

LOTUS COLLABORATION SUMMIT



09:00 - 09:30 Registration
09:30 - 10:00 Round Table Discussions.
10:00 - 10:30 KEYNOTE SESSION :Collaboration without Boundaries

10.30 - 11.15 The Value of Extending your Current Collaboration Investments with IBM Lotus Notes & IBM Lotus Domino 8.0

11.15 - 12.15 Nokia IntelliSync Session

12:15 - 12:45 Coffee Break 12:45 - 13:15 Leveraging Social Software to Boost Innovation and Productivity

13:15 - 13:45 Find, Reach, Collaborate: Driving Productivity & Innovation Through Unified Communications and Collaboration

13:45 - 14:15 Lotus, Microsoft or Both: : Extending the power of collaboration solutions to your existing technologies and applications





Extend Your Current Collaboration Investments with Lotus Notes & Domino 8





Mahesh Agarwal Technical Sales Manager – MEEP

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Today's agenda: All about real business value

IBM Lotus Notes® and Lotus® Domino® 8 software offers you the opportunity to:

Increase employee productivity
Reduce your admin costs
Extend and integrate your existing applications
Use products and capabilities that are included at no additional cost
Implement complete e-mail solutions from IBM

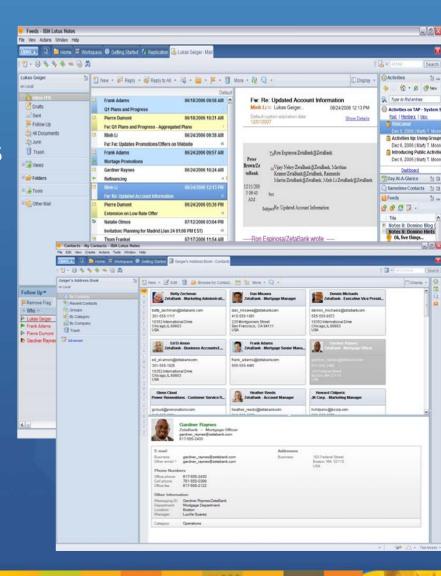
Lotus Notes & Domino 8 software is a lot more than just another pretty [inter-] face!



Lotus' commitment for Lotus Notes and Domino 8

- A fully integrated client
- Protection for existing investments
- No rip-and-replace overhauls
- OPEN

Available Now!



Increase employee productivity



















E References & Notes

Proposals

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Opportunity analysis

Account management
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 Implementation and S.

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Lotus Notes 8

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Product Sales

Renata Matthesen - Inbox

- Innovation in Collaboration
- Open, Extensible Platform
- Simple Upgrade



Converging today's numerous user experiences...

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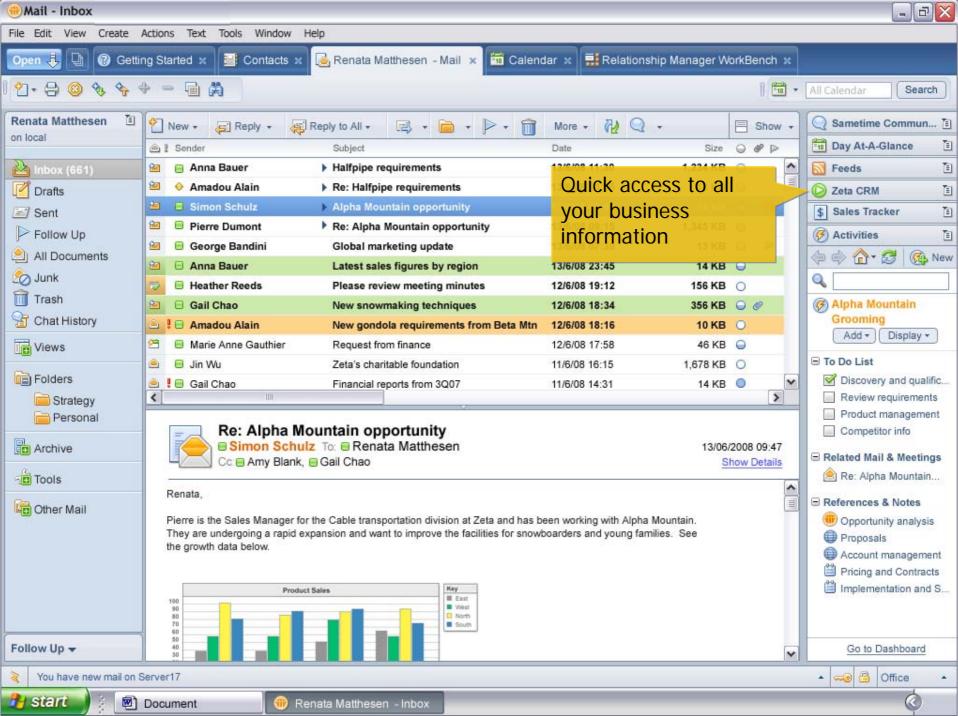


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Cool, new Lotus Notes 8 in-box

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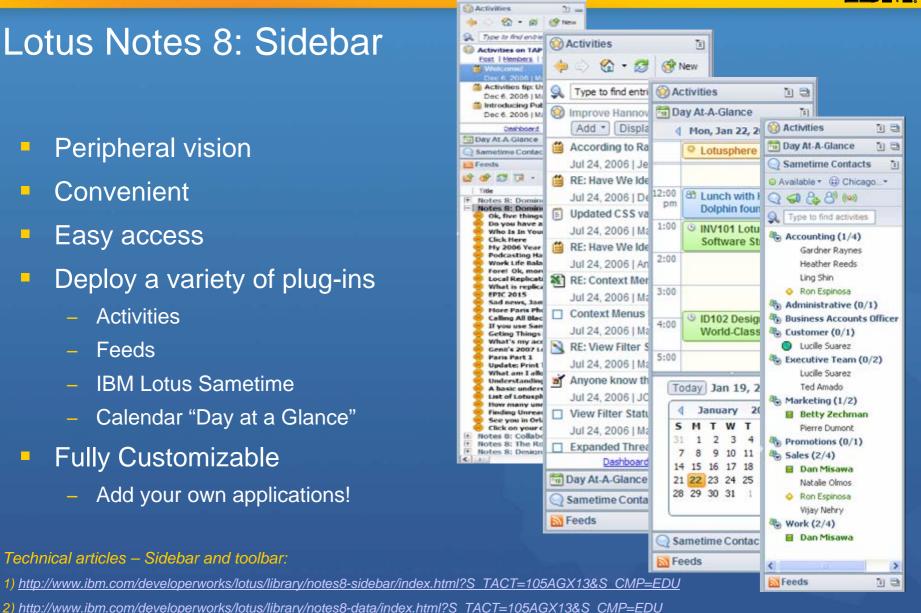


Lotus Notes 8: Sidebar

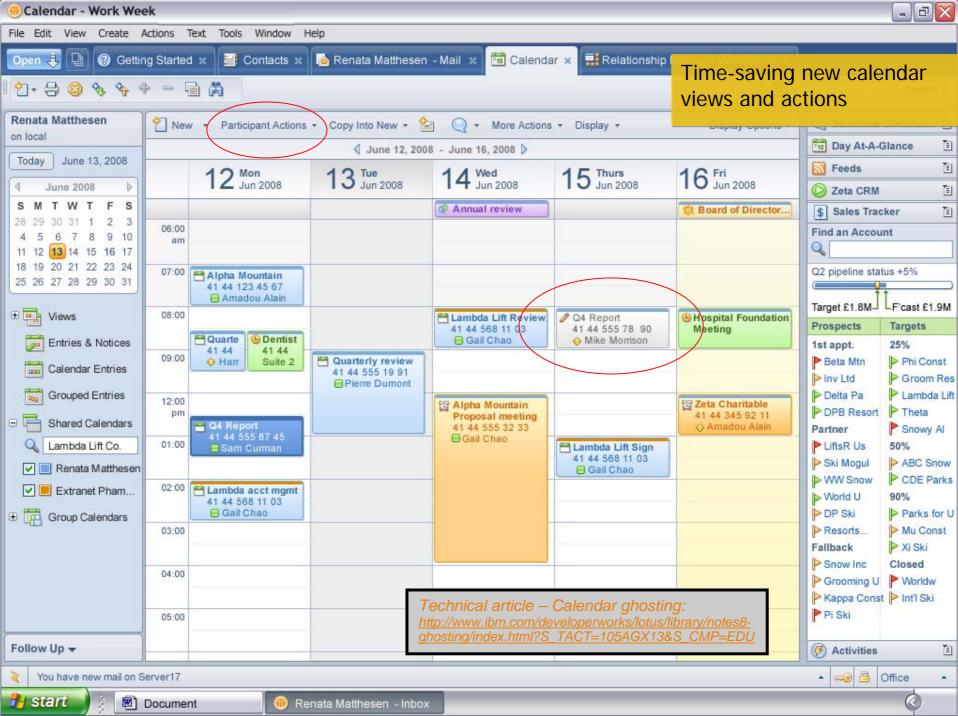
- Peripheral vision
- Convenient
- Easy access
- Deploy a variety of plug-ins
 - Activities
 - Feeds
 - **IBM Lotus Sametime**
 - Calendar "Day at a Glance"
- **Fully Customizable**

Technical articles – Sidebar and toolbar:

Add your own applications!



3) http://www.ibm.com/developerworks/lotus/library/notes8-context/index.html?S TACT=105AGX13&S CMP=EDU







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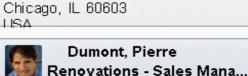
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Dray, Simone **Renovations - Accounting ...**

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PierreDumont@renovations.com 01 44 95 13 90 lle de France 10 Paris. Franco



Renovatoins - Business A ...

El-Amon, Ed

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10352 International Drive

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Chicago, IL 60603

Addresses

LIGA

Business:

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Samantha Daryn

Renovations - Promotions Coordinator SamanthaDaryn@renovations.com 1-301-555-6104

F-mail

Business:

SamanthaDaryn@renovations.com

Phone Numbers

1-301-555-6104 Business: Mobile: 1-301-555-3112 1-301-555-4244 Fax:

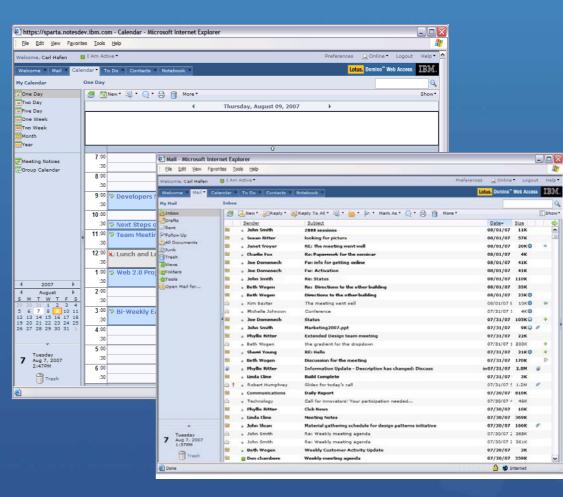
Other Information

Samantha Daryn/Renovations Messaging ID: Department: Marketing Department Location: Chicago



Lotus Domino Web Access 8 Look-and-feel closer to Lotus Notes

- Browser based experience
- Full collaboration environment
- New user interface
- New contact management
- Works with Lotus Notes 8.0





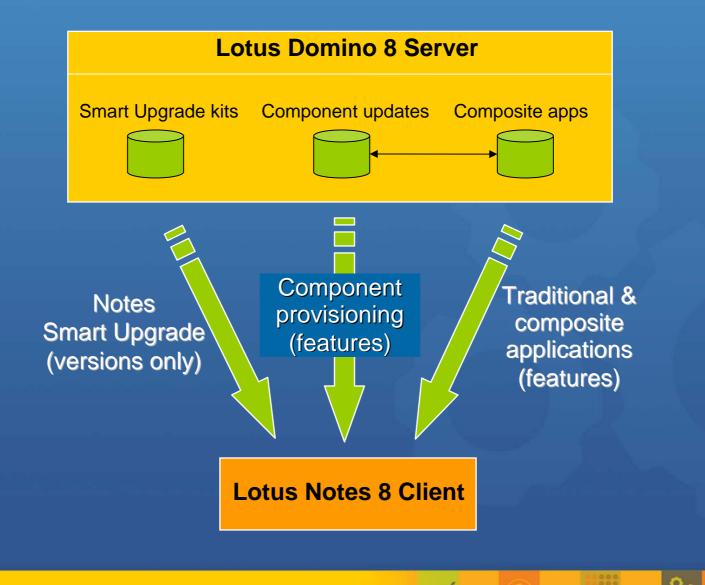
Reduce admin costs







Desktop of the future: Managed Client





Compatibility makes it easy to upgrade

No Rip and Replace -- the Lotus Notes and Domino 8 release is compatible with previous versions:

- Same proven infrastructure
- Same data stores
- Same model for customizing the mail template
- Same Security infrastructure
- ✓ Same Directory
- ✓ Same Admin tools
- ✓ Same Replication
- Same set of application APIs

IBM

Time-savers for Administrators

- Central Lotus client management tools to help eliminate deskside visits
- Maintain higher uptime
- Tools that automatically monitor and help improve efficiency
- Reduce time required to identify diagnose and fix server problems
- Improve mail server availability and mail response time

Online course – Exploring new features in administration:

https://education.lotus.com/rw/lewwschd.nsf/594045664318da9e80256cae00361321/3f17e2ab173a2f51852572e5006b5eae?OpenDocument





Platform versatility

- Microsoft® Windows® 2003 Server (Standard & Enterprise Edition)
- Microsoft Windows 2003 x64 Edition
- x86 Linux®
 - Novell SUSE Linux (SLES) 10 (32 bit & 64 bit hardware)
 - Red Hat Enterprise Linux (RHEL) 5 (32 bit & 64 bit hardware)
- Sun Solaris 10
- IBM System p[™]: IBM AIX®
 5.3 & 5.4

- IBM System i[™]: IBM i5/OS® (IBM OS/400®) v5R4
- IBM System z[™]
 - IBM z/OS® 1.7 and higher
 - Novell SUSE Linux (SLES) 10
 - Red Hat Enterprise Linux (RHEL) 5

Native 64-bit Lotus Domino

- Beta currently planned to be available Q3 2007
- GA planned for in 8.0.x maintenance release
- 32-bit platforms will continue to be supported





Extension and integration of your existing applications







An **Open** Applications Foundation

Lotus Notes 8 software is

- built on Eclipse.org open standard -- enables composite applications
- Extends existing applications
 - Lotus Domino-based
 - 3rd party
- Fully extensible and customizable



Technical article – Extending the client with Eclipse: <u>http://www.ibm.com/developerworks/lotus/library/notes8-</u> mail/index.html?S_TACT=105AGX13&S_CMP=EDU

Online course - Exploring new features in Lotus Domino Designer: https://education.lotus.com/rw/lewwschd.nsf/594045664318da9e80256cae00361321/0c3713cab1c266e9852572e50062eaab?OpenDocument



What is a Composite Application?

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Contract 3 Subject	ct					Frank Cerelli	April 1, 2007	
Contract 4 Subject	ct					Esther Huber	July 14. 2007	
Using application o	r Local						• 🐼 🕫	• or

•When you combine components together that have greater value together than apart

•Combines components *on-the-glass*

•Think *rich-client mashup*

IBM Education Assistant – 10 lessons on composite applications:

http://publib.boulder.ibm.com/infocenter/ieduasst/lotv1r0/index.jsp?topic=/com.ibm.iea.notes/notes/8.0b2/CompositeApps.html

Online course - Developing composite applications:

https://education.lotus.com/rw/lewwschd.nsf/594045664318da9e80256cae00361321/1b2076bd1f8a0469852572e500689ba3?OpenDocument

Blog - Composite applications: http://www-03.ibm.com/developerworks/blogs/page/CompApps

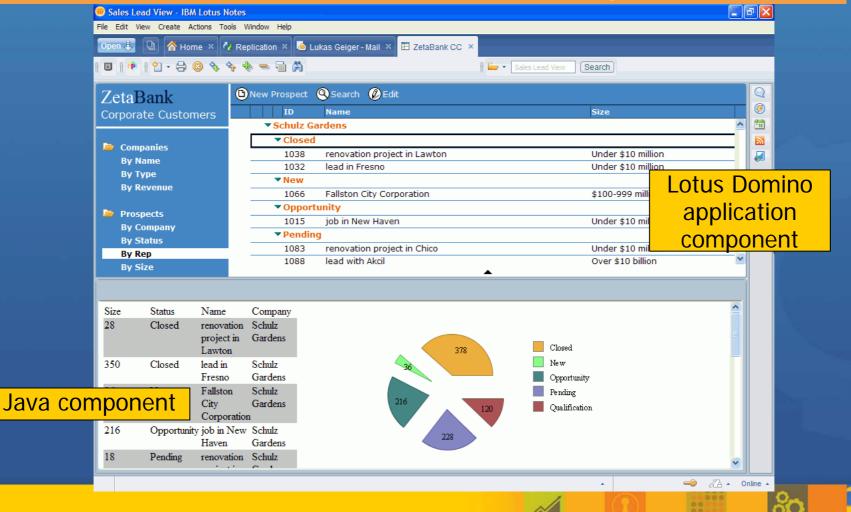


All Lotus Domino 8 applications are Composite-App ready

Lotus Domino applications/elements can:

become components of new Composite Applications

be wired to non-Lotus Domino applications via new design features and tools

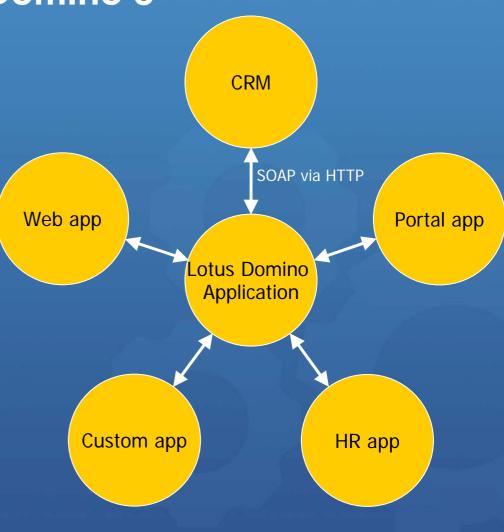




Web Services in Lotus Domino 8

 Lotus Domino 8 and Lotus Notes 8 as web service <u>consumers</u>

- as easy as import, save and use
- Lotus Domino as a web service provider
 - new access method for NSF data and business logic
 - supply business logic using your skills





Leverage the structure and power of relational databases

- IBM DB2 database optional alternative to the traditional Lotus Notes storage facility (NSF) for server-based applications
 - Available on Microsoft Windows, IBM AIX and Linux operating systems
- Support enhanced queries, reporting options and central data management of NSF data
- Easily build applications that blend collaborative services with relational data

Lotus. Domino



Learn more about Lotus Domino application development at: <u>www.lotus.com/appdev</u>



Lotus Domino 8 - Other Notable Improvements

Administration

- Lotus Domino hosted provisioning of Lotus Notes 8
- AdminP performance gains
- Lotus Domino Domain Monitoring improvements
- Redirect bookmarks after database moves and deletes
- Automatic Inbox cleanup

Directory

 Entitlement to IBM Tivoli[®] Directory Integrator for use with Lotus Domino

Security features

- Internet account lockout due to password entry failure
- Stronger 4096 bit encryption keys and simplified key rollover
- Performance & Scalability
 - Improvements to reduce I/O, CPU and storage costs





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Domino 8 Messaging – Message Recall

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Lotus Domino 8: Improved Out of Office Service

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Viewing Unprocessed Calendar Invitations

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Products and capabilities, included at no additional cost









Included with Lotus Notes and Domino 8...

- IBM Productivity Tools
- Lotus Sametime instant messaging & presence awareness features
- IBM DB2 features
- IBM WebSphere® Portal Server (limited entitlement)
- IBM Tivoli® Directory Integrator features

And coming soon...

IBM Lotus Quickr® Personal Edition





Lotus Documents, Spreadsheets, Presentations

Zeta Bank - Document - IBM Lotus Note

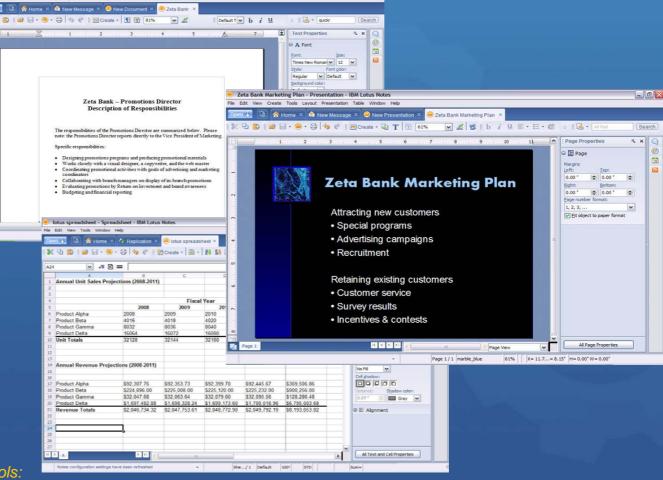
Create Tools Table Layout Window

 Create and edit business content within Lotus Notes

Suports multiple file formats

- Microsoft Office
- Open Office
- Lotus SmartSuite
- Embedded in Lotus Notes
- No additional charge

Whitepaper - Overview of productivity tools: ftp://ftp.software.ibm.com/software/lotus/pub/lotusweb/misc/IBM productivity tools overview.pdf



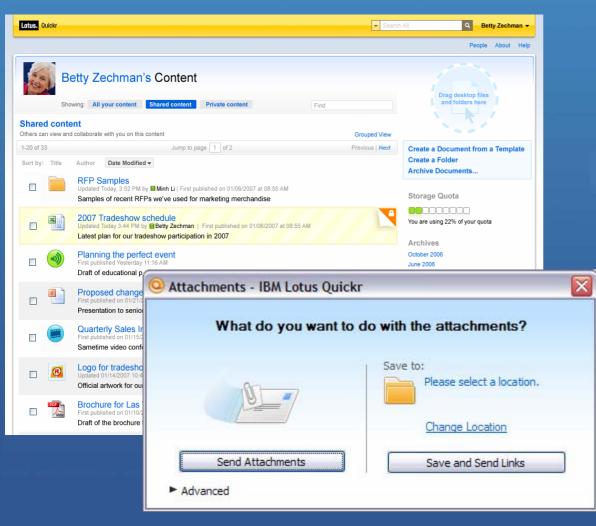


Product Entitlements

Product	Entitlement	For
Lotus Sametime	Instant messaging & presence awareness. * Additional functions within Lotus Sametime require full Lotus Sametime license	Instant messaging and presence awareness
IBM DB2	For use within the Lotus Domino environment only.	DB2 database can be used as an alternative datastore for applications that will benefit from a relational database
WebSphere Portal	20 seats of WebSphere Portal for each Lotus Domino Enterprise Server deployed	Implementation of server-side composite applications. (Client side composite apps do not require WebSphere Portal.)
IBM Tivoli Directory Integrator	For use within the Lotus Domino environment only.	For synchronizing in multi- directory environments



Coming Soon: Lotus Quickr 8 Personal Edition Personal Edition provides a "starter set" of Lotus Quickr capabilities



- Fast & easy on-line personal content library
- Familiar folder metaphor
 - Personal Place has two types of content:
 - 1. Private (for storage)
 - 2. Shared (URLs sent in lieu of attachment)
- Access Places through Lotus Notes or Browser
- Includes Lotus Quickr Connectors
- Currently planned to be available 1H 2008

Lotus Quickr product page: http://ibm.com/lotus/quickr



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IBM and Novell push out new SLED

A viable Vista alternative?

By <u>Clay Ryder</u>, <u>The Sageza Group</u> → <u>More by this author</u> Published Thursday 6th September 2007 11:03 GMT Find your perfect job - click here from thousands of tech vacancies

IBM and Novell have announced an integrated open collaboration client for SUSE Linux Enterprise Desktop that includes IBM Lotus Notes, IBM Lotus Sametime and IBM productivity tools to deliver advanced email and calendar capabilities, unified communication & collaboration and lightweight yet powerful word processing, spreadsheet, and presentation capabilities with OpenDocument Format support.

The client is built on the Eclipse open framework, which makes it capable of supporting business-ready social networking, team collaboration and portal technologies such as IBM Lotus Connections, IBM Lotus Quickr and IBM WebSphere Portal, all of which can easily be added to the user's desktop. In addition, the server components required to support the open collaboration client are also available as one-click install solutions and include IBM Lotus Domino and Lotus Sametime servers powered by SUSE Linux Enterprise Server 10.

The companies collectively noted specific benefits for channel partners. VADs can benefit from the one-click installation image that significantly reduces installation, implementation and testing time for customers while receiving sales and technical enablement resources. ISVs can prepare their applications for the open collaboration client bundle with technical resources and best practices from IBM Linux Integration Centers and Novell. Regional SIs and Solution Providers can access technical and sales enablement on user segmentation, pilots, value assessment, application migration, installation, and deployment from IBM and Novell as well, helping customers to experience faster ROI through simplified installation, migration, testing, and deployment. The integrated open collaboration client is now available through IBM and Novell business partners.

The world of Linux has, for the most part, been a server-centric one. Although there have been many attempts to create a viable desktop alternative based upon Linux, these efforts have often run aground for a couple of reasons, namely the lack of device drivers and the lack of parity, desktop productivity and specialized applications. While device drivers are increasingly more available for the Linux faithful, in the commercial sector having to accept substandard productivity applications has ultimately proven to be a larger impediment than previously thought. Happily, significant improvements have been made over the past year in this regard with new releases of OpenOffice and other applications that support the functionality required in a competitive business-oriented desktop offering. With this announcement, we see the needs of the business desktop being addressed at a higher level than past solutions.

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Roadmap for Lotus Notes & Domino: 2008 and Beyond





Real Business Value Used by Real Businesses

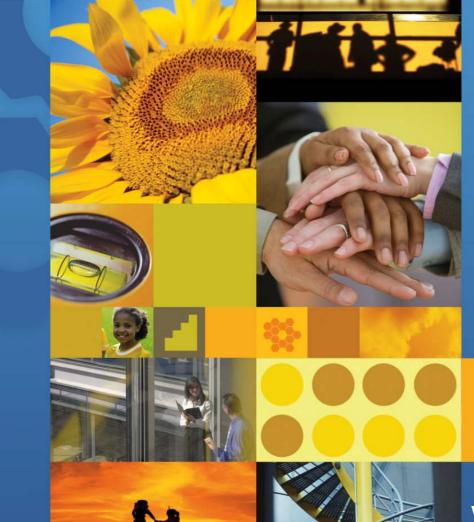
 More than half of the FORTUNE Global 100 corporations use Lotus Notes and Domino software¹

- 8 of the top 10 banks
- 4 of the top 5 consumer products corps
- > 7 of the top 10 electronics corps

- 8 of the top 10 insurance corps
- 8 of the top 12 pharmaceutical corps
- ▶ 9 of the top 12 telecommunications corps

 As a market share leader, Lotus Notes and Domino ranks second in the integrated collaborative environments market based on worldwide total revenue²

1 FORTUNE 500, April 30, 2007 2 IDC, Doc #207999, Aug 2007





Thank you!

www.ibm.com/lotus/nd8

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