

NAME	COMPANY				
PHONE					
COMPANY SIZE					
☐ LESS THAN 100 EMPLOYEES	☐ 101-999 EMPLOYEES				
☐ 1000-5000 EMPLOYEES	☐ GREATER THAN 5000 EMPLOYEES				
INDUSTRY					
Describe Your Role —					
	☐ Enterprise Architect				
What is your job title?	☐ Enterprise Architect ☐ Data, Content, or Information Architect				
What is your job title? □ CEO/President					
What is your job title? ☐ CEO/President ☐ Line of Business Executive/Manager	☐ Data, Content, or Information Architect				



_	Describe Your Organization ————————————————————————————————————
Wh	ich of the following best describes your company or organization?
	Company or organization looking for software solutions to address information-intensive business challenges
	Independent Software Vendor
	Systems Integrator
	Consulting firm
	IBM Business Partner
	Have no current company affiliation
	Other (please specify)
	Vous Coftware Chaices
	Your Software Choices
- Wh	at role do you play in the acquisition of software solutions by your company?
- Wh	
	at role do you play in the acquisition of software solutions by your company?
	at role do you play in the acquisition of software solutions by your company? Decision maker
	at role do you play in the acquisition of software solutions by your company? Decision maker Evaluate
	at role do you play in the acquisition of software solutions by your company? Decision maker Evaluate Influence or recommend
	at role do you play in the acquisition of software solutions by your company? Decision maker Evaluate Influence or recommend Implement
	at role do you play in the acquisition of software solutions by your company? Decision maker Evaluate Influence or recommend Implement Business sponsor



Your Information Strategy
How important is having an enterprise-wide information strategy & vision to your company?
☐ Critically important
☐ Important
☐ Moderately important
□ Not important
Your Information Vision
Does your company have an overall information strategy & vision?
☐ Yes
□ No
□ Don't Know
Information and Business Goals
Is your company's information strategy aligned with critical business goals & objectives?
☐ Yes
□ No
□ Don't Know



—— Information and Business Priorities ————————————————————————————————————
What priority does your company place on ensuring that its information strategy is aligned with business goals & objectives?
☐ High priority
☐ Medium priority
☐ Low priority
☐ Not important
Your Asset Inventory
Do you have an inventory of existing data & content assets?
☐ Yes
□ No
☐ Don't Know



Getting Started Questionnaire

Information and Business Goals

Please place a **C** in the box to indicate your current level of maturity for each of the 6 capabilities listed and an **D** to indicate your desired level of capability over the next 2 – 3 years.

	STAGE 1 >		STAGE 2 >		STAGE 3 >		STAGE 4
Scope	Departmental		Cross Departmental		Organizational		Enterprise-wide
Currency	Historical only		Operational & Historical		Near real-time view of operational		Real-time view of all information
Governance Integration	Data & content in		Ad-hoc / project- based		Information available as a service		Policies & practices fully implemented
Insight	silos Basic search, query & reporting		Data & content contained in silos		Business intelli- gence		Information fully integrated into process workflows
Access	Power users & analytics		Analytics intro- duced Role-based access introduced		Role-based access environment commonplace		Strategic intelligence Adaptive role-based access across enterprise & value chain
softv	IBM Can Help You like to speak to an II e requirements?	3M r	epresentative or IBM E	Busi	iness Partner about you	ur	

Please complete your questionnaire & send it to response@in.ibm.com. Thank you.