







IBM ECM Business Partner Directory — Technology Partners



	<p>Description Since being founded in 1982, Adobe's award-winning software and technologies have redefined business, entertainment, and personal communications by setting new standards for producing and delivering content that engages people virtually anywhere at anytime. With a reputation for excellence and a portfolio of many of the most respected and recognizable software brands, Adobe is one of the world's largest and most diversified software companies</p>	<p>ECM Value Proposition Adobe revolutionizes how the world engages with ideas and information – anytime, anywhere and through any medium. Adobe® LiveCycle® ES (Enterprise Suite) software is an integrated J2EE server solution that blends electronic forms, process management, document security, and document generation to help you create and deliver rich and engaging ECM applications.</p>	
	<p>Description ASE Technologies, Inc. is in its nineteenth year helping clients meet their printing and content management goals. ASE provides software solutions for content management and delivery that increase service while saving time and money. Our products are geared to help organizations leverage their existing print and content management infrastructures.</p>	<p>ECM Value Proposition Our extensive knowledge of production print, printing infrastructures, print definition languages and electronic documents allow us to provide customers with ECM solutions for any situation that involves managing and delivering high volumes of output data.</p>	<p>Solution Output Archiver</p>
	<p>Description Autonomy is a global leader in infrastructure software that helps organizations derive meaning from all of their information assets. Meaning-based computing signals the ability of computers to comprehend the concepts and context of data, enabling people to interact with information, ideas and understand their relationships to each other, no matter how they are expressed. Based on that understanding, these systems process information and perform sophisticated analysis operations with real business value automatically, proactively and in real-time.</p>	<p>ECM Value Proposition Autonomy is a leader in Enterprise Content Management, specifically pan-enterprise search. Enterprise search platforms automate the retrieval, processing, and management of information throughout a global organization, transcending company divisions, operating systems, language-barriers, repositories/data stores and file types; provide unrivalled performance, scalability and fault tolerance; and are fully FRCP compliant. Autonomy has won numerous awards and accolades including: leader in the Gartner 2007 Information Access Magic Quadrant and the 2008 Forrester Wave.</p>	
	<p>Description BPO Management Services (BPOMS) provides a broad portfolio of business and technology solutions to help organizations make better decisions faster by managing the knowledge, content and processes that drive their business. In the ECM space, BPOMS has pioneered the Web based viewing and red-lining, co-viewing and co-markup, document-centric collaboration and conferencing for ECM solutions and has a large install base in North America, Europe and Asia.</p>	<p>ECM Value Proposition BPOMS' eReview product is a leading view, annotation and collaboration solution. Capabilities include: superior viewing of scanned images, office documents, PDF and CAD formats, ease of deployment, server-centric zero-client administration, scalability, customizability and platform independence, rich annotation, redaction and collaboration features.</p>	
	<p>Description Captaris provides products that automate business processes, manage documents and provide efficient information delivery such as RightFax, Captaris Workflow, Captaris Alchemy, and FaxPress. Captaris has customers in financial services, healthcare, government and many other industries. Captaris products are installed in all of the Fortune 100 and many Global 2000 companies.</p>	<p>ECM Value Proposition Captaris provide technology at any step in the business process to realize efficiencies, reduce operating costs and facilitate compliance. Our technology converts paper to digital information, speeds processes, eliminates paper bottlenecks, improves accuracy, minimizes human intervention, increases productivity, frees workers from manual paper processes and optimizes input/output investments.</p>	<p>Solution RightFax</p>
	<p>Description CYA Technologies is a leader in solutions protecting ECM investments, facilitating compliance, and insuring companies against the risks of ECM information loss and corruption. CYA empowers organizations to realize the maximum return on their IBM FileNet P8 investment by ensuring the continuous integrity, recoverability, and accessibility of FileNet P8 information.</p>	<p>ECM Value Proposition CYA Technologies, the 2007 IBM ECM Strategic Technology Partner of the Year, safeguards companies against partial (logical) information loss due to administrative, user or programmatic errors, malfeasance, and metadata corruption. CYA® SmartRecovery™ ensures lost/ corrupt objects within IBM FileNet P8 can be recovered back to their original states without downtime.</p>	<p>Solution CYA SmartRecovery for IBM FileNet P8</p>




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	<p>Description Since 1988, Datacap Inc. has provided award-winning capture and forms processing software solutions worldwide. Datacap Taskmaster transforms paper into information, increasing efficiency while reducing costs and process time. Awarded AIIM "Best of Show" for Forms Processing, Taskmaster is one of the industry's most flexible capture solutions and integrates with IBM Content Manager.</p>	<p>ECM Value Proposition Datacap Taskmaster software combines leading recognition, classification, XML, GUI and database technologies to automate the indexing of document images and the extraction of data from paper forms. IBM customers include: Hawaii Tax, P.C. Richards, The Hartford, and Dow Jones. Taskmaster delivers its ROI through reduced staffing, higher accuracy and faster throughput of documents.</p>	<p>Solutions Taskmaster, Taskmaster for Invoices, Taskmaster for Medical Claims</p>
	<p>Description Daybreak ICS is a leading provider of enterprise content management (ECM) solutions, enabling the world's top companies and government agencies to more effectively manage their information. Founded in 2002, Daybreak provides implementation of customized ECM solutions, innovative software products, and specialized training to organizations worldwide.</p>	<p>ECM Value Proposition The Daybreak eCapture Suite provides enterprise-class document capture and delivery designed for distributed capture environments. It is designed for ease-of-use and offers a concurrent licensing model with no page count limitations, automatic metadata extraction, and the ability to deliver content to multiple ECM repositories from a single interface.</p>	
	<p>Description ECMG provides software and consulting for your content migration and exchange needs. Our team has an average of over ten years of ECM experience and we are the thought leaders for content exchange between ECM systems. Our content transformation services suite helps many companies rapidly put their content to work.</p>	<p>ECM Value Proposition Our consulting customers have won three different IBM ECM Innovation Awards (2004, 2005, & 2008). Our software helps customers migrate their own data across systems without the need for additional software or services. We can help you quickly get from legacy repositories into IBM FileNet Content Manager.</p>	
	<p>Description Genesys, an Alcatel-Lucent company, is 100% focused on software to manage customer interactions via phone, web, text and e-mail. Genesys connects customers with the right resources – front and back office, to maximize satisfaction, efficiency and profits. Over 4,000 companies use Genesys to stop frustration, drive efficiency, and accelerate innovation.</p>	<p>ECM Value Proposition Genesys Interaction management, routing and CRM integration enhance IBM FileNet Business Process Manager to unify customer service processing across front and back office and for all interaction types (web, phone, email ...). This automation reduces costs and improves quality by pooling resources and assigning tasks by priority to the best available resource in real-time.</p>	
	<p>Description GoPro Ltd is a software development company that specializes in case management, document management, process management and customer relations management. GoPro has been offering solutions for the public and private sector since 1993. GoPro solutions can be implemented for IBM FileNet P8, IBM Websphere portal and, the IBM Lotus Notes platform.</p>	<p>ECM Value Proposition GoPro on IBM FileNet P8 and IBM WebSphere Portal Server is an integrated document and case management solution that sets new standards in usability and offers a ready-to-use rich feature set. The SOA-based solution architecture, scalable ECM, powerful BPM platform and portal front-end will ensure support for current and future case and document management requirements.</p>	
	<p>Description HOV Services, Ltd. is a leader in the delivery of flexible, <i>End to End</i> outsourcing solutions. As a strategic partner in the Business Process and Knowledge Process outsourcing marketplace, we are focused on improving financial and operational performance for our customers, representing over 50% of the Fortune 100 companies.</p>	<p>ECM Value Proposition HOV Services can maximize the return from your IBM ECM implementation. Capabilities include document scanning, content conversion solutions (OCR, HTML, XML), domestic & global data capture, legacy microfilm and microfiche conversion, unparalleled focus on security & accuracy and full integration with IBM ECM systems. Convert more information without increasing infrastructure costs.</p>	
	<p>Description HP focuses on simplifying technology experiences for all of its customers – from individual consumers to the largest businesses. With a portfolio that spans printing, personal computing, software, services and IT infrastructure, HP is among the world's largest IT companies.</p>	<p>ECM Value Proposition The combination of HP and IBM ECM enable companies to support their business processes by managing the entire lifecycle of information – from capturing documents with multifunction printing and scanning devices, through storage and retrieval. Our technical teams work closely to assure that HP server platforms, including HP/UX Integrity, provide the level of performance that mission critical implementations require.</p>	
	<p>Description ILOG delivers software and services that empower customers to make better decisions faster and manage change and complexity. Over 3,000 corporations rely on ILOG's market-leading business rule management systems, optimization and visualization software components, and supply chain applications to achieve dramatic returns on investment, create market-defining products and services, and sharpen their competitive edge.</p>	<p>ECM Value Proposition ILOG's Business Rule Management System (BRMS) works with IBM FileNet Business Process Manager (BPM) to manage complex decisions within business processes. Business users can invoke decision logic directly, dynamically adjusting workflow in real time. Process flow controls and decision logic can be combined, simplifying maintenance of BPM solutions.</p>	<p>Solution BRMS</p>



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	<p>Description Infolinx System Solutions provides true thin client, enterprise physical records management software and professional business services managing critical business documents from point of creation through final disposition. Headquartered just outside Washington D.C., Infolinx software is distributed across North America and Europe.</p>	<p>ECM Value Proposition Infolinx Records Management provides DoD5015.2 certified, HIPAA, SOX, ISO 15489 compliant, physical records management solutions via thin client, browser based software with standard features including RFID capability, on-line requesting, space management, email notifications, integrated data sharing, and robust security, all integrated with IBM FileNet Record Manager software.</p>	
<p>Innovations Software Technology</p>	<p>Description Innovations Software Technology is a global IBM Software ValueNet partner with products that complement ECM offerings. Visual Rules fits well with the ECM value proposition of empowering the business through the use of content-centric BPM, making it very easy for business people to graphically develop, test, deploy and change business rules.</p>	<p>ECM Value Proposition Visual Rules provides a unique graphical approach to modeling decisions and the automatic generation of rule logic in Java code. Designing/ changing, simulation/testing of rules and automatic documentation creation can be done by business people from within the rules modeling environment allowing ECM customers to build greater agility into process-based applications.</p>	
	<p>Description JustSystems is a leading global software provider with three decades of successful innovation in office productivity, information management, and consumer and enterprise software. With over 2,500 customers worldwide and annual revenues over \$110M, the company is continuing a global expansion strategy that includes the launch of its new enterprise software offering called xfy (pronounced 'x-fie'), and XMetaL content lifecycle solutions.</p>	<p>ECM Value Proposition JustSystems XMetaL works out-of-the-box with any IBM ECM repository, providing an industry-leading solution for creating valid XML content, reducing the cost, risk and improving the speed and quality of document publishing through reuse and automation. Together with JustSystems xfy, XMetaL streamlines and automates publishing, making documents come to life.</p>	<p>Solution XMetaL</p>
	<p>Description Kofax is a leading provider of intelligent capture & exchange solutions by automating business processes. Kofax delivers these solutions through its own sales and service organizations, and a global network of more than 1,200 authorized partners in more than 60 countries throughout the Americas, EMEA and Asia Pacific.</p>	<p>ECM Value Proposition Kofax solutions automate document-driven business processes by managing the transformation and exchange of business-critical information arising in paper, fax and electronic formats in an accurate, timely and cost-effective manner. These solutions provide a verifiable return on investment to ECM customers in financial services, manufacturing, retail, government, healthcare and business process outsourcing.</p>	<p>Solution Intelligent Capture and Exchange</p>
	<p>Description Lexmark International, Inc. makes it easier for businesses and consumers to move information between the digital and paper worlds. In doing so, we are guided by a simple vision: Customers For Life. To earn our customers' loyalty, we listen to them, anticipate their needs and act to create value in their eyes.</p>	<p>ECM Value Proposition Incorporating Lexmark multifunction printers (MFP's) and Lexmark Document Distributor (LDD) software with IBM, Capture Professional creates a workflow solution that is faster, more secure and closer to the original knowledge worker than traditional scanning methods. Authorized workers can easily scan and index time-sensitive hardcopy documents to quickly deliver critical business information to your IBM ECM system.</p>	<p>Solution Document Distributor</p>
	<p>Description MediaBeacon, Inc. is an 18 year-old software company specializing in digital asset management products. The latest DAM platform, R3volution, is built around the simplicity of the filesystem, service oriented architecture, embedding/encrypting business logic into the assets, rights management, sophisticated search functions, and intelligent metadata-driven workflows.</p>	<p>ECM Value Proposition MediaBeacon provides a powerful and extendable platform for managing, tracking and repurposing rich media. Standards based architecture and easy interpretability with other enterprise applications allow MediaBeacon systems seamlessly extend ECM solutions into creative and rich media vertical markets.</p>	
	<p>Description MEGA International provides EA, BPA, and GRC solutions, to 2200 customers and with 45,000 software licenses worldwide. Clients include AT&T, DirecTV, Enterprise Rent-a-Car, Morgan Stanley, NASA, Nissan, Wyeth, and the US Departments of Homeland Security and Transportation.</p>	<p>ECM Value Proposition MEGA International and IBM offer business process management integration. The integrated solution leverages MEGA's cutting edge business process analysis (BPA) solutions and the market-leading IBM FileNet P8 platform, providing business analysts, decision makers, and IT stakeholders with a seamless process automation factory from process discovery to process integration, monitoring, and control.</p>	
	<p>Description Napersoft provides Customer Communication Management (CCM) software solutions that enable companies to streamline the business processes of creating, publishing, presenting, archiving and managing of complex real-time customer correspondence, including letters, emails, notices, alerts and confirmations.</p>	<p>ECM Value Proposition The SOA-based Napersoft CCM Technology Platform can easily be integrated across business applications to create enterprise-wide document creation and distribution solutions.</p>	<p>Solution Webdemand360</p>

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	<p>Description NetApp creates innovative storage and data management solutions that accelerate business breakthroughs and deliver outstanding cost efficiency. Our passion for simplicity, innovation, and customer success helps companies around the world go further, faster. We help your customers deploy new capabilities with confidence and get to revenue faster than ever before.</p>	<p>ECM Value Proposition NetApp enables you to deploy ECM architecture with greater data protection and responsiveness to your changing business requirements. Our customers use the same NetApp storage infrastructure for both the primary and secondary storage components of their ECM architecture, which dramatically lowers cost and complexity without sacrificing functionality or performance.</p>	
	<p>Description NSI is a leading provider of distributed content capture workflow and business automation solutions. NSI's benefits include: open architecture & flexible design, integration with leading capture devices & DMS applications, quick ROI, improved productivity & efficiency, consistent & uniform interface across all devices, shorter business processes, reduced costs, ease of use and implementation and central management.</p>	<p>ECM Value Proposition NSI's products, powered by the award winning AUTOSTORE® platform, automate ECM business processes and facilitate information sharing by capturing paper and electronic documents, processing them into usable information and delivering them into business applications and databases.</p>	
	<p>Description ObjectBuilders Software Factory is an onshore service alternative to offshore development. "Try Before You Buy" is our 100% guarantee that your solution will be delivered exactly to your specification. Headquartered in King of Prussia, Pennsylvania, ObjectBuilders has served the needs of Global 2000 organizations for more than 14 years.</p>	<p>ECM Value Proposition ObjectBuilders is a leading provider of XML solutions for Enterprise Content Management (ECM), Business Intelligence (BI) and Business Process Management (BPM) software. ObjectBuilders solutions are 100% assembled Composite Applications that leverage and enhance your existing investments, infrastructure and SOA initiatives.</p>	
	<p>Description OmniRIM provides physical records management and retention policy management software that enables organizations to automate and streamline the management of vital business records throughout their lifecycle. Specializing in records management since 1996, OmniRIM has a demonstrated record of accomplishments in innovation and industry leadership.</p>	<p>ECM Value Proposition By providing seamless integration with leading ECM platforms such as IBM FileNet P8, OmniRIM allows organizations to easily access and manage both their physical and electronic records through a unified solution. Additionally, companies can apply federated policy management to a single file plan for both electronic and physical records.</p>	
	<p>Description Omttool, Ltd. is a leading provider of information capture and handling solutions used to control document lifecycles. Our document capture and handling products allow organizations to easily control the capture, conversion and communication of "mixed-mode" – both paper and electronic – documents into their preferred ECM systems.</p>	<p>ECM Value Proposition Omttool's AccuRoute® provides more efficient workflows, while reducing cost, complexity, and risk. Omttool solutions are used by businesses that demand secure handling, integration and tracking of documents in full compliance with regulatory requirements. AccuRoute® enables fast, secure, simultaneous distribution to multiple destinations in multiple formats, including most popular ECM systems.</p>	
	<p>Description Ricoh, a leading supplier of office automation equipment and is a leading provider of document solutions. Ricoh's integrated hardware and software products help businesses share information efficiently and effectively by enabling customers to control the capture, management and output of documents.</p>	<p>ECM Value Proposition Ricoh works with you to develop solutions that optimize any document centric process, from any person, anywhere in the enterprise. Ricoh and IBM solutions save money and drive value by managing documents throughout the organization, automating and streamlining ECM business processes, and providing connectivity needed to simplify critical and everyday decisions.</p>	
	<p>Description Spicer Corporation is a leading developer of software applications for use with ECM applications that represents over 25 years of intellectual property, over 1 million installed licenses globally and worldwide market share of our business productivity offerings in these markets: Manufacturing, Energy, Government, Financial Services, Insurance, Healthcare, Automotive, and Aerospace.</p>	<p>ECM Value Proposition Spicer solutions provide access to business and engineering content that extends your ECM/BPM environment to include: document view, annotate, markup and redaction, support of hundreds of formats, including TIFF, PDF, MSOffice and CAD, low cost of ownership, and the ability to select price and feature points to match business needs.</p>	<p>Solution ViewCafé for IBM FileNet P8</p>
	<p>Description Sun Microsystems develops the technologies that power the global marketplace. Guided by a singular vision -- "The Network is the Computer" - Sun drives network participation through shared innovation, community development and open source leadership. Sun can be found in more than 100 countries.</p>	<p>ECM Value Proposition Organizations today face two major information problems: managing more information and complying with stricter regulation of their information. Sun Microsystems and IBM Enterprise Content Management (ECM) address both problems with end-to-end solutions that incorporate tiered storage with intelligent data management and identity enabled accessibility from virtually any device</p>	

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	<p>Description Thunderhead NOW is the industry's leading enterprise communications software platform, helping organizations to deliver highly personalized, very contextual, relevant customer communications, across any output channel, either print or electronic. Built on 100% open standards with tight IBM integration, Thunderhead supports batch and interactive ad-hoc requirements from a single platform.</p>	<p>ECM Value Proposition With integration to IBM FileNet P8, IBM Content Manager, WebSphere and Lotus Forms, Thunderhead helps organizations to better engage with customers, improve efficiency, and maintain compliance with brand and regulatory guidelines. Content such as correspondence, insurance policies, loan packages or derivatives contracts can be easily created, directed and archived in one continuous process.</p>	<p>Solution Derivatives Trade Confirmation Solution; Enterprise Communications Platform for Insurance Policies, Contracts & Correspondence</p>
	<p>Description With 25 years experience and 170 of our 350 worldwide customers among the Fortune 1000, Xenos is the leading provider of cross-industry, high-performance print stream document transformation software and ERM document archive migration solutions. Xenos enables organizations to streamline operations, reduce costs, improve information access and simplify compliance.</p>	<p>ECM Value Proposition Migrate Mobius and other document/image archives to IBM Content Manager on Demand (CMOD) or IBM FileNet P8 with the proven Xenos DETAIL™ methodology, unique technology and field experience. Xenos d2e™ High Performance Transforms for IBM CMOD and IBM FileNet P8 index and load.</p>	<p>Solutions High Performance Document Transformation for IBM ECM; IBM FileNet P8 Migration to IBM Content Manager OnDemand Multiplatforms; Mobius Archive Migration to IBM ECM</p>

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