

Innovate Faster with APIs and SOA

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Quick Poll

- How many people have smartphones?
- How many have downloaded an app?
- And paid for an app?
- Made an in-app purchase?
- Seen any advertising in an app?









Advertising

Analytics

Contacts

File Transfer & Syncing









Gaming

Health

Location-based Services

Mapping













Messaging

Music

News

Payments

Photo











Search S

Shopping

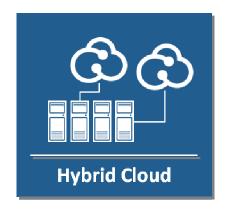
Social

Telephony

Video

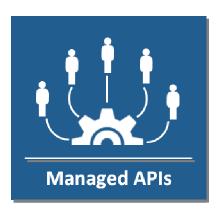


These mega trends mean organizations must restlessly re-invent







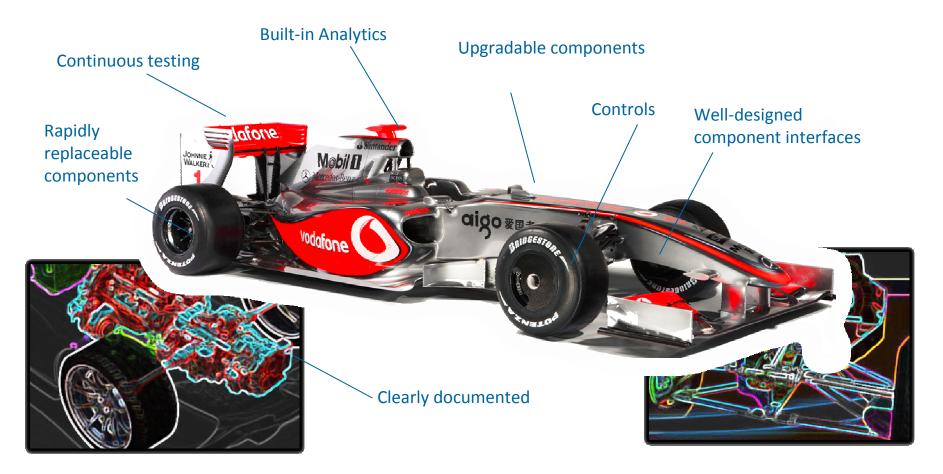


- Outpace existing and emerging competitors
- Deliver ever more engaging customer experience
- Continuously learn how to improve and anticipate shifts
- Re-invent and enhance experience



Rapid innovation is enabled by "good design"

- Each F1 car is considered a prototype is never finished
- Design objective is to enable rapid and continuous evolution





Staying competitive requires restless re-invention

But - Not everything makes the cut!















The Goal: Becoming a Composable Business

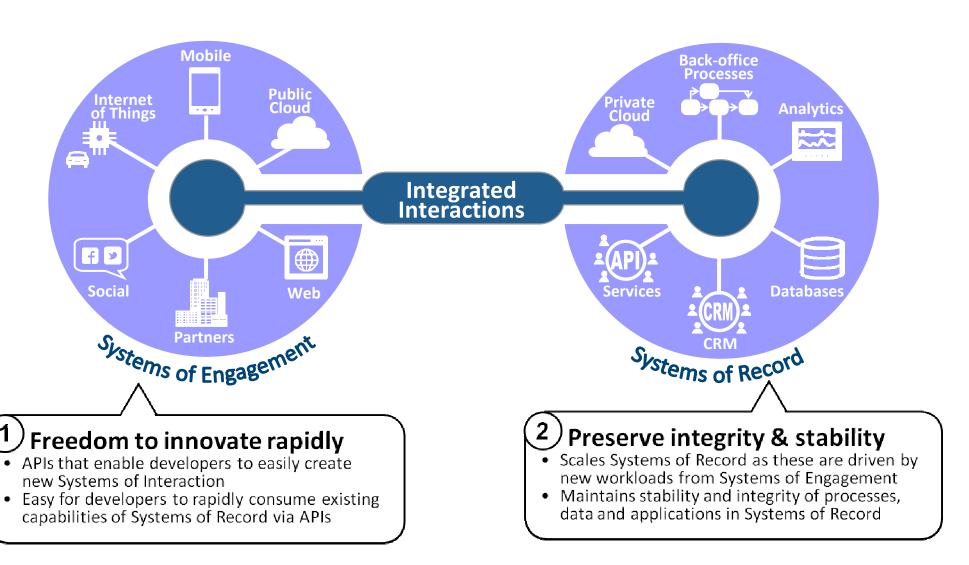
- Dynamic, flexible, responsive, agile
- Built on blocks of capability that can be rapidly changed
- Driven by analytics of real-time data



Internet of Things



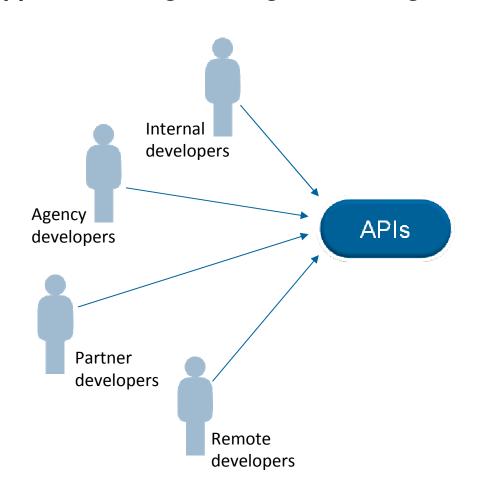
Integrating Systems of Engagement & Record





What are APIs?

Application Programming Interfaces give developers easy access to services



Well designed APIs

- Do something useful
- Hide the complexity
- •Have a simple interface
- Are easy to share and reuse
- Are well documented
- •Can be used both inside and outside the company
- •Can be combined with other APIs



APIs

Primary ways Clients are benefiting from APIs today

Initiative		Driver	Focus	Role of APIs	Example
1	Driving channel through partners and customers	Business wants to pivot its role in value chain –so-called "API economy"	External	Exposing, managing and monetizing services	Expedia does more business through its APIs than its Web site
2	Improving collaboration with external Mobile dev teams	to give access to core services to external agency	External	Sharing backend services in a controlled way without exposing complexity	Many companies use external agencies to develop their Mobile apps
3	Accelerating pace of delivering new services	Business pressure on IT to respond faster to demands	Internal + External	Enabling IT to focus on delivering applications rather than writing code	Many SOA pioneers are extending their solution with APIs



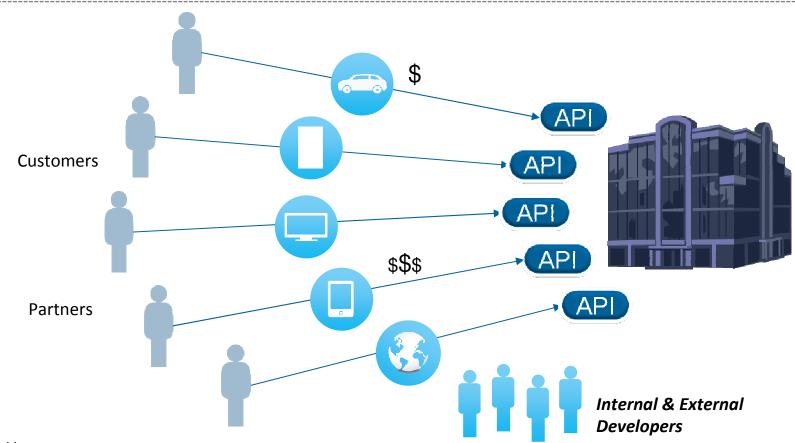


Using APIs to drive channel through partners and customers

Business models are evolving



APIs represent a new, fast-growing channel opportunity

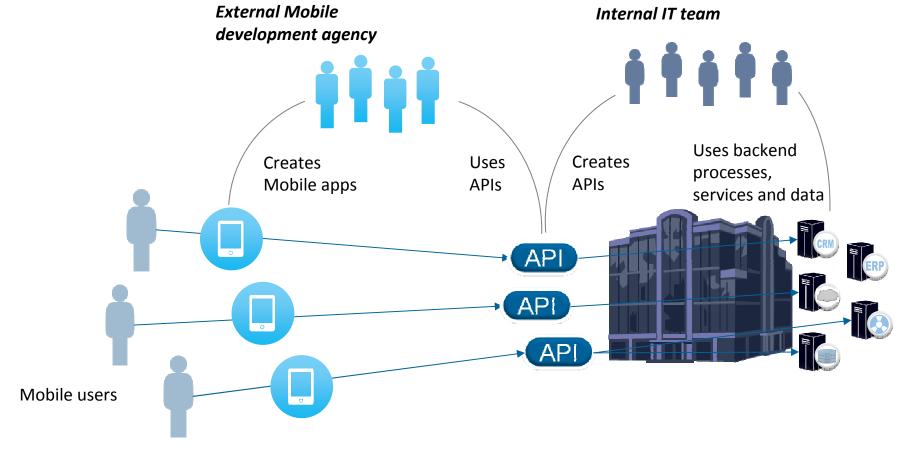






Using APIs to ease collaboration with external Mobile dev teams

External teams can build engaging and integrated Mobile apps faster **Internal teams** retain control and expose only what is required

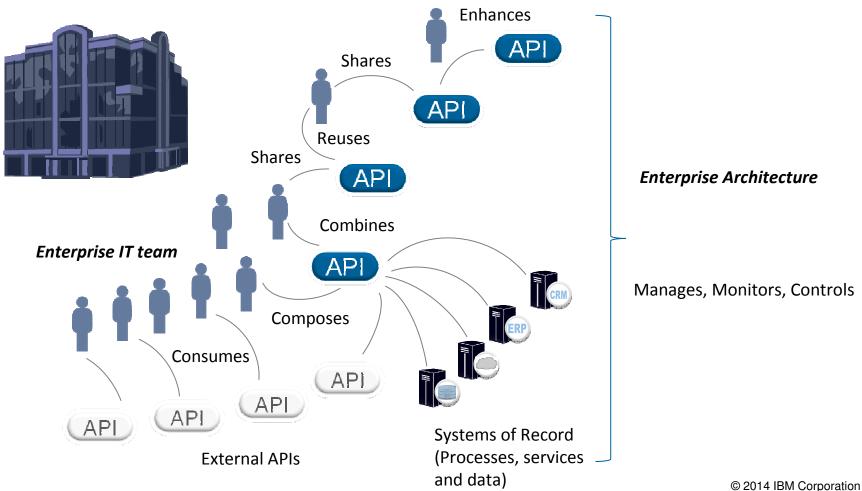






Using APIs to accelerate pace of delivering new services

IT team can share, re-use, (re)combine and deliver new capabilities quicker Composing new capabilities using internally shared APIs and external APIs



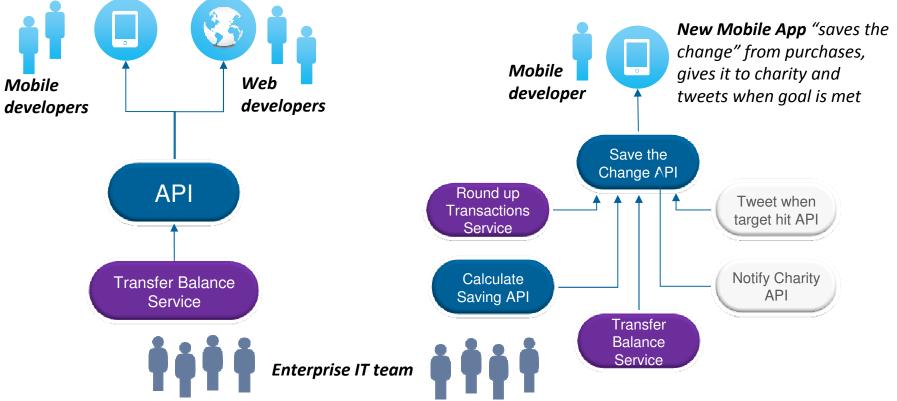


SOA can help you get a head start in delivering valuable APIs

Your existing catalog of SOA services can speed the time to deliver

Existing SOA services can be exposed via APIs to reach more developers

Combining existing services – together with internal and 3rd party APIs – can deliver new or enhanced capabilities





How can APIs accomplish all this?



APIs help developers consume existing services

- •Build upon services others have already created
- Hide the complexity behind the service so I can focus on my value-add
- •Recombine existing capabilities in new ways

APIs make it easier for developers to share services

- •Easier to enable my code to be re-used by others
- Easier to define the interface
- Easier to let others extend and adapt my code, then re-share



Does this sound familiar?

A Service

A repeatable business task – e.g., check customer credit; open new account



Service Orientation

A way of thinking about your **business through linked services** and the outcomes that they bring

Service Oriented Architecture (SOA)

An business-centric **architectural approach** based on service oriented principles



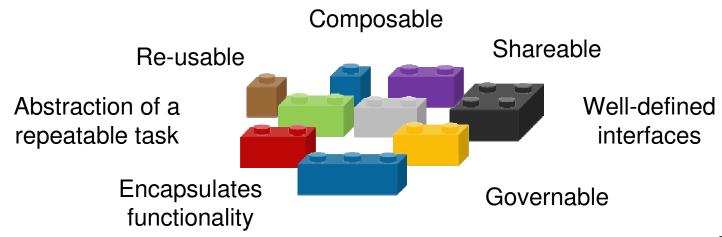
Some superficial differences...





Terminology	APIs	Services	
Associated Technologies	JSON, REST, HTTP	Web services, SOAP, XML	
Applications	Mobile apps	Web, Enterprise apps	

...yet many similar characteristics





...So are APIs are sort of SOA 2.0?

No. Not really. We don't really go in for 2.0ing things anymore...

We prefer to think of it as a SOA renaissance – that the discipline of "good design" has advanced and spread its influence even further

Here are some keys ways "good design" has advanced since the emergence of SOA



- Increased focus on the consumer of the service
 - Thinking of an API as a "product" that should be crafted and designed with them foremost in mind
 - Recognising that great services must offer consumers great service
 - Focus on expediency less to read, learn, set-up
- Simplifying access to the services
 - Enabling Self-service within and outside the organization
 - Making it easier to combine 3rd party services with in-house ones
- Emergence of easier, lightweight technology
 - JSON, OAuth



In that case, are APIs just a new name for SOA?

There are many similarities – but one very important difference:

The objective most have been focusing on achieving with them

"How can I increase the pace of innovation?"

"How can I increase the efficiency of IT team?"

SOA



Reuse → Speed to deliver Sharing → Expediency Encapsulate → Less to learn



Reuse → Effort to deliver Sharing → Efficiency Encapsulate → Less to change



APIs and SOA are best together

Most successful companies are combining their API and SOA initiatives

Analysts expect a confluence of API and SOA and view as one single market

"How can I increase the **pace of innovation** – including using services we already have?"



Reuse → Speed to deliver with reduced effort Sharing → Expediency with efficiency Encapsulate → Less to learn and less to change as it grows



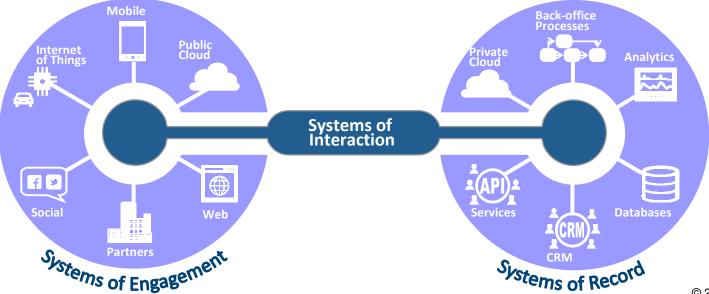
This is because each style of "good design" sprung from the major pressures of the systems they were most focused on...

APIs

- Deliver new apps faster increase pace
- Increase rate of change
- Open up access more to drive innovation
- Keep re-inventing the experience
- Improve user experience
- Shorten application births



- Do more with less increase efficiency
- Reduce need for change
- Increase control governance
- Stop re-inventing the wheel
- Improve quality and stability
- Lengthen application lifecycles





Capabilities required to innovate rapidly











Creating great APIs

Composing rich APIs

Protecting Access

Managing APIs

Using SOA services

How to attract developers with easy to find and use APIs?

How to combine APIs and services to deliver compelling value?

Internet of Things
Of Things
Social

Mobile
Public Cloud
Web

Systems of Engagement

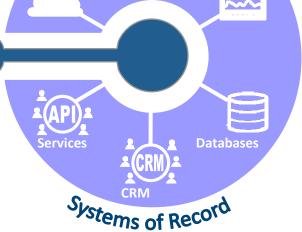
How to secure access to APIs without disrupting the developer experience?

Systems of Interaction

How to manage all aspects of how APIs are used, delivered and enhanced?

How to accelerate delivery of new services by extending existing ones?

Analytics

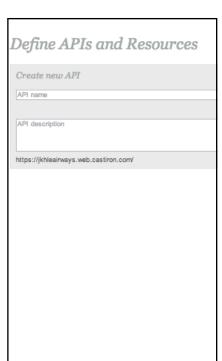


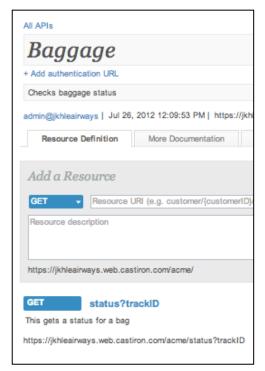
Back-office Processes

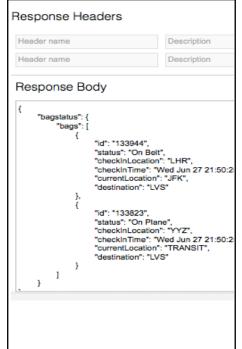




Creating great APIs that attract developers









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Composing Rich APIs

Creating great APIs

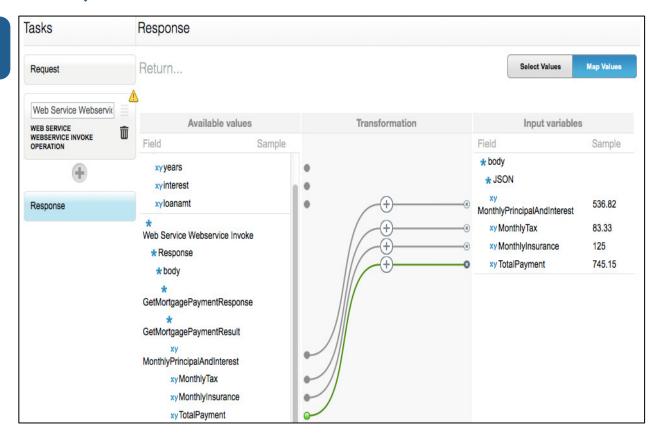
Composing rich APIs

Protecting Access

Managing APIs

Using SOA services

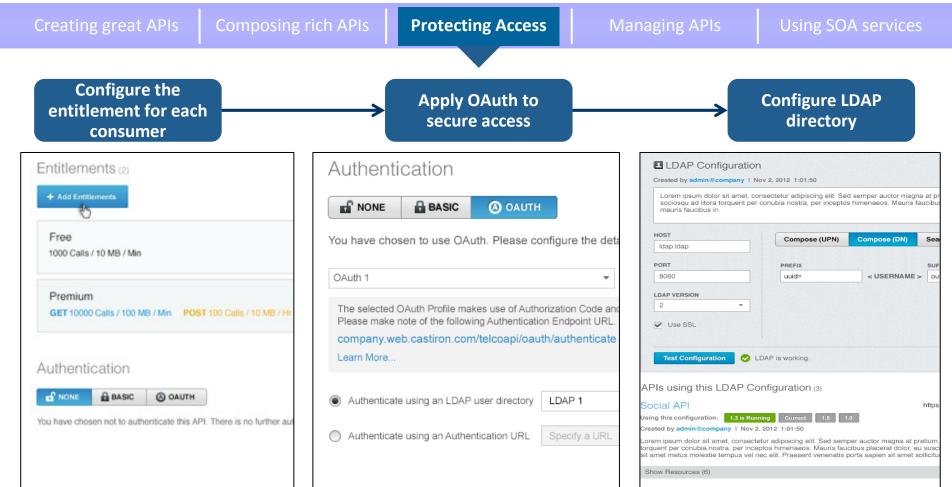
Assemble an API by combining existing services







Securing Access to APIs







Creating great APIs

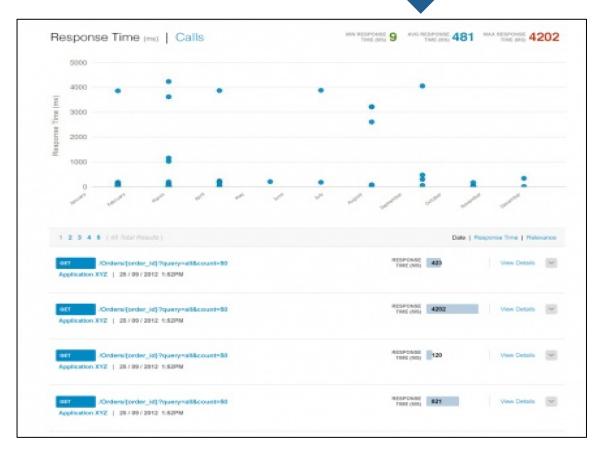
Composing rich APIs

Protecting Access

Managing APIs

Using SOA services







Why IBM for APIs and SOA?

Leader in SOA focused on helping extend your investments to APIs

Ability to create and deploy new APIs in minutes

Ability to compose rich APIs by re-using and extending SOA services

Experience with 1,000s of SOA and API mgmt deployments

Out-of-the-box API Analytics

Global network for SOA and API experience, product support & skills

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