Lotusphere ComesToYou2010

Lotus knows.

Smarter software for a Smarter Planet.

RADVISION®
Delivering the Visual Experience®

Experience HD Video Meetings with ST 8.5

Itay Reiner

Product Manager, Networking Business Unit

Alfred Ng

Director Strategic Accounts, Asia Pacific

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Call with 7 participants (You are connected)
File
View
Actions
Help
Actions
0
7
Tokyo
#
Rome - Meeting Room
Stockholm
Berlin
Paris
London
Participants (7)
Moderator: London
Rome - Meeting Room
Connected
Stockholm
Connected
Berlin
Connected
Paris
Connected

Welcome to RADVISION
The Industry's Expert in Visual Communications

RADVISION is the leading provider of core technologies, products and solutions that enable unified visual communications over IP, 3G and emerging next generation IMS networks.

RADVISION's mission is to make video a natural part of any electronic interaction – anytime, anywhere and over any device.

About RADVISION

- Founded in 1993
- History of Technology Leadership and Innovation with Strong Patent Portfolio
- Global company
  - 450+ employees worldwide
  - R&D Centers in Israel, Europe, USA and China
  - APAC Sales Offices:
    - Hong Kong, Japan, China, Korea, India and Singapore

State of the Art End-to-End Solution

RADVISION®
Delivering the Visual Experience®

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SCOPIA Added Value

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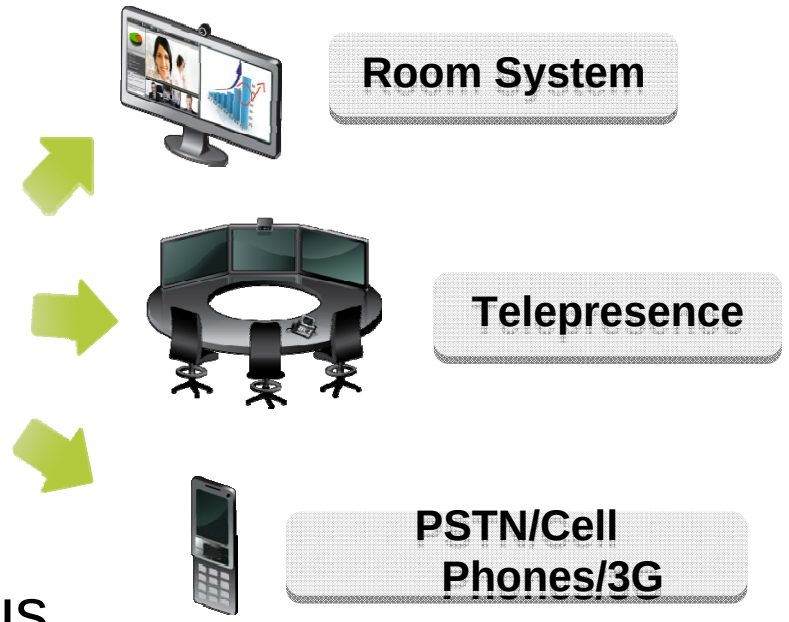
True HD Multi-party Video Conferencing

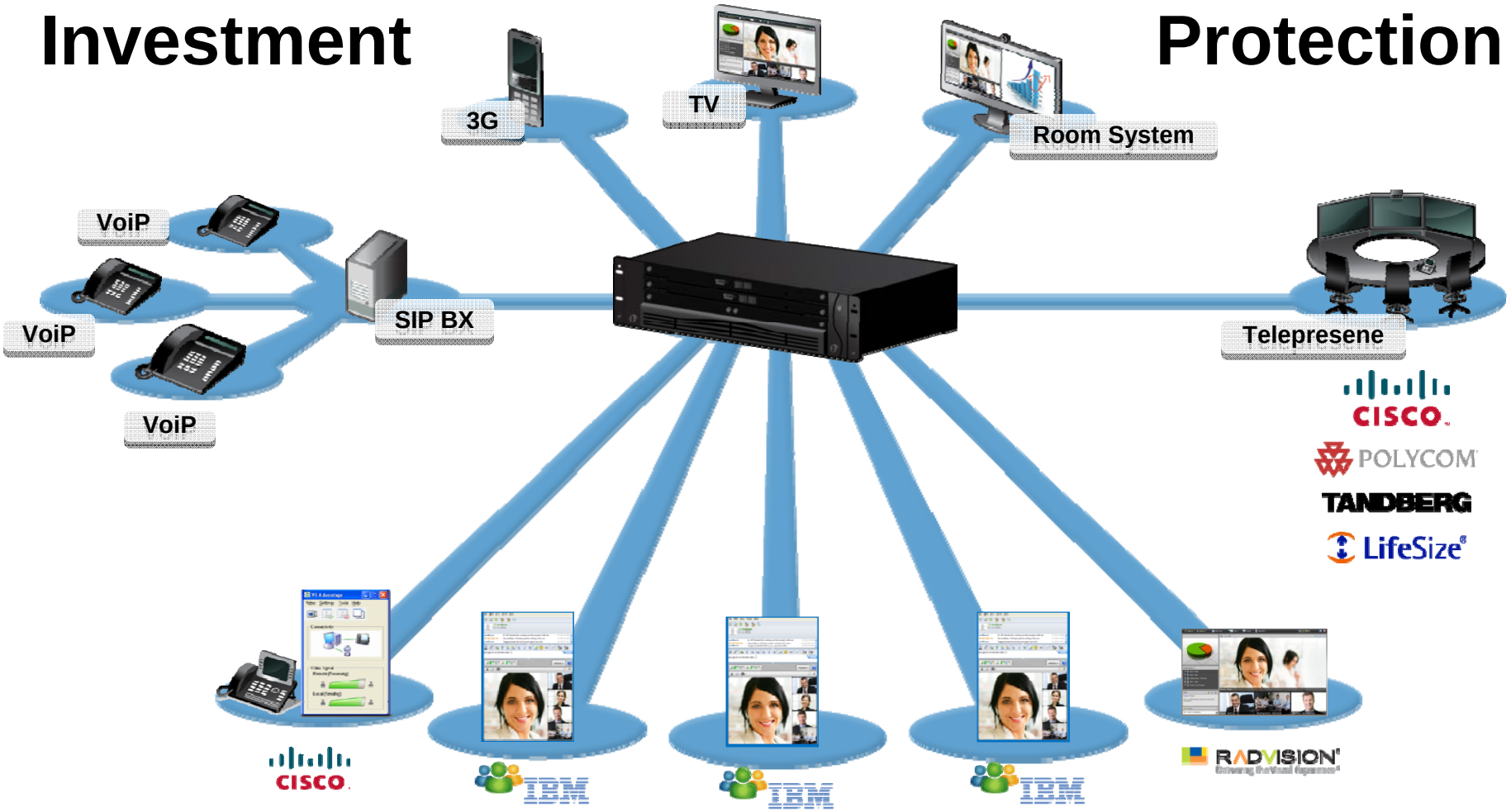
- Superb Video Experience for ST Users
- Personal Layouts
- Up to 1080p
- On-screen, In-meeting Indications

Power Of Connectivity

- Connectivity to **Room Systems** and any standard based device (SIP/H.323)
- Click to call to **Phones**
- Participate in **Telepresence** meetings
- Extend meeting to **3G Mobile** Video Phones
- **Transcoding** - users with various network connections speeds can join without affecting other participants



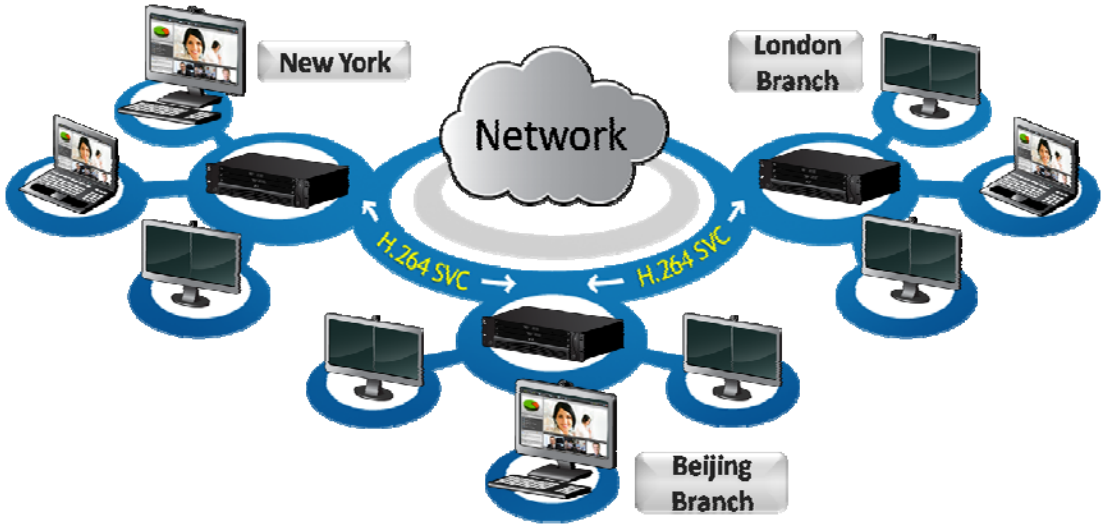
Investment Protection



RADVISION's Solution Connects Sametime 8.5 to Any Existing Conferencing Deployment

Unlimited Scalability

- Patented distributed multipoint architecture
- Meetings hosted at local sites
- H.264 SVC between MCUs for lossy networks
- Minimizes video bandwidth use across WAN
- Virtual MCU



Simple Deployment

- Simple to Deploy
  - No client side installation
  - Easy to Configure
- Simple to Use
  - Unified integrated solution
  - Easy to connect
  - Sametime use does not change
- Highly Secure
  - Access Pin, Moderator Pin for privacy

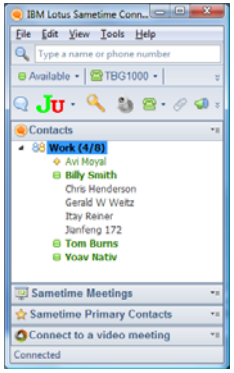
Unified Experience With ST 8.5

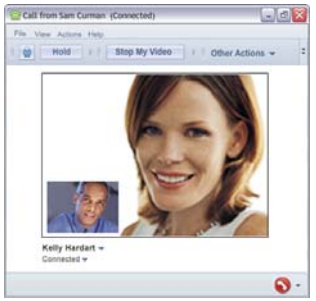
Traditional Room Conferencing

SCOPIA®

"Bridge"

Unified Communication





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Works the way you work

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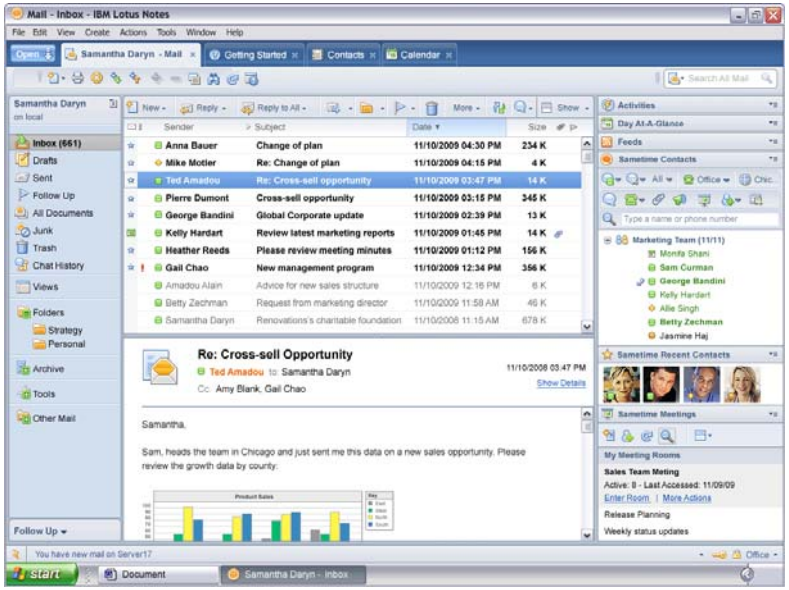
Full Blown Integration

Meeting Rooms

Ad-hoc Meetings

Creating Meetings from Sametime 8.5

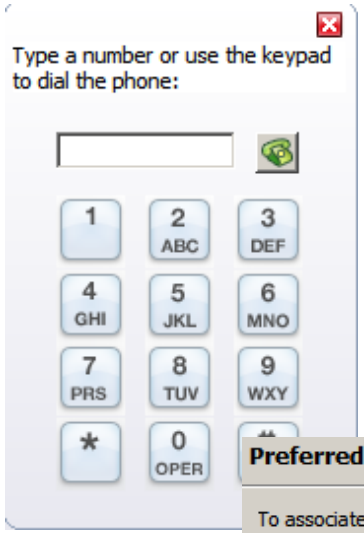
- Ad-hoc, On-Demand via Sametime IM
- Flexible Device Support
- Flexible Application Support
- Scheduled via Notes
- Room System Connectivity



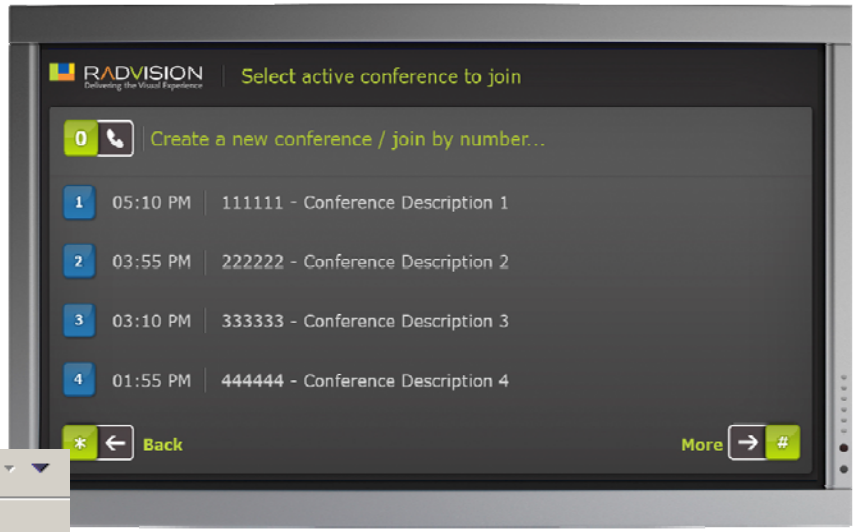
Sametime 8.5 Flexible Device Support

- User can define preferred device
  - PC (Sametime)
  - Mobile Phone
  - Office Phone
  - Video Conferencing System (Desktop, HD Room, Telepresence)
  - Used for outgoing / incoming calls
- Point to point / multi-point

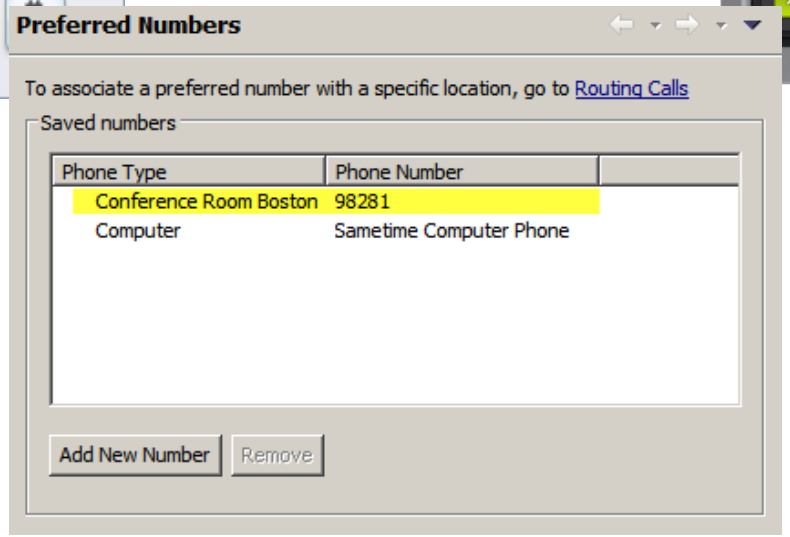
Joining from a Room System



Dial Out



Dial In



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Success Stories

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DANONE

- Big Enterprise company, HQ in France.
- Sametime house
- 14,000 Desktop Video Users.
- IBM GTS acts as a Service provider, hosting the solution for DANONE
- Integration with Room system – Tandberg and Polycom.
- Deployment includes full tolerance, load balancer.
- Deployment started and are going to add 4000 more users.

DANONE

San Paolo Intesa bank

- One of the largest banks in Italy.
- Videoconference users (uses Aethra).
- Adding Sametime.
- Internal use for the bank but also and mainly for the banks customers
- Sametime Web is a key.
- IBM Sametime and RADVISION committed to integrate Sametime 8.5 .
- Currently the solution support 1000 users, will grow to 2500 users

INTESA SANPAOLO

Johnson Electric

- One of the world's largest providers of motion subsystems and motion components for automotive and industrial applications
- Sametime Web conferencing user
- Integrate with RADVISION for HD video conferencing within ST Web
- Connect some room base systems
- Planning to upgrade to ST 8.5 within this year

More Success Stories

- Taiwan, Dah Chang Securities
- Japan, Tokyo Metropolitan University
- Japan, JACCS
- Japan, Kyoto Prefecture
- France, Credit Agricole SA (CASA)
- France, PSA(60K desktops)
- France, BNP Paribas
- France, Société Marseillaise de Crédit
- Italy, Intesa-SP deployment extension
- Spain, BBVA.
- Informatica Trentina -
- Banque Accord -
- Ziegler -
- KBC -
- Grundfos -
- Trentino Networks
- El Corte Ingles
- More….

SCOPIA Video Demo

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Thank You

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