



Leveraging Focal Point across business

Presented by
Werner Kolze
Email: werner.kolze@baesystems.com



BAE Systems Australia – Presentation Outline

- Introduction - BAE Systems
- What is Focal Point
- When did it all start
- How did it all start
- Where are we now
- What is on the horizon
- Demo

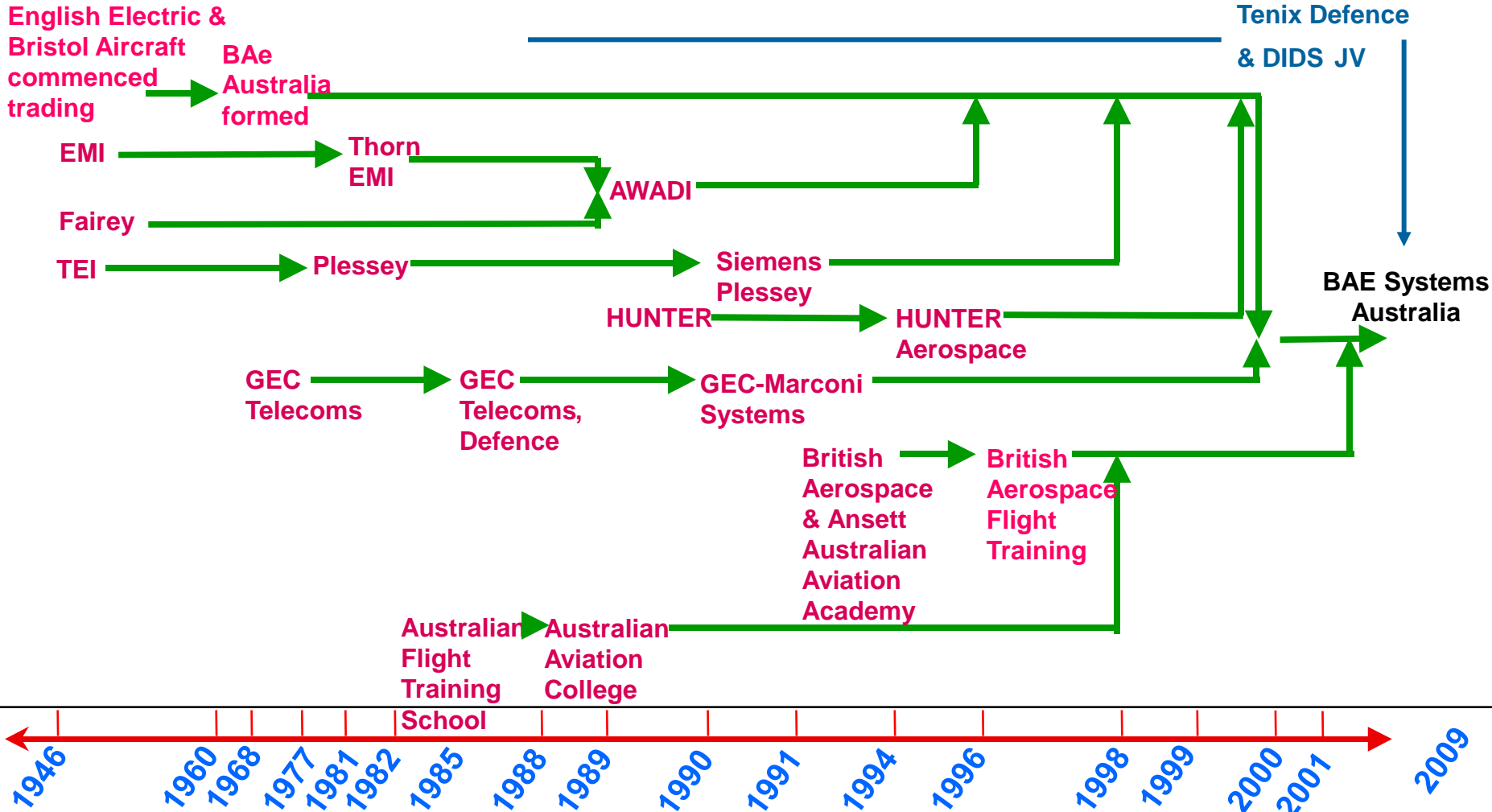


BAE Systems - global

- BAE Systems aims to be the premier global defence, security and aerospace company.
- 3rd largest global defence and 6th largest US defence company.
- 100,000 highly skilled employees.
- Global capability customers in more than 100 countries .
- Annual sales exceed £15.7 (34.8 AUD) billion while annual R&D spend exceeds £1.4 (3.1 AUD) billion.
- Operates six home markets.



BAE Systems – history



Home Market Locations



BAE Systems Australia - overview

- Australia's largest defence company, following integration of Tenix Defence and Tenix Toll Defence Logistics.
- More than 50 years of operations in Australia.
- Headquartered in Edinburgh Parks, South Australia.
- 100 sites across Australia - major sites in Adelaide, Canberra, Sydney, Melbourne and Newcastle.
- Approximately 6,500 employees.
- Principal customer - Australian Defence Force (ADF).
- Annual sales FY2008 \$1.3 billion.
- Total capability across air, land, sea and joint environments.



Sector Statements

To be a leading through-life capability partner to the Australian Defence Force optimising Australia's defence across joint, maritime, land & air environments.

<p>JOINT: Build on BAE Systems' global C4ISREW capabilities to develop and support future Network Centric Warfare (NCW) capability for the ADF</p>		<p>MARITIME: Build on BAE Systems' successful supply, integration and support of naval weapon systems and sub-systems by delivering capability solutions for Australia's maritime defence, whilst pursuing export opportunities</p>	
	<p>AIR: Grow BAE Systems' lead position in the air sector by providing systems integration and sustainment solutions to Australia's current and future military air platforms</p>		<p>LAND: Build on BAE Systems' position as a global land platform, weapons and systems provider to deliver in-country capability in systems integration and support solutions to transform the ADF's land forces</p>



Focal Point

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Any Questions



Thank you

