



BLUE TITAN AND DATAPOWER OFFER JOINT, NETWORK-BASED SOLUTION FOR ENTERPRISE-CLASS, SERVICE-ORIENTED ARCHITECTURES

First Enterprise SOA Fabric Integrated with First XML Web Services Network Device; Solution Offers Enterprise Architects Advanced Security, Control and Scalability

CAMBRIDGE, Mass.--February 17th, 2003-- Blue Titan Software, Inc. and DataPower Technology, Inc. today announced a joint solution for companies building out service-oriented architectures that enables them to secure and control current service-based applications while providing a best-in-class shared infrastructure for scaling to an enterprise-class SOA.

This first-of-its-kind solution combines Blue Titan Network Director™, with the hardware-based DataPower XS40 XML Security Gateway™ – enabling enterprise architects to establish a flexible, pragmatic architecture capable of unifying Web services projects without stalling ongoing development. It also ensures that the solutions deployed today will effectively scale to meet a future enterprise-wide service-oriented architecture (SOA).

Today, Blue Titan Network Director and DataPower XS40 are fully interoperable as an integrated joint solution. This summer, the products' Web service-based management interfaces will be fully integrated; and a single, fully integrated device is planned for the end of 2004. The joint solution has already been deployed at one Global 50 company, and is scheduled for deployment at several Fortune 500 companies.

"The partnership between Blue Titan and DataPower makes it easier for companies to roll out the required control and security infrastructure needed to realize an SOA," said Tom Rhinelander, analyst with New Rowley Group. "And importantly, the partners allow companies to invest in and implement solutions incrementally and according to business - not vendor or IT -- needs."

Companies aggressively adopting XML and Web services technologies for application development and integration face short-term security and application performance challenges created when exchanging data over open protocols such as SOAP, XML and HTTP, as well as issues associated with deploying solutions that will grow with the increasing demands of a future SOA.

This joint solution combines the Blue Titan Network Director and DataPower XS40 XML Security Gateway into a single holistic SOAP networking solution that can be shared by services and applications across the enterprise. Network Director's Web service command and control infrastructure is provided in tandem with the DataPower XS40s high-speed XML Web service security processing capabilities to offer wire-speed Web service security and policy-directed control for distributed Enterprise SOAs.

“The broad adoption of XML and Web services evidences the fundamental change in how data, applications and business processes are accessed, shared, integrated and reused,” said Frank Martinez, CTO and Chairman of Blue Titan. “Blue Titan and DataPower together provide a transition from contemporary, monolithic IT infrastructures to emerging loosely coupled, XML-aware networks, allowing Enterprise Architects to leverage existing IT constructs and incrementally scale out with network requirements.”

“Blue Titan and DataPower provide distinct but complementary areas of technology expertise,” said Eugene Kuznetsov, CTO and Chairman of DataPower. “DataPower’s leadership position has enabled us to pursue our open ‘integration for management’ strategy. Instead of shoe-horning Web services control and management functions into DataPower XS40 or XML security functions in Blue Titan Network Director, we chose to partner.”

About Blue Titan Software, Inc.

Blue Titan is the only company dedicated to address the unique requirements of building, controlling and managing an SOA Fabric within distributed enterprises. The company has customer relationships with Fortune 500 companies, including Sony, Pfizer, PriceWaterhouseCoopers, Forbes and others. The company also maintains strategic partnerships with major software developers, system integrators and value-added resellers. Based in San Francisco, Blue Titan was founded in 2001 by a seasoned management team and Draper Fisher Jurvetson.

About DataPower

DataPower provides enterprises with intelligent XML-Aware network infrastructure to ensure unparalleled performance, security and manageability of next-generation applications and XML Web Services. DataPower’s patented XML Generation Three (XG3™) technology powers the industry’s first wire-speed XML-aware networking devices that provide immediate return on technology investments while streamlining application deployments. Founded in 1999, DataPower is privately held and based in Cambridge, MA. For more information about DataPower Technology, please contact 617-864-0455 or visit www.datapower.com