

News

Press releases

IBM introduces a new flagship model of its leading 6400 line matrix printer

200 Percent Throughput Performance Increase for Industrial Print Environments

BOULDER, Colo., May 7, 2002. . IBM* today announced a new model of its 6400 line matrix printer, which prints at 2,000 lines-per-minute (lpm). Designed for industrial print applications, the [IBM 6400 Model 020](#) is also supported by a new release of IBM's Printer Management Utility* and improved drivers for Windows** operating systems.

The 6400 Model 020 prints at speeds up to 1,800 lpm in Data Processing (DP) mode -- a 60 percent improvement over IBM's 6400 Model 015 -- and up to 2,000 lpm in Draft Mode. With the high print speed of 1,800 lpm in DP mode, the most commonly used mode to print industrial applications, IBM is providing a logical alternative to older band printers. The Model 020 will also operate more efficiently and reliably with a lower cost of operation than band printers, which are still being used in many industrial environments.

"This new model 6400 is clearly a complementary addition to IBM's already strong line of industrial printers," said Lou Sickenius, product manager, industrial segment, IBM Printing Systems. "It offers outstanding price performance that's hard to beat, and the flexibility to consolidate output from multiple printers in an industrial environment and print to a single 6400."

The IBM 6400 Model 020 can be used on many systems including the iSeries*, zSeries*, pSeries*, IBM S/390*, AS/400*, RS/6000*, IBM PC and Netfinity* servers, and IBM-compatible PCs and LANs. It can also be used with many non-IBM systems supporting ASCII serial/parallel interfaces.

Enhancements beyond the Hardware

To help meet the demanding needs of industrial printing, the new IBM's Printer Management Utility (PMU*), which now also supports the entire IBM 6400 family, will improve operator efficiency and the ease of managing printers. Available for download at no charge from the IBM Web site***, the utility enables e-mail real-time notifications to be automatically sent to appropriate operators alerting them of printer status that needs attention. Automatically locating printers on a network, the PMU can download printer settings to multiple printers and a virtual operator panel can be accessed for each printer.

Additionally, with improved drivers for Windows** 2000, Windows** XP, and Windows NT** 4.0, users can expect to see a significant throughput performance increase of up to 200 percent. This performance boost comes from now using a graphics language to send the data to the printer.

Pricing and Availability

The IBM 6400 Model 020 is immediately available worldwide**** at a starting U.S. list price of \$14,999. It will be sold directly from IBM as well as through IBM Business Partners.

About IBM Printing Systems

IBM Printing Systems specializes in e-business printing solutions that deliver "Power to the Printer*". It focuses on information and output management solutions that enhance operations, maximize efficiencies, reduce costs and create new business opportunities. A leader in production print solutions,

print-on-demand technologies, distributed print technologies, one-to-one marketing initiatives and print management software, IBM Printing Systems' offerings include printers, software, consultation, systems integration, supplies, service and support. For more information visit www.ibm.com/printers

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*** PMU is only available for printers that have the 10/100 BaseT Ethernet option

**** Except China and Taiwan