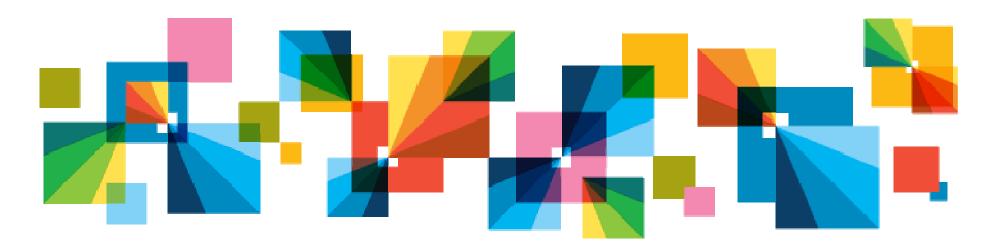


Patrick Braun, Principal Consultant – Customer Solutions Group, Risk Analytics

IBM Solvency II Workshop Madrid, 26 September 2013

New approaches for cost effective reporting and greater insight for risk-aware decision making





Agenda

Solvency II Regulatory Reporting Requirements

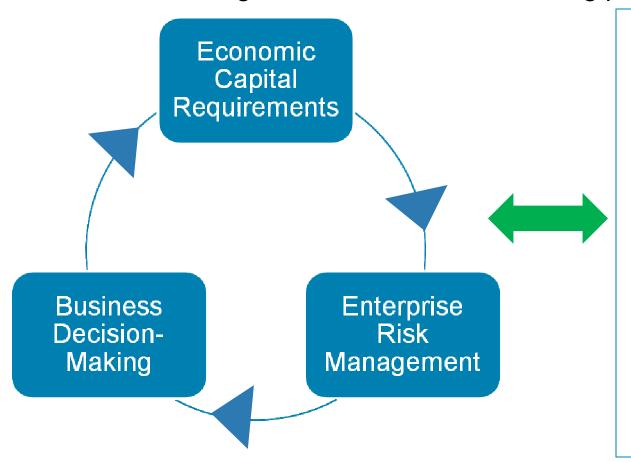
Solvency II Quantitative Reporting Templates

IBM Quantitative Reporting for Solvency II (QRT's)



Quick Reminder of Solvency II Key Goals

- Risk-based regulation framework
- Improve the corporate governance programs
- Embed risk management in the decision-making processes



Insurer's benefits

- Regulatory capital requirements reflect firm's risk exposures and risk management strategies
- Firm's capital position resistant to financial, economic, and underwriting shocks
- Risk-informed business operations and business planning



What Are The Implications for Regulatory Risk Reporting?

Insurers need to deliver timely and trusted risk information.....

...to regulators (group and solo)...

...for prudential supervisory purposes.



What are the Pillar III Reporting Requirements → QR Coverage?

Regular Reporting **Event-driven** As required by Quarterly and Annual **Annual Supervisors SFCR** RSR QRT Solvency and Regular Quantitative **Ad-hoc reports Financial** Supervisory Reporting **Condition Report** Reporting Templates **Updated Information** Key Financial and Private Report to **Publicly Disclosed** Solvency required by the Supervisors (ORSA) Information supervisor Triggered by Quantitative and Quantitative and Quantitative only change in risk Qualitative Qualitative profile

Source: EIOPA Final Report on Public Consultations No. 11/009 and 11/011 On the Proposal for the Reporting and Disclosure Requirements



Agenda

Solvency II Regulatory Reporting Requirements

Solvency II Quantitative Reporting Templates

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Solvency II Quantitative Reporting Templates - Overview

November 2011

March 2013

201X

EIOPA Draft Proposal for QRT's CP 009/2011 EIOPA Data Modeling and XBRL Specifications CP 013/2013

Solvency II "Official" QRTs

QRT Reports

- •EIOPA-prescribed format
- Reports at group and solo levels
- Annual and quarterly reports
- Some reports are included in the public SFCR information
- Financial Stability Report templates for large insurers

(Semi-annual Requirements)

Template Types

- Balance Sheet
- Assets
- Solvency Capital Requirements
- •Minimum Capital Requirements
- Technical Provisions
- Variation Analysis
- Reinsurance
- Others templates

XBRL* Tagging

* Extensible Business Reporting Language



Quantitative Reporting Templates in Detail

Quarterly Annual

Solo (20 templates)

BS-C1 Cover-A1Q OF-B1Q SCR-B2A B2C MCR-B4A MCR-B4B Assets-D1 Assets-D1Q Assets-D2O Assets-D2T Assets-D3 Assets-D4 Assets-D5 TP-F1Q TP-E1Q Re-J2 basic Re-J2 shares Re-J3 Lapses **Profit and Loss**

Group (13 templates)

BS-C1 Cover–A1Q OF-B1Q SCR-B2A_B2C Assets-D1 Assets-D2O Assets-D2T Assets-D3 Assets-D4 Assets-D5 Re-J3 Lapses Profit and Loss

Solo (48 templates)

BS-C1 TP-F2 BS-C1B TP-F3 TP-F3A BS-C1D Country-K1 TP-F3B Cover-A1A TP-F4 TP-E1 OF-B1 TP-E2 Participations | VA C2A TP-E3 TP-E4 VA C2B VA C2C TP-E6 SCR-B2A TP-E7A TP-E7B SCR-B2B SCR-B2C Duration SCR-B3A Liabilities SCR-B3B Re-J1 basid SCR-B3C Re-J1 shares SCR-B3D Re-J2 basic SCR-B3E Re-J2 shares SCR-B3F Re-J3 Re-SPV SCR-B3G **Profit and Loss** MCR-B4A MCR-B4B Assets-D1S Assets-D3 Assets-D4 Assets-D5 Assets-D6 TP-F1

Group (35 templates)

BS-C1 G03 BS-C1B **G04** BS-C1D **G14** Cover-A1A IGT1 OF-B1A IGT2 SCR-B2A IGT3 SCR-B2B IGT4 SCR-B2C RC SCR-B3A SCR-B3B SCR-B3C SCR-B3D SCR-B3E SCR-B3F SCR-B3G Assets-D1S Assets-D3 Assets-D4 Assets-D5 Assets-D6 TP-F3 Duration Liabilities Re-J2 Re-J3 Re-SPV **Profit and Loss** G01



What are the Operational Implications?

- Data Challenges
 - Disparate data sources (BU vs. LO)
 - Disparate modeling systems
 - Data integrity
- Process Challenges
 - Manual processes
 - Error-prone processes
 - Governance in place
- Tight regulatory reporting timelines*
 - Solo entity -> 5 weeks for Quarterly / 14 weeks for Annual reports
 - Group -> 11 weeks for Quarterly / 20 weeks for Annual reports
 - 6 weeks for financial stability reports

^{*} Source: EIOPA Final Report on Public Consultations No.11/009 and 11/011



Agenda

Solvency II Regulatory Reporting Requirements
Solvency II Quantitative Reporting Templates
IBM Quantitative Reporting for Solvency II



What does the IBM Quantitative Reporting Solution Provide?

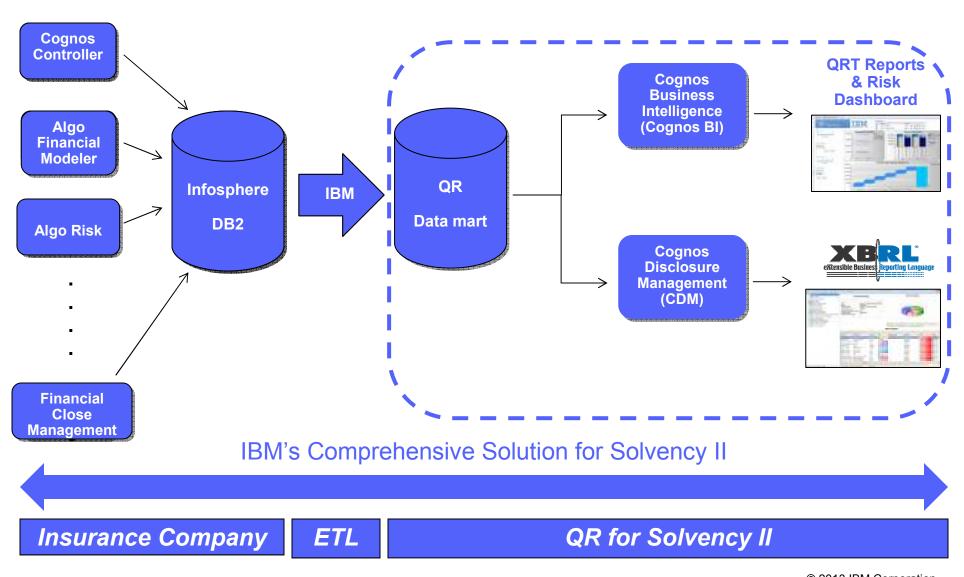
■ A stand-alone, pre-packaged, cost-effective fast-track solution to satisfy the tight deadlines for the Solvency II Quantitative Reporting Template requirements

Product Features	Standard Edition	Enterprise Edition
QRT Reports	Yes	Yes
QRT XBRL tagging	Yes	Yes
Management Dashboard Reports	-	Yes
Solvency II Datamart	Yes	Yes
Data modeling capabilities	Yes	Yes
Report term Glossary	-	Yes
Data lineage	-	Yes

 Possible solution customization and client data integration through IBM's professional services teams



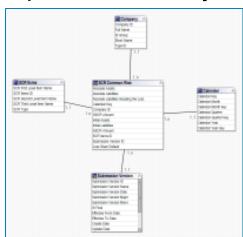
Quantitative Reporting Solution - Architecture Overview





A Solution to Help Reduce Reporting Costs and Improve Efficiency

- The stand-alone solution provides an automated QRT report development process
- It includes:
 - QRT Data Model
 - QRT Report Templates
 - XBRL Tag-Once for Reports
- Once data is loaded into the store, reports and dashboards are automatically populated.
- Solo and group level report production
- Report drill down and data change tracking

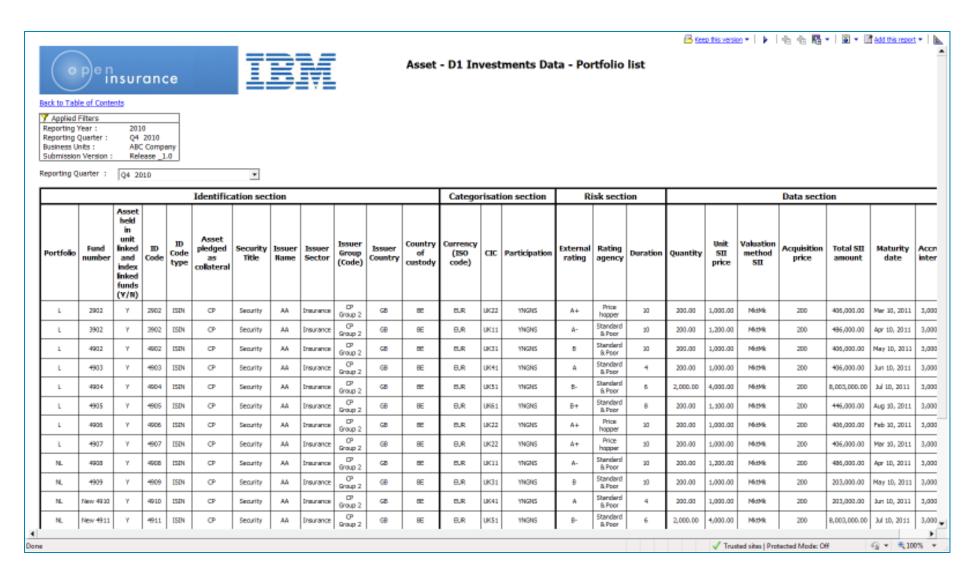








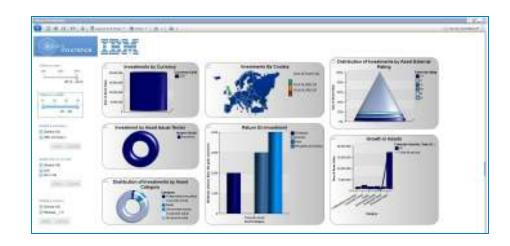
QR Template 'Assets-D1' Example





Moving Beyond Compliance - Management Dashboard Examples

- A solution and data structure that can be used for a broader purpose
- Embedded Solvency II dash-boarding capabilities through Cognos BI
- Examples based on assets and time evolution of Solvency status





Questions?

