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Leveraging information for smarter decision-making, resource optimization and supply chain excellence



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IBM-ILOG WebSphere



Agenda

1 *Strategic Case of Optimisation*

2 *Optimisation Tools*

3 *Optimisation Platforms*

4 *Optimisation Packages*



What is Optimization? Maximize resource efficiency

Resources	Examples of choices to make
Capital	Allocate
People	Acquire, schedule, assign, train
Time	Allocate
Equipment	Acquire, schedule, locate
Facilities	Locate, schedule
Vehicles	Acquire, route, schedule
Raw Material	Acquire, assign

Used to answer questions starting with ‘How many/much?’, ‘Who?’, ‘When?’, ‘Where?’, ‘Which?’



Optimization Benefits

Documented ROI of INFORMS Edelman finalists using ILOG Products

2 Chilean Forestry firms	Timber Harvesting	\$20 mil/yr + 30% fewer trucks
UPS	Air Network Design	\$87m/2yrs + 10% fewer planes
South African Defense	Force/Equip Planning	\$1.1 bil/year
Motorola	Procurement Mgmt	\$100-150 mil/year
Samsung Electronics	Semiconductor Mfg	50% reduction in cycle time
SNCF (French RR)	Scheduling & Pricing	\$16m/yr rev + 2% lower op ex
Continental Airlines	Crew Re-scheduling	\$40 mil in one year
AT&T	Network Recovery	35% reduction spare capacity
Grant Mayo van Otterloo	Portfolio Optimization	\$4 mil/year



Optimization-based Applications

Industrial	Transportation & Logistics	Financial Services	Utilities, Energy & Natural Resources	Telecom	Multiple/Other
<ul style="list-style-type: none"> • Production planning & scheduling • Inventory optimization • Supply Chain Network Design • Shipment planning • Truck loading • Maintenance scheduling 	<ul style="list-style-type: none"> • Yield Management • Asset Optimization <ul style="list-style-type: none"> • Fleet Assignment • Depot & warehouse location • Network design • <i>Vehicle & container loading</i> • <i>Vehicle routing & delivery scheduling</i> • Yard, Crew, Driver & Maintenance scheduling 	<ul style="list-style-type: none"> • Portfolio optimization • Portfolio in-kinding • Trade crossing • Loan pooling • Product/price recommendations 	<ul style="list-style-type: none"> • Unit commitment • Supply portfolio planning • Power generation scheduling • Distribution planning • Water reservoir mgt • Mine operations • Timber Harvesting 	<ul style="list-style-type: none"> • Network capacity planning • Routing • Adaptive network configuration • Antenna and concentrator location • Equipment and service configuration 	<ul style="list-style-type: none"> • Workforce scheduling • Advertising scheduling • Marketing campaign optimization • Revenue/Yield Management • Appointment & Field Service scheduling • Combinatorial Auctions for Procurement

From long term planning to operational scheduling



Let ILOG Show You How

- **Nissan** increased productivity at Europe's most efficient car production facility by 30%
- Chile's two largest forest-products companies reduced their truck fleets by 30% and saved \$20 million annually
- **Samsung Electronics** cut wafer-processing cycle time in half, to just 30 days
- **Continental Airlines** responded to unexpected delays with efficient crew rescheduling, saving \$40 million in one year
- **UPS** cut package delivery costs by \$87 million over 2 years and reduced its aircraft fleet by 10%
- A television network increased annual advertising revenue by \$50 million
- An investment firm cut transaction costs by \$100 million
- A major consumer packaged goods manufacturer dramatically increased the direct loading of trucks off its packaging lines



Benefits is substantial: ROA, OpEx, CapEx, Top Line

Documented ROI

INFORMS Edelman Award Finalists Using ILOG CPLEX

COMPANY	BUSINESS PROCESS	ROI
UPS	Air Network Design	\$87m/2yrs + 10% fewer planes
Motorola	Procurement Mgmt	\$100-150 mil/year
Samsung Electronics	Semiconductor Mfg	50% reduction in cycle times
Continental Airlines	Crew Re-scheduling	\$40 mil in one year
AT&T	Network Recovery	35% reduction spare capacity
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Grant Mayo van Otterloo	Portfolio Optimization	\$4 mil/year
2 Chilean Forestry firms	Timber Harvesting	\$20 mil/year + 30% fewer trucks

Top ILOG Optimization Industry Solutions

- | | |
|--------------------------------|---------------------------------------|
| 1. Industrial | Production Planning & Scheduling |
| 2. Travel & Transportation | Yield Management & Asset Optimisation |
| 3. Energy & Utilities | Unit Commitment |
| 4. Banking & Financial Markets | Portfolio Optimization |
| 5. Cross Industry | Manpower |



Optimisation Market Leadership



“ILOG is the world’s leading provider of software components”
6/99, 6/00



“The leading optimization component vendor is ILOG.”

"ILOG is the leading provider of optimization software components."

Larry Lapide, Research Director, AMR Research

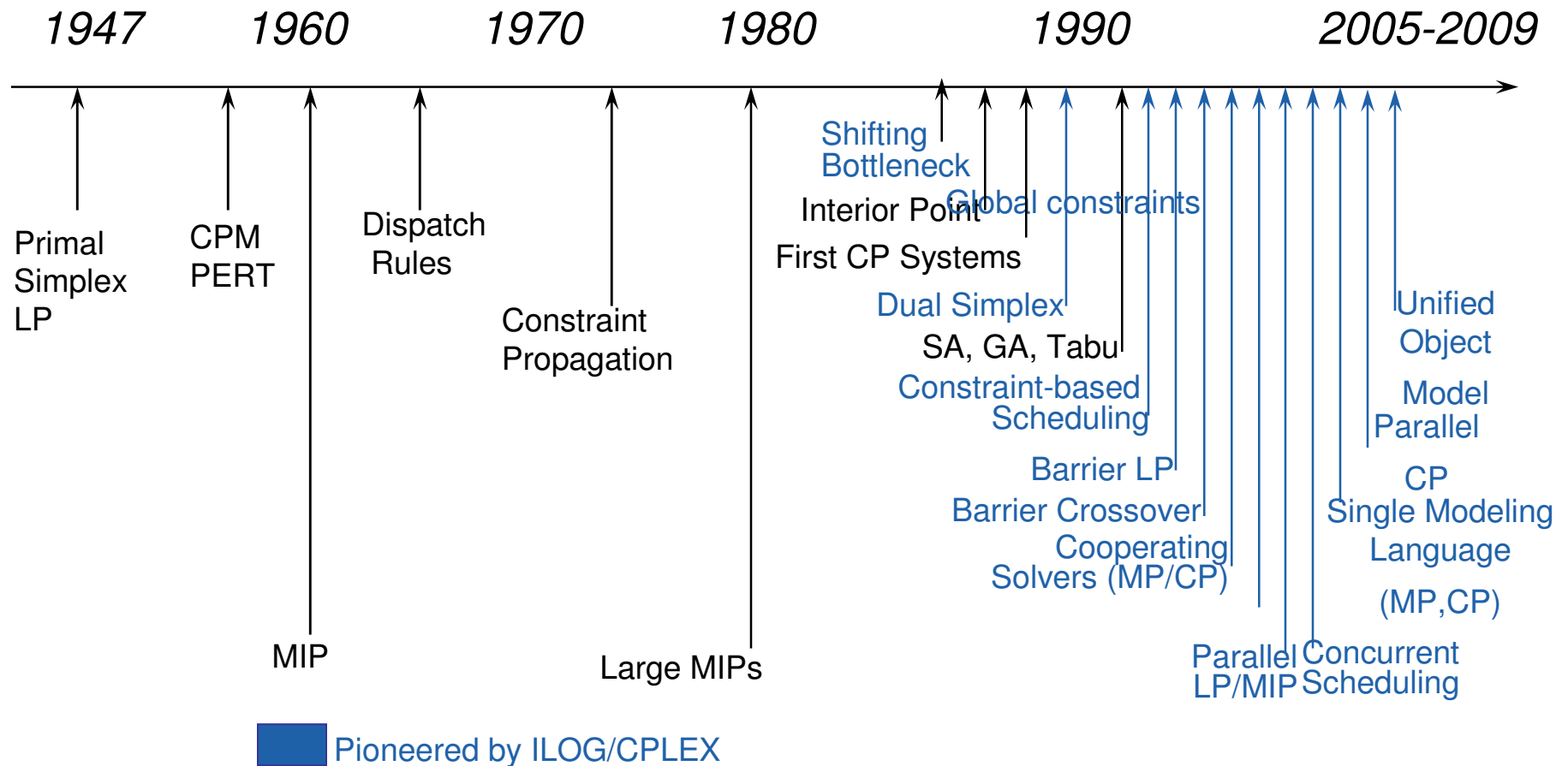
"ILOG - The Optimizer Inside."

Byron Miller, Analyst, Giga Group



Industry Views ...No 1 Optimisation since 80s

Optimization Technologies Evolution

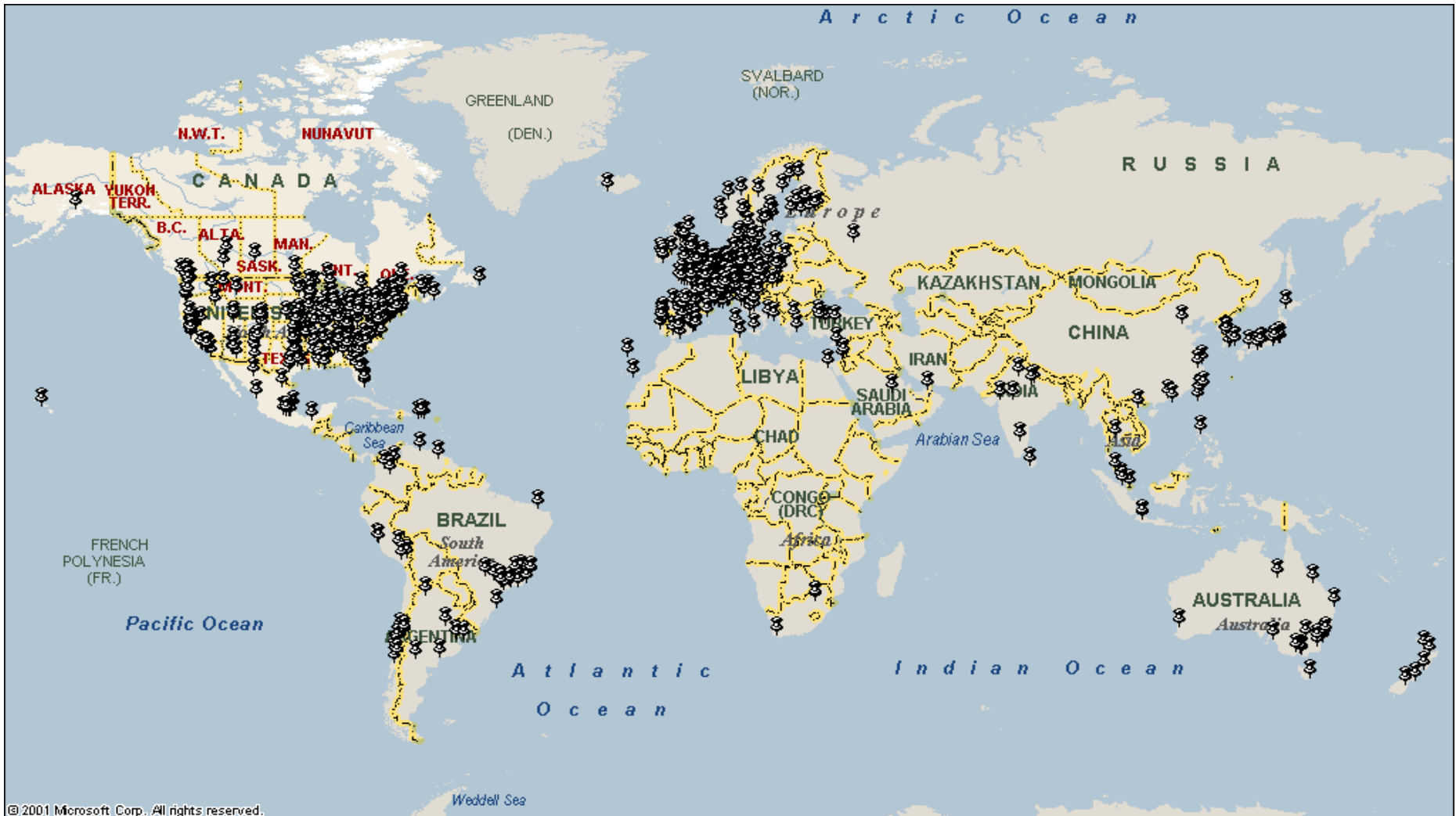


ILOG: Leadership in Optimization

- Over 160 of the Global 500 build custom applications using ILOG Optimization engines and tools
 - 65% in Manufacturing, Transportation & Investment Management
 - 80 Manufacturers and 40 Transportation companies in the Global 2000
- Over 1,000 commercial customers under maintenance
- Major ISVs reach thousands of others
 - 8 of top 10 Supply Chain application vendors
 - SAP, Oracle, i2, Manugistics, Manhattan Associates, Infor, SSA Global, Quintiq, Kronos, Logic Tools, DynaSys, Ariba, SmartOps, Cadence Design, Siebel, Tavant, Siemens, Areva, Sabre, PROS, Emptoris, CombineNet, ITG, Eclipsys, SPSS, etc...
- Over 1,000 Universities using our optimization products in their research projects
 - ILOG CPLEX is to Operations Research what SPSS and SAS are to statistics



CPLEX Across the World









1194 Cities - Excluding ISV deployments

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Options for Planning & Scheduling Solutions

		PROS	CONS
<p>Spreadsheet based applications</p> 		<p>Quickly getting started Familiar tool</p>	<p>Limited size and complexity Hard to maintain Cumbersome What-if analysis</p>
<p>Pre-packaged Applications</p>    		<p>Out-of-the box functionality Packaged best practices</p>	<p>Difficult to change GUI May not integrate May not capture all costs, constraints, or goals May impose the wrong business process</p>
<p>Custom Applications</p> <p>Component based</p>		<p>Tailored to business needs</p>	<p>Difficult for Business managers to participate in dev process Difficult to build GUI Difficult to build data integration Difficult to maintain over time "Obligation" to maintain custom optimization and data model</p>
<p>Custom Applications</p>  <p>Platform based</p>		<p>Tailored to business needs Easy for Business managers to participate in dev process Easy to build GUI Easy to build data integration Easily maintain integration of optimization model in application</p>	<p>"Obligation" to maintain custom optimization and data model</p>



ILOG Optimization Decision Manager (ODM) Enterprise

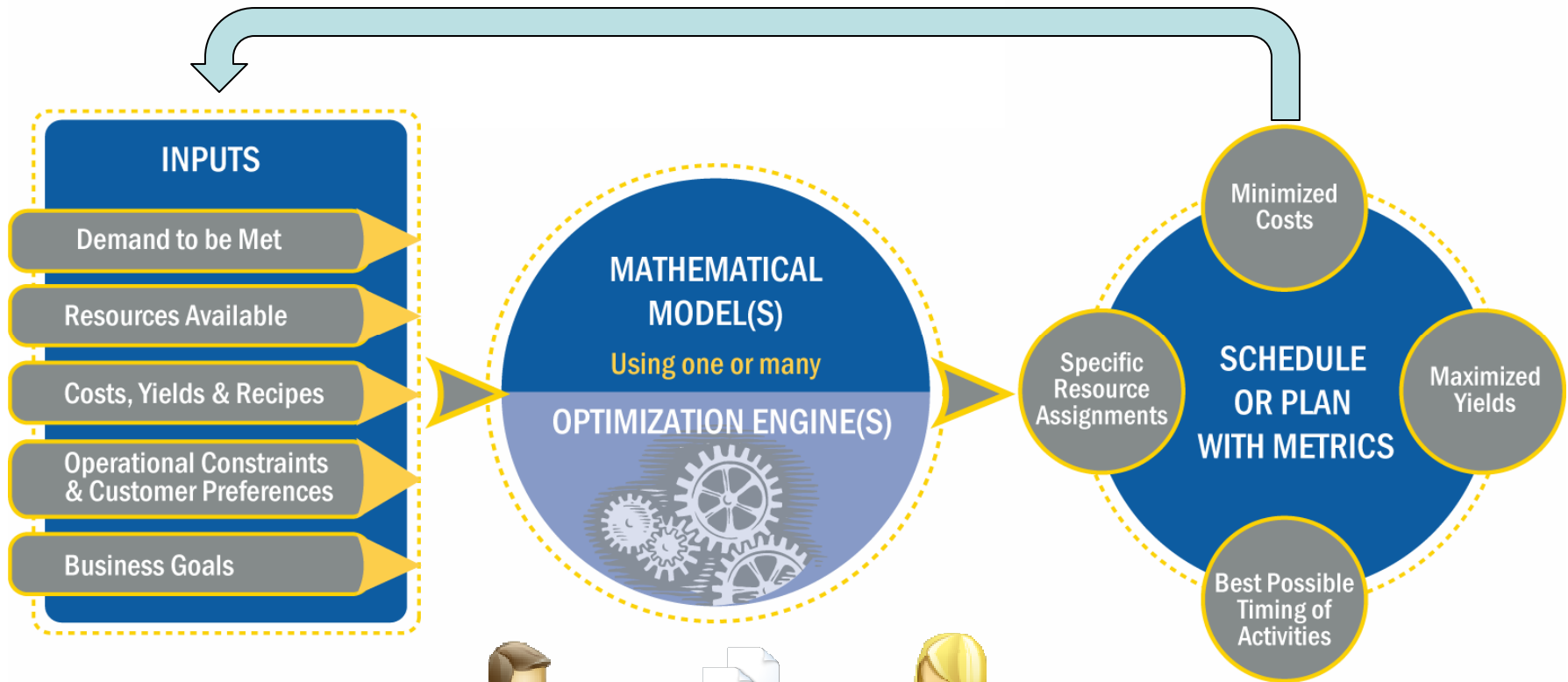
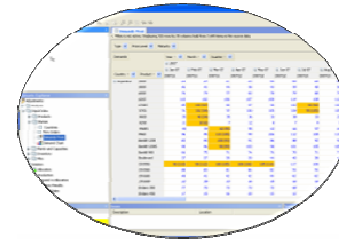
- A flexible planning platform
 - Highly configurable with low risk and low cost
 - Customizable and extensible for perfect fit
- Planning-centric Functionality
 - Data analysis & Visualization
 - Scenario management & Editing
 - Collaborative planning with Scenario Sharing
 - What-if analysis & Sensitivity analysis
- Powered by Optimization
 - Plan Generation & Checking



How does optimization support decision making?



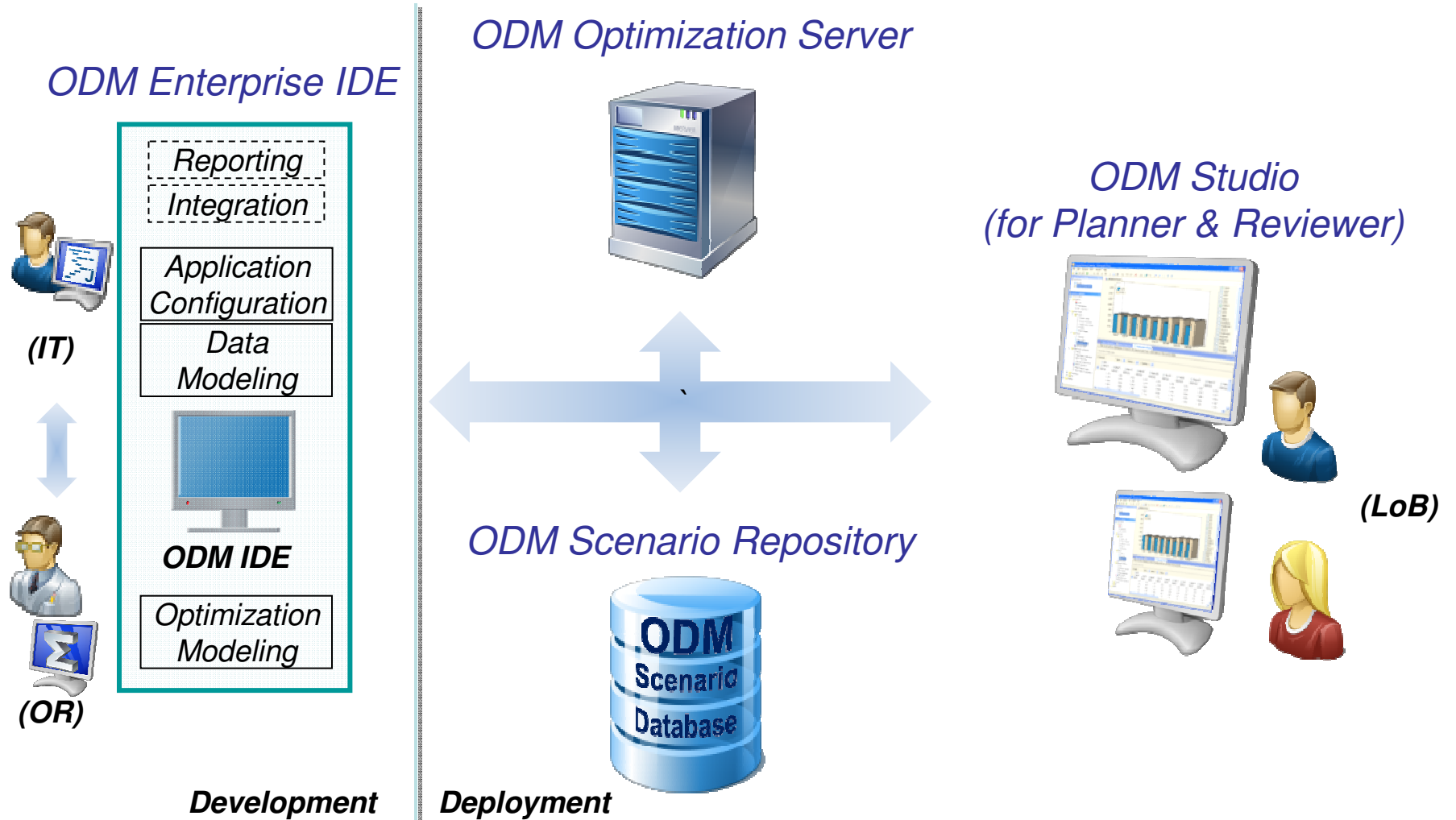
What-If Analysis



Collaboration

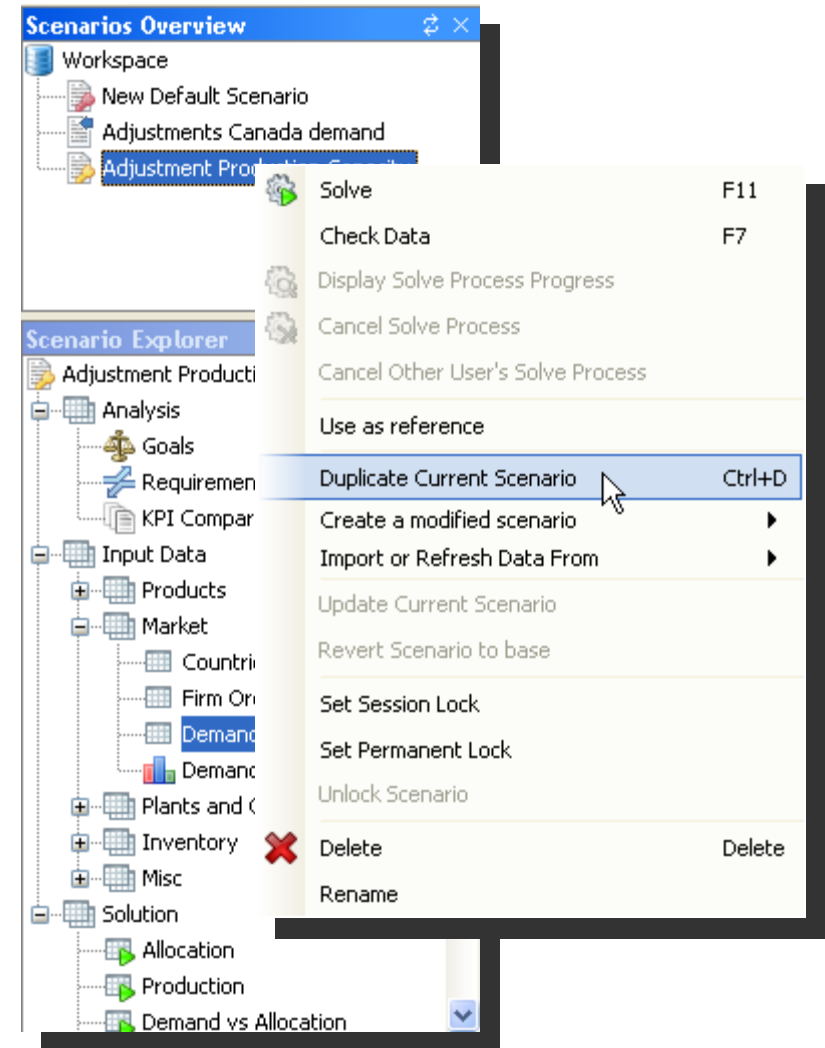


ILOG ODM Enterprise Architecture



Scenario Management & What-if analysis

- Scenarios represent
 - Plans for specific periods
 - Alternatives (What-if analysis)
- Scenarios contain
 - *Data, costs,*
 - *Rules, goals,*
 - *Solution set with calculated KPIs*
- Scenario editing
 - Includes change to any element



Displays using Simple Tables and Charts

The screenshot displays the 'Nurse Scheduling Demo - Nurses' application interface. It features a menu bar (File, Edit, Scenario, View, Window, Help), a toolbar, and a 'Scenarios Overview' pane on the left. The main workspace is divided into several panes:

- Scenario Explorer:** A tree view showing the project structure, including 'New Default Scenario', 'Analysis', 'Goals', 'Requirements', 'Input Data', 'Staff', 'Skills', 'Day Off', 'Nurses', 'Department', 'Charts', 'Rules', and 'Solution'.
- Nurses Chart:** A line chart showing 'Qualification' (green), 'Pay Rate' (red), and 'Seniority' (blue) for 15 nurses: Anne, Betsy, Cecilia, Cindy, Debbie, Gloria, Jane, Janice, Joan, Jude, Juliet, Nancy, Nicole, Patrick, Suzanne, and Wendie. The Y-axis ranges from 0 to 50.
- Minimum Demand By Day:** A bar chart showing 'Consultation' (blue) and 'Emergency' (red) demands for each day of the week (Monday to Sunday). The Y-axis ranges from 0 to 30.
- Nurses Table:** A data table with columns for Name, Seniority, Qualification, and Pay Rate. It displays 32 rows of nurse data.

Name	Seniority	Qualification	Pay Rate
Anne	11	1	25
Isabelle	3	1	16
Patricia	1	1	13
Patrick	6	1	19
Suzanne	5	1	18
Vickie	7	1	20
Betsy	2	2	17
Cathy	2	2	17
Cindy	5	2	21
David	1	2	15
Debbie	7	2	24
Gloria	8	2	25
Janice	2	2	17
Julie	6	2	22



Business Goals and Plan Overview w/ Charts

The screenshot displays the OPL-ODM Supply Demo - Distribution Center Charts application. The interface includes a menu bar (File, Edit, Scenario, View, Window, Help), a toolbar, and several panels:

- Scenarios Overview:** Shows a workspace with a 'New Default Scenario'.
- Scenario Explorer:** A tree view showing the project structure, including Analysis, Goals, Requirements, Input Data, Production, Distribution, Customer Data, Rules, Solution, KPIs, and Cartographic Views.
- Goals Table:** A table listing various goals with their values and constraints.

Goal Name	Value	Active	Importance Factor	Constrained
Variable Plant Cost	\$16,603,800	<input checked="" type="checkbox"/>		1 <input checked="" type="checkbox"/>
Inbound Transportation Cost	\$7,105,155.21	<input checked="" type="checkbox"/>		1 <input checked="" type="checkbox"/>
Outbound Transportation Cost	\$6,627,748.024	<input checked="" type="checkbox"/>		1 <input checked="" type="checkbox"/>
Fixed Distribution Center Cost	\$3,250,000	<input checked="" type="checkbox"/>		1 <input checked="" type="checkbox"/>
Variable Distribution Center Cost	\$2,677,000	<input checked="" type="checkbox"/>		1 <input checked="" type="checkbox"/>
- Goals Details:** Two sub-tables provide further details for selected goals.

Name	Value
Constraints	Inbound Transportation Cost
Constrain max to	
Constrain min to	
With priority	
Bound Searches	
Best bound	
Worst bound	
Ignoring priorities under	Ignored

Name	Value
-Inbound Transportation Cost	\$7,105,155.21
Denver	\$6,250,925.576
SKU 1099	\$2,945,706.373
Los Angeles	\$1,787,476.106
San Francisco	\$786,045.845
Dallas	\$372,184.422
SKU 1199	\$2,267,102.974
SKU 1299	\$1,038,116.229
Philadelphia	\$854,229.634
- Distribution Center Charts:** A bar chart comparing Shipment Cost (blue) and Storage Cost (pink) across various distribution centers. The Y-axis represents cost in millions of dollars (0E0 to 2.5E6).

Distribution Center	Shipment Cost	Storage Cost
New York	~2.2E6	~0.8E6
Parkville	~0.9E6	~0.4E6
Goose Creek	~0.9E6	~0.4E6
Jacksonville	~0.9E6	~0.4E6
Memphis	~0.9E6	~0.4E6
Akron West	~0.9E6	~0.4E6
Lafayette	~0.9E6	~0.4E6
Ubuque	~0.9E6	~0.4E6
Chicago	~0.9E6	~0.4E6
Broken Arrow	~0.9E6	~0.4E6
Denver	~2.0E6	~0.4E6
Los Angeles	~0.4E6	~0.8E6
Salem	~0.4E6	~0.4E6



Pivot Tables and Scenario Comparison

The screenshot displays the 'SupplyDemand - Demands Pivot' application window. The interface includes a menu bar (File, Edit, Scenario, View, Window, Help), a toolbar, and several panels:

- Scenarios Overview:** Shows 'Baseline' and 'Adjustments' scenarios.
- Scenario Explorer:** A tree view showing the project structure, including 'Adjustments', 'Analysis', 'Input Data', 'Products', 'Market', 'Plants and Capacities', 'Inventory', 'Misc', and 'Solution'.
- Demands Pivot:** The main data area showing a pivot table. The table is filtered for 2007 and displays demand data for various countries and products across quarters. Some cells are highlighted in yellow, indicating differences or specific values.
- Legend:** A list of options: 'Key column' (checked), 'Relaxed requirements' (checked), 'Frozen values' (checked), and 'Differences' (checked).
- Issues:** A table with columns for 'Description' and 'Location'.
- Scenario Status:** A summary box showing: 'Result up to date: No', 'Last run outcome: Success', 'Last run duration: 0:00:07', and 'Result proven optimal: Yes'.

The main pivot table data is as follows:

Country	Product	2007Q1	2007Q2	2007Q3	2007Q4
Argentina	2005	64	67	61	63
Argentina	3005	46	41	44	38
Argentina	6005	76	79	77	83
Argentina	6265	110	102	106	107
Argentina	676RS	85	100 (92)	90	97
Argentina	676S	91	102 (94)	97	100
Argentina	9005	35	40 (34)	35	36
Argentina	929S	11	10 (6)	7	12
Argentina	996RS	48	54	60 (55)	55
Argentina	996S	96	95	110 (105)	99
Argentina	Bandit 1200	83	90	100 (93)	91
Argentina	Bandit 1200S	90	96	90 (99)	103
Argentina	Bandit 900	66	75	71	74
Argentina	Boulevard	37	37	39	39
Argentina	CR5550	90 (110)	90 (112)	100 (105)	100 (106)
Argentina	CRX500	88	83	81	86
Argentina	CRX600	48	41	42	42
Argentina	CRX650	62	58	63	66
Argentina	Enduro 350	77	70	73	73
Argentina	Enduro 450	17	15	16	20



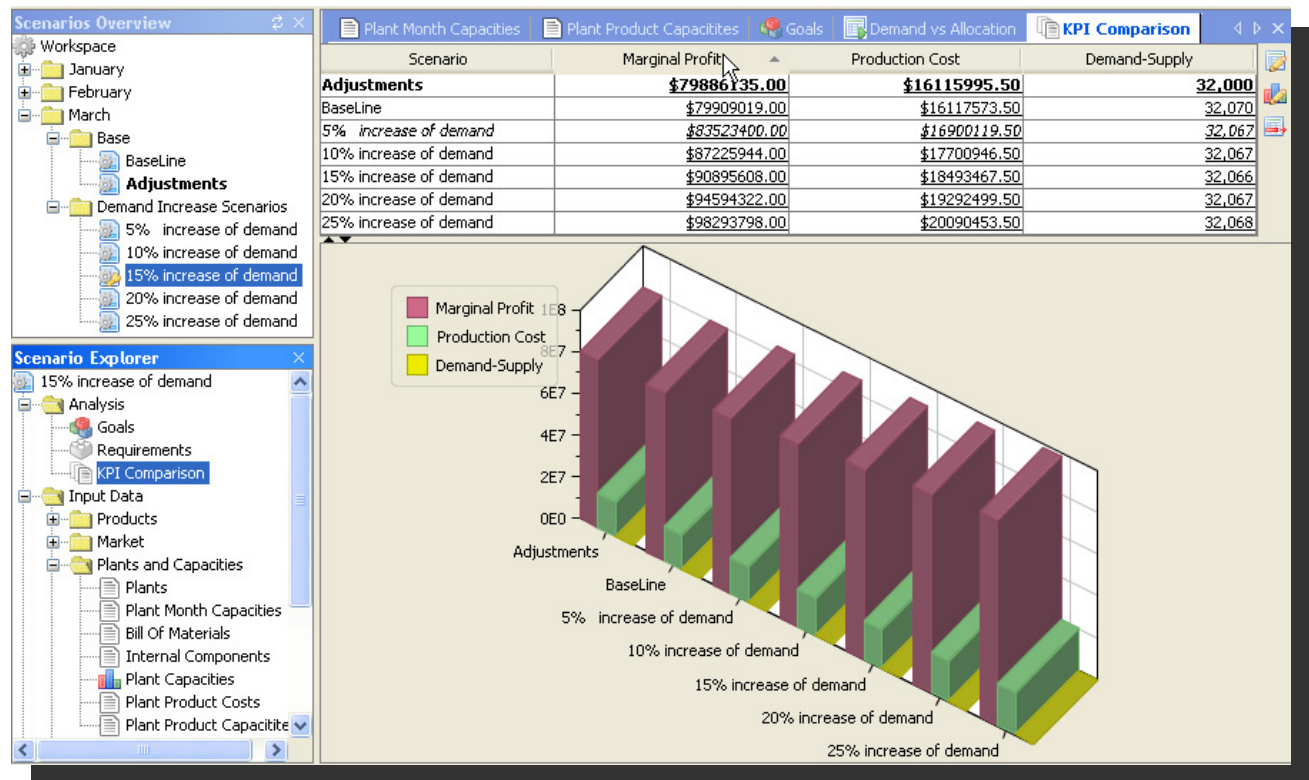
From Scenario Comparison to Sensitivity Analysis

Pair-wise Scenario Comparison

- Detailed inputs and outputs,
- KPIs.

Multi-Scenario Comparison

- Goals,
- KPIs.



Extensible with Custom Views

The collage displays six different custom views:

- Top Left:** A geographical network map showing connections between various locations across the United States.
- Top Middle:** A project task list with a calendar view for November 2005. Tasks include 'Talk to customers', 'Marketing Specification', and 'Proof of Concept'.
- Top Right:** A dashboard titled 'Faces Diagrammer: Dashboard Sample' featuring website analysis, visitor statistics, and revenue charts.
- Middle Left:** A flowchart diagram titled 'JViews Faces Diagrammer: Editing Sample' showing a process flow from 'Start Wizard' to 'Exit Wizard'.
- Middle Right:** A resource load chart titled 'Resource Data Chart CSS Sample' showing task assignments for resources like Bill McDonald and Steve Knoll from 2004 to 2005.
- Bottom Right:** A Gantt chart titled 'Gantt Gallery Example' showing task schedules for various resources over time.



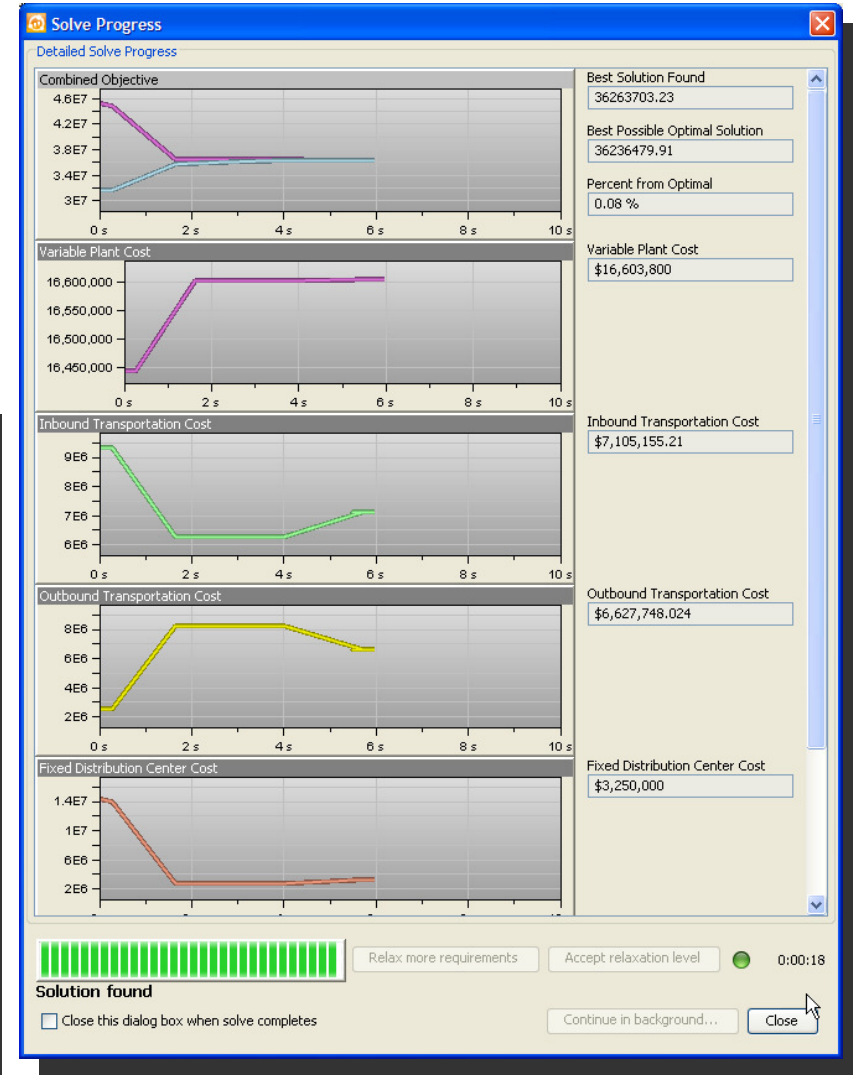
Optimizing Business Goals

- Manage conflicting business goals
 - Effective trade-offs & goal balancing
 - Upper/lower limits, goal weights
 - Drill-downs for detailed cost analysis

Goal Name	Value	Active	Importance Factor	Constrained
Variable Plant Cost	\$16,603,800	<input checked="" type="checkbox"/>	1	<input checked="" type="checkbox"/>
Inbound Transportation Cost	\$7,105,155.21	<input checked="" type="checkbox"/>	1	
Outbound Transportation Cost	\$6,627,748.024	<input checked="" type="checkbox"/>	1	
Fixed Distribution Center Cost	\$3,250,000	<input checked="" type="checkbox"/>	1	
Variable Distribution Center Cost	\$2,677,000	<input checked="" type="checkbox"/>	1	

Name	Value
Constraints	Variable Plant Cost
Constrain max to	15,000
Constrain min to	
With priority	Medium
Bound Searches	
Best bound	Very Low
Worst bound	Low
Ignoring priorities under	Medium Low
	Medium
	Medium High
	High
	Very High
	Mandatory

Name	Value
- Variable Plant Cost	\$16,603,800
- Denver	\$9,040,900
SKU 1099	\$5,918,400
SKU 1199	\$1,619,600
SKU 1299	\$1,502,900
- Philadelphia	\$7,562,900
SKU 1099	\$5,659,500
SKU 1199	\$782,400
SKU 1299	\$1,121,000



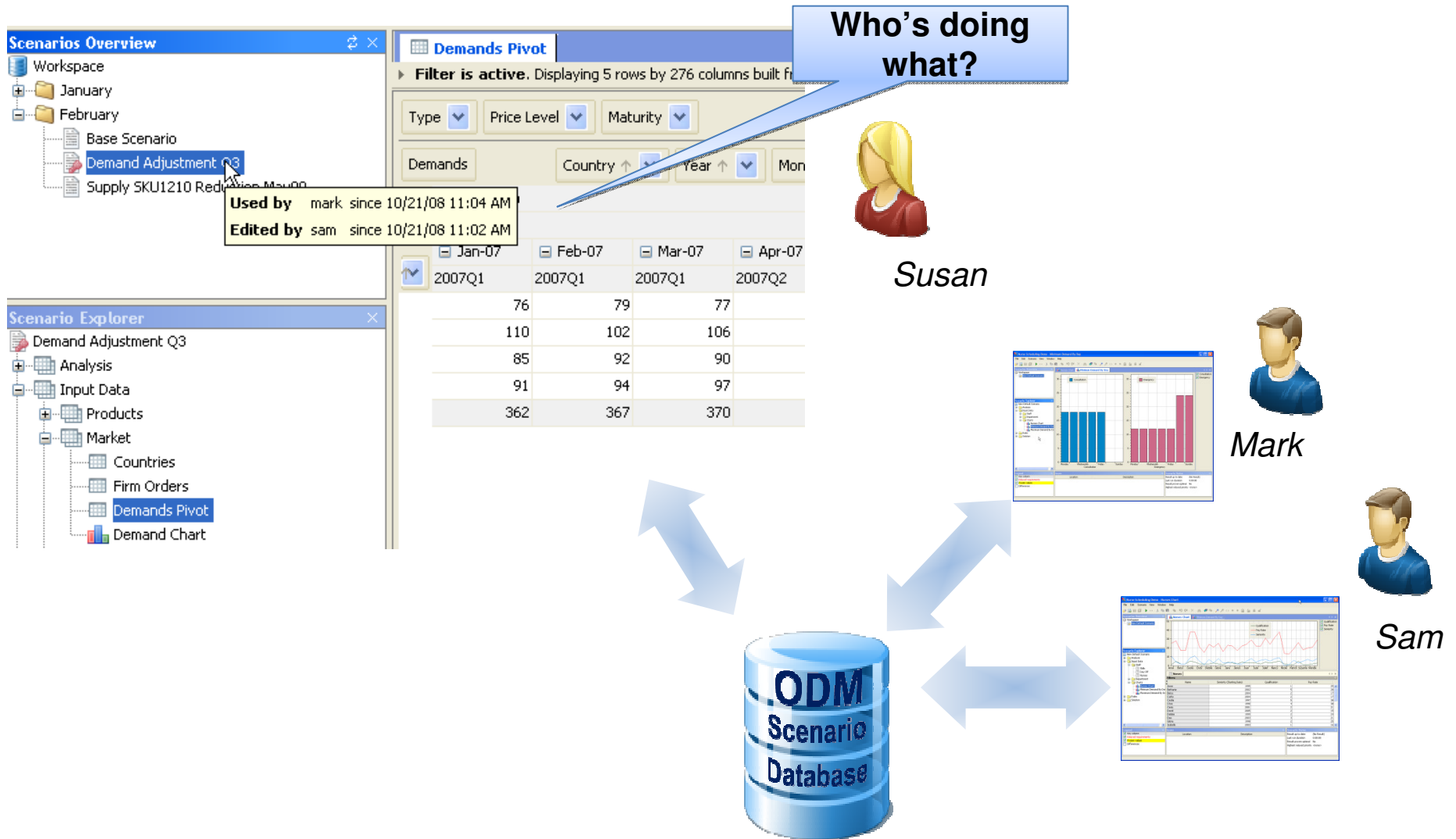
Controlled Relaxations of Constraints

- Automatically relax constraints based on business priority
- Display relaxed constraints in groups and allow trade-offs

Relaxed Requirements			
Explanation	Relaxation	Priority	Priority ...
[-] Each shift should get its nurse requirements		High	<input type="checkbox"/>
[-] Demand for Emergency Room		High	<input type="checkbox"/>
Between 5 and 7 nurses required on Saturday, January 8, 2005 from 2 to 12	0 nurse(s)	High	<input type="checkbox"/>
Between 5 and 7 nurses required on Sunday, January 9, 2005 from 2 to 12	2 nurse(s)	High	<input type="checkbox"/>
[-] Pairing Rules		Medium	<input type="checkbox"/>
[-] Teams		Medium	<input type="checkbox"/>
+ Isabelle and Debbie must work in the same team		Medium	<input type="checkbox"/>
[-] Union and Clinical Care Rules		Medium	<input type="checkbox"/>
[-] Skill Rules		Medium	<input type="checkbox"/>
[-] Emergency		Medium	<input checked="" type="checkbox"/>
+ The Emergency Room department requires at least 1 nurse qualified in Cardiac		Medium	<input type="checkbox"/>
[-] nurse on vacation		Medium	<input type="checkbox"/>
[-] vacation of Jane		Medium	<input type="checkbox"/>
on Saturday, January 8, 2005		Medium	<input type="checkbox"/>



Collaborative Planning User View



Optimization Model Development

OPL Perspective

The screenshot displays the Eclipse IDE with the OPL perspective. The interface is divided into several panes:

- Left Pane (Project Explorer):** Shows a project named 'oil' with sub-projects like 'oil.mod', 'oilDB.mod', 'oil.dat', and 'oilDB.dat'. A callout bubble points to this area with the text: "Manage projects with models, data and parameters".
- Top Center Pane (Code Editor):** Displays OPL code for an oil blending problem. A callout bubble points to the code with the text: "Model your problems using objectives and constraints".
- Bottom Center Pane (Table):** Shows the 'Value for Blend' table with columns for Oils, Gasolines, Value, Reduced cost, and Sensitivity. A callout bubble points to this table with the text: "Inspect data/solution".
- Bottom Left Pane (Variables):** Lists decision variables and constraints. A callout bubble points to this pane with the text: "Browse Solutions".
- Bottom Center Pane (SQL Editor):** Shows a SQL script for connecting to a database. A callout bubble points to this pane with the text: "Connect to databases".
- Right Pane (Outline):** Shows the model's structure, including types, external data, decision variables, and constraints. A callout bubble points to this pane with the text: "Navigate your model".
- Bottom Pane (Console):** Displays the solver's output, including the reduced LP matrix size and iteration log. A callout bubble points to this pane with the text: "Analyze your problem and engine performance".

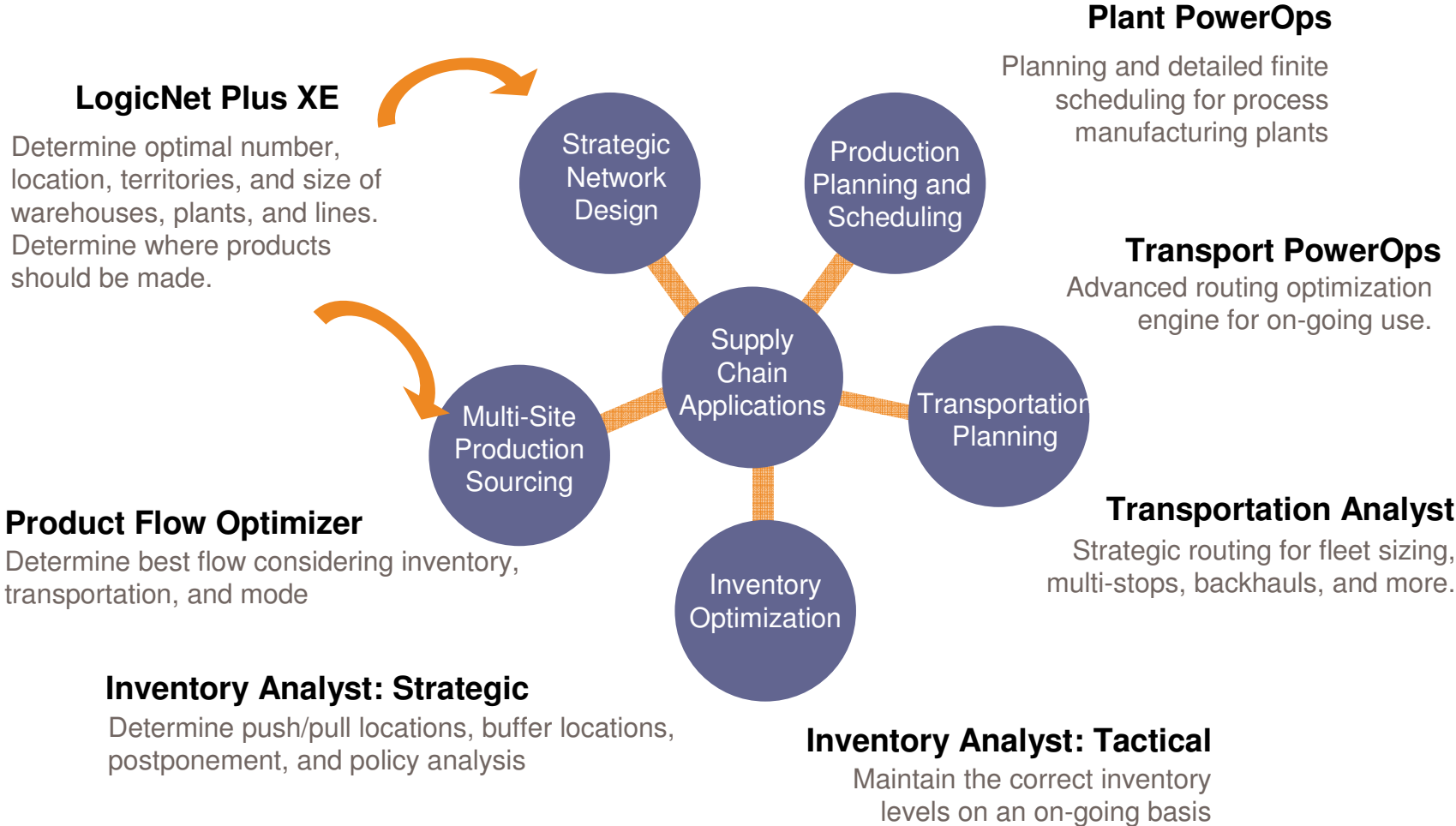
At the top right, a red box highlights the 'OPL' icon in the toolbar, with a callout bubble containing the text "OPL Perspective".

Oils (size 3)	Gasolines (size 3)	Value	Reduced cost	Sens
"Crude1"	"Super"	2088.9	0	[-∞..2088.888]
"Crude1"	"Regular"	2111.1	0	[-∞..2111.111]
"Crude1"	"Diesel"	800	0	[-∞..]
"Crude2"	"Super"	777.78	0	[-∞..777.777]

```
OilData from DBRead(db, "SELECT name FROM OilData");
GasData from DBRead(db, "SELECT name FROM GasData");
OilData from DBRead(db, "SELECT name FROM OilData");
MaxProduction = 1400;
ProdCost = 4;
DBExecute(db, "drop table Result");
```

Iteration log . . .
Iteration: 1 Scaled dual infeas = 0.000000
Iteration: 2 Dual objective = 434000.000000

ILOG LogicTools Suite



LogicNet Plus and SAP

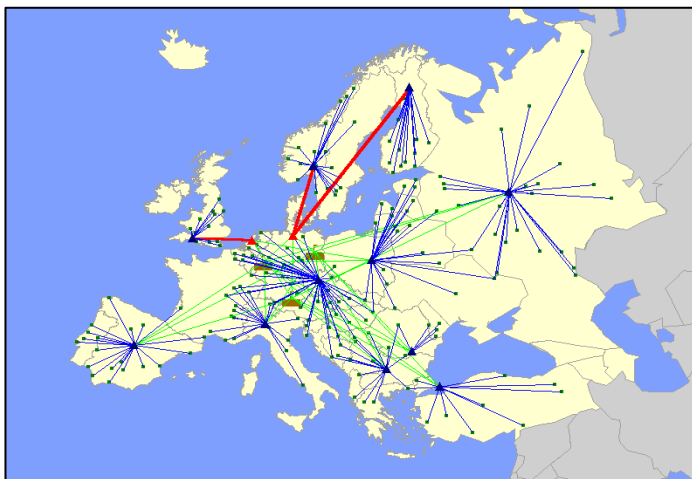
- Recognized as only SAP partner for Network design
 - LogicNet Plus integration with SAP APO is certified in November 2003
 - SAP software partner since January 2004
- Inventory Analyst™ is Powered by SAP NetWeaver
 - Certified in April 2005
 - "Safety Stock Optimizer 1.0" xApp certified in April 2007
- Joint Marketing:
 - Exhibited as part of the SAP SCM booth at Sapphire 2004, 2005
 - GM presented for LogicTools on Inventory Optimization Panel
- Thought Leadership:
 - Chapter in Claus Heinrich book "RFID and beyond"
 - Article with Claus Heinrich in SCMR "Do IT investments pay off?"
- Complementary Products
 - *LogicNet Plus* provides SAP users with the ability to determine the optimal structure of the supply chain (number and locations of plants, lines, warehouses, and information on what the territories should be for each)
 - *Inventory Analyst* provides SAP users with strategic multi-echelon inventory calculations to determine where inventory should be positioned. It is also a nice complement to network design



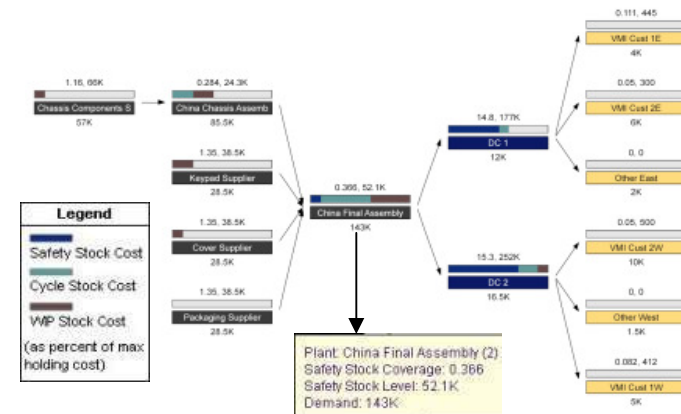
Product Suite Overview



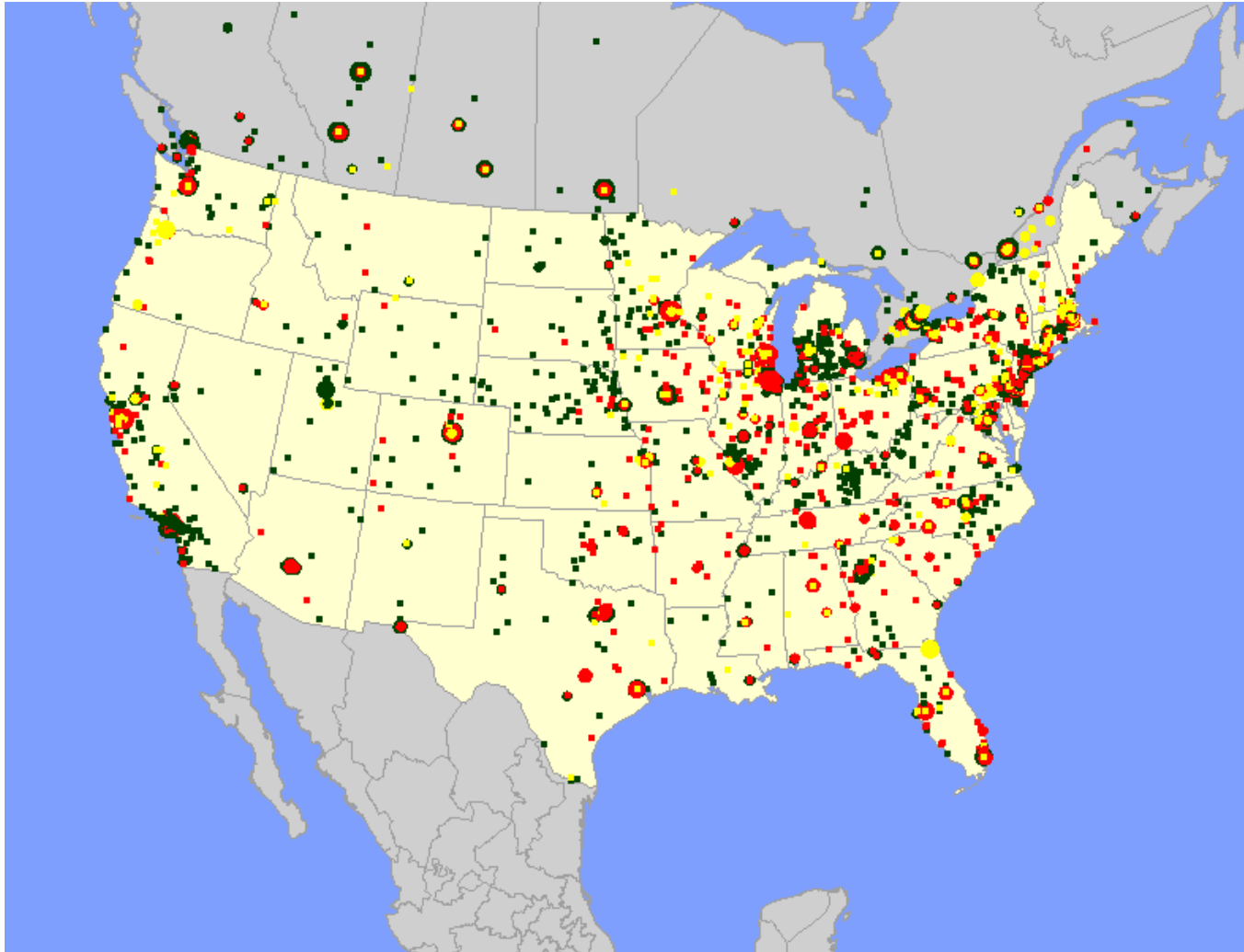
- Strategic Network Design: Helps companies optimize their physical supply chain



- Multi-Echelon Inventory Optimization: Helps companies optimize their inventory levels throughout their supply chain



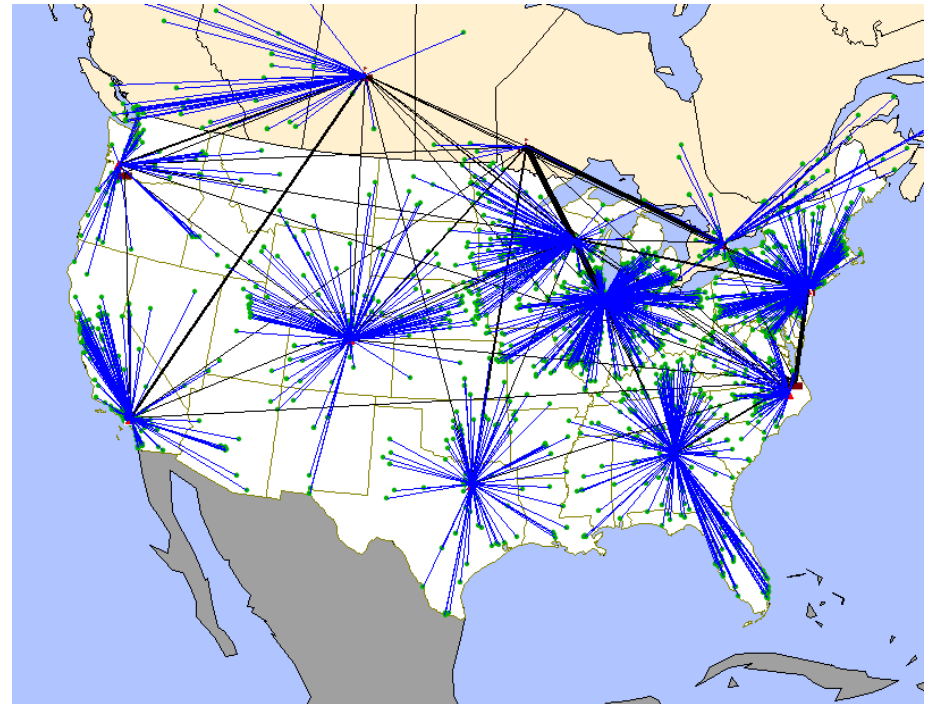
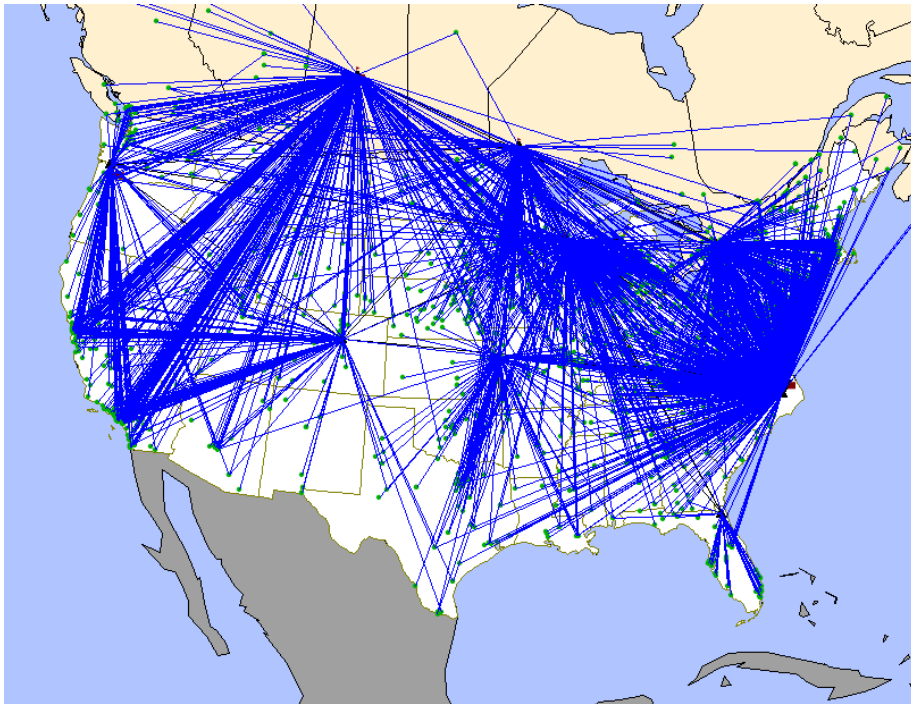
Visualize the Supply Chain



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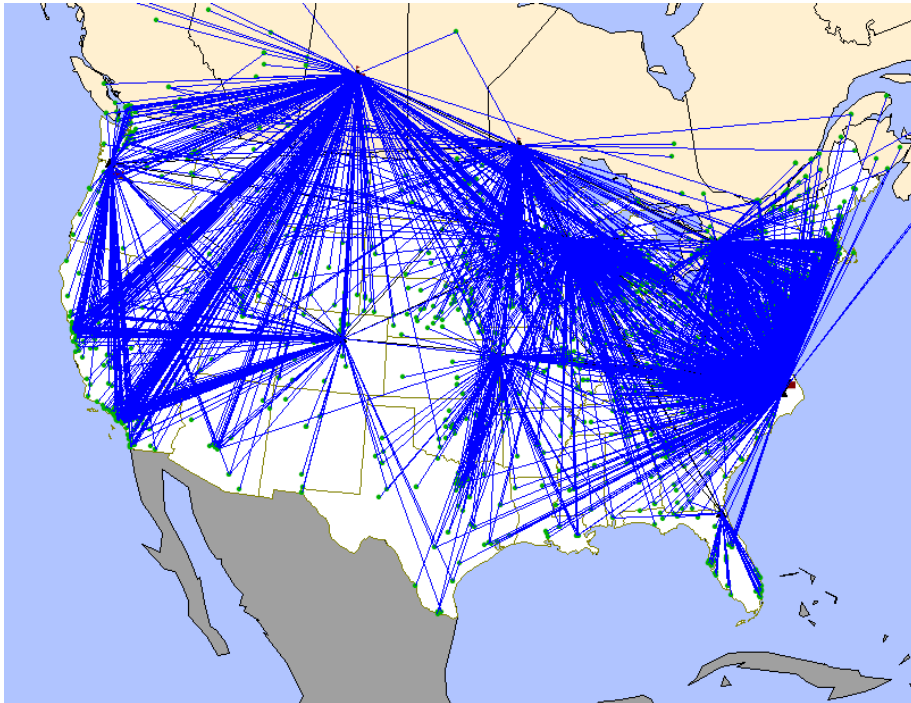


Compare Scenarios



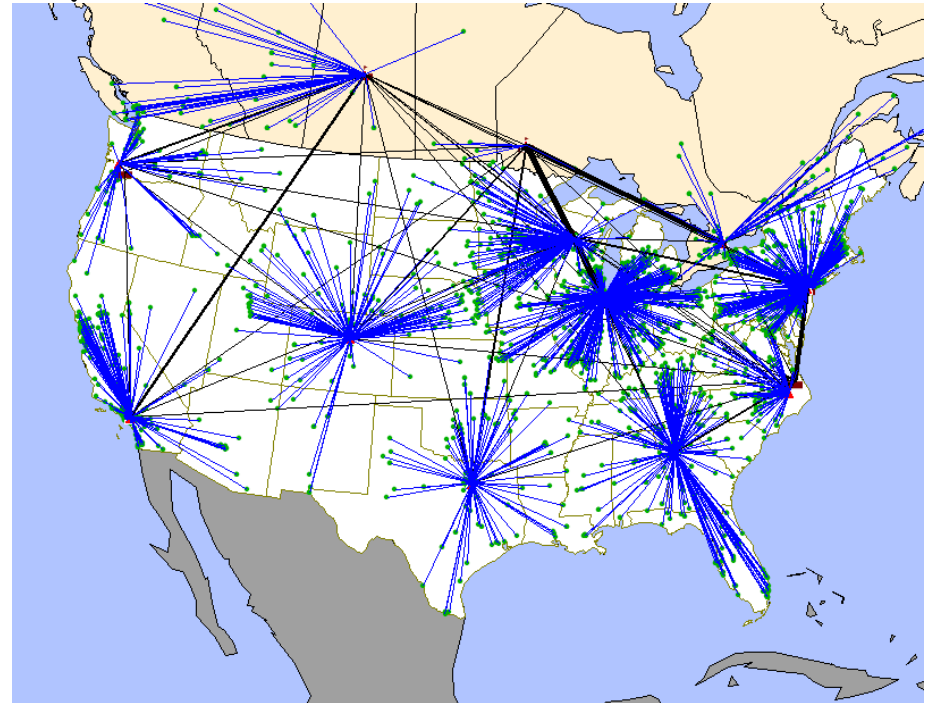
Making the Trade-Off Between Service and Cost

Optimal Network For Cost



Savings: \$6 million
Service: 40% next day

Optimal Network For Service

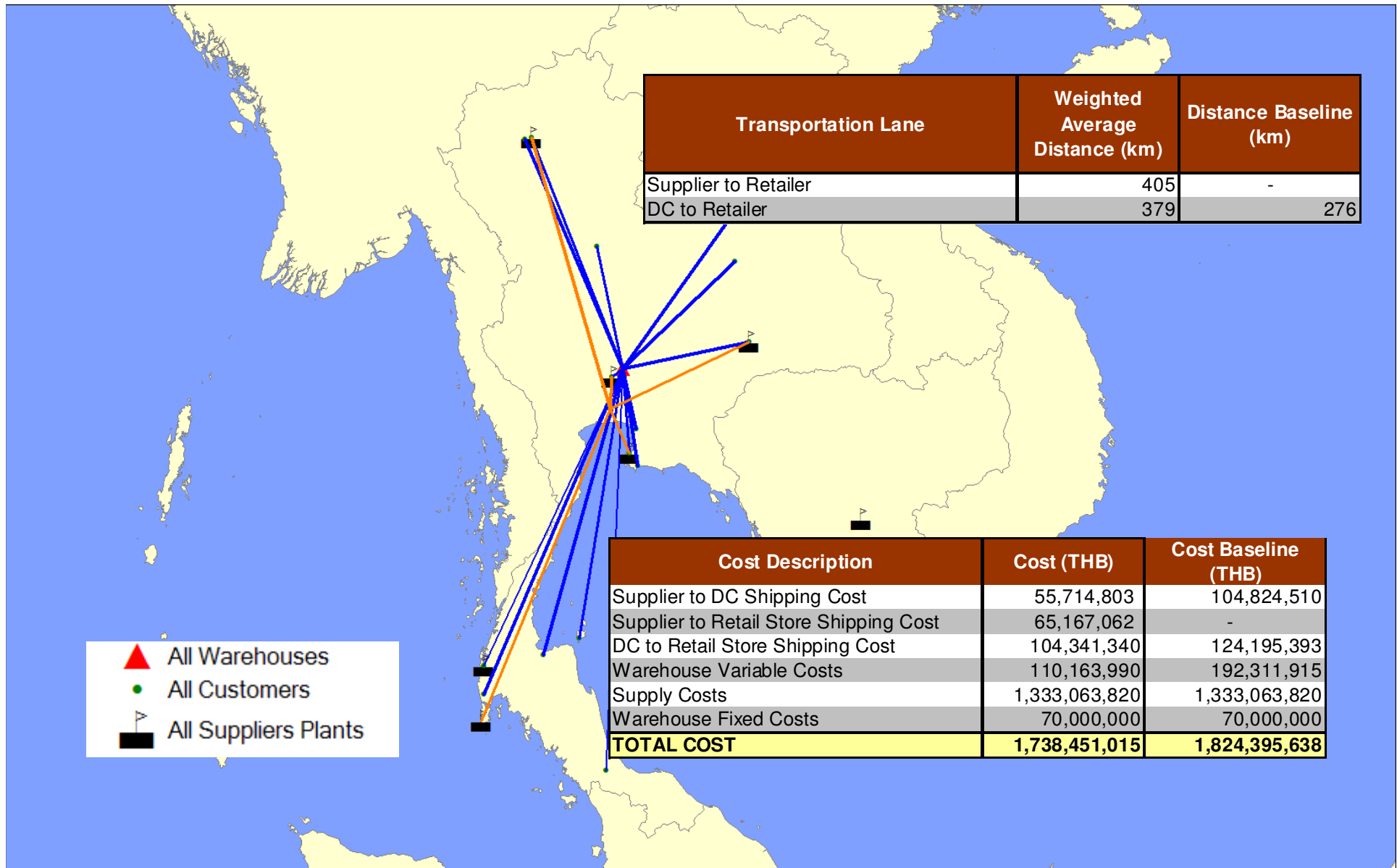


Savings: \$3 million
Service: 80% next day

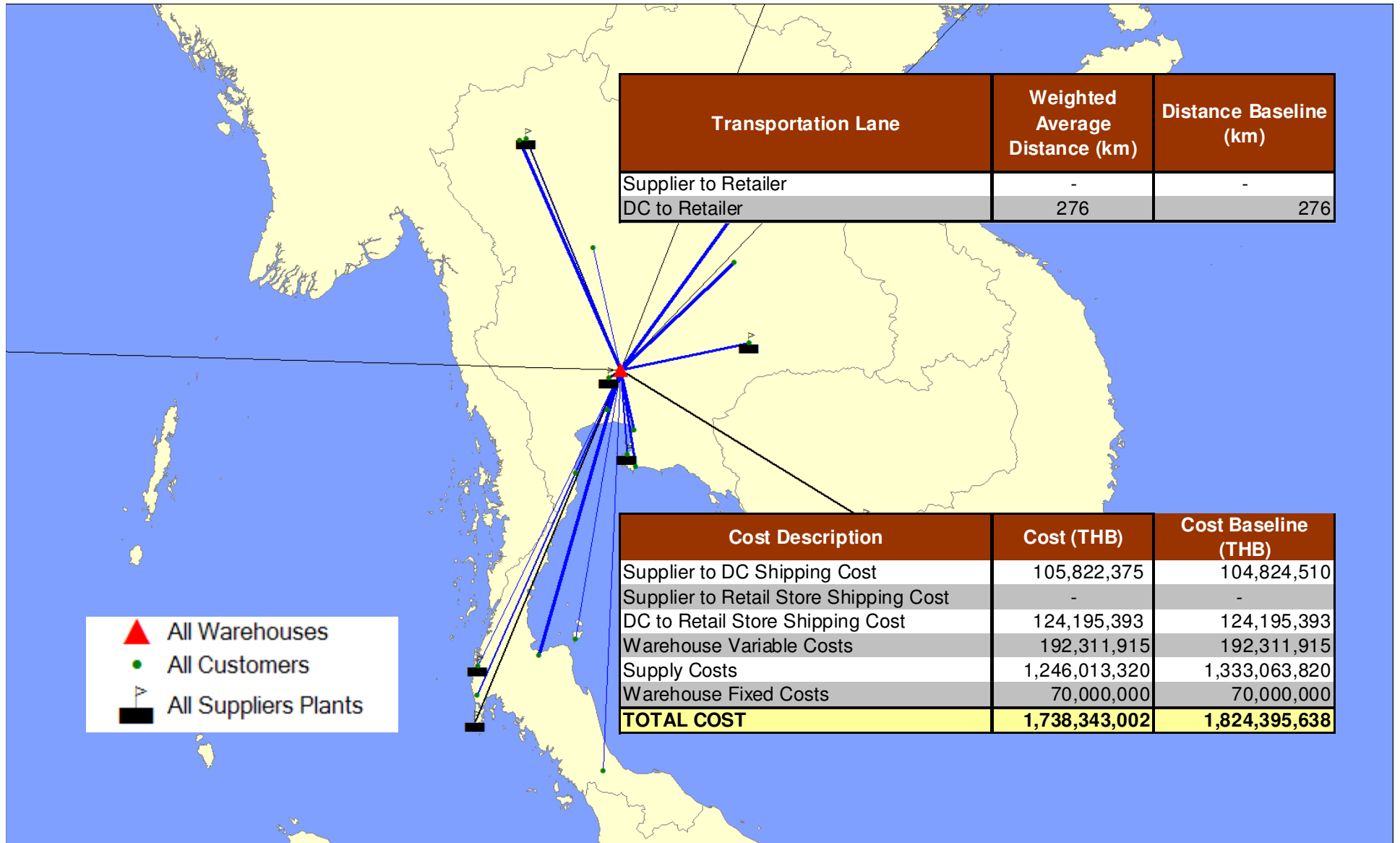
Which is Better?



Direct Shipments to BKK (Orange Lines)



Mattress sourced from Cambodia



Transportation Lane	Weighted Average Distance (km)	Distance Baseline (km)
Supplier to Retailer	-	-
DC to Retailer	276	276

Cost Description	Cost (THB)	Cost Baseline (THB)
Supplier to DC Shipping Cost	105,822,375	104,824,510
Supplier to Retail Store Shipping Cost	-	-
DC to Retail Store Shipping Cost	124,195,393	124,195,393
Warehouse Variable Costs	192,311,915	192,311,915
Supply Costs	1,246,013,320	1,333,063,820
Warehouse Fixed Costs	70,000,000	70,000,000
TOTAL COST	1,738,343,002	1,824,395,638

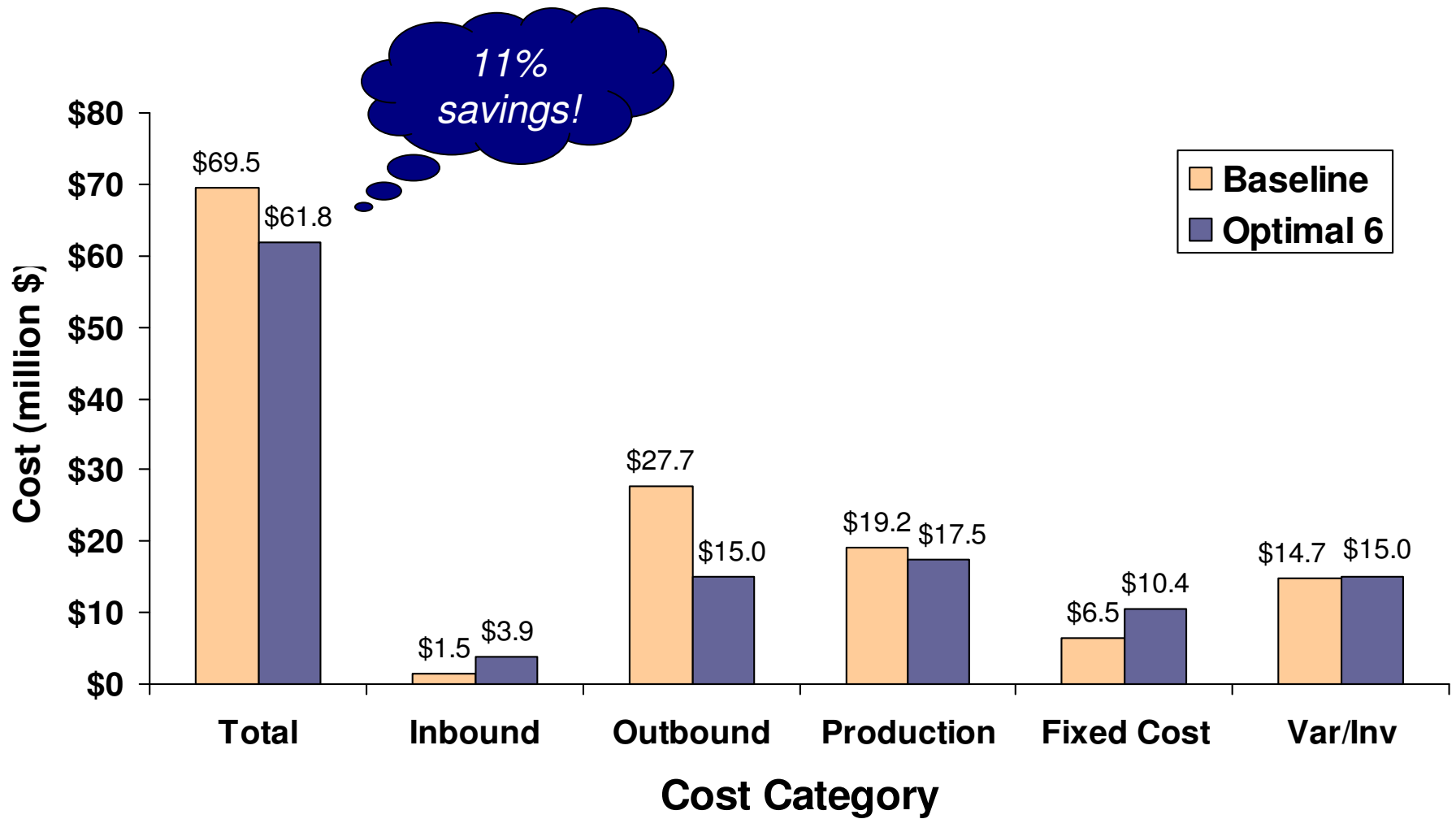
- ▲ All Warehouses
- All Customers
- All Suppliers Plants

Overall Comparison

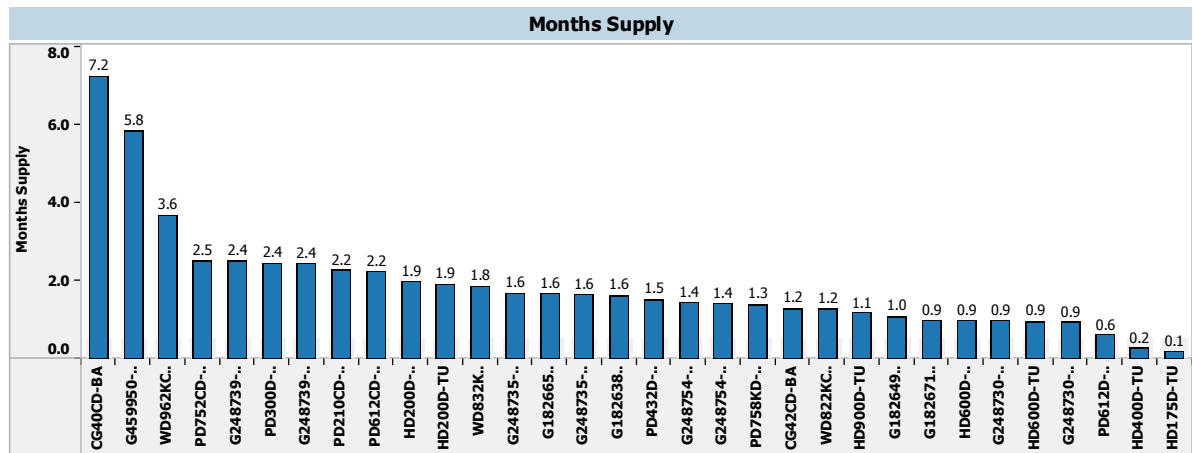
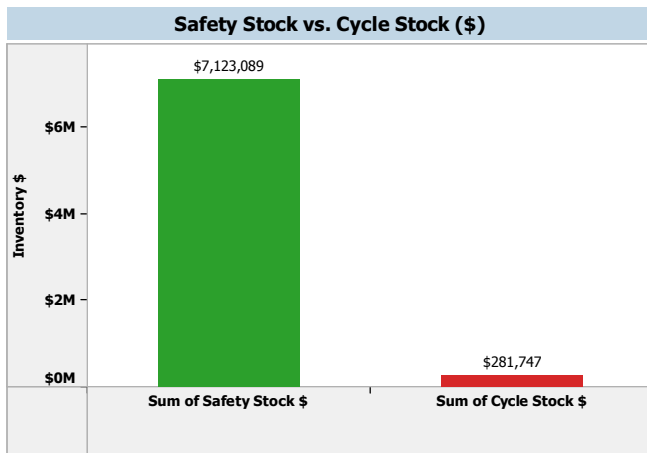
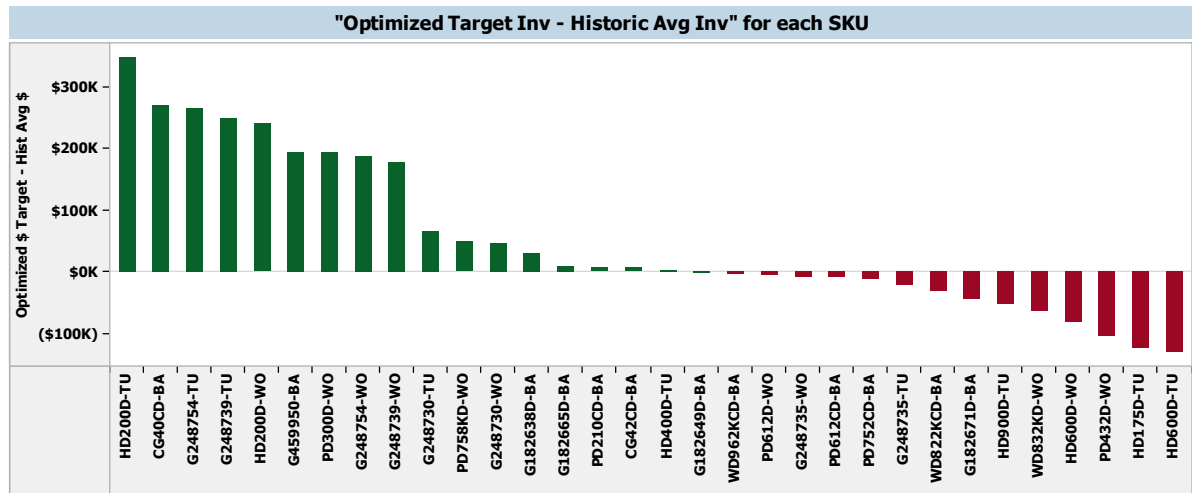
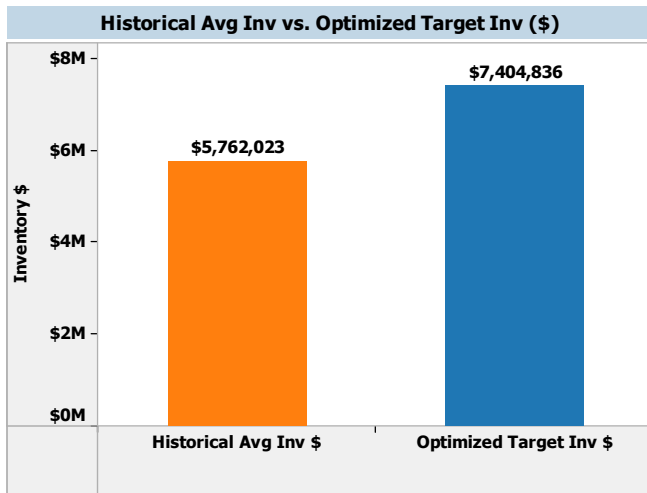
Cost	Baseline	Direct Shipment to BKK	Second DC in South	Mattress From Cambodia
Sourcing Costs	1,333,063,820	1,333,063,820	1,333,063,820	1,246,013,320
Transportation Cost	229,019,903	225,223,205	214,796,834	230,017,768
Warehouse Cost	262,311,915	180,163,990	245,914,872	262,311,915
TOTAL COST	1,824,395,638	1,738,451,015	1,793,775,526	1,738,343,002
Percent Reduction		4.94%	1.71%	4.95%



Example of Cost Breakdown



Current Inventory Levels vs. Optimized Inventory Levels

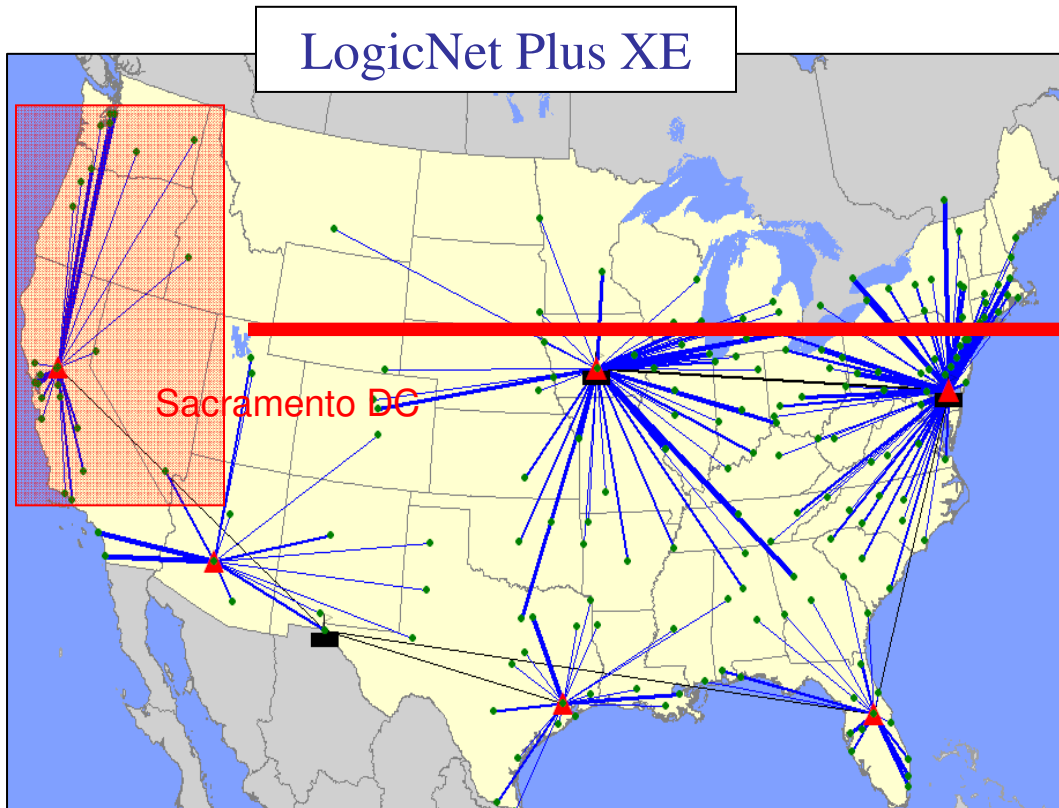


Detailed Output Showing Safety Stock by Product

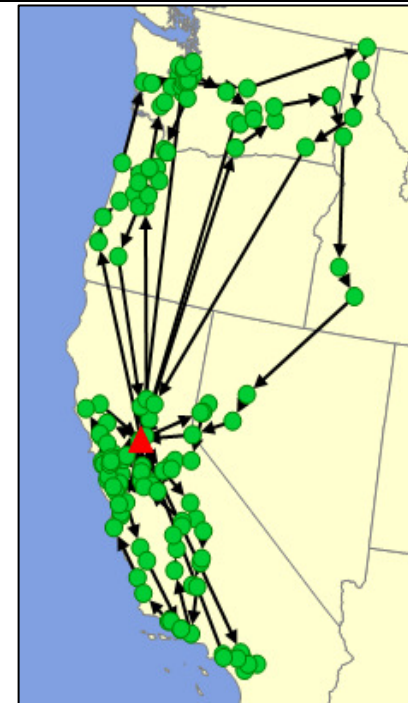
Warehou...	Product	Planning Period	Demand	Forecast Error	Cycle Service Level	Fill Rate (%)	Incoming Service Time	Base Stock Level	Reorder Point	Safety Stock Level	Safety Stock Holding Cost	Cycle Stock Level	Cycle Stock Holding Cost
APRDC	A111	Avg Wk	696	407.29	97.5	99.5	7	3,522.93		1,434.93	2,870.09	696	1,392.11
APRDC	A112	Avg Wk	79.75	30.69	96.49	99.5	7	344.12		104.87	209.75	79.75	159.51
APRDC	A113	Avg Wk	187	76.62	96.64	99.5	7	823.35		262.35	524.75	187	374.03
APRDC	A114	Avg Wk	198.5	84.03	96.79	99.5	7	883.86		288.36	576.76	198.5	397.03
APRDC	A115	Avg Wk	861.75	345.47	96.64	99.5	7	3,768.04		1,182.78	2,365.75	861.75	1,723.63
APRDC	A116	Avg Wk	227.75	79.26	96.25	99.5	7	953.72		270.47	540.98	227.75	455.54
APRDC	A117	Avg Wk	2,357.75	919	96.56	99.5	7	10,217.59		3,144.34	6,289.17	2,357.75	4,715.86
APRDC	A118	Avg Wk	645.75	252.46	96.56	99.5	7	2,800.63		863.38	1,726.90	645.75	1,291.60
APRDC	A119	Avg Wk	549.5	193.46	96.25	99.5	7	2,308.24		659.74	1,319.59	549.5	1,099.08
APRDC	B120	Avg Wk	291.25	103.7	96.33	99.5	7	1,227.75		354	708.06	291.25	582.54
APRDC	B121	Avg Wk	344	113.25	96.08	99.5	7	1,418.59		386.59	773.24	344	688.05
APRDC	B122	Avg Wk	15,948.75	4,852.4	95.91	99.5	7	64,453.01		16,606.76	33,216.08	15,948.75	31,899.95
APRDC	B123	Avg Wk	336	110.06	96.08	99.5	7	1,384.08		376.08	752.22	336	672.05
APRDC	B124	Avg Wk	1,697.5	546.64	96	99.5	7	6,958.78		1,866.28	3,732.84	1,697.5	3,395.26
APRDC	B125	Avg Wk	2,468.75	730.11	95.82	99.5	7	9,907.55		2,501.3	5,002.99	2,468.75	4,937.88
APRDC	B126	Avg Wk	419	184.48	96.86	99.5	7	1,891.19		634.19	1,268.48	419	838.06
APRDC	B127	Avg Wk	207.5	61.16	95.82	99.5	7	832.19		209.69	419.42	207.5	415.03
APRDC	B128	Avg Wk	322	83.59	95.45	99.5	7	1,255.66		289.66	579.36	322	644.05
APRDC	B129	Avg Wk	556.75	216.27	96.56	99.5	7	2,409.41		739.16	1,478.44	556.75	1,113.59
APRDC	B130	Avg Wk	27.5	11.71	96.79	99.5	7	122.73		40.23	80.47	27.5	55.00
APRDC	B131	Avg Wk	174.75	67.98	96.56	99.5	7	756.54		232.29	464.61	174.75	349.53
APRDC	B132	Avg Wk	103	34.62	96.17	99.5	7	427.21		118.21	236.44	103	206.02
APRDC	B133	Avg Wk	16.25	5.97	96.41	99.5	7	69.15		20.4	40.80	16.25	32.50
APRDC	B134	Avg Wk	27	9.42	96.25	99.5	7	113.13		32.13	64.26	27	54.00
APRDC	B135	Avg Wk	31	11.67	96.41	99.5	7	132.82		39.82	79.65	31	62.00



From Network (LNP) to Transport Analysts (TA)



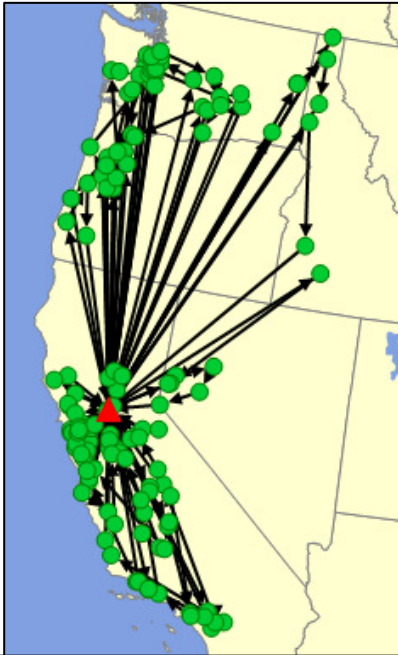
Transportation Analyst



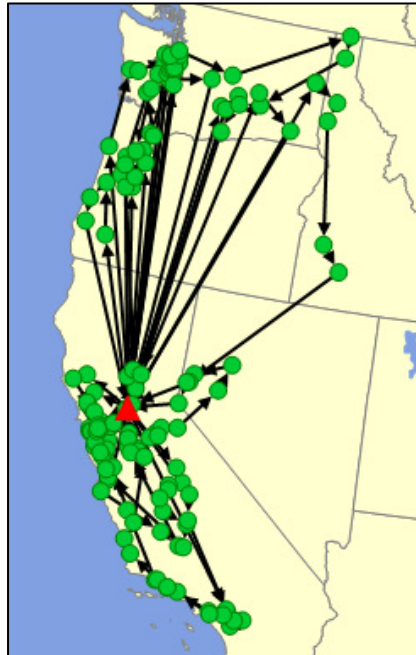
Annual Snapshot
Total Weight Delivered = 19MM lbs
- Avg. Week 375K lbs
Total Transportation Cost = \$1.5MM
- Avg Week \$28.6K per week

Typical Week
Total Weight Delivered = 380K lbs
Total Transportation Cost = \$29.4K
- Within 3% of LNP Weekly Avg

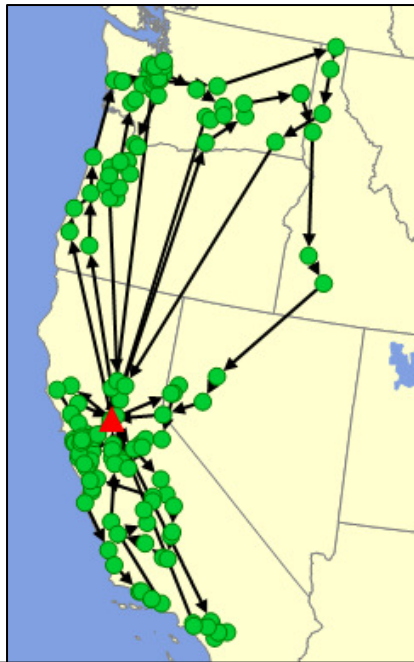
Shipment Routing Evaluation



Each Customer is promised delivery on a specific day (5 Time Windows)



Each customer is promised delivery during a portion of the week (2 Time Windows)



Deliveries can be made at any point throughout the week (1 Time Window)

	Value
Number of Vehicles	21
Total Distance	34,386
Deadhead Distance	11,621
TOTAL COST	\$88,301

37% Savings

	Value
Number of Vehicles	13
Total Distance	21,320
Deadhead Distance	5,595
TOTAL COST	\$55,877

+ 30% Savings

	Value
Number of Vehicles	6
Total Distance	11,001
Deadhead Distance	1,489
TOTAL COST	\$29,369

ILOG Plant PowerOps

Integrated planning and scheduling solution for the process industry

- **FMCG**

- Fresh dairy
- Tobacco
- Chocolate, Candies
- Biscuits
- Baby food
- Beer, Soda

- **Pharmaceutical**

- Biotech
- Pharmaceutical

- **Chemicals**

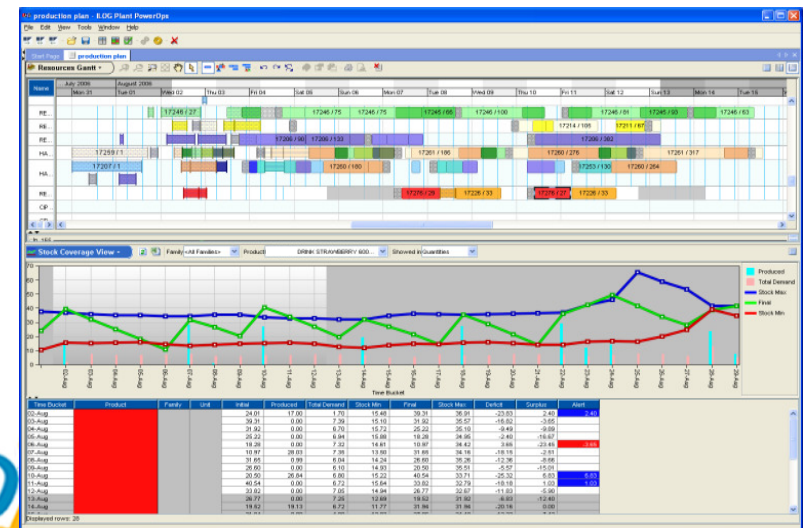
- Consumer chemicals
- Cosmetics
- Industrial chemicals

- **Electronics**

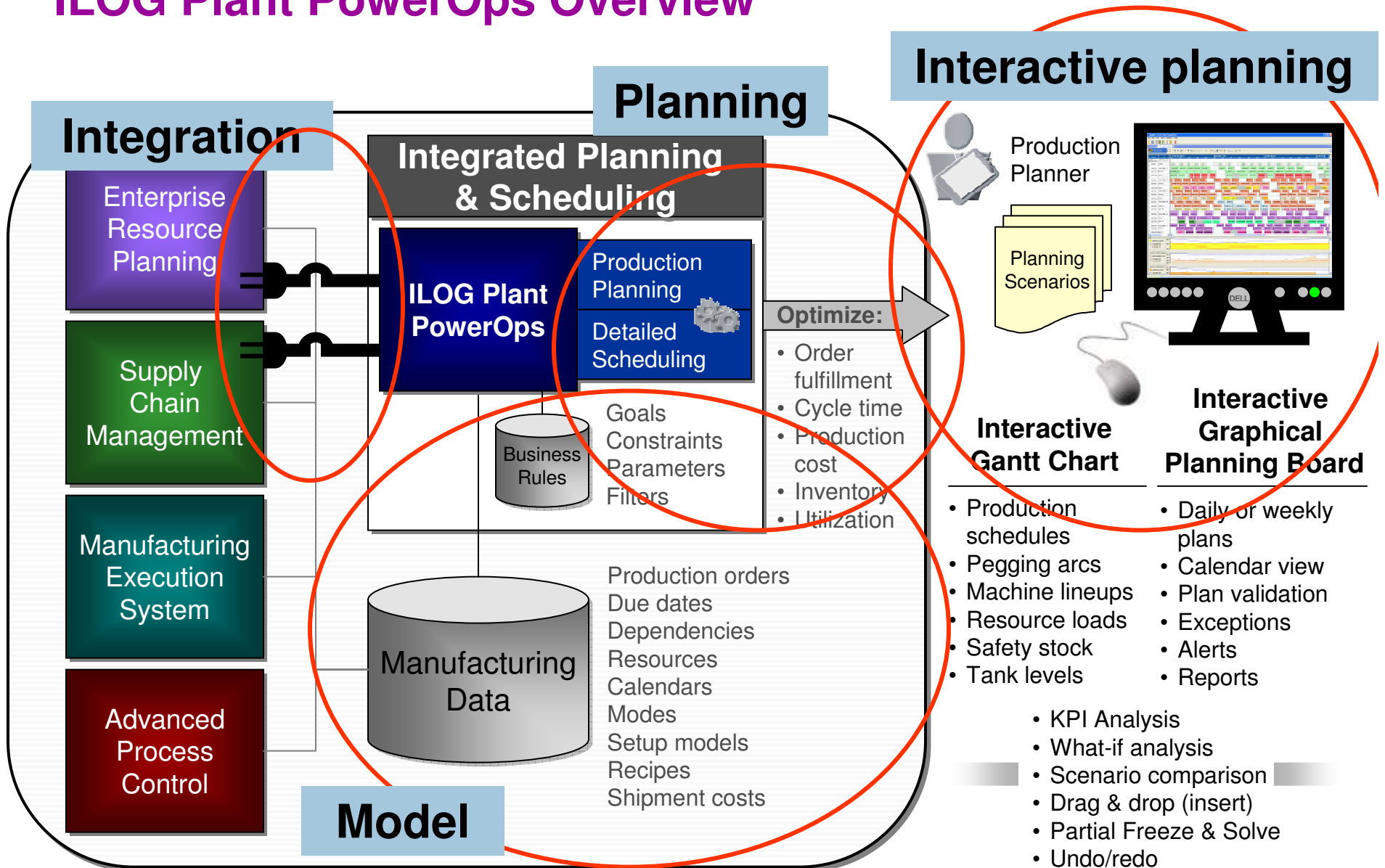
- Media/Semiconductor

- High demand variability
- Complex manufacturing process
- Focus on performance management and cost control
- Product mix changes, new product introduction, phase out
- Complex product quality issues

- Models key manufacturing constraints
- Designed as a decision support system
- Strength on optimization and performance analysis
- Integration in IT landscape



ILOG Plant PowerOps Overview



Set the optimization goals and parameters

The screenshot displays the ILOG Plant PowerOps interface. A yellow callout box highlights the main objective: "Set the optimization goals and parameters". The interface includes a menu bar (File, Edit, View, Tools, Window, Help) and a toolbar. The "Problem View" pane shows the loaded file "yogurt.csv" and "Scenario 1". The left sidebar contains tabs for "Data Tables", "Calendars", and "Standard KPI weights", with sub-tabs for "Production Planning" and "Detailed Scheduling". The "Production Planning" sub-tab is active, showing sliders for "Setup Cost" (0.002), "Non Delivery Cost" (100), "Tardiness Cost" (100), "Storage Cost" (50), and "Stock Deficit Cost" (10). The "Optimize" dialog box is open, showing parameters for three optimization models: "Production Planning", "Batching", and "Detailed Scheduling". Each model has a "Time Limit" of 10 and a "Horizon" of "1 May 2005 00:00:00 CEST". The "Batching" model also includes an "Algorithm" dropdown set to "Heuristic". The "Optimize" dialog has "Optimize" and "Cancel" buttons at the bottom.

Optimize

Parameters: Production Planning | Batching

Start time: 26 Apr 2005 00:00:00 CEST

Production Planning

Time Limit: 10

Horizon: 1 May 2005 00:00:00 CEST

Batching

Algorithm: Heuristic

Time Limit: 10

Horizon: 1 May 2005 00:00:00 CEST

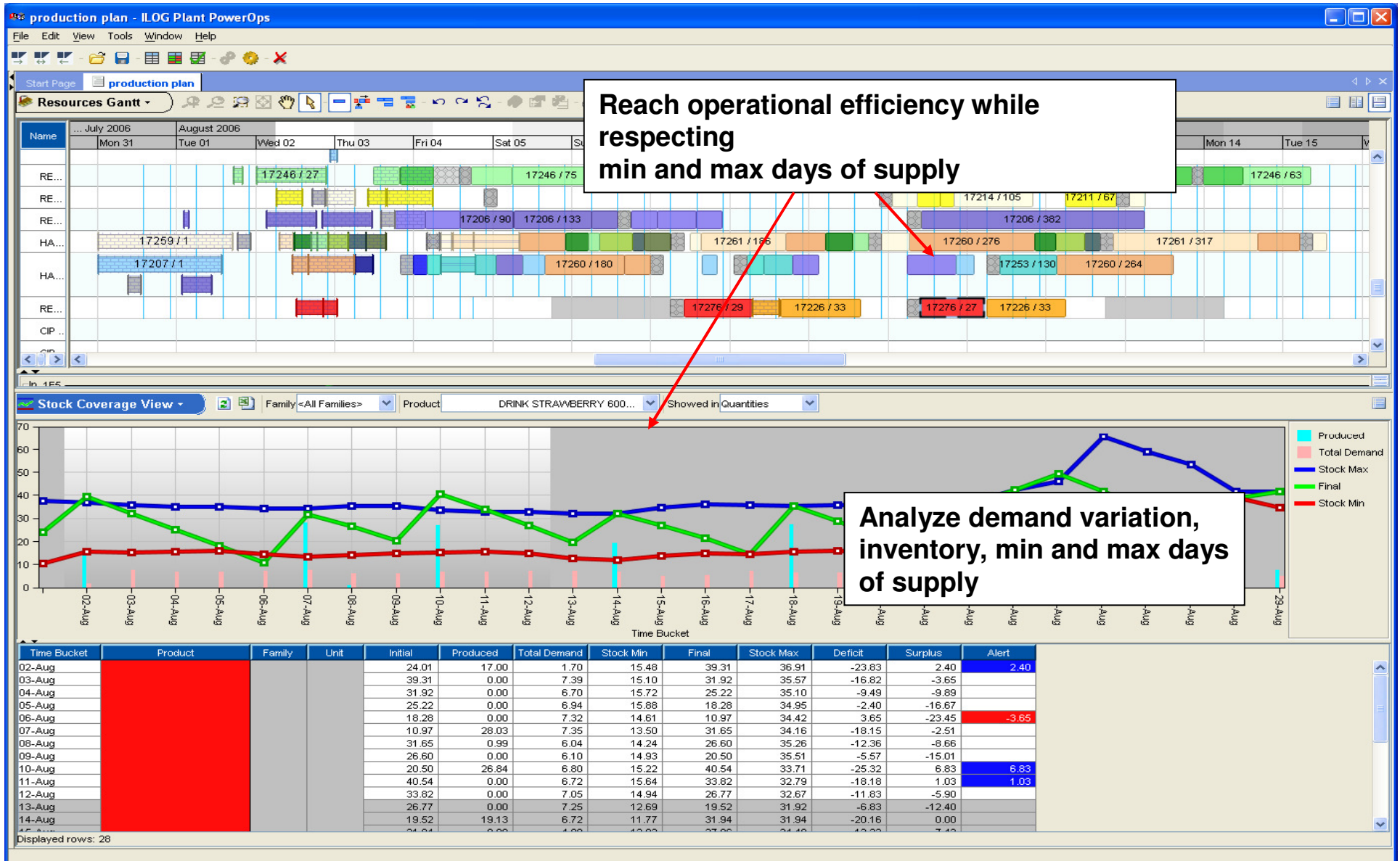
Detailed Scheduling

Time Limit: 10

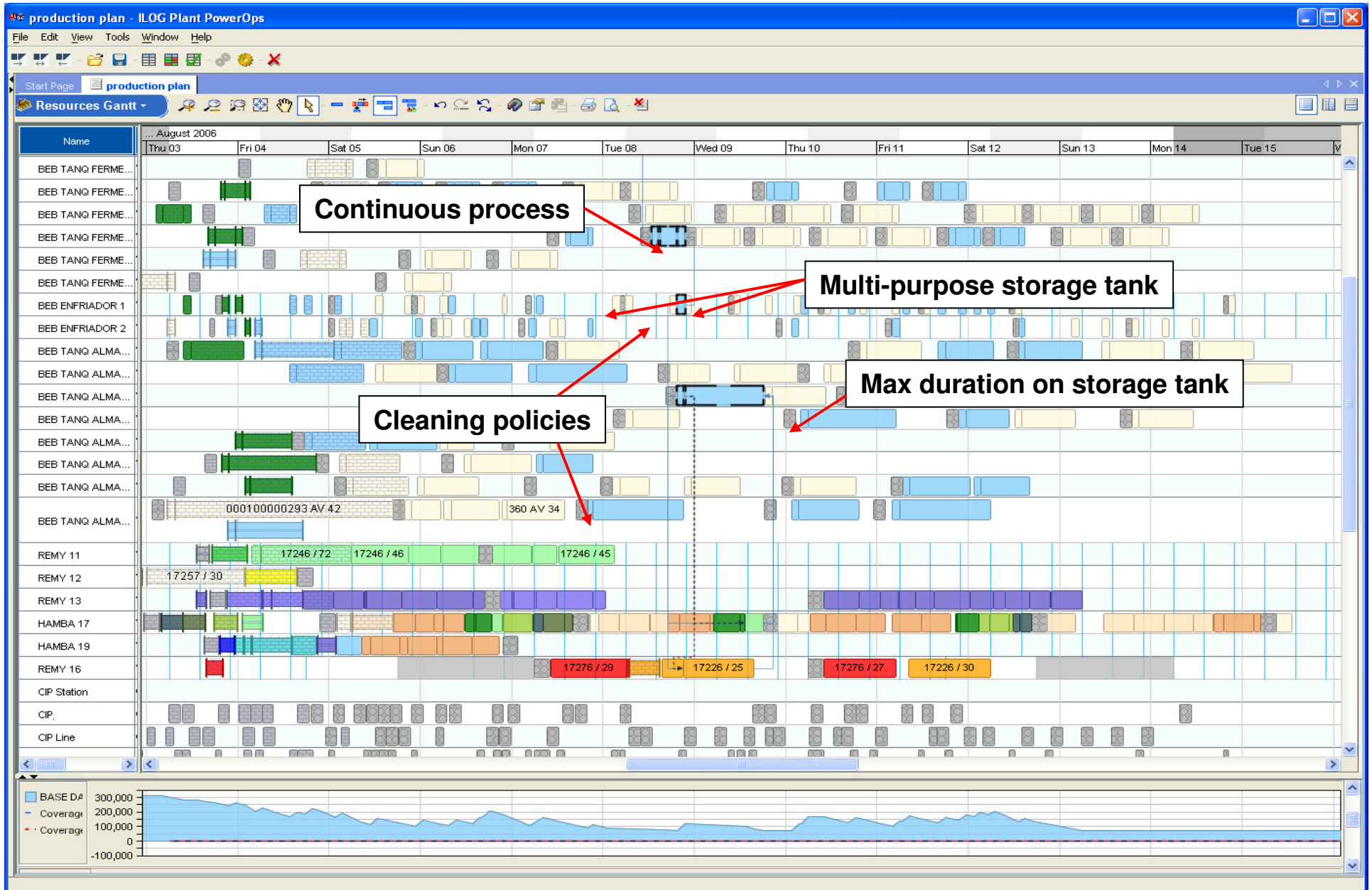
Horizon: 1 May 2005 00:00:00 CEST

Optimize Cancel

Integrated Planning and Scheduling



Managing Plant Floor Constraints



Start Page yogurt_plan1

Stock Summary View

Showed in Days of Supply

The stock summary gives an overview of the production

Product	Family	Unit	Id.	11/27/10					11/28/10					Thu-28					Fri-29				
				Initial	Consu...	Produ...	Final	Alert	Initial	Consu...	Produ...	Final	Alert	Initial	Consu...	Produ...	Final	Alert	Initial	Consu...	Produ...	Final	
Bio Strawberry	Bio Fat		bio-strawberry	3.12 d.	56.25	207.75	4.48 d.		4.48 d.	109.64	57.25	4.01 d.		4.01 d.	112.01	103.00	3.93 d.		3.93 d.	113.37	60.00	3.45 d.	
Bio Prune	Bio Fat		bio-prune	3.12 d.	15.09	0.00	2.99 d.	-0.01 d.	2.99 d.	187.00	187.00	2.99 d.	-0.01 d.	2.99 d.	118.78	162.75	3.38 d.		3.38 d.	125.24	186.25	3.93 d.	
Bio Soy Red Fruits	Bio Soy		bio-soy-red-fruits	3.12 d.	14.00	0.00	3.00 d.		3.00 d.	210.00	240.00	3.27 d.		3.27 d.	112.00	204.00	4.09 d.		4.09 d.	112.25	93.25	3.92 d.	
Bio Soy Natural	Bio Soy		bio-soy-natural	3.12 d.	110.82	271.50	4.56 d.		4.56 d.	108.95	12.50	3.70 d.		3.70 d.	65.90	0.00	3.11 d.		3.11 d.	162.33	208.00	3.52 d.	
Vital Peach Chunk	Vital Chunk		vital-peach-ryfdvi	3.12 d.	112.25	264.50	4.48 d.		4.48 d.	111.75	15.50	3.62 d.		3.62 d.	111.25	157.50	4.04 d.		4.04 d.	110.98	100.00	3.94 d.	
Vital Strawberry Chunk	Vital Chunk		vital-strawberry-ryf...	3.12 d.	14.00	0.00	3.00 d.		3.00 d.	120.00	120.00	3.00 d.		3.00 d.	90.00	89.00	2.99 d.	-0.01 d.	2.99 d.	180.00	180.00	2.99 d.	
Bio Skim Kiwi	Bio Skim	kg	bio-des-kiwi	3.12 d.	18.28	0.00	2.96 d.	-0.04 d.	2.96 d.	171.25	194.75	3.17 d.		3.17 d.	145.77	238.25	4.00 d.		4.00 d.	107.96	58.75	3.56 d.	
Bio Skim Prune	Bio Skim	kg	bio-des-prune	3.12 d.	112.25	214.00	4.03 d.		4.03 d.	105.57	92.00	3.91 d.		3.91 d.	85.75	0.00	3.15 d.		3.15 d.	139.78	171.00	3.43 d.	
Vital Limon Chunk	Vital Chunk		vital-limon	5.12 d.	112.00	0.00	4.12 d.		3.12 d.	0.00	0.00	3.12 d.		2.12 d.	0.25	197.75	3.89 d.		3.89 d.	110.52	120.25	3.98 d.	
Vital Pineapple Chunk	Vital Chunk		vital-pineapple-ryfdvi	3.48 d.	112.25	241.75	4.64 d.		4.64 d.	108.75	38.25	4.01 d.		3.65 d.	59.00	0.00	3.12 d.		3.12 d.	16.00	0.00	2.98 d.	
Vital Melon Chunk	Vital Chunk		vital-melon-ryfdvi	4.48 d.	18.00	0.00	4.32 d.		3.96 d.	94.00	94.00	3.96 d.		3.96 d.	72.00	0.00	3.32 d.		2.32 d.	112.25	144.00	2.60 d.	
Vital Nat. Sweet	Vital Sweet		vital-natural	5.23 d.	0.00	0.00	5.23 d.	0.23 d.	4.73 d.	112.00	0.00	4.23 d.		3.73 d.	112.00	0.00	3.23 d.		2.73 d.	167.00	114.00	2.50 d.	
Vital Peach	Vital Sweet		vital-peach	1.45 d.	112.25	229.75	2.50 d.	-0.50 d.	4.39 d.	182.44	60.25	2.61 d.	-0.39 d.	3.30 d.	229.56	260.00	3.57 d.		4.57 d.	111.75	40.00	2.93 d.	
Vital Strawberry	Vital Sweet		vital-strawberry	5.12 d.	22.00	0.00	2.93 d.	-0.07 d.	4.93 d.	90.00	90.00	4.93 d.		5.93 d.	112.00	0.00	3.93 d.		4.93 d.	120.00	120.00	4.93 d.	
Bio Kiwi Cereals	Bio Fat		bio-kiwi-cereals	5.12 d.	14.88	0.00	2.99 d.	-0.01 d.	4.99 d.	154.25	204.50	6.44 d.	1.44 d.	365.00 d.	54.87	3.50	5.98 d.	0.98 d.	365.00 d.	112.00	0.00	4.98 d.	
Bio Muesli	Bio Fat		bio-muesli	5.03 d.	112.00	0.00	2.13 d.	-0.87 d.	4.03 d.	0.00	0.00	4.03 d.		3.25 d.	224.25	269.00	3.34 d.		2.57 d.	111.03	219.50	2.78 d.	

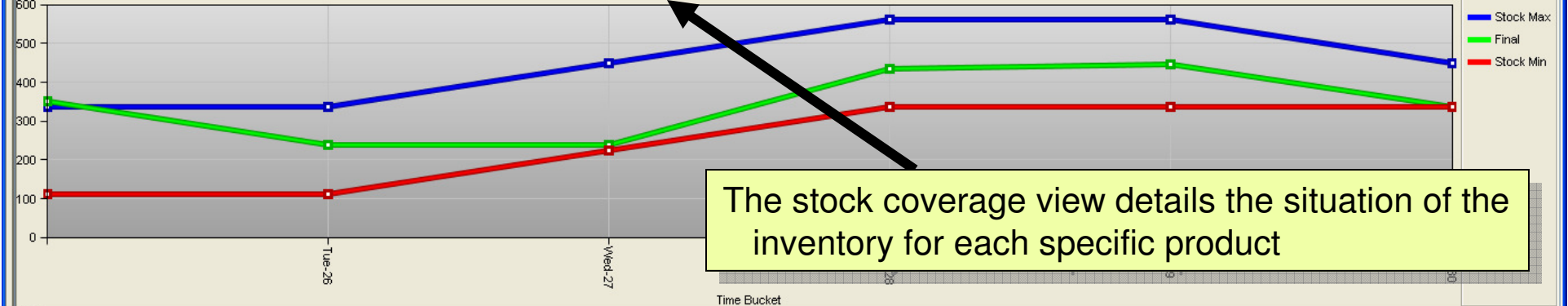
Displayed rows: 16

Stock Coverage View

Family: <All Families>

Product: Vital Limon Chunk (vital-limon)

Showed in: Quantities



The stock coverage view details the situation of the inventory for each specific product

Time Bucket	Product	Family	Unit	Initial	Produced	Consumed	Stock Min	Final	Stock Max	Deficit	Surplus	Alert	
Tue-26	Vital Limon Chunk	Vital Chunk	kg		350.00	0.00	112.00	112.00	336.00	-126.00	-98.00		
Wed-27					238.00	0.00	0.00	224.00	238.00	448.00	-14.00	-210.00	
Thu-28					238.00	197.75	0.25	336.00	435.50	560.00	-99.50	-124.50	
Fri-29					435.50	120.25	110.52	336.00	445.23	560.00	-109.23	-114.77	
Sat-30					445.23	0.00	108.77	336.00	336.45	448.00	-0.45	-111.55	

Displayed rows: 5

Add a new production order

Violation Panel

- Show violations of tank capacity and batch mixing

Tank Level Display

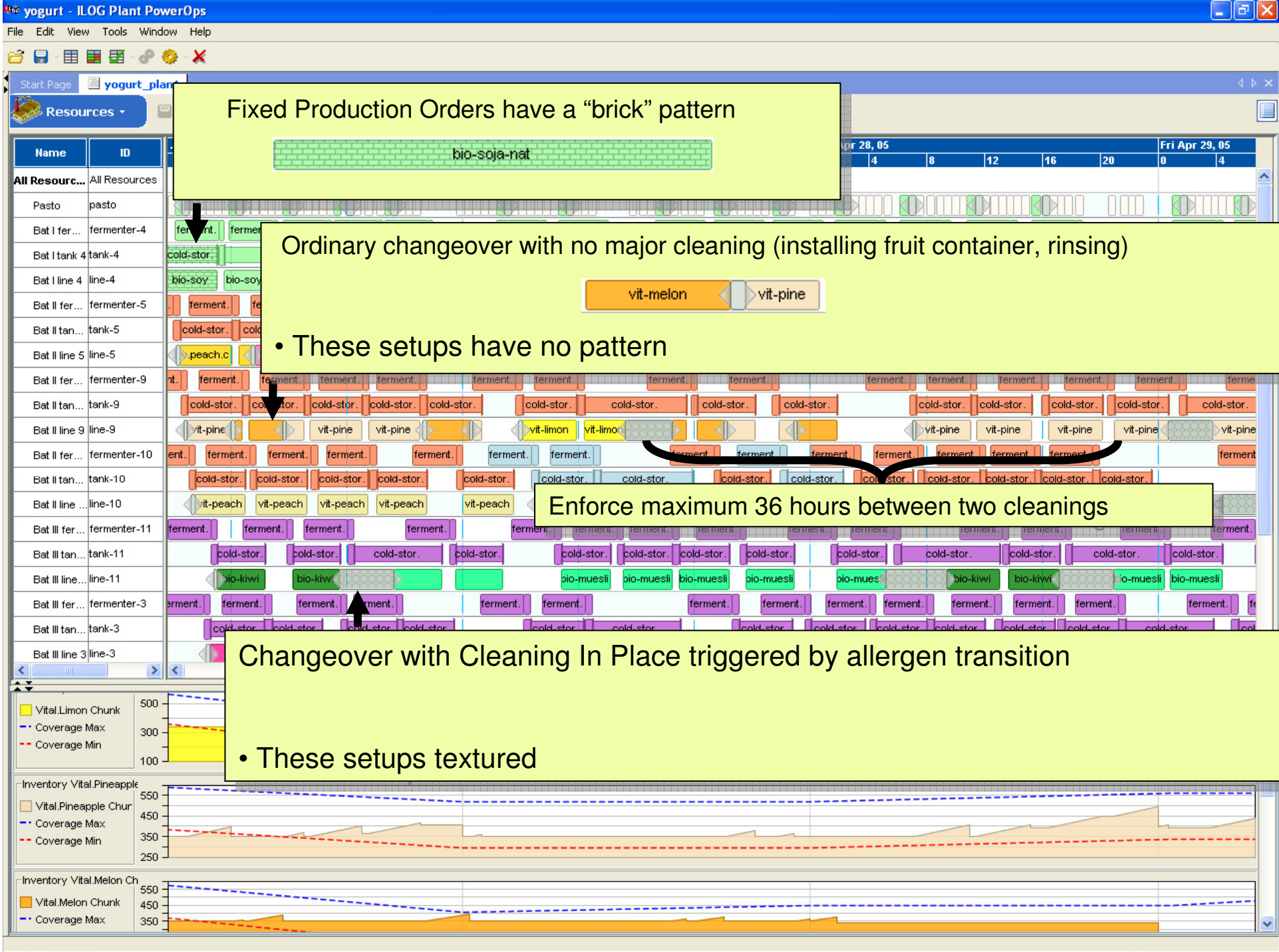
- Monitor tank levels and uncover problems, such as insufficient intermediate products

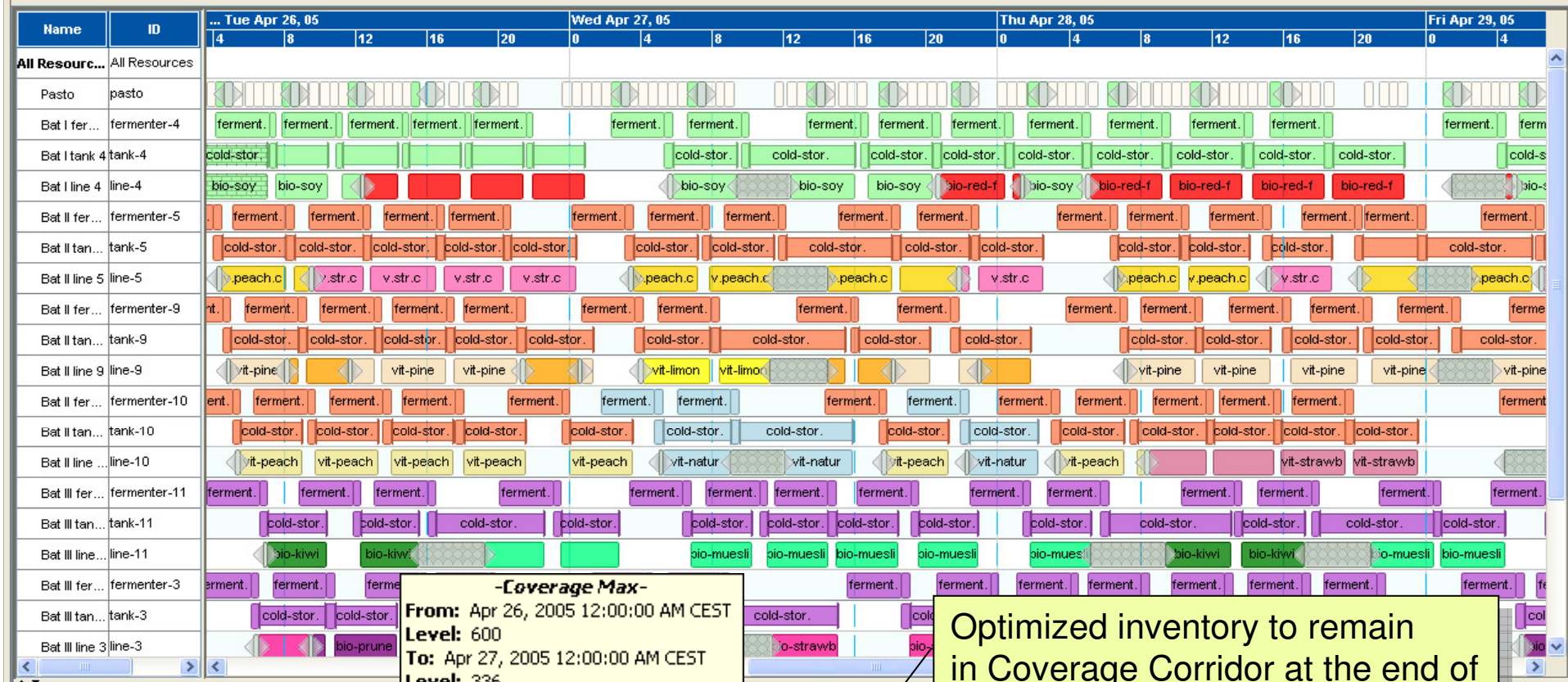
New Production Order Dialog:

- Recipes: vital-limon
- Start time: 27 Apr 2005 17:03:29 CEST
- Batch Size Max: 60.0
- Batch Size: 27
- Batch Size Min: 6.0

Checker Panel:

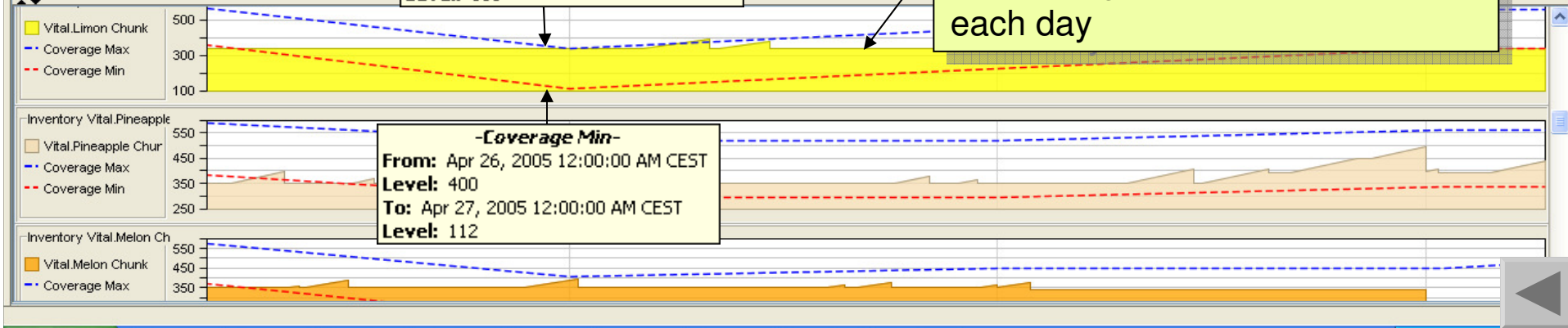
Error Level	Rule	Message
20	Storage check	Capacity or product mix violation on Bat II tank 9 between 2005-04-27 20:51:00 CET and 2005-04-27 21:51:00 CET.
20	Storage check	Capacity or product mix violation on Bat II tank 9 between 2005-04-27 21:51:00 CET and 2005-04-27 22:06:00 CET.
20	Storage check	Capacity or product mix violation on Bat II tank 9 between 2005-04-27 22:06:00 CET and 2005-04-28 00:50:00 CET.





-Coverage Max-
 From: Apr 26, 2005 12:00:00 AM CEST
 Level: 600
 To: Apr 27, 2005 12:00:00 AM CEST
 Level: 336

Optimized inventory to remain in Coverage Corridor at the end of each day



Problem View

- yogurt.csv
 - Scenario 1
 - Plans
 - plan1
 - Problem Modifications
 - Move the time interval of 1 Shift (#170#0)
 - Move the time interval of 1 Shift (#170#0)
 - Scenario 2
 - Plans
 - plan2
 - Scenario 3
 - Applied Rules
 - What If
 - Marketing_campaign (58)
 - Plans
 - plan4

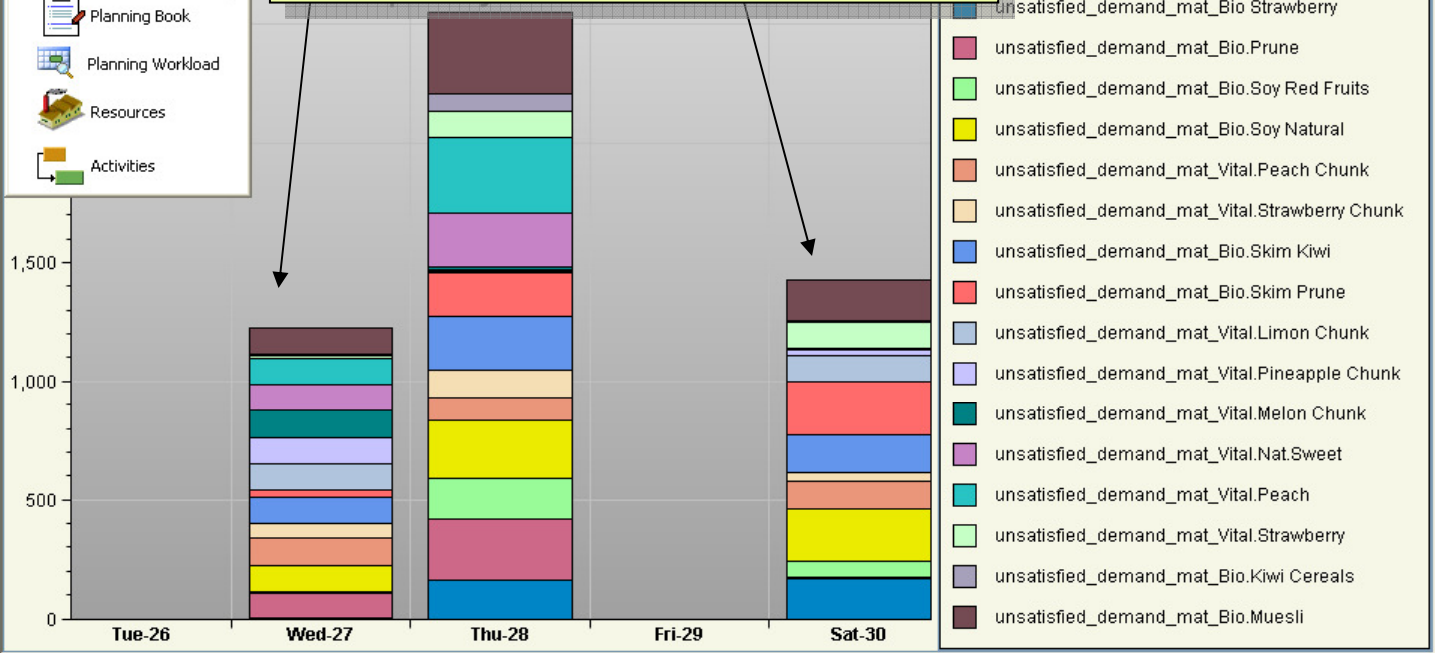
Start Page yogurt_plan1

Report Diagram

- KPIs
- Report Diagram
- Planning Book
- Planning Workload
- Resources
- Activities

Impact

- Part of the additional demand is left unsatisfied because of missing capacity



Data Tables | Calendars | Standard KPI weights

identifier	name
bio-strawberry-26	Bio C.Strawberry BF 26/04
bio-prune-26	Bio C.Prune 26/04
bio-soy-red-fruits-26	Bio Soy Frutos Rojos 26/04
bio-soy-natural-26	Bio Soy Natural 26/04
vital-peach-fdvi-26	Vital C. Peach RYFDvi 26/04
vital-strawberry-fdvi-26	Vital C. Strawberry RYFDvi 26/04
bio-des-kiwi-26	Bio Des.Kiwi 26/04
bio-des-prune-26	Bio Des.Prune Bfd. 26/04
vital-limon-26	Vital Delic.Sorb.Limon 26/04
vital-pineapple-fdvi-26	Vital C.Pineapple.RYFDvit 26/04
vital-melon-fdvi-26	Vital C.Melon.RYFDvit 26/04
vital-natural-26	Vital C.Nat.Sweet. 26/04
vital-peach-26	Vital C.Peach 26/04
vital-strawberry-26	Vital C.Strawberry YPD 26/04
bio-kiwi-cereals-26	Bio C.Kiwi-Cereals BF 26/04
bio-muesli-26	Bio C.Muesli BFI 26/04
bio-strawberry-27	Bio C.Strawberry BF 27/04
bio-prune-27	Bio C.Prune 27/04
bio-soy-red-fruits-27	Bio Soy Frutos Rojos 27/04
bio-soy-natural-27	Bio Soy Natural 27/04
vital-peach-fdvi-27	Vital C. Peach RYFDvi 27/04
vital-strawberry-fdvi-27	Vital C. Strawberry RYFDvi 27/04
bio-des-kiwi-27	Bio Des.Kiwi 27/04

KPI Comparator Panel

Detailed Scheduling | Production Planning

KPIs	plan1	plan2	plan4
Setup Cost	4,070.00	4,080.00	4,010.00
Operational Efficiency	0.64	0.64	0.64
Net Utilization	0.57	0.57	0.58
Production Quantity	8,904.00	8,904.00	9,021.00
	508.36	508.36	15,560.30
	62.41	36.91	12.00

KPI Comparison Panel

- Provides an easy way to compare scenario solutions
- A plug-in mechanism allows to define custom KPIs.

Scenario Creation and Comparison

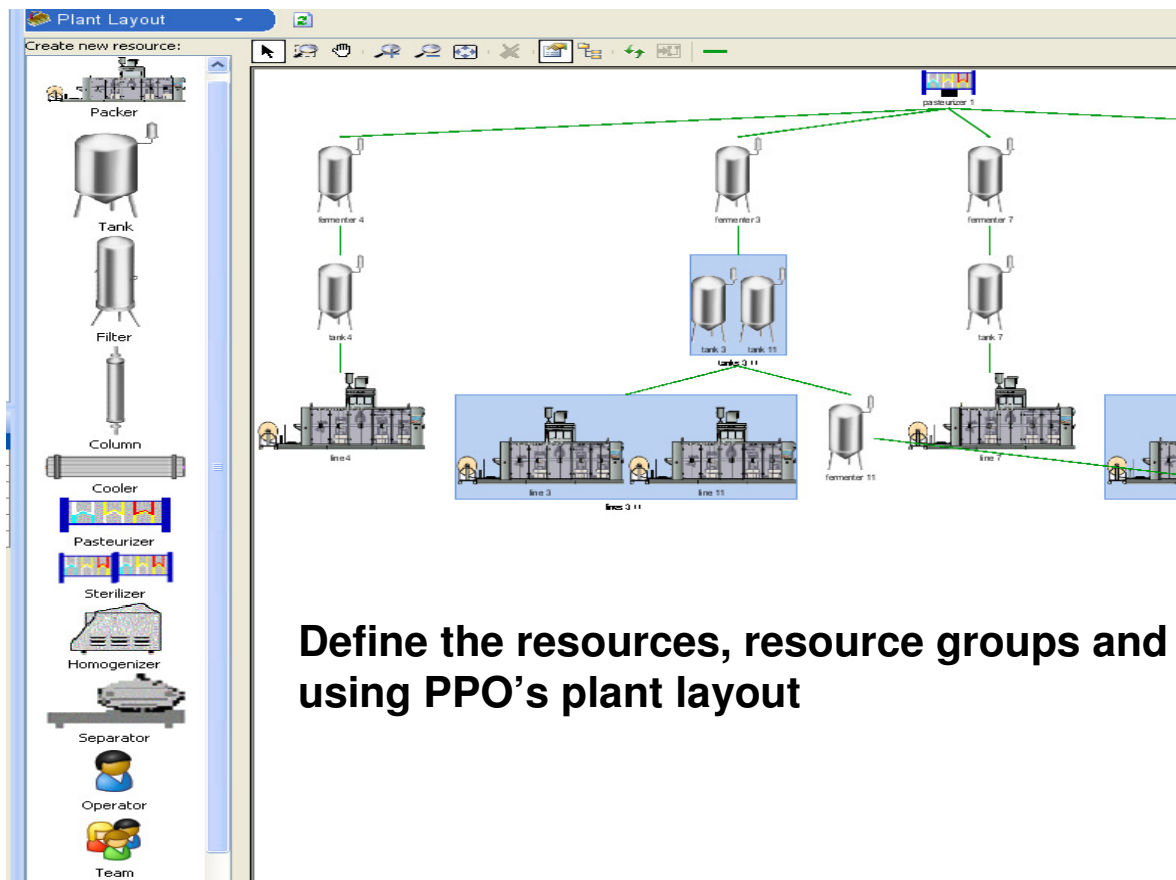
What-if analysis with precise KPIs

- Create and manage scenarios
- Copy scenarios
- Test different planning strategies
- Define and apply business policies
- Define and compare custom KPIs
- Compare Gantt charts and solutions side by side



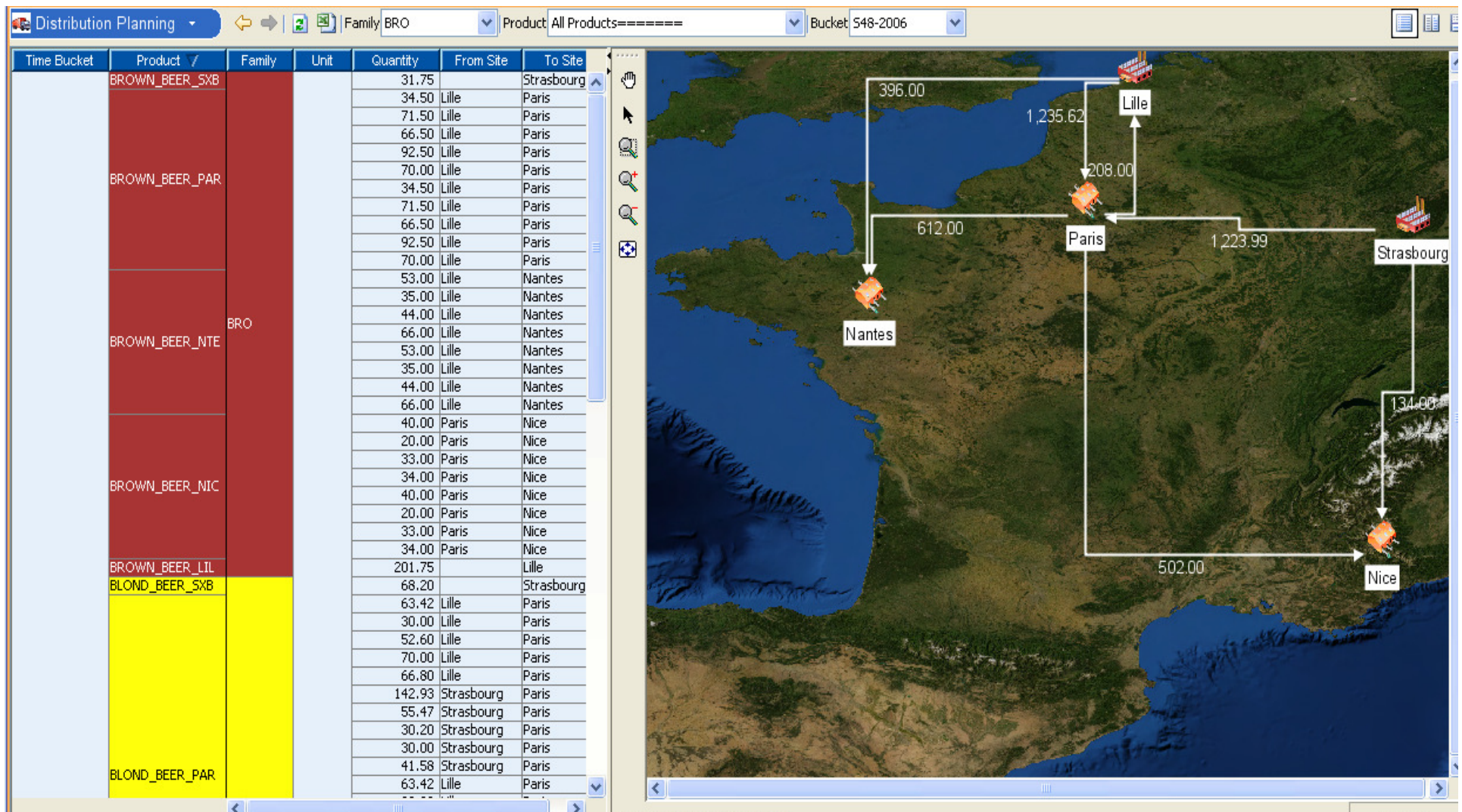
Inside the plant : Network Structure

Capability to configure a model to reflect the current manufacturing network structure at a macro level with only bottleneck resources identified. The gross capacity on the bottleneck resource should be modeled.



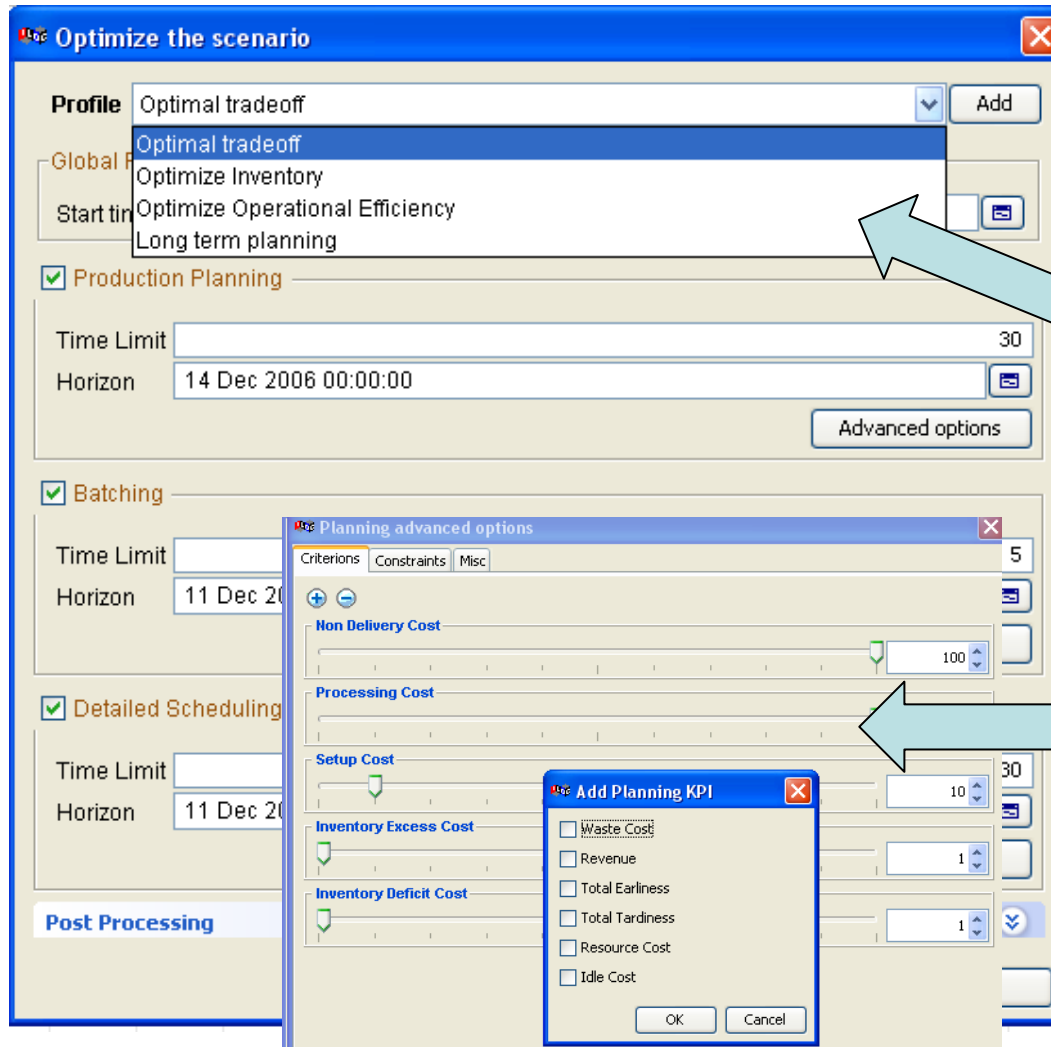
Outside the plant : Network Structure

Capability to configure a model to reflect the current manufacturing network structure at a macro level with only bottleneck resources identified. The gross capacity on the bottleneck resource should be modeled.



Multiple Optimisation Profiles

Generate the supply plans based on forecast, sales orders and inventory requirements.



The different “optimization profiles” can be defined. E

Planners can choose an existing optimization profile or creating a new one.

Each optimization profile defines the goals of the schedule by setting the relative importance of different objectives



Editing Planned Production with Automatic Configuration

The screenshot shows a software interface with a 'Planned Productions' table. A modal dialog titled 'Add a new 'Planned Productions' row' is open. The dialog contains the following fields and options:

- name:** A text input field.
- recipe:** A dropdown menu with 'wm-bio-fat' selected.
- Activity Label:** A dropdown menu with 'wm-bio-fat-milk' selected.
- Mode:** A dropdown menu with 'Primary Resource' selected. A tooltip 'Add new row' is visible over the '+' icon in the background table.
- bucket:** A dropdown menu with '7-Dec' selected.
- quantity:** A text input field with '100' entered.
- Buttons:** 'Reset', 'OK', and 'Cancel' buttons.

name	recipe	bucket	quantity	disp...	firm	start min	end max

Multi-step Recipes:

Automatic configuration of the possible modes function of previous choices



Re-planning: Reducing System Nervousness

Enforce Fulfillment in Next Production Run

- Enforce that next run of planning engine fulfill at least the same percentage of a demand as in the current planning solution
- If the delivery window is larger than the time bucket then the planned delivery may be occur later

Demands								
identifier	name	material	family	quantity	disp...	firm	fulfilment	enforce fulfillment
bio-strawberry-7	Bio.Strawberry 0...	Bio.Strawberry	Bio Fat...	129.00	pl	<input type="checkbox"/>	100%	<input type="checkbox"/>
bio-strawberry-8	Bio.Strawberry 0...	Bio.Strawberry	Bio Fat...	75.00	pl	<input type="checkbox"/>	100%	<input checked="" type="checkbox"/>
bio-strawberry-9	Bio.Strawberry 0...	Bio.Strawberry	Bio Fat...	75.00	pl	<input type="checkbox"/>	61%	<input checked="" type="checkbox"/>
bio-strawberry-10	Bio.Strawberry 1...	Bio.Strawberry	Bio Fat...	47.00	pl	<input type="checkbox"/>	0%	<input type="checkbox"/>
bio-strawberry-11	Bio.Strawberry 1...	Bio.Strawberry	Bio Fat...	10.00	pl	<input type="checkbox"/>	0%	<input type="checkbox"/>
bio-strawberry-12	Bio.Strawberry 1...	Bio.Strawberry	Bio Fat...	120.00	pl	<input type="checkbox"/>	0%	<input type="checkbox"/>
bio-strawberry-13	Bio.Strawberry 1...	Bio.Strawberry	Bio Fat...	10.00	pl	<input type="checkbox"/>	0%	<input type="checkbox"/>



Reducing Re-planning nervousness

- Fix planned **productions** in current planning solution

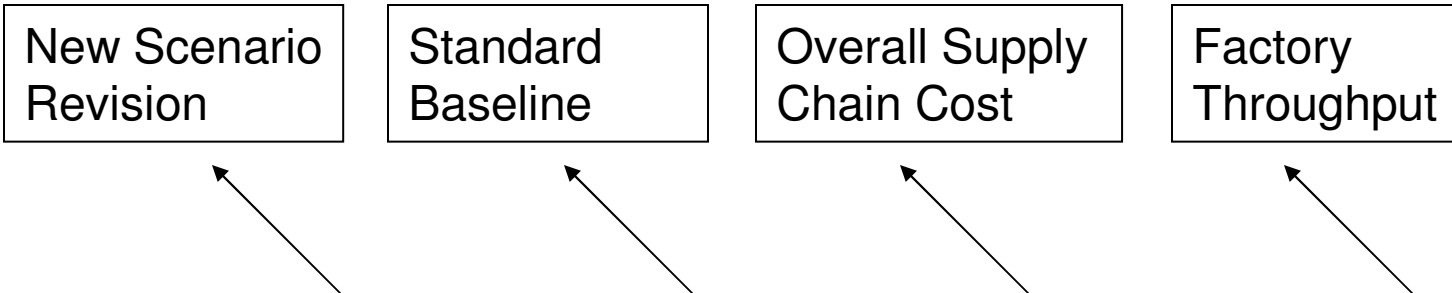
name	recipe	bucket	quantity	disp...	firm	start min	end max
bio-strawberry_1	bio-strawberry	8-Dec	206.00	bl	<input type="checkbox"/>	8 Dec 2006 00:00:00	9 Dec 2006 00:00:00
bio-strawberry_6	bio-strawberry	13-Dec	60.00	bl	<input checked="" type="checkbox"/>	13 Dec 2006 00:00:00	14 Dec 2006 00:00:00
bio-prune_0	bio-prune	7-Dec	102.00	bl	<input checked="" type="checkbox"/>	7 Dec 2006 00:00:00	8 Dec 2006 00:00:00
bio-prune_1	bio-prune	8-Dec	174.00	bl	<input type="checkbox"/>	8 Dec 2006 00:00:00	9 Dec 2006 00:00:00
bio-prune_6	bio-prune	13-Dec	71.00	bl	<input type="checkbox"/>	13 Dec 2006 00:00:00	14 Dec 2006 00:00:00

- Fix planned **deliveries** in current planning solution

name	demand	bucket	quantity	disp...	firm	start min	end max
Bio.Kiwi Cereals 1...	Bio.Kiwi Cereals 12/07	7-Dec	99.00	pl	<input type="checkbox"/>	7 Dec 2006 00:00:00	8 Dec 2006 00:00:00
Bio.Kiwi Cereals 1...	Bio.Kiwi Cereals 12/08	8-Dec	141.00	pl	<input checked="" type="checkbox"/>	8 Dec 2006 00:00:00	9 Dec 2006 00:00:00
Bio.Kiwi Cereals 1...	Bio.Kiwi Cereals 12/09	9-Dec	84.00	pl	<input type="checkbox"/>	9 Dec 2006 00:00:00	10 Dec 2006 00:00:00
Bio.Kiwi Cereals 1...	Bio.Kiwi Cereals 12/10	10-Dec	122.00	pl	<input checked="" type="checkbox"/>	10 Dec 2006 00:00:00...	11 Dec 2006 00:00:00
Bio.Kiwi Cereals 1...	Bio.Kiwi Cereals 12/12	12-Dec	116.00	pl	<input type="checkbox"/>	12 Dec 2006 00:00:00...	13 Dec 2006 00:00:00



KPI Scenario Comparisons

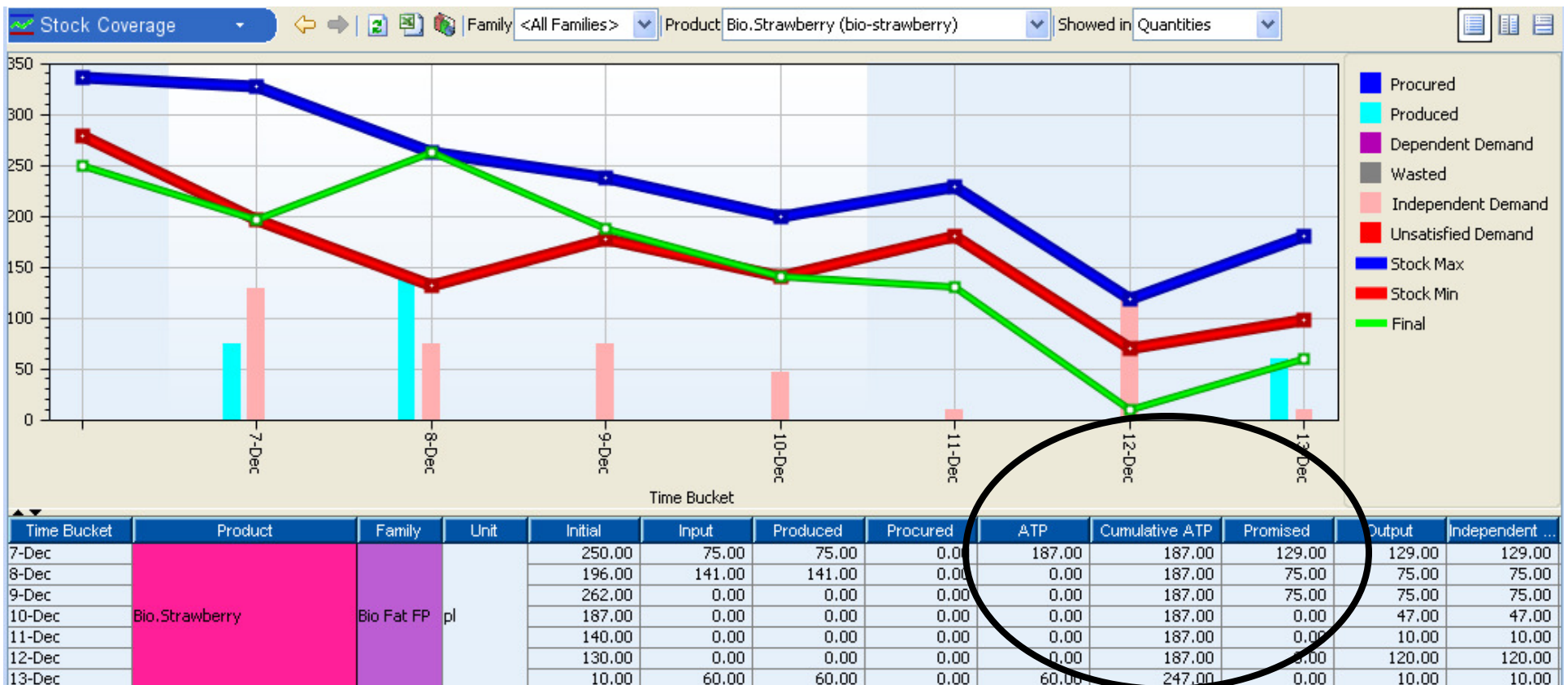


KPI Comparison Panel				
KPIs	Initial	Standard	SupplyChain	Factory
Inventory Excess (t)	1,138.65	513.81	453.78	579.74
Inventory Deficit (t)	22,021.54	17,768.21	16,049.80	19,003.19
Daily Inventory Excess Incidents	60.00	35.00	32.00	41.00
Daily Inventory Deficit Incidents	195.00	179.00	170.00	177.00
Operational Efficiency (%)	62.92	63.18	63.28	63.72
Operational Utilization (%)	73.91	86.48	90.75	83.92
Average Cycle Time (h)	50.71	45.55	41.10	47.31
Total Cleaning Time (h)	134.65	178.65	192.92	164.65
Total Setup Time (h)	0.00	0.00	0.00	0.00
Average Compactness (%)	99.87	98.64	94.93	97.48
White Mass Waste Cost (\$)	0.00	0.00	0.00	0.00
Fruit Change Waste Cost (\$)	0.00	0.00	0.00	0.00
Packaging Change Waste Cost (\$)	0.00	0.00	0.00	0.00
Max Direct Labor (people)	0.00	0.00	0.00	0.00
Manpower (man.hours)	0.00	0.00	0.00	0.00



Available-To-Promise

- Without changing the planning solution we can promise 187 pallets Dec 7th



Capable-To-Promise

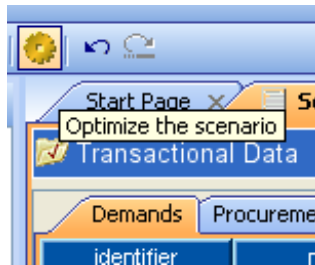
- Could we produce more bio-strawberry on December 7th with a different trade-off?

The screenshot shows the 'Add a new Demands row' dialog box with the following fields:

identifier	3235ea71-3d0f-11dd-ab35-0015c5b1e774
name	CTP
material	Bio.Strawberry
quantity	1000
delivery date min	7-Dec
delivery date max	7-Dec
non delivery unit cost	Highest non-delivey cost
	100
	4.0
unit price	0.0

1000 achievable ?

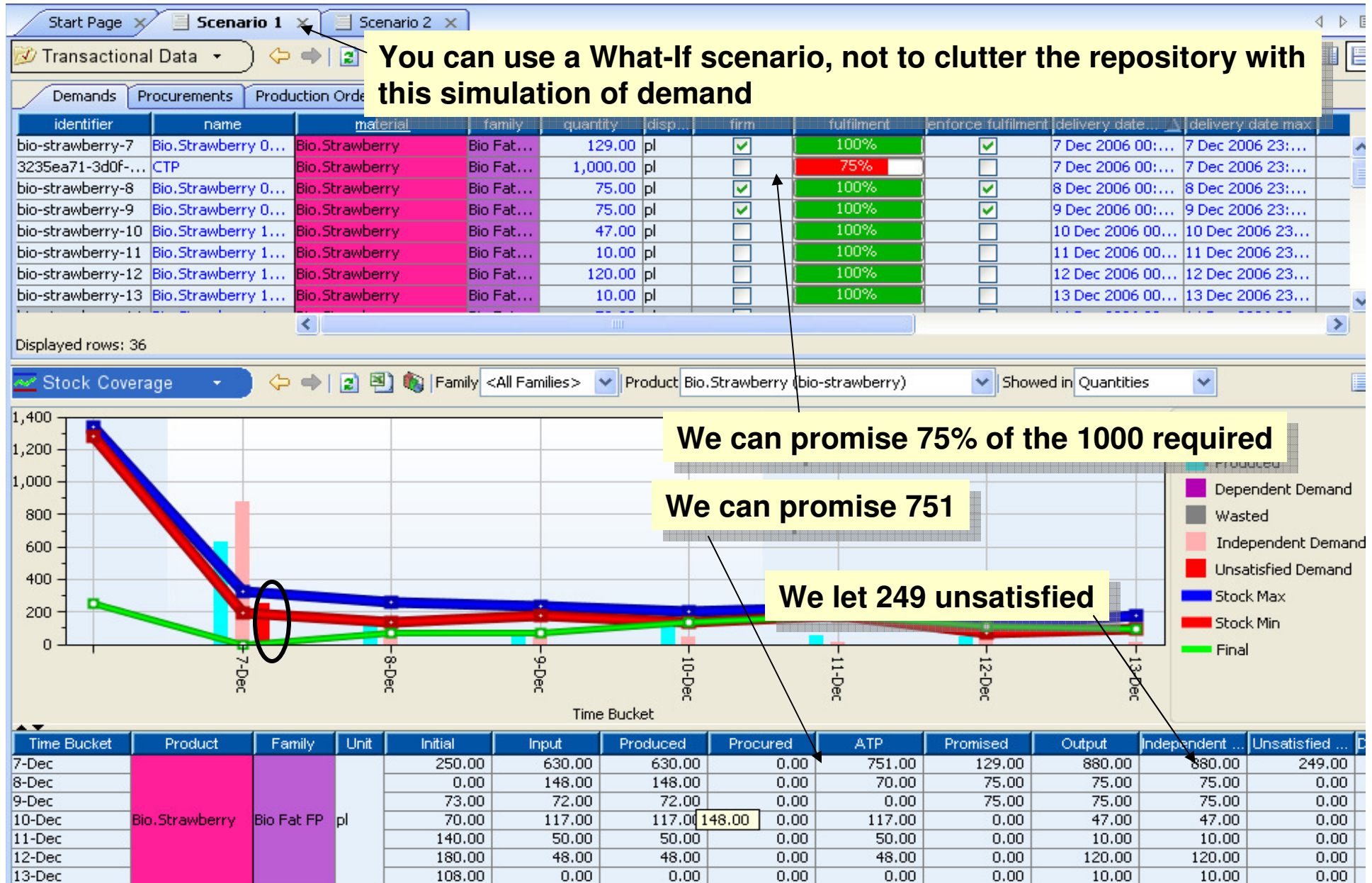
100



Prioritize the customers using non-delivery costs and re-optimize



Capable-To-Promise



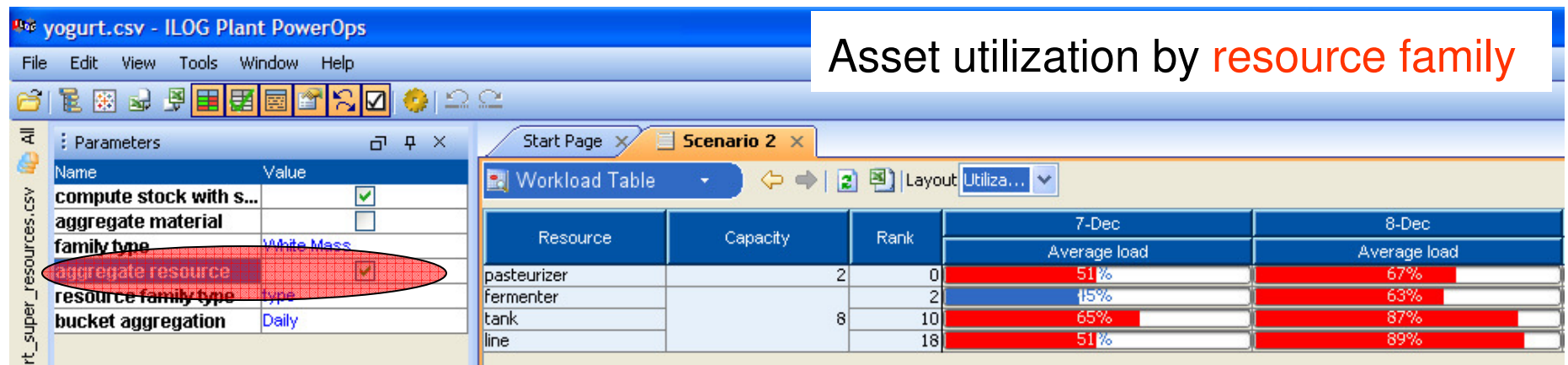
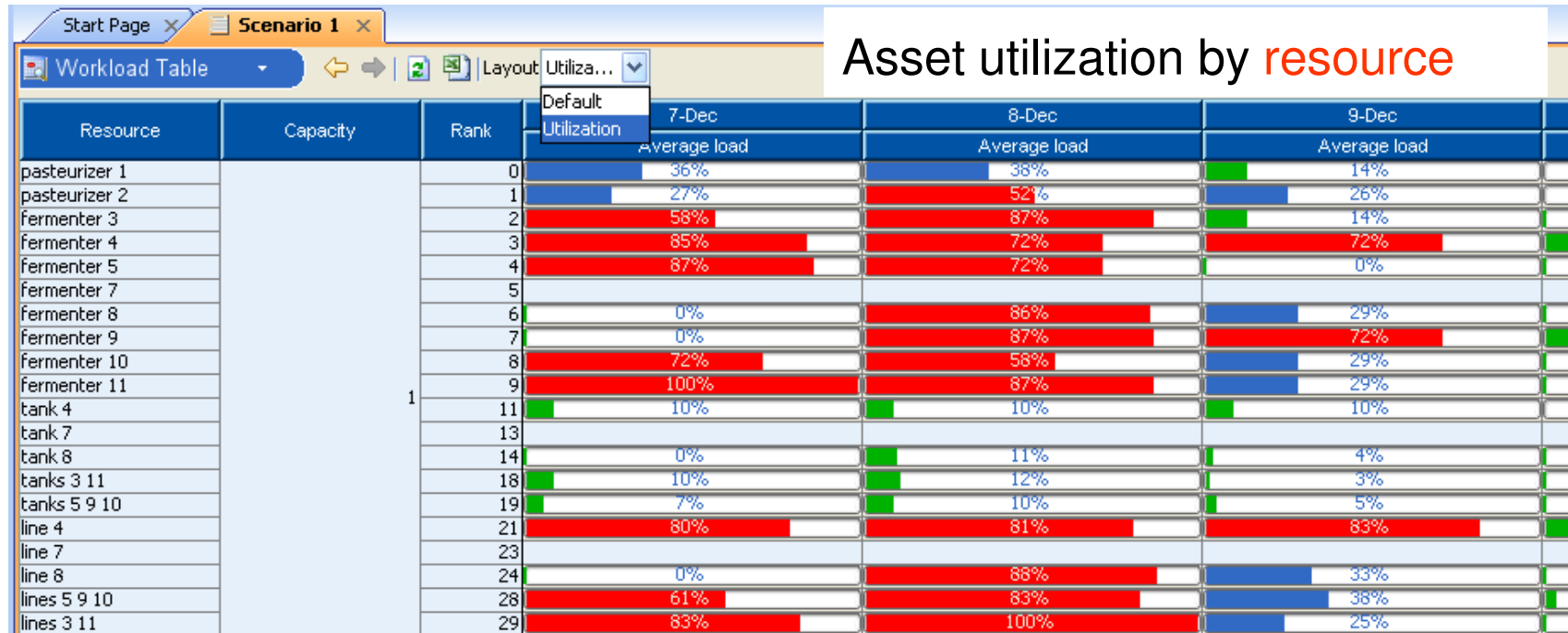
Profitable-To-Promise

- Should we meet this customer's requirements?
- How profitable is this order?

The screenshot displays the IBM Planning Analytics interface. In the background, a 'Demands' table is visible with columns for 'identifier', 'firm', and 'date'. The table lists items like 'bio-strawberry-7' through 'bio-strawberry-17'. Overlaid on this is a dialog box titled 'Add a new 'Demands' row'. This dialog contains fields for 'identifier' (d5e1e842-3d1b-11dd-ab35-0015c5b1e774), 'name' (PTP), 'material' (Bio.Strawberry), 'quantity' (1000), 'delivery date min' (7-Dec), 'delivery date max' (7-Dec), 'non delivery unit cost' (Highest non-delivey cost), and 'unit price' (100.0). The 'unit price' field is circled in black. To the right, another dialog box titled 'Planning advanced options' is open, showing various cost and penalty settings such as 'Revenue', 'Non Delivery Cost', 'Processing Cost', 'Setup Cost', 'Total Earliness', 'Total Tardiness', 'Inventory Excess Cost', 'Inventory Deficit Cost', and 'Resource Cost'. An arrow points from the 'unit price' field in the first dialog to the 'Revenue' field in the second dialog.



Asset Utilization



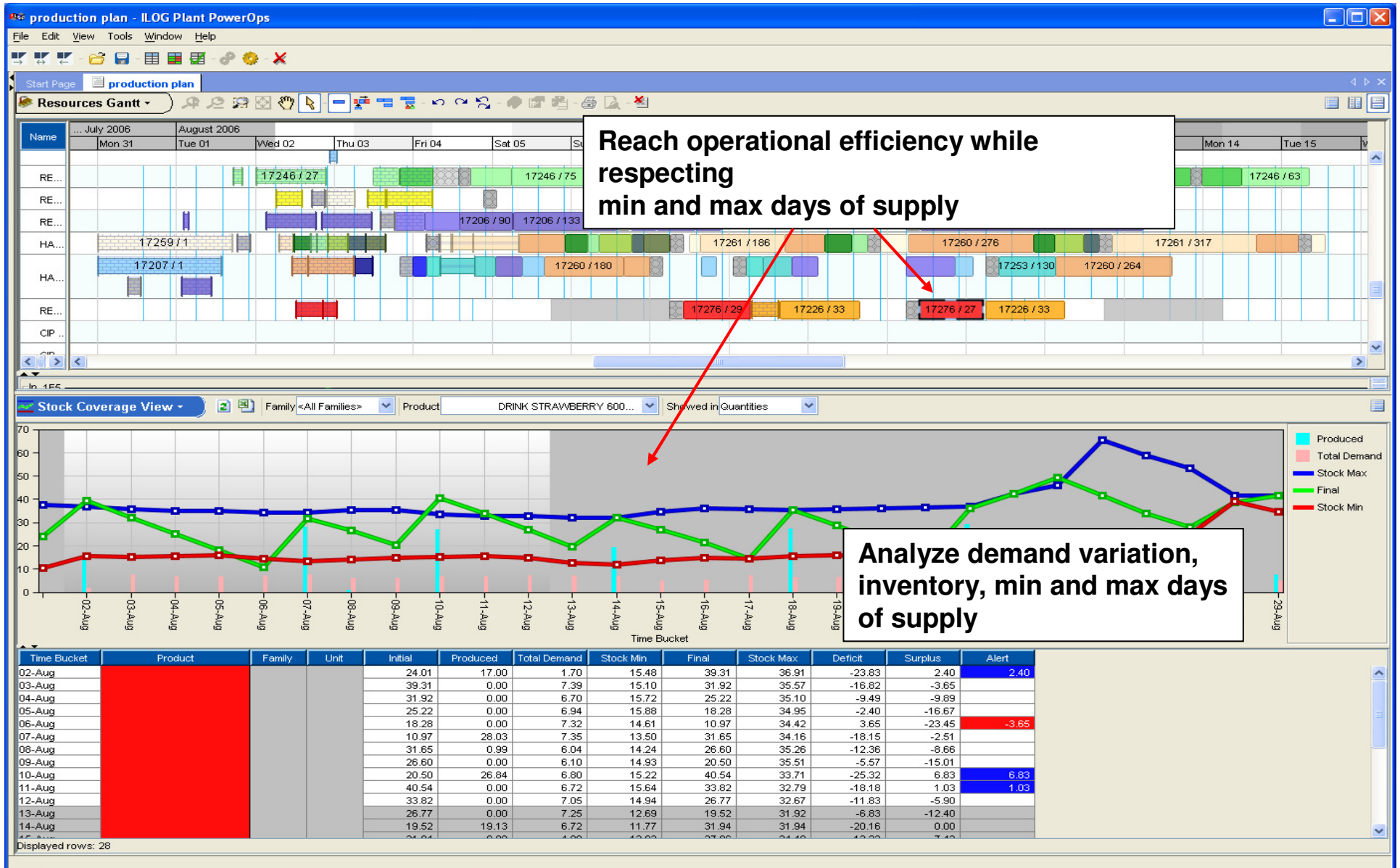
Asset utilization

- Detailed workload table including total changeover time, total productive time etc. by resource or by resource family

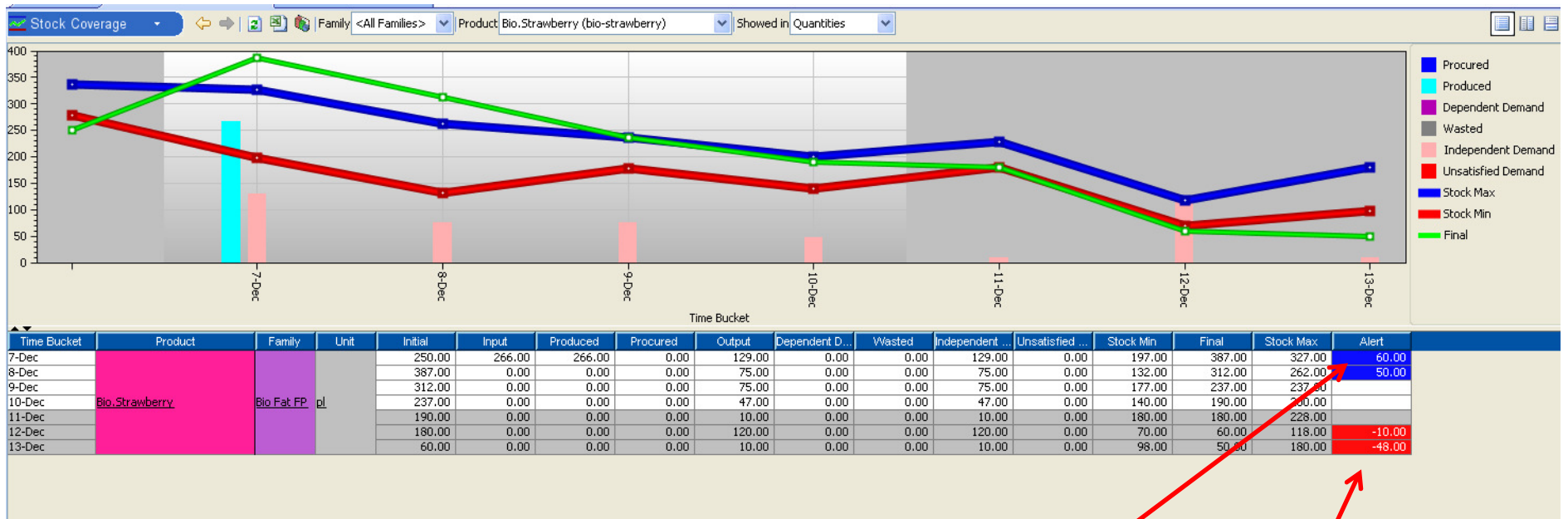
Resource	Capacity	Rank	7-Dec							8-Dec						
			Availab...	Total s...	Total pr...	Total N...	Amount...	Free Ti...	Averag...	Availab...	Total s...	Total pr...	Total N...	Amount...	Free Ti...	Averag...
pasteurizer 1		0	1 day	0	8 hrs, ...	0	0	15 hrs,...	36%	1 day	0	9 hrs, ...	0	0	14 hrs,...	33%
pasteurizer 2		1	1 day	0	6 hrs, ...	0	0	17 hrs,...	27%	1 day	0	12 hrs,...	0	0	11 hrs,...	52%
fermenter 3		2	1 day	0	14 hrs	0	0	10 hrs	58%	1 day	0	21 hrs	0	0	3 hrs	87%
fermenter 4		3	1 day	0	20 hrs,...	0	0	3 hrs, ...	85%	1 day	0	17 hrs,...	0	0	6 hrs, ...	72%
fermenter 5		4	1 day	0	21 hrs	0	0	3 hrs	87%	1 day	0	17 hrs,...	0	0	6 hrs, ...	72%
fermenter 7		5	0	0	0	0	0	0	0	0	0	0	0	0	0	
fermenter 8		6	1 day	0	0	0	0	1 day	0%	1 day	0	20 hrs,...	0	0	3 hrs, ...	86%
fermenter 9		7	1 day	0	0	0	0	1 day	0%	1 day	0	21 hrs	0	0	3 hrs	87%
fermenter 10		8	1 day	0	17 hrs,...	0	0	6 hrs, ...	72%	1 day	0	14 hrs	0	0	10 hrs	58%
fermenter 11		9	1 day	0	1 day	0	0	0	100%	1 day	0	21 hrs	0	0	3 hrs	87%
tank 4		11	1 day	0	2 hrs, ...	0	0	21 hrs,...	10%	1 day	0	2 hrs, ...	0	0	21 hrs,...	10%
tank 7		13	0	0	0	0	0	0	0	0	0	0	0	0	0	
tank 8		14	1 day	0	0	0	0	1 day	0%	1 day	0	2 hrs, ...	0	0	21 hrs,...	11%
tanks 3 11		18	2 days	0	5 hrs, ...	0	0	1 day, ...	10%	2 days	0	6 hrs, ...	0	0	1 day, ...	12%
tanks 5 9 10		19	3 days	0	5 hrs, ...	0	0	2 days...	7%	3 days	0	7 hrs, ...	0	0	2 days...	10%
line 4		21	1 day	0	19 hrs,...	0	289	4 hrs, ...	80%	1 day	0	19 hrs,...	0	294	4 hrs, ...	81%
line 7		23	0	0	0	0	0	0	0	0	0	0	0	0	0	
line 8		24	1 day	0	0	0	0	1 day	0%	1 day	0	21 hrs,...	0	318.667	2 hrs, ...	88%
lines 5 9 10		28	3 days	0	1 day, ...	0	660	1 day, ...	61%	3 days	0	2 days...	0	900	12 hrs	83%
lines 3 11		29	2 days	0	1 day, ...	0	600	8 hrs	83%	2 days	0	2 days	0	720	0	100%



Integrated Planning and Scheduling



Inventory alerts in PPO



Inventory **excess** with respect to **max** days of supply

Inventory **deficit** with respect to **min** days of supply



Stock Summary View

Summary of inventory levels for intermediates and finished goods expressed in quantity and days of supply

Product	Family	Unit	Id.	7-Dec					8-Dec					9-Dec													
				Initial	Output	Input	Unsatis...	Final	Alert	Initial	Output	Input	Unsatis...	Final	Alert	Initial	Output	Input	Unsatis...	Final	Alert						
Bio-Strawberry	Bio Fat FP		bio-strawberry	250.00	129.00	266.00	0.00	387.00		60.00	387.00	75.00	0.00	0.00	312.00	50.00	312.00	75.00	0.00	0.00	237.00		237.00	47.00	0.00		
Bio-Prune			bio-prune	250.00	92.00	219.25	0.00	377.25		377.25	70.00	75.25	0.00	382.50		382.50	98.00	0.00	0.00	0.00	284.50		284.50	99.00	0.00		
Bio-Kiwi Cereals	Bio Sov FP		bio-kiwi-cereals	250.00	99.00	0.00	0.00	151.00		-196.00	151.00	141.00	41.25	0.00	51.25	-154.75	51.25	84.00	300.00	0.00	267.25		267.25	122.00	0.00		
Bio-Muesli			bio-muesli	250.00	112.00	0.00	0.00	138.00		-308.00	138.00	154.00	326.00	0.00	310.00		310.00	169.00	17.25	0.00	158.25		-329.75	158.25	123.00	343.00	
Bio-Soy Red Fruits	Bio Sov FP		bio-soy-red-fruits	250.00	73.00	0.00	0.00	177.00		-25.00	177.00	74.00	191.92	0.00	294.92		294.92	71.00	126.75	0.00	350.67		350.67	57.00	0.00		
Bio-Soy Natural			bio-soy-natural	250.00	167.00	255.00	0.00	338.00		338.00	117.00	45.00	0.00	266.00		-24.00	266.00	96.00	165.00	0.00	335.00		335.00	114.00	60.00		
Bio-Skim Kiwi	Bio Skim FP		bio-skim-kiwi	250.00	57.00	0.00	0.00	193.00			193.00	29.00	129.00	0.00	293.00		293.00	50.00	0.00	0.00	243.00		243.00	75.00	0.00		
Bio-Skim Prune			bio-skim-prune	250.00	140.00	250.75	0.00	360.75		360.75	106.00	93.67	0.00	348.42		348.42	58.00	139.75	0.00	0.00	430.17		430.17	101.00	0.00		
Light-Peach Chunk	Light Chunk		light-peach-chunk	250.00	120.00	0.00	0.00	130.00		-262.00	130.00	149.00	339.50	0.00	320.50		-31.50	320.50	116.00	0.00	204.50		-162.50	204.50	127.00	339.00	
Light-Strawberry			light-strawberry-chunk	250.00	56.00	0.00	0.00	194.00		-23.00	194.00	29.00	0.00	0.00	165.00		-61.00	165.00	107.00	143.00	0.00	201.00		201.00	81.00	0.00	
Light-Limon Chunk	Light Sweet		light-limon-chunk	250.00	89.00	0.00	0.00	161.00			161.00	0.00	0.00	0.00	161.00		-40.00	161.00	0.00	131.00	0.00	292.00		292.00	71.00	0.00	
Light-Pineapple			light-pineapple-chunk	250.00	14.00	0.00	0.00	236.00		31.00	236.00	16.00	0.00	0.00	220.00			220.00	40.00	0.00	180.00		180.00	72.00	0.00		
Light-Melon Chunk	Light Sweet		light-melon-chunk	250.00	128.00	0.00	0.00	122.00		-146.00	122.00	151.00	189.00	0.00	160.00		-99.00	160.00	117.00	81.50	0.00	124.50		-111.50	124.50	0.00	0.00
Light-Nat. Sweet			light-natural	300.00	148.00	201.75	0.00	353.75		353.75	179.00	141.25	0.00	316.00		316.00	80.00	0.00	0.00	0.00	236.00		236.00	73.00	0.00		
Light-Peach	Light Sweet		light-peach	250.00	53.00	8.00	0.00	205.00			205.00	36.00	0.00	0.00	169.00			169.00	43.00	0.00	126.00		126.00	27.00	0.00		
Light-Strawberry			light-strawberry	250.00	90.00	266.00	0.00	426.00		-17.00	426.00	165.00	0.00	0.00	261.00		-17.00	261.00	164.00	294.50	0.00	391.50		48.50	391.50	114.00	0.00
WM-BioSoy	Bio Sov WM		wm-bio-soy	0.00	127.50	150.00	0.00	22.50		22.50	118.46	100.00	0.00	4.04		4.04	145.88	172.50	0.00	30.67		30.67	30.00	0.00			
WM-BioSkim	Bio Skim WM		wm-bio-skim	0.00	125.38	147.25	0.00	21.87		21.87	111.33	100.00	0.00	10.54		10.54	69.88	60.00	0.00	0.67		0.67	0.00	0.00			
WM-BioFat	Bio Fat WM		wm-bio-fat	0.00	242.63	280.25	0.00	37.63		37.63	221.25	162.25	0.00	-21.37		-21.37	158.62	150.00	0.00	-30.00		-30.00	171.63	171.63			
WM-LightChunk	Light Chunk		wm-light-chunk	0.00	0.00	0.00	0.00	0.00		0.00	264.25	305.00	0.00	40.75		40.75	177.75	137.00	0.00	0.00		0.00	169.75	169.75			
WM-LightSweet	Light Sweet		wm-light-sweet	0.00	237.88	254.25	0.00	16.38		16.38	70.63	54.25	0.00	0.00		0.00	147.25	147.25	0.00	0.00		0.00	0.00	0.00			
Cow Milk	Raw		milk	10,000.00	711.75	0.00	0.00	9,288.25		9,288.25	681.50	0.00	0.00	8,606.75		8,606.75	404.25	0.00	0.00	8,202.50		8,202.50	341.38	0.00			
Soy Milk	Milk		soy-milk	3,000.00	150.00	0.00	0.00	2,850.00		2,850.00	130.00	0.00	0.00	2,720.00		2,720.00	142.50	0.00	0.00	2,577.50		2,577.50	0.00	0.00			

Product	Family	Unit	Id.	7-Dec					8-Dec					9-Dec												
				Initial	Output	Input	Unsatis...	Final	Alert	Initial	Output	Input	Unsatis...	Final	Alert	Initial	Output	Input	Unsatis...	Final	Alert					
Bio-Strawberry	Bio Fat FP		bio-strawberry	2.61 d	129.00	266.00	0.00	7.00 d		2.00 d	7.00 d	75.00	0.00	0.00	6.00 d		1.00 d	6.00 d	75.00	0.00	5.00 d		5.00 d	47.00	0.00	
Bio-Prune			bio-prune	2.90 d	92.00	219.25	0.00	4.24 d		4.24 d	70.00	75.25	0.00	4.26 d		4.26 d	98.00	0.00	0.00	0.00	3.26 d		3.26 d	99.00	0.00	
Bio-Kiwi Cereals	Bio Sov FP		bio-kiwi-cereals	2.12 d	99.00	0.00	0.00	1.12 d		-1.88 d	1.12 d	141.00	41.25	0.00	0.61 d		-2.39 d	0.61 d	84.00	300.00	0.00	4.30 d		4.30 d	122.00	0.00
Bio-Muesli			bio-muesli	1.90 d	112.00	0.00	0.00	0.90 d		-2.10 d	0.90 d	154.00	326.00	0.00	3.05 d		3.05 d	169.00	17.25	0.00	2.10 d		-0.90 d	2.10 d	123.00	0.00
Bio-Soy Red Fruits	Bio Sov FP		bio-soy-red-fruits	3.56 d	73.00	0.00	0.00	2.56 d		-0.44 d	2.56 d	74.00	191.92	0.00	4.55 d		4.55 d	71.00	126.75	0.00	4.68 d		4.68 d	57.00	0.00	
Bio-Soy Natural			bio-soy-natural	1.71 d	167.00	255.00	0.00	3.14 d		3.14 d	117.00	45.00	0.00	2.70 d		-0.30 d	2.70 d	96.00	165.00	0.00	4.18 d		4.18 d	114.00	0.00	
Bio-Skim Kiwi	Bio Skim FP		bio-skim-kiwi	5.23 d	57.00	0.00	0.00	4.23 d			4.23 d	29.00	129.00	0.00	6.00 d		1.00 d	6.00 d	50.00	0.00	5.00 d		5.00 d	75.00	0.00	
Bio-Skim Prune			bio-skim-prune	2.07 d	140.00	250.75	0.00	3.99 d		3.99 d	106.00	93.67	0.00	3.83 d		3.83 d	58.00	139.75	0.00	4.34 d		4.34 d	101.00	0.00		
Light-Peach Chunk	Light Chunk		light-peach-chunk	1.87 d	120.00	0.00	0.00	0.87 d		-2.13 d	0.87 d	149.00	339.50	0.00	2.71 d		-0.29 d	2.71 d	116.00	0.00	1.71 d		-1.29 d	1.71 d	127.00	0.00
Light-Strawberry			light-strawberry-chunk	3.72 d	56.00	0.00	0.00	2.72 d		-0.28 d	2.72 d	29.00	0.00	0.00	1.72 d		-1.28 d	1.72 d	107.00	143.00	0.00	4.07 d		4.07 d	81.00	0.00
Light-Limon Chunk	Light Sweet		light-limon-chunk	4.69 d	89.00	0.00	0.00	3.69 d			3.69 d	0.00	0.00	0.00	2.69 d		-0.31 d	2.69 d	0.00	131.00	0.00	4.00 d		4.00 d	71.00	0.00
Light-Pineapple			light-pineapple-chunk	6.78 d	14.00	0.00	0.00	5.78 d		0.78 d	5.78 d	16.00	0.00	0.00	4.78 d		4.78 d	40.00	0.00	0.00	3.78 d		3.78 d	72.00	0.00	
Light-Melon Chunk	Light Sweet		light-melon-chunk	1.81 d	128.00	0.00	0.00	0.81 d		-2.19 d	0.81 d	151.00	189.00	0.00	2.30 d		-0.70 d	2.30 d	117.00	81.50	0.00	1.88 d		-1.12 d	1.88 d	0.00
Light-Nat. Sweet			light-natural	1.85 d	148.00	201.75	0.00	3.24 d		3.24 d	179.00	141.25	0.00	4.00 d		4.00 d	80.00	0.00	0.00	0.00	3.00 d		3.00 d	73.00	0.00	
Light-Peach	Light Sweet		light-peach	5.91 d	53.00	8.00	0.00	5.00 d			5.00 d	36.00	0.00	0.00	4.00 d		4.00 d	43.00	0.00	3.00 d		3.00 d	27.00	0.00		
Light-Strawberry			light-strawberry	1.97 d	90.00	266.00	0.00	2.85 d		-0.15 d	2.85 d	165.00	0.00	0.00	1.85 d		-1.15 d	1.85 d	164.00	294.50	0.00	5.28 d		0.28 d	5.28 d	114.00
WM-BioSoy	Bio Sov WM		wm-bio-soy	0.00 d	127.50	150.00	0.00	0.00 d		0.00 d	118.46	100.00	0.00	0.00 d		0.00 d	145.88	172.50	0.00	0.00 d		0.00 d	30.00	0.00		
WM-BioSkim	Bio Skim WM		wm-bio-skim	0.00 d	125.38	147.25	0.00	0.00 d		0.00 d	111.33	100.00	0.00	0.00 d		0.00 d	69.88	60.00	0.00	0.00 d		0.00 d	0.00	0.00		
WM-BioFat	Bio Fat WM		wm-bio-fat	0.00 d	242.63	280.25	0.00	0.00 d		0.00 d	221.25	162.25	0.00	0.00 d		0.00 d	158.62	150.00	0.00	0.00 d		0.00 d	171.63	171.63		



Conclusion: Benefits

- Reduce waste, work-in-process inventory and cycle time
- Increase throughput via improved resource utilization
- Generate realistic schedules by taking into accounts true manufacturing constraints
- Improve the synchronization between intermediate products and finished goods
- Align manufacturing execution with demand sensing
- Reduce planning and scheduling cycle time
- Improve production smoothing by generating plans with stable production frequency and low production variability
- Quickly align manufacturing strategies to changing market conditions

धन्यवाद

Hindi

謝謝你

Traditional
Chinese

cảm ơn bạn

Vietnamese

спасибо

Russian

Gracias

Spanish

Thank You

English

شكرا لك

Arabic

Obrigado

Brazilian Portuguese

Grazie

Italian

Merci

French

Danke

German

谢谢你

Simplified
Chinese

ありがとうございました

Japanese

고맙습니다

Korean

