# Lotusphere ComesToYou2010







## **Experience HD Video Meetings with ST 8.5**

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### Lotus knows.

#### LotusphereComesToYou2010











### Welcome to RADVISION The Industry's Expert in Visual Communications

RADVISION is the leading provider of core technologies, products and solutions that enable unified visual communications over IP, 3G and emerging next generation IMS networks.

RADVISION's mission is to make video a natural part of any electronic interaction - anytime, anywhere and over any device.











### About RADVISION

- Founded in 1993
- History of Technology Leadership and Innovation with Strong Patent Portfolio
- Global company
  - 450+ employees worldwide
  - R&D Centers in Israel, Europe, USA and China
  - APAC Sales Offices:
    - Hong Kong, Japan, China, Korea, India and Singapore









### State of the Art End-to-End Solution











## **SCOPIA Added Value**



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## **True HD Multi-party Video Conferencing**

- Superb Video Experience for ST Users
- Personal Layouts
- Up to 1080p
- On-screen, In-meeting
   Indications









## **Power Of Connectivity**

- Connectivity to Room Systems and any standard based device (SIP/H.323)
- Click to call to **Phones**
- Participate in **Telepresence** meetings
- Extend meeting to **3G Mobile** Video Phones
- **Transcoding** users with various network connections speeds can join without affecting other participants

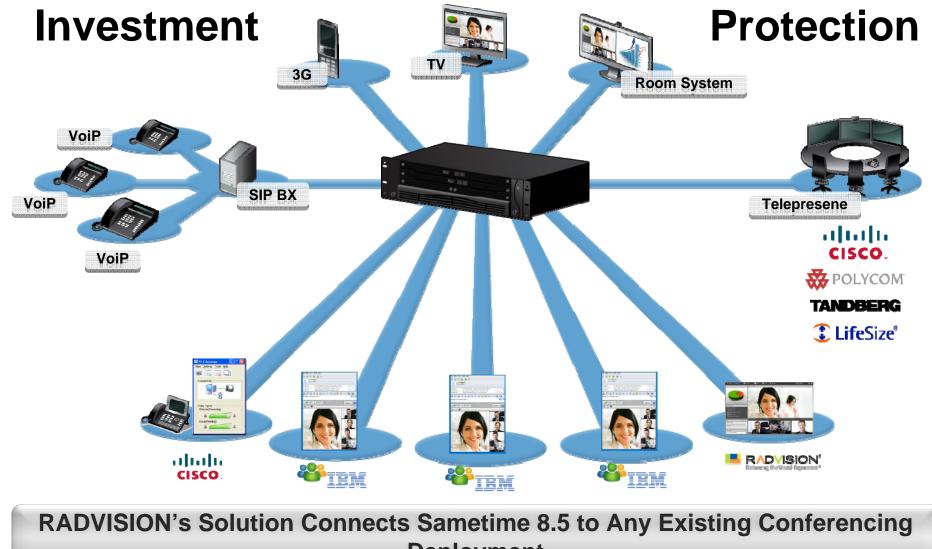








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Deployment

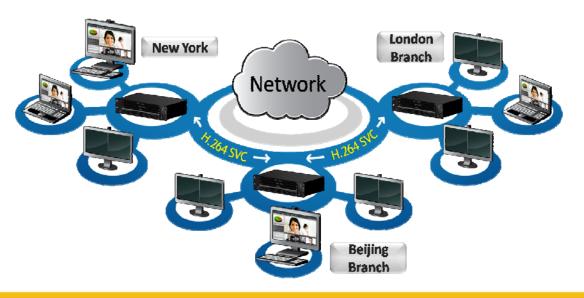


Lotus knows. Smarter software for a Smarter Planet.



## **Unlimited Scalability**

- Patented distributed multipoint architecture
- Meetings hosted at local sites
- H.264 SVC between MCUs for lossy networks
- Minimizes video bandwidth use across WAN
- Virtual MCU







## Simple Deployment

- Simple to Deploy
  - No client side installation
  - Easy to Configure
- Simple to Use
  - Unified integrated solution
  - Easy to connect
  - Sametime use does not change
- Highly Secure
  - Access Pin, Moderator Pin for privacy









### **Unified Experience With ST 8.5**











## Works the way you work



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### **Full Blown Integration**







Ad-hoc Meetings







## **Creating Meetings from Sametime 8.5**

- Ad-hoc, On-Demand via Sametime IM
- Flexible Device Support
- Flexible Application Support
- Scheduled via Notes
- Room System Connectivity

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### Sametime 8.5 Flexible Device Support

- User can define preferred device
  - PC (Sametime)
  - Mobile Phone
  - Office Phone
  - Video Conferencing System
     (Desktop, HD Room, Telepresence)
  - Used for outgoing / incoming calls
- Point to point / multi-point













### Joining from a Room System

	Select active conference to join  Create a new conference / join by number  05:10 PM 1111111 - Conference Description 1
DEF	2         03:55 PM         222222 - Conference Description 2           3         03:10 PM         333333 - Conference Description 3
9       WXY       Preferred Numbers	4       01:55 PM       444444 - Conference Description 4         ★ ←       Back       More → #
To associate a preferred number with a specific location, go to Routing Calls         Saved numbers         Phone Type       Phone Number         Conference Room Boston       98281         Computer       Sametime Computer Phone         Add New Number       Remove	Dial In
	the keypad          Image: Seven numbers         Preferred Numbers         To associate a preferred number with a specific location, go to Routing Calls         Saved numbers         Phone Type         Phone Number         Conference Room Boston         98281         Computer         Sametime Computer Phone









## **Success Stories**



#### Lotus knows.



## DANONE

- Big Enterprise company, HQ in France.
- Sametime house
- 14,000 Desktop Video Users.
- IBM GTS acts as a Service provider, hosting the solution for DANONE
- Integration with Room system Tandberg and Polycom.
- Deployment includes full tolerance, load balancer.
- Deployment started and are going to add 4000 more users.







## San Paolo Intesa bank

- One of the largest banks in Italy.
- Videoconference users (uses Aethra).
- Adding Sametime.
- Internal use for the bank but also and mainly for the banks customers
- Sametime Web is a key.
- IBM Sametime and RADVISION committed to integrate Sametime 8.5.
- Currently the solution support 1000 users, will grow to 2500 users







## Johnson Electric

- One of the world's largest providers of motion subsystems and motion components for automotive and industrial applications
- Sametime Web conferencing user
- Integrate with RADVISION for HD video conferencing within ST Web
- Connect some room base systems
- Planning to upgrade to ST 8.5 within this year







## More Success Stories

- Taiwan, Dah Chang Securities
- Japan, Tokyo Metropolitan University
- Japan, JACCS
- Japan, Kyoto Prefecture
- France, Credit Agricole SA (CASA)
- France, PSA(60K desktops)
- France, BNP Paribas
- France, Société Marseillaise de Crédit
- Italy, Intesa-SP deployment extension

- Spain, BBVA.
- Informatica Trentina -
- Banque Accord -
- Ziegler -
- KBC -
- Grundfos -
- Trentino Networks
- El Corte Ingles
- More....







## SCOPIA Video Demo



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## **Thank You**



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