

## Cardinal Health partners with IBM to provide top-notch healthcare.

### Overview

#### Cardinal Health

Dublin, Ohio, United States  
www.cardinal.com

#### Industries

- Healthcare
- Wholesale Distribution & Services

#### Products

- IBM DB2® 9 data server
- mySAP™ Business Suite applications
- SAP NetWeaver® platform
- IBM WebSphere® Portal software
- IBM WebSphere Customer Center software
- IBM Rational® tools
- IBM System p™ servers
- IBM System x™ servers
- IBM System Storage™ technology
- IBM Global Services



*“Our partnership with IBM is not just about hardware and software. In the end it’s about helping our customers fulfill their mission of providing better health care to people around the world.”*

—Jeanne Lasheff, Vice President Application Services, Enterprise IT, Cardinal Health

### Background

Cardinal Health is a US\$81 billion global health care company, with 55,000 employees and operations in 29 countries on six continents. Cardinal Health is rated number 19 on Fortune Magazine’s list of 500 largest U.S. companies.

Cardinal Health manufactures, packages and distributes pharmaceuticals and medical supplies, offers a wide range of clinical services, and develops products that improve the management and delivery of supplies to hospitals, physician offices and pharmacies.

Every day, Cardinal Health:

- Manufactures more than 4 million medical/surgical products that are used by 90 percent of all hospitals in the United States
- Manufactures more than 500 million doses of pharmaceuticals
- Makes 50,000 deliveries to 40,000 customer sites

### Challenge

Cardinal Health recently began to transition from a holding company to an integrated operating company so that it could go to market with integrated solutions in supply chain management, medication management, clinical services and manufacturing. The new company vision led to a redesign of IT operations away from a business-unit focus and toward a company-wide IT service provider, with greater data integration, flexible access and delivery.

Last year, Cardinal Health committed to a multi-year migration to a standard, company-wide ERP system from SAP® as a key component to align business processes across the company. At the same time, Cardinal Health launched its One Global Technology Platform (OGTP) project. OGTP provides the technology infrastructure to support and enhance the SAP deployment enterprise-wide. Cardinal Health chose IBM as its strategic partner for OGTP, to help transform its technology environment quickly by implementing a robust infrastructure that would enable future growth, keep IT operating costs low and mitigate technology transformation risks.

### Solution

The solution incorporates IBM middleware, hardware, tools, services and technical support. Cardinal Health’s new infrastructure will be built around a service oriented architecture (SOA) model to increase its flexibility, responsiveness and performance.

## Benefits

OGTP and the SAP applications Cardinal Health has selected to deploy will be powered by the new DB2 9 data server, which is optimized to run SAP applications. The Cardinal Health DBA staff and BASIS development teams will both take advantage of the autonomic features of DB2 9, which make administrative tasks such as installation and performance monitoring and tuning more seamless and transparent. In addition, Cardinal Health expects the new deep compression feature of DB2 9 to provide significant savings in storage hardware and associated costs.



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