



IBM Rational Software Conference 2009  
As Real as It Gets!



# IBM Rational Software Conference 2009

## Enterprise Modernization

*Lowering the cost of multi-platform  
application development and delivery*

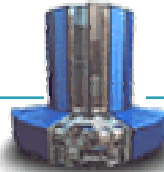
**Hayden Lindsey**  
Vice President & Distinguished Engineer  
Enterprise Modernization, Modeling, Construction and Compilers  
[hlindsey@us.ibm.com](mailto:hlindsey@us.ibm.com)

**Rational.** software

# Change is the new norm



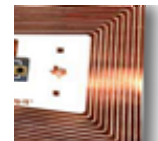
There are **1 billion** camera phones in use today



*IBM Sequoia Super Computer...*  
It would take the **entire population of the earth**, about six billion, each of us working a handheld calculator at the rate of one second per calculation, **more than 320 years** to do what Sequoia can do in one day.

**“8 of 10 CEOs see significant change ahead”**  
- 2008 IBM CEO Survey

The **internet of people** is over one billion strong. The **internet of things** is almost one trillion.



By 2010, there will be **30 billion** RFID tags in circulation

Soon there will be over **2 billion** people on the web



China sends more text messages in a **week** than the U.S. does in 1 year



# Change can be ~~very disruptive~~ an opportunity

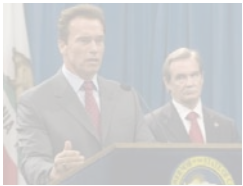
IT skills shortage reaches highest level in 10 years

All software systems crashed due to software bug when F-22 flew over international dateline



50% of outsourced projects are expected to under perform

*“The gap between expected change and the ability to manage it has almost tripled since 2006.”*  
 – 2008 IBM CEO study



COBOL thwarts California's “Governator”

North Carolina Jobless Claims Crash State's Web Site



Ohio election web site shut down after being hacked



View fashion shows and collections on your iPhone



Malta is building a smart grid to link the power and water systems



Mobile phone provider “3” launches new handset to allow users to make free calls via Skype



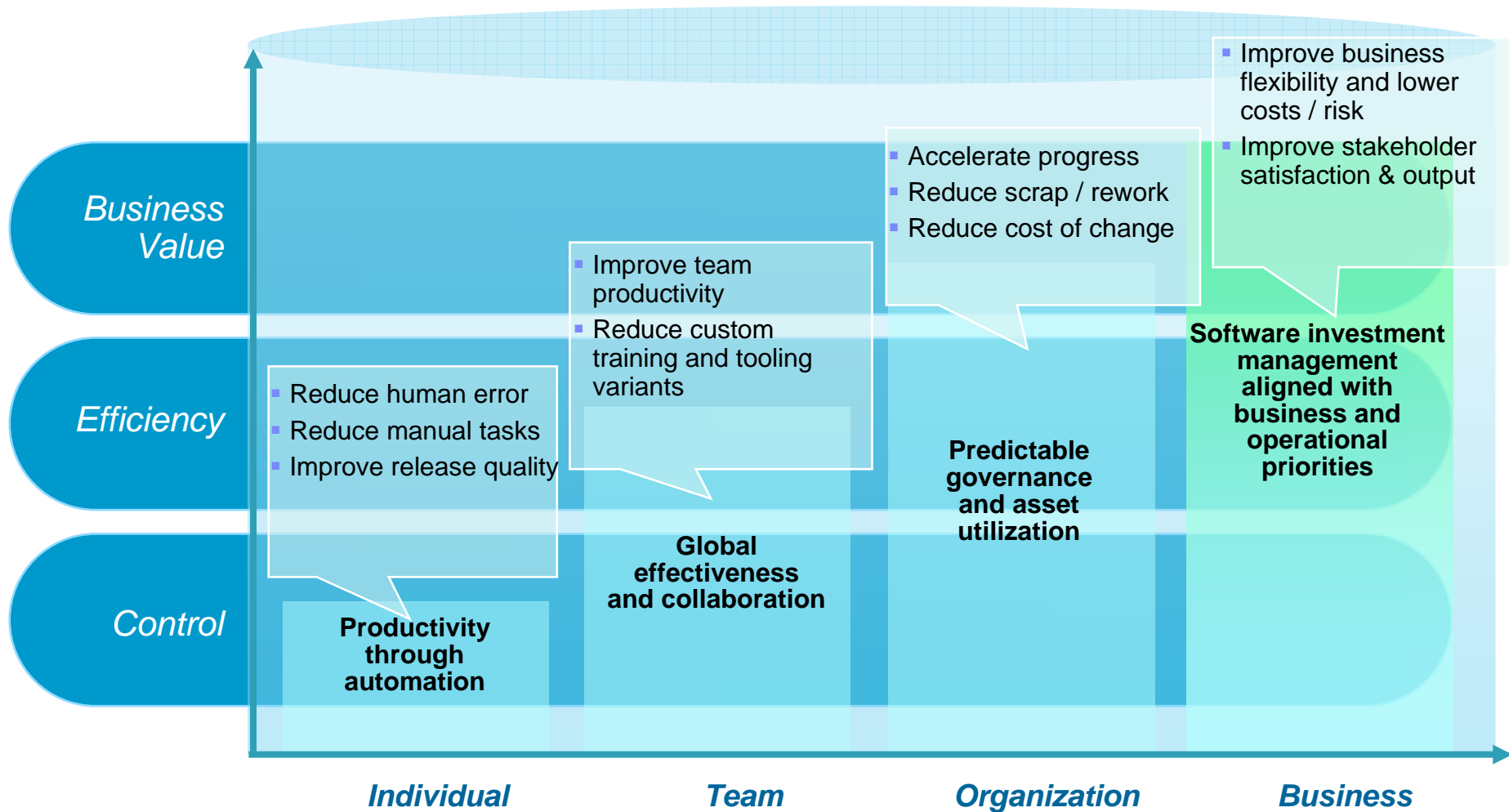
# Is your IT infrastructure flexible enough?



*“The message for IT is clear; business needs and expects greater agility from IT. A new approach to IT delivery models and sourcing options is required that allows IT organizations to be more responsive to the needs of the business.”*

*– Gartner, October 14, 2008, “Changing the Cost Structure of IT Will Become a Business Imperative for Most CIOs”*

# Treat software development as a strategic business process



# Rational solutions can help in 3 domains

## Enterprise Modernization



## IT Business Transformation



## Complex / Embedded Systems



- **Enterprise Modernization** – harness the same power and flexibility for all types of applications, no matter what platform they are deployed on
- **IT Business Transformation** – align your IT infrastructure with your business strategy and vision to innovate new business strategies and meet long term objectives
- **Complex/Embedded Systems** – deliver innovative software for your products, while integrating across mechanical, electronic, and software domains

# Key modernization challenges for IT organizations



*We don't understand the effort, risk and impact of modernizing our legacy software portfolio"*



*"Our skills gap just seems to keep growing. How do we stay current with all the language and technology changes?"*



*Our architecture has evolved to be too complex and convoluted— we need to be flexible and agile."*



*"Our development teams working on different platforms are struggling to communicate. How do we collaborate in the context of our work?"*

## **Application Challenges**

- Lost application knowledge
- Architectural complexity
- Poor quality and performance
- Regulatory and compliance risks
- Higher costs

## **People Challenges**

- Skills lock-in
- Plethora of new technologies
- Unattractive, low productivity tools
- Steep learning curve due to platform/language-unique tools

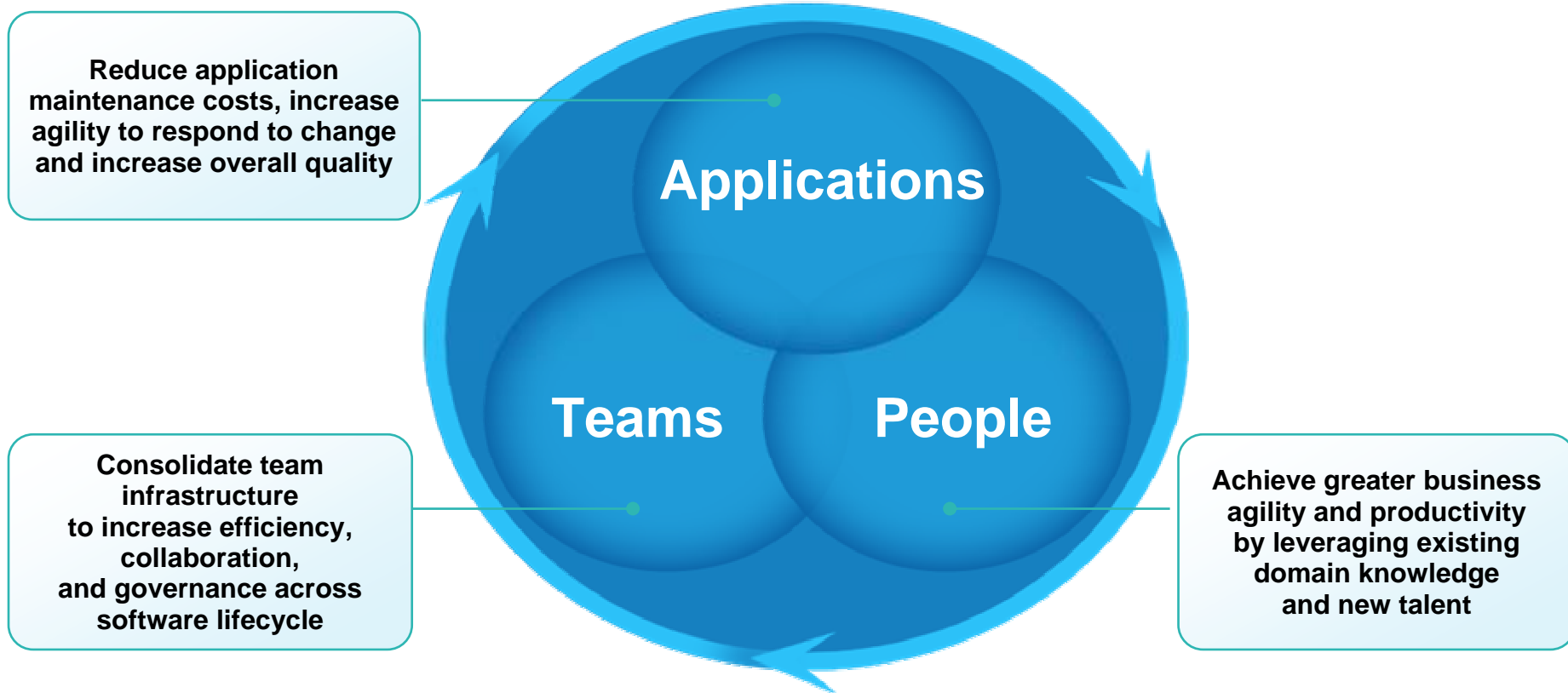
## **Team Challenges**

- Poor communication
- Incompatible tools & processes across platforms
- Weak project oversight
- Lack of traceability across lifecycle



# Enterprise Modernization solutions

*A smarter way to maximize the value of your applications, people and teams*



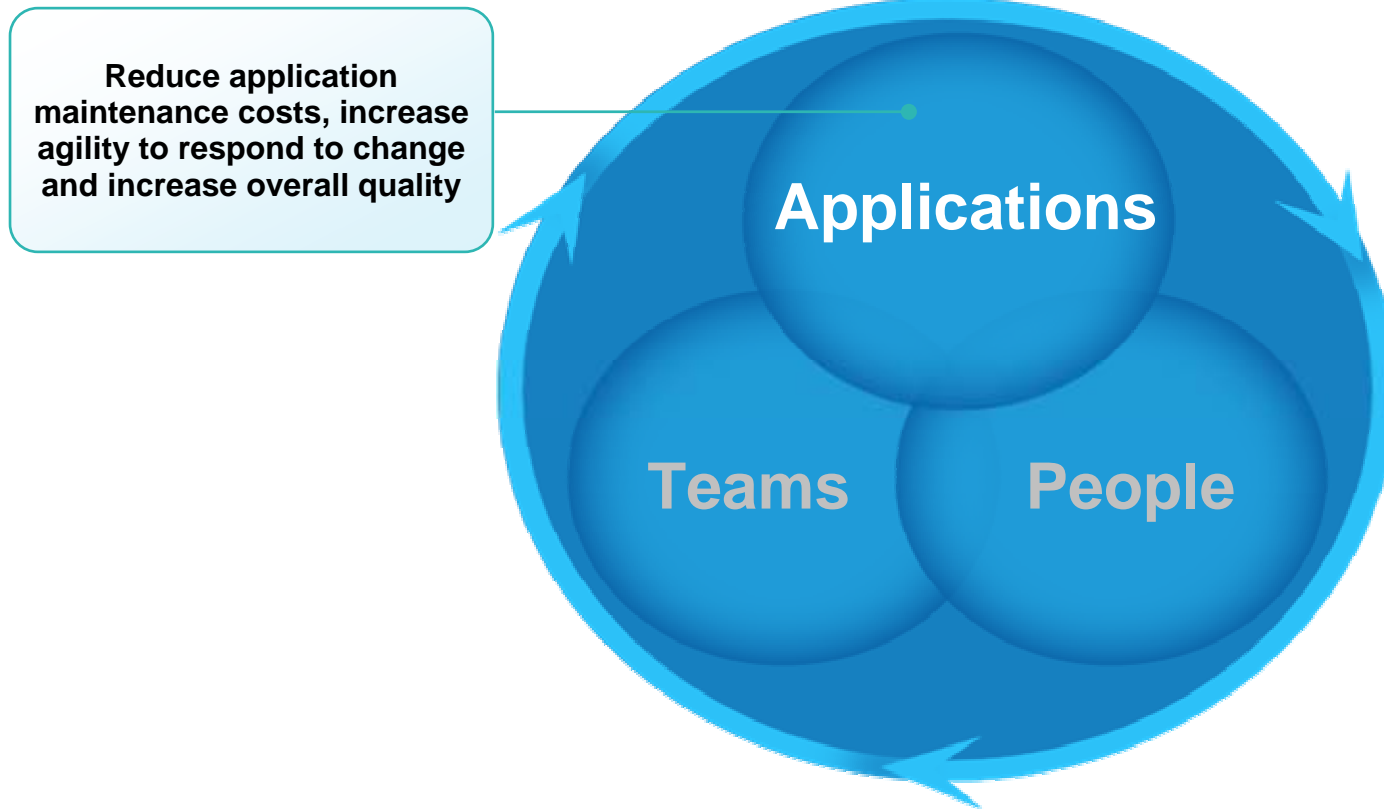
For more information, visit:  
[www.ibm.com/rational/modernization](http://www.ibm.com/rational/modernization)





# Enterprise Modernization solutions

*A smarter way to maximize the value of your applications, people and teams*



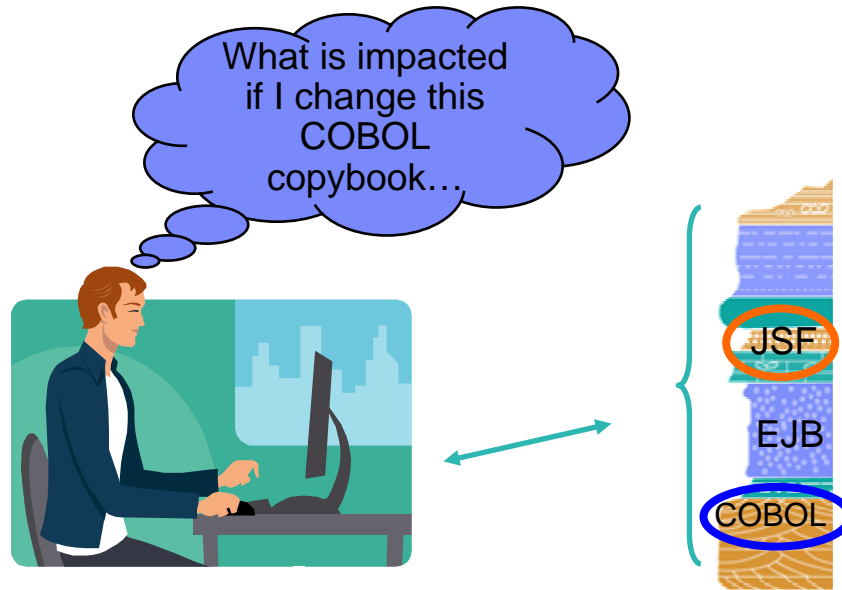
For more information, visit:  
[www.ibm.com/rational/modernization](http://www.ibm.com/rational/modernization)





# Enterprises want to

**Understand the impact and cost of change to their IT systems**



**But**

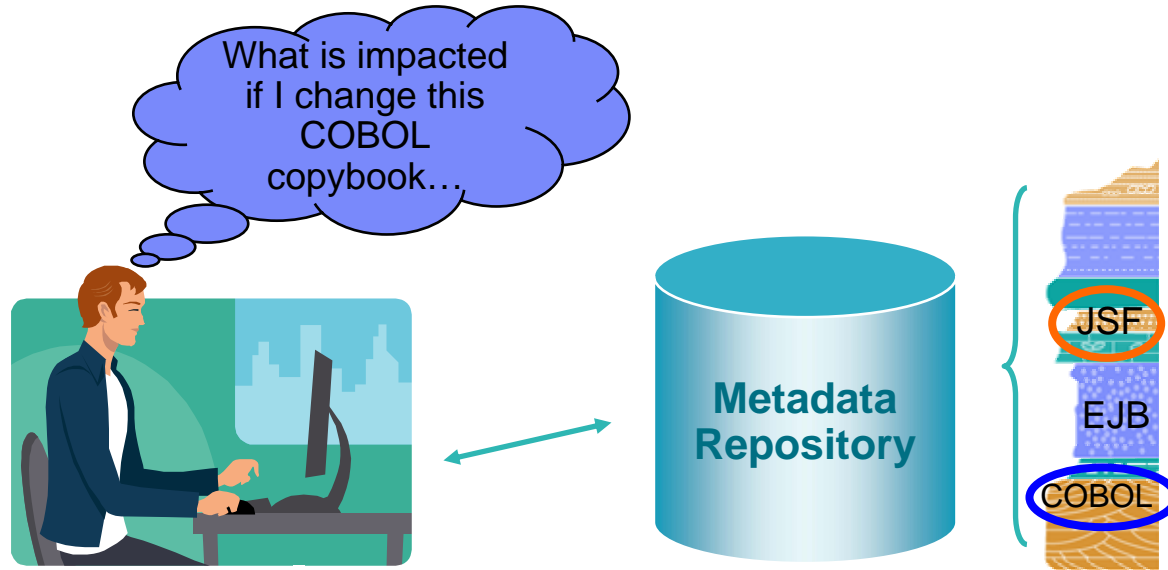
**They have no business intelligence inventory of their application assets, relying instead on manual and error-prone processes and incomplete knowledge. They must compensate with more extensive planning and extra testing.**





# Solution: Business intelligence for applications

**Restore lost application knowledge via technical analysis**



*Rational Asset Analyzer  
WebSphere Studio Asset Analyzer*

## Delivering

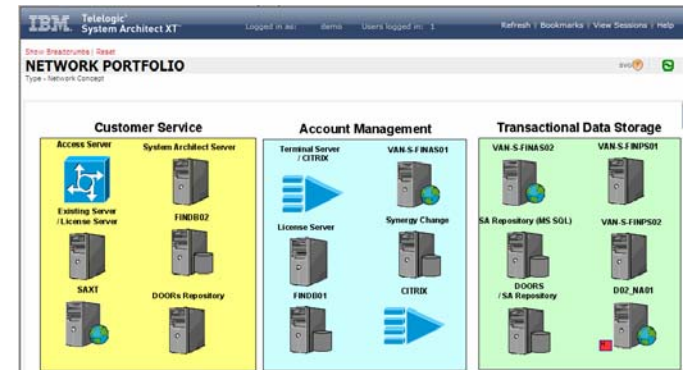
**Reduced risk by quickly determining the full impact of proposed changes and lowered costs via dead code elimination, optimal planning, focused testing and faster development**





# Enterprises want to

**Better align IT activities and investments with their business goals and objectives**



**But**

**They do not have a tool or process for capturing business goals or prioritizing projects, nor for linking them to the associated IT efforts. They rely instead upon less rigorous verbal discussions and difficult-to-maintain documents.**





# Solution: Enterprise architecture and portfolio management

**Make enterprise IT planning actionable and trackable**



*Rational System Architect  
Rational Focal Point for Product  
and Portfolio Management  
Rational Focal Point for Project  
Management*

**Beta**

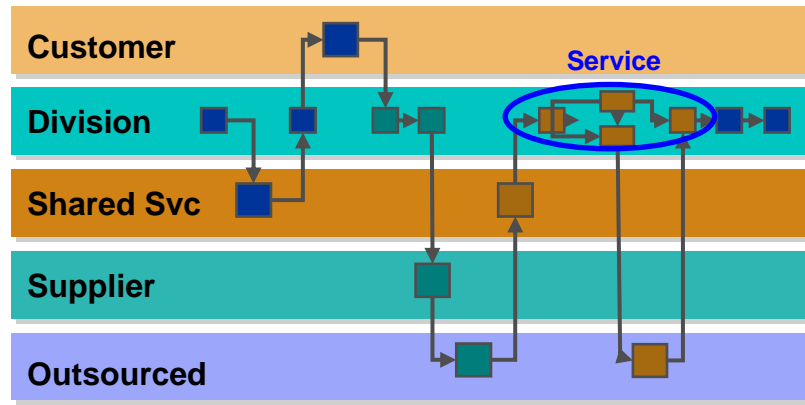
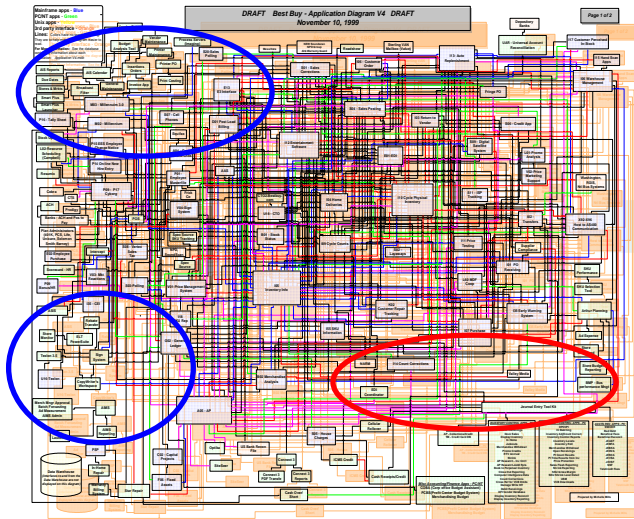
## Delivering

**Prioritization of competing projects, impact analysis of portfolio decisions, assurance projects remain aligned with business goals, and central oversight of budget, risks, demands and investment management**



# Enterprises want to

**Have a nimble IT organization that leverages SOA to respond more quickly to the needs of the business**



**But**

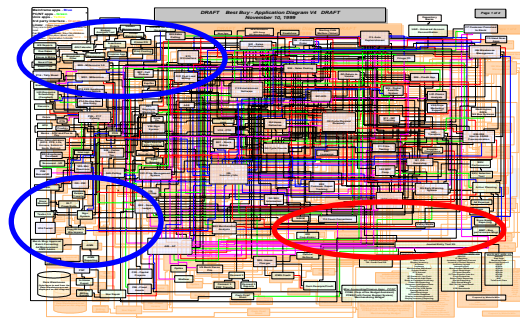
**They have application architectures that were built incrementally over the last 20-30 years and are no longer flexible or agile**



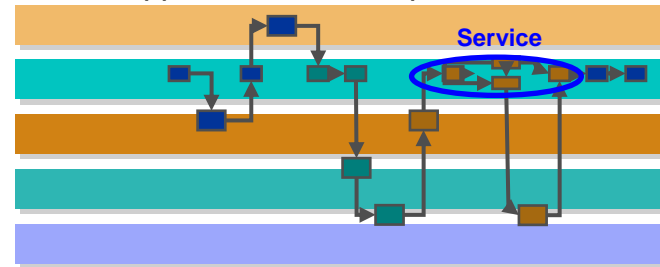


# Solution: SOA tools for all platforms, languages

Use powerful tools to quickly begin SOA evolution by leveraging the proven assets that have been running the enterprise for years, and then accelerate with visual specifications and platform-independent services



*EGL, C/C++, COBOL, PL/I, RPG,  
Java applications, stored procedures, SQL*



*Rational Application Developer  
Rational Developer for System z  
Rational Developer for i for SOA Construction  
Rational Business Developer  
Host Access Transformation Services*

## Delivering

**5x lower costs through reuse of existing assets, higher productivity and platform portability of new services**

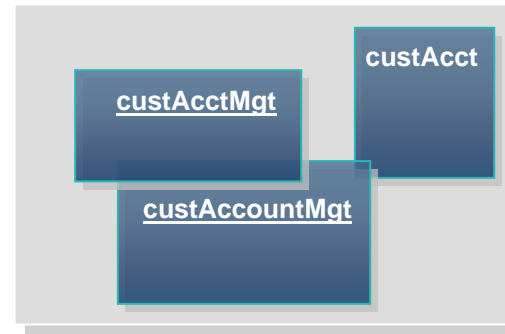






# Enterprises want to

**Reuse existing assets to reduce duplication and speed time to market**



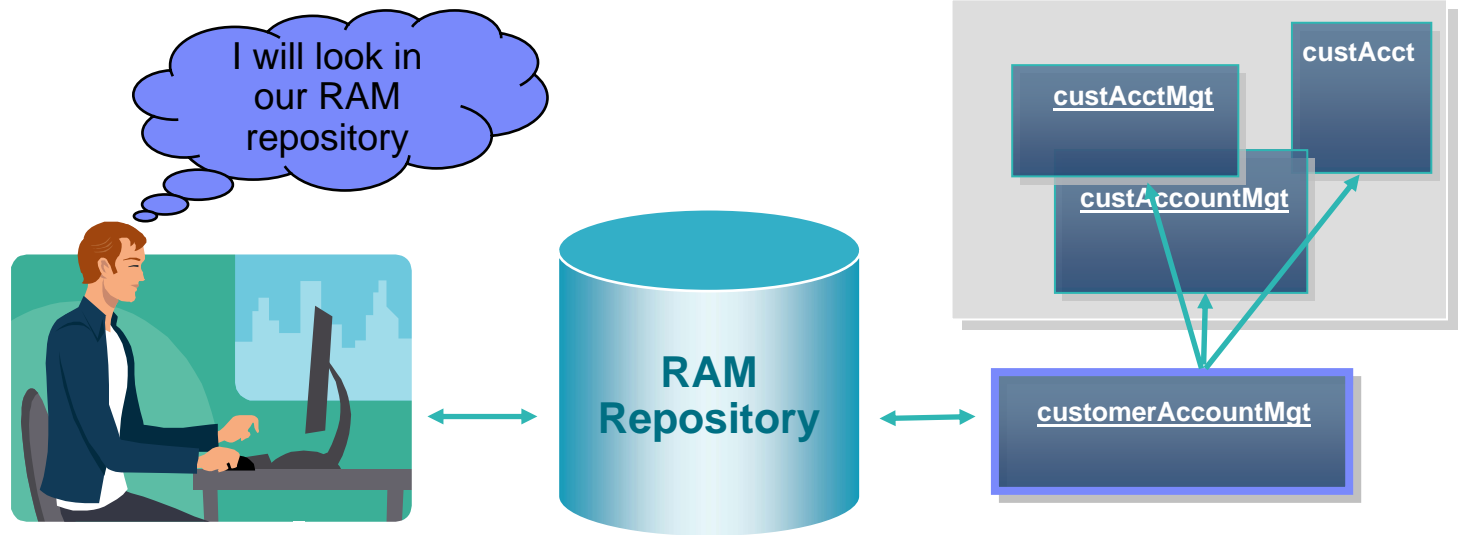
But

**They do not have the infrastructure to implement a reuse culture**



# Solution: Operational reuse

**Instill proactive asset management of all IT artifacts into the organization's processes and culture by deploying a reuse infrastructure**



*Rational Asset Manager  
WebSphere Service Registry and Repository*

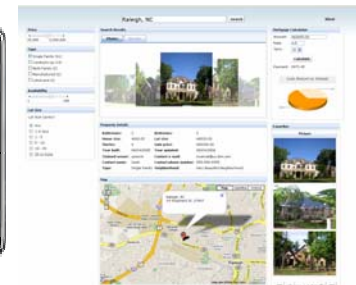
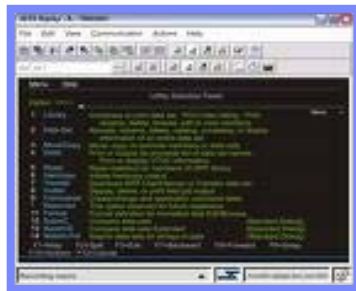
## Delivering

**Greater reuse, development efficiency, faster time-to-market, and higher quality**



## Enterprises want to

**Provide a range of appealing, more intuitive user interfaces to increase employee productivity and boost customer satisfaction**



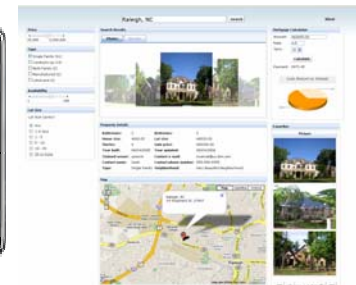
## But

**The cost of replacing or re-writing these applications is prohibitive, and they may not have the necessary web and UI technology skills**



## Solution: UI modernization

Deploy the ideal UI for your application, from quickly creating a modern web UI from an existing green screen application to customizing a highly interactive, graphical web 2.0 UI



*Host Access Transformation Services  
Rational Application Developer  
Rational Developer for System z  
Rational Business Developer*

## Delivering

Greater customer satisfaction, lower employee training costs, and fewer errors from more modern and compelling UIs





# Enterprises want to

**Maximize application performance on existing hardware to reduce capital expenses**



# But

**They have back-level compilers or are not fully using optimization**



# Solution: Advanced Compiler Technology

**Exploit new advanced optimization technology in C/C++, Java, COBOL and PL/I compilers**



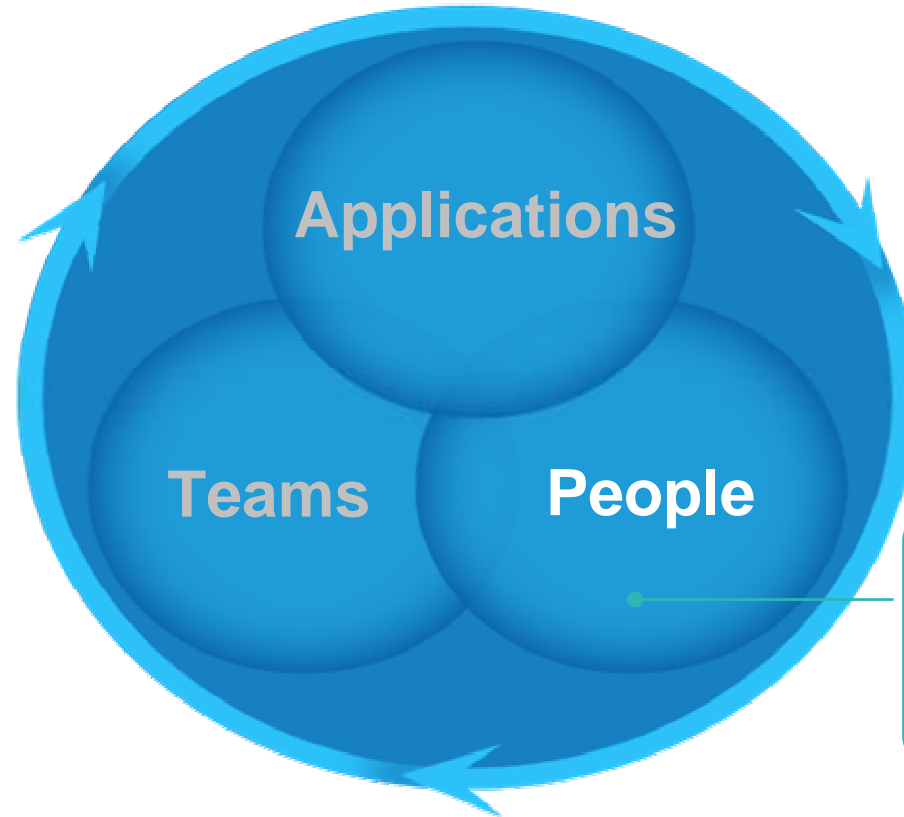
*IBM Compilers on System z  
IBM Compilers on POWER systems*

## Delivering

**Lower capital outlays by increasing capacity on existing hardware, and improved performance of application suite**

# Enterprise Modernization solutions

*A smarter way to maximize the value of your applications, people and teams*



**Achieve greater business agility and productivity by leveraging existing domain knowledge and new talent**

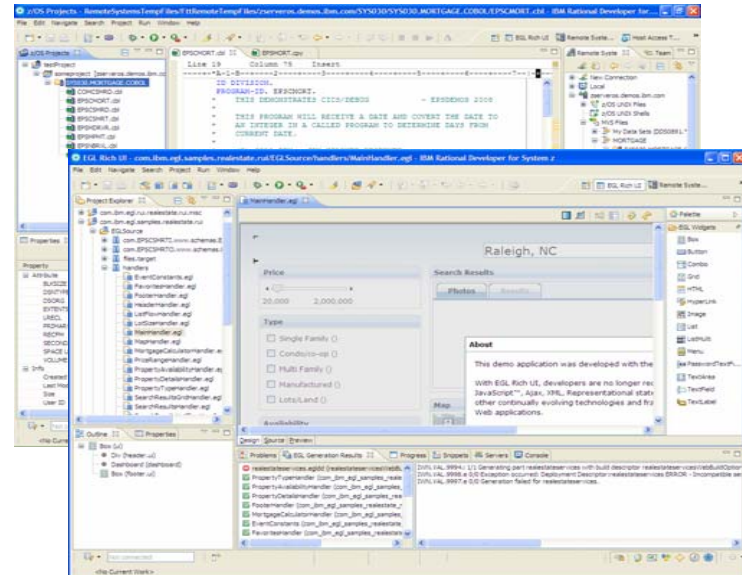
For more information, visit:  
[www.ibm.com/rational/modernization](http://www.ibm.com/rational/modernization)





# Enterprises want to

Increase productivity of their “backend” development staff, as well as attract new employees to this work



But

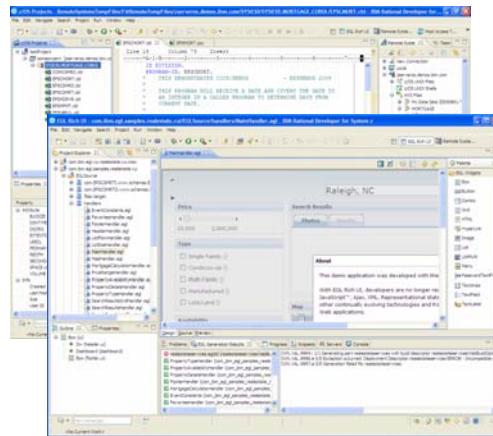
They have antiquated development tools which deliver low productivity and are repulsive to younger staff





# Solution: Modern IDEs for all platforms and languages

**Upgrade to modern Eclipse-based tools to develop and maintain enterprise applications spanning multiple platforms and languages**



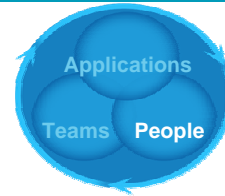
*Rational Developer for System z  
Rational Developer for System i for SOA  
Rational Business Developer*

## Delivering

**50%-80%<sup>1</sup> reduction in host CPU usage with workstation syntax checking, ~15% improvement in developer productivity<sup>1</sup>, and tools with which to attract new talent**

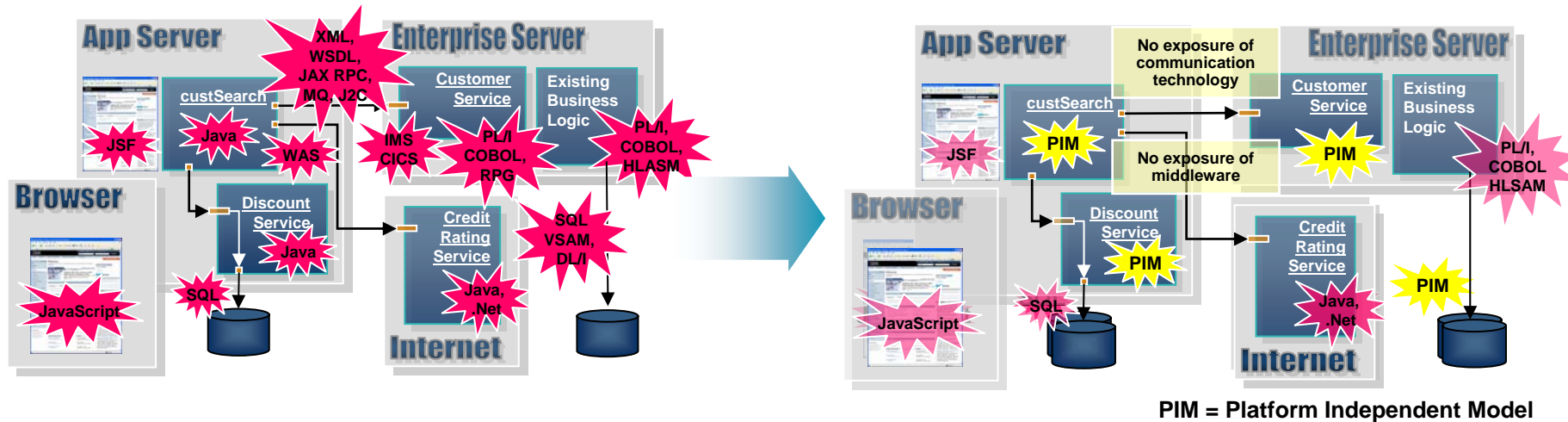
<sup>1</sup> Aggregation of results from a productivity study conducted by IBM System z customers.





# Enterprises want to

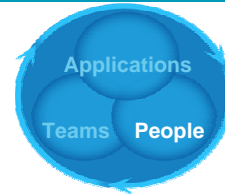
**Build modern, multi-platform applications with existing and new staff**



But

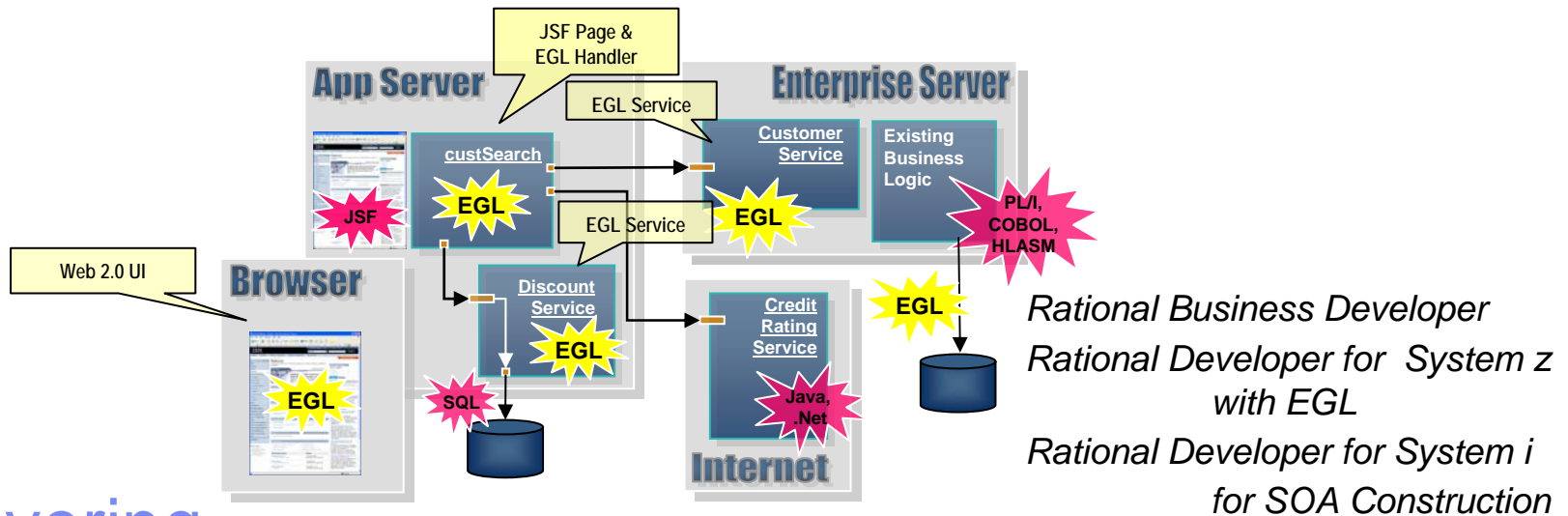
**They have different teams of developers for each platform, and re-training them to all the new technologies would be costly, time consuming, and often impractical**





# Solution: EGL – next gen business language

**Build new or extend existing multi-platform enterprise applications leveraging EGL with its middleware abstractions and high productivity language and development environment**



## Delivering

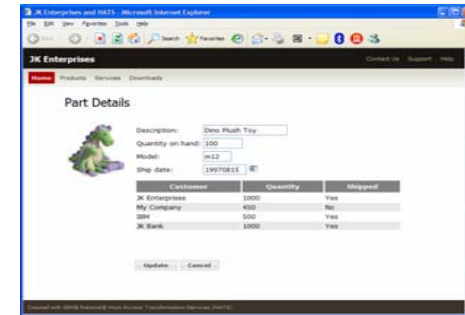
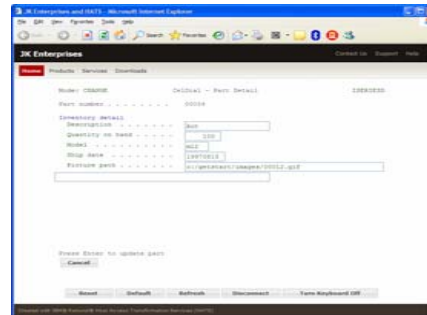
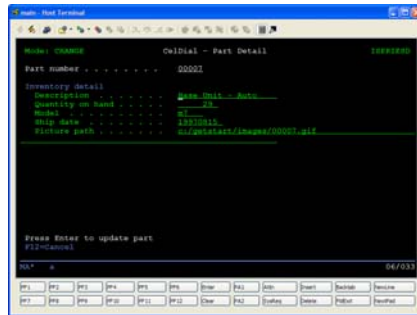
**Skills flexibility, high productivity and platform portability for existing and new developers when building all types of modern enterprise applications**





# Enterprises want to

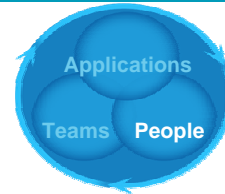
Quickly convert existing green screen applications to a modern web UI



But

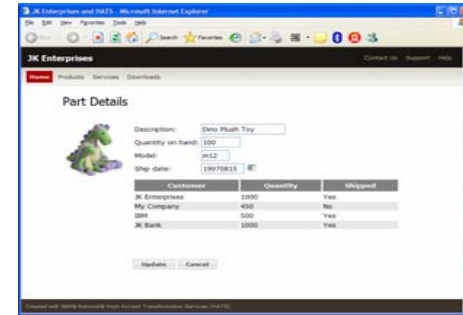
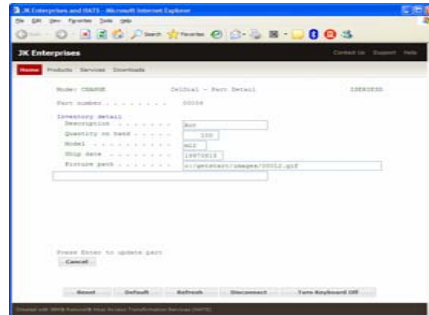
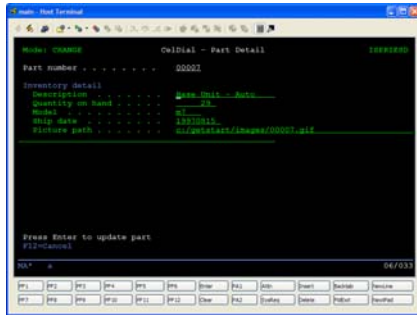
Their developers do not have the necessary web, portal, mobile or rich UI skills, and the enterprise may not even have the source code for the applications (eg. packaged apps)





# Solution: Green screen transformation

Equip existing staff to extend the value of their green screen applications

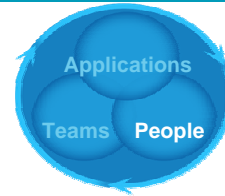


*Host Access Transformation Services*

## Delivering

Greater productivity from existing developers, and modern UIs for proven applications





# Enterprises want to

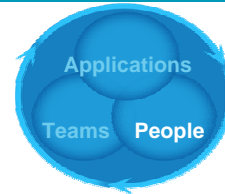
**Reduce tool support costs and move to modern platforms, languages, and tools for their multi-platform application development**



But

**They are stuck on poorly supported, expensive, legacy development platforms**





# Solution: Application transformation tools and services

**Migrate from older languages and stagnant platforms to modern development platforms, languages and tools**

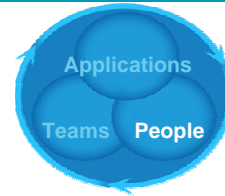


*Rational Migration Extension for Natural  
Rational Migration Extension for IBM i*

## Delivering

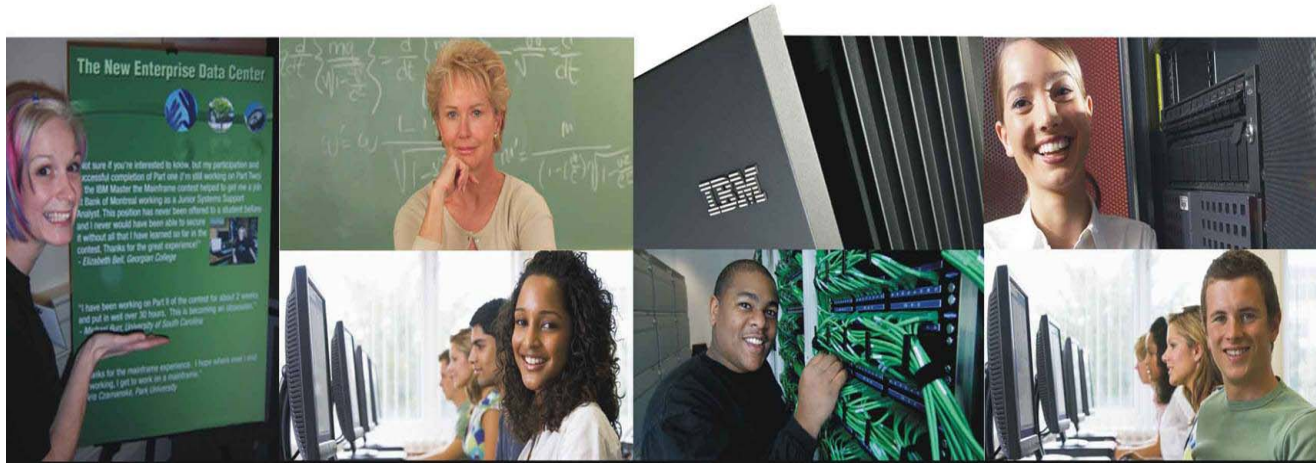
**Greatly reduced development platform support costs, and more flexible, integrated SDLC environment for making future application enhancements (eg. SOA and web 2.0)**





# Enterprises want to

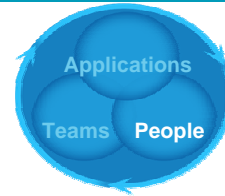
**Maintain the necessary skills within their IT workforce**



But

**They are concerned about how they will replace experienced enterprise developers when they retire**





## Solution: Enterprise training programs

**Hire skilled employees from universities in the IBM Academic Initiative, and leverage IBM on-line resources to train existing staff**



*IBM Academic Initiative*

*IBM Enterprise Modernization sandbox*

*Community Cafés:*

- ✓ *C/C++ Café*
- ✓ *EGL Café*
- ✓ *RPG Café*
- ✓ *COBOL Café*

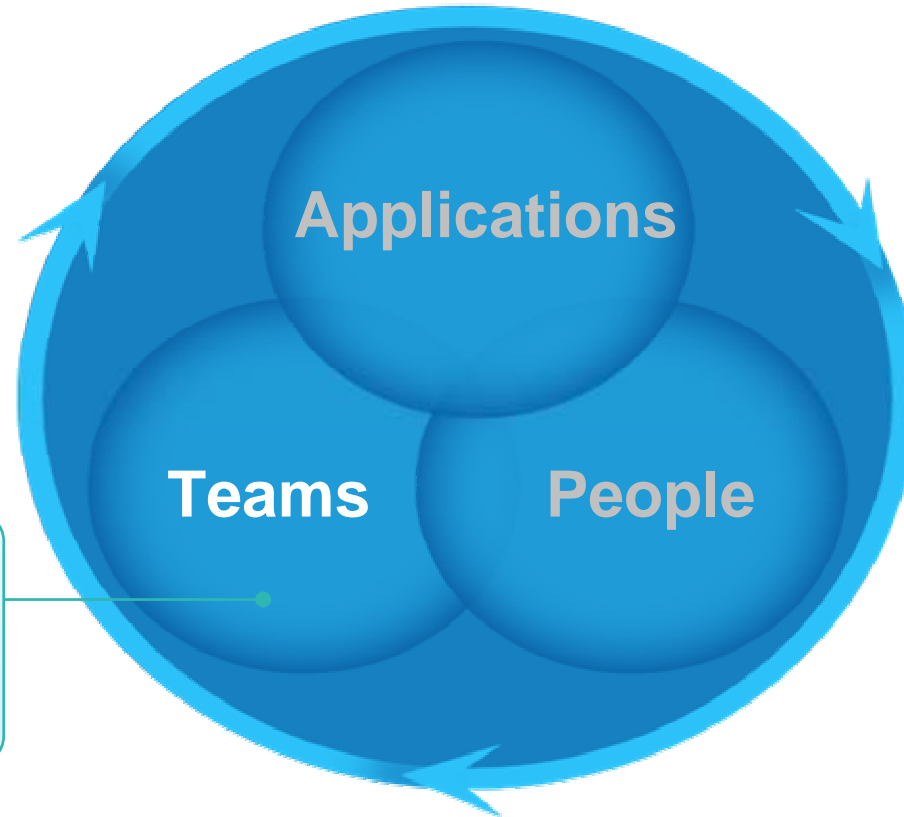
## Delivering

**New talent with enterprise skills, convenient training for existing employees, and a growing community of skilled business partners, customers, students and IBM employees**



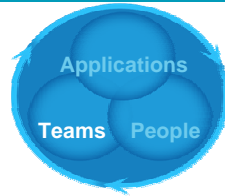
# Enterprise Modernization solutions

*A smarter way to maximize the value of your applications, people and teams*



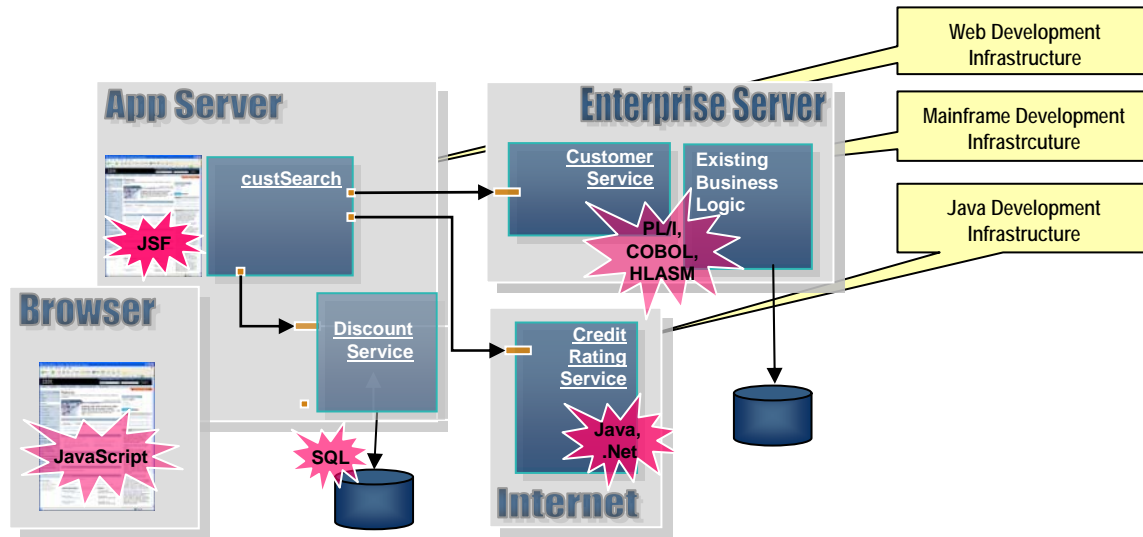
**Consolidate team infrastructure to increase efficiency, collaboration, and governance across software lifecycle**

For more information, visit:  
[www.ibm.com/rational/modernization](http://www.ibm.com/rational/modernization)



# Enterprises want to

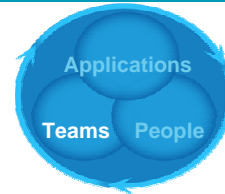
**Quickly build and deploy composite applications and reduce their team infrastructure costs**



**But**

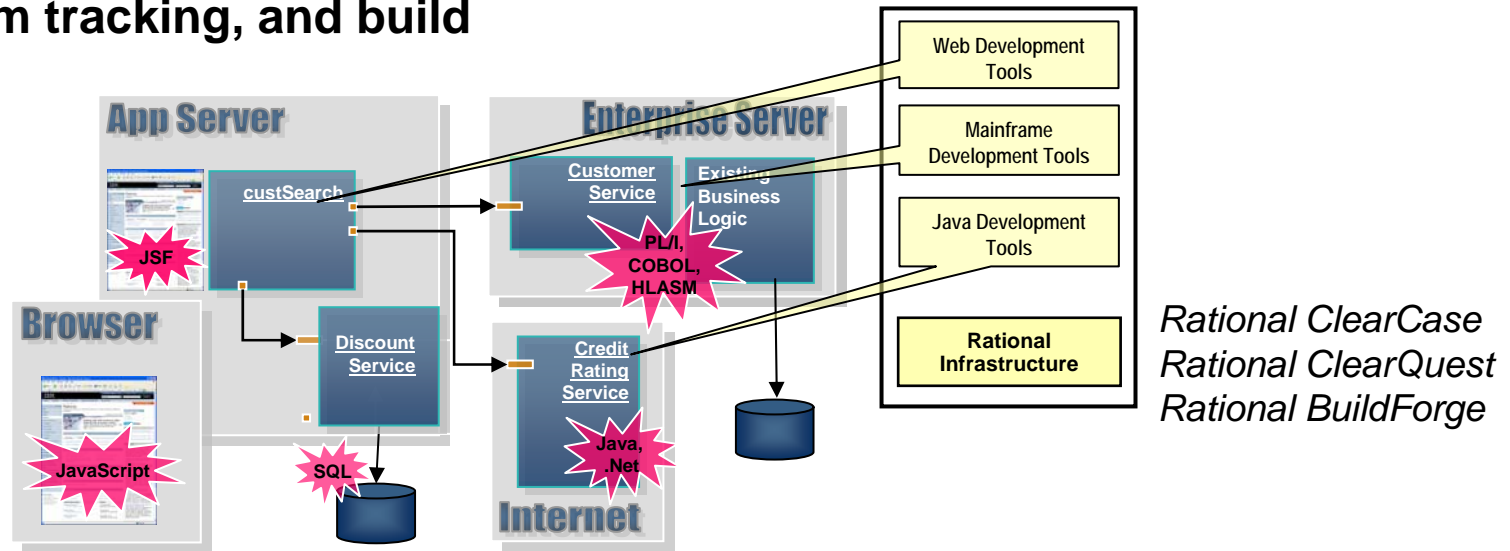
**They have different tools, processes and team infrastructure for each deployment platform, greatly complicating development of composite apps, and they are using expensive, legacy SCM tools**





# Solution: Consolidated team infrastructure

**Standardize, consolidate and simplify the team infrastructure for multi-platform projects including source code management, problem tracking, and build**



## Delivering

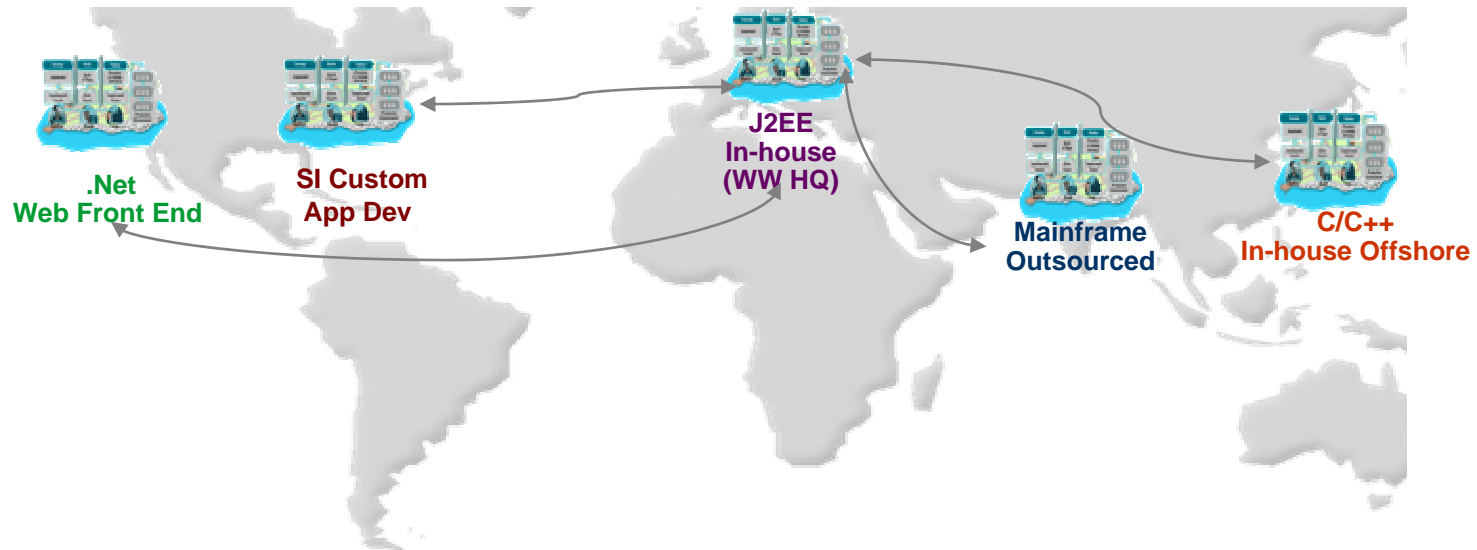
**Reduced costs, improved quality, greater team efficiency, and a comprehensive, holistic view of the entire multi-platform development effort**





# Enterprises want to

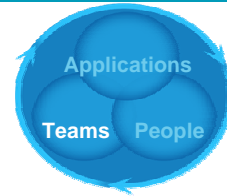
**Enable agile, multi-platform and cross-geo collaboration and governance**



But

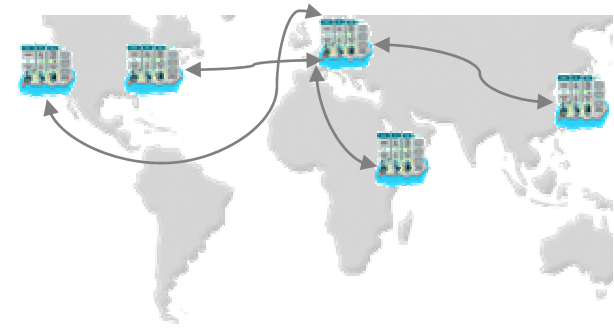
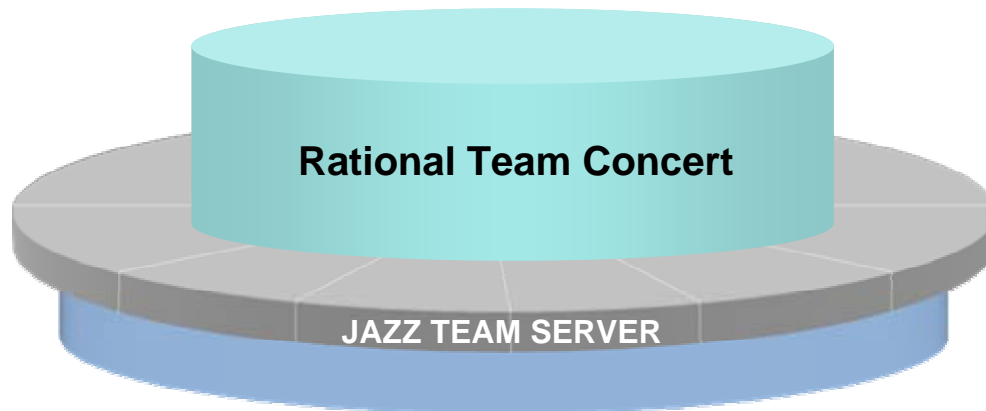
**They have “islands” of development, each with different tools, processes and team infrastructure, and they do not support real-time collaboration or integrated, comprehensive oversight**





## Solution: Modern team infrastructure

**Deploy new team infrastructure that supports collaboration in context across all platforms and geographies, real-time, automated monitoring of project health, and built-in development workflows**



*Rational Team Concert for System z  
Rational Team Concert for i  
Rational Team Concert*

## Delivering

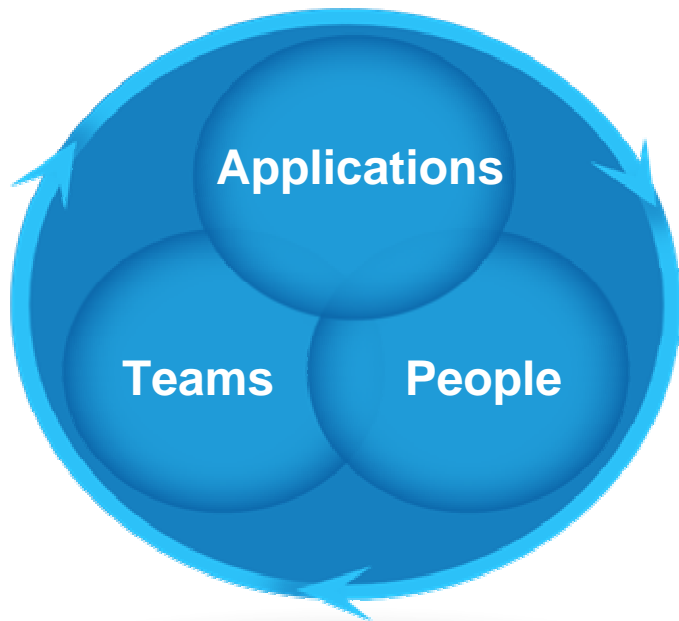
**Improved communication, higher quality, informed decision-making, and more automated, transparent and predictable software development**





# Rational Enterprise Modernization Solutions

*Lowering the cost of multi-platform application development and delivery*



- ✓ Difficult times present opportunities to companies that can adapt quickly
- ✓ IT frequently inhibits flexibility due to fragile and poorly understood applications, limited staff productivity, poor collaboration and traceability across teams
- ✓ Rational Enterprise Modernization solutions deliver flexibility by:
  - ▶ Improving how you build, maintain, and manage your Applications
  - ▶ Helping your People be more productive
  - ▶ Consolidating Teams across locations, roles, and platforms

**Now, can we do this for less cost, better quality,  
and with more predictability?**

# This is a familiar problem ...



## Characteristics

- ✓ No automation
- ✓ Many skills to master
- ✓ Little standardization
- ✓ Local supply chain or custom built
- ✓ Manual monitoring, traceability

## Results

- ✓ Very expensive
- ✓ Poor quality
- ✓ Unpredictable – time, cost, quality
- ✓ Flexible

## Characteristics

- ✓ Process flow automation
- ✓ Specialists for each phase
- ✓ Some parts standardized
- ✓ Local or slow supply chain
- ✓ Manual monitoring, traceability

## Results

- ✓ Less expensive
- ✓ Improved quality
- ✓ Unpredictable – quality
- ✓ Inflexible

## Characteristics

- ✓ Process & task automation
- ✓ Optimized workforce with specialists
- ✓ Significant standardization
- ✓ Agile process for just-in-time production
- ✓ Automated oversight and intervention

## Results

- ✓ Least expensive
- ✓ High quality
- ✓ Predictable
- ✓ Flexible

Software development today

Software development tomorrow?



# Examining the characteristics of a modern factory

<b>Characteristics</b>	<b>Modern Factory</b>	<b>Software Factory</b>
<b>Process &amp; task Automation</b>	Well-established, automated process to transform inputs to finished products	Well-established software delivery process with automated tooling to transform business strategy to IT deployment
<b>Specialized skills</b>	Optimal blend of people with diverse skill set, and robots working on product assembly for optimal cost, and productivity	Use of role-based knowledge workers equipped with specialized tools for optimal cost and productivity
<b>Standardized components</b>	Product assembled with industry standard components sourced from global suppliers for cost and quality	Applications assembled from standardized software components/services built by a globally distributed workforce
<b>Agile processes &amp; integrated infrastructure</b>	Flexible and agile process that optimizes production schedule with a just-in-time inventory/changes to lower cost and time-to-market	Flexible and agile process with real-time collaboration, integrated across disparate platforms, roles, and geographies
<b>Automated control &amp; oversight</b>	Automated control system to monitor and intervene to ensure predictable outcomes	Governed software delivery process to continuously measure and improve, to ensure predictable outcomes

# What components do we have today?

## ***Characteristics***

**Process & task automation**

**Specialized skills**

**Standardized components**

**Agile processes &  
integrated infrastructure**

**Automated control &  
oversight**



## ***Software factory enabled by Rational***

Rational automates the software development lifecycle and common development tasks

Rational offers role-based tooling optimized for specific roles

Rational enables transformation of code/assets from disparate platforms and expose them as standards-based services



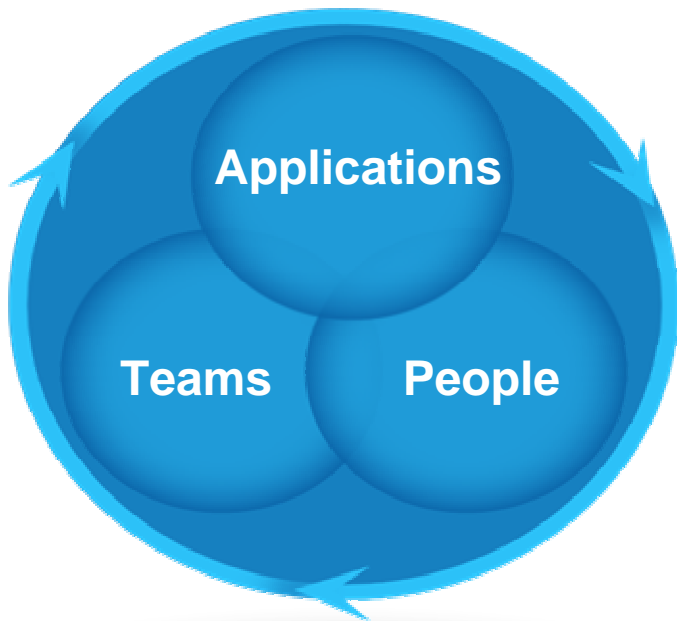
Rational's Jazz-based platform enables real-time collaboration of a global and diverse workforce, integrated across disparate platforms, roles and geographies



Rational's Managed Capability Improvement Framework enables controlling and steering of processes toward desired business outcomes

# Rational Enterprise Modernization Solutions

*Lowering the cost of multi-platform application development and delivery*

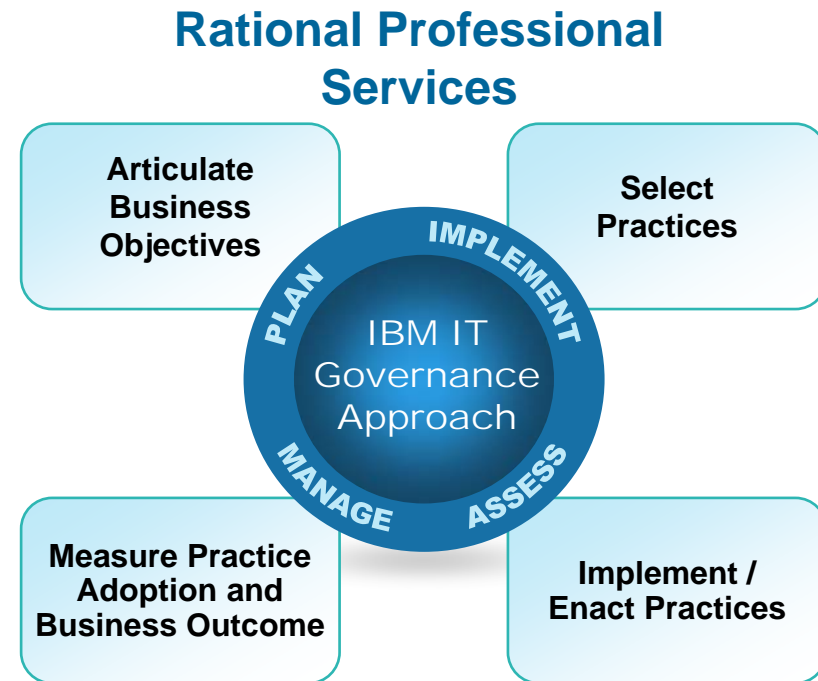


- ✓ Difficult times present opportunities to companies that can adapt quickly
- ✓ IT frequently inhibits flexibility
- ✓ Rational Enterprise Modernization solutions deliver flexibility
- ✓ A software factory puts it all together with
  - Flexible & agile processes
  - Automation across the software lifecycle
  - Use of standardized components
  - Optimized tooling that aligns with roles
  - Continuous measurement & improvement
  - Predictable outcomes

**Get started today. We can help!**

# Leverage IBM Services to get started today

- **Executive Services**
  - ▶ Schedule an *Enterprise Modernization Executive Planning Session* to define modernization strategies
  
- **Application Modernization Services**
  - ▶ Application Assessments to:
    - ▶ Develop Modernization roadmaps to resolve specific business issues
    - ▶ Improve Application Quality & Performance
    - ▶ Identify opportunities for business software delivery improvements
  
- **People and Team Modernization Services**
  - ▶ Provide Implementation Services for Rational Enterprise Modernization tools
  - ▶ Provide SCM migration assistance
  - ▶ SDLC Assessments to:
    - ▶ Improve Software Delivery performance
    - ▶ Implement Software Delivery Metrics to more effectively manage the software development environment





- **RDz V.Next**

- ▶ Support reuse of CICS v4.1 applications as services (tech preview)

<https://www14.software.ibm.com/iwm/web/cc/earlyprograms/ibm/cicsts41open/>

- ▶ Integration with CA Endevor® SCM (tech preview)

[http://www-](http://www-01.ibm.com/support/docview.wss?rs=3365&context=SSQ2R2&context=SS9KR6&context=SS2JX4&context=SS2QJ2&context=SSSTY3&context=SSDV2W&dc=D400&uid=swg24022860&loc=en_US&cs=utf-8&lang=en)

[01.ibm.com/support/docview.wss?rs=3365&context=SSQ2R2&context=SS9KR6&context=SS2JX4&context=SS2QJ2&context=SSSTY3&context=SSDV2W&dc=D400&uid=swg24022860&loc=en\\_US&cs=utf-8&lang=en](http://www-01.ibm.com/support/docview.wss?rs=3365&context=SSQ2R2&context=SS9KR6&context=SS2JX4&context=SS2QJ2&context=SSSTY3&context=SSDV2W&dc=D400&uid=swg24022860&loc=en_US&cs=utf-8&lang=en)

- ▶ RTCz - extend the z/OS platform to support multiplatform software development and delivery on z/OS, Windows, and Linux, integration with RDz (tech preview)

<https://jazz.net/downloads/rational-team-concert/>

- Tech preview for new **C/C++ and COBOL IDEs for POWER** on alphaWorks

<http://alphaworks.ibm.com/tech/cremoteide>

- **RTCz open beta** – try out the latest features for z/OS development

<https://www-304.ibm.com/software/earlyprograms/surveys/cust/nomination.wss?id=875>

- Improve your skills - preview version of **online course to learn COBOL** with RDz, at the COBOL Café

<http://www-949.ibm.com/software/rational/cafe/docs/DOC-3129>

- **Free version of EGL**, with Java & Web 2.0 support, available soon on the EGL Café

<http://www-949.ibm.com/software/rational/cafe/community/egl>



# Introducing an EGL for Everyone!

- Simple to install, **free** to use
- Work smarter and deliver modern Web 2.0 applications faster and without the pain of JavaScript™ or Ajax
- Extend application value with richer user interfaces using Dojo and flexible deployment with Java™
- **Start small, do REAL stuff**



Also, check out the **RSC Scheduler** written with EGL!  
[rsc2009.eglplanner.com](http://rsc2009.eglplanner.com)



**Register now** to get notified when it is available for download!

[www.ibm.com/rational/eglcafe](http://www.ibm.com/rational/eglcafe)



# Enterprise Modernization – Key Indian Contacts

- Sunil Shah ([sunil.shah@in.ibm.com](mailto:sunil.shah@in.ibm.com)): Technical Sales Manager - Rational India/SA
  - ▶ Ankur Goyal ([ankurgoyal@in.ibm.com](mailto:ankurgoyal@in.ibm.com)): IT Specialist - Rational Software
  - ▶ Bhawana Gupta ([bhawana.gupta@in.ibm.com](mailto:bhawana.gupta@in.ibm.com)): Technical Sales – Rational
- Kalyan Sridhar ([Kalyansridhar@in.ibm.com](mailto:Kalyansridhar@in.ibm.com)): Country Manager – Rational Software
- Divya Prabhu ([divyaprabhu@in.ibm.com](mailto:divyaprabhu@in.ibm.com)): IT Architect
- Sanjay Chawla ([sanjay.chawla@in.ibm.com](mailto:sanjay.chawla@in.ibm.com)): Business Development Manager - Rational - GSI Alliances
- Saif Islam ([saif.islam@in.ibm.com](mailto:saif.islam@in.ibm.com)): Manager, ISSR-IBM Software Services for Rational (India/South Asia Region)
- Peter Stolinsky ([stolinsk@us.ibm.com](mailto:stolinsk@us.ibm.com)): Business Unit Executive, Worldwide Sales, Rational Software
- Omkar Nimbalkar ([omkarn@us.ibm.com](mailto:omkarn@us.ibm.com)): WW Enterprise Ecosystems



Thank You

© Copyright IBM Corporation 2009. All rights reserved. The information contained in these materials is provided for informational purposes only, and is provided AS IS without warranty of any kind, express or implied. IBM shall not be responsible for any damages arising out of the use of, or otherwise related to, these materials. Nothing contained in these materials is intended to, nor shall have the effect of, creating any warranties or representations from IBM or its suppliers or licensors, or altering the terms and conditions of the applicable license agreement governing the use of IBM software. References in these materials to IBM products, programs, or services do not imply that they will be available in all countries in which IBM operates. Product release dates and/or capabilities referenced in these materials may change at any time at IBM's sole discretion based on market opportunities or other factors, and are not intended to be a commitment to future product or feature availability in any way. IBM, the IBM logo, Rational, the Rational logo, Telelogic, the Telelogic logo, and other IBM products and services are trademarks of the International Business Machines Corporation, in the United States, other countries or both. Other company, product, or service names may be trademarks or service marks of others.

