



# IBM i2 Solutions

Turning Big Data into Actionable Intelligence

Canberra, 12<sup>th</sup> August 2014

# Agenda



09:15 am	Welcome	Carly Macmeikan, A&NZ Smarter Cities BUE
09:20 am	Update on recent announcements & vision for the future	Harry McCue, i2 WW Sales Executive Bill Donellan, WW VP of i2, Threat & Counter Fraud
09:50 am	Australian Taxation Office: - The Intelligence Analyst Workbench Four Years On	Bruce Paynter, ATO, Director, Intelligence Technology, Corporate Analytics - Platforms
10:30 am	Morning Tea	
10:50 am	What's new in i2?	Adrian Barfield, A&NZ i2 Technical Sales Lead
11:30 am	Cyber Intelligence and Security Solution	Angus Stewart, i2 A&NZ Cyber Security Lead
12:10 pm	Lunch	
12:50 pm	The Evolution of Advanced Analytics for Actionable Intelligence	David Waxman, IBM WW Executive, Solutions Architect
01:30 pm	Multi-Source Data Fusion	Adrian Barfield, A&NZ i2 Technical Sales Lead
02:10 pm	Insurance Council of New Zealand : Using Technology to Combat Insurance Fraud in New Zealand	Dave Ashton: Insurance claims Register Manager, Insurance Council of New Zealand
02:50 pm	Summary and Close	Carly Macmeikan, A&NZ Smarter Cities BUE
03:00 pm	Optional Networking, Refreshments & Demonstrations	Demonstration Area
04:00 pm	Event Concludes	



# IBM i2 Solutions

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## Welcome

Harry McCue – Business Unit Executive i2 APAC, MEA, LA & GCG

12<sup>th</sup> August 2014

## 2011-2014

Announcement here in Canberra IBM to acquire i2

- Impact
- Analyst
- Information Sharing
- BIG DATA





# IBM i2 Solutions

Turning Big Data into Actionable Intelligence

## Smarter Counter Fraud

Bill Donellan, WW Sales Leader - i2, Threat and Counter Fraud

12<sup>th</sup> August 2014

# Agenda



- Introduction
- History with i2 and Counter Fraud
- Smarter Counter Fraud – Solution Overview

# Converging forces are escalating fraud risk, exerting significant downward pressure on an organization's bottom line



## Increasingly frequent and complex fraud schemes

The explosion in global connectivity has escalated the vulnerabilities of individuals, enterprises and nations to cybercrime

**12** cybercrime victims per second<sup>1</sup>

**80%** of schemes are perpetrated by organized criminal groups<sup>2</sup>

## Fraud no longer acceptable as "cost of doing business"

Intensifying regulatory enforcement and operational losses apply significant pressure on profitability

**\$100** billion annual improper payments by US Fed Agencies<sup>3</sup>

**\$1.92** billion largest fine to-date in money laundering case<sup>4</sup>

## Customer expectations ever on the rise

Customer convenience, satisfaction and trust drive brand choice and must be earned on an ongoing basis

**45** point drop - retail store brand perception index change one week after data breach<sup>5</sup>

**71%** customers who will switch banks due to fraud<sup>6</sup>

1 The 2013 Norton Report

2 United Nations Office on Drug and Crime, [Comprehensive Study on Cybercrime](#), February 2013

3 The Fiscal Times, [Feds Blow \\$100 Billion Annually on Incorrect Payments](#), Jan 15, 2014, amount in US \$

4 Reuters, Dec 11, 2012, amount in US \$

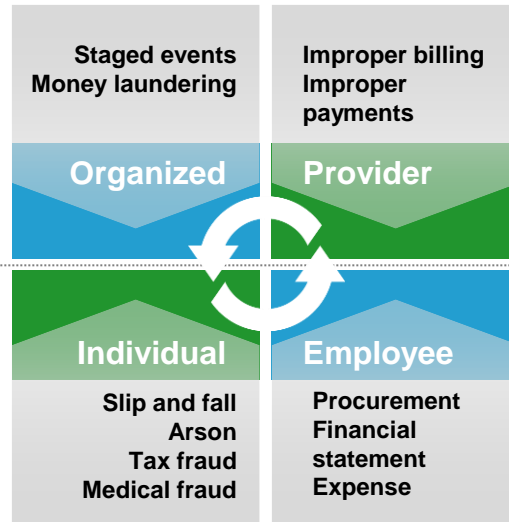
5 Brand Index, [Company perception falls after data breach](#), Dec 23, 2013, Brand Index ranges from -100 to 100 pts

6 Entersakt-sponsored Harris Interactive US survey conducted May 14-16, 2013

**Fraud** a deliberate deception or misrepresentation which violates a legal statute and is intended to produce an undue financial gain



Organized  
Opportunistic



### Related threats addressed



**Financial crime** includes money laundering, cyber attack and illegal security breach.



**Abuse** is similar to fraud but not determined to be prosecutable.



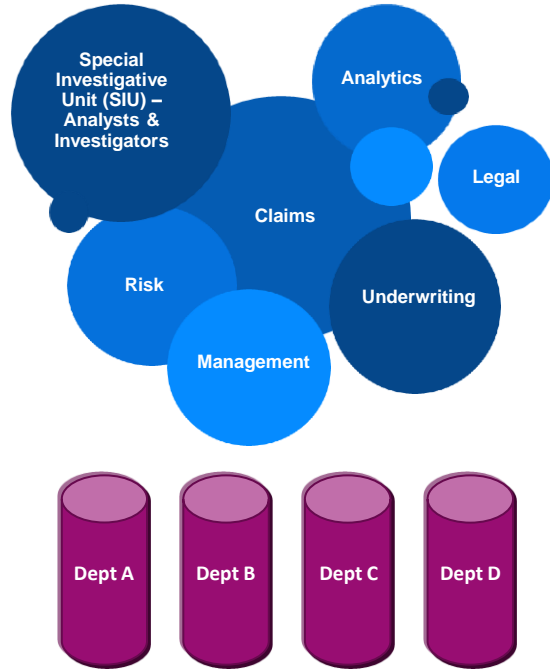
**Threat** is comparable to fraud and abuse, but for non-financial gain, such as political reasons.



**Risk** includes financial, operational, IT and security risks and financial crimes which all must be identified, monitored and controlled.



**Within an enterprise**, point solutions and corporate silo culture directly contribute to fraud risk



### The challenges:

Narrow observation space

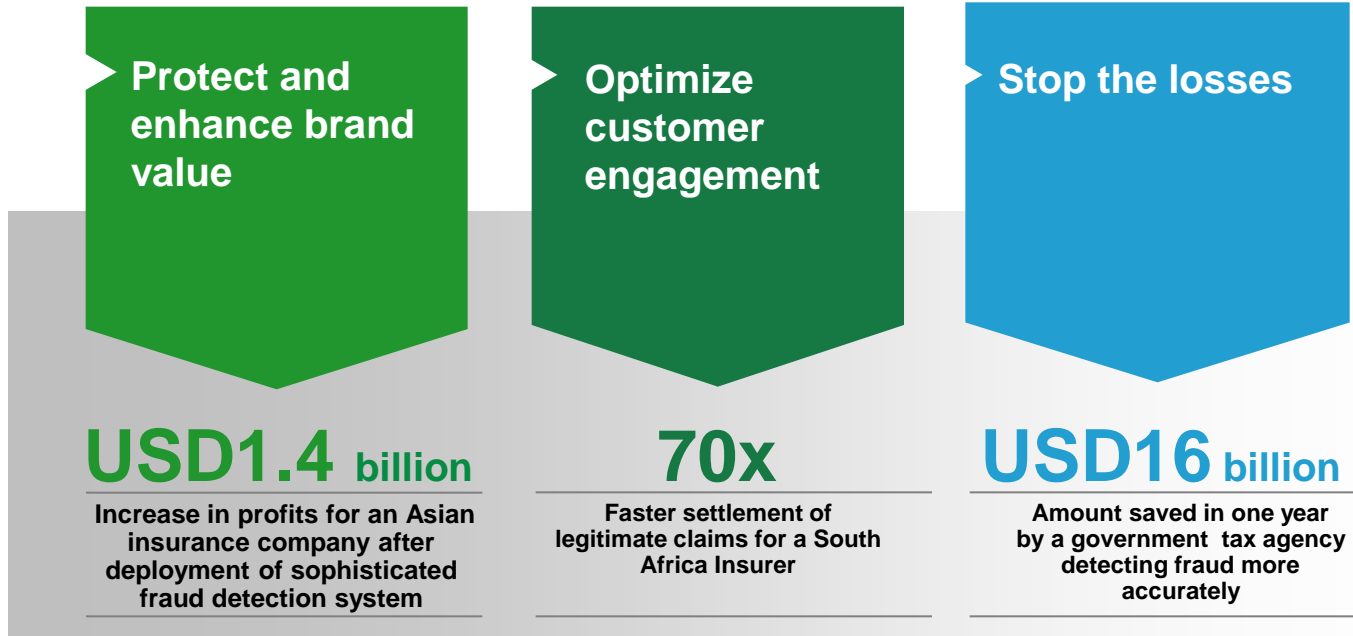
Isolated Data

Reactive versus Proactive

Accepted cost of doing business

Departmental band-aides

A holistic, proactive approach to countering fraud can translate into greater financial control, enhanced customer experience and brand value



*\*Quantified business value benefits delivered by IBM Smarter counter fraud capabilities*

A **Strategic** approach is needed to successfully counter fraud and protect the bottom line



1 | Elevate the agenda

2 | Act with insight  
superiority

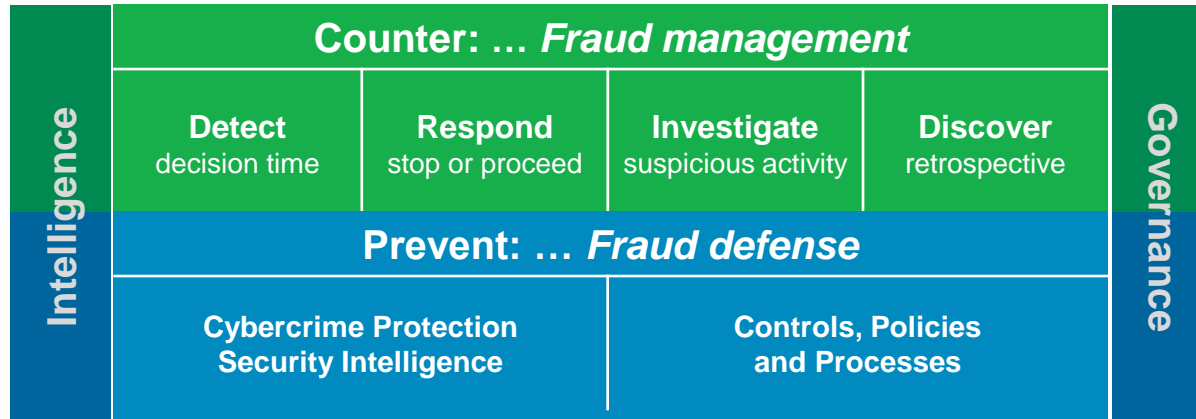
3 | Adapt with agility



# IBM Smarter counter fraud capabilities



A comprehensive set of integrated market-leading software and services capabilities designed to combat today's new threats



# Introducing IBM Red Cell



## Counter Fraud intelligence research

Intelligence

### IBM Red Cell

- **Monitor** and evaluate emerging trends in financial crime across industries and around the globe
- Provide cutting-edge **thought leadership** to counter and prevent fraud and financial crime across the ecosystem
- Create opportunities for **intelligence sharing**
- **Educate** our customers and the general public



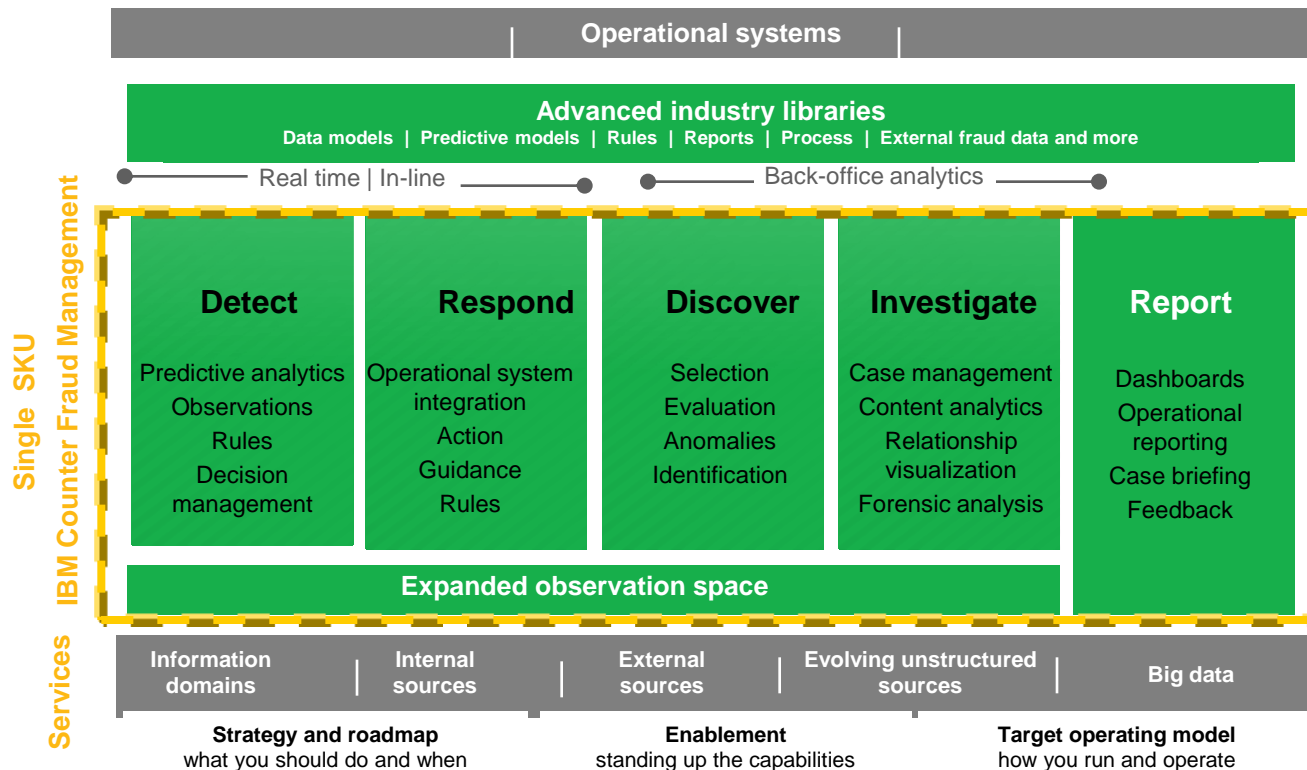
Red Cell

### IBM X-Force

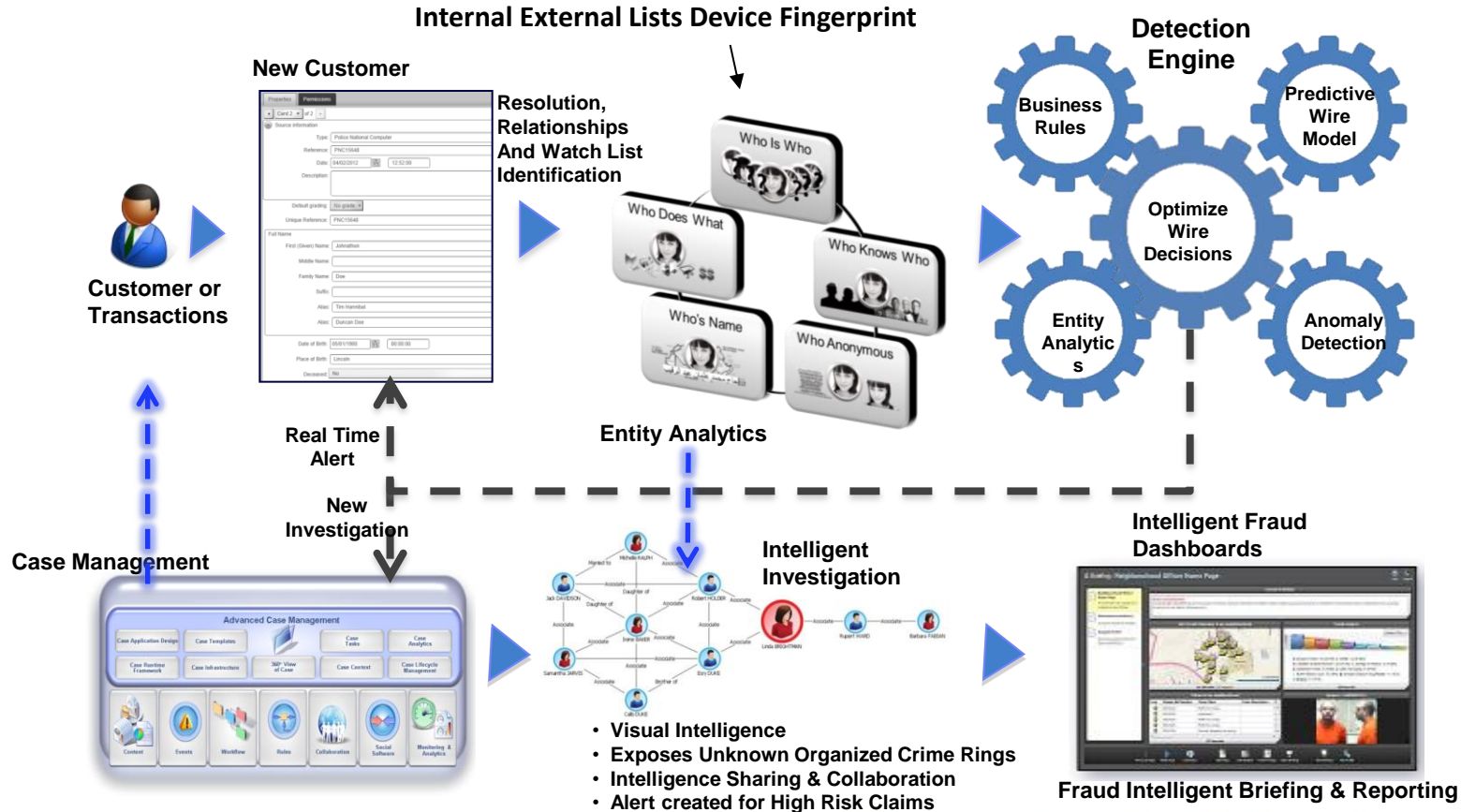
- **Monitor** and evaluate the rapidly changing threat landscape; leverages Trusteer endpoint intelligence
- **Research** new attack techniques; developing protection for tomorrow's security challenges
- **Collaborate** with leading public & private institutions to enhance internet security WW
- **Educate** our customers and the public through its renowned X-Force Trend Risk Reports



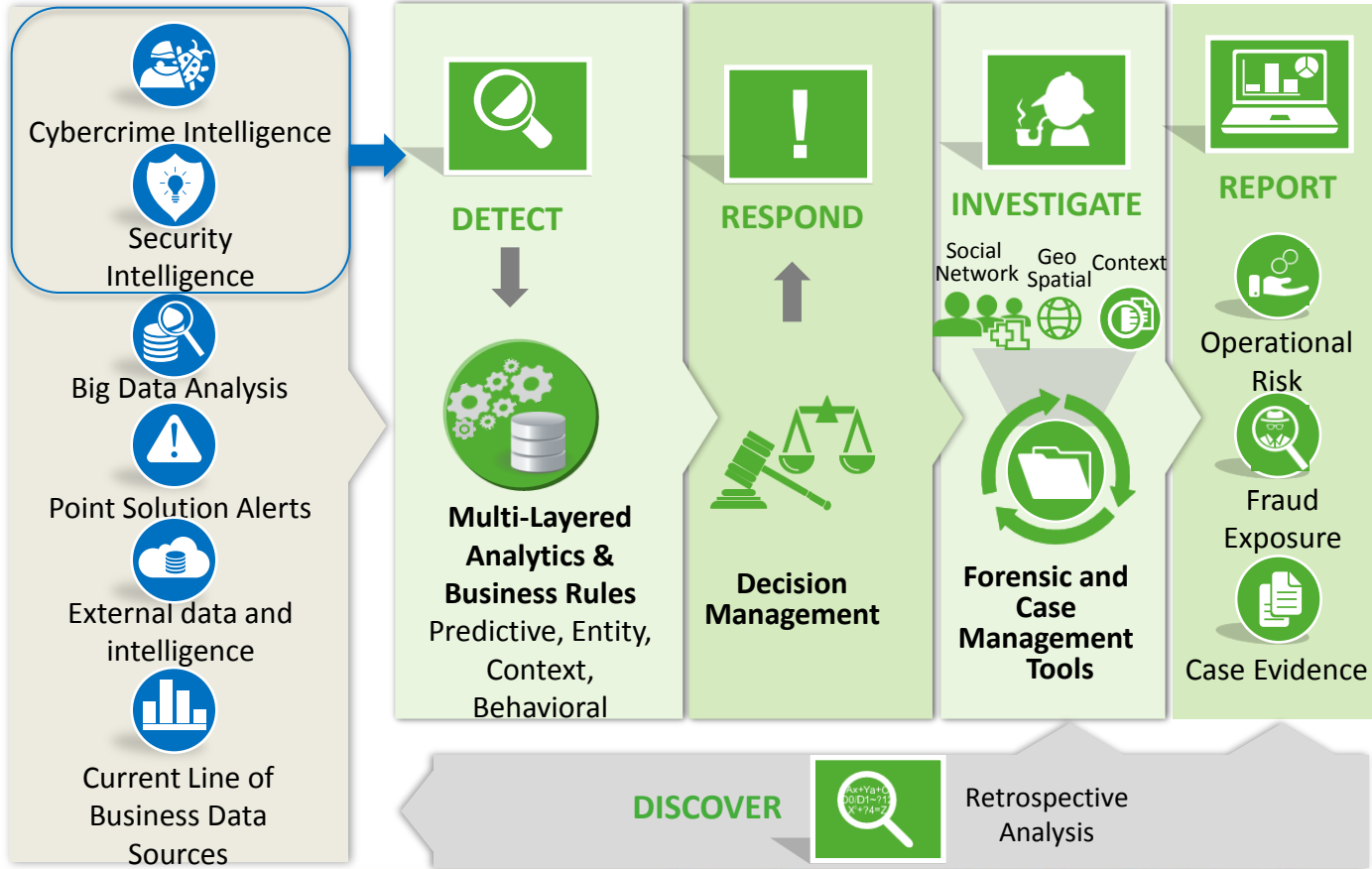
# IBM Counter Fraud Management software plus services delivers a holistic solution to combat fraud, financial crimes and improper payments



# Financial Crimes Scenario Walkthrough



# IBM Counter Fraud Management





Questions?



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