



Standardizing Office Suites @ PAE Limited

Premier Auto Electric Limited

PAE was looking to standardize on a specific industry-standard office suite that would enable them to create complex documents, spreadsheets and presentation software. PAE zeroed in on IBM Lotus Symphony products that provided them all the features expected from a standard office productivity solution.



Client profile

Premier Auto Electric (PAE) Limited is a marketing and distribution company dealing in lead acid storage batteries, power backup systems and automotive parts. It has a nationwide network of about 29 sales offices and warehouses. PAE provides value to the manufacturer by reducing market risk, parts obsolescence risk and credit risk.

Task

PAE branches have different types of office automation suites, with each location having its own file format. This meant difficulty in exchanging information. PAE wanted to standardize on a specific industry-standard office suite that would enable them to create complex documents, spreadsheets and presentation software. The office suite had to be cost effective and from a reputed software company with a long-term roadmap.

Solution

PAE's IT department conducted an exhaustive review of office suites in the market. It found that IBM Lotus Symphony products offered all the features expected from a standard office productivity solution. Symphony supports the new ODF standards for file formats as well as Microsoft Office file types. Symphony integrated well with IBM Lotus Notes, which PAE was already using. IBM Lotus Symphony productivity tools were provided at no charge and there was no upgrade cost involved.

Benefits

- Standardized file format across all the users.
- Involved negligible cost.
- Integrated well with IBM Lotus Notes.
- Quick and easy troubleshooting options.

“We see IBM as the most reliable source for our IT requirements. We have had a long relationship with IBM for various software and hardware products and we know IBM has been investing in technology roadmaps over decades, with an outstanding reputation for delivering reliable solutions”

*Prabhakar Posam
Head - Information Systems,
PAE Limited*