



LOTUSPHERE[®] COMES TO YOU 2008

Eduardo Angulo
Director Software Lotus
IBM España

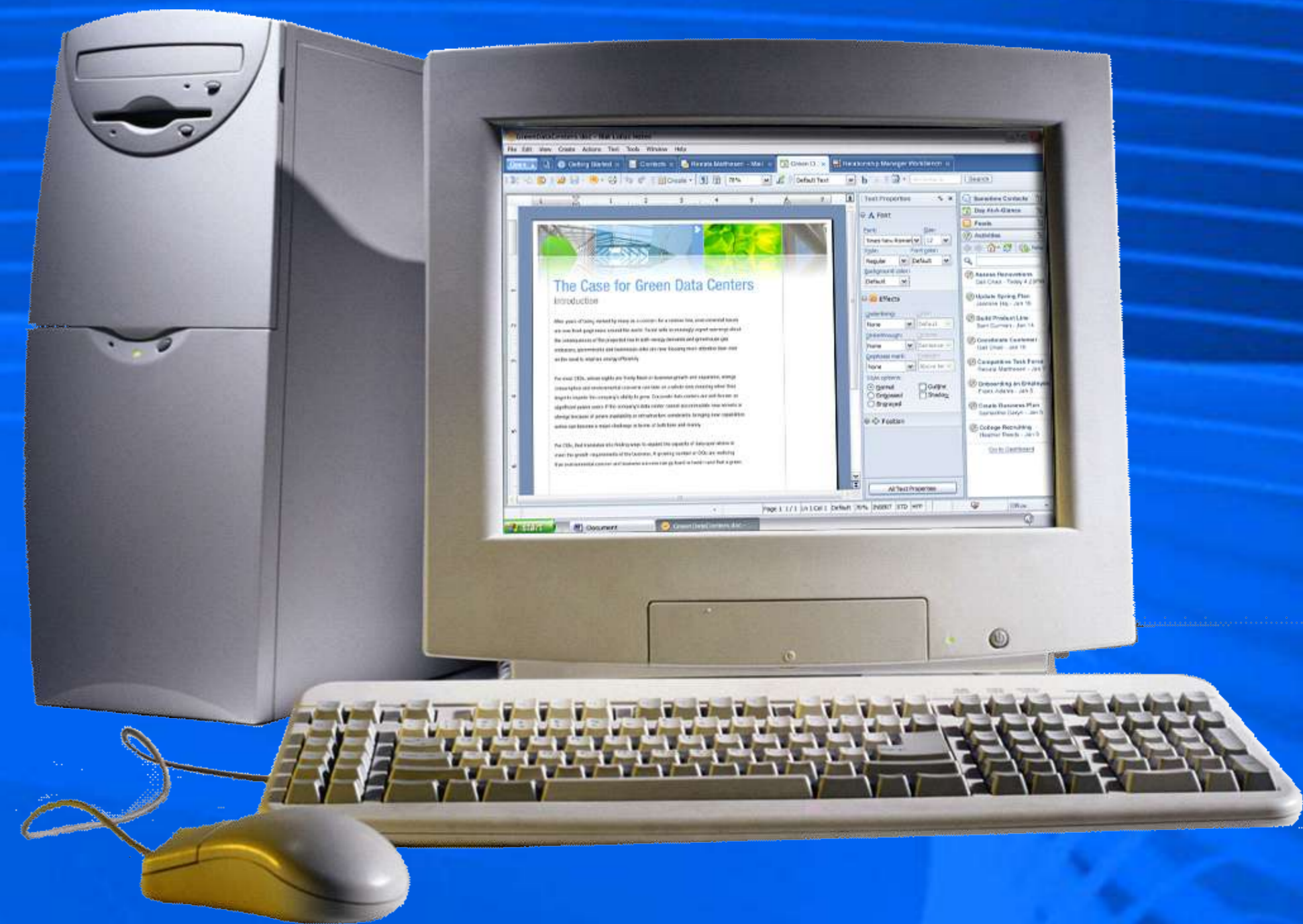
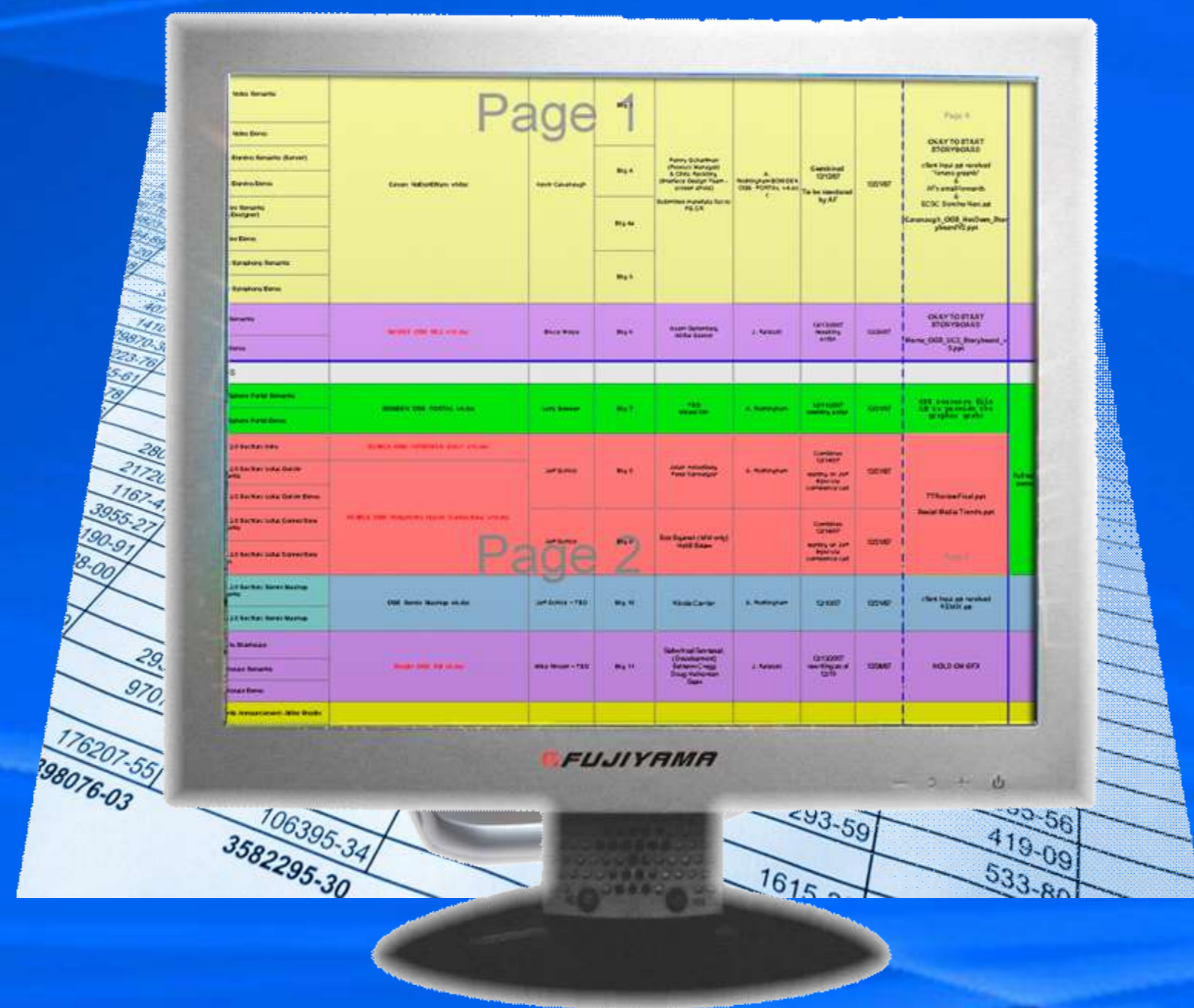
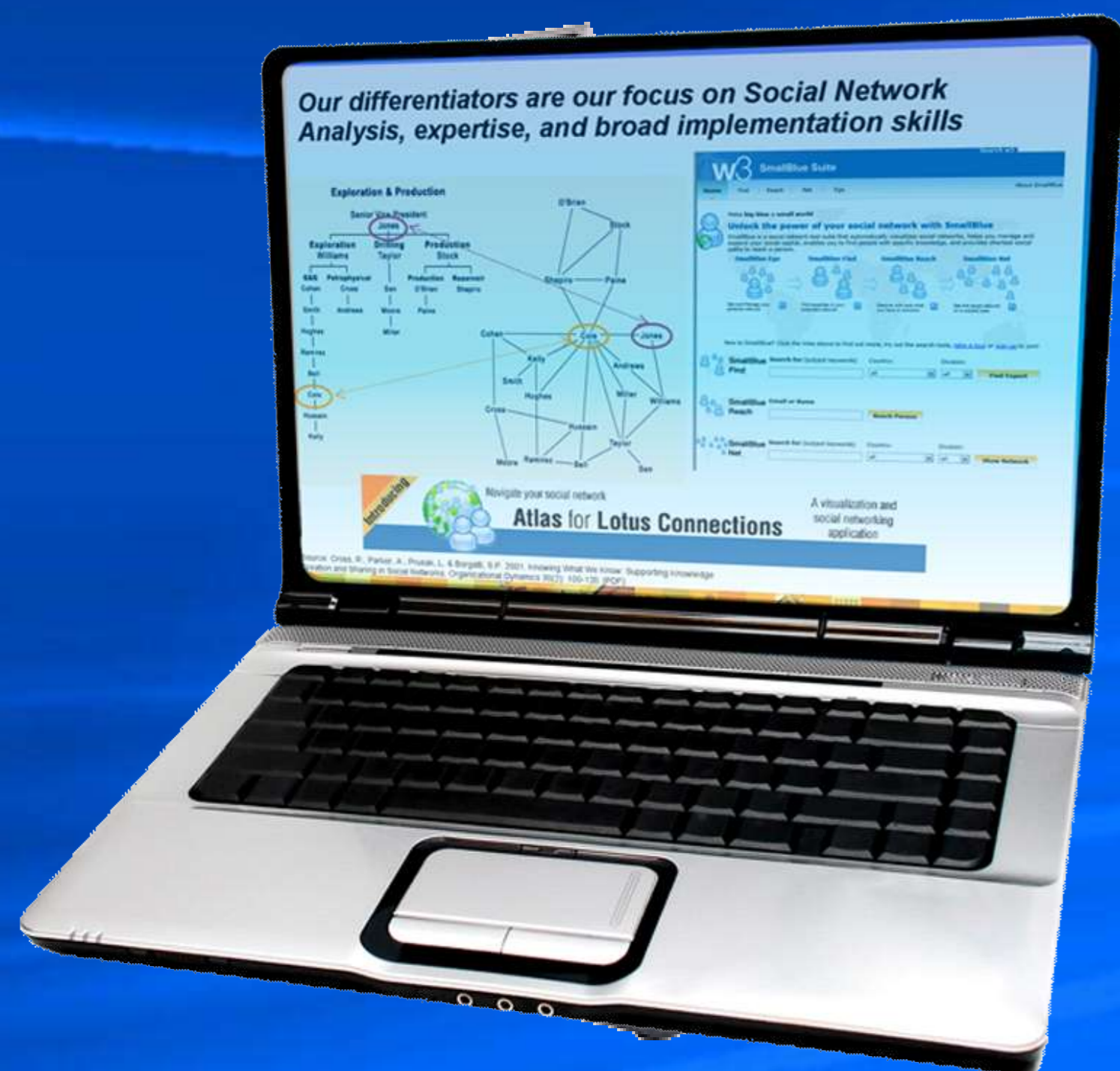


Virtual Workforce
Competing Globally
Widely Distributed

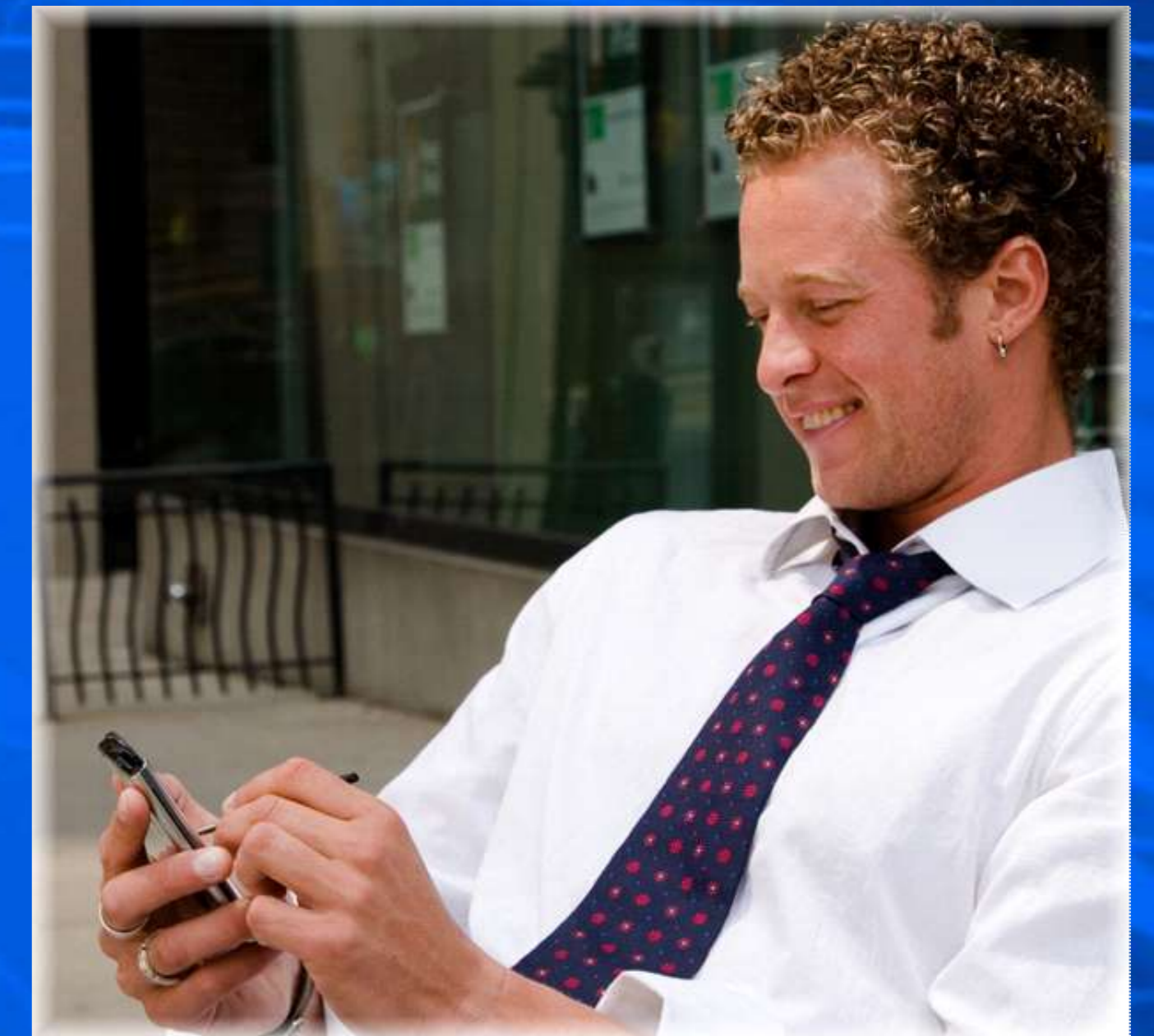
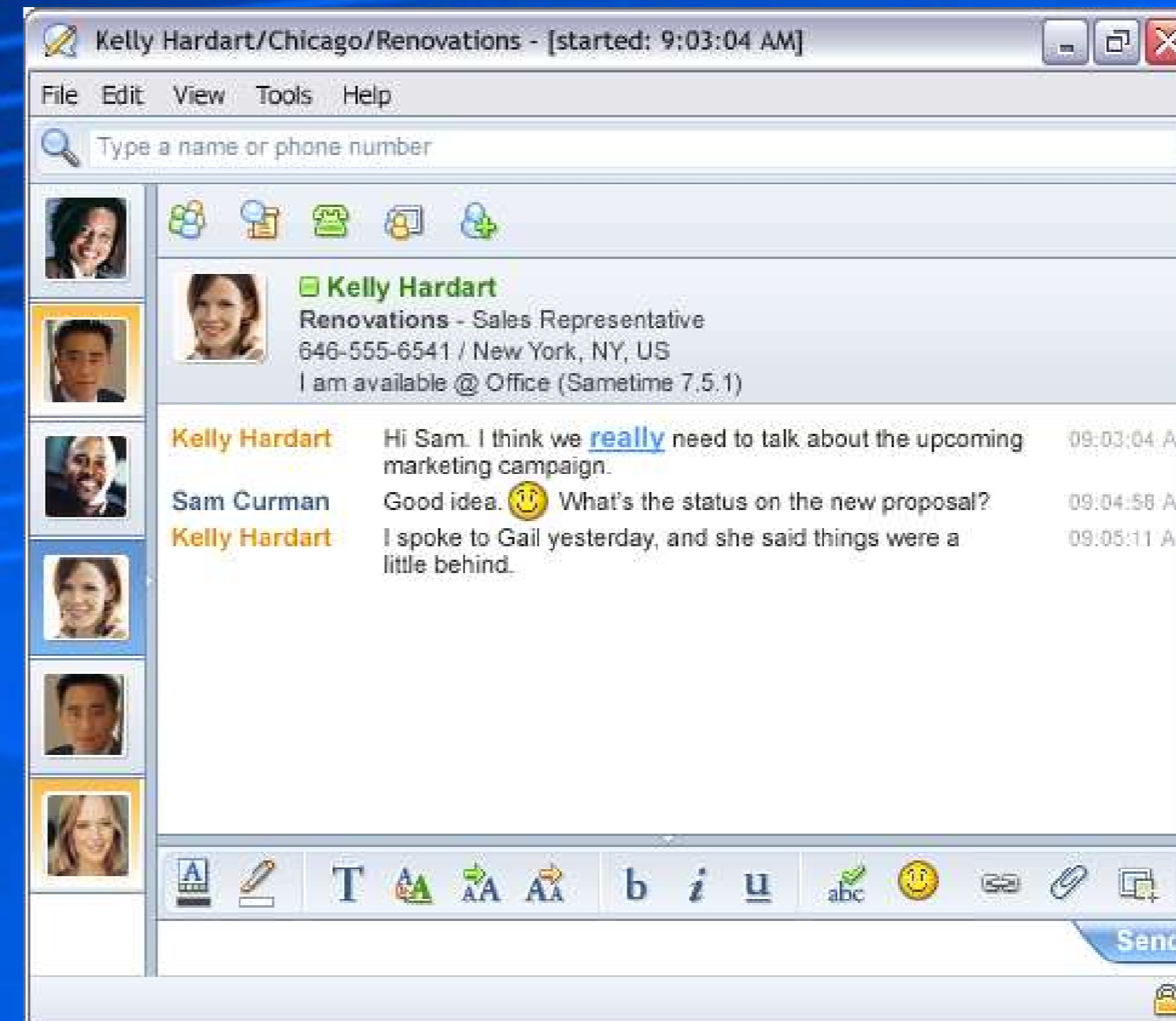
COLLABORATION

#1 Concern
#1 Priority

Collaboration styles



documentos



personas

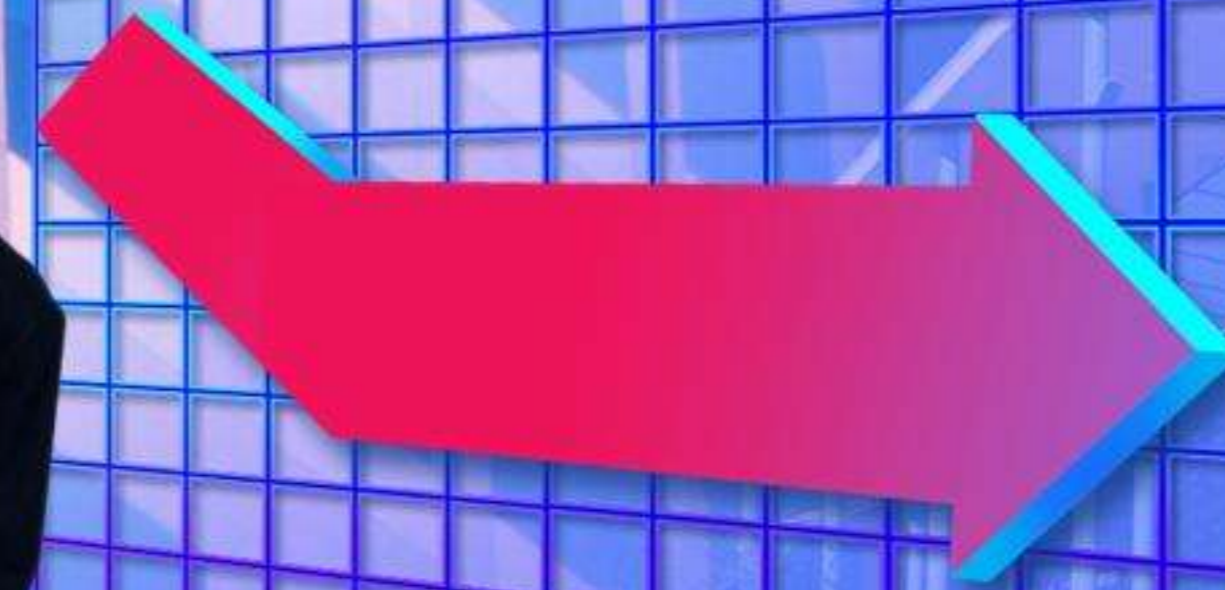


**UNA NUEVA
GENERACIÓN**

comunidades

Profit Growth

\$\$\$\$\$



cost optimization

process efficiency

organizational effectiveness

Renata Matthesen - Calendar - IBM Lotus Notes

File Edit View Create Actions Text Tools Window Help

Open Getting Started Contacts Renata Matthesen - Mail Calendar Relationship Manager WorkBench

Renata Matthesen on local

Today June 13, 2008

June 2008

S	M	T	W	T	F	S
28	29	30	31	1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	31

Views: Entries & Notices, Calendar Entries, Grouped Entries, Shared Calendars, Denby Auto, Renata Matthesen, Group Calendars

Follow Up: You have new mail on Server17

GreenDataCenters.doc - IBM Lotus Notes

File Edit View Create Actions Text Tools Window Help

Open Getting Started Contacts Renata Matthesen - Mail Green D... Relationship Ma

70% Default Text

The Case for Green Data Centers

Introduction

After years of being viewed by many as a concern for a relative few, environmental issues are now front-page news around the world. Faced with increasingly urgent warnings about the consequences of the projected rise in both energy demands and greenhouse gas emissions, governments and businesses alike are now focusing more attention than ever on the need to improve energy efficiency.

For most CEOs, whose sights are fixed on the bottom line, the environmental issues begin to impede the company's ability to grow. Significant power users, if the company's storage because of power availability, information management, and applications online can become a challenge in both time and cost.

For CIOs, that trend is being reinforced by the growing demand for green IT. The environmental issues can be a hand-axe to the side of the business.

Mail - Inbox - IBM Lotus Notes

File Edit View Create Actions Text Tools Window Help

Open Getting Started Contacts Renata Matthesen - Mail Calendar Relationship Manager WorkBench

Renata Matthesen on local

Sender	Subject	Date	Size
Anna Bauer	Halfpipe requirement	13/6/08 11:30	1,234 KB
Amadou Alain	Re: Halfpipe requirement	13/6/08 10:15	13 KB
Simon Schulz	Alpha Mountain opportunity	13/6/08 09:47	14 KB
Pierre Dumont	Re: Alpha Mountain opportunity	13/6/08 09:15	1,345 KB
George Bandini	Global marketing update	13/6/08 07:39	13 KB
Anna Bauer	Latest sales figures by region	13/6/08 23:45	14 KB
Heather Reeds	Please review meeting minutes	12/6/08 19:12	156 KB
Gail Chao	New snowmaking techniques	12/6/08 18:34	356 KB
Amadou Alain	New gondola requirements from Beta Mtn	12/6/08 18:16	10 KB
Marie Anne Gauthier	Request from finance	12/6/08 17:58	46 KB
Jin Wu	Zeta's charitable foundation	11/6/08 16:15	1,678 KB
Gail Chao	Financial reports from 3Q07	11/6/08 14:31	14 KB

Re: Alpha Mountain opportunity

Simon Schulz To: Renata Matthesen

Cc: Amy Blank, Gail Chao

13/06/2008 09:47

Renata,

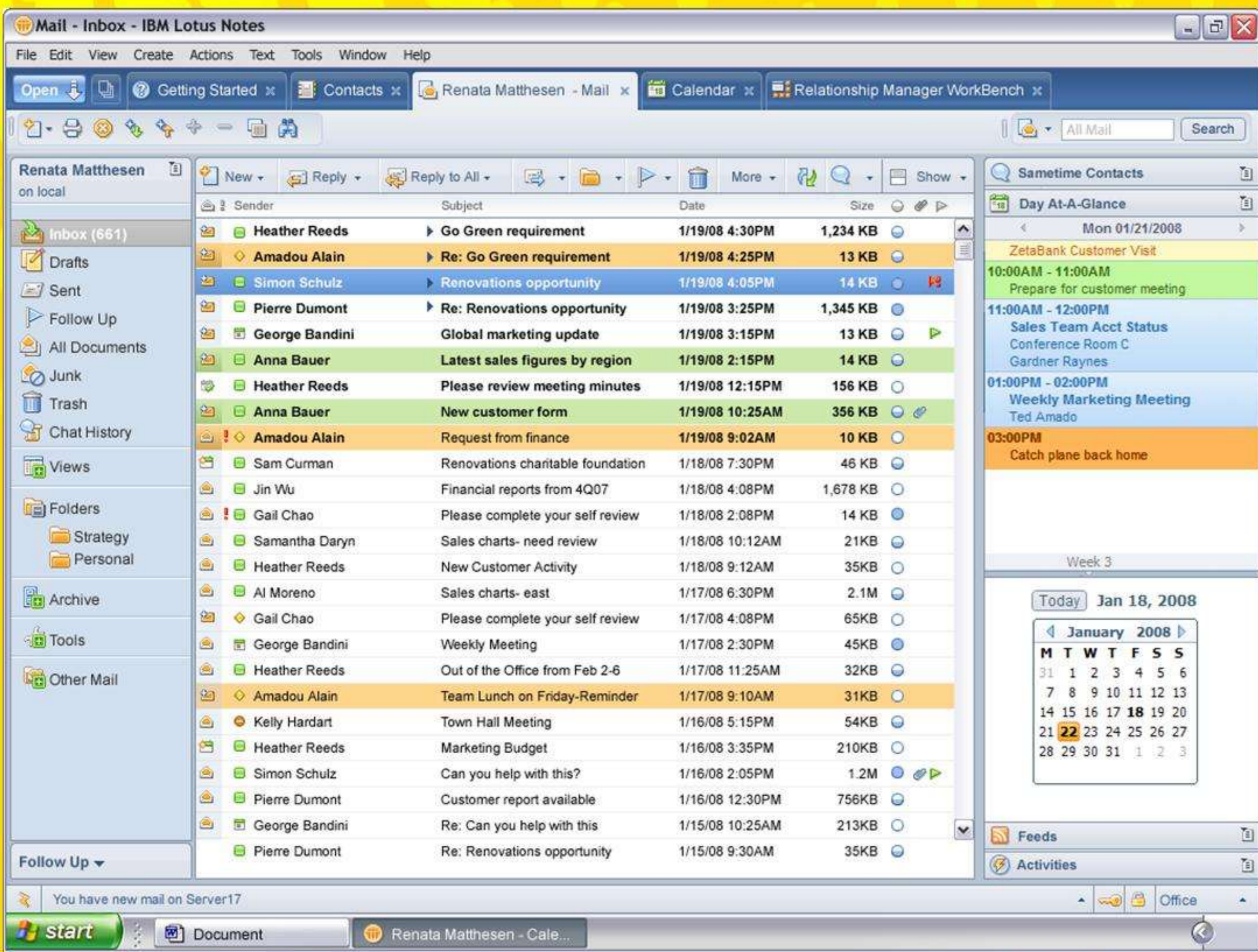
Pierre is the Sales Manager for the Cable transportation division at Zeta and has been working with Alpha Mountain. They are undergoing a rapid expansion and want to improve the facilities for snowboarders and young families. See the growth data below.

Product Sales

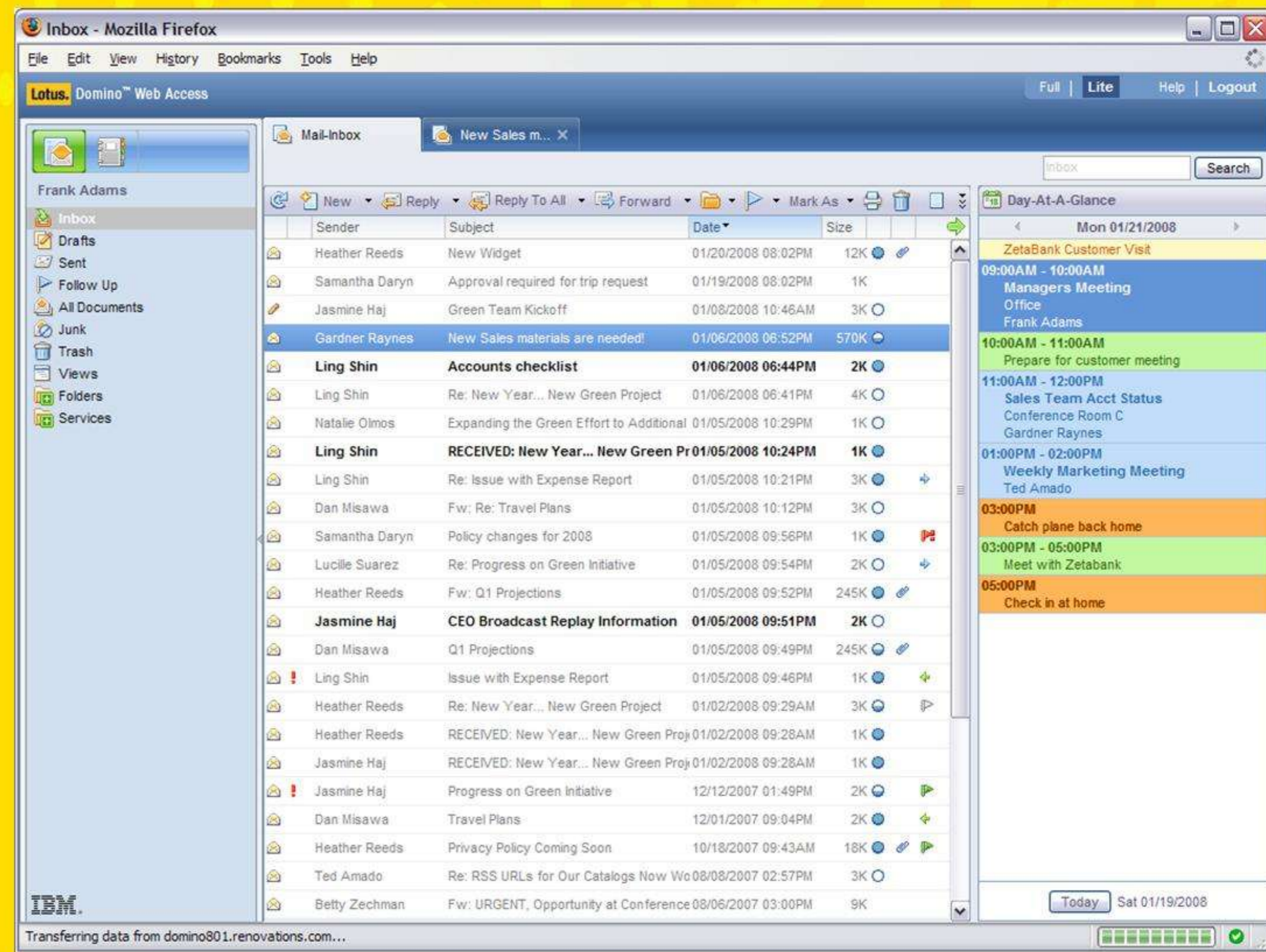
Key: East, West, North, South



IBM LOTUS NOTES DOMINO 8



Lotus® Notes®

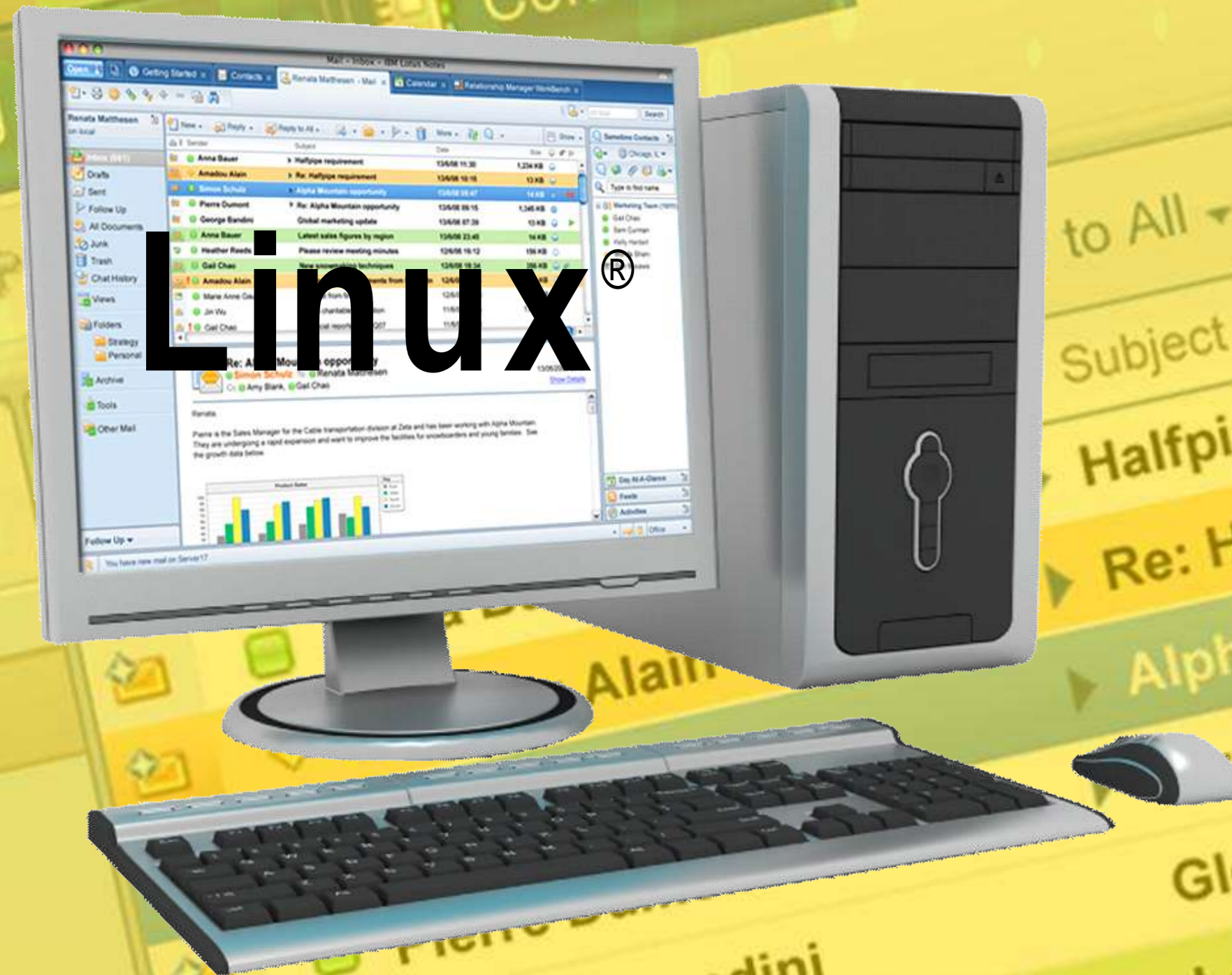


Lotus® Domino® Web Access

Linux®

Ubuntu

Apple



50% Improvement in CPU Efficiency Since Domino 6

Lower Costs

20% CPU Reduction

30% I/O Bandwidth Consumption Reduced

35% Mail File Storage Reduced

* Actual results may vary

Introducing...

IBM LOTUS

NOTES & 8.5
DOMINO 8.5



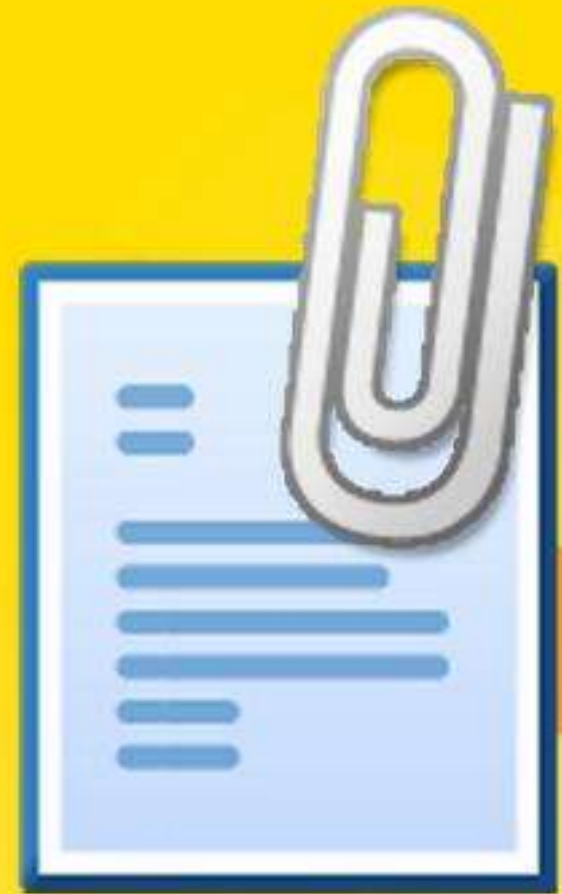
ID

Management

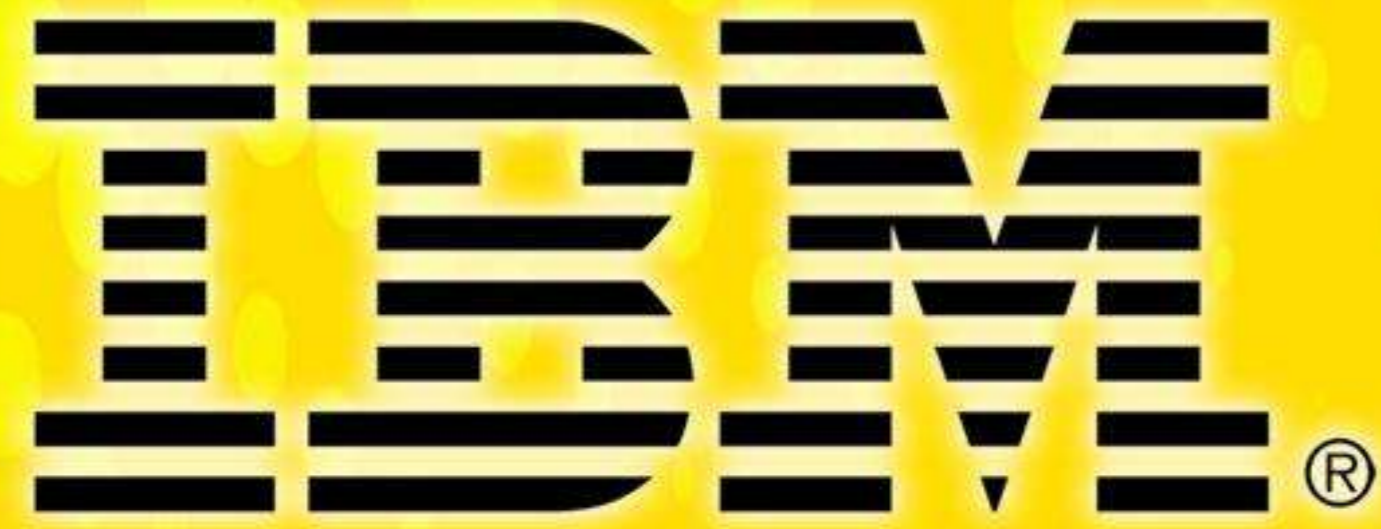
Domino	Unified Directory	Directory
Frank Adams/Renovations	Frank Adams	Frank Adams/Renovations
Ted Amado/Renovations	Ted Amado	Ted Amado/Renovations
Lucille Suarez/Renovations	Lucille Suarez	Lucille Suarez/Renovations
Dan Misawa/Renovations	Dan Misawa	Dan Misawa/Renovations
Betty Zechmann/Renovations	Betty Zechman	Betty Zechman/Renovations
Heather Reeds/Renovations	Heather Reeds	Heather Reeds/Renovations



Directory Freedom



35% Attachment Storage Reduction



Internet Security Systems™

Lotus Protector for E-mail Security



“ATLANTIC”

SAP Travel Budget - Report Request

Report Title:

Description:

Parameters

Show: Show mandatory parameters
 Show all parameters

no mandatory Parameters

Delivery Method

Report Notification: Send by email
 Subscribe via RSS feed

Frequency:

Additional Recipients

Sales Travel Budget for Aug 07 - Jan 08

Company	Renovations	Fiscal Year	2007-2008
Business Area	Sales	From	August 1, 2007
Cost Center	FC23	To	January 11, 2008
Budget Category	Travel	Run on	January 11, 2008

	BUDGET	ACTUAL	% VARIANCE	AVAILABLE BALANCE
AUG 2007	\$10,000	\$6,750	32.5	\$3,250.00

Review Trip Request

Please approve or decline your Employee's request

From: Samantha Daryn
Type: Customer Travel

Why: Business Purpose: To demonstrate new products to Zeta Bank

Where: Destination: Somers, NY

When: Departure: Tue 01/08/2008
Return: Tue 01/08/2008

Estimated Costs:	Amount
Airfare:	\$520.00
Hotel:	\$360.00
Transportation:	\$140.00
Meal:	\$0.00
Other:	\$0.00
Total:	\$1020.00

Mail - Inbox - IBM Lotus Notes

Frank Adams

- Dan Misawa 01/21/2008 08:04 PM
- Heather Reeds 01/20/2008 08:02 PM
- New toolbox app
- Samantha Daryn 01/15/2008 08:02 PM
- Approval required for trip request
- Gardner Raynes 01/06/2008 06:52 PM
- New Sales materials are needed!
- Gardner Raynes 01/06/2008 06:50 PM
- Invitation: Sales Team Acct Status (Jar)
- Ling Shin 01/06/2008 06:44 PM
- Accounts checklist
- Ling Shin 01/06/2008 06:41 PM
- Re: New Year... New Green Project
- Natalie Olmos 01/05/2008 10:29 PM
- Expanding the Green Effort to Addition
- Jasmine Haj 01/05/2008 10:25 PM
- Invitation: Green Project Discussion (Jh)
- Ling Shin 01/05/2008 10:24 PM
- RECEIVED: New Year... New Green Project

Review Trip Request

Please approve or decline your Employee's request

From: Samantha Daryn
Type: Customer Travel

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Other:	\$0.00
Total:	\$1020.00





COMPOSITE APPS

edcom

kryos

MORPHEUS
eBusiness Solutions

Innovative Ideas Unlimited, Inc.

TOTVS

Net Integration Technologies Inc.

ca

SUN & SON
THE NEW DIMENSION OF TECHNOLOGY

PartMaster

NORTHERN Collaborative TECHNOLOGIES

portal partnership

SHERPA

BlackBerry

3ESS
KONSULENTSELSKAP

CONNECTRIA

elguji software, llc

psc
It's all in the way we listen.

integra
for notes

NSF
the extension you already know

FRITZ & MACZIOL
Software, Systeme und Dienstleistungen

HighNotes IT.

Enterprises, Inc.

panagenda

elguji software, llc

psc
It's all in the way we listen.

OPTIMUS SOLUTIONS

PAVONE

S N A P P S

1+1=3
Teamwork Solutions

SYMFONI SOFTWARE

Enterprises, Inc.

ebf

The Turtle Partnership

engram
get closer to customers.

OPTIMUS SOLUTIONS

PAVONE

DealerMagic
Simplicity is Everything

ilionx
Assured IT Solutions

PC
PREEMPTIVE
email management solutions

atWork
SERVIZIO E SOLUZIONI INFORMATICHE

TIME TO ACT
Software & Consulting GmbH

Haus Weilgut
COMPUTER CONCEPTION GMBH

DONOVA

GSX
Groupware Solutions

GFI

brookstone technologies

Genacity SOLUTIONS INC

atWork
SERVIZIO E SOLUZIONI INFORMATICHE

KIM GREENE
CONSULTING, INC

OPEN TEXT
The Content Experts

TeamCentric TECHNOLOGIES

Imixs

SGA BUSINESS SYSTEMS
collaboration solutions

perceptive software

teamstudio
Just Enough Governance for Notes

GENIUS INSIDE

Intra>ision
Insight Business

TIME TO ACT
Software & Consulting GmbH

OPEN TEXT
The Content Experts

TeamCentric TECHNOLOGIES

Imixs

SGA BUSINESS SYSTEMS
collaboration solutions

basic
basic business systems ltd

genii SOFTWARE

T-L-C-C
www.tlcc.com

INFORTE

Lotus+911

COMPOSITE APPS

RPR Wyatt
INCORPORATED

opus neo

dysant
SOFTWARE

eos
solutions

axiot

is||coord

e-solutions

AXS one

CommonTime

symantec.

IntelliGlobe

INFOWARE
solutions

AVISTAR

Open Standards

Power of Expeditor



IBM LOTUS SYMPHONY
Be Free. Work Smart.

Open Source

New APIs

Open Distribution

Notes compatible

Clear Choice award for Enterprise IM

– NetworkWorld, 2007



“IBM Leads Enterprise Instant Messaging with Robust Functionality and Market Presence”

– The Forrester Wave™ Vendor Summary, Q4 2007



Lotus Sametime®



#1 most used Enterprise IM solution

– Osterman, August 2007



North American Unified Communications Global Excellence Award

– Frost & Sullivan, 2007



Over 100 million entitled users

Lotus Sametime

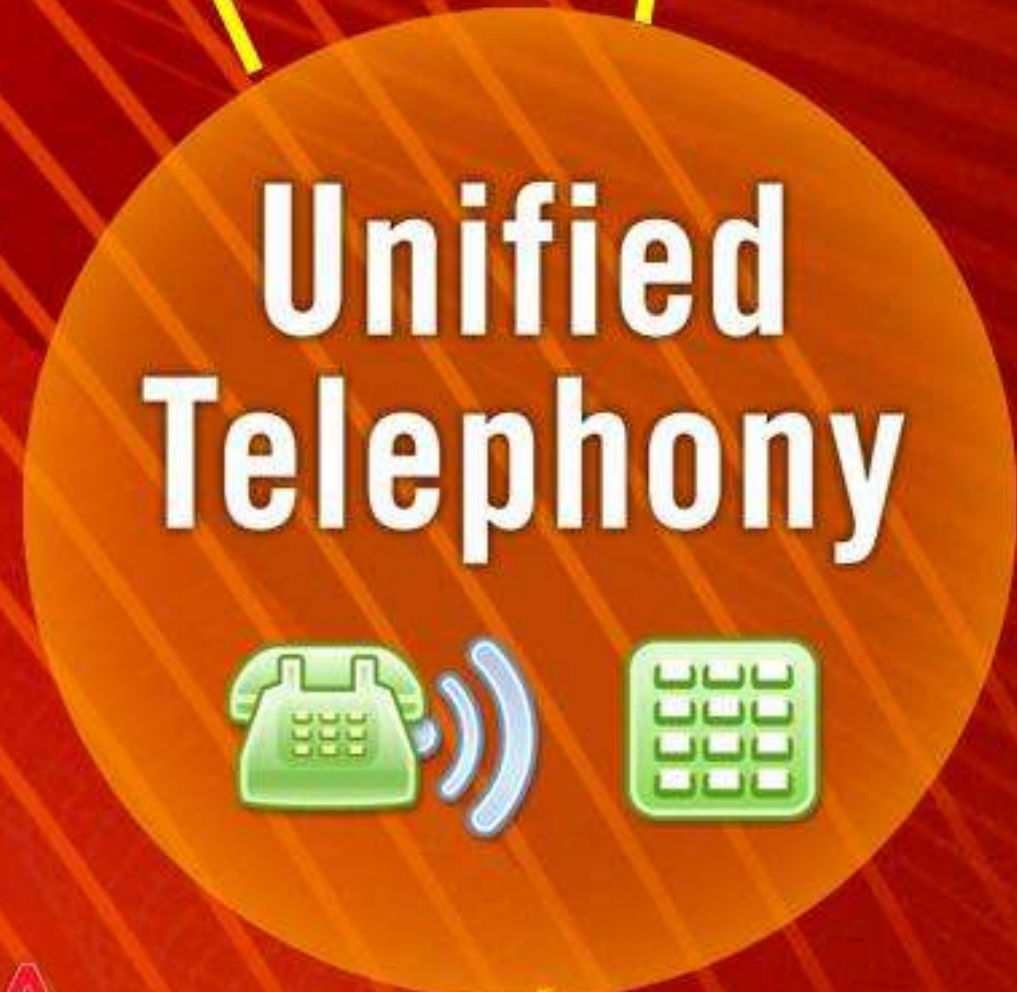
3COM

Alcatel-Lucent  

NORTEL



ERICSSON



AVAYA

SIEMENS

NEC



Instant Share

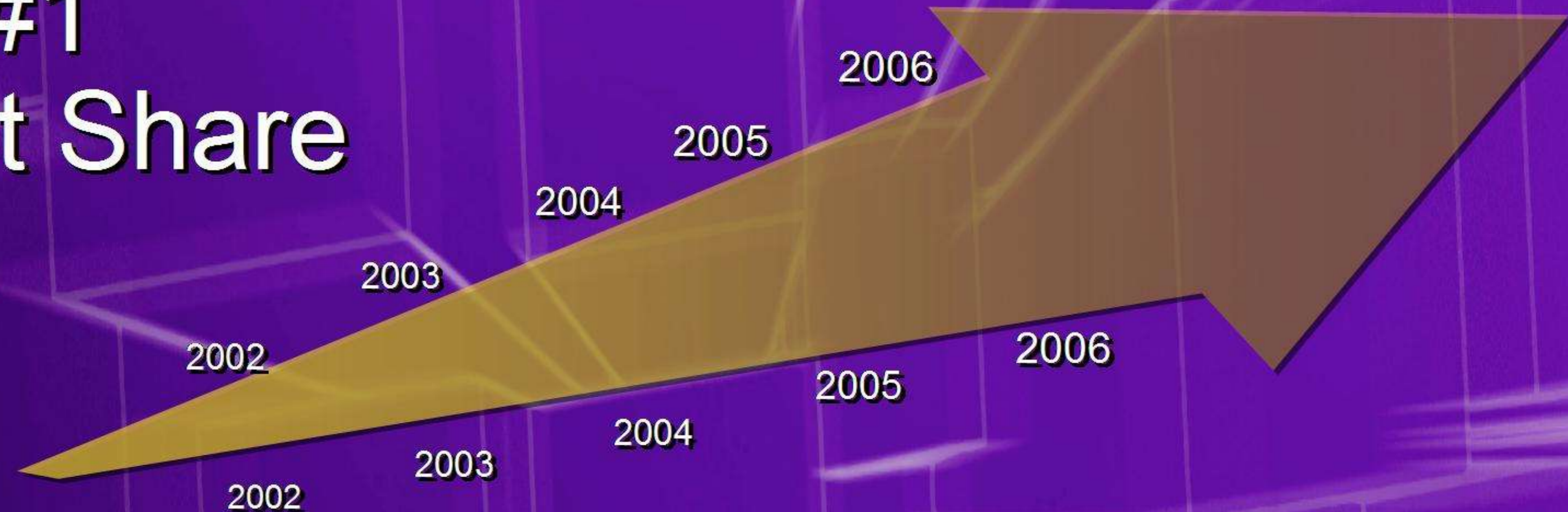
Broadcast Suite

Persistent Chats

WebSphere Portal

**#1
Market Share**

Portal Leader



“IBM leads the EPS market for the fifth consecutive year”

- Gartner, Inc.

“IDC has ranked IBM as the worldwide market share leader in Portal software from 2002 through 2006.”

- IDC

Collaboration

Industry

Content

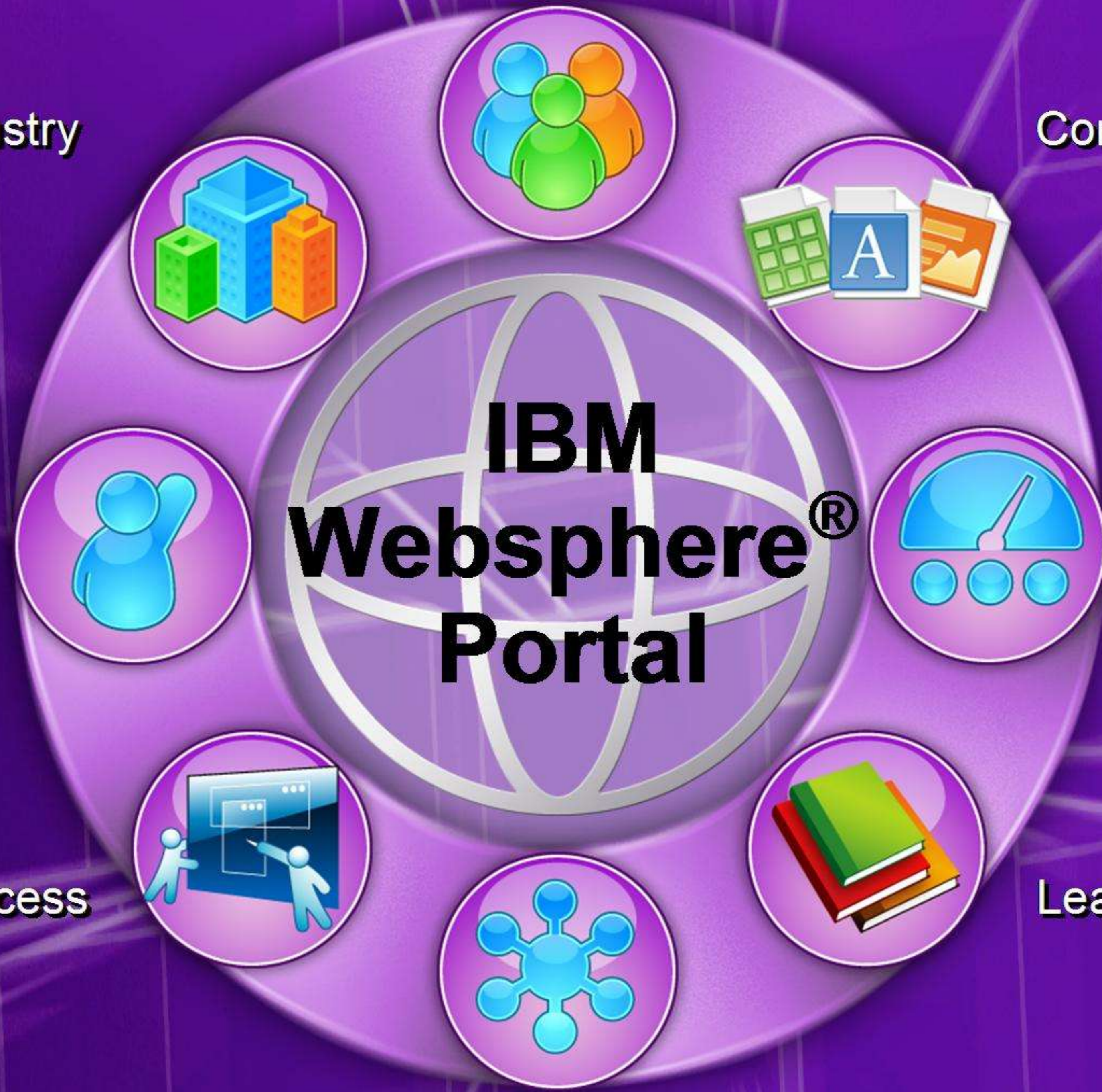
Self-Service

Dashboard

Process

Learning

Enterprise Suite



IBM Websphere® Portal

Lotus[®]

Quickr



Lotus[®]

Connections





Lotus® Symphony



Lotus® Quickr



Outlook



Lotus® Notes®.8

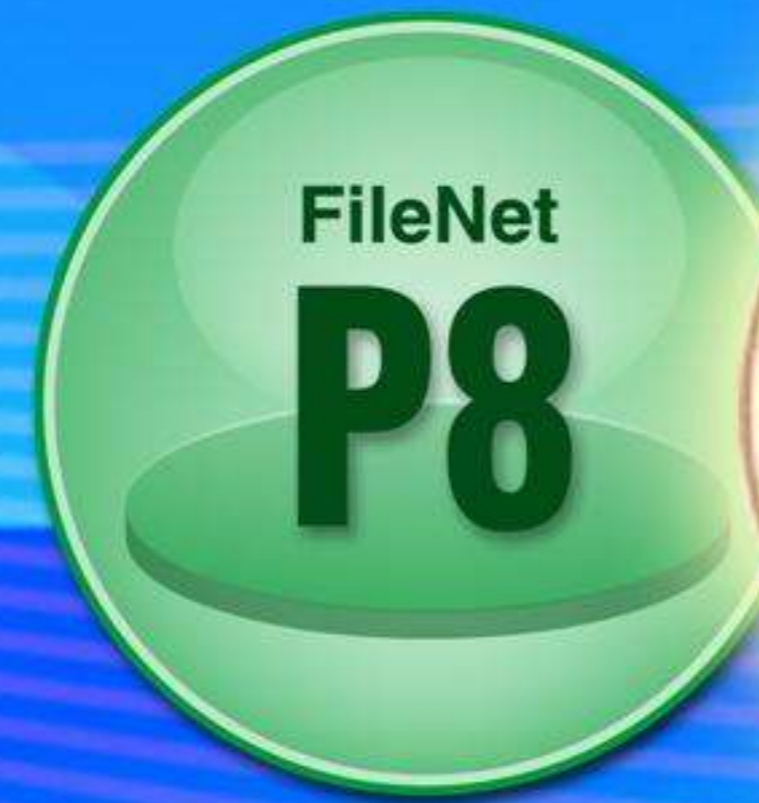
record management



easy-to-use



integrated storage



Lotus Quickr

integrated suite

compliance



Lotus[®] Connections



Social Software for Business

Lotus Connections Homepage - Mozilla Firefox

File Edit View History Bookmarks Tools Help

Lotus Connections Homepage x My Activities x Atlas for Lotus Connections - U... x Atlas for Lotus Connections x Atlas for Lotus Connections x

Lotus Connections Home Profiles Communities Blogs Dogear Activities Jasmine Haj Help Logout

Home Updates Search Search All

Profiles

Updates from my colleagues

Frank Adams/renovations
10 New Activities Entries | 10 New Blog Entries | 3 New Bookmarks

Heather Reeds/renovations
10 New Activities Entries | 5 New Blog Entries | 5 New Bookmarks

You have 2 pending colleague requests

Search by: Name Search

Yahoo! Answers

Latest questions

IBM Thinkpads?
In Laptops & Notebooks By The(Dementia)&(Dior)Destructor (5 answers)

IBM Corporation PC-XT 5160-086?
In Desktops By libretto (1 answers)

IBM Iseries 1400, Type 2611-412 / 366mhz Laptop. Machine boots to
In Laptops & Notebooks By heywoody1 (1 answers)

Search for questions Search
Search Preferences

Activities

January 2008 Sun 20 Jan 2008

1 new responses to your post!
3 new entries in your high priority activities!
My activities

Communities

My Communities

Think Energy!
Updated: Friday 5:40 PM by Jasmine Haj
Feeds | Bookmarks

Green Hands
Updated: 5 Jan by Jasmine Haj
Feeds | Bookmarks

DRAG WIDGETS TO ADD

Blogs
Dogear
Yahoo! Maps

Lotus Quickr
Home
Learn More
Create a Place
Manage Places

Lotus Connections
Home
Learn More

Help
Check out the Tools page for information on how Lotus Quickr and Lotus Connections extend into your existing applications

Tools
Help
FAQs
Lotus Support Forums

About
About
Take a Tour
RSS Feeds

Done

Profiles



Communities



Blogs



Dogear



Activities

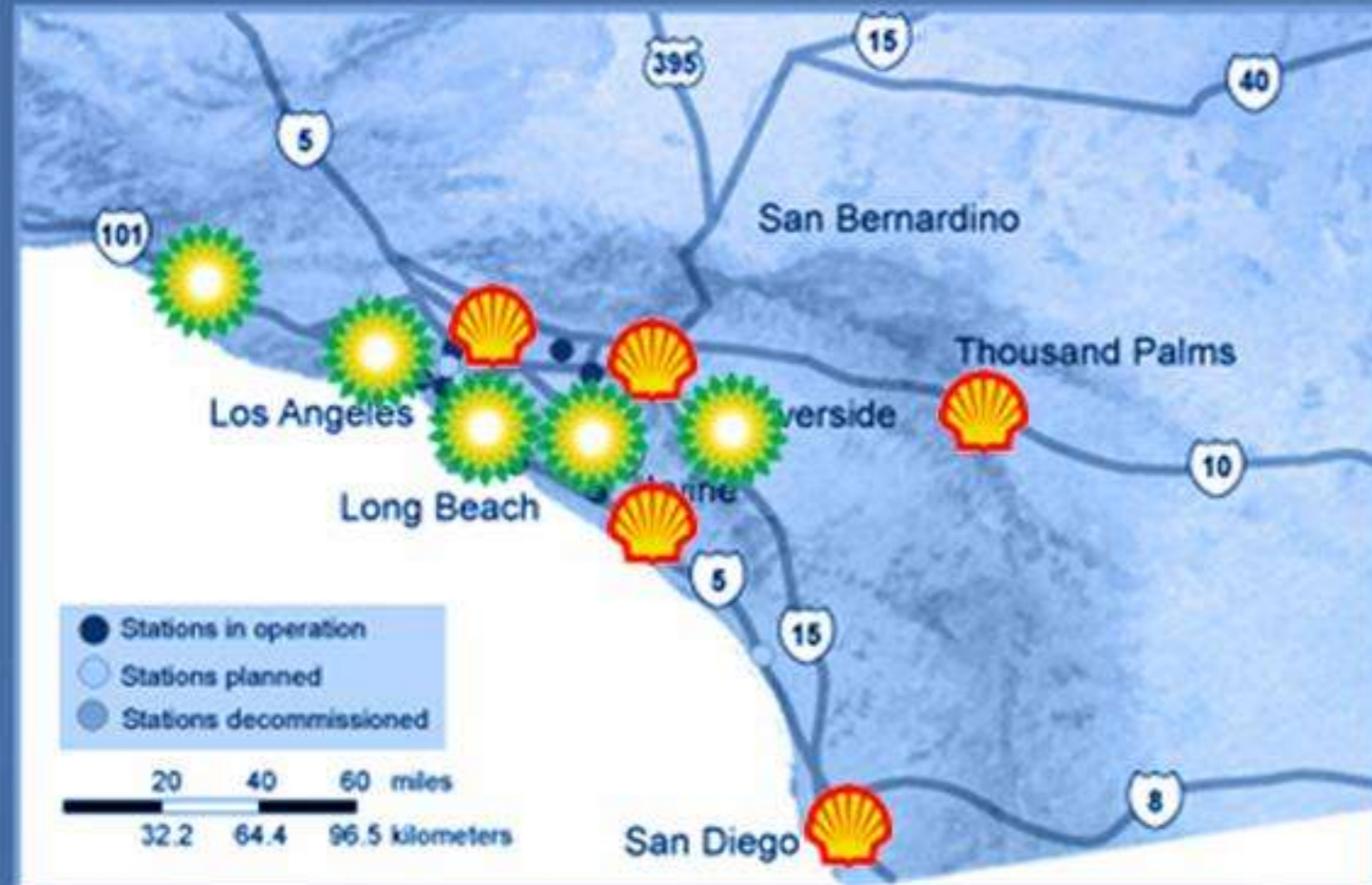


Lotus Connections

Competitive Dashboard

Lotus. Mashups

H2 Filling Stations



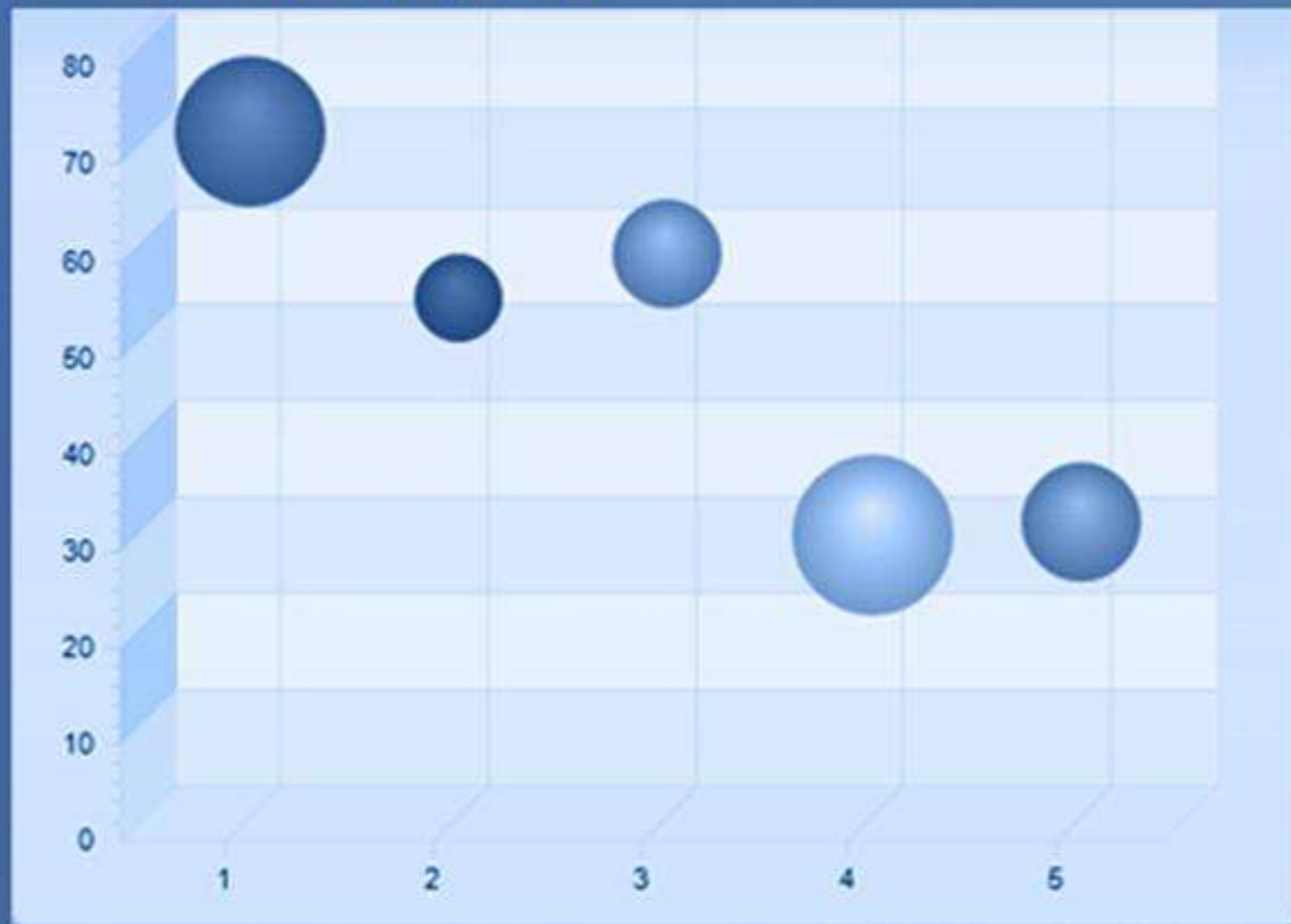
Fuel Station



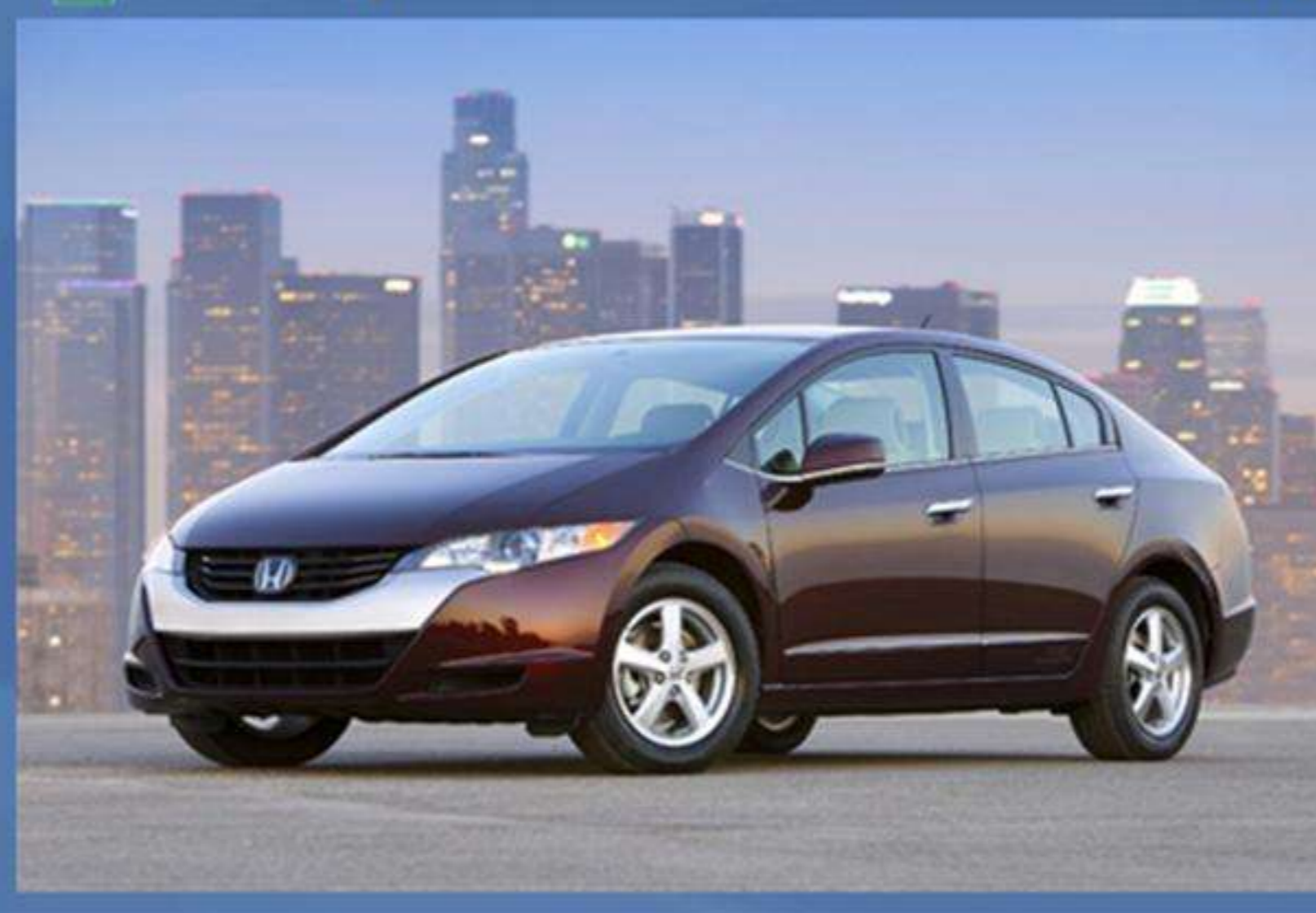
Revenue Analysis



Market Share



Concept Car



Lotus® Foundations

Mail

Inbox

From	Subject	Date	Status
John Smith	2008 Sessions	01/21/2008 7:44AM	OK
Susan Ritter	Looking for pictures	01/21/2008 7:21AM	OK
Janet Traylor	Re: The meeting went well	01/21/2008 7:07AM	OK
Charlie Fox	Re: Paperwork for the seminar	01/21/2008 7:04AM	OK
Joe Domenech	Re: Info for getting online	01/21/2008 12:54PM	OK
John Smith	Re: Activation	01/20/2008 8:24PM	OK
Beth Wogan	Re: Status	01/20/2008 8:12PM	OK
Beth Wogan	Re: Directions to in state building	01/20/2008 8:03PM	OK
Kim Baxter	The meeting went well	01/20/2008 8:37PM	OK
Michelle Johnson	Conference	01/20/2008 5:47PM	OK
Joe Domenech	Status	01/20/2008 5:27PM	OK
John Smith	Marketing2007 ppt	01/20/2008 5:23PM	OK
Phyllis Ritter	Extended Project Management Team Meeting	01/20/2008 5:14PM	OK
Lynita Clark	Re: Hello	01/20/2008 4:52PM	OK
John Dejer	Discussion for the Meeting	01/20/2008 4:47PM	OK
John Smith	Information Update	01/20/2008 4:47PM	OK
John Smith	Built Complete	01/20/2008 4:47PM	OK
Beth Wogan	Orders for today's call	01/20/2008 4:47PM	OK
John Smith	Daily Report?	01/20/2008 4:47PM	OK
Jan Baxter	Daily Report?	01/20/2008 4:47PM	OK
Charlie Fox	Your participation needed	01/20/2008 3:28PM	OK
John Smith	Meeting Notes	01/20/2008 3:28PM	OK
John Smith	Meeting Notes	01/20/2008 3:28PM	OK
John Smith	Meeting Notes	01/20/2008 3:28PM	OK



Marketplace

Marketplace Home
Shopping Cart

Browse by Category

- Security
- Utilities
- Business Software
- Productivity Software
- Developer Tools
- Educational Software
- General
- Networking Software
- Chat, VoIP & Email
- View All

More Options

- Today's Deals
- Recently Added
- Most Popular
- Recommend for You

Recently Viewed

- Easy CRM
- Super Profile Plugin
- Executive Dashboard

THIS WEEK'S FEATURED APPLICATION

Expense Tracker

Developer: YourCo, Inc

Overview: Expense Tracker provides you with a quick and intuitive way to manage and track your company's spending. Users can create expense envelopes and submit them for approval in a few easy clicks, and the powerful approval cycle mechanism lets you customize how your company controls your expenses. [Learn More](#)

[Install Free Trial Now \(30 day full license\)](#)

[Purchase and Install Full Version - \\$5.99 per month](#)

Top Rated

- Open Application Plugin**
Open Source features for Lotus Foundations
- Business App Professional**
Create Cool Business flow charts and other tools to promote your company
- Superstar Accounting Pro**
Be a superstar accountant. Impress your friend by doing their taxes in 10 minutes.
- Foundations Spectacular**
Work with your documents, wikis and more.
- Basic Forms**
Create simple forms for all of your web applications.

[View All Top Rated](#)

Most Downloaded

- SuperFax**
Keep in touch with your clients at all times by email and fax.
- CRM Suite Pro**
Manage your customers in one easy UI
- Basic Forms**
Create simple and easy to understand forms for all of your web applications.
- eSales Tracking**
Feature-rich tracking service for your online business
- Purchase Request Basic**
An easy to use purchase request tool.

[View Top 25 Downloaded](#)

More for you

- Open Application Plugin**
Open Source features for Lotus Foundations. Plugs into your existing set of applications allowing you to access add your own features and options.

My Home | Getting Started | Dashboard | Help & FAQ

Welcome. Let's Get Started!

- 1 Invite Others to Join Your Account**
Add users to your company account. Users can be your colleagues or anyone you want to be a "Bluehouse" member as part of your account. Remember to fill out your company profile, too.
[Add a User](#) [View Current Users](#)
- 2 Share Files**
Each file gets its own secure page in Store & Share. You can keep files private, or share them with others.
[View Stuff Shared with Me](#) [View My Files](#)
- 3 Add a New Contact**
Contacts are organized by company. People in your company can browse and share each others' contacts. To do even more, invite others to get connected with you.
[Add a New Contact](#) [Import your Contacts](#)
- 4 Host or Join a Web Meeting**
To host a meeting, go to your meeting room and start the meeting. You can easily invite others to join you in your meeting room. Attendees will need the link and your access code (nnn-xxx) to join.
[Go to My Meeting Room](#) [Join another meeting room](#)

IBM. 0 MB Used | Home Copyright Terms of Service Privacy Support Feedback

Contacts | My Stuff | Share Ideas, Make Decisions. Get Stuff Done

The background features a series of overlapping, wavy, translucent bands in shades of yellow, orange, red, and purple, creating a sense of depth and movement. The text "Thank You!" is centered in a bold, white, sans-serif font with a black drop shadow.

Thank You!