

BusinessConnect and SolutionsConnect

It's time to make bold moves.

TOTAL ENTERPRISE MOBILITY MANAGEMENT

05/15/2014



Top Enterprise Mobility Initiatives



Embrace Bring Your Own Device (BYOD)



Migrate from BlackBerry to multi-OS



Deploy public and enterprise apps



Provide access to work content



Protect sensitive corporate data

Embrace the New Normal

EMM is becoming **THE** IT platform

Go beyond enabling these new devices

- Mobile utilization of corporate network/resources
- Separation of corporate & personal apps/data
- App management & security (and app dev assist)
- Identity, context and more sophisticated policy





BYOD remains the Main Disruptor

Continuing Needs



Blackberry Replacement



Mobile App Deployments



Bring-Your-Own-Device (BYOD)

Emerging Needs



Corporate Content & Collaboration

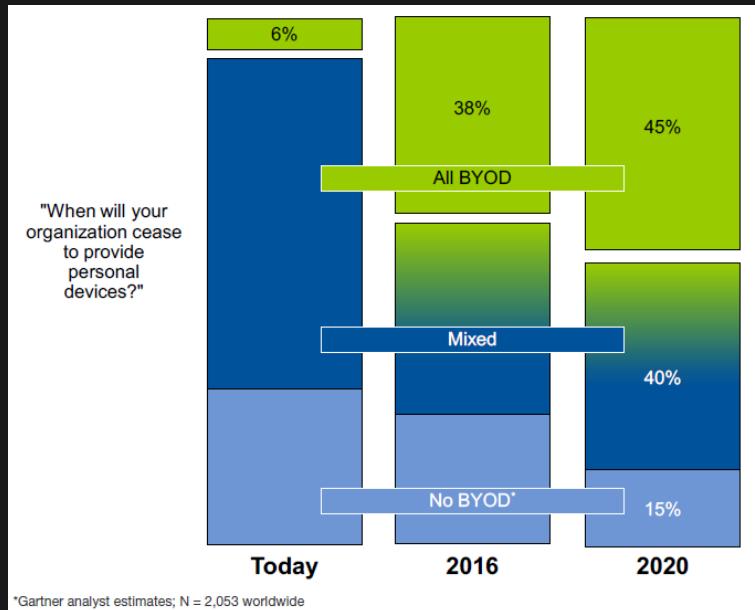


Intranet Apps & Access



Company-wide deployments

The BYOD Embrace



- **Corporate-liable** programs will become the exception soon
- **45%** of companies to stop providing devices to workers by 2020
- **15%** of companies will never provide any BYOD option
- **40%** of companies will offer both styles of programs

* Gartner, "Bring Your Own Device: The Facts & the Future", 2013

To BYOD or Not to BYOD?

Benefits

Cost shifts to employees

Worker satisfaction

Competitive advantages

Technology adoption

Concerns

Loss of IT control

Increased compliance risk

Increased complexity

Data Security & Privacy issues



To BYOD or Not to BYOD?

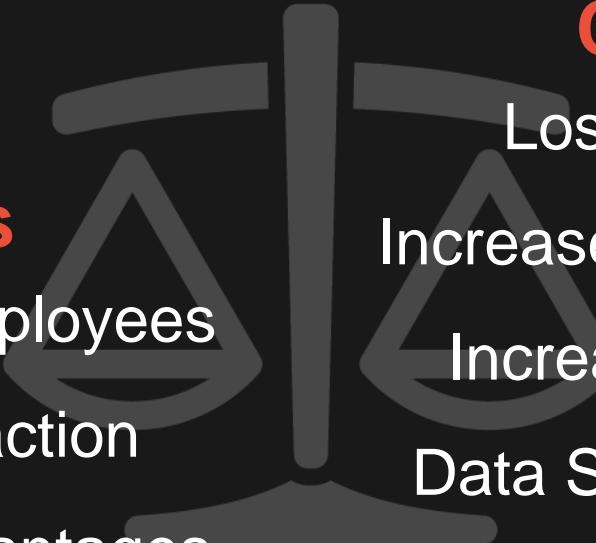
Benefits

Cost shifts to employees

Worker satisfaction

Competitive advantages

Technology adoption



Concerns

Loss of IT control

Increased compliance risk

Increased complexity

Data Security & Privacy
issues

BYOD Success Factors

Support device diversity



Multi-OS management
and security

Simple onboarding &
familiar user experience



OTA deployment &
native app-like UX

Separate work
from personal



Data containerization &
privacy settings

MaaS360 Mobile Metrics



MaaS360 Mobile Metrics

Screenshot of the MaaS360 Mobile Metrics dashboard showing Android devices by manufacturer.

The dashboard features a navigation bar with tabs: DEVICES, USERS, SECURITY, APPS, DOCS, EXPENSE, REPORTS, and SETUP. A search bar and user profile are also present.

The main area displays a bar chart titled "Android devices by manufacturer".

Manufacturer	Percentage
Samsung	60%
Motorola	20%
HTC	8%
ASUS	2%
LG	< 1%
Sony Ericsson	< 1%
Dell	< 1%
Others	10%

Below the chart, there is a rating section with 5 stars and "(1) 1 Comments".

On the left sidebar, under "Mobile Metrics", are links for Deployment, Devices, Apps, and Security. Filter options for Industry (All) and Number of Employees (All) are also available. A "Recommend a Mobile Metric" button is at the bottom.

BYOD Success Factors

Support device diversity



Multi-OS management
and security

Simple onboarding &
familiar user experience



OTA deployment & native
app-like UX

Separate work
from personal



Data containerization &
privacy settings

BYOD Success Factors

Support device diversity



Simple onboarding & familiar user experience



Multi-OS management and security

OTA deployment & native app-like UX

Separate work from personal

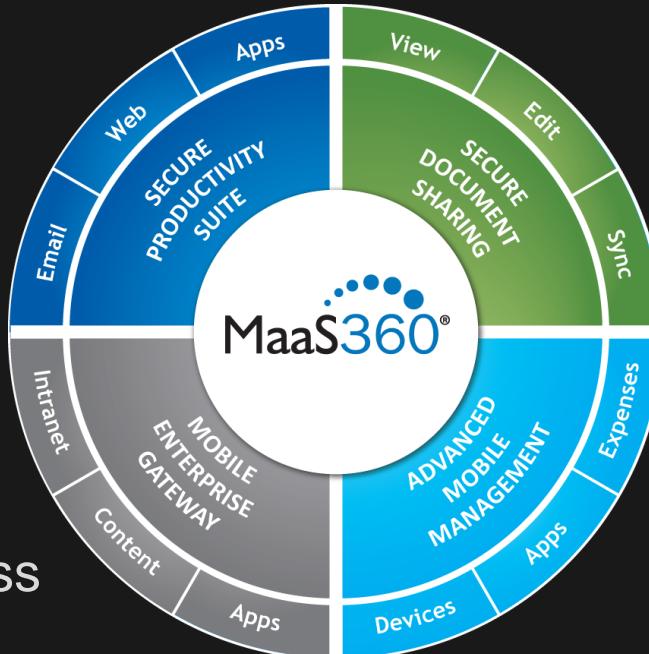


Data containerization & privacy settings

MaaS360 Delivers an Integrated Approach

Secure Mobile
Containers

Seamless
Enterprise Access



Secure Content
Collaboration

Comprehensive
Mobile Management

One Platform for All Your Mobile Assets

MaaS360 BYOD Usage

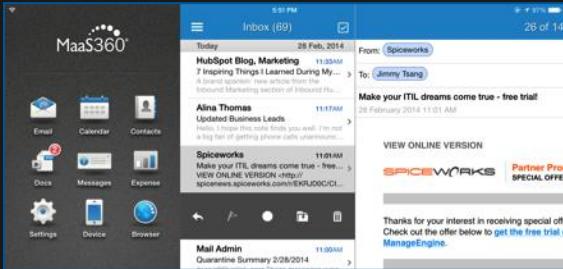
49%

Of Customers

30%

Of Devices

MaaS360 Secure Productivity Suite



Secure Mail



Configure URL Filtering Settings
Relevant only with URL / Content filtering service.

Web URL Categories

Select URL Categories to Allow or Block

Job Search	Allow and Track
Web-based Email	Block and Track
Social Networking	Block and Track

Website Blocked

http://facebook.com Google
This website has been blocked by the administrator.

Questions? Please contact:
John Smith
(215) 555-5555

<input checked="" type="checkbox"/> Restrict Data Backup to iTunes	<input checked="" type="checkbox"/> Restrict Cut/Copy/Paste
<input checked="" type="checkbox"/> Enforce Authentication	<input checked="" type="checkbox"/> Enforce File Protection
<input checked="" type="checkbox"/> Enforce Compliance	

Secure Browser

Application Security

MaaS360 Secure Document Sharing

Mobile Content Management

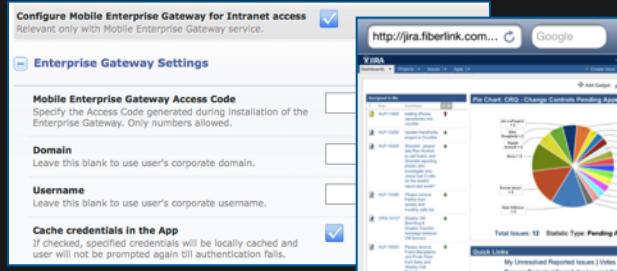


Secure Editor

Secure Document Sync



MaaS360 Mobile Enterprise Gateway



Mobile Enterprise Gateway for Browser



Mobile Enterprise Gateway for Docs

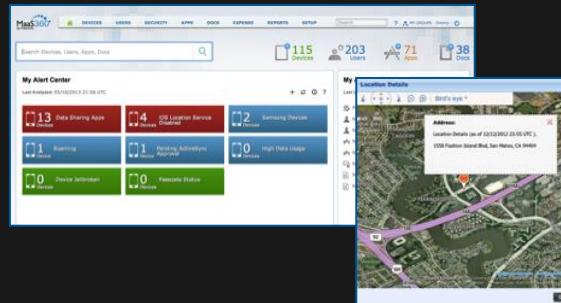


Mobile Enterprise Gateway for Apps

MaaS360 Advanced Mobile Management

Mobile Device Management

Support smartphones, tablets & laptops featuring iOS, Android, Windows Phone, Windows 7/8, & OS X



Mobile Application Management

Deploy custom enterprise app catalogs



Mobile Expense Management

MaaS360 Trusted WorkPlace Container

Secure Mail

Application Security

Secure Browser

Secure Document Sharing

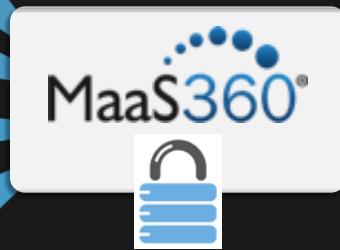


Dual Persona to Separate Work and Personal

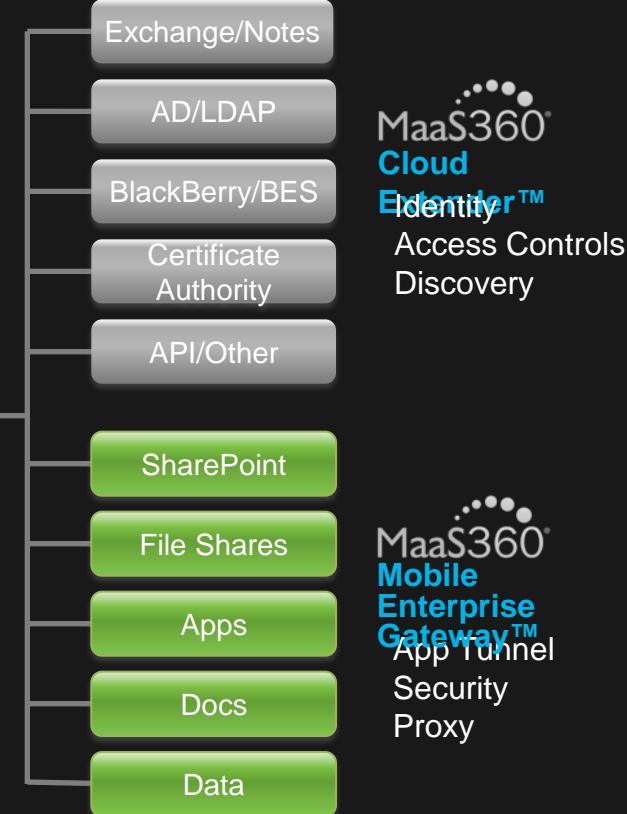
Seamless Enterprise Integration



Integrate with Existing
Enterprise Systems



Mobilize Apps & Content
on Corporate Networks



Why Customers Love MaaS360

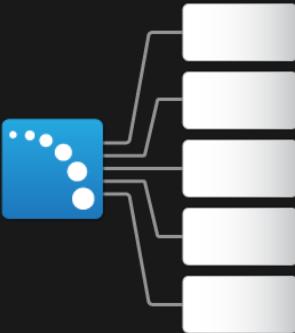


Proven
approach to
mobile
management

Powerful
features to address
the full mobility
lifecycle



Secure
containers to
separate work
from play



Seamless
integration with
all of your existing
infrastructure



Simple
and fast with an
exceptional
experience

The MaaS360 Customer Experience

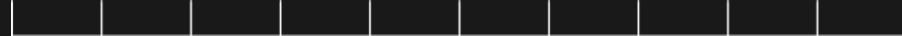
Fastest Time to Trust

60% deployed MaaS360 in **less than 4 hours**

75% deployed MaaS360 in **less than 8 hours**

0%

100%



Included sales and customer support at no additional charge



Customer support available 24 x 7 by phone, chat or email



Community, forums, blogs, on-demand webinars

“ Fiberlink's performance with clients is rated highly, as proven by excellent reference client feedback. Clients greatly appreciate its presales and postsales support, smooth and uneventful implementations, and technical assistance during installations.”

– Gartner®

Recognized Industry Leadership



“Leader” in the Magic Quadrant for Mobile Device Management
“Excellent” Product Score in the Critical Capabilities Report for Mobile Device Management



Named an “Innovator” for Cloud-Hosted Mobile Device Management Solutions



Identified as a “Champion” in the Mobile Device Management Vendor Landscape Report



“Winner” of 2013 SIIA CODiE Award for Best Mobile Device Application for Enterprises

Diverse Enterprise Customer Base

Manufacturing



EASTMAN

SIEMENS



Healthcare



Consumer



Financial



BNY MELLON



EASTWEST
BANK



Public



Transport for London

Others



CAESARS
ENTERTAINMENT

Time Inc.

FLUOR.

What Customers are Saying about MaaS360



“We chose MaaS360 because we can run it across our full mobility network, whether a laptop, phone or tablet. I can provision access to all of those devices at once, knowing that each has a different graphical paradigm.”



“From evaluation to trial to production, we've had a very good overall experience. Our account manager is great to work with and Fiberlink's wealth of videos, webinars & blog posts have proven invaluable as we were getting started with MDM.”



“Within two hours of first visiting maas360.com, I signed up for a demo portal, logged in, enabled Active Directory authentication & started enrolling devices....I felt it couldn't be that easy. But it was.”

Get Started Now

Instant

1 Access a free, fully functional trial for 30 days

Start Your 30-day Trial Now

All fields required for free trial.

Email:

Password:

Confirm Password:

Company:

Full Name:

Phone:

I have read and accept the [terms of agreement](#).

Start Your Free Trial

Your email and personal information are confidential, and will not be sold or rented.
See our [Privacy Policy](#) for more information.

Easy

2 Set up and configure your service in minutes

MaaS360 by FlexNet

DEVICES USERS SECURITY APPS DOCS E

Search Devices, Users, Apps, Docs

My Alert Center

Last Analyzed: 05/10/2013 21:56 UTC

 13 Data Sharing Apps	 4 iOS Location Service Disabled
 1 Roaming	 1 Pending ActiveSync Approval
 0 Device Jailbroken	 0 Passcode Status

Mobile

3 Manage and secure your devices, emails, apps and docs



maas360.com

Secure Content Collaboration

BusinessConnect and SolutionsConnect

It's time to make bold moves.

Thank you

