



IBM Software Expo 2006. Madrid 23 de Mayo

# Colaboración en el Portal Integración del escritorio del usuario



*Daniel Olmo*

*Mayo 2006*



## ¿Qué necesito para realizar mi trabajo?

- Aplicaciones, procesos
- Datos, documentos, información
- Herramientas de comunicación
- Contactos, interacción
- Conocimiento, experiencia, habilidades
- Un espacio de trabajo
- Flexibilidad. Conectividad
- Un método (o varios)
- Vinculación, estrategias, objetivos



Welcome Lew Gould! June 23, 2003 I am available Edit My Profile ? Logout

## General Manager

Home Mail Calendar Ad

Business Processes

Launch Edit Create

Business Processes for Lew Gould

- Financing Approval (3)
- Inventory Tracking (21)
- Receiving A

	Stock#	Description	Assigned To	Status
<input type="checkbox"/>	2466D	2004 Laredo - Blue	Bob O'Hara	Inventory Updated
<input type="checkbox"/>	2445A	2004 Laredo - Blue	Bob O'Hara	Inventory Updated
<input type="checkbox"/>	4567K	2004 Laredo - Blue	Bob O'Hara	Inventory Updated
<input type="checkbox"/>	6335P	2004 GC - Granite	Bob O'Hara	PDI Started
<input checked="" type="checkbox"/>	New	<b>2004 Laredo - Red</b>	<b>Paul Jones</b>	<b>Awaiting</b>

Car Arrival → Stock# Assigned → PDI Started → PDI Completed → Inventory Updated

- Selling A Car (8)
- Servicing A Car (6)
- Exceptions (0)

Work (3)

- Linda Anderson
- Max Higham
- Lisa Weler

Finance Team (6)

Parts Team (8)

Sales Team (10)

Service Team (4)

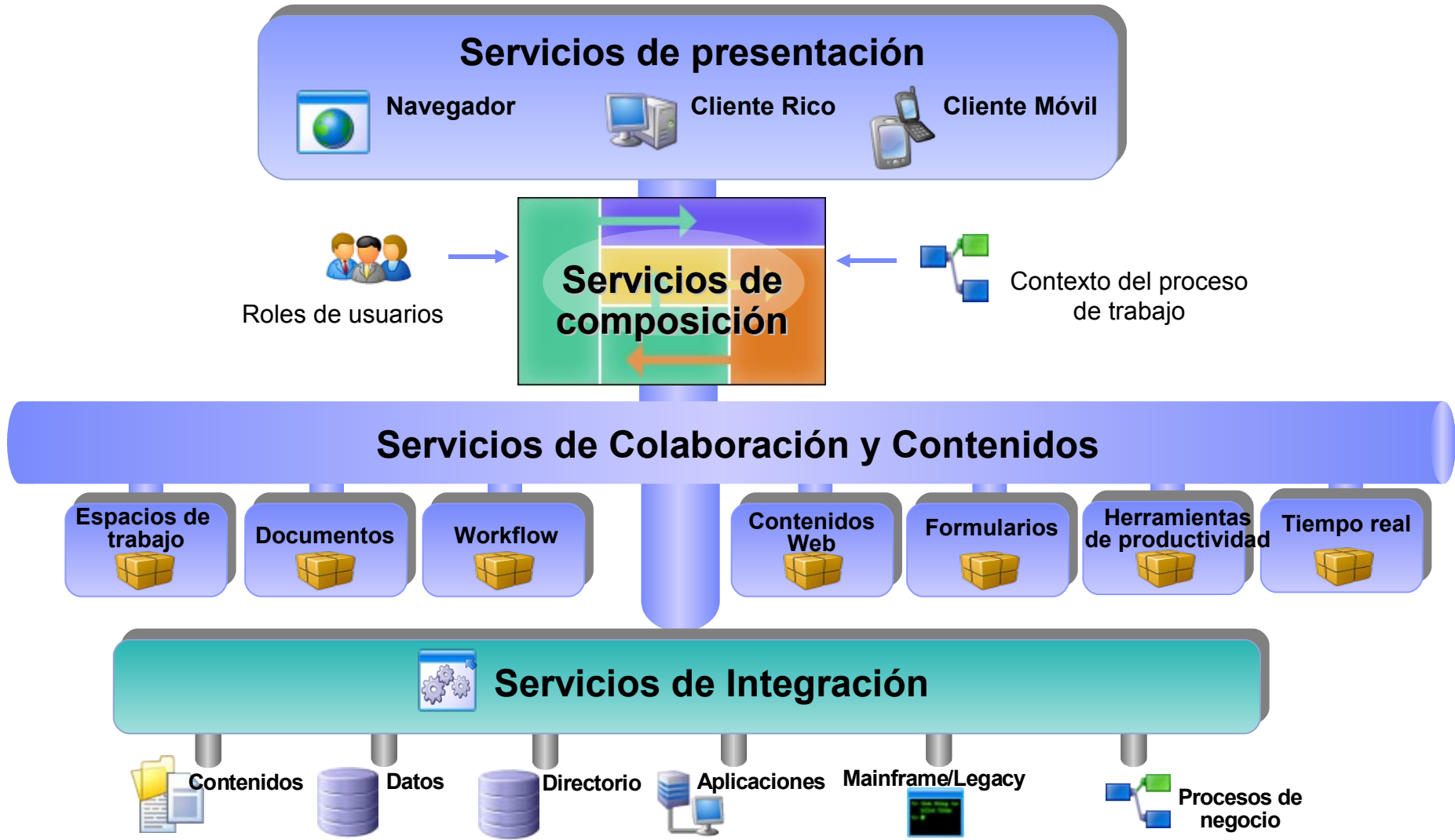
Sarah Wall

- 06/23/2003 [Recall on 2002 Jeep Cherokee](#) Sarah Wall
- 06/23/2003 [Weekly Sales Meeting at 10:00 AM](#) Bob O'Hara
- 06/23/2003 [New Inventory List Available](#) Sarah Wall
- 06/23/2003 [New Order Tracking System](#) Lisa Reyno

**Los servicios de colaboración: control de presencia y gestión de contenidos están integrados en la aplicación de negocio del usuario**

**El proceso se enriquece y se acelera, al integrar presencia y comunicación en tiempo real**

**La selección de documentos, noticias y alertas está integrada en la operación del usuario**



# Espacios de trabajo

IBM Workplace - Mozilla Firefox

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

https://w3.edc.ibm.com/lwp/myworkplace/!ut/p/\_s.7\_0\_A/7\_0\_HF/.cmd/ad/.ar/sa.T5c30eee3/.c/6\_0\_D6/.ce/7\_0\_HH/.p/5\_0\_D3/.d/3?PC...

IBM Workplace... Mi trabajo Plantillas Acciones Ayuda Finalizar sesión

Mi trabajo Estoy disponible

### Espacios del equipo

Nuevo... + Agregar a Favoritos - Eliminar de Favoritos Buscar...

Mostrar: Todos los espacios del equipo

Buscar espacios del equipo:

Nombre	Favorito	Plantilla	Propietario	Última actualización	Eliminar
<input type="checkbox"/> <a href="#">HBOS Workplace effort</a>		Proyecto de equipo, ampliado	Adam Ramsay	11/02/06 01:05	
<input type="checkbox"/> <a href="#">SPoRT</a>		Proyecto de equipo, ampliado	Bryan K. Gury	11/02/06 01:05	
<input type="checkbox"/> <a href="#">Tst TeamProject</a>		Proyecto de equipo	Stephen V. Gill	11/02/06 01:05	
<input type="checkbox"/> <a href="#">E63 Discussion Room</a>		Sala de conversación	Dwaipayan Banerjee	11/02/06 01:05	
<input type="checkbox"/> <a href="#">UPT-CORRAL</a>		Proyecto de equipo	Sekhar Vaddadi	11/02/06 01:05	
<input type="checkbox"/> <a href="#">Ani's Project Place</a>		Proyecto de equipo, ampliado	Anindya Sanyal	11/02/06 01:05	
<input type="checkbox"/> <a href="#">ISSL Water Cooler</a>		Sala de conversación	Ann-Marie Darrough	11/02/06 01:05	
<input type="checkbox"/> <a href="#">DCS München</a>		Proyecto de equipo	Marcel Reiher	11/02/06 01:05	
<input type="checkbox"/> <a href="#">MyTest</a>		Proyecto de equipo	Carlos Luz	11/02/06 01:05	
<input type="checkbox"/> <a href="#">LMD</a>		Proyecto de equipo	Mickael Jauneau	11/02/06 01:05	

Subprograma PeopleLinksApp started

w3.edc.ibm.com

IBM Workplace - Mozilla Firefox

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

https://w3.edc.ibm.com/lwp/myworkplace/ut/p/\_s.7\_0\_A/7\_0\_1MSH/.cmd/ad/c/6\_0\_12JR/.ce/7\_0\_1MSN/p/5\_0\_144F/d/1?PC\_7\_0\_1MSN\_itemPositionInCache=0&PC\_7\_0\_1MSN\_view

IBM Workplace

CRM del equipo Lotus España

Mi trabajo Plantillas Acciones Ayuda Finalizar sesión

CRM del equipo Lotus España Volver a Espacios del equipo

Estoy disponible

Inicio del equipo de ventas

Planificar

Ventas Documentos Debates Buscar

Agenda de equipo

Nueva entrada Nueva reunión electrónica Editar Suprimir Actualizar

Ver: 2 semanas Hoy es 14 de febrero de 2006

Febrero de 2006

Semana 8	Semana 9
13 Lunes	20 Lunes
14 Martes	21 Martes
11:00-12:00 Seguimiento de oportunidades	22 Miércoles
15 Miércoles	11:00-12:00 Evento de Telcos
16 Jueves	Forecast
17 Viernes	23 Jueves
14:00-15:30 Comida con Carlos Luz	24 Viernes
18 Sábado	25 Sábado
19 Domingo	26 Domingo

Tareas de equipo

Nueva tarea...

Mostrar: Tareas abiertas

Página 1 de 1

Tarea	Asignada a	Fecha de vencimiento	Prioridad
Invitaciones Lotusphere	(no asignada)	20/02/2006	1
Cerrar resultados 2005	Daniel Olmo Chica	21/02/2006	1

Página 1 de 1

Hitos

Nuevo... Editar Suprimir Volver a documentos de formulario

Nombre: Lotusphere Madrid

Fecha: 01-Mar-06

Autor: Daniel Olmo Chica

Creado: 14-feb-06 10:19

Última modificación: 14-feb-06 10:19

Descripción: Hoja de control de asistencia

	Enviadas	Confirmadas
Telcos	56	23
Media	35	12
Utilities	32	29

Vacaciones

Realizar un seguimiento de las vacaciones del empleado.

Nuevo... Suprimir Acciones

Mostrar: Todos los elementos

Subprograma PeopleLinksApp started

w3.edc.ibm.com

IBM Workplace<sub>™</sub>

CRM del equipo Lotus España

CRM del equipo Lotus España | Volver a Espacios del equipo

Inicio del equipo de ventas

Planificar





**Ventas**


Documentos

Debates























Buscar

**Contactos del cliente**

 Nuevo... 
  Editar 
  Suprimir 
  Volver a docume...

Apellido Manzaneque	Correo electrónico de trabajo oscar@acme.es
Nombre Oscar	Correo electrónico personal
Segundo nombre	Telefax
Nombre de título Director de informática	Empresa Acme Inc.
Nombre de visualización	Dirección Via del Coyote s/n
Teléfono de trabajo 914672079	Representante de ventas Daniel Olmo
Teléfono móvil 677245073	
Teléfono de casa	
Autor  Daniel Olmo Chica	
Creado 14-feb-06 10:28	
Última modificación 14-feb-06 10:28	

**Portlets**

-  Tareas de equipo
-  Seguimiento de ventas
-  Perspectivas
-  Hitos
-  Enlaces
-  Problemas
-  Hoja de registro
-  Preguntas más frecuentes
-  Directorio de empleados
-  Direcciones
-  Contactos del cliente
-  Asistencia
-  Anuncios
-  Agenda
-  Personalizada
-  Foros de debate
-  Agenda de equipo
-  Domino Application Portlet
-  Gestor de documentos
-  Personalizada
-  Sala de conversación
-  Personalizada



IBM Workplace - Mozilla Firefox

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

https://w3.edc.ibm.com/lwp/myworkplace/lut/p/\_s\_7\_0\_A/7\_0\_1MSP/.cmd/ad/.c/6\_0\_12US/.ce/7\_0\_2MG8/.p/5\_0\_1JGO/.d/4?PC\_7\_0\_2MG8\_viewView=viewEditItem&PC

IBM Workplace\_ Mi trabajo Plantillas Acciones Ayuda Finalizar sesión

CRM del equipo Lotus España

CRM del equipo Lotus España Volver a Espacios del equipo Estoy disponible

Inicio del equipo de ventas

Planificar

Ventas

Documentos

Debates

Buscar

### Contactos del cliente

Almacenar información del cliente.

Nuevo... Suprimir Acciones

Mostrar: Todos los elementos

Mostrando 1 - 1 de 1 Página 1 de 1

Apellido	Nombre	Correo electrónico de trabajo	Teléfono de trabajo	Editar
<input type="checkbox"/> Manzanegue	Oscar	oscar@acme.es	914672079	

Mostrando 1 - 1 de 1 Página 1 de 1

### Problemas

Editar elemento

**\*Nombre:** Cambio de licenciamiento

**Propietario:**

**Estado:** Abierto

**Prioridad:** Media

**Descripción:**

Acme necesita transferir licencias a una de sus empresas en Francia pero la persona de contacto, que debe autorizar la operación está de vacaciones

**Autor:** Daniel Olmo Chica

**Creado:** 14-feb-06 10:39

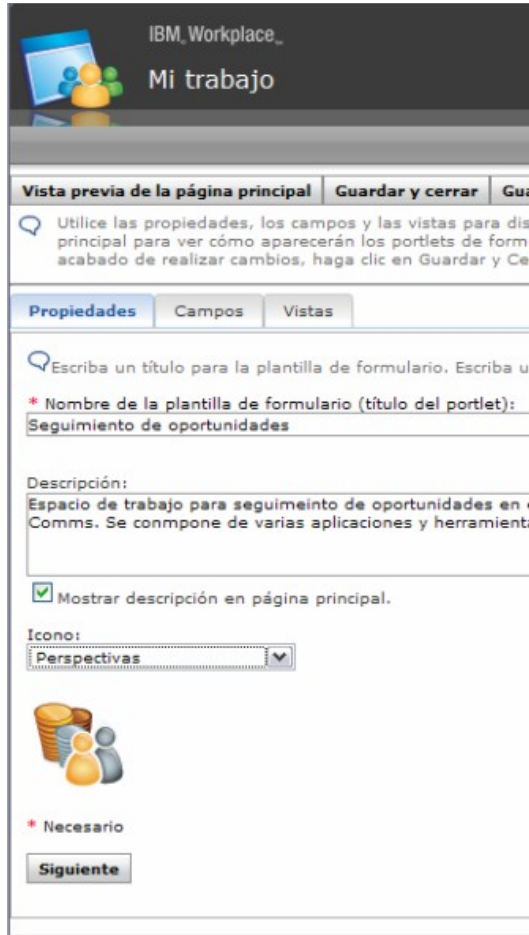
**Última modificación:** 14-feb-06 10:39

Subprograma PeopleLinksApp started

w3.edc.ibm.com



# Espacios de trabajo. Aplicaciones de formulario



IBM Workplace  
Mi trabajo

Vista previa de la página principal Guardar y cerrar

Utilice las propiedades, los campos y las vistas para diseñar la página principal para ver cómo aparecerán los portlets de formulario. Después de haber acabado de realizar cambios, haga clic en Guardar y Cerrar.

Propiedades Campos Vistas


Escriba un título para la plantilla de formulario. Escriba un título para la plantilla de formulario.

\* Nombre de la plantilla de formulario (título del portlet):  
Seguimiento de oportunidades

Descripción:  
Espacio de trabajo para seguimiento de oportunidades en Comms. Se compone de varias aplicaciones y herramientas.

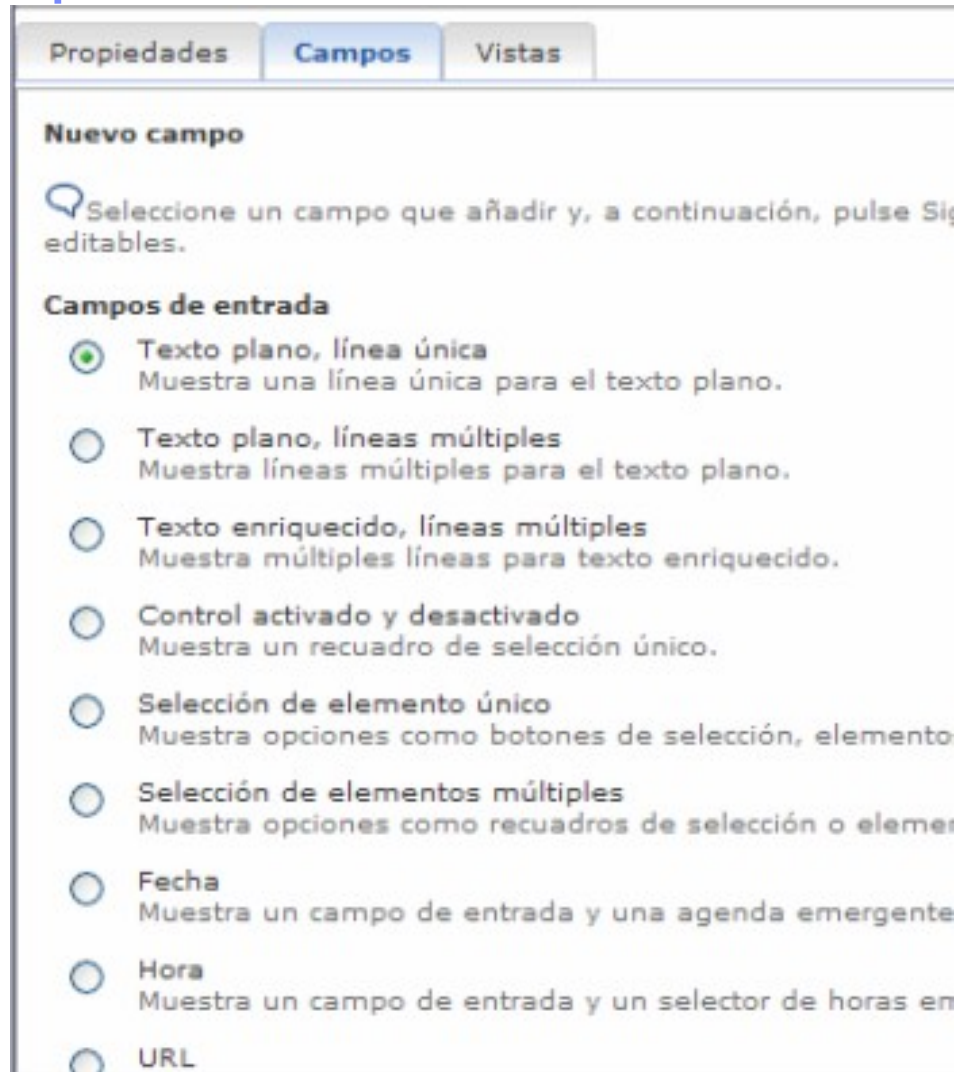
Mostrar descripción en página principal.

Icono:  
Perspectivas



\* Necesario

Siguiente



Propiedades Campos Vistas

**Nuevo campo**

Seleccione un campo que añadir y, a continuación, pulse Sí para que sea editable.

**Campos de entrada**

- Texto plano, línea única**  
Muestra una línea única para el texto plano.
- Texto plano, líneas múltiples**  
Muestra líneas múltiples para el texto plano.
- Texto enriquecido, líneas múltiples**  
Muestra múltiples líneas para texto enriquecido.
- Control activado y desactivado**  
Muestra un recuadro de selección único.
- Selección de elemento único**  
Muestra opciones como botones de selección, elementos de selección, etc.
- Selección de elementos múltiples**  
Muestra opciones como recuadros de selección o elementos de selección, etc.
- Fecha**  
Muestra un campo de entrada y una agenda emergente.
- Hora**  
Muestra un campo de entrada y un selector de horas en un menú desplegable.
- URL**

# Desarrollo visual con IBM Workplace Designer

The screenshot displays the IBM Workplace Designer application window titled "Diseñador de acceso a datos de IBM - IBM Workplace". The main workspace shows a form titled "Customer Registration" on a grid background. The form includes several input fields and buttons:

- Buttons: **\* New Customer**, **Remove Customer**, **Save**
- Fields: **\* Customer Number:** [text box], **\* Registration Date:** [calendar icon]
- Fields: **Title:** [text box], **\* First Name:** [text box], **\* Last Name:** [text box]
- Field: **\* Company:** [text box]
- Fields: **\* Address:** [text box], **Suite:** [text box]
- Fields: **\* City:** [text box], **State:** [text box], **Zip Code:** [text box]
- Fields: **\* Phone Number:** [text box], **Extension:** [text box]
- Field: **Number of Employees:** [dropdown menu with value 1-99]

The right-hand side features a "Paleta" (palette) with various controls and decorations:

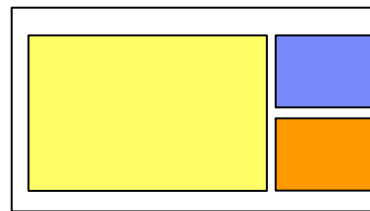
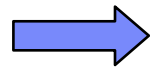
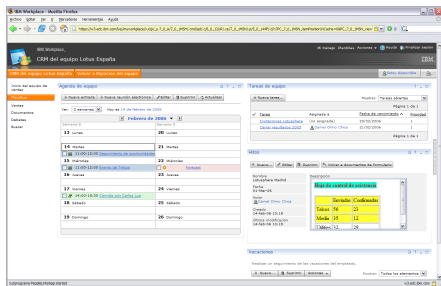
- Controles de diseño:**
  - Control de edición
  - Control de edición de varias líneas
  - Botón
  - Cuadro de lista
  - Recuadro combinado
  - Casilla de verificación
  - Grupo de botones radiales
  - Hipervínculo
- Decoraciones:**
  - Texto
  - Rectángulo
  - Línea
  - Rectángulo redondeado
  - Elipse
  - Imagen

The bottom panel, "Atributos - Formulario", shows configuration options for the form:

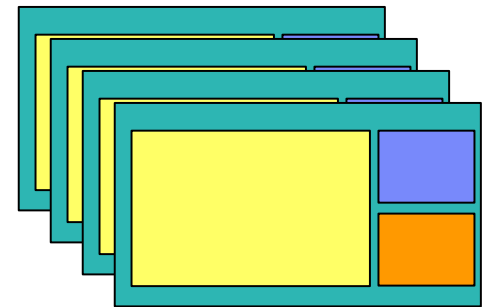
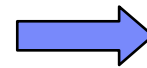
- Parámetros:** Nombre: New Customer, Comentario: [text box]
- Opciones de la disposición:**
  - Mostrar regla
  - Mostrar cuadrícula
  - Ajustar a cuadrícula
  - Ancho: 8, Alto: 8
- Activar guardar datos aut.

# ¿Cómo construir una plantilla de workplace?

1. Elegir las aplicaciones y herramientas necesarias
  - Desde la galería de aplicaciones
  - Mediante Workplace Designer
  - Con las técnicas de integración propias del portal y toolkit Workplace
2. Organizarlas en páginas y marcos
3. Crear roles y perfiles de trabajo. Asignarles niveles de acceso
4. Empaquetar el resultado, titularlo y clasificarlo



Plantilla



Espacios de trabajo

What's new Edit - ?

Portlets Currently, there are no new items available for this section.

Software Currently, there are no new items available for this section.

Essential links Global Print Your central source for print-related information, tools to install printers to your workstation and much more.

Add link

Forums Currently, there are no new items available for this section.

Essential links Edit - ?

- About w3 About IBM Buy on demand Collaboration Central Customer Reference Materials Energy&Utilities Industry Find WPLC Software in XL IBM On Demand Community IBM Standard Software Installer IBM ThinkPlace IBM Travel Learning@IBM Media&Entertainment Industry Our Values at Work Presentation Central Proposal Central Telecommunications Industry WPLC Software sparklers IT Tools

News Edit - ?

Top stories Past 7 days >



We're not like everybody else

An interview with The Kinks' lead singer, Ray Davies, about innovation, collaboration and "our song." [Profiled for all IBM]



It's your call

If you missed last week's GLBT call, dial in now for the replay. [Profiled for Europe]



Top STG sellers rewarded

Race for Success event in Australia honors 80 sellers demonstrating best practices. [Profiled for STG Sales, TotalStorage, eServer]



Unlocking innovation

Did you know sale leasebacks can free up client capital to invest in new capabilities? Oh, yes it can. [Profiled for Sales]

Hungry for opportunity IBM and SAP expand their alliance to grab a bigger slice of SMB. [Profiled for Sales, Business Partners, SMB]

Ángela Ger, executive sponsor del grupo Women in Technology WiT se ha reestructurado en subnets por países. [Profiled for Spain]

We're giving away software? Last year's Gluecode acquisition is today's WebSphere Application Server Community Edition. [Profiled for SWG]

Bob Samson: Man of the hour Shark Man receives lifetime achievement award from VARBusiness. [Profiled for Sales and Business Partners]

In the news Past 7 days >

IBM prepares ground for mainframe resurgence Company announces new software developments tools and middleware. (Profiled for SWG & STG) [Federal Computer Week]

Microsoft Search Finds IBM In seeking to redefine business search, Redmond and Big Blue find each other. [Red Herring]

Big Blue's Design Guru Moves Up IBM Vice-President Lee Green talks about how the world-class tech company is learning to put design first [Business Week]

Media Snapshot - May 19 Big Blue's Design Guru.....Stopping The Sprawl At HP.....From Servers to Service: Dell's Makeover [1]

Search Edit - ?

BluePages Search type Name Search for GO Advanced search

- Other searches w3 intranet IBM discussion forums IBM news articles ibm.com Internet IBM Learning (site search) GO Advanced search

Market report Edit - ?

Table with 3 columns: Symbol, Current, +/-

View full market report Go to the scorecard home page

# W3 Collaboration Central

Search w3  GO  
 Search Collaboration Central

w3 home | BluePages | HelpNow | Feedback

## Collaboration Central

- Overview
- IBM Collaboration in Action Framework
- Meetings and Events
- Teams
- Communities
- Individual Initiatives
- Sitemap



### TeamRoom Best Practice Winners - What makes them special?

The mission, in 4Q2005, (if they chose to accept it), was for TeamRoom leaders to tell us about their teams' use of TeamRoom for collaboration.



**Great start for new teams**  
Team Formation Impact Guides help teams start off right.



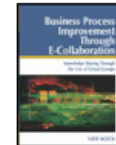
**ActionNet helps IBM**  
"The ActionNet application provided a great platform for collaboration." - Mike Cadigan, GM, OEM microelectronics.

## Collaboration Advice & Guidance

Use [Collaboration Advisor](#) to select a tool with implementation & best practices suggestions. Compare features in the [Tools Overview](#). Check out emerging technology in the [Sandbox](#).

## Recommendation(s)

- [Collaboration Advisor](#) [Profiled for All IBM]
- [Add selected to Learning@IBM portlet](#)



[Business Process Improvement Through E-Collaboration: Knowledge Sharing Through the Use of Virtual Groups](#)

## Collaborate Now

Collaborate with my [client](#).  
Connect with collaboration [experts](#).  
Join the Collaboration Tools [forum](#).  
[Collaboratively Speaking](#). A blog dedicated to all things collaboration.  
Share a collaboration [success story](#)

## Experts on this topic

- Howard Smith**  
IBM CHQ, Human Resources  
Sr. HR Professional, OnDemand Learning  
[Ask me about resources on Collaboration Central](#)
- Sandy Yarchin**  
IBM CHQ, Human Resources  
Specialist - Collaboration & Knowledge Initiatives  
[Ask me about the Collaboration Community](#)



## Corporate IT Supported:

- MEETINGS AND EVENTS**
  - Notes 7 calendar
  - Notes 6 calendar
  - Audio Conferences\*
  - Web Conferences\*
  - Video Conferences\*
  - Webcasts\*
  - Conference Rooms\*
- TEAMS**
  - QuickPlace\*
  - TeamRoom Plus
  - TeamRoom Pro
  - Knowledge Café
- COMMUNITIES**
  - CommunityMap
  - Forums
  - ActionNet
- INDIVIDUAL INITIATIVES**
  - Instant Messaging\*
  - Notes email\*
  - BluePages

\* indicates tool supports Outbound Collaboration

RSS FEED

## Featured events & offerings

- [Impact Guides](#)  
The Impact Guide approach, designed to support groups of people working together.
- [TeamRoom Professional](#)  
IBM TeamRoom has grown up and turned Professional.  
[What sets you apart?](#)  
How has TR transformed the way you work?
- [Are we collaborating yet?](#)  
Collaboration Summit produces results.
- [Power Up! sessions](#)  
Take part in one of our On Demand e-learning sessions today:
- [TeamRoom Plus](#)
- [Web Conferences](#)

[Worldwide collaboration events calendar](#)  
Find events and offerings that can help you collaborate more effectively.

## News

- [IBM: Untangling Office Connections](#)  
Researcher Kate Ehrlich says companies can streamline innovation and collaboration through social-network analysis.
- [Teamroom Pro + fast forward equal success...](#)  
How can you save \$125,000 in travel? Ask Richard Welty.
- [Communities of Practice](#)  
Communities of Practice enhance business and

## IBM Collaboration in Action Framework



The [IBM Collaboration in Action Framework](#) is a cutting-edge strategic construct to effectively align collaboration and collaboration-improvement efforts to drive performance, innovation and business growth.

## Reference material

- [Collaboration Imperatives](#)  
Delivering World-Class Products and Services Across Cultural Boundaries  
[Michael Martin and Stephen Thevenin, July-Aug. 2005]
- [Collaboration in action](#)  
An IBM Collaboration Framework to enable performance, innovation and growth.  
[Stephen Thevenin, Nov. 2005]



- Organization chart
- W3 home
- Rochester home
- iSeries Access for Web project
- Toolbox home
- Cafeteria menu
- Blue Meeting

### Display Organization Chart

Name or email addr:

- Show job title
- Show department name
- Show people managed link
- Show photo
- Show full report to chain

Show Organization

[Terms of use](#)



**Moraleda Martine, Amparo**  
IMT General Manager - IBM Spain, Portugal, Greece, Israel and Turkey



**Yukcek, Eray**  
SW Group Executive for Iberia, Israel, Greece & Turkey



**Casellas Lopez, Josep**  
Influencers Manager for SPGIT



**Gonzalez Del Val, Sebastian**  
Spain Sw Tech Sales Mgr.




**Lopez Diaz, Juan Carlos**  
SWG Enterprise Sales Manager



**Morancho Rovira, Josep**  
Software Services Manager



**Osoro Iturbe, Idiago**  
SMB, Channel and Tele Sales Manager SWG IMT SPGIT



**Sanchez Ricart, Aurelio**  
Director of Software Group Spain

- Agramunt Bertolo, Antonio
- Castro Paz, Miguel Ange
- Herraiz Herranz, Mario
- Liñan Vallecillo, Pilar
- Piñon Ledesma, Ernesto
- Pine Mendez De A, Eduardo Jos
- Rocio Criado, Jose Miquel
- Rio Sianiega, Agustin

- Aromir Masaguer, Tomas
- Batenero Henche, Sonia
- Bermejo Celaa, Jorge Juan
- Clemente Martin, Marco Antonio
- Dapia Gonzalez, Manuel
- Echarren Chasco, Rafael
- Gallego Gomez, Jenaro
- Garcia De La Fil, Fernando
- Hernandez Bravo, Angel
- Hombrados Archil, Mari Carmen
- Hontoria Alonso, Carlos
- Llorente Alvarez, Jose Luis
- Martinez Canovas, M. Teresa
- Rodriguez Nuere, Rocio
- Sanchez Perez, Alberto
- Villas Olmeda, Monica

- Angas Navasa, Francisco
- Descalzo Gutierrez, Genoveva \*CONTRACTOR\*
- Fernandez Lopez, Jose Ramon
- Garcia Gil, Nieves
- Garrido Vega, Luis
- Gomez-Selles Gar, Nicolas
- Martin de Diego, German \*CONTRACTOR\*
- Martinez Aranzab, Maria Loret
- Martinez Prieto, Blanca Rosa
- Ortiz Crawford, Jorge
- Puente Sans, Gerardo (De)
- Ribeiro-Duarte S, Jose Franci

- Altuna Aspiazu, Miguel (Ange)
- Andeme Nguema, Rosario \*CONTRACTOR\*
- Andeme Nguema, Rosario \*CONTRACTOR\*
- Arroyo Gradillas, Cristina
- BañOs Rodriguez, Altor
- Busquets Cervera, Jorge Juan
- Carro Julia, Carmen
- Floreano Pardo, Carlos
- Franco, José Ramon \*PARTNER\*
- Garcia Ibarondo, Monica
- Kende, Robert
- Lugany Olla, Francesc
- Puyol Piñuela, Juan A (Ignaci)
- Sagredo Manzaned, Angel
- Soriano Sanchez, Domingo \*CONTRACTOR\*
- Tronchon Ugalde, Carole

- Cernuda Rego, Monica
- Gutierrez Serran, David
- Montemayor Bustamante, Mar
- Redondo Prieto, Cesar
- Ruiz Mulas, Rebeca \*CONTRACTOR\*
- Ruiz Zanon, Jose Manuel


- Benarroch Tapier, Samuel
- Calavia Peralta, Francisco J
- Castillo Amo, Juan
- Conde Lopez, Jorge
- De La Fuente Mar, Daniel
- Gomez Bernabeu, Miguel
- Jimenez Burgos, Carlos Javi
- Mechan Arellano, Felix
- Urandizaga Sainza, Juan
- Valencia Chicote, Javier

# Gestión de documentos con Workplace Documents







































Team Space: Olympic Gold Card Campaign | [Return to Team Space List](#)

Team Space Home **Document Library** Discussion Forums Issues Tasks Calendar [Customize Team Space](#)

Document Library /?

 **Policies**  
 Please only post current documents in this folder!

Search:

Folders	Documents	Author	Modified
<a href="#">Document Library</a>	<input type="checkbox"/> <a href="#">Title ^</a>		
 <a href="#">All Documents</a>	<input type="checkbox"/>  <a href="#">Compensation</a>		7/23/2004
 <a href="#">News Articles</a>	<input type="checkbox"/>  <a href="#">Escalation Process</a>		8/04/2004
 <a href="#">Plans <b>NEW!</b></a>	<input type="checkbox"/>  <a href="#">Grievances <b>NEW!</b></a>		9/03/2004
 <a href="#">Management</a>	<input type="checkbox"/>  <a href="#">Manuals</a>		8/04/2004
 <a href="#">Team</a>	<input checked="" type="checkbox"/>  <a href="#">Proposals (FYI)</a>		9/03/2004
 <a href="#">Security</a>	<input type="checkbox"/>  <a href="#">Accessibility policy and requirements</a>	Roy Sanchez	7/12/2004
 <a href="#">Policies</a>	<input type="checkbox"/>  <a href="#">Dependencies</a>	 John Speakerman	8/04/2004
 <a href="#">Compensation</a>	<input type="checkbox"/>  <a href="#">depend_table</a>  2	 Susan Predergast	6/06/2003
 <a href="#">Escalation Process</a>	<input type="checkbox"/>  <a href="#">Detailed report on EMCR quality engineering initiatives</a>  12 <b>NEW!</b>	 Shuhong Dai	9/2/2004
 <a href="#">Grievances <b>NEW!</b></a>	<input checked="" type="checkbox"/>  <a href="#">EMCR Project Issues (full table as of 9/01/2004)</a>	Miguel Santiago	8/12/2004
 <a href="#">Manuals</a>	<input type="checkbox"/>  <a href="#">Emergency procedures <b>NEW!</b></a>	 Cathy Robbins	8/15/2004
 <a href="#">Proposals (FYI)</a>	<input type="checkbox"/>  <a href="#">Notes on policy efforts currently in progress</a>	Roy Sanchez	8/24/2004
 <a href="#">Reference Library</a>	<input type="checkbox"/>  <a href="#">Process Whitepaper</a>	 John Speakerman	7/22/2004
	<input type="checkbox"/>  <a href="#">Quality management issues</a>  1	 Susan Predergast	9/03/2004
	<input type="checkbox"/>  <a href="#">Team management policies</a>	 Ken Innis	7/29/2004

Page 3 of 6 | Jump to page:

[Hide Folders](#) | 5 folders, 50 documents | Page 3 of 6 | Jump to page:

# Capacidades de IBM Workplace Documents

- Organización, navegación e interfaz intuitivas
- Crear/Importar documentos
- Borradores y control de versiones
- Aprobaciones y revisiones
- Reserva de documentos (check-in/out)
- Borradores (incluidos borradores privados)
- Vistas y carpetas personalizadas
- Búsqueda de documentos extendida
- Hilos de discusión y anotaciones
- Metadatos
- Gestión de usuarios, perfiles y roles
- Notificaciones, enlaces
- Almacenamiento centralizado protegido
- Reutilización de contenidos
- Integración servicios IBM Workplace
- Soporte de repositorios
- Integración con otros gestores documentales
- Ofimática alternativa
- Soporte on-line y off-line
- Integración con sistemas de ficheros
- Auto-provisión de usuarios
- Soporte multi-idioma





# Integración con Windows y sistemas de ficheros



Folders		Name	Titl
Desktop		alumnos	
My Documents		formacion	
My Computer		informatica	
3 1/2 Floppy (A:)		Locked Docu...	
w2033 (C:)		Pending Drafts	
DVD/CD-RW Drive (D:)		seleccion	
New Volume (E:)		horarios.xls	hor
Control Panel		informacion_c...	info
Document Manager		informacion_...	info
w2003			
documentacion_cursos			
alumnos			
formacion			
informatica			
Locked Documents			
Pending Drafts			
seleccion			
reuniones			

# Integración con MS Office



**Open Document From Library**

Document Manager

- My Document Server
  - My First Library
    - Locked Docum
    - MyFolder
    - Pending Drafts

Host	User	Server URL
My Document...	user1	http://jissf190.wma.ibm.com:9081/lwp/p

File name:

Files of type: All Word Documents (\*.doc, \*.dot, \*.htm, \*.html, \*.url, \*.rtf, ...)

Open Cancel

# Editores Java para acceso Web. Hojas de cálculo

CRM del equipo

- Inicio del equipo de ventas
- Planificar
- Ventas
- Documentos
- Debates
- Buscar

	Con Manto	Sin Manto	Total
Notes With Messaging	257		257
Notes With Collaboration	3467	319	3786
Domino Web Access Messaging	1		1
Domino Web Access Collaboration	102		102
Domino Designer	13	5	18
<b>Total licencias válidas de usuarios Domino</b>			<b>4164</b>
Procesadores Domino Enterprise	32	5	37
Procesadores Domino Utility Express	1		1
<b>Total procesadores de srv Domino</b>			<b>38</b>
Sametime	97		97
Quickplace	100		100
Procesadores Portal Server Express	1		1
Procesadores Web Content Management	1		1



# Editores Java para acceso Web. Presentaciones

**Modelos de colaboración**

ad hoc communication	shared workspaces	formal processes	activity-centric collaboration
telephone email instant messaging	discussion forum project workspace moderated chat	CRM system SCM system HR system	instant meeting activity explorer skill tap
ask a question	design a product	manage customers	discuss a document
managed by each actor	managed by lead actor	managed by process	co-managed by actors

Lotusphere 2006 Lotus software FUTUREINSIGHT





# IBM Workplace Documents es una solución para todos los usuarios



IBM Workplace\_ Mi trabajo Plantillas Acciones Ayuda

CRM del equipo Lotus España

CRM del equipo Lotus España [Volver a Espacios del equipo](#) Estoy dis

Inicio del equipo de ventas  
Planificar  
Ventas  
**Documentos**  
Debates  
Buscar

Gestor de documentos

Herramientas

Buscar en la carpeta

[Búsqueda](#)

Mostrand	Nombre	Autor	Última modi
<input type="checkbox"/>	<a href="#">Demostraciones</a>	Daniel Olmo Chica	28/11/05
<input type="checkbox"/>	<a href="#">Gráficos</a>	Daniel Olmo Chica	28/11/05
<input type="checkbox"/>	<a href="#">Presentaciones</a>	Daniel Olmo Chica	28/11/05
<input type="checkbox"/>	<a href="#">Presentación comercial para Acme</a>	Daniel Olmo Chica	14/02/06
<input type="checkbox"/>	<a href="#">Licencias actuales en Acme</a>	Daniel Olmo Chica	14/02/06
<input type="checkbox"/>	<a href="#">Cuestionario de WCS</a>	Daniel Olmo Chica	14/02/06

# IBM Workplace Web Content Management

**Solución completa para construir sitios Web y gestionar todos sus contenidos**

Componentes aplicables en cualquier espacio de trabajo, portal, o proceso de negocio



# Publicación y gestión de contenidos Web

The screenshot displays the IBM developerWorks Workplace website. The browser window title is "IBM developerWorks : Workplace - Mozilla Firefox". The address bar shows "http://www-128.ibm.com/developerworks/workplace". The page header includes the IBM logo, a search bar with "All of dW" selected, and navigation links for Home, Products, Services & solutions, Support & downloads, and My account. The main content area is titled "IBM Workplace™" and "Technical resources for IBM Workplace software". It features several highlighted sections:

- Top story:** "Announcing Workplace Collaboration Services 2.6" with a "More >" link.
- Fast path to Workplace:** A grid of links including Workplace Client Technology, Workplace Services Express, Workplace Collaboration Services, Workplace Solutions, Workplace Designer, Workplace Web Content Management, and Workplace Forms.
- Downloads and CDs:** Links for Downloads, Toolkits and tools, IBM Workplace Solutions Catalog, Emerging Workplace technologies from alphaWorks, IBM Passport Advantage, and IBM Software On-line Catalog.
- Learning resources:** Links for New to Workplace, Webcasts, Workplace Today: Monthly technical articles, Demos, Workplace Technical Articles, Workplace Redbooks, Workplace Documentation, IBM Workplace site, and Tutorials, Sample IT projects.
- Support:** Links for Workplace Client Technology, Micro edition support page, Workplace for Business Strategy Execution support page, Workplace Forms support page, Workplace Collaboration Services support page, Workplace Services Express support page, Workplace Designer support page, Workplace Web Content Management support page, Workplace for Business Controls and Reporting support page, and IBM Workplace RSS support feed.
- Spotlight:** A list of featured articles including "Announcing IBM Workplace Designer 2.6", "Try the new IBM Workplace for Business Strategy Execution showcase", "Read the January 2006 issue of IBM Workplace Today", "Download the new IBM Workplace Services Express 2.5 Tuning Guide", "Learn more about Workplace Forms Viewer, Designer, and Server from the white paper, 'Overview of Workplace Forms'", and "Register for a three-day IBM Workplace Collaboration Services 2.5 showcase account".
- New content:** A list of recent articles including "Understanding security in IBM Workplace Web Content Management", "MP3 Catalog sample component", "IBM Workplace programming model overview", "Ericom PowerTerm WebConnect for IBM Workplace", "Configuring SSL with IBM Workplace Collaboration Services", and "Introducing IBM Workplace Forms".

The left sidebar contains a navigation menu with categories like developerWorks, DB2, eServer, Lotus, Rational, Tivoli, WebSphere, and Workplace. The bottom of the page shows a URL: "http://www.ibm.com/software/info/ecatalog/?S\_TACT=105AGX79&S\_CMP=WPM".

# Publicación y gestión de contenidos Web

AO Foundation - Mozilla Firefox

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

http://www.aofoundation.org/portal/wps/portal/tut/p/\_s.7\_0\_A

**AO Foundation** Log in

AO World AO Education Surgery Clinical studies

New AO approved products From idea to product AO Deve

Current Archive

Medium External Fixation S additional clamps, M

Medium External Fixation S additional clamps, M

Cerclage Positionin Sterile for Orthopedi Cable Sys

Antegrade Femoral N (AFN)

distal

shaft

http://www.aofoundation.org/portal/wps/portal/tut/p/\_s.7\_0\_A/7\_0\_844/.cmd/ad/,ar/sa.org.a.o.portal.tksy

AO World AO Education Surgery Clinical studies Research Innovations

eLearning Case discussions Courses

- Dynamic cases
- Case collection
- Submit your case

## How would you treat this case ? A "dynamic" case discussion

print this page

How the "dynamic" case discussion works:

1. Evaluate the fracture
2. Add your treatment proposal
3. Rate the other proposals
4. See the treatment solution
5. Discuss the treatment solution

Please only add comments in English.



### February 2006 Case

A 48-year-old man involved in a car accident suffered a fracture of his left leg. The solution will be published on 2 March, 2006.

[treatment proposal](#)



### December 2005 Case

Fracture of the left femur, femoral neck, left tibia, and open book pelvic injury.

[treatment proposal](#) | [treatment solution](#)



### April 2005 Case

This case concerns a 14-year-old youth weighing 85 kg who suffered a motorcycling accident.

[treatment proposal](#) | [treatment solution](#)

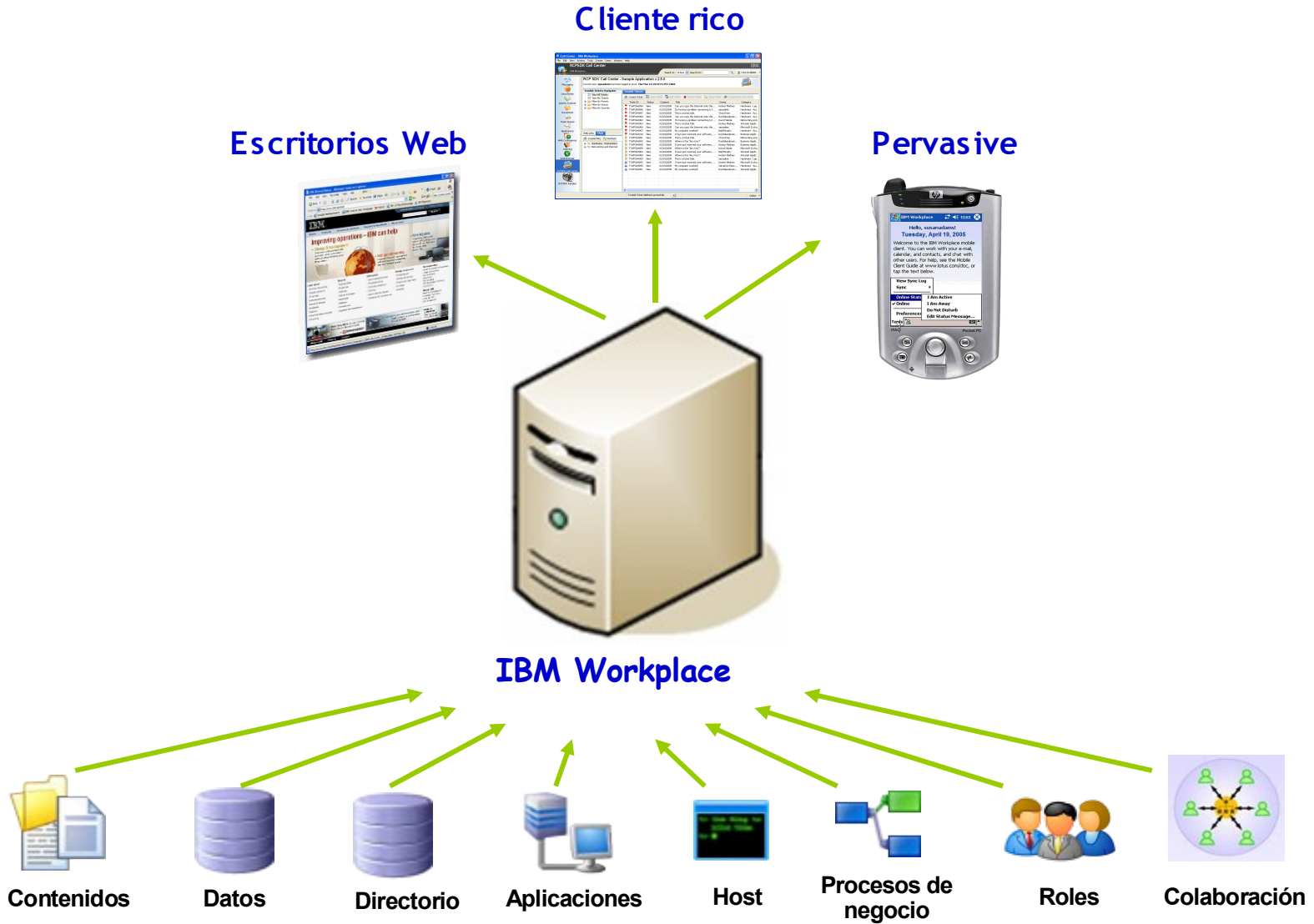


### November 2004 Case

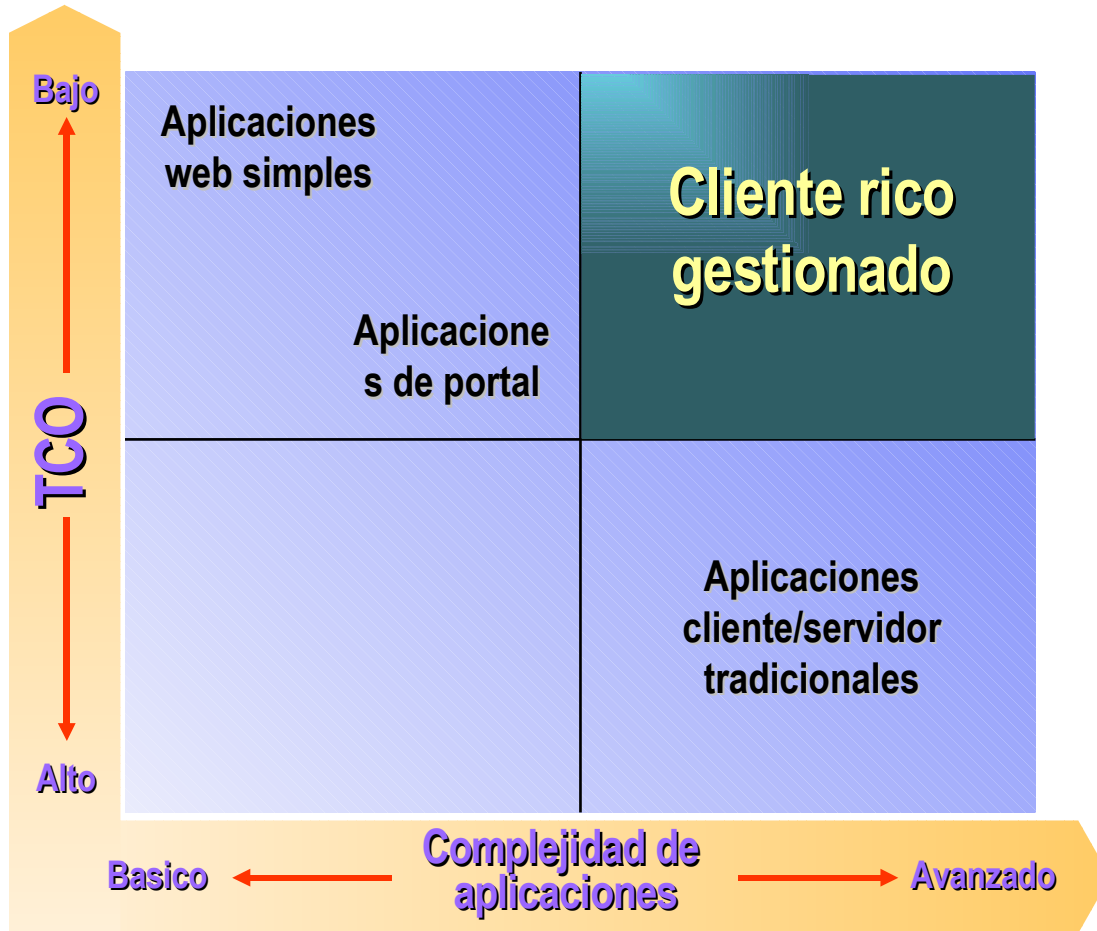
31 years old man suffered an isolated vertical-shear injury of the pelvis after a fall of 6 meters.

[treatment proposal](#) | [treatment solution](#)





# Tecnología de cliente rico



- Cliente/servidor **universal**
  - ✓ Ejecución de lógica de negocio
  - ✓ Almacenamiento local
  - ✓ Trabajo offline
  - ✓ Cualquier aplicación
  
- Cliente gestionado
  - ✓ Seguridad
  - ✓ Provisioning
  - ✓ TCO
  
- Cliente de **SOA**

# RCPSDK Call Center



IBM Workplace...

Search in: Tickets Search for:

I Am Available

## RCP SDK Call Center - Sample Application v.2.5.0

Current user: **wpsadmin** has been logged in since: **Thu Mar 10 19:37:24 PST 2005**

### Trouble Tickets Navigator

- View All Tickets
- View My Tickets
- Filter By Priority
- Filter By Status
- Filter By Severity

### Web Links **FAQs**

- Create FAQ Refresh
- Hardware - Workstation
- Networking and Internet

### Trouble Tickets

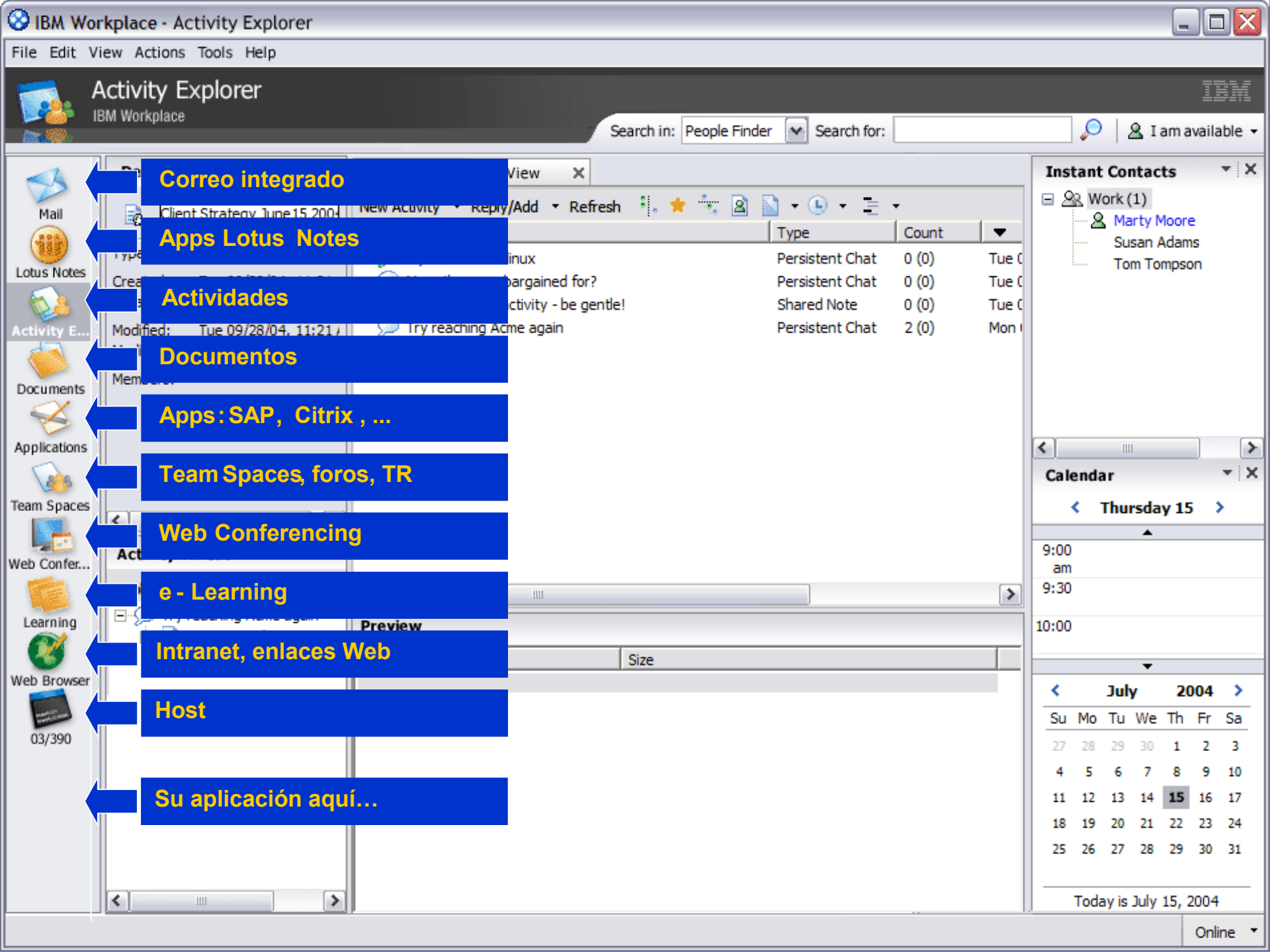
Create Ticket Open Ticket Edit Ticket Delete Ticket Close Ticket Create FAQ from Ticket

Ticket ID	Status	Created	Title	Owner	Category
TTWPSA4894	New	03/10/2005	Can you copy the Internet onto this ...	Hunter Medney	Hardware - Lap..
TTWPSA4896	New	03/10/2005	I'm having a problem connecting to t...	wpsadmin	Hardware - Acc..
TTWPSA4897	New	03/10/2005	This is a ticket title.	Chris Riner	Hardware - Acc..
TTWPSA4900	New	03/10/2005	Can you copy the Internet onto this ...	Raj Balasubram...	Hardware - Acc..
TTWPSA4902	New	03/10/2005	I'm having a problem connecting to t...	David Sakole	Networking and.
TTWPSA4903	New	03/10/2005	This is a ticket title.	Hunter Medney	Intranet Applic..
TTWPSA4906	New	03/10/2005	Can you copy the Internet onto this ...	wpsadmin	Microsoft Excha.
TTWPSA4907	New	03/10/2005	My computer crashed!	Niall Murphy	Hardware - Acc..
TTWPSA4910	New	03/10/2005	I have just received your software, ...	Raj Balasubram...	Business Applic..
TTWPSA4891	New	03/10/2005	This is a ticket title.	Chris Riner	Networking and.
TTWPSA4893	New	03/10/2005	Where is the "Any Key"?	Raj Balasubram...	Business Applic..
TTWPSA4898	New	03/10/2005	I have just received your software, ...	Hunter Medney	Business Applic..
TTWPSA4899	New	03/10/2005	Where is the "Any Key"?	David Sakole	Microsoft Excha.
TTWPSA4904	New	03/10/2005	I have just received your software, ...	Niall Murphy	Intranet Applic..
TTWPSA4905	New	03/10/2005	Where is the "Any Key"?	Hunter Medney	Intranet Applic..
TTWPSA4909	New	03/10/2005	This is a ticket title.	wpsadmin	Hardware - Lap..
TTWPSA4892	New	03/10/2005	I have just received your software, ...	Hunter Medney	Microsoft Excha.
TTWPSA4895	New	03/10/2005	My computer crashed!	Salvatore Mazz...	Hardware - Acc..
TTWPSA4901	New	03/10/2005	My computer crashed!	Raj Balasubram...	Intranet Applic..

Trouble Ticket deleted successfully

Online

- Messaging
- Lotus Notes
- Activity Explorer
- Documents
- Team Spaces
- Applications
- Web Conferences
- Learning
- Web Browser
- RCPSDK Call Center
- RCPSDK Samples



Correo integrado

Apps Lotus Notes

Actividades

Documentos

Apps: SAP, Citrix, ...

Team Spaces, foros, TR

Web Conferencing

e - Learning

Intranet, enlaces Web

Host

Su aplicación aquí...

Instant Contacts

- Work (1)
  - Marty Moore
  - Susan Adams
  - Tom Tompson

Calendar

Thursday 15

9:00 am
9:30
10:00

July 2004

Su	Mo	Tu	We	Th	Fr	Sa
27	28	29	30	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Today is July 15, 2004

Online

# Tecnología para cliente rico

The screenshot shows a software application window with the following elements:

- Title Bar:** Workplace Collaboration Services 2.5 Sizing Questionnaire - IBM Productivity Tools - IBM Workplace Managed Client
- Menu Bar:** Archivo, Editar, Ver, Crear, Diseño, Herramientas, Tabla, Ventana, Ayuda
- Header:** Herramientas de productividad de IBM (IBM Workplace...)
- Toolbar:** Standard application toolbar with icons for file operations, editing, and viewing.
- Format Bar:** Encabezado 1, Arial font, size 26, bold (B), italic (i), underline (u), and color options.
- Content Area:**
  - IBM Lotus software logo
  - IBM EMEA TECHLINE |**
  - WORKPLACE COLLABORATION SERVICES 2.5**
  - SIZING AND PLANNING QUESTIONNAIRE**
  - When completed, please forward to the Techline ID**

# Tecnología para cliente rico

The image displays the Lotus Sametime Connect application interface. On the left, a contact list is visible with categories like 'PMs (2/14)', 'Profesión (1/5)', 'Sametime Dev (1/2)', 'SEs (6/12)', 'Support (4/7)', 'SWIT (7/12)', 'Telefonica (4/10)', and 'Ventas (7/14)'. The contact 'Jorge Juan Bermejo Celaa' is highlighted. The main window shows a chat conversation with 'Jorge Juan Bermejo Celaa', including a profile picture, name, and contact information: 'SWG IT Architect, SWITA Telefonica, 334-66871 / 28002 Spain, 28002 Spain, ES'. Below the chat text is a virtual keypad with buttons for numbers 1-9, \*, 0, #, and function keys like MUTE CALL, RECORD CALL, PLAY FILE, and CONVERT TO CHAT. The status bar at the bottom indicates 'Fri 31 Mar 2006 04:45:39 +0100' and 'Connected'.



# Tecnología para cliente rico

Sales Leads - IBM Lotus Notes

File Edit View Action Tools Window Help

Welcome Mail 4 Activities 5 Calendar 2 Contacts Sales Leads 2

Go to More

## Sales Leads

New Lead Search Edit

Customer	Opportunity	Revenue	Status	Close Date
<b>Central</b>				
Scoletti Construction	Upgrade	\$50,000	Initial Contact	04/05/2005
Wilder Construction Company	Expansion	\$100,000	Initial Contact	06/14/2005
Washington Home Builders	Replace existing	\$50,000	Follow up	06/14/2005
Arturo Remodeling	Upgrade	\$100,000	Initial Contact	06/22/2005
Halversen Remodeling	New installation	\$125,000	Initial Contact	07/19/2005
<b>Northeast</b>				
Kravitz Contractors	Upgrade	\$50,000	Follow up	06/06/2005
Kilgore Builders	Replace existing	\$125,000	Follow up	06/14/2005
<b>OP Tools</b>	<b>Expansion</b>	<b>\$125,000</b>	<b>Initial Contact</b>	<b>06/14/2005</b>
Minto Landscapers	Upgrade	\$75,000	Initial Contact	06/14/2005
Sanders & Sons	Expansion	\$75,000	Follow up	06/20/2005
Retro Restoration	New installation	\$125,000	Proposal	06/22/2005
Hines Environments	Undetermined	\$75,000	Inactive	06/30/2005
Webster Electrical	Upgrade	\$25,000	Follow up	07/01/2005
Rainbow Painters	Expansion	\$125,000	Follow up	07/06/2005
Hooper General Contracting	Expansion	\$150,000	Proposal	07/20/2005
Da Ponte Plumbing	Expansion	\$125,000	Initial Contact	07/25/2005

Customer: by Name, by Number, by Region

Sales

SQL View

### Similar Proposals

Actions - Search

- Caz** 04/19/04 Anna Bauer
- BFT** 10/29/04 Lloyd Harvey
- Minto** 02/19/05 Brian Hooper
- Tri-City** 03/01/05 Lloyd Harvey
- Aegean** 11/15/04 Brian Hooper
- Hines** 01/25/05 Anna Bauer
- F&J** 06/30/04 Anders Rietsema
- B&BGC** 07/21/04 Brian Hooper

### Projections

Actions -

**OP Tools Projections**

Legend: Elite (22%), Pro (43.3%), Home (33.3%)

### CRM Sales History

Query Get Quote Actions -

Customer: OP Tools

Type: Commerical

Current Volume: \$560,000.00

Legal Structure: Corporation

Annual Revenue: \$15,000.00.00

### Related Activities

OP Tools deal

- Sales Lead: OP Tools
- More on OP Tools deal
- Competitive products
- 5/01/05 Sam Curman

### Contacts

Available

Related Contacts (1)

- Pierre Dumont
- Anna Bauer
- Monifa Shani
- Lukas Geiger

My Contacts (26)

### Related Feeds

- Reuters Business Headlines
- Sales Discussion
- Commercial Development N...

### Calendar

Today is May 01, 2005

Related meetings

- Today 1:00 OP Deal Meeting
- May 05 1:30 Meeting with Monifa
- May 19 3:30 OP Tools Meeting

Today's meetings

- 9:30 Business Discussion
- 1:00 OP Deal Meeting

QuickCall | Search contact information - Mozilla Firefox

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

http://c2cpilot.sbylab.sby.ibm.com:9080/C2CWeb/search.jsp

## W3 QuickCall Search

Please enter the name and click "Go" to find IBMer to be contacted.

Name:

(e.g., smith john)

4 results found, click the name to call the corresponding person via QuickCall.

	Name & employee information	Contact information
	<a href="#">Aguilar Alfaro, Jorge</a> <b>*CONTRACTOR*</b> Select a building	E-mail: <a href="mailto:jaquilar@cr.ibm.com">jaquilar@cr.ibm.com</a> Notes mail: Jorge Aguilar/Costa Rica/Contr/IBM@IBMCR Sametime status: <a href="#">Sign in to Sametime</a>
	<a href="#">Aguilar Rosas, Jorge Luis</a> MLG Procurement Technical Services	Phone: 52-55-5270-5056 (T/L: 879-5056) Mobile: 52-55-2299-3257 E-mail: <a href="mailto:ilaquila@mx1.ibm.com">ilaquila@mx1.ibm.com</a> Notes mail: Jorge L Aguilar R/Mexico/IBM@IBMMX Sametime status: <a href="#">Sign in to Sametime</a>
	<a href="#">Aguilar La Torre, Jorge Alberto</a> 1010 SOP.SVCS.AVAN./IT NCO	Phone: 51-1-625-6114 (T/L: 836-6114) E-mail: <a href="mailto:jaquilar@pe.ibm.com">jaquilar@pe.ibm.com</a> Notes mail: Jorge Aguilar/Peru/Contr/IBM@IBMPE Sametime status: <a href="#">Sign in to Sametime</a>
	<a href="#">Aquiar Cayetano, Jose Jorge</a> 1 Premium Service Manager	Phone: 34-91-3976611 x51593 (T/L: 60014) Mobile: 34-609 075 872 E-mail: <a href="mailto:jorge.aquiar@es.ibm.com">jorge.aquiar@es.ibm.com</a> Notes mail: Jorge Aquiar Cayetano/Spain/IBM@IBMES Sametime status: <a href="#">Sign in to Sametime</a>

Terminado




http://c2cpilot.sbylab.sby.ibm.com:9080 - QuickCall | Talk by Phone - Mozilla Firefox

**w3** Notes signature Make another call FAQ Sign out

## QuickCall

Calls and sets up a voice connection between the two numbers you specify (Call by phone) or between Voice Client and the number you specify (Call by PC Voice Client).



**Aguiar Cayetano, Jose Jorge**  
1  
Premium Service Manager

E-mail: [jorge.aguiar@es.ibm.com](mailto:jorge.aguiar@es.ibm.com)  
Notes mail: Jorge Aguiar Cayetano/Spain/IBM@IBMES  
Sametime status: [Sign in to Sametime](#)

**Call by phone** Call by PC Voice Client

<p>Call <b>Aguiar Cayetano, Jose Jorge</b> at:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Tie line: 60014</li> <li><input type="radio"/> External phone: 34-91-3976611 x51593</li> <li><input checked="" type="radio"/> Mobile phone: 34-609 075 872</li> <li><input type="radio"/> Alt. external: 34-91-4180014 x60014</li> <li><input type="radio"/> Other <input type="text"/></li> </ul>	<p>Call and connect with <b>you</b> at:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Tie line: 66447</li> <li><input type="radio"/> External phone: 34-91-397</li> <li><input checked="" type="radio"/> Mobile phone:34-626-9785</li> <li><input type="radio"/> Alt. tieline: 53888</li> <li><input type="radio"/> Other <input type="text"/></li> </ul>
--	--

[Show help](#) **Call** **Close**

Terminado

http://c2cpilot.sbylab.sby.ibm.com:9080 - QuickCall | ...

**w3**

## QuickCall Status

You can click the 'cancel' link to terminate calling your location. Note: or you will not be able to terminate the call from the web page. Please han the call.

Calling **Aguiar Cayetano, Jose Jorge** at:  
Mobile:34-609 075 872

Call from **Olmo Chica, Daniel** at:  
Mobile:34-626-978510

- ✓ Requesting service...done
- ✓ Calling your location...connected

Calling Aguiar Cayetano, Jose Jorge...trying

[Cancel](#)

Transfiriendo datos desde w3.ibm.com

# clientes IBM Workplace. Dispositivos personales

## Windows Mobile

- PocketPC 6600
- HP iPAQ hx4700/h6340
- HP iPAQ h5550/rx3115/3715
- Fujitsu Siemens PocketLoox 720
- Dell X30
- HTC Dopod 700
- i-mate PDA2k
- Toshiba Genio e830
- Qtek 9090
- Dell Axim X3
- HP iPAQ 4150
- MM02 XDA II
- Symbol 8800

## Palm

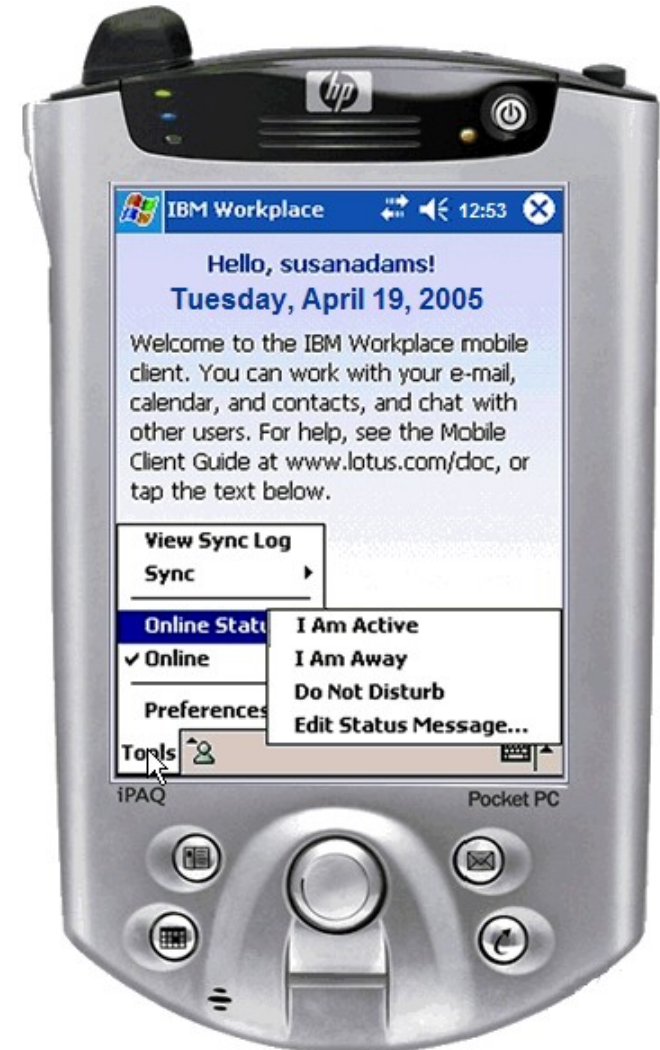
- Tungsten C
- Treo 600
- Tungsten W

## Symbian

- Sony Ericsson P900
- Sony Ericsson P910
- Nokia 9500 Communicator
- Nokia 9300 Communicator

## Otros

- Motorola M1000
- NTT DoCoMo 900i, 901i
- KDDI BBP (A5505SA)



# IBM Workplace Collaborative Learning

- Motor de ejecución de paquetes formativos
- Gestión de la formación
- Servicios de colaboración asociados
- Herramienta de autor
- Módulo de gestión de profesiones y habilidades



# IBM Workplace Collaborative Learning

Acceso al catálogo de cursos

Inscripción dentro de un curso (clase presencial, online, etc..)

Realización de un curso online

Realización de un curso offline

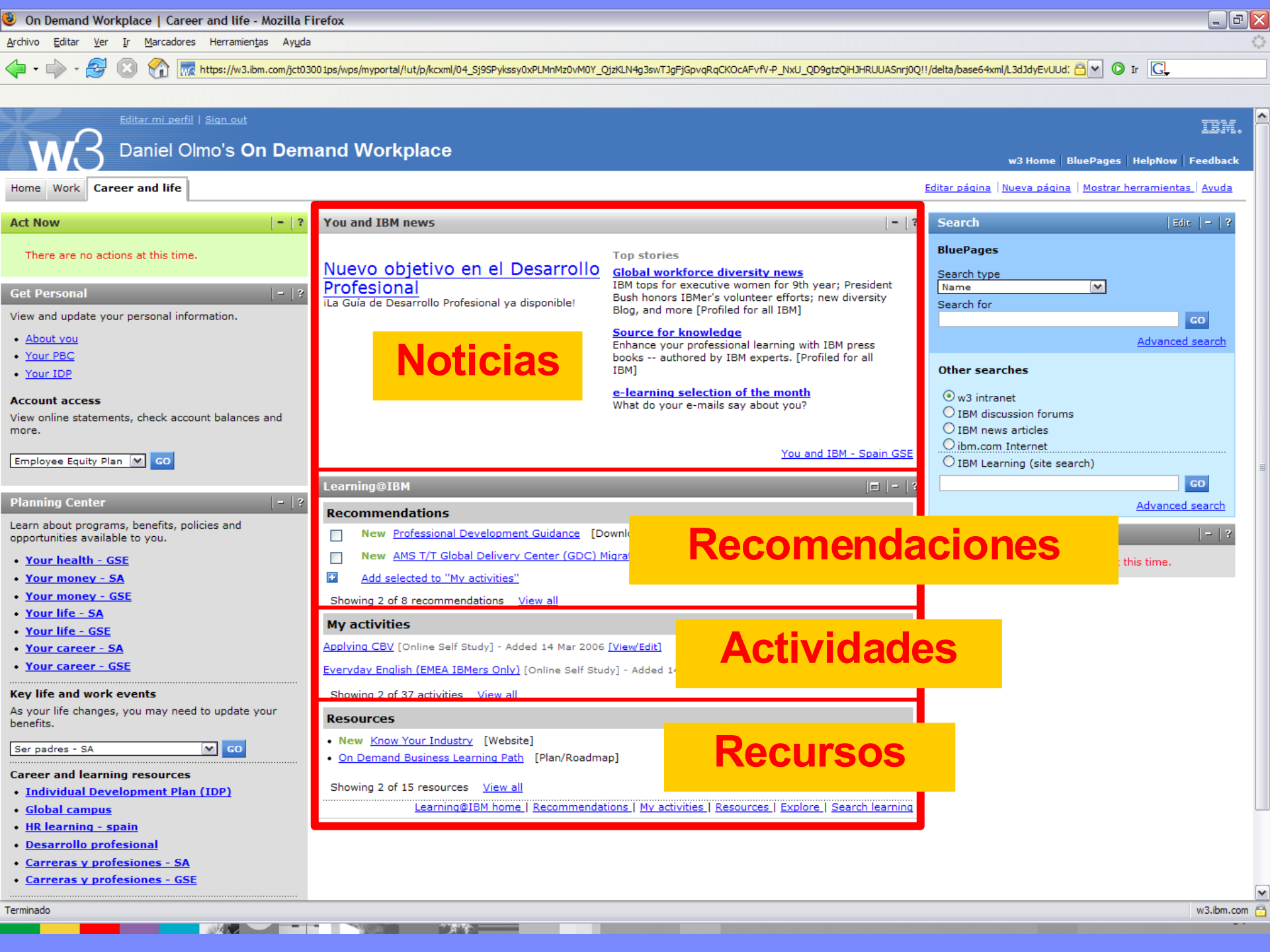
Ejecutar un informe sobre el progreso en tu equipo

The screenshot displays the IBM Lotus Workplace Collaborative Learning interface. It is divided into several panes:

- Student Catalog:** A search interface with a 'Keywords' field and a list of course categories including BCS, IGS, PCD, SWG, Class Survey, Diversity Awareness, and IBM Safety & Health.
- Course Offerings:** A section for 'Diversity Awareness' with a 'Return to Catalog' link and a table of course offerings.
- Course Details:** A pane showing 'Start Date' information for the selected course.
- Course Tools:** A section with links for 'Progress Report' and 'Calendar'.
- User Transcript:** A report titled 'User Transcript' for user 'SusanAdams22' on November 14, 2003. It contains a table with the following data:

Course Number	Course Name	Last Accessed	Progress	Completed	Score	Times Accessed	Time Spent
Survey	Class Survey	--	Not Started	--		0	
Workplace101	Workplace: the power unleashed	--	Not Started	--		0	
111	Basic1	--	Not Started	--		0	
CSR000	Customer Service Representative	--	In Progress	--		0	

The transcript also includes an 'End Report' section at the bottom.



**Act Now**

There are no actions at this time.

**Get Personal**

View and update your personal information.

- [About you](#)
- [Your PBC](#)
- [Your IDP](#)

**Account access**

View online statements, check account balances and more.

Employee Equity Plan

**Planning Center**

Learn about programs, benefits, policies and opportunities available to you.

- [Your health - GSE](#)
- [Your money - SA](#)
- [Your money - GSE](#)
- [Your life - SA](#)
- [Your life - GSE](#)
- [Your career - SA](#)
- [Your career - GSE](#)

**Key life and work events**

As your life changes, you may need to update your benefits.

Ser padres - SA

**Career and learning resources**

- [Individual Development Plan \(IDP\)](#)
- [Global campus](#)
- [HR learning - spain](#)
- [Desarrollo profesional](#)
- [Carreras y profesiones - SA](#)
- [Carreras y profesiones - GSE](#)

**You and IBM news**

**Nuevo objetivo en el Desarrollo Profesional**

¡La Guía de Desarrollo Profesional ya disponible!

**Noticias**

**Top stories**

[Global workforce diversity news](#)  
IBM tops for executive women for 9th year; President Bush honors IBMer's volunteer efforts; new diversity Blog, and more [Profiled for all IBM]

[Source for knowledge](#)

Enhance your professional learning with IBM press books -- authored by IBM experts. [Profiled for all IBM]

[e-learning selection of the month](#)

What do your e-mails say about you?

[You and IBM - Spain GSE](#)

**Learning@IBM**

**Recommendations**

- [New Professional Development Guidance](#) [Download]
- [New AMS T/T Global Delivery Center \(GDC\) Migration](#)
- [Add selected to "My activities"](#)

Showing 2 of 8 recommendations [View all](#)

**My activities**

- [Applying CBV](#) [Online Self Study] - Added 14 Mar 2006 [View/Edit](#)
- [Everyday English \(EMEA IBMers Only\)](#) [Online Self Study] - Added 14 Mar 2006 [View/Edit](#)

Showing 2 of 37 activities [View all](#)

**Resources**

- [New Know Your Industry](#) [Website]
- [On Demand Business Learning Path](#) [Plan/Roadmap]

Showing 2 of 15 resources [View all](#)

[Learning@IBM home](#) | [Recommendations](#) | [My activities](#) | [Resources](#) | [Explore](#) | [Search learning](#)

**Search**

**BluePages**

Search type

Search for

[Advanced search](#)

**Other searches**

- w3 intranet
- IBM discussion forums
- IBM news articles
- ibm.com Internet
- IBM Learning (site search)

[Advanced search](#)

**Recomendaciones**

**Actividades**

**Recursos**

**Iniciar sesión en IBM Lotus Learning Management System - Mozilla Firefox**

Archivo Editar Ver Ir Marcadores Herramientas Ayuda

http://nbaxa006.ng.boulder.ibm.com/edu

**IBM. Internal Learning Lotus Learning Management System**

**Iniciar sesión**

Iniciar sesión en IBM Lotus Learning Management System

Nombre del usuario  
daniel.olmo@es.ibm.com

Contraseña  
\*\*\*\*\*

Terminado

http://nbaxa006.ng.boulder.ibm.com - IBM Lotus Learning Management System - Mozilla Firefox

Launch Course

Search w3  GO

Search Integrated Supply Chain

w3 Home | BluePages | HelpNow | Feedback

**w3 Integrated Supply Chain**

- ISC home
- About ISC
- ISC strategy
- ISC senior leadership
- Careers & education
- Tools & resources
- Awards & recognition
- Manager information
- News archive

**Bienvenido al módulo educativo Información del cliente - Fundamentos**

Para comenzar la clase, haga clic en el enlace de abajo. El módulo Información del cliente - Fundamentos se tomará aproximadamente 0.5 hora para completar. Mientras avanza, recibirá una marca de verificación por cada sección completada. Si debe dejar la clase antes de completar todas las secciones, las marcas de verificación le permitirán regresar al lugar donde se detuvo. Las marcas se mantendrán por siete días.

[INICIAR LA CLASE EN VERSIÓN INTRODUCCIÓN ANIMADA \(BANDA ANCHA\)](#)  
[INICIAR LA CLASE EN VERSIÓN INTRODUCCIÓN EN HTML \(ACCESO TELEFÓNICO\)](#)

[RESUMEN](#)  
[PREGUNTAS FRECUENTES](#)

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Si encuentra textos o imágenes superpuestos en esta clase, haga clic en el botón Preguntas frecuentes en esta página o en el botón Ayuda de la barra de navegación de la clase.

http://nbaxa006.ng.boulder.ibm.com - IBM Lotus Learning Management System - Mozilla Firefox

Launch Course

**Información del cliente - Fundamentos**

© Copyright IBM Corporation 2005 - 2006

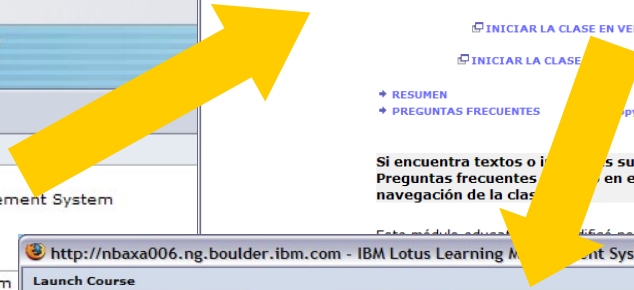
Este módulo educativo consta de cinco secciones. Seleccione una sección para comenzar.

1. Introducción
2. Una cara/Una voz
3. CRM
4. Recursos
5. Conclusión

IBM. Menú principal

Referencias Ayuda Glosario Menú Anterior Siguiente

Terminado





# Solución de informes y controles de negocio

The screenshot displays the IBM Workplace for Business Controls and Reporting interface. The main navigation bar includes 'Home', 'Executive View', 'Documentation', 'Evaluation', 'Organization', 'Reports', and 'Financial Reports'. The 'Documentation' tab is active, showing a 'Tree View' on the left and a 'Documentation Detail' pane on the right.

**Tree View:**

- ACME
  - AP Operations
  - EMEA Operations
  - NA Operations\*
    - Finance\*
      - Accounts Receivable\*
        - Account for Sales Transactions
        - Bad Debt
          - Bad debt is appropriately monitored and managed. (Selected)
          - Bad debt may go uncollected or not be collected
          - Bad debts may be unintentionally and inappropriately processed by users
          - The ability to perform periodic processing related to bad debts
        - Credit Memos
        - Deposit Checks

**Documentation Detail Pane:**

Objective: Bad debt is appropriately monitored and managed.  
 Description:  
 Outline:

Risks for Current Objective

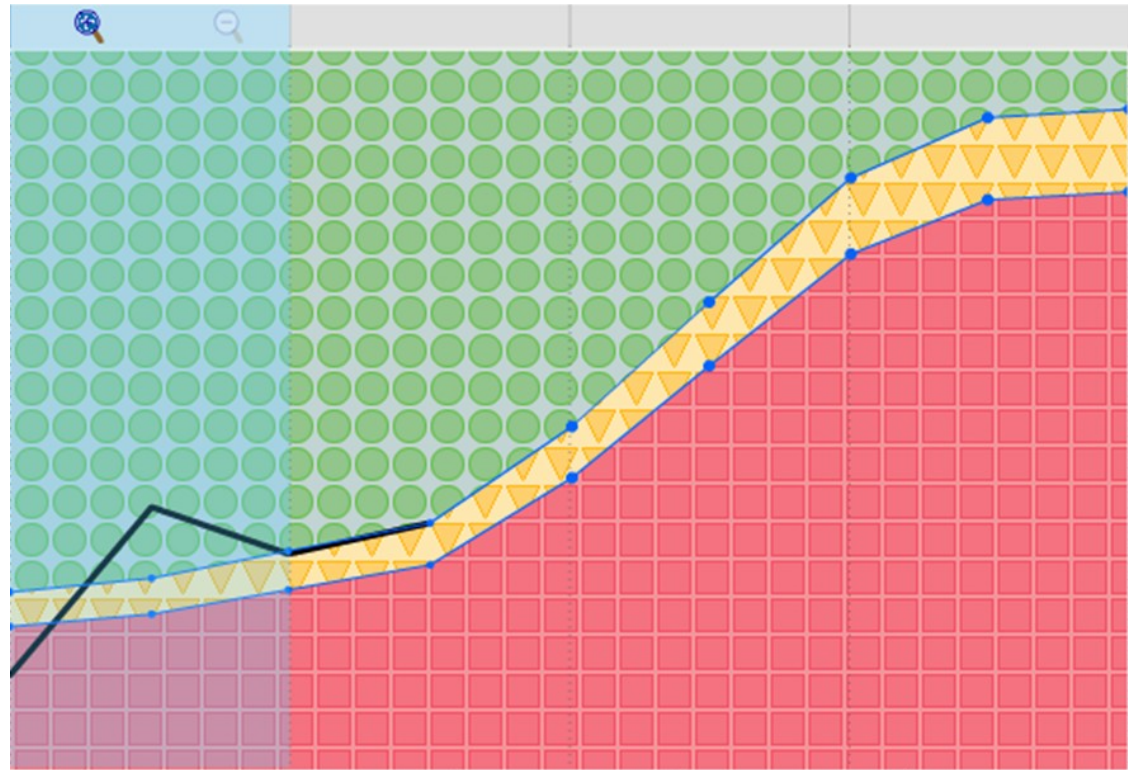
Add Risk

Objective Association	Risk
<input checked="" type="checkbox"/>	Bad debt may go uncollected or not be collected in a timely manner which may impact write-offs.
<input type="checkbox"/>	Bad debts may be unintentionally and inappropriately processed by users; bad debts processing by unauthorized users may result in an understatement of the accounts receivable balance and a premature expense of bad debts.

Page 1 of 1      Total: 2    Displayed: 2

# Solución de gestión de objetivos y estrategia de negocio

- ***Alineación de objetivos personales y de negocio***
- ***Vinculación de empleados y negocio***
- ***Control y gestión de resultados y tendencias***





# IBM Workplace for Business Strategy Execution

Home    Scorecard    Dashboard

---

**Ronnie Espinosa**  
View Employee's Information

**Linkage Path**

- Ronnie Espinosa
- Minh Li

Search:

My Alerts

Your status has changed to green: SOX Compliance

An objective has been pushed to you: Achieve Revenue Goals

An objective has been pushed to you: Maintain spending

An objective has been pushed to you: New Product Launch

Your trend has changed to up: World-Class Employer

### Scorecard for Ronnie Espinosa

**Minh Li**

**Objective:**  
Increase AP sales revenue by 10%

Target: **\$4.04 M**

Actual: **\$2.3 M**

Variance: **-\$1.74 M**

Show:

All linkages

Status type:

View all

**Ronnie Espinosa** ↑

Achieve Revenue Goals

● 2 ▼ 2 ■ 0    **-\$2.62 M**

<p><b>Francis Merriwea...</b></p> <p>Increase Sales Reve...</p> <p>● 3 ▼ 1 ■ 0    <b>-\$21.3 K</b></p>	→	
<p><b>Stan Carrow</b></p> <p>Increase EMEA sales...</p> <p>● 1 ▼ 2 ■ 0    <b>-\$400.2 K</b></p>	→	<p><b>Irosama Takahashi</b> <span style="color: red;">↑</span></p> <p>Increase Japan revenu...</p> <p>● 0 ▼ 1 ■ 3    <b>-10%</b></p>
<p><b>Raimundo Martin</b> <span style="color: green;">↑</span></p> <p>Increase South Amer...</p> <p>● 4 ▼ 1 ■ 0    <b>-\$34.3 K</b></p>	→	<p><b>Meng Chen</b></p> <p>Increase China sales re...</p> <p>● 1 ▼ 2 ■ 2    <b>-8%</b></p>
<p><b>Minh Li</b></p> <p>Increase AP sales rev...</p> <p>● 0 ▼ 4 ■ 1    <b>-\$1.74 M</b></p>	→	<p><b>Surengiin Hattori</b></p> <p>Increase Mongolian...</p> <p>● 0 ▼ 3 ■ 0    <b>-6%</b></p>
<p>Peter Brown</p> <p>Increase North Americ...</p> <p>● 5 ▼ 2 ■ 0    <b>-\$387.2 K</b></p>	→	<p><b>Sanjay Ramanuj...</b></p> <p>Increase India sales...</p> <p>● 0 ▼ 4 ■ 1    <b>-7%</b></p>
		<p><b>Toshiro Chang</b></p> <p>Increase Phillipine...</p> <p>● 0 ▼ 3 ■ 1    <b>-9.4%</b></p>

# Soluciones de cuadros de mando

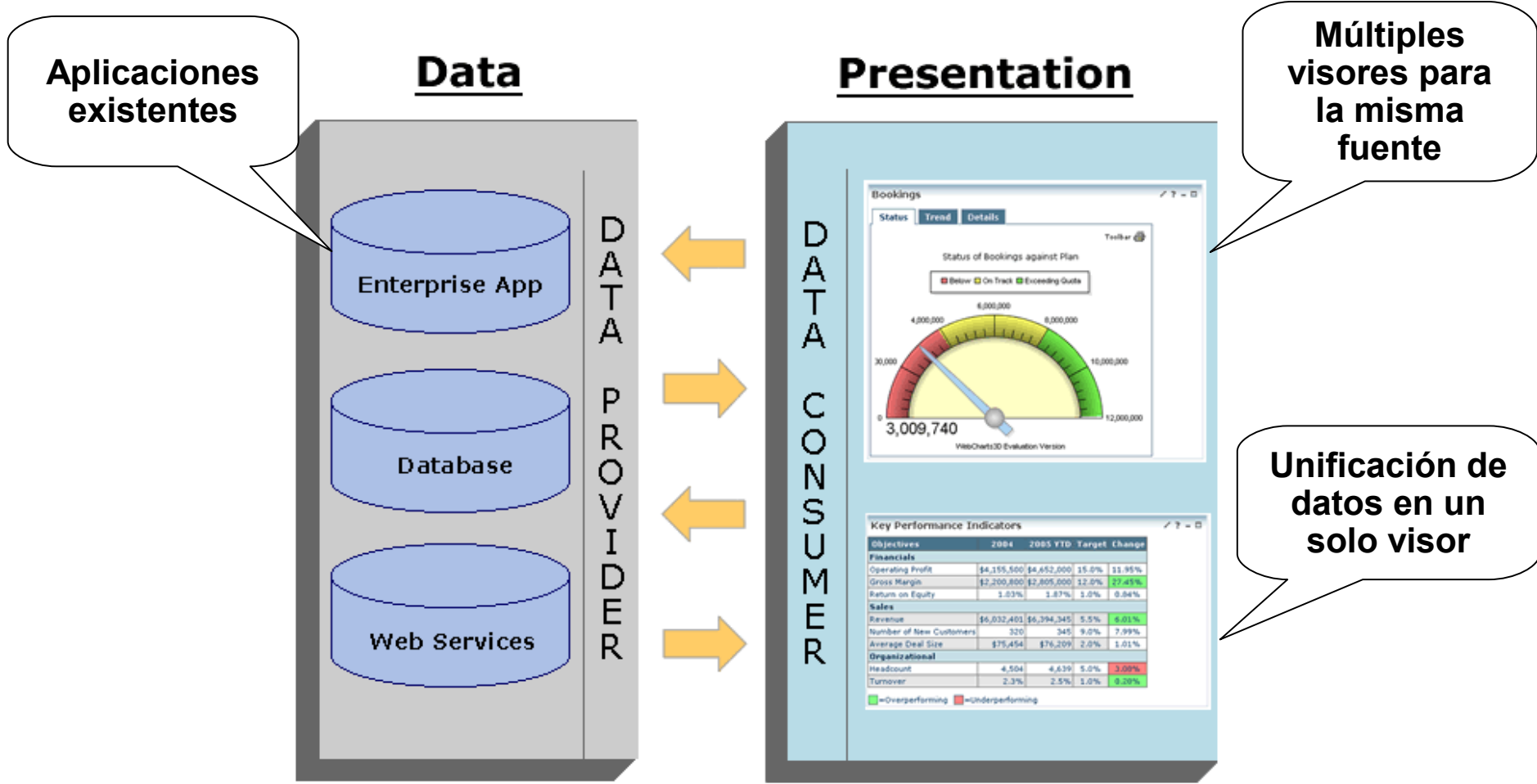
The screenshot displays the IBM WebSphere Portal interface, titled "Executive Insight". The dashboard is organized into several key sections:

- Alerts:** A list of notifications with columns for Priority, Status, and Alert. Alerts include "YTD Operating Profit is at least 2% above target" and "Globe travel - New opportunity > 1,000,000".
- Financials:** A bar chart titled "EBITDA in Millions of Dollars" comparing Actual, Forecast, Variance, and Previous Year. The Y-axis ranges from 0 to 50.
- Key Performance Indicators:** A table comparing 2004 and 2005 YTD performance against targets and changes.
 

Objectives	2004	2005 YTD	Target	Change
<b>Financials</b>				
Operating Profit	\$4,155,500	\$4,652,000	10.0%	11.95%
Gross Margin	\$2,200,800	\$2,805,000	12.0%	27.45%
Return on Equity	1.03%	1.87%	1.0%	0.84%
<b>Sales</b>				
Revenue	\$6,032,401	\$6,394,345	5.0%	6.01%
Number of New Customers	320	345	9.0%	7.99%
Average Deal Size	\$75,454	\$76,209	2.0%	1.01%
<b>Organizational</b>				
Headcount	4,504	4,639	5.0%	3.00%
Turnover	2.3%	2.5%	1.0%	0.20%
- Headcount:** A 3D pie chart titled "Headcount by Department" showing the distribution of employees across various departments like R&D, Finance, and Sales.
- Top Opportunities:** A table listing the top 10 opportunities by amount.
 

#	Account	Rep	Amount	Product
1	Les Chapeaux	Paul Roget	99,650	Network Monitor
2	R & S Insurance	Simon Wilshire	99,250	Network Monitor
3	Le Monde	Bertrand Dutrand	99,250	Network Monitor
4	Iberica.com	Luis Desoto	99,250	Network Monitor
5	Enterprise Computers	Jane Louis	98,434	Server Manager
6	Nippon Steel Concern	Ken Morimoto	98,000	Server Processor
7	Cape Shipping	Clark Haas	81,550	Configurator
- My Team:** A list of team members including Miles Montgomery, Jennifer Santos, Earl Dutton, Wallace Stokely, and Maria Vasquez.
- Additional Charts:** A "Bookings vs. Quota" gauge chart and a "Details Table" for further analysis.

# Presentación de datos flexible



# RRHH. Gestión de empleados y soluciones de auto-servicio

**EmployeeFIRST**

My Portal | Edit my profile | Log out

Search:

Employee | Documents | Welcome | My Tasks | My Favorites

Home | Profile | Pay | Time and Attendance | Benefits | Career

**Home** Help

**Welcome to Direct Access**

- Profile**
  - Edit or update personal information
  - Update emergency contacts
- Pay**
  - View pay checks
  - Change tax holdings
  - Change pay check options
- Time and Attendance**
  - Request time off
  - View absences
- Benefits**
  - View current benefits
- Career**
  - View performance reviews
  - Add additional skills and certifications

**Inbox**

Inbox | My Requests

Status	Absence Type	Date	Text
Pending Approval	Vacation	02-15-2005	
Approved	Sick Day	01-01-2005	This has been approved

**Announcements**

Announcement	Date	Details
Read the New benefits policy	03-05-2005	<a href="#">Details</a>
Snow storm policy	02-28-2005	<a href="#">Details</a>
Update on construction	02-27-2005	<a href="#">Details</a>

**Employee Directory**

Search by  Search Text

Employee Name

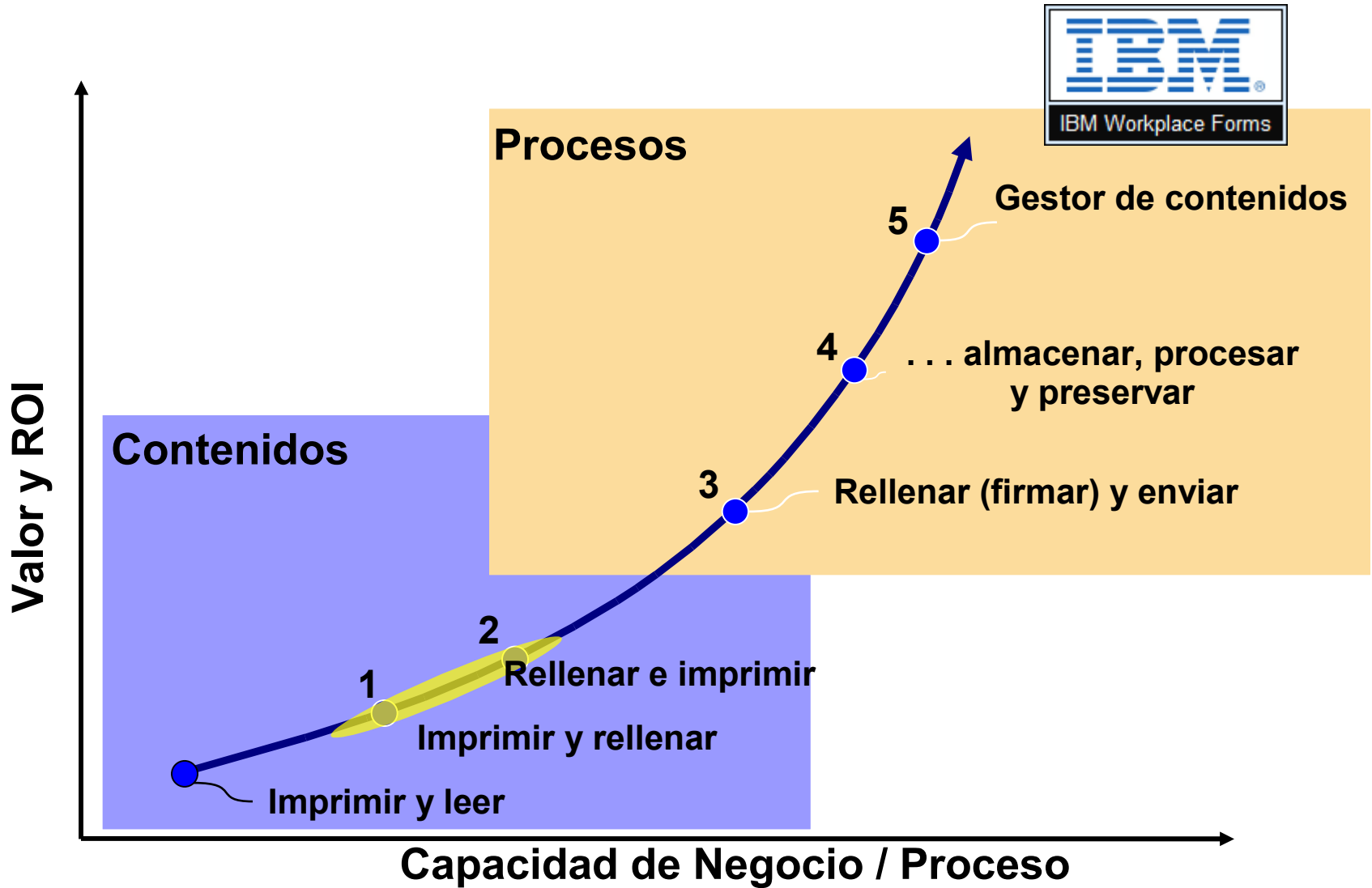
# IBM on-demand Workplace. ROI

*En millones de \$*

<b>eLearning</b>	<b>\$284</b>
<b>IT: Instalación/Gestión de las soluciones corporativas</b>	<b>\$201</b>
<b>IT: Gestión de Assets (ordenadores, impresoras, etc)</b>	<b>\$133</b>
<b>Recursos Humanos: Sistema de gestión de gastos On-Line</b>	<b>\$ 36</b>
<b>Colaboración con Web Conferencing</b>	<b>\$ 25</b>
<b>Reserva de viajes: On-line Travel</b>	<b>\$ 12</b>
<b>Recursos Humanos: Employee Self Service</b>	<b>\$ 248</b>
<b>Comunicaciones Corporativas: Noticias, comunicados</b>	<b>\$ 3</b>
<b>Trabajo móvil: Ahorros inmobiliarios</b>	<b>\$ 452</b>
<b>Dpto de Compras: Employee Self Service</b>	<b>\$ 450</b>
<b>Customer Relationship Management</b>	<b>\$ 164</b>
<b>Total</b>	<b>\$ 2009</b>



# e-Forms – Hacia el proceso “On Demand”



# Formularios electrónicos con IBM Workplace

**Mountain-Sure INVESTMENTS** Brokerage Account Application

INVESTMENTS Check/Withdrawing Account? Yes  No  Portfolio Account? Yes  No

Account Type  Individual  Estate\*  Partnership\*  Custodian for a Minor  Collateral  \*Additional Documents Required  
 Joint Tenants  Trust\*  Corporation\*  Charitable Organization\*  Investment Club

Applicant Information Required by MSRB Rule 0-8(a)(5) and NASD Rule 2310

First Name: Richard Middle Initial: Smith Last Name: Smith SSN: 999-99-9999 Date of Birth: 04-15-1964 Business Phone: ( ) -  
 Mailing Address: 123 Electric Form Ave City: Springfield State: MA ZIP Code: 01111  
 Legal (street) Address (Required in additional F.O. Box#): 123 Electric Form Ave City: Springfield State:  
 Employer: PureEdge Solutions Occupation: Doctor City: Springfield  
 Are you or joint applicant employed by a member firm of a stock exchange, a national securities dealer or other securities organization?  
 Yes, Co.

Flowchart: [Application for Estate, Partnership, Trust, Corp. or Charity] → User Changes Account Type → Application Requires Docs (do / show attachments button, do / pop up instructions dialog) → Application Needs No Docs → Unsigned → Approving Principal Signature Enabled → Approving Principal Signature Disabled

```

<name>PureEdge Solutions</name>
<address>
</address>
<city>Springfield</city>
</legalAddress> <state>MA</state>
</address>
<occupation>Doctor</occupati
</employer>
</applicant>
    
```

Bylaws of the American Institute of Organbuilders as amended October 10, 2001

Article I  
Name  
The name of this organization shall be: American Institute of Organbuilders (AIO)

Article II  
Objectives  
The objectives of this organization shall be: to advance the science and practice of research, experiment and other means; to disseminate knowledge regarding pipe...

CERTIFICATE OF ONE BIRTH

- ✓ Formularios “Pixel Perfect”
- ✓ Diseño de la lógica de negocio
- ✓ Soporte XML – Xforms
- ✓ Integración de contenidos

# Formularios electrónicos con IBM Workplace

**Mountain-Sure INVESTMENTS** Brokerage Account Application

**INVESTMENTS** Check/Trading Account? Yes  No  Portfolio Account? Yes  No

Account Type:  Soliited  Unsolited Office: CA-32 AE#: 9999 Account#: 88888

Individual  Estate\*  Partnership\*  Custodian for a Minor  Collateral \*Additional Documents Required  
 Joint Tenants  Trust\*  Corporation\*  Charitable Organization\*  Investment Club

**Applicant Information** Required by MSRB Rule 0-8(a)(5) and NASD Rule 2310

First Name: Richard Middle Initial: Smith Last Name: Smith SSN: 999-99-9999 Date of Birth: 04-15-1964 Business Phone: ( ) - -

Mailing Address: 123 Electric Form Ave City: Springfield State: MA ZIP Code: 01111  
 Legal (Street) Address (Required in additions P.O. Box#): 123 Electric Form Ave City: Springfield State: MA

Employer: PureEdge Solutions Occupation: Doctor City: Springfield State: MA

Are you or joint applicant employed by a member firm of a stock exchange, a municipal securities dealer or other securities firm?  
 Yes, Co.  No

Approving Principal Signature Disabled

**Signatures**

```
</legalAddress>
<employer>
  </address>
  <name>PureEdge</name>
  <occupation>Doctor</occupati
</employer>
<address>
</applicant>
</address>
```

Bylaws of the American Institute of Organbuilders as amended October 10, 2001

Article I  
 Name  
 The name of this organization shall be: American Institute of Organbuilders (AIO)

Article II  
 Objectives  
 The objectives of this organization shall be: to advance the science and practice of research, experiment and other means; to disseminate knowledge regarding pipe...

CERTIFICATE OF LIVE BIRTH 050498

- ✓ Formularios “Pixel Perfect”
- ✓ Diseño de la lógica de negocio
- ✓ Soporte XML – Xforms
- ✓ Integración de contenidos
- ✓ Firmas digitales y certificados

# ***IBM Workplace es:***

- tecnología***
- productos***
- soluciones***



- ✓ *Workplace Collaboration Services*
- ✓ *Workplace Client technology*
- ✓ *Workplace Documents*
- ✓ *Workplace Web Content Management*
- ✓ *Workplace for Business Controls and Reporting*
- ✓ *Workplace Team Collaboration*
- ✓ *Workplace Messaging*
- ✓ *Workplace Collaborative Learning*
- ✓ *Workplace for Business Strategy Execution*
- ✓ *Workplace Dashboards for sales*
- ✓ *Workplace Dashboards for executives*
- ✓ *Workplace Dashboard framework*
- ✓ *Workplace Forms*
- ✓ *Workplace for SAP*
- ✓ *Workplace Services Express*





# Catálogo de soluciones IBM Workplace por industria

The screenshot shows the IBM Workplace Solutions Catalog website. The browser window title is "IBM Workplace Solutions Catalog - Mozilla Firefox". The address bar shows the URL "http://catalog.lotus.com/wps/portal/portalworkplace". The website header includes the IBM logo, a navigation menu with "Inicio", "Productos", "Servicios & Soluciones", "Soporte & Descargar", and "Mi cuenta", and a search bar with a "Buscar" button. The main content area is titled "Catálogo de soluciones de IBM Workplace" and "Soluciones horizontales y específicas del sector para empresas 'on demand'". It features a "Noticias" section with a news item dated 24/01/06 about RSS Feeds, a "Buscar" search box, and a "Sectores" section with a grid of industry categories. On the right side, there are two columns: "Nuevo" (New) and "Popular" (Popular), each listing various IBM solutions like IT Factory CRM, Salesplace Portlet, and WebSphere Portal V5.1 Sample Code. A left sidebar contains a "Software" section with a list of products and an "Enlaces relacionados" section with links to related content.

## ¿ El software más caro del mundo ?

- ✓ Solución completa de portal
- ✓ Gestor de documentos compatible y con editores Web integrados
- ✓ Plantillas para hacer espacios de trabajo
- ✓ Galería de aplicaciones colaborativas
- ✓ Control de presencia y mensajería instantánea
- ✓ Incluye base de datos y directorio
- ✓ Integración con su correo (Domino, Exchange...)

***2.000 € un paquete de 20 usuarios !!!***





IBM Software Expo 2006. Madrid 23 de Mayo

# en resumen



# ¿Por qué IBM Workplace?

## ✓ **Maximización de los beneficios**

- ✓ *Protección escrupulosa de inversiones realizadas*
- ✓ *Diseñado para acelerar la productividad*
- ✓ *Diseñado para integrarse en el negocio de las compañías*
- ✓ *Soporte multiplataforma y multi-cliente*
- ✓ *Mejores prácticas e innovación en colaboración y Groupware*

## ✓ **Reducción drástica de costes**

- ✓ *Eliminación del coste de despliegue y mantenimiento*
- ✓ *Independiente de sistemas operativos particulares*
- ✓ *Homogeneización de plataformas. SOA*

## **Basado en tecnologías estándar**

- ✓ *Lo que garantiza la integración, el soporte y la oferta de alternativas*



## ¿Qué necesito para realizar mi trabajo?

- Aplicaciones, procesos
- Datos, documentos, información
- Herramientas de comunicación
- Contactos, interacción
- Conocimiento, experiencia, habilidades
- Un espacio de trabajo
- Flexibilidad. Conectividad
- Un método (o varios)
- Vinculación, estrategias, objetivos





¿Qué necesito para realizar mi trabajo?

# *IBM Workplace*

