



Boosting collaboration, productivity with IBM Lotus and Domino

Nagarjuna Fertilizers and Chemicals Limited

Nagarjuna Fertilizers and Chemicals Limited was looking for a robust collaboration environment along with a dependable messaging infrastructure to enhance employee collaboration and productivity. It found a solution in IBM Lotus Notes and Domino.



Client profile

Nagarjuna Fertilizers and Chemicals Limited is the flagship company of the Nagarjuna Group with an asset base of US\$ 2.5 billion. Nagarjuna Fertilizers and Chemicals Limited manufactures and supplies plant nutrients and plant protection products. It is an ISO 9001:2000 certified company and has an employee strength of 600.

Task

Nagarjuna Fertilizers and Chemicals Limited was running SAP for its core applications with additional no-core custom-built applications running on Domino and Oracle. The company wanted the sales and mobile workforce to be able to access information as and when it needed. It required an efficient and effective mechanism for real-time collaboration across geographies, to bring down costs of office productivity.

Solution

The IBM team offered Nagarjuna a robust messaging infrastructure to enhance employee collaboration and productivity. The products that formed part of the solution were Lotus Notes and Domino Platform for messaging. Lotus Domino Enterprise Server 8.0 provided a robust mail server with clustering, mail messaging, collaboration and application deployment capabilities; Lotus Notes 8.0 came with Integrated Instant Messaging and Lotus Symphony® Productivity Suite; Lotus Domino Web Access Lite was a part of the new Lotus Domino Enterprise Server 8.0; and Lotus Traveller® was bundled with Lotus Notes and Domino 8.0 for Notes Mail, Calendar, Contacts and To do list on a Windows mobile phone.

Benefits

- Lotus Domino Enterprise Server 8.0 provided a robust mail server cum application run time in a single instance.
- Cost of hardware was reduced.
- Lotus Notes 8.0 with the Integrated Instant Messaging and Lotus Symphony Productivity Suite helped employees enhance efficiency and real-time collaboration.
- The free Lotus Symphony Productivity tool enabled cost saving.
- Lotus Traveller helped employees on the move to get email on Windows phones without additional investment.

“Nagarjuna Fertilizers and Chemicals Limited found that its existing infrastructure did not allow real-time collaboration between employees. To increase productivity and efficiency, it turned to IBM for its collaborative solution.”

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