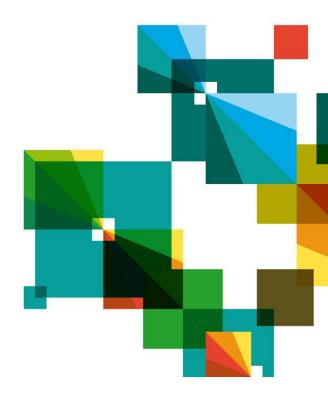
#### **IBM Performance 2012**

Smarter Analytics. Smarter Outcomes.



# Modeler 15: a better view on persons and relations

Damiaan Zwietering
IBM SPSS
zwietering@nl.ibm.com
30 october 2012



# Agenda: using available data



- What do you know of your customer?
  - Demographics
  - Transactions
- Additional data
  - People and organizations
  - Interactions
- Availability
  - Various sources and formats
  - Large volumes, complex queries

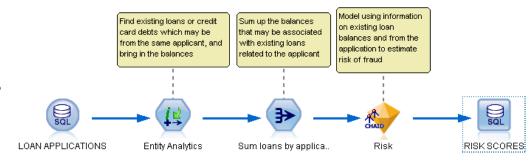




# Entity Analytics in Modeler



- Fraud
  - loan applications made by the same individual
  - insurance claims made by the same individual
- Data cleaning
  - de-duplication
  - individuals & organizations

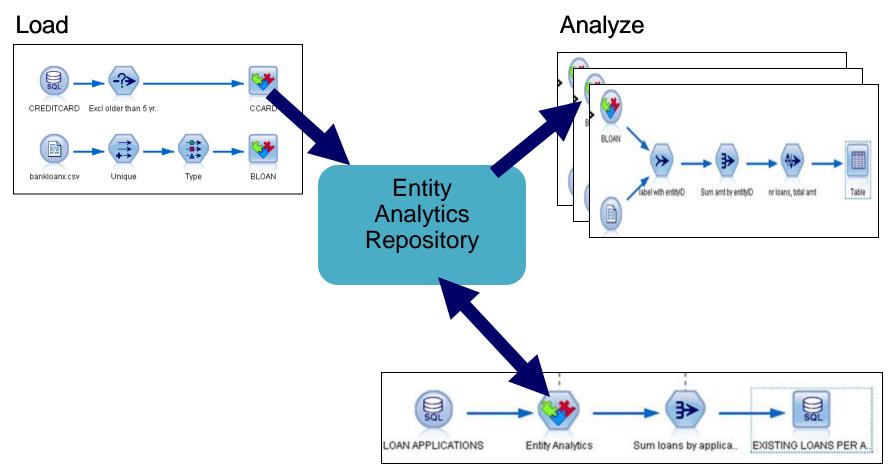


- Security
  - compare individuals with watch lists
  - track shipping movements



# Modeler's central memory





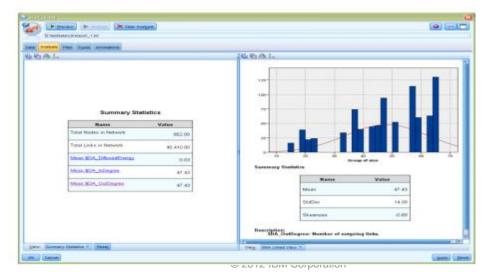
Real-time scoring



# Social Network Analysis

- Processes interactions to produce social analysis
- Focuses around identifying groups, leaders and probabilities that behavior will be followed, based on influence
- Enhances existing predictions





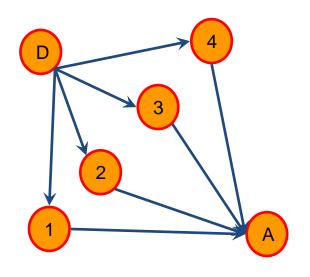


**IBM Performance 2012**Smarter Analytics. Smarter Outcomes.

# **Group Analysis**



#### Types of Group Leaders



- If we move along the edges we will discover that A is an authority
- Walking in the opposite direction will show that D spreads the information

A is called the authority leader

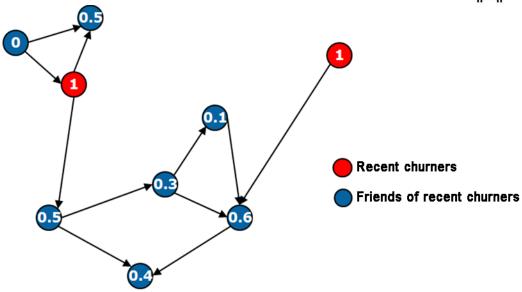
D is called the disseminating leader



## Diffusion Analysis



Predicts influence that behaviour may have on others



- ✓ Will Mark's friends listen to Mark's advice to switch carriers?
- ✓ If Mark recently churned, what effect would Mark's behavior have on his friends?

Influence from a recent churner is quantified using the notion of diffusion energy.



# Using all data



- Support for additional In Database Algorithms
  - Netezza...
    - Support for Netezza via Helper Applications
    - Netezza Time Series Node
    - Netezza Generalized Linear Node
  - ... and others (Teradata, DB2, ...)
    - Data format support
    - Algorithm support



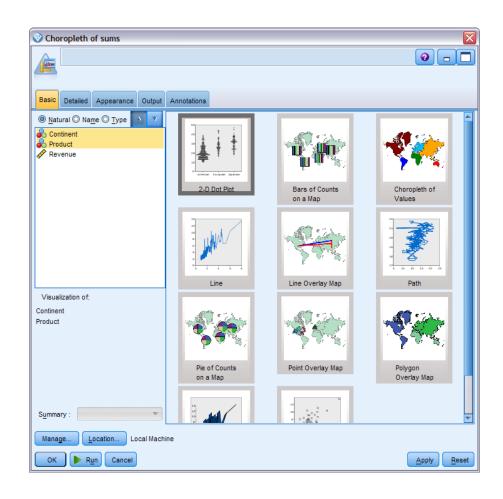
- SPSS Algorithms to be scored via Scoring Adapter
  - Database UDFs (User Defined Functions)
- Support for SQL in Expression Builder



# Mapping & UI



- Plot analysis results on geographic maps
  - Target, forecast, and plan by geographic area
  - Use prebuilt templates to create map types
  - Map utility to convert ESRI files
- Zoom, preview & copy from canvas

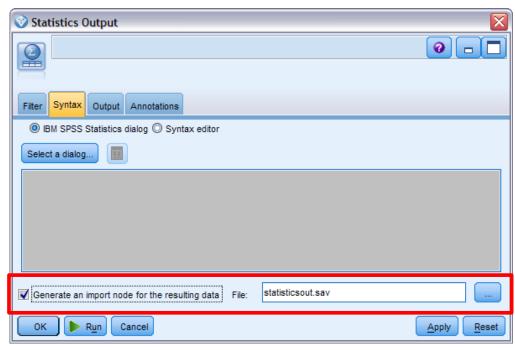




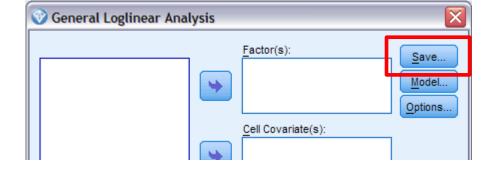
# **Enhanced Statistics Integration**



- Statistics Output Node Enhancements:
  - Create an import node of active dataset
  - Added support for additional statistics functions



 Save buttons in Statistics dialogs opened through Modeler





### **Questions and Answers**





