

Project Liberate Consulting Engagement

Software Licensing Optimization Consulting Engagement

- Help customers by sharing best practices that other customers are using when negotiating Microsoft Enterprise Agreements
- Understand what analysts are recommending when negotiating their contracts with Microsoft
- Deliver a presentation about cost savings using our experience with Microsoft contracts
- Assist customers by helping them to evaluate their current expenditures with their Microsoft Enterprise Agreement and give them an analysis of their alternatives based on current deployment plans and others.

Our consulting approach has helped customers around the world to achieve significant cost savings in buying the same products from Microsoft, helping them to "free up" their IT budget to invest in mission critical or value added projects.

Results

- **Analysis of enterprise-type agreements yielded:**
 - 30 to 85% savings due to:
 - Double licensing
 - Unnecessary components and subscriptions
- **Better understanding of asset inventory**
- **Enabled relief from dependence on particular products**
- **Help customer understand current and future costs allowing them have more information enabling them to make better future decisions.**

How to proceed?

- Complete a questionnaire about your contract situation and about the number of licenses you require.
- Our team of consultants will create a document describing a hypothetical customer similarly situated as you and the decision process to follow when contemplating a new Enterprise Agreement or renewing an existing Enterprise Agreement.
- If you have any additional questions, you can send them to an email address so that our consultants can assist you and provide you with the appropriate questions to ask Microsoft to get the answers you need.

What we'd like from you...

At the completion of the Consulting Engagement, we'd simply like your answers to the following questions:

- Was the engagement useful?
- Were you able to save budget dollars because of the engagement?
 - If so, how much or what percent were your savings?
- How can we improve this service?