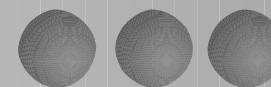


Securely Extending the Reach of your Network using IBM's eNetwork VPN Solutions

Session #S22



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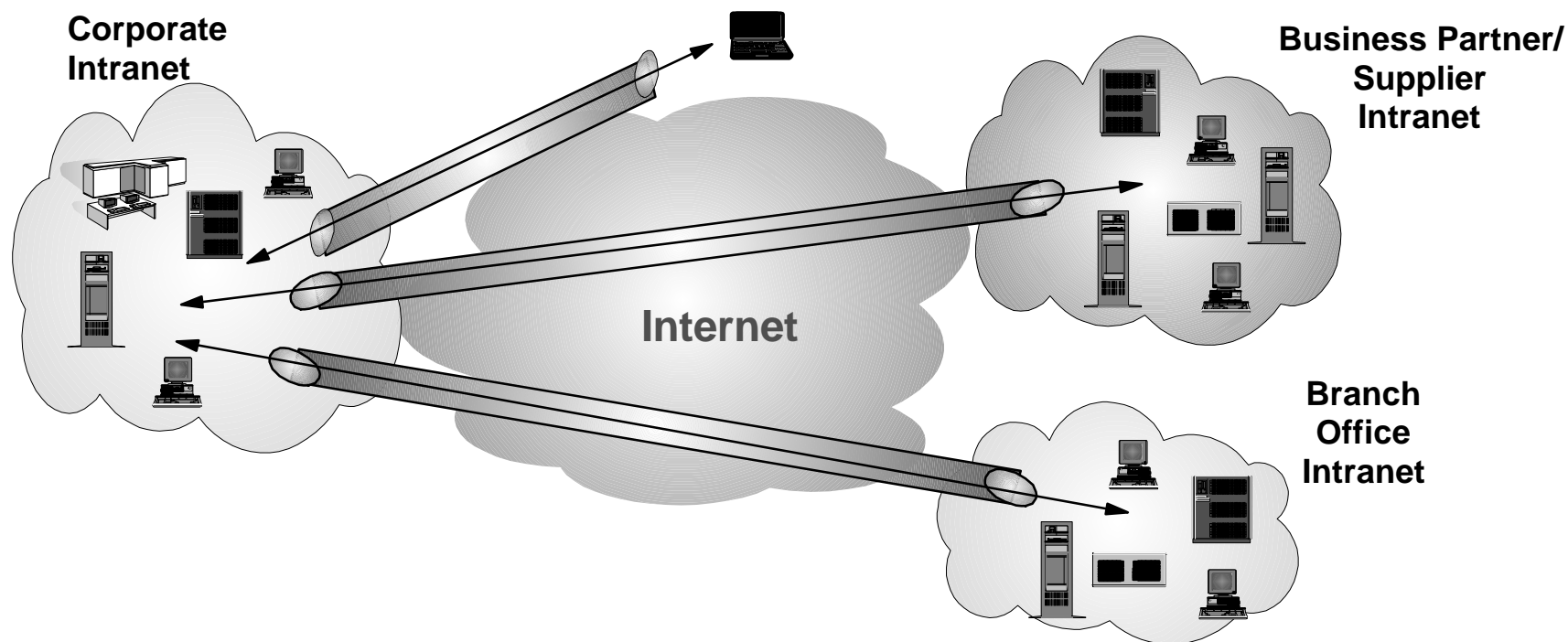
Agenda

- ▶ Description and Value of a VPN
- ▶ Internet VPN Technology
- ▶ IBM's VPN Solutions and Future Enhancements
- ▶ Summary



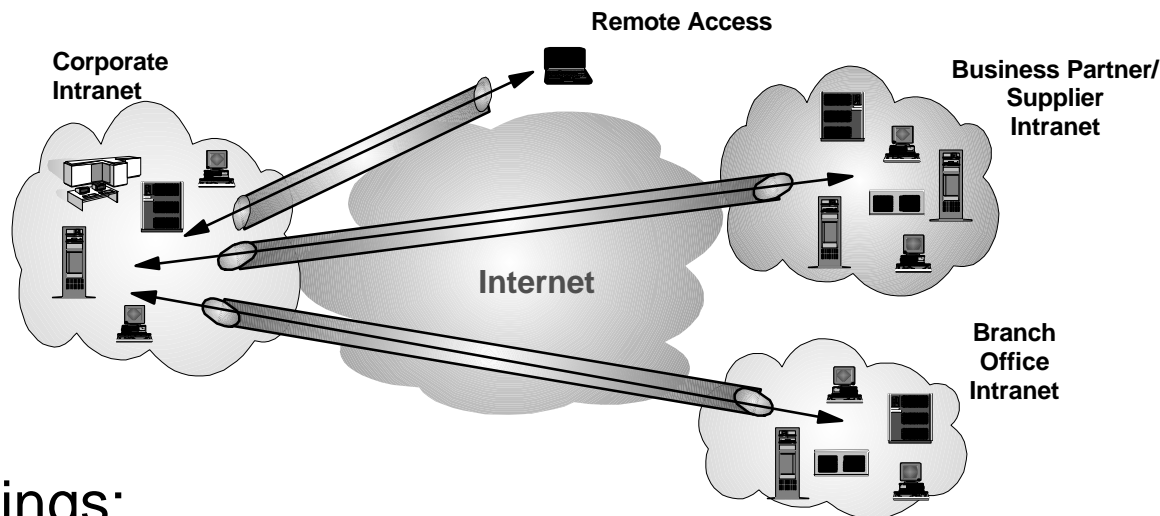
What is a VPN?

Remote Access



- A *VPN (Virtual Private Network)* is an extension of an enterprise's private intranet, across a public network (such as the Internet), through the creation of a secure, authenticated and encrypted "tunnel"

VPN Customer Value



► Cost Savings:

- Cost effective access to the Internet via a local call to an ISP, versus expensive leased lines, long-distance calls and toll-free telephone numbers
- Estimated 20%-47% savings in WAN costs and 60%-80% savings in remote access dial-up costs, per Infonetics Research, Inc

► Easy, secure access to enterprise networks and resources:

- Remote users and remote locations can access required information whenever they need to and from wherever they are

► Worldwide Access:

- Internet access is available worldwide, where other forms of connectivity may be either not available or may be more expensive

Internet VPN Technology

▶ Point-to-Point Tunneling Protocol (PPTP)

- Microsoft's Proprietary Tunneling Technology

▶ Layer 2 Forwarding (L2F)

- Cisco's Proprietary Tunneling Technology

▶ Layer 2 Tunneling Protocol (L2TP)

- Open, Standards-Based Technology

All of the Above Technologies can transport Multiprotocol Data over the Internet, however they all lack inherent Authentication and Encryption.

▶ IP Security Protocol (IPSec)

- Open, Standards-Based, Network Layer Security Technology
- Enables Authentication, Integrity Checking and Encryption
- Can provide automated tunnel set-up, automated secure distribution and automated key refresh using ISAKMP/Oakley protocols
- Is the IETF-chosen security framework for both IPv4 and IPv6 Environments
- Is recommended as the security for PPTP, L2F, and L2TP tunnels





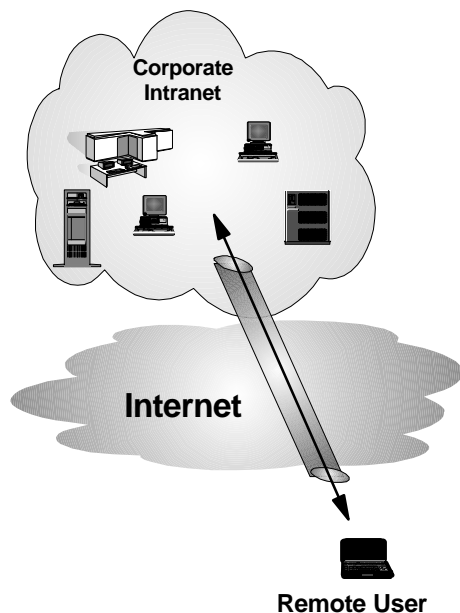
IBM eNetwork VPN Solutions

Available Today

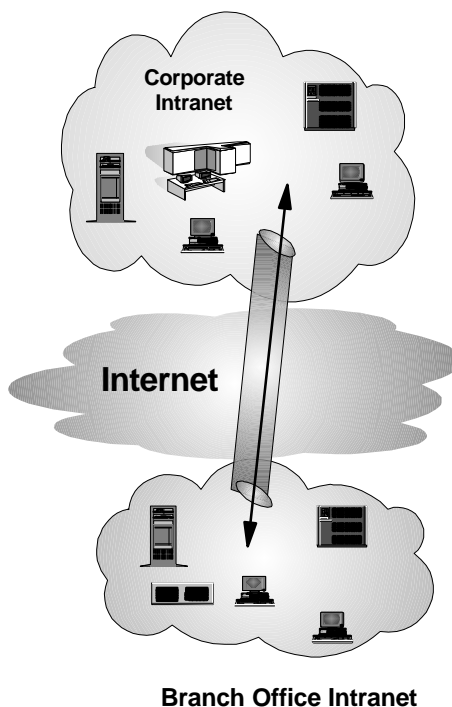


VPN Business Opportunities

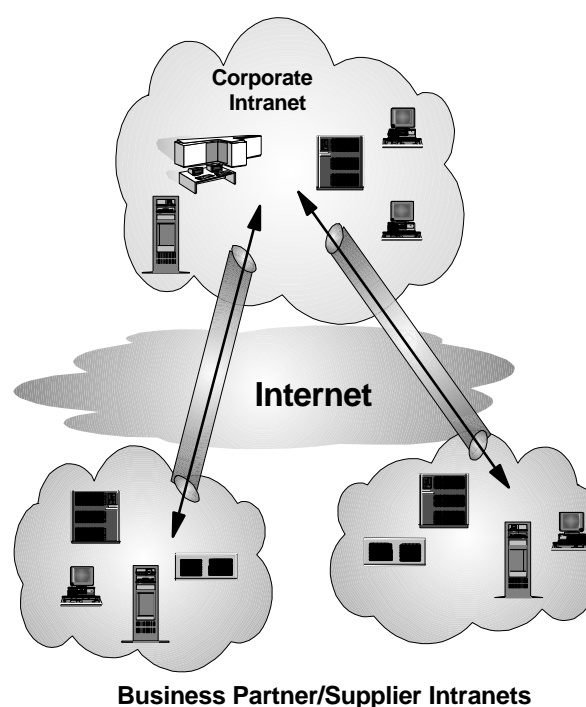
Remote Access



Branch Office Connection



Business Partner/Supplier Network



▶ Remote Access Scenario

- Problems: High administrative workload cost, expensive 800 or long distance costs
- Solutions: VPNs exploit world-wide ISP reach and lower connectivity and administrative costs

▶ Branch Office Connection Scenario

- Problems: Expensive Leased Line connections or part-time dial connections to home office
- Solutions: VPNs provide 24-hour ease-of-use connectivity via inexpensive Internet links

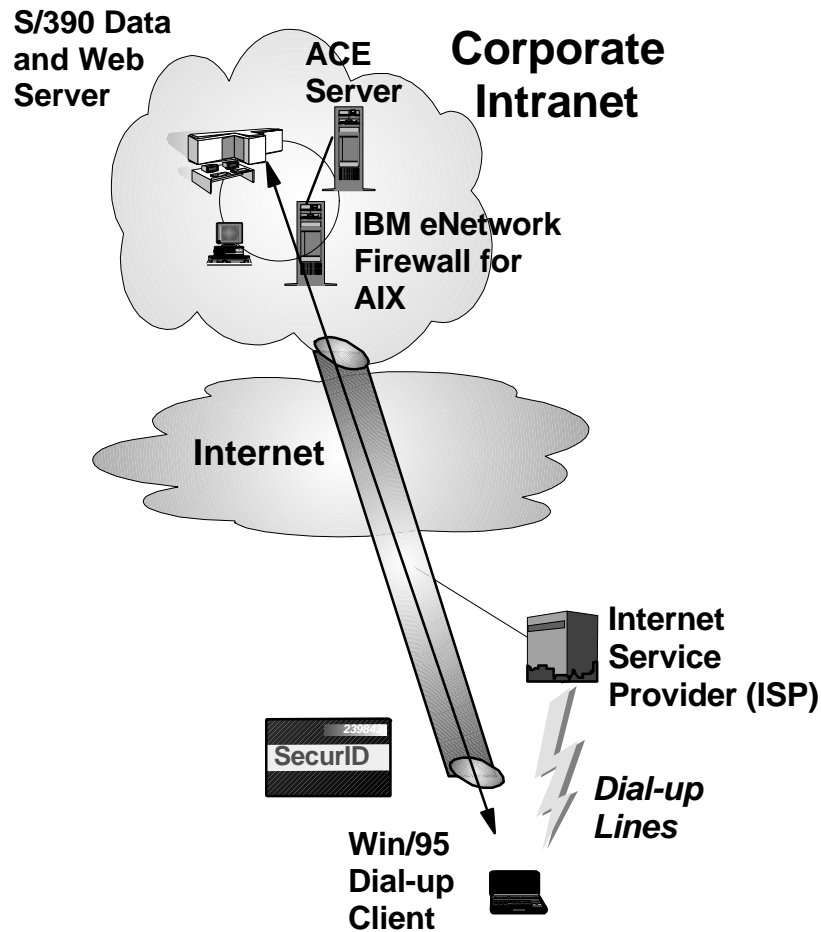
▶ Business Partner/Supplier Network Scenario

- Problems: Set-up/operational cost prohibitively high for smaller business partners; geographic limitations
- Solutions: VPNs provide global, secure, cost-effective, end-to-end inter-company communication via Internet





IBM Remote Access Solutions



Customer Example

At a medical company in Florida, medical sales reps check on customer orders, record sales transactions, and check email from any location.

They use a Remote Access VPN over the Internet, with Win/95 Dial-up clients, which are sold as part of the AIX Firewall.

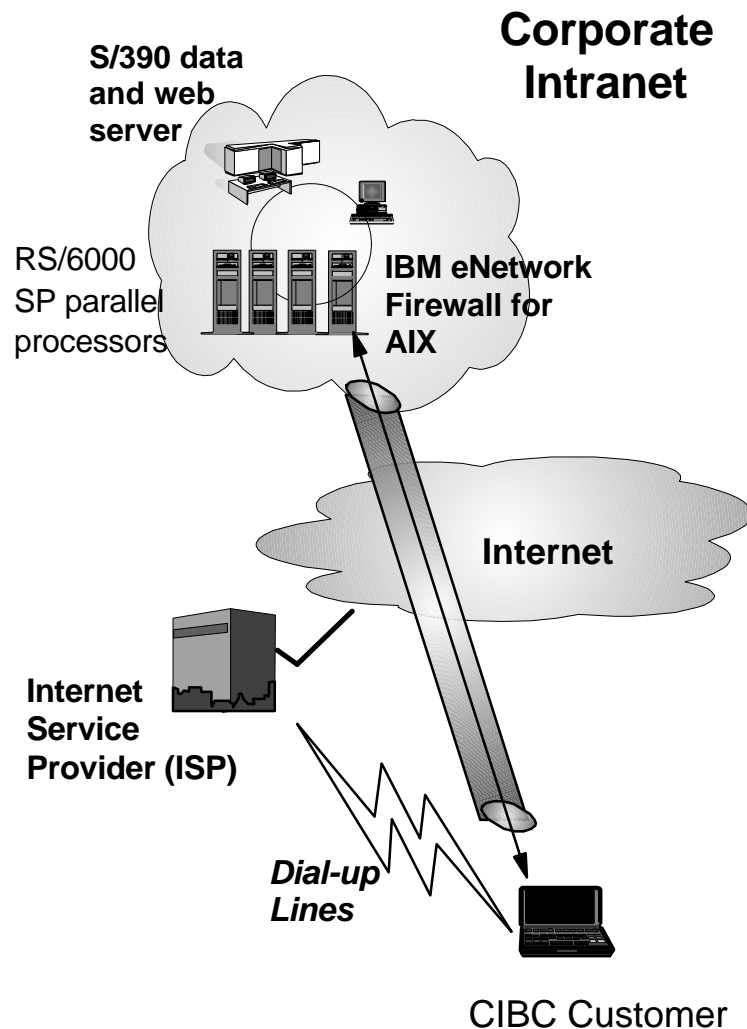
This solution provide sales reps secure remote access to the information they need to do their job effectively.

Remote users can securely access applications and data in the corporate intranet.





IBM Remote Access Solutions

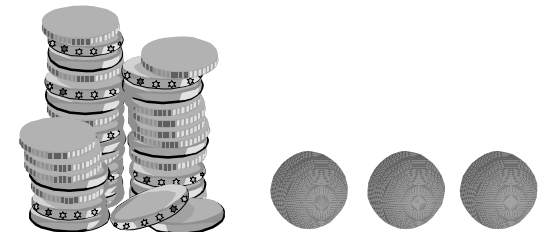


Canadian Imperial Bank of Commerce *On-line Banking Success*

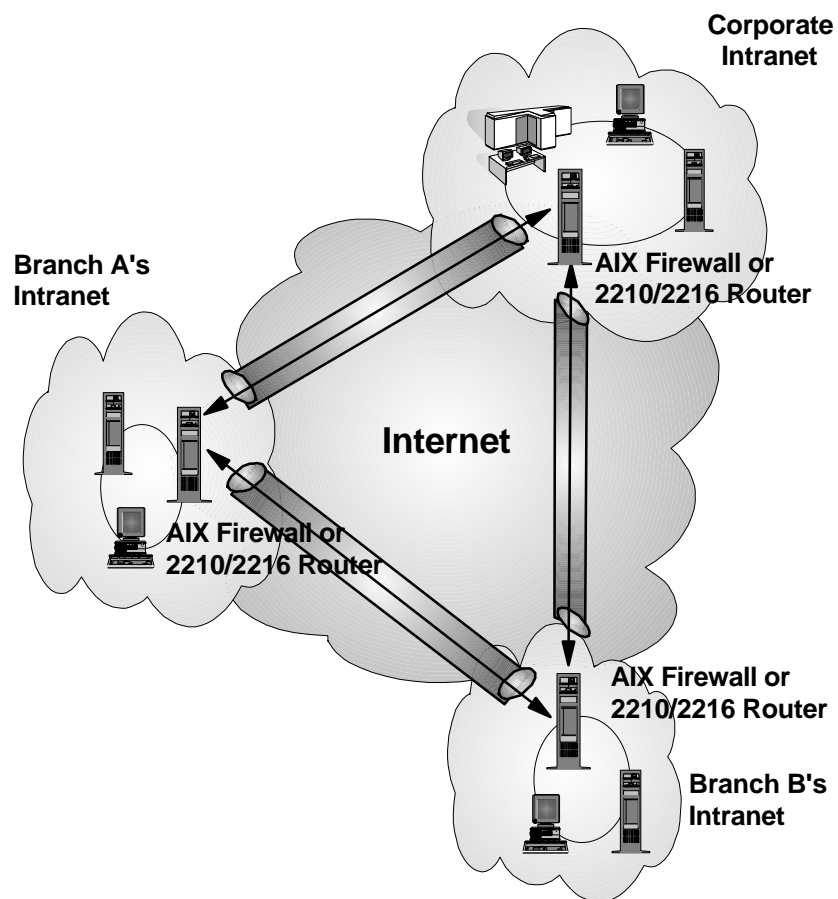
CIBC offers online PC Banking for their customers. PC Banking lets customers use their home computers and a dial or Internet connection to securely bank online. They can:

- Check account balances
- Review recent transactions
- Pay bills
- Transfer money between accounts
- Buy CIBC Travel Medical Insurance
- Buy/sell stocks and mutual funds

A year ago, CIBC partnered with IBM for the overall e-business solution, and went from zero to 20,000 online customers in less than a year. They use the IBM eNetwork Firewall for AIX on a RS/6000 SP node as part of a complete and scalable IBM e-business solution.



IBM Branch Office Connection Solutions



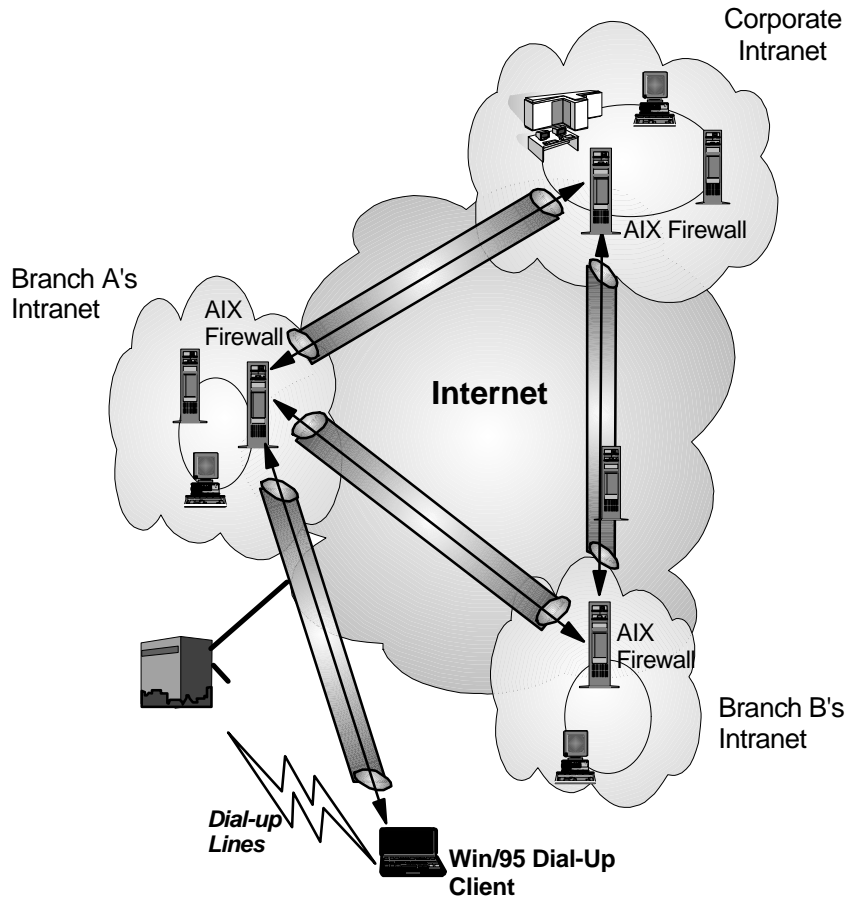
Customer Example

An airline company established a VPN between 3 sites (New York, Miami, and Colorado), allowing airline employees to exchange files, view flight schedules, and communicate financial information. They implemented this using an AIX Firewall in each of their locations.

Ability to securely and cost-effectively communicate amongst "trusted" geographically dispersed branches, over the Internet



IBM Remote Access/Branch Office Solutions



IOC leverages IBM Firewall to keep its customers securely connected

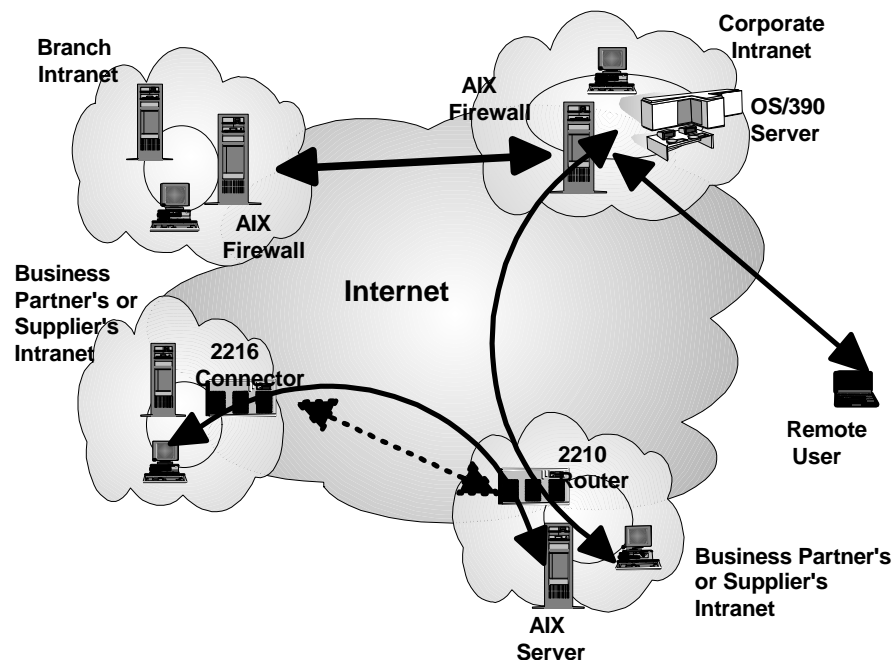
Internet Operations Center (IOC)

IOC is a leading Internet technology company that provides a broad base of Internet products and services to a wide variety of corporate customers. To meet these needs, IOC uses the IBM eNetwork Firewall for AIX. They will either train the customers to maintain the Firewall or depending on the customer, will continue monitoring the implementation in case of emergency situations.

Today, IOC implements Firewall-to-Firewall Branch Office Solutions and Client-to-Firewall Remote Access Solutions. One of the reasons IOC chose the IBM Firewall is that IBM can support its firewall products and VPN technology on a worldwide basis much more effectively than any other vendor.



Supplier Network Solutions



Supplier Network Implementation

Automotive Exchange Initiative (ANX) links their automotive trading partners using Virtual Private Networks (VPNs).

Using VPN connections, more than 10,000 automotive businesses can exchange critical information securely and cost-effectively. The automotive industry is estimating this to be an industrywide savings of \$1 billion a year.

The dollars and cents of ANX *

* Per AIAG, Detroit as reprinted in Network World dated Sept 7, 1998, based on average automotive industry supplier participating in the ANX Initiative

Requirements	One-Time Cost	Annual Cost
ANX Network Assessment	\$2,500	-
IPSec Software	\$11,000	-
Training	\$10,000	-
Digital Certificates	-	\$250
ANX subscription and registration fees	-	\$6,400
Dedicated T-1 to the ANX	-	\$48,000
	\$23,400	\$54,650



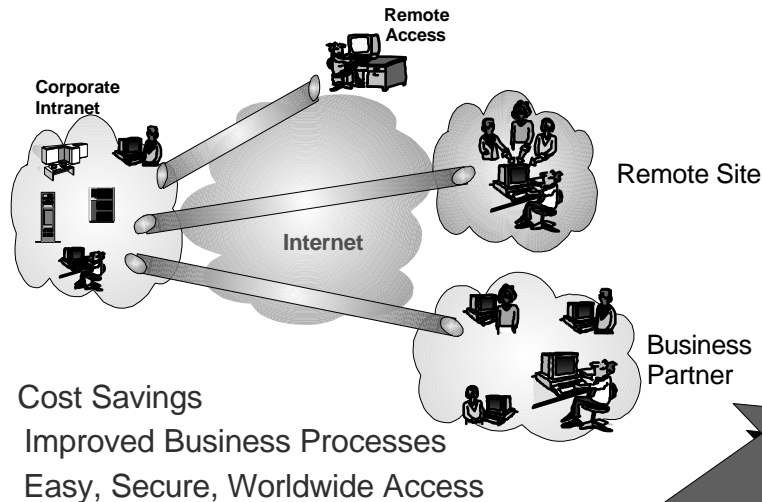
IBM eNetwork VPN Solutions

Future Enhancements





IBM eNetwork VPN Directions



Today

- ▶ VPN Products & Services:
 - Firewall (AIX)
 - Clients with User Authentication via SecurID tokens (Win/95, AIX, OS/2)
 - Servers including Integrated Firewall: OS/390, AIX
 - 2210/2216 Routers
 - Consulting, Design and Implementation Services

Next Steps

- ▶ Expanded coverage of VPN offerings:
 - Key and Certificate Management
 - ✓ NT & AIX Firewalls; OS/400, OS/390 and AIX Servers; Win/95, Win/98, and Win/NT Clients; 2210, 2216 and 3746 Routers/Ctrls
- ▶ Centralized Management
 - VPN Policy Configuration & Administration
 - Integration into Overall IBM Systems and Network Management Offerings
- ▶ Open, Standards-Based Quality of Service Enhancements
 - Bandwidth Management, Priority Queueing
- ▶ Expanded Services Offerings:
 - Managed VPN Extranet Service Offerings
 - Extended Consulting, Design, and Implementation Services





IBM eNetwork Firewall

IBM's **eNetwork Firewall** is your first line of defense for Internet Security

✓ **Three Firewalls for the Price of One**

Packet Filtering and Network Address Translation

Proxies (HTTP, FTP, Telnet, TN3270, WAIS, Gopher, DNS, SafeMail)

Circuit Level Proxy (SOCKS Version 5 on NT)

✓ **Easy to Use Java GUI**

✓ **Enterprise Firewall Management**

Centralized, Remote Configuration

✓ **Virtual Private Network (IPSEC) (AIX)**

Firewall to Firewall (using IPsec or IBM Tunnel with Key Refresh)

Firewall to Client (FREE Win/95 IPsec Client)

✓ **User Authentication using SecurID card and tokens**

✓ **Hardened, Secured Platform**

✓ **Network Security Auditing Tool**

✓ **Log Monitoring and Alerts**

✓ **PLUS - Solutions Partners**





IBM Router Products

- IPSec combined with:
 - ★ Data Link Switching for SNA Traffic
 - ★ Enterprise Extender for Subarea APPN/HPR Traffic
 - ★ Layer 2 Tunneling Protocol for Bridging LAN (Netbios, IPX, etc.) Traffic
 - ★ Traditional IP Traffic
- Supported over a Multitude of Links Types: FR, PPP, ISDN, X.25, ATM, EN, FastEN, TR, FDDI

Value Proposition:

IBM routers supply the industry's best multiprotocol support for secure connectivity over the internet.





IBM eNetwork VPN

Key Strategic Messages and Differentiators

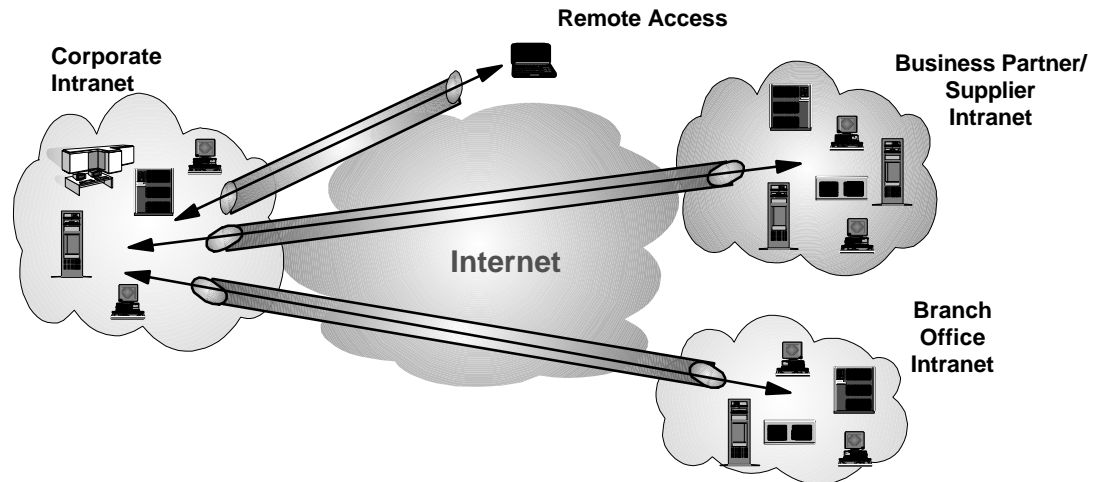
✓ Comprehensive, "One-Stop Shopping" VPN Solutions

- *Widest Range of scalable, VPN-enabled products (Firewalls, Servers, Clients, Routers/Controllers) and services (Consulting, Maintenance, Installation, and ISP Services) in the industry.*
- *Ability to make VPN technology a part of overall IT Solution, instead of an island of functionality*
 - ▶ End-to-End VPNs for security across the Internet and within your intranets
 - Secure IPsec encrypted tunnels from the clients, through the Firewalls and/or Routers, to IBM Servers
 - Multiprotocol Support (via L2TP and/or Enterprise Extender)
 - ▶ IBM's World-Class Security Expertise
 - Committed to leadership/development of open, IETF-based technology
 - Interoperable with other vendors' standards compliant products
 - ▶ Centralized Management
 - VPN Policy-Based Configuration and Administration
 - Integration into overall IBM Systems and Network Management Offerings
 - ▶ Managed VPN Extranet Services Offerings through IGS





IBM eNetwork Virtual Private Networks



IBM eNetwork VPNs...

...Extend the Reach of Your Network, Applications & Data

...Enable Secure e-business Communications

IBM Virtual Private Network Information:

eNetwork VPN Solutions: www.software.ibm.com/enetwork/technology/vpn

IBM Routers: www.networking.ibm.com

IBM Firewall: www.software.ibm.com/enetwork/firewall

IBM S/390: www.s390.ibm.com/marketing/g3263036.html

IBM AS400: www.as400.ibm.com/usa/TRENDS/html

AIX Server: www.rs6000.ibm.com/resource/features/1998/aixrite/choose_aix431.html

SecureWay: www.ibm.com/security

