














IBM ECM Business Partner Directory — North America












 <p>High performance. Delivered.</p>	<p>Description Accenture Information Management Services (AIMS) is a global cross-industry organization focused on bringing clients' solutions to better manage their business, interact with customers and make strategic, financial and operational decisions. Working across Accenture's service lines and industry groups, the 13,000-strong group specializes in information management services including business intelligence, portals and content management and in data management and architecture.</p>	<p>ECM Value Proposition Through our alliance, we have successfully implemented enterprise content management (ECM) and business process management (BPM) solutions in many industries worldwide. Accenture's ECM solutions help organizations make better decisions by managing the information and processes that drive their business. The ECM solutions are built on IBM FileNet P8, a reliable, scalable and highly available enterprise platform that integrates content and business processes across the enterprise.</p>	
 <p>expertise in action™</p>	<p>Description ACS is a premier provider of diversified business process outsourcing (BPO) and information technology (IT) services and solutions to commercial and government clients worldwide. ACS brings innovative offerings for Finance & Accounting, Human Resources, Information Technology, Transaction Processing, and Customer Care to our clients in Government, Communications, Manufacturing, Retail, Financial Services, Healthcare, Education and Transportation.</p>	<p>ECM Value Proposition ACS has a strong market presence in Financial Services, Insurance, State & Local Government, and Healthcare based on IBM ECM solutions. ACS simply manages our client's operations – no matter what platform or process – with a global infrastructure and workforce, experienced field administration, and proprietary technologies, processes, and procedures that assure reliability, cost savings, improved performance, business continuity, security, and practical innovation.</p>	
 <p>Building Relationships Since 1999</p>	<p>Description ARC Business Solutions Inc. is an established, growing and customer-oriented information technology solution provider with proven abilities to incorporate strategy, creativity and technical aspects into business solutions. Core business verticals are: Professional IT Services, Enterprise Content Management and Managed Network Services.</p>	<p>ECM Value Proposition ARC has earned its reputation by designing and implementing practical ECM solutions that have allowed its clients to realize real world benefits encompassing sound content management practices, compliance with legislative requirements, improved access to information, accelerated business processes, improved operational flexibility, enhanced customer service, compliance for electronic records as documentary evidence, reliable records management practices and reduced costs.</p>	
	<p>Description Atlantic Software Technologies, Inc. (AST) provides financial services and manufacturing organizations with a highly configurable enterprise application framework designed to work in today's dynamic business environment. AST's application framework is specifically designed to accelerate the delivery of custom point solutions within the complex operating environments of Fortune 500 companies.</p>	<p>ECM Value Proposition AST solutions allow organizations to quickly configure and deploy fully integrated point solutions on IBM FileNet P8. Using AST's application framework and design tools, end users are empowered to create and customize solutions that meet a department or organization's unique business requirements while leveraging their organization's investment in FileNet P8.</p>	<p>Solution Custom Imprinting</p>
	<p>Description Avrio Corporation is a content and process management consulting company with 11 years of experience delivering high value IBM ECM solutions. Avrio's success is our deep experience in client focused analysis, design and project management. Avrio is certified to develop, administer, install and provide support for the IBM ECM platform.</p>	<p>ECM Value Proposition Avrio's expertise is in Business Process Management, eForms, ERP integration and advanced Capture with a focus on Accounts Payable and Human Resource Applications on PeopleSoft and JD Edwards. From simple content enablement to complete business solutions, Avrio's Intellego application delivers.</p>	<p>Solutions Intellego for JD Edwards Enterprise Financials; Intellego for JD Edwards HR; Intellego for PeopleSoft Financials; Intellego for PeopleSoft HR</p>
	<p>Description BearingPoint is one of the world's largest providers of management and technology consulting services to Global 2000 companies and government organizations in 60 countries worldwide. Based in McLean, VA., the firm has more than 17,000 employees focusing on the Public Services, Financial Services and Commercial Services industries. Our service offerings are designed to help our clients generate revenue, increase cost-effectiveness, manage regulatory compliance, integrate information and transition to "next-generation" technology.</p>	<p>ECM Value Proposition Together, BearingPoint and IBM, deliver specific solutions across four key industries. Through our alliance, BearingPoint and IBM have successfully implemented more than 40 enterprise content management (ECM) solutions around the world and have emerged as top providers of ECM globally.</p>	<p>Solutions Clinical Review Order Fulfillment BPM System; Energy Engineering Solution; Enterprise Credit Risk Management; Money Movement BPM Solution; Pension Administration Solution; Real ID Act Compliance; Unemployment Framework for Automated Claim and Tax Services (uFACTS); Wire Transfer Workflow Application</p>









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	<p>Description BlueCielo ECM Solutions is a leading global provider of engineering content management and application integration solutions for owner/operators in multiple vertical industries. BlueCielo has more than 20 years' industry experience, customers in over 50 countries, and offices in the USA, UK, Russia, Germany and the Netherlands, plus a worldwide network of established partners. BlueCielo's product portfolio includes InnoCielo Meridian Enterprise and InnoCielo ImandrA for IBM FileNet P8.</p>	<p>ECM Value Proposition BlueCielo delivers solutions that enable organizations to optimize the business processes involved in the creation, collaboration and distribution of engineering content – leading to improved efficiency through streamlined processes, reduced costs, improved control over change/review/approval processes, mitigated risk through pre-defined workflows, better communication, faster collaboration and easier regulatory compliance. BlueCielo's proven solutions are implemented in industries such as building and construction, energy, oil and gas, petrochemical, government, pharmaceutical, and discrete and process manufacturing.</p>	<p>Solution InnoCielo ImandrA for IBM FileNet P8</p>
	<p>Description Capgemini helps clients deal with changing business and technology issues. Our relationship with clients is a partnership—we bring our experience, best practices and tools to apply to clients unique requirements. We offer a wide range of solutions within 4 key areas of focus: consulting services, outsourcing services, technology services and local professional services.</p>	<p>ECM Value Proposition Capgemini has a large global presence and substantial IBM ECM experience. They have an extensive network of solution and support centers and a large breadth of services from business consulting to BTO. They have a strong presence in the insurance, manufacturing, retail, public sector, energy/utilities, financial services and telecom/media industries.</p>	
	<p>Description CENIT is a specialist in the optimization of business processes in product lifecycle management, enterprise information management and application management outsourcing. CENIT has over 720 employees and customers including large and medium-sized companies in the financial services, banking and insurance, automotive and mechanical engineering sectors.</p>	<p>ECM Value Proposition CENIT has longstanding expertise in IT service management. We specialize in IBM FileNet System Monitor and have direct access to the engineering teams at IBM which is the foundation of many successful turnkey projects that are implemented on time and within budget.</p>	<p>Solution Ecliso</p>
	<p>Description CGI is headquartered in Montreal, Canada with U.S. operations headquartered in Fairfax, Virginia. CGI offers services and software solutions within the Financial Services (Banking and Insurance), Government and Healthcare, Telecom and Utilities, and Retail, Distribution and Manufacturing Industries.</p>	<p>ECM Value Proposition CGI provides deep industry experience and technical know-how in Financial Services, Government and Healthcare around ECM, delivering results that measurably impact business performance and the relationship between an organization and its customers. CGI's experience with ECM technology enables them to deliver high-quality, low-risk solutions to their customers.</p>	<p>Solutions AMS Advantage; Enterprise Originations®; Sovera Accounts Payable (AP); Sovera Content Connector (C2); Sovera Health Information Management; Sovera Human Resources (HR); Sovera Patient Financial Services (PFS); Sovera Physician Credentialing; Sovera Release of Information; Tax Imaging Processing Solution; Wynsure</p>
	<p>Description CM Mitchell Consulting Corporation (CMMC) has been providing expert professional services for more than 16 years. Their content management experts have assisted many companies around the world in deploying enterprise capable ECM solutions. CMMC's philosophy is to bring together the best technology, strategy and resources to implement world class solutions.</p>	<p>ECM Value Proposition CMMC's proven methodology drives Content Management initiatives across the enterprise while recommending an implementation approach that considers current business drivers. CMMC has developed a specific solution to connect Oracle E-Business Suite directly to IBM FileNet P8. This allows documents stored in FileNet P8 to be easily available and linked directly to transactions in Oracle.</p>	<p>Solution DocSaviTM</p>
	<p>Description Coastline is a full service IT firm addressing IT Strategy, Project Management and System Development, and System Maintenance/Operations in support of our clients. Coastline's dedicated ECM practice is focused on providing our customers with quality-driven customer service oriented ECM solutions allowing customers to realize tangible, measurable business benefits and cost savings in shorter timeframes.</p>	<p>ECM Value Proposition Coastline's ECM experts provide real world experience at a price point difficult to match. They offer "big firm" experience matched with the exceptional "small firm" service. This experience provides customers with valuable ECM knowledge and best practices that ultimately result in solutions that address their goal of attaining a better ROI on their technology investment.</p>	
	<p>Description Cornucopia Solution Inc. (CSI) is based in Houston, Texas, with a subsidiary in Calgary, Canada, and is an innovative provider of business processes integration between SAP Systems and IBM's enterprise content management (ECM) solutions.</p>	<p>ECM Value Proposition Our solution, DocuStream, increases efficiency through seamless business process automation above and beyond standard functionalities available in SAP. DocuStream is a suite of components that allow for dynamic integration between SAP and IBM's ECM. By increasing throughput via seamless automation of your document management needs, DocuStream provides high business value within the ERP/ECM integration market, utilizing best-of-breed technologies and business practices.</p>	<p>Solution DocuStream</p>









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	<p>Description Crowe Horwath LLP is one of the top 10 public accounting and consulting firms in the United States. Under its core purpose of “Building Value with Values®,” Crowe assists clients in reaching their goals through audit, tax, risk, and consulting services. Crowe professionals provide public and private company clients with thought leadership in many sectors, including financial and diversified financial services, healthcare, government, private equity sponsored, inventory-based, retail, not-for-profit, higher education, and food and commodities.</p>	<p>ECM Value Proposition Rapidly changing market conditions require organizations to quickly innovate and optimize their business. And the need for speed increases daily. As an IBM business partner since 1991, Crowe Horwath LLP leverages the IBM Enterprise Content Management (ECM) portfolio to improve its client’s business agility and effectiveness — helping them serve up content in context of daily, critical decisions.</p>	<p>Solutions Straight Through Processing for Accounts Payable and Travel Expenses; Straight Through Processing for Commercial Loans; Straight Through Processing for Mortgage and Consumer Loans (STP-MC)</p>
	<p>Description At Deloitte Consulting LLP, we are business consultants committed to delivering results, working side-by-side with our clients to develop innovative strategies and solutions. We advise clients across their organizations on courses of action aimed at creating value, then help them execute the advice we provide. Deloitte Consulting is a subsidiary of Deloitte & Touche USA LLP, a member firm of Deloitte Touche Tohmatsu.</p>	<p>ECM Value Proposition Deloitte Consulting’s Information Management practice offers an array of services based on leading practices and years of experience with a variety of industries and related regulations. These services assist clients in designing, developing and implementing ECM technology and processes that capture information efficiently, and archive, analyze and distribute information within and between organizations.</p>	
	<p>Description Edge Technological Resources, Inc. is an information technology professional services organization with over a decade of experience providing the highest quality or results-oriented work for our clients. We provide innovative, cost effective solutions by using technology to meet the specialized needs of our customers.</p>	<p>ECM Value Proposition Edge Technological Resources, Inc. is your trusted ECM provider. With our Public Sector ECM consulting services practice, we have assisted our clients in developing solutions which have allowed them to recover millions of dollars in revenue, provide significant cost savings for their organization, streamline the work processes, which increased overall productivity.</p>	
	<p>Description Electronic Knowledge Interchange (EKI) is a business and technology consulting firm that specializes in delivering measurable business value to mid to large size corporate and government organizations. We partner with value-minded executives to optimize business, information and technology for high-impact results.</p>	<p>ECM Value Proposition Why EKI? The bottom line: strong business development team focused on closing opportunities, experienced solution delivery team with a senior staff model, significant training investment in IBM FileNet products, agile and responsive, exceptional listeners and critical thinkers at every phase of an engagement, superior functional expertise and technical skills, and the commitment to delivery excellence and relentless focus on results.</p>	<p>Solution PDL Insight</p>
	<p>Description enChoice is a leading “5 Star” IBM Premier Business Partner for IBM ECM solutions. Through our Business Process Framework, deployments are made simple – required for mid-market penetration. Our software to services dollar ratio is consistently 1:1 which reduces TCO, and is unmatched in the industry. Our vertical solutions within Insurance and Finance extend to enterprise customers.</p>	<p>ECM Value Proposition The enChoice business model is built around selling IBM ECM software. With 80+ certifications, 200+ implementations, a world-class maintenance & support organization, and Kwikwork® BPF & UUI – our award-winning product – enChoice embodies and delivers success. We achieve this through our holistic approach, innovative solutions and real-world experience.</p>	<p>Solutions KwikWork® BPF 4AP; KwikWork® BPF 4Claims; KwikWork® BPF 4Retirement Administration; KwikWork® BPF 4Underwriting; KwikWork® for PR; KwikWork® .NET and Java Editions</p>
	<p>Description Fairfax Data Systems is a consulting and software development company specializing in providing quality information and business process management solutions using IBM FileNet P8 technology. Fairfax offers an array of products and services that help customers successfully deploy and support solutions built upon these IBM ECM products.</p>	<p>ECM Value Proposition Fairfax has expert knowledge of IBM ECM products, ranging from FileNet legacy FDOS systems to the newest IBM FileNet P8 products. Fairfax brings over 10 years of experience designing and delivering solutions that leverage the strengths of these products in many industries.</p>	
	<p>Description GIS Technology, Inc. (GTI) helps customers implement geographic information systems (GIS) and specializes in integrating GIS with content management systems. We are a strategic alliance partner of Environmental Systems Research Institute (ESRI) and an IBM Software ValueNet partner.</p>	<p>ECM Value Proposition Much of the information managed by government agencies and other enterprises pertains to geography. Consequently, GIS provides a natural access path to all sorts of information. Our product suite, PlaceLynx for ArcGIS™, interconnects content in IBM FileNet P8 and Panagon systems with geographic data so users can retrieve information more easily.</p>	
	<p>Description ICG is a financial back-office, transaction processing, and process improvement oriented solutions company. ICG combines process improvements with state of the art IBM ECM tools and business process-focused applications to provide clients with world-class solutions that are tailored to drive maximum efficiencies and definable return on investment.</p>	<p>ECM Value Proposition ICG provides solutions that integrate all areas of back-office accounting, financial, and transaction processing functions into an integrated, common application that utilizes the IBM ECM product suite. ICG’s solutions reduce costs, streamline back-office operations and improving working capital and cash flow without customization to the clients ERP system.</p>	<p>Solution ICG RPM/SP Vendor Supplier Portal</p>
	<p>Description We’re in the business of information technology and communications – products, services, solutions that help to effectively manage, develop and troubleshoot businesses. Illuminat has pioneered the field of Information and Communications Technology (ICT) in the Caribbean designing, implementing and maintaining systems that allow our customers to exploit technology to achieve improvement in business efficiency.</p>	<p>ECM Value Proposition Illuminat has been a regional leader in the ECM market since 1995 having a significant customer install base in Trinidad, Barbados and Jamaica. Illuminat has internal ECM core competences designing, developing and implementing solutions earning a reputation as a centre of excellence for ECM throughout all sectors of the economy.</p>	









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	<p>Description ImageTech is a systems integrator focused on the IBM Content Management portfolio. ImageTech clients cover all major industries and their core competencies include: document imaging, reporting archiving/COLD, business process management and workflow, email archiving and SAP imaging and archiving.</p>	<p>ECM Value Proposition ImageTech has unique experience and offerings around migrations – from IBM Content Manager (CM) / iSeries or IBM Content Manager On Demand (CMOD) / iSeries-SFA to IBM CM8 or IBM CMOD8. Other solutions include IICE Connector for CM/iSeries, eCopy Connector for CM8, IBM FileNet, CMOD8 for MFP scanning, IICE solution development/Web Services programming, workflow / business process analysis, and integration of IBM ECM products with business applications.</p>	
	<p>Description Imagine Solutions is a nationally recognized Premier IBM ECM partner. As an IBM Software ValueNet 2004 & 2006 North American Partner of the Year, our services organization focuses on achieving operational efficiencies using ECM technologies. All consultants are IBM FileNet Certified Professionals, provide strategic business consulting and are skilled at ROI analysis.</p>	<p>ECM Value Proposition We have proven solutions for achieving a paperless branch as well as implementing the full lifecycle ECM solution. Imagine Solutions provides “cradle to grave” Records Management consulting services. We have ERM Masters consultants that can advise on the electronic and physical lifecycle of a record.</p>	<p>Solutions Enterprise Records Management; Paperless Lending</p>
	<p>Description IMC is an award-winning company with a 25-year history of providing custom and packaged information technology solutions to government agencies, commercial businesses and scientific organizations. IMC assists organizations with improving quality, maximizing cost savings and improving general capabilities in areas including content management, compliance, reporting systems, web-based and enterprise-level solutions</p>	<p>ECM Value Proposition IMC provides a horizontal IBM FileNet P8 application for contracts management. Our demonstrable and referenceable application leverages FileNet P8 components, including Records Manager. We bring vertical expertise in energy and utilities and provide compliance consulting and a packaged application for Rate Case Management. IMC also provides offshore FileNet P8 development services through our Global Services division.</p>	<p>Solutions Doc Connect; DocPro for Contract Management; Rate Case Submission Management; WISPER for Healthcare</p>
	<p>Description Founded in 1994, and located in Tallahassee, Florida, Infinity is a consulting and software development firm. We offer a wide range of services including needs assessment and network services. Our people work with our clients to create the right plan, and deliver the solution that meets their business needs.</p>	<p>ECM Value Proposition Infinity is experienced in guiding large organizations through the planning and implementation of enterprise-level content management solutions. Our familiarity extends to PMO, process analysis, requirements gathering, testing, change management, and training.</p>	
	<p>Description InfoWorks, Inc is an employee-owned, Nashville, Tennessee-based consulting company offering full life cycle development of custom business solutions (application development), business process improvement, and project management. We are an IBM Software ValueNet business partner.</p>	<p>ECM Value Proposition InfoWorks' unique business model can offer clients the following benefits: large national consulting company talent at value prices, solid reputation and references for more than 10 years, focus on getting necessary skills to client in a timely manner and flexibility – because we are local and have experience implementing and supporting ECM solutions in numerous industries.</p>	
	<p>Description Innovation Group's enterprise software and outsourcing solutions enable business transformation within the global P&C insurance industry. Our 2,500 professionals work closely with our 300+ clients worldwide to customize policy administration, claims management, analytics and BPO solutions that support and drive strategic objectives. We process 3.5 million+ claims annually and achieve a direct cost savings of 20% for our clients.</p>	<p>ECM Value Proposition Innovation Group solutions represent a holistic solution offering, not point products, which solve real business problems. Innovation Policy and Innovation Claims are certified by IBM as “SOA-ready” and mapped to a common set of insurance components that address the complete value chain & business processes required for P&C insurance carriers. Our solutions handle the placement of new content (e.g., outbound letters and faxes) into the IBM Content Manager (CM) repository and all rules concerning document management and routing are handled by CM.</p>	<p>Solutions Innovation Claims; Innovation Policy</p>
	<p>Description Integrantium is a next generation ECM solutions provider leveraging rich internet application (RIA) technologies like AJAX, Adobe Flex and Mash-Ups. Integrantium is also the creator of PaperWork, a content-enabled vertical application (CEVA) framework for building content driven case management type of applications on top of IBM FileNet Business Process Manager.</p>	<p>ECM Value Proposition Integrantium brings Web 2.0 technologies to ECM clients by delivering rich user interfaces and productive business process management applications that are highly content centric in nature. Integrantium recently launched PaperWork 3.0.</p>	<p>Solution Paperwork</p>
	<p>Description Integro is an Enterprise Content Management consultancy that provides services and products to help companies tackle today's content challenges including compliance, e-discovery, records, and email management. Founded in 1995, Integro's national team of IT Consultants and Certified Records Managers works with Fortune 1000 companies across the U.S.</p>	<p>ECM Value Proposition Integro is highly specialized in ECM compliance solutions on the IBM platform. Integro's certified policy and technology consultants offer companies a valuable perspective when planning records management, email management, and e-discovery solutions. Companies further benefit from Integro's product, Integro Email Manager, which provides records management, meta-tagging, and 'zone management' of email.</p>	<p>Solution Integro Email Manager</p>









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	<p>Description Since 1991, IPD has addressed the Insurance industry's need for business process optimization with pre-packaged application software, and related services, designed for major business areas within Health, Life, Disability and P&C Insurance companies. IPD's suite of applications, built upon a single, integrated IBM platform, incorporates the latest technologies and unparalleled functionality.</p>	<p>ECM Value Proposition An IBM Software ValueNet partner, IPD provides Business Process Applications based on the Ultera framework. Built on IBM FileNet P8, Ultera provides rapid deployment with low risk and is proven with IBM architecture. Ultera is an out-of-the-box solution that is deployed through configuration instead of customization. IPD has the greatest market share of large health plans and numerous well-known life insurance companies.</p>	<p>Solution Ultera/P8 for Complaints and Appeals; Ultera/P8 for Disability Claims; Ultera/P8 for Healthcare Claim Exceptions; Ultera/P8 for Healthcare New Business and Enrollments; Ultera/P8 for Network and Provider Relations; Ultera/P8 for Policy Owner Services; Ultera/P8 for Pre- and Prior Authorizations; Ultera/P8 for Underwriting</p>
	<p>Description LNW provides design, implementation and support for high profile, mission critical, complex Enterprise Content Management solutions for government and private sector companies throughout North America. LNW specializes in automating client's business processes and managing compliance requirements.</p>	<p>ECM Value Proposition LNW works on a project approach performing GAP analysis, business process analysis, ECM implementation and integration, as well as training and support. LNW works extensively with DoD 5015.2, Sarbanes-Oxley, FOIA, ISO 9000 / 15489 standards. LNW has developed an excellent Information Management training program which includes IM Awareness, Function-based File Classification Development as well as business process based software application training.</p>	
	<p>Description Celebrating their 17th successful year, Locus Systems continues to distinguish themselves as a key systems integrator and professional services firm. Delivering a diverse set of enterprise software, custom solutions and proven methodologies, Locus Systems enables customers to govern their information management. Locus supports licensing and service of the IBM FileNet P8 platform.</p>	<p>ECM Value Proposition Being customer focused, team centric and quality conscious, our strengths are focused around the following activities, which provide a lower cost of ownership through repeatable processes and value rates: system integration and business transformation, quality management, consulting (Information Technology and ECM), custom application development, project management & Information Management.</p>	
	<p>Description McLaren Software develops engineering-centric intellectual work management applications for the oil and gas, process manufacturing, utilities and life sciences industry sectors. McLaren helps organizations optimize their engineering design and asset change management processes to maximize the value of engineering documents while mitigating the commercial risk associated with their use.</p>	<p>ECM Value Proposition Enterprise Engineer is a suite of applications encapsulating industry best practice leveraging both the ECM and BPM features of IBM FileNet P8. Enterprise Engineer is one the first commercially available content applications backed by a full product roadmap, customer support, training, professional services and a growing set of implementation partners.</p>	<p>Solutions Enterprise Engineer for Assets; Enterprise Engineer for Drawings; Enterprise Engineer for Projects; Enterprise Engineer for Transmittals</p>
	<p>Description Miria Systems is a premier IBM partner and uses the IBM FileNet P8 platform to automate, streamline, and improve business processes. We deliver Managed\$Pay® software for automating accounts payable processing, and custom enterprise content management (ECM) and business process management (BPM) solutions for clients across industries and government.</p>	<p>ECM Value Proposition Miria Systems helps clients expand the use of ECM with business process solutions for accounts payable, asset management, HR, contracts, and customs brokerage. Miria Systems provides the industry leading Managed\$Pay® software, the only IBM-based accounts payable product rated by PayStream Advisors, to clients across many industries, including Fifth Third Bank, HP, P.F. Chang's, and Old Republic Title Insurance.</p>	<p>Solutions Asset Management Suite; Invoices 7-50; Managed\$Pay™; Reporting and Fee Collection; Source Testing & Monitoring</p>
	<p>Description Monarch Information and Technological Services Inc. (MITS) is an international consulting and systems solution provider, specializing in the delivery of e-Procurement, ECM and custom applications. Founded in 1996, it has grown steadily and has a solid track record of success, having delivered over 150 enterprise solutions to global companies throughout North America and Asia Pacific. With its dedicated sales and service delivery team, unparalleled in expertise within the ECM industry, MITS can uniquely offer customers world-class solutions at extremely competitive prices.</p>	<p>ECM Value Proposition MITS provides solutions that allow businesses to maximize the value of ECM systems. We focus on improving the efficiency of content-intensive business processes. Our solutions permit employees to perform more productively and accurately, while offering improved service to external constituents. Our e-Procurement solutions offer configurable applications for A/P, Contract Management and more. We also specialize in content-centric retrieval and workflow applications.</p>	
	<p>Description MSI Systems Integrators help make businesses better through enterprise IT solutions. We architect, build and support ROI driven enterprise solutions designed specifically for business-critical requirements. Our infrastructure solutions include hardware, software and services that positively impact profitability and business processes now and into the future.</p>	<p>ECM Value Proposition MSI provides a wealth of ECM solution sales and proven technical talent to the full range of IBM products. Because of our large customer base across all industries, we can engage in opportunities across a wide range of industries, applications and solution areas.</p>	
	<p>Description ObjectBuilders Software Factory is an onshore service alternative to offshore development. "Try Before You Buy" is our 100% guarantee that your solution will be delivered exactly to your specification. Headquartered in King of Prussia, Pennsylvania, ObjectBuilders has served the needs of Global 2000 organizations for more than 14 years.</p>	<p>ECM Value Proposition ObjectBuilders is a leading provider of XML solutions for Enterprise Content Management (ECM), Business Intelligence (BI) and Business Process Management (BPM) software. ObjectBuilders solutions are 100% assembled Composite Applications that leverage and enhance your existing investments, infrastructure and SOA initiatives.</p>	<p>Solutions Case Management – Mobilizing Government; eLicensing; eResolve for Mortgage Banking; The Software Factory™</p>







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	<p>Description Perficient, Inc. is a Premier IBM Business Partner and winner of the 2008 Lotus Distinguished Partner and the 2007 Information Management Distinguished Partner awards. Perficient provides business-driven technology solutions including portals and collaboration, SOA, eCommerce, CRM, business intelligence, business integration, ECM, mobile technology, platform implementations, custom application development and more.</p>	<p>ECM Value Proposition Perficient's dedicated IBM ECM Solution Center specializes in composite application solutions for IBM ECM. Our Enable™ methodology produces process-centric composite applications by aggregating unstructured information managed by IBM ECM products with related but disparate structured data and business services to deliver true business value.</p>	
	<p>Description Prescient Information Systems has supported clients through-out the U.S. and U.K. for 12 years, with document control solutions and services. We have worked with IBM FileNet products since inception and are highly experienced in customized application development, conversion services as well as migration services. Prescient also specializes in microfilm and microfiche conversion.</p>	<p>ECM Value Proposition Prescient has been an IBM Software ValueNet Partner since 1996. Since that time, Prescient has gained invaluable experience and holds all IBM FileNet P8 certifications and assists customers in design architecture, advanced data capture, implementation, and custom capture application in the banking and financial arena. Our largest installation covers 10,000 seats; the smallest is 10 dedicated licenses.</p>	
	<p>Description Pyramid Solutions is highly regarded as a trusted solution provider — committed to resolving a company's current challenges with grow-for-tomorrow solutions. See how we help banks and financial institutions, insurance companies and state and local governments automate their operations through content driven business processes that eliminate paper, minimize human intervention, increase productivity while reducing costs and improving customer satisfaction.</p>	<p>ECM Value Proposition Pyramid Solutions provides complete Enterprise Content Management and Business Process Management solutions that eliminate paper, streamline business processes and result in more efficient operations for our customers.</p>	<p>Solutions Pyramid Insurance eXpeditor (PIX); Pyramid Loan eXpeditor (PLX) for Mortgage and Consumer Lending</p>
	<p>Description QFlow Systems® is an electronic content management, imaging, and workflow systems integrator. Qflow implements customized "turn-key" document management solutions. Qflow's services include business process analysis, system design, application development and customization, installation, training, technical support and system maintenance.</p>	<p>ECM Value Proposition Qflow provides sales and services for IBM FileNet P8 software. Qflow's primary focus is delivering technology solutions that meet complex, mission-critical requirements of large organizations. Qflow provides customized enterprise-wide solutions that tightly fit business processes and are simple to use. Qflow's technical expertise and proven project implementation methodology ensure successful projects.</p>	
	<p>Description Results Engineering, headquartered in Columbus, Ohio is an industry leader in providing Document Imaging and Workflow solutions featuring advanced document capture technologies for document classification and indexing. Our focus is improving processes, automation through workflow technology, and the elimination of manual data entry by utilizing advanced capture technologies.</p>	<p>ECM Value Proposition Results Engineering specializes in building customer solutions for process improvement. We work with our clients to identify the business problems or areas for improvement and then leverage our product sets and business expertise to integrate ECM solutions that seamlessly blend into the customer environment. Our approach philosophy enables our clients to focus on their business rather than the technology required to run it.</p>	
	<p>Description Reva is a successful technology consulting firm with offices in Vancouver and Seattle. Reva specializes in the design, implementation and integration of content-centric business solutions. We generate value for our customers by designing, developing, and deploying customized portals, Enterprise Content Management (ECM) systems, and ECM system integration solutions that increase employee productivity.</p>	<p>ECM Value Proposition Reva specializes in ECM consulting services and has deep subject matter expertise in ECM. Reva has extensive industry experience in verticals like Oil & Gas and works with specialized ECM technologies for engineering drawings. We do a complete spectrum of ECM consulting services from strategic to technical.</p>	
	<p>Description RKO's core value is the commitment the Principals make to ensure your project is successful and you are fully satisfied with our services and relationship. RKO is specialized in ECM and more specifically in Records Management. RKO's business is built on trustworthiness, repeat work and long-term relationships with our clients.</p>	<p>ECM Value Proposition RKO Business Solutions Inc. is a certified reseller of IBM Enterprise Content Management (ECM) software and provides specialized ECM consulting services, installations, implementations and customizations focused on the compliance products such as IBM FileNet Records Manager, IBM FileNet Email Manager, IBM FileNet Records Crawler, IBM Classification Module and various connectors to 3rd party repositories.</p>	<p>Solution BFree – Burden Free Compliance</p>
	<p>Description Saber is organized around these practice areas: Elections, Public Retirement Systems, Enterprise Health, Human Services, Unemployment Insurance, Motor Vehicles, Tax and Revenue, Justice, and Information Technology Outsourcing (ITO). Our mission is to be the premier provider of technology that enables government to better serve citizens.</p>	<p>ECM Value Proposition Our objective is to be your most valued and trusted resource in planning and implementing key ECM projects. We work to significantly improve your service to citizens and give your staff state-of-the-art tools to do their jobs – all with very manageable risk.</p>	<p>Solution CLARETY™ Pension Benefit Administration Framework</p>
<p>Science Applications International Corporation (SAIC)</p>	<p>Description SAIC is a Fortune 500® scientific, engineering, and technology applications company that uses its deep domain knowledge to solve problems of vital importance to the nation and the world, in national security, energy and the environment, critical infrastructure, and health. SAIC: From Science to Solutions®</p>	<p>ECM Value Proposition SAIC provides high-quality business-critical ECM solutions and services. Our success results from being responsive to customer needs: our program managers use disciplined, defined processes to deliver repeatable success and we provide affordable, best-value solutions. We work with customers to analyze requirements and determine the best technology solution.</p>	

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	<p>Description SIA is a Premier IBM Business Partner, firm-certified for On Demand Business, with over 33 years of experience as a software developer, system integrator and value-added solution provider. SIA specializes in helping organizations optimize their business processes – to lower costs and enhance corporate performance – by deploying business technology solutions powered by IBM software and systems.</p>	<p>ECM Value Proposition SIA's innovative approach, proven methodology and globally-integrated business model delivers value by helping organizations lower their IT investments, reduce their risk and accelerate their time-to-benefit. SIA's versatile team of certified professionals combine broad industry knowledge and business process management skills with technical expertise spanning a wide range of IBM middleware and systems technologies. SIA has extensive experience implementing IBM ECM solutions.</p>	
	<p>Description Founded in 1992, Silanis Technology Inc. automates business processes requiring secure, compliant and legally enforceable, electronic signatures and records. Industry leaders in insurance, lending and government depend on Silanis' solutions to increase efficiency, improve service and reduce costs by enabling completely paperless processes.</p>	<p>ECM Value Proposition Silanis offers a flexible, enterprise e-signature and e-vaulting platform for internal, online and point-of-service processes. Silanis' ECM solutions capture the best electronic evidence to help organizations maintain record security and reduce risk. The ApproveIt platform takes a comprehensive approach to e-signing – managing the workflow and process variables regardless of transaction complexity.</p>	
	<p>Description Silicon Plains is an award winning Premier IBM Business Partner specializing in Enterprise Content Management and Business Process Management solutions. Their headquarters is in Des Moines, Iowa, with offices throughout the US. Silicon Plains delivers out-of-the box solutions based on IBM ECM middleware.</p>	<p>ECM Value Proposition Silicon Plains has successfully sold, implemented and supported many ECM and BPM solutions. They have developed a suite of products, filling in gaps in the IBM ECM products to offer their customers better-integrated and more comprehensive ECM and BPM solutions.</p>	<p>Solutions Intelli.Distribute</p>
	<p>Description For over 10 years, Softech & Associates has been a premier provider of IBM Enterprise Content Management solutions with more than 100 ECM customers. Solutions include citations processing, child support enforcement, transportation management, land management field reporting, employee retirement benefits administration, compensation/commission/claims processing, loan sale/delivery/servicing, delinquent loan processing and ACH returns/NOC processing.</p>	<p>ECM Value Proposition Building upon a foundation of experience and success, Softech is the one-stop provider for cost-effective ECM/BPM solutions for government, financial, and insurance industries. Softech provides cradle-to-grave software development and support services along with system conversion, data conversion and migration, media migration, system upgrade, and IBM FileNet P8 maintenance support services.</p>	<p>Solutions DocWizard for Broker Compensation and Commissions; DocWizard for Child Services Enforcement; DocWizard for Land Survey; DocWizard for Motor Vehicle Citation Processing</p>
	<p>Description The SWORD Group has been providing IT solutions for more than 15 years and has a wealth of domain experience in the financial services, life sciences, energy and engineering sectors. SWORD has offices in fifteen countries with 1,500 employees worldwide. Attention to detail and unrivalled domain expertise, combined with unbeatable financial security has enabled SWORD to build and maintain excellent customer and partner relationships.</p>	<p>ECM Value Proposition Sword enables organizations to unite teams, content and associated business processes. The company has a vast experience in ECM, managing information through its entire lifecycle, from creation to archival/disposal, and enabling organizations to comply with laws, guidelines and standards imposed by internal and external regulatory authorities.</p>	<p>Solutions Fusion for IBM FileNet P8, Sword Achiever Suite for IBM FileNet P8, Sword Achiever Suite for IBM FileNet P8 - Investigative Management, Sword Achiever Suite for IBM FileNet P8 - Policy & Controls Management, Sword Achiever Suite for IBM FileNet P8 - Risk & Analytics Reporting, Sword Achiever Suite for IBM FileNet P8 - Risk & Controls Management, Sword Collaboration Manager</p>
	<p>Description SYSCOM, Inc., headquartered in Baltimore, Maryland, is a leading provider of enterprise-level business transformation solutions using IBM's world-class, scalable integration infrastructure. Combining long experience and a broad vision for the future of integrated systems, SYSCOM transforms public and private sector clients including those in financial and insurance services, manufacturing, telecommunications and government human services.</p>	<p>ECM Value Proposition SYSCOM provides expertise in the use and implementation of IBM's ECM products providing their clients with: proven project management methodology and implementation processes; a team capable of developing, implementing, and supporting the proposed products and solutions and a portfolio of "best of breed" ECM Solutions.</p>	<p>Solution Butterfly™ Business Process Framework</p>
	<p>Description Tallega Software helps businesses purchase, implement and support "the right" information capture, content management and workflow solution guaranteed to reduce operational costs, increase productivity and enhance regulatory compliance. We offer complete ECM solutions to fit each customer's requirements. We specialize in information capture solutions, such as Kofax Capture and IBM FileNet Capture/ADR.</p>	<p>ECM Value Proposition Tallega Software specializes in information capture and document scanning automation solutions. There is a lot of focus put on BPM and Workflow technologies but too few companies put enough attention on efficiently and effectively capturing the necessary information required to initiate the automation of a business process. Tallega uses the world's leading capture technology to help you get it right the first time so it doesn't cost you 5x to fix it later.</p>	
	<p>Description Thunderhead has redefined the market for document generation, with an XML-based enterprise platform that helps organizations streamline the process of creating customer and partner communications, for either print or electronic output. Thunderhead empowers business users to manage the entire lifecycle of creating, reviewing and delivering personalized correspondence or other rules-driven communications.</p>	<p>ECM Value Proposition With integration to IBM FileNet P8, IBM Content Manager, WebSphere and Lotus Forms, Thunderhead helps organizations to better engage with customers, improve efficiency, and maintain compliance with brand and regulatory guidelines. Content such as correspondence, insurance policies, loan packages or derivatives contracts can be easily created, directed and archived in one continuous process.</p>	<p>Solution Derivatives Trade Confirmation Solution; Enterprise Communications Platform for Insurance Policies, Contracts & Correspondence; Enterprise Communications Platform for Retail Banking and Lending</p>

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	<p>Description Tier Technologies (Tier) is a leading government systems integration and electronic payment processing vendor. With over 3000 state and local government clients, Tier is solely focused on providing high-quality service to government departments, agencies and municipalities.</p>	<p>ECM Value Proposition Tier is heavily invested in specific state agency domains such as Unemployment Insurance (UI). With over 100 practitioners exclusively dedicated to UI agency systems replacements (tax and claims) and experience in 21 states, Tier is a leading ECM vendor in this market. Tier's UI Solution leverages IBM FileNet P8 as its core imaging and workflow enterprise platform to allow UI agencies to gain maximum efficiencies in digitizing their documents and content.</p>	
	<p>Description TriTek Solutions, an IBM Software ValueNet partner specializing in the integration of IBM ECM products and related technologies, has become a leader in the design, development and delivery of customized Enterprise Content and Business Process Management solutions. TriTek offers industry specific solutions for financial services, insurance, government and utilities verticals.</p>	<p>ECM Value Proposition TriTek has earned the distinguished honor of the IBM ECM North American Partner of the Year three of the past 6 years, and the Most Outstanding Information on Demand Solution Beacon Award in 2008. With over 150 certifications, TriTek has received more training on IBM's ECM products than any other partner.</p>	<p>Solutions Trans@ction eXpress for Investor Services; Trans@ction eXpress for P&C Claims; Trans@ction eXpress for Vendor Management; Trans@ction eXpress SentenceManager; Utility Industry Solution Suite; Utility Industry Solution Suite: Central Engineering; Utility Industry Solution Suite: Central Engineering; Utility Industry Solution Suite: Embargo and Permit Management; Utility Industry Solution Suite: Mobile Office; Utility Industry Solution Suite: Notice of Violation; Utility Industry Solution Suite: Office of the Secretary</p>
	<p>Description Trivium is a technological leader in medical and pharmacy management information systems. The foundation of its medical and pharmacy management systems has a robust architecture that couples Internet technology with proven object-oriented programming and relational databases. A revolutionary product with the speed and responsiveness to provide immediate benefits, and solutions with the flexibility and scalability.</p>	<p>ECM Value Proposition TriviumRx, an ECM application for Prior Authorization management, is designed to help reduce drug expenditures and help with State/Federal compliance (Medicare Part D). This program is used to ensure cost avoidance and control the inappropriate use of drugs. TriviumRx uses a process with built-in automated system that makes recipient-specific determinations using evidence-based criteria.</p>	<p>Solutions Health Path; Trivium Government Rx; Trivium Rx</p>
	<p>Description Unisys is a worldwide information technology services and solutions company. We provide consulting, systems integration, outsourcing and infrastructure services, combined with powerful enterprise server technology. We specialize in helping clients use information to create efficient, secure business operations that allow them to achieve their business goals. Our consultants and industry experts work with clients to understand their business challenges and create greater visibility into critical linkages throughout their operations.</p>	<p>ECM Value Proposition With more than 300 ECM client systems worldwide, Unisys is a proven global market leader of large-scale, integrated, high-volume, document-intensive solutions for top tier financial and government enterprises. Depending on client requirements, Unisys integrates large-scale ECM solutions that allow our clients to maximize resource utilization, reuse our artifacts and leverage our intellectual capital.</p>	<p>Solutions Health and Human Services e-Imaging Solution; Paperless Banking; Paperless Mortgage</p>
	<p>Description USA Consulting, Inc. is a Texas-based company established in 1991 with the specific goal of providing high quality computer consulting and technical services to companies with information technology requirements. USAC's staff has impressive depth of experience in the information technology industry that ranges from product development through implementation, support, and project management.</p>	<p>ECM Value Proposition As an IBM Software ValueNet partner, our broad experience includes providing high-level strategic consulting services, professional services related to ECM technical assessments, system requirements, system design, systems integration, system implementation, project management, and complete support services across multiple industries including; finance, mortgage, aviation, insurance, oil and gas, manufacturing/distribution, utilities, and government.</p>	
	<p>Description Wipro is a global services provider delivering technology-driven business solutions that meet the strategic objectives of our clients. Wipro delivers unmatched business value through a combination of process excellence, quality frameworks and service delivery innovation. Wipro has a strategic partnership with IBM as a Premier Global System Integrator with expertise on IBM hardware and software platforms.</p>	<p>ECM Value Proposition Wipro offers end-to-end ECM solutions with enhanced user experience & quick ROI. A dedicated Center of Excellence for ECM focuses on creating innovative, industry-specific solutions, reusable components, frameworks and best practices. Wipro has developed a flexible Green IT Paperless Process solution to deliver over 60% improvement in productivity, 80% reduction in content management expenses and 100% reduction in content duplication.</p>	

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