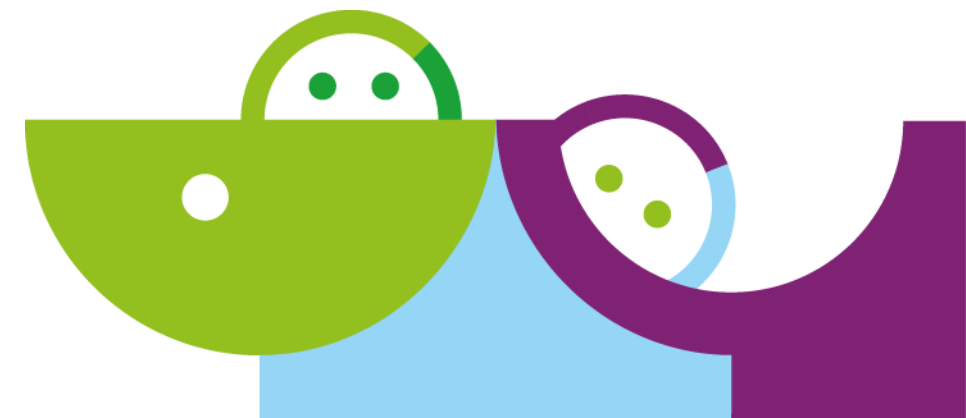


# MACM: Content aus der Cloud

Wie Business User jetzt WCM Inhalte in beliebige Anwendungen integrieren können

**Dr. Dieter Bühler**

Software Architect, IBM WebSphere Portal & WCM

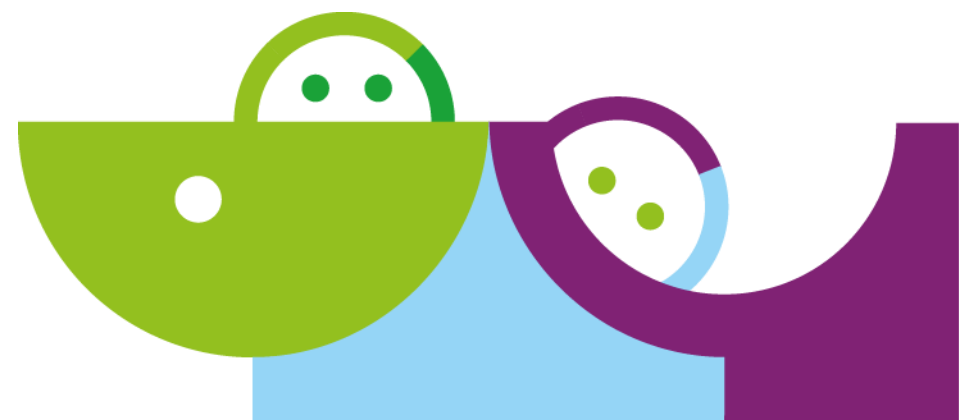


## Please Note

IBM's statements regarding its plans, directions, and intent are subject to change or withdrawal without notice at IBM's sole discretion. Information regarding potential future products is intended to outline our general product direction and it should not be relied on in making a purchasing decision.

The information mentioned regarding potential future products is not a commitment, promise, or legal obligation to deliver any material, code or functionality. Information about potential future products may not be incorporated into any contract. The development, release, and timing of any future features or functionality described for our products remains at our sole discretion

Performance is based on measurements and projections using standard IBM benchmarks in a controlled environment. The actual throughput or performance that any user will experience will vary depending upon many factors, including considerations such as the amount of multiprogramming in the user's job stream, the I/O configuration, the storage configuration, and the workload processed. Therefore, no assurance can be given that an individual user will achieve results similar to those stated here.



# Agenda



Mobile - Before and After



Your Apps – Personal. Adaptive. Relevant.



Mobile Application Content Manager - MACM



Demo

# Events



Before



After



# Navigation



Before



After



# Financial Transactions



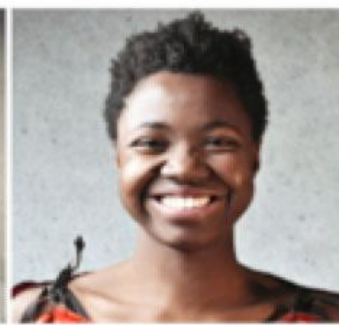
Before



After



People check their phones on average **150** times a day



Mobile internet usage soars by **67%!**



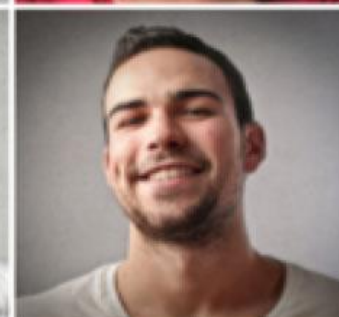
102 + Billion expected mobile app downloads



Worldwide smartphones will grow from 71% of the mobile phone market in 2014 to 91% of the market by 2018



Households in North America own three or more mobile devices





Enterprise mobility is slowed by the lack of qualified mobile developers and the time required to deliver mobile apps using conventional tools.



A new breed of tools for mobile apps that enable enterprise business analysts to address urgent digital business opportunities







**PERSONAL. ADAPTIVE. RELEVANT.**

Apps  
Integration  
Device data  
Security  
Device services  
(off-line, location)  
Device management  
Operational analytics  
Testing



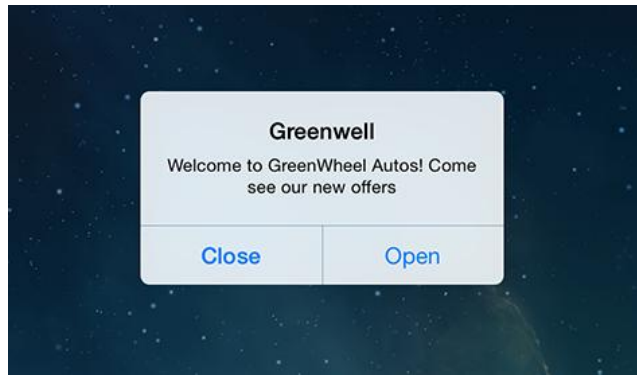
Content management  
Content authoring  
Personalization  
Segmentation  
Workflow  
(projects, versioning,  
approvals, syndication)  
Content auditing  
Publishing APIs

Mobile notifications  
Content targeting  
A/B testing  
Historical interactions

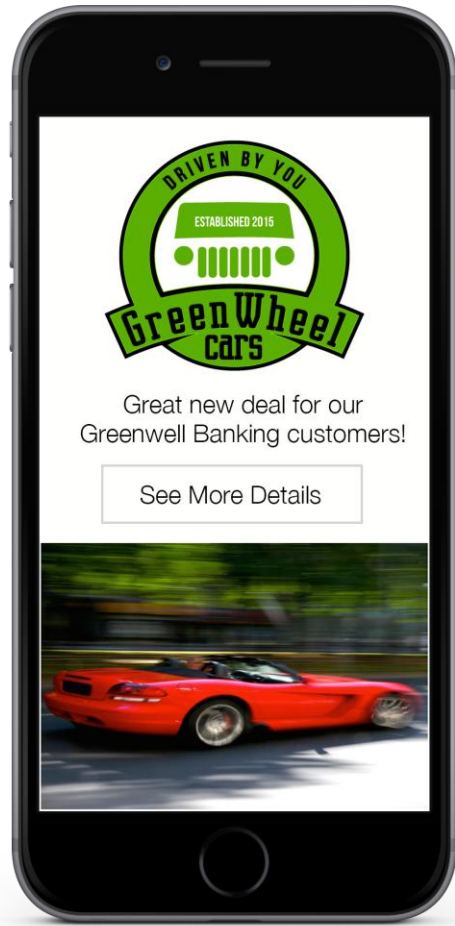
Behavioral insight  
Predictive intelligence  
Dashboards

Mobile App

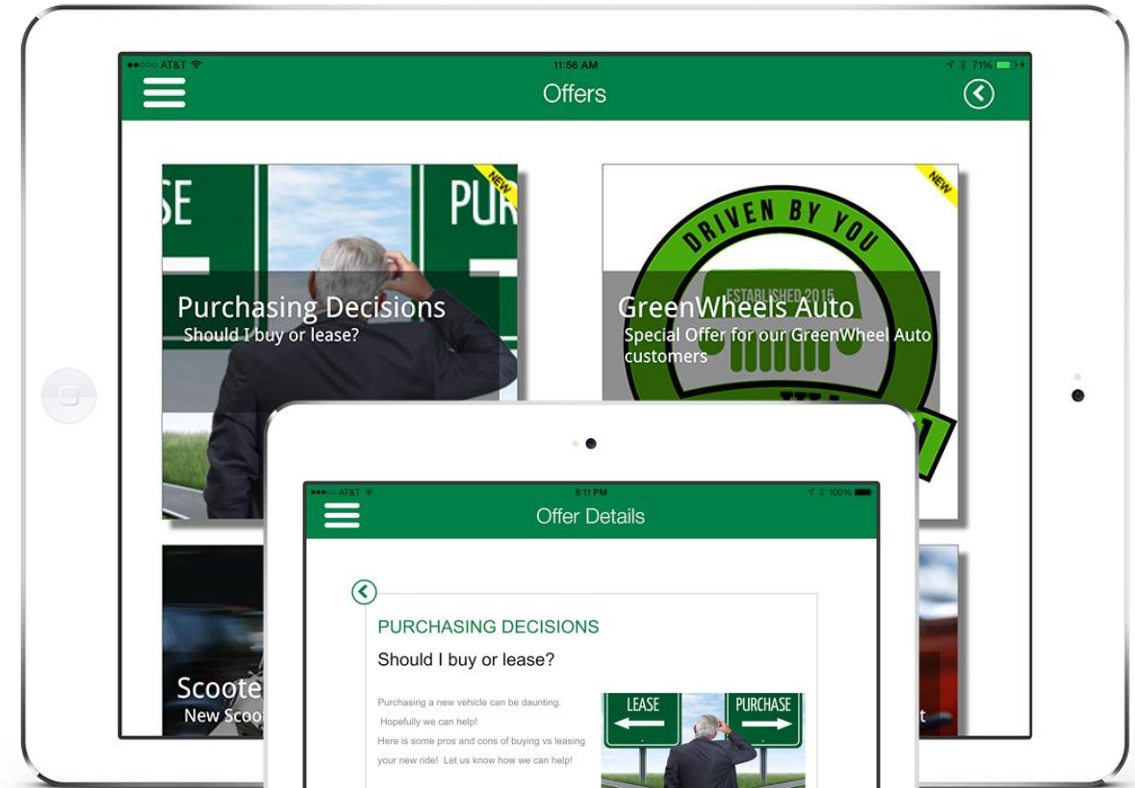
# Mobile App Engagement Persuasive Content – Trusted Advisor



Mobile Push Notifications



Rich Push Notifications



Persuasive Content

**PURCHASING DECISIONS**  
Should I buy or lease?

Purchasing a new vehicle can be daunting. Hopefully we can help! Here is some pros and cons of buying vs leasing your new ride! Let us know how we can help!

	Buying	Leasing
<b>Ownership</b>	You own the vehicle and get to keep it as long as you want it.	You don't own the vehicle. You get to use it but must return it at the end of the lease unless you decide to buy it.
<b>Up-front costs</b>	They include the cash price or a down payment, taxes, registration and other fees.	They typically include the first month's payment, a refundable security deposit, a down payment, taxes, registration and other fees.
<b>Monthly payments</b>	Loan payments are usually higher than lease payments because you're paying off the entire purchase price of the vehicle, plus interest and other finance charges, taxes, and fees.	Lease payments are almost always lower than loan payments because you're paying only for the vehicle's depreciation during the lease term, plus interest charges (called rent charges), taxes, and fees.
<b>Early termination</b>	You can sell or trade in your vehicle at any time. If necessary, money from the sale can be used to pay off any loan balance.	If you end the lease early, early-termination charges can be almost as costly as sticking with the contract.
<b>Vehicle return</b>	You'll have to deal with selling or trading in your car when you decide you want a different one.	You can return the vehicle at lease-end, pay any end-of-lease costs, and walk away.
<b>Future value</b>	The vehicle will depreciate but its cash value is yours to use as you like.	On the plus side, its future value doesn't affect you financially. On the negative side, you don't have any equity in the vehicle.
<b>Mileage</b>	You're free to drive as many miles as you want. (But higher mileage lowers the vehicle's trade-in or resale value.)	Most leases limit the number of miles you may drive, often 12,000 to 15,000 per year. (You can negotiate a higher mileage limit.) You'll have to pay charges for exceeding your limits.

You don't have to worry about... Most leases hold you responsible. You'll

Transactional

Infinity #1234567890123456	\$4,835.00
Value Plus #1234567890123456	(\$2,640.00)
Everyday Savings #1234567890123456	\$9,790.00
First Class Travel #1234567890123456	(\$6,570.00)
Line of Credit #1234567890123456	(\$800.00)
<b>Comcast</b>	
#1234567890123456	
<b>AT&amp;T</b>	
#1234567890123456	
<b>OpenInsurance</b>	
#1234567890123456	
Amount	<b>PAY BILL</b>

Offers

**COIN**

Enter short description

**INVESTMENT**

Get a cash bonus in your investment account when you enroll and make a qualifying deposit!

**RETIREMENT**

Navigate your path to retirement, schedule a free planning consult.

**STUDENT LOANS**

Apply for a student loan today and be entered to win a scholarship.

**AUTO LOAN**

Auto loans starting at only 1.9% for 60 months and no money down.

**INSURANCE**

Protect your family's protected, get a free life insurance quote today!

Investment

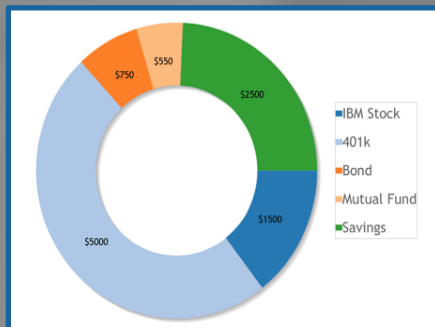
Try Greenwell Coin beta now.

Watch your money grow.

SIGN UP TODAY
WATCH THE VIDEO

Personal money management made easy.

Market Info



# Greenwell Banking Mobile App

Personal. Adaptive. Relevant.

First point of interaction with customers

- Mobile application

Key banking capabilities

- Transfers, bill pay, account balance, deposits...

Communication channel

- Drive new services and products by providing personalized content
- Persuasive content
- Trusted advisor strategy
- Drive customer loyalty

Transactional

Infinity #1234567890123456	\$4,835.00
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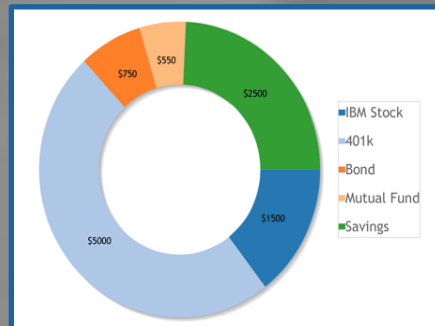
Investment

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Market Info



# Greenwell Banking Web Site

Personal. Adaptive. Relevant.

Omni-channel presence

Key banking capabilities

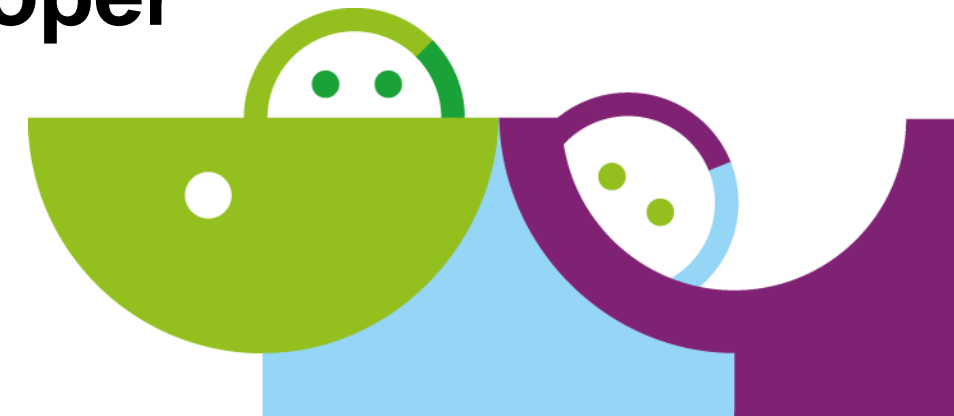
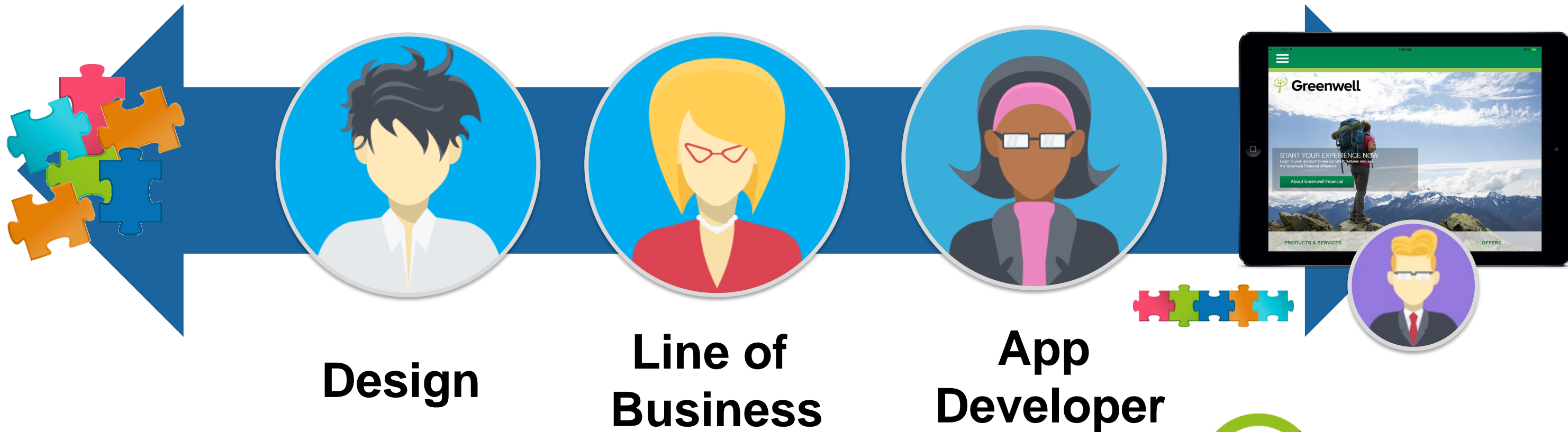
- Transfers, bill pay, account balance, deposits...

Communication channel

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- Trusted advisor strategy
- Drive customer loyalty



# The Key to Successful Mobile App Experience Starts With Design, LOB and App Developer Working Side By Side

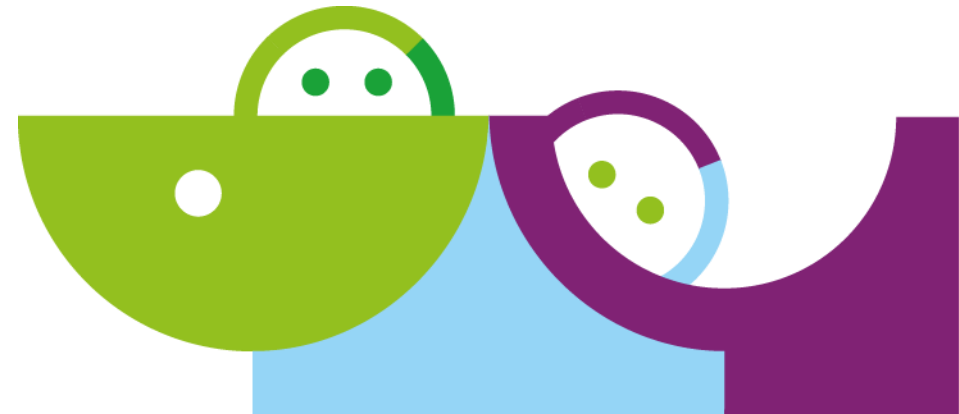


# Mobile App Adaptive Content Options

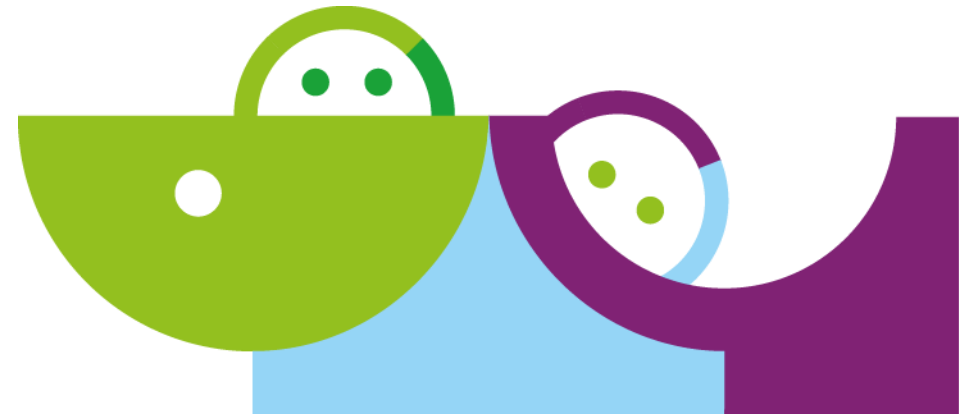
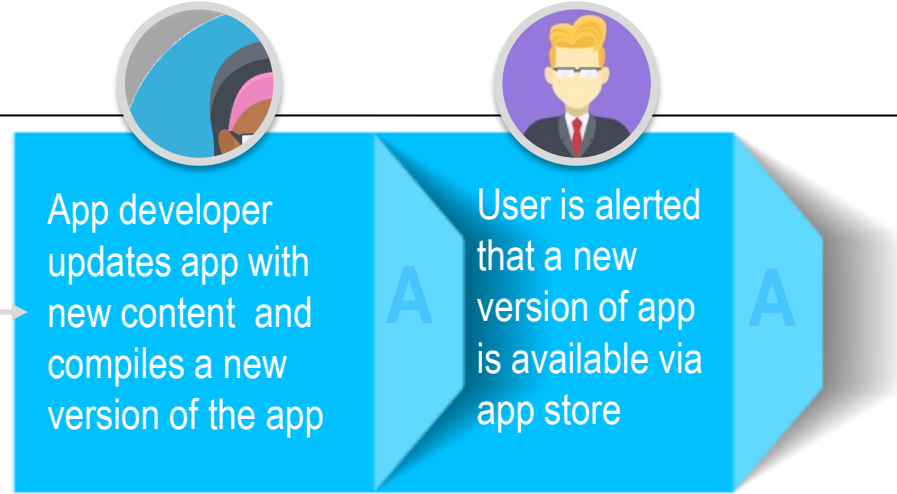
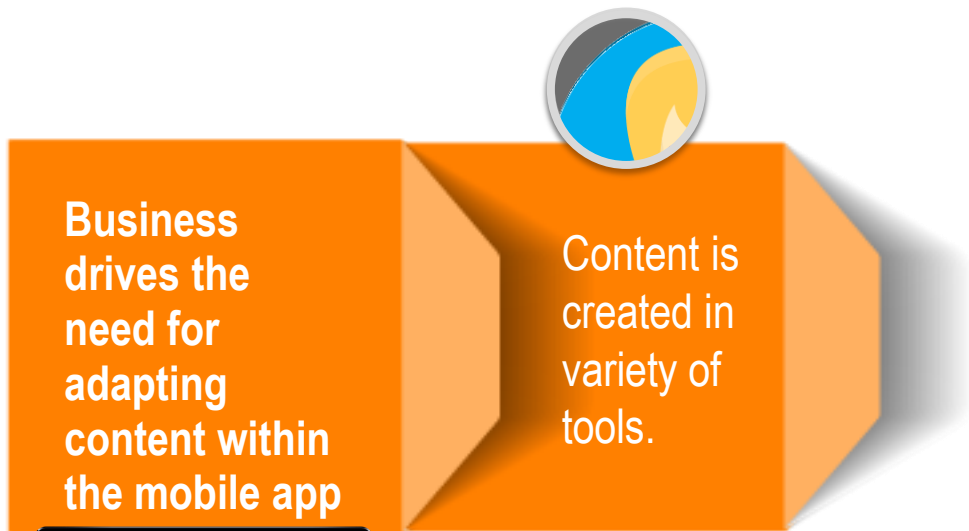


Business drives the need for adapting content within the mobile app

Content is created in variety of tools.

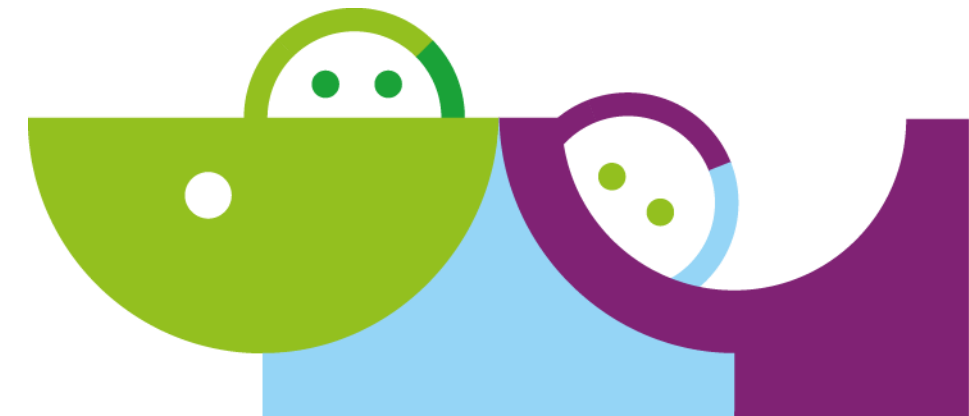
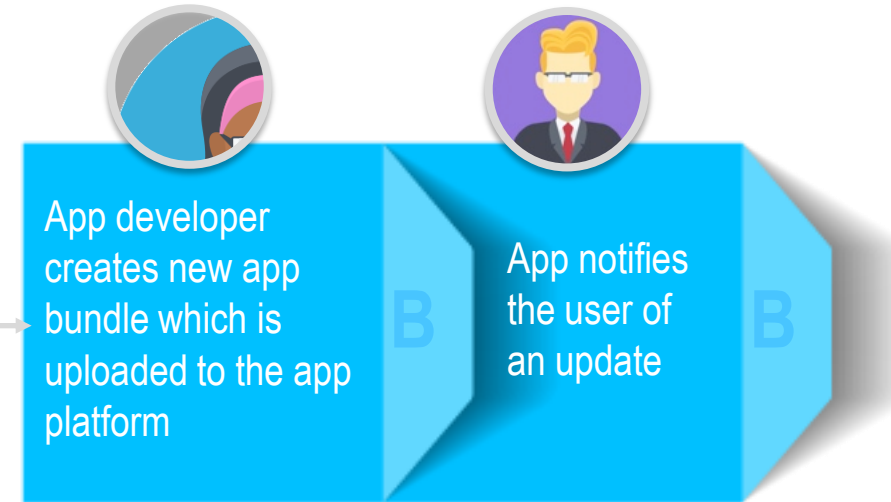
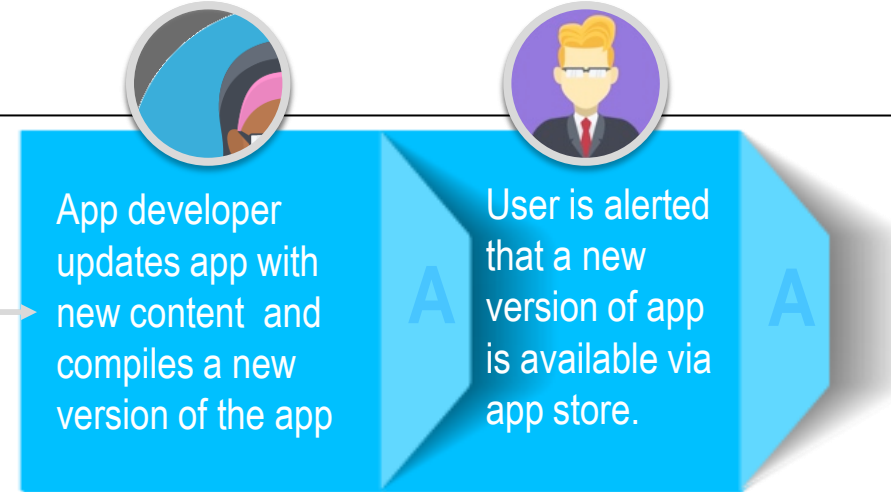
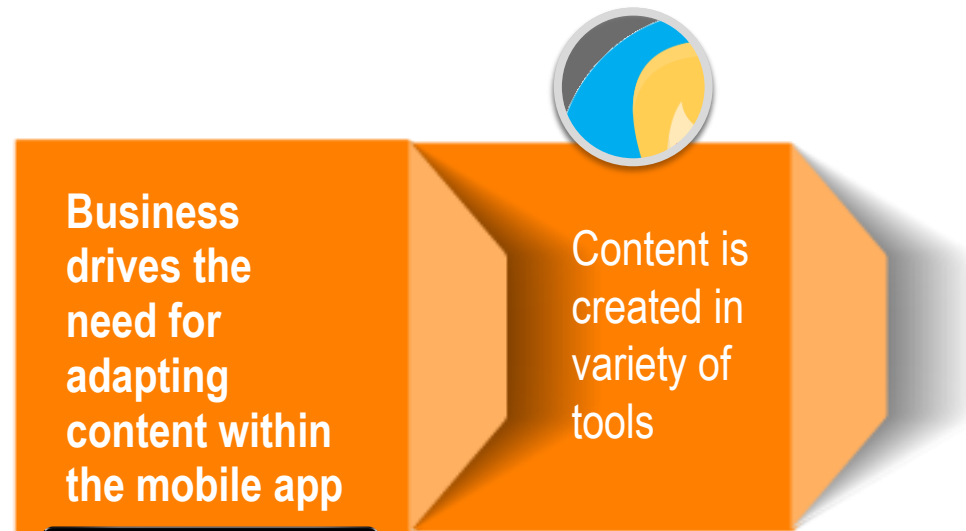


# Mobile App Adaptive Content Options

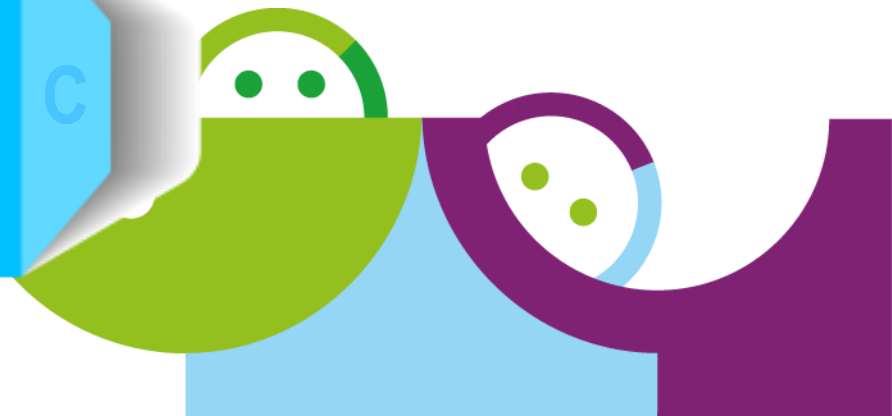
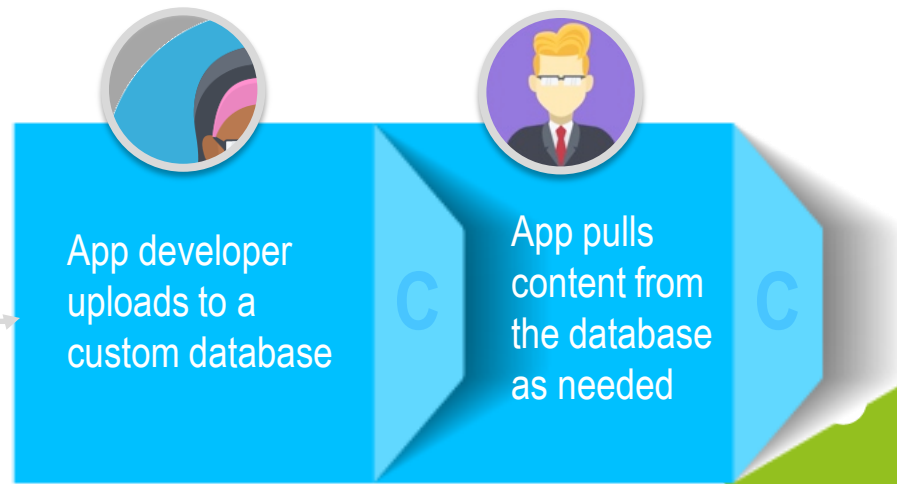
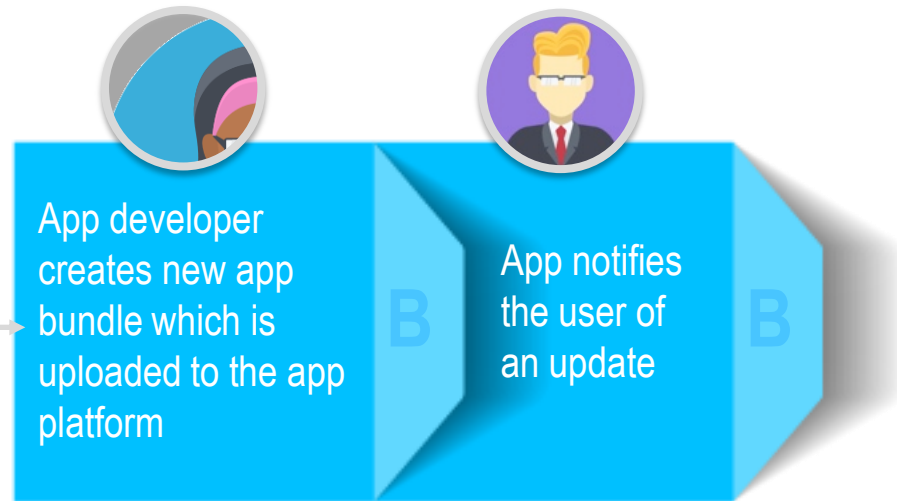
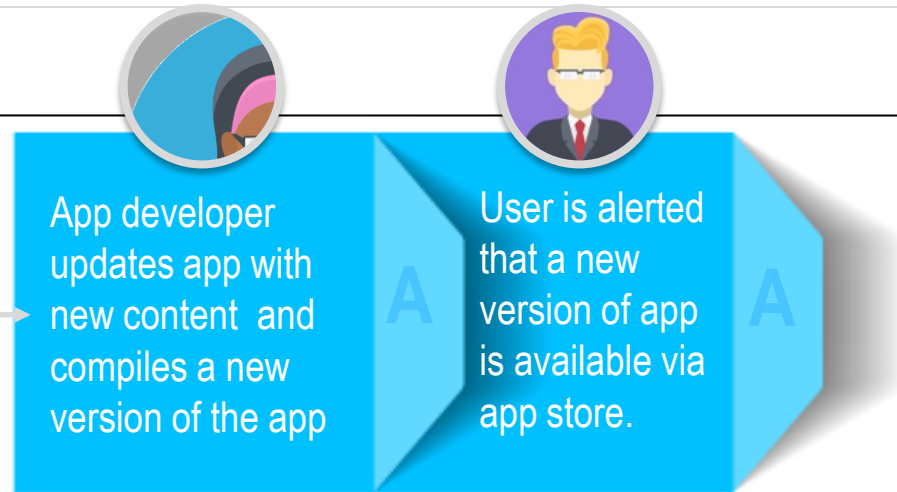
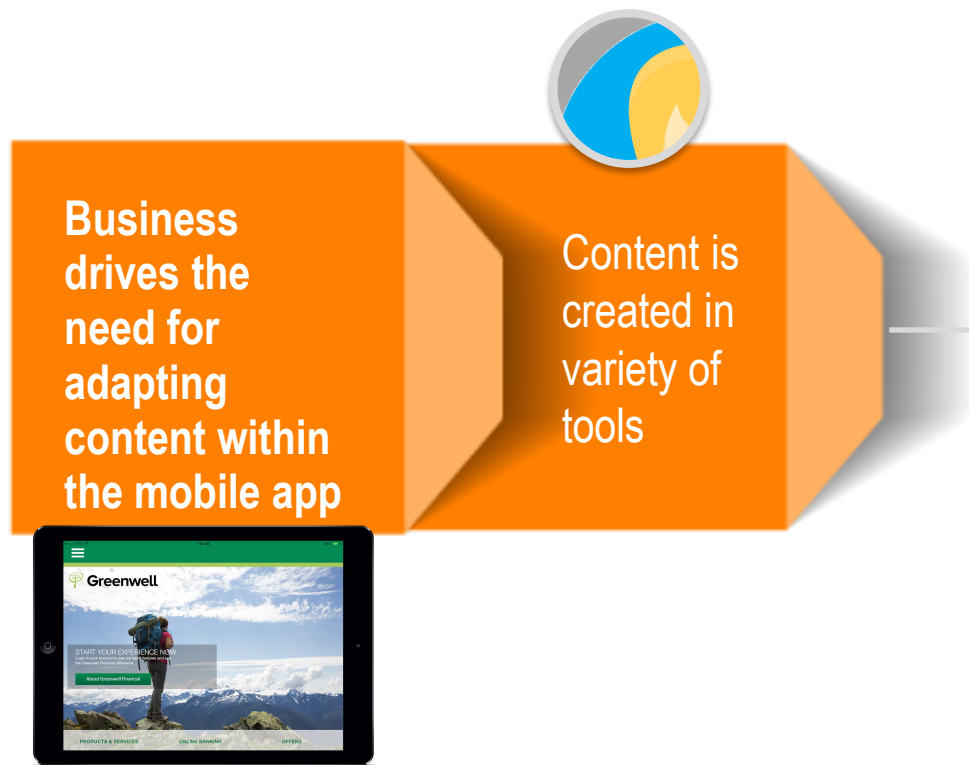




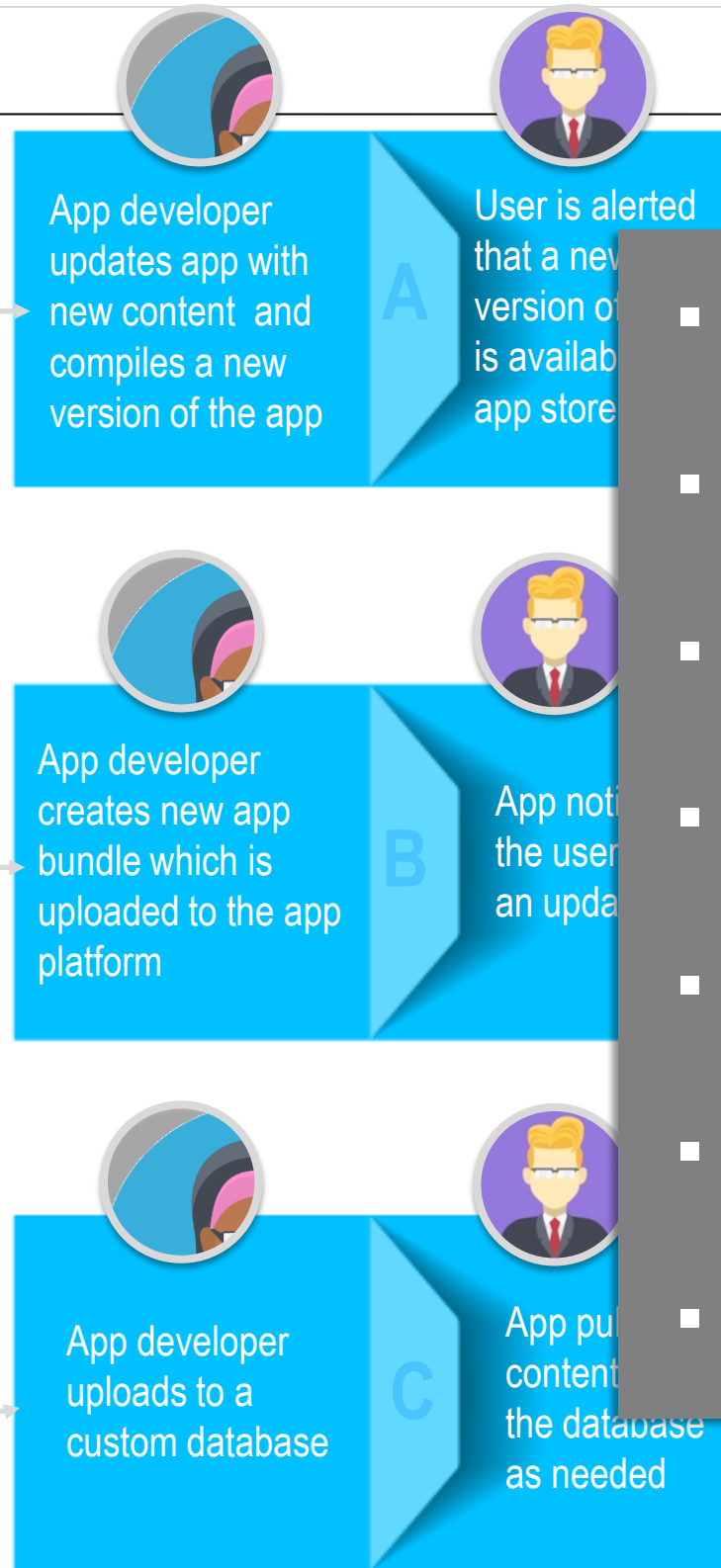
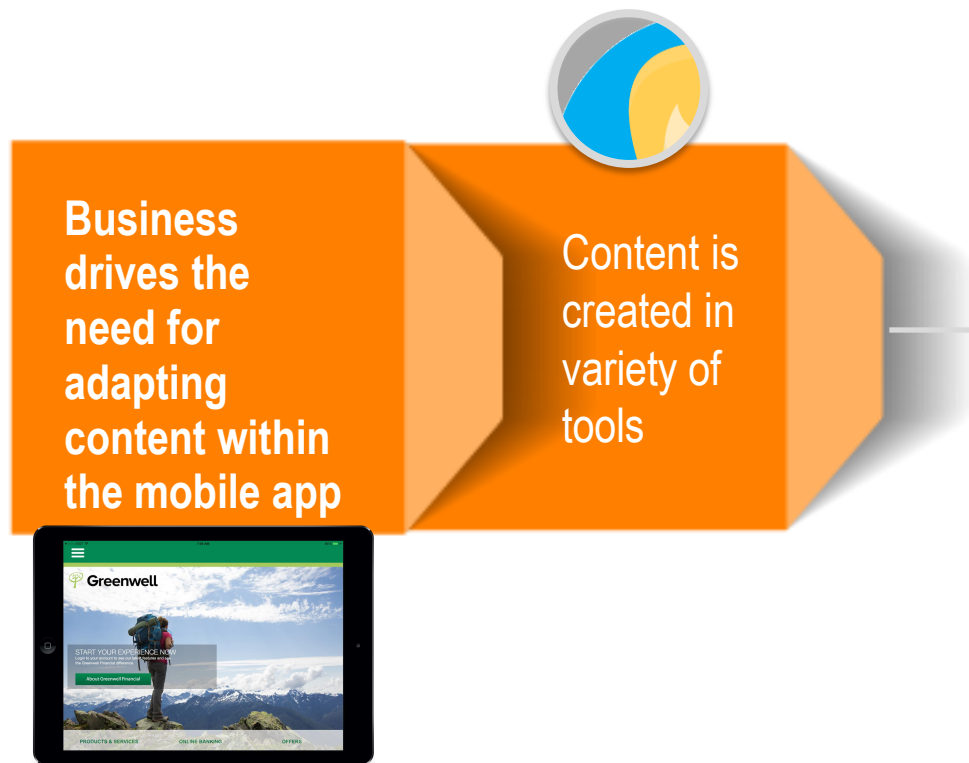
# Mobile App Adaptive Content Options



# Mobile App Adaptive Content Options



# Mobile App Adaptive Content Options



- **All** changes require IT involvement
- Update cycle can be long, missing market opportunity
- No consistent easy content authoring experience for LOB
- No easy way to personalize adaptive content within the app
- No workflow process for content approvals
- No auditability of content changes
- Requires customer to take action



## Line of Business

“I need to get the most relevant content to my mobile app customers, **FAST!**”

“Every time I need to make a **change** to my app content I need to go through my developer, this is just not an efficient way to manage our app”

“Our strategy of maintaining our own database for content is not working. It doesn't give me the tools I need to author, **personalize** and get **approvals**”

“I need to personalize portions of our mobile app with **targeted content** to the right audience.”

“Do I have to **version** my app every time I make a content update?”

“I need to talk to my app developer to make content changes...again. I need a way to make these content changes **myself!**”



## App Developer

“I spend too much time making content changes to the app for the **LOB**”

“I want do real app development, not small content changes”

“I thought by creating our own database for content would help but I spend too much time **maintaining** that database and importing content. I am not a DBA”

“**Testing** and **versioning** all of these content changes to the app is a huge effort”

“I want to know the content I put in the app is **approved** by the business”

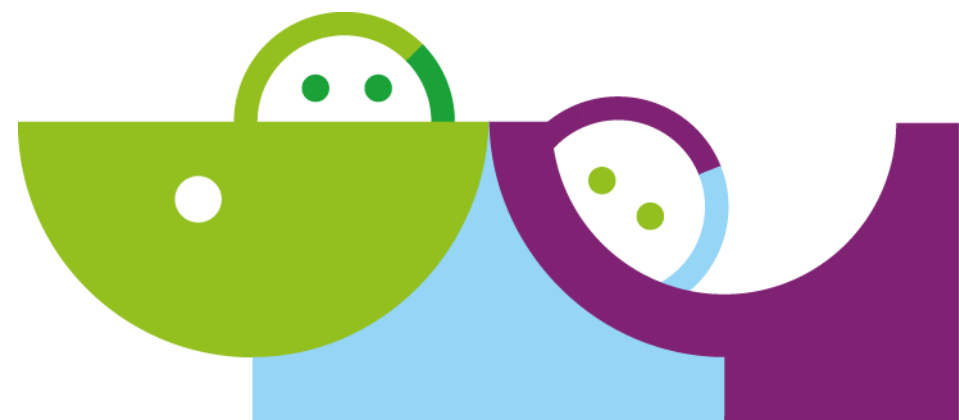
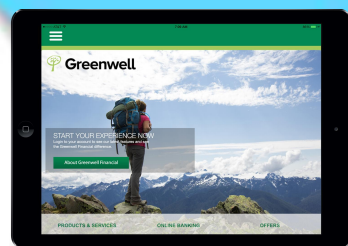
“I need a standard programmatic way to get approved content into our mobile app”

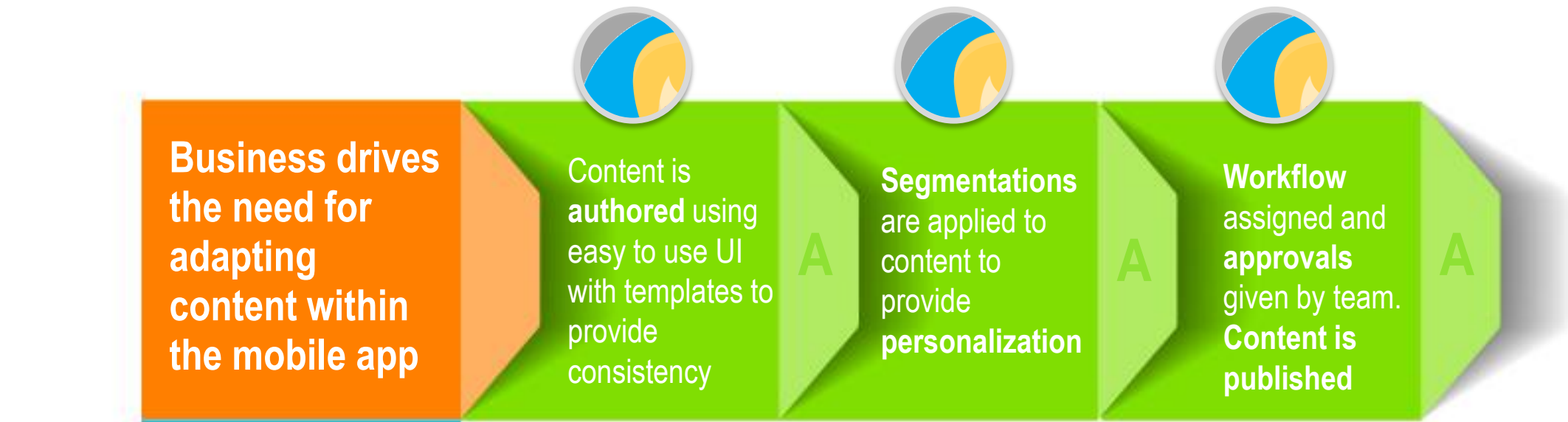


# Mobile App Adaptive Content Options

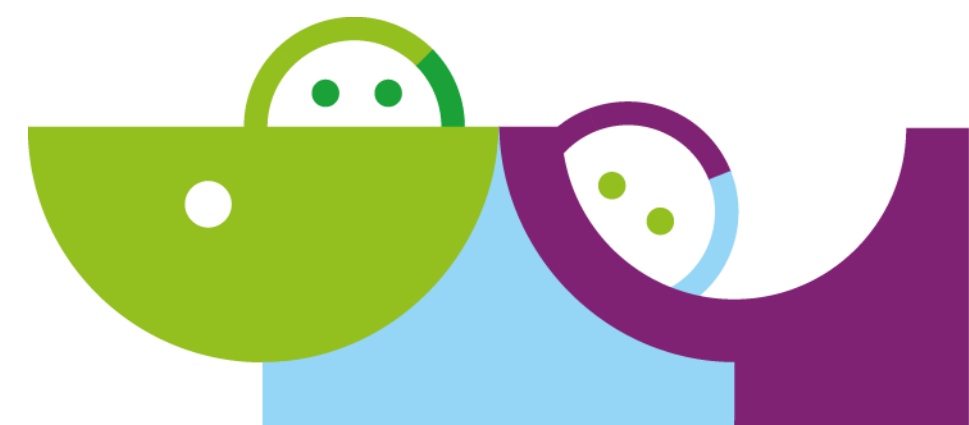
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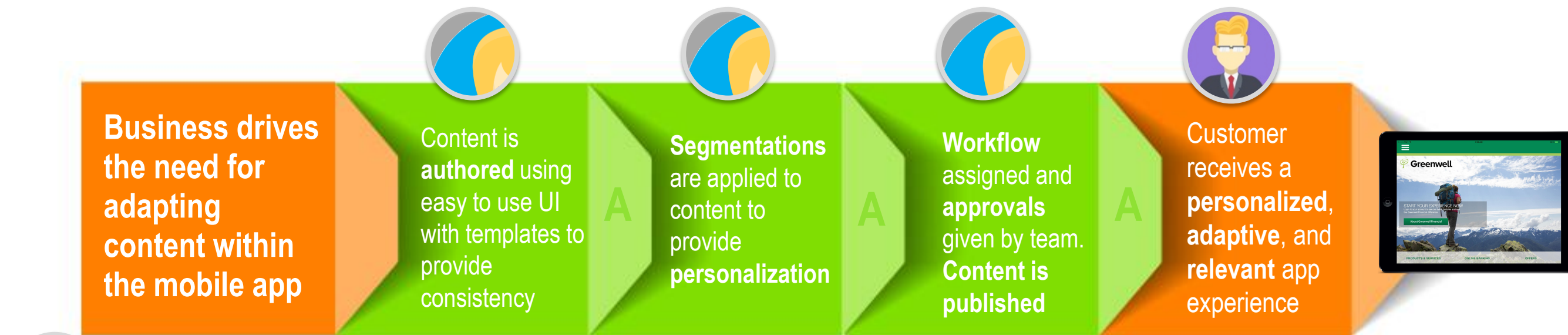
Uses content management APIs to programmatically set conditions for adaptive content within the mobile app





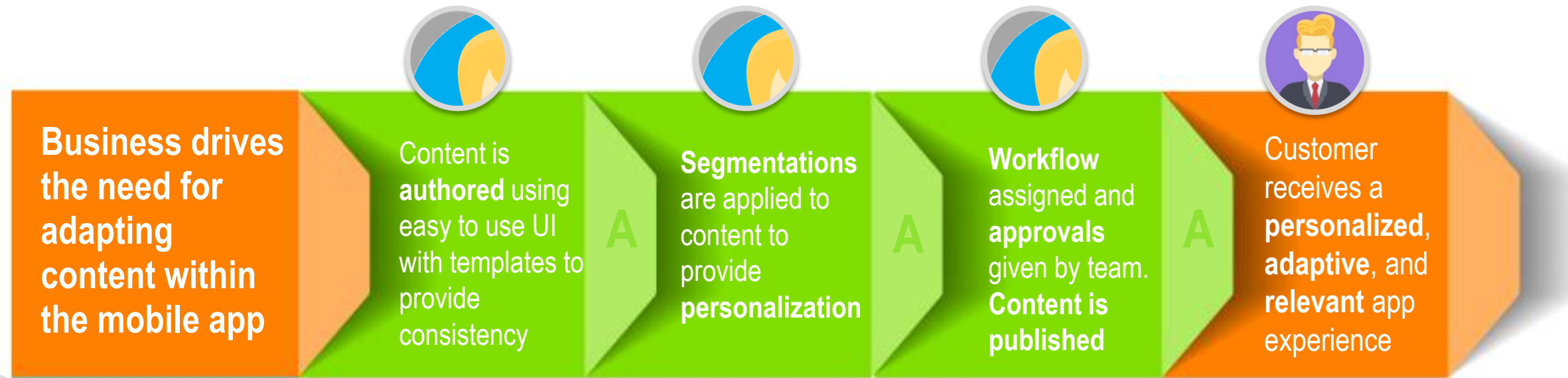
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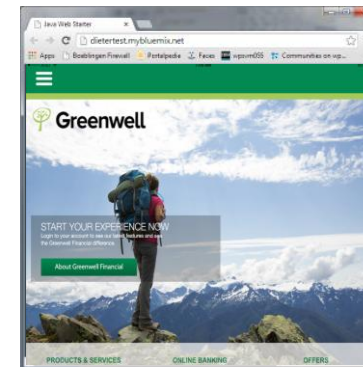
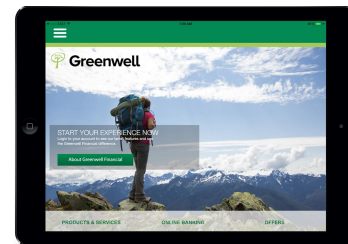
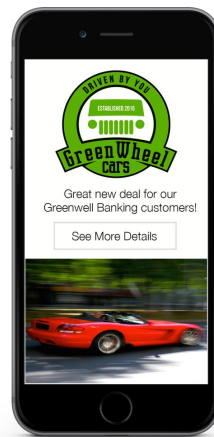


Uses content management APIs to programmatically set conditions for adaptive content within the mobile app

- Content changes do not require IT involvement
- Consistent and easy content authoring experience for LOB
- Workflow process for content approvals
- Easy way to personalize dynamic content within the app
- Auditability of content changes
- No action needed by customer



Uses content management APIs a to programmatically set conditions for adaptive content within the mobile app



## Content can be consumed by all kind of clients:

Mobile Apps, Single Page Web Apps, JS Apps (e.g. Script Portlet), Web Sites (e.g. Portlets or DDC)







## Line of Business

**“Allows my team to be flexible in responding to market and business needs without updating code”**

“I own and control app content and messaging!”

“Now we can provide a personalized mobile app experience by targeting in app content”

“The information we get from the app/device helps to provide the right content to the right users”

“Our app’s content is current and relevant thus making it more valuable to our users”



## App Developer

**“This is way more efficient! I can now code core app updates and integration (navigation, transactional, backend integration) not content updates”**

“I love the extensible set of APIs for content updates, intelligent caching of content, and pulling personalization rules”

“I get content in a consistent and standard format (JSON and/or XML) it makes it easy to program my app”

“This has minimize our code changes and app versions”

“Now we are assured that content is approved by LOB”

## Mobile Application Content Manager Capabilities

Set of capabilities providing **line of business** and **mobile app developers** web content management capabilities (*content authoring, workflow, auditability, segmentation, notifications*) and APIs needed to provide **personal, adaptive, and relevant** content within mobile applications

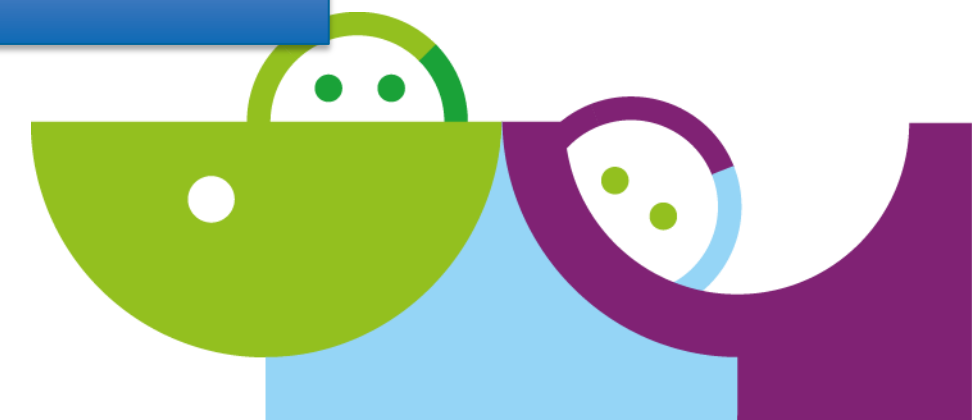
## Layered Architecture – Content as a Service API Layer

- **Public URL format to address rendered WCM content outside of portal page context**
- **Mime type specific content delivery**
  - E.g. To render content into JSON / XML
  - JSON / XML is generated by your WCM presentation templates
- **Full portlet state/context is available for rendering (e.g. to allow serving targetted content)**
- **Default CaaS Rendering page**

CaaS

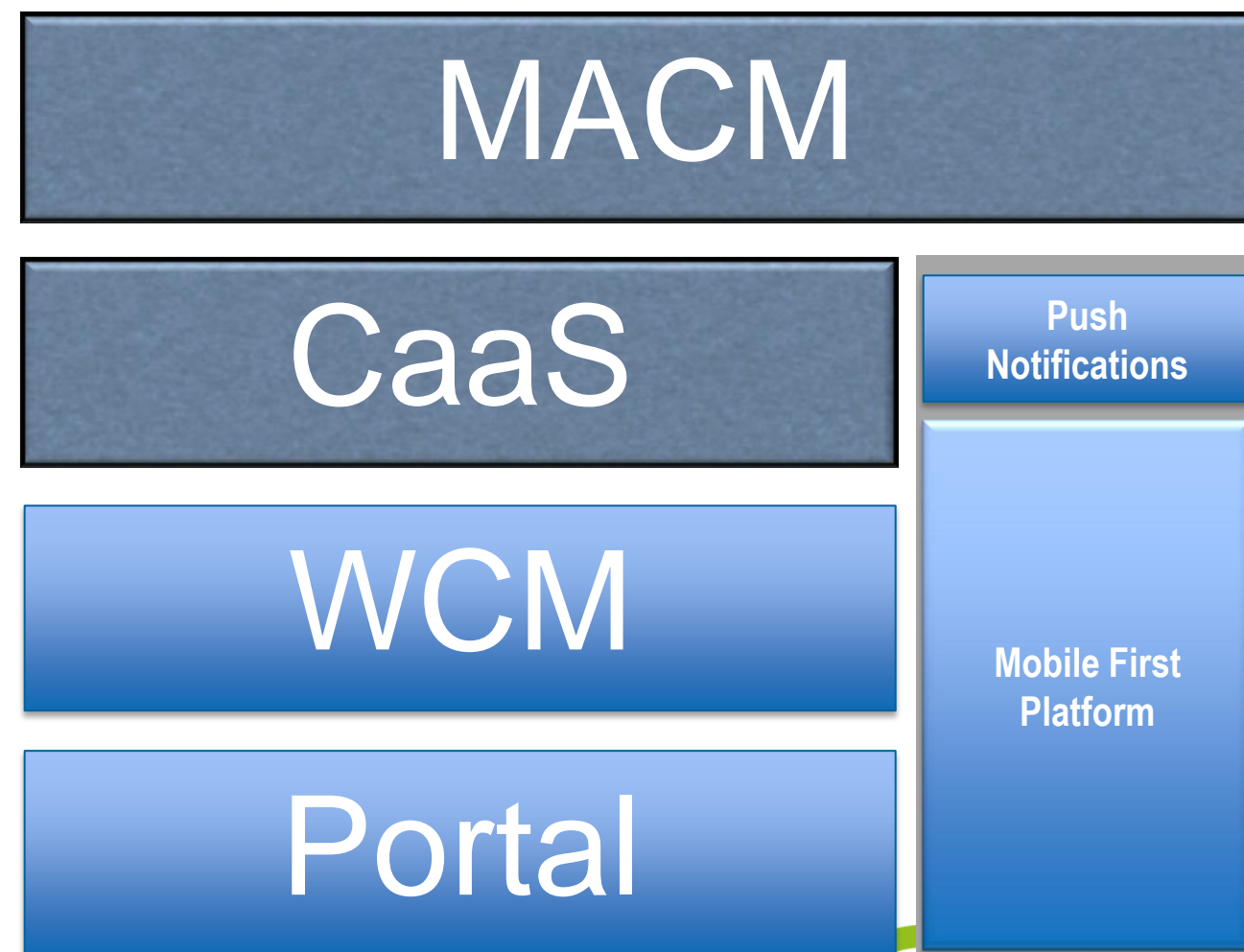
WCM

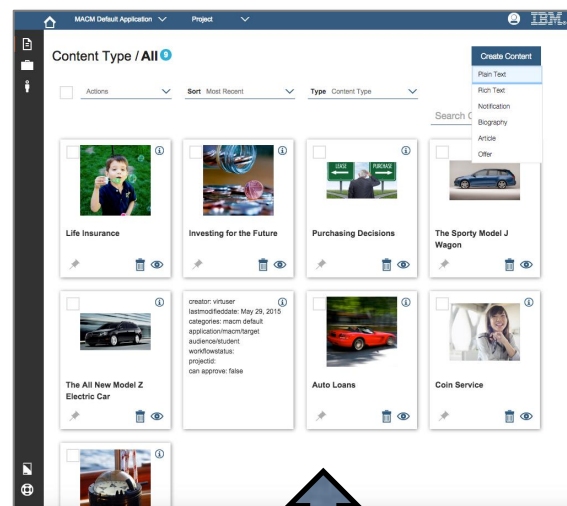
Portal



## Layered Architecture: Mobile Application Content Manager Layer

- LOB User Facing Authoring User Interface
- Remote API for convenient access to authored content in JSON format
- Mobile SDKs for easy data consumption in mobile devices
- Auto-generated JSON designs
- Support for sending Push Notifications
  - E.g. IBM Mobile Push





## Offerings: Cloud Service

Authoring / Approvals



MACM

CaaS

WCM

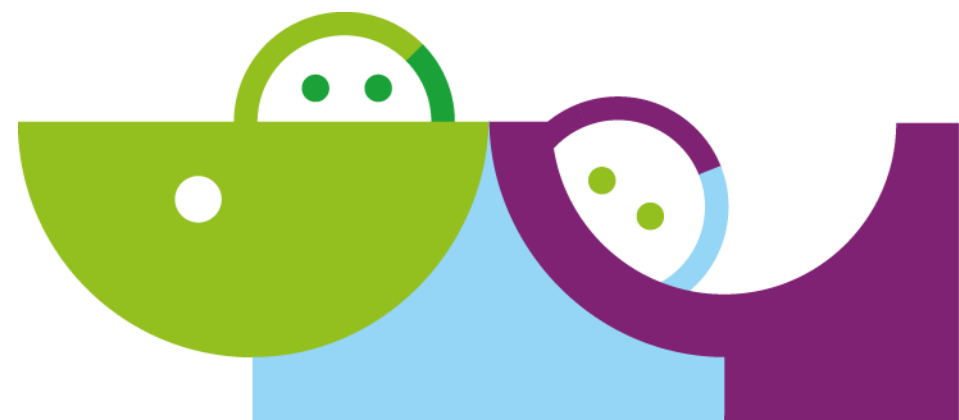
Portal

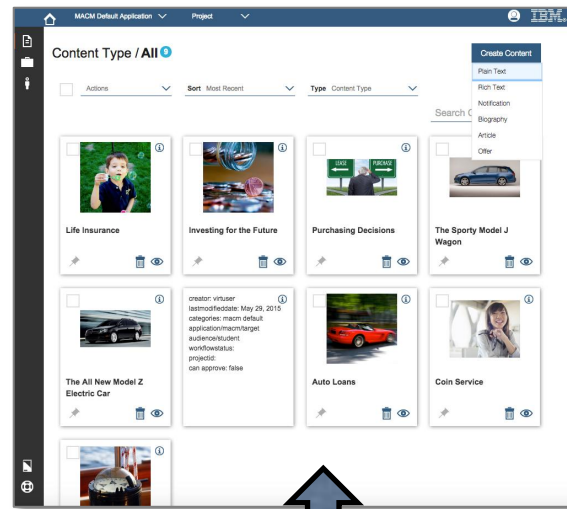
Push Notifications

Mobile First Platform

MACM API

MACM cloud service





# Offerings: On Prem

Authoring / Approvals



MACM

CaaS

WCM

Portal

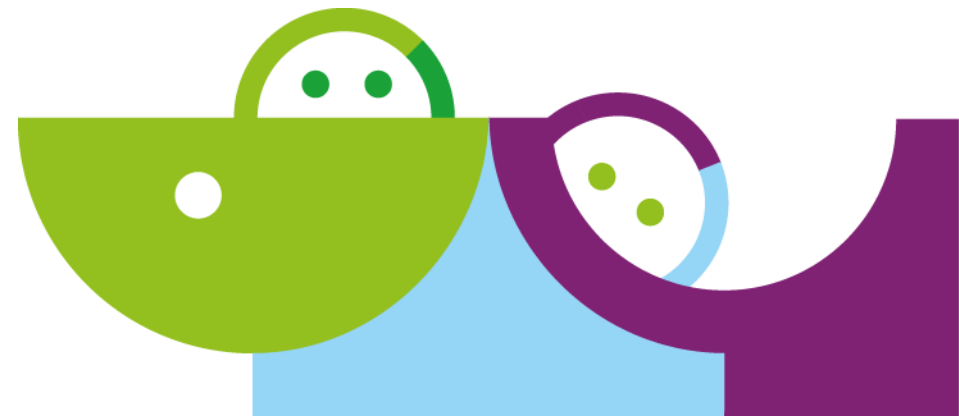
Push Notifications

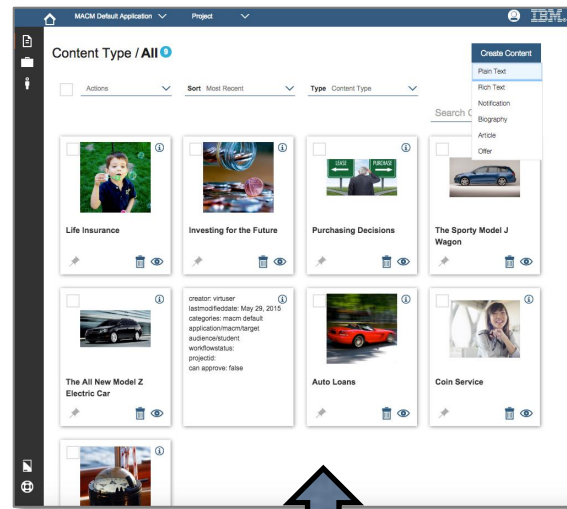
Mobile First Platform

Portal/WCM API

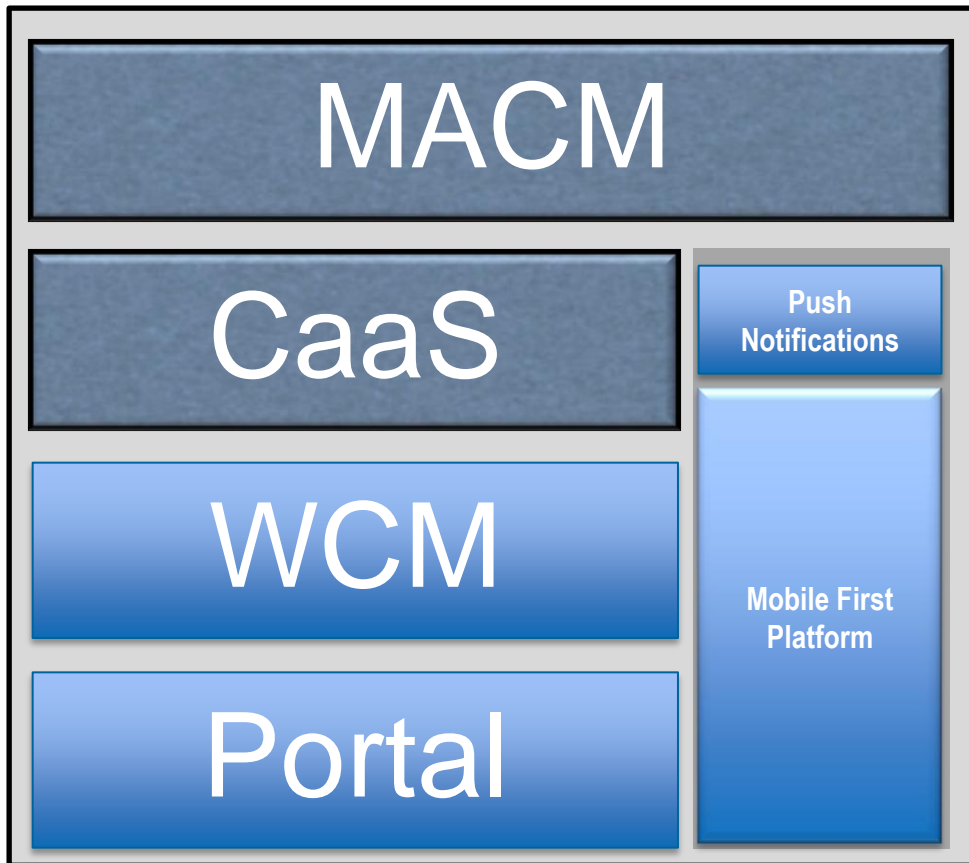
MACM API

On prem Portal containing MACM

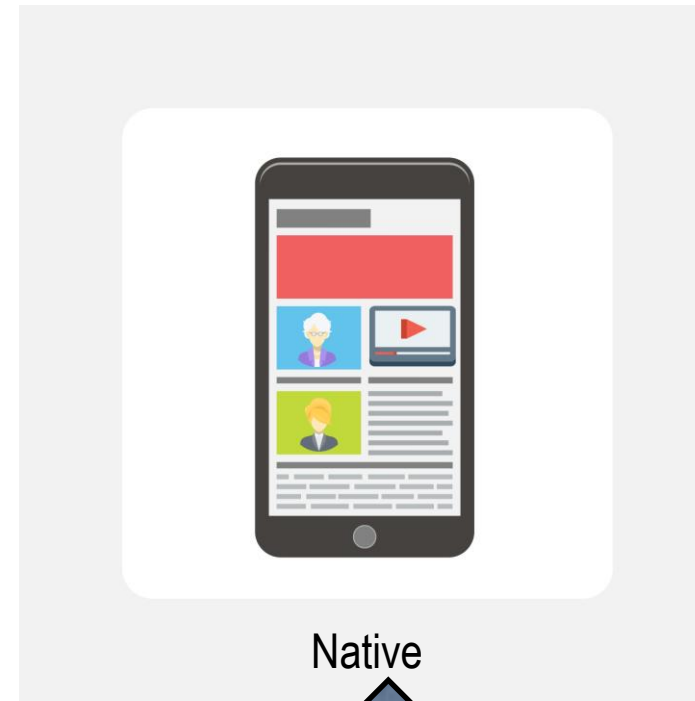
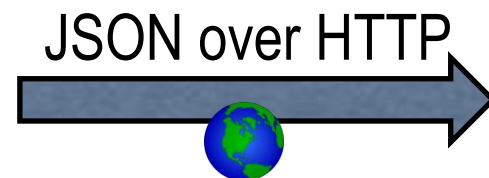




Authoring / Approvals



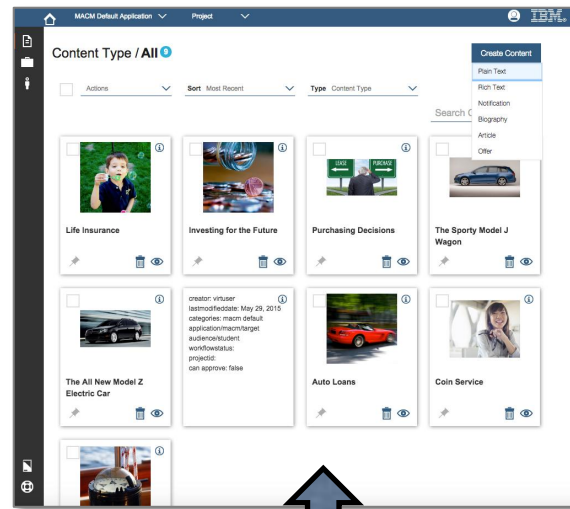
MACM API



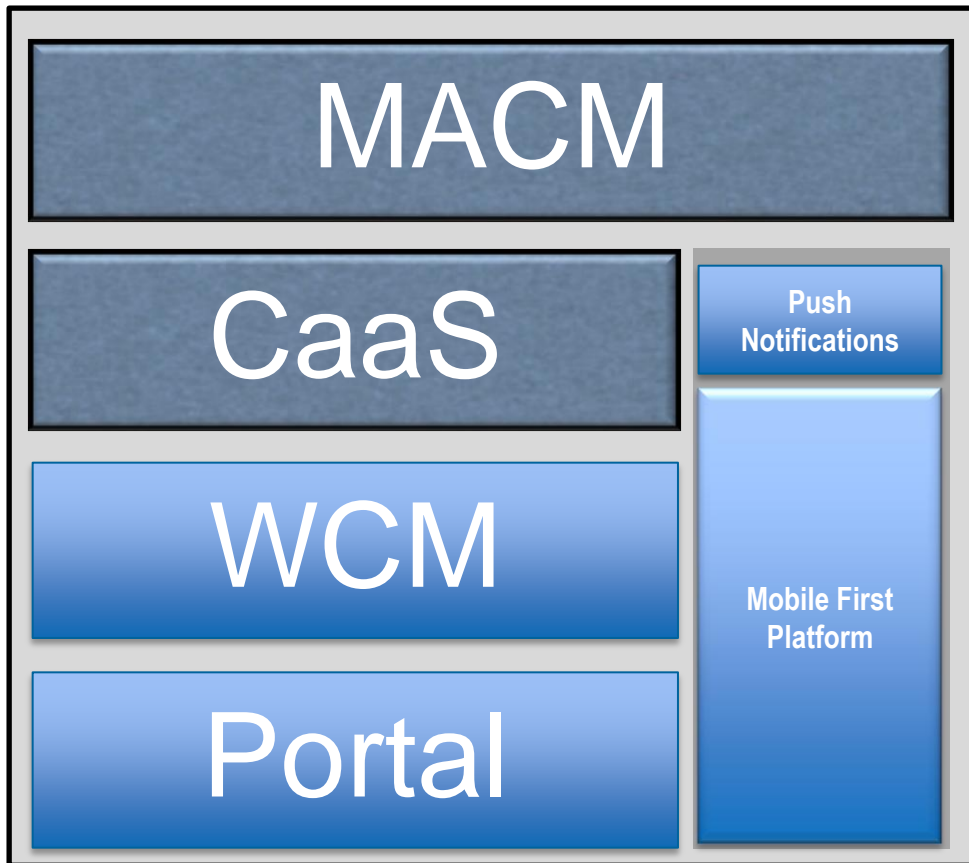
Native

Local API call

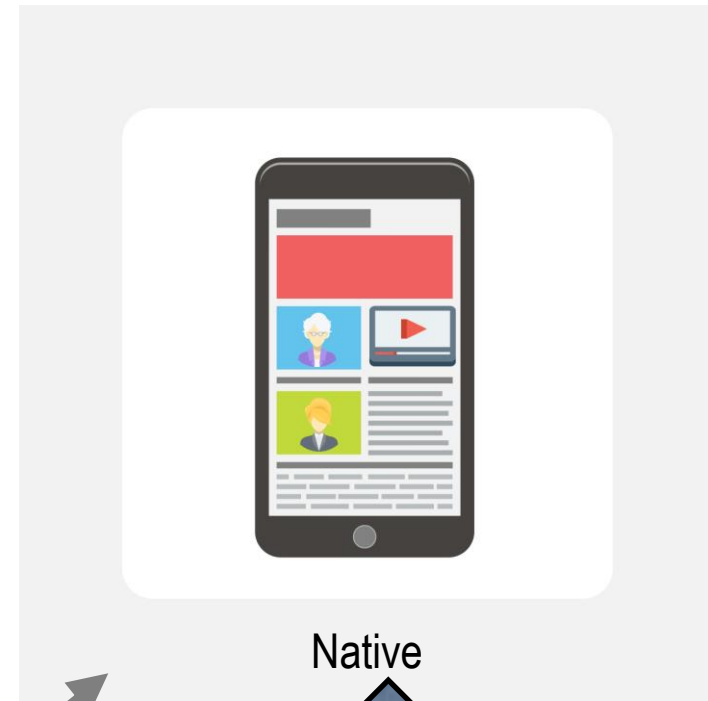
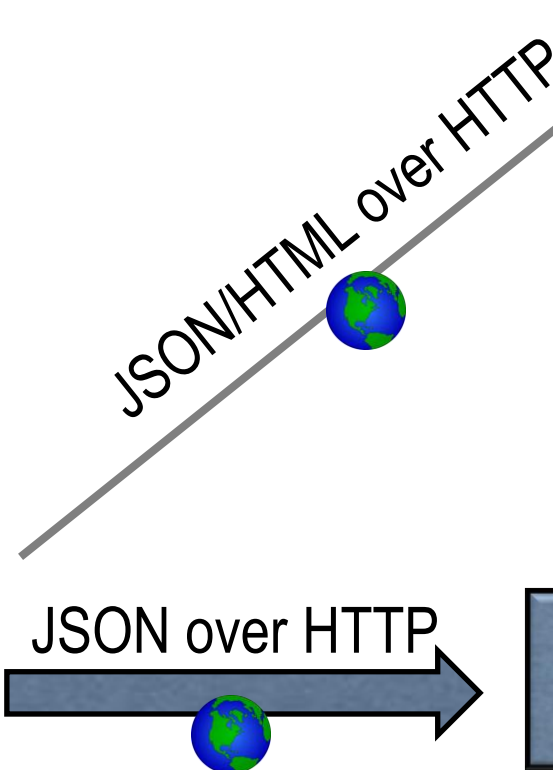




Authoring / Approvals



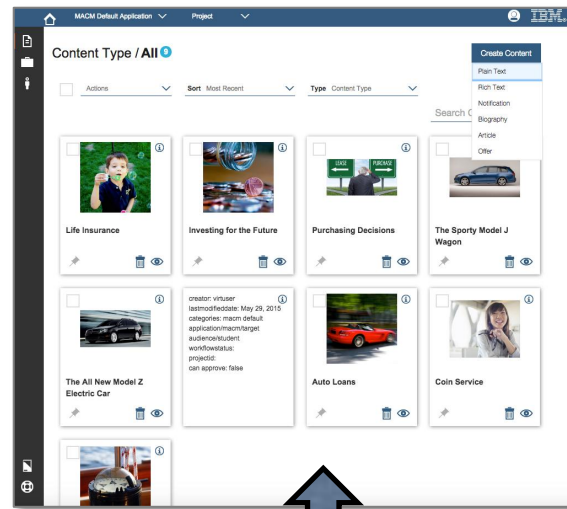
MACM API



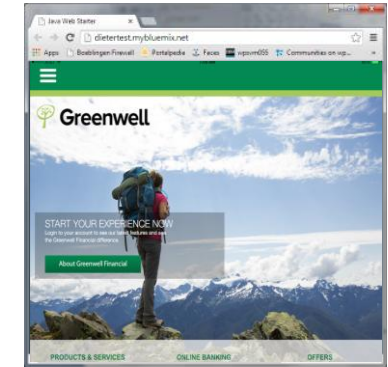
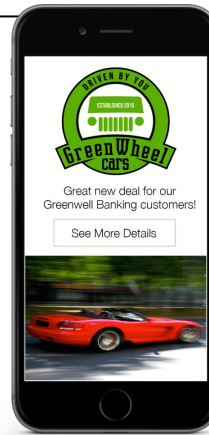
Native





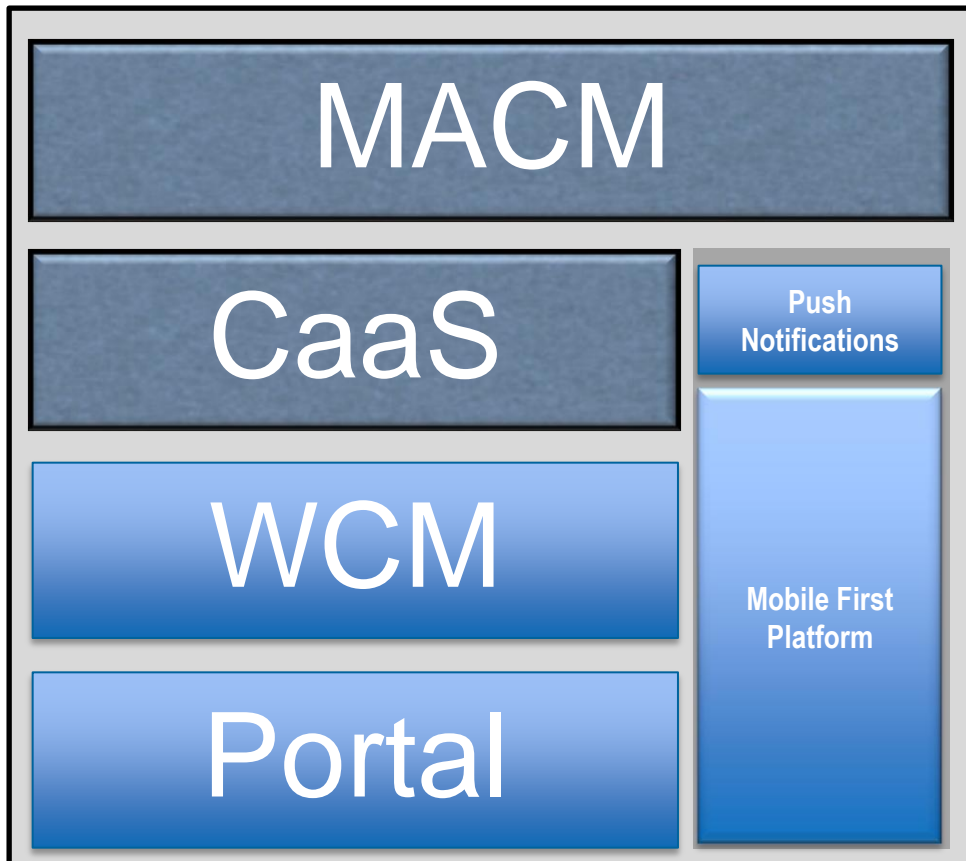


Authoring / Approvals

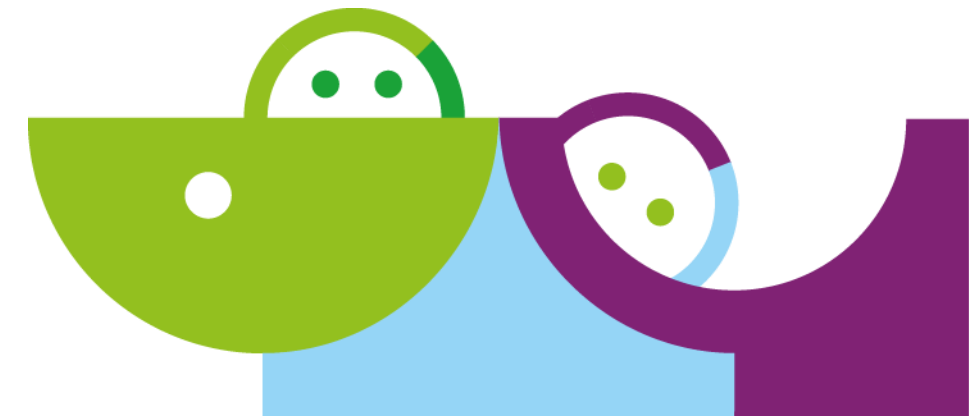
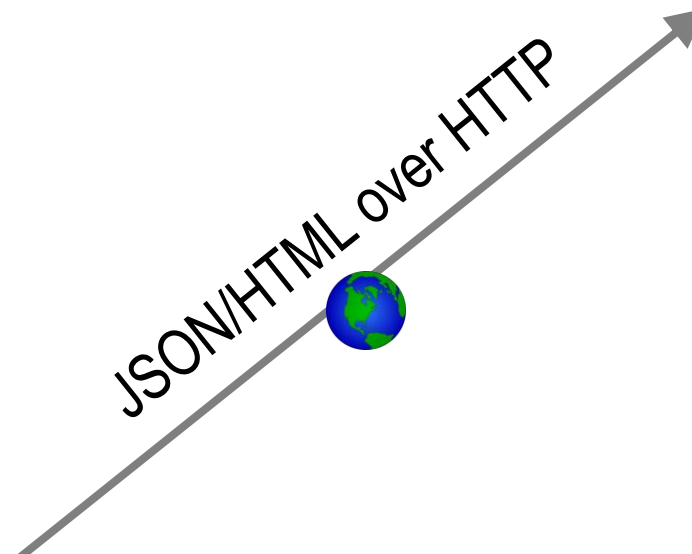


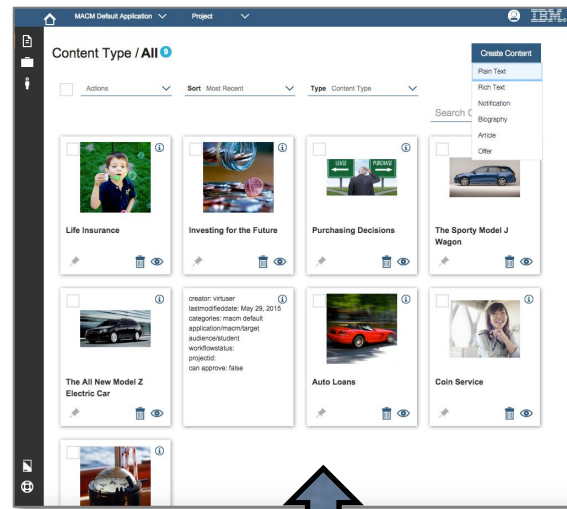
Content can be consumed by all kind of clients:

Mobile Apps, Single Page Web Apps, JS Apps (e.g. Script Portlet), Web Sites (e.g. Portlets or DDC)

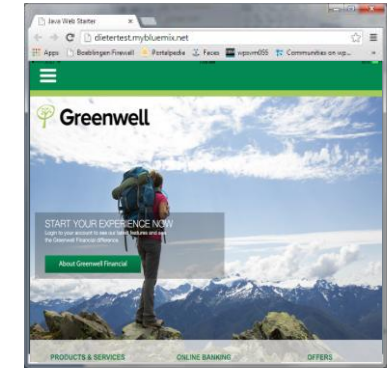
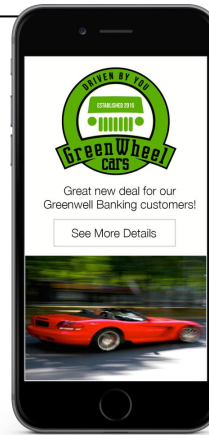


MACM API



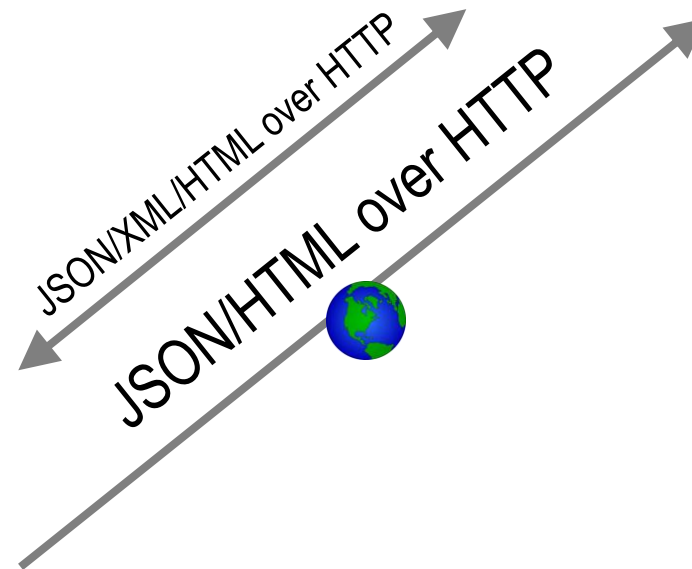
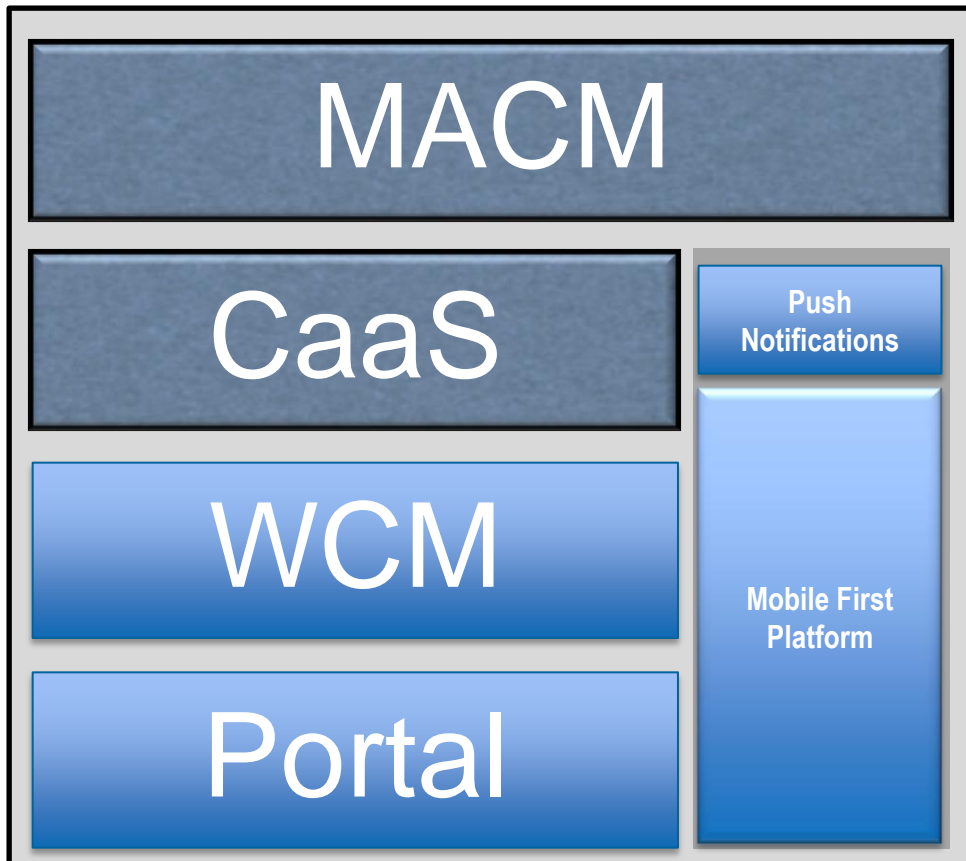


Authoring / Approvals

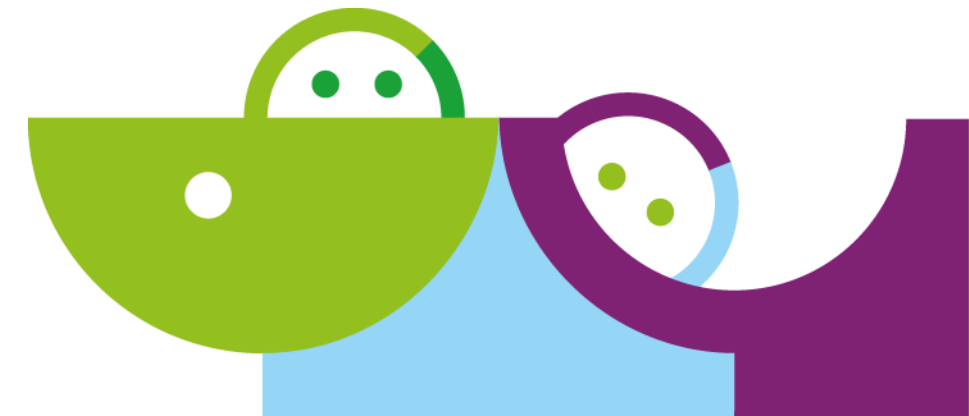


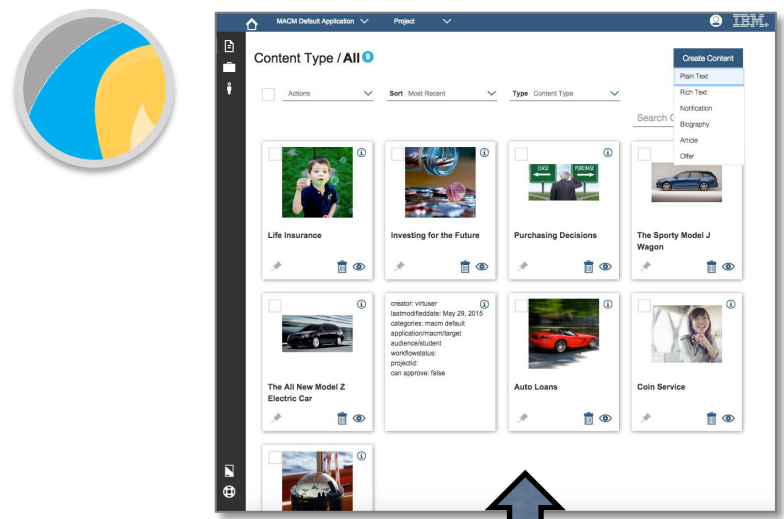
Content can be consumed by all kind of clients:

Mobile Apps, Single Page Web Apps, JS Apps (e.g. Script Portlet), Web Sites (e.g. Portlets or DDC)

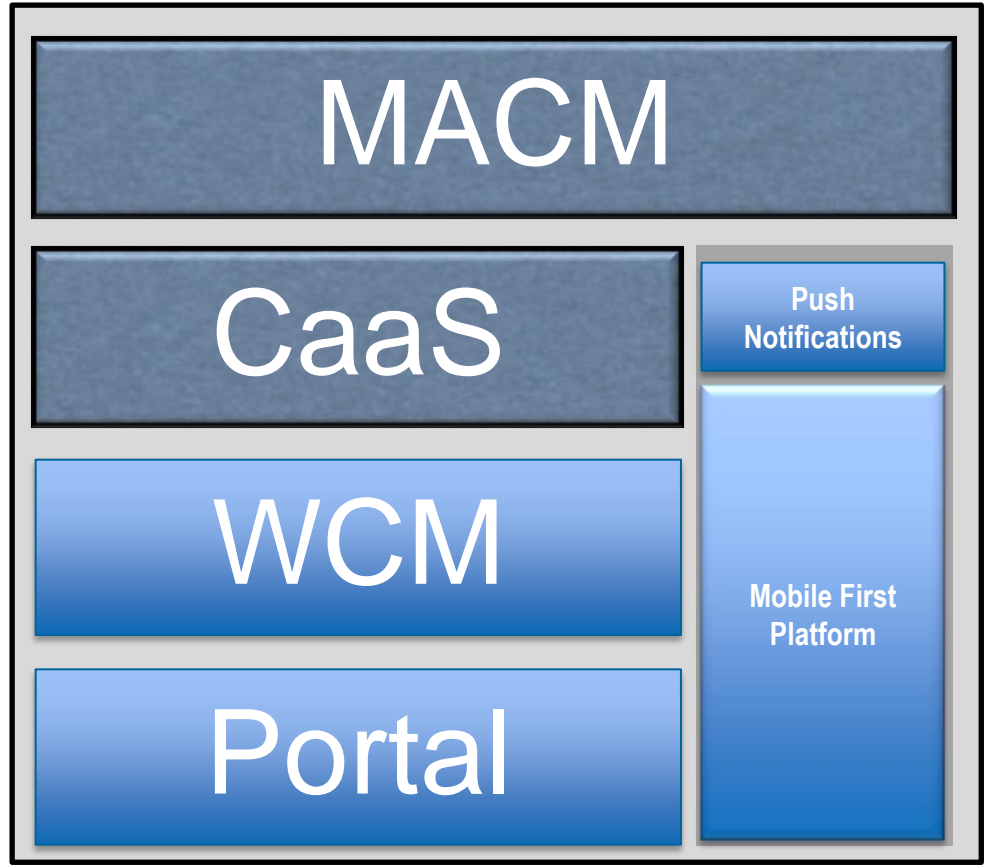


On Prem: You can use the full Portal REST API

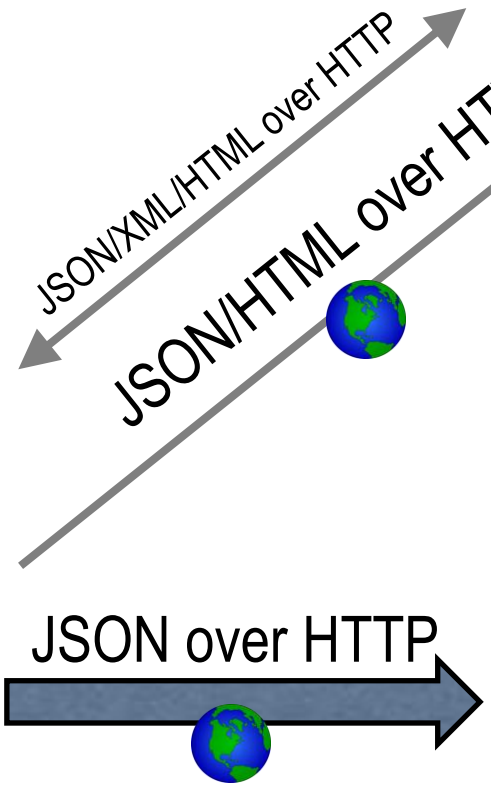




Authoring / Approvals



Portal/WCM API  
MACM API



Native



On Prem: You can use the full Portal REST API



## MACM ReST API

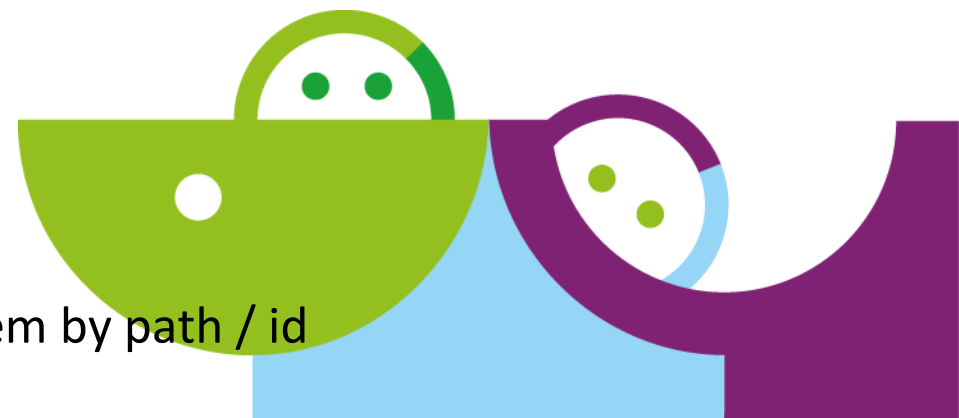
- The MACM API bases on the Content as a Service (CaaS) apis introduced in CF05
  - [http://www-01.ibm.com/support/knowledgecenter/SSHRKX\\_8.5.0/mp/wcm/slct\\_dta\\_frmt\\_mime\\_type.dita](http://www-01.ibm.com/support/knowledgecenter/SSHRKX_8.5.0/mp/wcm/slct_dta_frmt_mime_type.dita)
  - [http://www-01.ibm.com/support/knowledgecenter/SSHRKX\\_8.5.0/mp/wcm/wcm\\_dev\\_writing-links.dita](http://www-01.ibm.com/support/knowledgecenter/SSHRKX_8.5.0/mp/wcm/wcm_dev_writing-links.dita)
- Sample CaaS URLs
  - `http://<host>:<port>/wps/myportal/<tenant>/caas?current=true&urile=wcm:path:Web%20Content/Articles/Sample%20Article&mime-type=application/json`
  - `http://<host>:<port>/wps/myportal/<tenant>?urile=wcm:oid:63d4e6dc-5289-403e-86c0-b973652c9e8&page=ibm.portal.caas.page&mime-type=application/json`

`caas/page=ibm.portal.caas.page` identifies the Content as a Service page using its well known friendly namre / unique name.

`mime-type=application/json` identifies the desired content type

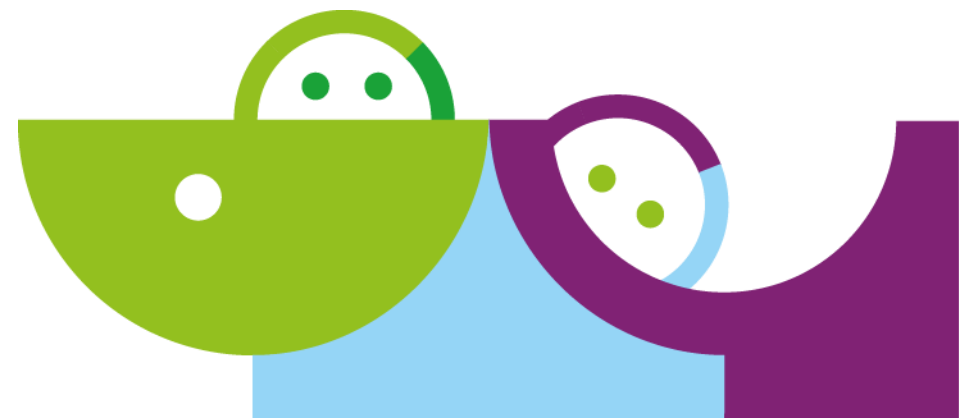
`Web%20Content/Articles/Sample%20Article /`

`63d4e6dc-5289-403e-86c0-cb973652c9e8` is addressing the content item by path / id



## MACM ReST API – CaaS API extensions

- Well known addressable content items representing predefined views
  - All Content, All Content of type xyz, Open Projects
- Multiple filters can be added as URL query params
  - Filter for categories, keywords, title, ...
- Client can set query parameter to define the exact set of properties/elements to be included in the JSON response
- Sort options
- Paging
- Multiple ootb JSON formats simple vs comprehensive



## MACM – API Sample

- http://<host>:<port>/wps/myportal/acme/caas?current=true&urile=wcm:path:Banking%20App/Content%20Types/Offer&ibm.filter.categories.any= Banking%20App%2FStudent, Banking%20App%2FScholar&ibm.filter.keywords=active&ibm.pagesize=4&ibm.sortcriteria=-lastmodifieddate&mime-type=application/json&ibm.type.information=true

```
{
  "listProperties" : { "id":"5122a462-5813-45ba-9b17-9d09f796b034", "lastmodifieddate":"2015-03-13T14:08:43.032Z", "pageSize":4, "pageNumber":1, "hasNext":true},
  "header":{"propertyIndex":{"id":0, "title":1, "contenttype":3, "lastmodifieddate":2}},
  "values":[
    ["93badde7-f819-4fe3-a67a-d6142b860ed2", "Auto Loan", "2015-06-17T12:58:41.153Z", "Offer"],
    ["312d00ee-25d5-4acc-b5fc-a20d5d08e1f4", "Student Offer", "2015-06-16T12:27:09.140Z", "Offer"],
    ["7f81be8b-3e23-4c48-bee7-35a0c136c724", "Retirement", "2015-06-16T08:02:00.821Z", "Offer"],
    ["b771cd60-55b4-4bbe-86d0-c81b22384b74", "Insurance", "2015-06-15T08:30:00.000Z", "Offer"]
  ]
}
```

List result JSON

```
{
  "header":{
    "propertyIndex":{"id":0, "title":1, "keywords":4, "categories":5, "projectname":3, "lastmodifieddate":2},
    "elementIndex":{"Body":6, "Price":8, "Image":7, "Summary":9}
  },
  "values":[[
    "c077f28f-aa6d-4a13-a915-48648ac7bde2",
    "Student Offer",
    "2015-06-17T20:23:55.601Z",
    "Dieter1",
    "New Customers",
    "MACM Default Application\MACM\MTL\Special Offer,MACM Default Application\MACM\Target Audience\Re
    <div dir=\"ltr\"><span style=\"color:#0000FF;\"><span style=\"font-size:14px;\"><strong>Lorem ipsum</
    \wps\wcm\myconnect\mtl2015\bdf5af89-4701-41db-a9e3-06b505c39955\student.jpg?MOD=AJPERES",
    "Enter offering price",
    "This is the summary text for the Student Offer"
  ]]
}
```

Item Details JSON

Organize your content with libraries

Quickly assign content to a project to track changes and drive approvals

Easily add new content from out of the box content types or create your own

View current projects and content that need approval

Clean "Card" UI allows LOB quickly create mobile app content

View all content or filter by content type

Preview, Delete, approve/reject content items

Flip cards to get more details

All Content 13

Sort Most Recent | Type Content Type

Retirement  
Published

Unregistered User, Gold Customer, Register...

Unregistered User

Scooter  
Published

Gold Customer, Register...

Coin Offer  
Draft, Dieter  
moneymangement,savings

Greenwheels  
Published  
car,mobility

Default Offer  
Draft, Dieter

Creator: wpsadmin  
Last modified: Jun 16, 2015, 3:13:28 AM  
Categories:  
Workflow status:  
Project ID: ea40adeb-96b8-4773-84a2-3c42d8c895bc  
Can approve: true

Registered User

Student Offer  
Published  
david,winter

Gold Customer, Smartph...

Motorcycle  
Published

Create Content

- Plain Text
- Rich Text
- Notification
- Biography
- Catalog Item
- Article
- Offer





# New Offer

Preview

Title

Life Insurance

Summary

Rich text editor toolbar with icons for undo, redo, bold, italic, link, unlink, list, indent, outdent, and other text formatting options.

There's a lot to learn when you're getting started with life insurance, and there's still a lot to learn when you've had insurance for years! Greenwell Financial wants to make sure you understand the basics and feel confident that you're making the best decision.

With our life insurance policies, you can help your family:

- Keep paying the home mortgage.
- Maintain their current standard of living.
- Pay off debts, estate taxes, and final expenses.
- Create a fund for college education.
- Create a fund for a family member with special needs.
- Protect their dreams for the future.

Image



Intuitive content authoring experience

Intuitive and powerful content creation tools

Insert images from content library or other locations

### Properties

Content type: Offer  
Project: Offers (Active)  
Workflow: Simple (Draft)  
Description:

Life Insurance promotion 5.30.2015

### Categories

High Net Worth

Select Category

#### Geo Location

- GreenWheel Cars
- Greenwell Banking Branch

#### Target Audience

- Gold Customer
- High Net Worth
- Registered User
- Retiree
- Student
- Unregistered User

See content workflow workflow status, library location, and content ID

Set tags for searching and filtering

Select user segmentation to personalize mobile app content to a targeted audience

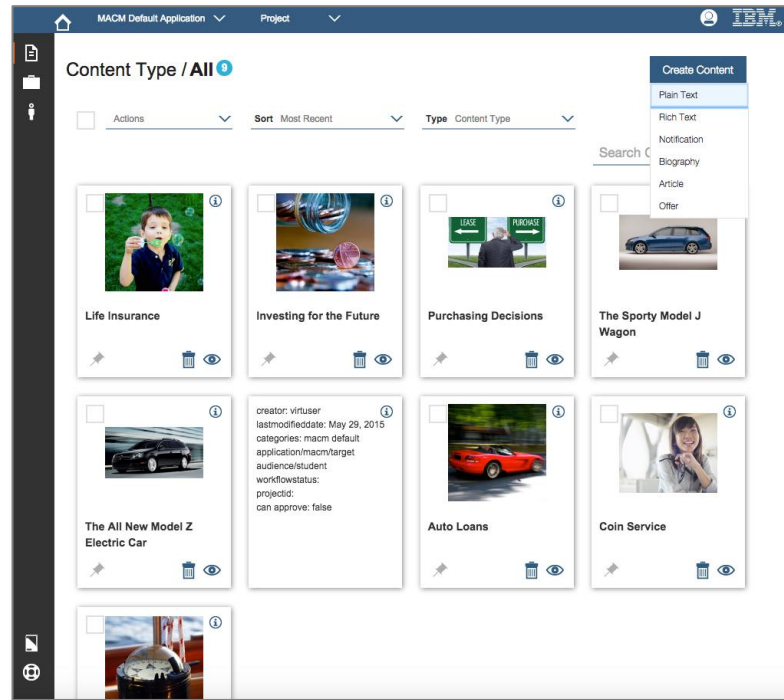
Author push mobile push notifications



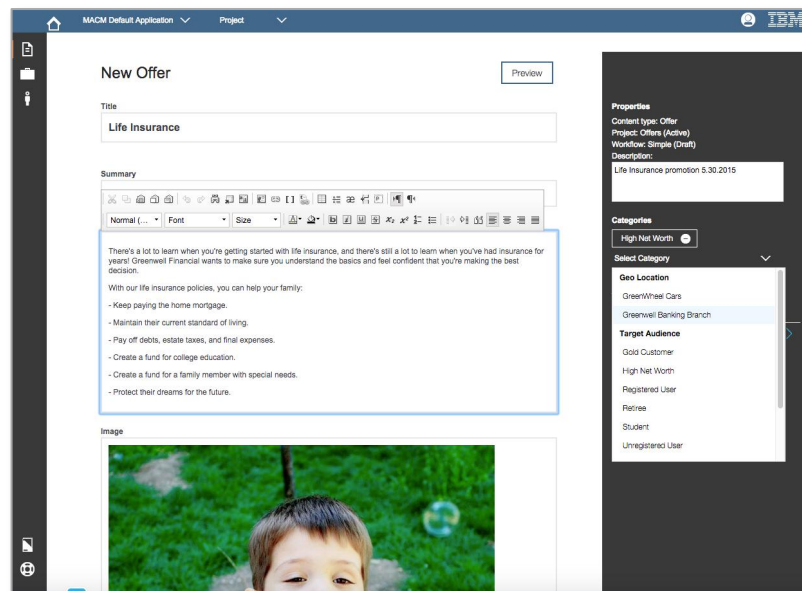


# JSON Rendering

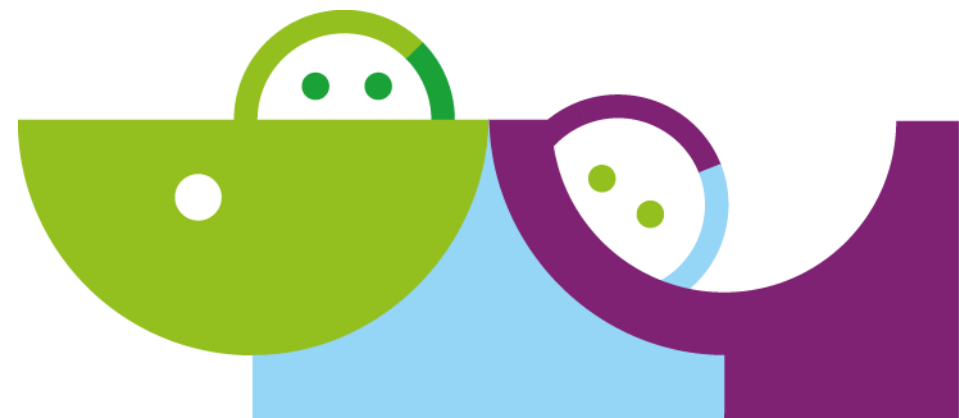
JSON



```
{
  "names": {
    "title": 0,
    "id": 1,
    "summary": 2,
    "price": 3,
    "imageUrl": 4,
    "lastModifiedDate": 5
  },
  "values": [
    [
      "Life Insurance",
      "f933fa96-fff8-4b7a-8b18-f952f19fe520",
      "Heed the call of the open road!",
      "Rates start at 5.0%",
      "/wps/wcm/myconnect/fc819f49-0159-4f55-85d3-3db43752c9cc/motorcycle_financing_loans.png?MOD=AJPERES&CACHEID=fc819f49-0159-4f55-85d3-3db43752c9cc",
      "1421850274206"
    ],
    [
      "Financial Planning",
      "cce662be-60c8-477e-95ec-9b0a1f63894b",
      "Enter short description",
      "Enter offering price",
      "/wps/wcm/myconnect/d1f8ae5b-0c7c-457f-bfb7-818f583ee260/defaultMACM.jpg?MOD=AJPERES&CACHEID=d1f8ae5b-0c7c-457f-bfb7-818f583ee260",
      "1421837605807"
    ],
    [
      "Student Loans",
      "65b4fc17-e7a5-4a94-bc3f-e421d3a39e13",
      "Apply for a student load today and be entered to win a scholarship.\n\nEnter short description",
      "Enter offering price",
      "/wps/wcm/myconnect/e4a98720-b3f7-4ee7-aa55-7dd45dc9bb8a/student.jpg?MOD=AJPERES&CACHEID=e4a98720-b3f7-4ee7-aa55-7dd45dc9bb8a",
      "1421748014470"
    ],
    [
      "Auto Loan",
      "9052c16c-4700-4942-9e6b-4969dd4530b6",
      "Auto loans starting at only 1.9% for 60 months and no money down.",
      "Enter offering price",
      "/wps/wcm/myconnect/4cc10d83-8e53-4688-935e-c3d8431b09b6/auto.jpg?MOD=AJPERES&CACHEID=4cc10d83-8e53-4688-935e-c3d8431b09b6",
      "1421682842498"
    ],
    [
      "Coin App Offer",
      "25ba2bf2-2e6a-4f18-88d4-a47852518b60",
      "Lorem ipsum dolor sit amet, consectetur adipiscing elit.",
      "Enter offering price",
      "/wps/wcm/myconnect/10e0b853-71bf-407d-94a4-223b921d4abd/Coin_app_offer.png?MOD=AJPERES&CACHEID=10e0b853-71bf-407d-94a4-223b921d4abd",
      "1421679514571"
    ]
  ]
}
```



# DEMO



# Thank you

Dr. Dieter Buehler

