
 - Dynamic/contextual content
- Consistent administration model
 - User management / profiles
 - Site management
 - Hierarchical access control
 - Customization, branding
 - Simplicity
- Consistent programming model
 - Standardized Portlet API
 - Eventing, interaction, security
 - MVC architecture



The Portal Approach

Lightweight Integration through Aggregation and Composition





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A "Classic" WebSphere Portal Page: Aggregate

WebSphere Portal Assembles User Interface Components (Portlets)



- According to the users' identity and role
- Creating a "page" to perform a particular business function
- Composition of local and remote standard based user interface services



A "Classic" WebSphere Portal Page: Interact

Components (Portlets) interact via Eventing Mechanism and Shared Context



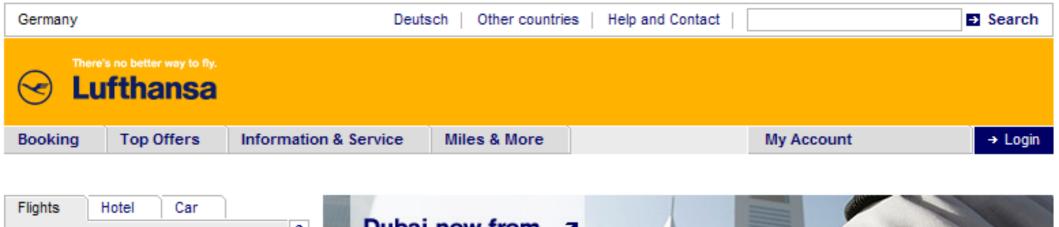
- Portlet to portlet interaction
- No recompile Dynamic "binding"
- Personalization, context, rules, ...
- Pages, themes, and skins are used to aggregate and customize portlets
- Additional components (remote portlets, widgets) have been added over time

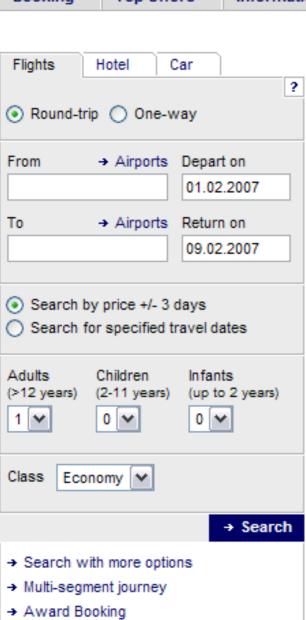


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Current travel information

from 109 €*

7

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GO

MOTORCYCLES

LEARN TO RIDE

TRY A BIKE

PARTS APPAREL **EXPERIENCE**

OWNERS

COMPANY

Log in / Create a Profile





ABS AVAILABLE ON SOFTAIL® MODELS

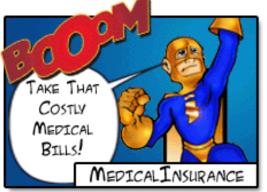
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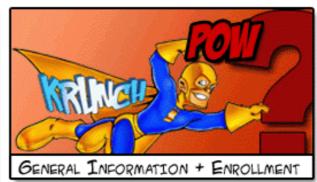




















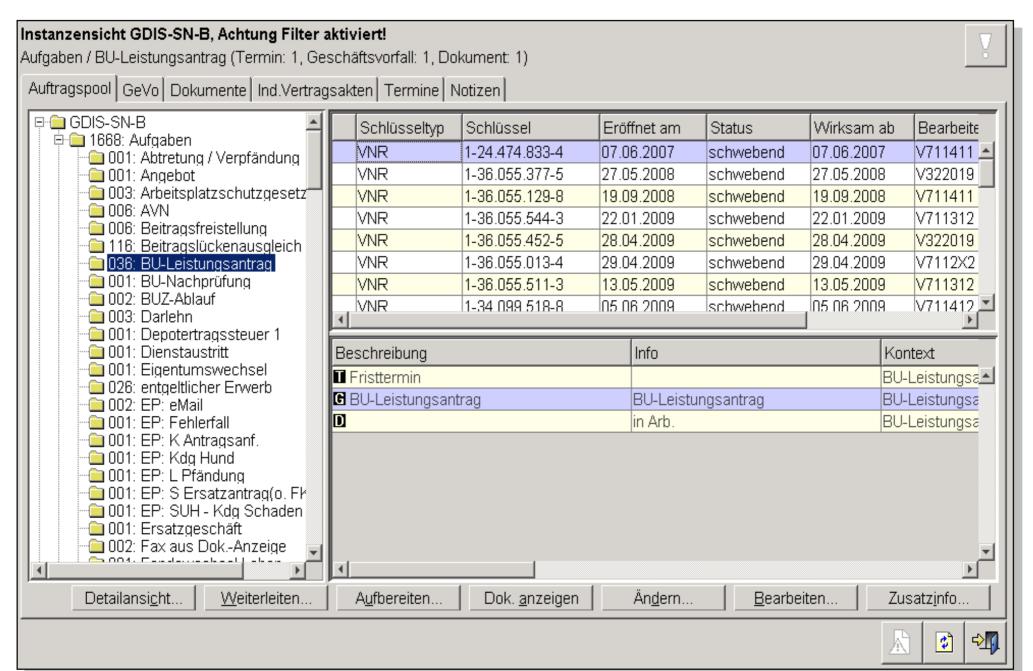






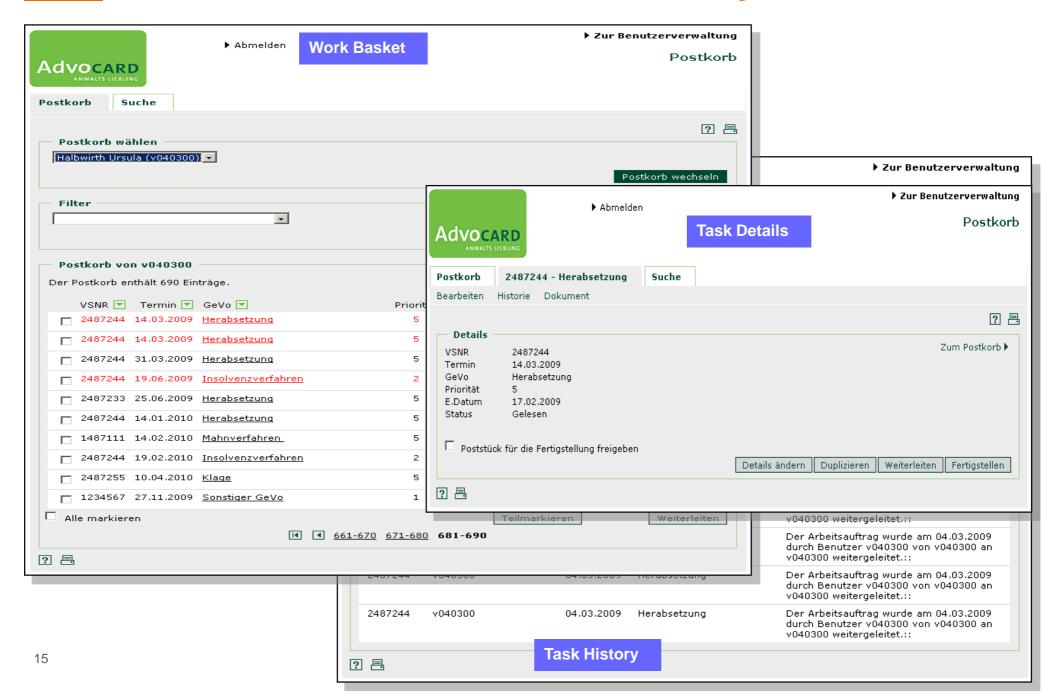


Before: Desktop Based "Work Basket" System z Client





Now: Browser & Portal based "Work Basket" System z Client





Agenda

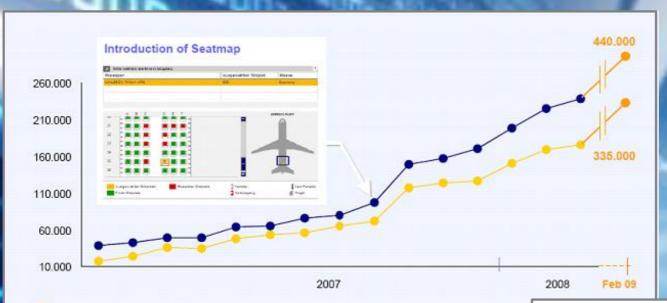
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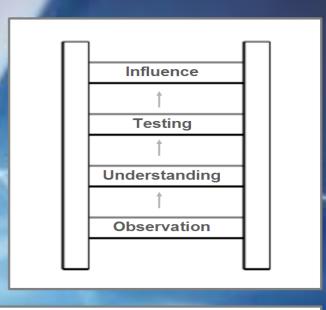




Moving Towards Exceptional Web Experiences

Trends and Observations





Home print boarding (HBP) per month

Total of online CKI transactions worldwide per month

2000	2009	Online Activities Shifting
35%	81%	Research products & services
27%	75%	Buy a product
19%	66%	Make travel reservations
0%	62%	Watch a video
10%	57%	Do online banking
0%	47%	Use a social network site
0%	32%	Read others' blogs
0%	31%	Provide ratings



1 billion
Mobile Internet
users worldwide
by 2013

Volcano Eruption in Iceland – Scaling on Demand with WebSphere Portal and IBM Maintenance & Operations

- Lufthansa.com is the company's face to the customers stability in crisis is key
- Challenges for IBM's operations & maintenance team
 - Heavily increased load (+ 70%)
 - Shifted customer behavior different transactions are called
 - Nearly no lead time for preparation
- "Is my flight cancelled?" 22 times more online transactions for Arrival / Departure information
- Lufthansa.com Portal is running stable and serves customer requests quickly



April 12th: 51,144 transactions April 19th: 1,197,366 transactions

28% of the world's population (1.966MM) are Internet users



Customer Focus is a CEO Imperative

2010 IBM Global CEO Study

High-performing companies capitalize on complexity in three ways



"Getting closer to Customers" is the single most important theme. Engage customers in new ways that increase interest and loyalty to generate demand and revenue sources.

Better understand customer needs and involve customers more effectively and directly in product and service development.

Exploit the information explosion to hear the voice of your customer through the vast amounts of data, understand it, and act.



Customer Web Experience Elements are Key

2010 IBM Global CEO Study

High-performing companies capitalize on complexity in three ways



"Getting closer to Customers" is the single mo customer: Web Platform age ase interest and loyalty to generate demand and revenue sources.

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Exceptional Web Experiences Are...

Balance Form & Function:

Visual Appeal + Ease of Use Equally Important

People Are Everywhere:

Explosion of Mobile Means a Moving Target!



Know Your Intended Audience:

Deliver Precisely What They Need/Want

Turn Customers Into Advocates:

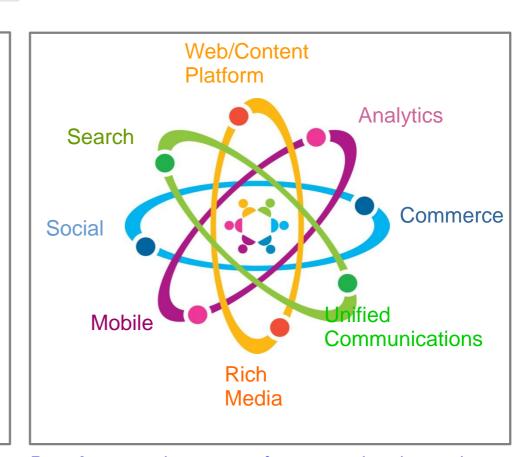
Ensure A Reliable, Secure, Highly Available Experience



IBM Project Northstar

Leading the way in exceptional customer experiences

- Vision about the "art of the possible" for engaging customers on the web
- Multi-year IBM strategy to deliver the capabilities for our customer to excel at customer-facing experiences
- Guide for IBM investment focus both organic and inorganic investments
- Nimble to continually absorb and simplify emerging advances to help customers differentiate sites



www.ibm.com/software/info/northstar/

People are at the center of an exceptional experience. **Capabilities** are employed as necessary to help achieve experiences that meet/exceed the expectations of the intended users.

IBM Project Northstar at a Glance





IBM Project Northstar Focus Areas

1 Web Analytics	Partners, Integration, Consuming Feedback
2 Rich Media / Rich Internet Applications	Leveraging HTML, Widgets, and more
3 Business User Focus	Social Capabilities, Web Content Management
4 Mobile	Device Detection, Device support, Channel Hopping
5 Integrating More and More	Leverage your Investments and stay open
6 Deployment	Operating and Optimzing the IT Infrastructure

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Web Analytics

Sense & Learn. Optimize & Measure.





MARKETING SUCCESS STARTS WITH U™







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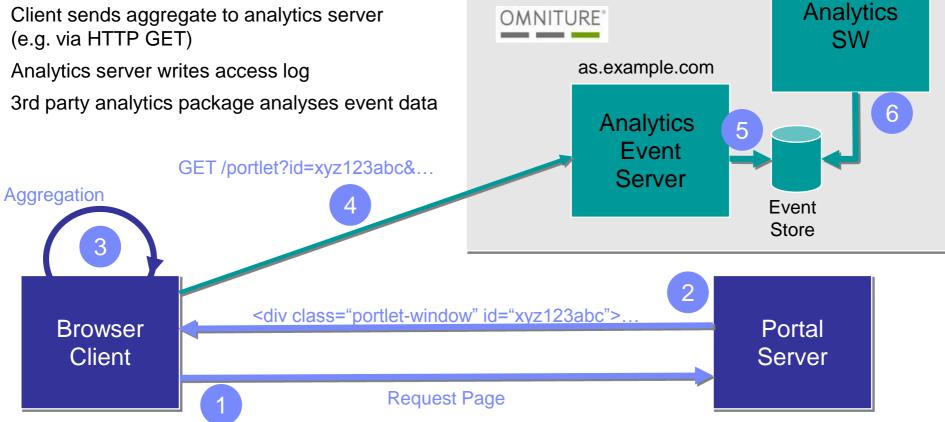
IBM or Partner Analytics Solution

CORE METRICS

WebTrends.

Active Analytics Scenario

- Client requests portal page
- 2. Portal returns page markup including metadata markup (in a custom microformat)
- 3. Client aggregates metadata using JavaScript snippet
- 4. Client sends aggregate to analytics server (e.g. via HTTP GET)
- Analytics server writes access log



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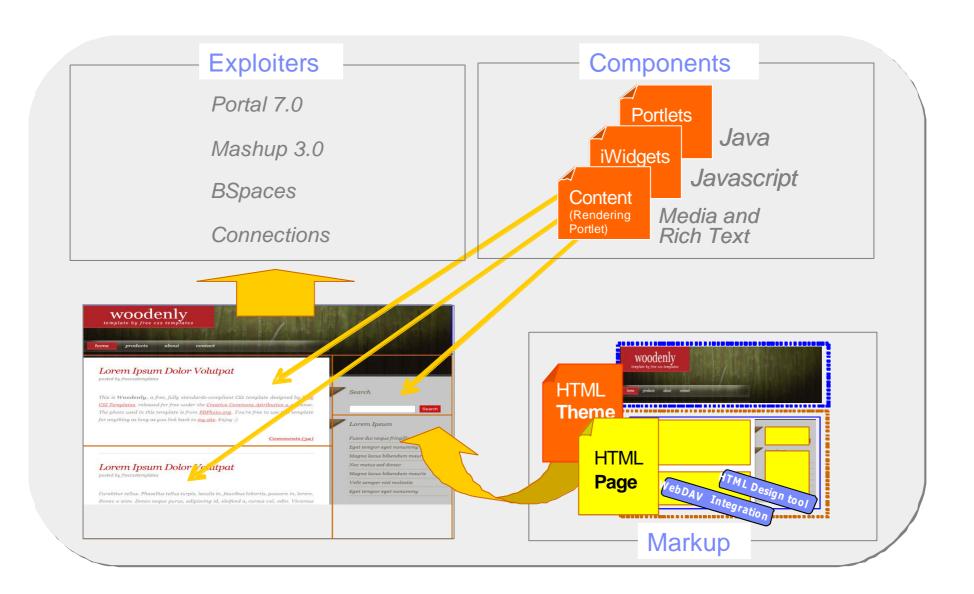
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IBM WebSphere Portal as the Unified Integration Hub

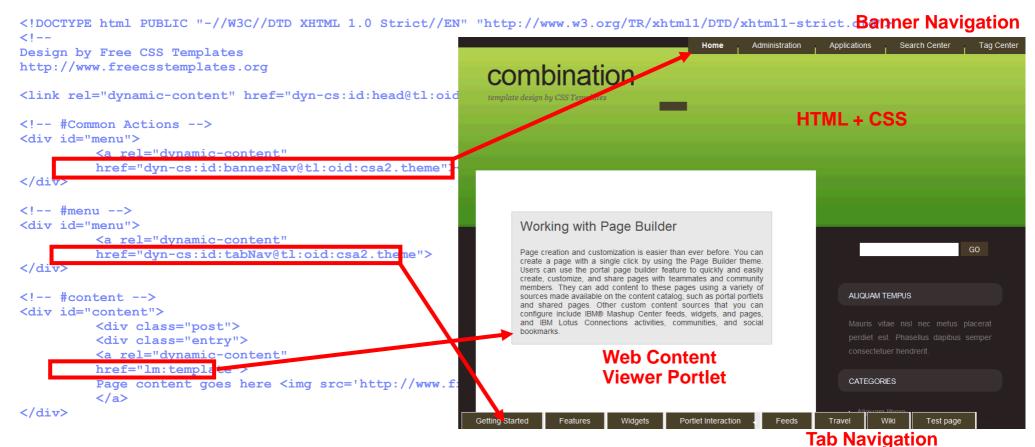




IBM WebSphere Portal as the Unified Integration Hub

- Custom themes can be implemented with HTML and CSS using your favorite tools
- "Dynamic spots" allow to insert active components, like menus, or portlets and widgets
- Editing of themes on running system using WebDAV

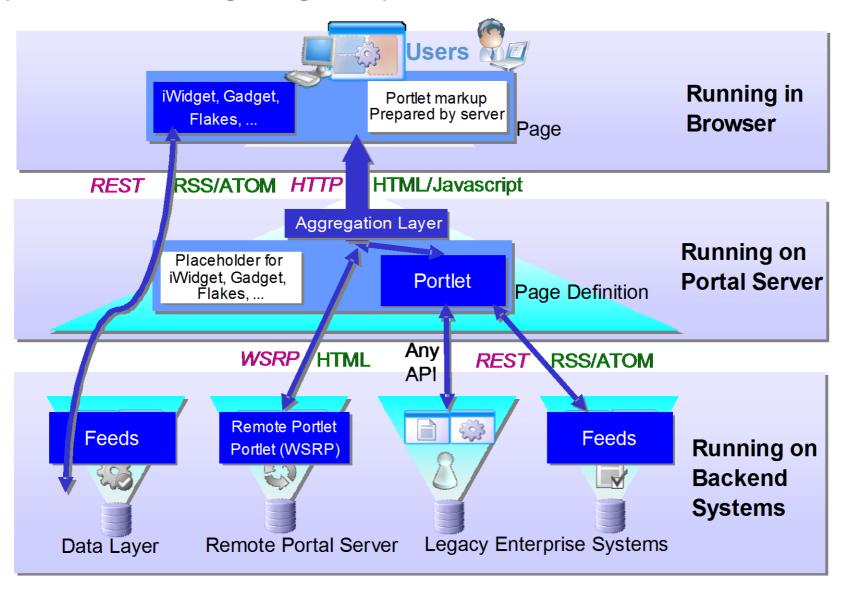






A Look under the IBM WebSphere Portal Covers

WebSphere Portal Integrating Components on various Tiers



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Collaboration is Key

In Intranet scenarios

- Attract talents by offering social capabilities in their IT landscape
- Support talents to work like they are used to work at university and in their social networks

In Internet / Extranet scenarios

- Improve customer loyalty by enabling users to **socialize**
- Support conversations and information sharing with and between users with capabilities such
 as wikis, blogs, forums, communities, ratings, commenting, tagging, shared bookmarks & files, and
 activities for organizing work & ideas.
- Allow users to find the right people based upon their profile: expertise, projects, responsibilities, and interests.
- Enable customers to get problems resolved quickly with click-to-chat functions.

Improve Search Engine Optimization and brand awareness by syndicating content acr

web, into other online properties, such as Facebook.



Bookmark & Share

Get AddThis for Firefox

* Favorites

Delicious

3 StumbleUpon

More... (225)

AddThis

Google

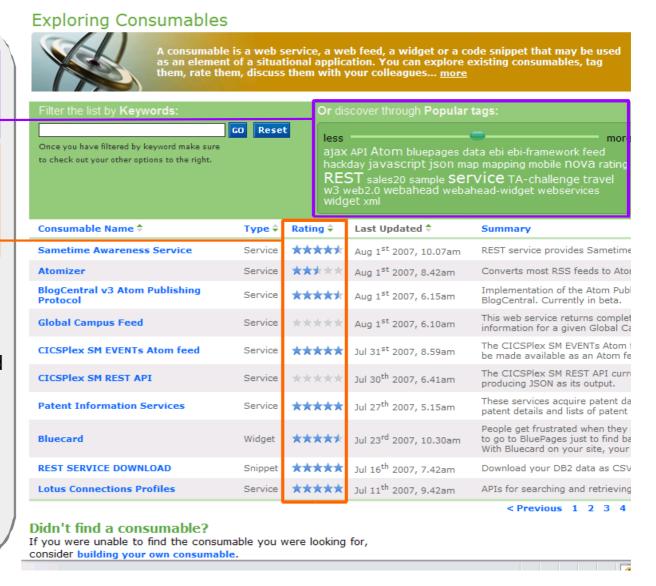
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Tagging and Rating with IBM WebSphere Portal

- Tags allow users to create a natural taxonomy of the information on your site
- Ratings allow users to provide their input on information available through your site
- Enables users to tag and rate content published with WCM, user generated content, and portal pages and portlets





Tapping Social Communities in Context

Integrating Social Networking with IBM WebSphere Portal

- Growing Catalog of Lotus Connections Integration Portlets
- Controllable access via Portal profiling
- Built with WebSphere Portlet Factory, including customizable builder code
- Supports read/write ATOM feeds using Connections REST APIs
- Dynamically filtered
- Features:
 - Activities
 - Blogs
 - Bookmarks
 - Tag Clouds
 - Profiles, networks
 - Wikis
 - Doc libraries

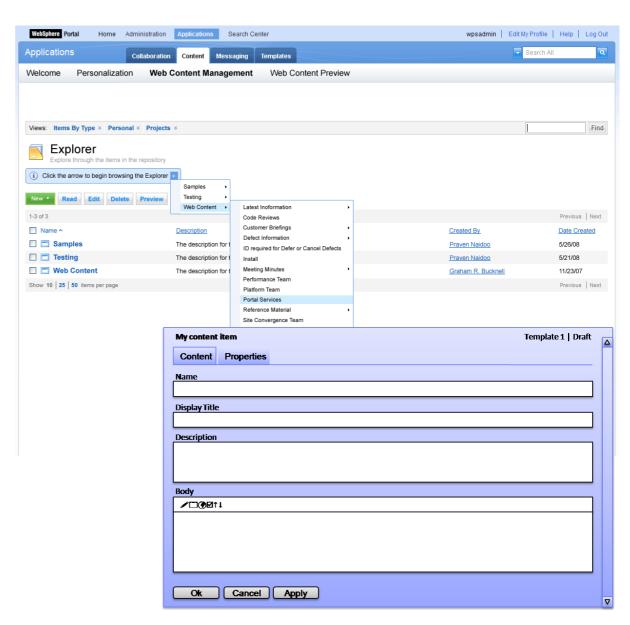




Exceptional Portal Web Content Management Authoring

Major Improvements:

- Activity-based UI: More granular and personal authoring views: "my items", "current projects", "my folders" etc.
- Address list/view/browser usability.
 With drill down views similar to
 Quickr. More flyouts reduce clicks.
- New folder metaphor (separate site framework from repository structure)
 – and users can just see the folders they have access to
- Major Rich Text Editor enhancements
- Further simplification of the content forms – move metadata to properties section (custom fields too!)
- Templating enhancements





Web Content Management Templates on the Catalog Now

Latest News

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Public Water Quality



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Lougy Festival

Vanyhouse

Mrs Muller

Fritz Hauser

Talk: Technology & Society

Conference Center

Talk: Startups - Risc Analysis

Gym - Main Hall

Workshop Public Safety

Jennifer Johannis

Main Conference Room

Lum Conference Room

Town Hall Conference

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Upcoming Events

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Public Water Quality

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Course Announcement

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Course Details New LEdit I Delete

A Poisonous Animal

Open for registration

Learn which animals you'd never touch

Jun 16, 2009, 12:00 AM then Weekly - Tuesdays 9:00pm - 10pm

Francis@education-berkeury.edu

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Frequently Asked Questions

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Frequently Asked Questions

1: Who is the 44th president of the United States of America?

2: When is Armistice Day?

3: What is the capital of Australia?

5: Which notable architect designed Casa Batllo in Barcelona, Spain?

6: Which five counties comprise the province of Connacht?

7: What are the six characters on the top left row of most keyboards?

8: What is the largest animal to have ever lived?

9: Who was killed at the Battle of the Little Bighorn in 1876?

10: What is the longest river in the world?

Job Offers

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Detailed Job Description New LEdit I Delete

Bus Driver

Public Transportation Department

Position Type: Full-Time Job Location: North-South Route

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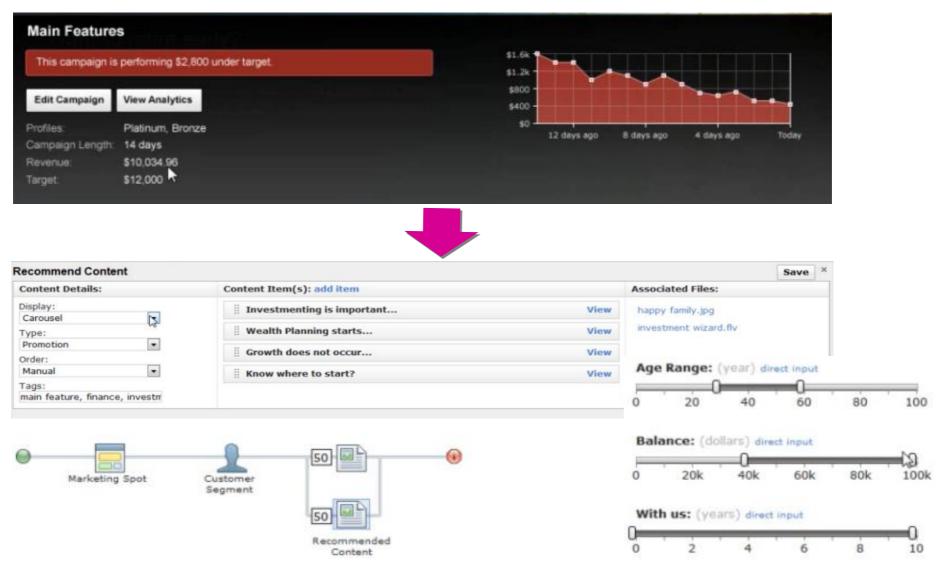
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Targeting Content at Specific Audiences

http://www.youtube.com/results?search_query=websphere+portal&aq=0 http://www.youtube.com/watch?v=qWkDv4FLVKY





IBM Project Northstar Focus Areas

1	Web Analytics	Partners, Integration, Consuming Feedback
2	Rich Media / Rich Internet Applications	Leveraging HTML, Widgets, and more
3	Business User Focus	Social Capabilities, Web Content Management
4	Mobile	Device Detection, Device support, Channel Hopping
5	Mobile Integrating More and More Things	Device Detection, Device support, Channel Hopping Leverage your Investments and stay open

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IBM WebSphere Portal Mobile Themes

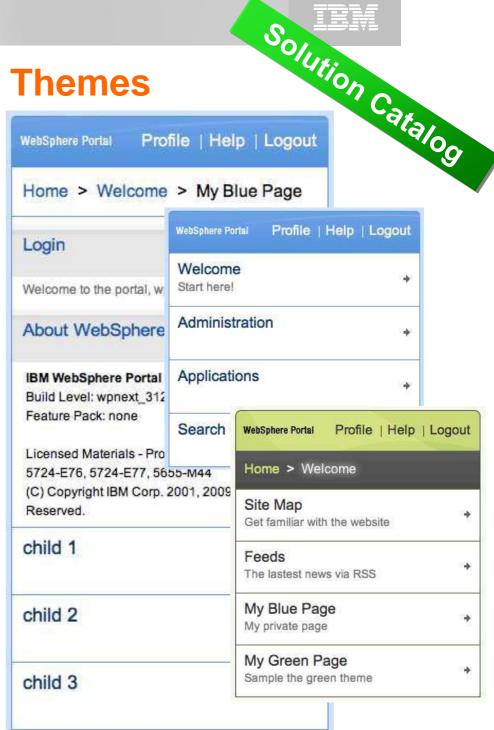
Requirements:

- **Mobile devices** with Internet capabilities are becoming increasingly popular
- Often, web authors create a version of their site that is **optimized** for viewing on a specific mobile device or a smaller known set of mobile devices. (e.g. iPhone, Blackberry, Android, ...)
- **Broad variety** of screen sizes and user interfaces (keyboards, touch screens, stylus, ...)

Solutions:

- **Dedicated Theme:** Use WebSphere Portal's built-in support for markups and client detection to redirect mobile users to a specialized new theme.
- **Combined Theme:** Display all content as it is seen on a traditional browser with device support added into a single theme.

http://greenhouse.lotus.com/catalog



IBM WebSphere Portal Mobile Themes for Smart Devices

- Mobile themes lightweight, visually rich, exploiting Webkit CSS3 visual effects
- Mobile navigation widgets set of showcase samples of common mobile app navigation patterns
- Mobile page layouts set of showcase samples of content interaction patterns









Mobile Options for IBM WebSphere Portal

Extend & Deliver Exceptional Experiences on Virtually Any Device

Customer Needs

 ...mobile Web applications or content for virtually any mobile device browser



7,500 + Devices

Solutions



 ...extend a Web experience to mobile devices for specific smart phone browsers



Portal Mobile Webkit Themes

- Available today for iPhone
- Coming soon for Android, Blackberry, iPad
- Works with your favorite development tools

- ..rapidly develop & deploy web
 & hybrid mobile applications that have a native smart phone look and feel
- ..write once, run on many devices- Browsers and Smartphones,

- Browsers and Smartphones, Tablets, Kiosks, even Web TV



WebSphere Portlet Factory

+ Portal Mobile Webkit Themes

Q1 2011 Beta Preview available now!



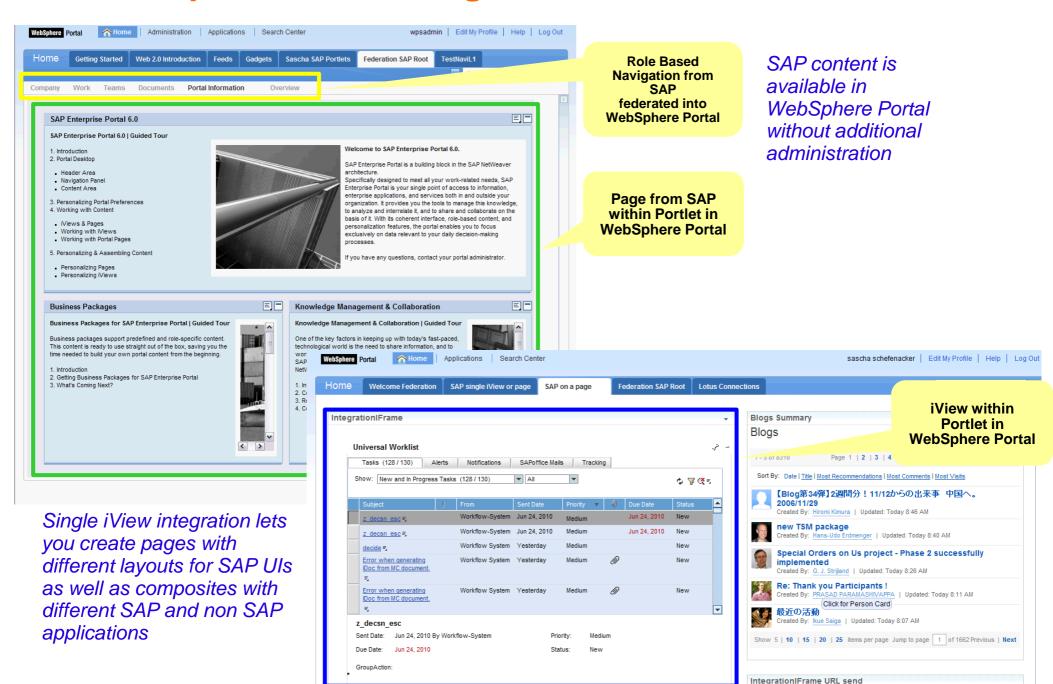
IBM Project Northstar Focus Areas

1 Web Analytics	Partners, Integration, Consuming Feedback
2 Rich Media / Rich Internet Applications	Leveraging HTML, Widgets, and more
3 Business User Focus	Social Capabilities, Web Content Management
4 Mobile	Device Detection, Device support, Channel Hopping
5 Integrating More and More Things	Leverage your Investments and stay open
6 Deployment	Operating and optimizing the IT Infrastructure

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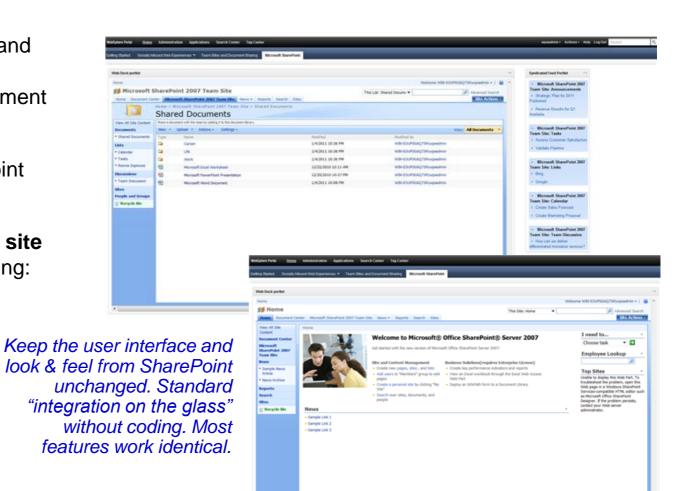
IBM WebSphere Portal Integration with SAP NetWeaver Portal





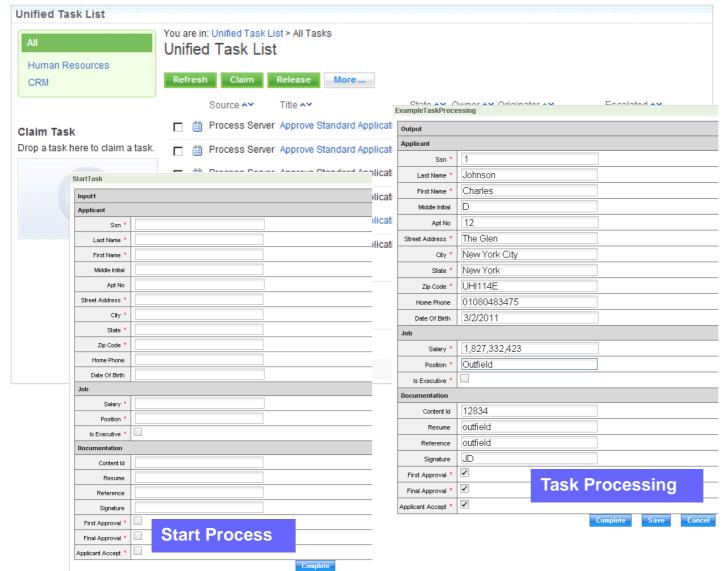
IBM WebSphere Portal Integration with Microsoft SharePoint

- Provides lightning-fast, low-cost and simple integration of Microsoft
 SharePoint 2007 sites and document libraries
- Enables reuse of entire SharePoint sites as-is, without modification
- Unifies access to all SharePoint site content for the enterprise including:
 - Team sites
 - Document libraries
 - Lists
 - Wikis
 - Blogs
 - Announcements
 - Team discussions
 - Tasks and more!



..Federation"





Integration with WebSphere Process Server provides:

Updated

- New: Task provider for user specific task lists leveraging the query table API (using the web service interface)**
- Task provider for user specific task lists based on Query API (using the web service interface)
- WebSphere Portlet Factory Builders for building custom task processing portlet

https://greenhouse.lotus.com/catalog/home_full.xsp?fSearchValue=unified%20task%20list

^{*}Provided as supported component via Portal Solution Catalog:

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IBM WebSphere Portal Deployment Choices on System z



WebSphere Portal V7.0 for Multi-platforms

SDK V6 & Web Services Common code base Benefits from hardware reliability Benefits from virtualization



- Server consolidation with z/VM
- Reduced costs
- Availability of Unix like skills
- Large number of applications

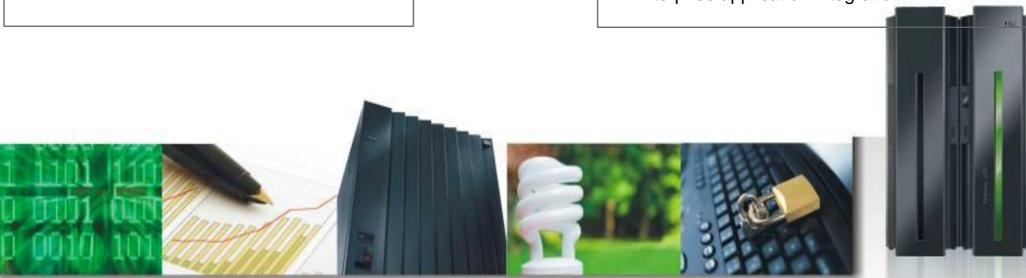


WebSphere Portal V7.0 for z/OS

SDK V6 & Web Services
Common code base
Benefits form hardware reliability
Benefits from z/OS QoS and Security



- Highest mission critical QoS and security
- z/OS integration:
 - > RACF, ICSF, WLM/IRD, RRS
 - Control/Servant regions
 - Parallel Sysplex
- Enterprise application integration





IBM WebSphere Portal on z/OS

Includes all capabilities of WebSphere Portal on Multiplatform, plus z/OS specific enhancements...

- Support for zFS file system
- ISPF panel-driven configuration
- Type 2 and type 4 connectivity to DB2 for z/OS
- Improved database creation jobs and scripts

WebSphere Portal on z/OS benefits from many other WebSphere Application Server specific z/OS strengths, like e.g....

- JCA support for connecting to CICS and IMS
- Dedicated zAAP co-processor for Java workloads





Take-Aways: Exceptional Web Experiences Can Deliver...



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IBM WebSphere Portal

A Strategic Product for Your Strategic Applications

10.000+ worldwide clients with customer-facing apps, B2B apps, & intranets

47% of clients are small & medium businesses

Smallest client has 11 employees

Largest client has 1.8M+ employees



#1 market share for 10 years running

Globally...
10 of top 10 banks
8 of top 10 retailers
12 of the largest telcos
50 major health providers
500 gov'ts
+ every G8 nation

Over 300 million named <u>customer</u> users in our top 15 clients alone!