

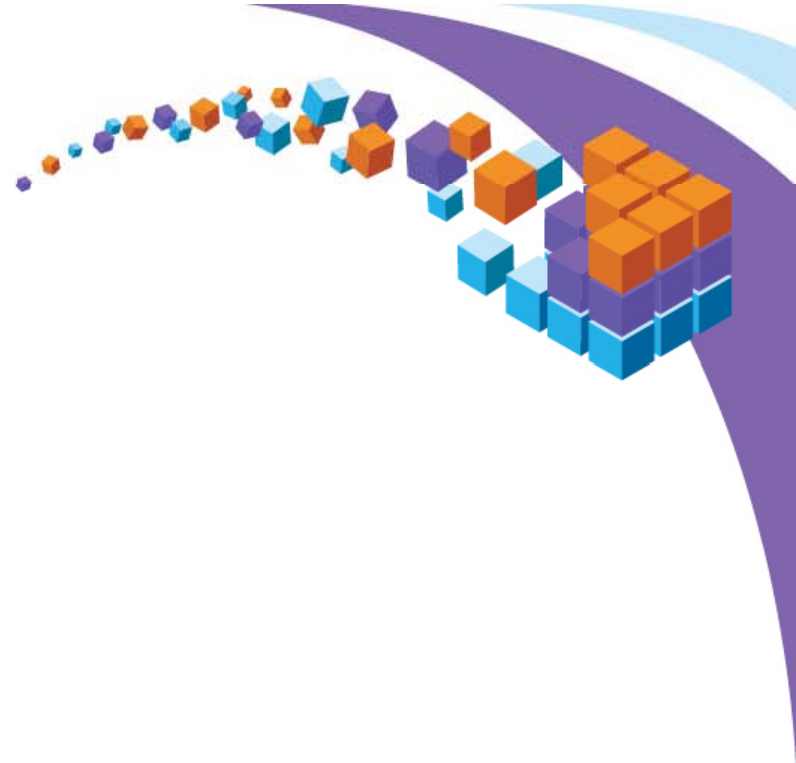


## **IBM INFORMATION INTEGRATION & GOVERNANCE SYMPOSIUM 2012**

*Delivering Trusted Information for Smarter Business Decisions*

# **Smarter Decision Making: New Insight from Big Data**

Timothy Young, AP Marketing Executive



# Topics

- Big Data is here and now
  - But it's more than just a data scale challenge
- Big Data is an opportunity, not a problem
  - Companies are gaining competitive edge TODAY
- No cookie cutter approach
  - Different and situational approaches are required
- IBM is at the forefront of this trend
  - Technology, innovation, people, partners, clients

*"It's life, Jim, but not life as we know it."*



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# Citigroup and IBM Watson





# Smarter Planet

The world is becoming more instrumented, interconnected and intelligent....

Today, organisations are now at an inflection point, as the importance of analytics shifts.



Neonatal Care



Public Safety



Telecom



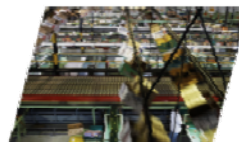
Fraud Prevention



Resource Management



Traffic Control



Supply Chain Visibility



Trading



# All the Data, all the Time

**Real-time Traffic Flow Optimisation**



**Fraud & risk detection**



**Act on customer sentiment**



**Accurate and timely threat detection**



**Act on intent to purchase**



**Prevent churn**



# Sources



12 TB of tweets being created each day.



Every day, NYSE captures 1 TB of trade information.



5 Billion mobile phones in 2010. Only 12% were smartphones.



One second of HD video generates 2,000x as many bytes as required to store a single page of text.



More than 30M networked sensor, growing at a rate >30% per year.

***What is your business doing with it?***



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# Competing on Analytics

Studies show that organizations using analytics are outperforming those that are not

**220%**

Organizations competing on analytics substantially **outperform** their peers



# Little Data Gets Big Quickly

## All information

- Social media, emails, chats •
- Transactions • Data warehouses •
- Documents • Sensors • Video •
- Location...

## All people

- All departments •
- Experts and non-experts •
- Executives and employees •
- Partners and customers •



## All perspective

- Past – historical, aggregated •
- Present – real-time •
- Future – predictive •

## All decisions

- Major and minor •
- Strategic and tactical •
- Routine and exceptions •
- Manual and automated •





# Big Data Challenge

***Extracting insight from an immense volume, variety and velocity of data, in a timely and cost-effective manner.***



**Volume:** Scale from terabytes to zettabytes

**Variety:** Manage the complexity of multiple relational and non-relational data types and schemas

**Velocity:** Streaming data and large volume data movement

# New Analytics



## Analyse a Variety of Information

Novel analytics on a broad set of mixed information that could not be analysed before

## Analyse Information in Motion

Streaming data analysis  
Large volume data bursts & ad-hoc analysis

## Analyse Extreme Volumes of Information

Cost-efficiently process and analyse petabytes of information  
Manage & analyze high volumes of structured, relational data

## Discover & Experiment

Ad-hoc analytics, data discovery & experimentation

## Manage & Plan

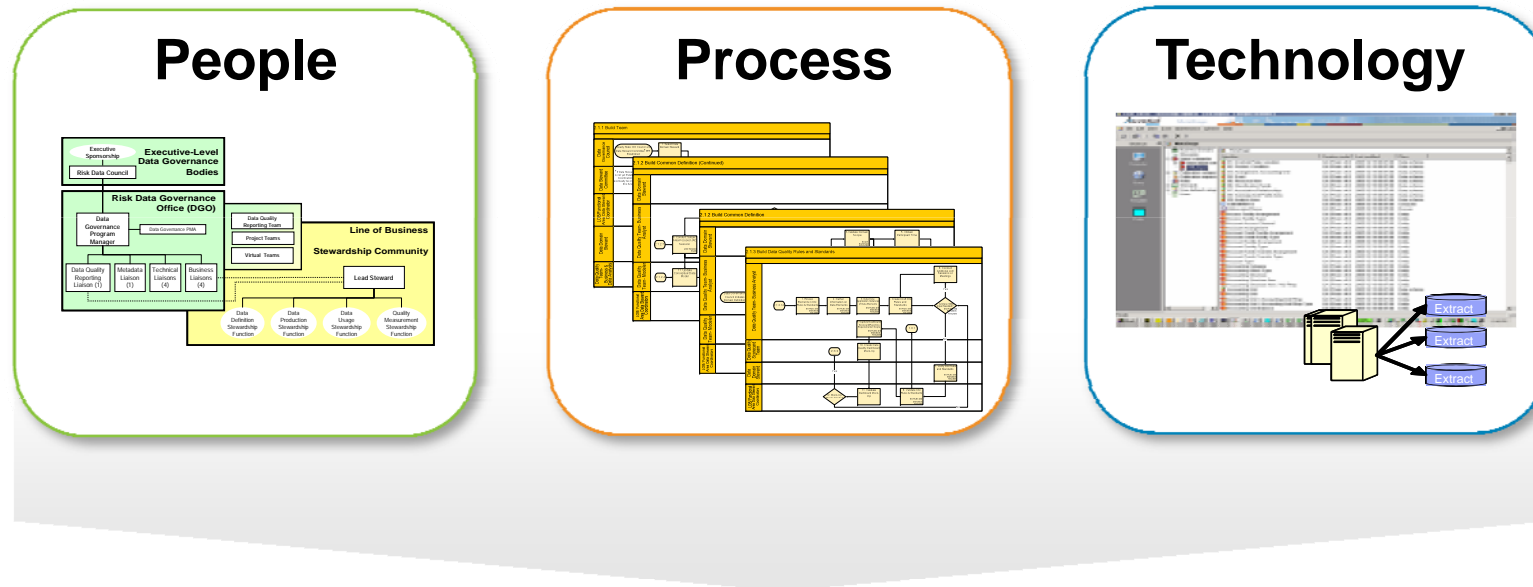
Enforce data structure, integrity and control to ensure consistency for repeatable queries



# Big Data Enterprise Platform for V<sup>3</sup>

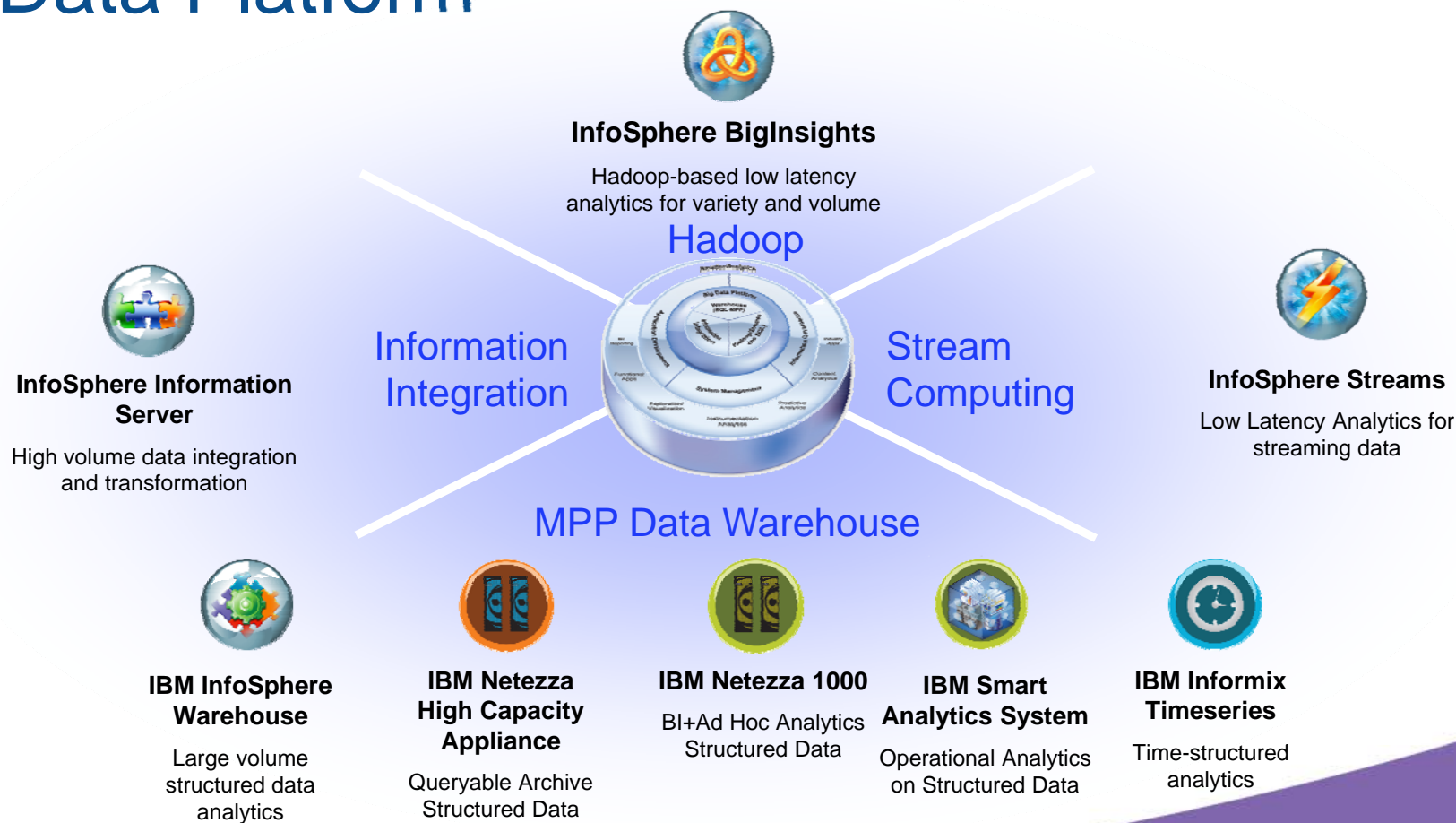


# Information Governance



Ensure information is understood and consistently defined.  
 Increase the use and trust of information as an enterprise asset.  
 Protect information, reduce risk and comply.

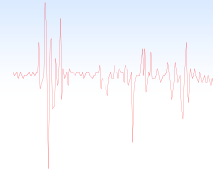
# Big Data Platform



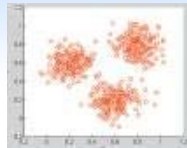
# Analytic Accelerators Designed for Variety

**Text**  
(listen, verb),  
(radio, noun)

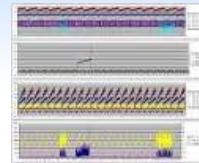
**Simple &  
Advanced Text**



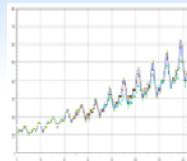
**Acoustic**



**Mining in  
Microseconds**



**Advanced  
Mathematical  
Models**



**Predictive**

$$\sum_{\text{population}} R(s_t, a_t)$$

**Statistics**



**GeoSpatial**



**Image &  
Video**





# InfoSphere BigInsights

## ▪ Scalable

- New nodes can be added on the fly.

## ▪ Affordable

- Massively parallel computing on commodity servers

## ▪ Flexible

- Hadoop is schema-less, and can absorb any type of data.

## ▪ Fault Tolerant

- Through MapReduce software framework



IBM Innovation

## ▪ Performance & reliability

- Adaptive MapReduce, Compression, BigIndex, Flexible Scheduler

## • Analytic Accelerators

## • Productivity Accelerators

- Web-based UIs
- Tools to leverage existing skills
- End-user visualization

## ▪ Enterprise Integration

- Extend & enrich information supply chain

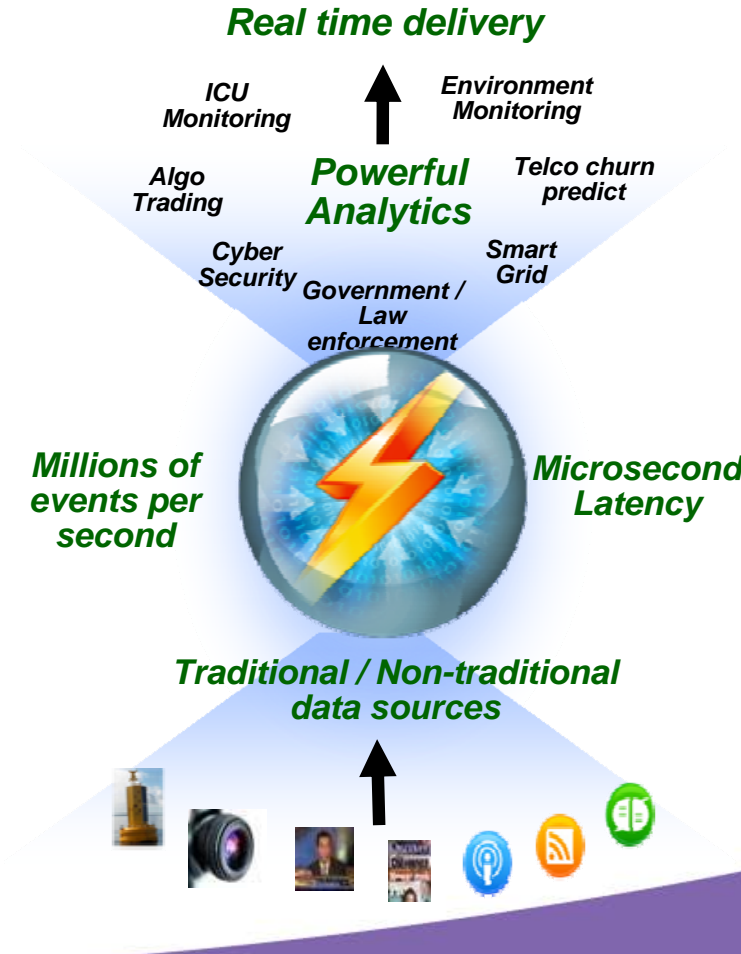
## • Security

- Role Based / LDAP



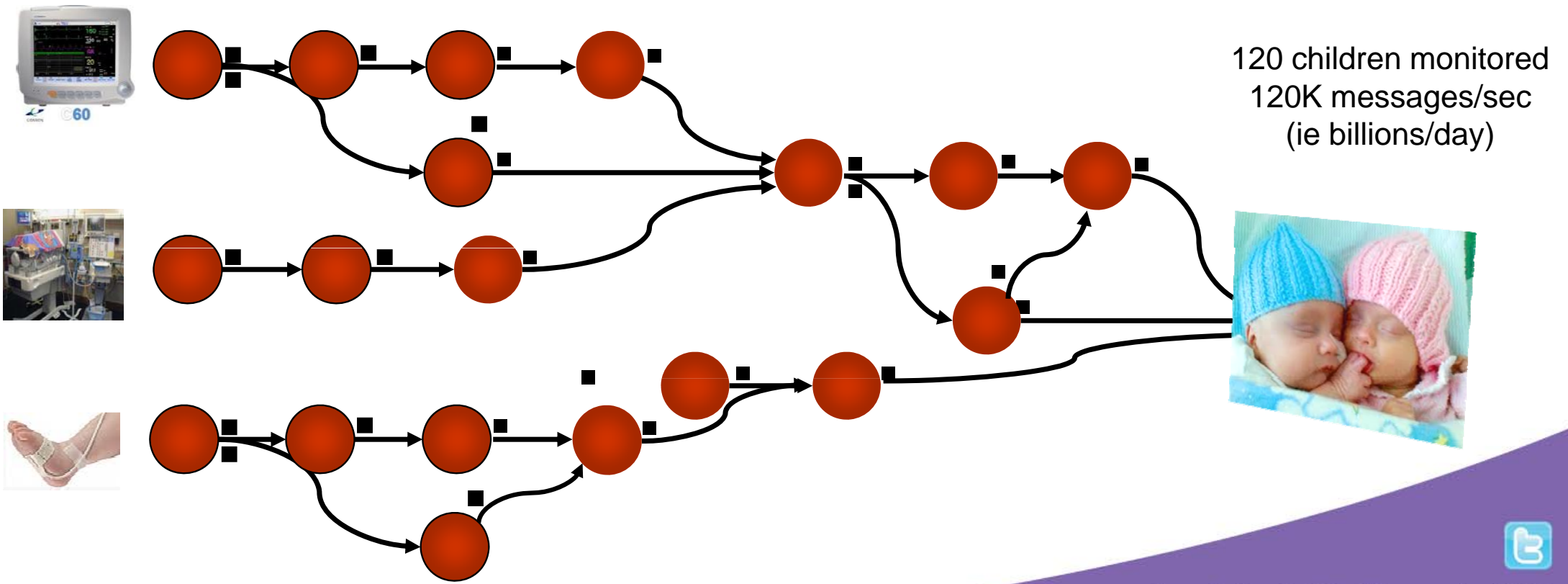
# InfoSphere Streams

A platform to run in-motion analytics on **BIG Data**





# Data in Motion



## Use Case - Telco

- Reduce billing costs and improve customer satisfaction
- Capabilities
  - Stream computing
  - Analytic Accelerators
- Real-time mediation and analysis of 6B CDRs / day
- Data processing time reduced from 12 hours to 1 second
- Hardware costs reduced to 1/8<sup>th</sup>
- Proactively address issues
  - Eg dropped calls impacting customer satisfaction (leading to churn)





## Use Streams Where

- It would be too expensive to store before analysing
- Data fusion across multiple, disparate streams brings advantage
- True real-time data analysis can provide better business outcomes
- Ability to run multiple analytic models or applications against the same data



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# Big Data Platform – Data Warehousing

- Workload optimised systems
  - Deep analytics appliance
  - Configurable operational analytics appliance
  - Data warehousing software
  
- Capabilities
  - Massive parallel processing engine
  - High performance OLAP
  - Mixed operational and analytic workloads



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# Data Warehouse Appliance



- Purpose-built analytics engine
- Integrated database, server & storage
- Standard interfaces
- Low total cost of ownership
  
- **Speed:** 10-100x faster than traditional systems
- **Simplicity:** Minimal administration and tuning
- **Scalability:** Peta-scale user data capacity
- **Smart:** High-performance advanced analytics

# NYSE Euronext

- Peak Data Volumes & Availability
  - 4 billion rows / day
  - 1 TB / day
  - Growing at 100% - 200% / year
  - 7 Year data retention requirement
- Technology Drivers
  - Performance / scalability to meet volume growth
  - Cost reduction
  - Administrative simplification
  - Commercial Innovation
- IBM Netezza 1000 appliance:
  - Market Surveillance, to help identify and investigate trading anomalies
  - Research
  - BI & Adhoc Reporting



# Use Case – Farming Social Media

Social Media



Online flow: Data-in-motion analysis

## Stream Computing and Analytics

Data Ingest and Prep

Text Analytics: Timely Insights

Entity Analytics: Profile Resolution

Predictive Analytics: Action Determination

Timely Decisions



Dashboard

## Data Warehouse / Hadoop and Analytics

Social Media Data

Text Analytics

Entity Analytics and Integration

Comprehensive Social Media Customer Profiles

Predictive Analytics

Customer Models

Reports



Offline flow: Data-at-rest analysis



# IBM and Big Data

## 1. *Big Data in Real-Time*



- Ingest, analyse and act on massive volumes of streaming data
- Faster AND more cost-effective for specific use cases
- 10x volume of data on the same hardware

## 2. *Fit for purpose analytics*



- Analyses a variety of data types, in their native format – video, audio, text, time series, geospatial & more

## 3. *Enterprise Class*



- Open source enhanced for the enterprise – reliability, performance and security
- High performance warehouse software and appliances
- Ease of use with end users, admin and development UIs

## 4. *Integration*



- Integration into your information management architecture
- Pre-integrated analytic applications





# Summary

- Big Data is upon us
- Seize the day – get competitive edge
- Be opportunity driven
- IBM has always been at the forefront of this trend
  - Technology, innovation, people, partners, use-cases

