

Innovative solutions for next-generation product and systems development

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Software is the driving force behind today's innovations



Aerospace and Defense

Today's F35 has 10 million lines of code on board, twice the amount on the F-22, another stealth fighter.



Energy and Utilities

Smart meters for water utilities will lead to \$29.9 million in sales by 2017 compared with \$10.3 million in 2011.



Automotive

Electronics drives 80 percent of the automotive industry's functional innovation—software is the key to most of it.



Telecom

Between 2012 - 2016, mobile data traffic will multiply tenfold, with video content acting as the biggest driver.



Electronics

By 2014, 230 million Smart TVs will be installed with 57 million homes watching web-based streams over broadband.



Medical Devices

The da Vinci S surgical robotic system:

- 1.4 million lines of code
- Computing power of 7 laptops
- 10,000 individual parts

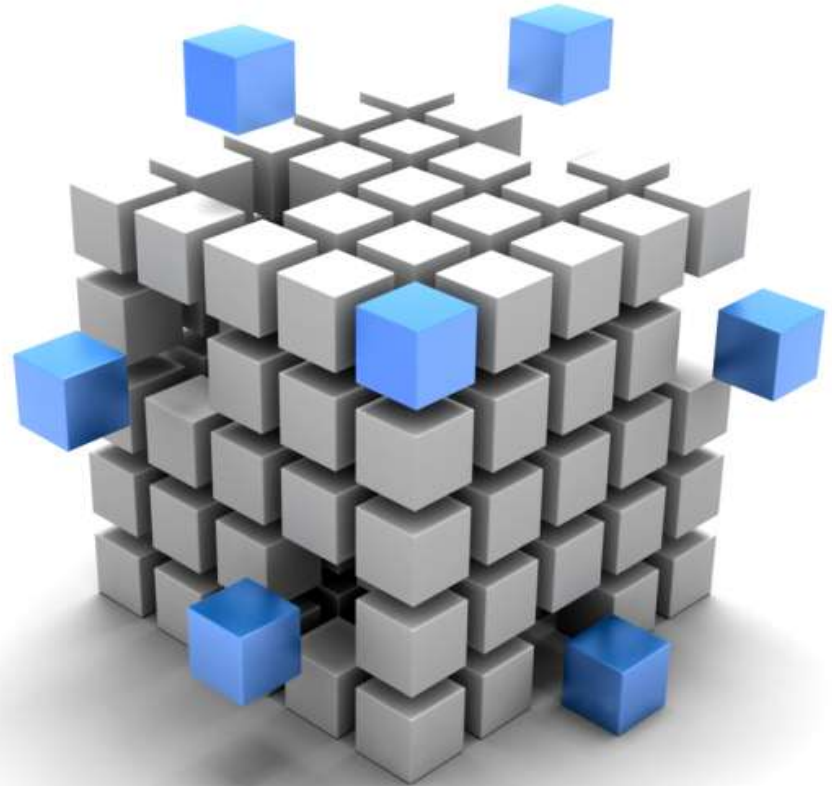
At the same time the world is experiencing unprecedented change

- Globalization
- Bandwidth explosion
- Integrated technologies
- Internet of things
- Cloud, mobile, social business
- Consumerization of products



The nemesis of product innovation is complexity

- Product Development organizations are faced with increasingly difficult problems to solve
 - The **explosion in software** creates opportunities to innovate faster but quality must be preserved
 - Products and systems require **multiple engineering disciplines** to collaborate
 - Smarter products are part of a larger, even more **complex system of systems**



This new reality also uncovers unique challenges and opportunities *for systems engineers*

BEST-IN-CLASS



“I need to better understand my design alternatives earlier in the development process”

88%

Improve ability to **predict system behavior**



“I need a level of traceability that allows me to verify what was specified was delivered”

39%

Link **requirements** to specific **test cases**



“I need to manage change across mechanical, electrical, and software engineering”

1 of 4

Involve **multiple engineering disciplines** in design reviews

Aberdeen Group: “System Design: Get it Right the First Time”, August, 2011

This new reality uncovers unique challenges and opportunities *for software engineers*



*“I need to know what I need to develop —
nothing more, nothing less”*

1 of 2

Challenged with **scope creep and changing requirements**



*“I need to show that I am compliant with
the standards required by my industry”*

2x

Need for **standards compliance** doubled since 2009



*“I need to know when changes are made to the
hardware to avoid unpleasant ‘surprises’ later”*

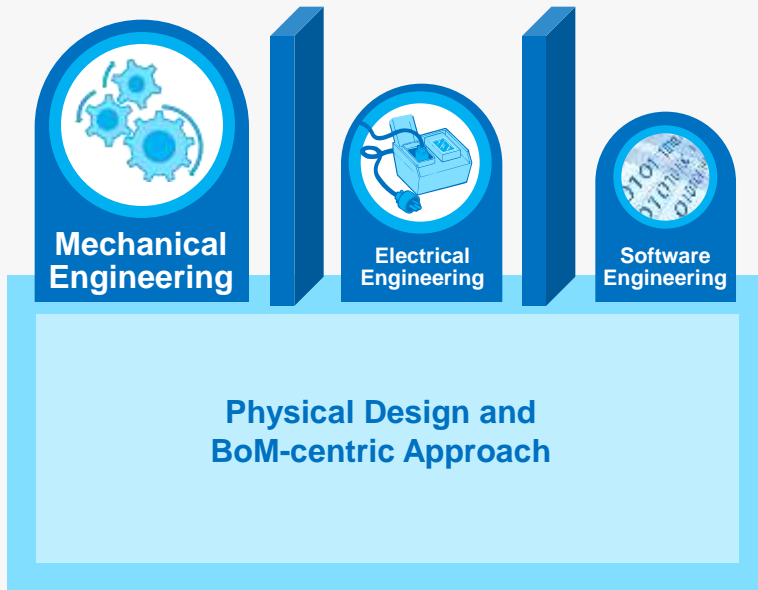
45%

Use **hardware/software dependency management**

Smarter products require a systems approach to product development

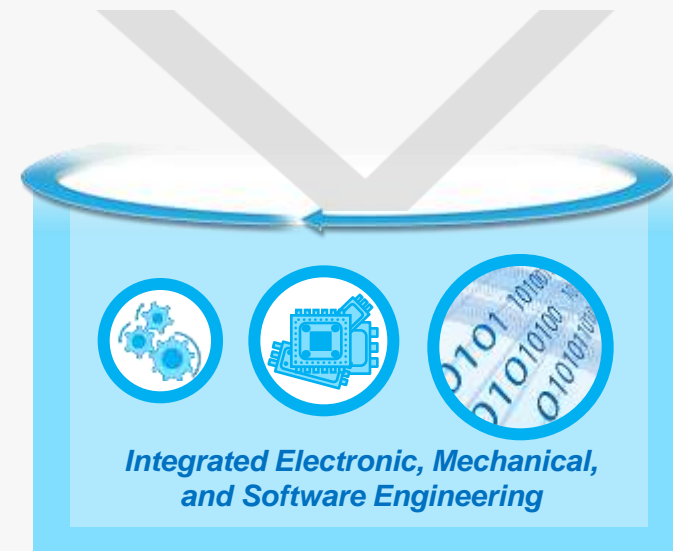
Make the change or get left behind

Traditional Product Development



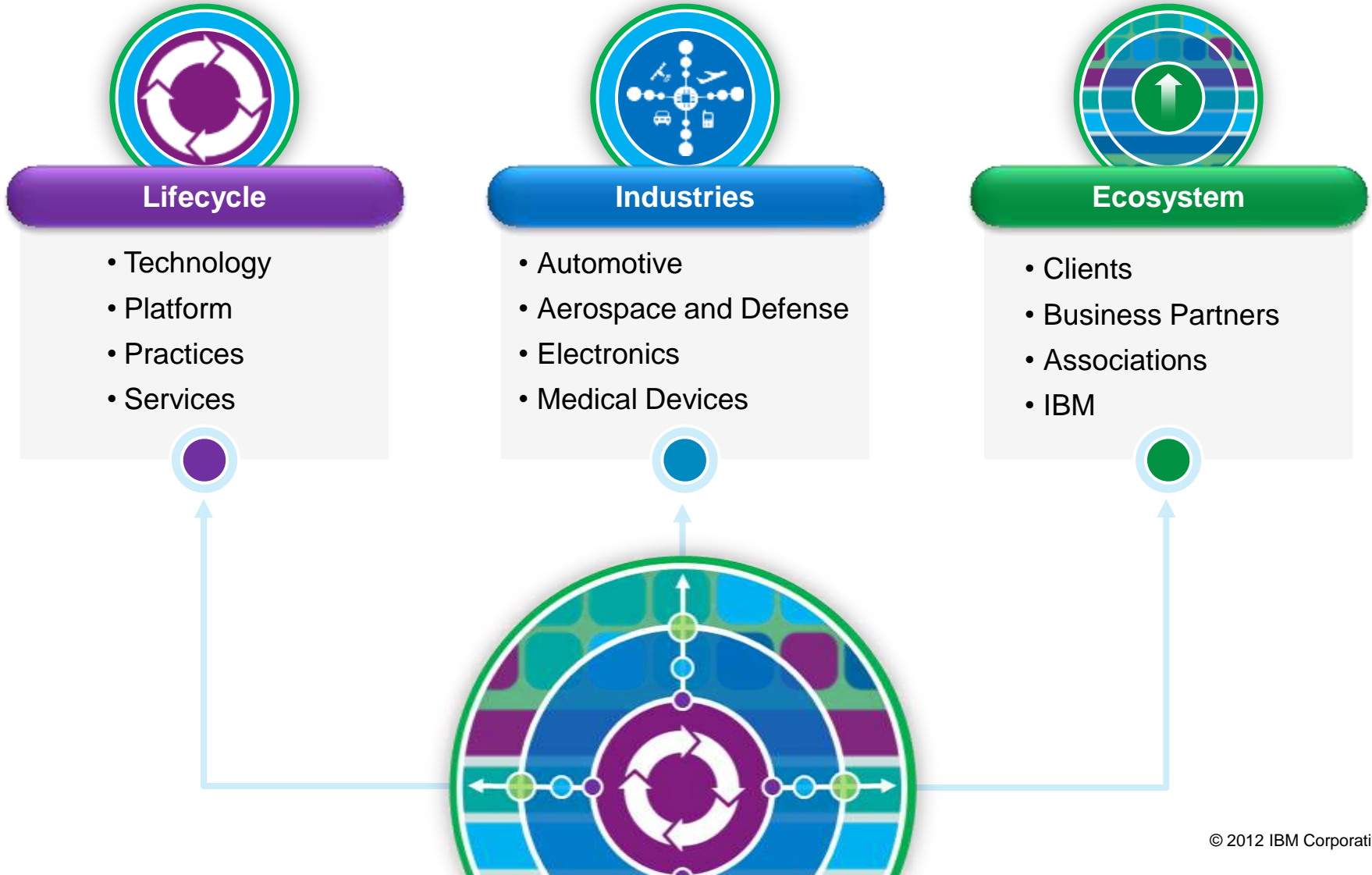
- Used for product but not systems of systems design
- Siloed engineering disciplines
- Not ready for the software explosion

A 'Systems' approach to Product Development



- Optimized for product, system and systems of systems design
- Systems approach encourages engineering collaboration
- Excels in software design management

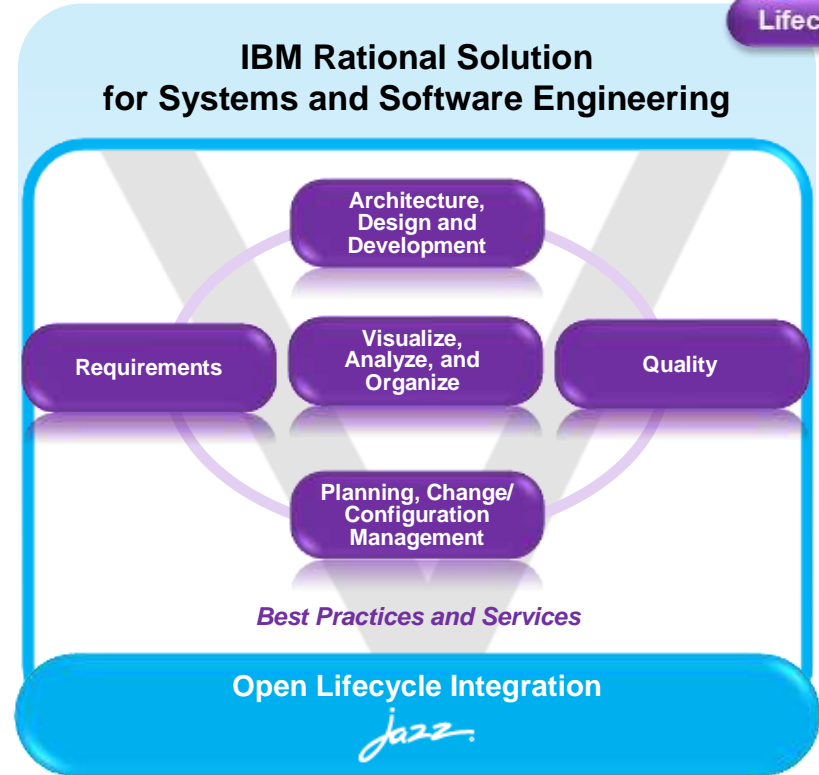
Innovative solutions for next-generation *systems and software engineering*



IBM Rational Solution for Systems and Software Engineering



- **Specify, design, implement and validate complex products and the software that powers them** with an integrated set of tools, practices, and services.
- **Improve quality, predictability and consistency** with best practices and process guidance.
- **Assess and manage changes** throughout your systems lifecycle.
- **Unify software, electrical and mechanical engineering** through a federated, linked data approach.
- **Increase agility** in embedded software development.



Systems Engineering	Embedded Software Engineering
<ul style="list-style-type: none"> • Optimize design alternatives • Link design and test • Manage change across domains 	<ul style="list-style-type: none"> • Develop against changing requirements • Reduce compliance overhead • Integrate HW/SW development

Jazz and OSLC are basis technologies



Open Lifecycle Integration



www.jazz.net

- A scalable, extensible team collaboration platform
- An integration architecture enabling non-Jazz based products to participate
- A community at Jazz.net, where you can see Jazz-based products being built

Everything is a resource!

"I can link any resource to any other resource, regardless of where the resource lives!"

Standard interfaces

"Each tool can evolve independently without breaking integrations!"



Open Services for Lifecycle Collaboration

Lifecycle integration inspired by the web

- Foundation for major interoperability projects
- A different approach to industry-wide proliferation
- Inspired by Internet architecture
- Integrate over 40 tools natively and through third-party adapters

OSLC Steering Committee

Founding members: Accenture, Creative Intellect, EADS, Siemens, Tasktop, and IBM

Domain-specific lifecycle standards

"Each domain can create standards without having to wait on the others or get the whole industry to agree!"

Vendor agnostic

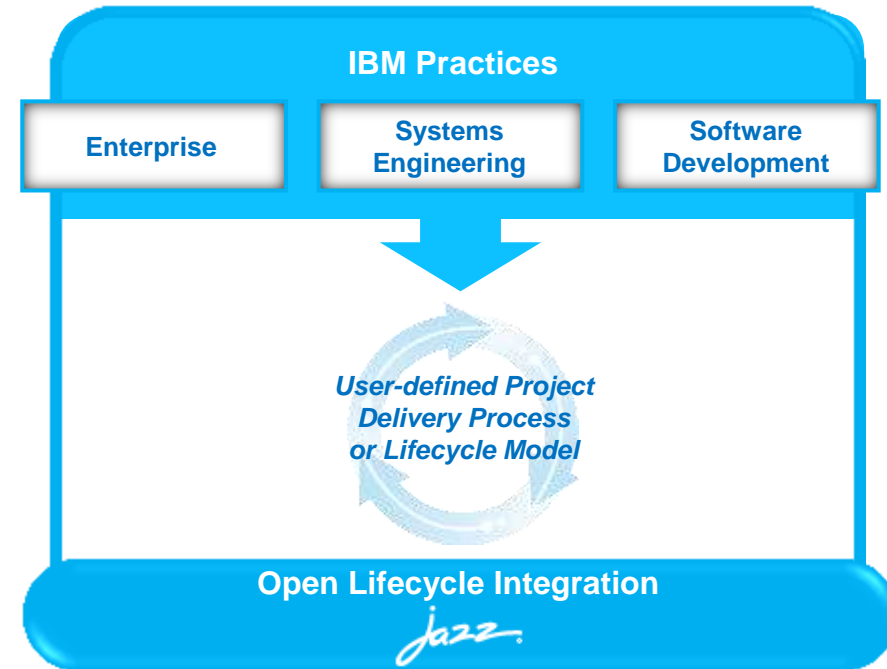
"Each vendor can evolve their tool to exploit the services that are valuable to customers like me!"

IBM Practices for Systems and Software Engineering

Proven guidance when and where you need it most



- Integrated and proven process, methods and tools to help reach key business objectives
 - Pre-defined and highly re-usable roles, tasks, guidance, work products and associated relationships
 - Configured and enacted independently in the context of each project or any specific delivery process or lifecycle model
 - Helps avoid too much self-inflicted process
 - Offers faster and more predictable results
 - Allows incremental measured improvement



“... The quality of a product is largely determined by the quality of the process that is used to develop and maintain it.”

– based on Shewhart, Juran, Deming & Humphrey

Accelerate development and reduce risk with industry-specific solutions



Aerospace and Defense

Accelerate the development of complex software and systems in the A&D industry

- DO-178B/C
- DoDAF, MODAF, and UPDM
- SysML



Automotive

Realize greater value of your solutions by addressing key auto industry trends and challenges

- ISO 26262
- AUTOSAR
- GENIVI



Electronics

Co-develop hardware and software effectively to drive new and innovative products

- Hardware software co-design
- EDA integrations



Medical Devices

Meet regulatory compliance and reduce cost and time to market

- FDA QSR standard
- International standards (IEC 62304)



Insight and Product Innovation capabilities IBM's ecosystem of hardware, software, and services



BUSINESS PLANNING & TRANSFORMATION

Global optimization of product, process and organization

PRODUCT & SYSTEMS DEVELOPMENT

Designing, delivering and managing product value and differentiation

PRODUCT SUPPORT

Closing the loop between design and support

LIFECYCLE COLLABORATION

Automating processes across the ecosystem of system contributors

IBM's unique set of capabilities for building smarter products; ...from concept, through product development, to end of life, all while collaborating throughout the process both inside and outside of your 'four walls'

Teaming with the Systems and Software Community



- **Expanding the systems ecosystem**

- Business partnerships
- Systems engineering organizations
- Standards members

- **Events**

- Systems and software engineering symposiums
- Innovate
- Voice of the customer
- Executive briefings
- Industry events

- **Education**

- Access to resources physically or virtually
- Academic initiatives
- IBM Rational Proof of Technologies hands-on tool and solution training
- Recorded and live web and podcasts
- Rational enlightenment series



- **IBM helps you stay connected**

- Virtual Rational User Community for Systems Engineering
- Expand professional networks
- IBM social media

Rational Client Programs Framework

Sales Support Programs

Tiger Teams

Jazz Jumpstart

Unleash the Labs

Lab Services (ISSR)*

- Enable Sales
- Influence buying decision

Client Feedback Programs

Board of Advisors (BoA)

Design Partner Program (DPP)

VoiCE

Beta Programs

RFE Community

- Solicit and act on Client feedback
- Influence purchase decision
- Generate Client sponsorship

Client Advocacy Programs

Lab Advocate Program

Accelerated Value Program (AVP)*

- Solve Client issues
- Influence buying decision
- Maintain Client sponsorship

Product Support Programs

Standard Support (Passport Advantage)

Developer Works User Groups

Accelerated Value Program (AVP)*

- Pre and Post Sales "Support" Mechanisms

*Fee based

We've only just begun to discover what is possible...

- These are exciting times for product developers!
- There is no better time to seize the opportunities to build the next generation of products on a smarter planet.
- There's no limit to what we can do. Partner with us and let's blaze the trails together..





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