



ISV and Developer Relations

IBM Innovation Center

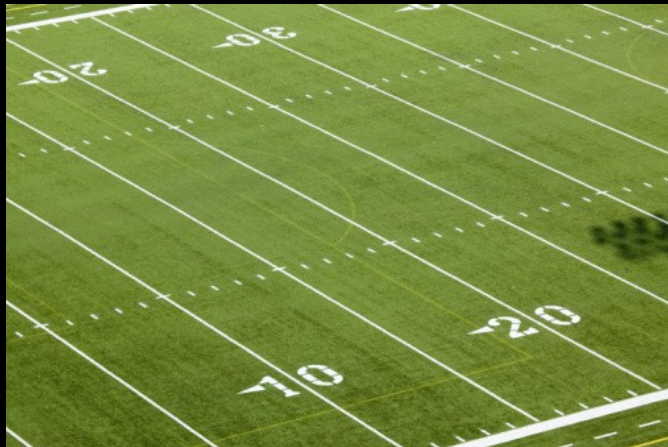
Centre de ressources matérielles et logicielles.

IBM Innovation Center:

- Les missions:

Right Ressource

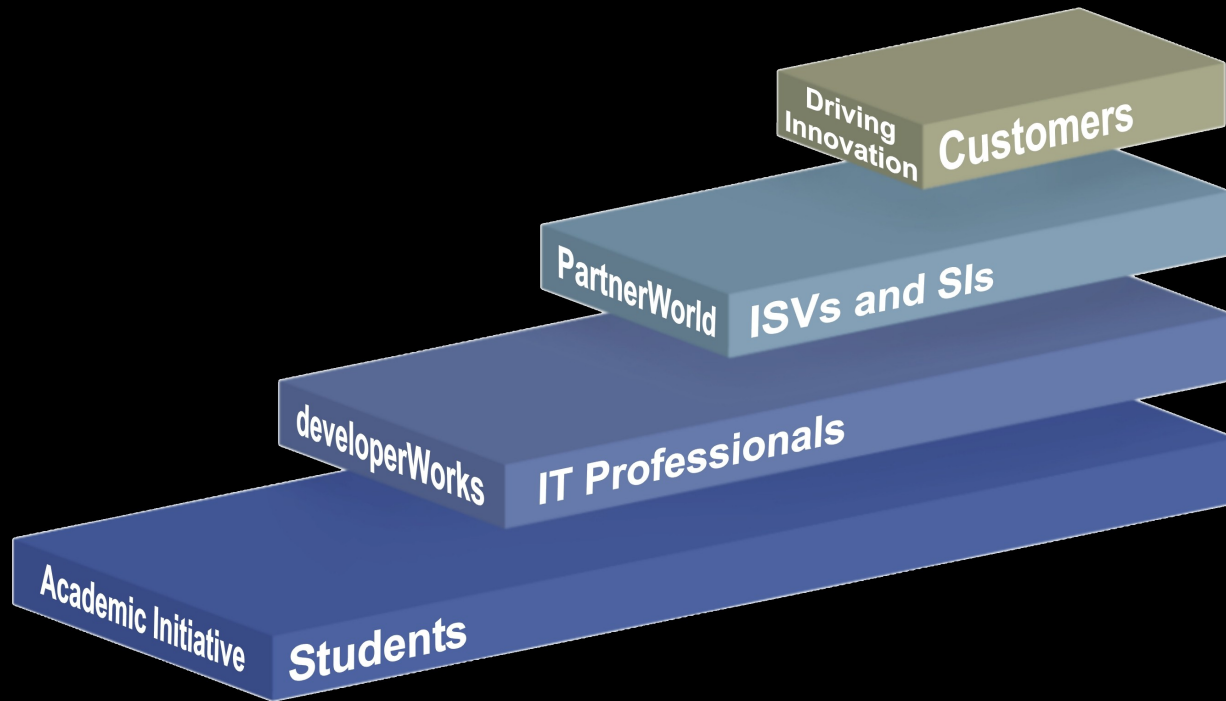
Right Level



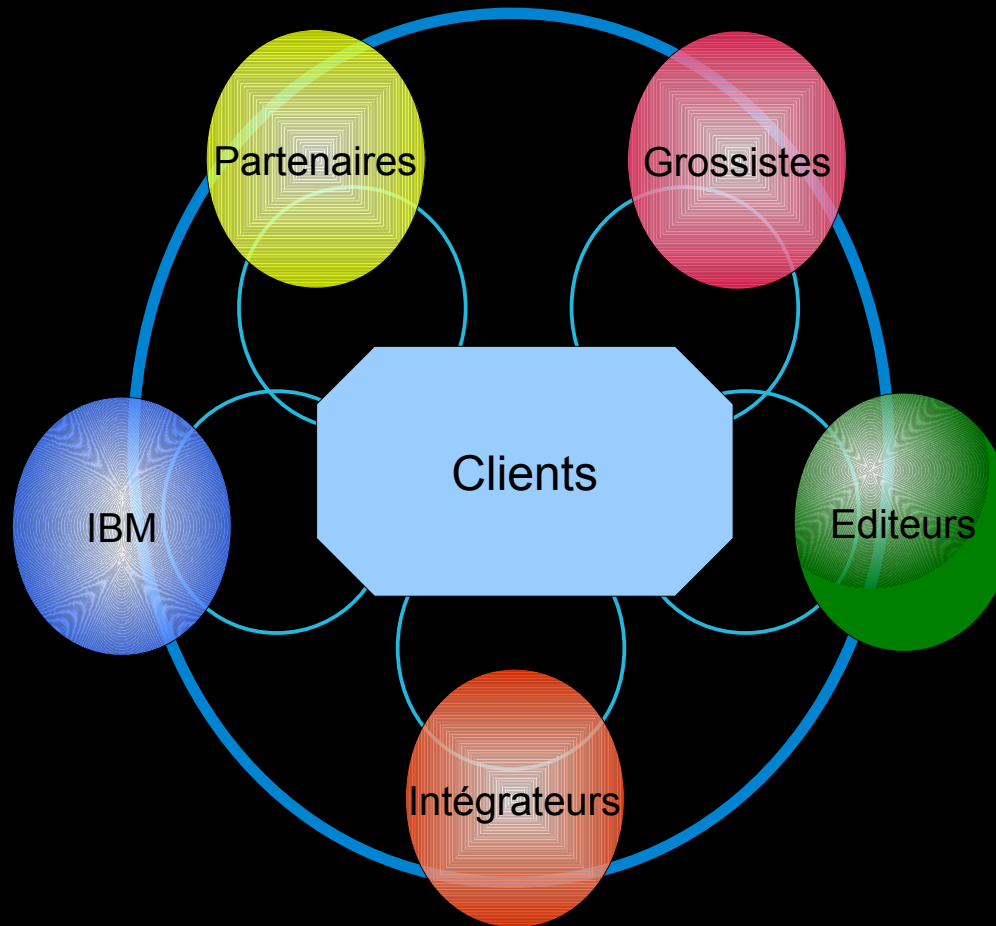
Right Time

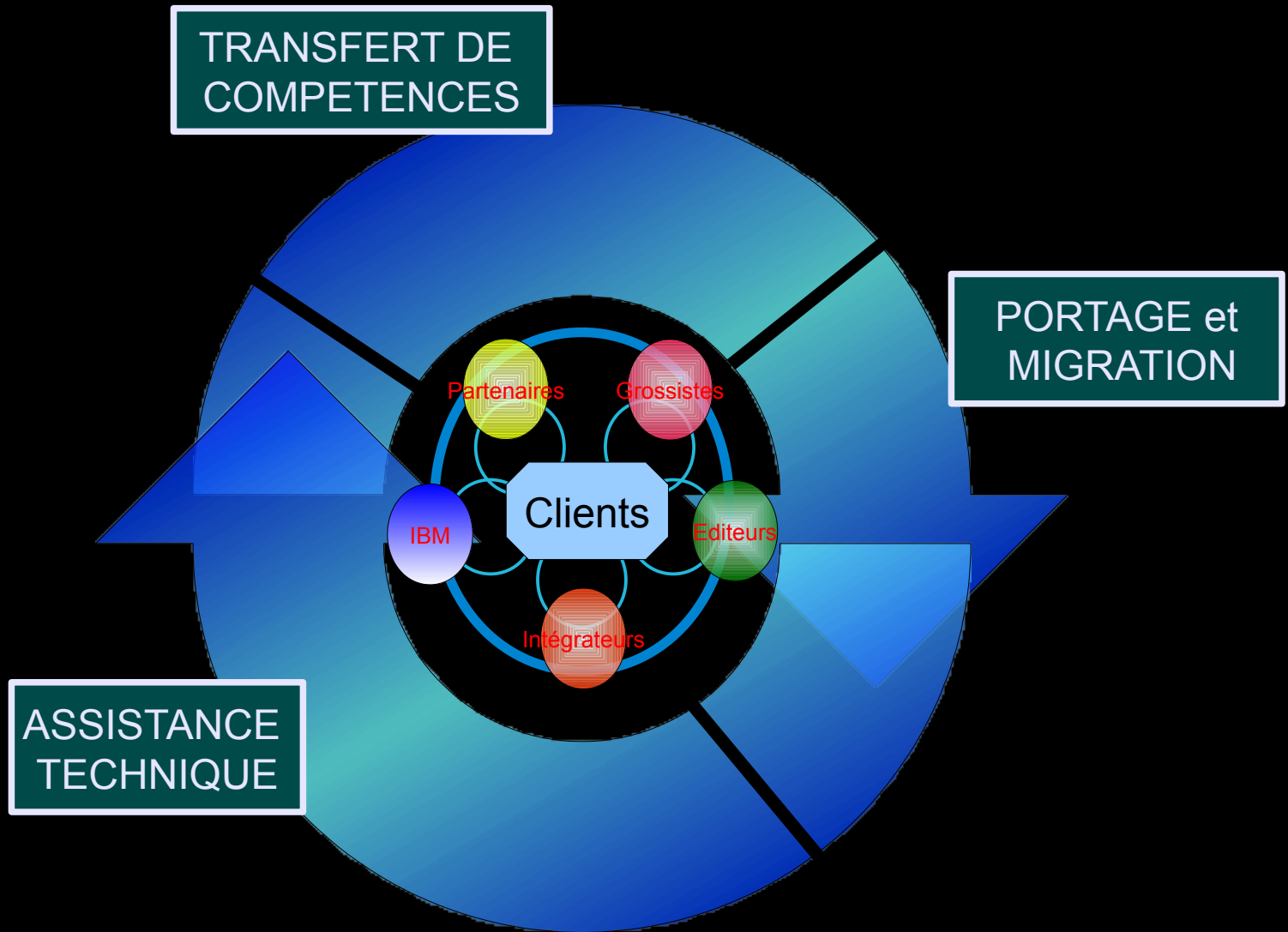


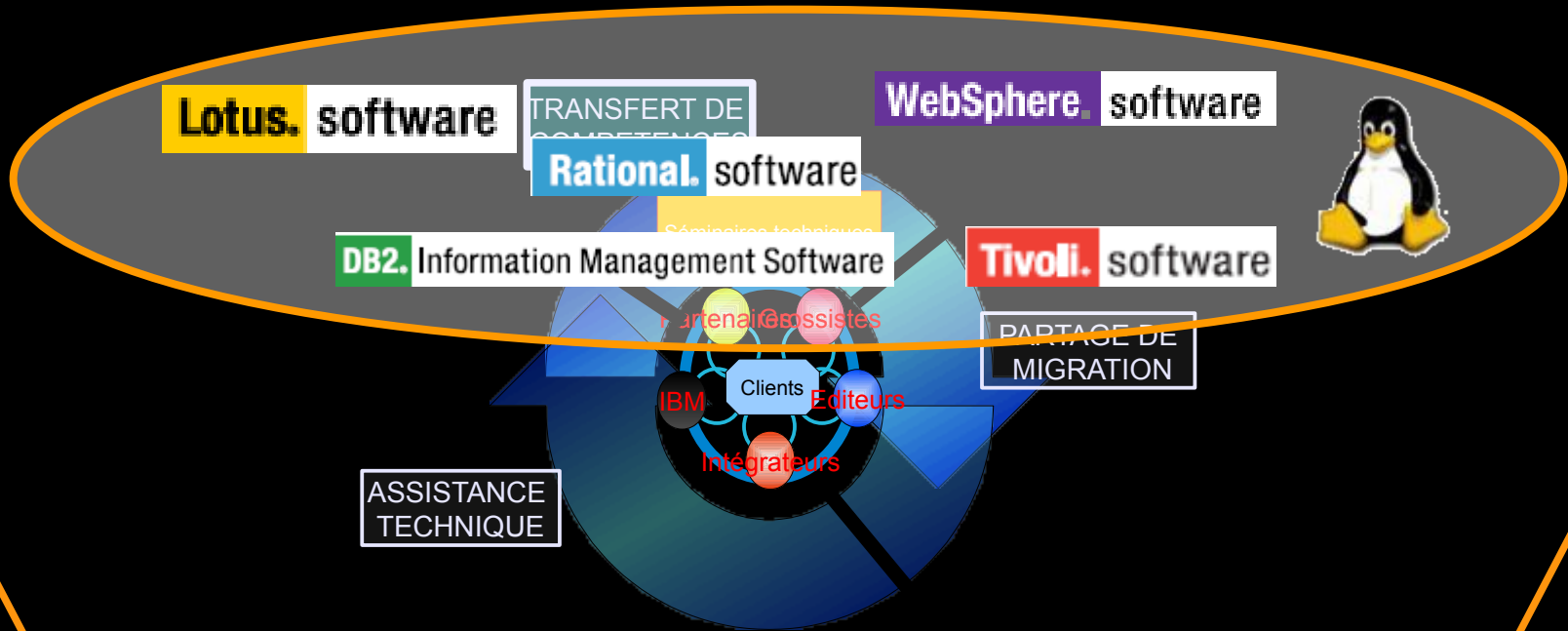
A qui s'adresse l'IBM Innovation Center ?

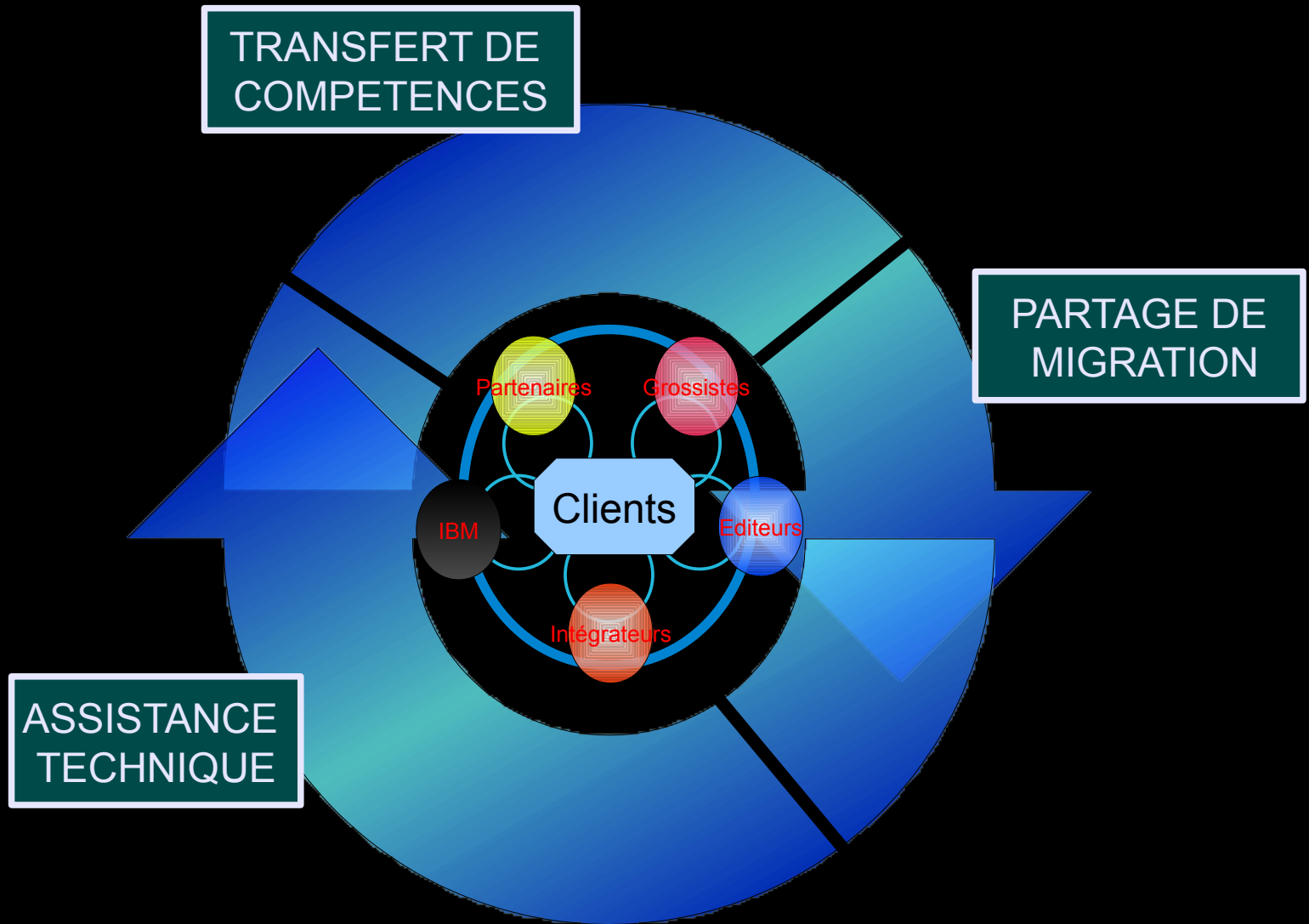


L'éco-système:



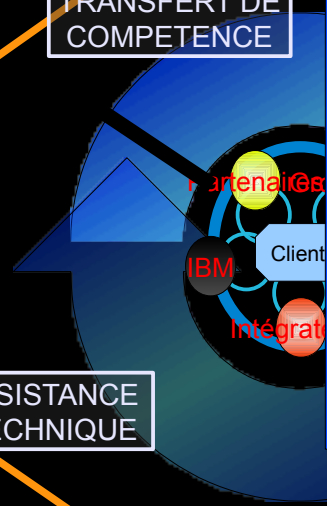




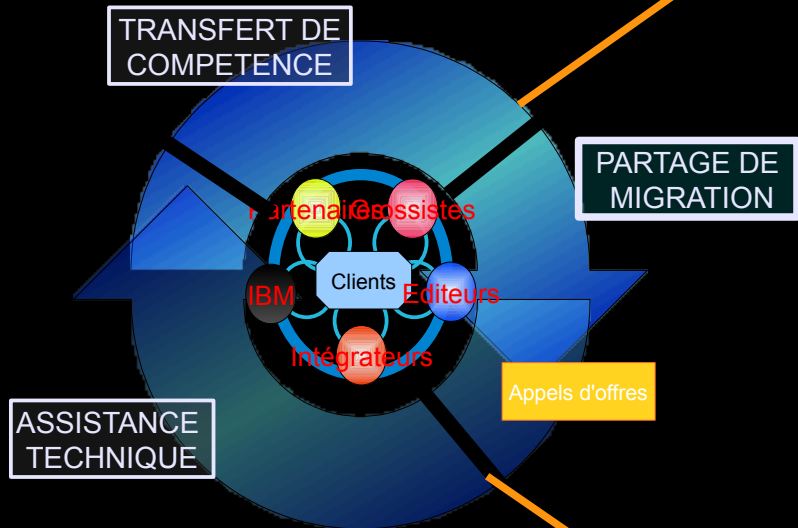


TRANSFERT DE
COMPETENCE

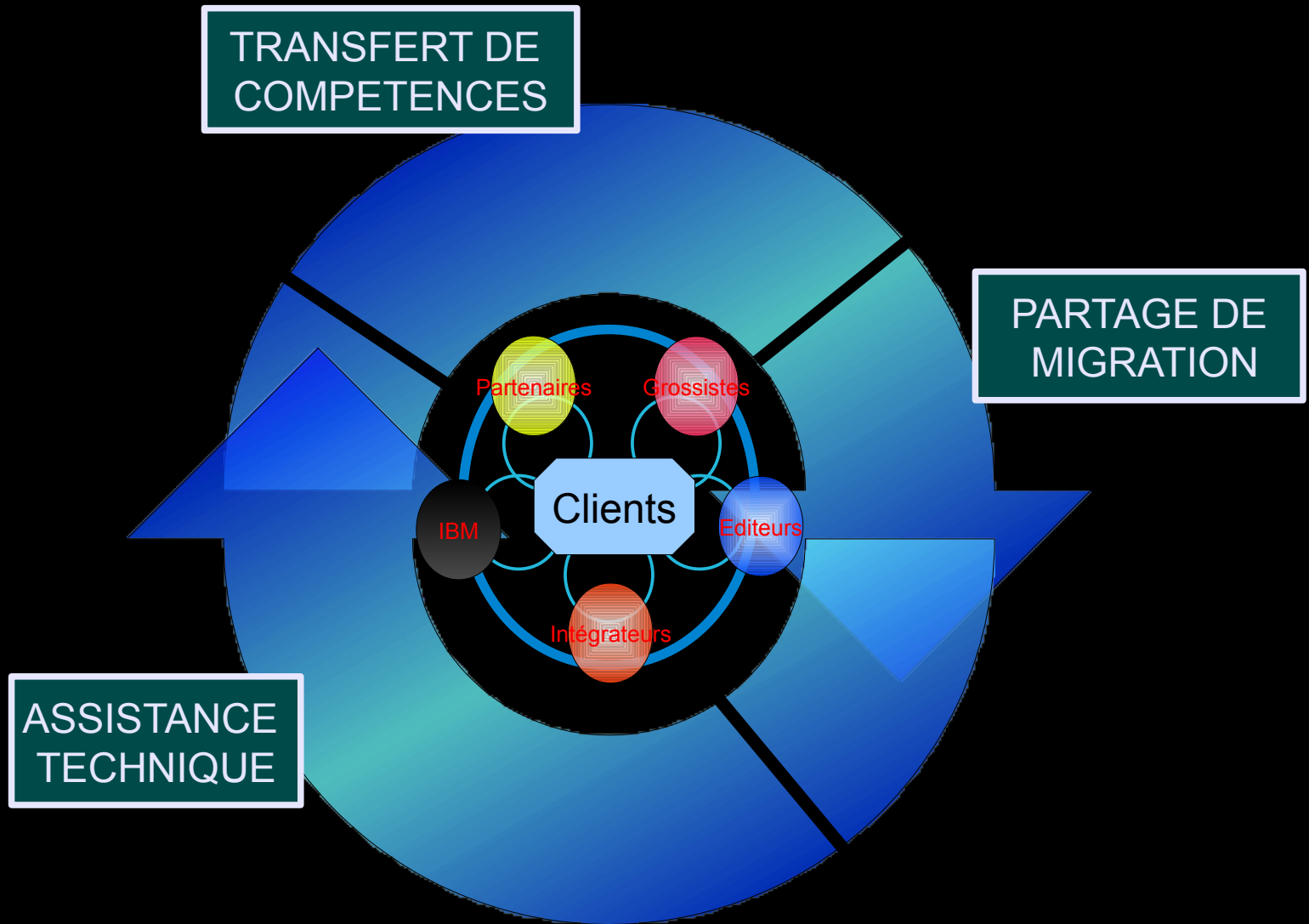
ASSISTANCE
TECHNIQUE

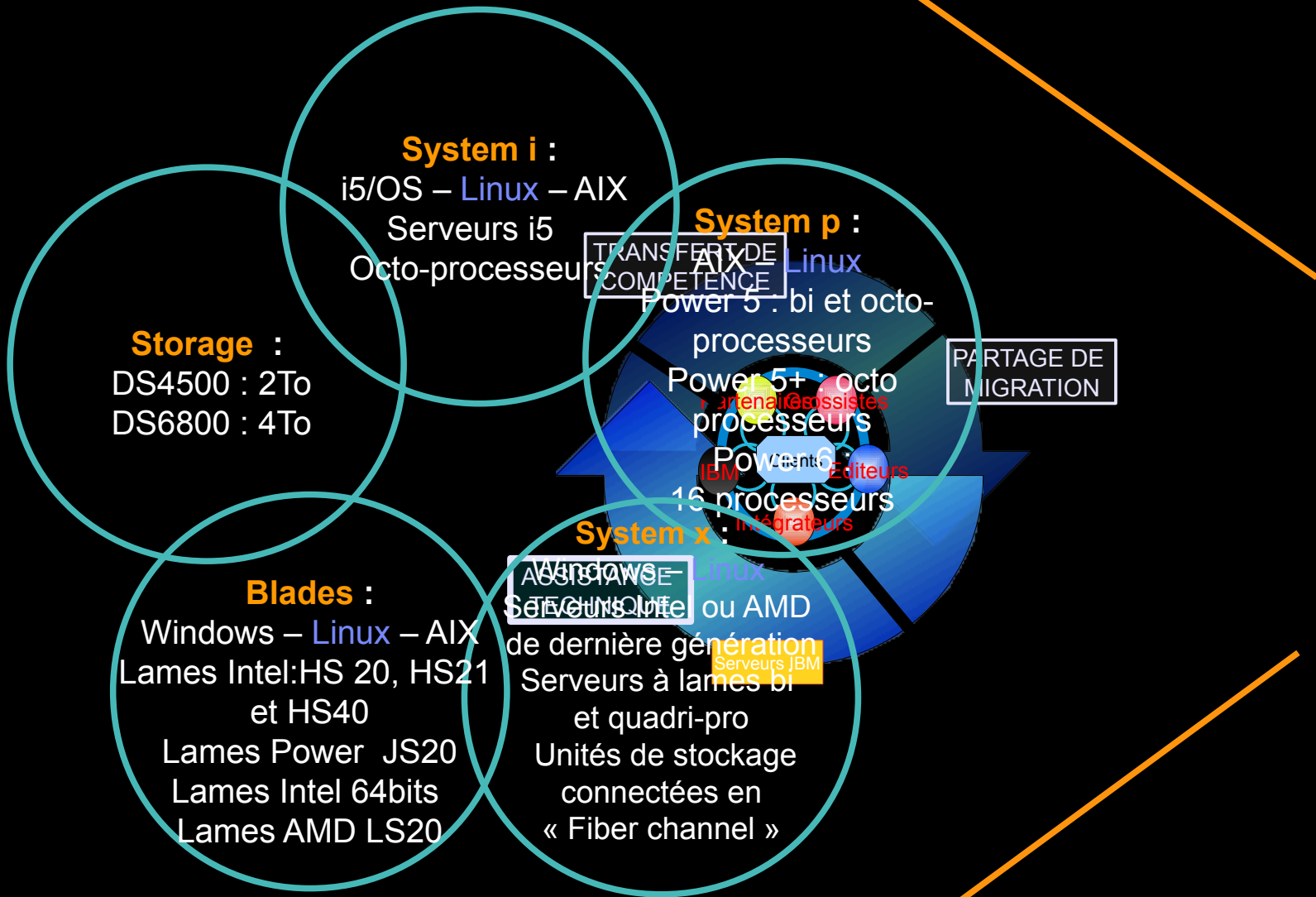


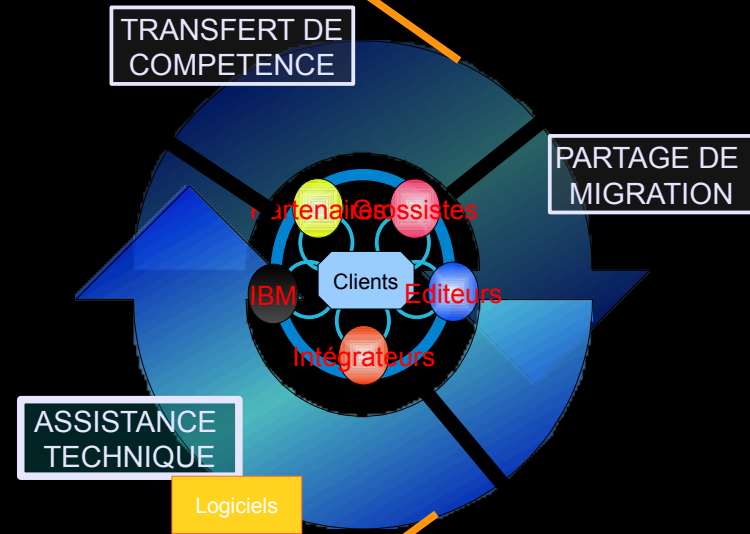
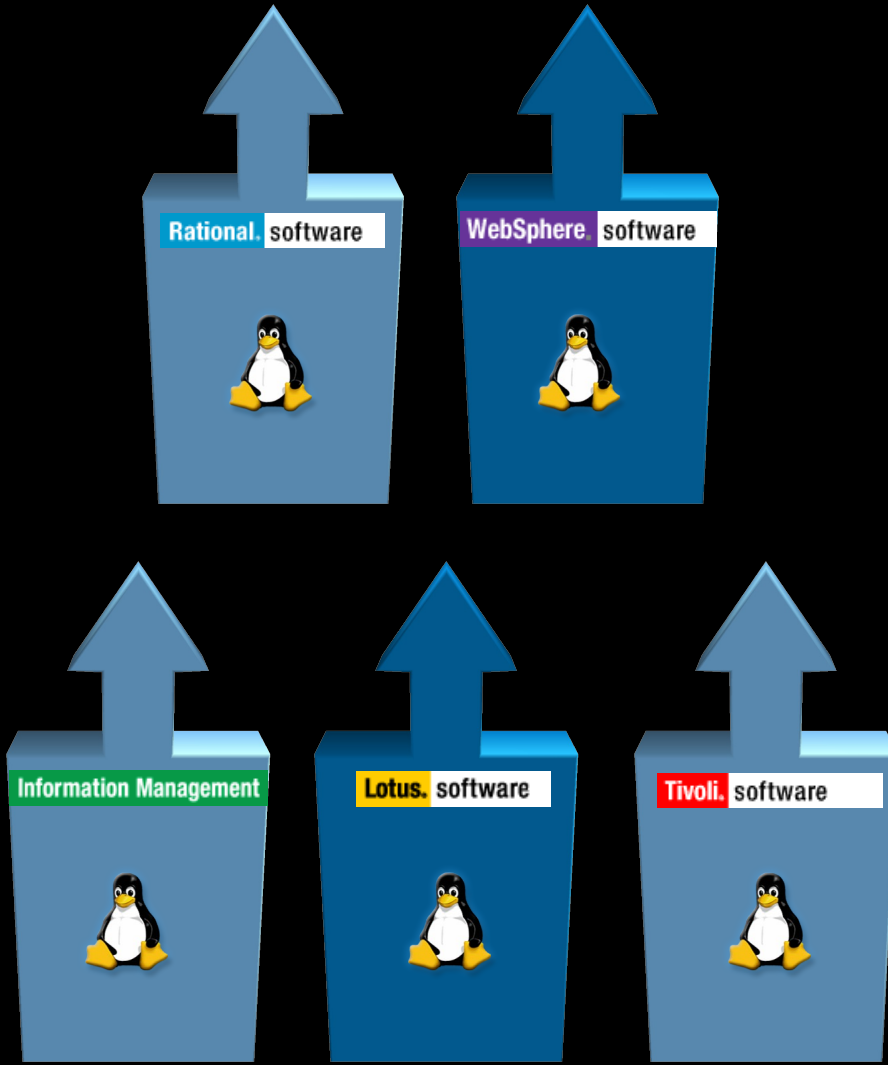
L'IBM Innovation Center
vous aide à valider votre
solution
sur les plate-formes IBM



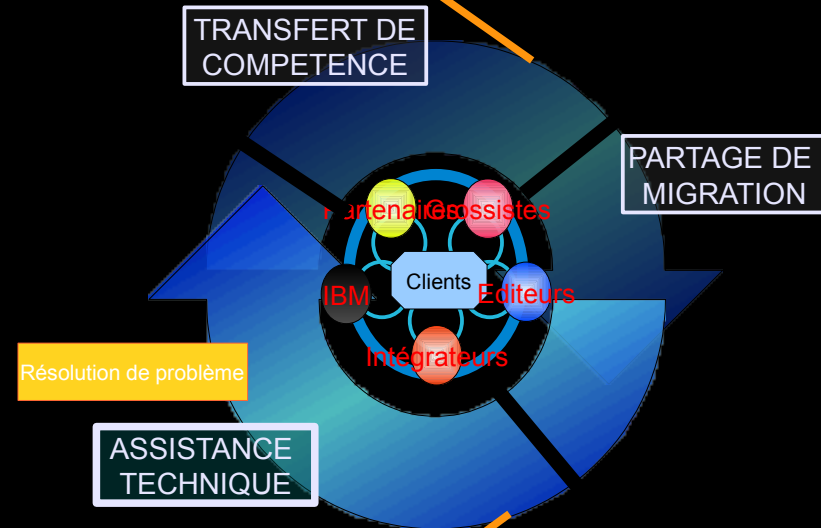
L'IBM Innovation Center vous aide à convaincre vos clients de la pertinence de votre offre sur nos plate-formes

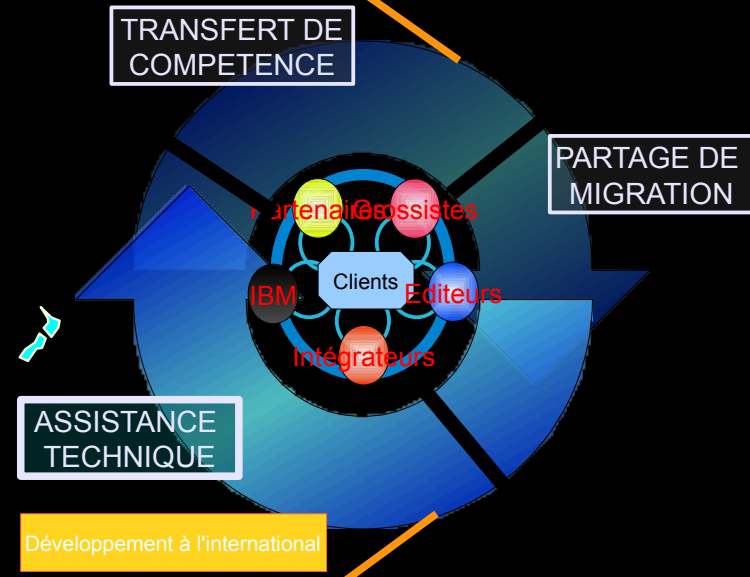






L'IBM Innovation Center vous aide à résoudre des problèmes rencontrés par vos clients



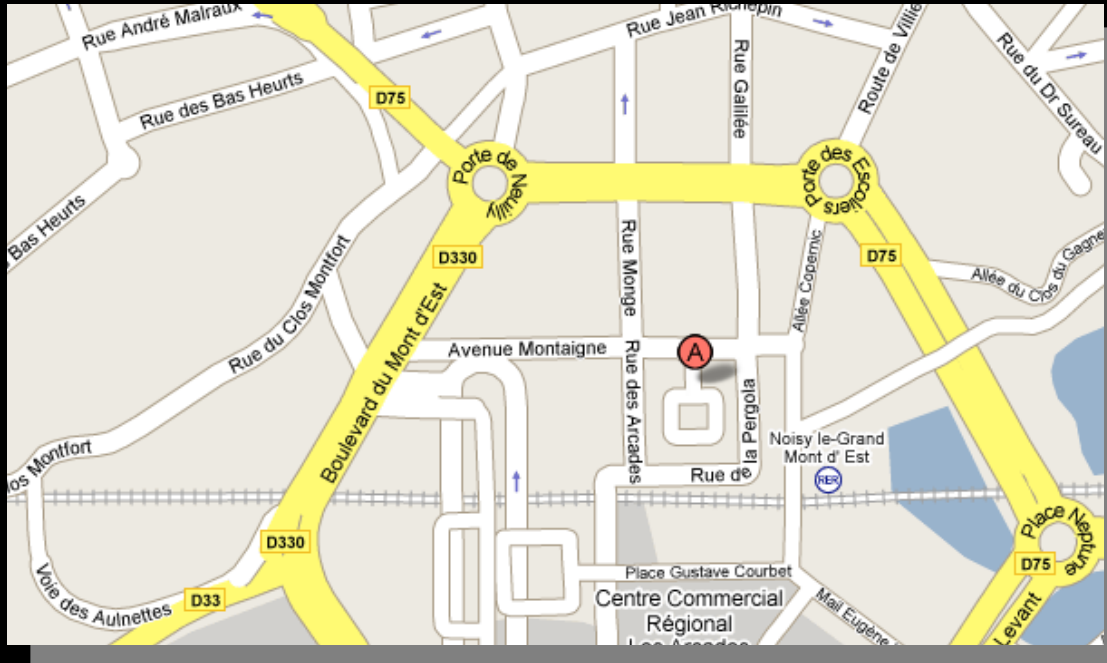


* Organisez vos ateliers techniques à l'IBM Innovation Center pour vos clients

* Accédez aux IBM Innovations Centers à travers le monde pour le portage et les tests de vos solutions sur des plate-formes (langues asiatiques)

Comment accéder à l'IBM Innovation Center ?

1, place Jean Baptiste Clément – Noisy le Grand.
RER A: Noisy le Grand Mont d'Est

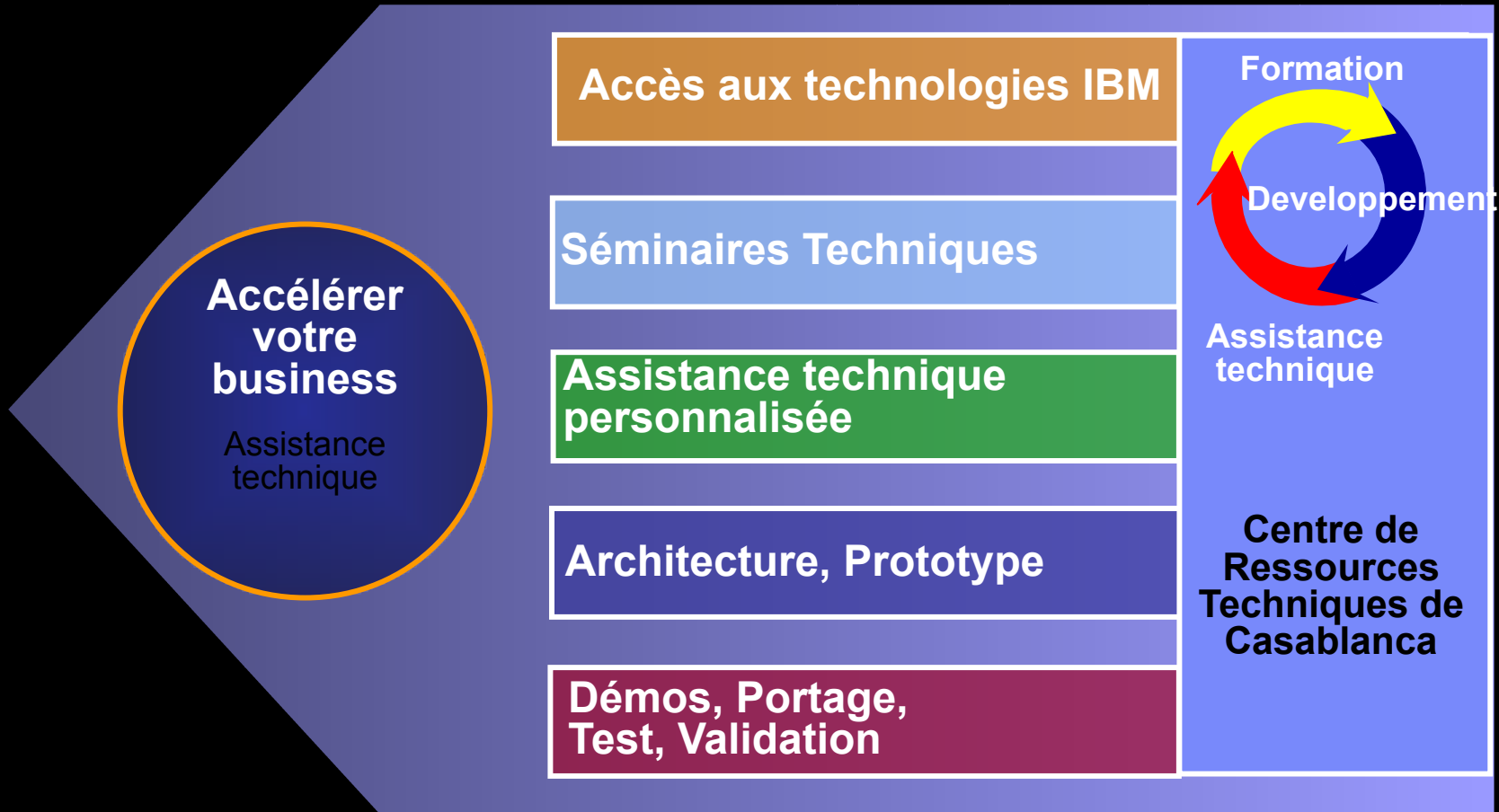


Pour venir à l'IBM Innovation Center vous devez:

- être membre du programme PartnerWorld Industry Network
- Contacter **Michel Lara**, Program Manager
au **01 49 31 46 11 / michel.lara@fr.ibm.com**

Un centre de ressources techniques à votre disposition:

Accès aux validations technologiques



Des questions ...?



IBM Innovation Center
for Business Partners