



Introduction to IBM Mobile Enterprise **Development Solution**

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Mobile is the NEXT dominant phase of computing

Mobile is different:

- Transformational business models
- Faster lifecycles
- More iterative



Mobile/Wireless/Cloud

Client/Server



Host/Mainframe



IBM will play a significant part in this new era of mobile computing.

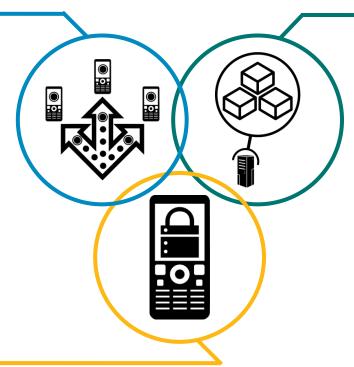


IBM's strategy addresses full range of mobile enterprise needs

Extend & Transform

Extend existing business capabilities to mobile devices

Transform the business by creating new opportunities



Build & Connect

Build mobile applications Connect to, and run backend systems in support of mobile

Manage & Secure

Manage mobile devices, services and applications

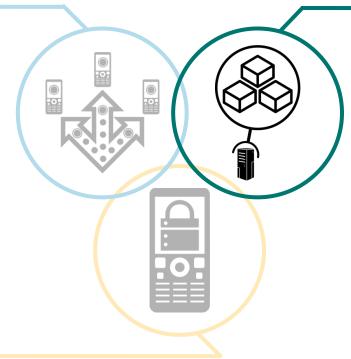
Secure my mobile business





A deeper look at **Build & Connect** capabilities

Extend & Transform



Build & Connect

Build mobile applications Connect to, and run backend systems in support of mobile

Key Capabilities

- Mobile web, hybrid and native app development
- Enterprise data, service, and application integration
- Complete development project lifecycle management





Addressing top mobile development challenges

Developing for multiple mobile platforms

- Highly fragmented set of platforms, devices, languages, and tools increases cost and complexity of development and test
- Choosing not to support one or more platforms reduces the reach of an application



Delivering high quality apps that engage users and meet business objectives

- Poor quality can negatively impact brand image
- Bad ratings and comments can cause other users to avoid trying an app



Integrating with enterprise systems

- Recreating instead of leveraging existing business logic increases maintenance costs and risk of inconsistent behavior
- Lack of ready back-end services slows front-end development and increases potential for last minute integration issues



Meeting accelerated time to market requirements

- Hand-off errors and delays between teams slows progress and responsiveness to features and fixes
- Misalignment of stakeholders results in late rework and increased cycle times







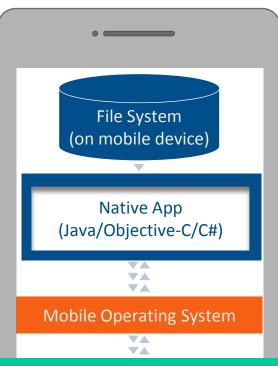
Challenge 1: Developing for multiple mobile platforms





Downloadable (Native) Apps





High-quality user experience and full device access.

Platform-specific, requires unique expertise, expensive to develop and maintain.































Web Apps





Written in HTML5 JavaScript and CSS3. Quick and cheap to develop.

Less powerful than native and limited device access.

























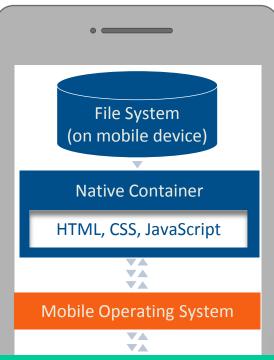






Hybrid Apps





Combines best of both worlds:

Primarily written in HTML5, CSS, JS while allowing full access to device capabilities.

































Developing for multiple mobile platforms - IBM Worklight 5.0

Fast and cost-effective development, integration and management of rich, cross-

platform mobile applications



"We chose IBM Worklight because it was the best technology for Lotte to consolidate application development, enhancement and maintenance, while ensuring cost savings and timely delivery to our customers."

Kang, Chang Nam, IT Planning Director, Lotte Credit Card

Client Challenge

Using standards-based technologies and tools and delivering an enterprise-grade services layer that meets the needs of mobile employees and customers

Key Capabilities

- Mobile optimized middleware
- Open approach to 3rd-party integration
- Strong authentication framework
- Encrypted offline availability
- Enterprise back-end connectivity
- Unified push notifications
- Data collection for analytics
- Direct updates and remote disablement
- Packaged runtime skins





Developing for multiple mobile platforms

IBM Worklight Open, cost-effective, cross-platform mobile app development

App development using native and/or familiar web technologies:

- HTML5
- CSS3
- JavaScript



App delivery in variety of forms:

- Mobile Web app
- Hybrid app
- Native







Compatible with prominent HTML5 libraries and tools:

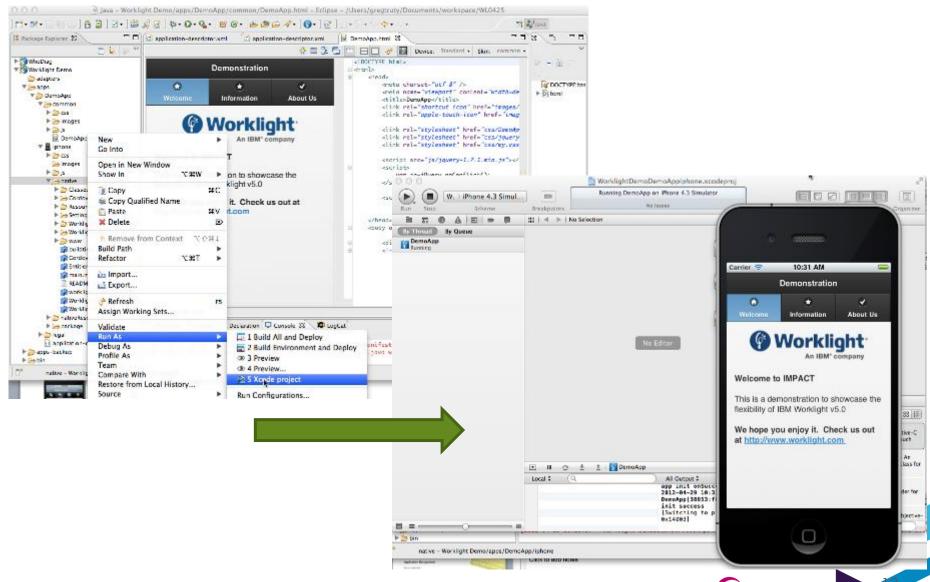






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IBM Worklight Integration with native SDKs



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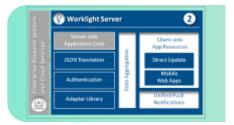


Worklight mobile platform overview



Worklight Studio

The most complete, extensible development environment with maximum code reuse and per-device optimization



Worklight Server

Mobile middleware offering unified push notifications, version management, security and integration



Worklight Runtime Components

Extensive libraries and client APIs that expose and interface with native device functionality and the Worklight Server



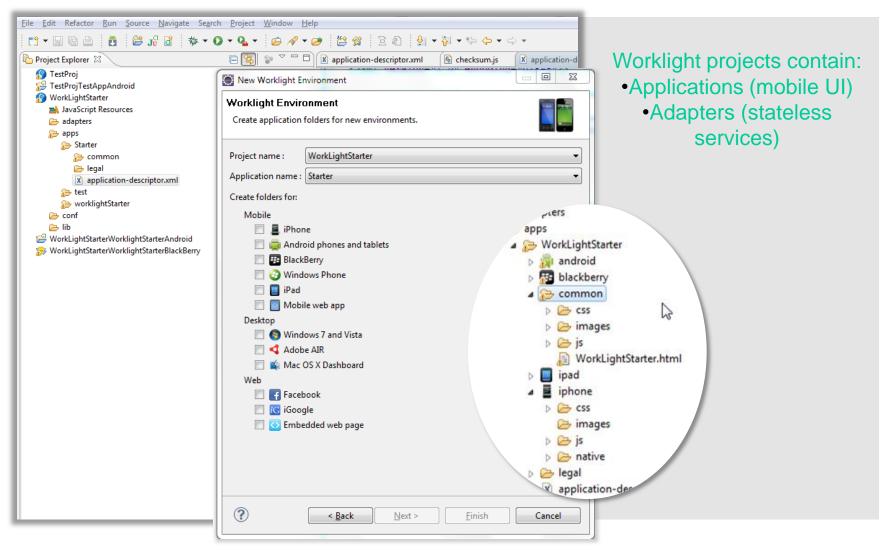
Worklight Console

A web-based console for real-time analytics and control of your mobile apps and infrastructure





Common web codebase facilitates reuse





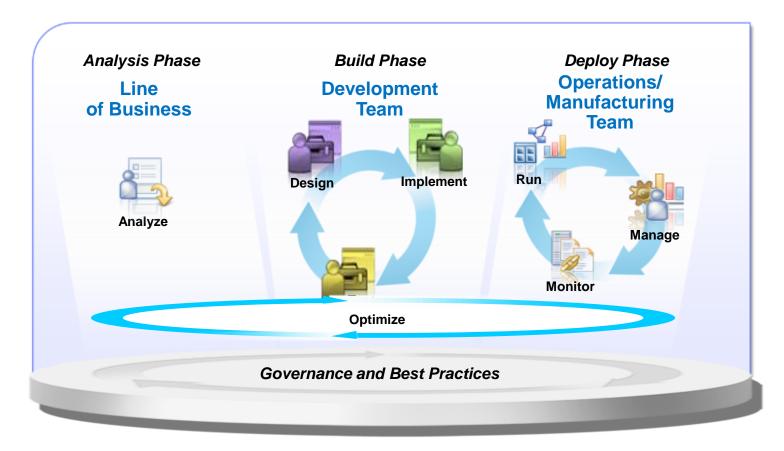


Challenge 2: Delivering high quality apps that engage users and meet business objectives





Mobile development is more than just coding ...

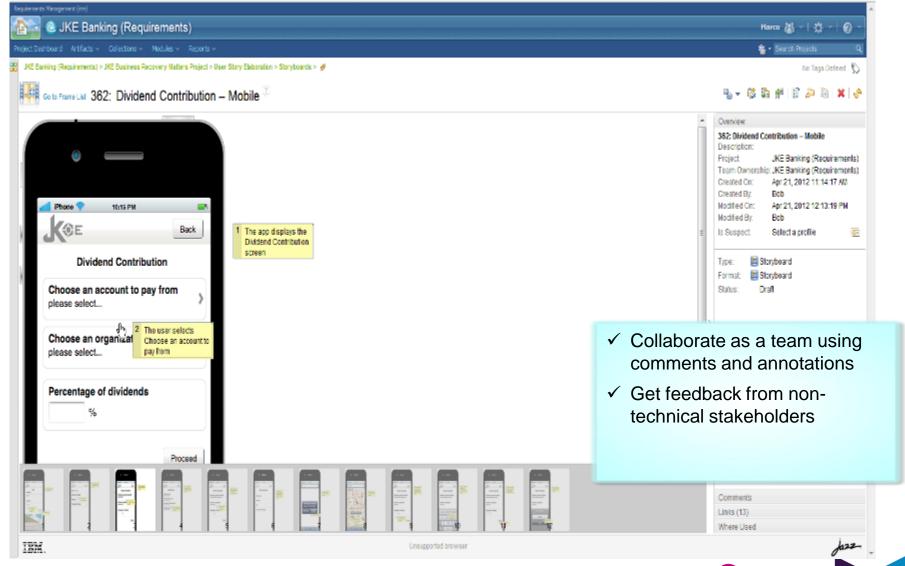


Coding is just one component of the mobile application development lifecycle





Focus on user experience first to achieve outside-in design





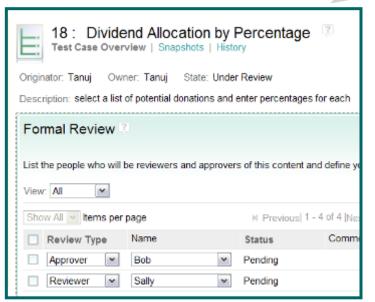
Formal reviews drive agreement and prevent re-work

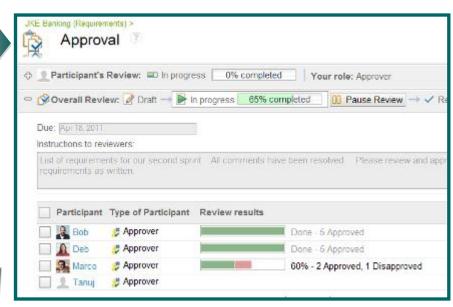
✓ Reviews & approvals ensures artifacts are reviewed and/or approved by key team members and captures compliance requirements.

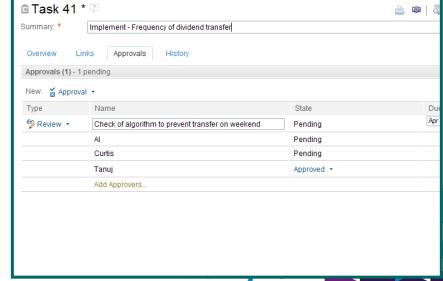
Requirements

Work Items

Test Artifacts

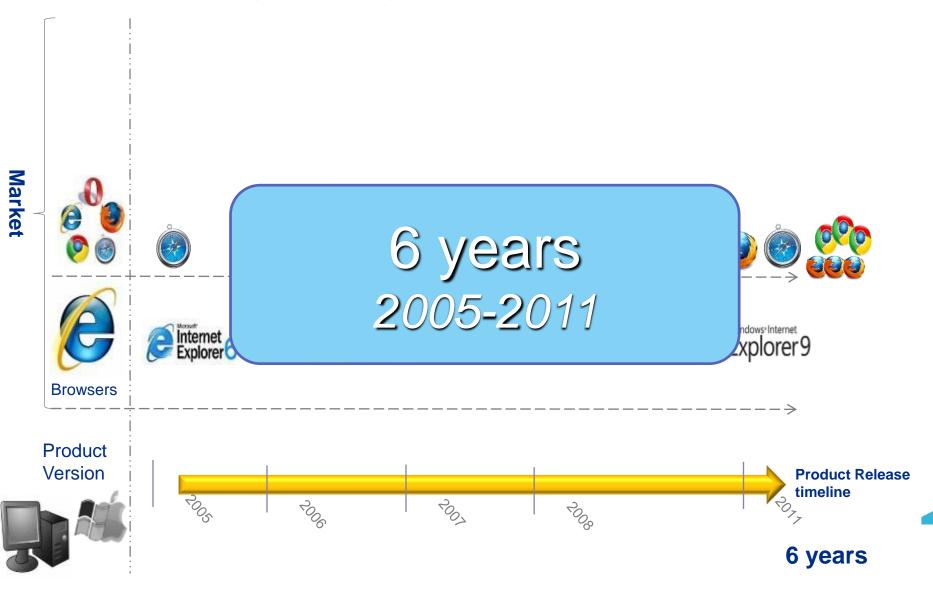




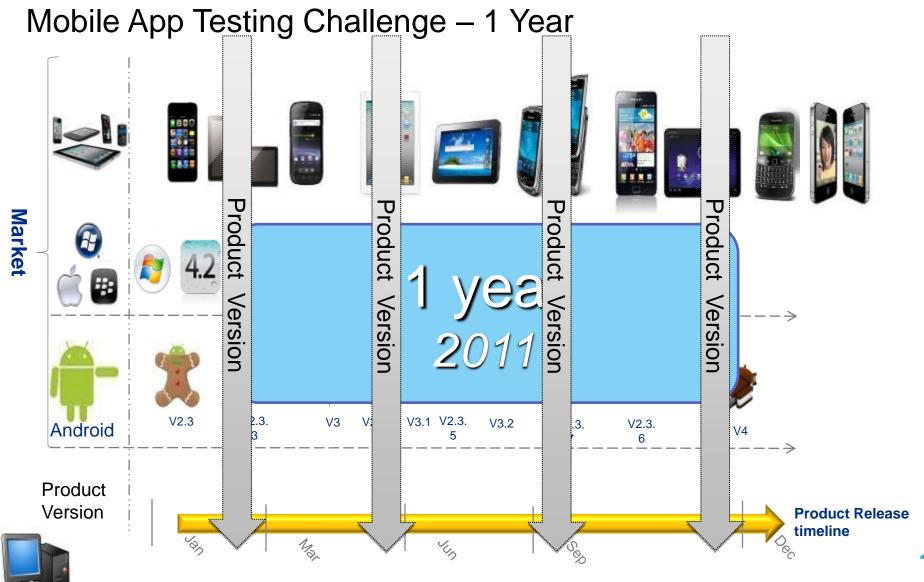




Web App Testing Challenge – Last 6 Years







1 year - 2011



Challenge 3: Integrating with enterprise systems





Integrating with existing systems



- Mobile applications need to connect to enterprise back-end data and services
- Existing programs and services may need to be modified for the mobile app
- Multiple skills will be involved, responsible for different parts of the mobile application

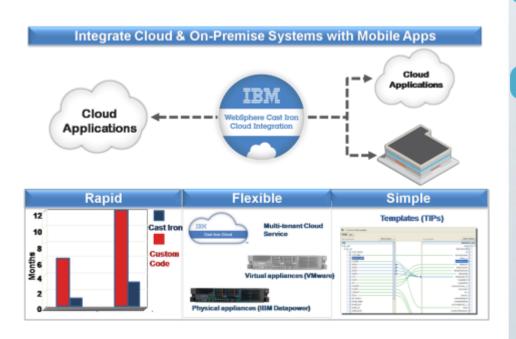




Rapid, simple & flexible connectivity for mobile apps

WebSphere Cast Iron Cloud integration

Simple and flexible integration for all connectivity projects, allowing you to rapidly integrate SaaS and back-end systems with mobile apps



Client Challenge

Simplified and cost effective mobile integration to back-end systems and cloud

Key Capabilities

- Native connectors and template integration processes to connect mobile apps to backend & cloud systems
- Bidirectional connectivity and business logic
- Centralized monitoring
- Simple and flexible, user-friendly, wizardbased, "configuration, not coding" architecture





Challenge 4: Meeting accelerated time to market requirements





Meeting tight time-to-market requirements Mobile is pushing traditional delivery approaches to the breaking point





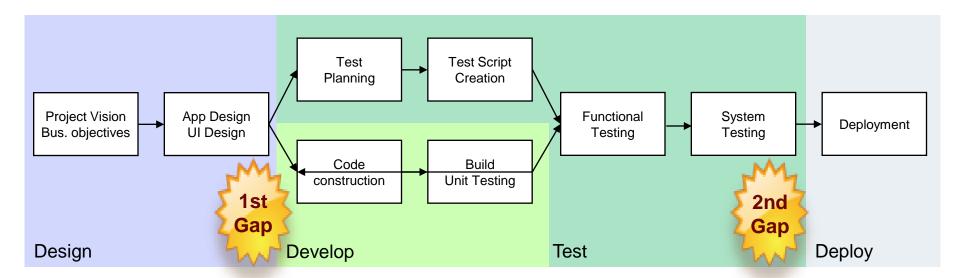
	Mobile Apps	Desktop Apps
Time-to- market	Weeks to Months	Months to Years
Frequency of updates	Once every several weeks	12-18 month cycles







Factors affecting project velocity



There are 2 key gaps affecting project velocity:

- Gap 1: Early in project definition
 - Results in rework due to miscommunication of app specification
 - Slows progress due to hand-off errors and confusion between team members
- Gap 2: Later in project delivery
 - Lack of automated deployment and validation
 - Mismatches between app requirements and available production infrastructure





Mobile software development is a **team** sport

 Software development involves a team of people with diverse skills using different tools

Design, development, test, operations, etc.

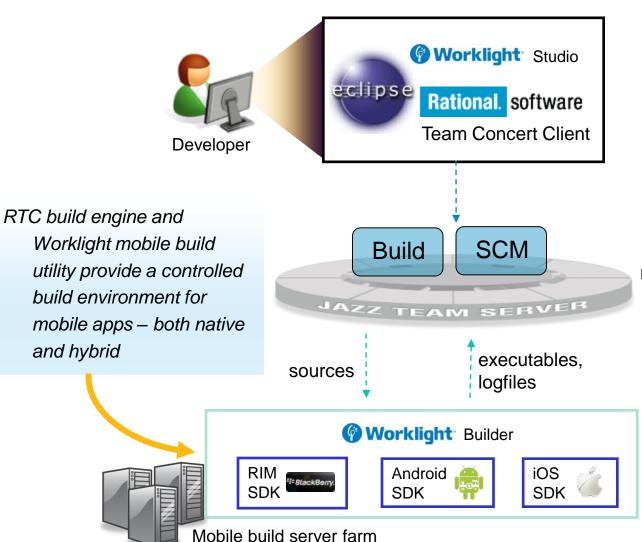
- Tools can make or break collaboration.
 - Fragmented tools create silos
 - Integrated tools break down barriers
- Effective development depends on ...
 - Defined goals
 - Transparency of progress and quality trends
 - Aligning teams across the entire application development lifecycle







Example Value of Integration - Mobile and ALM



Mobile devices & emulators



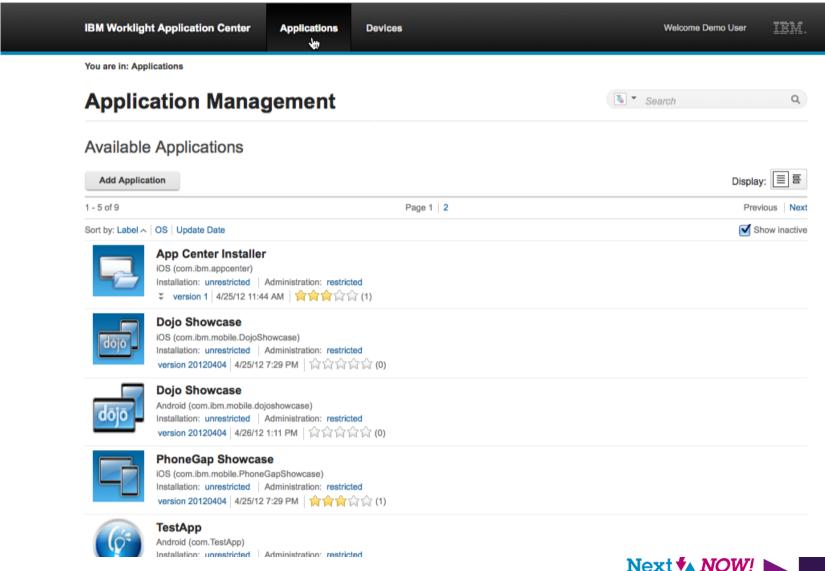
Team repository of apps







Worklight Application Center





IBM delivers a scalable and incrementally deployable mobile solution

Developing for multiple mobile platforms

- ✓ Cross-platform mobile web and hybrid app development, test, and build
- ✓ Manage plans, tasks, code, builds from a common development workbench
- ✓ Agile planning



Delivering high quality apps that engage users and meet business objectives

- ✓ Linkage and traceability across all phases of development
- ✓ UI sketching and storyboarding
- ✓ Test plan optimization and management and integration with mobile "Device-clouds"
- ✓ Portfolio management



Integrating with enterprise systems

- ✓ Integrate Worklight Studio with the Rational IDEs to create a comprehensive IDE for all parts of the app (UI, mid tier, back-end)
- ✓ Extend enterprise assets as mobileconsumable services and connect via Worklight adapters



Meeting accelerated time to market requirements

- ✓ Automate and manage continuous, end-to-end build and deployment process with RTC
- ✓ Deploy to private dev/test app
- ✓ Reduce cycle times by aligning dev and operations teams









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