



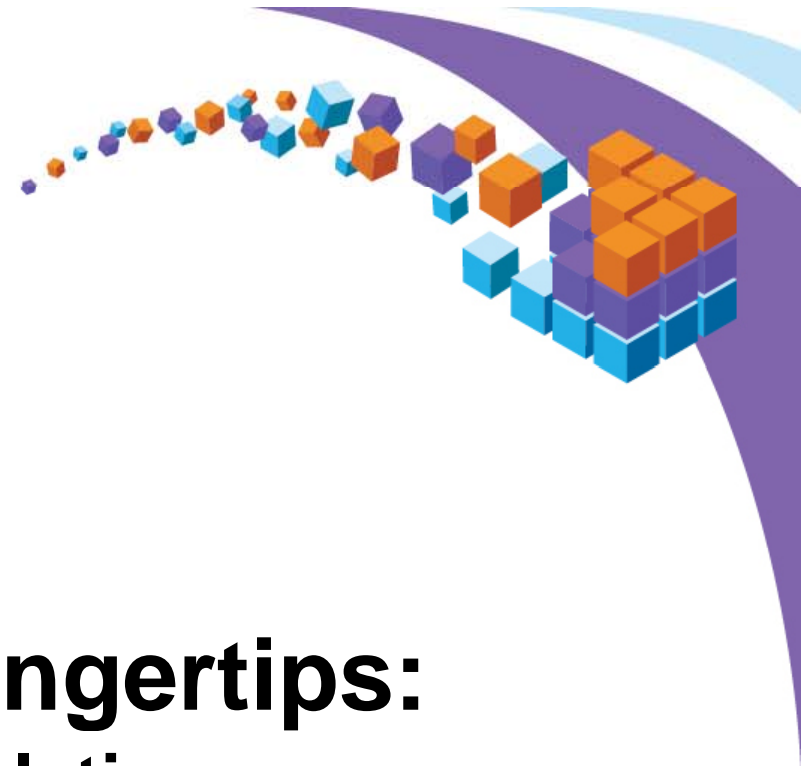
## IBM INFORMATION INTEGRATION & GOVERNANCE SYMPOSIUM 2012

*Delivering Trusted Information for Smarter Business Decisions*

# Business answers at your fingertips: Leveraging IBM Insight Packs for analytics

Vinnie Cardoso – Data Management Specialist

01/May/2012



# Data Storage Evolution



1956

1970

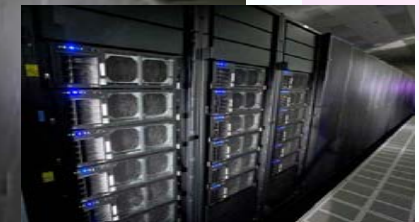
1980

2007

August 2011

5 MB

120 *Petabvtes*



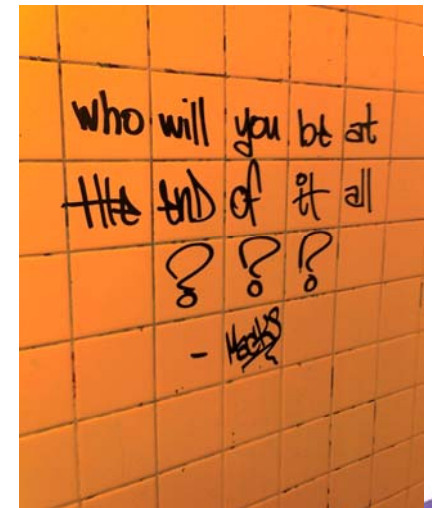
Grow o  
by 24



vention #IGS

# Organisations are asking tougher questions

- Who are my most/least profitable customers?
- What is the age profile of my customers? What do they buy?
- Where product lines are contributing to income & profit?
- Where & what are my most profitable lines of business?
- How successful are my marketing campaigns?
- When is the best time to reduce/increase price?



# Where do the answers come from?



**Data Warehouse**

- A single source of truth
- Accessible to all types of users
- Comprehensive & integrated functionality
- ***Future-proof!***

GATHER → ANALYSE → SHARE → ACT



twitter: Follow @ANZ\_IM or mention #IGS



# Simplicity, Flexibility, Choice

IBM Data Warehouse & Analytics Solutions

**IBM  
Netezza**



**Appliances**

**IBM  
Smart Analytics System**



**Integrated Optimized Systems**

**IBM  
InfoSphere Warehouse  
Software**



**Custom  
Solutions**

**Warehouse Accelerators**

**Information Management Portfolio**  
*(Information Server, MDM, Streams, etc)*

**Simplicity**

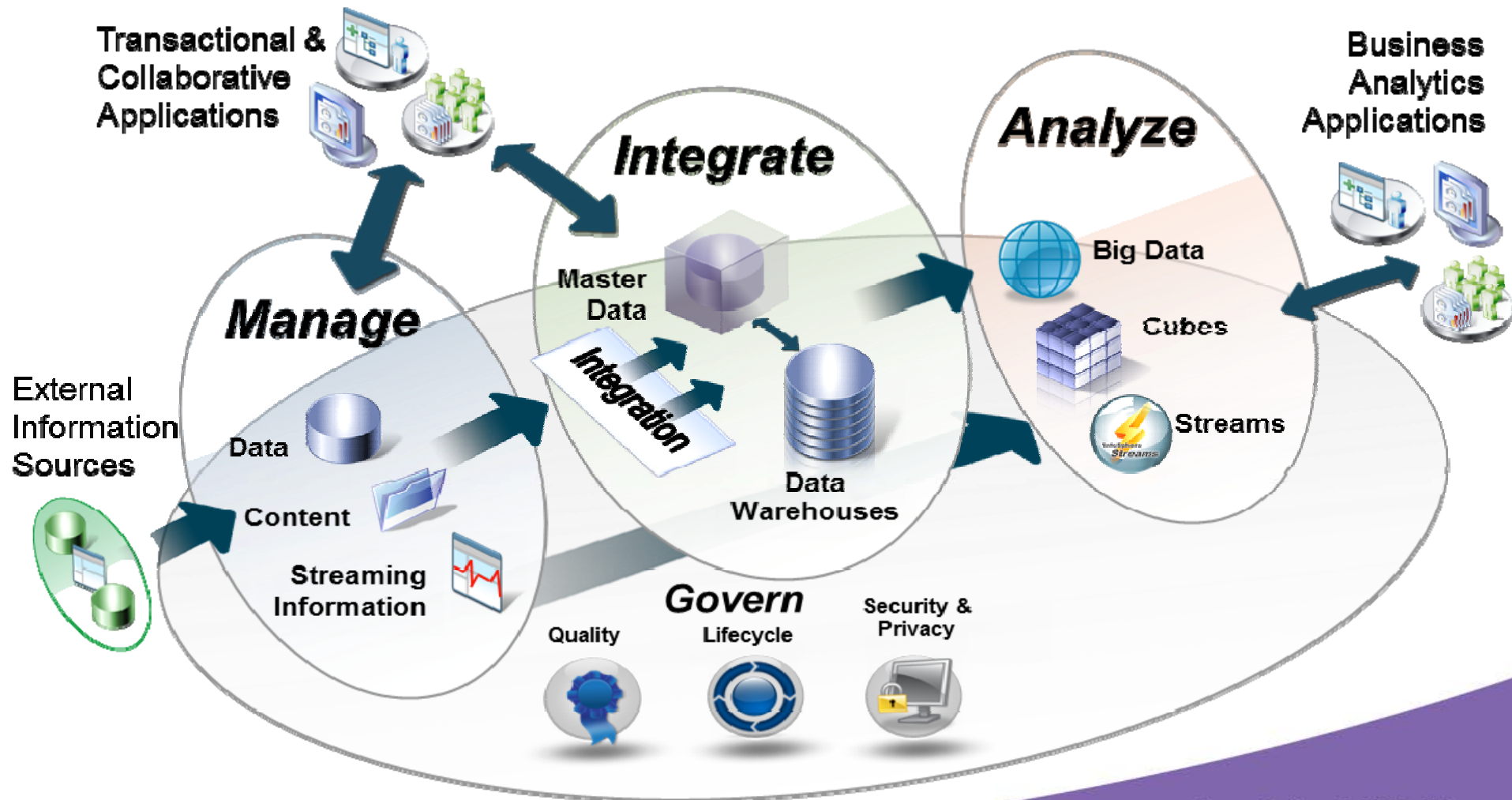
*The right mix of simplicity and flexibility*

**Flexibility**

twitter: Follow @ANZ\_IM or mention #IIGS



# IBM - Tools for a complete Information Supply Chain

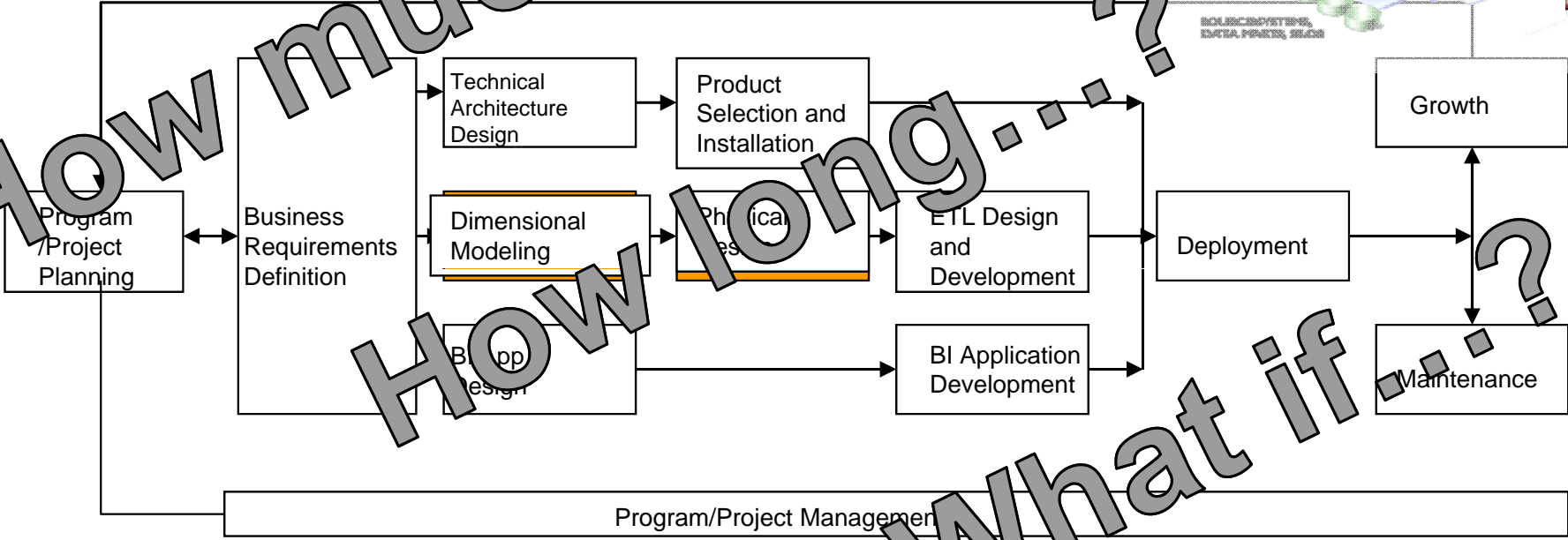
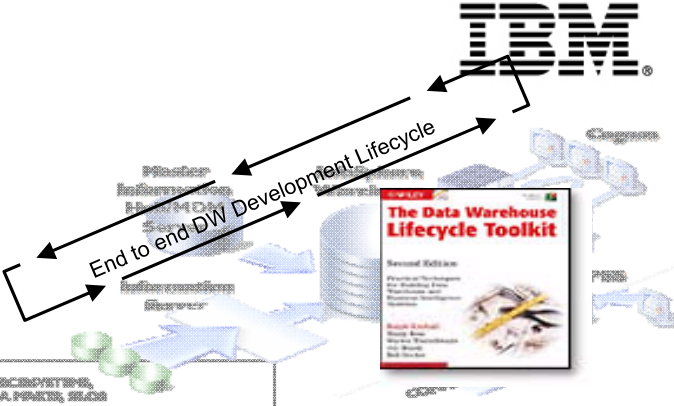


twitter: Follow @ANZ\_IM or mention #IGS



But...you don't just drop a new warehouse!

How much...?  
How long...?



"This diagram and method are reproduced with the permission of the Kimball group (www.kimballgroup.com)"



twitter: Follow @ANZ\_IM or mention #IGS

What if the warehouse came out-of-the-box ready to address important issues...



**Customer Loyalty**



**Optimal Pricing**



**Market Basket Analysis**

**...and reduce cost,  
deployment time  
and risk?**



**Shipping Efficiency**



**Customer Churn**



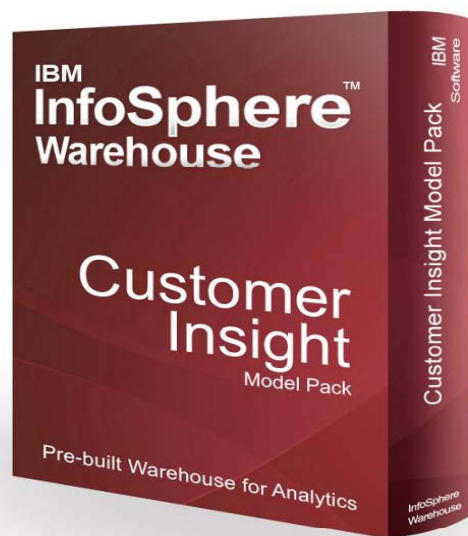
**Vendor Performance**





# InfoSphere Warehouse Model Packs

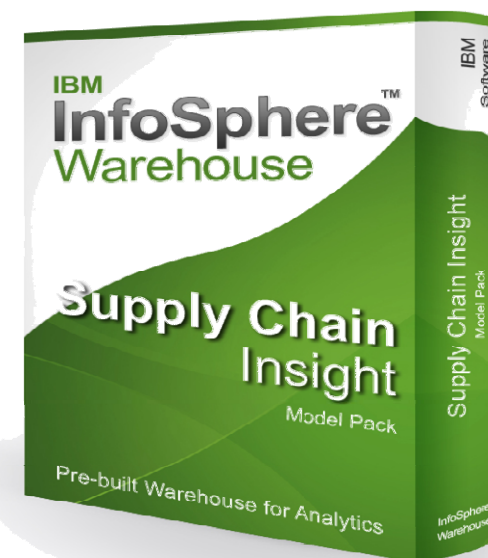
Pre-built warehouses for advanced business analytics



**Customer  
Insight**



**Market &  
Campaign Insight**

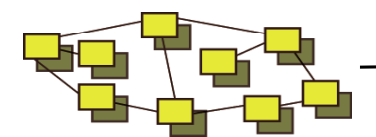


**Supply Chain  
Insight**

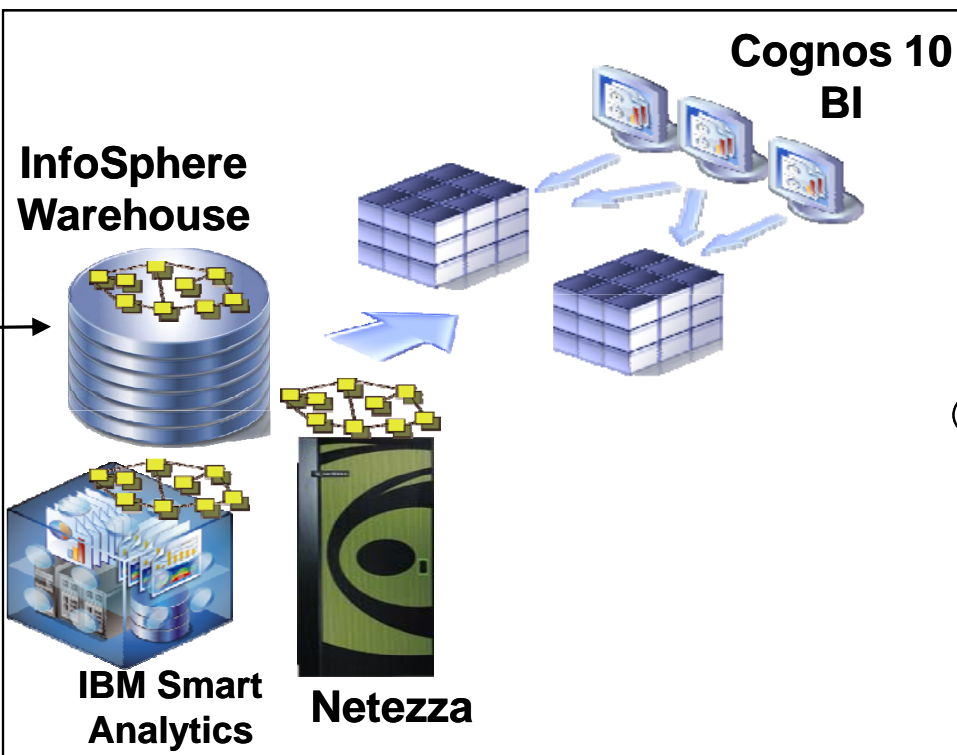
# Pre-built solution from data model to reporting

Ready to load

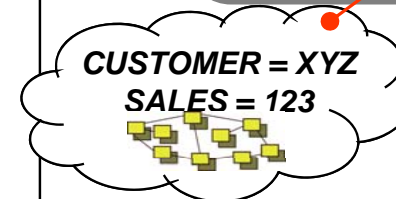
CUSTOMER = XYZ  
SALES = 123



Pre-built Physical Data Models



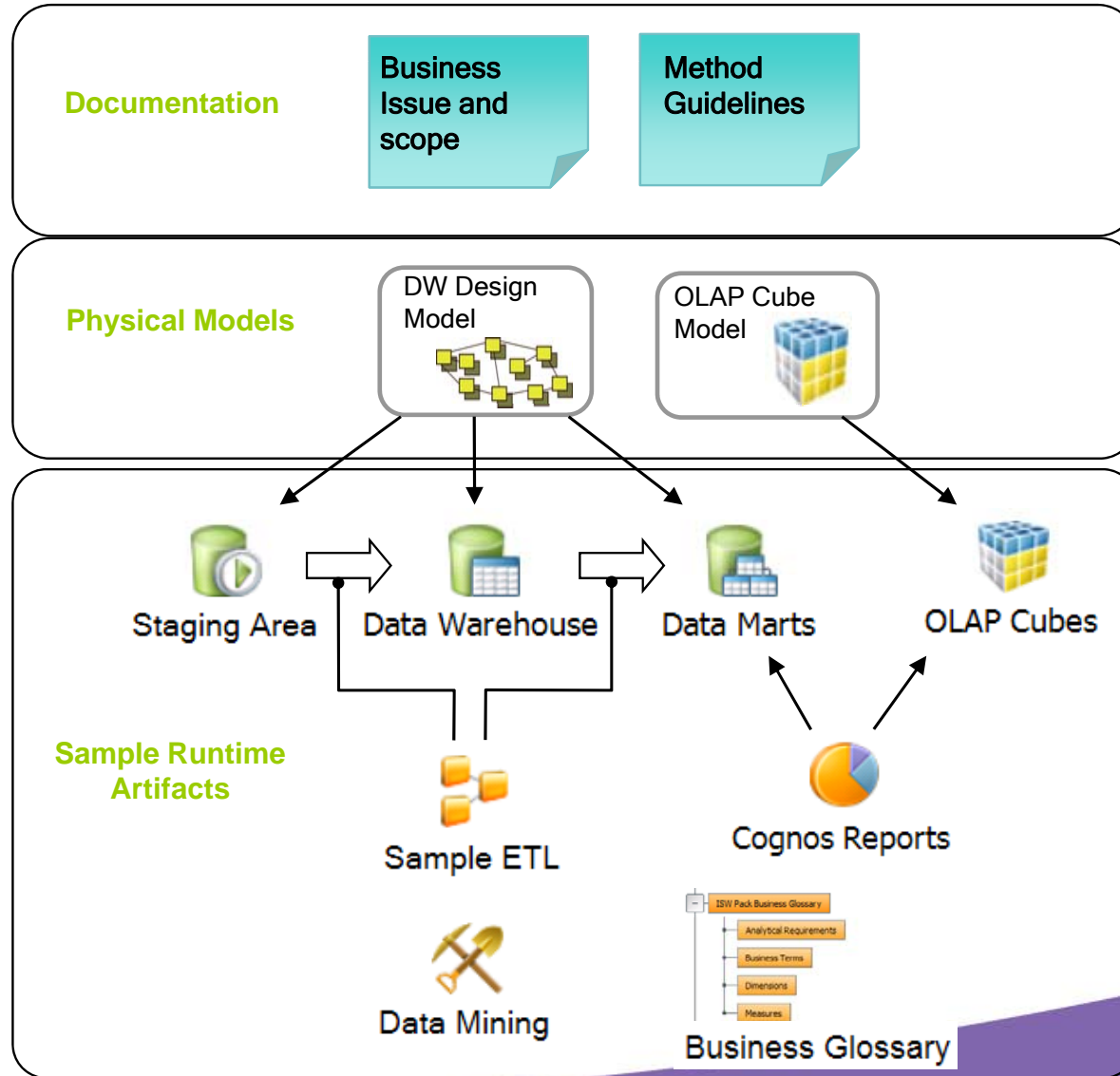
Pre-built Reports



Pre-built Data Models



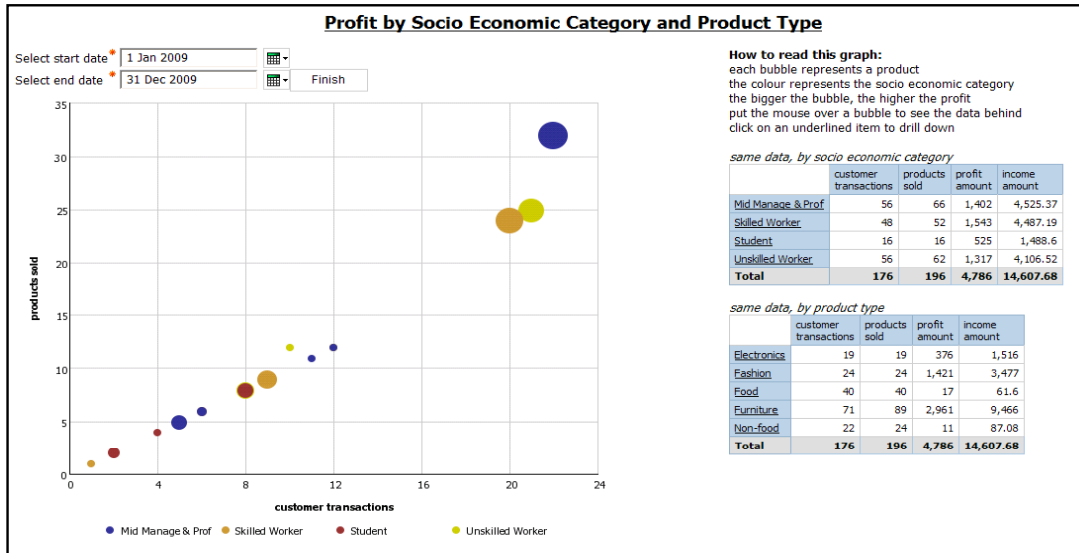
# What is in the box?



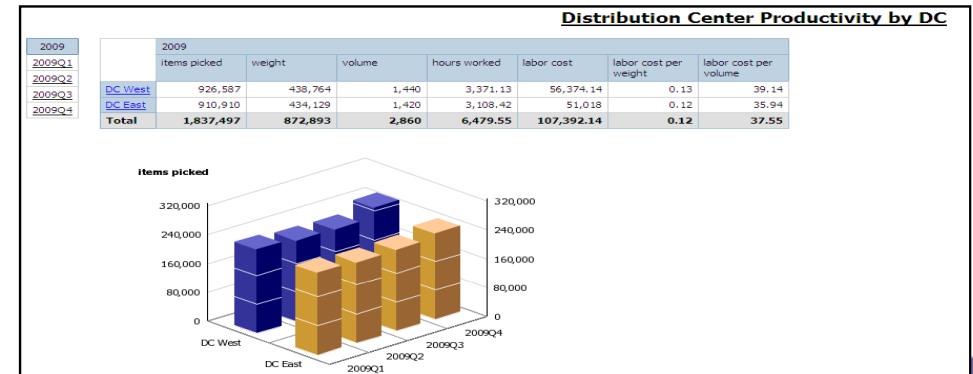
# Insight Packs – predefined Cognos Reports + ad hoc



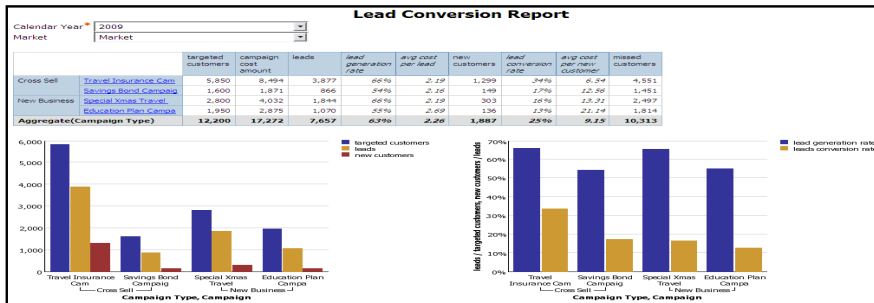
## Customer Insight – 30+ predefined reports



## Supply Chain – 20+ predefined reports

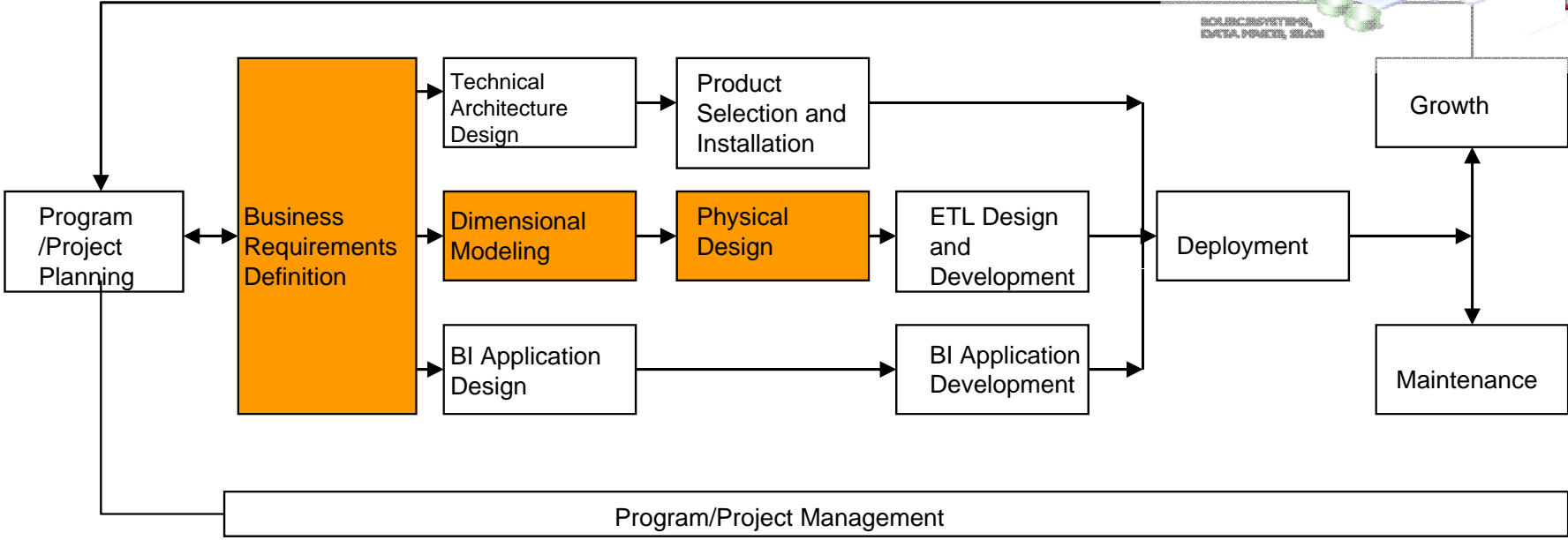
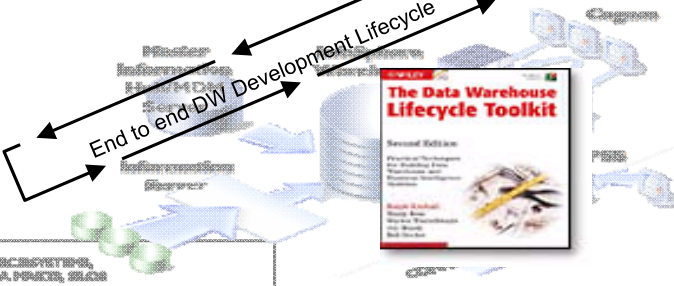


## Market & Campaign – 15+ predefined reports



twitter: Follow @ANZ\_IM or mention #IGS

# Reduce project time, deployment cost and risk



**Legend**

- Activities addressed in detail by Packs-specific Method
- Other required activities not documented by Packs-specific method

"This diagram and method are reproduced with the permission of the Kimball group ([www.kimballgroup.com](http://www.kimballgroup.com))"



twitter: Follow @ANZ\_IM or mention #IGS

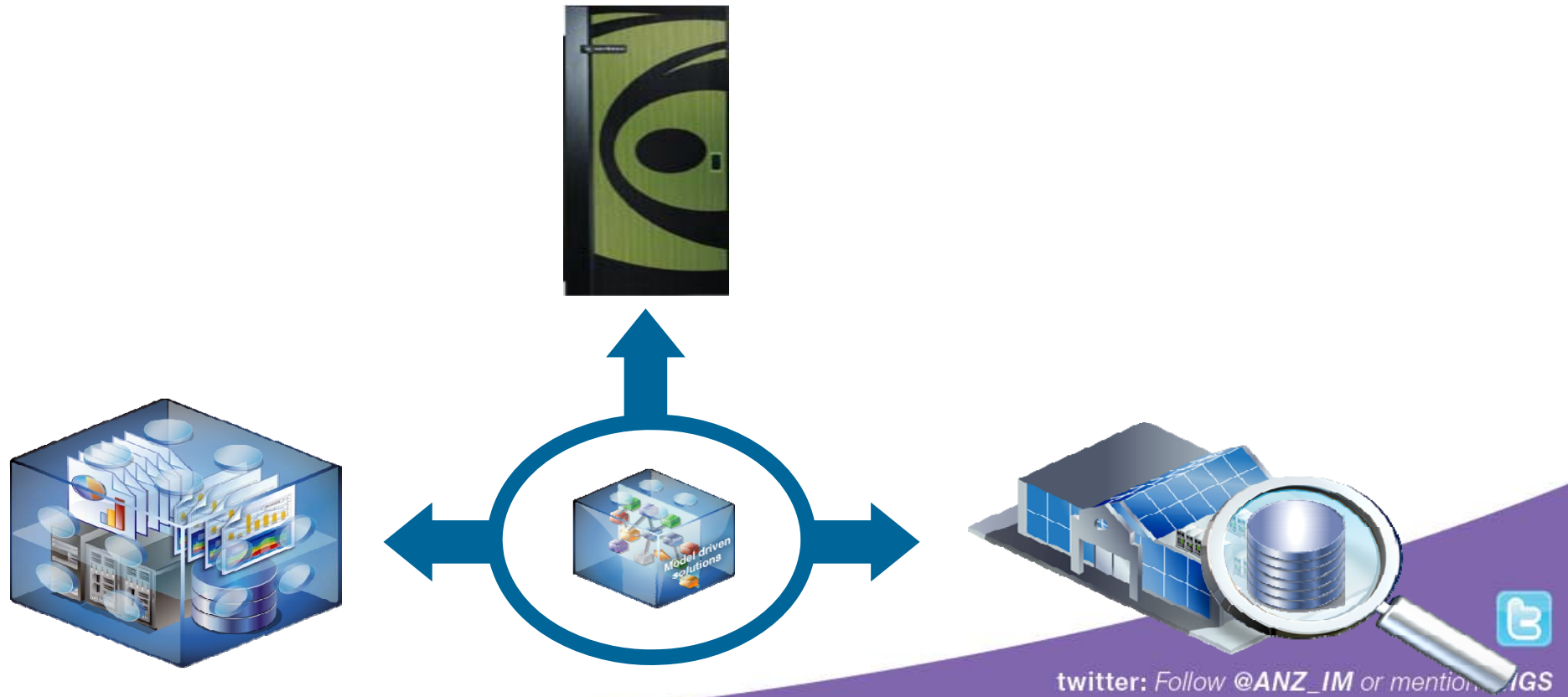


# IBM Warehouse Insight Packs

Enhancing your current capabilities



Warehouse packs “enhance” the value of your warehouse and analytic system



twitter: Follow @ANZ\_IM or mention @IGS



# IBM Warehouse Insight Packs - summary

Accelerator add-ons for your Data Warehousing & Analytic needs for

- Customer Insights
- Marketing and Campaign Insights
- Supply Chain Insights

Helping you to obtain “Insights” while...

**...reducing cost,  
deployment time  
and risk!**



twitter: Follow @ANZ\_IM or mention #IGS